efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493038007370 OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ► Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 07-01-2018 , and ending 06-30-2019 C Name of organization D Employer identification number B Check if applicable AMERICAN ÏNSTITUTE FOR AVALANCHE □ Address change RESEARCH AND EDUCATION INC 84-1469504 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite PO BOX 1538 ☐ Amended return ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ 865,569 Name and address of principal officer H(a) Is this a group return for KYLE LEFKOFF ☐Yes **☑**No subordinates? 1941 PEARL STREET STE 300 H(b) Are all subordinates BOULDER, CO 80302 ☐Yes ☐No ıncluded? **☑** 501(c)(3) **☐** 501(c)() **◄** (Insert no) 4947(a)(1) or If "No," attach a list (see instructions) Website: ► WWW AVTRAINING ORG **H(c)** Group exemption number ▶ L Year of formation 1998 M State of legal domicile CO K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities SAVING LIVES THROUGH AVALANCHE EDUCATION Activities & Governance 2 Check this box ► ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 4 0 4 Number of independent voting members of the governing body (Part VI, line 1b) . Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 14 Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 105,007 166,393 Ravenua 431,082 9 Program service revenue (Part VIII, line 2g) . 532,992 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 65,805 108,676 601,894 808.061 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 399.834 423,649 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶8,230 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 241,340 339,899 763,548 641,174 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 44,513 Revenue less expenses Subtract line 18 from line 12 . -39,280 Net Assets or Fund Balances Beginning of Current Year **End of Year** 59,505 104,236 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 3,100 12,712 22 Net assets or fund balances Subtract line 21 from line 20 56,405 91,524 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2020-01-28 Signature of officer Sign Here KYLE LEFKOFF CHAIRMAN Type or print name and title Print/Type preparer's name Preparer's signature Check | If 2020-01-28 P01232158 Paid self-employed Firm's name ► HEWITT ACCOUNTING LLC Firm's EIN ► 26-3537739 Preparer Use Only Firm's address ▶ PO BOX 486 Phone no (970) 641-6100 GUNNISON, CO 812300486 ✓ Yes □ No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

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Pa	rt III Statement	of Program Service	e Accomplish	ments		
	Check if Sche	edule O contains a respoi	nse or note to a	ny line in this Part III .		🗆
1	Briefly describe the	organization's mission				
SAVI	NG LIVES THROUGH A	AVALANCHE EDUCATION				
2	-	undertake any significar		= -		
		or 990-EZ?				☐ Yes ☑ No
_	If "Yes," describe the					
3	Did the organization	П., П.,				
	services?	🗌 Yes 🗹 No				
	If "Yes," describe the					
4	Section 501(c)(3) ar		ns are required	to report the amount of	argest program services, as measu grants and allocations to others, t	
4a	(Code) (Expenses \$	622,816	including grants of \$) (Revenue \$	532,992)
	See Additional Data					
4b	(Code) (Expenses \$		including grants of \$) (Revenue \$)
	-					
						_
4c	(Code) (Expenses \$		including grants of \$) (Revenue \$)
	-					
						_
	-					
4d	Other program servi	ices (Describe in Schedul	le O)			
	(Expenses \$,	ding grants of \$	5) (Revenue \$)
4e	Total program ser	vice expenses ▶	622,81	.6		
						Form 990 (2018)

Form 990 (2018) Page 3 **Checklist of Required Schedules** Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Yes 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🛸 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates No 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 No Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? 5 No Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? No 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, Nο 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets? No 8

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10

Nο Nο

Nο

Nο

No

Nο

No

Nο

No

Nο

No

Nο

Nο

No

Nο

No

Nο

Nο

Νo

Nο

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Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D. Part X

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

Was the organization included in consolidated, independent audited financial statements for the tax year?

assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VII

12a Did the organization obtain separate, independent audited financial statements for the tax year?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions)

20a Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H* . . .

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

11b

11c

11d

11e

11f

12a

12b

13

14a

14b

15

16

17

18

19

20a

20b

21

22

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable Did the organization report an amount for land, buildings, and equipment in Part X, line 10? No 11a

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Pai	tIV Checklist of Required Schedules (continued)			
			Yes	No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		No
Ь	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.			
	Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,			
	Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 513/h\((13\))	35a		No

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

Check if Schedule O contains a response or note to any line in this Part V

1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable .

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

36

37

38

Part V

35b

36

37

38

10

0

1a

Yes

Yes

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Nο

No

No

13a

14a

14b

15

No

No

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13b

13c

a Is the organization licensed to issue qualified health plans in more than one state?

Enter the amount of reserves the organization is required to maintain by the states in

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

20

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Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response or note to any line in this Part VI	" respo	onse to	lınes 🗸
Se	ction A. Governing Body and Management			ı
1.	Entage the promise of voting mannhage of the government hady at the and of the tay year.		Yes	No
Ia	Enter the number of voting members of the governing body at the end of the tax year 13			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 0			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? \cdot	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? \cdot	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
Ь	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	∍.)	
		\longrightarrow	Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
l1a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
L2a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
L3	Did the organization have a written whistleblower policy?	13		No
L 4	Did the organization have a written document retention and destruction policy?	14	Yes	
L5	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		No
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
L6a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
	ction C. Disclosure			
L7	List the States with which a copy of this Form 990 is required to be filed▶			
L8	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website Upon request Other (explain in Schedule O)			
L9	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			

State the name, address, and telephone number of the person who possesses the organization's books and records **VICKIE HORMUTH** PO BOX 1538 VAIL, CO 81658 (805) 636-1979

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations • List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000
- of reportable compensation from the organization and any related organizations • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☑ Check this box if neither the organization no	r any related or	ganızat	ion c	omp	ens	ated a	ny c	urrent officer, dire	ctor, or trustee		
(A) Name and Title	(B) Average hours per week (list any hours for related	•	ne bo	ox, ι n of or/t	t che unles ficer rust	s pers and a ee)	son	compensation from the organization	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and	
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	related organizations	
(1) TOM MURPHY BOARD MEMBER		Х						0	0	0	
(2) DAVID BARRY BOARD MEMBER		Х						0	0	0	
(3) CHRIS DAVENPORT BOARD MEMBER		X						0	0	0	
(4) HOLLIS HOPE BOARD MEMBER		Х						0	0	0	
(5) MARGARET WHEELER BOARD MEMBER		Х						0	0	0	
(6) DUNCAN LEE BOARD MEMBER		Х						0	0	0	
(7) TODD ROMANO BOARD MEMBER		х						0	0	0	
(8) COLIN MITCHELL BOARD MEMBER		х						0	0	0	
(9) CAMERON BORDNER BOARD MEMBER		х						0	0	0	
(10) CHAR GENEVIER WYMAN BOARD MEMBER		X						0	0	0	
(11) MATT LIPSCOMB BOARD MEMBER		X						0	0	0	
(12) KYLE LEFKOFF CHAIRMAN				×				0	0	0	
(13) DIRK TYLER VICE CHAIR/S				×				0	0	0	
(14) DAVID WOLF TREASURER				Х				0	0	0	
					<u> </u>		<u> </u>			Form 990 (2018)	

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Part VII Section A. Office	ers, Directors, Trustees	, Key I	Key Employees, and Highest Compensated Employees (continued)									
(A) Name and Title	(B) Average hours per week (list any hours		ne b	ox, ι in of	t cho unles ficer	s pers	on	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations		
										_		

1h Suh-Total									

c Tota	1b Sub-Total										
	2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶										
										10	

Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on

3

	line 1a? If "Yes," complete Schedule J for such individual	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such		
	ındıvıdual	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No
S	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of co	mnenestion	1

	manufadar	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No
S	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of co	mpensatio	on

	services rendered to the organization? If "Yes," complete Schedule J for such person		i	No		
Se	ection B. Independent Contractors					
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year					
	(A) Name and business address	(B) Description of services	(C Comper			

30	Section B. Independent Contractors							
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.							
	(A) Name and business address	(B) Description of services	(C) Compensation					

Name and business address	Description of services	Compensation			
Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of					

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compensation from the organization \blacktriangleright

Program Service Revenue and Other Similar Amounts

Other Revenue

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VIII Statement of							
Check if Schedu	le O contains a	respo	onse or note to any I	/ line in this Part VIII (A)	(B)	(C)	⊔ (D)
				Total revenue	Related or	Unrelated	Revenue
					exempt function	business revenue	excluded from tax under sections
T					revenue		512 - 514
1a Federated campaig	L	1a					
b Membership dues	· ·	1b	51,349				
c Fundraising events	[1c					
d Related organization	ons	1d					
e Government grants (c	ontributions)	1e					
f All other contributions		Ì					
and similar amounts r above	not included	1f	115,044				
g Noncash contributi	ons included						
ın lines 1a - 1f \$ _							
h Total. Add lines 1a	-1f		•	166,393			
			Business				
2a COURSE DUES				5	32,992	532,992	
b							
с —							
d		_					
e ———		_					
f All other program se	ervice revenue						
9Total. Add lines 2a-2	of.			532,992			
3 Investment income (i			ntaract and other	7	T	1	
similar amounts) .			nterest, and other				
4 Income from investm	ent of tax-exer	mpt bo	ond proceeds	•			
5 Royalties				•			
	(ı) Real		(II) Personal				
6a Gross rents							
b Less rental expenses							
c Rental income or (loss)							
d Net rental income of	r (loss)			-			
a Net rental income o	(ı) Securiti	es	(II) Other				
7a Gross amount	(i) Securiti		(ii) Other				
from sales of assets other							
than inventory							
b Less cost or							
other basis and sales expenses							
C Gain or (loss)				<u> </u>			
d Net gain or (loss)			•				
8a Gross income from f (not including \$	_	nts of					
contributions reporte	ed on line 1c)	"					
See Part IV, line 18		а					
b Less direct expense		ь					
c Net income or (loss)		- 1	ents 🕨	1			
9a Gross income from g See Part IV, line 19		es					
,		а	l				
b Less direct expense	es	ь					
c Net income or (loss)	from gaming a	actıvıtı	es >	_			
10aGross sales of inven	tory, less						
returns and allowand	ces	a	 166,184				
b Less cost of goods :	sold	ь	57,508	_			
_		_[· · · · · · · · · · · · · · · · · · ·	 108,67	6		108,676
c Net income or (loss) Miscellaneous		IIIVEIIL	Business Code				
11a							
ь			•				
_							
				-	1		
C							
d All other revenue .				1			
e Total. Add lines 11a	n-11d	• •	•				
12 Total revenue. See	Instructions			808,06	1 533	2,992	108,676
<u> </u>				300,00		, <u>1</u>	Form 990 (2018)

Form 990 (2018)				Page 10
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete a	all columns All other orga	anizations must comp	lete column (A)	
Check if Schedule O contains a response or note to	_	·		🗸
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21		скрепосо	general expenses	
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	gn			
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	390,719	269,769	120,950	
8 Pension plan accruals and contributions (include section 40 (k) and 403(b) employer contributions)	01			
9 Other employee benefits				
10 Payroll taxes	32,930	26,344	6,586	
11 Fees for services (non-employees)				
a Management	27,578	27,578		
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	145,668	145,668		
12 Advertising and promotion	5,090	5,090		
13 Office expenses	26,490	25,632	858	
14 Information technology	8,230			8,230
15 Royalties				
16 Occupancy	3,354	3,354		
17 Travel	75,285	75,285		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	4,108		4,108	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	17,478	17,478		
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)	:			
a SUPPLIES AND MATERIALS	23,741	23,741		
b SOFTWARE EXPENSE	2,832	2,832		
c EQUIPMENT RENTAL	45	45		
d		+		
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	763,548	622,816	132,502	8,230
26 Joint costs. Complete this line only if the organization				-,
reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

Form **990** (2018)

2

3

Fund Balance

Assets or 30

Net

27

28

29

31

32

33

34

100,466

3.770

104.236 12.712

12.712

91.524

91,524

104,236

Form **990** (2018)

(B)

Page **11**

Beginning of year End of year 41,314 1 Cash-non-interest-bearing . Savings and temporary cash investments . . . 2

3 Pledges and grants receivable, net . . 435 4 Accounts receivable, net . Loans and other receivables from current and former officers, directors, 5

(A)

6

8

9

10c 11

12

13

14

15

16

17 18

19

20

21

22 23

24

25

26

27

28

29

30

31 32

33

34

3.100

56.405

56.405

59.505

17.756

59.505

3,100

trustees, key employees, and highest compensated employees Complete Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L

Check if Schedule O contains a response or note to any line in this Part IX .

Notes and loans receivable, net . Inventories for sale or use .

Prepaid expenses and deferred charges

10a basis Complete Part VI of Schedule D 10b

Less accumulated depreciation Investments—publicly traded securities . Investments—other securities See Part IV, line 11 .

10a Land, buildings, and equipment cost or other 11 12

Assets 13 Investments-program-related See Part IV, line 11

14 Intangible assets

15 Other assets See Part IV, line 11 .

16 **Total assets.**Add lines 1 through 15 (must equal line 34) . . .

17 Accounts payable and accrued expenses 18 Grants payable . .

19 Deferred revenue . . . 20

Tax-exempt bond liabilities . . .

Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L .

21 22 Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

Liabilities 23 24 Other liabilities (including federal income tax, payables to related third parties,

and other liabilities not included on lines 17 - 24) Complete Part X of Schedule D

26 Total liabilities. Add lines 17 through 25 .

Permanently restricted net assets

Total net assets or fund balances

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > \quad \text{and complete lines 30 through 34.}

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

Unrestricted net assets Temporarily restricted net assets

Form	990 (2018)				Page 12
Pa	Reconcilliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1			808,061
2	Total expenses (must equal Part IX, column (A), line 25)	2			763,548
3	Revenue less expenses Subtract line 2 from line 1	3			44,513
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			56,405
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			-9,394
9	Other changes in net assets or fund balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			91,524
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If `Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both	on a			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
Ь	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both	basıs,			
	☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule C	,		
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sii Audit Act and OMB Circular A-133?	ngle	3a		No
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	red	3b		

Form **990** (2018)

Additional Data

Software ID: Software Version:

EIN: 84-1469504

Name: AMERICAN INSTITUTE FOR AVALANCHE

RESEARCH AND EDUCATION INC.

Form 990 (2018)

Form 990, Part III, Line 4a:

CURRICULUM AND EDUCATIONAL TOOLS FOR AVALANCHE AND OUTDOOR EDUCATION APPROXIMATELY 4,700 PEOPLE PER YEAR RECEIVE CURRICULUM AND EDUCATION

efile	e GR/	APHIC prii	1t - DO NOT P	ROCESS	As Filed Data -			DLN: 9	3493038007370
SCI	ΙΕD	ULE A	6	Public (harity Statu	e and Dul	hlic Sunn	ort	OMB No 1545-0047
	m 990	Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.						2018	
•		the Treasury		► Go to	www.irs.gov/Form				Open to Public Inspection
ame	of th	ne Service ne organiza						Employer identific	
		STITUTE FOR . ND EDUCATION						84-1469504	
	t I				ıs (All organızatıon			See instructions.	
ne o	rganız	ation is not a	a private foundati	on because	it is (For lines 1 thro	ough 12, check o	nly one box)		
1		A church, c	onvention of chur	ches, or as	sociation of churches	described in sec	tion 170(b)(1)	(A)(i).	
2		A school de	scribed in sectio	n 170(b)(1	L)(A)(ii). (Attach Sch	nedule E (Form 9	990 or 990-EZ))		
3	П	A hospital o	or a cooperative h	ospital serv	ice organization desc	rıbed ın section	170(b)(1)(A)(iii).	
4		A medical r		tion operate	d in conjunction with	a hospital descri	bed in section :	170(b)(1)(A)(iii). E	nter the hospital's
5		-	ation operated for (iv). (Complete P		of a college or unive	rsity owned or op	perated by a gov	ernmental unit descri	bed in section 170
6		A federal, s	tate, or local gov	ernment or	governmental unit de	scribed in sectio	on 170(b)(1)(A	\)(v).	
7		section 17	'0(b)(1)(A)(vi).	(Complete	Part II)		_	init or from the gener	al public described in
8		A communi	ty trust described	ın section	170(b)(1)(A)(vi)	(Complete Part I	I)		
9					scribed in 170(b)(1) e instructions Enter			with a land-grant coll college or university	ege or university or a
0	✓	from activit	ies related to its	exempt fund lated busine	ctions—subject to cer ess taxable income (le	taın exceptions,	and (2) no more	ns, membership fees, than 331/3% of its su sses acquired by the c	ipport from gross
1		An organiza	ation organized ar	nd operated	exclusively to test fo	r public safety S	See section 509	(a)(4).	
.2		more public	ly supported orga	anızatıons d		09(a)(1) or se	ction 509 (a)(2	s of, or to carry out th). See section 509(a	
а		Type I. A so	supporting organi	zation opera regularly a	ated, supervised, or c	ontrolled by its s	upported organi	zation(s), typically by of the supporting orga	
Ь		Type II. A manageme	supporting organ	iization supe ng organiza	tion vested in the sar			organization(s), by ha ge the supported orga	
С		Type III f	unctionally integ	grated. A s				nd functionally integra	ted with, its
d		functionally	integrated The	organizatıor		fy a distribution	requirement and	th its supported orgar I an attentiveness req	
e							RS that it is a Ty	pe I, Type II, Type II	I functionally
f	Enter	-	or Type III non-r	•	integrated supporting	organization			
g					pported organization(s)			
		lame of supp organization	orted ((ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	pe of ation on lines ve (see		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
						Yes	No		
			<u> </u>						
Total		work Reduc							

2	section A. Public Support						
	Calendar year	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	(or fiscal year beginning in) ▶	(4) 2014	(B) 2013	(0) 2010	(4) 2017	(6) 2010	(1) Total
L	Gifts, grants, contributions, and						
	membership fees received (Do not						
	include any "unusual grant ")						
2	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						
5	Public support. Subtract line 5 from						
	line 4						
S	Section B. Total Support						
	Calendar year	(a)2014	(b) 2015	(c)2016	(d)2017	(-)2010	(f)Total
	(or fiscal year beginning in) ▶	(a)2014	(6)2015	(6)2016	(4)2017	(e)2018	(T)Total
7	Amounts from line 4						
8	Gross income from interest.						
_	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
9	Net income from unrelated business						
-	activities, whether or not the						
	business is regularly carried on						
10	Other income Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part VI)						
11	Total support. Add lines 7 through						
	10						
12	Gross receipts from related activities, e	tc (see instructio	ns)		•	12	
	First five years. If the Form 990 is for	•	•	ırd. fourth, or fifth	n tax vear as a sec		anization.
_	check this box and stop here	-			•	· · · · · <u>-</u>	_
	Section C. Computation of Public						<u> </u>
-	cenon or compandion of rubile	-appoint ele	agc				

Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) 14 15 Public support percentage for 2017 Schedule A, Part II, line 14 15 16a 33 1/3% support test-2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box

▶□ and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test—2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported ▶□ organization 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 h 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2018

17

20

P	art IIII Support Schedule for	Organizations	Described in	Section 509(a)(2)		
	(Complete only if you cl						r Part II. If
	the organization fails to	qualify under th	ne tests listed b	elow, please co	mplete Part II.)	
Se	ection A. Public Support						
	Calendar year	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	(or fiscal year beginning in) ▶	(a) 2014	(0) 2013	(6) 2010	(u) 2017	(e) 2018	(I) Iotal
1	Gifts, grants, contributions, and						
	membership fees received (Do not	90,250	177,413	98,391	105,007	166,393	637,45
	ınclude any "unusual grants ")						
2	Gross receipts from admissions,						
	merchandise sold or services						
	performed, or facilities furnished in	379,682	290,483	373,716	431,082	532,992	2,007,95
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that	2 2 2 2		77.000	400.460	466.404	464 50
	are not an unrelated trade or	2,060	93,101	77,020	123,160	166,184	461,52
_	business under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge	471.000	560,997	549,127	659,249	865,569	2 100 02
6	Total. Add lines 1 through 5	471,992	560,997	549,127	659,249	865,369	3,106,93
7a	Amounts included on lines 1, 2, and						
_	3 received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified	F0 000				20 244	00.24
	persons that exceed the greater of	50,000				38,344	88,34
	\$5,000 or 1% of the amount on line						
	13 for the year	F0 000				20.244	00.24
	Add lines 7a and 7b	50,000				38,344	88,34
8	Public support. (Subtract line 7c						3,018,590
	from line 6)						· '
Se	ection B. Total Support						
	Calendar year	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	(or fiscal year beginning in) ▶			· ·		• •	
9	Amounts from line 6	471,992	560,997	549,127	659,249	865,569	3,106,93
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and						
	income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from						
	businesses acquired after June 30,						
	1975					+	
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b,						
	whether or not the business is		1	1			

	persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	50,000					38,344	88,34
С	Add lines 7a and 7b	50,000					38,344	88,34
8	Public support. (Subtract line 7c from line 6)							3,018,59
Se	ection B. Total Support							
	Calendar year (or fiscal year beginning in) ▶	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 20	18	(f) ⊤otal
9	Amounts from line 6	471,992	560,997	549,127	659,249	:	865,569	3,106,93
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources							
ь	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
С	Add lines 10a and 10b							
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)							
13	Total support. (Add lines 9, 10c, 11, and 12)	471,992	560,997	549,127	659,249	;	865,569	3,106,93
14	First five years. If the Form 990 is fo	r the organization'	s first, second, th	nird, fourth, or fift	h tax year as a se	ction 501(c)(3) org	ganization <u>,</u>
	check this box and stop here							▶ □
Se	ection C. Computation of Public							
15	Public support percentage for 2018 (lin	, ,		column (f))		15		97 160 ^q
16	Public support percentage from 2017 S	Schedule A, Part II	I, line 15			16		98 060 9

not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

	97	160	%
		000	_

97 160 %
98 060 %

- 17
- Section D. Computation of Investment Income Percentage Investment income percentage for 2018 (line 10c, column (f) divided by line 13, column (f))
 - 0 %

 - Investment income percentage from 2017 Schedule A, Part III, line 17 18 0 %
- 19a 331/3% support tests-2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization
 - b 33 1/3% support tests—2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is ightharpoonsightharpoons
 - Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2018

Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Page 4

9a

9b

9c

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018

provide detail in Part VI.

answer line 10b below

10a

organization had an interest? If "Yes," provide detail in Part VI.

the organization had excess business holdings)

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V)

S	ection A. All Supporting Organizations		
		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose,		

If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose,				
describe the designation If historic and continuing relationship, explain	1			
Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described				
in section 509(a)(1) or (2)				

	describe the designation If historic and continuing relationship, explain			
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described			
	ın section 509(a)(1) or (2)	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)			
	below	3a		

	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
	ın section 509(a)(1) or (2)	2	
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)		
	below	3a	
b	Did the organization confirm that each supported organization qualified under section $501(c)(4)$, (5) , or (6) and satisfied the public support tests under section $509(a)(2)$? If "Yes," describe in Part VI when and how the organization made the		
	determination	3b	
_	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) numbers?		

	below	3a	
b	Did the organization confirm that each supported organization qualified under section $501(c)(4)$, (5) , or (6) and satisfied the public support tests under section $509(a)(2)$? If "Yes," describe in Part VI when and how the organization made the		
	determination	3b	
С	organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?		
	If "Yes," explain in Part VI what controls the organization put in place to ensure such use		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you		
	checked 12a or 12b in Part I, answer (b) and (c) below		

	determination	3b	'	
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?			
	If "Yes," explain in Part VI what controls the organization put in place to ensure such use	3 c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below			
		4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported			
	organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections			
	501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support			
	to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes			

U	Did the organization have ditimate control and discretion in deciding whether to make grants to the foreign supported		
	organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b	
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support		
	to the foreign supported organization was used exclusively for section $170(c)(2)(B)$ purposes	4c	
5а	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the		
	organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)	5a	
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the		
	organization's organizing document?	5b	
		_	

С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing		
	organization's supported organizations? If "Yes," provide detail in Part VI.	6	
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in		

6	than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing		
	organization's supported organizations? If "Yes," provide detail in Part VI.	6	
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a		

	section 4958(c)(3)(C)), a family member of a substantial contributor, of a 35% controlled entity with regard to a		
	substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)	7	
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7º If "Yes,"		
	complete Part I of Schedule L (Form 990 or 990-EZ)	8	
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as		

defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Pa	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
h	A family member of a person described in (a) above?	11b		\vdash
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11c		
	ection B. Type I Supporting Organizations	110		
	cetion b. Type I supporting organizations		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Par VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year	!		
		1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization	2		
	askian C. Tuna II Sunnaukina Ousaninakina			
3	ection C. Type II Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees o	f	103	110
	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
S	ection D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?			
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard			
_				
1	ection E. Type III Functionally-Integrated Supporting Organizations Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruc	tions)		
	The organization satisfied the Activities Test. Complete line 2 below	tions)		
	b			
•	The organization supported a governmental entity Describe in Part VI how you supported a government entity (se	e instru	ctions)	
2	Activities Test Answer (a) and (b) below.		Yes	No
•	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
;	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.	3a		
	b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard	3b		
		,	1	1

instructions)

Pai	Type III Non-Functionally Integrated 509(a)(3) Supporting O	rgani	izations						
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 (explain in Part VI) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E								
	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)					
1	Net short-term capital gain	1							
2	Recoveries of prior-year distributions	2							
3	Other gross income (see instructions)	3							
4	Add lines 1 through 3	4							
5	Depreciation and depletion	5							
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6							
7	Other expenses (see instructions)	7							
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8							
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)					
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1							
a	Average monthly value of securities	1a							
b	Average monthly cash balances	1 b							
С	Fair market value of other non-exempt-use assets	1c							
d	Total (add lines 1a, 1b, and 1c)	1d							
е	Discount claimed for blockage or other factors (explain in detail in Part VI)								
2	Acquisition indebtedness applicable to non-exempt use assets	2							
3	Subtract line 2 from line 1d	3							
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4							
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5							
6	Multiply line 5 by 035	6							
7	Recoveries of prior-year distributions	7							
8	Minimum Asset Amount (add line 7 to line 6)	8							
	Section C - Distributable Amount			Current Year					
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1							
2	Enter 85% of line 1	2							
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3							
4	Enter greater of line 2 or line 3	4							
5	Income tax imposed in prior year	5							
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6							
7	Check here if the current year is the organization's first as a non-functionally-in	ntegrat	ed Type III supporting or	ganızatıon (see					

Page 6

Schedule A (Form 990 or 990-EZ) (2018)

5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI

Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1. If the amount is greater than zero, explain in Part VI. See instructions.
 Excess distributions carryover to 2019. Add lines.

a Excess from 2014. **b** Excess from 2015. **c** Excess from 2016.

See instructions

d Excess from 2017.e Excess from 2018.

3_j and 4c

8 Breakdown of line 7

Additional Data

Software ID:

Software Version: **EIN:** 84-1469504

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Schedule A (Form 990 or 990-EZ) 2018 Page 8 Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Part VI Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V

instructions)
Facts And Circumstances Test

efile GRAPH	IC print - DO NOT PROCESS As Filed Data -	DLN	: 93493038007370
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specific Form 990 or 990-EZ or to provide any additional infor ► Attach to Form 990 or 990-EZ. ► Go to wave to gov/Form 900 for the latest inform	questions on mation.	OMB No 1545-0047 2018 Open to Public Inspection
AMERICAN INSTIT RESEARCH AND EL	開始 B 能力的 B を 対象		ification number
Return Reference	Explanation		
FORM 990, PAGE 6, PART VI, LINE 11B	TREASURER REVIEWS TAX RETURN BEFORE FILING		

Return
Reference

EXPLANATION

990 Schedule O, Supplemental Information

LINE 12C

FORM 990, BOARD MEMBERS REPORT AT ANNUAL BOARD MEETING ON ANY CONFLICTS
PAGE 6,
PART VI.

Return
Reference

Explanation

Explanation

990 Schedule O, Supplemental Information

LINE 19

FORM 990, AVAILABLE TO PUBLIC DURING REGULAR OFFICE HOURS
PAGE 6,
PART VI.

Explanation Return Reference

990 Schedule O, Supplemental Information

FORM 990. PROGRAM DEVELOPMENT COSTS 5.420 0 0 LOCATION RENTAL FEES 64.656 0 0 SCHOLARSHIPS GIVEN 9.9 PART IX. 18 0 0 PROFESSIONAL FEES 65.674 0 0 TOTAL 145.668 0 0

LINE 11G