

Part II		Signature Block	
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge			
Sign Here	<div> <div></div> <div>Signature of officer</div> </div>		<div>2020-03-02</div> <div>Date</div>
	<div> <div></div> <div>Leonard Williams Chief Financial Officer</div> </div> <div>Type or print name and title</div>		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	<div>Date</div> <div> <div>Check <input type="checkbox"/> if self-employed</div> <div>PTIN</div> </div>
	Firm's name ▶	Firm's EIN ▶	
	Firm's address ▶	Phone no	

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☐**1** Briefly describe the organization's mission

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code)	(Expenses \$ 624,416,111	including grants of \$ 61,098,169)	(Revenue \$ 905,462,754)
See Additional Data				

4b	(Code)	(Expenses \$ 0	including grants of \$ 0)	(Revenue \$ 0)
See Additional Data				

4c	(Code)	(Expenses \$ 0	including grants of \$ 0)	(Revenue \$ 0)
See Additional Data				

















(Code)	(Expenses \$ 0	including grants of \$ 0)	(Revenue \$ 0)
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A New Insurance Program for Reefs-Reefs shelter fisheries and protect coastal communities from storms, but they can be damaged by hurricanes. Along the coast of Mexico's Yucatan Peninsula, TNC worked with hotels, governments and universities to create an innovative trust, funded by state taxes and tourism fees, that purchased the world's first insurance policy to finance coral-reef and beach repair after severe storms. Raising Climate Awareness in China-To raise awareness of global warming and its impact on oceans, TNC co-sponsored the Elysium Epic Trilogy photo and video exhibition in Beijing, Shanghai and Chengdu, China. The exhibition featured artwork from expeditions to the Arctic and Antarctic oceans, and the western Pacific, and was viewed by over 100,000 visitors in 23 days. Protected Forest Generates Carbon Credits-The Nature Conservancy's lush Valdivian Coastal Reserve in Chile protects one of the last remaining temperate rain forests on Earth. After halting deforestation in the 124,000-acre reserve, TNC developed Chile's first certified carbon credit project. The project has now avoided an estimated 580,000 tons of CO2 emissions-equivalent to taking more than 120,000 cars off the road for a year. Nature Inspires at Climate Week NYC-Nature took center stage at this year's Climate Week NYC, which was held in conjunction with the UN Climate Action Summit. Thanks largely to the Nature- 4Climate coalition TNC helped initiate, more than a third of the 200+ climate events focused on using nature as a solution to fight climate change. In all, 65 countries committed to net-zero carbon emissions by 2050 during the summit. CEOs Speak Out on Climate-The CEO climate dialogue is a bold new coalition built by industry and select nonprofits-including TNC-to advocate for smart climate legislation. The group issued an urgent public call to enact long-term federal climate policy, including an economy-wide price on carbon. And in November, they brought their unifying message to Capitol Hill. Empowered to Innovate-In order for TNC to deliver conservation at scale globally and meet the urgency of our mission, innovation must be embedded in all that we do. Our people must be empowered to try new ideas and ways of working. We must utilize the best data and latest technology creatively to inform and support our work. Our processes and organizational structures must be sufficiently nimble to take advantage of opportunities to achieve lasting conservation at scale. We are working closely with our colleagues worldwide to improve our operations, tapping into the expertise and innovation found in every corner of TNC. Expanding on our history of solving complex problems, we are approaching challenges through a systems lens, by understanding the dynamic nature of the challenges we aim to address and adapting as we go. We recognize that our people are our key strength and that diversity is core to leading innovation. This is translating to greater investments in developing our people and in hiring and retaining a diverse, highly engaged team. We have launched a number of programs designed to expand our collective skillsets and put into practice new ways of effectively leading in an increasingly interconnected world. We have developed technology and processes that provide easier access to the conservation and financial information most relevant to evaluating the effectiveness of our conservation and fundraising initiatives. This allows us to determine the best investment opportunities for driving conservation at scale and helps us collaborate more efficiently, sharing knowledge and experiences globally. We are focused on embedding Our Values of Integrity Beyond Reproach, One Conservancy, Respect for People, Communities and Cultures, Tangible Lasting Results, and Commitment to Diversity into everything that we do. These are our bedrock and they are critical to TNC achieving the same level of excellence in how we work, as we do in what we achieve for conservation. I am inspired by your commitment as team members, partners and supporters and your drive to find new ways to make meaningful impact for conservation. Thank you for all that you do to make meaningful change happen in the world. From Wisla Heneghan, Chief Operations Officer and General Counsel

4d	Other program services (Describe in Schedule O)	(Expenses \$ 0	including grants of \$ 0)	(Revenue \$ 0)
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4e	Total program service expenses ▶	624,416,111
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Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6 Yes	
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7 Yes	
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b Yes	
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a Yes	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 	21 Yes	
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	No

Part IV Checklist of Required Schedules (continued)

	Yes	No
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23 Yes	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a Yes	
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	No
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	No
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	No
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	No
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	No
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26 Yes	
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	No
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a	No
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	No
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	No
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29 Yes	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30 Yes	
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	No
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	No
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33 Yes	
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34 Yes	
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a Yes	
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	No
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	No
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	No
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38 Yes	

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 1,960	
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c Yes	

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		2a	4,185	2b	Yes	
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				2b	Yes	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?				3a	Yes	
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O				3b	Yes	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?				4a	Yes	
b AS, BF, BL, BP, CH, CI, CO, CS, DR, EC, GJ, GM, GT, HK, HO, ID, JM, KE, MG, MX, NU, NZ, PE, PM, PP, PS, TZ, UK, VE, ZA						
5a If "Yes," enter the name of the foreign country: <u>PP, PS, TZ, UK, VE, ZA</u> See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)				5a		No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				5b		No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?				5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?				6a	Yes	
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?				6b	Yes	
7 Organizations that may receive deductible contributions under section 170(c).						
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?				7a	Yes	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?				7b	Yes	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?				7c	Yes	
d If "Yes," indicate the number of Forms 8282 filed during the year				7d		82
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?				7e		No
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?				7f		No
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?				7g		No
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?				7h	Yes	
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?				8		No
9a Did the sponsoring organization make any taxable distributions under section 4966?				9a		No
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?				9b		No
10 Section 501(c)(7) organizations. Enter						
a Initiation fees and capital contributions included on Part VIII, line 12				10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities				10b		
11 Section 501(c)(12) organizations. Enter						
a Gross income from members or shareholders				11a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)				11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?				12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year				12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.						
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O				13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans				13b		
c Enter the amount of reserves on hand				13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?				14a		No
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O				14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N				15		No
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O				16		No

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions

Check if Schedule O contains a response or note to any line in this Part VI

☒

Section A. Governing Body and Management

1a	Enter the number of voting members of the governing body at the end of the tax year	1a	22		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	21			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2				No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3				No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4				No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5				No
6	Did the organization have members or stockholders?	6				No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a				No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b				No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following					
a	The governing body?	8a		Yes		
b	Each committee with authority to act on behalf of the governing body?	8b		Yes		
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9				No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes		Yes	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes			
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes			
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes			
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes			
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes			
13	Did the organization have a written whistleblower policy?	13	Yes			
14	Did the organization have a written document retention and destruction policy?	14	Yes			
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?					
a	The organization's CEO, Executive Director, or top management official	15a	Yes			
b	Other officers or key employees of the organization	15b	Yes			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes			
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes			

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed

AK, AL, AR, AS, AZ, CA, CO, CT, DC, DE, FL, FM, GA, GU, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MH, MI, MN, MO, MP, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, PR, PW, RI, SC, SD, TN, TX, UT, VA, VI, VT, WA, WI, WV, WY

18 Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☒ Own website ☒ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, address, and telephone number of the person who possesses the organization's books and records

The Nature Conservancy 4245 N Fairfax Drive Arlington, VA 222031606 (703) 841-5300

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

1

● List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

● List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

● List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

[illegible]

1b Sub-Total			
c Total from continuation sheets to Part VII, Section A			
d Total (add lines 1b and 1c)	12,605,411	0	763,930

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 605

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
DM Group Inc 5540 Ketch Road Prince Frederick, MD 20678	Direct Mail Services	7,071,341
Cody Development Corporation 2359 Nw Overton Street Portland, OR 97210	Engineering Services	6,339,642
Sumco Eco-Contracting LLC 2 Centennial Drive Suite 4D Peabody, MA 01960	Environmental Engineering Services	5,327,760
Tallwave LLC 4110 N Scottsdale Rd Suite 300 Scottsdale, AZ 85251	Professional Fundraising Services	5,211,673
Sapient Corporation 40 Water Street Boston, MA 02109	IT Consulting Services	3,728,087

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 315

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a2,453,813				
	b	Membership dues . . .	1b0				
	c	Fundraising events . . .	1c19,335,040				
	d	Related organizations	1d0				
	e	Government grants (contributions)	1e122,266,421				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f595,792,932				
	g	Noncash contributions included in lines 1a - 1f \$	105,266,441				
	h	Total. Add lines 1a-1f	739,848,206				
Program Service Revenue			Business Code				
	2a	Activity Fees	900099	76,720,149	76,720,149	00	
	b	Contract Fees	541990	10,277,901	10,277,901	00	
	c	Land Sales to Government and Others	531390	57,921,277	57,921,277	00	
	d	Fees and Contracts from Government Agencies	541700	9,715,593	9,715,593	00	
	e						
	f	All other program service revenue		0	0	00	
	g	Total. Add lines 2a-2f	154,634,920				
Other Revenue	3		Investment income (including dividends, interest, and other similar amounts)	29,579,592	0	0	29,579,592
	4		Income from investment of tax-exempt bond proceeds	0	0	0	0
	5		Royalties	0	0	0	0
	6a	(i) Real					
		(ii) Personal					
		702,2620					
		368,9170					
	b	Less rental expenses					
		333,3450					
	c		Rental income or (loss)				
	d		Net rental income or (loss)	333,345	0	301,658	31,687
	7a	(i) Securities					
		(ii) Other					
		1,139,824,73714,474,425					
		1,079,066,70516,679,103					
	b	Less cost or other basis and sales expenses					
		60,758,032-2,204,678					
	c		Gain or (loss)				
	d		Net gain or (loss)	58,553,354	0	0	58,553,354
	8a		Gross income from fundraising events (not including \$19,335,040 of contributions reported on line 1c) See Part IV, line 18	1,618,467			
b		Less direct expenses					
c		Net income or (loss) from fundraising events	-299,410		0	-299,410	
9a		Gross income from gaming activities See Part IV, line 19					
b		Less direct expenses					
c		Net income or (loss) from gaming activities					
10a		Gross sales of inventory, less returns and allowances	11,098,939				
b		Less cost of goods sold					
c		Net income or (loss) from sales of inventory	10,979,628	10,979,628	0	0	
		Miscellaneous Revenue	Business Code				
11a		Membership List Rental	511140	272,777	0	0	272,777
b		Cause Related Marketing	900099	2,628,347	0	179,937	2,448,410
c		Corporate Practices	900099	1,557,965	0	0	1,557,965
d		All other revenue		0	0	0	0
e		Total. Add lines 11a-11d		4,459,089			
12		Total revenue. See Instructions		998,088,724	165,614,548	481,595	92,144,375

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☒**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.	41,877,453	41,877,453		
2 Grants and other assistance to domestic individuals. See Part IV, line 22.	0	0		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16.	19,220,716	19,220,716		
4 Benefits paid to or for members.	0	0		
5 Compensation of current officers, directors, trustees, and key employees.	13,369,341	8,934,215	2,760,445	1,674,681
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0	0	0	0
7 Other salaries and wages.	325,532,620	196,314,667	70,288,628	58,929,325
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions).	24,625,742	14,789,135	5,513,365	4,323,242
9 Other employee benefits.	37,300,956	21,973,285	8,415,939	6,911,732
10 Payroll taxes.	23,134,681	13,893,743	5,064,541	4,176,397
11 Fees for services (non-employees):				
a Management.	0	0	0	0
b Legal.	2,453,397	1,518,395	871,976	63,026
c Accounting.	1,749,197	177,931	1,517,160	54,106
d Lobbying.	8,086,325	8,086,325	0	0
e Professional fundraising services. See Part IV, line 17.	19,781,805			19,781,805
f Investment management fees.	16,902,760	0	16,902,760	0
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	96,319,387	88,435,896	7,883,491	0
12 Advertising and promotion.	0	0	0	0
13 Office expenses.	49,088,862	16,932,482	2,621,568	29,534,812
14 Information technology.	6,504,408	2,361,449	3,557,787	585,172
15 Royalties.	0	0	0	0
16 Occupancy.	14,598,199	2,040,185	12,351,582	206,432
17 Travel.	24,530,800	17,733,548	3,313,713	3,483,539
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.	25,386	25,386	0	0
19 Conferences, conventions, and meetings.	14,557,291	9,449,017	3,111,098	1,997,176
20 Interest.	17,368,464	16,127,000	1,241,464	0
21 Payments to affiliates.	0	0	0	0
22 Depreciation, depletion, and amortization.	12,615,984	7,397,642	3,492,860	1,725,482
23 Insurance.	5,901,372	3,139,775	2,709,877	51,720
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a Book Value of Conservation Land Sold.	112,997,478	112,997,478	0	0
b Repairs, Maintenance and Construction.	20,388,906	13,067,881	5,915,752	1,405,273
c Real Estate Taxes.	5,969,968	4,832,665	1,128,174	9,129
d Equipment.	4,363,790	4,044,283	282,091	37,416
e All other expenses.	13,352,660	-954,441	9,338,167	4,968,934
25 Total functional expenses. Add lines 1 through 24e.	932,617,948	624,416,111	168,282,438	139,919,399
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part IX ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing		45,822,124	1	107,402,632
	2	Savings and temporary cash investments		67,566,640	2	145,586,660
	3	Pledges and grants receivable, net		308,152,190	3	245,967,921
	4	Accounts receivable, net		92,843	4	81,003,586
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		0	5	0
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		0	6	0
	7	Notes and loans receivable, net		18,824,517	7	43,883,661
	8	Inventories for sale or use		0	8	0
	9	Prepaid expenses and deferred charges		7,097,249	9	7,679,155
	10a	Land, buildings, and equipment—cost or other basis. Complete Part VI of Schedule D	10a	4,702,022,463		
	b	Less: accumulated depreciation	10b	128,182,720		
	11	Investments—publicly traded securities		4,398,512,756	10c	4,573,839,743
	12	Investments—other securities. See Part IV, line 11		1,659,521,012	11	1,451,302,198
	13	Investments—program-related. See Part IV, line 11		791,471,799	12	902,515,756
	14	Intangible assets		27,878,255	13	52,158,590
	15	Other assets. See Part IV, line 11		761,699	14	1,102,424
16	Total assets. Add lines 1 through 15 (must equal line 34)		84,163,616	15	97,848,092	
Liabilities				7,409,864,700	16	7,710,290,418
	17	Accounts payable and accrued expenses		12,918,040	17	86,852,551
	18	Grants payable		0	18	0
	19	Deferred revenue		40,477,682	19	56,243,452
	20	Tax-exempt bond liabilities		127,128,000	20	121,384,000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		0	21	0
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		10,000,000	22	10,000,000
	23	Secured mortgages and notes payable to unrelated third parties		0	23	0
	24	Unsecured notes and loans payable to unrelated third parties		208,222,131	24	267,107,396
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24). Complete Part X of Schedule D		412,645,702	25	452,067,930
26	Total liabilities. Add lines 17 through 25		811,391,555	26	993,655,329	
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		5,368,848,048	27	5,501,115,445
	28	Temporarily restricted net assets		833,406,258	28	1,215,519,644
	29	Permanently restricted net assets		396,218,839	29	0
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		6,598,473,145	33	6,716,635,089
	34	Total liabilities and net assets/fund balances		7,409,864,700	34	7,710,290,418

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	998,088,724
2	Total expenses (must equal Part IX, column (A), line 25)	2	932,617,948
3	Revenue less expenses Subtract line 2 from line 1	3	65,470,776
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,598,473,145
5	Net unrealized gains (losses) on investments	5	-3,917,754
6	Donated services and use of facilities	6	19,271,707
7	Investment expenses	7	-16,902,760
8	Prior period adjustments	8	0
9	Other changes in net assets or fund balances (explain in Schedule O)	9	54,239,975
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	6,716,635,089

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

Additional Data

Software ID: 18007995
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990 (2018)

Form 990, Part III, Line 4a:

General Update on Program service accomplishments from The Nature Conservancy Chief Executive Officer, Sally Jewell Innovating for Nature-Most days in the California deserts boast clear, wide-open skies These arid lands-rich in both biodiversity and the cultural history of many Native American peoples-are also ripe for solar development As Secretary of the Interior, this is where I first saw The Nature Conservancy's innovation at work, when the Bureau of Land Management turned to TNC for help designing a blueprint for renewable energy development across 22.5 million acres of the iconic Mojave and Sonoran deserts of Southern California When done right, clean energy development is a crucial strategy in the fight against climate change, but it must be sited in places where impacts to people and nature are minimal Fortunately, science tells us there is more than enough already altered land (former mines, brownfields, degraded agricultural lands, and rooftops) to meet the growing need for renewable energy Working with TNC, the BLM developed a plan for these desert regions that steers renewable energy development to lower-impact, high-potential areas This minimizes harm to wildlife and habitat while also speeding up the permitting process for energy companies The Nature Conservancy's partnership with the BLM in California was about more than protecting the state's deserts-it was about putting science in the hands of developers, utilities, government agencies, Native American tribes, and local communities to influence change at scale We are also using similar strategies to encourage smart wind power development in the Midwest and Great Plains (see page 32) and to enable a mix of low-impact renewable development in other nations, such as Croatia, Colombia, India and Gabon In my role as interim CEO of The Nature Conservancy, I have the privilege of seeing this kind of innovation in action every day In 2019 alone, TNC launched dozens of projects that are bringing together partners in new ways to inspire change on a much greater scale These programs-many of them still in their pilot phases-are already protecting an area of ocean nearly the size of Germany (see page 11) and helping conserve a 253,000-acre forest in the heart of Appalachian coal country that will safeguard wildlife, sequester carbon, and support the local economy (see page 30) This year we also celebrated achievements that were the culmination of many years of hard work, deep collaboration and shared learning In Mongolia, the government approved 22 new national protected areas covering 8.6 million acres, informed by TNC science (see page 8) In Canada's Northwest Territories, we supported the establishment of Thaidene Nene, a 6.5-million-acre protected area that will serve as a model for Indigenous-led conservation (see page 10) And in Melbourne, Australia, we helped the city launch one of the world's first urban "greenprints"- a comprehensive initiative to create and advance plans for expanding tree cover, creating wildlife habitat, improving public health and lessening the impacts of climate change (see page 24) The time to innovate for nature has never been more critical, as the climate crisis continues to imperil our lands, our waters, and our very well-being Across lands, rivers, oceans, climate change, agriculture and cities, all of the projects featured in the pages that follow demonstrate how The Nature Conservancy is answering this challenge I am optimistic that by working with partners, volunteers and supporters like you, we can create a future where people and nature thrive together From Chair of The Nature Conservancy's global Board of Directors, Passion Drives Innovation-This is my first year as chair of TNC's global Board of Directors, but I have been deeply involved with our organization since 2004, when I first joined the Board of Trustees for the Alaska Chapter, and later when I joined the global Board in 2011 I chose TNC as the conservation organization I wanted to commit more time to for many reasons, but most importantly, because we use science, common sense, community partnerships and nonpartisan policy work to achieve our mission I believe in TNC I believe that our colleagues, partners, and supporters are making a huge difference in the world to protect critical lands and waters on which all life depends-and to find innovative solutions to the complex challenges we face Growing threats from climate change, environmental destruction and habitat loss require us to respond with urgency and at scale to create a more sustainable future I believe TNC can rise to this challenge TNC has taken on bold, innovative initiatives and partnerships to pilot new ways of doing conservation on a massive scale This year, we've launched new projects that we hope will inspire more people to incorporate sustainable practices From Mongolia to Canada, strong partnerships with government leaders and indigenous communities have helped protect tens of millions of acres in 2019 Innovative financing and conservation strategies advanced new approaches to help slow climate change in the US And in Peru, we have piloted new ways to spread sustainable fisheries management practices around the world These projects demonstrate that conservation at scale- executed with innovative partnerships and strategies-can be done But we cannot do it without you and your support Please join us as we work to make an even bigger impact in 2020 and beyond With sincere gratitude From The Nature Conservancy's Interim Chief Conservation Officer Deeper, Truer and Wiser-This past year, I had the privilege of sitting with Native American elders and a group of TNC leaders from North America, New Zealand, and the Indigenous Peoples and Local Communities program Hosting us at the River Forks Ranch, the Nevada Chapter had constructed an arbor out of cedar and pine to shield us from the cold morning wind We sat for three days around a sacred fire at the foot of the Sierra Mountains and were welcomed by the Washoe people in Washoe territory We spent our days learning about the damage settlers have inflicted on Native people in North America and what we could do for a better future for all Together we agreed that we needed to break down barriers and work together in a spirit of hope The rapidly changing environment demands that we work hand in hand to address the challenges to a rapidly degrading world At TNC, we firmly believe-and our science tells us it is possible-to create a world where people and nature thrive together To succeed, we need to make some significant changes to get the world on a more sustainable path To jump-start these changes on the scale necessary to avoid a bleak future, we are innovating on our traditional approaches to conservation, finding new levers to affect change in complex systems and working with a host of new and often unlikely partners We are focused on four areas 1) tackling climate change, 2) protecting oceans, land and water, 3) providing food and water sustainably, and 4) building healthy cities In these priorities, we are achieving significant results In North America, our Cumberland deal protected 254,000 acres of working forest in Appalachia that will sequester 5 million tons of carbon In Mongolia, we helped protect 8.6 million acres of land, surpassing our ambitious goal for 2022 Our FishPath software for sustainable fisheries management is in high demand by governments in Latin America, the Caribbean and Africa And in Australia, TNC worked with local and global leaders on crafting Living Melbourne, a plan for a greener city that provides health benefits, smart infrastructure, and a science-based road map to identify, plan and implement the highest impact conservation projects Our strength is in our values, in our staff, and in our ability to bridge divides Our successes stem from our people driving change and building a diversity of partnerships essential to achieving our conservation goals Sitting around that sacred fire in Nevada, one of the elders noted our efforts to do our work "bigger, faster, smarter" and challenged us to also be "deeper, truer and wiser " Filled with that spirit, I look forward to where we can go-all of us together

Form 990, Part III, Line 4b:

PROTECTING LANDS, OCEANS & WATER From the grasslands of Mongolia to the Caribbean's reefs, we help save the world's most critical habitats. Milestones in Mongolia: The Conservancy's support sharpens a nation's ambitious conservation goals—for more than 10 years, The Nature Conservancy has given scientific support to the national government of Mongolia, which has now put a staggering 20% of its land—some 77.5 million acres—under national protection. The latest move came in May 2019, when the nation's parliament put new protections on 8.6 million acres. The new protections cover a huge swath of Mongolia's landscape, from the Altai Mountains to the steppe to the Gobi Desert. They help preserve habitats for at least 15 rare species, including snow leopard, argali sheep, wild ass, and Przewalski's horse, as well as cultural and historical sites. Together, Mongolia's protected areas will help the country counterbalance growing national changes in mining, overgrazing and climate change, while also allowing local herding communities to remain on the land. "Mongolians are very proud of their heritage and their nomadic culture, and the families of many of the people in parliament are still herders," says Galbadrakh Davaa, director of TNC's Mongolia Program. "Because of that close connection with the landscape, they deeply understand that Mongolian culture and identity depends on nature." The Nature Conservancy has also worked at the ground level, helping local communities learn more about the tools available to them to manage the lands they depend on for herding and other activities. With this help, they can create their own natural resources management plans and establish agreements with respective levels of government, which allow the voices of communities to be heard. In addition to the nationally protected areas, local level governments in Mongolia have also designated 1,220 protected areas covering 66.4 million acres—17% of the country's landmass. The Conservancy would like to see them made permanent. In 1992, the Mongolian government set a goal of ultimately protecting 30% of its land. The Nature Conservancy began working in Mongolia more than a decade ago and has worked to boost that effort by providing science, data and expertise to all levels of government and communities. To help the government focus its land-protection commitment, TNC carried out a nationwide landscape-level ecological survey. That project identified the most critical areas for protecting biodiversity, which then served as the basic blueprint for designating nationally protected areas. "Mongolia's environmental protection law requires representation of all the country's ecosystems in the protected-area network," says Enkhuya Oidov, the executive director of the Mongolia Program. "We helped the government identify the least-protected ecosystems, including the intact temperate grasslands in Mongolia." The Mongolian government is now working to designate nine new national-level protected areas that will cover 3.3 million acres. And TNC continues to support the government in its final push to protect 30% by 2030. 6.5 Million Acres Protected in Canada—For more than a decade, The Nature Conservancy offered key support in the creation of Canada's newest protected area, Thaidene Nene—6.5 million acres of beautiful forest, lakes and a new national park reserve. Wolves, bears, lynx and iconic herds of free-ranging caribou are all found in the protected area, located below the Arctic Circle in the Northwest Territories. But most importantly, Thaidene Nene protects the traditional homelands and ancestral rights of the Lutsel Ke Dene First Nation. The Nature Conservancy and its Canadian affiliate, Nature United, helped the Lutsel Ke Dene achieve their conservation vision by sharing technical expertise, supporting a variety of community-led development programs and raising funds that will enable them to manage the land. The community will now co-govern Thaidene Nene with federal and territorial governments in an unprecedented partnership that sets a new global standard for conservation. Thaidene Nene, together with the neighboring Thelon Wildlife Sanctuary, will protect an ecological system spanning more than 18 million acres, creating one of the largest terrestrial protected areas in North America. Increasing Ocean Protection by 15% in 10 Years—In 2019, The Nature Conservancy announced a campaign to increase marine conservation zones around the world by 15% within a decade. But protecting marine resources takes money, and many coastal countries are deeply in debt. In response, TNC launched a financing program called Blue Bonds for Conservation that tackles the problem from both ends. First, TNC arranges the purchase of part of a country's national debt, using funds from investment banks. Then, similar to refinancing a home, the debt is restructured with more favorable interest rates and longer repayment terms. This in turn frees up funds to pay for national marine conservation programs. To be eligible for the program, a country must commit to protecting a portion of its marine areas, with a target of 30%. Seychelles is working to finalize a marine protections plan for an area totaling the size of Germany. The Conservancy has identified dozens of coastal and island countries with potential for the first round of 20 debt conversions. Over the next two decades, the program could generate \$1.6 billion for marine conservation. Local Land Protection Gets a Boost—Over half a century, the Land and Water Conservation Fund—a key federal funding source in the United States for everything from national parks to local athletic fields—has left its mark in all 50 states. But its congressional authorization expired in 2015, and the fund has relied on uncertain stopgap measures. Finally in 2019, after campaigning by TNC and partners, Congress and the White House permanently reauthorized the fund—helping to secure its future. Turning Coral Reefs Into Classrooms—Across the Caribbean, three new Coral Innovation Hubs launched by TNC and partners are accelerating large-scale reef restoration, with the goal of bringing millions of corals to life over the next five years. Home to state-of-the-art lab facilities, these science centers also hosted a virtual field trip that helped 171,000 students in 60 countries learn about the importance of saving coral reefs. Protecting the World's Mangrove Heartland—The Mangrove Ecosystem Restoration Alliance (MERA) is working to protect and restore nearly 1.25 million acres of mangroves in Indonesia by 2025, starting with the last remaining mangrove forest in Jakarta. The country is home to more than a fifth of the world's mangroves, which protect coastlines, capture carbon and provide essential habitat for birds and fish. But more than 40% of the country's mangroves have been lost.

Form 990, Part III, Line 4c: 2c

Saving New South Wales Last Wild Wetlands-In one of the biggest private conservation purchases in Australian history, The Nature Conservancy bought the Great Cumbung swamp for roughly \$39 million. The area contains some of the last large wetlands in the Murray-Darling Basin, the country's agricultural heartland, where most of the land and water resources are used for crops and livestock. A critical lifeline for water birds like straw-necked ibis and yellow-billed spoonbill, the area is also rich in indigenous culture. Empowering Indigenous Women to Protect the Amazon-Since 2003, TNC has partnered with eight indigenous groups to manage 12 million acres of the Brazilian Amazon. The work has a special focus on supporting indigenous women as forest stewards. The Conservancy has helped women of the Xikrin Indigenous People produce babacu oil, a healthy, traditional food similar to coconut oil that can be sustainably harvested and boost the local economy. Reducing Risks For Whales-The Nature Conservancy, California crab fishers and fishery managers are making the seas safer for whales. In 2019, the group improved an early-warning system to reduce the risk of humpback and blue whales entangling themselves in fishing gear. TNC also helped NOAA create online courses about how to respond to entangled whales. PROVIDING FOOD & WATER SUSTAINABLY We can feed the planet's growing population without destroying the nature that supports. Empowering Communities to Make Their Fisheries Thrive FishPath brings scientific decision-making tools to artisanal fishing fleets across the globe. In 2015, the fleet of wooden fishing boats that sets out each morning from the Peruvian town of Ancon had been catching less of just about everything-octopus, sea snails and crabs. For these dive fishers, a smaller catch means they earn less-and they needed to find a fix. They started to enact voluntary management measures to recover their fisheries, and then found a solid science partner in The Nature Conservancy, who introduced them to FishPath. It's an innovative scientific decision-making process designed by TNC to help local communities and government agencies renew and protect their fisheries. Hundreds of millions of people worldwide rely on fisheries for their livelihoods. But overfishing and mismanagement are a problem in more than a third of the Earth's fisheries. Most of those fisheries are unregulated without the support of sound science. Collecting information on the status of fish stocks-factors like fish size and reproduction rates-takes time, effort and expertise. For many communities, even basic data collection has been out of reach. Plus, there's no one-size-fits-all approach that will work on spiny lobsters in Africa, red snapper in Mexico, and whelks in Rhode Island. FishPath is a program where TNC staff help communities evaluate the distinctive features of their fishery, as well as any available data, and then suggest options for management. "For many small-scale fisheries, FishPath opens a window for them to get concrete plans in place," says Carmen Revenga, TNC's Sustainable Fisheries Strategy Lead. "It gives them a path forward." An important part of FishPath is building trust with local fishers and supporting communities as they manage their own fisheries. In Ancon, local fishers worked with TNC staff to craft a community-based fishery management plan that included setting size limits and temporarily closing some local fishing spots to allow populations to rebound. Those decisions, paired with leadership and market incentives, helped improve the populations and local catch of snails and crabs in just one year. Between TNC and partners, FishPath is in use in about a dozen countries around the world. The program is guiding management of similar dive fisheries in Chile, queen conch fisheries in the Bahamas and coral reef fisheries in Hawaii, and it's at work in Kenya, Seychelles, Micronesia, Indonesia and Australia. Helping African Cities Conserve Land for Water Security-In Africa, The Nature Conservancy developed a pair of ambitious water funds-and has many more in the works. Water funds, introduced by TNC and partners to locales around the world, are programs that help urban water users pay for upstream forest and waterway restoration that boosts the downstream supply of clean water for homes and businesses. In 2015, TNC established a water fund that is supporting 28,000 farmers to save water along the Upper Tana River, a main water source to Nairobi's 4 million people. Then in 2018-the same year Cape Town, South Africa, came perilously close to running out of water-TNC launched the Greater Cape Town Water Fund. The water fund is removing invasive, thirsty and highly combustible tree species such as pine and acacia, which consume about a sixth of Cape Town's water supply. The effort will not only free up some 14.5 billion gallons of water for Cape Town each year but also reduce the risk of wildfire and restore native wildlife habitat. TNC, together with several partners, is now developing water funds for a half dozen other cities across Africa. Pacific Nations Pledge New Transparency in the Tuna Market-Eight Pacific Island nations came together with support from The Nature Conservancy in April to boldly commit to full transparency in their national tuna fisheries. The Technology for Tuna Transparency Challenge, led by the Federated States of Micronesia, is an initiative of historic proportions. For the first time ever, developing countries have committed to 100% transparency in their entire tuna fisheries by 2023 through on-board observers and state-of-the-art electronic monitoring. These nations are truly ocean states with waters that sweep across the western and central Pacific Ocean. They control around half the planet's skipjack tuna catch-the planet's most commonly canned fish-meaning the momentum of their collective actions ripples through a global industry. This is a huge win for the oceans and people. Better oversight means foreign vessels can't take more than their fair share, so more revenue goes back into Pacific Island communities. And vessels can't get away with illegal fishing or reckless bycatch of sensitive species such as sea turtles. It is long past time to bring fisheries monitoring into the 21st century-successful transparency could transform seafood sustainability in the Pacific and beyond. Improving Sustainability on Rented Farms-Landowners who are not farmers own 62% of Midwest farmland, meaning growers are leasing much of the land they farm. TNC is working with partners to help landowners and farmers work together to commit to new conservation practices, ensuring a healthier landscape for growing food and safeguarding water supplies. Restoring Australia's Oyster Reefs-The Nature Conservancy's Expertise Is Driving A Bold effort in Australia to restore 60 shellfish reefs in six years (left). Native oyster reefs were almost wiped out in the early 20th century, but at sites such as Windara Reef, where restoration is underway, new oyster reefs are already fostering diverse marine life. More Fish in the Sea-The rich seas of Baja California support local fishers and provide over 70% of Mexico's commercial fishing catch, but only 1 out of 10 fisheries are managed sustainably. Over the past three years, TNC and local partners have supported 25 communities in creating no-take fish replenishment zones-allowing populations to rebound. In some of these areas, there have been 30% increases in fish biomass. New Water Funds Launching in Colombia-The Nature Conservancy pioneered water funds in Latin America. The programs allow cities to fund protection of upstream water sources, such as forests and rivers, to ensure their own water security. In Colombia, thanks to a new coalition of more than 40 partners, the goal is to launch water funds in 15 key areas by 2022. Global Cooperation Protects Indonesian Fisheries-U.S. consumer demand for plated, juvenile snapper is hurting fish populations in Indonesia, the world's largest source of this valuable fish. Thanks to TNC's efforts, 14 seafood companies have pledged to not buy immature snapper from Indonesia and instead focus on the more sustainable harvest of larger, adult snappers.

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Gretchen C Daily Director (Part Year)	1 0	X						0	0	0
Stephen Polasky Director (Part Year)	1 0	X						0	0	0
Mark R Tercek Director, President & CEO (Part Year)	35 0	X		X				876,931	0	34,581
Jack Ma Director	1 0	X						0	0	0
Thomas J Meredith Director (Part Year)	1 0	X						0	0	0
Moses Tsang Director	1 0	X						0	0	0
Shona L Brown Secretary	1 0	X		X				0	0	0
Craig O McCaw Director	1 0	X						0	0	0
Margaret C Whitman Director	1 0	X						0	0	0
James E Rogers Vice Chair (Part Year)	1 0	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Frances A Ulmer Director	1 0	X						0	0	0
Joseph H Gleberman Treasurer	1 0	X		X				0	0	0
Ana M Parma Director	1 0	X						0	0	0
Claudia Madrazo Director	1 0	X						0	0	0
William Frist Vice Chair (Part Year)	1 0	X		X				0	0	0
Vincent Ryan Director	1 0	X						0	0	0
Brenda Shapiro Director	1 0	X						0	0	0
Ying Wu Director	1 0	X						0	0	0
Laurence D Fink Director	1 0	X						0	0	0
Rajiv Shah Director (Part Year)	1 0	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Harry Hagey Director	1 0	X						0	0	0
Thomas J Tierney Chairman	1 0	X		X				0	0	0
Margaret Hamburg Director (Part Year)	1 0	X						0	0	0
Sally Jewell Director (Part Year)	1 0	X						0	0	0
Nancy Knowlton Director (Part Year)	1 0	X						0	0	0
Andrew Liveris Director (Part Year)	1 0	X						0	0	0
Doublas Petno Director (Part Year)	1 0	X						0	0	0
Leonard Williams Chief Finance Officer	35 0			X				330,098	0	4,682
William Ginn EVP, Global Conservation Initiatives (Former)	35 0				X		X	239,051	0	21,877
Michael Sweeney State Director	35 0				X			375,991	0	33,212

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Brian McPeck Chief Conservation Officer (Part Year)	35 0				X			675,022	0	34,863
Glenn Prickett Chief External Affairs Officer (Part Year)	35 0				X			393,304	0	36,712
Mark Burget Executive VP and Regional Director (Part Year)	35 0				X			501,172	0	37,130
Janine Wilkin Chief of Staff and Acting Chief Marketing Officer (Former)	35 0				X		X	404,893	0	11,482
Wisla Heneghan Chief Operating Officer and General Counsel	35 0				X			435,612	0	36,712
Joseph J Keenan Managing Director (Part Year)	35 0				X			351,192	0	39,130
Charles Bedford Regional Director	35 0				X			579,392	0	49,299
Justin Adams Global Managing Director, Lands	35 0				X			404,441	0	0
Jim Asp Chief Development Officer	35 0				X			706,300	0	31,551
Guilio Boccaletti Chief Stragety Officer & Global Managing Director, Water	35 0				X			408,851	0	1,627

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Maria Damanaki Global Managing Director, Oceans	35 0				X			398,286	0	2,866
Aurelio Ramos Regional Managing Director	35 0				X			322,963	0	32,518
Heather Tallis Chief Scientist/Strategy Innovation	35 0				X			337,750	0	32,129
David Banks Acting Chief Conservation Officer	35 0				X			351,077	0	38,362
Pascal Mittermaier Managing Director	35 0				X			325,589	0	36,712
Lynne Scarlett Co-Chief External Affairs Officer	35 0				X			347,405	0	27,793
Karen Berký Division Director (Former)	35 0				X		X	321,121	0	16,405
Hugh Possingham Chief Scientist	35 0				X			373,829	0	4,769
Santiago Gowland Executive Vice President	35 0				X			431,133	0	36,278
Richard Loomis Chief Marketing Officer	35 0				X			367,946	0	6,024

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Marc Tourtou Chief Information Officer (Part Year)	35 0				X			351,543	0	16,363
William Ulfelder New York Executive Director	35 0					X		380,755	0	38,363
Thomas Neises VP & Associate Chief Development Officer	35 0					X		367,069	0	24,918
Monica Garrison Vice President Finance (Former)	35 0					X		333,653	0	14,502
Jan R Mittan Chief Philanthropy Officer, New York	35 0					X		352,881	0	31,551
Seema Paul Managing Director	35 0					X		560,161	0	31,519

SCHEDULE A (Form 990 or 990-EZ)	Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ▶ Attach to Form 990 or Form 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information.	OMB No 1545-0047
		2018
		Open to Public Inspection
Department of the Treasury Internal Revenue Service	Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 12, check only one box)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ))
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9 ☐ An agricultural research organization described in **170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture See instructions Enter the name, city, and state of the college or university _____
- 10 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 11 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization
- f Enter the number of supported organizations _____
- g Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv), 170(b)(1)(A)(vi), and 170(b)(1)(A)(ix)
(Complete only if you checked the box on line 5, 7, 8, or 9 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support							
	Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant ")	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0	0		0
3	The value of services or facilities furnished by a governmental unit to the organization without charge	0	0	0	0		0
4	Total. Add lines 1 through 3	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						143,514,019
6	Public support. Subtract line 5 from line 4						3,757,591,724

Section B. Total Support							
Calendar year (or fiscal year beginning in) ►		(a)2014	(b)2015	(c)2016	(d)2017	(e)2018	(f)Total
7	Amounts from line 4	717,080,310	729,132,653	773,861,379	941,183,195	739,848,206	3,901,105,743
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	23,883,856	22,758,895	21,365,665	21,365,665	29,912,937	119,287,018
9	Net income from unrelated business activities, whether or not the business is regularly carried on	1,359,849	1,626,546	954,226	728,125	481,595	5,150,341
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)	6,652,754	6,104,230	8,506,870	10,025,625	15,139,307	46,428,786
11	Total support. Add lines 7 through 10						4,071,971,888
12	Gross receipts from related activities, etc (see instructions)					12	
13	First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ► <input type="checkbox"/>						

Section C. Computation of Public Support Percentage		
14	Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f))	14 92.279 %
15	Public support percentage for 2017 Schedule A, Part II, line 14	15 91.839 %
16a	33 1/3% support test—2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ► <input checked="" type="checkbox"/>	
16b	33 1/3% support test—2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ► <input type="checkbox"/>	
17a	10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization. ► <input type="checkbox"/>	
17b	10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization. ► <input type="checkbox"/>	
18	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions. ► <input type="checkbox"/>	

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ► ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2017 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	

19a 33 1/3% support tests—2018. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ► ☐

b 33 1/3% support tests—2017. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ► ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► ☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
	2		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.		
	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.		
	3b		
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.		
	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below.		
	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).		
	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
	5b		
c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .		
	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .		
	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .		
	9b		
c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .		
	9c		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.		
	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		
	10b		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI</i>		
11a		
11b		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.</i>		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
2		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
3		

Section E. Type III Functionally-Integrated Supporting Organizations

- 1** Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (**see instructions**)
- a** ☐ The organization satisfied the Activities Test. Complete **line 2** below.
- b** ☐ The organization is the parent of each of its supported organizations. Complete **line 3** below.
- c** ☐ The organization supported a governmental entity. Describe in **Part VI** how you supported a government entity (see instructions).

2 Activities Test Answer (a) and (b) below.

	Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
2a		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
2b		
3 Parent of Supported Organizations Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI) **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI)			
2 Acquisition indebtedness applicable to non-exempt use assets	2		
3 Subtract line 2 from line 1d	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		

Section C - Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

- 7** ☐ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)

Part V

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2018 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-- explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2018			
a From 2013.			
b From 2014.			
c From 2015.			
d From 2016.			
e From 2017.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2018 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2018, if any Subtract lines 3g and 4a from line 2 If the amount is greater than zero, explain in Part VI See instructions			
6 Remaining underdistributions for 2018 Subtract lines 3h and 4b from line 1 If the amount is greater than zero, explain in Part VI See instructions			
7 Excess distributions carryover to 2019. Add lines 3j and 4c			
8 Breakdown of line 7			
a Excess from 2014.			
b Excess from 2015.			
c Excess from 2016.			
d Excess from 2017.			
e Excess from 2018.			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions)

Facts And Circumstances Test

990 Schedule A, Supplemental Information

Return Reference	Explanation
Schedule A, Part II, Line 10	Net income from sales of inventory, member list rental, cause related marketing revenue and miscellaneous

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.
▶Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) ▶ \$
- 3 Volunteer hours for political campaign activities (see instructions) ▶

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
1				
2				
3				
4				
5				
6				

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures
(The term "expenditures" means amounts paid or incurred.)**(a)** Filing
organization's
totals**(b)** Affiliated
group totals

1a Total lobbying expenditures to influence public opinion (grass roots lobbying)

b Total lobbying expenditures to influence a legislative body (direct lobbying)

c Total lobbying expenditures (add lines 1a and 1b)

d Other exempt purpose expenditures

e Total exempt purpose expenditures (add lines 1c and 1d)

f Lobbying nontaxable amount Enter the amount from the following table in both columns

If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:
Not over \$500,000	20% of the amount on line 1e
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000
Over \$17,000,000	\$1,000,000

g Grassroots nontaxable amount (enter 25% of line 1f)

h Subtract line 1g from line 1a If zero or less, enter -0-

i Subtract line 1f from line 1c If zero or less, enter -0-

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?

☐ Yes ☐ No**4-Year Averaging Period Under section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?	Yes		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes		
c	Media advertisements?	Yes		274,527
d	Mailings to members, legislators, or the public?	Yes		24,051
e	Publications, or published or broadcast statements?	Yes		211,745
f	Grants to other organizations for lobbying purposes?	Yes		26,837
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		7,534,691
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	Yes		14,474
i	Other activities?	Yes		0
j	Total. Add lines 1c through 1i			8,086,325
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year	2b	
b	Carryover from last year	2c	
c	Total	3	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation
Schedule C, Part II-B, Line 1	The lobbying work of The Nature Conservancy (TNC) advances the tax-exempt purpose of the organization: the conservation of land and water. TNC devoted 88% of its exempt purpose expenditures to attempt to influence legislation in Fiscal Year 2019 (Tax year 2018). These activities continued to advocate for strong environmental policies and funding for critical natural habitat protection and restoration at the U.S. federal and state government levels, as well as internationally. Federal legislation that had significant conservation impacts and which TNC supported included: Land and Water Conservation Fund, Farm Bill, Water Resources Development Act, Endangered Species Act, Drought Contingency Plan (Colorado River Basin), Endangered Fish Recovery Program, Colorado River Federal legislative objectives (related to Bureau of Reclamation drought legislation), Natural Infrastructure, forest restoration legislation, the Charitable Conservation Easement Program Integrity Act, Magnuson-Stevens Act, NOAA and USFWS appropriations, and other federal legislation that impacts public lands management and habitat protection and restoration. In addition, TNC advocated to protect and restore freshwater, coastal, and marine resources. Targets included Washington, Connecticut, Louisiana, Delaware, and Massachusetts. TNC also advocated for coastal restoration and invasive species management with the Michigan Cooperative Invasive Plant Management program, the Arkansas Unpaved Roads program, the Great Lakes Restoration Initiative, and invasive species policies in Wisconsin. Other priority places in which TNC advocated for water resource protection and restoration include Oklahoma, Ohio, Pennsylvania, Kentucky, New Mexico, New York, Michigan, Minnesota, South Carolina, and Maine. TNC also advocated for land and habitat conservation efforts at the state level including the pursuit of numerous on-the-ground solutions, such as the preservation of Plum Island in Connecticut, funding for forests and sage grouse habitat in the Western United States, the Pacific Coast Salmon Recovery plan, sustainable management of the Cherokee National Forest, the Central Cascades, the Northern Great Plains, restoration of the Everglades, and restoration of the Taunton River. Further efforts relating to land and habitat conservation took place in Arizona's Coconino County, Oregon's Ashland Forests, Clark County in Nevada, Montana, the Little Jerusalem Badlands in Kansas, and the Chesapeake Bay. Stable programs with sufficient long-term funding, mechanisms for conservation are proven tools to advance conservation. Advocacy for these types of programs included the Michigan Natural Resource Trust Fund, H2Ohio, the Wyoming Wildlife and Natural Resource Trust Fund, and the Minnesota Outdoor Heritage Fund. TNC also advocated for similar conservation funding in New Jersey, Wisconsin, and Virginia. Advocating for green infrastructure and smart energy development are other important tools to address conservation challenges. TNC supported legislation to promote energy efficiency and renewable energy such as solar power incentives in Connecticut and Iowa and responsibly sited renewable energy development in Washington, New Mexico, and Pennsylvania. Other states in which TNC advocated for smart energy development include Ohio, Washington, New York, North Carolina, Illinois, and Hawaii. TNC also engages in conversations and advocacy around climate change and adaptation. Advocacy activities in this area included engagement on the MARKET CHOICE Act, the New Jersey Global Warming Response Act, a ballot initiative in Washington State, and other climate-related legislative activities in New Mexico, Massachusetts, Maine, Hawaii, Delaware, Connecticut, and California. TNC also pursued placing questions on local and statewide ballots to provide for long-term conservation protection in Colorado, Georgia, Montana, Rhode Island, Washington, Texas, California, and New York. Internationally, TNC influenced legislation with significant conservation impact in countries and regions such as Australia, the Bahamas, Brazil, Canada, Hong Kong, Kenya, Mexico, Micronesia, Seychelles, and Zambia. Volunteers for TNC spent a total of 3,072 hours to influence legislation as described above.

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DLN: 93493072007160

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for the latest information.

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

1

Total number at end of year

35

0

2

Aggregate value of contributions to (during year)

905,443

0

3

Aggregate value of grants from (during year)

1,911,844

0

4

Aggregate value at end of year

29,291,183

0

5

Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☒ Yes ☐ No

6

Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☒ Yes ☐ No

Part II

Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☒ Preservation of an historically important land area

☒ Protection of natural habitat

☒ Preservation of a certified historic structure

☒ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

Held at the End of the Year

2a

2,725

2b

3,535,844

2c

1

2d

0

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► 10

4

Number of states where property subject to conservation easement is located ► 49

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☒ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► 18689

7

Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$ 1,157,021

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☒ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenue included on Form 990, Part VIII, line 1

► \$

(ii)

Assets included in Form 990, Part X

► \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included on Form 990, Part VIII, line 1

► \$

b

Assets included in Form 990, Part X

► \$

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2018

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? . . .

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	(c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance	1,294,730,157	1,201,781,285	1,114,692,167	1,158,152,353	1,124,946,528
b Contributions	17,714,330	23,053,347	8,390,434	12,192,638	12,390,364
c Net investment earnings, gains, and losses	65,157,423	107,038,420	122,916,842	-16,054,852	58,974,376
d Grants or scholarships	0	0	0	0	0
e Other expenditures for facilities and programs	55,051,832	37,142,895	44,218,158	39,597,972	38,158,915
f Administrative expenses	0	0	0	0	0
g End of year balance	1,322,550,078	1,294,730,157	1,201,781,285	1,114,692,167	1,158,152,353

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶

71 %

b

Permanent endowment ▶

29 %

c

Temporarily restricted endowment ▶

0 %

The percentages on lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		No
3a(ii)		No
3b		

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	7,686,458		7,686,458
b Buildings	0	168,233,792	61,487,853	106,745,939
c Leasehold improvements	0	29,133,044	15,706,878	13,426,166
d Equipment	0	62,456,664	50,987,989	11,468,675
e Other	17,945,167	4,416,567,338	0	4,434,512,505
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) . . . ▶				4,573,839,743

Schedule D (Form 990) 2018

Part VII

Investments—Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b.
See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives	520,081,700	F
(2) Closely-held equity interests	240,436,705	F
(3) Other _____ (A) Real Estate Investment Trusts	110,734,223	F
(B) Interfund and Trust Receivable	31,263,128	F
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) ▶	902,515,756	

Part VIII

Investments—Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) ▶		

Part IX

Other Assets. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 15) ▶	

Part X

Other Liabilities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f.
See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
Planned Giving Liability	191,006,102
Accrued Salary and Vacation LIability	27,339,348
Other Accrued Liabilities	67,235,173
Contingent Liabilities	37,983,259
Payable Under Securities Lending Agreement	88,004,653
Refundable Advances	40,499,395
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) ▶	452,067,930

2. Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	992,105,308
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	-3,917,754
b	Donated services and use of facilities	2b	19,271,707
c	Recoveries of prior year grants	2c	0
d	Other (Describe in Part XIII)	2d	2,406,105
e	Add lines 2a through 2d	2e	17,760,058
3	Subtract line 2e from line 1	3	974,345,250
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	16,902,760
b	Other (Describe in Part XIII)	4b	6,840,714
c	Add lines 4a and 4b	4c	23,743,474
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	998,088,724

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	937,393,000
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	19,271,707
b	Prior year adjustments	2b	0
c	Other losses	2c	0
d	Other (Describe in Part XIII)	2d	2,406,105
e	Add lines 2a through 2d	2e	21,677,812
3	Subtract line 2e from line 1	3	915,715,188
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	16,902,760
b	Other (Describe in Part XIII)	4b	0
c	Add lines 4a and 4b	4c	16,902,760
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	932,617,948

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
See Additional Data Table	

Part XIII **Supplemental Information** *(continued)*

Return Reference	Explanation

Additional Data

Software ID: 18007995

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Supplemental Information

Return Reference	Explanation
Schedule D, Part II, Line 3	During the tax year 7 easements were transferred or sold - all to qualified organizations as defined in IRC Sec 170(h)(3) and the related regulations and all as required and consistent with the conservation action plan for the properties Easements transferred or sold were (1) Prairie Coteau (Johnson/Johnson) 2) CE 5/7/2018, (2) Upper MN River Valley (Roffsmeier) CE 2/12/2018, (3) Summit Lake Swamp (Shepard/Town of Springfield) Easement, (4) Hanging Rock Ridge Mountain Rock, LLC (fka Rasmussen) 12/2/1986 HISTORIC, (5) Blind Slough Swamp Preserve (Georgia Pacific FKA James River Corp/TNC FEE & TNC EAS), (6) Kingston Prairie Preserve (Gehring) EAS 11/15/2001 - Historical, and (7) South Puget Prairies (Cavness) 3/25/2005 During the tax year 11 easements were amended The amended easements were (1) Katama Plains (Gentle) 2/2/1988 to add 2 more tracts to the land under easement, (2) Nesika Beach Preserve (Merz AKA Shibata) EAS 7/2/1999 An Amendment to Deed of Conservation Easement was recorded in February 2019 which did not change the total acreage or size of the easement, but the residential zone shifted, and the conservation zone increased, and (3) Laural Fork (Rifle Ridge Farm LP1 and LP2) 12/28/2007 To strengthen protections on Rifle Ridge Farm LP1 by prohibiting harvesting on an additional 687 acres within original CE area The Amendment also corrects Exhibit B maps for Tracts 1 & 2

Supplemental Information

Return Reference	Explanation
Schedule D, Part II, Line 5	<p>The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure follow. Each Business Unit will be responsible for monitoring compliance with the terms of all Conservation Interests for which it must prepare or obtain a Baseline. For purposes of this Standard Operating Procedure, "Business Unit" means the Conservancy business unit in which the Conservation Interest is located or, if different, the Conservancy Business Unit responsible for monitoring and enforcement of the Conservation Interest. A. Monitoring Team. Each Business Unit will establish a Monitoring Team which will consist of at least one staff member and may include third party volunteers or contractors. All members of the Monitoring Team must be trained on Conservancy procedures and practices for monitoring Conservation Interests. The Monitoring Team will be responsible for ensuring that monitoring is completed and documented in accordance with this SOP. B. Monitoring Frequency. Conservation Interests will be monitored at least once each calendar year beginning with the calendar year after the Conservation Interest was accepted or acquired. The first monitoring will occur no more than 15 months after the date the Conservation Interest was accepted or acquired. C. Time and Expense Reporting. To comply with Internal Revenue Service ("IRS") requirements use Activity Code 10000 (called "Easement Monitoring") to report all expenses incurred in inspecting, monitoring and enforcing Conservation Easements. Business Units must follow the Finance Department's guidance for reporting: 1. Staff hours (to be reported in bi-weekly time reports), 2. Volunteer hours (to the extent required by Finance Department guidance), 3. Contractor fees (including outside counsel fees), and 4. Travel and other related expenses. D. Monitoring Reports. Monitoring results must be documented contemporaneously (within two months after monitoring occurs) in a report that describes the condition of the property and the protected conservation values as defined in the Conservation Interest. The monitoring report must include the information described in Checklist of Required Fields for Compliance Monitoring Template. Business Units may modify the templates or create their own monitoring report form provided that it contains the required content. Business Units: 1. are encouraged to use the same form consistently for all Conservation Interests that the BU monitors and in all cases, all required fields must be completed, 2. are encouraged to provide the landowner with a copy of the monitoring report and request that it be signed and, if feasible, notarized to indicate landowner's agreement with its contents, and 3. must maintain monitoring reports in accordance with the Conservancy's Records Retention Schedule. 3 E</p>

Supplemental Information

Return Reference	Explanation
Schedule D, Part II, Line 5	<p>Compliance Status The Monitoring Team, with approval of the Business Unit director or the director's designee, shall determine the compliance status of the Conservation Interest as one of the following 1 In compliance 2 In review 3 In violation If voluntary resolution of a violation is not possible (e.g., because the time period to bring a judicial action will end under applicable statutes of limitation), the Business Unit will proceed with formal enforcement Formal enforcement action shall be taken in accordance with an enforcement plan to be developed by the Business Unit and assigned attorney and approved by the Regional Director or in the U.S., by the Division Director If the enforcement plan includes litigation, approval of the responsible Associate General Counsel and General Counsel shall be obtained prior to initiation of litigation</p>

Supplemental Information

Return Reference	Explanation
Schedule D, Part II, Line 9	<p>The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to the Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.</p>

Supplemental Information

Return Reference	Explanation
Schedule D, Part V, Line 4	<p>The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.</p>

Supplemental Information	
Return Reference	Explanation
Schedule D, Part X, Line 2	The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified the Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily revenue from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XI, Line 2d	Costs of Goods Sold, Rental Related Expenses and Special Fundraising Event Expenses

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XI, Line 4b	Valuation Gain on Trademarks, Other Assets and Foreign Exchange, Revenues of Unconsolidated Subsidiaries

Supplemental Information	
Return Reference	Explanation
Schedule D, Part XII, Line 2d	Cost of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Expenses of Consolidated subsidiaries

**SCHEDULE F
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Statement of Activities Outside the United States

- Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
► Attach to Form 990.
► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

**Open to Public
Inspection**

Employer identification number

53-0242652

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States

3 Activities per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
See Add'l Data					
3a Sub-total					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	39	791			122,745,347

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

[illegible]

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter 181

3	Enter total number of other organizations or entities	17
---	---	----

Part III	Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
-----------------	---

Part III can be duplicated if additional space is needed.

[illegible]

Part IV Foreign Forms

- 1 Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* ☐ Yes ☒ No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)* ☒ Yes ☐ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U S Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)* ☒ Yes ☐ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* ☒ Yes ☐ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U S Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* ☒ Yes ☐ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713, don't file with Form 990)* ☐ Yes ☒ No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
Schedule F, Part I, Line 2	<p>The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U S federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities The SOP is excerpted as follows All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements 1 agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments, and 2 the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget Essential team members are a Project Manager, a Grants Specialist, and an Attorney As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff</p>

Additional Data

Software ID: 18007995

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Central America and the Caribbean	8	51	Program Services	Conservation of the lands and waters on which all life depends	13,509,975
East Asia and the Pacific	12	299	Program Services	Conservation of the lands and waters on which all life depends	36,700,433

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Europe (including Iceland and Greenland)	4	38	Program Services	Conservation of the lands and waters on which all life depends	3,479,542
North America (including Canada and Mexico, but not the United States)	2	73	Program Services	Conservation of the lands and waters on which all life depends	15,179,275

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
South America	7	231	Program Services	Conservation of the lands and waters on which all life depends	39,482,766
South Asia	1	17	Program Services	Conservation of the lands and waters on which all life depends	2,673,916

Form 990 Schedule F Part I - Activities Outside The United States					
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Sub-Saharan Africa	5	82	Program Services	Conservation of the lands and waters on which all life depends	11,719,440

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Central America and the Caribbean	Conservation of the lands and waters on which all life depends	4,261,622	ETF, Wire, Check	0		
		East Asia and the Pacific	Conservation of the lands and waters on which all life depends	2,108,399	ETF, Wire, Check	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Europe (including Iceland and Greenland)	Conservation of the lands and waters on which all life depends	238,679	ETF, Wire, Check	0		
		North America (including Canada and Mexico, but not the United States)	Conservation of the lands and waters on which all life depends	2,159,133	ETF, Wire, Check	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		South America	Conservation of the lands and waters on which all life depends	2,870,987	ETF, Wire, Check	0		
		South Asia	Conservation of the lands and waters on which all life depends	197,825	ETF, Wire, Check	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States								
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Sub-Saharan Africa	Conservation of the lands and waters on which all life depends	8,075,587	ETF, Wire, Check	0		

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493072007160

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Fundraising Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒ Mail solicitations

e

☒ Solicitation of non-government grants

b

☒ Internet and email solicitations

f

☒ Solicitation of government grants

c

☒ Phone solicitations

g

☒ Special fundraising events

d

☒ In-person solicitations

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes

☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Tallwave LLC 6263 N Scottsdale Road Suite 180 Scottsdale, AZ 85250	Professional Fundraising Counsel-Placing and managing digital advertising to support TNC's fundraising goals		No	0	5,216,882	-5,216,882
New Canvassing Experience 1812 Main Street Bastrop, TX 78602	Professional Fundraiser-Face-to-face and canvassing fundraising to support TNC	Yes		1,913,095	3,167,932	-1,254,837
Professional Fundraising Services LLC 525 W Monroe Suite 900 Chicago, IL 60606	Professional Fundraiser-Face-to-face and canvassing fundraising to support TN	Yes		446,085	2,494,650	-2,048,565
Dialogue Direct 351-353 West 39th Street New York, NY 10018	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes		3,340,212	2,258,099	1,082,113
The Compass Group Inc 2251 Eisenhower Avenue Suite 1916 Alexandria, VA 22314	Professional fundraising counseling services for strategic support of TNC's campaigns for several business units		No	0	584,250	-584,250
UpFundraising 550 Queen Street East Suite 145 Toronto, Ontario CA M5A 1V2	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes		488,798	1,180,415	-691,617
WAYS Fundraising 600 B Street Suite 300 San Diego, CA 92101	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes		774,224	1,003,214	-228,990
APCO Group US Inc 315 W 36th Street Level 10 New York, NY 10018	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes		531,927	874,587	-342,660
Donor Services Group Inc 1200 Wilshire Blvd Suite 650 Los Angeles, CA 90017	Professional Fundraiser-Telemarketing fundraising services to acquire donors and implementation of an ongoing program of gift planning cultivation	Yes		1,794,948	798,100	996,848
3Sixty Fundraising LLC c/o WeWork 33 Irving Place New York, NY 10003	Professional Fundraiser-Canvassing and face-to-face fundraising for TNC to acquire donors	Yes		135,983	707,312	-571,329
Total				9,425,272	18,285,441	-8,860,169

3

List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

All States

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat No 50083H

Schedule G (Form 990 or 990-EZ) 2018

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d)
		Hong Kong Gala (event type)	APCRO Holding (event type)	45 (total number)	Total events (add col (a) through col (c))
Revenue	1 Gross receipts	2,585,026	18,042,429	481,534	21,108,989
	2 Less Contributions	1,767,779	17,267,969	299,292	19,335,040
	3 Gross income (line 1 minus line 2)	817,247	774,460	182,242	1,773,949
Direct Expenses	4 Cash prizes	0	0	0	0
	5 Noncash prizes	0	0	0	0
	6 Rent/facility costs	0	0	0	0
	7 Food and beverages	0	0	0	0
	8 Entertainment	0	0	0	0
	9 Other direct expenses	1,423,290	20	494,567	1,917,877
	10 Direct expense summary Add lines 4 through 9 in column (d) ▶				1,917,877
	11 Net income summary Subtract line 10 from line 3, column (d) ▶				-143,928

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____

11 Does the organization conduct gaming activities with nonmembers?	<input type="checkbox"/> Yes <input type="checkbox"/> No						
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?	<input type="checkbox"/> Yes <input type="checkbox"/> No						
13 Indicate the percentage of gaming activity conducted in							
a The organization's facility	<table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">13a</td> <td style="width: 80%;"></td> <td style="width: 10%; text-align: center;">%</td> </tr> <tr> <td style="text-align: center;">13b</td> <td></td> <td style="text-align: center;">%</td> </tr> </table>	13a		%	13b		%
13a		%					
13b		%					
b An outside facility							

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ►

Address ►

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ **Yes** ☐ **No**

b If "Yes," enter the amount of gaming revenue received by the organization ► \$ and the amount of gaming revenue retained by the third party ► \$

c If "Yes," enter name and address of the third party

Name ►

Address ►

16 Gaming manager information

Name ►

Gaming manager compensation ► \$

Description of services provided ►

☐ Director/officer

☐ Employee

☐ Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ **Yes** ☐ **No**

b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Return Reference

Explanation

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule I
(Form 990)

Department of the
Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public
Inspection

Employer identification number
53-0242652

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed

(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) See Additional Data							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 429

3 Enter total number of other organizations listed in the line 1 table 37

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22

Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Return Reference	Explanation
Schedule I, Part I, Line 2	<p>The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U S federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1 agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments, and 2 the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.</p>

Additional Data

Software ID: 18007995
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE COAST HERITAGE TRUST 1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM, ME 04086	68-0256214	501(c)(3)	192,500				Conservation Activities
STATE OF MICHIGAN 1504 WEST WASHINGTON STREET MARQUETTE, MI 49855	23-7222333	501(c)(3)	127,814				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FORTERRA 901 FIFTH AVENUE SUITE 2200 SEATTLE, WA 98164	94-3112461	501(c)(3)	47,815				Conservation Activities
ENVISION UTAH 254 SOUTH 600 EAST SUITE 201 SALT LAKE CITY, UT 84102	34-6401483	501(c)(3)	15,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SIMONG WEST FORESTS LLC FOREST INVESTMENTS ASSOC 15 PIEDMOND CENTER SUITE 350 ATLANTA, GA 30305	95-2566122		1,582,746				Conservation Activities
FEATHER RIVER LAND TRUST P O BOX 1826 QUINCY, CA 95971	31-1766444	501(c)(3)	448,478				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DAMARISCOTTA RIVER ASSOCIATION 110 BELEVEDERE ROAD DAMARISCOTTA, ME 04543	23-7303162	501(c)(3)	8,341				Conservation Activities
MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	501(c)(3)	121,652				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMONWEALTH OF MASSACHUSETTS STATE TREASURER PO BOX 417103 BOSTON, MA 02241	42-0897662	501(c)(3)	40,702				Conservation Activities
ISLAND CONSERVATION LONG MARINE LAB 2100 DELAWARE AVENUE SUITE 1 SANTA CRUZ, CA 95060	91-1839907	501(c)(3)	40,548				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLACK SWAMP CONSERVANCY PO BOX 332 PERRYSBURG, OH 43552	34-1746749	501(c)(3)	11,390				Conservation Activities
US ARMY CORPS OF ENGINEERS 69 DARLINGTON AVENUE WILMINGTON, DE 19973	36-3977631	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KENTUCKY STATE TREASURER 1050 US HIGHWAY 125 SOUTH SUITE 100 FRANKFORT, KY 40601	35-6002041	501(c)(3)	67,700				Conservation Activities
USDA FOREST SERVICE PO BOX 301550 LOS ANGELES, CA 900301550	72-0564834	501(c)(3)	197,489				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR WHOLE COMMUNITIES PO BOX 5483 BURLINGTON, VT 05402	51-0462232	501(c)(3)	9,515				Conservation Activities
UCSC CASHIER OFFICE 1156 HIGH STREET SANTA CRUZ, CA 95064	15-0532082	501(c)(3)	57,247				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CORNELL UNIVERSITY PO BOX 22 ITHACA, NY 148510022	15-0532082	501(c)(3)	308,571				Conservation Activities
SUSAN C THIBEAU ESQ 6B SCHOOL STREET PO BOX 700 BERWICK, ME 039010700	86-1151502		40,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOUISIANA STATE UNIVERSITY OFFICE OF ACCOUNTING SERVICES SPONSORED PROGRAM ACCOUNTING BATON ROUGE, LA 70803	23-7052846	501(c)(3)	21,577				Conservation Activities
SOUTH DAKOTA GRASSLAND COALITION P O BOX 401 PRESHO, SD 575685402	63-0779657	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR RESOURCE ECONOMICS 2000 M STREET NW SUITE 650 WASHINGTON, DC 20236	94-2578166	501(c)(3)	10,000				Conservation Activities
IUCN-THE WORLD CONSERVATION UNION 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON, DC 20009	23-2564522	501(c)(3)	18,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SKAGIT LAND TRUST P O BOX 1017 MOUNT VERNON, WA 98273	91-1533402	501(c)(3)	59,666				Conservation Activities
COALITION FOR THE UPPER SOUTH PLATTE P O BOX 726 LAKE GEORGE, CO 80827	84-1469785	501(c)(3)	94,592				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COUNCIL OF GREAT LAKES GOVERNORS INC 20 NORTH WACKER DRIVE SUITE 2700 CHICAGO, IL 60606	16-6002567	501(c)(3)	30,000				Conservation Activities
LOWER PLATTE S NAT RES DIST 3125 PORTIA STREET BOX 83581 LINCOLN, NE 685013581	90-0885216	501(c)(3)	7,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BIG CREEK RANCH LLC PO BOX 5987 KETCHUM, ID 83340	93-0896496		122,011				Conservation Activities
ANDROSCOGGIN LAND TRUST PO BOX 3145 AUBURN, ME 042123145	82-1687062	501(c)(3)	440,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GULF OF MAINE RESEARCH INSTITUTE 350 COMMERICAL STREET PORTLAND, ME 04101	01-0504905	501(c)(3)	17,900				Conservation Activities
NATIONAL AUDUBON SOCIETY AUDUBON NEW YORK 200 TRILLIUM LANE ALBANY, NY 12203	13-1624102	501(c)(3)	31,581				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE FOREST STEWARDS GUILD 2019 GALISTEO STREET SANTA FE, NM 87505	85-0446866	501(c)(3)	147,414				Conservation Activities
INDIANA DEPARTMENT OF NATURAL RESOURCES 402 WEST WASHINGTON STREET ROOM W267 INDIANAPOLIS, IN 46204	30-0747064	501(c)(3)	785,723				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE SAND COUNTY FOUNDATION INC 131 WEST WILSON STREET SUITE 610 MADISON, WI 53703	39-6089450	501(c)(3)	5,500				Conservation Activities
LAWYERS TITLE OF CINCINNATI INC 3500 RED BANK ROAD CINCINNATI, OH 45227	31-0732454		179,246				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSOULA COUNTY WEED DISTRICT 2825 SANTA FE COURT MISSOULA, MT 59808	81-6001397	501(c)(3)	6,000				Conservation Activities
WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	25-1053485	501(c)(3)	25,195				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STANFORD UNIVERSITY 371 SERRA MALL NATIONAL CAPITAL PROJECT STANFORD, CA 94305	94-1156365	501(c)(3)	211,645				Conservation Activities
MARSHALL ISLANDS MARINE RESOURCE AUTHORITY PO BOX 860 MAJURO, MH 96960	38-3183846	501(c)(3)	155,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WASHINGTON RESOURCE CONSERVATION & DEVELOPMENT COUNCIL 109 SOUTH THIRD STREET YAKIMA, WA 98901	91-1810332	501(c)(3)	37,465				Conservation Activities
MESC DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	63-0779657	501(c)(3)	75,731				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WELLS NATIONAL ESTUARINE RESEARCH RESERVE 342 LAUDHOLM FARM ROAD WELLS, ME 04090	01-0459976	501(c)(3)	29,175				Conservation Activities
LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	501(c)(3)	42,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
QUINULT INDIAN NATION PO BOX 70 TAHOLAH, WA 98587	91-0760952	501(c)(3)	31,183				Conservation Activities
ATLANTIC SALMON FEDERATION 14 MAINE STREET SUITE 202 BRUNSWICK, ME 04011	13-2618801	501(c)(3)	80,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ECOADAPT INC PO BOX 11195 BAINBRIDGE ISLAND, WA 98110	26-3303629	501(c)(3)	7,000				Conservation Activities
NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	501(c)(3)	48,200				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	501(c)(3)	7,413				Conservation Activities
MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	501(c)(3)	92,867				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ST JUDE CHILDRENS RESEARCH HOSPITAL 262 DANNY THOMAS PLACE MEMPHIS, TN 381053678	62-0646012	501(c)(3)	6,000				Conservation Activities
COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	501(c)(3)	38,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CAPE COD COMMERCIAL FISHERMENS ALLIANCE 1566 MAIN STREET CHATHAM, MA 02633	04-3138784	501(c)(3)	66,000				Conservation Activities
LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	501(c)(3)	113,971				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WWRC ACTION FUND 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	23-7097680	501(c)(4)	25,000				Conservation Activities
BIG SKY FILM INSTITUTE 113 WEST FRONT STREET SUITE 105 MISSOULA, MT 59802	20-1937230	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION LAW CENTER INC 116 SOUTH INDIANA AVENUE SUITE 4 BLOOMINGTON, IN 47408	20-2321854	501(c)(3)	18,280				Conservation Activities
OAK RIDGE ASSOCIATED UNIVERSITIES PO BOX 117 MS 120 43 OAK RIDGE, TN 378310117	94-3116339	501(c)(3)	129,150				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KENNEBEC LAND TRUST PO BOX 261 WINTHROP, ME 04364	01-0440729	501(c)(3)	10,000				Conservation Activities
FLORENCE CRITTENTON SERVICES OF COLORADO 55 SOUTH ZUNI STREET DENVER, CO 80223	84-0429686	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BEAR RIVER LAND CONSERVANCY 195 NORTH 200 WEST P O BOX 4565 LOGAN, UT 843234565	27-4698179	501(c)(3)	20,000				Conservation Activities
MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	45-3848336	501(c)(3)	120,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON WATER RESOURCES DEPARTMENT NORTH MALL OFFICE BUILDING 725 SUMMER STREET NE SUITE A SALEM, OR 973011266	47-1841490	501(c)(3)	100,000				Conservation Activities
THE CONSERVATION ALLIANCE PO BOX 1275 BEND, OR 97709	94-3100867	501(c)(3)	5,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	501(c)(3)	25,000				Conservation Activities
OHIO ENVIRONMENTAL COUNCIL 1207 GRANDVIEW AVENUE SUITE 201 COLUMBUS, OH 432123449	31-0805578	501(c)(3)	16,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SALT LAKE CITY FILM CENTER & ARTISTS COLLABORATIVE 122 SOUTH MAIN STREET SALT LAKE CITY, UT 84101	76-3077659	501(c)(3)	7,000				Conservation Activities
WILDLIFE CONSERVATION SOCIETY 2300 SOUTHERN BOULEVARD BROX, NY 104601068	13-1740011	501(c)(3)	16,411				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UTAH STATE UNIVERSITY INFORMATION TECHNOLOGY 4420 OLD MILL HILL LOGAN, UT 84322	87-6000528	501(c)(3)	127,387				Conservation Activities
UNIVERSITY OF WASHINGTON 1501 EAST MADISON STREET SUITE 100 SEATTLE, WA 98122	91-6001537	501(c)(3)	233,633				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF SOUTHERN MISSISSIPPI OFFICE OF RESEARCH ADMINISTRATION 118 COLLEGE DRIVE BOX 5157 HATTIESBURG, MS 39406	64-6000818	501(c)(3)	49,468				Conservation Activities
UNIVERSITY OF NEW HAMPSHIRE 59 COLLEGE ROAD TAYLOR HALL DURHAM, NH 03824	47-1841490	501(c)(3)	139,270				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MAINE 5722 DEERING HALL ANALYTICAL LABORATORY ORONO, ME 04469	95-1644628	501(c)(3)	31,265				Conservation Activities
UNIVERSITY OF ILLINOIS ILLINOIS INDIANA SEA GRANT WEST PEABODY DRIVE 374 URBANA, IL 61801	37-6000511	501(c)(3)	45,360				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF IDAHO 875 PERIMETER DRIVE MS 3020 MOSCOW, ID 838443020	82-6000945	501(c)(3)	34,734				Conservation Activities
UNIVERSITY OF HAWAII OFFICE OF RESEARCH SERVICES 2440 CAMPUSROAD BOX 368 HONOLULU, HI 96822	99-6000354	501(c)(3)	139,154				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF GEORGIA 180 EAST GREEN STREET ATHENS, GA 306022152	87-6000528	501(c)(3)	15,000				Conservation Activities
UNIVERSITY OF CALIFORNIA AT SANTA CRUZ CASHIER OFFICE 1156 HIGH STREET SANTA CRUZ, CA 95064	72-0564834	501(c)(3)	6,753				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF ARIZONA PO BOX 3520 TUCSON, AZ 85722	74-2579628	501(c)(3)	9,055				Conservation Activities
TREASURER STATE OF MAINE PO BOX 9101 AUGUSTA, ME 04332	95-4302067	501(c)(3)	100,992				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF TENNESSEE MORGAN HALL ROOM 103 KNOXVILLE, TN 37996	62-6001636	501(c)(3)	74,621				Conservation Activities
RESEARCH FOUNDATION OF SUNY PO BOX 9 ALBANY, NY 122010009	14-1368361	501(c)(3)	15,891				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA 9500 GILMAN DRIVE MC 0009 UNIVERSITY OF CALIFORNIA LA JOLLA, CA 920930009	95-6006144	501(c)(3)	1,319,839				Conservation Activities
THE CONSERVATION FUND 14951 A CASPAR ROAD BOX 50 CASPAR, CA 95420	52-1388917	501(c)(3)	25,003				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF WISCONSIN CASHIERS OFFICE PO BOX 88 WHITEWATER, WI 53190	34-1987583	501(c)(3)	13,357				Conservation Activities
CATAMOUNT INSTITUTE 740 W CARAMILLO STREET COLORADO SPRINGS, CO 80907	86-1151502	501(c)(3)	7,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MICHIGAN STATE UNIVERSITY BOARD OF TRUSTEES 426 AUDITORIUM RD ROOM 360 EAST LANSING, MI 48824	85-0446866	501(c)(3)	27,989				Conservation Activities
FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICE REVENUE PROCESSING STATION 407 SOUTH CALHOUN ST ROOM 121 TALLAHASSEE, FL 323990800	02-0355374	501(c)(3)	71,160				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENVIRONMENTAL DEFENSE FUND INCORPORATED 257 PARK AVENUE SOUTH 17TH FLOOR NEW YORK, NY 10010	11-6107128	501(c)(3)	44,987				Conservation Activities
COLORADO STATE UNIVERSITY FOUNDATION 410 UNIVERSITY SERVICES CENTER 601 S HOWES STREET FORT COLLINS, CO 80523	23-7098397	501(c)(3)	25,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SITKA CONSERVATION SOCIETY 207 LINCOLN ST SUITE 4 BOX 6533 SITKA, AK 99835	92-0096633	501(c)(3)	7,499				Conservation Activities
TOWER FOUNDATION OF SAN JOSE STATE UNIVERSITY ONE WASHINGTON SQUARE SAN JOSE, CA 951920183	93-6026088	501(c)(3)	41,225				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 972385370	93-0785786	501(c)(3)	10,000				Conservation Activities
THE OHIO STATE UNIVERSITY OFFICE OF SPONSORED PROGRAMS 1960 KENNY ROAD COLUMBUS, OH 43210	31-6025986	501(c)(3)	8,411				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE TRUSTEES OF PRINCETON UNIVERSITY 701 CARNEGIE CENTER PRINCETON, NJ 07848	21-0634501	501(c)(3)	68,100				Conservation Activities
KLAMATH WATERSHED PARTNERSHIP 205 RIVERSIDE DRIVE SUITE C KLAMATH FALLS, OR 97601	22-3617000	501(c)(3)	16,519				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PECONIC GREEN GROWTH 651 WEST MAIN STREET RIVERHEAD, NY 11901	61-1573435	501(c)(3)	5,500				Conservation Activities
DOWNEAST SALMON FEDERATION 187 MAIN STREET COLUMBIA FALLS, ME 04623	01-0532938	501(c)(3)	146,123				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GREATER OREGON CITY WATERSHED COUNCIL PO BOX 927 OREGON CITY, OR 97045	94-2392007	501(c)(3)	5,282				Conservation Activities
SUSSEX COUNTY MUNICIPAL UTILITIES GROUP 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	62-0646012	501(c)(3)	65,674				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE GARDENAERIAL 74 BROWNS RACE ROCHESTER, NY 14614	27-4112147	501(c)(3)	10,000				Conservation Activities
BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	501(c)(3)	64,783				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHEAST LAND TRUST OF NEW HAMPSHIRE PO BOX 675 12 CENTER STREET 2ND FLOOR EXETER, NH 03833	02-0355374	501(c)(3)	106,806				Conservation Activities
FRIENDS OF VERDE RIVER GREENWAY PO BOX 2535 COTTONWOOD, AZ 86326	45-2927355	501(c)(3)	121,597				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SPRUCE ROOT INC ONE SEALASKA PLAZA SUITE 400 JUNEAU, AK 99801	45-4295940	501(c)(3)	60,000				Conservation Activities
UPPER PENINSULA LAND CONSERVANCY 2208 US HIGHWAY 41 SOUTH MARQUETTE, MI 49855	38-3467972	501(c)(3)	10,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GEORGIA FORESTRY COMMISSION PO BOX 100287 ATLANTA, GA 303840287	81-4748516	501(c)(3)	103,613				Conservation Activities
KOSCIUSKO SOIL AND WATER CONSERVATION 217 EAST BELL WARSAW, IN 46582	95-1644628	501(c)(3)	40,118				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MOHAWK HUDSON LAND CONSERVANCY 425 KENWOOD AVENUE DELMAR, NY 12054	14-1754157	501(c)(3)	100,000				Conservation Activities
THREE RIVERS LAND TRUST PO BOX 295 ALFRED, ME 04002	01-0539771	501(c)(3)	55,853				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HYLIE WEST ESQ PO BOX 1419 DAMARISCOTTA, ME 04543	92-0168869		82,159				Conservation Activities
SCOTT RIVER WATER TRUST PO BOX 591 ETNA, CA 96027	01-0924657	501(c)(3)	17,392				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILDLAND RESTORATION INTERNATIONAL INC PO BOX 1983 DUXBURY, MA 023311983	85-0404817	501(c)(3)	50,333				Conservation Activities
FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION 2796 OVERSEAS HIGHWAY SUITE 119 MARATHON, FL 33050	23-1966295	501(c)(3)	33,479				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR RESPONSIBLE TRAVEL 1225 I STREET NORTHWEST SUITE 600 WASHINGTON, DC 20005	52-2391916	501(c)(3)	7,500				Conservation Activities
MAINE COAST FISHERMENS ASSOCIATION 14 MAINE STREET SUITE 412 GH BOX 40 BRUNSWICK, ME 04002	13-4337702	501(c)(3)	45,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 183012999	88-6000024	501(c)(3)	41,835				Conservation Activities
TECUMSEH LAND PRESERVATION ASSOCIATION PO BOX 417 YELLOW SPRINGS, OH 45387	31-1313236	501(c)(3)	22,750				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MUSCATINE COUNTY SOIL AND WATER CONSERVATION DISTRICT 3500 OAKVIEW DRIVE SUITE A MUSCATINE, IA 52761	68-0256214	501(c)(3)	14,048				Conservation Activities
TOWN OF PHILLIPS 15 RUSSELL STREET PHILLIPS, ME 04966	82-3071186	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHEAST ALASKA WILDERNESS EXPLORATION ANALYSIS AND DISCOVERY PO BOX 306 GUSTAVUS, AK 99826	92-0168869	501(c)(3)	75,641				Conservation Activities
THE CORPS NETWORK 1275 K STREET NORTHWEST SUITE 1050 WASHINGTON, DC 20005	52-1480202	501(c)(3)	60,058				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RANNEY SCHOOL 235 HOPE ROAD TINTON FALLS, NJ 07724	22-1853774	501(c)(3)	25,000				Conservation Activities
OHIO NORTHERN UNIVERSITY 525 SOUTH MAIN STREET ADA, OH 43210	34-4429091	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	501(c)(3)	21,431				Conservation Activities
NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	501(c)(3)	60,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PIKE COUNTY SOIL AND WATER CONSERVATION DISTRICT 2101 EAST MAIN STREET PETERSBURG, IN 47567	02-0773133	501(c)(3)	26,720				Conservation Activities
UTAH CLEAN ENERGY ALLIANCE INC 1014 2ND AVENUE SALT LAKE CITY, UT 84106	37-1438788	501(c)(3)	51,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE INSTITUTE FOR BIRD POPULATION PO BOX 1346 POINT REYES STATION, CA 94956	68-0175012	501(c)(3)	15,810				Conservation Activities
ROWAN UNIVERSITY 201 MULLICA HILL ROAD ROBINSON HALL GLASSBORO, NJ 08028	22-3617000	501(c)(3)	45,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRAND VALLEY WATER USERS ASSOCIATION 1147 24 ROAD GRAND JUNCTION, CO 81505	84-0402700	501(c)(3)	388,564				Conservation Activities
AMERICAN RIVER CONSERVANCY PO BOX 562 COLOMA, CA 95613	68-0195752	501(c)(3)	54,023				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE SUITE 8 DURANGO, CO 81301	27-4506183	501(c)(3)	98,625				Conservation Activities
NUTRIENT STEWARDSHIP COUNCIL 5151 REED ROAD SUITE 126 C COLUMBUS, OH 43220	47-1496411	501(c)(3)	29,602				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HUDSON RIVER WATERSHED ALLIANCE PO BOX 272 DELMAR, NY 12054	45-2772407	501(c)(3)	16,875				Conservation Activities
RUTGERS STATE UNIVERSITY RUTGERS ECOCOMPLEX 1200 FLORENCE COLUMBUS ROAD BORDENTOWN, NJ 08505	22-6001086	501(c)(3)	24,244				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTANA CONSERVATION CORPS INC HC58 BOX34C CHOTEAU, MT 59422	81-0467431	501(c)(3)	10,000				Conservation Activities
CONSERVATION LANDS FOUNDATION INC 835 EAST 2ND AVENUE SUITE 314 DURANGO, CO 81301	20-8924520	501(c)(3)	6,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ADIRONDACK LAND TRUST INC PO BOX 65 8 NATURE WAY KEENE VALLEY, NY 12943	22-2559576	501(c)(3)	108,676				Conservation Activities
CITY PARKS FOUNDATION 830 FIFTH AVENUE NEW YORK, NY 100657001	13-3561657	501(c)(3)	7,666				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMUNITY INITIATIVES 1000 BROADWAY SUITE 480 OAKLAND, CA 94607	94-3255070	501(c)(3)	25,000				Conservation Activities
MANADA CONSERVANCY PO BOX 25 HUMMELSTOWN, PA 17036	25-1784517	501(c)(3)	9,250				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BERKS NATURE 575 ST BERNARDINE STREET READING, PA 19607	23-1966295	501(c)(3)	15,750				Conservation Activities
CENTRAL PENNSYLVANIA CONSERVANCY 401 EAST LOUTHER STREET SUITE 308 CARLISLE, PA 17013	23-2191037	501(c)(3)	8,700				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LEBANON VALLEY CONSERVANCY INC 752 WILLOW STREET SUITE E LEBANON, PA 17046	25-1866023	501(c)(3)	8,000				Conservation Activities
THE RECTOR AND VISITORS OF THE UNIVERSITY OF VIRGINIA PO BOX 400869 CHARLOTTESVILLE, VA 22904	54-6001796	501(c)(3)	42,740				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PLANNED PARENTHOOD OF WESTERN PENNSYLVANIA 933 LIBERTY AVENUE PITTSBURGH, PA 15222	25-0965474	501(c)(3)	15,000				Conservation Activities
TOWN OF VAIL 75 SOUTH FRONTAGE ROAD VAIL, CO 81657	84-0571385	501(c)(3)	13,584				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
D&R GREENWAY LAND TRUST INC ONE PRESERVATION PLACE PRINCETON, NJ 08540	22-3035836	501(c)(3)	100,000				Conservation Activities
INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE 1201 EYE STREET NORTHWEST WASHINGTON, DC 20006	52-1041632	501(c)(3)	96,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INTERNATIONAL OCEAN FILM FESTIVAL 1007 GENERAL KENNEDY AVENUE SUITE 205 SAN FRANCISCO, CA 94129	36-4568001	501(c)(3)	5,100				Conservation Activities
BOARD OF REGENTS OF THE UNIVERSITY OF WISCONSIN SYSTEM RESEARCH AND SPONSORED PROGRAMS DRAWER 538 MILWAUKEE, WI 532780538	87-0527602	501(c)(3)	10,385				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HALF MOON BAY COMMERCIAL FISHERIES TRUST 580 MYRTLE STREET HALF MOON BAY, CA 94019	47-4501396	501(c)(3)	28,500				Conservation Activities
NORTH CAROLINA WILDLIFE RESOURCES COMMISSION CONTROLLERS OFFICE 1702 ACCOUNTS RECEIVABLE RALEIGH, NC 276991702	33-0735400	501(c)(3)	22,224				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILCOX ABSTRACT AND TITLE COMPANY 307 WEST BURKITT SHERIDAN, WY 82801	83-0468561	501(c)(3)	59,000				Conservation Activities
CHICAGO PARK DISTRICT 541 NORTH FAIRBANKS COURT 6TH FLOOR CHICAGO, IL 60611	36-6005822	501(c)(3)	66,346				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO CATTLEMENS AGRICULTURAL LAND TRUST 8833 RALSTON ROAD ARVADA, CO 80002	94-2936961	501(c)(3)	6,000				Conservation Activities
ABC TITLE AND CLOSING SERVICES LLC 300 MAIN STREET SUITE A ORDWAY, CO 81063	93-0785786		110,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF LYME TAX COLLECTOR 480 HAMBURG ROAD LYME, CT 06371	27-3444564	501(c)(3)	25,000				Conservation Activities
THE TRUST FOR PUBLIC LAND 20 COMMUNITY PLACE SUITE 7 MORRISTOWN, NJ 07960	23-7222333	501(c)(3)	82,200				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION SCIENCE PARTNERS INC 11050 PIONEER TRAIL SUITE 202 TRUCKEE, CA 96161	45-2504981	501(c)(3)	75,725				Conservation Activities
OAHU ECONOMIC DEVELOPMENT BOARD 735 BISHOP STREET SUITE 424 HONOLULU, HI 96813	99-0229787	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TITLE PROFESSIONALS INC 295 HARMON AVENUE NORTHWEST WARREN, OH 44483	94-3255070		316,452				Conservation Activities
STROUD WATER RESEARCH CENTER INC 970 SPENCER ROAD AVONDALE, PA 193119514	52-2081073	501(c)(3)	33,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
QUILEUTE TRIBE PO BOX 279 LA PUSH, WA 98350	94-3207299	501(c)(3)	33,048				Conservation Activities
RENSSELAER PLATEAU ALLIANCE INC PO BOX 790 AVERILL PARK, NY 12018	94-3444825	501(c)(3)	30,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PFLEGER INSTITUTE OF ENVIRONMENTAL RESEARCH 315 HARBOR DRIVE S/ SUITE B OCEANSIDE, CA 92054	33-0735400	501(c)(3)	197,138				Conservation Activities
NEW VENTURE FUND 1201 CONNECTICUT AVENUE NW SUITE 300 WASHINGTON, DC 20036	20-5806345	501(c)(3)	31,543				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WESTERN RESOURCE ADVOCATES 2260 BASELINE ROAD SUITE 200 BOULDER, CO 80302	84-1113831	501(c)(3)	83,000				Conservation Activities
REEF CHECK FOUNDATION 13723 FIJI WAY SUITE B2 MARINA DEL REY, CA 90292	95-4858649	501(c)(3)	39,850				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SWAN VALLEY CONNECTIONS 6887 MT HIGHWAY 83 CONDON, MT 59826	81-0512368	501(c)(3)	16,500				Conservation Activities
STEWARDSHIP PARTNERS 815 WESTERN AVENUE SUITE 420 SEATTLE, WA 98104	91-1939506	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NICHOLLS STATE UNIVERSITY CONTROLLERS OFFICE BOX 2003 THIBODEAUX, LA 70310	46-2273232	501(c)(3)	33,982				Conservation Activities
MISSISSIPPI SOIL AND WATER CONSERVATION COMMISSION 680 MONROE STREET JACKSON, MS 39202	82-6000945	501(c)(3)	68,041				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PROJECT ALS INC 801 RIVERSIDE DRIVE SUITE 6G NEW YORK, NY 10032	13-4019464	501(c)(3)	14,200				Conservation Activities
TOWN OF MT CHASE 1094 SHIN POND ROAD MT CHASE, ME 04765	95-1644628	501(c)(3)	25,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH DAKOTA STATE UNIVERSITY NDSU DEPARTMENT 3100 PO BOX 6050 FARGO, ND 581086050	45-6002439	501(c)(3)	15,000				Conservation Activities
SANTA CLARA VALLEY OPEN SPACE AUTHORITY 33 LAS COLINAS LANE SAN JOSE, CA 95119	77-0518481	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ANTRIM SOIL CONSERVATION DISTRICT 4820 STOVER ROAD BELLAIRE, MI 49615	95-1643378	501(c)(3)	11,033				Conservation Activities
LOS ANGELES COUNTY MUSEUM OF NATURAL HISTORY FOUNDATION 900 EXPOSITION BOULEVARD LOS ANGELES, CA 90007	95-6132185	501(c)(3)	42,040				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE RIVERS PO BOX 782 YARMOUTH, ME 04096	02-0556861	501(c)(3)	114,000				Conservation Activities
SANTA BARBARA BOTANIC GARDEN 1212 MISSION CANYON ROAD SANTA BARBARA, CA 93105	95-1644628	501(c)(3)	68,700				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ELKHORN SLOUGH FOUNDATION 1700 ELKHORN ROAD WATSONVILLE, CA 95076	94-2823247	501(c)(3)	10,250				Conservation Activities
TRUSTEES OF THE UNIVERSITY OF PENNSYLVANIA 3025 WALNUT STREET PHILADELPHIA, PA 19104	23-1352685	501(c)(3)	138,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MALAMA KAHALAWAI INC PO BOX 13240 LAHAINA, HI 96761	99-0359301	501(c)(3)	112,023				Conservation Activities
HURON CONSERVATION DISTRICT 1460 SOUTH VAN DYKE ROAD BAD AXE, MI 48413	38-1850731	501(c)(3)	53,992				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LDS EARTH STEWARDSHIP PO BOX 1476 SALT LAKE CITY, UT 841101476	46-0664843	501(c)(3)	79,553				Conservation Activities
LEAGUE OF ARIZONA CITIES AND TOWNS 1820 WEST WASHINGTON STREET PHOENIX, AZ 85007	33-0735400	501(c)(3)	6,950				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PIERCE CONSERVATION DISTRICT 308 STEWART AVENUE PO BOX 1057 PUYALLUP, WA 98371	59-0756643	501(c)(3)	46,333				Conservation Activities
JEFFERSON CONSERVATION DISTRICT DFC BLDG 56 RM 2604 PO BOX 25426 DENVER, CO 802250426	63-6000724	501(c)(3)	100,831				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF SCHOOL IN THE SQUARE INC 99 CATHERINE ROAD NEW YORK, NY 10033	47-1825735	501(c)(3)	25,000				Conservation Activities
LOUISIANA STATE UNIVERSITY AGRICULTURAL CENTER LSU AG CENTER ACCOUNTING SERVICES 103 EFFERSON HALL BATON ROUGE, LA 70803	13-3893536	501(c)(3)	5,811				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE CENTER FOR COASTAL FISHERIES PO BOX 27 13 ATLANTIC AVENUE STONINGTON, ME 04681	27-0069386	501(c)(3)	25,250				Conservation Activities
SEATTLE PARKS FOUNDATION 105 SOUTH MAIN STREET NUMBER 235 SEATTLE, WA 98104	91-1998597	501(c)(3)	60,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SAN FRANCISCO 1855 FOLSOM STREET BOX 0815 SAN FRANCISCO, CA 94143	13-3561657	501(c)(3)	25,000				Conservation Activities
WEST HARLEM ENVIRONMENTAL ACTION 1854 AMSTERDAM AVENUE NEW YORK, NY 10031	13-3800068	501(c)(3)	5,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURAL COMMUNITIES COALITION 13042 OLD MYFORD ROAD IRVINE, CA 92602	93-1229006	501(c)(3)	42,000				Conservation Activities
BEAR-PAW REGIONAL GREENWAY POST OFFICE BOX 19 63 NOTTINGHAM ROAD DEERFIELD, NH 03037	04-3340659	501(c)(3)	7,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OCCIDENTAL ARTS AND ECOLOGY CENTER 15290 COLEMAN VALLEY ROAD OCCIDENTAL, CA 95465	68-0359676	501(c)(3)	5,184				Conservation Activities
COALITIONS AND COLLABORATIVES INC PO BOX 726 38000 CHEROKEE AVENUE LAKE GEORGE, CO 80827	47-2144690	501(c)(3)	87,250				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP ATTENTION MICHAEL NAIG 502 E 9TH STREET DES MOINES, IA 50319	91-1939506	501(c)(3)	72,000				Conservation Activities
SECORE INTERNATIONAL 4673 NORTHWEST PARKWAY HILLIARD, OH 43026	47-5385160	501(c)(3)	27,633				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUDUBON SOCIETY OF PORTLAND 5151 NORTHWEST CORNELL ROAD PORTLAND, OR 97210	93-6026088	501(c)(3)	24,000				Conservation Activities
S&R CATTLE FARM LLC 177 YOCOM ROAD DAVISVILLE, MO 65456	80-0822937		9,331				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ISANTI SOIL AND WATER CONSERVATION DISTRICT 110 BUCHANAN STREET NORTH CAMBRIDGE, MN 55008	41-1703617	501(c)(3)	14,030				Conservation Activities
NATURA BOLIVIA FOUNDATION 1567 44TH STREET NORTHWEST WASHINGTON, DC 20007	45-3337460	501(c)(3)	30,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OUR KATAHDIN 111 CANYON DRIVE MILLINOCKET, ME 04462	47-2382072	501(c)(3)	10,375				Conservation Activities
PACIFIC CONSERVATION DISTRICT 904 WEST ROBERT BUSH DRIVE SOUTH BEND, WA 98586	82-4455863	501(c)(3)	122,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RANGELEY LAKES HERITAGE TRUST 52 CARRY ROAD OQUOSSOC, ME 04964	91-6001327	501(c)(3)	11,000				Conservation Activities
ST LOUIS UNIVERSITY OFFICE OF RESEARCH SERVICES 3700 WEST PINE MALL ST LOUIS, MO 63108	43-0654872	501(c)(3)	70,455				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SURETY TITLE COMPANY LLC 72 B TUCKHOE ROAD WAYSIDE VILLAGE MARMORA, NJ 08223	22-3154895		25,000				Conservation Activities
BLUE HILL HERITAGE TRUST PO BOX 222 BLUE HILL, ME 04614	22-2655830	501(c)(3)	57,748				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTEREY BAY FISHERIES TRUST 256 FIGUEROA STREET SUITE 1 MONTEREY, CA 94044	47-1978379	501(c)(3)	6,000				Conservation Activities
PATH 2201 WESTLAKE AVENUE SUITE 200 SEATTLE, WA 98121	91-1157127	501(c)(3)	56,118				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MASSACHUSETTS 285 OLD WESTPORT ROAD FOSTER ADMINISTRATION BLDG NORTH DARTMOUTH, MA 02747	04-3167352	501(c)(3)	79,699				Conservation Activities
STOCKING & THOMAS LLC 101 COLEY COVE ROAD LAMOINE, ME 04605	51-0175253		13,900				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WHITEWATER WATERSHED JOINT POWERS BOARD 400 WILSON STREET PO BOX 39 LEWISTON, MN 55952	43-0654872	501(c)(3)	53,727				Conservation Activities
SONOMA LAND TRUST 822 FIFTH STREET SANTA ROSA, CA 95404	27-0069386	501(c)(3)	7,100				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF BROWNVILLE 586 MAIN ROAD BROWNVILLE, ME 04414	68-0256214	501(c)(3)	100,500				Conservation Activities
UPPER GUNNISON RIVER WATER CONSERVANCY DISTRICT 210 WEST SPENCER AVENUE SUITE B GUNNISON, CO 81230	23-7222333	501(c)(3)	70,279				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOYOLA UNIVERSITY CHICAGO 820 NORTH MICHIGAN AVENUE CHICAGO, IL 60611	46-2273232	501(c)(3)	9,942				Conservation Activities
WHATCOM COUNTY PUBLIC WORKS 322 NORTH COMMERCIAL STREET SUITE 120 BELLINGHAM, WA 98225	85-0363268	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE ENVIRONMENTAL EDUCATION ASSOCIATION INC 31 WOODSIDE ROAD BRUNSWICK, ME 04011	01-0383590		25,600				Conservation Activities
FINE ARTS BRIGADE 1328 WEST 2ND AVENUE EUGENE, OR 97405	82-1687062	501(c)(3)	28,250				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CORAL REEF ALLIANCE 1330 BROADWAY SUITE 600 OAKLAND, CA 94612	94-3211245	501(c)(3)	13,511				Conservation Activities
SNOHOMISH CONSERVATION DISTRICT 528 91ST AVENUE NORTHEAST LAKE STEVENS, WA 98258	52-1501259	501(c)(3)	62,575				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHERN TIER CENTRAL REGIONAL PLANNING 8 DENISON PARKWAY EAST SUITE 310 CORNING, NY 14830	16-6002567	501(c)(3)	35,159				Conservation Activities
WORLD RELIEF CORPORATION 841 CENTRAL AVENUE NORTH SUITE C-106 KENT, WA 98032	23-6393344	501(c)(3)	16,186				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YOUTH EMPLOYMENT PROGRAM INC 601 LENA SALMON, ID 83467	82-0483392	501(c)(3)	8,886				Conservation Activities
MEGAN AMANDA KELSO 2836 TICE CREEK DRIVE APARTMENT 1 WALNUT CREEK, CA 94595	60-7055139		7,685				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SACRED HEART UNIVERSITY INC OFFICE OF SPONSORED PROGRAMS 5151 PARK AVENUE FAIRFIELD, CT 06825	06-0776644	501(c)(3)	15,000				Conservation Activities
SHEBOYGAN RIVER PROGRESSIVE FARMERS W8511 GLEN ROAD GLENBEULAH, WI 53023	82-1447276	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TETON RAPTOR CENTER PO BOX 1805 5450 WEST HIGHWAY 22 WILSON, WY 83014	83-0328068	501(c)(3)	7,500				Conservation Activities
THE FOREST PRESERVE DISTRICT OF COOK COUNTY 536 NORTH HARLEM RIVER FOREST, IL 60305	34-6401483	501(c)(3)	27,388				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN FOREST FOUNDATION PO BOX 79423 BALTIMORE, MD 212989240	52-1235124	501(c)(3)	173,047				Conservation Activities
INDIANA UNIVERSITY FOUNDATION INC PO BOX 500 SHOWALTER HOUSE BLOOMINGTON, IN 47402	35-6018940	501(c)(3)	7,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ILLINOIS CORN GROWERS ASSOCIATION PO BOX 1623 BLOOMINGTON, IL 617021623	37-0983416	501(c)(6)	93,000				Conservation Activities
LAFAYETTE AG STEWARDSHIP ALLIANCE 5741 SPRING BROOK ROAD SOUTH WAYNE, WI 53597	82-0864252	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MOUNTAINS TO SOUND GREENWAY TRUST 2701 FIRST AVENUE SUITE 240 SEATTLE, WA 98121	91-1531234	501(c)(3)	19,000				Conservation Activities
VERMONT LAND TRUST 8 BAILEY AVENUE MONTPELIER, VT 05602	23-7222333	501(c)(3)	319,533				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE SIERRA CLUB FOUNDATION 2101 WEBSTER STREET SUITE 1250 OAKLAND, CA 94612	94-6069890	501(c)(3)	18,000				Conservation Activities
TOWN OF FARMINGTON 365 MAIN STREET FARMINGTON, NH 03835	20-2644192	501(c)(3)	14,872				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INTERNATIONAL WILDLIFE REFUGE ALLIANCE 5437 WEST JEFFERSON AVENUE TRENTON, MI 48183	20-3318708	501(c)(3)	77,603				Conservation Activities
AMIGOS BRAVOS PO BOX 238 TAOS, NM 87571	85-0363268	501(c)(3)	14,600				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ROCKY MOUNTAIN YOUTH CORPORATION PO BOX 1960 RANCHOS DE TAOS, NM 87557	85-0404817	501(c)(3)	108,398				Conservation Activities
ERIE SOIL AND WATER CONSERVATION DISTRICT 2900 COLUMBUS AVENUE ROOM 131 SANDUSKY, OH 44870	84-0571385	501(c)(3)	6,531				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLACKFEET COMMUNITY COLLEGE PO BOX 819 BROWNING, MT 59417	81-0378943	501(c)(3)	15,000				Conservation Activities
WATERSHED RESEARCH AND TRAINING CENTER PO BOX 356 HAYFORK, CA 96041	94-3116339	501(c)(3)	652,146				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLUE WATER CONSERVATION DISTRICT 50 EAST MILLER ROAD SANDUSKY, MI 48471	82-1983683	501(c)(3)	50,706				Conservation Activities
INDIANA ASSOCIATION OF SOIL AND WATER CONSERVATION DISTRICT 225 SOUTH EAST STREET SUITE 740 INDIANAPOLIS, IN 46202	94-3140861	501(c)(3)	109,116				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTCLAIR FILM FESTIVAL INC 41 WATCHUNG PLAZA SUITE 345 MONTCLAIR, NJ 07042	27-1732322	501(c)(3)	12,500				Conservation Activities
TONI ANDERSON 2300 WEST WARREN UNIT 4 CHICAGO, IL 60612	34-0643149		12,001				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CARNEGIE INSTITUTE OF WASHINGTON 1530 P STREET NORTHWEST WASHINGTON, DC 20005	53-0196523	501(c)(3)	112,500				Conservation Activities
CLEAN AIR CLEAN ENERGY WASHINGTON 603 STEWART STREET SUITE 819 SEATTLE, WA 98101	82-4455863	501(c)(3)	2,725,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR GLOBAL DEVELOPMENT 2055 L STREET NORTHWEST FLOOR 5 WASHINGTON, DC 20036	52-2351337	501(c)(3)	68,862				Conservation Activities
FRANKLINS PROMISE COALITION INC 192 COACH WAGONER BOULEVARD APALACHICOLA, FL 32320	30-0115977	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTANA WILDLIFE FEDERATION PO BOX 1175 HELENA, MT 59624	81-0303948	501(c)(3)	10,000				Conservation Activities
PUENTE MOVEMENT 1937 WEST ADAMS STREET PHOENIX, AZ 85009	45-3697690	501(c)(3)	7,200				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WESTERN CONNECTICUT COUNCIL OF GOVERNMENTS 1 RIVERSIDE ROAD SANDY HOOK, CT 06482	47-1841490	501(c)(3)	12,000				Conservation Activities
CONSERVATION COALITION OF OKLAHOMA FOUNDATION PO BOX 2571 OKLAHOMA CITY, OK 73101	26-1587829	501(c)(3)	40,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMERCIAL FISHERMEN OF SANTA BARBARA 6 HARBOR WAY APARTMENT 155 SANTA BARBARA, CA 93109	95-2916932	501(c)(6)	29,300				Conservation Activities
NORTH OLYMPIC SALMON COALITION 205 B WEST PATISON STREET PORT HADLOCK, WA 98339	91-1500992	501(c)(3)	90,014				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRAVES COUNTY CONSERVATION DISTRICT 1000 COMMONWEALTH DRIVE MAYFIELD, KY 42066	52-1814742	501(c)(3)	16,196				Conservation Activities
WILLAMETTE PARTNERSHIP 4640 SOUTHWEST MACADAM AVE SUITE 50 PORTLAND, OR 97239	33-1103430	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JUSTIN GREGG BUTMAN 152 161ST STREET PIPESTONE, MN 56164	47-4029284		60,113				Conservation Activities
LANCE LYLE OYE 1553 20TH AVENUE PIPESTONE, MN 56164	50-4764269		60,113				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BALL STATE UNIVERSITY SPONSORED PROJECTS ADMINISTRATION MUNCIE, IN 47306	52-1041632	501(c)(3)	13,960				Conservation Activities
CARROLL COUNTY GOVERNMENT 101 WEST MAIN STREET DELPHI, IN 46923	31-1766444	501(c)(3)	6,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THURSTON COUNTY TITLE 105 8TH AVENUE SOUTHEAST OLYMPIA, WA 98501	52-1235124		495,000				Conservation Activities
TALKING TALONS YOUTH LEADERSHIP PO BOX 8 CEDAR CREST, NM 87008	85-0384305	501(c)(3)	23,434				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GREAT LAKES COMMISSION 1300 VICTORS WAY SUITE 1350 ANN ARBOR, MI 48108	38-6027814		51,839				Conservation Activities
SUSSEX CONSERVATION DISTRICT 23818 SHORTLY ROAD GEORGETOWN, DE 19947	51-0064330	501(c)(3)	31,649				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CARBON ENDOWMENT 76 HAMMOND STREET CAMBRIDGE, MA 02139	82-2265172	501(c)(3)	250,000				Conservation Activities
GREENWAVE ORGANIZATION 315 FRONT STREET NEW HAVEN, CT 06513	47-5438012	501(c)(3)	24,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIDCOAST CONSERVANCY PO BOX 439 290 US ROUTE 1 EDGECOMB, ME 04556	22-2658964	501(c)(3)	5,075				Conservation Activities
TEXAS A&M TRANSPORTATION INSTITUTE 400 HARVEY MITCHELL PARKWAY S SUITE 300 COLLEGE STATION, TX 77845	74-2270624	501(c)(3)	95,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL FISH AND WILDLIFE FOUNDATION 1133 FIFTEENTH STREET NW WASHINGTON, DC 20005	52-1384169	501(c)(3)	200,000				Conservation Activities
SANTA BARBARA MUSEUM OF NATURAL HISTORY 2559 PUESTA DEL SOL SANTA BARBARA, CA 93105	95-1643378	501(c)(3)	5,750				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
RUDMAN & WINCHELL LLC PO BOX 1401 BANGOR, ME 04402	01-0264445		232,300				Conservation Activities
SEMPERVIRENS FUND 419 SOUTH SAN ANTONIO ROAD SUITE 211 LOS ALTOS, CA 94022	94-2155097	501(c)(3)	50,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW JERSEY CONSERVATION FUND 170 LONGVIEW ROAD FAR HILLS, NJ 07931	23-7305963	501(c)(3)	65,000				Conservation Activities
JUBILEE COMMUNITY CHURCH 4231 NORTH GRAND AVENUE ST LOUIS, MO 63107	43-1750382	501(c)(3)	30,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSISSIPPI RIVER TRUST PO BOX 15 STONEVILLE, MS 38776	46-0477373	501(c)(3)	6,667				Conservation Activities
UNITED NATIONS FOUNDATION INC 1750 PENNSYLVANIA AVENUE NW SUITE 300 WASHINGTON, DC 20006	58-2368165	501(c)(3)	65,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PARTNERS FOR CONSERVATION INCORPORATED 20643 COUNTY ROAD J ORDWAY, CO 81063	27-3577543	501(c)(3)	10,000				Conservation Activities
NEW JERSEY TITLE AGENCY OF SALEM COUNTY INC 15 SOUTH MAIN STREET WOODSTOWN, NJ 08098	91-1331348		117,400				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
G & L LAND COMPANY 1553 20TH AVENUE PIPESTONE, MN 56164	41-1863637		133,025				Conservation Activities
SAFE CLEAN WATER FOR LA COUNTY 16633 VENTURA BOULEVARD SUITE 1008 ENCINO, CA 91436	83-1305743	501(c)(3)	55,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GARY COMER YOUTH CENTER INC 7200 SOUTH INGLESIDE AVENUE CHICAGO, IL 60619	45-5399472	501(c)(3)	22,508				Conservation Activities
ARIZONA STATE UNIVERSITY FOUNDATION FOR A NEW AMERICAN UNIVERSITY PO BOX 2260 TEMPE, AZ 852802260	86-6051042	501(c)(3)	46,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OLYMPIA COALITION FOR ECOSYSTEMS PRESERVATION 1007 ROGERS STREET NORTHWEST OLYMPIA, WA 98502	47-1745539	501(c)(3)	39,375				Conservation Activities
THE FRIENDS OF HAWTHORNE 4100 39TH AVENUE SOUTH SEATTLE, WA 98118	91-1459487	501(c)(3)	15,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WHALE SCOUT 20253 86TH PLACE NORTHEAST BOTHELL, WA 98011	35-2476238	501(c)(3)	12,863				Conservation Activities
ADOPT A STREAM FOUNDATION 600 128TH STREET SOUTHEAST EVERETT, WA 98208	91-1333737	501(c)(3)	25,348				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JAMES D COTTRELL PO BOX 38 CHERRYVILLE, MO 65446	49-9448926		6,445				Conservation Activities
PREVENTION INSTITUTE 221 OAK STREET OAKLAND, CA 94607	94-3282858	501(c)(3)	135,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE TETON RIVER PO BOX 768 DRIGGS, ID 83422	82-0527505	501(c)(3)	26,800				Conservation Activities
DOUGLAS SOIL AND WATER CONSERVATION DISTRICT 900 ROBERT STREET SUITE 102 ALEXANDRIA, MN 56308	13-3873765	501(c)(3)	21,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GEORGIA OUTDOOR STEWARDSHIP COALITION INC 100 PEACHTREE STREET NW SUITE 2250 ATLANTA, GA 30303	82-2319545	501(c)(3)	125,000				Conservation Activities
HEARTLAND CONSERVATION ALLIANCE INC 4750 TROOST AVENUE KANSAS CITY, MO 641111728	35-2434953	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PAULDING COUNTY BOARD OF COMMISSIONERS 240 CONSTITUTION BOULEVARD DALLAS, GA 30132	58-6001498	501(c)(3)	107,332				Conservation Activities
DOWNEAST COASTAL CONSERVANCY 6 COLONIAL WAY SUITE 3 MACHIAS, ME 04654	01-0430078	501(c)(3)	7,600				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRACE HILL SETTLEMENT HOUSE 2600 HADLEY STREET ST LOUIS, MO 63106	23-7216273	501(c)(3)	15,000				Conservation Activities
OTSEGO LAND TRUST INC PO BOX 173 COOPRESTOWN, NY 13326	13-3499394	501(c)(3)	184,930				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE PARK PEOPLE 1510 SOUTH GRANT STREET DENVER, CO 80210	84-6045624	501(c)(3)	75,301				Conservation Activities
UTAH VALLEY UNIVERSITY 800 WEST UNIVERSITY PARKWAY OREM, UT 84058	87-0280648	501(c)(3)	50,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ECOLOGICAL CARBON OFFSET PARTNERS 2930 SHATTUCK AVENUE SUITE 305 BERKELEY, CA 94705	27-3158388	501(c)(3)	50,000				Conservation Activities
FRIENDS OF TREES 3117 NE MARTIN LUTHER KING JR BLVD PORTLAND, OR 97212	93-0999999	501(c)(3)	149,889				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BORDER RIDERS PO BOX 413 JACKMAN, ME 04945	23-7361287	501(c)(3)	10,000				Conservation Activities
CORAZON LATINO INC 1015 15TH STREET NORTHWEST SUITE 600 WASHINGTON, DC 20005	82-3390896	501(c)(3)	13,156				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE GREAT SWAMP PO BOX 373 PAWLING, NY 12564	16-1526251	501(c)(3)	34,000				Conservation Activities
HEALTHY PARKS AND RIVERS FOR EVERYONE 1275 SOUTH CORONA STREET DENVER, CO 80210	83-1564068	501(c)(3)	30,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH CAROLINA STATE PARKS 1615 MAIL SERVICE CENTER RALEIGH, NC 276991615	14-1809764	501(c)(3)	17,681				Conservation Activities
JOHNS HOPKINS UNIVERSITY CENTRAL LOCKBOX 12529 COLLECTIONS CENTER DR CHICAGO, IL 60693	52-0595110	501(c)(3)	95,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WABANAKI CULTURAL PRESERVATION COALITION 18 NIPISIKWIT DRIVE PASSADUMKEAG, ME 04475	81-2298507	501(c)(3)	10,000				Conservation Activities
SERVICEMEMBER AGRICULTURAL VOCATION EDUCATION CORP 4816 LAKEWOOD RIDGE MANHATTAN, KS 66503	81-0734441	501(c)(3)	30,401				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW YORK CITY ENVIRONMENTAL JUSTICE ALLIANCE 166A 22ND STREET BROOKLYN, NY 11232	13-3779250	501(c)(3)	126,000				Conservation Activities
LEGACY PHILANTHROPY WORKS 521 SANTA BARBRA STREET SANTA BARBRA, CA 93101	47-2584632	501(c)(3)	62,750				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CODMAN SQUARE NEIGHBORHOOD DEVELOPMENT CORP 587 WASHINGTON STREET DORCHESTER, MA 02124	04-2752507	501(c)(3)	25,000				Conservation Activities
DETROIT STRATEGIC FRAMEWORK INC 2990 WEST GRAND BOULEVARD SUITE 2 DETROIT, MI 48202	47-5050055	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YES FOR OPEN SPACE RIVERS AND FARMLAND 3011 AMERICAN WAY MISSOULA, MT 59808	83-1249558	501(c)(3)	14,000				Conservation Activities
BOUHAN FALLIGANT LLP PO BOX 2139 SAVANNAH, GA 31402	58-0549033	501(c)(3)	1,250,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHWESTERN UNIVERSITY 633 CLARK STREET ROOM G-547 EVANSTON, IL 602081112	36-2167817	501(c)(3)	22,100				Conservation Activities
CITY OF AUSTIN PARKS AND RECREATION DEPARTMENT 200 SOUTH LAMAR ATTN ACCOUNTS RECEIVABLE AUSTIN, TX 78704	59-0756643	501(c)(3)	12,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUSTIN COMMUNITY DESIGN & DEVELOPMENT CENTER 1023 SPRINGDALE ROAD BUILDING 13 SUITE F AUSTIN, TX 78721	13-4347508	501(c)(3)	14,500				Conservation Activities
FOX CANYON GROUNDWATER MANAGEMENT AGENCY 800 SOUTH VICTORIA AVENUE VENTURA, CA 930091600	30-0793275	501(c)(3)	424,479				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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NEW HAMPSHIRE DEPARTMENT OF ENVIRONMENTAL SERVICES COASTAL PROGRAM 222 INTL DR SUITE 175 PORTSMOUTH, NH 03801	23-2739641	501(c)(3)	14,561				Conservation Activities
ENVIRONMENTAL VOLUNTEERS 2560 EMBARCADERO ROAD PALO ALTO, CA 94303	94-2550385	501(c)(3)	8,793				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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MITCHELL COUNTY SOIL & WATER CONSERVATION DISTRICT 1529 MAIN STREET OSAGE, IA 50461	91-2166435	501(c)(3)	14,514				Conservation Activities
MURRAY STATE UNIVERSITY 200 SPARKS HALL MURRAY, KY 42071	94-3050434	501(c)(3)	362,466				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF GLASTONBURY SPECIAL GIFTS AND CONTRIBUTIONS 2155 MAIN STREET PO BOX 6253 GLASTONBURY, CT 060336523	91-1810332	501(c)(3)	150,000				Conservation Activities
TREES MATTER PO BOX 2648 PHOENIX, AZ 85002	81-0597674	501(c)(3)	6,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TREEFOLKS INC PO BOX 1395 DEL VALLE, TX 78617	74-2569827	501(c)(3)	112,750				Conservation Activities
IOWA 4-H FOUNDATION EXTENSION 4 H YOUTH BUILDING 1259 STANGE ROAD AMES, IA 50011	25-0965280	501(c)(3)	12,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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GIARDINO LAW FIRM LLC 10698 OCEAN HIGHWAY SUITE 213 PAWLEYS ISLAND, SC 29585	20-4579168		156,205				Conservation Activities
RANCHLAND TRUST OF KANSAS INC 6031 SOUTHWEST 37TH STREET TOPEKA, KS 66614	61-1460798	501(c)(3)	38,321				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
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NEW JERSEY INSTITUTE OF TECHNOLOGY PO BOX 780744 PHILADELPHIA, PA 191780744	22-6000910	501(c)(3)	20,000				Conservation Activities
CLEAN WATER FOR OUR FUTURE PO BOX 422 SETAUKET, NY 11733	83-2722631	501(c)(3)	25,000				Conservation Activities

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(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOS CHILDRENS VILLAGE-USA INC 1620 I STREET NORTHWEST SUITE 900 WASHINGTON, DC 20006	13-6188433	501(c)(3)	15,000				Conservation Activities
1 PERCENT FOR NATURE INC PO BOX 282 STROUDSBURG, PA 18360	36-4912784	501(c)(3)	16,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DOCK STREET BROKERS 6012 SEAVIEW AVENUE NW SUITE A SEATTLE, WA 98107	05-0258809	501(c)(3)	100,000				Conservation Activities
ORCHARD COMMUNITY LEARNING SERVICE 911 WEST BASELINE ROAD PHOENIX, AZ 85041	27-5107074		15,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MICHAEL R HEIMER 3878 FOOTHILL AVENUE OSAGE, IA 50461	48-5708358	501(c)(3)	14,514				Conservation Activities
NORTH DAKOTA GRAZING LANDS COALITION PO BOX 2599 BISMARCK, ND 58502	45-0455411		10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BRIAN W THOMAS 101 COLEY COVE ROAD LAMOINE, ME 04605	26-3633734	501(c)(3)	103,387				Conservation Activities
UNIVERSITY OF LOUISVILLE 2301 SOUTH 3RD STREET LOUISVILLE, KY 40292	56-2431473	501(c)(3)	62,960				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VAN WYCK-LEFFERTS TIDE MILL SANCTUARY INC 225 BROADHOLLOW ROAD SUITE 301E MELVILLE, NY 11747	46-2044555	501(c)(3)	200,000				Conservation Activities
ULEN TOWNSHIP 27070 190TH STREET NORTH ULEN, MN 56585	84-1192823	501(c)(3)	32,204				Conservation Activities

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FAO US ARMY CORPS OF ENGINEERS NEW ENGLAND DISTRICT E6 696 VIRGINIA ROAD CONCORD, MA 01742	75-3263645	501(c)(3)	30,000				Conservation Activities
LOUIS GUYNN 5415 19TH AVENUE MT AUBURN, IA 52313	42-1464655		13,515				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA IRVINE 120 THEORY SUITE 200 IRVINE, CA 926971050	56-2471470	501(c)(3)	53,166				Conservation Activities
FISH & WILDLIFE FOUNDATION OF FLORIDA INC PO BOX 11010 TALLAHASSEE, FL 32302	59-3277808	501(c)(3)	120,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PACIFIC TITLE COMPANY 3470 HIGHWAY 101 NORTH SUITE 101 GEARHART, OR 97138	93-1156061		220,000				Conservation Activities
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA SACRAMENTO CASHIERS OFFICE PO BOX 989062 WEST SACRAMENTO, CA 957989062	38-1612715	501(c)(3)	50,331				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MORDECAI LAND TRUST PO BOX 1414 BEACH HAVEN, NJ 08008	22-3815317	501(c)(3)	19,664				Conservation Activities
UNIVERSITY OF IDAHO FOUNDATION INC 875 PERIMETER DRIVE MS 3143 MOSCOW, ID 838443143	23-7098404	501(c)(3)	43,333				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURAL RESOURCE EDUCATION FOUNDATION OF NJ PO BOX 747 WARETOWN, NJ 08758	22-2188661	501(c)(3)	10,000				Conservation Activities
GALLATIN RIVER TASK FORCE PO BOX 160513 BIG SKY, MT 59716	74-3127146	501(c)(3)	5,400				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BENTON COUNTY AUDITOR AUDITORS OFFICE 2ND FLOOR 111 EAST 4TH STREET VINTON, IA 52349	93-1163452	501(c)(3)	10,213				Conservation Activities
INDIANA KARST CONSERVANCY INC PO BOX 2401 INDIANAPOLIS, IN 46206	31-1185033	501(c)(3)	12,870				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REGENTS OF THE REGENTS OF THE UNIVERSITY OF CALIFORNIA LOS ANGELES 619 CHARLES E YOUNG DR EAST LA KRETZ HALL SUITE 300 LOS ANGELES, CA 90095	95-2566122	501(c)(3)	146,000				Conservation Activities
IOWA DEPARTMENT OF NATURAL RESOURCES FORESTRY FIRE PROGRAM 2404 S DUFF AVE AMES, IA 50010	82-2265172	501(c)(3)	14,281				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MARY R LEE 3005 ALBEMARLE STREET NORTHWEST WASHINGTON, DC 20008	14-5564460		10,000				Conservation Activities
BOULDER CREST RETREAT FOUNDATION PO BOX 117 BLUEMONT, VA 20135	27-3228310	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHWEST FLORIDA STATE COLLEGE FOUNDATION INC 100 COLLEGE BOULEVARD NICEVILLE, FL 32578	59-2865698	501(c)(3)	50,000				Conservation Activities
DEPPMAN LAW PLC 2 PARK STREET MIDDLEBURY, VT 05753	81-5220314		80,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLACKFEET NATION PO BOX 850 BROWNING, MT 59417	52-2081073	501(c)(3)	22,000				Conservation Activities
SAUL EWING ARNSTEIN & LEHR LLP 1201 NORTH MARKET STREET SUITE 2300 WILIMINGTON, DE 19801	23-1416352		1,102,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRENCHMAN BAY CONSERVANCY 72 TIDAL FALLS ROAD PO BOX 150 HANCOCK, ME 04640	22-2849309	501(c)(3)	6,956				Conservation Activities
SANTA CLARA RIVER CONSERVANCY PO BOX 789 SANTA PAULA, CA 93061	27-0595246	501(c)(3)	21,668				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ASHTABULA COUNTY METROPARKS 25 WEST JEFFERSON STREET JEFFERSON, OH 44047	82-3042873	501(c)(3)	70,000				Conservation Activities
THE PRUDENTIAL INSURANCE COMPANY OF AMERICA 751 BROAD STREET 15TH FLOOR NEWARK, NJ 07102	22-1211670	501(c)(3)	1,555,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WILMINGTON RENAISSANCE CORPORATION 100 WEST 10TH STREET SUITE 206 WILMINGTON, DE 19801	51-0347680	501(c)(3)	27,000				Conservation Activities
LAKES REGION LAKES MANAGEMENT DISTRICT 804 AVENUE X SOUTHWEST WINTER HAVEN, FL 33880	59-0723900	501(c)(3)	49,900				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VIRGINIA OUTDOORS FOUNDATION 39 GARRETT STEET SUITE 200 WARRENTON, VA 20186	54-1038487	501(c)(3)	7,500				Conservation Activities
CURATORS OF THE UNIVERSITY OF MISSOURI 118 UNIVERSITY HALL COLUMBIA, MO 65211	90-0885216	501(c)(3)	26,198				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOVELAND PARKS AND RECREATION FOUNDATION 500 EAST 3RD STREET SUITE 200 LOVELAND, CO 80537	84-0929421	501(c)(3)	25,000				Conservation Activities
HISTORIC CHARLESTON FOUNDATION 40 EAST BAY STREET CHARLESTON, SC 29401	57-6000599	501(c)(3)	25,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SAN JUAN RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL PO BOX 1006 DURANGO, CO 81302	74-2408579	501(c)(3)	10,270				Conservation Activities
GRAND TRAVERSE CONSERVATION DISTRICT 1450 CASS ROAD TRAVERSE CITY, MI 49685	38-2060131	501(c)(3)	19,334				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LIMESTONE VALLEY RC AND D COUNCIL INC 55 QUARTERMASTER CIRCLE FORT OGLETHORPE, GA 30742	58-1790405	501(c)(3)	8,334				Conservation Activities
TRANSCENTER FOR YOUTH INC 1749 NORTH 16TH STREET MILWAUKEE, WI 53205	39-1331760	501(c)(3)	12,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OTTAWA CONSERVATION DISTRICT 16731 FERRIS STREET GRAND HAVEN, MI 49417	38-6024697	501(c)(3)	11,500				Conservation Activities
NORTH AMERICAN FOREST PARTNERSHIP INC 2000 M STREET NORTHWEST SUITE 550 WASHINGTON, DC 20036	83-4465245	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO OPEN LANDS 1546 COLE BOULEVARD SUITE 200 LAKEWOOD, CO 80401	84-0866211	501(c)(3)	25,000				Conservation Activities
MAINE DISCOVERY MUSEUM 74 MAIN STREET BANGOR, ME 04401	01-0527022	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ECOSYSTEMS CONNECTIONS INSTITUTE LLC 9130 NORTH 600 EAST DENVER, IN 46926	82-2753365	501(c)(3)	30,000				Conservation Activities
LOON ECHO LAND TRUST INC 8 DEPOT STREET NUMBER 4 BRIDGTON, ME 04009	22-2966924	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOROUGH OF SHIP BOTTOM 1621 LONG BEACH BOULEVARD SHIP BOTTOM, NJ 08008	21-6001176		35,000				Conservation Activities
FRIENDS RENABILITATION PROGRAM INC 704 WEST GIRARD AVENUE PHILADELPHIA, PA 19123	23-6398764	501(c)(3)	6,660				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TICOR TITLE COMPANY OF OREGON 315 COMMERCIAL STREET SE SUITE 150 SALEM, OR 97301	93-0567838		1,200,478				Conservation Activities
COLUMBUS STATE UNIVERSITY FOUNDATION INC 4225 UNIVERSITY AVENUE COLUMBUS, GA 31907	58-6043198	501(c)(3)	7,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE YAMPA PO BOX 771654 STEAMBOAT SPRINGS, CO 80477	27-3657002	501(c)(3)	60,000				Conservation Activities
HOSCO SHIFT INCORPORATED 4317 SWAN AVENUE ST LOUIS, MO 63110	47-3042884	501(c)(3)	35,809				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE PERMACULTURE INSTITUTE INCORPORATED 4245A MANCHESTER AVENUE ST LOUIS, MO 63110	74-2818653	501(c)(3)	12,850				Conservation Activities
PARKS FOR ALL 119 FIRST AVENUE SOUTH SUITE 320 SEATTLE, WA 98104	83-3648429	501(c)(3)	15,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TRINITY UNITED CHURCH OF CHRIST 400 WEST 95TH STREET CHICAGO, IL 60628	36-2879787	501(c)(3)	58,332				Conservation Activities
TACOMA TREE FOUNDATION PO BOX 7234 TACOMA, WA 98417	83-2505388	501(c)(3)	20,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHAMPAIGN COUNTY SOIL AND WATER CONSERVATION DISTRICT 2110 WEST PARK COURT SUITE C CHAMPAIGN, IL 61821	52-1666511	501(c)(3)	15,000				Conservation Activities
SAN JUAN SOIL & WATER CONSERVATION DISTRICT 1427 WEST AZTEC BOULEVARD SUITE 1 AZTEC, NM 87410	85-0274066	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SCHOODIC INSTITUTE AT ACADIA NATIONAL PARK PO BOX 277 WINTER HARBOR, ME 04693	20-1054593	501(c)(3)	6,500				Conservation Activities
JENKINSON JARRETT & KELLAHAN PA 120 WEST MAIN STREET KINGSTREE, SC 29556	57-0783339	501(c)(3)	372,910				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MID-ATLANTIC 4R NUTRIENT STEWARDSHIP ASSOCIATION 123 CLAY DRIVE QUEENSTOWN, MD 21658	30-0976363	501(c)(3)	37,000				Conservation Activities
COQUILLE WATERSHED ASSOCIATION 390 NORTH CENTRAL BOULEVARD COQUILLE, OR 97423	22-2655830	501(c)(3)	60,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SISTERS OF ST JOSEPH 1725 BRENTWOOD ROAD BRENTWOOD, NY 11717	11-1631830	501(c)(3)	10,260				Conservation Activities
OREGON DEPARTMENT OF FISH AND WILDLIFE ASD FISCAL SERVICES 4034 FAIRVIEW INDUSTRIAL DR SE SALEM, OR 97302	22-6001086	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA LEAGUE OF CONSERVATION VOTERS 6310 SAN VICENTE BLVD SUITE 425 LOS ANGELES, CA 90048	94-3169564	501(c)(3)	10,000				Conservation Activities
PURDUE UNIVERSITY UNIVERSITY RECEIVABLES OFFICE 24025 NETWORK PLACE CHICAGO, IL 606731240	35-6002041	501(c)(3)	130,476				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UC REGENTS 3201 SAASB SANTA BARBARA, CA 93106	95-6006145	501(c)(3)	1,120,011				Conservation Activities
WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326		15,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE TRUSTEES OF COLUMBIA UNIVERSITY SPONSORED PROJECTS FINANCE PO BOX 29789 GPO NEW YORK, NY 10087	13-5598093	501(c)(3)	58,000				Conservation Activities
BOARD OF REGENTS NEVADA SYSTEM OF HIGHER EDUCATION 2215 RAGGIO PARKWAY RENO, NV 89512	88-6000024	501(c)(3)	8,148				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOLEDO AREA METROPARKS 5100 WEST CENTRAL AVENUE TOLEDO, OH 436152100	27-1226829	501(c)(3)	83,342				Conservation Activities
UNIVERSITY OF CALIFORNIA DAVIS 1850 RESEARCH PARK DRIVE SUITE 300 SPONSORED PROGRAMS OFFICE DAVIS, CA 95618	37-1374572	501(c)(3)	26,262				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MARYLAND 2020 HORNS POINT ROAD CAMBRIDGE, MD 21613	52-6002033	501(c)(3)	33,495				Conservation Activities
FRIENDS OF GREAT SALT LAKE P O BOX 2655 SALT LAKE CITY, UT 84110	87-0527602	501(c)(3)	25,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	26-0681729	501(c)(3)	41,163				Conservation Activities
OHIO STATE UNIV RESEARCH FOUNDATION 1960 KENNY ROAD ATTN RUTH SMITH COLUMBUS, OH 432101063	27-3080801	501(c)(3)	5,966				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF VERMONT 590 MAIN STREET RM 310 BURLINGTON, VT 05405	26-4228349	501(c)(3)	21,000				Conservation Activities
USGS SEQUOIA KINGS CANYON FIELD STATION 47050 GENERALS HIGHWAY 4 THREE RIVERS, CA 93271	53-0196958	501(c)(3)	226,086				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHERN ARIZONA UNIVERSITY PO BOX 4069 FLAGSTAFF, AZ 86011	74-2579628	501(c)(3)	45,789				Conservation Activities
IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVENUE SUITE 444 DES MOINES, IA 503092321	13-4337702	501(c)(3)	600,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO STATE FOREST SERVICE 5625 UTE HIGHWAY BOULDER DISTRICT LONGMONT, CO 805039130	84-6000545	501(c)(3)	355,074				Conservation Activities
AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 201989803	52-1501259	501(c)(3)	21,887				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTH CAROLINA DEPARTMENT OF NATURAL RESOURCES PO BOX 12559 217 FT JOHNSON ROAD CHARLESTON, SC 294222559	82-2265172	501(c)(3)	19,660				Conservation Activities
COLORADO ENVIRONMENTAL COALITION 1536 WYNKOOP 5C DENVER, CO 80202	84-0614285	501(c)(3)	51,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF NEBRASKA SPONSORED PROGRAMS 2200 VINE STREET PO BOX 830861 LINCOLN, NE 685830861	47-0049123	501(c)(3)	26,454				Conservation Activities
STATE OF VERMONT OFFICE OF THE SECRETARY OF STATE 128 STATE STREET MONTPELIER, VT 056331101	81-2063033	501(c)(3)	20,274				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE STUDENT CONSERVATION ASSOCIATION INC 299 MOUNTAIN REST ROAD NEW PALTZ, NY 12561	91-0880684	501(c)(3)	128,056				Conservation Activities
ARCHBOLD EXPEDITIONS INC 123 MAIN DRIVE VENUS, FL 33960	23-6400408		6,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FERGUSON AND JOHNSON PA THREE RIVERS LAND TRUST P O BOX 906 ACTION, ME 040010906	01-0503462		80,767				Conservation Activities
INDIANA UNIVERSITY PURDUE UNIVERSITY 420 UNIVERSITY BLVD INDIANAPOLIS, IN 46202	37-1374572	501(c)(3)	23,224				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SMITHSONIAN INSTITUTION SPONSORED PROGRAMS OFFICE PO BOX 3701 2 MRC 1205 WASHINGTON, DC 200137012	53-0206027	501(c)(3)	21,479				Conservation Activities
LAND TRUST ALLIANCE POST OFFICE BOX 33355 RALEIGH, NC 276363355	04-2751357	501(c)(3)	6,730				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PORTLAND STATE UNIVERSITY SPONSORED PROJECTS ADMIN PO BOX 751 MAIL CODE SPA PORTLAND, OR 97207	93-0619733	501(c)(3)	78,873				Conservation Activities
POINT REYES BIRD OBSERVATORY 3820 CYPRESS DRIVE SUITE 101 PETALUMA, CA 94954	94-1594250	501(c)(3)	14,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 972193099	23-7303162	501(c)(3)	12,000				Conservation Activities
WORLD RESOURCES INSTITUTE 1735 NEW YORK AVENUE NW WASHINGTON, DC 20006	63-0779657	501(c)(3)	60,786				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TENNESSEE TECHNOLOGICAL UNIV PO BOX 5037 VICE PRES FOR BUS AND FISCAL AFFAIRS COOKEVILLE, TN 38505	62-0646806	501(c)(3)	320,848				Conservation Activities
THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVE SUITE 50 PORTLAND, OR 97239	93-0797197	501(c)(3)	6,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO STATE UNIVERSITY 2012 COLORADO STATE UNIVERSITY FORT COLLINS, CO 80523	84-0517947	501(c)(3)	273,594				Conservation Activities
NATIONAL FOREST FOUNDATION BUILDING 27 SUITE 3 FORT MISSOULA ROAD MISSOULA, MT 59804	52-1786332	501(c)(3)	21,505				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA TROUT INC 701 SOUTH MOUNT SHASTA BOULEVARD MOUNT SHASTA, CA 96067	23-7097680	501(c)(3)	41,000				Conservation Activities
COCHISE COUNTY 1415 MELODY LANE BUILDING G FINANCE DEPT BISBEE, AZ 85603	95-6006145	501(c)(3)	20,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YALE UNIVERSITY GRANT AND CONTRACT FINL ADMIN PO BOX 1873 NEW HAVEN, CT 06482	06-0646973	501(c)(3)	6,750				Conservation Activities
DUCKS UNLIMITED INC 7322 NEWMAN BOULEVARD BUILDING 1 DEXTER, MI 48130	13-5643799	501(c)(3)	1,853,916				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STATE OF WASHINGTON OFFICE OF FINANCIAL MANAGEMENT PO BOX 43113 OLYMPIA, WA 985043113	34-6400373	501(c)(3)	88,093				Conservation Activities
WILD UTAH PROJECT 824 SOUTH 400 WEST SUITE B117 SALT LAKE CITY, UT 84101	83-0468561	501(c)(3)	6,500				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF CONNECTICUT CONNECTICUT SEA GRANT 1080 SHENNECOSSETT ROAD GROTON, CT 063406048	82-1447276	501(c)(3)	12,723				Conservation Activities
AMERICAN RIVERS 1101 14TH STREET NORTHWEST SUITE 1400 WASHINGTON, DC 20005	23-7305963	501(c)(3)	46,934				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OREGON STATE UNIVERSITY BUSINESS AFFAIRS B100 G KERR ADMINISTRATION BUIDLIN CORVALLIS, OR 97331	61-1730890	501(c)(3)	82,449				Conservation Activities
CITY OF ASHLAND UTILITY DIVISION FINANCE DEPT 20 EAST MAIN STREET ASHLAND, OR 97520	82-3764890	501(c)(3)	14,388				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PUBLIC POLICY INSTITUTE OF CALIFORNIA 500 WASHINGTON STREET SUITE 600 SAN FRANCISCO, CA 941119013	94-3207299	501(c)(3)	10,000				Conservation Activities
UNIVERSITY OF MIAMI 1320 SOUTH DIXIE HIGHWAY SUITE 1250 CORAL GABLES, FL 33146	59-0624458	501(c)(3)	5,001				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MINNESOTA LAND TRUST 2356 UNIVERSITY AVE W SUITE 240 ST PAUL, MN 55114	38-6007327	501(c)(3)	41,500				Conservation Activities
DUKE UNIVERSITY DUKE ENVIRONMENTAL LEADERSHIP PGM BOX 90328 DURHAM, NC 27708	56-0532129	501(c)(3)	75,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF SIERRA VISTA 1011 NORTH CORONADO DRIVE SIERRA VISTA, AZ 85635	84-0614285	501(c)(3)	20,000				Conservation Activities
UNITED STATES FISH AND WILDLIFE SERVICE 1425 FORT STREET BUFFALO, WY 82834	53-0201504	501(c)(3)	10,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MICHIGAN DEPARTMENT OF NATURAL RESOURCES DETROIT METRO CUSTOMER SVCE CTR 1801 ATWATER DETROIT, MI 48207	31-0036036	501(c)(3)	1,000,000				Conservation Activities
NORTHEASTERN UNIVERSITY MARINE SCIENCE CENTER 430 NAHANT ROAD NAHANT, MA 01908	13-5643799	501(c)(3)	17,542				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TROUT UNLIMITED INC 1777 NORTH KENT STREET SUITE 100 ARLINGTON, VA 22209	38-1612715	501(c)(3)	25,894				Conservation Activities
VIRGINIA MARINE RESOURCES COMMISSION 380 FENWICK ROAD BUILDING 96 FORT MONROE, VA 23651	27-4506183	501(c)(3)	50,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE BLACKFOOT CHALLENGE INC PO BOX 103 OVANDO, MT 598540103	81-0488863	501(c)(3)	10,000				Conservation Activities
UNIVERSITY OF MONTANA 32 CAMPUS DRIVE UNIVERSITY CENTER ROOM 232 MISSOULA, MT 59812	81-6001713	501(c)(3)	27,804				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIANUS RIVER GORGE PRESERVE INC GIBB HOUSE 167 MIANUS RIVER ROAD BEDFORD, NY 10506	95-4455451	501(c)(3)	50,000				Conservation Activities
NATURESERVE 4600 NORTH FAIRFAX DRIVE 7TH FLOOR ARLINGTON, VA 22203	52-1884438	501(c)(3)	75,000				Conservation Activities

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING WA 304 MT PLEASANT, MI 48859	27-4698179	501(c)(3)	48,123				Conservation Activities
SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	501(c)(3)	10,000				Conservation Activities

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**
- ▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**
▶ **Attach to Form 990.**
- ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

Name of the organization
NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items

- | | |
|--|---|
| <input checked="" type="checkbox"/> First-class or charter travel | <input checked="" type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

a The organization?

b Any related organization?

If "Yes," on line 5a or 5b, describe in Part III

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

a The organization?

b Any related organization?

If "Yes," on line 6a or 6b, describe in Part III

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b Yes

2 Yes

4a Yes

4b No

4c No

5a No

5b No

6a No

6b No

7 No

8 No

9

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

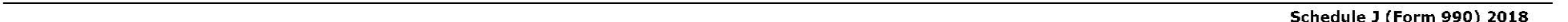
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Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
Schedule J, Part I, Line 1a	Consistent with the Conservancy's Standard Operating Procedure for Travel and Reporting and its Financial Management Handbook, and in very limited circumstances, Key Employees have purchased 1st class airfare. The circumstances included: (1) when no economy fares were available and the employee's business schedule required them to take the flight, and (2) when the employee's changing business schedule required them to book a refundable ticket and there was no difference in price between first class and economy. Further, Key Employees working outside the US may receive housing allowances as part of their participation in the Conservancy's Global Mobility Program.

Return Reference	Explanation
Schedule J, Part I, Line 4	Former Regional Managing Director Karen Berky received a severance payment in the amount of \$100,000. Former Vice President of Finance Monica Garrison received a severance payment in the amount of \$211,499. Former Chief Financial and Administrative Officer Steve Howell received a severance payment in the amount of \$193,800. Former Chief of Staff and Acting Chief Marketing Officer Janine Wilkin received a severance payment in the amount of \$300,000.



Additional Data

Software ID: 18007995
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Mark R Tercek Director, President & CEO (Part Year)	(i)	863,324	0	13,606	19,869	14,712	911,511	0
	(ii)	0	0	0	0	0	0	0
Leonard Williams Chief Finance Officer	(i)	316,579	10,000	3,518	0	4,682	334,779	0
	(ii)	0	0	0	0	0	0	0
William Ginn EVP, Global Conservation Initiatives (Former)	(i)	239,051	0	0	16,746	5,131	260,928	279,207
	(ii)	0	0	0	0	0	0	0
Michael Sweeney State Director	(i)	365,751	0	10,240	18,500	14,711	409,202	0
	(ii)	0	0	0	0	0	0	0
Brian McPeck Chief Conservation Officer (Part Year)	(i)	664,782	0	10,240	18,500	16,363	709,885	0
	(ii)	0	0	0	0	0	0	0
Glenn Prickett Chief External Affairs Officer (Part Year)	(i)	391,786	0	1,518	22,000	14,712	430,016	0
	(ii)	0	0	0	0	0	0	0
Mark Burget Executive VP and Regional Director (Part Year)	(i)	489,084	0	12,088	22,000	15,130	538,302	0
	(ii)	0	0	0	0	0	0	0
Janine Wilkin Chief of Staff and Acting Chief Marketing Officer (Former)	(i)	85,165	0	319,728	6,962	4,520	416,375	0
	(ii)	0	0	0	0	0	0	0
Wisla Heneghan Chief Operating Officer and General Counsel	(i)	434,094	0	1,518	22,000	14,711	472,323	0
	(ii)	0	0	0	0	0	0	0
Joseph J Keenan Managing Director (Part Year)	(i)	171,161	0	180,031	17,112	22,018	390,322	0
	(ii)	0	0	0	0	0	0	0
Charles Bedford Regional Director	(i)	204,585	0	374,807	22,000	27,299	628,691	0
	(ii)	0	0	0	0	0	0	0
Justin Adams Global Managing Director, Lands	(i)	374,670	0	29,771	0	0	404,441	0
	(ii)	0	0	0	0	0	0	0
Jim Asp Chief Development Officer	(i)	592,693	100,000	13,606	22,000	9,552	737,851	0
	(ii)	0	0	0	0	0	0	0
Gulio Boccaletti Chief Stragety Officer & Global Managing Director, Water	(i)	398,610	0	10,241	0	1,627	410,478	0
	(ii)	0	0	0	0	0	0	0
Maria Damanaki Global Managing Director, Oceans	(i)	388,268	0	10,019	0	2,866	401,153	0
	(ii)	0	0	0	0	0	0	0
Aurelio Ramos Regional Managing Director	(i)	314,695	0	8,267	18,500	14,018	355,480	0
	(ii)	0	0	0	0	0	0	0
Heather Tallis Chief Scientest/Strategy Innovation	(i)	328,886	0	8,863	16,460	15,669	369,878	0
	(ii)	0	0	0	0	0	0	0
David Banks Regional Managing Director	(i)	343,436	0	7,641	22,000	16,362	389,439	0
	(ii)	0	0	0	0	0	0	0
Pascal Mittermaier Managing Director	(i)	324,071	0	1,518	22,000	14,712	362,301	0
	(ii)	0	0	0	0	0	0	0
Lynne Scarlett Co-Chief External Affairs Officer	(i)	334,069	0	13,336	22,000	5,793	375,198	0
	(ii)	0	0	0	0	0	0	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Karen Berky Division Director (Former)	(i)	209,811	0	111,310	15,777	628	337,526	0
	(ii)	0	0	0	0	0	0	0
Hugh Possingham Chief Scientist	(i)	344,494	29,336	0	0	4,769	378,599	0
	(ii)	0	0	0	0	0	0	0
Santiago Gowland Executive Vice President	(i)	421,131	67	9,935	18,500	17,780	467,413	0
	(ii)	0	0	0	0	0	0	0
Richard Loomis Chief Marketing Officer	(i)	349,569	15,539	2,838	231	5,793	373,970	0
	(ii)	0	0	0	0	0	0	0
Marc Toutou Chief Information Officer (Part Year)	(i)	344,397	0	7,146	0	16,363	367,906	0
	(ii)	0	0	0	0	0	0	0
William Ulfelder New York Executive Director	(i)	369,987	0	10,768	22,000	16,362	419,117	0
	(ii)	0	0	0	0	0	0	0
Thomas Neises VP & Associate Chief Development Officer	(i)	366,078	0	990	18,500	6,419	391,987	0
	(ii)	0	0	0	0	0	0	0
Monica Garrison Vice President Finance (Former)	(i)	102,141	0	231,512	8,421	6,081	348,155	0
	(ii)	0	0	0	0	0	0	0
Jan R Mittan Chief Philanthropy Officer, New York	(i)	344,036	0	8,845	22,000	9,552	384,433	0
	(ii)	0	0	0	0	0	0	0
Seema Paul Managing Director	(i)	270,598	0	289,563	21,862	9,657	591,680	0
	(ii)	0	0	0	0	0	0	0

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

Schedule K
(Form 990)

Supplemental Information on Tax-Exempt Bonds

OMB No 1545-0047

2018

Open to Public Inspection

► Complete if the organization answered "Yes" to Form 990, Part VI, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Bond Issues											
(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02-01-2012	144,435,000	Convert 2008 TE Bonds		X		X		X

Part II		Proceeds									
		A		B		C		D			
1	Amount of bonds retired	30,855,000									
2	Amount of bonds legally defeased	0									
3	Total proceeds of issue	0									
4	Gross proceeds in reserve funds	0									
5	Capitalized interest from proceeds	0									
6	Proceeds in refunding escrows	0									
7	Issuance costs from proceeds	915,000									
8	Credit enhancement from proceeds	0									
9	Working capital expenditures from proceeds	0									
10	Capital expenditures from proceeds	143,520,000									
11	Other spent proceeds	0									
12	Other unspent proceeds	0									
13	Year of substantial completion	2012									
		Yes	No	Yes	No	Yes	No	Yes	No		
14	Were the bonds issued as part of a current refunding issue?	X									
15	Were the bonds issued as part of an advance refunding issue?		X								
16	Has the final allocation of proceeds been made?	X									
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X									

Part III Private Business Use									
		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X						
2	Are there any lease arrangements that may result in private business use of bond-financed property?	X							

Part III Private Business Use (Continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
3a Are there any management or service contracts that may result in private business use of bond-financed property?		X						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		X						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ▶	0 003 %							
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government ▶	0 %							
6 Total of lines 4 and 5	0 003 %							
7 Does the bond issue meet the private security or payment test? . . .	X							
8a Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		X						
b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . .								
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2?	X							

Part IV Arbitrage

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? . . .		X						
2 If "No" to line 1, did the following apply?								
a Rebate not due yet?		X						
b Exception to rebate?		X						
c No rebate due?		X						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed								
3 Is the bond issue a variable rate issue?	X							
4a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X						
b Name of provider								
c Term of hedge								
d Was the hedge superintegrated?								
e Was the hedge terminated?								

Part IV Arbitrage (Continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
5a Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6 Were any gross proceeds invested beyond an available temporary period?		X						
7 Has the organization established written procedures to monitor the requirements of section 148?	X							

Part V Procedures To Undertake Corrective Action

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?	X							

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions).

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ.
▶Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only)
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2

Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ▶ \$

3

Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II

Loans to and/or From Interested Persons.
Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
(1) Shirley Harry Hagey Comm Prop Trust	Mr Hagey is a Member of the Board of Directors	0% Interest Loan to Fund Conservation in Idaho	X		10,000,000	10,000,000		No	Yes		Yes	
Total						▶ \$ 10,000,000						

Part III

Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference	Explanation
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SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.
►Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles	X	7	51,600	Comparable Sales
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	1,515	41,207,025	Avg. Sales Price
10 Securities—Closely held stock	X	3	2,020,052	Appraised Value
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	X	50	41,542,586	Appraised Value
15 Real estate—Residential	X	27	9,122,164	Appraised Value
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (<u>IT Hardware and Software</u>)	X	12	10,279,672	Comparable Sales
26 Other ► (<u>Miscellaneous</u>)	X	149	1,043,342	Comparable Sales
27 Other ► (_____)				
28 Other ► (_____)				

29

Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

103

30a

During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

Yes

No

30a

No

b

If "Yes," describe the arrangement in Part II

31

Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?

Yes

No

31

No

32a

Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

Yes

No

32a

No

b

If "Yes," describe in Part II

33

If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

Part II**Supplemental Information.**

Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference

Explanation

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization
NATURE CONSERVANCY**Supplemental Information to Form 990 or 990-EZ**Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No 1545-0047

2018**Open to Public
Inspection****Employer identification number**

53-0242652

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Section B, Line 11b	The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Conservancy's Director of Tax Services The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information) and members of Senior Management As outlined in its charter, the Audit Committee then reviews any significant issues or judgments relating to disclosures in the Conservancy's Form 990 Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Section B, Line 12c	<p>The Nature Conservancy's monitoring and enforcement of its conflicts policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows. Before engaging in any activity on behalf of the Conservancy, staff must determine (a) whether the activity could give rise to a conflict of interest or the appearance of a conflict of interest, and, if so, (b) whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a conflict of interest or the appearance of a conflict of interest, or it is not in the Conservancy's best interest to do so, staff must determine appropriate strategies to mitigate and manage the potential adverse consequences of the conflict and obtain approval, as described below, prior to engaging in the activity. A conflict of interest exists when an individual who is responsible for acting in the best interests of the Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of the Conservancy. As used throughout the SOP, the terms "conflict" and "conflict of interest" include 1 actual conflicts of interest, 2 potential conflicts of interest (situations that could become actual conflicts in the future based upon foreseeable events or the passage of time), and 3 perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of, a conflict of interest). Generally, conflicts can arise from relationships between the Conservancy and staff, Board members, trustees and advisors, and the families of all those groups. There are very specific rules regarding who is a "covered person" that are governed, in great part, by the U.S. Internal Revenue Service requirements for public charities. If a conflict of interest is identified which cannot reasonably be avoided or it is not in the best interest of the Conservancy to do so, before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the transaction or activity cannot proceed. A Board and Key Employee certifications. All Conservancy Board members and key employees shall annually certify that they have read the Conflicts of Interest Policy and have disclosed all conflicts. B Supervisor Approval Required. In the case of staff, prior to submission for review and approval to the Conflicts Committee the conflict of interest must be raised to the individual's supervisor and the supervisor must make the determination that he or she (a) wishes to pursue the proposed activity and (b) approves the recommended course of action and proposed mitigation as sufficient. Signature on the Approval form indicates this approval. Regional level approval also is required. C Conflicts C</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Section B, Line 12c	<p>Committee Review Required The Conflicts Committee reviews and makes determinations about conflicts of interest involving the Conservancy, unless excepted by this SOP See Conflicts of Interest for the Conflicts Committee charter, meeting schedule and list of Committee members Staff must submit a Request for Conflicts Committee Approval form to the Conflicts Committee when seeking review and approval The form should explain why the conflict cannot or should not be avoided and recommend a course of action designed to minimize the conflict's potential adverse consequences By submitting the form, both the person submitting the form and his/her supervisor (a) are responsible for ensuring that the form makes a thorough disclosure of the relevant information, and (b) are deemed to support and be responsible for the recommended course of action The appropriate Conservancy attorney may be consulted to assist in analyzing the conflict Board Members and Trustees should contact the Conservancy's Chief Compliance Officer to request a review by the Conflicts Committee D Review by the Audit Committee of the Board of Directors All conflicts of interest involving a member of the Board of Directors, a Director's family members, a Director's Controlled Entities, or a Substantial Contributor shall be submitted to the Audit Committee of the Board of Directors for review and disposition Referral to the Audit Committee is made by the General Counsel or Chief Compliance Officer on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee</p>

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Section B, Line 15	The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Section C, Line 19	The Nature Conservancy's governing documents, conflict of interest policy and financial statements are available to the public via our website nature.org

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part IX, Line 11g	Other Professional Services

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part XI, Line 9	Allocation of endowment spending to operations, sale of noncontrolling interests, loss on interest rate swap agreements and foreign exchange and other changes in fund balances

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No 1545-0047

2018

Open to Public Inspection

Employer identification number

53-0242652

Part I Identification of Disregarded Entities

Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

See Additional Data Table

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

See Additional Data Table

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo LLC JI Pura Segara Pelabuhan Raya Benoa Denpasar Bali 80222 ID	Collaborative Management of Komodo National Park	ID	N/A	Related	0	0		No		Yes		60 %
(2) Cumberlands Forest LP c/o The Nature Conservancy 4245 Fairfax Drive Arlington, VA 22203	Conservation activities in the Central Appalachians	VA	N/A	Related	3,441	46,516		No	0	Yes		

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b) (13) controlled entity?	
								Yes	No
(1) Montark Inc c/o McGladrey LLP 1185 Avenue of the Americas New York, NY 10036 13-3386301	Holds title to conservation restrictions over mineral rights	NY	N/A	C	1,704	500	100 %	Yes	
(2) The Nature Conservancy of New Mexico 212 E Marcy Street Santa Fe, NM 87501 91-1841899	Conservation activities in New Mexico	NM	N/A	C	0	0	100 %	Yes	
(3) Charitable Remainder Trusts (443) c/o The Nature Conservancy 4245 North Fairfax Drive Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(4) TNC Eco-Conservation Consulting (Beijing) Co Limited B4-2 Qiayuan Diplomatic Compound No 9 Jianwai Dayie Beijing, Chaoyang District 100600 CH	Conservation Activities in China	CH	N/A	C	1,723	3,158,179	100 %	Yes	
(5) Colcheccio Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi KE	Conservatin Activities in Kenya	KE	Loisaba Community Trust	C	42,000	11,245,505	100 %		
(6) Oryx Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi KE	Conservation activities in Kenya	KE	Loisaba Community Trust	C	813,628	7,238,893	100 %		
(7) Green Stormwater Solutions Inc 4245 North Fairfax Drive Suite 100 Arlington, VA 22203 29-2446553	Stormwater Retention in the District of Columbia	DC	N/A	C	-7,845	6,098	100 %	Yes	

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of **(i)** interest, **(ii)** annuities, **(iii)** royalties, or **(iv)** rent from a controlled entity

b Gift, grant, or capital contribution to related organization(s)

c Gift, grant, or capital contribution from related organization(s)

d Loans or loan guarantees to or for related organization(s)

e Loans or loan guarantees by related organization(s)

f Dividends from related organization(s)

g Sale of assets to related organization(s)

h Purchase of assets from related organization(s)

i Exchange of assets with related organization(s)

j Lease of facilities, equipment, or other assets to related organization(s)

k Lease of facilities, equipment, or other assets from related organization(s)

l Performance of services or membership or fundraising solicitations for related organization(s)

m Performance of services or membership or fundraising solicitations by related organization(s)

n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o Sharing of paid employees with related organization(s)

p Reimbursement paid to related organization(s) for expenses

q Reimbursement paid by related organization(s) for expenses

r Other transfer of cash or property to related organization(s)

s Other transfer of cash or property from related organization(s)

Yes

No

1a

No

1b

No

1c

No

1d

No

1e

No

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

No

1m

No

1n

No

1o

No

1p

No

1q

No

1r

No

1s

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation

Additional Data

Software ID: 18007995
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Total income	(e) End-of-year assets	(f) Direct Controlling Entity
(1) Woodland Development Company LLC c/o The Nature Conservancy 4245 North Fairfax Drive Arlington, VA 22203 55-0807256	Holds Title to Conservation Real Estate in Chile	CI	0	2,058,894	N/A
(1) TNC China LLC 4245 N Fairfax Drive Arlington, VA 22203 26-4484383	Environmental Services, Consulting, Research and Conservation	DE	0	4,090	N/A
(2) The Nature Conservancy in Europe c/o Nabu Charitestr 3 Berlin D10117 GM 53-0242652	Conservation Activities in the European Union	GM	1,753,243	201,425	N/A
(3) Fortin Chacabuco LLC 4245 North Fairfax Drive Arlington, VA 22203 53-0242652	Hold title to conservation related assets in Argentina	DE	284,557	1,488,432	N/A
(4) Cumberland Forest GP LLC c/o The Nature Conservancy 4245 FAirfax Drive Arlington, VA 22203	Conservation Activities in the Central Appalachians	VA	5	2,343,758	N/A
(5) CF Ataya LLC c/o The Nature Conservancy 4245 Fairfax Drive Arlington, VA 22203	Conservation activities in the Central Appalachians	VA	26,373,602	97,223,378	N/A
(6) CF Highlands LLC c/o The Nature Conservancy 4245 Fairfax Drive Arlington, VA 22203 83-3747956	Conservation activities in the Central Appalachians	VA	34,731	39,239,492	N/A
(7) TNC Sustainable Water Holdings Inc 201 Mission Street 4th Floor San Francisco, CA 94105 83-3122109	Conservation activities in SFO, CA	DE	0	0	The Nature Conservancy

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512 (b)(13) controlled entity?	
						Yes	No
Sig Quadra 01 Lote 985 A 1005 Sala Ed Centro Emp Parque 232 A 235 Brasila DF, Brazil BR	Conservation activities in Brazil	BR			N/A		
201 Mission Street 4th Floor San Francisco, CA 94105 20-5797732	Applicant for public funding for conservation in California	CA	501(c)(3)	509(a)(1)	N/A		
245 Riverside Drive West End, Queensland QLD 4101 AS	Conservation Activities in Australia	AS			N/A		
Ave Francisco de Miranda Urb Los Palos Grandes Edif Tecoteca Piso 1 Oficinas A and B, Caracas VE	Conservation activities in Venezuela	VE			N/A		
201 Mission Street 4th Floor San Francisco, CA 94105 27-0038237	Manages agricultural properties with wildlife habitat values	CA	501(c)(3)	509(a)(1) Type I	N/A		
4245 N Fairfax Drive Arlington, VA 22203 31-1656561	Financing conservation of natural resources and environmental protection in Panama	VA	501(c)(4)		N/A		
Clayton Ciudad del Saber Calle Principal Casa 353 A/B Panama City, Panama PM	Conservation activities in Panama	PM			N/A		
Rio San Angel 9 Colonia Guadalupe Inn Delegaction Alvar Obregon Mexico City, Distrito Federal 01020 MX	Conservation activities in Mexico	MX			N/A		
250 City Centre Avenue Suite 506 Ottawa, ON K1R 6K7 CA	Conservation activities in Canada	CA			N/A		
10 Queen Street Place London EC4R 1BE UK	Conservation Activities in the UK	UK			N/A		
Jl Iskandarsyah Raya No 66C Kebayoran Baru Jakarta Selatan, Indonesia 12160 ID	Conservation activities in Indonesia	ID			N/A		
c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi KE	Conservation Activities in Kenya	KE			N/A		
491 Smollett Street Albury, NSW 2640 AS	Water Conservation in Australia	AS			N/A		
2107 Prosperity Millennia Plaza 663 Kings Road North Point Hong Kong HK	Conservation Activities in Hong Kong	HK			N/A		
50 Customhouse Quay Wellington Central Wellington NZ	Conservation Activities in New Zealand	NZ			N/A		
50 Customhouse Quay Wellington Central Wellington NZ	Conservation Activities in New Zealand	NZ			N/A		
Ground Floor - Annexe Building B-4 Greater Kailash Enclave Part II New Delhi 110048 IN	Conservation Activities in India	IN			N/A		
9 Blesbok Street Scarborough Cape Town 7975 SF	Conservation Activities in South Africa	SF			N/A		

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
(1) Montark Inc c/o McGlaudrey LLP 1185 Avenue of the Americas New York, NY 10036	Holds title to conservation restrictions over mineral rights	NY	N/A	C	1,704	500	100 %	Yes	
(1) The Nature Conservancy of New Mexico 212 E Marcy Street Santa Fe, NM 87501	Conservation activities in New Mexico	NM	N/A	C	0	0	100 %	Yes	
(2) Charitable Remainder Trusts (443) c/o The Nature Conservancy 4245 North Fairfax Drive Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(3) TNC Eco-Conservation Consulting (Beijing) Co Limited B4-2 Qijiyuan Diplomatic Compound No 9 Jianwai Dajie Beijing, Chaoyang District 100600 CH	Conservation Activities in China	CH	N/A	C	1,723	3,158,179	100 %	Yes	
(4) Colcheccio Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi KE	Conservatin Activities in Kenya	KE	Loisaba Community Trust	C	42,000	11,245,505	100 %		
(5) Oryx Limited c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi KE	Conservation activities in Kenya	KE	Loisaba Community Trust	C	813,628	7,238,893	100 %		
(6) Green Stormwater Solutions Inc 4245 North Fairfax Drive Suite 100 Arlington, VA 22203	Stormwater Retention in the District of Columbia	DC	N/A	C	-7,845	6,098	100 %	Yes	