## FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

YEARS ENDED JUNE 30, 2020 AND 2019

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Foundation for California Community Colleges Sacramento, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Foundation for California Community Colleges (Foundation), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Foundation for California Community Colleges Page two

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 23, 2020, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Gilbert CPAs

GILBERT CPAs Sacramento, California

**September 23, 2020** 

## STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

ASSETS	<u>2020</u>	<u>2019</u>
CURRENT ASSETS:		
Cash and cash equivalents	\$ 18,153,785	\$ 19,412,610
Accounts receivable	11,510,351	10,022,901
Current portion of grants receivable	2,108,022	3,413,150
Prepaid expenses and other assets	1,602,410	302,116
Total current assets	33,374,568	33,150,777
NONCURRENT ASSETS:		
Investments	56,766,163	58,895,016
Investments held on behalf of others	34,634,289	36,141,113
Grants receivable	80,055	575,000
Property and equipment, net	1,791,308	1,487,567
Deposits	36,310	35,842
Total noncurrent assets	93,308,125	97,134,538
TOTAL ASSETS	\$ 126,682,693	\$ 130,285,315
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 2,515,560	\$ 2,825,761
Accrued expenses	3,013,097	2,108,270
Scholarships payable	2,273,600	2,238,800
Grants payable	145,823	377,758
Current portion of deferred revenue	6,065,246	4,810,739
Funds held on behalf of others	50,119	77,696
Total current liabilities	14,063,445	12,439,024
NONCURRENT LIABILITIES:		
Deferred revenue	5,038,624	6,141,739
Investments held on behalf of others	34,634,289	36,141,113
Total noncurrent liabilities	39,672,913	42,282,852
TOTAL LIABILITIES	53,736,358	54,721,876
NET ASSETS:		
Without donor restrictions	9,797,482	7,436,699
With donor restrictions	63,148,853	68,126,740
Total net assets	72,946,335	75,563,439
TOTAL LIABILITIES AND NET ASSETS	\$ 126,682,693	<u>\$ 130,285,315</u>

## STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
REVENUES, SUPPORT AND INCOME:			
Contracts and fees for service	\$ 57,051,293		\$ 57,051,293
Philanthropic contributions	73,535	\$ 4,900,529	4,974,064
Government grants		5,082,258	5,082,258
Investment income	113,563	584,713	698,276
Net assets released from restrictions	15,545,387	(15,545,387)	
Total revenues	72,783,778	(4,977,887)	67,805,891
EXPENSES:			
Program services:			
Workforce Development	18,016,378		18,016,378
Student Success	17,056,032		17,056,032
System Support and Services	12,787,805		12,787,805
Community Impact	7,561,428		7,561,428
Equity	3,106,096		3,106,096
CollegeBuys	2,057,513		2,057,513
Total program services	60,585,252		60,585,252
Supporting services:	, ,		, ,
General and administrative	9,635,467		9,635,467
Fundraising	202,276		202,276
Total supporting services	9,837,743		9,837,743
Total expenses	70,422,995		70,422,995
INCREASE (DECREASE) IN			
NET ASSETS	2,360,783	(4,977,887)	(2,617,104)
NET ASSETS, Beginning of Year	7,436,699	68,126,740	75,563,439
NET ASSETS, End of Year	\$ 9,797,482	\$ 63,148,853	\$ 72,946,335

## STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2019

REVENUES, SUPPORT AND INCOME:	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Contracts and fees for service	\$ 45,324,748		\$ 45,324,748
Philanthropic contributions	86,164	\$ 12,914,105	13,000,269
Investment income	198,822	3,197,525	3,396,347
Net assets released from restrictions	13,613,040	(13,613,040)	
Total revenues	59,222,774	2,498,590	61,721,364
EXPENSES:			
Program services:			
Workforce Development	16,699,458		16,699,458
Student Success	15,780,895		15,780,895
System Support and Services	5,732,345		5,732,345
Community Impact	6,579,288		6,579,288
Equity	2,776,656		2,776,656
CollegeBuys	1,851,136		1,851,136
Total program services	49,419,778		49,419,778
Supporting services:			
General and administrative	7,962,760		7,962,760
Fundraising	113,216		113,216
Total supporting services	8,075,976		8,075,976
Total expenses	57,495,754	<u> </u>	57,495,754
INCREASE IN NET ASSETS	1,727,020	2,498,590	4,225,610
NET ASSETS, Beginning of Year	5,709,679	65,628,150	71,337,829
NET ASSETS, End of Year	\$ 7,436,699	\$ 68,126,740	\$ 75,563,439

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

	Program Services					Supporting	g Services		
	Workforce Development	Student Success	System Support and Services	Community Impact	Equity	CollegeBuys	General and administrative	Fundraising	Total
Salaries and benefits	\$ 4,283,622	\$ 7,077,142	\$ 7,432,482	\$ 5,399,547	\$ 1,217,113	\$ 739,423	\$ 6,409,412	\$ 202,276	\$ 32,761,017
Professional services	1,242,908	6,682,418	1,085,255	615,684	260,339	(12,198)	966,342		10,840,748
Work experience									
wages and expenses	9,451,669	20,371	46,976	48,549	34,871	23,828	67,112		9,693,376
Funds granted to									
program partners	2,069,073	813,605			952,984				3,835,662
Equipment and									
supplies	100,337	1,741,059	221,506	310,752	34,238	7,154	601,798		3,016,844
Scholarships & awards	331,980		2,276,945		6,652	5,000	36,500		2,657,077
Occupancy	165,355	88,104	809,101	530,932	37,085	33,217	643,182		2,306,976
Office expenses	33,948	87,388	267,388	248,837	127,801	61,874	331,968		1,159,204
Training & conferences	87,267	251,380	240,912	120,329	252,134	12,104	130,962		1,095,088
Travel	198,579	213,714	226,205	92,536	144,067	45,342	111,064		1,031,507
Cost of goods sold						828,585			828,585
Telecommunications	51,640	80,851	25,790	160,066	38,812	313,184	47,623		717,966
Depreciation expense			155,245	34,196			289,504		478,945
Total expenses	\$ 18,016,378	\$ 17,056,032	\$ 12,787,805	\$ 7,561,428	\$ 3,106,096	\$ 2,057,513	\$ 9,635,467	\$ 202,276	\$ 70,422,995

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2019

	Program Services					Supporting	g Services		
	Workforce Development	Student Success	System Support and Services	Community Impact	Equity	CollegeBuys	General and administrative	Fundraising	Total
Salaries and benefits	\$ 3,659,192	\$ 5,263,838	\$ 1,397,554	\$ 4,864,129	\$ 1,129,445	\$ 428,405	\$ 5,114,235	\$ 113,216	\$ 21,970,014
Professional services	4,325,469	7,700,002	673,947	154,809	367,958	12,900	1,034,824		14,269,909
Work experience									
wages and expenses	6,481,493	24,268	16,773	32,146	46,029	10,679	79,626		6,691,014
Funds granted to									
program partners	1,244,958	946,657			586,233				2,777,848
Equipment and									
supplies	112,892	929,702	144,432	352,341	12,464	11,341	470,251		2,033,423
Scholarships & awards	15,000		2,270,368		500		20,000		2,305,868
Occupancy	143,321	73,188	420,029	488,389	33,141	23,123	396,391		1,577,582
Office expenses	56,208	86,644	65,962	251,686	132,690	61,123	334,537		988,850
Training & conferences	179,769	401,155	436,622	41,804	318,219	100,375	135,605		1,613,549
Travel	435,957	287,634	139,448	158,045	134,743	97,868	125,979		1,379,674
Cost of goods sold						1,001,069			1,001,069
Telecommunications	45,199	67,807	11,965	228,138	15,234	104,253	59,407		532,003
Depreciation expense			155,245	7,801			191,905		354,951
Total expenses	\$ 16,699,458	\$ 15,780,895	\$ 5,732,345	\$ 6,579,288	\$ 2,776,656	\$ 1,851,136	\$ 7,962,760	\$ 113,216	\$ 57,495,754

#### STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase (decrease) in net assets	\$ (2,617,104)	\$ 4,225,610
Reconciliation to net cash provided (used) by		
operating activities:		
Net realized and unrealized (gain) loss on investments	575,506	(1,903,458)
Depreciation	478,945	354,951
Loss on disposal of property and equipment	4,573	10,842
Donor restricted contributions to be held in perpetuity	(73,752)	(99,009)
Changes in:		
Accounts receivable	(1,487,450)	(3,210,332)
Grants receivable	1,800,073	(880,101)
Prepaid expenses and other assets	(1,300,294)	330,991
Deposits	(468)	(3,264)
Accounts payable	(310,201)	525,260
Accrued expenses	904,827	726,661
Scholarships payable	34,800	20,465
Grants payable	(231,935)	377,758
Deferred revenue	151,392	1,549,810
Funds held on behalf of others	 (27,577)	 (3,374)
Net cash provided (used) by operating activities	 (2,098,665)	 2,022,810
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(1,226,714)	(1,393,078)
Proceeds from sale of investments	2,780,061	2,847,797
Purchases of property and equipment	 (787,259)	 (156,919)
Net cash provided by investing activities	 766,088	 1,297,800
CASH FLOWS FROM FINANCING ACTIVITIES:		
Donor restricted contributions to be held in perpetuity	 73,752	 99,009
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	(1,258,825)	3,419,619
CASH AND CASH EQUIVALENTS, Beginning of Year	 19,412,610	 15,992,991
CASH AND CASH EQUIVALENTS, End of Year	\$ 18,153,785	\$ 19,412,610

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Foundation for California Community Colleges (Foundation) is a statewide nonprofit supporting the California community college system. Incorporated in 1998, the Foundation serves as the official foundation to the California Community Colleges' Board of Governors and the system-wide Chancellor's Office and provides effective services and innovative solutions for the largest higher education system in the nation. The Foundation facilitates collaboration, accelerates innovation, and increases system-wide resources through a variety of ways, including entrepreneurial programs, grants and contracts, and philanthropy.

The Foundation's mission is to benefit, support, and enhance the missions of the California community college system. Foundation programs reach all 116 California community colleges and 73 districts, and are designed to benefit students, colleges, college foundations, and the system as a whole.

**Basis of accounting and financial statement presentation** – The financial statements are prepared on the accrual basis of accounting and in conformity with professional standards applicable to not-for-profit entities. The Foundation reports information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

**Revenue recognition** – The Foundation generates revenue through contracts, fees for service, grants, and contributions. Revenues fund a variety of programs and services that support key California community college initiatives such as student success, workforce development, equity, and community impact. Refer to Note 6 for accounting policies and additional details regarding revenues from contracts with customers.

The Foundation receives contributions from private foundations, government organizations, corporations, and individuals. All contributions are considered available for unrestricted use unless specifically restricted by donors for use in future periods or for specific purposes. When a restriction expires (generally as payments are made to fulfill the grantor-imposed restrictions), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as *net assets released from restrictions*. Conditional contributions, those with a measurable performance or other barriers and right of return, are not recognized until the conditions on which they depend have been satisfied. Restricted contributions that are initially classified as conditional, due to a qualifying barrier, who restrictions and conditions are met in the same reporting period are reported as revenue within *net assets without donor restrictions*.

Conditional contributions, which depend on the occurrence of specified future and uncertain events, are not recorded until the conditions are met. The Foundation receives certain government grants which limit spending to qualifying expenditures as defined in the grant agreements. Outstanding conditional contributions subject to qualifying expenditure requirements were \$17,185,371 at June 30, 2020 and will be recognized as revenue as the conditions are met.

Cash and cash equivalents – For financial statement purposes, the Foundation considers all investments with an initial maturity of three months or less to be cash equivalents, unless held for long-term purposes.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

The Foundation minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. The Foundation's deposits held with financial institutions in excess of federal depository insurance limits were \$18,413,994 and \$20,852,470 as of June 30, 2020 and 2019, respectively. The Foundation has not experienced any losses in such accounts and management believes the Foundation is not exposed to any significant credit risk related to cash.

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Management believes that all accounts are collectible and no allowance is necessary. Accounts receivable includes amounts owed from government and fee for service contracts.

**Grants receivable** consist of unconditional promises to give from private foundation grants. Long-term grants receivable totaling \$80,055 and \$575,000 at June 30, 2020 and 2019, respectively, are expected to be collected by July 2021. No discount was applied to long-term grants receivable as it was considered immaterial.

Investments are stated at fair value.

**Investments held on behalf of others** – The Foundation holds investments on behalf of various California community colleges for the purpose of generating investment income to fund scholarships for their students. These investments are co-invested with funds held by the Foundation and remain net assets held in perpetuity of the Colleges. Investments held on behalf of California community colleges totaled \$30,800,360 and \$32,170,249 at June 30, 2020 and 2019, respectively.

In August 2015, the Foundation entered into an agreement with the Board of Governors of the California community colleges Chancellor's Office to hold and take over the administration of the Real Estate Education Endowment, an endowment fund created for the purpose of providing scholarships to California community college students pursuing education in the field of real estate. The Real Estate Education Endowment investments are co-invested with the funds held by the Foundation and remain the assets of the Board of Governors of the California community colleges Chancellor's Office. Investments held by the Foundation for the Real Estate Education Endowment totaled \$3,833,929 and \$3,970,864 at June 30, 2020 and 2019, respectively.

**Funds held on behalf of others** – The Foundation receives and disburses funds on behalf of an organization. The balance of these funds is included as a liability in the Foundation's statements of financial position.

**Property and equipment** is stated at cost or, if donated, at the estimated fair market value at the date of donation. The Foundation capitalizes all expenditures for property and equipment in excess of \$5,000. Depreciation is computed using the straight-line method over estimated useful lives of individual assets ranging from three to seven years. Other costs associated with development projects are expensed when incurred.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

**Income taxes** – The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation has applied the accounting principles related to accounting for uncertainty in income taxes and has determined that there is no material impact on the financial statements. With some exceptions, the Foundation is no longer subject to U.S. federal and state income tax examinations by tax authorities for years prior to 2016.

**Functional allocation of expenses** – The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on the following basis:

Expense	Method of Allocation
Salaries and benefits	Time and effort
Work experience wages and related expenses	Time and effort
Occupancy	Square footage
Telecommunications	Number of devices and usage report

All other expenses are recorded on a direct cost basis.

**Use of estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair value measurements – Fair value is a market-based measurement, not an entity-specific measurement. For some assets and liabilities, observable market transactions or market information might be available. For other assets and liabilities, observable market transactions and market information might not be available. However, the objective of a fair value measurement in both cases is the same – to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability). In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, as follows:

Level 1 Inputs	Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
Level 2 Inputs	Inputs other than quoted prices in active markets that are observable either directly or indirectly.
Level 3 Inputs	Unobservable inputs for the asset or liability.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

**Recent accounting pronouncements** – In May 2014, the Financial Accounting Standards Board (FASB) issued Topic 606, *Revenue from Contracts with Customers*. The new accounting standard develops a common standard that will remove inconsistencies in revenue requirements, improve comparability of revenue recognition practices, provide more useful information to users of financial statements and simplify the preparation of financial statements. The Foundation has implemented Topic 606 effective July 1, 2019 with no effect on beginning net assets.

In June 2018, the FASB issued Accounting Standards Update (ASU) 2018-08, Not-for-Profit Entities (Topic 958), Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The new accounting standard clarifies and improves the guidance for (1) evaluating whether transactions should be accounted for as contributions within the scope of Topic 958 or as exchange transactions subject to other guidance and (2) determining whether a contribution is conditional. The Foundation has implemented this accounting standard in the accompanying financial statements effective July 1, 2019 under the modified prospective basis. Accordingly, there is no effect on beginning net assets in connection with the implementation of ASU 2018-08.

In February 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The new accounting standard requires lessees to recognize a lease liability measured on a discounted basis and a right-of-use asset for all leases with terms longer than 12 months. Application of this statement is effective for the year ending June 30, 2023. The Foundation is currently evaluating the impact this pronouncement will have on the financial statements

**Subsequent events** have been evaluated for recognition and disclosure through September 23, 2020, the date which these financial statements were available to be issued. Management concluded that no material subsequent events have occurred since June 30, 2020 that require recognition or disclosure in the financial statements, except as noted in Footnote 5.

#### 2. LIQUIDITY AND AVAILABILITY OF RESOURCES

The Foundation's financial assets available for general expenditure, within one year of the statements of financial position date, comprise the following:

	<u>2020</u>		<u>2019</u>
Cash and cash equivalents	\$ 18,153,785	\$	19,412,610
Accounts receivable	11,510,351		10,022,901
Grants receivable	2,188,077		3,988,150
Investments	56,766,163		58,895,016
Total financial assets	88,618,376		92,318,677
Less amounts unavailable for general expenditures within one year, due to:			
Restrictions by donors (see Note 7)	(63,148,853)		(68,126,740)
Funds held on behalf of others	 (50,119)	_	(77,696)
Total financial assets available to management for general expenditure within one year	\$ 25,419,404	\$	24,114,241

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

The Foundation has certain donor-restricted financial assets which are limited in use but available for general expenditures within one year through the normal course of operations. Accordingly, these financial assets have been included in the quantitative information above for financial assets to meet general expenditures within one year. The Foundation has two donor-restricted investments which consist of the California Community College Scholarship Endowment and the Nursing Education Investment Fund. Income from the donor-restricted investments is restricted for specific purposes and, therefore, are only available to meet program-specific expenditures within one year. As described in Note 7, the California Community College Scholarship Endowment has a donor-imposed spending rate, which is used to fund student scholarships. The Nursing Education Investment Fund has a donor-imposed grant distribution requirement, which fund enhancements to Nursing Education Programs throughout the California community college system.

As part of the Foundation's liquidity management strategy, financial assets are structured to be available as general expenditures, liabilities, and other obligations come due. Additionally, the Foundation invests excess cash in short-term highly liquid investments and money market accounts. As more fully described in Note 5, the Foundation has a committed line of available credit in the amount of \$4.5 million, which can be drawn upon to help manage unanticipated liquidity needs.

#### 3. INVESTMENTS

The Foundation's investments and investments held on behalf of others are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices.

The Foundation's investments consist of the following:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 1,754,964	\$ 1,060,512
Common stocks:		
US large cap	8,727,463	8,476,507
Mutual funds:		
International equity	18,408,236	20,136,691
Fixed income	17,796,026	17,915,644
US large cap equity	5,574,686	6,401,475
US mid cap equity	3,122,808	3,405,806
US small cap equity	 1,381,980	 1,498,381
Total	\$ 56,766,163	\$ 58,895,016
Investment income consists of the following:		
	<u>2020</u>	<u>2019</u>
Interest and dividends, net of management fees	\$ 1,273,782	\$ 1,492,889
Net realized and unrealized gain (loss)	 (575,506)	 1,903,458
Total	\$ 698,276	\$ 3,396,347

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

Investments held on behalf of others consist of the following:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 1,139,690	\$ 706,000
Common stocks:		
US large cap	5,345,245	5,197,778
Mutual funds:		
International equity	11,226,525	12,329,585
Fixed income	10,804,548	10,975,453
US large cap equity	3,368,525	3,925,486
US mid cap equity	1,907,720	2,089,810
US small cap equity	842,036	917,001
Total	\$ 34,634,289	\$ 36,141,113

#### 4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	<u>2020</u>	<u>2019</u>
Furniture and fixtures	\$ 1,932,442	\$ 1,567,705
Tenant improvements	521,306	265,733
Equipment	457,744	335,213
Software	9,375	99,892
Construction in progress	3,544	118,371
Computers	 	 95,016
Total	2,924,411	2,481,930
Less accumulated depreciation	 (1,133,103)	 (994,363)
Property and equipment, net	\$ 1,791,308	\$ 1,487,567

#### 5. LINE OF CREDIT

In August 2020, the Foundation renewed the brokerage account line of credit agreement with JP Morgan. Interest on borrowings varies based on the balance outstanding and the bank's broker call rates. Borrowings are collateralized by certain investments of the Foundation.

#### 6. REVENUE FROM CONTRACTS WITH CUSTOMERS

The Foundation's revenue from contracts with customers consists of fees for service, co-op purchasing agreement rebates, and fees for access to online education portals which are included in contracts and fees for service.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

The Foundation's fee for service contracts contain various performance obligations. Revenue is allocated among the performance obligations based on the Foundation's established pricing methodology. Revenues from co-op purchasing agreement rebates are recognized as they are received from corporate partners. Fees for access to online education portals are recognized using a straight-line basis over a 12-month period.

Funds received in advance of being earned are recorded as deferred revenue, which represents a contract liability.

The balances of receivables and contract liabilities from contracts with customers are as follows as of June 30:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Accounts receivable (a)	\$ 11,297,962	\$ 10,014,820	\$ 5,995,827
Contract liabilities: Deferred revenue	\$ 10,736,622	\$ 10,929,889	\$ 9,397,944

<sup>(</sup>a) Accounts receivable consists of general accounts receivable and contracts receivable.

#### 7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are to be used as follows:

	<u>2020</u>	<u>2019</u>
Time and purpose restriction:		
Nursing Education Investment Fund	\$ 13,202,372	\$ 13,859,703
Student Success	5,079,942	8,053,309
Workforce Development	2,225,740	2,603,026
Equity	1,441,115	643,962
California Community Colleges Scholarship		
Endowment – investment income	737,494	2,578,103
System Support	66,921	67,120
Restricted into perpetuity:		
California Community Colleges Scholarship Endowment	40,395,269	40,321,517
Total	\$ 63,148,853	\$ 68,126,740

Net assets with donor restrictions to be held in perpetuity consist of the donor-restricted funds received from the Bernard Osher Foundation and other private grantors to fund student scholarships through the California Community Colleges Scholarship Endowment.

As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Foundation classifies as net assets with donor restrictions, the original value of all gifts donated to the permanent endowment. All accumulated unrealized appreciation and depreciation of endowment investments are recorded to net assets with donor restrictions to the extent that the original value of donated principal has not decreased. Accumulated unrealized depreciation of

2010

2020

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

endowment investments is recorded as a decrease to net assets with perpetual donor restrictions to the extent that there are no offsetting accumulated endowment earnings in net assets with donor restrictions. Accumulated unrealized appreciation of endowment investments is recorded as an increase to net assets with perpetual donor restrictions to the extent that the principal has been reduced through previous unrealized losses or funding endowment expenditures.

The California Community Colleges Scholarship Endowment funds are to be invested in perpetuity and interest and dividends are to be used per donor intent. The endowment investment policy, approved by the Board of Directors, emphasizes preservation of capital as its primary objective and growth and income as secondary objectives. The principal of the endowment fund may be used to fund expenditures if earnings are not sufficient to meet payout requirements, however, prior consent from the Bernard Osher Foundation is mandatory.

Changes in endowment net assets are as follows:

	<u>2020</u>	<u>2019</u>
Endowment net assets, beginning of year	\$ 42,899,620	\$ 42,533,192
Contributions	73,752	99,009
Investment gain:		
Investment income	877,852	970,310
Realized/unrealized gain (loss)	(444,861)	1,494,640
Total investment gain	432,991	2,464,640
Approved endowment expenditures	(2,273,600)	(2,217,531)
Endowment net assets, end of year	\$ 41,132,763	\$ 42,899,620

Scholarship awards payable to California Community College students are funded through the endowment and through investments held on behalf of various California Community Colleges. Scholarship awards payable are included in the statements of financial position liability balances as follows:

	<u>2020</u>	<u>2019</u>
Scholarships payable Investments held on behalf of others	\$ 2,273,600 1,590,400	\$ 2,238,800 1,583,200
Total	\$ 3,864,000	\$ 3,822,000

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### 8. OPERATING LEASE OBLIGATION

The Foundation leases office space, operating space for their Smog Referee Program, and equipment under operating leases expiring in various years through 2026. Total expenses under the operating leases were \$2,083,211 and \$1,354,893 for the years ended June 30, 2020 and 2019, respectively.

Future minimum lease payments are as follows:

Year ending <u>June 30:</u>	
2021	\$ 1,528,637
2022	1,100,842
2023	1,161,910
2024	802,656
2025	246,446
Thereafter	 20,579
Total	\$ 4,861,070

#### 9. DEFINED BENEFIT PENSION PLAN

#### Plan Description

Plan name: California Public Employees' Retirement System (CalPERS)

Plan's EIN: 94-6207465

Plan number: 5260

All full-time employees are covered under a defined benefit pension plan maintained by an agency of the State of California. The Foundation's employees are members of the California Public Employees' Retirement System (CalPERS).

The CalPERS Plan provides retirement and disability benefits, annual cost-of-living adjustments, and death benefits to Plan members and beneficiaries. The Foundation participates in the Miscellaneous 3% at 60 Risk Pool, for employees hired on or before December 31, 2012, and the Miscellaneous 2% at 62 Risk Pool, for employee hired on or after January 1, 2013, both of which are part of the Public Agency portion of CalPERS, an agent multiemployer plan administered by CalPERS, which acts as a common investment and administrative agent for participating public employers within the State of California. Multi-employer plans differ from single-employer plans in that much of the fiduciary responsibilities and risks under a single-employer plan would lie with the Foundation. Under this multi-employer plan, the fiduciary responsibilities and risks lie with CalPERS. Benefit provisions are established by state statutes, as legislatively amended, within the Public Employees' Retirement Law. The Plan selects optional benefit provisions by contract with CalPERS and adopts those benefits through Board approval. CalPERS issues a separate comprehensive annual financial report. Copies of the CalPERS annual financial report may be obtained from the CalPERS Executive Office at 400 Q Street, Sacramento, California 95811.

#### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

The CalPERS Board of Administration approved structural changes to the risk pools at their May 31, 2014 meeting, which combined all miscellaneous groups into one risk pool (Miscellaneous Risk Pool) effective with the 2013 valuations. The funded status of the Miscellaneous Risk Pool as of June 30, 2018 (most recent available annual report) was 75.4%, defined as the market value of assets (\$13,162,719,111 at June 30, 2018) divided by the entry age normal accrued liability (\$17,461,594,826 at June 30, 2018). The funded status of the Foundation's 3% at 60 and 2% at 62 plans reported by CalPERS as of June 30, 2018 (most recent available annual report) are as follows:

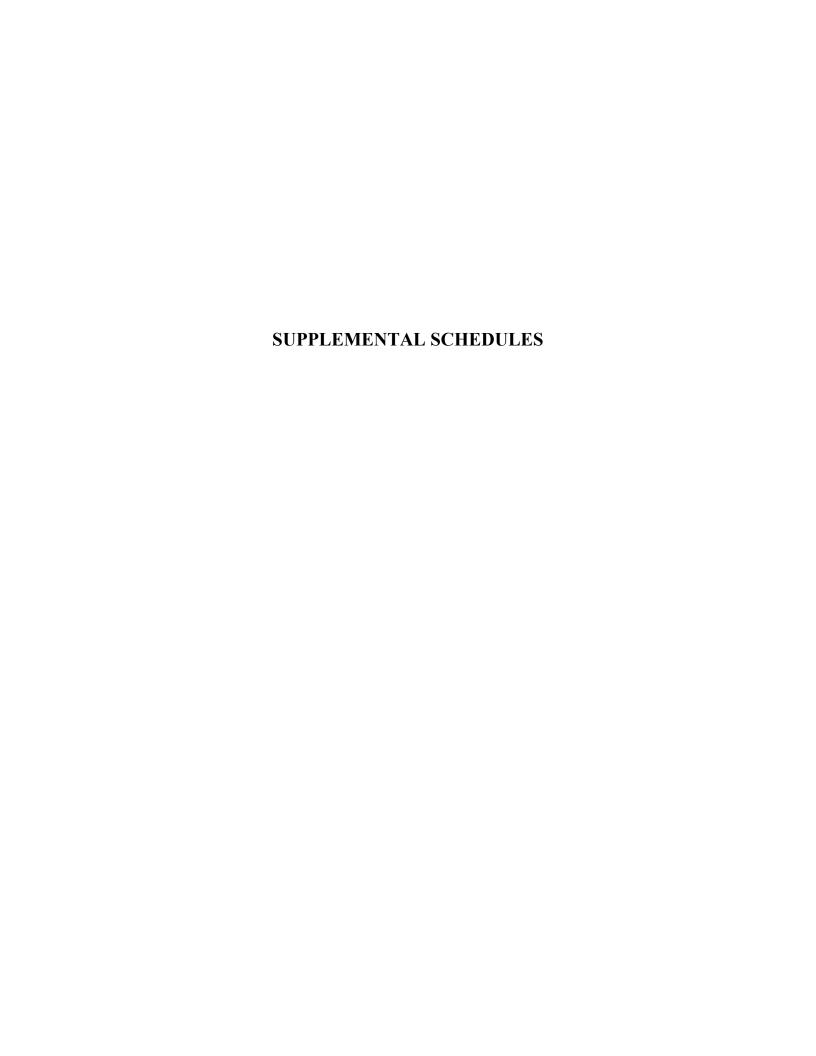
	3% at 60 <u>Risk Pool</u>	2% at 62 <u>Risk Pool</u>	
Entry age normal accrued liability	\$ 24,528,126	\$ 3,115,015	
Market value of assets	20,049,752	2,857,730	
Funded status	81.7%	91.7%	

#### **Funding Policy**

Active plan members of the Miscellaneous 3% at 60 Risk Pool and Miscellaneous 2% at 62 Risk Pool are required to contribute 8% and 6.25% of their annual covered salary, respectively. In addition, the Foundation is required to contribute the actuarially determined remaining amounts necessary to fund the benefits for its members. The actuarial methods and assumptions used are those adopted by the CalPERS Board of Administration. The required employer contribution rates of the Miscellaneous 3% at 60 Risk Pool for the fiscal years ended June 30, 2020, 2019 and 2018 were 13.69%, 12.76%, and 12.04%, respectively, of annual covered payroll. The required employer contribution rates of the Miscellaneous 2% at 62 Risk Pool for the fiscal years ended June 30, 2020, 2019 and 2018 were 6.99%, 6.84%, and 6.53%, respectively, of annual covered payroll. The Foundation's contributions to CalPERS for the Miscellaneous 3% at 60 Risk Pool for the years ending June 30, 2020, 2019 and 2018 were \$913,669, \$734,531, and \$650,584, respectively. The Foundation's contributions to the Miscellaneous Risk Pool for 2020 and 2019 represent less than 5% of the Plan's total contributions for the plan year ending June 30, 2018 (most recent available annual report). The Foundation's contributions to CalPERS for the Miscellaneous 2% at 62 Risk Plan for the years ending June 30, 2020, 2019 and 2018 were \$1,268,730, \$742,545, and \$506,126, respectively. Future adopted contribution rates for the Miscellaneous 3% at 60 Risk Pool for the year ending June 30, 2021 are \$287,243 plus 14.729% of covered annual payroll. Contribution rates for the Miscellaneous 3% at 60 Risk Pool for the year ended June 30, 2022 are estimated to be \$347,000 plus 14.70% of covered annual payroll. Future adopted contribution rates for the Miscellaneous 2% at 62 Risk Pool for the year ending June 30, 2021 are \$43,712 plus 7.73% of covered annual payroll. Contribution rates for the Miscellaneous 2% at 62 Risk Pool for the year ended June 30, 2022 are estimated to be \$45,000 plus 7.70% of covered annual payroll.

#### 10. DEFERRED COMPENSATION AND OTHER RETIREMENT PLANS

The Foundation offers a defined contribution plan (the "Plan") to employees in accordance with Internal Revenue Code Section 403(b). The Plan is available to all full-time employees of the Foundation. This Plan allows for employee deferrals, employer matching, and elective employer contributions. Participants are immediately 100% vested in all contributions to the Plan. The Foundation also has an IRS Section 457 deferred salary plan for certain employees. The Foundation made no contributions to these plans in June 30, 2020 and 2019.



## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2020

	CFDA <u>Number</u>	Pass Through Identifying <u>Number</u>	Tł	Passed nrough to precipients	Total Federal penditures
<b>National Science Foundation:</b>					
Direct programs:					
Research and Development Cluster -					
Advanced Technology Education	47.076				\$ 88,694
<b>Department of Health and Human Services</b>	:				
Passed through State of California,					
Department of Health Care Services:					
State Opioid Response	93.788				48,514
Department of Labor:					
Passed through State of California,					
Employment Development Department:					
Workforce Accelerator Fund	17.258	K8109250			32,502
U.S. Department of Agriculture:					
Passed through State of California,					
Department of Social Services:					
Fresh Success Program	10.561	19-3041	\$	966,708	1,392,582
Corporation for National and Community S	Service:				
Direct programs:					
AmeriCorps Program	94.006				 38,427
Total expenditures of federal awards			\$	966,708	\$ 1,600,719

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS JUNE 30, 2020

#### 1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards of Foundation for California Community Colleges (Foundation) is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

#### 2. INDIRECT COST RATE

The Foundation has elected to use a negotiated federal indirect cost rate instead of the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.



# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

#### **Independent Auditor's Report**

Board of Directors Foundation for California Community Colleges Sacramento, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Foundation for California Community Colleges (Foundation), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses and of cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 23, 2020.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors Foundation for California Community Colleges Page two

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

GILBERT CPAs

Sacramento, California

Gilbert CPAs

**September 23, 2020** 



## REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

#### **Independent Auditor's Report**

Board of Directors Foundation for California Community Colleges Sacramento, California

#### Report on Compliance for Each Major Federal Program

We have audited Foundation for California Community Colleges' (Foundation) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the Foundation's major federal program for the year ended June 30, 2020. The Foundation's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal program.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for the Foundation's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Foundation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Foundation's compliance.

Board of Directors Foundation for California Community Colleges Page two

#### Opinion on Major Federal Program

In our opinion, the Foundation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2020.

#### **Report on Internal Control Over Compliance**

Management of the Foundation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Foundation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

GILBERT CPAs Sacramento, California

Gilbert CPAs

**September 23, 2020** 

#### SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2020

#### **SECTION I - SUMMARY OF AUDITOR'S RESULTS**

#### **Financial Statements**

Type of auditor's report issued on whether the financial statements were prepared in accordance with GAAP:	Unmodified		
Internal control over financial reporting:			
• Material weakness(es) identified?	Yes	✓	_No
• Significant deficiency(ies) identified?	Yes	✓	None reported
Noncompliance material to financial statements noted?	Yes	✓	_No
Federal Awards			
Internal control over major programs:			
• Material weakness(es) identified?	Yes	✓	_No
• Significant deficiency(ies) identified?	Yes	✓	None reported
Type of auditor's report issued:	Unmodified		
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	Yes	✓	_No
Identification of major programs:			
Name of Federal Program or Cluster	CFDA Number		
Fresh Success Program	10.561		
Dollar threshold used to distinguish between Type A and Type B programs:	\$750,000		
Auditee qualified as low-risk auditee?	Yes		_No

#### SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2020

#### **SECTION II – FINANCIAL STATEMENT FINDINGS**

None noted.

#### SECTION III – FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

None noted.

#### **SECTION IV – STATUS OF PRIOR YEAR AUDIT FINDINGS**

None noted.