efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318131779 OMB No. 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form as it may be made public Open to Public Department of the ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Treasury Inspection Internal Revenue Service For the 2019 calendar year, or tax year beginning 01-01-2018 , and ending 12-31-2018 D Employer identification number B Check if applicable NATIONAL RIFLE ASSOCIATION OF AMERICA □ Address change 53-0116130 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite 11250 WAPLES MILL ROAD ☐ Amended return ☐ Application pending (703) 267-1000 City or town, state or province, country, and ZIP or foreign postal code FAIRFAX, VA  $\,$  22030  $\,$ G Gross receipts \$ 367,702,748 Name and address of principal officer H(a) Is this a group return for CRAIG B SPRAY ☐Yes ☑No subordinates? 11250 WAPLES MILL ROAD H(b) Are all subordinates FAIRFAX, VA 22030 ☐ Yes ☐No ıncluded? 501(c)(3) **✓** 501(c) (4) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW NRA ORG L Year of formation 1871 M State of legal domicile NY Summary 1 Briefly describe the organization's mission or most significant activities FIREARMS SAFETY, EDUCATION, AND TRAINING, AND ADVOCACY ON BEHALF OF SAFE AND RESPONSIBLE GUN OWNERS Activities & Governance 2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . 76 4 4 Number of independent voting members of the governing body (Part VI, line 1b) . 67 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 5 816 **6** Total number of volunteers (estimate if necessary) . . . . 6 150,000 Total unrelated business revenue from Part VIII, column (C), line 12 23,943,194 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . 98,026,531 108,599,726 Ravenua 146,955,303 193,010,155 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 4,893,990 2,192,041 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 62,111,910 48,748,942 311,987,734 352,550,864 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). **14** Benefits paid to or for members (Part IX, column (A), line 4) . . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 66,789,561 63,864,842 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 8,943,038 7,798,658 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶48,091,585 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 254,005,718 283,536,156 355,275,317 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 329,831,651 Revenue less expenses Subtract line 18 from line 12 . -17,843,917 -2,724,453 Net Assets or Fund Balances Beginning of Current Year End of Year 196,125,681 197,212,080 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . 171,175,478 181,180,554 22 Net assets or fund balances Subtract line 21 from line 20 . 24,950,203 16,031,526 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2019-11-14 Signature of officer Sign Here CRAIG B SPRAY TREASURER Type or print name and title Print/Type preparer's name Preparer's signature Check 🔲 ıf P00052725 Paid self-employed Firm's name RSM US LLP Firm's EIN ► 42-0714325 Preparer Use Only Firm's address ► ONE SOUTH WACKER DR STE 800 Phone no (312) 634-3400 CHICAGO, IL 606063392 ✓ Yes 🗆 No May the IRS discuss this return with the preparer shown above? (see instructions) . For Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y Form 990 (2018)

Form	990 (2018)					Page <b>2</b>
Pa	rt III Statement o	of Program Serv	ice Accomplis	hments		
	Check If Sched	ule O contains a res	ponse or note to	any line in this Part III .		🗹
1	Briefly describe the or	ganızatıon's mıssıon				
					BLIC SAFETY, LAW AND ORD DTE SHOOTING SPORTS AND	ER, AND NATIONAL DEFENSE, HUNTING
2	Did the organization u	, -	cant program ser	vices during the year wh	ich were not listed on	☐ Yes ☑ No
	If "Yes," describe thes	e new services on S	chedule O			
3	Did the organization c	ease conducting, or	make significant	changes in how it condu	cts, any program	
	services? If "Yes," describe thes	e changes on Sched				. Yes 🗹 No
4		501(c)(4) organiza	tions are required	I to report the amount of	argest program services, as i f grants and allocations to oth	
4a	(Code	) (Expenses \$	140,238,506	including grants of \$	75,661 ) (Revenue \$	203,053,219 )
	See Additional Data					
4b	(Code	) (Expenses \$	32,507,712	including grants of \$	0 ) (Revenue \$	0)
	See Additional Data					
4c	(Code	) (Expenses \$	18,732,003	ıncludıng grants of \$	) (Revenue \$	20,582,280 )
	See Additional Data					
	(Code	) (Expenses \$	59,426,544	ıncludıng grants of \$	0 ) (Revenue \$	1,330,515 )
	CORE MISSION OF FIREA PROGRAM SERVICE EXPE	RMS SAFETY, EDUCATI NSES OF \$59,426,544	ON, AND TRAINING, NOTED ON 990 COR	INCLUDING MESSAGING THE FORM PART III LINE 4D IN	ENTS NRA PROGRAM SERVICES A HAT PROMOTES FREEDOM AND LI ICLUDE THE PROGRAM SERVICES ICCESS NRA ORG FOR OPPORTUN	BERTY THE ADDITIONAL COMPONENTS OF PUBLIC
4d	Other program service	es (Describe in Sche	dule O )			
	(Expenses \$	59,426,544 ır	cluding grants of	\$	0 ) (Revenue \$	1,330,515 )
4e	Total program servi	ce expenses 🕨	250,904,7	65		

Form 990 (2018) Page 3 **Checklist of Required Schedules** Yes Nο Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Νo 1 2 Yes Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🥞 . . . Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates Yes 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? Yes 5 If "Yes," complete Schedule C, Part III 🕏 . . . . . . . . . . . . . . . . Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? Nο 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, No 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 . . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? Yes R Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Nο 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 Yes permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛸 . . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? Yes 11a b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total Νo 11b assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 . . . . . . . . c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Nο 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🕏 . . . . . . . . . . . . . d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported Nο 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏 11e Yes Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f Yes the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🕏 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Yes b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b Yes If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏 Is the organization a school described in section 170(b)(1)(A)(u)? If "Yes," complete Schedule E 13 Nο 14a Did the organization maintain an office, employees, or agents outside of the United States? . . . . 14a Νo b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14h Yes valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . . Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any Νo 15 foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . 💆 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to Nο 16 or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . . Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, Yes 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I(see instructions) . . . . 🔧 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 Yes Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," 19 Νo

Ves   Section 50 (1)	rm 9	990 (2018)			Page 4
23 Ves statements of the organization answer "Yes" to Path VII, Section A, Inin 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustess, key employees, and highest compensated employees? If "Yes," complete Schedule J, 424 and the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$1,00,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer bines 24b through 24d and complete Schedule K. I "No. jo to line 25a."  24b Did the organization maintain an exerow account other than a refunding exerow at any bine during the year to defease any tax-exempt bonds?  24c of Did the organization maintain an exerow account other than a refunding exerow at any bine during the year of the defease any tax-exempt bonds?  24d of Did the organization maintain an exerow account other than a refunding exerow at any bine during the year?  24d of Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? If "Yes," complete Schedule L, Part I.  24d of Did the organization exercises an "on behalf of" issuer for bonds outstanding at any time during the year? If "Yes," complete Schedule L, Part I.  25d bits the organization exercises an an excess benefit transaction with a disqualified person in a prior year, and that the transaction that not so not been reported on any of the organization with a disqualified person of paginetes Schedule L, Part I.  25d bit the organization export any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officer, director, trustee, line or the organization provide against or other assistance to an officer, director, trustee, persons? If "Yes," complete Schedule L, Part II.  27d bit the organization provide a grant or other assistance to an officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II.  28d bit the organization receive contributions of art, histerical treasures, or o	Part	Checklist of Required Schedules (continued)			
and former officers, directors, trustees, key employees, and highest compensated employees? If "res," complete Schedule J.  424 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 20022 If "yes," answer lines 24b through 24d and complete Schedule K. If "No." go to line 25a  52b Did the organization maintain an escrivial account other than a refunding escrivial at the properties of the december of the last day of the year properties of tax-exempt bonds beyond a temporary period exception?  52d Did the organization maintain an escrivial account other than a refunding escrivial and the year?  52d Did the organization maintain an escrivial account other than a refunding escrivial and the year?  52d Did the organization maintain an "on behalf of" issuer for bonds outstanding at any time during the year?  52d Did the organization engage in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-627  18 Pers, "complete Schedule I, Part I.  52d Did the organization apparts the engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-627  18 Pers, "complete Schedule I, Part II.  18 Und the organization provide a grant or other accisistance to an officer, director, trustee, every employees, or disqualified persons? If "Yes," complete Schedule I, Part IV.  18 Vas the organization aparty to a business transaction with one of the following parties (see Schedule I., Part IV.  18 Vas the organization aparty to a business transaction with one of the following parties (see Schedule I., Part IV.  19 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions of reapplicable fining thresholds				Yes	No
the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K I" "No," go to line 25s a.  b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  24b  c Did the organization maintain an ascrow account other than a refunding escrow at any time during the year?  24c  d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  24d  5a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? If "Yes," complete Schedule L, Part I.  15 Is the organization aware that it engaged in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I.  16 Did the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E2?  16 If "Yes," complete Schedule L, Part II.  17 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, director, trustes, every employees, highest compensated employees, or disqualified persons?  17 If "Yes," complete Schedule L, Part II.  28 Did the organization provide a grant or other assistance to an officer, director, trustee, because the member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II.  29 Did the organization fromer officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II.  29 A Carn entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part II.  29 A Carn entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II.  29 Part IV.  29 Did the organization re		and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	23	Yes	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  24c   2dd   2d		the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and	24a		No
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tain-exempt bonds?  24c   24c   24c   24d   2	b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
Sa Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.  Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I .  1 b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-E27 If "Yes," complete Schedule L, Part I .  2 b Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II .  3 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions).  A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  2 An entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  2 An entity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  2 a highly member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  2 b Id the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M .  3 D Id the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  3 D Id the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  4 D Id the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule M .  5 D Id the organizatio			24c		
Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I .  1. If "Yes," complete Schedule L, Part I .  2. Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II .  2. Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, provided a grant or other assistance to an officer, director, trustee, or disqualified persons? If "Yes," complete Schedule L, Part II .  3. Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)  3. A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  3. A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  3. Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule L, Part IV .  3. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  3. Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  3. Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part II .  3. Did the organization on lod% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I, III, or IV, and Part V, line 1 .  3. Did the organization on stat	d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
that the fransaction has not been reported on any of the organization's prior Forms 990 or 990-E2?  If "Yes," complete Schedule I., Part I.  Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?  If "Yes," complete Schedule I., Part II .  Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contribution or employee thereof, a grant selection committee member of any of these persons? If "Yes," complete Schedule I., Part II .  Was the organization a party to a business transaction with one of the following parties (see Schedule I., Part IV instructions for applicable filing thresholds, conditions, and exceptions)  a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule I., Part IV .  A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule I., Part IV .  A nentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV .  A nentity of which a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule II., Part IV .  But the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  Did the organization inquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II .  Did the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 .  Did the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part V, line 2 .  Did the organiz		Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"	25a		No
former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II .  Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II .  Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)  A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV .  Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M .  Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M .  Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II .  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II .  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II .  The secondary of the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, Inne 2 .  Did the organization of the organization receive any pa		that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?	25b		No
contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule I, Part III is Was the organization a party to a business transaction with one of the following parties (see Schedule I, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?	26		No
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.  28a Yes  b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.  c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV.  Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M.  Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M.  Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part II.  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part II.  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes," to line 35a, did the organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  Did the organization of conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part V, line 2  Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note.  Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note.  Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note.  The org		contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	27		No
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.  28b  28c  A family member of a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV.  28c  Poid the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M.  Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule N, Part I.  Did the organization ilquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I.  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II.  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I.  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?  b If "Yes' to line 35a, did the organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI ines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.  Statements Regarding Other IRS Filings and Tax Compliance  Check if Schedule O contains a response or note to any line in this Part V.					
Part IV  c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?  The Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Did the organization Conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part V, line 2  Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O  Statements Regarding Other IRS Fillings and Tax Compliance  Check if Schedule O contains a response or note to any line in this Part V		A& 1	28a	Yes	
officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV		A6.1	28b		No
Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M			<b>28</b> c	Yes	
contributions? If "Yes," complete Schedule M	)	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🛸	29	Yes	
Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  If "Yes," complete Schedule N, Part II		A& 1	30		No
If "Yes," complete Schedule N, Part II	•	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1			32		No
Part V, line 1			33		No
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		AA I	34	Yes	
within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2			35b	Yes	
Is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	5	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related	36		
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.  All Form 990 filers are required to complete Schedule O			37		No
Statements Regarding Other IRS Filings and Tax Compliance  Check if Schedule O contains a response or note to any line in this Part V	3	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.		Yes	
·		·			
Yes		Check if Schedule O contains a response or note to any line in this Part V			
1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   1,176				Yes	No

Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable

1c

Yes

13a

14a

14b

15

Yes

Form **990** (2018)

No

13b

13c

Is the organization licensed to issue qualified health plans in more than one state?

**b** Enter the amount of reserves the organization is required to maintain by the states in

Note. See the instructions for additional information the organization must report on Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.

Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess

parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N . . . . .

Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

	990 (2018)			Page <b>6</b>
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "N 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	o" respo	onse to i	_
Sa	Check if Schedule O contains a response or note to any line in this Part VI	• •	• •	✓
36	Ction A. Governing body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year   1a			
		4		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or			
	similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b  67			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	$\Box$	103	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? .	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7</b> b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	1
b	Each committee with authority to act on behalf of the governing body?	<b>8</b> b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	. \	No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e coae	Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	1.03	No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure		'	
17	List the States with which a copy of this Form 990 is required to be filed  AL , AZ , AR , CA , CO , CT , DC , FL , GA KS , KY , LA , ME , MD , MA , MI , MN , MS NJ , MT , NM , NY , ND , NC , OH , OK , O DE , SD , TN , TX , UT , VT , VA , WV , WA	, MO , R , PA ,	NE, NV PR, RI	/,NH,
18	Section 6104 requires an organization to make its Form 1023 (or 1024-A if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
19	Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records CRAIG B SPRAY TREASURER 11250 WAPLES MILL RD FAIRFAX, VA 22030 (703) 267-1000			

compensated employees, and former such persons

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
   List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the
- organization and any related organizations

   List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
 List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the

(C) (A) (B) (D) (F) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation organization (Wanv hours director/trustee) organizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest co Individual trustee or director Former organizations related MISC) Institutional Trustee below dotted employee organizations line) compensated See Additional Data Table

VALTIM INC

1095 VENTURE DR FOREST, VA 24551

compensation from the organization ▶ 123

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Part VII	Section A. Officers, Direct	ors, Trustees	, key i	<u>zmp</u> i	loye	:es,	and	піgі	nest Compensate	ea employees (co	nunuea	<u>/</u>	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	than o	one b	ox, u an off tor/t	ot che unles fficer trust	•	son	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	amou comp fro organ	pens om t izatio elate	ted f other sation :he on and
C : A 4 dubi			<u> </u>		<u> </u>	igspace	<u> </u>	igspace					
See Addition	nal Data Table		<u> </u>	$oxed{oxed}$	<u> </u>	L	<u> </u>	$\perp$					
				$oxed{oxed}$	<u> </u>	L	<u> </u>	ot					
				$\perp$	<u> </u>	$oldsymbol{ol}}}}}}}}}}}}}}}}}}$	<u> </u>	$oldsymbol{\perp}$					
		1						$\top$			1		
				$\vdash$			<u> </u>	$\vdash$					
				$\vdash$	$\vdash$	$\vdash$	<del>                                     </del>	+			+		
			$\vdash$	$\vdash$	+-	$\vdash$	+-	$\vdash$					
1b Sub-To	otal	<u></u>	<del></del>	<u> </u>	<u></u>	<u>.</u>	<u> </u>	Щ	<u> </u>				
	from continuation sheets to Pa	art VII <b>, Section</b>	Α				•						
2 Total	(add lines 1b and 1c)	but not limited	to thos				e) who	rec	12,923,289 eived more than \$1	00,000			756,013
						—					Ye	· s	No
	the organization list any <b>former</b> o 1a? <i>If "Yes," complete Schedule J</i>								ghest compensated	employee on	<b>3</b> Ye		
organ	any individual listed on line 1a, is nization and related organizations	s greater than \$								n the			
<b>5</b> Did a	any person listed on line 1a receivices rendered to the organization	ve or accrue cor								vidual for	4 Ye	:S	
		,	ete Stri	edule		71 Su	——	5011			<b>5</b> Ye	S	
1 Comp	1 B. Independent Contract plete this table for your five high the organization Report comper	est compensate									ensation		
	· · ·	(A) and business addre							1	(B) ription of services	Con	(C)	) sation
ACKERMAN N	MCQUEEN INC	ind pusiness addre	155			—			PUBLIC REL	ATIONS AND	Con		994,168
1601 NW EXI									ADVERTISIN	NG			
	CITY, OK 73118  MANAGEMENT CORP									P PROCESSING AND		25,	727,854
325 SPRINGS AKRON, OH	44333								CONTRIBUT				
	FORNEYS AND COUNSELORS								LEGAL SERV	/ICES		13,	832,060
1717 MAIN S DALLAS, TX	ST SUITE 5900 75201												
MEMBERSHIP	P MARKETING PARTNERS LLC								FUNDRAISIN MAILING	NG PRINTING AND		12,	561,213
11250 WAPL FAIRFAX, VA	ES MILL TD SUITE 310 22030												
VALTIM INC					_				FULFILLMEN	T CENTER		8.	836.104

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

8,836,104

Form 9		·											Page <b>9</b>
Part	VIII												🗹
		Check if Schedul	e O contains :	a respo	onse or i	note to any	(	nis Part VIII A) revenue	Re e fu	(B) lated or xempt unction evenue	Unr bus	(C) related siness venue	(D) Revenue excluded from tax under sections 512 - 514
	1a	Federated campaig	ns	1a						1		I	
Gifts, Grants ilar Amounts	ŀ	Membership dues		<b>1</b> b									
Gra		: Fundraising events		1c									
		d Related organizatio	ns	1d		13,959,442							
is is	(	Government grants (co	ontributions)	1e									
ons, Gifte Similar	f	All other contributions,	, gıfts, grants,										
rtio er S		and similar amounts na above	ot included	1f	,	94,640,284							
tributio Other	و	Noncash contribution											
Contributions, and Other Sim		in lines 1a - 1f \$			7,352								
<u>ت ت</u>	'	h Total. Add lines 1a	-1f	•	• •	. <b>&gt;</b>	1	.08,599,726					
<u> </u>						Busines	s Code	170	391,374	170,39	11 274		
¥.		MEMBER DUES					813410		-	·			
Program Service Revenue	Ь	PROGRAM FEES					813410	22,	618,781	22,61	18,781		
MC <sub>E</sub>	С			_									
3	d			_									
an	e												
rogi	f	All other program se	rvice revenue			193	.010,155				I		
<u> </u>	g.	<b>Total.</b> Add lines 2a-2	.f		<b>&gt;</b>		.010,133				_		
		Investment income (ii imilar amounts) .			ınterest,			1,193,70	15				1,193,705
		Income from investme			ond prod		<b>-</b>						
		Royalties		-		_	•	16,532,43	3				16,532,433
			(ı) Rea		(11)	Personal							
	6a	Gross rents	1 3	57,108									
	b	Less rental expenses		03,501			+						
							_						
	С	Rental income or (loss)	-8	46,393									
	d	Net rental income o	r (loss)			. •	7	-846,39	3				-846,393
			(ı) Securit	ies	(11)	) Other							
	7a	Gross amount from sales of assets other	9,2	61,323									
	ь	Less cost or other basis and		62.007			+						
		sales expenses		62,987			4						
		Gain or (loss)  Net gain or (loss)		98,336			-	998,33	16				998,336
		Gross income from fi				<u> </u>	+						770,330
<u>e</u>		(not including \$		of									
듄		contributions reporte See Part IV, line 18		а	}	1,403,289	∍						
Re	ь	Less direct expense	s	ь		296,246	5						
Other Revenue	С	Net income or (loss)	from fundrais	ing ev	ents .	· •		1,107,04	-3				1,107,043
o t	9a	Gross income from g See Part IV, line 19		es									
_		See Fartiv, inte 15		а									
	ь	Less direct expense	s	b									
		Net income or (loss)		activit	ies .	. •							
	10a	Gross sales of invent returns and allowand			]								
			1.1	a		4,389,150	_						
		Less cost of goods s		b				6,463,86	5	7,513,384	,	-1,049,519	
		Net income or (loss) Miscellaneous		inven		ness Code		.,	+	.,		, ,	
	11	<b>a</b> ADVERTISING				54180	00	23,881,54	.6			23,881,546	
	b	OTHER UNRELATED	BUSINESS			90000	)4	1,111,16	7			1,111,167	
		ACTIVITY			L						L		
	С	CAFE SALES				72232	20	361,42	.9				361,429
					ļ								
		All other revenue .  Total. Add lines 11a						137,85	2	137,852	2		
						•		25,491,99	4				
	12	Total revenue. See	instructions	• •	• •	• •		352,550,86	4	200,661,391		23,943,194	19,346,553 Form <b>990</b> (2018)

Forr	n 990 (2018)				Page <b>10</b>
	art IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	ınızatıons must comp	lete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX .	<u> </u>		🗹
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	13,328	13,328		
2	Grants and other assistance to domestic individuals See Part IV, line 22	62,333	62,333		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	7,673,480	2,458,981	4,792,957	421,542
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	720,000		720,000	
7	Other salaries and wages	40,314,676	25,980,846	11,606,692	2,727,138
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	7,988,421	4,512,549	2,921,394	554,478
9	Other employee benefits	4,538,230	2,878,218	1,345,012	315,000
10	Payroll taxes	2,630,035	1,668,010	779,474	182,551
11	Fees for services (non-employees)				
ā	a Management				
ŀ	Legal	25,064,761	8,633,178	16,431,583	
	: Accounting	164,730		164,730	
(	iLobbying	618,525	618,525		
•	Professional fundraising services See Part IV, line 17	7,798,658			7,798,658
f	Investment management fees	197,342		197,342	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	17,858,262	17,858,262		
12	Advertising and promotion	50,197,599	38,815,749		11,381,850
13	Office expenses	6,668,186	3,553,053	3,115,133	
	Information technology	11,707,133	6,794,820	4,912,313	
15	Royalties				
16	Occupancy	1,936,953	1,067,454	869,499	
17	Travel	8,472,207	6,123,416	2,348,791	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials •				
19	Conferences, conventions, and meetings	8,076,852	5,848,020	2,228,832	
20	Interest	1,645,869	876,110	769,759	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	4,065,900	2,900,998	1,164,902	
23	Insurance	1,772,834	1,772,834		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a ADD'L MEMBER COMMUNICAT	62,702,161	41,126,865		21,575,296
	<b>b</b> ADD'L TRAINING AND COMM	34,628,656	34,628,656		
	c ADD'L PRINTING AND PUBL	25,296,137	25,296,137		
	d ADD'L ILA LEGISLATIVE P	10,600,121	10,600,121		
	e All other expenses	11,861,928	6,816,302	1,910,554	3,135,072
25	Total functional expenses. Add lines 1 through 24e	355,275,317	250,904,765	56,278,967	48,091,585
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation  Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				
	Check here F Li ii following 50P 96-2 (ASC 958-720)				

Form 990 (2018)

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27 28

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33 34

Net Assets or Fund Balances

				<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash-non-interest-bearing			1	
	2	Savings and temporary cash investments	[	17,764,563	2	23,937,821
	3	Pledges and grants receivable, net		1,184,593	3	841,562
	4	Accounts receivable, net		66,861,150	4	70,154,574
	5	Loans and other receivables from current and fo trustees, key employees, and highest compensa Part II of Schedule L	ted employees Complete		5	
ts	7	Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organization voluntary employees' beneficiary organizations (Part II of Schedule L	n 4958(c)(3)(B), and tions of section 501(c)(9) (see instructions) Complete	3,000,000	6	3,000,000
Assets	8	Inventories for sale or use	13.639.054	8	10,632,177	
As	9	Prepaid expenses and deferred charges	3,277,662	9	3,179,694	
	_	Land, buildings, and equipment cost or other	, , , , , , <sub> </sub>	3,211,002	9	3,179,094
	IUa	basis Complete Part VI of Schedule D	<b>10a</b> 79,426,001			
	b	Less accumulated depreciation	<b>10b</b> 46,716,970	34,475,160	10c	32,709,031
	11	Investments—publicly traded securities .		47,415,094	11	44,066,394
	12	Investments—other securities See Part IV, line	11	646,822	12	871,077
	13	Investments—program-related See Part IV, line	11		13	
	14	Intangible assets	[		14	
	15	Other assets See Part IV, line 11	[	7,861,583	15	7,819,750
	16	Total assets.Add lines 1 through 15 (must equa	al line 34)	196,125,681	16	197,212,080
	17	Accounts payable and accrued expenses		90,339,532	17	84,837,717
	18	Grants payable			18	
	19	Deferred revenue		31,402,766	19	46,580,520
	20	Tax-exempt bond liabilities			20	
ý	21	Escrow or custodial account liability Complete F	art IV of Schedule D		21	
Liabilities	22	Loans and other payables to current and former key employees, highest compensated employees				
ap		persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrela	ted third parties	47,121,100	23	43,138,412

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6,623,905

181.180.554

-36.276.779

5,268,615

47,039,690

16,031,526

197,212,080

Form **990** (2018)

2,312,080

171.175.478

-31,779,579

11,398,818

45,330,964

24,950,203

196,125,681

Unsecured notes and loans payable to unrelated third parties .

and other liabilities not included on lines 17 - 24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and

3a

3b

No

Form 990 (2018)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

### **Additional Data**

Software ID:

Software Version:

**EIN:** 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Form 990 (2018)

#### · --- -- -

Form 990, Part III, Line 4a:

NRA MEMBERSHIP SUPPORT INCLUDES PUBLICATIONS, EDUCATION AND TRAINING, FIELD SERVICES, COMPETITIVE SHOOTING, LAW ENFORCEMENT, HUNTER SERVICES, MEMBER COMMUNICATIONS SERVICES, MEMBER PROGRAMS, MEMBER SERVICES, AND FULFILLMENT OF MEMBER SERVICES THE CHIEF VALUE OF NRA MEMBERSHIP IS IN GUN SAFETY AND TRAINING ALONG WITH REGULAR REINFORCEMENT OF THESE LESSONS AND PRINCIPLES BY KEEPING ENGAGED WITH THE COMMUNITY OF OUTDOOR LOVERS AND SAFE AND RESPONSIBLE SHOOTING ENTHUSIASTS NRA MEMBERSHIP SUPPORT AND FULFILLMENT ARE DEDICATED TO PROVIDING NRA MEMBERS WITH HIGH QUALITY SUPPORT AS WELL AS CONTENT DELIVERED THROUGH MANY PLATFORMS SAFE AND RESPONSIBLE GUN OWNERSHIP REMAINS THE CORNERSTONE OF EVERTYTHING THE ASSOCIATION PROVIDES FOR MEMBERS

Form 990, Part III, Line 4b: THE NRA INSTITUTE FOR LEGISLATIVE ACTION ADVOCATES ON BEHALF OF SAFE AND RESPONSIBLE GUN OWNERS. AS THE FOREMOST PROTECTOR AND DEFENDER OF THE SECOND AMENDMENT, THE NRA PROMOTES FIREARMS SAFETY, ADVOCATES AGAINST EFFORTS TO ERODE GUN RIGHTS AND FREEDOMS, FIGHTS FOR INITIATIVES AIMED AT REDUCING VIOLENT CRIME, AND PROMOTES HUNTERS'RIGHTS AND CONSERVATION EFFORTS. NRA MEMBERS RECOGNIZE THIS VITAL IMPORTANCE OF

NRAILA'S TRUE GRASSROOTS WORK TO PRESERVE THE SECOND AMENDMENT FOR FUTURE GENERATIONS OF SHOOTERS AND OUTDOOR SPORTSMEN AND SPORTSWOMEN THIS LEGION OF ENGAGED AND MOTIVATED MEMBERS IS THE REASON FOR THE NRA'S STRENGTH

Form 990, Part III, Line 4c: NRA SHOWS AND EXHIBITS INCLUDE THE NRA ANNUAL MEETINGS AND MEMBERS EXHIBIT HALL, HELD IN A DIFFERENT CITY EACH YEAR, AND OTHER SHOWS AROUND THE COUNTRY THE ANNUAL MEETINGS AND EXHIBITS ARE PRESENTED AS A CELEBRATION OF AMERICAN FREEDOM FEATURING ACRES OF EXHIBITS, PREMIER EVENTS, EDUCATIONAL SEMINARS AND WORKSHOPS, AND FUN-FILLED ACTIVITIES FOR THE ENTIRE FAMILY DALLAS, TEXAS WAS THE 2018 HOST CITY OTHER NRA HOSTED

SHOWS INCLUDED THE GREAT AMERICAN OUTDOOR SHOW HELD IN HARRISBURG. PENNSYLVANIA

(A) (D) (E) (B) (C) (F) Position (do not check more Name and Title Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	formulated	anu	and a director/trustee)					Organization	Organizations	I on the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
RICHARD CHILDRESS 1ST VICE PRESIDENT	10 00	×		×				0	0	0
CAROLYN D MEADOWS 2ND VICE PRESIDENT	10 00	x		х				0	0	0
JOE M ALLBAUGH DIRECTOR	1 00	х						0	0	0
WILLIAM H ALLEN DIRECTOR (ENDING 6/1/2018)	1 00	×						0	0	0
THOMAS P ARVAS DIRECTOR	1 00	×						0	0	0
PAUL BABAZ	1 00									

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DIRECTOR (ENDING 6/1/2018)
THOMAS P ARVAS
DIRECTOR
PAUL BABAZ
DIRECTOR (STARTING 6/1/2018)

SCOTT L BACH

DIRECTOR

DIRECTOR

BOB BARR

DIRECTOR

DIRECTOR

RONNIE G BARRETT

......

WILLIAM A BACHENBERG

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
CLEL BAUDLER DIRECTOR	1 00	x						0	0	0
J KENNETH BLACKWELL DIRECTOR	1 00	х						0	0	0
MATT BLUNT DIRECTOR	1 00	х						0	0	0
DAN BOREN	1 00	X						0	0	0

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MATT BLUNT	
DIRECTOR	
DAN BOREN	
DIRECTOR	
ROBERT K BROWN	

DIRECTOR

DIRECTOR

DIRECTOR

DEAN CAIN

DIRECTOR

DIRECTOR

TED W CARTER

PATRICIA A CLARK

DIRECTOR (STARTING 5/5/2018)

DAVID BUTZ 

PETE R BROWNELL

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

and Independent Contractors

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

R LEE ERMEY

EDIE P FLEEMAN

CAROL FRAMPTON

JOEL FRIEDMAN

SANDRA S FROMAN

DIRECTOR (ENDING 4/15/2018)

......

	any hours	and	a dır	recto	r/tr	ustee)	)	organization	organizations	from the
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
ALLAN D CORS DIRECTOR	1 00	×						0	0	0
CHARLES L COTTON DIRECTOR	1 00	х						0	0	0
DAVID G COY DIRECTOR	1 00	x						0	0	0
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DIRECTOR		^					
DAVID G COY	1 00	×				n	
DIRECTOR		^					
LARRY E CRAIG	1 00	×				0	
DIRECTOR		^					
JOHN L CUSHMAN	1 00						

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(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

	formulated			ectt	<i>/</i> / (1	ustee.	,	(N. 3/4000	/W 2/1000	organization and related organizations	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)		
JULIE GOLOB DIRECTOR (STARTING 5/5/2018)	5 00	X						28,661	0	0	
MARIA HEIL DIRECTOR	1 00	х						0	0	0	
GRAHAM HILL DIRECTOR	1 00	x						0	0	0	
STEVE HORNADY DIRECTOR (ENDING 5/5/2018)	1 00	X						0	0	0	
SUSAN HOWARD DIRECTOR	1 00	Х						0	0	0	

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DIRECTOR (ENDING 5/5/2018)
SUSAN HOWARD
DIRECTOR
CURTIS S JENKINS

DIRECTOR

DIRECTOR

TOM KING

DIRECTOR

DIRECTOR

DIRECTOR

TIMOTHY KNIGHT

HERBERT A LANFORD JR

DAVID A KEENE

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and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the compensation from related any hours and a director/trustee) organization organizations from the

	family flours	anu	a uii	ecti		usice,	'	(N. 3/1000	/W 2/1000	organization and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	ee voldme Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
WILLES K LEE DIRECTOR	1 00	×						0	0	0	
CARRIE LIGHTFOOT DIRECTOR (STARTING 5/5/2018)	1 00	x						2,907	0	0	
DUANE LIPTAK JR DIRECTOR (STARTING 5/5/2018)	1 00	x						0	0	0	
KARL A MALONE DIRECTOR	1 00	x						0	0	0	

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DIRECTOR (STARTING 5/5/2018)
DIRECTOR (STARTING 3/3/2018)
KARL A MALONE
DIRECTOR
SEAN MALONEY
DIRECTOR

ROBERT E MANSELL

.......

DIRECTOR (STARTING 5/5/2018)

DIRECTOR

BILL MILLER

DIRECTOR

DIRECTOR

DIRECTOR

IL LING NEW

OWEN BUZ MILLS

CRAIG MORGAN

and Independent Contractors

(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

	any hours	and	. a dır	ectc	r/trد	rustee)	)	organization	organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
GROVER NORQUIST DIRECTOR (ENDING 5/5/2018)	1 00	×						0	0	0	
ROBERT A NOSLER DIRECTOR	1 00							0	0	0	
JOHNNY NUGENT	1 00										

DIRECTOR (ENDING 5/5/2018)							
ROBERT A NOSLER	1 00	l				0	
DIRECTOR		^				9	
JOHNNY NUGENT	1 00	×				0	
DIRECTOR							
TED NUGENT	1 00	,				64.224	
DIRECTOR		l ^	l	l l		64,234	

and Independent Contractors

MELANIE PEPPER

JAMES W PORTER II

......

DIRECTOR

DIRECTOR

JAY PRINTZ

DIRECTOR

DIRECTOR

KIM RHODE

DIRECTOR

TODD J RATHNER

JOHNNY NUGENT	1 00	l <sub>x</sub>			n	
DIRECTOR		_ ^				
TED NUGENT	1 00	l			64.234	
DIRECTOR		_ ^			04,234	
LANCE OLSON	5 00	×			75,000	
DIRECTOR		^			73,000	

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the

	any nours	and	a dir	ecto	or/tr	ustee,	'	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
WAYNE ANTHONY ROSS DIRECTOR	1 00	×						0	0	0	
CARL T ROWAN JR DIRECTOR	1 00	x						0	0	0	
DON SABA DIRECTOR	1 00	х						0	0	0	
WILLIAM H SATTERFIELD DIRECTOR	1 00	×						0	0	0	

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DON SABA
DIRECTOR
WILLIAM H SATTERFIELD
DIRECTOR
RONALD L SCHMEITS

DIRECTOR

DIRECTOR

DIRECTOR

TOM SELLECK

JOHN C SIGLER

DIRECTOR

DIRECTOR

LEROY SISCO

ESTHER Q SCHNEIDER

STEVEN C SCHREINER

DIRECTOR (ENDING 9/8/2018)

and Independent Contractors

(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless hours per compensation compensation amount of other person is both an officer from the week (list from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

LINDA L WALKER

HOWARD J WALTER

HEIDI E WASHINGTON

......

DIRECTOR (ENDING 5/5/2018)

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

ALLEN B WEST

ROBERT J WOS

	any nours	and	a dir	ecto	or/tr	ustee	,	organization	organizations	from the	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	10	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
BART SKELTON DIRECTOR	5 00	x						15,000	0	0	
STEPHANIE SPIKA DIRECTOR (4/15/2018-5/5/2018)	1 00	х						0	0	0	
KRISTY TITUS	1 00	х						0	0	0	

KRISTY TITUS DIRECTOR (STARTING 5/5/2018)	1 00	x				0	0	
DWIGHT D VAN HORN	1 00	×				0	0	
DIRECTOR						9	,	
BLAINE E WADE	1 00					0	0	
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DIRECTOR (STARTING 5/5/2018)							
DWIGHT D VAN HORN	1 00	×			0	0	
DIRECTOR		_ ^				0	
BLAINE E WADE	1 00	×			0	0	
DIRECTOR		^					

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless hours per compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

413,076

403,226

733,145

667,386

51,257

76,577

57,802

73,623

66,154

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

TREASURER (FROM 9/13/2018)

JOSEPH P DEBERGALIS JR

......

MANAGING DIRECTOR, ADVANCEMENT

EXECUTIVE DIRECTOR, MEMBERSHIP

EXEC DIR, GENERAL OPS (STARTING 12/3/18)

SECRETARY AND GENERAL COUNSEL

JOHN C FRAZER

TYLER SCHROPP

TODD GRABLE

	for related				(W- 2/1099-	(W- 2/1099-	avanniantion and			
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
DONALD E YOUNG DIRECTOR	1 00	х						0	0	0
WAYNE LAPIERRE CEO AND EXECUTIVE VICE PRESIDENT	60 00 1 00			х				2,150,634	0	73,793
CHRIS W COX EXECUTIVE DIRECTOR, NRAILA	49 00 1 00			х				1,285,318	0	107,350
WILSON H PHILLIPS	29 00			x				900 537	0	48 232

EXECUTIVE DIRECTOR, NRAILA	1 00						
WILSON H PHILLIPS	29 00		x		000 537	0	
TREASURER (ENDING 9/13/2018)	11 00		^		900,537	0	
JOSHUA L POWELL	40 00		x		844,137	0	
CHIEF OF STAFF AND EXEC DIR					044,137	0	
CD ATC D CDD AV	39.00						

			X			900,537	0	l
TREASURER (ENDING 9/13/2018)	11 00							
JOSHUA L POWELL	40 00							
			Ιx			844.137	0	l
CHIEF OF STAFF AND EXEC DIR						0, 207		
CRAIG B SPRAY	39 00							

TREASURER (ENDING 9/13/2018)	11 00		^		300,337		
JOSHUA L POWELL	40 00		Х		844,137	0	
CHIEF OF STAFF AND EXEC DIR							
CRAIG B SPRAY	39 00						

11 00 50 00

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TREASURER (ENDING 9/13/2018)	11 00						
JOSHUA L POWELL	40 00		x		844,137	0	
CHIEF OF STAFF AND EXEC DIR					044,137	0	
CRAIG B SPRAY	39 00						
			x		596,958	0	

WILSON H PHILLIPS	29 00		$  _{x}  $		900.537	0	48.232
TREASURER (ENDING 9/13/2018)	11 00				300,337	3	+0,232
JOSHUA L POWELL	40 00		x		844.137	0	75,832
CHIEF OF STAFF AND EXEC DIR					044,137	0	73,032

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(A) (D) (E) (B) (C) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer from the week (list from related compensation any hours and a director/trustee) organization organizations from the

and Independent Contractors

DIRECTOR, EDUCATION AND TRAINING

FMR EXE DIR, GENERAL OPERATIONS

FMR MANAGING DIR, AFFINITY AND LICENSING

ROBERT K WEAVER

MICHEL MARCELLIN

OLIVER L NORTH

MARION P HAMMER

PRESIDENT

DIRECTOR

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(Ŵ- 2/1099- MISC)	organization and related organizations
DOUGLAS HAMLIN EXECUTIVE DIRECTOR, PUBLICATIONS	50 00					×		581,321	0	74,409
DAVID LEHMAN DEPUTY EXECUTIVE DIRECTOR, NRAILA	50 00 1 00					х		571,732	0	31,121
ERIC FROHARDT	40 00					x		525,745	0	19,863

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1,377,617

270,000

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## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493318131779

Open to Public

Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

Department of the Treasury ▶Go to www.irs.gov/Form990 for instructions and the latest information. Inspection If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B • Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III **Employer identification number** Name of the organization NATIONAL RIFLE ASSOCIATION OF AMERICA Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") 2 Political campaign activity expenditures (see instructions) 4,319,458 3 Volunteer hours for political campaign activities (see instructions) 10,000 Complete if the organization is exempt under section 501(c)(3). 1 Enter the amount of any excise tax incurred by the organization under section 4955 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No Was a correction made? ☐ Yes □ No b If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). 785.548 Enter the amount directly expended by the filing organization for section 527 exempt function activities 1 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 785.548 Did the filing organization file Form 1120-POL for this year? Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (b) Address (d) Amount paid from (e) Amount of political (a) Name (c) EIN filing organization's contributions received funds If none, enter and promptly and -ndirectly delivered to a separate political organization If none, enter -0-1747 PENNSYLVANIA AVE NW STE 46-4501717 85,000 RÉPUBLICAN ATTORNEYS GENERAL ASSOCIATION WASHINGTON, DC 20006 1747 PENNSYLVANIA AVE NW STE 11-3655877 135,000 RÉPUBLICAN GOVERNORS ASSOCIATION 250 WASHINGTON, DC 20006 (3) COLORADO REPUBLICAN COMMITTEE 84-0690399 59505 S WILLOW DR 120 GREENWOOD VILLAGE, CO 80111 11250 WAPLES MILL RD 52-1083020 0 3,078 NRA POLITICAL VICTORY FUND (SEE PARTS FAIRFAX, VA 22030 I-A AND IV) 5

Grassroots ceiling amount (150% of line 2d, column (e))

Lobbying ceiling amount (150% of line 2a, column(e))

Total lobbying expenditures

Grassroots nontaxable amount

Grassroots lobbying expenditures

	dule C (Form 990 or 990-EZ) 201  rt II-B Complete if the o	8 organization is exempt under section 501(c)(3) and has NOT fi	iled		F	Page <b>3</b>
		tion under section 501(h)).	(a)	)	(b	)
or e	•	rough 11 below, provide in Part IV a detailed description of the lobbying	Yes	No	Amo	_
1		rganization attempt to influence foreign, national, state or local legislation, ce public opinion on a legislative matter or referendum, through the use of				
a b	Volunteers? Paid staff or management (inclu	de compensation in expenses reported on lines 1c through 1i)?				
С	Media advertisements?					
d e	Mailings to members, legislators  Publications, or published or bro	•				
f	Grants to other organizations fo					
g	- ·	heir staffs, government officials, or a legislative body?				
h i	Rallies, demonstrations, semina Other activities?	rs, conventions, speeches, lectures, or any similar means?				
j	Total Add lines 1c through 1i					
2a		the organization to be not described in section $501(c)(3)$ ?				
b c	·	y tax incurred under section 4912  y tax incurred by organization managers under section 4912				
	·	d a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the $0$ $501(c)(6)$ .	rganization is exempt under section $501(c)(4)$ , section $501(c)$	)(5), or	sectio	n	
					Yes	No
1 2	, ,	nore) dues received nondeductible by members? in-house lobbying expenditures of \$2,000 or less?		1		No
3	• ,	in-nouse lobbying expenditures of \$2,000 or less? irry over lobbying and political expenditures from the prior year?		3		No
Par	t IIII-B Complete if the o	rganization is exempt under section 501(c)(4), section 501(c				c)(6)
	and if either (a) answered "Yes."	BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part	t III-A,	line 3,	is	
1	Dues, assessments and similar		1			
2	Section 162(e) nondeductible lo expenses for which the secti	bbying and political expenditures (do not include amounts of political on 527(f) tax was paid).				
a	Current year		2a			
b c	Carryover from last year Total		2b			
3		ection 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3			
4		ount on line 2c exceeds the amount on line 3, what portion of the excess does				
	expenditure next year?	, -	4			
5		political expenditures (see instructions)	5			
	Supplemental In	Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list),	. Part II-A	A. lines 1	and 2 (s	
	ructions), and Part II-B, line 1 Al	so, complete this part for any additional information	, , u, , , ,	.,		
	Return Reference	Explanation				
ANI	I-A, LINE 1	SUPPORT FOR FUNDRAISING AND ADMINISTRATIVE EXPENSES OF A SEPAR INDUSTRY STANDARD FOR NONPROFIT ORGANIZATIONS LIKE THE NRA, AS THE NRA PAID \$4,319,459 FUNDRAISING AND ADMINISTRATIVE EXPENSES SEGREGATED FUND, NRA POLITICAL VICTORY FUND, AS ALLOWED BY LAW ACTIVITIES IN SUPPORT OF ITS MISSION, WHICH INCLUDES PROTECTING ACCONSTITUTION OF THE UNITED STATES, ESPECIALLY WITH REFERENCE TO INDIVIDUAL AMERICAN CITIZEN GUARANTEED BY SUCH CONSTITUTION TO EXHIBIT, TRANSPORT, CARRY, TRANSFER OWNERSHIP OF, AND ENJOY THE THAT THE PEOPLE MAY ALWAYS BE IN A POSITION TO EXERCISE THEIR LEGOF SELF PRESERVATION AND DEFENSE OF FAMILY, PERSON, AND PROPERTOF THE ASSOCIATION, THE NRA SPENT FUNDS DIRECTLY AND INDIRECTLY WHICH WERE NOT THE PRIMARY ACTIVITIES OF THE ORGANIZATION THE TO PROMOTE SOCIAL WELFARE AND CAN ALSO ENGAGE IN POLITICAL ACTIONPOSITION TO CANDIDATES FOR POLITICAL OFFICE, AS ALLOWED BY LAW PERCENTAGE OF FUNDS SPENT BY THE NRA ON POLITICAL ACTIVATES IS MUGGET DEVOTED TO THE PRIMARY ACTIVITIES OF THE NRA FOR INSTANCON PART I-A AND I-C OF SCHEDULE C AMOUNTED TO ABOUT 1% OF THE NI AS APPLIED TO TOTAL EXPENSES REPORTED ON FORM 990, PART IX, LINE IS READERS ARE ALSO KINDLY REMINDED THAT THE SEPARATE SEGREGATED FOR TAX PURPOSES	ALLOWE FOR THE THE NRA AND DEFE THE INAI ACQUIR RIGHT TO SITIMATE ON POLITION NRA IS O VITIES	D BY LAN SEPARA SEPARA SENDING LIENABLE F, POSSE O USE AF SINDIVID SIGNITUR SEQUIT OF SIGNITUR FOR FOR FOR FOR FOR FOR FOR FOR FOR FO	V IN 201 TE ED IN THE ERIGHT ( ESS, COL LMS, IN ( UAL RIGI THESE OF TVITTIES D PRIMA F OF OR RE, THE RISON T URES NO USES IN NO OTHE	OF LECT, DRDER HTS GOALS GOALS IN O THE DTED 2018,
	I-C LINE 4	THIS INFORMATION NOTE REGARDS THE NRA'S TAXES THE NRA SEPARATE WHICH IS NOT SUBJECT TO PUBLIC DISCLOSURE THE FOLLOWING INFORM WITH THE NRA'S FORMS 1120-POL IS SHARED HERE ON A VOLUNTARY BAS AND TO DEMONSTRATE IN GOOD FAITH THAT THE ORGANIZATION IS A TAY 527(F) PROXY TAX IS PAID ON THE LESSER OF NET INVESTMENT INCOME CEXPENDITURES AS DEFINED BY THE FEDERAL TAX CODE, SUCH AS WHEN COMMUNICATIONS EXPRESSLY ADVOCATE THE ELECTION OR DEFEAT OF A THE NRA ITSELF RATHER THAN BY THE NRA'S SEPARATE SEGREGATED FUN PROXY TAX PAID WITH THE NRA'S 2018 FORM 1120-POL WAS \$164,944 HI TAX WAS REQUIRED TO BE PAID FOR 2017, THE AMOUNT OF 527(F) PROXY 2016 FORM 1120-POL WAS \$20,835, THE AMOUNT PAID WITH THE NRA'S 2 \$21,817 AS ANOTHER POLITE REMINDER TO REPORTERS AND OTHER REAL IS NOT NECESSARILY EXPECTED TO TIE TO FEDERAL ELECTION COMMISSIC DIFFERENT DEFINITIONS AND EXCLUSIONS IN THE DIFFERENT REGULATOR THE NRA POLITICAL VICTORY FUND. AND AN INDEPENDENT POLITICAL ACT	MATION A IS AS A S KPAYER II OR CERTA EERTAIN F CANDIDA D THE A STORICA TAX PAI O15 FORI DERS, FOI DN (FEC) Y REGIM	BOUT TA SERVICE N GOOD IN POLITICA ATE AND MOUNT C LLY, NO D WITH M 1120-P RM 990 I REPORTI	XES PAII TO READ STANDIN ICAL L ARE MAD 5527 (F) 527 (F) FHE NRA' OL WAS NFORMA' NG DUE	DERS IG DE BY TO PROXY S TION TO
AK I	I C LINL J	NRA, DIRECTLY RECEIVED CONTRIBUTIONS DURING 2018 OF \$12,938,624		·	,	
		Schedule	C (Forn	n 990 oi	990EZ)	2018

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

OMB No 1545-0047

DLN: 93493318131779

Open to Public

Department of the Treasury Internal Revenue Service

Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(Form 990)

▶ Go to www.irs.gov/Form990 for the latest information. Inspection Name of the organization **Employer identification number** NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🕨 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Cat No 52283D

Schedule D (Form 990) 2018

Par	1111	Organizations Ma	aintaining Col	lections of	Art, Hi	stori	cal T	reası	ures, o	r Other S	Similar A	ssets (conti	nued)	
3		ng the organization's acq ns (check all that apply)	uisition, accessior	n, and other r	records, c	heck a	any of	the fo	ollowing t	hat are a	sıgnıfıcant ı	use of its coll	ection	
а	<b>✓</b>	Public exhibition				d	✓	Loan	or exch	ange prog	rams			
b	<b>✓</b>	Scholarly research				е		Othe	er					
С	✓	Preservation for future	e generations											
4		vide a description of the t XIII	organızatıon's col	lections and e	explain ho	ow the	y furtl	ner th	e organiz	zation's ex	empt purpo	se in		
5		ring the year, did the org ets to be sold to raise fur									ılar	✓ Yes	□ N	0
Par	rt IV	Escrow and Cust Complete if the ord X, line 21.			on Form	n 990,	, Part	IV, li	ıne 9, o	r reporte	d an amou	unt on Forn	າ 990,	Part
1a		he organization an agent uded on Form 990, Part I		an or other in	ntermedia	ry for	contri	bution	ns or othe	er assets r	not	Yes	□ <b>N</b>	0
ь	If "	Yes," explain the arrange	ement in Part XIII	and complete	e the follo	owina	table				Α	mount		_
c		inning balance								1c				_
d	_	litions during the year								1d				_
e		cributions during the year	-							1e				_
f		ling balance								1f				_
2-		_		000 D+	V I 24						L.J.L.		П.,	_
2a 		the organization include									·	_	⊔ N	0
		Yes," explain the arrange												
Pa	rt V	Endowment Fund	as. Complete if	(a)Current			or yea				(d)Three year		our year	re back
1a	Beair	nning of year balance .			556,237	(0)	19,520	-		17,657,500		738,628		706,221
	_	ributions			503,940			1,910		1,482,504		988,178		346,379
		nvestment earnings, gair	ns. and losses		386,512			5,818		1,204,551		266,970		366,395
		ts or scholarships						-						
		r expenditures for facilities	•					_						
		programs		9	940,564		916	5,400		786,344		772,538	1	642,077
f	Admı	nistrative expenses .			49,737		35	5,574		37,728		29,798		38,290
g	End o	of year balance		20,2	283,364		20,566	5,537	:	19,520,483	17,	657,500	16,	738,628
2	Pro	vide the estimated perce	ntage of the curre	nt year end l	balance (I	line 1g	, colu	mn (a	)) held a	s		•		
а	Boa	rd designated or quasi-e	ndowment 🟲											
b	Per	manent endowment 🕨	100 000 %											
С	Ten	nporarily restricted endov	wment ►											
	The	percentages on lines 2a	, 2b, and 2c shou	ld equal 100%	2%									
3а		there endowment funds	not in the posses	sion of the or	rganızatıo	n that	are h	eld an	nd admın	istered for	the			
	_	anization by										2-(2)	Yes	No
	٠,	unrelated organizations					•					3a(i)	Yes	No
ь		related organızatıons     . Yes" on 3a(ıı), are the rel		e listed as re		Sche	 dule R	?				3a(ii) 3b	Yes	
4		cribe in Part XIII the inte	-		•			•	• •			30	163	
	t VI													
		Complete if the or			on Form	1 990,	, Part	IV, li	ine 11a	. See For	m 990, Pa	rt X, line 1	0.	
	Desc	cription of property	(a) Cost or oth (investme		(b) Cost or	r other	basıs (	other)	(c) Acc	umulated d	epreciation	<b>(d)</b> B	ook valu	e
1a	Land						5,38	30,792					5	5,380,792
	Build							10,753	1		32,259,301			3,151,452
		ehold improvements					· ·	-						· ·
		oment					18.63	34,456			14,457,669		4	l,176,787
u -	-dail			+			,	.,.50	1		, .5, ,005			-, 5,. 6,

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) )

	(Form 990) 2018				Page 2
Part VII	<b>Investments—Other Securities.</b> Complete if the or See Form 990, Part X, line 12.	ganıza	tion ansv	vered "Yes" on Form 9	90, Part IV, line 11b.
	(a) Description of security or category (including name of security)		(b) Book value		od of valuation f-year market value
	al derivatives				
(2) Closely- (3)Other	held equity interests	· ·			
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Colum	n (b) must equal Form 990, Part X, col (B) line 12 )	<b>•</b>			
Part VIII	Investments—Program Related. Complete if the organization answered 'Yes' on Form	990 6	eart IV lu	ne 11c See Form 990	Part Y line 13
	(a) Description of investment		ook value	(c) Meth	od of valuation
(1)		1		Cost or end-c	f-year market value
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Part IX	on (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets. Complete if the organization answered 'Yes	▶ on For	m 990, Pa	rt IV, line 11d See Form	990, Part X, line 15
/1\	(a) Description				(b) Book value
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Colu Part X	imn (b) must equal Form 990, Part X, col (B) line 15)  Other Liabilities. Complete if the organization answ			rm 990 Part IV line 1	1e or 11f
	See Form 990, Part X, line 25.	- I			
<b>1.</b> (1) Federal :	(a) Description of liability		(0) 6	ook value	
NOTE PAYA	BLE - NRA FOUNDATION			5,000,000	
	ASE ARRANGEMENT : INSTRUMENT MARKET VALUATION			1,037,889 429,922	
	ALES AND USE TAXES			149,220	
COUPON LIA	ABILITY			6,874	
(7)					
(8)					
(9)					
	in (b) must equal Form 990, Part X, col (B) line 25 )	<b>▶</b>	. hl.	6,623,905	
∠. Liability for	or uncertain tax positions. In Part XIII, provide the text of the	rootnote	e to the or	ganization's financial stat	ements that reports the

Add lines 2a through 2d .

Add lines 4a and 4b . .

Net unrealized gains (losses) on investments . . . .

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b

.

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Other (Describe in Part XIII ) . . . . . .

**Supplemental Information** 

Add lines 4a and 4b . . .

Return Reference

See Additional Data Table

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Donated services and use of facilities . . . . .

Other (Describe in Part XIII ) . . . . . .

Subtract line **2e** from line **1** . . . . .

Schedule D (Form 990) 2018

Part XI

а

b

c d

3

4

4

C

Part XIII

5

b

-5,029,267

-1,164,957

-6.530.318

62,333

4c

2e

3

4c

Page 4

-6,194,224

-6,530,318

352,550,864

361,805,635

6,592,651

62.333

355.275.317

Schedule D (Form 990) 2018

355,212,984

359,081,182

#### Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . 5 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a. 1 2 Amounts included on line 1 but not on Form 990, Part IX, line 25 2b b 2c Other losses . . . . . . . . . 2d 6,592,651 d Other (Describe in Part XIII ) . Add lines 2a through 2d . 2e 3 3

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

2a

2b

2c

2d

4h

4a 4h

Explanation

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Schedule D (Form 990) 2018	Page <b>5</b>
Part XIII Supplemental Info	nation (continued)
Return Reference	Explanation

Schedule D (Form 990) 2018

## **Additional Data**

# Software ID: Software Version:

**EIN:** 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

**Supplemental Information** 

supplemental Information		
Return Reference	Explanation	
PART III, LINE 4	THIS RESPONSE DESCRIBES THE MUSEUM COLLECTIONS WHICH ARE HELD BY THE NRA'S RELATED ORGANIZ ATIONS AND CURATED BY NRA EMPLOYEES THE NRA MUSEUMS PROMOTE GUN COLLECTING AND PRESERVATI ON OF HISTORY THOUGH FIREARMS THE NRA MUSEUMS INCLUDE THE NATIONAL FIREARMS MUSEUM IN FAI RFAX, VIRGINIA THE FRANK BROWNELL MUSEUM OF THE SOUTHWEST IN RATON, NEW MEXICO, AND THE N RA NATIONAL SPORTING ARMS MUSEUM AT BASS PRO SHOPS IN SPRINGFIELD, MISSOURI TO MAKE THE N RA MUSEUMS THE FINEST POSSIBLE RESOURCE FOR THE PUBLIC, THE NRA AND ITS AFFILIATED CHARITI ES RELY ON GENEROUS SUPPORTERS TO BUILD THE EXHIBITION AND RESEARCH COLLECTIONS THROUGH CO LLECTIONS OF HISTORICALLY SIGNIFICANT FOREARMS PLEASE VISIT NRAMUSEUMS ORG FOR CURRENT IN FORMATION ON THE MUSEUM GALLERIES LINE 5 THIS RESPONSE EXPLAINS WHY THE NRA MAY SOLICIT O R RECEIVE ASSETS THAT SOME DONORS INTEND TO BE SOLD RATHER THAN MAINTAINED PERMANENTLY WHEN DONORS INTEND THEIR GIFTS OF FIREARMS TO BE SOLD RATHER THEN HELD FOR EXHIBITION OR RESEARCH IN THE COLLECTIONS OF THE NRA MUSEUM, THE NRA PARTNERS WITH AUCTION HOUSES DONORS MAY CHOOSE TO HAVE GUNS SOLD FOR VARIOUS REASONS, SUCH AS TO SUPPORT CURRENT PROGRAM SERVIC  ES OR TO FUND A CHARITABLE GIFT ANNUITY OR CHARITABLE TRUST WITH ONE OF THE NRA'S AFFILIAT ED CHARITIES THE PHILANTHROPIC INTENT OF EACH DONOR DETERMINES HOW A GIFT IS HANDLED	

Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THIS RESPONSE DESCRIBES THE INTENDED USES OF THE ORGANIZATION'S ENDOWMENT FUNDS THE ENDOW  MENT FUNDS BENEFIT A DIVERSE RANGE OF PHILANTHROPIC INTERESTS, INCLUDING TRAINING IN MARKS MANSHIP, NATIONAL SHOOTING CHAMPIONSHIPS, WOMEN'S LEADERSHIP, HUNTERS'LEADERSHIP, RECREATI ONAL SHOOTING, LAW ENFORCEMENT, NRA MUSEUMS, AND THE NATIONAL ENDOWMENT FOR THE PROTECTION  OF THE SECOND AMENDMENT

eappromontal information	
Return Reference	Explanation
PART X, LINE 2	THIS RESPONSE PROVIDES THE TEXT OF THE FOOTNOTE TO THE ORGANIZATION'S FINANCIAL STATEMENTS IN ACCORDANCE WITH FASB ASC 740 MANAGEMENT EVALUATED THE NRA'S TAX POSITIONS AND CONCLUD ED THAT THE NRA HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANC IAL STATEMENTS TO COMPLY WITH THE PROVISIONS OF THIS GUIDANCE GENERALLY, THE NRA IS NO LO NGER SUBJECT TO INCOME TAX EXAMINATIONS BY THE U.S. FEDERAL STATE OR LOCAL AUTHORITIES E

OR YEARS BEFORE 2015, WHICH IS THE STANDARD STATUTE OF LIMITATIONS LOOKBACK PERIOD

Supplemental Information

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 2D - OTHER ADJUSTMENTS	AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDATION -1,910,739 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT 745,782

Supplemental Information Return Reference Explanation PART XI, LINE 4B - OTHER COST OF GOODS SOLD -4,389,150 RENTAL EXPENSE -2,203,501 INTEREST ON ENDOWMENT GRANTS ADJUSTMENTS 62,333

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 4,389,150 RENTAL EXPENSE 2,203,501

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 4B - OTHER ADJUSTMENTS	INTEREST ON ENDOWMENT GRANTS 62,333

Supplemental Information	
Return Reference	Explanation
PART X	LINE 1(4) THIS INFORMATIONAL NOTE PROVIDES CONTEXT FOR THE DERIVATIVE FINANCIALS INSTRUMEN T DISCLOSED AS A LIABILITY INTEREST RATE SWAPS ARE ENTERED INTO TO MANAGE INTEREST RATE R ISKS ASSOCIATED WITH THE NRA'S BORROWING, AND INTEREST RATE SWAPS ARE ACCOUNTED FOR IN ACC ORDANCE WITH FASB ASC 815 THE NRA'S INTEREST RATE SWAP IS RECORDED IN THE BALANCE SHEET A T FAIR VALUE, WITH FAIR VALUE CHANGES RECORDED AS UNREALIZED GAIN OR LOSS ON DERIVATIVE IN STRUMENT AS OF MARCH 2019, THE NRA NO LONGER HAS AN INTEREST RATE SWAP ARRANGEMENT LINE 1(6) THIS INFORMATIONAL NOTE REGARDS THE NRA'S TAXES THE NRA IS A SUBSTANTIAL TAXPAYER AN D REMAINS IN GOOD STANDING WITH THE TAX AUTHORITIES STATE AND LOCAL TAXES PAID BY THE NRA INCLUDE SALES AND USE TAXES, REAL ESTATE AND PERSONAL PROPERTY TAXES, AMUSEMENT TAXES, AN D STATE UNEMPLOYMENT TAXES THE LIABILITY SHOWN ON SCHEDULE D, PART X FOR ACCRUED SALES AN D USE TAXES RELATES TO TIMING AND IS A SMALL FRACTION OF TAXES PAID DURING THE YEAR ADDIT IONAL NOTES REGARDING THE NRA'S TAXES ARE SHARED ON SCHEDULE C REGARDING 527(F) PROXY TAXE S AND ON SCHEDULE O REGRADING UNRELATED BUSINESS INCOME TAXES THE NRA CHOOSES TO SHARE TH IS ADDITIONAL INFORMATION ABOUT THE NRA'S TOTAL TAXES TO DEMONSTRATE IN GOOD FAITH THAT THE ORGANIZATION IS A TAXPAYER IN GOOD STANDING

efile GRAPHIC print - DO NOT PROCESS   As Filed Data - DLN: 93493318131779						: 93493318131779
SCHEDULE F (Form 990)	State	ment of	Activities (	Outside the Uni	ted States	OMB No 1545-0047
(1 01111 000)	► Complet	te if the organi	zation answered "\	es" to Form 990, Part IV, I	ıne 14b, 15, or 16.	2018
		C- t		o Form 990.		
Department of the Treasury Internal Revenue Service	<b>P</b> (	GO TO WWW.IFS.	gov/rorm990 for II	nstructions and the latest ii	ntormation.	Open to Public Inspection
Name of the organization NATIONAL RIFLE ASSOCIAT	ETON OF AMED	T.C.A			Employer ide	ntification number
NATIONAL RIFLE ASSOCIA	TON OF AMER	ICA			53-0116130	
	formation o		s Outside the U	<b>Inited States.</b> Comple	te if the organization a	answered "Yes" to
-	_			substantiate the amount	-	
to award the grants	or assistance	e?	_			☐ Yes ☐ No
2 For grantmakers. outside the United S		art V the org	anızatıon's proce	dures for monitoring the	use of its grants and of	her assistance
3 Activites per Region	(The following	Part I, line 3	table can be dupli	cated if additional space is	needed )	
(a) Region		<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is program service, describe specific type of service(s) in region	a <b>(f)</b> Total expenditures for and investments in region
( 1) See Add'l Data						
( 2)						
(3)						
(4)						
( 5)						
3a Sub-total b Total from continuation Part I			0 0			3,081,000 56,000
c Totals (add lines 3a a		the Instruction	0 0 ns for Form 990.		 No 50082W <b>Sched</b> u	3,137,000 ule F (Form 990) 2018

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-

exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . . . . . . . . . .

Schedule F (Form 990) 2018

(17) (18)

Part III can be	Part III can be duplicated if additional space is needed.						
(a) Type of grant or assistance	( <b>b)</b> Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
( 2)							
(3)							
(4)							
( 5)							

(3)				
(4)				
( 5)				
( 6)				
(7)				

( 5)				
(6)				
(7)				
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( 10)				
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( 11)				
( 12)				
( 13)				
( 14)				
( 15)				

(9)				
( 10)				
(11)				
( 12)				
( 13)				
( 14)				
( 15)				
( 16)				

Sche	dule F (Form 990) 2018		Page <b>4</b>
Par	t IV Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	<b>☑</b> No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U S Owner (see Instructions for Forms 3520 and 3520-A, don't file with Form 990)		
	,	☐ Yes	<b>✓</b> No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign		
	Corporations (see Instructions for Form 5471)	☐ Yes	<b>✓</b> No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing		
	fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐Yes	<b>✓</b> No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships		
	(see Instructions for Form 8865)	☐Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form		
	5713, don't file with Form 990)	Yes	<b>✓</b> No

Schedule F (Form 990) 2018 Pagi						
	Supplemental Information  Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).					
	ule F, Supplemental Information					
Return Reference	Explanation					
PART I, LINE 3	THE NRA'S OFFSHORE INVESTMENTS FOLLOW INDUSTRY STANDARD BEST PRACTICES IN RISK MANAGEMENT FOR NATIONAL NONPROFIT INSTITUTIONAL INVESTORS ALTERNATIVE INVESTMENTS REDUCE OVERALL PORTFOLIO RISK BY REDUCING VOLATILITY AND IMPROVING DIVERSIFICATION THE NRA MAINTAINS SEVERAL INVESTMENT ACCOUNTS					

PART I,
LINE 3

THE NRA'S OFFSHORE INVESTMENTS FOLLOW INDUSTRY STANDARD BEST PRACTICES IN RISK MANAGEMENT FOR
NATIONAL NONPROFIT INSTITUTIONAL INVESTORS ALTERNATIVE INVESTMENTS REDUCE OVERALL PORTFOLIO RISK
BY REDUCING VOLATILITY AND IMPROVING DIVERSIFICATION THE NRA MAINTAINS SEVERAL INVESTMENT ACCOUNTS
THAT ARE MULTI-STRATEGY FUNDS OF FUNDS INCOME FROM PASSIVE INVESTMENTS, WHEN APPROPRIATELY
STRUCTURED, IS EXCLUDED FROM UNRELATED BUSINESS INCOME BY LAW THIS TYPE OF INVESTMENT POSTURE IS
COMMONLY ACCEPTED IN THE U S EXEMPT ORGANIZATION INDUSTRY 100% OF THE AMOUNT IS THE TOTAL BOOK
VALUE OF INVESTMENTS FOR THAT REGION

990 Schedule F, Supplemental Information

Return

Reference	
SCHEDULE F,	THIS DISCLOSURE REFERS TO FOREIGN FUNDRAISING 100% OF THE AMOUNT IS THE CASH VALUE OF
PART I, LINE 3	EXPENDITURES MADE BY THE NRA FOR NECESSARY TRAVEL, ACCOMMODATIONS, AND RELATED EXPENSES THIS
	DISCLOSURE OF PROGRAM SERVICES REFERS TO NRA PUBLICATIONS DIVISION'S FOREIGN TRAVEL EXPENSES
	RELATING TO GATHERING MATERIALS FOR NRA MAGAZINES 100% OF THE AMOUNT IS THE CASH VALUE OF

EXPENDITURES MADE BY THE NRA FOR NECESSARY TRAVEL, ACCOMMODATIONS, AND RELATED EXPENSES

Evolanation

## **Additional Data**

CENTRAL AMERICA AND THE

CARIBBEAN

## Software ID: Software Version:

**EIN:** 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

PUBLICATIONS

4,000

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARIBBEAN	0	0	INVESTMENTS		3,021,000

0 PROGRAM SERVICES

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of region agents in service(s) in region services, grants to region recipients located in the region) FAST ASIA AND THE PACIFIC 0 PROGRAM SERVICES PUBLICATIONS 5,000 EUROPE (INCLUDING ICELAND 0 FUNDRAISING 9,000 & GREENLAND)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) EUROPE (INCLUDING ICELAND 0 PROGRAM SERVICES PUBLICATIONS 21.000 & GREENLAND) MIDDLE EAST AND NORTH 0 FUNDRAISING 5.000 AFRICA

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) 0 FUNDRAISING 6.000 NORTH AMERICA NORTH AMERICA 0 PROGRAM SERVICES PUBLICATIONS 10,000

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) PROGRAM SERVICES INRA OUTDOORS 37.000 NORTH AMERICA SOUTH AMERICA 0 FUNDRAISING 4,000

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region describe specific type of agents in fundraising, program region service(s) in region services, grants to region recipients located in the region) 0 PROGRAM SERVICES PUBLICATIONS 8.000 SOUTH AMERICA SUB-SAHARAN AFRICA PROGRAM SERVICES INRA OUTDOORS 7,000

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DLN: 93493318131779

2018

OMB No 1545-0047

Department of the Treasury

(Form 990 or 990-EZ)

**SCHEDULE G** 

## **Supplemental Information Regarding** Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

Inspection

Nan	ne of the organization		rs gov/ron	11990 101 11	istructions and the latest init	ormation	Employer ider	ntification number
NAT	TONAL RIFLE ASSOCIATION OF	AMERICA					53-0116130	
Pa	Form 990-EZ filers a	·	_		answered "Yes" on For art.	m 990,	Part IV, line 17	7.
1	Indicate whether the organiza	ation raised funds thi	rough any	of the fo	llowing activities Check a	all that a	pply	
а	✓ Mail solicitations			е	Solicitation of non-	governm	ent grants	
b	✓ Internet and email solicita	ations		f	Solicitation of gove	rnment	grants	
c	✓ Phone solicitations			g	Special fundraising	events		
d	☐ In-person solicitations							
2a	Did the organization have a workey employees listed in Fo							s □ No
b	If "Yes," list the ten highest p to be compensated at least \$			draisers)	pursuant to agreements (	under wl		
(i)	Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai custo cont	Did ser have ody or rol of outions?	(iv) Gross receipts from activity	or i	mount paid to retained by) alser listed in col (i)	(vi) Amount paid to (or retained by) organization
		FUNDRAISING	Yes	No				
1	ALLEGIANCE DBA MEMBERSHIP ADVISORS 11250 WAPLES MILL RD	FUNDRAISING CONSULTANT		No	42,370,456		1,070,000	41,300,456
_	FAIRFAX, VA 22030	DAID COLICITOR						
2	INFOCISION MANAGEMENT	PAID SOLICITOR						
	CORP 325 SPRINGSIDE DR			No	9,521,431		4,840,658	4,680,773
	AKRON, OH 44333							
3	501C SOLUTIONS 2530 MERIDIAN PKWY STE 300	FUNDRAISING CONSULTANT		No	0		616,000	C
	RESEARCH TRIANGLE PARK, NC 27713							
4	SHARPE GROUP 855 RIDGE LAKE BLVD STE 300	FUNDRAISING CONSULTANT		No	0		480,000	C
_	MEMPHIS, TN 38120	FUNDRATCING						
5	HWS CONSULTING 221 HOMEPORT DR	FUNDRAISING CONSULTANT		No	0		360,000	C
<u></u>	GRASONVILLE, MD 21638	FUNDRAISING						
0	MCKENNA & ASSOCIATES 2000 CALRENDON BLVD STE 200	CONSULTANT		No	0		300,000	C
_	ARLINGTON, VA 22201	ELINE DATE IN C						
7	KEY & ASSOCIATES 12176 CHANCERY STATION CIR	FUNDRAISING CONSULTANT		No	0		72,000	C
_	RESTON, VA 20190	FUNDRAIGING						
8	COMMONWEALTH GROUP PARTNERS 1579 MONROE SR STE F-341	FUNDRAISING CONSULTANT		No	0		60,000	C
	ATLANTA, GA 30324							
9								
10								
Tota	al	<u> </u>		<b> </b>	51,891,887		7,798,658	45,981,229

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

AL, AK, AZ, AR, CA, CO, CT, FL, DC, GA, HI, IL, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NH, NJ, NM, NY, OK, OH, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV

Sche	dule G (Form 990 or 990-EZ) 2018					Р	age <b>3</b>		
11	Does the organization conduct gaming	activities with nonmembers	5?		Yes	□No			
12	Is the organization a grantor, beneficial formed to administer charitable gaming		member of a partnership or other entity		□Yes	_			
13	Indicate the percentage of gaming acti	vity conducted in							
а	The organization's facility			13a			%		
b	An outside facility			13b			%		
14	Enter the name and address of the per	son who prepares the organ	nization's gaming/special events books and re	cords					
	Name ►								
	Address •								
15a	Does the organization have a contract revenue?	with a third party from who	m the organization receives gaming		□Yes	□No			
b	If "Yes," enter the amount of gaming r	evenue received by the org	anızatıon ▶ \$ and th	e					
	amount of gaming revenue retained by	the third party 🕨 \$							
С	If "Yes," enter name and address of th	e thırd party							
	Name >								
	Address ▶								
16	Name ►								
	Gaming manager compensation ► \$								
	Description of services provided								
	☐ Director/officer	☐ Employee	☐ Independent contractor						
17	Mandatory distributions								
a	· ·	e law to make charitable di	stributions from the gaming proceeds to		□Yes	□ N-			
b		red under state law distribu	ited to other exempt organizations or spent		☐ res	□ NO			
	in the organization's own exempt activ		· -						
Pai			ions required by Part I, line 2b, columns licable. Also provide any additional infor				5.		
	Return Reference		Explanation						
PART	T I LINE 2B(2)	THIS SUPPLEMENTAL INFORMATION NOTES THE DISTINCTION BETWEEN 990 CORE FORM PART VIII SECTION B LINE 1 AND SCHEDULE G PART I LINE 2B(2) FOR THE FILING ORGANIZATION'S VENDOR INFOCISION MANAGEMENT CORP THE VENDOR INFOCISION PROVIDED SERVICES TO THE FILING ORGANIZATION FOR BOTH MEMBERSHIPS AND CONTRIBUTIONS SOLICITATIONS, AS SHOWN ON 990 CORE FORM PART VIII SECTION B LINE 1 SCHEDULE G IS SPECIFIC TO THE VENDOR'S WORK AS A PAID SOLICITOR PROVIDING PROFESSIONAL FUNDRAISING SERVICES THEREFORE, THE SCHEDULE G DISCLOSURE EXCLUDES THE MEMBERSHIP PROCESSING SERVICES							

Schedule G (Form 990 or 990-EZ) 2018

efile GRAPHIC print - DO	NOT PROCESS	As Filed Data -					DL	N: 93493318131779
Note: To capture the full of	ontent of this do	ocument, please se	lect landscape mode	e (11" x 8.5") whe	n printing.			
Schedule I		Grante and C	ther Assistand	o to Organiz	ations		C	MB No 1545-0047
(Form 990)					-			2018
			and Individuals					<b>4</b> 010
	Coi	mplete if the organiza	tion answered "Yes," o  Attach to Form		, line 21 or 22.			Open to Public
Department of the Treasury		► Go to www	N.irs.gov/Form990 for		nn.			Inspection
Internal Revenue Service		, do to <u></u>	101	the latest mist matri	····			
Name of the organization	OF AMEDICA					Emp	loyer identific	ation number
NATIONAL RIFLE ASSOCIATION	OF AMERICA					53-0	0116130	
Part I General Inform	nation on Grants	and Assistance						
that received more	to award the grants ganization's procedure <b>Assistance to Dom</b> than \$5,000 Part II	or assistance? es for monitoring the use estic Organizations ar can be duplicated if add	e of grant funds in the Un nd Domestic Governme itional space is needed	nted States  nts. Complete if the oi	ganızatıon answered "Yes'	' on Form 990		<u> </u>
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		ription of assistance	(h) Purpose of grant or assistance
(1) NATIONAL FOUNDATION FOR WOMEN LEGISLATORS 910 16TH ST NW WASHINGTON, DC 20006	52-1480785	501(C)(3)	13,328					UNDERGRADUATE COLLEGE SCHOLARSHIPS
2 Enter total number of sect	ion 501(c)(3) and go	vernment organizations	listed in the line 1 table .				. •	1
3 Enter total number of other	er organizations listed	d in the line 1 table					. ▶	0
For Paperwork Reduction Act Noti	ce, see the Instruction	ns for Form 990.		Cat No 50055	P		Sch	edule I (Form 990) 2018

Page 2

Schedule I (Form 990) 2018

(1) NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS	20	62,333		
(2)				
(3)				
(4)				
(5)				

(6)

Supplemental Information. Provide the information required in Part I. line 2: Part III, column (b); and any other additional information. Explanation PART I LINE 2 THE NATIONAL FOUNDATION FOR WOMEN LEGISLATORS PARTNERS WITH THE NATIONAL RIFLE ASSOCIATION FOR THE ANNUAL NFWL/NRA BILL OF

(7) Part IV Return Reference PART I, LINE 2 RIGHTS ESSAY SCHOLARSHIP CONTEST FOR FEMALE HIGH SCHOOL JUNIORS AND SENIORS. THE NRA ACTIVELY ASSISTS NATIONAL FOUNDATION OF WOMEN

LEGISLATORS IN THE SELECTION AND ADMINISTRATION OF NFWL SCHOLARSHIPS FOR COLLEGE NFWL SCHOLARSHIP APPLICATIONS ARE ASSESSED ON THE ELEMENTS OF HISTORICAL RESEARCH, INSIGHT AND PERSPECTIVE, DEMONSTRATED UNDERSTANDING OF THE AMERICAN CONSTITUTION, INSPIRATIONAL QUALITY,

AND MEANINGFUL PERSONAL CONNECTION SCHOLARSHIP AWARDS ARE PAID DIRECTLY TO THE EDUCATIONAL INSTITUTION THE NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS PROGRAM IS NAMED IN HONOR AND RECOGNITION OF THE GROUNDBREAKING POLICE OFFICER JEANNE E BRAY. A SHOOTING CHAMPION AND PAST MEMBER OF THE NRA BOARD OF DIRECTORS JEANNE E BRAY WAS THE FIRST FEMALE DETECTIVE ON BURGLARY SQUAD, WHICH HAS EVOLVED INTO TODAY'S MODERN SWAT TEAMS. SHE WAS THE FIRST FEMALE POLICE OFFICER TO EARN THE NRA POLICE MARKSMANSHIP "DISTINGUISHED" BAR. AND SHE WON THE NATIONAL WOMEN'S POLICE PISTOL COMBAT CHAMPIONSHIP FIVE TIMES FROM 1962 TO 1967 THE PROGRAM OFFERS SCHOLARSHIPS OF UP TO \$2,500 PER SEMESTER, UP TO \$5,000 PER YEAR FOR A MAXIMUM OF FOUR YEARS, TO DEPENDENT CHILDREN OF ANY PUBLIC LAW ENFORCEMENT OFFICER KILLED IN THE LINE OF DUTY WHO WAS AN NRA MEMBER AT THE TIME OF DEATH, AND TO DEPENDENT CHILDREN OF ANY

> CURRENT OR RETIRED LAW ENFORCEMENT OFFICERS WHO ARE LIVING AND HAVE CURRENT NRA MEMBERSHIP. THE MEMBERSHIP RESTRICTION IS PERMITTED BY LAW BECAUSE THE NRA JEANNE E BRAY MEMORIAL SCHOLARSHIP AWARDS PROGRAM IS A 501(C)(4) PROGRAM SCHOLARSHIP AWARDS ARE PAID DIRECTLY TO

PART III LINE 1

THE EDUCATIONAL INSTITUTION

Schedule I (Form 990) 2018

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493318131779 **Compensation Information** OMB No 1545-0047 Schedule J (Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest 2018 Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Open to Public Department of the Treasury Inspection Internal Revenue Service Name of the organization **Employer identification number** NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Part I Questions Regarding Compensation No Yes Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use **✓** Travel for companions Payments for business use of personal residence  $\checkmark$ **√** Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g , maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain **1**b Yes 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all 2 Yes directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Yes Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c No If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. 5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5a No Any related organization? 5b No If "Yes," on line 5a or 5b, describe in Part III 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a No Any related organization? 6b No If "Yes," on line 6a or 6b, describe in Part III 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 67 If "Yes," describe in Part III 7 Nο 8 Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 No If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)? Schedule J (Form 990) 2018 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50053T

For each individual whose compensation must be reported on Schedule J, report of instructions, on row (ii). Do not list any individuals that are not listed on Form 99 <b>Note.</b> The sum of columns (B)(i)-(iii) for each listed individual must equal the tot	990, F	Part VII						vidual
(A) Name and Title			kdown of W-2 and/o compensation	or 1099-MISC	(C) Retirement and other	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in
	c	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
See Additional Data Table								
		!		· · · · · · · · · · · · · · · · · · ·	!		<u></u> '	
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Schedule J (Forth 990) 2010	Page <b>3</b>								
Part III Supplemental Information									
Provide the information, explanation, or	rovide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information								
Return Reference	Explanation								
	CHARTER TRAVEL WAS USED ON OCCASIONS WHEN TRAVEL LOGISTICS OR SECURITY CONCERNS PRECLUDED OTHER AVAILABLE OPTIONS COMPANIONS OCCASIONALLY TRAVEL VIA PRIVATE AIRCRAFT WITH NRA OFFICIALS AND VENDORS IN CONNECTION WITH THEIR PROFESSIONAL RESPONSIBILITIES CERTAIN								

ICOMPENSATION ELEMENTS WERE GROSSED UP FOR ONE INDIVIDUAL FOR ONE TIME RELOCATION COSTS AND THE TAX GROSS UP WAS PROPERLY INCLUDED IN

FOR CLUBS USED FOR BUSINESS PURPOSES WERE PROPERLY EXCLUDED FROM TAXABLE COMPENSATION

TAXABLE COMPENSATION HOUSING EXPENSES WERE PROVIDED FOR FIVE INDIVIDUALS AND WERE PROPERLY INCLUDED IN TAXABLE COMPENSATION DUES

Schedule 1 (Form 990) 2018

Return Reference	Explanation
	COMPENSATION OF THE NRA'S TOP MANAGEMENT OFFICIALS IS ESTABLISHED BY METHODS INCLUDING INDEPENDENT COMPENSATION CONSULTANTS, COMPENSATION SURVEYS AND STUDIES, AND COMPARABILITY DATA IN ADDITION, UNDER THE NRA BYLAWS COMPENSATION OF CERTAIN ELECTED OFFICERS (INCLUDING THE EXECUTIVE VICE PRESIDENT) MUST BE APPROVED BY THE BOARD OF DIRECTORS, BASED ON RECOMMENDATIONS BY THE COMPENSATION COMMITTEE ALL DECISIONS ARE PROPERLY DOCUMENTED

Return Reference	Explanation
	ROBERT K WEAVER'S EMPLOYMENT AS EXECUTIVE DIRECTOR OF GENERAL OPERATIONS ENDED IN 2016 AND DURING CALENDAR YEAR 2018 MR WEAVER RECEIVED TAXABLE COMPENSATION OF \$720,000 MICHEL MARCELLIN'S EMPLOYMENT AS MANAGING DIRECTOR OF AFFINITY AND LICENSING ENDED IN 2016 AND DURING CALENDAR YEAR 2018 MR MARCELLIN RECEIVED TAXABLE COMPENSATION OF \$535,045 THE NRA HAS DEFERRED COMPENSATION RETIREMENT BENEFIT PLANS FOR CERTAIN EMPLOYEES AND NONQUALIFIED SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS FOR CERTAIN EMPLOYEES FOR NONQUALIFIED PLANS, THE FILING ORGANIZATION DECIDES THE BENEFIT AMOUNT AND TIMEFRAME FOR VESTING OF EACH PARTICIPANT USING DIFFERENT FACTORS PARTICULAR TO EACH RELEVANT INDIVIDUAL AND HIS OR HER SPECIFIC CIRCUMSTANCES PAYOUTS ARE PROPERLY INCLUDED IN TAXABLE WAGES AND REPORTED IN W-2 INCOME

Return Reference	Explanation
	COLUMN B(I) MR NORTH RECEIVED \$1,377,617 PAID BY AN UNRELATED ORGANIZATION, ACKERMAN MCQUEEN (AS FURTHER DETAILED ON SCHEDULE O)
	COLUMN B(III) OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR LAPIERRE INCLUDED \$365,909 457(F) PAYOUT, \$38,862 GROUP LIFE
	INSURANCE, \$18,500 457(B) PLAN, AND \$4,485 TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR COX
	INCLUDED \$18,500 457(B) PLAN, \$7,830 GROUP LIFE INSURANCE, AND \$1,402 TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN
	TAXABLE WAGES FOR MR PHILLIPS INCLUDED \$73,978 457(F) PAYOUT, \$21,012 GROUP LIFE INSURANCE, \$18,500 457(B) PLAN, AND \$3,480 TAXABLE
	PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR POWELL INCLUDED \$57,168 TAXABLE PERSONAL EXPENSES AND
	\$4,230 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR SPRAY INCLUDED \$175,174 ONE-TIME RELOCATION
	COSTS AND TEMPORARY LIVING EXPENSES, \$18,500 457(B) PLAN, AND \$2,173 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE
	WAGES FOR MR FRAZER INCLUDED \$18,500 457(B) PLAN, \$10,681 TAXABLE PERSONAL EXPENSES, AND \$3,842 GROUP LIFE INSURANCE OTHER REPORTABLE
	COMPENSATION WITHIN TAXABLE WAGES FOR MR DEBERGALIS INCLUDED \$35,342 TAXABLE PERSONAL EXPENSES, \$18,500 457(B) PLAN, AND \$1,932 GROUP
	LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR SCHROPP INCLUDED \$1,530 GROUP LIFE INSURANCE AND \$2,842
	TAXABLE PERSONAL EXPENSES OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR GRABLE INCLUDED \$9,600 TAXABLE PERSONAL
	EXPENSES AND \$1,530 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR HAMLIN INCLUDED \$24,505 TAXABLE
	PERSONAL EXPENSES, \$18,500 457(B) PLAN, AND \$14,731 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE WAGES FOR MR
	LEHMAN INCLUDED \$50,691 457(F) PAYOUT, \$18,500 457(B) PLAN, AND \$2,484 GROUP LIFE INSURANCE OTHER REPORTABLE COMPENSATION WITHIN TAXABLE
	WAGES FOR MR FROHARDT INCLUDED \$24,605 TAXABLE PERSONAL EXPENSES AND \$1,140 GROUP LIFE INSURANCE COLUMN C EMPLOYER DEPOSITS TOWARD
	BENEFITS THAT WILL NOT BE PAID UNTIL A FUTURE DATE ARE SHOWN IN COLUMN C THE AMOUNT FOR MR LAPIERRE INCLUDED \$16,500 401(K) AND \$3,780
	PENSION PLAN THE AMOUNT FOR MR COX INCLUDED \$16,500 401(K), \$15,204 457(F), AND \$3,780 PENSION PLAN THE AMOUNT FOR MR PHILLIPS INCLUDED
	\$16,500 401(K) AND \$3,780 PENSION PLAN THE AMOUNT FOR MR POWELL INCLUDED \$16,500 401(K) THE AMOUNT FOR MR SPRAY INCLUDED \$16,500 401
	(K) THE AMOUNT FOR MR FRAZER INCLUDED \$16,500 401(K) THE AMOUNT FOR MR DEBERGALIS INCLUDED \$16,500 401(K) THE AMOUNT FOR MR SCHROPP
	INCLUDED \$16,500 401(K) THE AMOUNT FOR MR GRABLE INCLUDED \$16,500 401(K) THE AMOUNT FOR MR HAMLIN INCLUDED \$16,443 401(K) THE AMOUNT
	FOR MR LEHMAN INCLUDED \$16,500 401(K) THE AMOUNT FOR MR FROHARDT INCLUDED \$15,000 401(K) COLUMN D NONTAXABLE BENEFITS ARE PROVIDED
	TO EMPLOYEES CONSISTENT WITH ASSOCIATION INDUSTRY STANDARDS AND BEST PRACTICES STANDARD NONTAXABLE BENEFITS INCLUDE EMPLOYEE
	BENEFITS SUCH AS THE EMPLOYER PAID PORTIONS OF MEDICAL AND DENTAL PLANS AND LONG-TERM AND SHORT-TERM DISABILITY PLANS

1 (Form 990) 2018 Schedule :

**Software ID:** 

**Software Version:** 

**EIN:** 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (B) Breakdown of W-2 and/or 1099-MISC compensation

(A) Name and Title		•	of W-2 and/or 1099-MIS		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
		(i) Base Compensation			other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
WAYNE LAPIERRE CEO AND EXECUTIVE VICE	(1)	1,267,878 	455,000	427,756	20,280	53,513	2,224,427	0
PRESIDENT	(11)	0	0	0	0	0	0	0
CHRIS W COX EXECUTIVE DIRECTOR,	(1)	1,057,586	200,000	27,732	35,484	71,866	1,392,668	0
NRAILA	(11)	0	0	0	0	0	0	0
WILSON H PHILLIPS TREASURER (ENDING	(1)	573,567	210,000	116,970	20,280	27,952	948,769	0
9/13/2018)	(11)	0	0	0	0	0	0	0
JOSHUA L POWELL CHIEF OF STAFF AND EXEC	(1)	782,739	0	61,398	16,500	59,332	919,969	0
DIR	(11)	0	0	0	0	0	0	0
CRAIG B SPRAY TREASURER (FROM	(1)	401,111	0	195,847	16,500	34,757	648,215	0
9/13/2018)	(11)	0	0	0	0	0	0	0
JOHN C FRAZER SECRETARY AND GENERAL	(1)	325,953	54,100	33,023	16,500	60,077	489,653	0
COUNSEL	(11)	0	0	0	0	0	0	0
JOSEPH P DEBERGALIS JR EXEC DIR, GENERAL OPS	(1)	347,452	0	55,774	16,500	41,302	461,028	0
(STARTING 12/3	(11)	0	0	0	0	0	0	0
TYLER SCHROPP MANAGING DIRECTOR,	(1)	604,803	122,206	6,136	16,500	57,123	806,768	0
ADVANCEMENT	(11)	0	0	0	0	0	0	0
TODD GRABLE EXECUTIVE DIRECTOR,	(1)	438,703	217,553	11,130	16,500	49,654	733,540	0
MEMBERSHIP	(11)	0	0	0	0	0	0	0
DOUGLAS HAMLIN EXECUTIVE DIRECTOR,	(1)	443,585	80,000	57,736	16,443	57,966	655,730	0
PUBLICATIONS	(11)	0	0	0	0	0	0	0
DAVID LEHMAN DEPUTY EXECUTIVE	(1)	450,057	50,000	71,675	16,500	14,621	602,853	0
DIRECTOR, NRAILA	(11)	0	0	0	0	0	0	0
ERIC FROHARDT DIRECTOR, EDUCATION	(1)	500,000	0	25,745	15,000	4,863	545,608	0
AND TRAINING	(11)	0	0	0	0	0	0	0
ROBERT K WEAVER FMR EXE DIR, GENERAL	(1)	0	0	720,000	0	0	720,000	0
OPERATIONS	(11)	0	0	0	0	0	0	0
MICHEL MARCELLIN FMR MANAGING DIR,	(1)	0	0	535,045	0	0	535,045	0
ACCINITY AND LICEN	(11)	0		0	0	0	0	
OLIVER L NORTH PRESIDENT	(1)	1,377,617	0	0	0	0	1,377,617	0
FINESIDENT	(11)	0	0	0	   0	0	0	0
MARION P HAMMER	(1)	270,000	0	0	0	0	270,000	0
DIRECTOR	(11)	0	 	n	 		0	0
	1		i		<u> </u>	0	·	<u> </u>

efile GRAPHIC	print - DO N	OT PROCES	S A	s Filed Data -					DL	N: 93	4933	181	31779
Schedule L (Form 990 or 990-l	990 or 990-EZ) Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26,					OMB No 1545-0047							
		27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b. ▶ Attach to Form 990 or Form 990-EZ.				2018							
Department of the Treas		<b>⊳</b> Go t	o <u>www.</u>	irs.gov/Form990	of for the late	st information	٦.				) pen i		
Internal Revenue Service	e										Insp	ecti	on
Name of the organ		ERICA						•	yer ide	ntifica	ition n	umb	er
Part I Exces	s Benefit Tra	nsactions (	section 5	501(c)(3), section	501(c)(4), and	d 501(c)(29) or		3-011 ations					
Comple	te if the organiza	ation answere	d "Yes" o	on Form 990, Part	IV, line 25a o	r 25b, or Form	990-E	Z, Pa	rt V, İır				
1 (a) Name of disqualified person				(b) Relationship between disqualified person and organization			nd	d (c) Description of transaction				) Cor es	rected? No
											<b>C3</b>	140	
							+						
Compreport  (a) Name of	Complete if the organization answered reported an amount on Form 990, Part		Part X, li	Yes" on Form 990-EZ, Part V, line 38 X, line 5, 6, or 22		(f)Balance	(g)	, Part IV, line 26, o  (g) In (h)  default? Approved board committee			(i)Written d by agreement?		
			То	From			Yes	No	Yes	No	Yes		No
Total					<b>▶</b> \$								
				terested Perso									
		anızatıon an ) Relatıonshır		"Yes" on Form 9	990, Part IV, of assistance	, line 27. (d) Type d	of acci	ctano	<u> </u>	ام) الم	rnose o	of acc	ıstance
		terested perso organizat	on and th		or assistance (a) Type 0		JI 6551	(0			pose c	n ass	istance
										•	•		
									-				
For Danorwork Rodu	ction Act Notice	see the Instru	ctions fo	r Form 990 or 990-l	F <b>7</b> (	at No. 50056A		C =1		<b>7</b> F	000		E7\ 2019

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) TOM SELLECK	SEE PART V	476,000	SEE PART V		No
(2) JIM POWELL ADVERPHOTOGRAPHY	SEE PART V	11,513	SEE PART V		No

Part V Supplemental Information								
Provide additional information for responses to questions on Schedule L (see instructions)								
Return Reference	Explanation							
SCH L, PART IV, BUSINESS	(A) NAME OF PERSON TOM SELLECK(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND							
TRANSACTIONS INVOLVING	ORGANIZATION BOARD MEMBER(D) DESCRIPTION OF TRANSACTION THE NRA PURCHASED A GROUP OF							
INTERESTED DERSONS	COLLECTIBLE STREADMS THAT ODIGINATED FROM THE COLLECTION OF THEN-ROADD MEMBER TOM							

INTERESTED PERSONS COLLECTIBLE FIREARMS THAT ORIGINATED FROM THE COLLECTION OF THEN-BOARD MEMBER TOM

SELLECK FOR \$476,000 THE NRA INTENDS TO RESELL THE FIREARMS OR OTHERWISE USE THEM IN NRA FUNDRAISING EFFORTS BOARD MEMBER LANCE OLSON.A LICENSED FIREARMS DEALER WHO PROVIDED

CONSULTING SERVICES TO THE NRA ON GUN COLLECTOR OUTREACH, ASSISTED IN THE TRANSACTION (A) NAME OF PERSON JIM POWELL ADVERTISING PHOTOGRAPHY(B) RELATIONSHIP BETWEEN INTERESTED

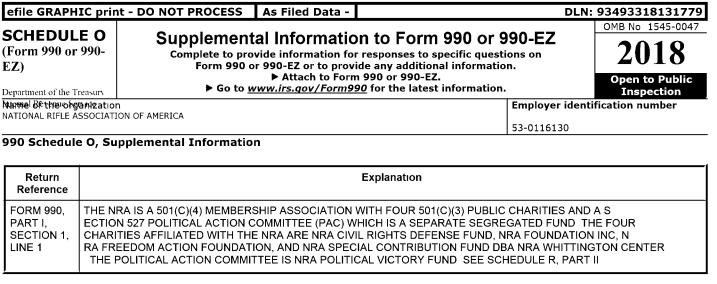
PERSON AND ORGANIZATION OWNER IS AN OFFICER'S RELATIVE(D) DESCRIPTION OF TRANSACTION THE NRA PURCHASED JIM POWELL ADVERTISING PHOTOGRAPY SERVICES FOR NRA COMPETITIONS EVENTS THE OWNER OF THE PHOTOGRAPHY SERVICES COMPANY, JIM POWELL, IS THE FATHER OF NRA OFFICER

JOSH POWELL

Schedule L (Form 990 or 990-EZ) 2018

DLN: 93493318131779 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2018 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Go to www.irs.gov/Form990 for the latest information. Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization Employer identification number NATIONAL RIFLE ASSOCIATION OF AMERICA 53-0116130 Part I Types of Property (a) (b) (c) (d) Check if Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art-Works of art . . Art-Historical treasures 3 Art—Fractional interests 4 Books and publications Clothing and household goods . . . . . Cars and other vehicles 7 Boats and planes . . 8 Intellectual property . . . Securities—Publicly traded . Χ 11,600 407,352 FMV 10 Securities—Closely held stock . **11** Securities—Partnership, LLC, or trust interests . . . 12 Securities-Miscellaneous . . 13 Qualified conservation contribution—Historic structures . . . **14** Qualified conservation contribution—Other . Real estate—Residential . Real estate—Commercial . Real estate—Other . . 18 Collectibles . . . . 19 Food inventory . . . 20 Drugs and medical supplies . 21 Taxidermy . . . . . 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . . 25 Other ▶ ( \_\_\_\_\_\_) Other ▶ ( \_\_\_\_\_\_) 26 27 Other ► ( \_\_\_\_\_\_) Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt 30a Νo b If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 Yes 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Yes b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, Schedule M (Form 990) (2018) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Schedule M (Form 990) (2018)	Page <b>2</b>
I, column (b), t	Information.  Transfer of contributions, the number of items received, or a combination of both. Also complete additional information.
Return Reference	Explanation
PART I, LINE 32B	ON OCCASION AND AS APPROPRIATE, SECURITIES AND OTHER DONATED LIQUID OR ILLIQUID ASSETS CAN BE CONVERTED INTO CASH BY THE OUTSIDE THIRD PARTY SPECIALISTS THAT PARTNER WITH THE NRA TO FULFILL THE PHILANTHROPIC INTENTIONS OF THE DONORS
	Schedule M (Form 990) (2018)



## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART I, LINE 7	THIS INFORMATIONAL NOTE REGARDS THE NRA'S UNRELATED BUSINESS INCOME FORM 990 PAGE 1 SHOWS GROSS UNRELATED BUSINESS REVENUE ON LINE 7A AND NET UNRELATED BUSINESS TAXABLE INCOME ON LINE 7B. THE NRA DID NOT OWE UNRELATED BUSINESS INCOME TAX FOR THE YEAR 2018 BECAUSE DIREC TLY CONNECTED DEDUCTIONS WERE GREATER THAN THE ASSOCIATED INCOME IN 2018. THE MAIN SOURCES OF NRA UNRELATED BUSINESS INCOME, AS SHOWN ON 990 PART VIII, COLUMN C, ARE CERTAIN MERCHA NDISE SALES FROM THE E-COMMERCE PLATFORMS, ADVERTISING, AND OTHER ACTIVITIES NOT RELATED TO THE NRA'S TAX EXEMPT PURPOSES ADDITIONAL INFORMATIONAL NOTES RELATED TO THE NRA'S TAXES ARE SHARED ON SCHEDULE C REGARDING 527(F) PROXY TAXES AND SCHEDULE D REGARDING STATE AND LOCAL TAXES. THE NRA CHOOSES TO SHARE THIS EXTRA INFORMATION ABOUT THE TAXES IN ORDER TO D EMONSTRATE IN GOOD FAITH THAT THE ORGANIZATION IS A TAXPAYER IN GOOD STANDING.

Return Explanation
Reference

FORM 990	THIS INFORMATIONAL NOTE REGARDS THE NRA'S CONTRIBUTION REVENUE THE VAST MAJORITY OF CONTR
PART I, LINE	IBUTIONS TO THE NRA COMES FROM MILLIONS OF SMALL INDIVIDUAL DONORS GIFTS FROM COMPANIES A
8	ND EXECUTIVES IN THE FIREARMS, HUNTING, AND SHOOTING SPORTS INDUSTRIES INDUSTRIES TYPICALL
	Y COMPRISE LESS THAN 5% OF THE NRA'S CONTRIBUTION REVENUE EVERY YEAR, AS APPLIED TO CONTRI
	BUTION REVENUE REPORTED ON FORM 990, PART VIII, LINE 1

Return Explanation
Reference

FORM 990, SEVERAL NRA DIRECTORS ARE EMPLOYED IN THE FIREARMS INDUSTRY AS MANUFACTURERS OR SELLERS OF PART VI, FIREARMS, AMMUNITION, OR COMPONENTS THEREOF THESE BOARD MEMBERS ROUTINELY BUY AND SELL P SECTION A, RODUCTS FROM ONE ANOTHER IN THE ORDINARY COURSE OF BUSINESS

Return Explanation
Reference

FORM 990, PART VI, SECTION A, LINE 6

Return Explanation
Reference

FORM 990,	NRA MEMBERS ELECT ALL 76 MEMBERS OF THE NRA BOARD OF DIRECTORS 75 DIRECTORS ARE ELECTED F
PART VI,	OR STAGGERED THREE YEAR TERMS, AND THE 76TH DIRECTOR IS ELECTED FOR ONE YEAR TERM ON THE O
SECTION A,	CCASION OF EACH ANNUAL MEETING OF MEMBERS
LINE 7A	

Return Explanation

FORM 990, PART VI, SECTION A, LINE 7B

Return Explanation
Reference

FORM 990,	FORM 990 IS REVIEWED BY THE EXTERNAL AUDITING FIRM, PRESENTED TO THE NRA BOARD OF DIRECTOR
PART VI,	S AUDIT COMMITTEE, AND MADE AVAILABLE TO THE FULL NRA BOARD OF DIRECTORS, BEFORE IT IS FIL
SECTION B,	ED WITH THE IRS
LINE 11B	

Return

Reference

FORM 990,	THE ORGANIZATION'S CONFLICT OF INTEREST POLICY APPLIES TO OFFICERS, DIRECTORS, AND KEY EMP
PART VI,	LOYEES OF THE FILING ORGANIZATION AND ITS AFFILIATES, AS WELL AS TO THEIR RELATIVES RELAT
SECTION B,	ED PARTY TRANSACTIONS AND POTENTIAL CONFLICTS ARE SELF-REPORTED ON A QUESTIONNAIRE THAT IS
LINE 12C	DISTRIBUTED AT LEAST ANNUALLY AND REVIEWED BY THE SECRETARY AND GENERAL COUNSEL ISSUES M
	AY ALSO BE REPORTED THROUGH OTHER MEANS OR INDEPENDENTLY DISCOVERED BY STAFF REGARDLESS O
	F HOW THEY ARE REPORTED, RELATED PARTY TRANSACTIONS AND ISSUES OF APPARENT CONFLICT ARE PR
	ESENTED TO THE BODY DESIGNATED BY THE BOARD OF DIRECTORS (THE AUDIT COMMITTEE) FOR APPROVA
	L. DISAPPROVAL, OR PRECAUTIONARY MEASURES AS NEEDED

Explanation

Return **Explanation** Reference

FORM 990. COMPENSATION OF THE NRA'S TOP MANAGEMENT OFFICIALS IS ESTABLISHED BY METHODS INCLUDING IND PART VI. EPENDENT COMPENSATION CONSULTANTS. COMPENSATION SURVEYS AND STUDIES. AND COMPARABILITY DAT SECTION B. A IN ADDITION, UNDER THE NRA BYLAWS COMPENSATION OF CERTAIN ELECTED OFFICERS (INCLUDING T LINE 15 HE EXECUTIVE VICE PRESIDENT) MUST BE APPROVED BY THE BOARD OF DIRECTORS, BASED ON RECOMMEN

DATIONS BY THE COMPENSATION COMMITTEE ALL DECISIONS ARE PROPERLY DOCUMENTED

### 990 Schedule O, Supplemental Information Return Explanation

Reference

FORM 990. THE ORGANIZATION'S CONFLICT OF INTEREST POLICY APPLIES TO OFFICERS, DIRECTORS, AND KEY EMP PART VI. LOYEES OF THE FILING ORGANIZATION AND ITS AFFILIATES. AS WELL AS TO THEIR RELATIVES RELAT SECTION C. ED PARTY TRANSACTIONS AND POTENTIAL CONFLICTS ARE SELF-REPORTED ON A QUESTIONNAIRE THAT IS DISTRIBUTED AT LEAST ANNUALLY AND REVIEWED BY THE SECRETARY AND GENERAL COUNSEL ISSUES M LINE 19 AY ALSO BE REPORTED THROUGH OTHER MEANS OR INDEPENDENTLY DISCOVERED BY STAFE REGARDLESS OF F HOW THEY ARE REPORTED. RELATED PARTY TRANSACTIONS AND ISSUES OF APPARENT CONFLICT ARE PR ESENTED TO THE BODY DESIGNATED BY THE BOARD OF DIRECTORS (THE AUDIT COMMITTEE) FOR APPROVA L. DISAPPROVAL. OR PRECAUTIONARY MEASURES AS NEEDED

Return Explanation

FORM 990, READERS ARE POLITELY REMINDED THE NRA WAS FOUNDED 147 YEARS AGO, IN 1871 THE NRA'S 1944 D
PART VI, ETERMINATION LETTER FROM THE INTERNAL REVENUE SERVICE IS AVAILABLE ON GUIDESTAR ORG AND CA
SECTION C, N ALSO BE REQUESTED DIRECTLY FROM THE NRA AS REQUIRED BY LAW FORMS 990 CAN BE REQUESTED D
LINE 18 IRECTLY FROM THE NRA AS REQUIRED BY LAW

Return Reference	Explanation
FORM 990, PART VII, SECTION A, LINE 1	THIS INFORMATIONAL NOTE REGARDS SERVICE ON THE NRA BOARD OF DIRECTORS, WHICH IS NOT COMPEN SATED BOARD MEMBERS WHO RECEIVED COMPENSATION IN 2018 WERE COMPENSATED FOR OTHER REASONS, NOT FOR THEIR VOLUNTARY BOARD SERVICE MR BUTZ, MS FROMAN, MS GOLOB, MS HAMMER, MR K EENE, MR NUGENT, MR OLSON, AND MR SKELTON WERE COMPENSATED FOR OTHER PROFESSIONAL SERVICES THEY PERFORMED FOR THE ORGANIZATION MR BROWNELL, MS LIGHTFOOT, AND MR MILLS, AND MR TED NUGENT RECEIVED MEMBERSHIP RECRUITING COMMISSIONS THAT WERE PAID TO THEIR COMPANIES FOR THE PURPOSE OF DETERMINING THE COUNT OF INDEPENDENT DIRECTORS AS OF DECEMBER 31, 2018 SHOWN ON PART I LINE 3 AND PART VILINE 1B, THE NINE DIRECTORS NOT CONSIDERED INDEPENDENT FOR 2018 WERE MR BUTZ, MS FROMAN, MS GOLOB, MS HAMMER, MR KEENE, MR NORTH, MR NUGENT, MR OLSON, AND MR SKELTON

Return Explanation
Reference

FORM 990,
PART VII,
SECTION A,
LINE 5

IN 2018, MR NORTH RECEIVED NO COMPENSATION FROM THE NRA FOR HIS 20 HOURS PER WEEK AS NRA
PRESIDENT THE PAYMENTS OF \$1,377,617 WERE FROM AN UNRELATED ORGANIZATION, ACKERMAN MCQUEE
N INC CERTAIN OF THESE PAYMENTS ARE DISPUTED AND SUBJECT TO ONGOING LITIGATION IN 2018
MS GOLOB WAS ALSO COMPENSATED BY AN UNRELATED ORGANIZATION, ACKERMAN MCQUEEN INC, \$28,661
FOR PROFESSIONAL SERVICES PERFORMED ON NRA DIGITAL MEDIA PROJECTS

# Return Explanation Reference

THIS INFORMATIONAL NOTE PROVIDES ADDITIONAL DETAIL ABOUT AMOUNTS PAID TO OUTSIDE SERVICES.

990 Schedule O, Supplemental Information

FORM 990.

PART VII SECTION B, LINE 1

PROVIDERS THE FILING ORGANIZATION REPORTS COMPENSATION PAID TO SERVICES PROVIDERS EXCLUSIVE OF ADVERTISING AND OTHER MEDIA PLACED ON BEHALF OF THE FILING ORGANIZATION AND EXPENSES INCURRED ON BEHALF OF THE FILING ORGANIZATION FOR EXAMPLE, THE FIGURE OF \$31,994,168 STA TED ON PART VII SECTION B LINE 1 REFLECTS COMPENSATION FOR SERVICES PAID TO ACKERMAN MCQUE EN INC. IT EXCLUDES \$6,337,508 INCURRED FOR OUT OF POCKET EXPENDITURES ON BEHALF OF THE FILING ORGANIZATION INCLUDING MEDIA, OUTSIDE VENDOR COSTS, AND REIMBURSEMENT OF TRAVEL AND BUSINESS EXPENSES

Return Explanation
Reference

FORM 990, PART VIII, LINE 2B

THIS INFORMATIONAL NOTE REGARDS THE REPORTING OF MEMBER DUES ON FORM 990. LINE 1B OF THE R EVENUE STATEMENT IS PROPERLY LEFT BLANK PURSUANT TO 990 INSTRUCTIONS, MEMBERSHIP DUES THA T ARE NOT CONTRIBUTIONS BECAUSE THEY COMPARE REASONABLY WITH AVAILABLE BENEFITS ARE SHOWN ON LINE 2. THUS, ALL NRA MEMBER DUES ARE PROPERLY SHOWN ON THE 990 REVENUE STATEMENT AS PROGRAM SERVICE REVENUE ON LINE 2, OTHER THAN NRA LIFE-PLUS CONTRIBUTIONS WHICH ARE PROPERLY COUNTED AS CONTRIBUTION REVENUE IN LINE 1F OF THE 990 REVENUE STATEMENT

Return Reference	Explanation
FORM 990, PART IX, LINE 11	THIS INFORMATIONAL NOTE REGARDS THE NRA'S PAYMENT OF FEES FOR OUTSIDE PROFESSIONAL SERVICE S AS STATED ON LINE 11 OF THE 990 EXPENSE STATEMENT LINE 11B REPORTS LEGAL FEES PAID TO O UTSIDE ATTORNEYS, SUCH AS FOR SECOND AMENDMENT CASE WORK AND RELATED LITIGATION AT THE FED ERAL AND STATE LEVELS AND FOR REGULATORY AND COMPLIANCE MATTERS LINE 11C REPORTS ACCOUNTI NG FEES PAID TO THE OUTSIDE CPA FIRM THAT PROVIDES THE NRA'S AUDITING AND TAX SERVICES LI NE 11D REPORTS LOBBYING EXPENSE PAID TO EXTERNAL REGISTERED LOBBYISTS LINE 11E REPORTS FU NDRAISING COSTS PAID TO THE AUTHORIZED VENDORS LISTED ON SCHEDULE G LINE 11F REPORTS INVE STMENT MANAGEMENT FEES PAID TO INVESTMENT ADVISORS THAT MANAGE THE NRA'S PORTFOLIOS LINE 11G SHOWS TELEMARKETING COSTS FOR MEMBERSHIP SERVICING PROFESSIONAL SERVICES PERFORMED BY NRA EMPLOYEES (IN HOUSE COUNSEL, IN HOUSE ACCOUNTANTS, IN HOUSE LOBBYISTS, IN HOUSE FUNDR AISERS, AND IN HOUSE INVESTMENT MANAGERS, RESPECTIVELY) ARE PROPERLY REPORTED WITHIN LINES 5-7 OF THE 990 EXPENSE STATEMENT, AS REQUIRED BY 990 FORM INSTRUCTIONS PROFESSIONAL SERVICES PERFORMED BY THE TELEMARKETING VENDOR FOR FUNDRAISING PURPOSES, RATHER THAN FOR MEMBE RSHIP, ARE PROPERLY REPORTED WITHIN LINE 11E, AS REQUIRED BY 990 FORM INSTRUCTIONS

Return Explanation
Reference

FORM 990,	THIS RESPONSE EXPLAINS \$12,581,928 OF OTHER EXPENSES STATED ON LINE 24E OF THE 990, PART I
PART IX,	X EXPENSE STATEMENT WHICH WERE NOT ACCOMMODATED BY OTHER EXPENSE LINE DESCRIPTIONS THIS F
LINE 24E	IGURE INCLUDES \$9,204,256 OF FULFILLMENT MATERIALS, \$5,747,802 BANKING FEES, \$1,276,567 ME
	MBERSHIP PREMIUMS, \$560,407 OF NON-PAYROLL TAXES, AND (\$4,927,105) FASB ASC 715 PENSION AC
	COUNTING VALUATION ADJUSTMENT

Explanation Return Reference

FORM 990. AGENCY TRANSACTIONS -1.910.739 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT 745.782 PART XI,

990 Schedule O, Supplemental Information

LINE 9

## Return Reference FORM 990, PART XI. DULE THE FIGURE INCLUDES (\$1,164,957) OF OTHER CHANGES IN THE NET ASSETS RECONCILIATION SCHE DULE THE FIGURE INCLUDES (\$1,910,739) AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDAT

PART XI,
LINE 9

DULE THE FIGURE INCLUDES (\$1,910,739) AGENCY TRANSACTIONS BETWEEN THE NRA AND NRA FOUNDAT
ION AND \$745,782 UNREALIZED GAIN ON DERIVATIVE INSTRUMENT. THE AGENCY TRANSACTIONS FIGURE
OF (\$1,910,739) INCLUDES ENDOWMENT CONTRIBUTIONS AND ENDOWMENT EARNINGS DESIGNATED BY NRA
FOUNDATION DONORS FOR ELIGIBLE NRA PROGRAMS. AN INFORMATION NOTE REGARDING THE PURPOSE OF
THE DERIVATIVE INSTRUMENT IS INCLUDED WITH SCHEDULE D. PART X. LINE 1(2)

efile GRAPHIC print - DO NOT PROCESS
SCHEDULE R

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

As Filed Data -

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

► Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

**DLN: 93493318131779**OMB No 1545-0047

2018

Open to Public Inspection

**Employer identification number** 

	53-0116130								
Part I Identification of Disregarded Entities Complete If  (a)  Name, address, and EIN (If applicable) of disregarded entity	(b) Primary activity	ered "	(c) Legal domicile (state or foreign country)			(e) End-of-year assets	(f) Direct controlling	]	
(1) LEXINGTON CONCORD HOLDINGS LLC 11250 WAPLES MILL RD FAIRFAX, VA 22030 83-1798978	DEVELOPMENT PHASE		DE		0	0	NRA		-
									-
									-
									- 
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.	<b>ns</b> Complete if the org	anızat	ion answered "	Yes"	on Form 990,	Part IV, line 34 b	ecause it had one or	more	
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity		(c) gal domicile (state foreign country)	Exer	(d) npt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section (13) co ent	ntrolle ity?
(1)NRA FOUNDATION INC 11250 WAPLES MILL RD	CHARITABLE		DC	501(	C)(3)	LINE 7	NRA	Yes	No
FAIRFAX, VA 22030 52-1710886									
(2)NRA SPECIAL CONTRIBUTION FUND 11250 WAPLES MILL RD	CHARITABLE		NM	501(	C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 23-7367534									
(3)NRA CIVIL RIGHTS DEFENSE FUND 11250 WAPLES MILL RD	CHARITABLE		VA	501(	C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 52-1136665									
(4)NRA FREEDOM ACTION FOUNDATION 11250 WAPLES MILL RD	CHARITABLE		VA	501(	C)(3)	LINE 7	NRA	Yes	
FAIRFAX, VA 22030 26-1277941									
(5)NRA POLITICAL VICTORY FUND 11250 WAPLES MILL RD	PAC/SSF		VA	527			NRA	Yes	
FAIRFAX, VA 22030 52-1083020	_							+	_
								_	_
For Paperwork Reduction Act Notice, see the Instructions for Form	990		Cat No 50135	<u></u>			Schedule R (Form	990) 3	019

(a) Name, address, and EIN o related organization	of	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predomina income(relat unrelated excluded fro tax under sections 51 514)	ed, total incom	(g) Share of e end-of-year assets	Disprop alloca	h) rtionate tions?	(1) Code V-UB: amount in box 20 of Schedule K- (Form 1065	Gene man part 1	g) eral or aging tner?	<b>(k</b> Percen owner	itage
) WBB INVESTMENTS LLC		INVESTMENT	DE	NRA	0			Yes	No No		Yes	No	99 0	nnn 0
1250 WAPLES MILL RD AIRFAX, VA 22030 2-0569014		TO THE CONTRACT OF THE CONTRAC	<i>D</i> L	HINA					140		103		99 0	700 7
											_			
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					1	l				1				
Part IV Identification of Related Orga because it had one or more relat	anizations Taxable as a ted organizations treated a	Corporation is a corporation	or Trus	<b>t</b> Complete st during th	if the orga	anization ans	swered "Ye	s" on	Form '	990, Part :	IV, lın	ie 34		
Part IV Identification of Related Organization  (a) Name, address, and EIN of related organization	anizations Taxable as a ted organizations treated a (b) Primary activity	s a corporatio	n or tru (c) egal micile or foreign	st during th	(d) t controlling	(e) Type of entity C corp, S corp, or trust)	(f) Share of tota		(g) re of end year assets	d-of- Pe	(h) rcentag	e	(i Section (13) cor enti	512( ntroll ty?
because it had one or more relat  (a)  Name, address, and EIN of related organization	ted organizations treated a	L do (state	n or tru (c) .egal micile	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag	e p	Section (13) cor	512( ntrolle
because it had one or more relat  (a)  Name, address, and EIN of related organization  1)WINGATE CHURCH INSURANCE SERVICES INC  1250 WAPLES MILL RD	ted organizations treated a  (b)  Primary activity	L do (state	n or tru (c) .egal micile or foreign untry)	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag nershij	e p	Section (13) cor enti Yes	512( ntroll ty?
Decause it had one or more relat  (a)  Name, address, and EIN of related organization  1)WINGATE CHURCH INSURANCE SERVICES INC  1250 WAPLES MILL RD AIRFAX, VA 22030  2)NRA HOLDINGS COMPANY INC  1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a  (b)  Primary activity	L L do (state co	n or tru (c) .egal micile or foreign untry)	st during th	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) centag nershij	e p	Section (13) cor enti Yes	512( ntroll ty?
Decause it had one or more relat  (a)  Name, address, and EIN of related organization  1)WINGATE CHURCH INSURANCE SERVICES INC  1250 WAPLES MILL RD AIRFAX, VA 22030  2)NRA HOLDINGS COMPANY INC  1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a  (b)  Primary activity  DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512( ntroll ty?
Decause it had one or more relat  (a)  Name, address, and EIN of related organization  1)WINGATE CHURCH INSURANCE SERVICES INC  1250 WAPLES MILL RD AIRFAX, VA 22030  2)NRA HOLDINGS COMPANY INC  1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a  (b)  Primary activity  DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512( ntrolla ty?
Decause it had one or more relate  (a)  Name, address, and EIN of related organization  1)WINGATE CHURCH INSURANCE SERVICES INC  1250 WAPLES MILL RD AIRFAX, VA 22030  2)NRA HOLDINGS COMPANY INC  1250 WAPLES MILL RD AIRFAX, VA 22030	ted organizations treated a  (b)  Primary activity  DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512( ntrolla ty?
(a) Name, address, and EIN of	ted organizations treated a  (b)  Primary activity  DEVELOPMENT PHASE	L L do (state co	(c) (egal micile or foreign untry) DE	St during the Direct NRA	(d) t controlling	(e) Type of entity C corp, S corp,	(f) Share of tota		(g) re of end year	d-of- Pe ov	(h) rcentag rnershij 000 %	e p	Section (13) cor enti Yes Yes	512( ntrolla ty?

Pa	Transactions With Related Organizations Complete of the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
<b>1</b> D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	<b>1</b> b		No
С	Gift, grant, or capital contribution from related organization(s)	1c	Yes	
d	Loans or loan guarantees to or for related organization(s)	1d		No
е	Loans or loan guarantees by related organization(s)	1e	Yes	
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	<b>1</b> g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
ı	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
0	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	<b>1</b> p		No
q	Reimbursement paid by related organization(s) for expenses	<b>1</b> q	Yes	

I	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
О	Sharing of paid employees with related organization(s)	10	Yes	
р	Reimbursement paid to related organization(s) for expenses	<b>1</b> p		No
q	Reimbursement paid by related organization(s) for expenses	1q	Yes	
r	Other transfer of cash or property to related organization(s)	1r	Yes	
s	Other transfer of cash or property from related organization(s)	1s		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

See Additional Data Table (a) Name of related organization (b) Transaction type (a-s) (d) Method of determining amount involved (c) Amount involved

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	(b) Primary activity		(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	Ar or	(e) The all partners section 501(c)(3) The ganizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?	ite	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		or ig ?	(k) Percentage ownership
İ			514)	Yes	No	ļ ,		Yes	No		Yes	No	
									_	Schedul	e R (Form	1 990	)) 2018

Schedule R (Form 990) 2018 Page 5 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Return Reference Explanation PART III WBB INVESTMENTS, LLC WAS FORMED IN CONNECTION WITH A POSSIBLE TRANSACTION THAT WAS NEVER ULTIMATELY EXECUTED A CERTIFICATE OF CANCELLATION HAS BEEN FILED TO DISSOLVE THE COMPANY

Return Reference	Explanation
	THE NRA IS A 501(C)(4) MEMBERSHIP ASSOCIATION WITH FOUR 501(C)(3) PUBLIC CHARITIES AND A SECTION 527 POLITICAL ACTION COMMITTEE (PAC) WHICH IS A SEPARATE SEGREGATED FUND. THE FOUR CHARITIES AFFILIATED WITH THE NRA ARE NRA CIVIL RIGHTS DEFENSE FUND, NRA FOUNDATION INC, NRA FREEDOM ACTION FOUNDATION, AND NRA SPECIAL CONTRIBUTION FUND DBA NRA WHITTINGTON CENTER. THE POLITICAL ACTION COMMITTEE IS NRA POLITICAL VICTORY FUND, NRAPVF IS A SEPARATE UNINCORPORATED PAC OF THE NRA. IN THE EVENT THAT ANY FUNDS ARE RECEIVED BY THE NRA AND EARMARKED TO THE PAC, THE NRA HAS SYSTEMS IN PLACE TO ENSURE ANY SUCH RECEIPTS ARE PROMPTLY AND IMMEDIATELY DEPOSITED INTO THE SEPARATE SEGREGATED FUND'S ACCOUNT

Return Reference	Explanation			
	LINE 1C THIS INFORMATIONAL NOTE REGARDS QUALIFIED CHARITABLE GRANT MAKING ALL GRANTS MADE BY NRA FOUNDATION AND NRA CIVIL RIGHTS DEFENSE FUND TO THE NRA ARE SUBJECT TO STRINGENT REVIEW PROCESSES REQUIRING THAT THE GRANTS BE MADE AND USED ONLY FOR QUALIFIED CHARITABLE PURPOSE PROGRAMS THE NRA IS REQUIRED TO PROVIDE AN ACCOUNTING TO THE CHARITIES AS DOCUMENTATION THAT PROCEEDS WERE USED BY THE NRA FOR QUALIFIED CHARITABLE PURPOSES AS SET FORTH IN THE GRANT DOCUMENTS LINE 1E DURING 2018, THE NRA ENTERED A SECURED LOAN AGREEMENT WITH THE NRA FOUNDATION THE \$5,000,000 LOAN IS PAYABLE TO THE NRA FOUNDATION AT A FAIR VALUE INTEREST RATE THE			
	NRA MAKES MONTHLY INTEREST PAYMENTS OF 7%			

Schedule R (Form 990) 2018

#### **Additional Data**

(5)

(6)

(7)

(8)

(9)

(10)

NRA CIVIL RIGHTS DEFENSE FUND

NRA CIVIL RIGHTS DEFENSE FUND

NRA SPECIAL CONTRIBUTION FUND

NRA SPECIAL CONTRIBUTION FUND

LEXINGTON CONCORD HOLDINGS LLC

NRA POLITICAL VICTORY FUND

### Software ID: Software Version: EIN: 53-0116130

Name: NATIONAL RIFLE ASSOCIATION OF AMERICA

Form 990, Schedule R, Part V - Transactions With Related Organizations							
	(a) Name of related organization	<b>(b)</b> Transaction type(a-s)	(c) Amount Involved	(d)  Method of determining amount involved			
(1)	NRA FOUNDATION INC	А	180,000	CASH VALUE			
(1)	NRA FOUNDATION INC	С	13,525,570	CASH VALUE			
(2)	NRA FOUNDATION INC	Е	5,000,000	CASH VALUE			
(3)	NRA FOUNDATION INC	0	13,083,925	CASH VALUE			
(4)	NRA FOUNDATION INC	Q	4,218,390	CASH VALUE			

С

Q

Α

Q

R

Q

433,872

39,431

120,000

1,805,930

3,078

88,410

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE

CASH VALUE