



Via Mobility Services

Years Ended December 31, 2017 and 2016  
with  
Independent Auditors' Report

## Via Mobility Services

Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

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Board of Directors  
Via Mobility Services  
Boulder, Colorado

Independent Auditors' Report

***Report on the Financial Statements***

We have audited the accompanying financial statements of Via Mobility Services which comprise the statements of financial position as of December 31, 2017 and 2016 and the related statements of activities, changes in net assets, program service expenses, supporting services expenses and cash flows for the years then ended, and the related notes to the financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Via Mobility Services as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Other Information*

Our audits were performed for the purpose of forming an opinion on the basic financial statements of Via Mobility Services taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and the records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

## **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated May xx, 2018, on our consideration of Via Mobility Services' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Accounting Standards* in considering Via Mobility Services' internal control over financial reporting and compliance.

*Stratagem PC*

*Certified Public Accountants*

*Lakewood, Colorado*

April 25, 2018

## Via Mobility Services

Statements of Financial Position  
December 31, 2017 and 2016  
(See Independent Auditors' Report)

Assets	2017	2016
Current assets:		
Cash and cash equivalents	\$ 1,299,402	\$ 2,035,739
Accounts receivable:		
Trade	2,809,712	2,142,878
Other	583,009	265,364
Pledges receivable	55,500	55,500
Deposits	12,888	11,972
Inventory	58,317	92,820
Prepaid expenses and other	326,990	252,945
Total current assets	5,145,818	4,857,218
Investments limited as to use	1,715,116	1,425,078
Property and equipment, at cost:		
Facility	8,421,801	8,259,366
Land	2,501,137	2,501,137
Maintenance equipment	428,096	428,096
Office furniture and equipment	1,689,196	1,522,757
Vehicles	8,654,028	7,227,574
	21,694,258	19,938,930
Accumulated depreciation	8,853,453	8,088,549
Total property and equipment, net	12,840,805	11,850,381
Other assets:		
Pledges receivable, net of current portion	-	55,500
Restricted cash	-	3,575
Investments	2,790,326	2,404,243
Total other assets	2,790,326	2,463,318
Total assets	\$ 22,492,065	\$ 20,595,995

(See Notes to Financial Statements)

## Via Mobility Services

Statements of Financial Position  
December 31, 2017 and 2016  
(See Independent Auditors' Report)

### Liabilities and Net Assets

	<u>2017</u>	<u>2016</u>
Current and total liabilities:		
Current portion of obligation under capital lease	\$ 201,932	\$ 189,779
Accounts payable, trade	252,166	206,498
Accrued payroll and vacation	891,971	691,879
Payroll taxes and related liabilities	99,609	10,370
Unearned income	<u>249,002</u>	<u>141,846</u>
Total current liabilities	<u>1,694,680</u>	<u>1,240,372</u>
Long-term liabilities, net of current portion:		
Obligation under capital lease	173,475	375,407
Gift annuity payments due	<u>21,637</u>	<u>21,637</u>
Total long-term liabilities	<u>195,112</u>	<u>397,044</u>
Total liabilities	<u>1,889,792</u>	<u>1,637,416</u>
Net assets:		
Unrestricted:		
Operating	6,021,459	5,968,431
Net investment in property and equipment	12,465,398	11,285,195
Board designated	<u>1,628,665</u>	<u>1,411,842</u>
Total unrestricted	20,115,522	18,665,468
Temporarily restricted	344,800	165,300
Permanently restricted	<u>141,951</u>	<u>127,811</u>
Total net assets	<u>20,602,273</u>	<u>18,958,579</u>
Total liabilities and net assets	<u>\$ 22,492,065</u>	<u>\$ 20,595,995</u>

(See Notes to Financial Statements)

## Via Mobility Services

### Statement of Activities Year Ended December 31, 2017 (See Independent Auditors' Report)

	Unrestricted	Board Designated	Temporarily Restricted	Permanently Restricted	2017 Total
Revenue and other support:					
Grants:					
Federal	\$ 1,625,913	\$ -	\$ 393,427	\$ -	\$ 2,019,340
Other	1,849,969	-	1,245,000	-	3,094,969
Earned income contracts	13,353,557	-	-	-	13,353,557
Rider fares	309,476	-	-	-	309,476
Fundraising	507,209	17,728	-	-	524,937
In-kind donations	185,338	-	-	-	185,338
Interest and dividend income	63,187	26,162	-	1,072	90,421
Other revenue	25,950	-	109,800	-	135,750
Unrealized gain on investments	332,025	193,510	-	13,068	538,603
Net assets released from restriction	1,589,304	(20,577)	(1,568,727)	-	-
Total revenue and other support	<u>19,841,928</u>	<u>216,823</u>	<u>179,500</u>	<u>14,140</u>	<u>20,252,391</u>
Expenses:					
Program services:					
Depreciation	963,417	-	-	-	963,417
Other program services	14,895,385	-	-	-	14,895,385
Total program services expense	<u>15,858,802</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>15,858,802</u>
Supporting services:					
General and administrative:					
Depreciation	97,939	-	-	-	97,939
Other general and administrative	2,268,768	-	-	-	2,268,768
Total supporting services expense	<u>2,366,707</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,366,707</u>
Fundraising	383,189	-	-	-	383,189
Total expenses	<u>18,608,698</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>18,608,698</u>
Increase in net assets	<u>\$ 1,233,230</u>	<u>\$ 216,823</u>	<u>\$ 179,500</u>	<u>\$ 14,140</u>	<u>\$ 1,643,693</u>

(See Notes to Financial Statements)

## Via Mobility Services

### Statement of Activities Year Ended December 31, 2016 (See Independent Auditors' Report)

	Unrestricted	Board Designated	Temporarily Restricted	Permanently Restricted	2016 Total
Revenue and other support:					
Grants:					
Federal	\$ 1,439,345	\$ -	\$ 283,633	\$ -	\$ 1,722,978
Other	1,842,620	-	75,480	-	1,918,100
Earned income contracts	11,256,909	-	-	-	11,256,909
Rider fares	295,080	-	-	-	295,080
Fundraising	464,645	182,576	55,500	400	703,121
In-kind donations	125,439	-	-	-	125,439
Interest and dividend income	64,716	24,618	-	1,044	90,378
Other revenue	16,309	-	183,000	-	199,309
Unrealized gain on investments	95,722	55,987	-	7,333	159,042
Net assets released from restriction	465,432	(2,444)	(456,457)	(6,531)	-
Total revenue and other support	<u>16,066,217</u>	<u>260,737</u>	<u>141,156</u>	<u>2,246</u>	<u>16,470,356</u>
Expenses:					
Program services:					
Depreciation	808,729	-	-	-	808,729
Other program services	<u>12,709,673</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>12,709,673</u>
Total program services expense	<u>13,518,402</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>13,518,402</u>
Supporting services:					
General and administrative:					
Depreciation	154,807	-	-	-	154,807
Other general and administrative	<u>2,035,638</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,035,638</u>
Total supporting services expense	<u>2,190,445</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,190,445</u>
Fundraising	<u>366,179</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>366,179</u>
Total expenses	<u>16,075,026</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>16,075,026</u>
Income (loss) from activities	(8,809)	260,737	141,156	2,246	395,331
Other expense:					
Loss on disposition of assets	<u>(2,470)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(2,470)</u>
Increase (decrease) in net assets	<u>\$ (11,279)</u>	<u>\$ 260,737</u>	<u>\$ 141,156</u>	<u>\$ 2,246</u>	<u>\$ 392,861</u>

(See Notes to Financial Statements)

## Via Mobility Services

### Statement of Changes in Net Assets December 31, 2017 and 2016 (See Independent Auditors' Report)

	<u>Unrestricted</u>	<u>Board Designated</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Balance at December 31, 2015	\$ 17,264,904	\$ 1,151,105	\$ 24,144	\$ 125,565	\$ 18,565,718
Change in net assets - 2016	<u>(11,278)</u>	<u>260,737</u>	<u>141,156</u>	<u>2,246</u>	<u>392,861</u>
Balance at December 31, 2016	17,253,627	1,411,842	165,300	127,811	18,958,579
Change in net assets - 2017	<u>1,233,230</u>	<u>216,823</u>	<u>179,500</u>	<u>14,140</u>	<u>1,643,693</u>
Balance at December 31, 2017	<u>\$ 18,486,857</u>	<u>\$ 1,628,665</u>	<u>\$ 344,800</u>	<u>\$ 141,951</u>	<u>\$ 20,602,273</u>

(See Notes to Financial Statements)

## Via Mobility Services

Statement of Program Services Expenses  
 Years Ended December 31, 2017 and 2016  
 (See Independent Auditors' Report)

	2017	Percentage of unrestricted support	2016	Percentage of unrestricted support
Depreciation	\$ 963,417	4.9 %	\$ 808,729	5.0 %
Fuel and oil	192,998	1.0	173,382	1.1
In-kind goods and services	185,338	0.9	125,439	0.8
Insurance	906,724	4.6	743,905	4.6
Office supplies	134,556	0.7	92,332	0.6
Outside services	103,348	0.5	42,607	0.3
Purchased transportation	158,687	0.8	147,664	0.9
Rent and leases	200,756	1.0	141,477	0.9
Salaries and related expenses	11,804,903	59.5	10,041,244	62.5
Taxes and licenses	9,813	0.0	7,311	0.0
Telephone	47,109	0.2	59,190	0.4
Travel and meetings	40,532	0.2	80,342	0.5
Utilities	13,337	0.1	13,734	0.1
Vehicle and facility maintenance	1,097,284	5.5	1,041,046	6.5
	\$ 15,858,802	79.9 %	\$ 13,518,402	84.1 %
Percentage of total expenses		85.2 %		84.1 %

(See Notes to Financial Statements)

## Via Mobility Services

Statement of Supporting Services Expenses  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

	2017	Percentage of unrestricted support	2016	Percentage of unrestricted support
General and administrative:				
Depreciation	\$ 97,939	0.5 %	\$ 154,807	1.0 %
Insurance	34,700	0.2	36,702	0.2
Marketing	55,247	0.3	35,259	0.2
Miscellaneous	286,156	1.4	249,108	1.6
Office supplies	134,556	0.7	92,332	0.6
Outside services	78,537	0.4	49,584	0.3
Professional fees	104,097	0.5	128,871	0.8
Rents and leases	34,614	0.2	35,697	0.2
Salaries and related expense	1,276,408	6.4	1,147,065	7.1
Telephone	53,857	0.3	57,217	0.4
Travel and meetings	40,532	0.2	40,699	0.3
Utilities	122,580	0.6	115,135	0.7
Vehicle and facility maintenance	47,484	0.2	47,969	0.3
	\$ 2,366,707	11.9 %	\$ 2,190,445	13.6 %
Percentage of total expenses		12.7 %		13.6 %
Fundraising:				
Miscellaneous	\$ 20,152	0.1 %	\$ 29,899	0.2 %
Office supplies	12,406	-	3,422	-
Salaries and related expense	347,313	1.8	332,232	2.1
Travel and meetings	3,318	-	626	-
	\$ 383,189	1.8 %	\$ 366,179	2.3 %
Percentage of total expenses		2.1 %		2.3 %

(See Notes to Financial Statements)

## Via Mobility Services

### Statements of Cash Flows Years Ended December 31, 2017 and 2016 (See Independent Auditors' Report)

	2017	2016
Cash flows from operating activities:		
Cash received from earned income contracts, grants, donors and customers	\$ 18,616,206	\$ 15,703,049
Cash paid to suppliers and employees	(17,061,640)	(14,737,000)
Interest paid	(4,909)	(22,715)
Interest received	9,129	12,226
Net cash provided by operating activities	1,558,786	955,560
Cash flows from investing activities:		
Purchases of property and equipment	(2,051,777)	(1,307,095)
Purchase of investments	(56,226)	(59,426)
Payment of deposits, net of refunds	(916)	-
Net cash used by investing activities	(2,108,919)	(1,366,521)
Cash flows from financing activities:		
Note payable, line of credit:		
Proceeds	1,495,000	-
Repayments	(1,495,000)	-
Obligation under capital lease:		
Proceeds	-	688,870
Repayments	(189,779)	(123,684)
Net cash provided (used) by financing activities	(189,779)	565,186
Net increase (decrease) in cash and cash equivalents	(739,912)	154,225
Cash and cash equivalents, beginning	2,039,314	1,885,089
Cash and cash equivalents, ending	\$ 1,299,402	\$ 2,039,314

(continued)  
(See Notes to Financial Statements)

## Via Mobility Services

Statements of Cash Flows (continued)  
 Years Ended December 31, 2017 and 2016  
 (See Independent Auditors' Report)

	2017	2016
Cash flows from operating activities:		
Change in net assets	\$ 1,643,693	\$ 392,861
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Unrealized gain on investments	(538,603)	(171,497)
Investment fees deducted from fund balance	12,228	12,456
Reinvested interest and dividends	(93,521)	(78,152)
Loss on disposal of property and equipment	-	2,470
Depreciation	1,061,355	963,536
(Increase) decrease in:		
Accounts receivable:		
Trade	(666,834)	(18,307)
Other	(317,645)	(242,942)
Pledges receivable	55,500	(111,000)
Inventory	34,503	25,287
Prepaid expenses	(74,045)	146,310
Increase (decrease) in:		
Accounts payable, trade	45,668	14,787
Accrued payroll and vacation	200,092	134,263
Payroll taxes and related liabilities	89,239	(94,313)
Unearned income	107,156	(20,199)
Net cash provided by operating activities	\$ 1,558,786	\$ 955,560

(See Notes to Financial Statements)

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies

#### Nature of operations

Via Mobility Services (the Organization), which has been granted not-for-profit status under Internal Revenue Code Section 501(c)(3), provides transportation services for the elderly, disabled, low income, rural and general public residents of the City and County of Boulder, Colorado as well as surrounding Colorado cities and/or counties. Funding is received from federal, state and local governments, donations from individuals and local businesses and organizations and transportation contracts with various governmental and non-governmental entities.

Financial statements are prepared using the accrual method of accounting under accounting principles generally accepted in the United States of America whereby income is reported as earned and expenses reported as incurred.

The core programs offered by the Organization include the following:

- Via Paratransit Services: Mission based service established in 1979, is a wheelchair-accessible door-through-door, driver assisted, demand responsive service serving those with lower incomes, older adults and individuals with disabilities. Additional services added in 2012 include regularly scheduled bus service serving communities in western Boulder County
- Mobility Program: Added to mission based services in 2004, offers individual and group travel training to help people navigate fixed-route bus service and connects individuals with other transportation programs provided by public, non-profit and/or volunteer organizations
- Access-a-Ride Program: Under a contract agreement with the Regional Transportation District (RTD), the Organization operates this paratransit program for individuals with disabilities that prevent them from using general public fixed route transit
- Call-n-Ride Program: Under a contract agreement with RTD, the Organization offers this hybrid demand responsive service to residents living in specific communities where fixed routes are generally not cost effective
- HOP Services: Under a contract agreement with the City of Boulder and the University of Colorado-Boulder, the Organization operates this innovative, high frequency circular shuttle that connects the major retail, business and educational centers in the congested core of the City

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Cash and cash equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statements of cash flows exclude permanently restricted cash and cash equivalents. The Organization maintains cash in bank deposit accounts at various financial institutions in which the deposits are guaranteed by the Federal Deposit Insurance Corporation ("FDIC").

The operating accounts of the Organization are held at institutions that are provided insurance up to \$250,000 per FDIC-insured depository institution. Topic 825 of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC), *Financial Instruments* identifies such accounts as a concentration of credit risk requiring disclosure regardless of the degree of risk. Risk related to deposits held outside of institutions participating in the above program is managed by maintaining deposits with high quality financial institutions and monitoring cash such that balances are rarely, if ever, in excess of any applicable FDIC insurance limits that may be in place. In addition, management does not believe that the Organization is exposed to any significant risk related to cash and cash equivalents. Cash and cash equivalents balances as of December 31, 2017 and 2016 are considered unrestricted.

#### Restricted cash

Restricted cash as of December 31, 2016 consists of un-invested funds donated toward the Lenna Kottke Rider Support Fund, which is a Board designated fund where expenditures are directed by the Board for specific purposes. See further discussion in Note 7.

#### Investments

Investments are comprised of cash, money market accounts and mutual funds. Donated investments, when received, are recorded as contributions at market value upon date of receipt.

#### Investments limited as to use

The balances of \$1,715,116 and \$1,425,078 as of December 31, 2017 and 2016, respectively, include funds designated by the board as well as from donors. The amounts are included in the investment portfolio maintained by the Organization and include permanently restricted funds of \$141,951 and \$127,811 as of December 31, 2017 and 2016, respectively.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Accounts receivable

Accounts receivable, trade primarily includes amounts invoiced to contracted agencies for services performed by the Organization.

No allowance for doubtful accounts is provided as the Organization expenses bad debts in the year they are deemed to be uncollectible.

Accounts receivable, other primarily includes federal grant funds and other funds that have been awarded to the Organization but have yet to be invoiced by the Organization. As of December 31, 2017, accounts receivable, other includes funds granted to the Organization of approximately \$177,400 for the purchase of vehicles, approximately \$120,000 for the purchase of electric charging equipment, approximately \$115,000 for ongoing energy improvements to the Organization's headquarters, approximately \$60,800 for operational support, and \$109,800 from the City of Boulder for reimbursement of payments related to the capital lease obligation of two HOP vehicles. The City has also indicated their intention to reimburse the Organization an additional \$36,600 during 2019 towards the payment of the capital lease obligation. However, the City's financial obligations in future fiscal years are subject to annual appropriation in accordance with Colorado law.

As of December 31, 2016, accounts receivable, other includes approximately \$77,500 related to funds granted to the Organization for the purchase of two vehicles and approximately \$109,800 related to funds from the City of Boulder for reimbursement of payments related to the capital lease obligation of two HOP vehicles.

#### Property and equipment

Property and equipment are recorded at acquisition cost with donated property and equipment recorded at estimated fair market value. When items are disposed, the cost and related depreciation are removed from the accounts, with gains or losses on disposal recorded. Depreciation is computed by the straight-line method, over the estimated useful lives of the assets ranging from three to twelve years for equipment and vehicles and 39 years for the building.

#### Inventory

Inventory, consisting of parts and materials used in the maintenance of vehicles, is valued at cost using the first-in-first-out method.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Contributions

Under FASB ASC Topic 958, Subtopic 605, *Not-for-Profit Entities, Revenue Recognition*, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

All donations are considered to be available for unrestricted use unless specifically restricted by the donor. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

#### In-Kind contributions

Donated goods and professional services are reflected as "In-Kind" contributions in the accompanying statements at their estimated values at the date of service, with a corresponding entry to "In-Kind" goods and services.

#### Use of estimates in the preparation of financial statements

The preparation of financial statements in the conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Advertising costs

Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. The costs of direct-response advertising are capitalized and amortized over the period which future benefits are expected to be received. There was no direct-response advertising incurred in 2017 or 2016. Advertising expense related to employee recruitment and branding efforts for the years ended December 31, 2017 and 2016 was approximately \$111,600 and \$83,100, respectively.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Fundraising expenses

Fundraising expenses reflected in the financial statements include salary expense for employees of the Organization who share other functional responsibilities outside of fundraising activities. Such additional responsibilities include communications, media and government relations and website administration. Fundraising expenses also includes other supporting expenses for the communication and development departments of the Organization that are not necessarily associated with outright fundraising efforts.

#### Income taxes

No provision for taxes on earnings has been made in the financial statements as the Organization has qualified as a nonprofit organization under Section 501(c) (3) of the Internal Revenue Code; there was no unrelated business income during 2017 or 2016.

#### Fair value measurements

The Organization records its investments at fair value. Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Organization utilizes valuation techniques to maximize the use of observable inputs and minimize the use of unobservable inputs. Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. Assets and liabilities recorded at fair value are categorized within the fair value hierarchy based on the level of judgment associated with the inputs used to measure their value. The hierarchy for measuring fair value prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices for securities traded in active markets (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy are as follows:

Level 1 – Unadjusted quoted prices for financial instruments traded in active markets

Level 2 – Quoted prices for financial instruments not traded in active markets, or financial instruments for which all significant inputs are observable, either directly or indirectly

Level 3 – Prices or valuations of financial instruments that are not traded in active markets and significant inputs are unobservable

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Fair value measurements (continued)

The Organization's portfolio investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement:

Balances as of December 31, 2017 are comprised of the following:

Description	Level 1	Level 2	Level 3	Total
Managed investments:				
Cash and money market funds	\$ 235,548	\$ -	\$ -	\$ 235,548
Bond investments	45,848	-	-	45,848
Mortgage-backed securities	858	-	-	858
Equities:				
Held in Mutual Funds	4,005,044	-	-	4,005,044
Other	-	218,144	-	218,144
	<u>\$ 4,287,298</u>	<u>\$ 218,144</u>	<u>\$ -</u>	<u>\$ 4,505,442</u>

Balances as of December 31, 2016 are comprised of the following:

Description	Level 1	Level 2	Level 3	Total
Managed investments:				
Cash and money market funds	\$ 290,235	\$ -	\$ -	\$ 290,235
Bond investments	40,179	-	-	40,179
Mortgage-backed securities	1,146	-	-	1,146
Equities:				
Held in Mutual Funds	3,301,961	-	-	3,301,961
Other	-	195,800	-	195,800
	<u>\$ 3,633,521</u>	<u>\$ 195,800</u>	<u>\$ -</u>	<u>\$ 3,829,321</u>

Valuation techniques used to measure assets at fair value include net asset value of shares held by the Organization at year end and closing prices reported on the active markets in which securities held by the Organization are traded.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 2. Pledges Receivable

Pledges receivable for years after December 31, 2017 are reflected as either current or non-current assets based on the terms of the pledge commitment by the individual donors. An allowance for uncollectible amounts is determined by management based on the evaluation of collectability of the pledges outstanding. As of December 31, 2017, based on the Organization's history with the majority of the pledge donors, no allowance for uncollectible amounts was recorded. The following is a summary of pledges receivable at December 31, 2017:

Pledges receivable	\$	55,500
Less: Allowance for uncollectible amounts		<u>-</u>
Net pledges receivable	<u>\$</u>	<u>55,500</u>

### 3. Investments

Investments as reflected on the statements of financial position as of December 31, 2017 and 2016 are summarized as follows:

	<u>2017</u>	<u>2016</u>
Investments, at cost:		
Limited as to use:		
Board designated	\$ 1,130,470	\$ 1,044,365
Permanently restricted	<u>111,232</u>	<u>108,615</u>
	<u>1,241,702</u>	<u>1,152,980</u>
Unrestricted	<u>2,190,384</u>	<u>2,133,784</u>
Total investments	<u>\$ 3,432,086</u>	<u>\$ 3,286,764</u>
Market value:		
Limited as to use:		
Board designated	\$ 1,573,165	\$ 1,297,267
Permanently restricted	<u>141,951</u>	<u>127,811</u>
	<u>1,715,116</u>	<u>1,425,078</u>
Unrestricted	<u>2,790,326</u>	<u>2,404,243</u>
Total market value	<u>\$ 4,505,442</u>	<u>\$ 3,829,321</u>

The Board designated funds as detailed in Note 7, on which there was no donor restrictions, have been invested in quasi-endowment funds by the board of directors. Amounts reflected as permanently restricted have been restricted to the endowment fund by the donor.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 4. Note Payable, Line of Credit

The Organization has a line of credit agreement with a lender, providing maximum borrowing of \$1,250,000. Outstanding balances bear interest at the prime rate as defined in the agreement with a floor of 4.0%. The line, as amended, matures on November 12, 2018, is unsecured and is subject to certain covenants. As of December 31, 2017 and 2016, there was no outstanding balance on the line of credit.

### 5. Obligation Under Capital Lease

In May 2016, the Organization entered into a capital lease agreement for two buses used for HOP services requiring monthly payments of \$18,300 through April 2019. The lease includes an option of \$103,330 to purchase the buses at the end of the lease term representing 15% of the original fair value of the buses. This amount is included as a future minimum payment under the calculation of the lease.

The assets and liabilities under capital leases are recorded at the lower of present value of the minimum lease payments or the fair value of the leased assets. The assets are depreciated over the lower of the related lease term or its estimated usable life. Depreciation of the assets under the capital lease is included in depreciation expense at December 31, 2017 and 2016. The interest rate on the lease is 6.2%, which represents the lessee's incremental borrowing rate.

Future minimum payments under the lease, including the present value of such payments, for years ending after December 31, 2017 are as follows:

Year Ended December 31,	
2018	\$ 219,600
2019	<u>176,530</u>
	396,130
Less amount representing interest	<u>20,723</u>
Present value of minimum lease payments	375,407
Less current portion	<u>201,932</u>
	<u><u>\$ 173,475</u></u>

## Via Mobility Services

Notes to Financial Statements  
 Years Ended December 31, 2017 and 2016  
 (See Independent Auditors' Report)

### 6. Temporarily Restricted Net Assets

The Organization receives funds from the State of Colorado to assist in the purchase of vehicles. The State retains an 80% interest and holds the title for those vehicles purchased with State funds within the past five years.

During 2017, the Organization received federal funds under Section 5310 of the Federal Transit Administration (FTA) for the purchase of three vehicles and the rehab of three vehicles. The Organization received funds from the State of Colorado, RTD and the City of Boulder for the purchase of three vehicles for HOP services. The Organization received federal funds under Title I of the Community Development Block Grant Program of Housing and Urban Development and federal funds from the Department of Energy passed through the City of Boulder to fund various energy resiliency upgrades to the Organization's headquarter facility. The Organization received a commitment toward future funds from the City of Boulder for the reimbursement of lease costs for two HOP busses as discussed in Note 5.

During 2016, the Organization received federal funds under Section 5310 of the FTA for the purchase of four vehicles and the rehab of two vehicles. The Organization received federal funds under Title I of the Community Development Block Grant Program of Housing and Urban Development for the purchase of a solar panel system, as discussed in Note 12. The Organization received funds from the State of Colorado for the rehab of three buses and received funds and a commitment toward future funds from the City of Boulder for the reimbursement of lease costs for two HOP busses as discussed in Note 5.

Temporarily restricted net assets are available for the following purposes as of December 31, 2017 and 2016:

	2017	2016
Pledges receivable, long-term	\$ -	\$ 55,500
Section 5339 funds for energy improvements to facility	120,000	-
Department of Energy funds for energy improvements to facility	115,000	-
Funds from City of Boulder for reimbursement of vehicle lease payments	109,800	109,800
Total temporarily restricted net assets	\$ 344,800	\$ 165,300

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 7. Permanently Restricted Net Assets

In 1999, the Organization established an endowment with a Foundation in the City of Boulder, Colorado and funds the endowment with available unrestricted net assets, which are included in Board Designated Net Assets. As part of the agreement, the Foundation sets aside internal funds to be utilized for the benefit of the Organization. In addition, the Organization and the Foundation seek support from the general public.

In 2001, the Organization entered into a similar agreement with a Foundation in the City of Longmont, Colorado. However, as of December 31, 2017, no funds have been received from the Foundation. The Organization and the Foundation seek support from the general public.

The balance of permanently restricted net assets is comprised of the following as of December 31, 2017 and 2016:

	2017	2016
Boulder Foundation:		
General public donations:		
2015 and prior	\$ 44,101	\$ 44,101
2016 - Receipts	200	200
2017 - Receipts	-	-
	44,301	44,301
Appreciation and investment income, net of grants issued	21,490	14,846
Total general public donations	65,791	59,147
Foundation donations:		
2015 and prior	50,000	50,000
2016 - Receipts	-	-
2017 - Receipts	-	-
	50,000	50,000
Appreciation and investment income, net of grants issued	24,235	16,739
Total foundation donations	74,235	66,739
Total Boulder Foundation	140,026	125,886
Longmont Foundation:		
General public donations:		
2015 and prior	1,725	1,725
2016 - Receipts	200	200
2017 - Receipts	-	-
	1,925	1,925
Total Longmont Foundation	1,925	1,925
Total from all sources	\$ 141,951	\$ 127,811

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 8. Board Designated Net Assets

As discussed in Note 7, the Organization has established endowments with two Foundations and funds these endowments with available unrestricted net assets. In addition, the Board established a quasi-endowment fund during 2004 and transferred available unrestricted net assets of \$225,000.

It is the intent of the Board that the principal of the quasi-endowment fund shall not be invaded until the principal value of the fund reaches a minimum of one million dollars, and any or all income earned in the quasi-endowment may be distributed for purposes of the Organization as approved by the Board.

During 2016, the Organization established the Lenna Kottke Rider Support Fund (the Fund) to honor the tenure of the Organization's former executive director. It is the intent of the Board to use proceeds from the Fund toward ongoing philanthropic support for trips for low-income riders. The Fund is supported by individual pledges.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 8. Board Designated Net Assets (continued)

The balance of board designated net assets is comprised of the following as of December 31, 2017 and 2016:

	2017	2016
Boulder Foundation:		
Contributions: 2010 and prior	\$ 35,000	\$ 35,000
Appreciation and investment income, net of grants issued	17,403	12,111
Total to Boulder Foundation	52,403	47,111
Longmont Foundation:		
Contributions: 2010 and prior	12,600	12,600
Appreciation and investment income	11,211	8,278
Total to Longmont Foundation	23,811	20,878
Quasi-Endowment:		
Contributions:		
2015 and prior	693,382	693,382
2016	904	904
2017	-	-
	694,286	694,286
Appreciation and investment income	675,008	467,895
Total to Quasi-Endowment	1,369,294	1,162,181
Lenna Kottke Rider Support Fund:		
Contributions:		
2016	181,672	181,672
2017	17,728	-
	199,400	181,672
Appreciation and investment income, net of grants issued	(16,243)	-
Total Lenna Kottke Rider Support Fund	183,157	181,672
Total board designated funds	\$ 1,628,665	\$ 1,411,842

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 9. Net Assets Released from Donor or Board Restrictions

Net assets released from restrictions for the year ended December 31, 2017 represent funds released related to capital purchases of six vehicles, rehab costs of three vehicles, costs related to the energy resiliency project of the headquarter facility, payment of the capital lease on the two HOP vehicle, and an amount released from board designated funds to support services for low-income riders.

Net assets released from restrictions for the year ended December 31, 2016 represent funds released related to capital purchases of three vehicles, payment of the capital lease on the two HOP vehicles and grants issued from permanently restricted and board designated funds.

### 10. Retirement Plan

The Organization has a Trusteed Internal Revenue Code 403(b) Plan covering substantially all employees who meet specified service requirements. The Plan allows for employee contributions up to the maximum allowable by the Internal Revenue Code. Contributions by the Organization are up to 3% of gross eligible salary and totaled approximately \$123,700 and \$101,800 for the years ended December 31, 2017 and 2016, respectively.

### 11. Concentrations

The Organization has been contracted by RTD to provide services under the Americans with Disabilities Act for their Access-a-Ride program as well as services under the Organization's Call-n-Ride program. The revenue from this contract for the two programs was approximately 52% and 52% of the Organization's total revenue for the years ended December 31, 2017 and 2016, respectively. The expenditures to support this contract were approximately 51% and 50% of the total unrestricted expenses for the years ended December 31, 2017 and 2016, respectively. The current contract with RTD covers a three year period through October 2020, with options for two one-year extension periods.

The Organization has been contracted by the city of Boulder, Colorado along with the University of Colorado to provide transit services through the Organization's HOP program. The revenue from these related contracts was approximately 15% and 17% of the Organization's total revenue for the years ended December 31, 2017 and 2016, respectively. The expenditures to support this contract were approximately 18% and 16% of the total expenses for the years ended December 31, 2017 and 2016, respectively.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 11. Concentrations (continued)

#### Concentration of Source of Supply Labor

Certain drivers for the Organization associated with services related to the Access-a-Ride and Call-n-Ride programs contracted through RTD (representing approximately 63% of the overall drivers of the Organization) are members of the United Service Workers Union, Local #455 and the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union, AFL-CIO-CLC, Local #8031-13. Both union contracts expire in March 2022.

### 12. Commitments

#### Office, storage and equipment leases

The Organization leases vehicle storage and office space in Denver, Colorado under three lease agreements which expire in January 2019, September 2020 and April 2022 requiring monthly rental payments of approximately \$1,800, \$4,000 and \$8,000, respectively.

The Organization has also executed numerous lease agreements for office equipment and services with monthly payments ranging from \$295 to \$2,610.

The following is a summary of the minimum annual commitments under the terms of the leases for years ending after December 31, 2017:

<u>Year Ended December 31,</u>	
2018	\$ 162,858
2019	142,788
2020	131,079
2021	97,755
2022	<u>24,600</u>
	<u>\$ 559,080</u>

Lease expense for the years ended December 31, 2017 and 2016 was approximately \$235,400 and \$177,200, respectively.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 12. Commitments (continued)

#### Solar panel lease

In December 2010, the Organization entered into an agreement with an outside party to lease 7,500 square feet of space located on the roof of the Organization's newly constructed headquarters facility for the outside party to construct and maintain a solar photovoltaic power generation system (the System) on the roof to provide solar generated power to the Organization. The agreement provided for one five-year renewal period and the option for the Organization to purchase the System on the sixth anniversary of commercial operation of the System. During 2016, the Organization exercised the option to purchase the system for \$85,835. As part of the purchase, the Organization entered into an agreement with the local utility and the seller where any amounts paid to the Organization by the local utility for renewable energy credits by the System will be remitted to the seller for the remainder of the 20 year term of the original agreement with the utility. The Organization is also obligated to true up payments to the seller for the remainder of the 20 year term in the event of any under production of power as defined per the agreement as a result of lack of upkeep on the System.

The purchase of the System was funded by a grant of federal funds through the City of Boulder, Colorado, where, for the remainder of the original 20 year term of the 2010 agreement, the Organization would be in default of the grant if the headquarters facility ceased being used by the Organization, or the Organization ceases to exist as an entity. Based on the likelihood of a default under the term of the grant being highly remote, the grant amount is reflected as federal grant revenue in 2016.

### 13. Contingency

During 2010 and 2009, the County of Boulder, Colorado granted the Organization \$200,000 and \$500,000, respectively, with an additional \$50,000 granted to the Organization from *Go Boulder* during 2010. All funds were used for their stipulated purpose toward the purchase of land and construction of the organization's headquarters facility in Boulder, Colorado. The term of the grants from the County of Boulder is twenty-five years, during which if the Organization defaults under the terms of the grants, the amount, adjusted for market fluctuations relative to the value of the land, may be due to the County upon the option of the County. The Organization entered into a promissory note and deed of trust with the County that would be enforced in the event of default. Default provisions under the agreement include the Organization selling the headquarters property without the County's consent, filing for bankruptcy, the dissolution or, the failure to use the property for its operations and intended purpose for sixty or more consecutive days. During 2013, the grant agreement with the County of Boulder was amended to remove the requirement for the repayment of any adjustments to the original grant amount for market fluctuations of the land. The grant from *Go Boulder* contains a thirty-year term with similar default provisions as the County of Boulder grants. Based on the likelihood of a default under the terms of the grants being highly remote based on the above provisions, the grant amounts were reflected as capital contributions in the respective years.

## Via Mobility Services

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### 14. Income Taxes

The Organization accounts for uncertain income tax positions in accordance with applicable guidance, utilizing a “more likely than not” threshold related to tax return filing positions to be sustained upon examination based on the technical merits of the positions. An identified tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized. Tax positions which previously would have failed to meet the more-likely-than-not recognition threshold are recognized in the first subsequent financial reporting period in which the threshold is met. Conversely, previously recognized tax positions which no longer meet the more-likely-than-not recognition are derecognized in the first subsequent financial reporting period in which the threshold is no longer met. Accrued interest related to tax positions deemed to meet the more-likely-than-not threshold is recognized in interest expense, and any applicable penalties related to such tax positions is recognized as an operating expense of the Organization.

The Organization files tax returns in the U.S. federal jurisdiction. The Organization is no longer subject to U.S. federal examinations by tax authorities for years before 2014. No authorities have commenced income tax examinations as of the date of this report.

### 15. Split Interest Agreement

In 2015, the Organization entered into a deferred gift annuity agreement with a donor. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity’s term, usually the designated beneficiary’s lifetime. At the end of the annuity’s term, the remaining assets are available for the Organization’s use. The portion of the annuity attributable to the present value of the future benefits to be received by the Organization is recorded in the Statement of Activities as an unrestricted contribution in the period the annuity is established.

During 2015, a cash gift with a fair market value of \$50,000 was donated to the Organization. At the time of the gift, the contribution value was determined to be approximately \$28,400 with the gift annuity liability, which represents the present value of the projected annuity obligation of the Organization, determined to be approximately \$21,600. The agreement calls for annual payments of \$3,850 beginning on December 1, 2020. The assumptions used to calculate the contribution and liability amount are as follows:

Calculated donor life expectancy	14 years
Discount rate	9.3%
Guaranteed interest rate	7.7%

## **Via Mobility Services**

Notes to Financial Statements  
Years Ended December 31, 2017 and 2016  
(See Independent Auditors' Report)

### **16. Presentation**

Certain reclassifications have been made to the 2016 amounts to conform with the 2017 presentation.

### **17. Subsequent Events**

The Organization has evaluated subsequent events through the report date, the date which the financial statements were available to be issued.

Accompanying Supplemental Information  
(See Auditors' Report on Supplemental Information)

Board of Directors  
Via Mobility Services  
Boulder, Colorado

Independent Auditors' Report on Supplemental Information

We have audited the financial statements of Via Mobility Services as of and for the years ended December 31, 2017 and 2016, and our report thereon dated April 25, 2018, which expressed an unmodified opinion on those financial statements, appears on pages one and two. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of program activities for the year ended December 31, 2017 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Stratagem PC*  
*Certified Public Accountants*  
*Lakewood, Colorado*

April 25, 2018

## Via Mobility Services

Schedule of Program Activities  
Year Ended December 31, 2017  
(See Independent Auditors' Report on Supplemental Information)

	<u>Mission Services</u>		<u>Earned Income Contracts</u>	
	<u>Via Paratransit Services</u>	<u>Mobility Program</u>	<u>Access-a-Ride Program</u>	<u>Call-n-Ride Program</u>
Revenue and other support:				
Grants:				
Federal	\$ 1,227,706	\$ 398,207	\$ -	\$ -
Other	1,849,969	-	-	-
Contracted agencies	165,118	85,912	7,925,259	2,194,499
Rider fares	161,149	-	55,031	45,772
Fundraising	509,937	15,000	-	-
In-kind donations	185,338	-	-	-
Interest and dividend income	63,187	-	-	-
Other revenue	25,950	-	-	-
	<u>4,188,354</u>	<u>499,119</u>	<u>7,980,290</u>	<u>2,240,271</u>
Total revenue and other support				
Expenses:				
Program services:				
Depreciation	472,450	13,741	36,175	38,546
Other program services	3,165,222	386,566	6,970,588	1,732,025
Supporting services:				
General and administrative:				
Depreciation	48,028	1,397	3,677	3,918
Other general and administrative	1,231,703	78,254	504,154	244,768
Fundraising	383,189	-	-	-
	<u>5,300,592</u>	<u>479,958</u>	<u>7,514,594</u>	<u>2,019,257</u>
Total expenses				
Income (loss) from activities	<u>\$ (1,112,238)</u>	<u>\$ 19,161</u>	<u>\$ 465,696</u>	<u>\$ 221,014</u>

(continued)

**Via Mobility Services**

Schedule of Program Activities (continued)

Year Ended December 31, 2017

(See Independent Auditors' Report on Supplemental Information)

	<u>Earned Income Contracts</u>	<u>Capital revenues and expenses</u>	<u>Total</u>
	<u>HOP Services</u>		
Revenue and other support:			
Grants:			
Federal	\$ -	\$ 393,427	\$ 2,019,340
Other	-	1,245,000	3,094,969
Contracted agencies	2,982,769	-	13,353,557
Rider fares	47,524	-	309,476
Fundraising	-	-	524,937
In-kind donations	-	-	185,338
Interest and dividend income	-	-	63,187
Other revenue	109,800	-	135,750
	<u>3,140,093</u>	<u>1,638,427</u>	<u>19,686,554</u>
Total revenue and other support			
Expenses:			
Program services:			
Depreciation	402,506	-	963,417
Other program services	2,630,983	10,000	14,895,385
Supporting services:			
General and administrative:			
Depreciation	40,918	-	97,939
Other general and administrative	201,293	8,597	2,268,768
Fundraising	-	-	383,189
	<u>3,275,700</u>	<u>18,597</u>	<u>18,608,698</u>
Total expenses			
Income (loss) from activities	<u>\$ (135,607)</u>	<u>\$ 1,619,830</u>	<u>\$ 1,077,856</u>

## Via Mobility Services

### Schedule of Expenditures of Federal Awards Year Ended December 31, 2017

Federal Grantor/Program Title	Federal CFDA Number	Federal Expenditures
<b>U.S. Department of Transportation:</b>		
(Passed through State of Colorado)		
Major programs:		
Section 5311 of the Federal Transit Administration	20.509	\$ 273,785
Non-major programs:		
Section 5310 of the Federal Transit Administration	20.513	920,135
Section 5317 of the Federal Transit Administration	20.521	3,267
Section 5339 of the Federal Transit Administration	20.526	120,000
Section 5312 of the Federal Transit Administration	20.514	151,907
<b>Total Department of Transportation</b>		<b>\$ 1,469,094</b>
 <b>U.S. Department of Energy</b>		
(Passed through the City of Boulder)		
Non-major programs:		
Resilient Electricity Delivery Initiative		\$ 115,000
<b>Total U.S. Department of Energy</b>		<b>\$ 115,000</b>
 <b>U.S. Department of Health and Human Services:</b>		
(Passed through Boulder County Aging Services Division)		
Major programs:		
Title III of the Older Americans Act	93.044	\$ 295,265
(Passed through Larimer County Aging Services Division)		
Major programs:		
Title III of the Older Americans Act	93.044	39,981
<b>Total Department of Health and Human Services</b>		<b>\$ 335,246</b>

(continued)

**Via Mobility Services**

Schedule of Expenditures of Federal Awards  
Year Ended December 31, 2017

<u>Federal Grantor/Program Title</u>	<u>Federal CFDA Number</u>	<u>Federal Expenditures</u>
<b>U.S. Department of Housing and Urban Development</b> (Passed through the City of Boulder)		
Non-major programs:		
Title I of the Community Development Block Grant Program	14.218	<u>\$ 100,000</u>
<b>Total U.S. Department of Housing and Urban Development</b>		<u><u>\$ 100,000</u></u>
<b>Total expenditures of federal awards</b>		<u><u>\$ 2,019,340</u></u>

(continued)

## Via Mobility Services

### Schedule of Expenditures of Federal Awards (continued) Year Ended December 31, 2017

All Federal grant operations of Via Mobility Services are included in the scope of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) (the "Single Audit"). The Single Audit was performed in accordance with the provisions of the *U.S. Office of Management and Budget Compliance Supplement* (the "Compliance Supplement"). Compliance testing of all requirements, as described in the Compliance Supplement, was performed for the grant programs noted below. The grant programs noted below were selected for compliance testing based on additional selection criteria provided in the Uniform Guidance. The grant programs selected ensure coverage of at least twenty percent of Federally granted funds. Actual coverage is approximately thirty-four percent of total cash and non-cash Federal award program expenditures.

Major Federal Award Program description	2017 Expenditures
Section 5311 of the Federal Transit Administration	\$ 273,785
Title III of the Older Americans Act	<u>335,246</u>
	<u>\$ 609,031</u>

Board of Directors  
Via Mobility Services  
Boulder, Colorado

Report on Internal Control Over Financial Reporting and on Compliance  
and Other Matters Based on an Audit of Financial Statements  
Performed in Accordance with Government Auditing Standards

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Via Mobility Services, which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 25, 2018.

***Internal Control Over Financial Reporting***

In planning and performing our audit of the financial statements, we considered Via Mobility Services' internal control over financial reporting (internal control) in order to determine our auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Via Mobility Services' internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### ***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether Via Mobility Services' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

### ***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Stratagem PC*  
*Certified Public Accountants*  
*Lakewood, Colorado*

April 25, 2018

Board of Directors  
Via Mobility Services  
Boulder, Colorado

Report on Compliance with Requirements  
Applicable to Each Major Program  
and Internal Control Over Compliance

***Report on Compliance for Each Major Federal Program***

We have audited Via Mobility Services' compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of Via Mobility Services' major federal programs for the year ended December 31, 2017. Via Mobility Services' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of Via Mobility Services' major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Via Mobility Services' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Via Mobility Services' compliance.

## ***Opinion on Each Major Federal Program***

In our opinion, Via Mobility Services complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2017.

## ***Report on Internal Control over Compliance***

Management of Via Mobility Services is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Via Mobility Services' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Via Mobility Services' internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Stratagem PC*  
*Certified Public Accountants*  
*Lakewood, Colorado*

April 25, 2018

**Via Mobility Services**

Schedule of Findings and Questioned Costs  
Year Ended December 31, 2017

**SECTION I - SUMMARY OF AUDITORS' RESULTS**

**Financial Statements**

Type of auditors' report issued: Unqualified

Internal control over financial reporting:

Material weakness(es) identified?	_____ Yes	<u>  X  </u> No
Significant deficiencies identified?	_____ Yes	<u>  X  </u> None reported
Noncompliance material to financial statements noted?	_____ Yes	<u>  X  </u> No

**Federal Awards**

Internal control over major programs:

Material weakness(es) identified?	_____ Yes	<u>  X  </u> No
Significant deficiencies identified?	_____ Yes	<u>  X  </u> None reported

Type of auditors' report issued on compliance for major federal programs: Unqualified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	_____ Yes	<u>  X  </u> No
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Identification of major programs:

Name of federal program or cluster:	CFDA Number:
Section 5311 of the Federal Transit Administration	20.509
Title III of the Older Americans Act	93.044

Dollar threshold used to distinguish between Type A and Type B programs \$ 750,000

Auditee qualified as low-risk auditee?	<u>  X  </u> Yes	_____ No
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(continued)

**Via Mobility Services**

Schedule of Findings and Questioned Costs (continued)  
Year Ended December 31, 2017

**SECTION II - FINANCIAL STATEMENT FINDINGS**

No matters reported.

**SECTION III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS**

No matters reported.