

Financial Statements and Schedules

September 30, 2022 and 2021

(With Independent Auditors' Report Thereon)

Table of Contents

| | Page(s) |
|-----------------------------------|---------|
| Independent Auditors' Report | 1–2 |
| Statements of Financial Position | 3 |
| Statements of Activities | 4 |
| Statements of Functional Expenses | 5–6 |
| Statements of Cash Flows | 7 |
| Notes to Financial Statements | 8–14 |



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Independent Auditors' Report

The Board of Directors
Seward Association for the Advancement of Marine Science

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Seward Association for the Advancement of Marine Science (SAAMS), which comprise the statement of financial position as of September 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of SAAMS as of September 30, 2022 and 2021 and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of SAAMS and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SAAMS's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 SAAMS's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about SAAMS's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated *[date of report]* on our consideration of SAAMS's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of SAAMS's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering SAAMS's internal control over financial reporting and compliance.



Anchorage, Alaska March 24, 2023

Statements of Financial Position

September 30, 2022 and 2021

| | _ | 2022 | 2021 |
|--|------|------------|------------|
| Current assets: | | | |
| Cash and cash equivalents | \$ | 4,305,406 | 5,059,777 |
| Cash restricted by the City of Seward | | 1,677,852 | 1,644,953 |
| Receivables, net | | 577,247 | 353,361 |
| Inventory | _ | 138,481 | 133,664 |
| Total current assets | | 6,698,986 | 7,191,755 |
| 501 Trust employment tax reserve | | 118,470 | 88,759 |
| Beneficial interest in assets held by Alaska Community | | | |
| Foundation | | 482,498 | 551,228 |
| Unconditional promise to give, pledge for the use of land and building | | 25,651,697 | 26,572,388 |
| Facilities and equipment, net | | 7,325,032 | 7,694,940 |
| | _ | | |
| Total assets | \$ _ | 40,276,683 | 42,099,070 |
| Current liabilities: | | | |
| Accounts payable and accrued expenses | \$ | 552,865 | 714,377 |
| Accrued salaries and related taxes payable | | 209,141 | 320,626 |
| Deferred revenue | _ | 695,469 | 954,449 |
| Total current liabilities | | 1,457,475 | 1,989,452 |
| 501 Trust employment tax liability | | 275,297 | 245,586 |
| Total liabilities | _ | 1,732,772 | 2,235,038 |
| Net assets: | | | |
| Without donor restrictions | | 12,378,058 | 13,076,433 |
| With donor restrictions | _ | 26,165,853 | 26,787,599 |
| Total net assets | _ | 38,543,911 | 39,864,032 |
| Commitments and contingencies | | | |
| Total liabilities and net assets | \$_ | 40,276,683 | 42,099,070 |

Statements of Activities

Years ended September 30, 2022 and 2021

| | 2022 | | | 2021 | | | |
|---|------|-------------|--------------|-------------|---------------|--------------|------------|
| | Wit | thout donor | With donor | | Without donor | With donor | |
| | re | estrictions | restrictions | Total | restrictions | restrictions | Total |
| Support and revenues: | | | | | | | |
| Membership and gate entry fees, net | \$ | 4,024,545 | _ | 4,024,545 | 3,547,368 | _ | 3,547,368 |
| Retail sales, net | | 224,647 | _ | 224,647 | 186,833 | _ | 186,833 |
| Education programs | | 125,457 | _ | 125,457 | 12,511 | _ | 12,511 |
| Grants: | | | | | | | |
| Federal | | 2,193,151 | _ | 2,193,151 | 2,519,521 | _ | 2,519,521 |
| Other | | 453,213 | _ | 453,213 | 369,592 | _ | 369,592 |
| North Pacific Marine Research Institute | | 29,412 | _ | 29,412 | 190,925 | _ | 190,925 |
| Contracts | | 213,672 | _ | 213,672 | 95,346 | _ | 95,346 |
| Donations | | 1,026,917 | 306,776 | 1,333,693 | 2,125,585 | 25,672 | 2,151,257 |
| Investment and interest income (loss) | | (45,407) | _ | (45,407) | 99,130 | _ | 99,130 |
| Fiscal agent fees | | 517,886 | _ | 517,886 | 575,484 | _ | 575,484 |
| Other | | 253,606 | _ | 253,606 | 222,670 | _ | 222,670 |
| Net assets released from restriction | | 928,522 | (928,522) | | 884,096 | (884,096) | |
| Total support and revenues | | 9,945,621 | (621,746) | 9,323,875 | 10,829,061 | (858,424) | 9,970,637 |
| Expenses: | | | | | | | |
| Program: | | | | | | | |
| Research | | 842,141 | _ | 842,141 | 666,700 | _ | 666,700 |
| Stranding | | 381,309 | _ | 381,309 | 418,905 | _ | 418,905 |
| Education | | 394,329 | _ | 394,329 | 338,776 | _ | 338,776 |
| North Pacific Marine Research Institute (NPMRI) | | 29,412 | | 29,412 | 190,925 | | 190,925 |
| Total program expenses | | 1,647,191 | _ | 1,647,191 | 1,615,306 | _ | 1,615,306 |
| Support services: | | | | | | | |
| Front of the house | | 843,325 | _ | 843,325 | 771,630 | _ | 771,630 |
| Fundraising | | 392,656 | _ | 392,656 | 279,571 | _ | 279,571 |
| Facilities | | 4,783,204 | _ | 4,783,204 | 3,952,494 | _ | 3,952,494 |
| Husbandry | | 1,688,257 | _ | 1,688,257 | 1,333,602 | _ | 1,333,602 |
| Administrative | | 1,289,363 | | 1,289,363 | 1,226,333 | | 1,226,333 |
| Total expenses | 1 | 10,643,996 | _ | 10,643,996 | 9,178,936 | _ | 9,178,936 |
| Change in net assets | | (698,375) | (621,746) | (1,320,121) | 1,650,125 | (858,424) | 791,701 |
| Net assets at beginning of year | 1 | 13,076,433 | 26,787,599 | 39,864,032 | 11,426,308 | 27,646,023 | 39,072,331 |
| Net assets at end of year | \$1 | 12,378,058 | 26,165,853 | 38,543,911 | 13,076,433 | 26,787,599 | 39,864,032 |

Statement of Functional Expenses

Year ended September 30, 2022

| | | Research | Stranding | Education | NPMRI | Front of the house | Fundraising | Facilities | Husbandry | Administrative | Total |
|----------------------------------|----|----------|-----------|-----------|--------|--------------------|-------------|------------|-----------|----------------|------------|
| Salaries and wages | \$ | 476,575 | 216,043 | 226,756 | _ | 390,983 | 178,336 | 612,831 | 891,332 | 841,909 | 3,834,765 |
| Fringe benefits | | 170,351 | 92,696 | 92,661 | _ | 122,117 | 76,955 | 261,929 | 425,452 | 207,188 | 1,449,349 |
| Contractual and outside services | | 42,412 | 31,521 | 8,928 | 29,412 | 100,727 | 63,486 | 660,769 | 32,380 | 162,006 | 1,131,641 |
| Contributed occupancy costs | | _ | _ | _ | _ | _ | _ | 920,691 | _ | _ | 920,691 |
| Depreciation | | _ | _ | _ | _ | _ | _ | 809,396 | _ | _ | 809,396 |
| Utilities | | _ | _ | _ | _ | _ | _ | 791,739 | _ | _ | 791,739 |
| Supplies, computer and copying | | 111,501 | 30,256 | 30,272 | _ | 59,522 | 24,258 | 196,222 | 230,466 | 29,774 | 712,271 |
| Insurance | | _ | _ | _ | _ | _ | _ | 460,273 | _ | _ | 460,273 |
| Bank and credit card fees | | _ | 204 | _ | _ | 108,126 | 13,518 | _ | _ | 1,617 | 123,465 |
| Rent | | 4,632 | 3,894 | 7,316 | _ | 11,194 | 2,101 | 3,233 | 36,717 | 8,674 | 77,761 |
| Travel | | 17,942 | 2,928 | 820 | _ | 990 | 4,706 | 1,054 | 23,901 | 9,977 | 62,318 |
| Phone and internet | | _ | 431 | 191 | _ | 311 | _ | 47,680 | _ | 2,962 | 51,575 |
| Advertising | | 1,294 | 1,073 | 1,742 | _ | 36,113 | 815 | 3,792 | 3,164 | 3,366 | 51,359 |
| Postage and freight | | 2,409 | 1,395 | 1,347 | _ | 6,569 | 19,455 | 2,308 | 7,919 | 2,191 | 43,593 |
| Equipment rental | | _ | 411 | _ | _ | _ | _ | 1,701 | 578 | _ | 2,690 |
| Miscellaneous | _ | 15,025 | 457 | 24,296 | | 6,673 | 9,026 | 9,586 | 36,348 | 19,699 | 121,110 |
| | \$ | 842,141 | 381,309 | 394,329 | 29,412 | 843,325 | 392,656 | 4,783,204 | 1,688,257 | 1,289,363 | 10,643,996 |

Statement of Functional Expenses

Year ended September 30, 2021

| | Research | Stranding | Education | NPMRI | Front of the house | Fundraising | Facilities | Husbandry | Administrative | Total |
|----------------------------------|---------------|------------|------------|---------|--------------------|-------------|------------|-----------|----------------|-----------|
| Salaries and wages | \$ 278,454 | 217,894 | 150,561 | _ | 396,000 | 126,395 | 504,412 | 723,105 | 769,134 | 3,165,955 |
| Fringe benefits | 126,789 | 104,759 | 99,545 | _ | 111,166 | 53,627 | 240,781 | 354,829 | 287,493 | 1,378,989 |
| Contractual and outside services | 126,599 | 19,538 | 48,976 | 190,925 | 60,865 | 50,430 | 178,021 | 21,386 | 107,531 | 804,271 |
| Contributed occupancy costs | _ | _ | _ | _ | _ | _ | 860,459 | _ | _ | 860,459 |
| Depreciation | _ | | _ | _ | _ | _ | 803,415 | _ | _ | 803,415 |
| Utilities | _ | _ | _ | _ | _ | _ | 647,381 | _ | _ | 647,381 |
| Supplies, computer and copying | 100,711 | 57,007 | 29,210 | _ | 50,229 | 10,468 | 231,674 | 161,160 | 21,785 | 662,244 |
| Insurance | _ | _ | _ | _ | _ | _ | 409,881 | 248 | _ | 410,129 |
| Bank and credit card fees | _ | 56 | _ | _ | 111,130 | 7,477 | _ | _ | 3,479 | 122,142 |
| Rent | 5,560 | 4,185 | 868 | _ | 8,725 | 1,653 | 3,551 | 36,975 | _ | 61,517 |
| Travel | 14,062 | 11,602 | 298 | _ | 3,750 | 1,988 | 750 | 2,436 | 7,617 | 42,503 |
| Phone and internet | _ | 448 | 193 | _ | _ | _ | 47,772 | _ | 67 | 48,480 |
| Advertising | 12 | 687 | 694 | _ | 20,813 | 751 | 192 | 299 | 11,542 | 34,990 |
| Postage and freight | 1,743 | 2,156 | 1,072 | _ | 5,473 | 19,187 | 3,383 | 4,740 | 2,951 | 40,705 |
| Equipment rental | _ | · <u> </u> | · <u> </u> | _ | · — | · <u> </u> | 1,522 | 150 | · <u> </u> | 1,672 |
| Miscellaneous | 12,770 | 573 | 7,359 | _ | 3,479 | 7,595 | 19,300 | 28,274 | 14,734 | 94,084 |
| | \$ 666,700 | 418,905 | 338,776 | 190,925 | 771,630 | 279,571 | 3,952,494 | 1,333,602 | 1,226,333 | 9,178,936 |

Statements of Cash Flows

Years ended September 30, 2022 and 2021

| | | 2022 | 2021 |
|--|----|-------------|-----------|
| Cash flows from operating activities: | | | |
| Change in net assets | \$ | (1,320,121) | 791,701 |
| Reconciliation of change in net assets to net cash (used in) | | , | |
| provided by operating activities: | | | |
| Depreciation | | 809,396 | 803,415 |
| Loss on disposal of fixed assets | | _ | 25,970 |
| Contributed occupancy costs | | 920,691 | 860,459 |
| Donation revenues restricted to purchase of equipment | | (306,776) | (25,672) |
| Gain (loss) on endowment held by Alaska Community Foundation | | 68,729 | (81,239) |
| Changes in assets and liabilities that provided (used) cash: | | | |
| Receivables | | (223,886) | 457,193 |
| Inventory | | (4,817) | (55,813) |
| Accounts payable and accrued expenses | | (161,512) | 230,891 |
| Accrued salaries and related taxes payable | | (111,485) | 8,092 |
| Deferred revenue | | (258,980) | (190,230) |
| Net cash provided by (used in) operating activities | • | (588,761) | 2,824,767 |
| Cash flows from investing activities: | | | |
| Insurance proceeds | | _ | 123,392 |
| Proceeds from sale of property and equipment | | _ | 415,495 |
| Purchase of facilities and equipment | | (439,487) | (443,057) |
| Net cash provided by (used in) investing activities | • | (439,487) | 95,830 |
| | • | , | |
| Cash flows from financing activities: Donation revenues restricted to purchase of equipment | | 306,776 | 25,672 |
| · | • | | |
| Net cash provided by financing activities | | 306,776 | 25,672 |
| Net increase (decrease) in cash and cash equivalents | | (721,472) | 2,946,269 |
| Cash, cash equivalents, and restricted cash at beginning of year | | 6,704,730 | 3,758,461 |
| Cash, cash equivalents, and restricted cash at end of year | \$ | 5,983,258 | 6,704,730 |
| Cash, cash equivalents, and restricted cash consist of the following: | • | | |
| Cash and cash equivalents | \$ | 4,305,406 | 5,059,777 |
| Cash restricted by the City of Seward | Ψ | 1,677,852 | 1,644,953 |
| zazzsanotou zy ano ony or bornara | \$ | 5,983,258 | 6,704,730 |
| | Ψ | 3,303,230 | 0,704,730 |

Notes to Financial Statements September 30, 2022 and 2021

(1) Summary of Significant Accounting Policies

(a) Operations

Seward Association for the Advancement of Marine Science (SAAMS) was incorporated in February 1990. The primary goal of the organization is to operate the Alaska SeaLife Center (ASLC), a world-class cold water marine research and rehabilitation facility. The ASLC's mission is dedicated to generating and sharing scientific knowledge to promote understanding and stewardship of Alaska's marine ecosystems. Construction of the facility commenced during 1995 and the ASLC opened for operations on May 12, 1998.

The primary financial resources for operations are research grants, donations, and visitor-related revenues. Resources for construction were provided by grants from the State of Alaska and various federal agencies and fundraising, as well as proceeds of revenue bonds loaned to SAAMS by the City of Seward (City).

(b) Use of Estimates

In order to prepare the financial statements, management has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements as well as support, revenues, and expenses for the reporting period. Actual results could differ from those estimates.

(c) Basis of Presentation

The financial statements are prepared using the accrual basis of accounting. The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

(i) Without Donor Restrictions

Net assets without donor restrictions represent resources that are not subject to donor-restrictions and over which the board of directors of SAAMS retain control to use the funds in order to achieve SAAMS's purpose.

(ii) With Donor Restrictions

Net assets with donor restrictions represent resources subject to donor-imposed restrictions. Donor-imposed restrictions are temporary in nature, such as those that are restricted by the donor for a particular purpose and that will be met by the passage of time or over events specified by the donor. Revenues associated with these resources are earned when SAAMS undertakes the necessary action or other restrictions are met. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restriction.

(d) Cash and Cash Equivalents

Cash and cash equivalents consist of monies in checking and savings accounts and other highly liquid investments with original maturities of 90 days or less at purchase.

Notes to Financial Statements September 30, 2022 and 2021

(e) Inventory

Inventory is stated at the lower of weighted average cost or market.

(f) Facilities and Equipment

Facilities and equipment are recorded at cost. Facilities and equipment are funded from grant-funded temporarily restricted resources and from unrestricted resources, including donations and bond proceeds. Depreciation of facilities and equipment is provided over the estimated useful lives of the assets, ranging from 2 to 40 years, using the straight-line method.

(g) Deferred Revenue

Deferred revenue consists of grants and conditional contributions received, but not yet earned.

(h) Support and Revenues

Contributions restricted by the donor, grantor, or other outside parties with imposed conditions are deemed to be earned and reported as revenues when SAAMS has incurred costs or otherwise believes it is probable they are in compliance with the specific conditions. Such amounts received but not earned are reported as deferred revenue until the barriers to entitlement are overcome, at which point the transaction is recognized as unconditional and classified as either net assets with restrictions or net assets without restrictions. Contributions of fixed assets received without stipulation as to how long the donated assets must be used are reported as restricted support with an implied useful life. Contributions whose restrictions are met in the same reporting period as the contribution is received are reported as unrestricted.

Cost reimbursable grants and contracts are recognized as support and revenues to the extent of allowable expenses and additions to facilities and equipment in the period in which the expenses or additions to facilities and equipment were incurred. Nonreimbursable contract revenues are recognized based on specific terms of the contract.

Unconditional pledges are recognized as support and revenue in the period the pledge is made by the donor. Pledges to be received within one year or less are recognized as unrestricted support and revenue. Pledges to be received beyond one year are discounted to their present value.

Gate entry fee revenue is recognized at the point of admission to the ASLC. Membership revenue is recognized at the time of purchase, which does not differ materially from revenue recognition over the term of membership.

(i) Fundraising

Fundraising costs, including the costs of special events and direct response campaigns, are expensed as incurred.

(j) Income Taxes

SAAMS is a nonprofit charitable organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, except for taxes on unrelated business income.

Notes to Financial Statements September 30, 2022 and 2021

SAAMS recognizes the effect of income tax positions only if these positions are more likely than not of being sustained. There are no unrecognized income tax positions as of September 30, 2022.

(2) Restricted Cash

Under the ASLC lease agreement with the City, SAAMS is required to maintain cash reserves in a separate fund of \$1,677,852 and \$1,644,953 at September 30, 2022 and 2021, respectively, with annual escalations of 2%. Under the lease agreement, the Termination Fund Requirement reserves were \$978,747 and \$959,556, and the Renewal and Replacement Fund Requirement reserves were \$699,105 and \$685,397 at September 30, 2022 and 2021, respectively. These funds began earning interest in late 2022.

(3) Receivables

Receivables are principally reimbursable grant expenditures and pledges. SAAMS determined that all receivables are fully collectible.

Receivables consist of the following:

| | 2022 | 2021 |
|---------|---------------|---------|
| Grants | \$ 419,251 | 189,476 |
| Pledges | 1,434 | 5,179 |
| Other | 156,562 | 158,706 |
| | \$ 577,247 | 353,361 |

(4) Unconditional Promise to Give, Pledge for the Use of Land and Building

On April 28, 1996, SAAMS entered into an agreement with the City for the financing, lease, construction, operation, and maintenance of the ASLC. The City owns the ASLC and the property on which it is located. The City used State of Alaska grants for the partial construction of the ASLC. The term of the lease runs through the practical life of the project but no longer than 50 years. Annual rent payable to the City is \$1 per year.

The total contributions toward the land and building were \$36,993,601 at both September 30, 2022 and 2021, and are being amortized over the term of the lease agreement, net of a 7% discount, which was estimated to represent the fair value of the lease payments at lease inception. Accumulated amortization at September 30, 2022 and 2021 was \$11,341,903 and \$10,421,213, respectively.

Net amortization of the contribution was as follows:

| | | 2022 | 2021 |
|--------------------------------|----|-------------|-------------|
| Contributed use of facility | \$ | 2,780,758 | 2,780,758 |
| Less interest income | _ | (1,860,067) | (1,920,299) |
| Net contributed occupancy cost | \$ | 920,691 | 860,459 |

Notes to Financial Statements September 30, 2022 and 2021

The related unconditional promise to give, pledge for the use of land and building, represents the City's remaining commitment to the lease. The contributed use of facility will be recognized as follows:

| | Contributed use of facility | Less interest income | Net contributed occupancy cost |
|----------------------|-----------------------------|-------------------------|--------------------------------|
| One year or less | \$ 2,780,758 | (1,795,619) | 985,139 |
| Two to five years | 11,123,033 | (6,442,892) | 4,680,141 |
| More than five years | 28,766,416 | (8,779,999) | 19,986,417 |
| | | ; | \$25,651,697 |

(5) Facilities and Equipment

Facilities and equipment, which have been funded by both restricted and unrestricted resources, were as follows:

| | _ | 2022 | | | | |
|-------------------------------|------|--------------|--------------------|--------------|--|--|
| | | Fı | unded by resources | <u> </u> | | |
| | _ | With donor | Without donor | | | |
| | _ | restrictions | restrictions | Total | | |
| Land | \$ | _ | 185,982 | 185,982 | | |
| Building | | 3,490,150 | 12,286,869 | 15,777,019 | | |
| Exhibits | | 1,562,954 | 1,569,193 | 3,132,147 | | |
| Furniture and equipment | | 3,340,421 | 1,797,216 | 5,137,637 | | |
| Vehicles | | 122,819 | 76,312 | 199,131 | | |
| Construction in progress | _ | | 344,250 | 344,250 | | |
| | | 8,516,344 | 16,259,822 | 24,776,166 | | |
| Less accumulated depreciation | _ | (6,393,571) | (11,057,563) | (17,451,134) | | |
| | \$ _ | 2,122,773 | 5,202,259 | 7,325,032 | | |

Notes to Financial Statements September 30, 2022 and 2021

| | | | 2021 | |
|-------------------------------|----------|-------------------------|----------------------------|--------------|
| | _ | F | unded by resources | 3 |
| | _ | With donor restrictions | Without donor restrictions | Total |
| Land | \$ | _ | 185,982 | 185,982 |
| Building | | 3,246,048 | 12,391,929 | 15,637,977 |
| Exhibits | | 1,703,387 | 1,569,193 | 3,272,580 |
| Furniture and equipment | | 3,306,522 | 1,599,458 | 4,905,980 |
| Vehicles | | 122,819 | 76,312 | 199,131 |
| Construction in progress | - | | 163,053 | 163,053 |
| | | 8,378,776 | 15,985,927 | 24,364,703 |
| Less accumulated depreciation | <u>-</u> | (6,135,496) | (10,534,267) | (16,669,763) |
| | \$_ | 2,243,280 | 5,451,660 | 7,694,940 |

(6) Net Assets with Donor Restrictions

Net assets with donor restrictions consist of the following:

| | _ | 2022 | 2021 |
|--|-----|------------|------------|
| City of Seward lease contribution (note 4) | \$ | 25,651,697 | 26,572,388 |
| Donor-restricted contributions | _ | 514,156 | 215,211 |
| | \$_ | 26,165,853 | 26,787,599 |

(7) Beneficial Interest in Assets Held by Alaska Community Foundation

In December 2014, SAAMS entered into an agreement with the Alaska Community Foundation (Foundation) to manage assets transferred from SAAMS. The Foundation established the Alaska SeaLife Center Endowment Fund of the Alaska Community Foundation. The agreement states that transfers to the Foundation are irrevocable and that the transferred assets will not be returned to SAAMS except under limited circumstances. The agreement also permits the Foundation to substitute another beneficiary in the place of SAAMS if SAAMS ceases to exist or if the board of the Foundation votes that support of SAAMS is no longer necessary or is inconsistent with the needs of the community. Investment returns can be appropriated for support of SAAMS's operations.

Notes to Financial Statements September 30, 2022 and 2021

Changes in the beneficial interest in the Foundation and related unrestricted net assets for the years ended September 30, 2022 and 2021 were as follows:

| | 2022 | | 2021 | |
|---|------|----------|---------|--|
| Beneficial interest, beginning of year | \$ | 551,228 | 469,989 | |
| Interest and dividend income | | 9,535 | 8,294 | |
| Net realized and unrealized investment gains (losses) | _ | (73,250) | 77,816 | |
| Investment returns (losses) or returns, net | | (63,715) | 86,110 | |
| Administrative and management fees | | (5,015) | (4,871) | |
| Beneficial interest, end of year | \$ | 482,498 | 551,228 | |

As of September 30, 2022, SAAMS has cumulative investment returns, net of fees, of \$36,131 available for appropriation.

(8) Operating Lease

SAAMS leases certain property and equipment under various operating leases. Rental expense was \$77,760 and \$61,518 for the years ended September 30, 2022 and 2021, respectively. Future minimum payments under noncancelable operating leases are \$20,619 for the year beginning October 1, 2022.

(9) Defined Contribution Plan

SAAMS participates in a qualified defined contribution 401(k) retirement plan. There were no contributions charged to expense during the years ended September 30, 2022 and 2021.

(10) Contingencies

(a) Legal Matters

In the ordinary course of business, SAAMS may be involved in various claims and disputes. Management believes that none of these matters will have an adverse impact on the financial condition of SAAMS.

(b) Grants and Contracts

Amounts received or receivable from State of Alaska or federal agencies are subject to audit and adjustment by the grantor agencies. Any disallowed claims, including amounts already collected, could become a liability of SAAMS. In management's opinion, the amount that might be disallowed, if any, will not have a material effect on the financial statements.

Notes to Financial Statements September 30, 2022 and 2021

(11) Concentration of Revenue

Federal grants have accounted for approximately 24% and 25% of total support and revenues for fiscal years 2022 and 2021, respectively. SAAMS is highly dependent on grant revenues and any significant decline in this revenue could have a material adverse effect on the organization.

(12) Related Parties

SAAMS provides accounting services and acts as the fiscal agent for the North Pacific Research Board (NPRB) and Alaska Ocean Observing System (AOOS). Fiscal agent fees totaled \$293,780 and \$287,250 from NPRB for the years ended September 30, 2022 and 2021, respectively. Fiscal agent fees totaled \$224,106 and \$288,234 for AOOS for the years ended September 30, 2022 and 2021, respectively.

(13) Liquidity

At September 30, 2022, SAAMS has approximately \$4.31 million of financial assets available to meet its operating cash needs for general expenditures within one year and can borrow against up to 80% of the cash, treasury and CD portions of operating and replacement fund investments when needed. SAAMS has been awarded federal grants totaling \$1.3 million that will be recognized in the period allowable costs are incurred.

At September 30, 2021, SAAMS had approximately \$5.06 million of financial assets available to meet its operating cash needs for general expenditures within one year.

(14) Subsequent Events

In connection with the preparation of the financial statements, SAAMS evaluated subsequent events through March 24, 2023, which was the date the financial statements were available to be issued.



Federal Financial Assistance Reports

Year ended September 30, 2022

(With Independent Auditors' Reports Thereon)

Table of Contents

| | Page(s) |
|--|---------|
| Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards | 1–2 |
| Independent Auditors' Report on Compliance for The Major Federal Program; Report on Internal Control over Compliance; and Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance | 3–5 |
| Schedule of Expenditures of Federal Awards | 6–7 |
| Notes to Schedule of Expenditures of Federal Awards | 8 |
| Schedule of Findings and Questioned Costs | 9 |



KPMG LLP Suite 600 701 West Eighth Avenue Anchorage, AK 99501

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

The Board of Directors

Seward Association for the Advancement of Marine Science:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Seward Association for the Advancement of Marine Science (SAAMS), which comprise the statement of financial position as of September 30, 2022, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 24, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered SAAMS's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of SAAMS's internal control. Accordingly, we do not express an opinion on the effectiveness of SAAMS's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether SAAMS's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on



compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KPMG LLP

Anchorage, Alaska March 24, 2023



KPMG LLP Suite 600 701 West Eighth Avenue Anchorage, AK 99501

Independent Auditors' Report on Compliance for The Major Federal Program; Report on Internal Control Over Compliance; and Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

The Board of Directors
Seward Association for the Advancement of Marine Science:

Report on Compliance for The Major Federal Program

Opinion on The Major Federal Program

We have audited Seward Association for the Advancement of Marine Science's (SAAMS) compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on SAAMS's major federal program for the year ended September 30, 2022. SAAMS's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, SAAMS complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2022.

Basis for Opinion on The Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of SAAMS and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of SAAMS's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to SAAMS's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on SAAMS's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government*



Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about SAAMS's compliance with the requirements of its major federal program as a whole.

In performing an audit in accordance with GAAS, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
 perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
 evidence regarding SAAMS's compliance with the compliance requirements referred to above and
 performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of SAAMS's internal control over compliance relevant to the audit in order to
 design audit procedures that are appropriate in the circumstances and to test and report on internal control
 over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an
 opinion on the effectiveness of SAAMS's internal control over compliance. Accordingly, no such opinion is
 expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of the SAAMS as of and for the year ended September 30, 2022, and have issued our report thereon dated March 24, 2023, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.



Anchorage, Alaska March 24, 2023

Schedule of Expenditures of Federal Awards

Year ended September 30, 2022

| Federal grantor/pass-through grantor program title | Assistance Listing number (ALN) | Grant number | Subrecipient expenditures | Federal expenditures |
|---|---------------------------------------|-------------------|---------------------------|----------------------|
| Research and Development: | number (ALIV) | Grant number | experialtares | expenditures |
| Research and Development. Department of Commerce: | | | | |
| National Oceanic and Atmospheric Administration: | | | | |
| National Marine Fisheries Service: | | | | |
| Long-Term Monitoring of Trends in Steller Sea Lion Behavior, Ecology, Vital Rates, and Demography within the Endangered, | | | | |
| Western Distinct Population Segment | 11.439 | NA19NMF4390082 \$ | — \$ | 159,617 |
| Passed through the University of California Santa Cruz | | | | |
| Physiological Capacities and Constraints of Ice-Dependent Alaskan Seals | 11.439 | NA19NMF4390083 | _ | 96,806 |
| | | | | 256,423 |
| | | | | 230,423 |
| Unallied Science Program: | | | | |
| Passed through North Pacific Research Board: | | | | |
| Deep Conversations: Teacher and Stakeholder Workshop on Shark Research and Management in Alaska | 11.472 | 2004-90/1953 | _ | 599 |
| Are Changes in Suitability of Essential Lagoon Habitats Driving Declines of Steller's Eiders in the Eastern Aleutians? | 11.472 | 1814 | _ | 95,841 |
| Communicating the Impact of Changing Habitats on Sea Duck Populations in AK; A Multi-media Approach for Audiences from Grade 4 to Adult | 11.472 | 1814-90 | | 16,015 |
| | | | | 112,455 |
| U.S. Geological Survey Research and Data Collection | | | | |
| Assessing the Effects of Saxitoxin Ingestion by Common Murres | 15.808 | G20AC00237 | _ | 182,166 |
| Total Research and Development | | | | 551,044 |
| · | | | | |
| National Oceanic and Atmospheric Administration: | | | | |
| National Marine Fisheries Service: | 11.439 | NA20NMF4390369 | | 00.440 |
| Prescott Live Marine Mammal Response in Alaska | 11.439 | NA20NMF4390369 | _ | 80,112 |
| Department of the Interior: | | | | |
| U.S. Fish and Wildlife Service: | | | | |
| Prescott Improving Response Capacity for Oiled Marine Mammals in Alaska through the Purchase of Needed Supplies and Equipment and | | | | |
| Obtaining Resources | 15.683 | F20AP12029-00 | _ | 9,359 |
| Prescott Live Marine Mammal Response in Alaska | 15.683 | F21AP03091-00 | _ | 94,992 |
| Prescott Live Marine Mammal Response in Alaska | 15.683 | F22AP03077-00 | _ | 22,010 |
| Prescott Correlations between Pathogen Presence, Harmful Algal Bloom Toxins, and Prey Selection in Apparently Healthy and Stranded | 45.000 | F20AP11046-00 | 0.000 | 7 000 |
| Northern Sea Otters | 15.683 | F20AP11046-00 | 2,800 | 7,292 |
| | | | 2,800 | 133,653 |
| Passed through the Association of Zoos and Aquariums: | | | | |
| r asset undugit tite Association to Zoos and Aquationis. COVID-19 – Endangered Species COVID-19 Relief | 15.657 | 042222-03-0 | _ | 188.229 |
| 2012 to 2.144.1gs.34 aposto 2012 to tonio. | 10.007 | 3 .ZZZZ 00 0 | | .50,220 |

Schedule of Expenditures of Federal Awards

Year ended September 30, 2022

| Federal grantor/pass-through grantor program title | Assistance Listing number (ALN) | Grant number | Subrecipient expenditures | Federal expenditures |
|---|---------------------------------------|--------------|---------------------------|----------------------|
| National Park Service: | | | | |
| Changing Tides – Bivalve Bioassay and Analysis Component | 15.945 | P15AC00797 | \$ - \$ | 8,132 |
| Changing Tides: A Virtual Field Trip | 15.945 | P17AC00481 | _ | 11,771 |
| Alaska SeaLife Center Marine Science Interpretation Internships | 15.945 | P16AC00329 | _ | 4,993 |
| Teacher Professional Development Workshop | 15.945 | P19AC00160 | _ | 5,208 |
| Changing Tides – Detecting Population Changes in a Popular Clam Fishery | 15.945 | P19AC00407 | _ | 11,833 |
| SeeBird: High School Citizen Scientists Monitor Seabirds | 15.945 | P21AC10238 | _ | 11,074 |
| Alaska Rural Village Outreach | 15.945 | P20AC00007 | | 165 |
| | | | | 53,176 |
| Seabird Surveys & Outreach in Resurrection Bay | 15.944 | P19AC00200 | | 27,581 |
| Department of Treasury: Passed through the Alaska Community Foundation: ARPA Nonprofit Recovery Fund | 21.027 | 27167 | _ | 50,000 |
| National Endowment for the Humanities: Passed through the State of Alaska: Division of Libraries, Archives and Museums: | | | | |
| Easy ARPA Grant | 45.310 | EASY22-079 | _ | 3,500 |
| ARPA Project Grant | 45.310 | ARPA68 | | 36,036 |
| | | | | 39,536 |
| Total federal expenditures | | | \$ 2,800 \$ | 1,123,331 |

See accompanying notes to schedule of expenditures of federal awards.

Notes to Schedule of Expenditures of Federal Awards Year ended September 30, 2022

(1) General

The accompanying schedule of expenditures of federal awards (the schedule) includes the federal award activity of the Seward Association for the Advancement of Marine Science (SAAMS) under programs of the federal government for the year ended September 30, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the schedule presents only a selected portion of the operations of SAAMS, it is not intended to and does not present the financial position, changes in net position, or cash flows of SAAMS. Federal awards received directly from federal agencies as well as federal awards passed through other organizations are included on the schedule.

(2) Basis of Accounting

The schedule of expenditures of federal awards is presented using the accrual basis of accounting, which is described in note 1 to SAAMS's financial statements. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

(3) Loan Programs

SAAMS has not entered into any federal loan programs.

(4) Cost Rate

SAAMS has not elected to use the de minimis 10% indirect cost rate.

Schedule of Findings and Questioned Costs Year ended September 30, 2022

| | Unmod | ified | | |
|------------------------|---|---|--|--|
| porting: | | | | |
| tified? | | Yes | X | No |
| | | Yes | X | None reported |
| inancial | | Yes | X | No |
| | | | | |
| rams: | | | | |
| tified? | | Yes | X | No |
| | | Yes | _X_ | None reported |
| on compliance | Unmod | ified | | |
| | | Yes | X | No |
| | | | | |
| Nam | of federal p | rogram | | |
| Research and Developme | nt Cluster | | | |
| | \$750,00 | 00 | | |
| ditee? | | Χ | _Yes _ | No |
| | n accordance with ing principles: porting: tified? dentified al weakness(es)? inancial rams: tified? dentified al weakness(es)? on compliance t are required to be Section 200.516(a)? | n accordance with ing principles: Unmod porting: tified? lentified al weakness(es)? rams: tified? lentified al weakness(es)? | n accordance with ing principles: Unmodified porting: tified? Yes lentified all weakness(es)? Yes inancial Yes trams: tified? Yes lentified all weakness(es)? Yes on compliance Unmodified to be Section 200.516(a)? Yes Name of federal program Research and Development Cluster uish between \$750,000 | n accordance with ing principles: Unmodified porting: tified? Yes X lentified all weakness(es)? Yes X linancial Yes X lentified? rams: tified? Yes X lentified? Yes X lentified? Yes X lentified all weakness(es)? Yes X lentified all weakness(es)? Yes X lentified all weakness(es)? Yes X lentified lent are required to be Section 200.516(a)? Yes X lentified lent are required to be Section 200.516(a)? Yes X lentified lent are required to be Section 200.516(a)? Yes X lentified lentifie |

(3) There were no reportable findings and no questioned costs related to federal awards.