

**INTERNATIONAL DEVELOPMENT ENTERPRISES  
AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION**

**YEARS ENDED DECEMBER 31, 2017 AND 2016**

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES  
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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
International Development Enterprises and Subsidiaries  
Denver, Colorado

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of International Development Enterprises and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of eleven country programs, iDE UK and one social enterprise in 2017 and 2016, which statements reflect total assets of \$3,236,994 and \$3,275,542 as of December 31, 2017 and 2016, respectively, and total support and revenues of \$25,310,135 and \$24,764,784, respectively, for the years then ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the eleven country programs, iDE UK and one social enterprise, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. The financial statements of iDE Burkina Faso (West Africa), iDE Bangladesh, iDE Ethiopia, iDE Cambodia, iDE Ghana, iDE Mozambique, iDE Nepal, iDE Zambia, iDE Vietnam, iDE UK, iDE Honduras, iDEal Technologies, LLC, and Hydrologic Social Enterprise Company Limited were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of International Development Enterprises and Subsidiaries as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Report on Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedules of support and remaining commitments under current grants are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated July 18, 2018, on our consideration of International Development Enterprises' and the iDE International Foundation's (IDEI) internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on the effectiveness of International Development Enterprises' and IDEI's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering International Development Enterprises' and IDEI's internal control over financial reporting and compliance. The eleven country programs, iDE UK and one social enterprise audited by other auditors in 2017 were not audited in accordance with *Government Auditing Standards*.



**CliftonLarsonAllen LLP**

Minneapolis, Minnesota  
July 18, 2018

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2017 AND 2016**

<b>ASSETS</b>	2017	2016
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 11,699,139	\$ 14,529,189
Investments	38,689	4,296
Accounts Receivable, Less Allowance for Doubtful Accounts, \$44,376 for 2017 and \$20,836 for 2016	1,556,672	1,762,758
Current Pledges Less Pledges Allowance for Doubtful Accounts, \$-0- for 2017 and 2016	50,000	-
Grants Receivable	1,187,055	353,553
Inventories for Sale	525,877	551,314
Prepaid Expenses and Other Current Assets	342,662	351,963
Total Current Assets	15,400,094	17,553,073
<b>CAPITAL ASSETS, Net</b>	545,953	575,582
<b>OTHER ASSETS</b>		
Deposits	53,940	48,161
Total Assets	\$ 15,999,987	\$ 18,176,816
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable and Accrued Liabilities	\$ 2,859,980	\$ 3,005,693
Deferred Grant Revenue	9,318,851	11,531,384
Notes Payable, Current	388,330	433,985
Total Current Liabilities	12,567,161	14,971,062
<b>NOTE PAYABLE, LONG-TERM</b>	-	50,000
Total Liabilities	12,567,161	15,021,062
<b>NET ASSETS</b>		
Unrestricted	3,432,826	3,155,754
Temporarily Restricted	-	-
Total Net Assets	3,432,826	3,155,754
Total Liabilities and Net Assets	\$ 15,999,987	\$ 18,176,816

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**YEAR ENDED DECEMBER 31, 2017**

	Unrestricted	Temporarily Restricted	Total
<b>OPERATING REVENUES, GAINS, AND OTHER SUPPORT</b>			
Grant Revenue:			
Federal Grants	\$ 3,301,002	\$ -	\$ 3,301,002
Other Grants	19,755,092	-	19,755,092
Total Grant Revenue	23,056,094	-	23,056,094
Sales	2,626,305	-	2,626,305
Less: Cost of Goods Sold	(1,343,607)	-	(1,343,607)
Gross Margin on Sales	1,282,698	-	1,282,698
Donations	624,189	-	624,189
Field and Program Revenue	2,862,604	-	2,862,604
Interest Income	30,440	-	30,440
Loss on Disposition of Capital Assets	(14,121)	-	(14,121)
Other Income	1,759,975	-	1,759,975
Net Assets Released from Restrictions	-	-	-
Total Operating Revenues, Gains, and Other Support	29,601,879	-	29,601,879
<b>EXPENSES</b>			
Program Services:			
Cambodia	3,852,264	-	3,852,264
Vietnam	284,288	-	284,288
Bangladesh	3,931,413	-	3,931,413
Nepal	3,575,196	-	3,575,196
Zambia	2,077,083	-	2,077,083
Ghana	1,307,238	-	1,307,238
Ethiopia	1,517,295	-	1,517,295
Mozambique	1,543,057	-	1,543,057
Honduras	901,828	-	901,828
Nicaragua	9,595	-	9,595
West Africa	245,451	-	245,451
United Kingdom	1,786,793	-	1,786,793
Multi-Country Projects	1,374,843	-	1,374,843
Hydrologic	23,684	-	23,684
Total Program Services	22,430,028	-	22,430,028
General and Administrative	6,574,700	-	6,574,700
Fundraising	197,932	-	197,932
Total Expenses	29,202,660	-	29,202,660
<b>CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES</b>	399,219	-	399,219
<b>NONOPERATING REVENUE AND EXPENSES</b>			
Impairment Loss on Business Segment Assets	(122,147)	-	(122,147)
Gain on Business Combination	-	-	-
Total Nonoperating Revenues and Expenses	(122,147)	-	(122,147)
<b>TOTAL CHANGE IN NET ASSETS</b>	277,072	-	277,072
Net Assets - Beginning of Year	3,155,754	-	3,155,754
<b>NET ASSETS - END OF YEAR</b>	\$ 3,432,826	\$ -	\$ 3,432,826

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**YEAR ENDED DECEMBER 31, 2016**

	Unrestricted	Temporarily Restricted	Total
<b>OPERATING REVENUES, GAINS, AND OTHER SUPPORT</b>			
Grant Revenue:			
Federal Grants	\$ 4,880,734	\$ -	\$ 4,880,734
Other Grants	18,967,805	-	18,967,805
Total Grant Revenue	<u>23,848,539</u>	-	<u>23,848,539</u>
Sales	2,305,334	-	2,305,334
Less: Cost of Goods Sold	<u>(1,125,424)</u>		<u>(1,125,424)</u>
Gross Margin on Sales	1,179,910	-	1,179,910
Donations	323,349	-	323,349
Field and Program Revenue	2,752,435	-	2,752,435
Interest Income	53,874	-	53,874
Loss on Disposition of Capital Assets	1,275	-	1,275
Other Income	1,290,715	-	1,290,715
Net Assets Released from Restrictions	<u>169,039</u>	<u>(169,039)</u>	<u>-</u>
Total Operating Revenues, Gains, and Other Support	<u>29,619,136</u>	<u>(169,039)</u>	<u>29,450,097</u>
<b>EXPENSES</b>			
Program Services:			
Cambodia	3,338,772	-	3,338,772
Vietnam	397,708	-	397,708
Bangladesh	4,724,843	-	4,724,843
Nepal	5,120,029	-	5,120,029
Zambia	1,591,062	-	1,591,062
Ghana	1,690,489	-	1,690,489
Ethiopia	1,140,977	-	1,140,977
Mozambique	1,330,303	-	1,330,303
Honduras	895,775	-	895,775
Nicaragua	112,017	-	112,017
West Africa	447,557	-	447,557
United Kingdom	548,922	-	548,922
Multi-Country Projects	2,315,625	-	2,315,625
Hydrologic	<u>83,590</u>	<u>-</u>	<u>83,590</u>
Total Program Services	<u>23,737,669</u>	<u>-</u>	<u>23,737,669</u>
General and Administrative	6,354,569	-	6,354,569
Fundraising	<u>162,814</u>	<u>-</u>	<u>162,814</u>
Total Expenses	<u>30,255,052</u>	<u>-</u>	<u>30,255,052</u>
<b>CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES</b>	<u>(635,916)</u>	<u>(169,039)</u>	<u>(804,955)</u>
<b>NONOPERATING REVENUE AND EXPENSES</b>			
Impairment Loss on Business Segment Assets	-	-	-
Gain on Business Combination	<u>5,641</u>	<u>-</u>	<u>5,641</u>
Total Nonoperating Revenues and Expenses	<u>5,641</u>	<u>-</u>	<u>5,641</u>
<b>TOTAL CHANGE IN NET ASSETS</b>	<u>(630,275)</u>	<u>(169,039)</u>	<u>(799,314)</u>
Net Assets - Beginning of Year	<u>3,786,029</u>	<u>169,039</u>	<u>3,955,068</u>
<b>NET ASSETS - END OF YEAR</b>	<u>\$ 3,155,754</u>	<u>\$ -</u>	<u>\$ 3,155,754</u>

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2017**

	<u>Cambodia</u>	<u>Vietnam</u>	<u>Bangladesh</u>	<u>Nepal</u>	<u>Zambia</u>	<u>Ghana</u>	<u>Ethiopia</u>	<u>Mozambique</u>	<u>Honduras</u>
Personnel and Benefits	\$ 2,512,169	\$ 127,468	\$ 2,421,202	\$ 928,564	\$ 878,601	\$ 825,153	\$ 473,260	\$ 629,218	\$ 359,248
Subgrants	-	-	-	2,171,440	403,458	-	-	36,195	-
Professional Services	3,657	3,000	3,359	5,503	32,579	75,048	7,265	16,983	7,884
Travel and Transportation	698,768	129,937	326,782	118,112	117,544	80,941	64,391	163,205	108,316
Subcontracts, Consultants	360,992	-	585,464	232,675	226,188	136,889	741,666	352,502	328,487
Vehicle and Equipment Expense	5,066	-	226,261	45,487	104,380	57,262	123,172	63,541	40,050
Office Expense	239,222	22,399	309,209	69,196	114,979	116,082	54,757	111,888	58,142
Depreciation Expense	-	-	-	-	-	-	-	-	-
Business Administrative Expenses	-	-	-	1,556	37	-	-	-	(299)
Capital Expenses	32,390	1,484	59,136	2,663	199,317	15,863	52,784	169,525	-
Subtotal	<u>3,852,264</u>	<u>284,288</u>	<u>3,931,413</u>	<u>3,575,196</u>	<u>2,077,083</u>	<u>1,307,238</u>	<u>1,517,295</u>	<u>1,543,057</u>	<u>901,828</u>
* Supporting Services	<u>1,096,685</u>	<u>42,843</u>	<u>846,917</u>	<u>574,170</u>	<u>344,474</u>	<u>460,030</u>	<u>331,669</u>	<u>238,204</u>	<u>212,477</u>
Total	<u>\$ 4,948,949</u>	<u>\$ 327,131</u>	<u>\$ 4,778,330</u>	<u>\$ 4,149,366</u>	<u>\$ 2,421,557</u>	<u>\$ 1,767,268</u>	<u>\$ 1,848,964</u>	<u>\$ 1,781,261</u>	<u>\$ 1,114,305</u>

\* Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)  
YEAR ENDED DECEMBER 31, 2017**

	Nicaragua	West Africa	United Kingdom	Multi-Country Projects	Hydrologic	Total Program Services	Fundraising	General and Administrative	Total Expenses
Personnel and Benefits	\$ 9,595	\$ 138,545	\$ 142,830	\$ 726,373	\$ -	\$ 10,172,226	\$ 45,178	\$ 3,945,444	\$ 14,162,848
Subgrants	-	-	1,587,104	398,375	-	4,596,572	-	-	4,596,572
Professional Services	-	6,226	6,861	14,245	-	182,610	-	196,511	379,121
Travel and Transportation	-	26,747	11,302	59,216	-	1,905,261	12,567	403,992	2,321,820
Subcontracts, Consultants	-	56,164	34,936	166,832	12,738	3,235,533	136,193	928,058	4,299,784
Vehicle and Equipment Expense	-	3,016	-	-	9,891	678,126	-	171,176	849,302
Office Expense	-	14,753	2,196	3,951	-	1,116,774	3,994	545,462	1,666,230
Depreciation Expense	-	-	-	-	-	-	-	192,514	192,514
Business Administrative Expenses	-	-	1,564	-	1,055	3,913	-	185,424	189,337
Capital Expenses	-	-	-	5,851	-	539,013	-	6,119	545,132
Subtotal	<u>9,595</u>	<u>245,451</u>	<u>1,786,793</u>	<u>1,374,843</u>	<u>23,684</u>	<u>\$ 22,430,028</u>	<u>\$ 197,932</u>	<u>\$ 6,574,700</u>	<u>\$ 29,202,660</u>
* Supporting Services	<u>233,709</u>	<u>222,810</u>	<u>496,267</u>	<u>207,190</u>	<u>1,465,187</u>				
Total	<u>\$ 243,304</u>	<u>\$ 468,261</u>	<u>\$ 2,283,060</u>	<u>\$ 1,582,033</u>	<u>\$ 1,488,871</u>				

\* Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2016**

	Cambodia	Vietnam	Bangladesh	Nepal	Zambia	Ghana	Ethiopia	Mozambique	Honduras
Personnel and Benefits	\$ 1,999,987	\$ 136,663	\$ 2,769,625	\$ 1,052,325	\$ 922,410	\$ 733,457	\$ 506,553	\$ 511,201	\$ 293,772
Subgrants	-	-	-	3,232,005	-	-	-	111,243	-
Professional Services	2,801	3,614	8,736	14,791	34,851	16,559	3,174	32,420	3,732
Travel and Transportation	711,775	236,138	392,686	215,472	144,300	196,544	65,280	100,532	136,512
Subcontracts, Consultants	427,566	120	915,980	389,501	285,217	246,865	377,712	408,074	291,574
Vehicle and Equipment Expense	503	-	252,470	75,757	68,566	50,280	114,853	58,963	48,800
Office Expense	156,129	20,673	367,137	83,484	98,706	154,414	70,183	89,101	77,151
Depreciation Expense	-	-	-	-	-	-	-	-	-
Business Administrative Expenses	-	-	-	11,630	(2,676)	-	-	(1,209)	1,029
Capital Expenses	40,011	500	18,209	45,064	39,688	292,370	3,222	19,978	43,205
Subtotal	<u>3,338,772</u>	<u>397,708</u>	<u>4,724,843</u>	<u>5,120,029</u>	<u>1,591,062</u>	<u>1,690,489</u>	<u>1,140,977</u>	<u>1,330,303</u>	<u>895,775</u>
* Supporting Services	<u>1,311,190</u>	<u>72,044</u>	<u>756,752</u>	<u>747,176</u>	<u>236,909</u>	<u>276,600</u>	<u>217,808</u>	<u>197,470</u>	<u>174,841</u>
Total	<u>\$ 4,649,962</u>	<u>\$ 469,752</u>	<u>\$ 5,481,595</u>	<u>\$ 5,867,205</u>	<u>\$ 1,827,971</u>	<u>\$ 1,967,089</u>	<u>\$ 1,358,785</u>	<u>\$ 1,527,773</u>	<u>\$ 1,070,616</u>

\* Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)**  
**YEAR ENDED DECEMBER 31, 2016**

	Nicaragua	West Africa	United Kingdom	Multi-Country Projects	Hydrologic	Total Program Services	Fundraising	General and Administrative	Total Expenses
Personnel and Benefits	\$ 72,924	\$ 345,742	\$ 113,336	\$ 738,021	\$ 11,898	\$ 10,207,914	\$ 119,140	\$ 3,582,468	\$ 13,909,522
Subgrants	-	-	390,900	1,007,173	-	4,741,321	-	8,803	4,750,124
Professional Services	-	4,888	9,009	2,892	-	137,467	-	192,998	330,465
Travel and Transportation	-	14,494	10,121	130,556	1,389	2,355,799	7,974	407,534	2,771,307
Subcontracts, Consultants	38,976	46,440	21,129	427,871	62,246	3,939,271	20,240	966,937	4,926,448
Vehicle and Equipment Expense	117	11,852	-	-	650	682,811	-	122,617	805,428
Office Expense	-	23,151	2,903	8,074	7,407	1,158,513	15,460	669,718	1,843,691
Depreciation Expense	-	-	-	-	-	-	-	158,420	158,420
Business Administrative Expenses	-	11	1,524	-	-	10,309	-	209,190	219,499
Capital Expenses	-	979	-	1,038	-	504,264	-	35,884	540,148
Subtotal	<u>112,017</u>	<u>447,557</u>	<u>548,922</u>	<u>2,315,625</u>	<u>83,590</u>	<u>\$ 23,737,669</u>	<u>\$ 162,814</u>	<u>\$ 6,354,569</u>	<u>\$ 30,255,052</u>
* Supporting Services	<u>210,959</u>	<u>183,540</u>	<u>358,909</u>	<u>304,819</u>	<u>1,468,366</u>				
Total	<u>\$ 322,976</u>	<u>\$ 631,097</u>	<u>\$ 907,831</u>	<u>\$ 2,620,444</u>	<u>\$ 1,551,956</u>				

\* Supporting Services costs in this line include costs that are attributable to the various country operations. These costs are shown within General and Administrative and Fundraising on the consolidated statement of activities and changes in net assets.

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2017 AND 2016**

	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 277,072	\$ (799,314)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation	192,514	158,420
Change in Provision for Bad Debts	23,540	6,741
Unrealized Loss on Investments / Other Assets	171	-
(Gain) Loss on Sale of Capital Assets	14,121	(1,275)
Impairment Loss on Business Segment Assets Held-For-Sale	122,147	-
Effects of Changes in Operating Assets and Liabilities:		
Accounts Receivable	182,546	(628,654)
Grants Receivable	(833,502)	828,354
Pledges and Note Receivable	(50,000)	45,739
Inventories for Sale	(96,710)	125,966
Prepaid Expenses and Other Current Assets	9,301	88,013
Deposits	(5,779)	(10,132)
Accounts Payable and Accrued Liabilities	(145,713)	226,771
Deferred Grant Revenue	(2,212,533)	6,016,105
Net Cash Provided (Used) by Operating Activities	(2,522,825)	6,056,734
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of Capital Assets	(177,006)	(376,595)
Proceeds on Sale of Capital Assets	-	30,813
Purchase of Investments	(34,564)	(4,296)
Net Cash Used by Investing Activities	(211,570)	(350,078)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from Notes Payable	-	383,985
Payments on Notes Payable	(95,655)	(50,000)
Net Cash Provided (Used) by Financing Activities	(95,655)	333,985
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(2,830,050)	6,040,641
Cash and Cash Equivalents - Beginning of Year	14,529,189	8,488,548
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	\$ 11,699,139	\$ 14,529,189
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Interest Expense Paid	\$ 4,980	\$ 7,994

See accompanying Notes to Consolidated Financial Statements.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

International Development Enterprises (iDE) was incorporated on October 1, 1982, under the Nonprofit Corporation Law of the Commonwealth of Pennsylvania as a multi-national nonprofit public charity.

iDE's mission is to create income and livelihood opportunities for poor, rural households. iDE believes that entrepreneurs are everywhere and that if iDE can put them to work, it can solve poverty with profit. In its first 32 years, iDE reached 23 million people with a product or service that helped to improve their livelihoods. In the next three years, iDE wants to catalyze another 20 million poor, rural households in developing countries to move out of poverty and into prosperity through improved income generation. iDE's areas of focus are: agriculture; WASH (water, sanitation, and hygiene); access to finance; climate change; gender; nutrition; and food security.

**Program Services**

iDE maintains country programs in Central America, Asia, and Africa including Bangladesh, Cambodia, Ethiopia, Nepal, Vietnam, Zambia, Ghana, Mozambique, Nicaragua, Honduras, and West Africa. Employing more than 1,261 staff (97% in the field), most country programs are staffed by nationals and managed by a Country Director.

iDEal Technologies, LLC (iDEal) was created as a Colorado organization in which iDE is the sole member. iDEal is a social enterprise for the promotion of low-cost, drip irrigation technologies. iDEal Technologies, LLC in Colorado is the owner of the Nicaraguan entity, iDEal Tecnologias. All functional expenses were booked under the Nicaraguan entity.

Hydrologic Social Enterprise Company Limited is a Cambodian company, wholly owned by iDE for the manufacture and distribution of low-cost, ceramic water purifiers and related livelihood products.

iDE International Foundation (IDEI) is an organization registered as a charitable foundation in Berne, Switzerland.

International Development Enterprises UK (iDE UK) is a private limited company charity registered in England of which iDE is a sole member.

In adopting a market driven philosophy, iDE has focused its efforts on creating sustainable networks of supply chain manufacturers, assemblers, retailers, and installers of affordable water resource technologies. The hallmark of iDE's program successes lay in five key principles to market creation for the poor: 1) local ownership, 2) client participation, 3) rapid return on investment, 4) affordable cost, and 5) market sustainability.

**Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of iDE, iDEal, IDEI, iDE Burkina Faso (West Africa), iDE Bangladesh, iDE Ethiopia, iDE Cambodia, iDE Ghana, iDE Mozambique, iDE Nepal, iDE Zambia, iDE Vietnam, iDE Honduras, iDE UK, and Hydrologic Social Enterprise Company Limited, which are collectively referred to as iDE. All material transactions between these entities have been eliminated in the consolidation.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Recognition of Donor Restriction**

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restrictions are satisfied in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets.

**Functional Allocation of Expenses**

The costs of providing the various programs and activities have been summarized on a functional basis in the consolidated statements of activities and changes in net assets and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Allocation of general and administrative expense represents program expenditures incurred in the support of those program activities.

**Income Tax Status**

iDE qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, no provision for Federal income taxes has been provided. In addition, iDE qualifies for the charitable contribution deduction under Section 170(c)(2) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

iDE follows the guidance that clarifies the accounting for uncertainty in income taxes recognized in an organization's consolidated financial statements. iDE has no current obligation for unrelated business income tax. iDE files as a tax-exempt organization.

**Property and Equipment**

Property and equipment valued at \$1,000 or greater with estimated useful lives greater than one year are capitalized at cost and depreciated over the estimated useful life of each asset ranging from three to seven years. Annual depreciation is computed using the straight-line method.

iDE reports gifts of property, plant, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used.

The cost of certain equipment used by iDE in operations is not reflected in the consolidated statement of financial position because the asset title remains with the grantor. iDE has reported revenue and program expense in the accompanying consolidated statement of activities and changes in net assets for the free use of the equipment and for utilities during the years ended December 31, 2017 and 2016.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Foreign Exchange**

At December 31, 2017 and 2016, all of iDE's grants receivable are payable to iDE in U.S. dollars, Canadian dollars, the Euro, Swiss Francs and British Pounds. Foreign exchange gains of \$398,770 were recognized in 2017, and foreign exchange losses of \$228,543 were recognized in 2016.

**Cash and Cash Equivalents**

iDE considers all liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Cash and cash equivalents committed to grant purposes represents cash advanced from donors and foundations for grants not yet expended on allowable grant purposes.

iDE maintains significant cash balances in foreign field offices that are not readily transferable to the United States. Management does not believe these balances are at risk of loss.

**Revenue Recognition**

iDE recognizes revenue for contributions (and grants considered to be contributions) based upon the presence or absence of donor-imposed conditions. For those contributions absent of donor-imposed conditions, revenues are recognized at the time iDE is notified of the contribution and that promise is verified, regardless of the timing of cash receipt. For contributions with donor-imposed conditions, revenues are recognized at the time the conditions are substantially met, regardless of the timing of cash receipt.

iDE reports contributions of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities and changes in net assets as released from restrictions.

Revenue received in advance of the performance of services deemed to be exchange transactions are deferred until such time as related expenditures are incurred and then revenue is recognized. Deferred revenue amounts are included under the caption "deferred grant revenue" on the consolidated statements of financial position.

For exchange transactions, iDE recognizes field and program revenue as it is earned and expenses as they are incurred.

iDE earned carbon credits related to displacing water boiling practices with use of Hydrologic's manufacturing and selling of ceramic water purifiers. By saving 41,000 tons of CO<sub>2</sub> emissions yearly, credits were awarded and registered by the Gold Standard. In 2017 and 2016, 51,654 and 108,642 credits were sold by iDE for the amounts of \$300,658 and \$634,926, respectively. Revenue is recorded in other income on the consolidated statement of activities and changes in net assets. Due to the nature of the carbon credit market, iDE recognizes carbon credit revenue when sold.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Accounts, Grants, and Pledges Receivable**

Accounts receivable are uncollateralized obligations and generally require payment within 30 to 60 days from the date arising. iDE does not charge interest on delinquent accounts.

iDE receives grants from philanthropically focused organizations for investment in iDE's mission related projects. Grants receivable consist of funding commitments from those organizations which have not been received. Grants receivable totaled \$1,187,055 and \$353,553 as of December 31, 2017 and 2016.

Pledges receivable consist of funding commitments from individuals totaling \$50,000 and \$-0- as of December 31, 2017 and 2016, respectively.

No allowance for doubtful accounts has been established for grants receivable and pledges receivable, as they are expected to be collected in full within the next fiscal year.

	<u>2017</u>	<u>2016</u>
Pledges Due Within One Year	\$ 50,000	\$ -

**Inventories**

Inventories are stated at the lower of cost (first-in, first-out method) or net realizable value and consist of pumps, water filters, and drip irrigation equipment held for sale in various countries.

**Impairment of Long-Lived Assets**

iDE reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell. There were no impairments recognized by iDE for the years ended December 31, 2017 and 2016.

**Fair Value of Investments**

The fair value of equity and mutual fund investments is determined at the value for which the investments are traded on public exchanges. The fair value of money market funds is determined at cost plus earned interest.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 2 AFFILIATE ORGANIZATION TRANSACTIONS**

iDE works with related non-U.S. based nonprofit organizations with similar purposes, goals, and policies. The organization that iDE maintained this relationship with during the year was iDE-Canada. The board and staff of this organization work closely with iDE in designing, financing, and executing projects worldwide.

Included in accounts receivable are amounts due from iDE-Canada of \$57,238 and \$76,805 for grant expenses paid on behalf of iDE-Canada by iDE at December 31, 2017 and 2016, respectively.

Included in notes payable are amounts due to iDE-Canada of \$50,000 and \$100,000 at December 31, 2017 and 2016, respectively.

Included in deferred revenue are amounts received in advance from iDE-Canada of \$8,145 and \$47,407 for the performance of services related to grants awarded to iDE by iDE-Canada at December 31, 2017 and 2016, respectively.

**NOTE 3 FOREIGN OPERATIONS AND CONCENTRATIONS**

**Foreign Operations**

For the years ended December 31, 2017 and 2016, there were no contracts that were individually greater than 10% of iDE's total revenue.

**NOTE 4 OPERATING LEASE**

During 2013, iDE signed an agreement to lease space for its office headquarters. The lease term commenced in January 2014 and allows for annual automatic renewal for successive one-year terms for an additional nine years through May 31, 2023. iDE has the option to terminate the lease after any one-year term upon giving adequate notice to the lessor. As iDE is only obligated to pay rent for the next fiscal year, successive term payments have not been included in the future minimum rental payment schedule.

Total rent expense for leased headquarters office space amounted to \$125,540 and \$125,223 for the years ended December 31, 2017 and 2016, respectively. iDE leases office space in multiple countries. Total rent expense under these leases amounted to \$622,368 and \$596,610 for the years ended December 31, 2017 and 2016, respectively.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 4 OPERATING LEASE (CONTINUED)**

The following is a schedule of the future minimum rental payments for the years ending December 31:

<u>Year</u>	<u>Amount</u>
2018	\$ 584,000
2019	200,447
2020	92,523
2021	51,222
2021	5,700
Total	<u>\$ 933,892</u>

**NOTE 5 PENSION PLAN**

iDE has a 403(b) plan available to all full time domestic employees who are at least 21 years of age, are scheduled at least 1,000 hours per year, and have completed three months of service. iDE contributes 6% of the employee's gross salary. Contributions for the years ended December 31, 2017 and 2016 amounted to \$143,795 and \$138,379, respectively.

**NOTE 6 CASH AND CASH EQUIVALENTS**

iDE maintains its unrestricted cash balances in checking accounts and in a money market demand account in banks in the United States. At times, iDE's bank account balances may exceed federally insured limits. iDE has not experienced any losses in these accounts. Management does not believe iDE is exposed to any significant credit risk on cash and cash equivalents.

A portion of the cash balance is committed for the purposes of exchange type transactions grants received and conditional contribution grants received for which conditions have not yet been met. The balance of assets held at December 31, 2017 and 2016 are \$9,318,851 and \$11,531,384 respectively, which were advanced for exchange type transaction and conditional contribution grants that have purpose restrictions.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 7 PROPERTY AND EQUIPMENT**

Property and equipment at December 31 consists of the following:

	2017	2016
Buildings and Improvements	\$ 64,629	\$ 61,023
Furniture and Equipment	511,529	454,079
Vehicles	594,572	589,663
Leasehold Improvements	296,863	220,389
Total	<u>1,467,593</u>	<u>1,325,154</u>
Less: Accumulated Depreciation	(921,640)	(749,572)
Net Property and Equipment	<u>\$ 545,953</u>	<u>\$ 575,582</u>

Depreciation expense for the years ended December 31, 2017 and 2016 totaled \$192,514 and \$158,420, respectively.

**NOTE 8 NOTES PAYABLE**

In 2013, Hydrologic entered into a note payable agreement with iDE-Canada for \$150,000. The note matures on December 31, 2018 and bears interest at 5%. Semi-annual principal payments are due in the amount of \$25,000 starting on June 30, 2016. As of December 31, 2017 and 2016, the balance due was \$50,000 and \$100,000, respectively.

iDE loans capital to individuals or groups in Cambodia and other countries in which it operates. In December 2014, iDE executed an agreement with Kiva, a California nonprofit public benefit corporation, to become a Kiva Microfinance Institution (MFI) Field Partner. Kiva operates one or more donor advised funds (DAF) that allows advisors to the DAF to connect with local lenders, such as iDE, that provide small loans to borrowers (individuals or groups) in developing countries. The agreement allows iDE to obtain access to, and the ability to post on, Kiva website profiles of borrowers in need of debt capital in order to obtain capital in the form of loans from lenders (individuals and entities) who also access the Kiva Website.

Funds contributed from lenders to the Kiva website bear no interest rate. The agreement establishes maximum microloan limits for individual borrowers and group borrowers by country. The terms of the loans to borrowers of these funds are set by iDE. The agreement requires that all loans to borrowers are established on a short-term basis. iDE is responsible for collecting loan repayments from borrowers and remitting loan repayments to Kiva. Kiva periodically bills iDE for all loan repayments that have been collected from borrowers by a certain date. At any time during the term of the agreement, Kiva may elect to charge a fee on funds raised through the Kiva website. During 2017 and 2016, there was no Kiva fee charged on funds raised through the Kiva website. As of December 31, 2017 and 2016, the maximum credit limit of funds that iDE may raise through Kiva was \$800,000. The maximum credit limit is determined based on Kiva's MFI risk rating model.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 8 NOTES PAYABLE (CONTINUED)**

As of December 31, 2017 and 2016, the outstanding balance of funds raised through Kiva was \$338,330 and \$383,985, respectively.

The following is a schedule of the future minimum principal payments due on the notes for the years ending December 31:

Year	Amount
2018	\$ 388,330

**NOTE 9 COMMITMENTS**

**Line of Credit**

At December 31, 2017 iDE had line of credit with a financial institution with maximum borrowings of up to \$250,000. The line of credit expires on December 1, 2018 and accrues interest at a rate 5.5%. Management anticipates renewal of the line of credit on December 1, 2018. At December 31, 2017, no amounts were outstanding on this line of credit.

**NOTE 10 IDE-UK BUSINESS COMBINATION**

On January 1, 2016 iDE became the sole member of iDE UK, a private limited company charity registered in England. iDE UK had formerly been a standalone entity registered in the United Kingdom and governed by a board of directors independent of iDE. Historically, iDE UK raised and then granted funds to iDE to carry out its programs. The business combination occurred in order to improve the fiscal viability of iDE UK as well as program operations and support between iDE and iDE UK and make the organization stronger by enabling iDE to deliver its European programs more effectively. iDE UK amended its articles of association to make iDE the sole member of the organization effective January 1, 2016. There has been no change to iDE UK's current legal standing as a UK charity. At the date of business combination, iDE UK transferred all of its assets and liabilities to iDE resulting in a gain on business combination for iDE as shown in the table below.

	2016
Cash	\$ 1,805,862
Receivables	743,832
Capital Assets	393
Total Assets	2,550,087
Accrued Expenses	1,072,335
Deferred Revenue	1,472,111
Total Liabilities	2,544,446
Gain on Business Combination	\$ 5,641

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017 AND 2016**

**NOTE 11 CONTINGENCIES**

iDE participates in a number of federal programs, which are subject to financial and compliance audits. The amount of expenses which may be disallowed by the granting agencies cannot be determined at this time, although iDE does not expect these amounts, if any, to be material to the consolidated financial statements.

**NOTE 12 SUBSEQUENT EVENTS**

In preparing these consolidated financial statements, iDE has evaluated events and transactions for potential recognition or disclosure through July 18, 2018, the date the consolidated financial statements were available to be issued.

Effective February 20, 2018 iDE entered into an agreement to sell iDEal to iDE Canada. iDE Canada agreed to acquire iDEal and its related assets as of December 31, 2017 for a purchase price of \$162,204. iDE recognized an impairment loss of \$122,147 on iDEal's assets of December 31, 2017 in connection with the sale of iDEal to iDE Canada.

iDE plans to close the iDE Burkina Faso (West Africa) country program in the Summer of 2018. As of December 31, 2017 and 2016 iDE Burkina Faso's assets represented less than 1% of iDE's total assets. iDE Burkina Faso's revenue represented approximately 1% and 2% of iDE's total revenue for 2017 and 2016, respectively.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**SCHEDULE OF SUPPORT AND REMAINING COMMITMENTS**  
**UNDER MAJOR CURRENT GRANTS**  
**YEAR ENDED DECEMBER 31, 2017**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

Project Code	Project Name	Donor	Total Support Under Current Grants	Grant Receipts and Adjustments in Prior Years	Grant Receipts and Adjustments During the Current Year	Remaining Commitment	Revenue
							Recognized During the Current Year
IRP	Innovation for Rural Prosperity	Canadian International Development Agency	\$ 3,365,620	\$ 2,709,274	\$ 393,432	\$ 262,914	\$ 408,930
PROOFS	Profitable Opportunities for Food Security	Embassy of the Kingdom of Netherlands	6,109,880	4,920,651	945,849	243,380	596,240
CSWSHF/DFAT/WSHUP	Water Sanitation and Hygiene	Australian Agency for International Development	6,632,680	5,907,650	653,917	71,113	1,012,211
SUPW2**	Scaling Up Productive Water II	Swiss Development Corporation	4,697,404	4,370,410	212,023	114,971	382,405
ANU	Building Resilience and Adaptation to Climate Extremes and Disasters	Department for International Development	7,607,500	3,133,197	1,864,870	2,609,433	2,760,585
CODES	Commercial Development and Strengthening of Horticulture	New Zealand Aid	4,512,000	3,241,380	684,945	585,675	714,287
RUSHING	Rural Sanitation and Hygiene Market Development	Canadian Department of Foreign Affairs, Trade & Development	6,283,330	1,623,051	1,250,003	3,410,276	1,223,045
SHAREEXT	Smallholder Agricultural Reform through Enterprise Development	Swedish International Development Agency	4,356,381	1,677,203	1,448,145	1,231,033	1,445,556
SUCHANA	Ending the Cycle of Malnutrition	Department for International Development	5,294,880	878,444	651,429	3,765,007	589,701
SYSTEMS	Sanitation Market Systems	United Nations International Children's Emergency Fund	4,814,174	1,499,645	1,345,725	1,968,804	1,446,663
WEESMS	Women's Economic Empowerment through Strengthening Market Systems	Swedish International Development Agency	6,962,273	1,104,973	1,786,510	4,070,790	906,776
REAL	Resilient Economy and Livelihoods	European Union	5,237,587	1,572,087	87,794	3,577,706	1,751,760
SMART	Strengthening the Missing Middle in Agribusiness	Swedish International Development Agency	4,895,348	1,082,260	776,280	3,036,808	816,110
MASE2	Microfranchised Agricultural Services Expansion-2	AusAID	1,040,000	-	418,000	622,000	210,709
HARVEST2	Feed the Future Cambodia Harvest II Activity - subgrant	United State Agency for International Development	4,404,106	-	115,537	4,288,569	373,264
SHMA/SHMA-LL	Smallholder Market Access-Zambia	Comic Relief	2,129,430	655,631	666,079	807,720	586,639
Total Projects with Contracts			<u>\$ 78,342,593</u>	<u>\$ 34,375,856</u>	<u>\$ 13,300,538</u>	<u>\$ 30,666,199</u>	<u>15,224,881</u>
Total Support Under Major Grants							<u>\$ 15,224,881</u>

\*\* Remaining commitment in Swiss Francs is 113,418 CHF.

**INTERNATIONAL DEVELOPMENT ENTERPRISES AND SUBSIDIARIES**  
**SCHEDULE OF SUPPORT AND REMAINING COMMITMENTS**  
**UNDER MAJOR CURRENT GRANTS**  
**YEAR ENDED DECEMBER 31, 2016**  
**(SEE INDEPENDENT AUDITORS' REPORT)**

Project Code	Project Name	Donor	Total Support Under Current Grants	Grant Receipts and Adjustments in Prior Years	Grant Receipts and Adjustments During the Current Year	Remaining Commitment	Revenue Recognized During the Current Year
ANE	Agriculture and Nutrition Extension Project	European Union	\$ 5,397,000	\$ 5,257,937	\$ 139,063	\$ -	\$ -
SMART (EU)	Smallholder Market and Agriculture Resilience Transformation	European Union	4,907,271	4,899,998	7,273	-	(3,478)
IRP	Innovation for Rural Prosperity	Canadian International Development Agency	3,365,620	2,219,697	489,577	656,346	570,273
PROOFS	Profitable Opportunities for Food Security	Embassy of the Kingdom of Netherlands	6,109,880	3,456,844	1,463,807	1,189,229	1,429,451
SAII	Smallholder Agricultural Innovation & Irrigation	Dutch Netherlands Government	2,775,841	2,131,659	644,182	-	227,527
CSWSHF/DFAT	Water Sanitation and Hygiene	Australian Agency for International Development	6,632,680	4,852,454	1,055,196	725,030	1,830,753
SUPW2	Scaling Up Productive Water II	Swiss Development Corporation	4,506,410	3,176,007	1,194,403	136,000	1,114,846
ANU	Building Resilience and Adaptation to Climate Extremes and Disasters	Department for International Development	7,607,500	589,185	2,544,012	4,474,303	2,738,378
CODES	Commercial Development and Strengthening of Horticulture	New Zealand Aid	4,512,000	2,281,444	959,936	1,270,620	935,283
RUSHING	Rural Sanitation and Hygiene Market Development	Canadian Department of Foreign Affairs, Trade & Development	6,283,330	609,138	1,013,913	4,660,279	1,404,746
SAFE	Sustainable Agriculture and Food Security Enhancement	European Union	1,364,081	674,127	238,841	451,113	185,462
SHARED	Smallholder Agricultural Reform through Enterprise Development	Swedish International Development Agency	3,390,000	2,234,238	338,916	816,846	515,379
SHAREEXT	Smallholder Agricultural Reform through Enterprise Development	Swedish International Development Agency	4,356,381	-	1,677,203	2,679,178	259,413
SUCHANA	Ending the Cycle of Malnutrition	Department for International Development	5,294,880	203,156	675,288	4,416,436	652,899
SYSTEMS	Sanitation Market Systems	United Nations International Children's Emergency Fund	2,248,370	311,614	1,188,031	748,725	1,334,476
WEESMS	Women's Economic Empowerment through Strengthening Market Systems	Swedish International Development Agency	6,962,273	-	1,104,973	5,857,300	524,236
REAL	Resilient Economy and Livelihoods	European Union	5,237,587	-	1,572,087	3,665,500	7,596
SMART (SIDA)	Strengthening the Missing Middle in Agribusiness	Swedish International Development Agency	4,895,348	-	1,082,260	3,813,088	5,903
Total Projects with Contracts			<u>\$ 85,846,452</u>	<u>\$ 32,897,498</u>	<u>\$ 17,388,961</u>	<u>\$ 35,559,993</u>	<u>13,733,143</u>
Total Support Under Major Grants							<u>\$ 13,733,143</u>

**INTERNATIONAL DEVELOPMENT ENTERPRISES**  
**SINGLE AUDIT COMPLIANCE REPORTS**  
**YEAR ENDED DECEMBER 31, 2017**

**INTERNATIONAL DEVELOPMENT ENTERPRISES  
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**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF CONSOLIDATED FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors and Finance Committee  
International Development Enterprises and Subsidiaries  
Denver, Colorado

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of International Development Enterprises and Subsidiaries (iDE), which comprise the consolidated statement of financial position as of December 31, 2017, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated July 18, 2018. Our report includes a reference to other auditors who audited the financial statements of eleven country programs, iDE UK and one social enterprise in 2017, as described in our report on iDE's financial statements. The financial statements of iDE Burkina Faso (West Africa), iDE Bangladesh, iDE Ethiopia, iDE Cambodia, iDE Ghana, iDE Mozambique, iDE Nepal, iDE Zambia, iDE Vietnam, iDE Honduras, iDE UK, Hydrologic Social Enterprise Company Limited, and iDEal Technologias, LLC were not audited in accordance with *Government Auditing Standards*. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered iDE's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of iDE's internal control. Accordingly, we do not express an opinion on the effectiveness of iDE's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

**Internal Control Over Financial Reporting (Continued)**

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether iDE’s consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of iDE’s internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering iDE’s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



**CliftonLarsonAllen LLP**

Minneapolis, Minnesota  
July 18, 2018



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**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR  
FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE, AND  
REPORT ON THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
REQUIRED BY THE UNIFORM GUIDANCE**

Board of Directors and Finance Committee  
International Development Enterprises and Subsidiaries  
Denver, Colorado

**Report on Compliance for Each Major Federal Program**

We have audited International Development Enterprises and Subsidiaries' (iDE) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of iDE's major federal programs for the year ended December 31, 2017. iDE's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

***Auditors' Responsibility***

Our responsibility is to express an opinion on compliance for each of iDE's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on the major federal program occurred. An audit includes examining, on a test basis, evidence about iDE's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of iDE's compliance.

***Opinion on Each Major Federal Program***

In our opinion, International Development Enterprises complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2017.

**Report on Internal Control Over Compliance**

Management of iDE is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered iDE's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of iDE's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

**Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance**

We have audited the financial statements of International Development Enterprises as of and for the year ended December 31, 2017, and have issued our report thereon dated July 18, 2018, which contained an unmodified opinion on those consolidated financial statements. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditure of federal awards is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



**CliftonLarsonAllen LLP**

Minneapolis, Minnesota  
July 18, 2018

**INTERNATIONAL DEVELOPMENT ENTERPRISES  
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
YEAR ENDED DECEMBER 31, 2017**

Federal Grantor/Pass through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Passed Through to Subrecipients	Federal Expenditures
<b>U.S. Agency for International Development</b>				
Direct USAID Foreign Assistance for Programs Overseas	98.001	N/A	\$ 283,329	\$ 1,229,641
<b>Passed through Virginia Tech</b>				
USAID Foreign Assistance for Programs Overseas	98.001	451364-19947 451364-19947A	44,659 -	103,457 91,084
<b>Passed through CIMMYT</b>				
USAID Foreign Assistance for Programs Overseas	98.001	None	-	959,339
<b>Passed through Abt Associates Inc.</b>				
USAID Foreign Assistance for Programs Overseas	98.001	Subcontract No.48175	16,918	373,264
<b>Passed through The Texas A&amp;M University</b>				
USAID Foreign Assistance for Programs Overseas	98.001	06-S131628	-	11,588
<b>Passed through Fintrac, Inc.</b>				
USAID Foreign Assistance for Programs Overseas	98.001	PI-SMOG-Moz-01-02-iDE	36,195	197,619
	98.001	PI-SMOG-Moz-02-01-TECAP-iDE-01	-	171,328
<b>Passed through CARE</b>				
USAID Foreign Assistance for Programs Overseas	98.001	None	-	6,421
Total Expenditures for CFDA 98.001 and Total Expenditures of Federal Awards			<u>\$ 381,101</u>	<u>\$ 3,143,741</u>

See accompanying Notes to Schedule of Expenditures of Federal Awards.

**INTERNATIONAL DEVELOPMENT ENTERPRISES**  
**NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**DECEMBER 31, 2017**

**NOTE 1 BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (the Schedule) presents the activity of all federal financial assistance programs of International Development Enterprises (iDE) for the year ended December 31, 2017. The information in this Schedule is presented in accordance with the requirements of 2 CFR Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)*. Because the Schedule presents only a selected portion of the operations of iDE, it is not intended to and does not present the financial position, changes in net assets, or cash flows of iDE.

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Federal financial assistance provided to subrecipients is treated as an expenditure when it is paid to the subrecipient.

**NOTE 3 INDIRECT COST RATE**

iDE has elected to use the approved NICRA indirect cost rates by grantors as allowed under the Uniform Guidance and not the 10-percent de minimus indirect cost rate as allowed under Uniform Guidance.

**INTERNATIONAL DEVELOPMENT ENTERPRISES  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS  
YEAR ENDED DECEMBER 31, 2017**

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***Section I – Summary of Auditors’ Results***

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***Financial Statements***

1. Type of auditors’ report issued: Unmodified
2. Internal control over financial reporting:
- Material weakness(es) identified?  yes  no
  - Significant deficiency(ies) identified?  yes  none reported
3. Noncompliance material to financial statements noted?  yes  no

***Federal Awards***

1. Internal control over major federal programs:
- Material weakness(es) identified?  yes  no
  - Significant deficiency(ies) identified?  yes  none reported
2. Type of auditors’ report issued on compliance for major federal programs: Unmodified
3. Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?  yes  no

***Identification of Major Federal Programs***

**CFDA Number**

98.001

**Name of Federal Program or Cluster**

USAID Foreign Assistance for Programs Overseas

Dollar threshold used to distinguish between Type A and Type B programs:

Type A - \$750,000; Type B - \$187,500

Auditee qualified as low-risk auditee?

yes  no

INTERNATIONAL DEVELOPMENT ENTERPRISES  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)  
YEAR ENDED DECEMBER 31, 2017

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*Section II – Financial Statement Findings*

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**Current Year**

None noted.

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*Section III – Findings and Questioned Costs – Major Federal Programs*

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**Current Year**

None noted.

**Prior Year**

None noted.