

# **WaterAid America, Inc.**

## ***SINGLE AUDIT REPORT***

**MARCH 31, 2019 AND 2018**

# WaterAid America, Inc.

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# SECTION 1

**WaterAid America, Inc.**

***FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT  
(SINGLE AUDIT)***

**MARCH 31, 2019**

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# WaterAid America, Inc.

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## REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

We have audited the accompanying consolidated financial statements of WaterAid America, Inc. (the “*Organization*”), which comprise the statement of financial position as of March 31, 2019 and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### *Management Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor’s Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WaterAid America, Inc. as of March 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

***Report on Summarized Comparative Information***

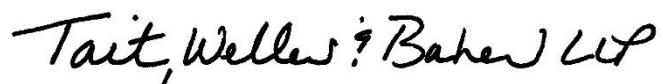
We have previously audited WaterAid America, Inc.'s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 17, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

***Other Matters***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects, in relation to the financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated September 20, 2019, on our consideration of WaterAid America, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering WaterAid America, Inc.'s internal control over financial reporting and compliance.



**TAIT, WELLER & BAKER LLP**

**Philadelphia, Pennsylvania  
September 20, 2019, except for the  
Schedule of Expenditures of Federal Awards  
for which the date is January 27, 2020**

# WaterAid America, Inc.

## STATEMENTS OF FINANCIAL POSITION

March 31, 2019 And 2018

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	<b>ASSETS</b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 3,607,653	\$ 4,033,444
Grants receivable	2,362,720	278,389
Prepaid expenses and other assets	139,340	77,709
Investments ( <i>Note 3</i> )	376,376	365,620
Property and equipment (net) ( <i>Note 4</i> )	76,444	19,649
Security deposit	<u>6,255</u>	<u>6,255</u>
<b>Total Assets</b>	<b><u>\$ 6,568,788</u></b>	<b><u>\$ 4,781,066</u></b>
	<b>LIABILITIES AND NET ASSETS</b>	
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable and accrued expenses	\$ 447,864	\$ 138,609
Grants payable	3,515,816	2,243,140
Line of credit	200,000	-
Deferred lease credit	<u>99,005</u>	<u>87,665</u>
<b>Total Liabilities</b>	<b><u>4,262,685</u></b>	<b><u>2,469,414</u></b>
<b>NET ASSETS</b>		
Without donor restrictions	842,244	1,164,349
With donor restrictions ( <i>Note 5</i> )	<u>1,463,859</u>	<u>1,147,303</u>
<b>Total Net Assets</b>	<b><u>2,306,103</u></b>	<b><u>2,311,652</u></b>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 6,568,788</u></b>	<b><u>\$ 4,781,066</u></b>

# WaterAid America, Inc.

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Years Ended March 31, 2019 And 2018

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2019</u>	<u>2018</u>
<b>REVENUE</b>				
Contributions –				
Foundations and corporations	\$ 8,868,390	\$ 3,350,185	\$ 12,218,575	\$ 11,227,457
Individuals and others	1,450,714	-	1,450,714	1,141,442
Government grants	1,010,228	-	1,010,228	277,514
Investment income	7,076	-	7,076	2,149
Miscellaneous income	11,032	-	11,032	9,800
Released from restriction	<u>3,033,629</u>	<u>(3,033,629)</u>	<u>-</u>	<u>-</u>
<b>Total revenue</b>	<u>14,381,069</u>	<u>316,556</u>	<u>14,697,625</u>	<u>12,658,362</u>
<b>EXPENSES</b>				
Program services	11,747,878	-	11,747,878	9,719,578
Support services				
Management and general	1,801,515	-	1,801,515	1,652,947
Fundraising	<u>1,153,477</u>	<u>-</u>	<u>1,153,477</u>	<u>1,098,280</u>
<b>Total expenses</b>	<u>14,702,870</u>	<u>-</u>	<u>14,702,870</u>	<u>12,470,805</u>
<b>Excess (deficit) of revenue     over expenses</b>	(321,801)	316,556	(5,245)	187,557
<b>NONOPERATING CHANGES</b>				
Realized and unrealized gain (loss) on investment securities	<u>(304)</u>	<u>-</u>	<u>(304)</u>	<u>356</u>
<b>Change in net assets</b>	(322,105)	316,556	(5,549)	187,913
<b>Net Assets</b>				
Beginning of year	<u>1,164,349</u>	<u>1,147,303</u>	<u>2,311,652</u>	<u>2,123,739</u>
End of year	<u>\$ 842,244</u>	<u>\$ 1,463,859</u>	<u>\$ 2,306,103</u>	<u>\$ 2,311,652</u>

# WaterAid America, Inc.

## STATEMENTS OF CASH FLOWS

Years Ended March 31, 2019 And 2018

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<i>Change in net assets</i>	\$ (5,549)	\$ 187,913
<i>Adjustments to reconcile change in net cash provided by (used in) operating activities</i>		
Depreciation	26,837	13,744
Net realized and unrealized (gains) losses on investments	304	(356)
(Increase) decrease in		
Grants receivable	(2,084,331)	11,611
Prepaid expenses and other assets	(61,631)	236,440
Security deposit	-	(3,330)
Increase in		
Accounts payable and accrued expenses	309,255	84,965
Grants payable	1,272,676	2,137,922
Deferred lease credit	<u>11,340</u>	<u>15,635</u>
<b>Net cash provided by (used for) operating activities</b>	<u>(531,099)</u>	<u>2,684,544</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of investments	(1,398,073)	(597,330)
Proceeds from sales of investments	1,387,013	583,614
Purchase of furniture, fixtures and equipment	<u>(83,632)</u>	<u>-</u>
<b>Net cash used for investing activities</b>	<u>(94,692)</u>	<u>(13,716)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Borrowing on line of credit	<u>200,000</u>	<u>-</u>
<b>Net cash provided by financing activities</b>	<u>200,000</u>	<u>-</u>
<b>Net increase (decrease) in cash</b>	(425,791)	2,670,828
<b>CASH</b>		
Beginning of year	<u>4,033,444</u>	<u>1,362,616</u>
End of year	<u>\$ 3,607,653</u>	<u>\$ 4,033,444</u>
<b>SUPPLEMENTAL DISCLOSURE</b>		
Interest paid	<u>\$ 5,918</u>	<u>\$ -</u>

# WaterAid America, Inc.

## STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended March 31, 2019 With Summarized Information For 2018

	2019			2018	
	<u>Program Services</u>	<u>Management And General</u>	<u>Fundraising</u>	<u>Total</u>	<u>Total</u>
Salaries and benefits	\$ 1,222,870	\$ 1,186,077	\$ 677,628	\$ 3,086,575	\$ 2,818,767
Program and grant expenses	10,066,958	-	-	10,066,958	8,093,014
Outside services and professional fees	92,259	58,973	47,200	198,432	213,713
Communications, marketing, and outreach	62,596	142,213	290,927	495,736	626,060
Office and administrative	19,952	226,933	18,181	265,066	271,078
Occupancy	69,858	111,422	63,658	244,938	235,812
Travel	176,274	24,737	43,449	244,460	128,990
Insurance	2,589	4,130	2,359	9,078	7,520
Telecommunications and internet	10,959	17,479	9,986	38,424	28,620
Dues, subscriptions and service fees	5,050	21,253	63	26,366	33,487
Depreciation	<u>18,513</u>	<u>8,298</u>	<u>26</u>	<u>26,837</u>	<u>13,744</u>
<b>Total expenses - 2019</b>	<u>\$ 11,747,878</u>	<u>\$ 1,801,515</u>	<u>\$ 1,153,477</u>	<u>\$ 14,702,870</u>	
<b>Total expenses - 2018</b>	<u>\$ 9,719,578</u>	<u>\$ 1,652,947</u>	<u>\$ 1,098,280</u>		<u>\$ 12,470,805</u>

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS

March 31, 2019 And 2018

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### (1) ORGANIZATION

WaterAid America, Inc. (the “*Organization*”) was incorporated under the laws of Delaware on January 9, 2003 and currently has offices in New York, NY and Washington, D.C, as well as foreign office locations in Nicaragua and Colombia.

The Organization’s mission is to ensure the provision of water, sanitation and hygiene education to the world’s poorest people; we accomplish this mission by supporting partner organizations in low-income countries to deliver water and sanitation services, by educating the United States (“*U.S.*”) public about this issue and the urgent need for solutions, and through outreach and advocacy with key audiences in the U.S.

### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### *ACCRUAL BASIS OF ACCOUNTING*

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting and conform to generally accepted accounting principles as applicable to not-for-profit organizations.

#### *INCOME TAXES*

WaterAid America, Inc. is a not-for-profit organization exempt from U.S. Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been recognized as a public charity under Section 509(a)(1) of the Internal Revenue Code.

Management has reviewed the tax positions for the open tax years (2016 – 2018) or expected to be taken in the Organization’s 2019 tax return and has concluded that there are no significant uncertain tax position that could require recognition in the financial statements.

#### *ACCOUNTING ESTIMATES*

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### *FUNCTIONAL ALLOCATION OF EXPENSES*

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated included depreciation and utilities, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

#### *CONCENTRATION OF CREDIT RISK*

The Organization occasionally maintains deposits in excess of federally insured limits. Accounting Standards Codification (“*ASC*”) 825, “*Financial Instruments*”, identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. The risk is managed by monitoring the financial institutions in which deposits are made.

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### ***CASH AND CASH EQUIVALENTS***

The Organization considers all highly liquid instruments purchased with a maturity of three months or less to be cash and cash equivalents.

### ***INVESTMENTS***

Investments are recorded at fair value with the resulting gains and losses reported in the statement of activity as increases in unrestricted net assets unless the use of the assets or proceeds from the sale of assets is limited by donor imposed restrictions.

### ***PROPERTY AND EQUIPMENT***

Property and equipment are recorded at cost, less accumulated depreciation. The Organization's policy is to capitalize property and equipment with a cost of \$1,000 or more with a useful life of two years or more.

### ***CONTRIBUTIONS***

Unconditional promises to give are recognized as revenues or gains in the period received. Contributions that are restricted by the donor are recorded as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other contributions are recorded as restricted if they are received with donor stipulations that limit the use of such contributions. When the donor restrictions are met, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are classified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as "net assets released from restrictions."

### ***CONTRIBUTIONS RECEIVABLE***

Unconditional promises to give are included in the financial statements as contributions receivable and the related revenue when received.

### ***NET ASSETS***

Net assets are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization are classified and reported as follows:

***Without donor restrictions*** – Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the primary mission of the Organization.

***With donor restrictions*** – Net assets subject to donor-imposed restrictions that will be met either by actions of the Organization or the passage of time. Items that affect this net asset category are gifts for which donor-imposed restrictions have not been met in the year of receipt, including gifts, endowment, pledges and investment returns on "true" endowment funds. Expirations of restrictions of net assets with donor restrictions are reported as net assets released from restriction.

### ***RECLASSIFICATIONS***

Certain reclassifications were made to the 2018 financial statements to conform to the 2019 presentation.

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### **RECENT ACCOUNTING PRONOUNCEMENTS**

In 2018, the Organization adopted Accounting Standards Update (ASU) 2016-14, Presentation of the Financial Statements of Not-for-Profit Entities. This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance and cash flows. The main provisions of this guidance include the presentation of two classes of net assets versus the previously required three. This guidance also enhances disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification.

A recap of the net asset reclassifications driven by the adoption of ASU 2016-14 as of March 31, 2018 is as follows:

<u>Net Asset Classifications</u>	<u>ASU 2016-14 Classification</u>		<u>Total Net Assets</u>
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	
As previously presented:			
Unrestricted	\$ 1,164,349	\$ -	\$ 1,164,349
Temporarily Restricted	<u>-</u>	<u>1,147,303</u>	<u>1,147,303</u>
Net assets previously presented	<u>\$ 1,164,349</u>	<u>\$ 1,147,303</u>	<u>\$ 2,311,652</u>

### **NEW ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606) (ASU 2014-09). This ASU establishes a comprehensive revenue recognition standard for virtually all industries under generally accepted accounting principles in the United States (U.S. GAAP), including those that previously followed industry-specific guidance. The guidance states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14 in August 2015 that deferred the effective date of ASU 2014-09 by a year thus the effective date is fiscal years beginning after December 15, 2018. Early adoption is permitted and should be applied retrospectively in the year this ASU is first applied. The Organization plans to adopt this new ASU at the required implementation date.

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). This ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the statement of financial position and disclosing key information about leasing arrangements. This ASU is effective for private entities for fiscal years beginning after December 31, 2019. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach. The Organization plans to adopt this new ASU at the required implementation date.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The amendments in this update will assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal transactions) and determining whether a transaction is conditional. ASU 2018-08 is effective for fiscal years beginning after December 15, 2018. This ASU should be applied using a modified prospective basis. The Organization plans to adopt this new ASU at the required implementation date.

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### (3) INVESTMENTS

Cost and market values at March 31 are summarized as follows:

	<u>2019</u>		<u>2018</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Money Market	\$ 96,380	\$ 96,380	\$365,620	\$365,620
U.S. Treasury Note	<u>278,752</u>	<u>279,996</u>	<u>-</u>	<u>-</u>
Total	<u>\$375,132</u>	<u>\$376,376</u>	<u>\$365,620</u>	<u>\$365,620</u>

The Organization utilized various methods to measure the fair value of its investments on a recurring basis. Generally accepted accounting principles establish a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 – Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 – Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing the Organization’s own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The summary of inputs used to value the Organization’s assets that are carried at fair value as of March 31, 2019 and 2018 are as follows:

<u>Investments</u>	<u>2019</u>			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money Market	\$ 96,380	\$ 96,380	\$ -	\$ -
U.S. Treasury Note	<u>279,996</u>	<u>-</u>	<u>279,996</u>	<u>-</u>
Total	<u>\$376,376</u>	<u>\$ 96,380</u>	<u>\$279,996</u>	<u>\$ -</u>

<u>Investments</u>	<u>2018</u>			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money Market	<u>\$365,620</u>	<u>\$365,620</u>	<u>\$ -</u>	<u>\$ -</u>

There were no transfers between Level 1 and 2 during the years ended March 31, 2019 and 2018.

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### (4) PROPERTY AND EQUIPMENT

At March 31, 2019 and 2018, property and equipment consisted of the following:

	<u>2019</u>	<u>2018</u>
Furniture, computers and software	\$ 263,233	\$ 123,432
Less: accumulated depreciation	<u>(186,789)</u>	<u>(103,783)</u>
	<u>\$ 76,444</u>	<u>\$ 19,649</u>

### (5) NET ASSETS

Net assets with donor restrictions are available for the following purposes at March 31:

	<u>2019</u>	<u>2018</u>
<b>Subject to expenditure for a special purpose:</b>		
Program services	<u>\$1,463,859</u>	<u>\$1,147,303</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors in the amount of \$3,033,629 and \$1,342,451 for the year ended March 31, 2019 and 2018, respectively.

### (6) COMMITMENTS

The Organization leases office space in New York under a noncancelable leases ending September 2026. The Organization also leases office equipment under operating leases expiring in September 2021. The Organization received free rent in connection with this lease and rent is being recorded on a straight-line basis over the term of the lease. A deferred lease credit of \$99,005 and \$87,665 is included in liabilities at March 31, 2019 and 2018, respectively. In connection with this lease, the Organization has a letter of credit outstanding in the amount of \$62,235 at March 31, 2019 and 2018. The minimum rental commitments on these noncancelable leases are as follows:

<u>Year Ending March 31,</u>	<u>Office Space</u>	<u>Office Equipment</u>	<u>Total</u>
2020	\$ 183,000	\$ 4,200	\$ 187,200
2021	188,200	4,200	192,400
2022	192,900	2,100	195,000
2023	197,700	-	197,700
2024	205,200	-	205,200
2025 and thereafter	<u>537,400</u>	<u>-</u>	<u>537,400</u>
	<u>\$1,504,400</u>	<u>\$10,500</u>	<u>\$1,514,900</u>

The Organization also rents space for its Washington D.C. office on a month to month basis, as well as a space for its Colombia office under a lease ending May 1, 2019. Total rent expense for all locations for the year ended March 31, 2019 and 2018 was approximately \$223,000 and \$212,000, respectively.

# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### (7) CONDITIONAL PROMISES TO GIVE

At March 31, 2019 the Organization has received conditional promises to give (including amounts accounted for as exchange transactions), which are subject to annual review of project performance, as follows:

<u>Year Ending March 31,</u>	
2020	\$5,151,453
2021	<u>1,114,070</u>
	<u>\$6,265,523</u>

### (8) RETIREMENT PLAN

The Organization has a defined contribution pension plan which covers full time employees after one full year of service. Employees may contribute up to 5% of their gross annual salary on a voluntary basis. The Organization will match each employee's voluntary contribution up to a maximum of 5% of the employee's gross annual salary. The plan is administered by Nationwide. Contributions to this plan for the years ended March 31, 2019 and 2018 totaled approximately \$59,000 and \$60,300, respectively.

### (9) GRANTS

During the years ended March 31, 2019 and 2018, the Organization awarded grants and incurred program costs for sanitation and hygiene projects, as follows:

	<u>2019</u>	<u>2018</u>
Australia	\$ 19,892	\$ 33,861
Bangladesh	540,450	1,246,429
Burkina Faso	2,452,939	406,051
Canada	20,377	34,686
Colombia	218,984	221,060
Ethiopia	254,789	-
Global Advocacy	-	138,124
India	1,461,506	1,274,681
Madagascar	681,968	254,774
Mali	229,413	418,099
Nepal	91,596	104,851
Nicaragua	831,185	451,361
Niger	91,952	362,869
Nigeria	100,000	454,295
Pakistan	169,657	-
South Asia	40,446	119,918
Tanzania	149,742	-
Timor Leste	180,000	180,000
Uganda	89,597	-
U.K. Advocacy	23,731	-
U.K. General Support	20,438	-
U.S. Advocacy	-	67,083
Southern Africa	187,534	-
Swaziland	311,739	-
West Africa	263,725	726,224
Zambia	<u>1,635,298</u>	<u>1,598,648</u>
Total	<u>\$10,066,958</u>	<u>\$ 8,093,014</u>

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# WaterAid America, Inc.

## NOTES TO FINANCIAL STATEMENTS – (Continued)

March 31, 2019 And 2018

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### (10) LINE-OF-CREDIT

In fiscal 2019, the Organization agreed to open a line-of-credit. The amount available to the Organization is based on a portion of the market value of the Organization investments held by the investment advisor which has issued the line-of-credit and is collateralized by those investments. The amount due on the line-of-credit at March 31, 2019 was \$200,000. The base interest rate on the line-of-credit is 3.5% plus the 30 day LIBOR (London Inter-Bank Offered Rate), reset daily (2.49% at March 31, 2018). Interest expense for 2019 was \$5,918.

### (11) FINANCIAL ASSETS AND LIQUIDITY RESOURCES

The Organization strives to maintain liquid financial assets to be available as its general expenditures, liabilities and other obligations become due. Financial assets in excess of daily cash requirements are invested in an interest bearing cash account. As part of the Organization's liquidity management, it has a practice to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

The following table reflects the Organization's financial assets as of March 31, 2019, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contracted restrictions. Amounts not available to meet general expenditures within one year may include net assets with donor restrictions.

Financial Assets	<u>2019</u>
Cash and cash equivalents	\$ 3,607,653
Investments	376,376
Grants receivable	<u>2,362,720</u>
	6,346,749
Less:	
Grants payable	(3,515,816)
Line of credit	<u>(200,000)</u>
Total financial assets available within one year	<u>\$ 2,630,933</u>

### (12) SUBSEQUENT EVENTS

Subsequent events after the balance sheet date through the date that the financial statements were available for issuance, September 20, 2019, have been evaluated in the preparation of the financial statements.

## **SUPPLEMENTAL INFORMATION**

# WaterAid America, Inc.

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended March 31, 2019

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<u>Federal Grantor/Program Title / Pass Through Grantor</u>	<u>Pass Through Entities Identifying Number</u>	<u>CFDA Number</u>	<u>Federal Expenditures</u>	<u>Awards To Subrecipients</u>
<b>UNITED STATES AGENCY FOR INTERNATIONAL DEVELOPMENT</b>				
Passed through CARE International	AID-687-A-17-00002	98.001	\$ 763,451	\$ 681,968
Passed through DAI Global, LLC	AID-0AA-1-14-00049	98.001	<u>246,777</u>	<u>235,670</u>
<b>Total United States Agency for     International Development</b>			<u>\$ 1,010,228</u>	<u>\$ 917,638</u>
<b>Total Federal Awards</b>			<u>\$ 1,010,228</u>	<u>\$ 917,638</u>

# WaterAid America, Inc.

## NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended March 31, 2019

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### (1) BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the “Schedule”) includes the federal grant activity of WaterAid America, Inc. (the “*Organization*”) under programs of the federal government for the year ended March 31, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Organization, it is not intended and does not present the financial position, changes in net assets, or cash flows of Organization.

### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

### (3) INDIRECT COST RATE

The Organization has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

# SECTION 2

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**INDEPENDENT AUDITORS REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE  
AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of WaterAid America, Inc., (the “Organization”) which comprise the statement of financial position as of March 31, 2019, and the related statements of activities and changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 20, 2019.

***Internal Control Over Financial Reporting***

In planning and performing our audit of the financial statements, we considered the Organization’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization’s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization’s internal control.

*A deficiency in internal control exists* when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our test disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Tait, Weller & Baker LLP*

**Philadelphia, Pennsylvania  
September 20, 2019**

# SECTION 3

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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR  
EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER  
COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

***Report on Compliance for Each Major Federal Program***

We have audited WaterAid America, Inc.'s, (the "Organization") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended March 31, 2019. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

***Opinion on Each Major Federal Program***

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended March 31, 2019.

**Board of Directors  
WaterAid America, Inc.  
New York, New York**

***Report on Internal Control Over Compliance***

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Tait, Weller & Baker LLP*

**Philadelphia, Pennsylvania  
January 27, 2020**

# SECTION 4

# WaterAid America, Inc.

## *SCHEDULE OF FINDINGS AND QUESTIONED COSTS*

**Year Ended March 31, 2019**

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### **SECTION I**

#### **Summary of Auditor's Results**

1. An unmodified opinion was issued on the financial statements of WaterAid America, Inc. (the "**Organization**") as of and for the year ended March 31, 2019.
2. There were no significant deficiencies or material weaknesses noted with respect to the Organization's internal control over financial reporting.
3. Our audit disclosed no instances of noncompliance which are material to the financial statements of the Organization.
4. There were no significant deficiencies or material weaknesses noted with respect to the Organization's internal control over its major programs.
5. An unmodified opinion was issued on compliance with requirements applicable to the major programs of the Organization in accordance with the Uniform Guidance.
6. Our audit disclosed no audit findings required to be reported under 2 CFR Section 200.516(a) of the Uniform Guidance.
7. The major U.S. Government-funded programs of the Organization is as follows:

<b><u>Federal Grant/Program Title</u></b>	<b><u>Federal CFDA Number</u></b>
<b>United States Agency for International Development</b> USAID Foreign Assistance for Programs Overseas	98.001

8. The dollar threshold used to distinguish a Type A program was \$750,000.
9. The Organization did not qualify as a low-risk auditee.

### **SECTION II**

#### **Findings Related to Financial Statements**

None

### **SECTION III**

#### **Federal Award Findings and Questioned Costs**

None

# SECTION 5

# **WaterAid America, Inc.**

## ***PRIOR YEAR FINDINGS***

### **Year Ended March 31, 2019**

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Not applicable, as WaterAid America, Inc. did not incur federal award expenditures in 2018 and as such, was not required to have an audit subject to the Uniform Guidance.