

Consolidated Financial Statements

Lutheran Social Services of the South, Inc.

*d/b/a* Upbring

*As of and for the years ended March 31, 2019 and 2018  
with Report of Independent Auditors*

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Consolidated Financial Statements

As of and for the years ended March 31, 2019 and 2018

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## Report of Independent Auditors

The Board of Directors  
Lutheran Social Services of the South, Inc., *d/b/a* Upbring

We have audited the accompanying consolidated statements of financial position of Lutheran Social Services of the South, Inc. (the “Organization”) *d/b/a* Upbring as of March 31, 2019 and 2018, and the related consolidated statements of activities, cash flows, and functional expenses for the years then ended.

### **Management’s Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor’s Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards issued by the Comptroller General of the United States*. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of March 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated August 6, 2019 on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

### ***Emphasis of Matter – Adoption of new standard***

As discussed in Note 2 to the consolidated financial statements, the Organization adopted Financial Accounting Standards Board Accounting Standards Update No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, during the year ended March 31, 2019. Our opinion is not modified with respect to this matter.

*Holtzman Partners, LLP*

Austin, Texas  
August 6, 2019

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statements of Financial Position

As of March 31, 2019 and 2018

	<b>2019</b>	<b>2018</b>
Assets		
Current assets:		
Cash and cash equivalents	<b>\$ 2,044,637</b>	\$ 2,960,811
Accounts receivable, net of allowance for uncollectible accounts	<b>7,438,675</b>	6,850,263
Prepaid expenses and other current assets	<b>297,210</b>	557,644
Investments	<b>36,457,234</b>	36,046,858
Total current assets	<b>46,237,756</b>	46,415,576
Beneficial interests in assets held by others	<b>6,170,198</b>	6,072,540
Property, buildings, and equipment, net	<b>11,192,919</b>	11,187,379
Other long-term assets	<b>902,273</b>	931,629
Total assets	<b>\$64,503,146</b>	\$64,607,124
Liabilities and net assets		
Current liabilities:		
Accounts payable	<b>\$ 967,196</b>	\$ 1,239,702
Accrued expenses	<b>4,578,622</b>	4,146,494
Current portion of deferred income	<b>590,108</b>	436,044
Current portion of long-term debt	<b>11,115</b>	10,751
Total current liabilities	<b>6,147,041</b>	5,832,991
Long-term debt, less current portion	<b>54,926</b>	65,502
Deferred income	<b>199,583</b>	164,278
Total liabilities	<b>6,401,550</b>	6,062,771
Net assets:		
Net assets without donor restrictions	<b>39,366,198</b>	40,278,321
Net assets with donor restrictions	<b>18,735,398</b>	18,266,032
Total net assets	<b>58,101,596</b>	58,544,353
Total liabilities and net assets	<b>\$64,503,146</b>	\$64,607,124

*See accompanying notes to consolidated financial statements.*

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statement of Activities

For the Year Ended March 31, 2019

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Revenues, gains and other support:			
Residential treatments	\$ 30,120,439	\$ –	\$ 30,120,439
Therapeutic foster care	18,360,122	–	18,360,122
Contributions, grants and bequests	4,243,730	5,956,404	10,200,134
Education	4,851,368	–	4,851,368
Investment income, net	1,202,651	154,550	1,357,201
Adoption services	176,135	–	176,135
Change in fair value of beneficial interests in assets held by others	174,533	(350,454)	(175,921)
Other	1,989,707	–	1,989,707
Net assets released from restrictions	5,286,896	(5,286,896)	–
Total revenues, gains and other support	<b>66,405,581</b>	<b>473,604</b>	<b>66,879,185</b>
Expenses:			
Program services	57,879,110	4,238	57,883,348
Management and general	7,338,453	–	7,338,453
Agency advancement	2,100,141	–	2,100,141
Total expenses	<b>67,317,704</b>	<b>4,238</b>	<b>67,321,942</b>
Change in net assets	<b>(912,123)</b>	<b>469,366</b>	<b>(442,757)</b>
Net assets at beginning of year	<b>40,278,321</b>	<b>18,266,032</b>	<b>58,544,353</b>
Net assets at end of year	<b>\$ 39,366,198</b>	<b>\$ 18,735,398</b>	<b>\$ 58,101,596</b>

*See accompanying notes to consolidated financial statements.*

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statement of Activities

For the Year Ended March 31, 2018

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Revenues, gains and other support:			
Residential treatments	\$ 25,647,972	\$ —	\$ 25,647,972
Therapeutic foster care	17,996,913	—	17,996,913
Contributions, grants and bequests	6,087,813	2,781,067	8,868,880
Education	3,645,325	—	3,645,325
Investment income, net	2,371,930	840,575	3,212,505
Adoption services	280,169	—	280,169
Community integration	1,120	—	1,120
Change in fair value of beneficial interests in assets held by others	—	(7,726)	(7,726)
Other	198,133	—	198,133
Net assets released from restrictions	2,143,862	(2,143,862)	—
<b>Total revenues, gains and other support</b>	<b>58,373,237</b>	<b>1,470,054</b>	<b>59,843,291</b>
Expenses:			
Program services	49,914,632	—	49,914,632
Management and general	7,353,979	—	7,353,979
Agency advancement	2,092,622	—	2,092,622
<b>Total expenses</b>	<b>59,361,233</b>	<b>—</b>	<b>59,361,233</b>
Change in net assets	(987,996)	1,470,054	482,058
Net assets at beginning of year	41,266,317	16,795,978	58,062,295
Net assets at end of year	<u>\$ 40,278,321</u>	<u>\$ 18,266,032</u>	<u>\$ 58,544,353</u>

*See accompanying notes to consolidated financial statements.*

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statements of Cash Flows

For the years ended March 31, 2019 and 2018

	2019	2018
<b>Operating activities</b>		
Change in net assets	\$ (442,757)	\$ 482,058
Adjustment to reconcile change in net assets to cash provided by (used in) operating activities:		
Change in fair value of beneficial interests in assets held by others	175,921	7,726
Depreciation and amortization	1,031,595	1,031,098
Net realized and unrealized gains on investments	(365,894)	(2,013,023)
Net gain on sale of property, buildings, and equipment	(4,356)	(6,184)
Changes in operating assets and liabilities:		
Accounts receivable, net	(588,412)	(2,013,023)
Prepaid expenses and other current assets	260,434	(155,744)
Other long-term assets	29,356	26,857
Accounts payable	(272,507)	367,954
Accrued expenses	432,128	136,282
Deferred income	189,369	414,590
Net cash provided by (used in) operating activities	444,877	(1,721,409)
<b>Investing activities</b>		
Purchase of property, buildings and equipment and other assets, net	(1,037,133)	(580,693)
Proceeds from sale of property, buildings, and equipment	4,356	22,638
Net (purchases) sales of investments	(318,062)	985,633
Net cash (used in) provided by investing activities	(1,350,839)	427,578
<b>Financing activities</b>		
Payments on long-term debt	(10,212)	(10,408)
Net cash used in financing activities	(10,212)	(10,408)
<b>Net change in cash and cash equivalents</b>	(916,174)	(1,304,239)
<b>Cash and cash equivalents, beginning of year</b>	2,960,811	4,265,050
<b>Cash and cash equivalents, end of year</b>	\$ 2,044,637	\$ 2,960,811
<b>Supplemental disclosure of cash flow information:</b>		
Cash paid for interest	\$ 2,857	\$ 2,665

*See accompanying notes to consolidated financial statements*

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statement of Functional Expenses

For the year ended March 31, 2019

	Program Services								Supporting Services			Grand Total
	Children Services	Shelters for Unaccompanied Children	Residential Treatment Centers	Education Services	Disaster Response	Community Services	Innovation and Research Initiatives	Total	Management and General	Agency Advancement	Total	
Salaries and employee benefits	\$ 4,695,137	\$ 11,157,898	\$ 7,614,969	\$ 3,062,792	\$ 2,801,422	\$ 224,878	\$ 527,855	\$ 30,084,951	\$ 4,536,009	\$ 1,353,711	\$ 5,889,720	\$ 35,974,671
Assistance to others	10,429,358	3,469,597	987,719	156,459	7,284	1,139,488	-	16,189,905	-	-	-	16,189,905
Occupancy	1,389,560	2,126,292	1,373,713	890,811	178,871	7,757	19,243	5,986,247	1,065,234	367,860	1,433,094	7,419,341
Professional and contract services	98,994	19,146	43,786	990,581	86,272	-	42,214	1,280,993	1,504,799	193,436	1,698,235	2,979,228
Travel and meetings	407,205	435,261	113,321	104,284	70,308	1,861	10,382	1,142,622	165,960	73,640	239,600	1,382,222
Other	1,017,818	288,373	650,990	935,012	8,372	37,203	260,862	3,198,630	66,451	111,494	177,945	3,376,575
<b>Total Program Services</b>	<b>\$ 18,038,072</b>	<b>\$ 17,496,567</b>	<b>\$ 10,784,498</b>	<b>\$ 6,139,939</b>	<b>\$ 3,152,529</b>	<b>\$ 1,411,187</b>	<b>\$ 860,556</b>	<b>\$ 57,883,348</b>	<b>\$ 7,338,453</b>	<b>\$ 2,100,141</b>	<b>\$ 9,438,594</b>	<b>\$ 67,321,942</b>

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Consolidated Statement of Functional Expenses

For the year ended March 31, 2018

	Program Services								Supporting Services			Grand Total
	Children Services	Shelters for Unaccompanied Children	Residential Treatment Centers	Education Services	Disaster Response	Community Services	Innovation and Research Initiatives	Total	Management and General	Agency Advancement	Total	
Salaries and employee benefits	\$ 4,585,040	\$ 8,704,261	\$ 7,506,841	\$ 2,190,974	\$ 2,544,086	\$ 210,922	\$ 307,178	\$ 26,049,302	\$ 4,780,776	\$ 1,313,266	\$ 6,094,042	\$ 32,143,344
Assistance to others	10,192,664	1,803,223	468,937	54,279	71,269	1,152,328	1,484	13,744,184	-	-	-	13,744,184
Occupancy	1,364,483	1,823,292	1,307,332	557,477	91,244	45,891	6,928	5,196,647	1,001,704	181,875	1,183,579	6,380,226
Professional and contract services	100,109	4,182	111,407	1,092,965	67,607	3	86,616	1,462,889	1,157,275	304,784	1,462,059	2,924,948
Travel and meetings	438,238	342,110	118,901	83,217	67,517	2,565	10,018	1,062,566	139,842	87,578	227,420	1,289,986
Other	586,815	256,008	960,333	457,643	3,747	20,244	114,254	2,399,044	274,382	205,119	479,501	2,878,545
<b>Total Program Services</b>	<b>\$ 17,267,349</b>	<b>\$ 12,933,076</b>	<b>\$ 10,473,751</b>	<b>\$ 4,436,555</b>	<b>\$ 2,845,470</b>	<b>\$ 1,431,953</b>	<b>\$ 526,478</b>	<b>\$ 49,914,632</b>	<b>\$ 7,353,979</b>	<b>\$ 2,092,622</b>	<b>\$ 9,446,601</b>	<b>\$ 59,361,233</b>

Lutheran Social Services of the South, Inc.  
*d/b/a Upbring*

Notes to Consolidated Financial Statements

As of and for the years ended March 31, 2019 and 2018

**1. Organization**

Lutheran Social Services of the South, Inc. was founded in 1881 as a nonprofit organization and has a rich legacy of serving vulnerable children, families and communities Texas through a strong network of programs and services that serve more than 30,000 people annually.

Lutheran Social Services of the South, Inc. operates under the d/b/a “Upbring”, in order to reflect its mission: to break the cycle of child abuse by empowering children, families and communities. Upbring provides children’s services and disaster relief through the following wholly-owned affiliates: Lutheran Social Services Disaster Response, Inc. and Lutheran Properties, Inc. Upbring and its affiliates are hereinafter referred to as the “Organization.”

The Organization provides innovative programs and social services for children and families including foster care, adoption, residential treatment, education, disaster relief and community services.

Children’s Services include our Foster in Texas program where a family partners with Upbring to open their home and their hearts to a child in need, providing support for immediate needs such as food, clothing and shelter. Upbring also provides long-term support to help children build strong bonds with their new family members. Foster parents are trained in trauma-informed care, so they can help their children heal from the circumstances that brought them into foster care. Adoptions occur naturally through the Foster in Texas program, and are complemented by domestic and international adoption services to help children find their forever families. BeREAL supports young adults aging out of foster care with housing, assistance for basic needs and a strategy for achieving their life goals.

The Office of Refugee Resettlement (ORR) in Texas and throughout the United States helps new populations integrate into American life by connecting them to critical resources. Upbring operates four ORR programs in Texas for children who have migrated to the U.S. alone or with other minors. Rather than being deported, children who cross the border alone from Central America are turned over to ORR, held in designated facilities and provided with services until their family members can be located. This experience alone can be scary, but the staff at Upbring shelters provide the children with around-the-clock attention, caring for their physical, emotional and spiritual well-being.

Residential treatment programs include life-changing work being done at our New Life and Krause children’s centers that provide a safe place for girls from across Texas to heal from childhood traumas. Upbring’s children’s shelters and transitional foster care programs provide care and support from our compassionate staff and nurturing foster parents until their families can be located.

Education services include Headstart and Early Headstart Preschool programs that help children from low-income families prepare to start kindergarten ready to learn. The Organization operates two schools: Upbring School of Arts and Sciences in Austin and Upbring School of Discovery and Leadership in Houston. The schools will provide early education services to children ages six-weeks to elementary age, reserving spaces for children in the foster care system. Upbring works closely with Trinity Charter Schools to provide education services to the children in our residential treatment programs.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Notes to Consolidated Financial Statements (continued)

Disaster Response aids families' immediate needs by providing emergency hardship grants, and helping them find food, clothing, medical assistance and safe, clean shelter alongside future preparedness, emotional and spiritual care, volunteer coordination and long-term recovery.

Community Services are provided primarily in Lubbock, Texas and help those in need with emergency assistance for food, utilities, prescriptions, free health screenings and consultations.

The alignment of partnerships and programs noted above allow the Organization to deliver innovative programs and services that make measurable progress toward the five key markers of every child's success: safety, health, education, life skills and vocation.

The Organization is governed by a Board of Directors (the "Board") where (i) six of the seats on the Board of the Organization shall be Lutheran Directors as endorsed by either the appropriate Bishop or District President of the Lutheran jurisdictional units of the Evangelical Lutheran Church in America (2 minimum); the Lutheran Church - Missouri Synod (2 minimum) or by the pastor of the congregation of the elected board member; and (ii) two of the Directors shall be elected by the Members at the Member's discretion (the "At Large Directors"). At-Large Directors do not have to be members of a Lutheran congregation. All Directors other than At-Large Directors shall be members of a Lutheran congregation within the State of Texas or the State of Louisiana.

## **2. Summary of Significant Accounting Policies**

### **Basis of Accounting and Consolidation**

The accompanying consolidated financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. All significant intercompany accounts and transactions have been eliminated in consolidation.

The consolidated financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") ASC Topic 958-205, *Not-for-Profit Entities Presentation of Financial Statements*, which requires the Organization to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restriction. In addition, the Organization is required to present the costs of providing various programs and other activities on a functional basis in the statement of activities. Costs are allocated between management and general expense or the appropriate program based on evaluations of the related benefits. Management and general expense include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization. Expenses directly attributable to a specific functional area are reported as expenses of those functional areas. Natural expenses attributable to more than one functional expense category are allocated based on the proportion of full-time employee equivalents of a program or other supporting service versus the total organizational full-time employee equivalents

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Notes to Consolidated Financial Statements (continued)

**Fair Value of Financial Instruments**

The Organization groups its assets and liabilities measured at fair value in a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets, with valuations obtained from readily available pricing sources for market transactions involving identical assets or liabilities; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The level of the fair value hierarchy in which the fair value measurement falls is determined by the lowest level input that is significant to the fair value measurement.

The Organization's financial instruments consist principally of cash and cash equivalents, accounts receivable, marketable securities, beneficial interest in assets held by others, accounts payable, accrued expenses, and long-term debt. The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, and accrued expenses are considered to approximate their respective fair values due to the short-term nature of such financial instruments. Cash equivalents and marketable securities, measured at fair value on a recurring basis, are categorized as Level 1 based on quoted prices in active markets. Beneficial interest in assets held by others are carried at the fair value of the underlying investments held by the trusts and are categorized as Level 2. The carrying value of the long term debt approximates its fair value.

The Organization recognizes transfers between levels at the end of the reporting period as if the transfers occurred on the last day of the reporting period. There were no transfers during fiscal years 2019 or 2018.

**Use of Estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Organization considers certain liquid asset accounts with an original maturity of three months or less to be cash equivalents.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Notes to Consolidated Financial Statements (continued)

**Accounts Receivable**

Accounts receivable are recorded at invoiced amount, net of allowance for doubtful accounts. Additions to the allowance for doubtful accounts are made by means of the provision for doubtful accounts. The amount of the provision for doubtful accounts is based upon management's assessment of historical and expected net collections, business and economic conditions, and other collection indicators. The Organization had allowances for estimated uncollectible accounts of \$93,327 and \$21,233 as of March 31, 2019 and 2018, respectively.

**Contributions Receivable**

Promises to give are recorded at fair value if expected to be collected in one year and at net present value if expected to be collected in more than one year. Conditional promises to give are recognized when conditions on which they depend are substantially met. The Organization did not record a net present value discount on contributions receivable at March 31, 2019 and 2018, as the amount would be insignificant. Promises to give are reported in the consolidated statements of financial position as accounts receivable, net and totaled \$379,568 and \$254,050 as of March 31, 2019 and 2018, respectively.

**Investments**

Investments consist of marketable securities and are recorded at their fair values in the consolidated statements of financial position. Any changes in fair value are recorded as unrealized gains or losses. Realized gains and losses are recorded as the difference between historical cost and the proceeds received from the sale of the investment. Unrealized and realized gains and losses and interest income related to marketable securities are reported in the consolidated statements of activities as investment income, net.

**Beneficial Interests in Assets Held by Others**

The Organization has beneficial interests in trusts held by third party organizations. Under the terms of the trusts, the Organization has the irrevocable right to receive all or a portion of the income earned on the trust assets for the life of the trusts. The Organization does not control the assets held in these trusts. The Organization measures its beneficial interests in these trust at the fair value of the underlying investments held by the trusts. The trust assets are invested in equity securities with readily determined fair value. Distributions from the trusts are recognized as investment income in the appropriate net asset class according to the restrictions established by the settlors of the trusts. Changes in fair value related to beneficial interests in assets held by others are reported in the consolidated statements of activities as change in fair value of beneficial interests in assets held by others.

**Property, Buildings, and Equipment**

Property, buildings, and equipment are recorded at cost if purchased. Donated property and equipment is recorded at the estimated fair value at the date of donation. Depreciation on property, buildings and equipment is provided on the straight-line method over the estimated useful lives of the assets. The estimated lives are approximately 30 years for buildings, 10 years for improvements, and 5 years for equipment. Major additions and betterments over \$5,000 are capitalized. Maintenance and repairs which do not materially improve or extend the lives of the respective assets are charged to operating expenses as incurred.

Lutheran Social Services of the South, Inc.  
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Notes to Consolidated Financial Statements (continued)

When events, circumstances, or operating results indicate that the carrying values of certain long-lived assets might be impaired, the Organization prepares projections of cash flows expected to result from the use of the assets and their eventual disposition. If the projections indicate that the recorded amounts are not expected to be recoverable, such amounts are reduced to estimated fair value. Fair value may be estimated based upon internal evaluations that include quantitative analysis of revenues and cash flows, reviews of recent sales of similar assets, and independent appraisals. To date, no such impairment charges have been recognized.

**Government Grants**

Revenue from certain grants received from federal, state, and local governments is earned based on the Organization incurring allowable costs or providing services. Therefore, revenue is recognized as those costs are incurred or the services are provided.

**Contributions**

All contributions are recorded at fair value and are considered to be available for operations of the Organization unless specifically restricted by the donor. Unconditional promises to give cash and other assets are reported as net assets with restrictions, if they are received with donor stipulations that limit the use of donated assets.

The Organization recognizes gifts of land and buildings at the fair value at time of donation, and reports the gifts as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. When donor restrictions expire, that is when a stipulated time restriction ends or restricted purpose is accomplished, the related temporarily restricted net assets are reclassified to unrestricted net assets. This is reported in the consolidated statements of activities as net assets released from restrictions.

**Contributed Services and Facilities**

Contributed services and materials represent in-kind contributions and are reflected in the statement of activities as contributions at their fair value on the date of receipt. Contributed services are recognized by the Organization if the services received create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed services relate to office rent and other vendor services. Fair value of the contributed services is determined using current fair market rates for office rent and the actual vendor costs of services provided. The Organization recognized approximately \$927,000 and \$479,000 of contributed services and donated use of facilities in the consolidated statements of activities for the years ended March 31, 2019 and 2018, respectively.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Notes to Consolidated Financial Statements (continued)

The Organization has a substantial number of donors who have contributed significant amounts of time and resources in support of the Organization. For the years ended March 31, 2019 and 2018, the Organization received approximately \$221,000 and \$525,000, respectively, for contributed services related to its Head Start Program, respectively. These services are not reflected in the Organization's consolidated statements of activities as they did not meet the criteria for recognition.

**Advertising Costs**

Advertising costs are expensed as incurred. Advertising costs for the years ended March 31, 2019 and 2018 were approximately \$61,000 and \$261,000, respectively, and are included in program expenses in the accompanying consolidated statements of activities.

**Operating Leases**

The Organization accounts for rent expense for its operating leases on a straight-line basis in accordance with authoritative guidance on accounting for leases. The Organization leases office facilities that have terms expiring between 2019 and 2028. The term of the lease is considered its initial obligation period, which does not include option periods.

Most lease agreements contain rent holidays and/or rent escalation clauses. The Organization includes scheduled rent holidays and rent escalation clauses for the purposes of recognizing straight-line rent over the lease term.

**Employee Retirement Plan**

The Organization sponsors a 403(b) plan (the "Plan") for the benefit of substantially all employees. The Organization is the administrator of the Plan. Participants may elect to contribute up to the annual maximum set by the Internal Revenue Service. The Organization did not contribute to the plan during the years ended March 31, 2019 and 2018.

**Income Taxes**

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

The Organization accounts for income taxes under Financial Accounting Standards Board Accounting Standards Codification ("ASC") Topic 740, *Income Taxes*. The Organization evaluates uncertain tax positions, if any exist, under this topic. The Organization accounts for uncertainty of income taxes based on a "more-likely-than-not" threshold for the recognition and de-recognition of tax positions, which includes the accounting for interest and penalties relating to tax positions. The Organization currently does not have any tax positions that it would consider uncertain at March 31, 2019.

**Reclassifications**

Certain prior year balances have been reclassified to conform to current year presentation. Total net assets were unchanged due to these reclassifications.

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

**Recent Accounting Pronouncements**

In May 2014, the FASB issued Accounting Standard Update (“ASU”) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This ASU will supersede the revenue recognition requirements in Topic 605, *Revenue Recognition*, and most industry-specific guidance, and creates guidance for when revenue should be recognized from the exchange of goods or services. ASU No. 2016-08 was issued in March 2016 to clarify the principal versus agent guidance in this new revenue recognition standard. For private companies, this standard is effective for annual reporting periods beginning after December 15, 2018. A nonpublic entity may elect to apply the guidance in this ASU early with certain restrictions. Management is currently evaluating the effect of these provisions on the Organization’s financial position and results of operations.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This standard requires lessees to recognize a lease liability and a lease asset for all leases, including operating leases, with a term greater than 12 months on its balance sheet. The standard also expands the required quantitative and qualitative disclosures surrounding leases. In July 2018 this standard was updated and improved through ASU 2018-10 and ASU 2018-11. This standard is effective for annual periods beginning after December 15, 2019. Early adoption is permitted. This standard will be applied using a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. However, per ASU 2018-11, the Organization can elect to recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption rather than in the earliest period presented. Management is currently evaluating the effect of these provisions on the Organization’s financial position and results of operations.

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. This standard is intended to improve financial reporting by requiring timelier recording of credit losses on loans and other financial instruments. For trade and other receivables, held-to-maturity debt securities, loans and other instruments, entities will be required to use a new forward-looking “expected loss” model that generally will result in the earlier recognition of allowances for losses. In November 2018, the FASB issued ASU No. 2018-19, which changed the effective date for entities other than public business entities to annual periods beginning after December 15, 2021. Early adoption is permitted. This standard will be applied as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. Management is currently evaluating the effect of these provisions on the Organization’s financial position and results of operations.

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

In August 2016, the FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which changes how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. The ASU requires amended presentation and disclosures to help not-for-profits provide more relevant information about their resources (and the changes in those resources) to donors, grantors, creditors, and other users. The guidance is effective for annual financial statements issued for fiscal years beginning after December 15, 2017. Early application is permitted. This standard has been adopted beginning with the reporting period ended March 31, 2019. The effect of this change was to combine permanently and temporarily restricted net assets as of March 31, 2019 and 2018 into a single net asset class, net assets with donor restrictions, and inclusion of additional required disclosures.

In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments — a consensus of the Emerging Issues Task Force*. This standard promotes consistency in the presentation of certain items on the Statement of Cash Flows. In November 2016 the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash (a consensus of the FASB Emerging Issues Task Force)*. This standard clarifies restricted cash and restricted cash equivalents should be presented in the statement of cash flows. These new standards are effective for annual periods beginning after December 15, 2018. Early adoption is permitted. Management is currently evaluating the effect of these provisions on the Organization's consolidated financial position and results of operations.

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which clarifies how entities will determine whether to account for a transfer of assets as an exchange transaction or a contribution and how they will determine whether a contribution is conditional. While accounting for contributions primarily affects not-for-profit entities, the clarified guidance applies to all entities (including business entities) that receive or make contributions, except for certain transactions such as transfers of assets that business entities receive from government entities. For private entities in which the entity serves as the resource recipient, this standard is effective for annual reporting periods beginning after December 15, 2018. For private entities in which the entity serves as the resource provider, this standard is effective for annual reporting periods beginning after December 15, 2019. Early adoption is permitted. Management is currently evaluating the effect of these provisions on the Organization's consolidated financial position and results of operations.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, which eliminates, adds, and modifies certain disclosure requirements for fair value measurements as part of its disclosure framework project. The guidance is effective for all entities for fiscal years beginning after December 15, 2019. Early adoption is permitted. Management is currently evaluating the effect of these provisions on the Organization's financial position and results of operations.

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

**3. Concentrations of Credit Risk**

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents, investments and accounts receivable. The Organization maintains its cash and cash equivalent balances in highly rated financial institutions, which at times may exceed federally insured limits or be held in foreign jurisdictions. The Organization has not experienced any loss relating to cash and cash equivalents in these accounts. Investments are exposed to various risks, such as interest rate market and credit risks. Due to the level of risk associated with these investments, it is possible that changes in the near-term could materially affect the amounts reported in the consolidated statements of financial position. The Organization performs periodic credit evaluations of its customers' financial condition and generally does not require collateral.

Funding sources representing more than 10% of the Organization's total accounts receivable and revenues as of and for the year ended March 31, 2019 are as follows:

	<u>Accounts Receivable</u>	<u>Revenues</u>
Private	12%	<10%
Federal Government	55%	35%
State Government	32%	34%

The financial condition of the Organization depends significantly on revenues received from contracts with various departments of the government of the state of Texas (the "State Departments") and the Federal Government. Such State Departments are, in turn, dependent almost exclusively on annual or biennial appropriations granted to them by the legislature of the state of Texas. If appropriations to the State Departments are materially reduced or eliminated or appropriations are required to cover more facilities or individuals, the financial condition of the Organization could be materially and adversely affected. Additionally, if Federal Government spending priorities or administrative practices change significantly, the financial condition of the Organization could be materially and adversely affected.

In addition, the revenue received from such contracts with Federal Departments and State Departments is dependent upon (i) the Organization's fulfilling its obligations under such contracts, (ii) the Organization's receipt of the appropriate certifications from the required licensing or certifying entity to provide the services required under such contracts, and (iii) the Organization's ability to renew such contracts with the State Departments.

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

**4. Liquidity and Availability of Resources**

The following chart represents the Organization's financial assets available to meet cash needs for general expenditures within one year of March 31, 2019. Due to the nature of the restrictions from contributions received from donors and beneficial interests in assets held by others, the Organization has omitted all restricted contributions and beneficial interests in assets held by others:

	<b>As of March 31, 2019</b>
Current financial assets, at year end	
Cash and cash equivalents	\$ 2,044,637
Accounts receivable, net	7,438,675
Investments	36,457,234
	<b>45,940,546</b>
Less resources unavailable for general operations within one year due to donor-imposed time or purpose restriction	
Restricted by donors with time or purpose restrictions	\$ (30,240,395)
Subject to appropriation and satisfaction of donor restrictions	(2,471,617)
	<b>(32,712,012)</b>
Financial assets available to meet cash needs for general expenditures within one year	<b>\$ 13,228,534</b>

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, in accordance with the Board approved Investment Policy, the Organization maintains a balanced investment portfolio which includes short-term investments. These investments are readily available to the Organization for its operations.

**5. Investments**

Investments consisted of the following at March 31:

	<b>2019</b>	<b>2018</b>
Domestic and international equity funds	\$ 18,731,826	\$ 19,644,338
Mutual funds	13,742,431	12,289,619
Corporate bonds	3,072,257	3,295,840
Cash	687,316	483,001
International bonds	223,404	334,060
Total investments	<b>\$ 36,457,234</b>	<b>\$ 36,046,858</b>

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

To obtain the maximum benefit from its investments, the Organization pools certain available funds and allocates investment income based on the ratio of each pool category's ownership interest in the investment portfolio. Investment income is reported net of related expenses such as custodial fees and advisory costs.

**6. Property, Buildings, and Equipment**

Property, buildings, and equipment consisted of the following at March 31:

	<b>2019</b>	<b>2018</b>
Buildings and improvements	\$ <b>19,067,375</b>	\$ 20,122,127
Equipment	<b>6,965,689</b>	9,491,790
Land and improvements	<b>1,209,698</b>	1,203,894
Construction in progress	<b>880,186</b>	34,049
Total	<b>28,122,948</b>	30,851,860
Less accumulated depreciation	<b>(16,930,029)</b>	(19,664,481)
Total property, buildings, and equipment, net	<b>\$ 11,192,919</b>	\$ 11,187,379

**7. Accrued Expenses and Other**

Accrued expenses consist of the following at March 31:

	<b>2019</b>	<b>2018</b>
Accrued payroll and benefits	\$ <b>3,540,005</b>	\$ 2,875,917
Other accrued expenses	<b>472,085</b>	472,656
Accrued charity care	<b>417,537</b>	511,389
Accrued insurance	<b>148,995</b>	286,532
Total accrued expenses and other	<b>\$ 4,578,622</b>	\$ 4,146,494

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

**8. Net Assets With Donor Restrictions**

Net assets with donor restrictions consist of assets with temporary and permanent restrictions. Temporarily restricted net assets consist of contributions from individuals, local, state, and federal sources, and contributions of beneficial interests in assets held by others, which are all limited in use by donor-imposed restrictions or are inherently time restricted. Permanently restricted net assets consist of irrevocable rights to receive all or a portion of the income earned on trust assets held at third party organizations whose donors have designated the Organization as a beneficiary, and contributions provided to the Organization by various donors to establish donor restricted endowments to be held in perpetuity by the Organization. Net assets with donor restrictions are available for the following purposes at March 31:

Temporarily restricted net assets:	<b>2019</b>	<b>2018</b>
Children’s services	\$ 9,787,441	\$ 9,661,995
Beneficial interests in assets held by others	1,274,645	720,503
Disaster response	487,103	410,608
Community services	107,547	359,257
Total temporarily restricted net assets	<u>11,656,736</u>	<u>11,152,363</u>
Permanently restricted net assets:		
Beneficial interests in assets held by others	4,895,553	5,352,037
True donor restricted endowments	2,183,109	1,761,632
Total permanently restricted net assets	<u>7,078,662</u>	<u>7,113,669</u>
Total net assets with donor restrictions	<u>\$ 18,735,398</u>	<u>\$ 18,266,032</u>

**9. Endowments**

Upbring holds various true-donor restricted endowments, which are classified according to donor’s restrictions.

Upbring has interpreted the Texas Uniform Prudent Management of Institutional Funds Act (“TUPMIFA”) as requiring the preservation of the fair value of the original gift as of the gift date of the true-donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Upbring classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment by donors, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the true-donor restricted endowments that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by Upbring in a manner consistent with the standard of prudence prescribed by TUPMIFA.

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Notes to Consolidated Financial Statements (continued)

Changes in endowment net assets for the year ended March 31, 2019 were as follows:

	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total</b>
Endowment net assets, beginning of year	\$ 186,457	\$ 1,761,632	\$ 1,948,089
Contributions	-	-	-
Investment return	111,934	421,477	533,411
Appropriations for expenditures	(9,883)	-	(9,883)
Endowment net assets, end of year	<u>\$ 288,508</u>	<u>\$ 2,183,109</u>	<u>\$ 2,471,617</u>

Changes in endowment net assets for the year ended March 31, 2018 were as follows:

	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total</b>
Endowment net assets, beginning of year	\$ 195,067	\$ 1,839,247	\$ 2,034,314
Contributions	-	10,000	10,000
Investment return (loss)	211,458	(87,615)	123,843
Appropriations for expenditures	(220,068)	-	(220,068)
Endowment net assets, end of year	<u>\$ 186,457</u>	<u>\$ 1,761,632</u>	<u>\$ 1,948,089</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or TUPMIFA requires the Organization to retain as a fund of perpetual duration. The Organization has a policy that permits spending from underwater donor-restricted endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations.

As of March 31, 2019 and 2018, donor-restricted endowment funds had aggregated original values below current fair values, therefore, no deficiencies are reported.

#### 10. Related Party Transactions

Residents at residential treatment centers receive education services provided by Trinity Charter Schools (“TCS”), an unconsolidated related party non-profit organization. The Organization receives related party income from TCS related to leasing office and classroom space and performing IT services. Additionally, the Organization incurs related party expenses related to education services performed by TCS. For the years ended March 31, 2019 and 2018, TCS leased the office and classroom space from the Organization for approximately \$155,000 and \$167,000, respectively. For the years ended March 31, 2019 and 2018, the Organization incurred education expenses of approximately \$196,000 and \$201,000, respectively.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Notes to Consolidated Financial Statements (continued)

Trinity Place Apartments (“TPA”), a related party, is a Section 202 Program of Housing for the Elderly or Handicapped in conjunction with the Section 8 Housing Assistance Payments Program. The Organization provides certain administrative support for a management fee, but does not have an economic interest in TPA and TPA is, therefore, not a consolidated entity with the Organization. For the years ended March 31, 2019 and 2018, TPA owed the Organization approximately \$111,000 and \$22,000, respectively. Additionally, the Organization earned management and bookkeeping fees of approximately \$36,000 during both 2019 and 2018.

**11. Commitments & Contingencies**

The Organization is subject to claims which arise in the ordinary course of its operations. In the opinion of management, the amount of ultimate liability with respect to claims will not materially affect the consolidated financial position of the Organization.

As a condition of the sale of a senior services facility, the Organization remains responsible for the care of certain residents. The estimated cost incurred by the Organization to provide these charity services to residents was approximately \$63,000 and \$98,000 for the years ended March 31, 2019 and 2018, respectively.

The Organization, as an integral part of its operation, has entered into short-term, cancelable lease agreements for equipment and office space in various cities. Additionally, the Organization has entered into non-cancelable lease agreements for equipment and office space in various cities. Lease and maintenance contract expense for all leases, cancelable and non-cancelable, for the years ended March 31, 2019 and 2018 was \$1,909,573 and \$1,512,317, respectively.

Future minimum lease payments on non-cancelable operating leases are as follows:

<u>Fiscal years ending March 31,</u>	
2020	\$ 2,392,200
2021	2,197,844
2022	2,045,243
2023	1,722,157
2024 and thereafter	<u>2,086,916</u>
Total future minimum lease payments	<u>\$ 10,444,360</u>

The Organization is funded in part by governmental contracts for specific purposes that are subject to review and audit by the government agencies. These contracts have certain compliance requirements and, should audits by the governmental agencies disclose any areas of substantial noncompliance, the Organization may be required to refund disallowed costs.

**12. Subsequent Events**

The Organization has evaluated subsequent events through August 6, 2019, which represents the date the consolidated financial statements were available to be issued. In April 2019, TPA, related party, was sold to a third party. As part of the sale, the Organization received proceeds totaling approximately \$2,000,000.

## **SINGLE AUDIT INFORMATION**

## **REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

### *Independent Auditors' Report*

Board of Directors  
Lutheran Social Services of the South, Inc. *d/b/a* Upbring

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Lutheran Social Services of the South, Inc. (the "Organization") *d/b/a* Upbring, which comprise the consolidated statement of financial position as of March 31, 2019, and the related consolidated statement of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated August 6, 2019.

### ***Internal Control over Financial Reporting***

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## *Compliance and Other Matters*

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Holtzman Partners, LLP*

Austin, Texas  
August 6, 2019

## **REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM GUIDANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**

### *Independent Auditors' Report*

Board of Directors  
Lutheran Social Services of the South, Inc., d/b/a Upbring

#### **Report on Compliance for Each Major Federal Program**

We have audited Lutheran Social Services of the South Inc.'s (the "Organization") d/b/a Upbring compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on the Organization's major federal programs for the year ended March 31, 2019. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### **Management's Responsibility**

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

## ***Opinion on Each Major Federal Program***

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended March 31, 2019.

## **Report on Internal Control over Compliance**

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

## **Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance**

We have audited the consolidated financial statements of the Organization as of and for the year ended March 31, 2019, and have issued our report thereon dated August 6, 2019, which contained an unmodified opinion on those consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

*Holtzman Partners, LLP*

Austin, Texas  
August 6, 2019

Lutheran Social Services of the South, Inc.  
d/b/a Upbring

Schedule of Expenditures of Federal Awards

Year ended March 31, 2019

Federal Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	Pass Through Grantor's Number	Federal Expenditures (Note A)
<b>U.S. Department of Health &amp; Human Services</b>			
Pass-through from the Office of Refugee Resettlement - Division of Unaccompanied Children:			
Unaccompanied Alien Children Program (ORR El Paso Long Term)	93.676	90ZU0183-02	
		90ZU0183-03	\$ 748,964
Unaccompanied Alien Children Program (ORR El Paso Short Term)	93.676	90ZU0229-02	
		90ZU0229-03	2,584,476
Unaccompanied Alien Children Program (ORR Bokenkamp/McAllen)	93.676	90ZU0231-02	
		90ZU0231-03	12,965,369
Unaccompanied Alien Children Program (ORR Corpus Christi)	93.676	90ZU0232-02	
		90ZU0232-03	2,631,728
Unaccompanied Alien Children Program (ORR Grace House Residential)	93.676	90ZU0260-01	87,052
Unaccompanied Alien Children Program (ORR Grace House Therapeutic)	93.676	90ZU0268-01	27,528
			<u>19,045,117</u>
Pass-through from the Office of Head Start:			
Head Start and Early Head Start	93.600	06CH010129-04-00	
		06CH010129-05-00	2,966,535
			<u>22,011,652</u>
<b>Total U.S. Department of Health &amp; Human Services</b>			
<b>U.S. Department of Homeland Security</b>			
Pass-through from the Evangelical Lutheran Church in America: via its Lutheran Disaster Response US program (ELCA_LDR):			
National VOADs Project Comeback: Texas	97.088	FEMA-DR-4332-TX	1,149,901
			<u>1,149,901</u>
<b>Total U.S. Department of Homeland Security</b>			
<b>U.S. Department of Agriculture</b>			
Pass-through from the Texas Department of Agriculture:			
Child Nutrition Cluster:			
Cash Assistance:			
National School Lunch/Breakfast Program	10.555	N/A	249,249
Non-Cash Assistance:			
DB Commodity Program New Life (Note B)	10.555	1229	10,395
DB Commodity Program Krause (Note B)	10.555	3871	4,989
Total Child Nutrition Cluster			<u>264,633</u>
Child and Adult Care Food Program	10.558	N/A	157,842
			<u>422,475</u>
<b>Total U.S. Department of Agriculture</b>			
			<u>\$ 23,584,028</u>

**Note A - Basis of Presentation**

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Lutheran Social Services of the South, Inc. d/b/a Upbring under programs of the federal government for the year ended March 31, 2019. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of Lutheran Social Services of the South, Inc. d/b/a Upbring, it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of Lutheran Social Services of the South, Inc. d/b/a Upbring.

**Note B - Summary of Significant Accounting Policies**

- 1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowed or are limited as to reimbursement.
- 2) The commodities received, which are noncash revenues, are valued using prices provided by the United States Department of Agriculture.
- 3) Grants, cost reimbursement contracts, cooperative agreements, and direct appropriations are considered expended when the expenditure or expense transactions occur.
- 4) Lutheran Social Services of the South, Inc. d/b/a Upbring has elected to not use the 10 percent de minimus indirect cost rate as allowed under the Uniform Guidance, section 414.
- 5) For those funds that have matching revenues and state funding, federal expenditures were determined by deducting matching revenues from total expenditures.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Schedule of Findings and Questioned Costs

Year ended March 31, 2019

**Part I – Summary of the auditor’s results**

**Financial Statements**

- i. The type of audit report issued was unmodified.
- ii. There were no significant deficiencies or material weaknesses required to be disclosed by *Government Auditing Standards* issued by the Comptroller General of the United States of America.
- iii. There were no instances of noncompliance, as defined by the *Government Auditing Standards*, to the consolidated financial statements.

**Audit of Federal Awards**

- iv. There were no significant deficiencies or material weaknesses required to be disclosed by the Uniform Guidance 2 CFR 200.516(a).
- v. The type of report issued on compliance for major programs was unmodified.
- vi. The audit disclosed no audit findings, which the auditor is required to report in accordance with 2 CFR 200.516(a).
- vii. The major federal programs are:  
CFDA# 93.676 Unaccompanied Alien Children Program  
CFDA# 93.600 Head Start and Early Head Start  
CFDA# 97.088 National VOADs Project Comeback: Texas
- viii. The dollar threshold used to distinguish between type A and Type B programs as described in the Uniform Guidance was \$750,000.
- ix. The auditee qualifies as a low-risk auditee under the Uniform Guidance.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Schedule of Findings and Questioned Costs (continued)

**Part II – Schedule of Financial Statement Findings – Findings related to the financial statements which are required to be reported in accordance with *Government Auditing Standards* generally accepted in the United States of America.**

No findings were noted.

Lutheran Social Services of the South, Inc.  
*d/b/a* Upbring

Schedule of Findings and Questioned Costs (continued)

**Part III – Findings and questioned costs for federal awards which are required to be reported under 2CFR200 Section 516(a) of the Uniform Guidance**

No findings were noted.