DLN: 93493131022808 OMB No 1545-0047 Return of Organization Exempt From Income Tax 2016 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public Department of the Treasur ▶ Information about Form 990 and its instructions is at <a href="www.irs.gov/form990">www.irs.gov/form990</a> Internal Revenue Service Inspection For the 2016 calendar year, or tax year beginning 10-01-2016 , and ending 09-30-2017 C Name of organization EDUCATION DEVELOPMENT CENTER INC D Employer identification number B Check if applicable ☐ Address change 04-2241718 ☐ Name change Doing business as ☐ Initial return Final Deturn/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite ☐ Amended return 43 Foundry Avenue (617) 969-7100 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code Waltham, MA  $\,$  02453  $\,$ G Gross receipts \$ 146,568,862 Name and address of principal officer **H(a)** Is this a group return for David Offensend ☐Yes **☑**No subordinates? c/o 43 Foundry Avenue H(b) Are all subordinates Waltham, MA 02453 ☐ Yes ☐No ıncluded? Tax-exempt status **✓** 501(c)(3) 4947(a)(1) or 501(c) ( ) ◀ (insert no ) If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► www edc org L Year of formation 1958 M State of legal domicile Part I Summary 1 Briefly describe the organization's mission or most significant activities EDC is a global nonprofit organization that advances lasting solutions to improve education, promote health, and expand economic opportunity Since 1958, we have been a leader in designing, implementing, and evaluating powerful and innovative programs in more than 80 countries around the globe. Our work is organized in Portfolios. College and Workforce Success, Early Childhood, School Improvement, STEM, Suicide, Injury, & Violence Prevention, Innovation in Practices & Technologies, Substance Misuse Prevention. Our services include. Activities & Governance Design and Development, Evaluation, Implementation, Policy, and Research Regions where we work Africa, Asia, Middle East, Latin America and the Caribbean, United States Check this box  $\blacktriangleright \Box$  if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a)  $\,$  . 3 10 Number of independent voting members of the governing body (Part VI, line 1b) 4 10 Total number of individuals employed in calendar year 2016 (Part V, line 2a) 5 900 Total number of volunteers (estimate if necessary) . . . 6 0 7a 0 Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) 132,847,198 144,167,172 Ravenue 2,368,650 2,257,451 9 Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 123,412 144,239 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 135,339,260 146,568,862 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 24,705,282 16,461,844 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 69,822,500 73,698,786 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 40,314,143 54,889,960 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 134,841,925 145,050,590 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses Subtract line 18 from line 12 . 497,335 1,518,272 Net Assets or Fund Balances **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) . 53,476,525 58,577,156 21 Total liabilities (Part X, line 26) . . . . 33,071,200 36,653,559 20,405,325 22 Net assets or fund balances Subtract line 21 from line 20 . 21,923,597 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2018-05-11 Signature of officer Sign Here Cheryl Hoffman-Bray CFO Type or print name and title Print/Type preparer's name Preparer's signature Date PTIN Check 🔲 ıf Paid self-employed Firm's name • Firm's EIN 🟲 **Preparer** Firm's address Phone no Use Only ☐ Yes ☐ No May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2016) Cat No 11282Y

| Form | 990 (2016)                                                                                                                                              |                          |                    |                           |                                         | Page <b>2</b>          |  |  |  |  |  |
|------|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------|---------------------------|-----------------------------------------|------------------------|--|--|--|--|--|
| Par  | t IIII Statement                                                                                                                                        | of Program Serv          | ice Accomplis      | hments                    |                                         |                        |  |  |  |  |  |
|      | Check if Sche                                                                                                                                           | edule O contains a res   | oonse or note to a | any line in this Part III |                                         | 🗹                      |  |  |  |  |  |
| 1    | Briefly describe the                                                                                                                                    | organization's mission   |                    |                           |                                         |                        |  |  |  |  |  |
| EDC  | ıs a global nonprofit o                                                                                                                                 | rganization that works   | with public-sector | or and private partner    | s, harnessing the power of people       | and systems to improve |  |  |  |  |  |
| educ | ation, health promotio                                                                                                                                  | on and care, workforce   | preparation, con   | nmunications technolo     | gies, and civic engagement              |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      | Did the consequent                                                                                                                                      |                          |                    |                           |                                         |                        |  |  |  |  |  |
| 2    | <del>-</del>                                                                                                                                            | or 990-EZ?               |                    | - ·                       | which were not listed on                | ☐ Yes 🗹 No             |  |  |  |  |  |
|      | •                                                                                                                                                       | □ Yes • NO               |                    |                           |                                         |                        |  |  |  |  |  |
| 3    | If "Yes," describe these new services on Schedule O  Did the organization cease conducting, or make significant changes in how it conducts, any program |                          |                    |                           |                                         |                        |  |  |  |  |  |
| 3    | services?                                                                                                                                               | □Yes ☑No                 |                    |                           |                                         |                        |  |  |  |  |  |
|      | If "Yes," describe the                                                                                                                                  | □ res ⊡ No               |                    |                           |                                         |                        |  |  |  |  |  |
| 4    | •                                                                                                                                                       | -                        |                    | 6                         | e largest program services, as me       |                        |  |  |  |  |  |
| •    | Section 501(c)(3) ar                                                                                                                                    | nd 501(c)(4) organizat   | cions are required | to report the amount      | of grants and allocations to other      | s, the total           |  |  |  |  |  |
|      |                                                                                                                                                         | nue, if any, for each pr |                    |                           | -                                       |                        |  |  |  |  |  |
|      | (6.1                                                                                                                                                    | \/5                      | F0 (20 004         |                           | 0.403 554 \ /B                          | 04.424.\               |  |  |  |  |  |
| 4a   | (Code<br>See Additional Data                                                                                                                            | ) (Expenses \$           | 59,630,001         | including grants of \$    | 8,192,551 ) (Revenue \$                 | 81,431 )               |  |  |  |  |  |
|      | See Additional Data                                                                                                                                     |                          |                    |                           |                                         |                        |  |  |  |  |  |
| 4b   | (Code                                                                                                                                                   | ) (Expenses \$           | 71,010,971         | including grants of \$    | 8,269,293 ) (Revenue \$                 | 2,174,539 )            |  |  |  |  |  |
|      | See Addıtıonal Data                                                                                                                                     |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
| 4c   | (Code                                                                                                                                                   | ) (Expenses \$           |                    | including grants of \$    | ) (Revenue \$                           | )                      |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      | -                                                                                                                                                       |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          |                    |                           |                                         |                        |  |  |  |  |  |
|      | (Code                                                                                                                                                   | ) (Expenses \$           | 0                  | including grants of \$    | 0 ) (Revenue \$                         | 1,481 )                |  |  |  |  |  |
|      | Program service revenu                                                                                                                                  |                          |                    | <b>y</b>                  | , , , , , , , , , , , , , , , , , , , , | -, ,                   |  |  |  |  |  |
|      |                                                                                                                                                         | <u> </u>                 |                    |                           |                                         |                        |  |  |  |  |  |
| 4d   | Other program servi                                                                                                                                     | ices (Describe in Sche   | dule O )           |                           |                                         |                        |  |  |  |  |  |
|      | (Expenses \$                                                                                                                                            | 0 in                     | cluding grants of  | \$                        | 0 ) (Revenue \$                         | 1,481)                 |  |  |  |  |  |
| 4e   | Total program ser                                                                                                                                       | vice expenses ▶          | 130,640,9          | 72                        |                                         |                        |  |  |  |  |  |
|      |                                                                                                                                                         |                          | ·                  |                           |                                         | Form <b>990</b> (2016) |  |  |  |  |  |

Section 501(c)(3) organizations.

or X as applicable

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . . . . . . . . .

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII

ın Part X, line 16? *If "Yes," complete Schedule D, Part IX* 😼 . . . . . . . . . . . . . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States? . . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX,

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V

3 Yes

Page 3

4 Ye

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Form **990** (2016)

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Part IV Checklist of Required Schedules (continued)

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35a

35b

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Yes

Yes

Yes

Yes

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|     |                                                                                                                                                                                                                                                                               |     | Yes | No |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                                                                                                                                                                   | 20a |     | No |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                                                                                                                                                                  | 20b |     |    |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                                                 | 21  | Yes |    |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III                                                                                     | 22  | Yes |    |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>                   | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a | 24a | Yes |    |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                                                                                                                                                                             | 24b |     | No |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?                                                                                                                                    | 24c |     | No |

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

**b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

| orm | 990 (2016)                                                                                                                                                                                                                                 |            |     | Page ! |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|--------|
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance                                                                                                                                                                              |            |     |        |
|     | Check if Schedule O contains a response or note to any line in this Part V                                                                                                                                                                 |            |     | Ш      |
| 4 - | Enterthe growth and are not also Berry 2 of Ferma 1000 Februa 0 of each angle able                                                                                                                                                         |            | Yes | No     |
|     | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 537  Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0                                                                    | -          |     |        |
|     |                                                                                                                                                                                                                                            | -          |     |        |
|     | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                   | 1c         | Yes |        |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and  Tax Statements, filed for the calendar year ending with or within the year covered by this return                                                             |            |     |        |
| L   | this return                                                                                                                                                                                                                                | 2b         | Yes |        |
| D   | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                                                                                                                           | -          | 103 |        |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                              | 3a         |     | No     |
| b   | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O                                                                                                                                | 3b         |     |        |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a         | Yes |        |
| b   | CG , DJ , ET , GH , HO , ID , LE , LI , ML , NI , OD , RP , RW                                                                                                                                                                             |            |     |        |
|     | If "Yes," enter the name of the foreign country ▶, SF , SG , TH , ZA  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)                                                   |            |     |        |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                      | 5a         |     | No     |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                           | 5b         |     | No     |
| С   | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                         |            |     |        |
|     |                                                                                                                                                                                                                                            | 5c         |     |        |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?                                    | 6a         |     | No     |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                              | 6b         |     |        |
| 7   | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                              |            |     |        |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                            | 7a         |     | No     |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                            | 7b         |     |        |
| С   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                       | <b>7</b> c |     | No     |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year                                                                                                                                                                          |            |     |        |
| е   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                            | 7e         |     | No     |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                               | 7f         |     | No     |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as                                                                                                                     |            |     |        |
|     | required?                                                                                                                                                                                                                                  | 7g         | Yes |        |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                         | 7h         | Yes |        |
| 8   | Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?                                                   |            |     |        |
|     | ule year                                                                                                                                                                                                                                   | 8          |     |        |
|     | Did the sponsoring organization make any taxable distributions under section 4966?                                                                                                                                                         | 9a         |     |        |
|     | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                          | 9b         |     |        |
| 0   | Section 501(c)(7) organizations. Enter                                                                                                                                                                                                     |            |     |        |
|     | Initiation fees and capital contributions included on Part VIII, line 12                                                                                                                                                                   |            |     |        |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b                                                                                                                                            | -          |     |        |
|     | Section 501(c)(12) organizations. Enter                                                                                                                                                                                                    |            |     |        |
|     | Gross income from members or shareholders                                                                                                                                                                                                  |            |     |        |
| D   | against amounts due or received from them )                                                                                                                                                                                                |            |     |        |
| 2a  | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                 | 12a        |     |        |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year                                                                                                                                                      |            |     |        |
| 3   | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                           |            |     |        |
| а   | Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for                                                                                                                 |            |     |        |
| b   | additional information the organization must report on Schedule O  Enter the amount of reserves the organization is required to maintain by the states in                                                                                  | 13a        |     |        |
|     | which the organization is licensed to issue qualified health plans                                                                                                                                                                         |            |     |        |
|     | Enter the amount of reserves on hand                                                                                                                                                                                                       |            |     |        |
|     | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                 | 14a        |     | No     |
| b   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O                                                                                                                                  | 14b        |     |        |

|            | 990 (2019)                                                                                                                                                                                                                                                                                   |              |           | Page <b>b</b> |  |  |  |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-----------|---------------|--|--|--|
| Par        | <b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions                                                                      | " respo      | nse to li | nes           |  |  |  |
|            | Check if Schedule O contains a response or note to any line in this Part VI                                                                                                                                                                                                                  |              |           | <b>✓</b>      |  |  |  |
| Se         | ction A. Governing Body and Management                                                                                                                                                                                                                                                       |              |           |               |  |  |  |
|            |                                                                                                                                                                                                                                                                                              |              | Yes       | No            |  |  |  |
| 1a         | Enter the number of voting members of the governing body at the end of the tax year 10                                                                                                                                                                                                       |              |           |               |  |  |  |
|            | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O                                                                             |              |           |               |  |  |  |
| b          | Enter the number of voting members included in line 1a, above, who are independent 1b 10                                                                                                                                                                                                     |              |           |               |  |  |  |
| 2          | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?                                                                                                                        | 2            | Yes       |               |  |  |  |
| 3          | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? •                                                                        | 3            |           | No            |  |  |  |
| 4          | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                                                                                                                                                                             | 4            |           | No            |  |  |  |
| 5          | Did the organization become aware during the year of a significant diversion of the organization's assets? .                                                                                                                                                                                 | 5            |           | No            |  |  |  |
| 6          | Did the organization have members or stockholders?                                                                                                                                                                                                                                           | 6            | Yes       |               |  |  |  |
| 7a         | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?                                                                                                                                           | 7a           | Yes       |               |  |  |  |
| b          | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?                                                                                                                                    | <b>7</b> b   |           | No            |  |  |  |
| 8          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                                                                                             |              |           |               |  |  |  |
| а          | The governing body?                                                                                                                                                                                                                                                                          | 8a           | Yes       |               |  |  |  |
| b          | Each committee with authority to act on behalf of the governing body?                                                                                                                                                                                                                        | 8b           | Yes       |               |  |  |  |
|            | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O                                                                                 | 9            |           | No            |  |  |  |
| Se         | ction B. Policies (This Section B requests information about policies not required by the Internal Revenue                                                                                                                                                                                   | <u> Code</u> |           |               |  |  |  |
|            | Did the augustation have lead showbers burnished an affiliation?                                                                                                                                                                                                                             | 10-          | Yes       | No<br>No      |  |  |  |
|            | Did the organization have local chapters, branches, or affiliates?                                                                                                                                                                                                                           | 10a<br>10b   |           | 110           |  |  |  |
| L1a        | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                  |              |           |               |  |  |  |
| b          | Describe in Schedule O the process, if any, used by the organization to review this Form 990                                                                                                                                                                                                 | 11a          | Yes       |               |  |  |  |
|            | Did the organization have a written conflict of interest policy? <i>If "No," go to line 13 </i>                                                                                                                                                                                              | 12a          | Yes       |               |  |  |  |
|            | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?                                                                                                                                                          | 12b          | Yes       |               |  |  |  |
| С          | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done                                                                                                                                           | 12c          | Yes       |               |  |  |  |
| L3         | Did the organization have a written whistleblower policy?                                                                                                                                                                                                                                    | 13           | Yes       |               |  |  |  |
| L <b>4</b> | Did the organization have a written document retention and destruction policy?                                                                                                                                                                                                               | 14           | Yes       |               |  |  |  |
| L5         | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                         |              |           |               |  |  |  |
| а          | The organization's CEO, Executive Director, or top management official                                                                                                                                                                                                                       | 15a          | Yes       |               |  |  |  |
| b          | Other officers or key employees of the organization                                                                                                                                                                                                                                          | 15b          | Yes       |               |  |  |  |
|            | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)                                                                                                                                                                                                           |              |           |               |  |  |  |
|            | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?                                                                                                                                        | 16a          |           | No            |  |  |  |
| b          | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b          |           |               |  |  |  |
| Se         | ction C. Disclosure                                                                                                                                                                                                                                                                          | -00          |           |               |  |  |  |
| 17         | List the States with which a copy of this Form 990 is required to be filed  AL , AR , CA , CT , FL , GA , HI , IL , KS , I , MS , NC , NH , NJ , NM , NY , OR , PA , R WI , WV                                                                                                               |              |           |               |  |  |  |
| L8         | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply                                                                           |              |           |               |  |  |  |
| L9         | Own website Another's website Upon request Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year                   |              |           |               |  |  |  |
| 20         | State the name, address, and telephone number of the person who possesses the organization's books and records  Cheryl Hoffman-Bray 43 Foundry Avenue Waltham, MA 02453 (617) 969-7100                                                                                                       |              |           |               |  |  |  |
|            |                                                                                                                                                                                                                                                                                              |              |           |               |  |  |  |

| orm 990 (2  | 2016)                                                                                                                                  | Page <b>7</b> |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------|---------------|
| Part VII    | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors               |               |
|             | Check if Schedule O contains a response or note to any line in this Part VII                                                           |               |
| Section     | A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees                                                     |               |
| La Complete | e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's | tax           |

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

Page **8** 

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|                                            | (B) Average hours per week (list any hours for related organizations below dotted line)  to Part VII, Section to Part VII, Part VII, Part VII, Part VII, Par | (B) Average hours per week (list any hours for related organizations below dotted line)  To Part VII, Section A  udding but not limited to those the organization ▶ 135  mer officer, director or trust dule J for such individual  La, is the sum of reportable ations greater than \$150,00 | Average hours per week (list any hours for related organizations below dotted line)  **To Part VII, Section A | (B) Average hours per week (list any hours for related organizations below dotted line)  To Part VII, Section A  uding but not limited to those listed at the organization > 135  mer officer, director or trustee, key enduel J for such individual | (B) Average hours per week (list any hours for related organizations below dotted line)  to Part VII, Section A  uding but not limited to those listed above the organization plane officer, director or trustee, key employed the organization 135  mer officer, director or trustee, key employed the organization 150,000? If "Yes," conceeve or accrue compensation from any ation? If "Yes," complete Schedule J for sur ractors  highest compensated independent contra mpensation for the calendar year ending to the plane of the calendar year ending to the calendar year. | Average hours per week (list any hours for related organizations below dotted line)  To Part VII, Section A  Juding but not limited to those listed above) who the organization Place of the organizatio | Average hours per week (list any hours for related organizations below dotted line)  To Position (do not check more than one box, unless person is both an officer and a director/trustee)  Individual trustee  To Difficer and a director/trustee  To Difficer and a difficer and a director/trustee  To Difficer and a direc | Average hours per week (list any hours for related organizations below dotted line)  To all the line of the component of the component of the organizations of the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of the calendar year ending with or within the organization of th | (a) Average hours per week (list any hours for related organizations below dotted line)    Desition (do not check more than one box, unless person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director/trustee)   Design of the person is both an officer and a director trustee, the person is both an officer and a director trustee, the person is both an officer and a director trustee, the person is both an officer and a director trustee, the person is both an officer and a director trustee, the person is both and trustee, the person is both an officer and a director trustee, the person is both and trus | Average hours per week (list any hours for related organizations below dotted line)  Position (do not check more week (list any hours for related organizations below dotted line)  Position (do not check more than officer and a director/trustee)  In the director/trustee organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (do not check more than officer and a director/trustee)  In the organization (W-2/1099-MISC)  Position (he director or the organization of the calculation (W-2/1099-MISC)  Position (Hours and a director or trustee)  Position (Hours and a director or direc | Average hours per week (list any hours for related organizations below dotted line)  To Part VII, Section A  La, is the sum of reportable compensation from the autions? 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2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 60

| Part \                                                    |                                               | ement of Revenu<br>k if Schedule O contai              |                    | nse or note to anv | line in this Part V  | III                                   |                           |                                |                        | . 🗆                                                |
|-----------------------------------------------------------|-----------------------------------------------|--------------------------------------------------------|--------------------|--------------------|----------------------|---------------------------------------|---------------------------|--------------------------------|------------------------|----------------------------------------------------|
|                                                           |                                               |                                                        |                    |                    | (A)<br>Total revenue | Rela<br>exe<br>fun                    | B) ted or empt ction enue | (C) Unrelated business revenue | Re<br>exclu<br>tax und | (D)<br>evenue<br>ded from<br>der sections<br>2-514 |
| 10                                                        | <b>1a</b> Federat                             | ed campaigns                                           | 1a                 | 0                  |                      | 100                                   | criuc                     |                                |                        | 2 31-                                              |
| ants<br>unt                                               | <b>b</b> Member                               | ship dues                                              | <b>1</b> b         | 0                  |                      |                                       |                           |                                |                        |                                                    |
| 3 E                                                       | c Fundrais                                    | sing events                                            | 1c                 | 0                  |                      |                                       |                           |                                |                        |                                                    |
| ffs.<br>⊏A                                                | <b>d</b> Related                              | organizations                                          | 1d                 | 0                  |                      |                                       |                           |                                |                        |                                                    |
| nig.                                                      | e Governm                                     | ent grants (contributions                              | ) <b>1e</b>        | 144,036,007        |                      |                                       |                           |                                |                        |                                                    |
| tributions, Gifts, Grants<br>Other Similar Amounts        | <b>f</b> All other and simil above            | contributions, gifts, grant<br>ar amounts not included | ts, <b>1f</b>      | 131,165            |                      |                                       |                           |                                |                        |                                                    |
| Contributions, Gifts, Grants<br>and Other Similar Amounts | in lines                                      | <u> </u>                                               | 131,               |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | <b>h Total.</b> Ad                            | d lines 1a-1f                                          | <u></u>            |                    | 144,167,172          |                                       |                           |                                |                        |                                                    |
| Program Service Revenue                                   | <b>3</b> 2 D                                  |                                                        |                    | Business           |                      | 2,141,605                             | 2,141,                    | 505                            | 0                      | 0                                                  |
| 4                                                         | <b>2a</b> Program for B Royalties             | ees                                                    |                    | <del></del>        | 900099               | 115,846                               | 115,                      | <del>-  </del>                 | 0                      | 0                                                  |
| ر<br>ا                                                    |                                               |                                                        |                    |                    |                      | , , , , , , , , , , , , , , , , , , , |                           |                                |                        |                                                    |
| Ę.                                                        | d ———                                         |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
| S                                                         | е ——                                          |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
| grai                                                      | <b>f</b> All other                            | program service reve                                   | nue                |                    |                      | 0                                     |                           | 0                              | 0                      | 0                                                  |
| ě                                                         | g Total.Add                                   | llines 2a-2f                                           | ,                  | <b>&gt;</b>        | 257,451              |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | nt income (including d                                 |                    | nterest, and other | 144,                 | 220                                   | 0                         |                                | 0                      | 144,239                                            |
|                                                           |                                               | ounts)<br>om investment of tax-                        |                    | and proceeds       | 144,.                | 0                                     | 0                         |                                | 0                      | 144,239                                            |
|                                                           |                                               | · · · · · ·                                            |                    |                    |                      | 0                                     | 0                         |                                | 0                      | 0                                                  |
|                                                           | ,                                             |                                                        | Real               | (II) Personal      |                      |                                       |                           |                                |                        |                                                    |
|                                                           | <b>6a</b> Gross rer                           | nts                                                    |                    |                    | 1                    |                                       |                           |                                |                        |                                                    |
|                                                           | <b>b</b> Less rent                            | tal expenses                                           |                    |                    | -                    |                                       |                           |                                |                        |                                                    |
|                                                           |                                               |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | c Rental inc<br>(loss)                        | come or                                                | 0                  |                    | 0                    |                                       |                           |                                |                        |                                                    |
|                                                           | <b>d</b> Net rent                             | al income or (loss) .                                  |                    |                    | 1                    |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | (ı) Sec                                                | curities           | (II) Other         |                      |                                       |                           |                                |                        |                                                    |
|                                                           | 7a Gross amo<br>from sales                    |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | assets othe<br>than inven                     |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | <b>b</b> Less cost<br>other bas<br>sales expe | is and                                                 |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | C Gain or (le                                 | oss)                                                   | 0                  | (                  | <u> </u>             |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | or (loss)<br>ome from fundraising                      |                    | <u> </u>           | <u> </u>             | _                                     |                           |                                |                        |                                                    |
| Revenue                                                   | (not inclu<br>contribut                       | -                                                      | <u>0</u> of<br>1c) |                    |                      |                                       |                           |                                |                        |                                                    |
| ev                                                        |                                               | ect expenses                                           |                    |                    | -                    |                                       |                           |                                |                        |                                                    |
| er                                                        |                                               | ne or (loss) from fund                                 | L                  | ents 🕨             | _                    |                                       |                           |                                |                        |                                                    |
| Other                                                     |                                               | ome from gaming act<br>IV, line 19                     |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | ect expenses                                           | . ь                |                    | _                    |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | ne or (loss) from gam                                  | ıng actıvıtı<br>ı  | es <b>&gt;</b>     | 7                    |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | es of inventory, less nd allowances                    | a                  |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | <b>b</b> Less cos                             | t of goods sold                                        | . ь                |                    | 1                    |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | ne or (loss) from sale:                                | s of invent        | ory <b>&gt;</b>    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | scellaneous Revenue                                    |                    | Business Code      | _                    |                                       |                           |                                |                        |                                                    |
|                                                           | 11a                                           |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | b                                             |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           | С                                             |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               |                                                        |                    |                    |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | revenue                                                | · L                | <b>b.</b>          |                      |                                       |                           |                                |                        |                                                    |
|                                                           |                                               | dd lines 11a-11d .                                     |                    | •                  |                      | 0                                     |                           |                                |                        |                                                    |
|                                                           | ⊥∠ Total rev                                  | venue. See Instructio                                  | ns                 |                    | 146,568,             | 362                                   | 2,257,451                 |                                | 0                      | 144,239                                            |

| Form 990 (2016)                                                                                                                                        |                       |                                           |                                                  | Page <b>10</b>                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-------------------------------------------|--------------------------------------------------|-----------------------------------|
| Part IX Statement of Functional Expenses                                                                                                               |                       |                                           |                                                  |                                   |
| Section 501(c)(3) and 501(c)(4) organizations must complete all co                                                                                     | -                     | ·                                         | olete column (A)                                 |                                   |
| Check if Schedule O contains a response or note to any                                                                                                 | Ine in this Part IX   |                                           |                                                  | <u> ⊔</u>                         |
| Do not include amounts reported on lines 6b,<br>7b, 8b, 9b, and 10b of Part VIII.                                                                      | (A)<br>Total expenses | <b>(B)</b><br>Program service<br>expenses | <b>(C)</b><br>Management and<br>general expenses | <b>(D)</b><br>Fundraisingexpenses |
| Grants and other assistance to domestic organizations and<br>domestic governments See Part IV, line 21                                                 | 8,072,386             | 8,072,386                                 |                                                  | _                                 |
| <b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22                                                                     | 196,907               | 196,907                                   |                                                  |                                   |
| 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16                      | 8,192,551             | 8,192,551                                 |                                                  |                                   |
| 4 Benefits paid to or for members                                                                                                                      | 0                     | 0                                         |                                                  |                                   |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees                                                                      | 3,575,085             | 1,901,246                                 | 1,673,839                                        | 0                                 |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 0                     | 0                                         | 0                                                | 0                                 |
| <b>7</b> Other salaries and wages                                                                                                                      | 53,310,041            | 47,888,162                                | 5,421,879                                        | 0                                 |
| 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)                                                  | 4,368,065             | 3,934,316                                 | 433,749                                          | 0                                 |
| 9 Other employee benefits                                                                                                                              | 8,845,521             | 7,534,974                                 | 1,310,547                                        | 0                                 |
| <b>10</b> Payroll taxes                                                                                                                                | 3,600,074             | 3,242,587                                 | 357,487                                          | 0                                 |
| 11 Fees for services (non-employees)                                                                                                                   |                       |                                           |                                                  |                                   |
| a Management                                                                                                                                           | 0                     | 0                                         | 0                                                | 0                                 |
| <b>b</b> Legal                                                                                                                                         | 174,352               | 140,164                                   | 34,188                                           | 0                                 |
| c Accounting                                                                                                                                           | 114,815               | 14,742                                    | 100,073                                          | 0                                 |
| d Lobbying                                                                                                                                             | 29,624                | 29,624                                    | 0                                                | 0                                 |
| e Professional fundraising services See Part IV, line 17                                                                                               | 0                     |                                           |                                                  | 0                                 |
| f Investment management fees                                                                                                                           | 0                     | 0                                         | 0                                                | 0                                 |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)                                           | 5,553,271             | 4,788,115                                 | 765,156                                          | 0                                 |
| 12 Advertising and promotion                                                                                                                           | 0                     | 0                                         | 0                                                | 0                                 |
| 13 Office expenses                                                                                                                                     | 9,576,054             | 8,182,440                                 | 1,393,614                                        | 0                                 |
| 14 Information technology                                                                                                                              | 1,120,439             | 958,394                                   | 162,045                                          | 0                                 |
| 15 Royalties                                                                                                                                           | 0                     | 0                                         | 0                                                | 0                                 |
| <b>16</b> Occupancy                                                                                                                                    | 5,860,306             | 5,125,376                                 | 734,930                                          | 0                                 |
| <b>17</b> Travel                                                                                                                                       | 4,887,270             | 4,583,521                                 | 303,749                                          | 0                                 |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials .                                                    | 0                     | 0                                         | 0                                                | 0                                 |
| 19 Conferences, conventions, and meetings                                                                                                              | 4,399,450             | 3,921,939                                 | 477,511                                          | 0                                 |
| <b>20</b> Interest                                                                                                                                     | 188,905               | 85,185                                    | 103,720                                          | 0                                 |
| 21 Payments to affiliates                                                                                                                              | 0                     | 0                                         | 0                                                | 0                                 |

2,630,536

538,817

10,946,393

7,747,441

835,975

286,312

145,050,590

1,486,791

10,946,393

7,747,441

1,170,668

286,302

130,640,972

210,748

1,143,745

328,069

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-334,693

14,409,618

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Form **990** (2016)

22 Depreciation, depletion, and amortization .

c Editing/design/media production/other

d Vehicle gasoline/maintenance & repair

25 Total functional expenses. Add lines 1 through 24e **26 Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

23 Insurance . . .

a Subcontracts

expenses on Schedule O )

**b** Participant Costs (travel)

e All other expenses

| Form | 990  | (2016)                                                                                                                                                                                                                                                                                                                       |                       |   | Page <b>11</b>  |
|------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---|-----------------|
| Pa   | rt X |                                                                                                                                                                                                                                                                                                                              |                       |   |                 |
|      |      | Check if Schedule O contains a response or note to any line in this Part IX                                                                                                                                                                                                                                                  | (A) Beginning of year | • | (B) End of year |
|      | 1    | Cash-non-interest-bearing                                                                                                                                                                                                                                                                                                    | 0                     | 1 | 0               |
|      | 2    | Savings and temporary cash investments                                                                                                                                                                                                                                                                                       | 10,077,109            | 2 | 10,506,771      |
|      | 3    | Pledges and grants receivable, net                                                                                                                                                                                                                                                                                           |                       | 3 |                 |
|      | 4    | Accounts receivable, net                                                                                                                                                                                                                                                                                                     | 14,510,855            | 4 | 12,303,966      |
|      | 5    | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L                                                                                                                                                           | 0                     | 5 | 0               |
| S    | 6    | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L | 0                     | 6 | 0               |
| sset | 7    | Notes and loans receivable, net                                                                                                                                                                                                                                                                                              |                       | 7 |                 |
| SSI  | 8    | Inventories for sale or use                                                                                                                                                                                                                                                                                                  |                       | 8 |                 |
| •    | 9    | Prepaid expenses and deferred charges                                                                                                                                                                                                                                                                                        | 1,702,736             | 9 | 1,870,965       |
|      |      |                                                                                                                                                                                                                                                                                                                              |                       |   |                 |

9,868,804

24,026,650

58,577,156

17,978,398

12,193,385

2,706,890 0

3,774,886

36,653,559

21,515,489

21,923,597

58,577,156

Form **990** (2016)

31

32

33

34

20,405,325

53,476,525

408,108

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Liabilities

Net Assets or Fund Balances

31

32

33

34

| 1 |     | II of Schedule L                                                                                                                                                                                                               | ' '                           | U                                       | 5          |             |  |
|---|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-----------------------------------------|------------|-------------|--|
|   | 6   | Loans and other receivables from other disqualities section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations voluntary employees' beneficiary organizations Part II of Schedule L | n 4958<br>Itions c            | s(c)(3)(B), and<br>of section 501(c)(9) | 0          | 6           |  |
|   | 7   | Notes and loans receivable, net                                                                                                                                                                                                |                               |                                         |            |             |  |
| 1 | 8   | Inventories for sale or use                                                                                                                                                                                                    | 1,702,736                     | 8<br>9                                  |            |             |  |
|   | 9   | Prepaid expenses and deferred charges                                                                                                                                                                                          | expenses and deferred charges |                                         |            |             |  |
|   | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D                                                                                                                                              | 10a                           | 30,881,408                              |            |             |  |
|   | b   | Less accumulated depreciation                                                                                                                                                                                                  | <b>10</b> b                   | 21,012,604                              | 11,615,698 | <b>10</b> c |  |
|   | 11  | Investments—publicly traded securities •                                                                                                                                                                                       |                               |                                         |            | 11          |  |
|   | 12  | Investments—other securities See Part IV, line                                                                                                                                                                                 | 11 .                          |                                         |            | 12          |  |
|   | 13  | Investments—program-related See Part IV, line                                                                                                                                                                                  |                               | 13                                      |            |             |  |
|   | 14  | Intangible assets                                                                                                                                                                                                              |                               | 14                                      |            |             |  |
|   | 15  | Other assets See Part IV, line 11                                                                                                                                                                                              | 15,570,127                    | 15                                      |            |             |  |
|   | 16  | Total assets.Add lines 1 through 15 (must equ                                                                                                                                                                                  | 53,476,525                    | 16                                      |            |             |  |
| I | 17  | Accounts payable and accrued expenses                                                                                                                                                                                          | 14,465,457                    | 17                                      |            |             |  |
|   | 18  | Grants payable                                                                                                                                                                                                                 |                               | 18                                      |            |             |  |
|   | 19  | Deferred revenue                                                                                                                                                                                                               | 10,517,397                    | 19                                      |            |             |  |
|   | 20  | Tax-exempt bond liabilities                                                                                                                                                                                                    |                               |                                         | 3,560,593  | 20          |  |
| ١ | 21  | Escrow or custodial account liability Complete P                                                                                                                                                                               | Part IV                       | of Schedule D                           | 0          | 21          |  |
|   | 22  | Loans and other payables to current and former key employees, highest compensated employee                                                                                                                                     |                               |                                         |            |             |  |
|   |     | persons Complete Part II of Schedule L                                                                                                                                                                                         |                               |                                         | 0          | 22          |  |
| İ | 23  | Secured mortgages and notes payable to unrela                                                                                                                                                                                  | ted thi                       | rd parties                              |            | 23          |  |
|   | 24  | Unsecured notes and loans payable to unrelated                                                                                                                                                                                 | third                         | parties                                 |            | 24          |  |
|   | 25  | Other liabilities (including federal income tax, pa<br>and other liabilities not included on lines 17-24)<br>Complete Part X of Schedule D                                                                                     |                               | s to related third parties,             | 4,527,753  | 25          |  |
|   | 26  | <b>Total liabilities.</b> Add lines 17 through 25                                                                                                                                                                              |                               |                                         | 33,071,200 | 26          |  |
|   | 27  | Organizations that follow SFAS 117 (ASC 9) complete lines 27 through 29, and lines 33 Unrestricted net assets                                                                                                                  |                               |                                         | 19,967,234 | 27          |  |
|   | 28  | Temporarily restricted net assets                                                                                                                                                                                              | [                             | 438,091                                 | 28         |             |  |
|   | 29  | Permanently restricted net assets                                                                                                                                                                                              | 0                             | 29                                      |            |             |  |
|   |     | Organizations that do not follow SFAS 117                                                                                                                                                                                      | •                             | • •                                     |            |             |  |
|   | 30  | check here ▶ ☐ and complete lines 30 th Capital stock or trust principal, or current funds                                                                                                                                     |                               | 30                                      |            |             |  |
|   |     |                                                                                                                                                                                                                                |                               |                                         |            |             |  |

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

2c

3a

3b

Yes

Yes

Yes Form 990 (2016)

of the audit, review, or compilation of its financial statements and selection of an independent accountant?

Audit Act and OMB Circular A-133?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

# Additional Data

**Software ID:** 16000425

Software Version: v1.00

**EIN:** 04-2241718

Name: EDUCATION DEVELOPMENT CENTER INC.

Form 990 (2016)

Form 990, Part III, Line 4a: International Development During FY17, EDC's Read Right Now! literacy approach was implemented in additional locations. In total, this approach has transformed literacy teaching and learning for 15 million students and 300,000 teachers in two dozen resource-lean environments around the world. To date, over 100,000 youth have participated in EDC's Work Ready Now!, a job skills training program implemented in over 20 countries and translated into more than 15 languages. EDC's interactive audio instruction has improved educational access, engagement, guality, and outcomes for 100 million children, youth, and adults worldwide

U.S. Division. In 2017, with the addition of recent health care institutions in FY2017, more than 350 health care organizations have used EDC's Zero Suicide Initiative, which focuses on training and quality improvement in the suicide care provided by health care agencies. As a founding partner in the Massachusetts Computing Attainment.

Form 990, Part III, Line 4b:

Network, EDC was instrumental in developing the new Massachusetts statewide standards for computer science education. In FY2017, EDC continued to lead the Regional Education Laboratory Northeast and Islands, the go-to source for hundreds of schools and districts for credible, up-to-date research evidence about what works in education EDC also promoted computer science education and training for educators, managed national centers focused on school readiness and early childhood learning, disseminated

evidence-based programs and strategies regarding suicide prevention, and supported training for childhood injury prevention specialists

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Office Highest compens Former Individual trustee or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line) Trust

|                                |     |   | व |  | at ed |   |   |  |
|--------------------------------|-----|---|---|--|-------|---|---|--|
| Anne Bryant                    | 1 4 | × |   |  |       | 0 | 0 |  |
| Trustee                        | О   | ^ |   |  |       |   |   |  |
| Beatriz Clewell                | 0 3 | × |   |  |       | 0 | 0 |  |
| Trustee, Emeritus (non-voting) | n   | ^ |   |  |       | Ĭ | Ĭ |  |

| Trustee                        | 0    |   |  |  |   |  |
|--------------------------------|------|---|--|--|---|--|
| Beatrız Clewell                | 0 3  | × |  |  | o |  |
| Trustee, Emeritus (non-voting) | 0    |   |  |  | Ŭ |  |
| Judy Codding                   | 1 07 |   |  |  | _ |  |
| Trustee                        | 0    | X |  |  | 0 |  |

William MacArthur

Nyagaka Ongeri

Robert Peirce

Linda Roberts

Vivien Stewart

Trustee, Chair

Trustee, Emeritus (non-voting)

Trustee

Trustee

Trustee

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| atrız Clewell                |      | ×  |  |  | 0 |  |
|------------------------------|------|----|--|--|---|--|
| ıstee, Emeritus (non-voting) | 0    | ^  |  |  |   |  |
| dy Codding                   | 1 07 | ., |  |  |   |  |
| ıstee                        |      | X  |  |  | 0 |  |
|                              | 1.2  |    |  |  |   |  |

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| Trustee, Emeritus (non-voting) | 0    |    |  |  |   |   |   |
|--------------------------------|------|----|--|--|---|---|---|
| Judy Codding                   | 1 07 | ×  |  |  | 0 | 0 | 0 |
| Trustee                        | 0    | ,  |  |  | 3 | , |   |
| Paul Hofmann                   | 1 2  | ×  |  |  | 0 | 0 | 0 |
| Trustee                        | 0    | ,, |  |  | , | · |   |
| Vijay Kumar                    | 1 07 | ×  |  |  | 0 | 0 | 0 |
| Trustee                        | 0    | "  |  |  | Ĭ | Ĭ | Ĭ |

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Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer from related week (list from the compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and 유리 등 요 중 명분 공 organizations | MISC) MISC) related

(F)

31,722

50,561

52,290

41,859

43,184

47,507

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Sr VP, Treasurer, Director, Admin and Finance

Sr VP, Chief of Staff, Corporate Secretary

Sr VP, International Development Division

Sr VP, International Development Division

Division and Treasurer

Cheryl Hoffmann-Bray

Sr VP, US Division

VP,CFO,CCO

Joanne Brady

Nancy Devine

Stephen Anzalone

Lydia O'Donnell

Sr VP, US Division

Siobhan Murphy

|              | below dotted<br>line) | dradual trustee<br>director | stitutional Trustee | _<br> ⊕ | en l | ghest compensated<br>iplovee | หกายา |   | <br>organizations |
|--------------|-----------------------|-----------------------------|---------------------|---------|------|------------------------------|-------|---|-------------------|
| Marvin Suomi | 1 8                   |                             |                     |         |      |                              |       | _ |                   |

|              |     |    | Į. |  | at e-d |    |   |  |
|--------------|-----|----|----|--|--------|----|---|--|
| Marvin Suomi | 1 8 | ×  |    |  |        | 0  | 0 |  |
| Trustee      | 0   |    |    |  |        | Ţ. | , |  |
| Gail Wickes  | 1 4 | ×  |    |  |        | 0  | 0 |  |
| Trustee      | 0   | ^` |    |  |        | Ĭ  | ŭ |  |

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|                     |     | I X            | <br> | ı | I | <br>ı n | 1 0 |         |
|---------------------|-----|----------------|------|---|---|---------|-----|---------|
| Trustee             | 0   | ,              |      |   |   |         | Ĭ   |         |
| Gail Wickes         | 1 4 | ×              |      |   |   | 0       | 0   |         |
| Trustee             | 0   | ^              |      |   |   |         | 0   |         |
| David Offensend     | 40  | l <sub>x</sub> | х    |   |   | 394,404 | 0   | 21,39   |
| President and C F O |     | ^              | ^    |   |   | ]       | ľ   | 1 21,33 |

| Gall Wickes                                   |    | × |   |  | 1 0     | o | 0      |
|-----------------------------------------------|----|---|---|--|---------|---|--------|
| Trustee                                       | 0  | , |   |  | Ů       | J |        |
| David Offensend                               | 40 | × | X |  | 394,404 | 0 | 21,398 |
| President and C E O                           | 0  | ^ |   |  | 354,404 | Ü | 21,330 |
| Robert Rotner                                 | 40 |   |   |  |         |   |        |
| Cr. V.D. Transurar Director Admin and Finance |    |   | Х |  | 317,269 | 0 | 59,110 |

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223,911

278,977

286,014

213,926

219,681

268,679

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related and a director/trustee) organizations any hours organization

(F)

Estimated

compensation

from the

31,077

44.453

42,203

42,358

228,344

219,193

241,268

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

|                                                             |                                                       |                                   |                       |         |              |                              |         | (W- 2/1099- | (14/ 2/4000          | organization and                             |  |
|-------------------------------------------------------------|-------------------------------------------------------|-----------------------------------|-----------------------|---------|--------------|------------------------------|---------|-------------|----------------------|----------------------------------------------|--|
|                                                             | for related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional Trustee | Officer | key employee | Highest compensated employee | Former  | MISC)       | (W- 2/1099-<br>MISC) | organization and<br>related<br>organizations |  |
| Robert Spielvogel<br>V P , Chief Technology Officer         | 40                                                    |                                   |                       |         | x            |                              |         | 229,628     | 0                    | 43,264                                       |  |
| Joanna Jones<br>Vice President, Director of Human Resources | 40                                                    |                                   |                       |         |              | х                            |         | 224,141     | 0                    | 30,753                                       |  |
|                                                             | 40                                                    |                                   |                       |         |              |                              | $I^{-}$ |             |                      |                                              |  |

| V P , Chief Technology Officer                              | 0   |   |   |      |   |         |   |  |
|-------------------------------------------------------------|-----|---|---|------|---|---------|---|--|
| Joanna Jones<br>Vice President, Director of Human Resources | 40  |   |   |      | × | 224,141 | 0 |  |
| Kent Noel                                                   | 40  |   |   |      | Х | 229,649 | 0 |  |
| Vice President                                              | ۸ . | l | l | <br> |   |         |   |  |

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Gerald Reed

Christine Filosa

Wavne Harvey

Vice President

Sr V P for Practice Leadership

Vice President, General Counsel

| efile | GR/         | APHIC prii                           | nt - DO NOT PROCES                                                                                    | S As Filed Data -                                                              |                                         |                                    | DLN: 9                                            | 3493131022808                                   |
|-------|-------------|--------------------------------------|-------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-----------------------------------------|------------------------------------|---------------------------------------------------|-------------------------------------------------|
| SCH   | IED         | ULE A                                | Public                                                                                                | c Charity Statu                                                                | s and Put                               | olic Supp                          | ort                                               | OMB No 1545-0047                                |
| (For  | m 990       |                                      |                                                                                                       | e organization is a sect                                                       | ion 501(c)(3) d                         | organization o                     |                                                   | 2016                                            |
| 990E  | <b>(Z</b> ) |                                      |                                                                                                       | 4947(a)(1) nonexe  ▶ Attach to Form                                            |                                         |                                    |                                                   | 2010                                            |
|       |             | the Treasury                         | ► Information at                                                                                      | oout Schedule A (Form                                                          |                                         |                                    | uctions is at                                     | Open to Public<br>Inspection                    |
| Name  | of th       | <del>ue Service</del><br>ne organiza | tion                                                                                                  | <u>www.irs.g</u>                                                               | <u>0V/10/111990</u> .                   |                                    | Employer identific                                | <u> </u>                                        |
| DUCA  | TION D      | DEVELOPMENT                          | CENTER INC                                                                                            |                                                                                |                                         |                                    | 04-2241718                                        |                                                 |
| Par   |             |                                      | for Public Charity St                                                                                 |                                                                                |                                         |                                    |                                                   | _                                               |
|       | rganız<br>— |                                      | a private foundation becar                                                                            | `                                                                              | •                                       | ,                                  |                                                   |                                                 |
| 1     |             | •                                    | onvention of churches, or                                                                             |                                                                                |                                         |                                    | (A)(ı).                                           |                                                 |
| 2     | Ш           |                                      | scribed in <b>section 170(b</b>                                                                       |                                                                                | ,                                       |                                    |                                                   |                                                 |
| 3     |             |                                      | or a cooperative hospital s                                                                           | -                                                                              |                                         |                                    |                                                   |                                                 |
| 4     |             |                                      | esearch organization ope<br>and state                                                                 | rated in conjunction with                                                      | a hospital descri                       | bed in <b>section</b>              | 170(b)(1)(A)(iii). E                              | nter the hospital's                             |
| 5     |             |                                      | ation operated for the ben<br>(iv). (Complete Part II )                                               | nefit of a college or unive                                                    | rsity owned or op                       | perated by a gov                   | ernmental unit descri                             | bed in <b>section 170</b>                       |
| 6     |             | A federal, s                         | tate, or local government                                                                             | or governmental unit de                                                        | escribed in <b>sectio</b>               | on 170(b)(1)(                      | A)(v).                                            |                                                 |
| 7     | ✓           |                                      | ation that normally received (b) (1) (A) (vi). (Compl                                                 |                                                                                | s support from a                        | governmental (                     | unit or from the gener                            | al public described in                          |
| 8     |             | A communi                            | ty trust described in <b>sect</b>                                                                     | ion 170(b)(1)(A)(vi)                                                           | (Complete Part I                        | I)                                 |                                                   |                                                 |
| 9     |             |                                      | ural research organization<br>rant college of agriculture                                             |                                                                                |                                         |                                    |                                                   | ege or university or a                          |
| LO    |             | from activit                         | ation that normally receivences related to its exempt income and unrelated busines section 509(a)(2). | functions—subject to cer<br>isiness taxable income (le                         | tain exceptions, a                      | and (2) no more                    | than 331/3% of its su                             | pport from gross                                |
| .1    | П           |                                      | ation organized and opera                                                                             |                                                                                | r public safety S                       | ee section 509                     | (a)(4).                                           |                                                 |
| 12    |             | more public                          | ation organized and opera<br>ly supported organization<br>through 12d that describ                    | ns described in <b>section 5</b>                                               | <b>09(a)(1)</b> or <b>sec</b>           | ction 509(a)(2                     | ). See section 509(a                              |                                                 |
| a     |             | <b>Type I.</b> A so                  | supporting organization op<br>n(s) the power to regular<br>Part IV, Sections A and                    | perated, supervised, or c<br>ly appoint or elect a majo                        | ontrolled by its s                      | upported organi                    | zation(s), typically by                           |                                                 |
| b     |             | Type II. A<br>manageme               | supporting organization s<br>nt of the supporting organ<br>plete Part IV, Sections                    | supervised or controlled i<br>nization vested in the sar                       |                                         |                                    |                                                   |                                                 |
| С     |             | Type III f                           | unctionally integrated. organization(s) (see instru                                                   | A supporting organizatio                                                       |                                         |                                    |                                                   | ited with, its                                  |
| d     |             | Type III n<br>functionally           | on-functionally integrated The organization You must complete I                                       | <b>ited.</b> A supporting organ<br>ition generally must satis                  | ization operated<br>fy a distribution i | in connection w<br>requirement and | th its supported organ                            |                                                 |
| e     |             | Check this                           | box if the organization red<br>or Type III non-functiona                                              | ceived a written determir                                                      | nation from the II                      |                                    | /pe I, Type II, Type II                           | I functionally                                  |
| f     | Enter       |                                      | of supported organization                                                                             |                                                                                | , organizacion                          |                                    |                                                   |                                                 |
| g     |             |                                      | ing information about the                                                                             | supported organization(                                                        | s)                                      |                                    |                                                   |                                                 |
| (i)Na | ame of      | f supported (                        | organization (ii)EIN                                                                                  | (iii) Type of organization (described on lines 1- 10 above (see instructions)) | (iv<br>Is the organiz<br>your governir  | ation listed in                    | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|       |             |                                      |                                                                                                       |                                                                                | Yes                                     | No                                 | 1                                                 |                                                 |
|       |             |                                      |                                                                                                       |                                                                                |                                         |                                    |                                                   |                                                 |
|       |             |                                      |                                                                                                       |                                                                                |                                         |                                    |                                                   |                                                 |
| Γotal |             |                                      | tion Act Notice, see the                                                                              |                                                                                | Cat No 11285                            |                                    | <br>Schedule A (Form 9                            |                                                 |

|   | (or fiscal year beginning in)                                                                                                                                                                       |             |                 | -           |                  | = =         |                  |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------------|-------------|------------------|-------------|------------------|
| 1 | Gifts, grants, contributions, and<br>membership fees received (Do not<br>include any "unusual grant")                                                                                               | 201,373,420 | 157,709,666     | 141,495,237 | 132,847,198      | 144,167,172 | 777,592,693      |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                                                     |             |                 |             |                  |             |                  |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge                                                                                             |             |                 |             |                  |             |                  |
| 4 | Total. Add lines 1 through 3                                                                                                                                                                        | 201,373,420 | 157,709,666     | 141,495,237 | 132,847,198      | 144,167,172 | 777,592,693      |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |             |                 |             |                  |             |                  |
| 6 | <b>Public support.</b> Subtract line 5 from line 4                                                                                                                                                  |             |                 |             |                  |             | 777,592,693      |
| 9 | Section B. Total Support                                                                                                                                                                            |             |                 |             |                  |             |                  |
|   | Calendar year<br>(or fiscal year beginning in) ▶                                                                                                                                                    | (a)2012     | <b>(b)</b> 2013 | (c)2014     | ( <b>d)</b> 2015 | (e)2016     | <b>(f)</b> ⊤otal |
| 7 | Amounts from line 4                                                                                                                                                                                 | 201,373,420 | 157,709,666     | 141,495,237 | 132,847,198      | 144,167,172 | 777,592,693      |
| Q | Gross income from interest                                                                                                                                                                          |             |                 |             |                  |             |                  |

| 4  | <b>Total.</b> Add lines 1 through 3                                                                                                                                                                 | 201,373,420 | 157,709,666     | 141,495,237     | 132,847,198     | 144,167,172     | 777,592,69       |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-----------------|-----------------|-----------------|-----------------|------------------|
| 5  | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |             |                 |                 |                 |                 |                  |
| 6  | <b>Public support.</b> Subtract line 5 from line 4                                                                                                                                                  |             |                 |                 |                 |                 | 777,592,69       |
| S  | ection B. Total Support                                                                                                                                                                             |             |                 |                 |                 |                 |                  |
|    | Calendar year<br>(or fiscal year beginning in) ▶                                                                                                                                                    | (a)2012     | <b>(b)</b> 2013 | <b>(c)</b> 2014 | <b>(d)</b> 2015 | <b>(e)</b> 2016 | <b>(f)</b> Total |
| 7  | Amounts from line 4                                                                                                                                                                                 | 201,373,420 | 157,709,666     | 141,495,237     | 132,847,198     | 144,167,172     | 777,592,69       |
| 8  | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources                                                             | 95,015      | 90,608          | 111,059         | 123,412         | 144,239         | 564,33           |
| 9  | Net income from unrelated<br>business activities, whether or not<br>the business is regularly carried on                                                                                            |             |                 |                 |                 |                 |                  |
| 10 | Other income Do not include gain or loss from the sale of capital                                                                                                                                   |             |                 |                 |                 |                 |                  |

|             | amount shown on line 11, column (f)                                                                                                     |                     |                       |                       |                     |               |             |                  |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------|-----------------------|-----------------------|---------------------|---------------|-------------|------------------|
| 6           | <b>Public support.</b> Subtract line 5 from line 4                                                                                      |                     |                       |                       |                     |               |             | 777,592,693      |
| S           | ection B. Total Support                                                                                                                 |                     |                       |                       |                     |               |             |                  |
|             | Calendar year<br>(or fiscal year beginning in) ▶                                                                                        | (a)2012             | <b>(b)</b> 2013       | <b>(c)</b> 2014       | <b>(d)</b> 2015     | <b>(e)</b> 20 | 16          | <b>(f)</b> ⊤otal |
| 7           | Amounts from line 4                                                                                                                     | 201,373,420         | 157,709,666           | 141,495,237           | 132,847,198         | 144,          | 167,172     | 777,592,693      |
| 8           | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources | 95,015              | 90,608                | 111,059               | 123,412             |               | 144,239     | 564,333          |
| 9           | Net income from unrelated<br>business activities, whether or not<br>the business is regularly carried on                                |                     |                       |                       |                     |               |             |                  |
| 10          | Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI )                                          |                     |                       |                       |                     |               |             |                  |
| 11          | <b>Total support.</b> Add lines 7 through 10                                                                                            |                     |                       |                       |                     |               |             | 778,157,026      |
| 12          | Gross receipts from related activities,                                                                                                 | etc (see instructi  | ons)                  |                       |                     | 12            |             | 10,189,630       |
| 13          | First five years. If the Form 990 is f                                                                                                  | or the organization | n's first, second, th | ird, fourth, or fifth | n tax year as a sec | tion 501(c    | )(3) organ  | nization,        |
|             | check this box and <b>stop here</b>                                                                                                     |                     |                       |                       |                     |               | . ▶ 🗆       |                  |
| S           | ection C. Computation of Publi                                                                                                          |                     |                       |                       |                     |               |             |                  |
| 14          | Public support percentage for 2016 (I                                                                                                   | ine 6, column (f) c | livided by line 11,   | column (f))           |                     | 14            |             | 99 927 %         |
| 15          | Public support percentage for 2015 S                                                                                                    | chedule A, Part II, | line 14               |                       |                     | 15            |             | 99 938 %         |
| <b>16</b> a | <b>33 1/3% support test—2016.</b> If the                                                                                                | e organızatıon dıd  | not check the box     | on line 13, and lin   | ne 14 is 33 1/3% oi | r more, ch    | eck this bo | ox               |

Schedule A (Form 990 or 990-EZ) 2016

and stop here. The organization qualifies as a publicly supported organization h 33 1/3% support test-2015. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

17a 10%-facts-and-circumstances test-2016. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

h 10%-facts-and-circumstances test—2015. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

box and stop here. The organization qualifies as a publicly supported organization

organization

instructions

supported organization

| Section A. Public Support                                                                                            |    |  |  |  |  |  |  |  |  |
|----------------------------------------------------------------------------------------------------------------------|----|--|--|--|--|--|--|--|--|
| the organization fails to qualify under the tests listed below, please complete Part II.)                            |    |  |  |  |  |  |  |  |  |
| (Complete only if you checked the box on line 10 of Part 1 or if the organization failed to qualify under Part 11. I | ίT |  |  |  |  |  |  |  |  |

| Se       | ection A. Public Support                                                   |                    |                     |                      |                     |                    |                           |
|----------|----------------------------------------------------------------------------|--------------------|---------------------|----------------------|---------------------|--------------------|---------------------------|
|          | Calendar year                                                              | (a)2012            | <b>(b)</b> 2013     | (c)2014              | (d)2015             | <b>(e)</b> 2016    | (f)Total                  |
| 1        | (or fiscal year beginning in) ►<br>Gifts, grants, contributions, and       |                    |                     |                      |                     |                    |                           |
| _        | membership fees received (Do not                                           | I                  |                     |                      |                     |                    |                           |
|          | ınclude any "unusual grants`")                                             | <u> </u>           |                     |                      |                     |                    |                           |
| 2        | Gross receipts from admissions,                                            | I                  |                     |                      |                     |                    |                           |
|          | merchandise sold or services performed, or facilities furnished in         | I                  |                     |                      |                     |                    |                           |
|          | any activity that is related to the                                        | I                  |                     |                      |                     |                    |                           |
|          | organization's tax-exempt purpose                                          | I                  |                     |                      |                     |                    |                           |
| _        | Cross receipts from activities that are                                    |                    |                     |                      |                     |                    |                           |
| 3        | Gross receipts from activities that are not an unrelated trade or business | I                  |                     |                      |                     |                    |                           |
|          | under section 513                                                          | I                  |                     |                      |                     |                    |                           |
| 4        | Tax revenues levied for the                                                |                    |                     |                      |                     |                    |                           |
|          | organization's benefit and either paid                                     | I                  |                     |                      |                     |                    |                           |
| 5        | to or expended on its behalf The value of services or facilities           |                    |                     |                      |                     |                    |                           |
| ,        | furnished by a governmental unit to                                        | I                  |                     |                      |                     |                    |                           |
|          | the organization without charge                                            | ļ                  |                     |                      |                     |                    |                           |
| 6        | Total. Add lines 1 through 5                                               | <u></u>            |                     |                      |                     |                    |                           |
| 7a       | Amounts included on lines 1, 2, and 3 received from disqualified persons   | I                  |                     |                      |                     |                    |                           |
|          | 5 received from disqualified persons                                       | <u> </u>           |                     |                      |                     |                    |                           |
| b        | Amounts included on lines 2 and 3                                          |                    |                     |                      |                     |                    |                           |
|          | received from other than disqualified                                      | I                  |                     |                      |                     |                    |                           |
|          | persons that exceed the greater of<br>\$5,000 or 1% of the amount on line  | I                  |                     |                      |                     |                    |                           |
|          | 13 for the year                                                            | I                  |                     |                      |                     |                    |                           |
| C        | Add lines 7a and 7b                                                        |                    |                     |                      |                     |                    |                           |
| 8        | Public support. (Subtract line 7c                                          |                    |                     |                      |                     |                    |                           |
|          | from line 6 )                                                              |                    |                     |                      |                     |                    |                           |
| 31       | ection B. Total Support                                                    | Г                  | 1                   | T                    | Т                   |                    |                           |
|          | Calendar year<br>(or fiscal year beginning in) ▶                           | (a)2012            | <b>(b)</b> 2013     | (c)2014              | ( <b>d)</b> 2015    | <b>(e)</b> 2016    | (f)Total                  |
| 9        | Amounts from line 6                                                        |                    |                     |                      |                     |                    |                           |
| .0a      | Gross income from interest,                                                |                    |                     |                      |                     |                    |                           |
|          | dividends, payments received on                                            |                    |                     |                      |                     |                    |                           |
|          | securities loans, rents, royalties and                                     |                    |                     |                      |                     |                    |                           |
| ь        | income from similar sources Unrelated business taxable income              |                    |                     |                      |                     |                    |                           |
| U        | (less section 511 taxes) from                                              |                    |                     |                      |                     |                    |                           |
|          | businesses acquired after June 30,                                         |                    |                     |                      |                     |                    |                           |
|          | 1975                                                                       |                    |                     |                      |                     |                    |                           |
|          | Add lines 10a and 10b  Net income from unrelated business                  |                    |                     |                      |                     |                    |                           |
| 11       | activities not included in line 10b,                                       |                    |                     |                      |                     |                    |                           |
|          | whether or not the business is                                             |                    |                     |                      |                     |                    |                           |
|          | regularly carried on                                                       |                    |                     |                      |                     |                    |                           |
| 12       | Other income Do not include gain or loss from the sale of capital assets   |                    |                     |                      |                     |                    |                           |
|          | (Explain in Part VI )                                                      |                    |                     |                      |                     |                    |                           |
| 13       | Total support. (Add lines 9, 10c,                                          |                    |                     |                      |                     |                    |                           |
|          | 11, and 12 )  First five years. If the Form 990 is fo                      | r the organization | te first second the | hird fourth or fift  | <br>                | ction 501/c)(2) a: | raanization               |
| 14       | check this box and <b>stop here</b>                                        | Tale organización  | r a mac, second, ti | ma, iourtii, or iiit | ii tax yeai as a se | CCON 301(C)(3) 01  | yanızatıon,<br><b>►</b> □ |
| <u> </u> | ection C. Computation of Public                                            | Support Perce      | ntage               |                      |                     |                    |                           |
| 15       | Public support percentage for 2016 (lir                                    |                    |                     | column (f))          |                     | 15                 |                           |
| 16       | Public support percentage from 2015 S                                      |                    | · ·                 | (.,,                 |                     | 16                 |                           |
|          | ection D. Computation of Invest                                            | <u> </u>           |                     |                      |                     | 10                 |                           |
| 17       | Investment income percentage for 20:                                       |                    |                     | line 13, column (f   | ))                  | 17                 |                           |
| 18       | Investment income percentage from 2                                        |                    |                     | ,(                   | ••                  | 18                 |                           |
|          | 331/3% support tests—2016. If the                                          |                    |                     | on line 14, and lir  | ie 15 is more than  |                    | e 17 is not               |
|          | more than 33 1/3%, check this box and                                      |                    |                     |                      |                     |                    | ▶ □                       |
|          | 33 1/3% support tests—2015. If the                                         |                    |                     |                      |                     |                    | . —                       |

not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

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Part IV Supporting Organizations (Complete only if you checked a box on line 12 of Part I If you checked 12a of Part I, complete Sections A and B If you checked 12b of

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete

7

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10a

Schedule A (Form 990 or 990-EZ) 2016

Sections A and D, and complete Part V ) Section A. All Supporting Organizations Yes No

| 1  | Are all of the organization's supported organizations listed by name in the organization's governing documents?  If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,                   |       |  |   |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--|---|
|    | describe the designation If historic and continuing relationship, explain                                                                                                                                                                                 | 1     |  |   |
| 2  | Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described |       |  |   |
|    | ın section 509(a)(1) or (2)                                                                                                                                                                                                                               | 2     |  |   |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)                                                                                                                              |       |  |   |
|    | below                                                                                                                                                                                                                                                     | 1 - ' |  | l |

|   | (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section $509(a)(1)$ or (2)                                                                                           | L |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|
|   | W 20010 305 (4)(1) 01 (2)                                                                                                                                                                                                                                | L |
|   | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)                                                                                                                             | Ĺ |
|   | below                                                                                                                                                                                                                                                    | ſ |
| • | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the |   |

|    | III Section 309(a)(1) or (2)                                                                                                  | 2  | i |  |
|----|-------------------------------------------------------------------------------------------------------------------------------|----|---|--|
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)  |    |   |  |
|    | below                                                                                                                         | 3a |   |  |
| b  | the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the |    |   |  |
|    | determination                                                                                                                 | 3b |   |  |
| c  | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?    |    |   |  |
|    | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use                            |    |   |  |

|    | below                                                                                                                                                                                                                                                               | 3a     |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--|
| b  | Did the organization confirm that each supported organization qualified under section $501(c)(4)$ , $(5)$ , or $(6)$ and satisfied the public support tests under section $509(a)(2)$ ? If "Yes," describe in <b>Part VI</b> when and how the organization made the |        |  |
|    | determination                                                                                                                                                                                                                                                       | 3b     |  |
| C  | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?                                                                                                                                          | 57     |  |
|    | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use                                                                                                                                                                  |        |  |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you                                                                                                                                           |        |  |
|    | checked 12a or 12b in Part I, answer (b) and (c) below                                                                                                                                                                                                              | 4a     |  |
|    | Did the eventualities have obtained and discussion in deciding whather to make make to the fewers commented                                                                                                                                                         | $\Box$ |  |

|   |                                                                                                                                                                                                     | 30 | l |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---|
| c | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?                                                                          |    |   |
|   | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use                                                                                                  | 3с |   |
| a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you                                                                           |    |   |
|   | checked 12a or 12b ın Part I, answer (b) and (c) below                                                                                                                                              | 4a |   |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported                                                                               |    |   |
|   | organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations | 4b |   |
| c | Did the organization support any foreign supported organization that does not have an IRS determination under sections                                                                              | ·  |   |
|   | 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support                                                                  |    |   |
|   |                                                                                                                                                                                                     |    |   |

|    | to the foleigh supported organization was used exclusively for section 170(e)(2)(b) purposes                                                                                                                                                                                                                                                                                                                                                                                              | 4c |  |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by |    |  |
|    | amendment to the organizing document)                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 5a |  |
| b  | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?                                                                                                                                                                                                                                                                                                                                 | 5b |  |
| С  | Substitutions only. Was the substitution the result of an event beyond the organization's control?                                                                                                                                                                                                                                                                                                                                                                                        | 5c |  |
| 6  | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its                                                                                                                                                                                                                              |    |  |

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9a

9b

9c

10a

10b

Schedule A (Form 990 or 990-EZ) 2016

supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

organization's supported organizations? If "Yes," provide detail in Part VI.

complete Part I of Schedule L (Form 990 or 990-EZ)

the organization had excess business holdings)

organization had an interest? If "Yes," provide detail in Part VI.

provide detail in Part VI.

answer line 10b below

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

| Par | ** Supporting Organizations (continued)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |              |          |          |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|----------|
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              | Yes      | No       |
| 11  | Has the organization accepted a gift or contribution from any of the following persons?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |              |          |          |
| а   | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |              |          |          |
|     | governing body of a supported organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 11a          |          |          |
| b   | A family member of a person described in (a) above?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 11b          |          |          |
| c   | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 11c          |          |          |
| C-  | ection B. Type I Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              |          |          |
| se  | ection B. Type I Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |              | Yes      | No       |
| 1   | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | ır 🗆         | 1.03     | ""       |
|     | elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Pa                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
|     | <b>VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |          |          |
|     | trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |          |          |
|     | powers during the tax year                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1            |          |          |
| 2   | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |              |          |          |
|     | operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |              |          |          |
|     | organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2            |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              | •        | •        |
| Se  | ection C. Type II Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |              | V        | N.       |
| 1   | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | of [         | res      | INO      |
| 1   | were a majority of the organization's directors of trustees during the tax year also a majority of the directors of trustees each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | or           |          |          |
|     | supporting organization was vested in the same persons that controlled or managed the supported organization(s)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1            |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          | •        |
| Se  | ection D. All Type III Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              | Τ.,      |          |
|     | Did the appropriate analysis to each of the growth of annual to the last the cold of the cold of the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ,            | Yes      | No       |
| 1   | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |              |          |          |
|     | Form 990 that was most recently filed as of the date of notification, and (III) copies of the organization's governing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |          |          |
|     | documents in effect on the date of notification, to the extent not previously provided?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1            | -        | <u> </u> |
| 2   | Warrange 6 the consequence of a ffective development of the consequence of the consequenc |              |          |          |
| 2   | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | "            |          |          |
|     | maintained a close and continuous working relationship with the supported organization(s)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <u> </u>     |          |          |
| _   | Divinion of the valeting described in (2) did the surround of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2            |          |          |
| 3   | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in torganization's investment policies and in directing the use of the organization's income or assets at all times during the t                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |              |          | res No   |
|     | year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 3            |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
|     | ection E. Type III Functionally-Integrated Supporting Organizations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |              |          |          |
| 1   | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instr                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | actions)     |          |          |
| a   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
| b   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
| С   | The organization supported a governmental entity Describe in <b>Part VI</b> how you supported a government entity (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | see instru   | ictions) | )        |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |          |          |
| 2   | Activities Test Answer (a) and (b) below.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | _            | Yes      | No       |
| a   | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |          |          |
|     | supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supporte</b> organizations and explain how these activities directly furthered their exempt purposes, how the organization was                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <b>3</b>     |          |          |
|     | responsive to those supported organizations, and how the organization determined that these activities constituted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <u> </u>     |          |          |
|     | substantially all of its activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 2a           |          |          |
| b   | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |              |          |          |
|     | organization's position that its supported organization(s) would have engaged in these activities but for the organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | s            |          |          |
| _   | involvement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2b           |          |          |
| 3   | Parent of Supported Organizations Answer (a) and (b) below.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | _            |          |          |
| а   | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each<br>the supported organizations? Provide details in Part VI.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | of <b>3a</b> |          |          |
| h   | Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <u> </u>     | 1        |          |
| ,   | supported organizations? If "Yes," describe in <b>Part VI.</b> the role played by the organization in this regard                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 3b           |          |          |
|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ,            | 1        |          |

| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6          |                |                                |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------------|--------------------------------|
| 7 | Other expenses (see instructions)                                                                                                                                                                        | 7          |                |                                |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)                                                                                                                                              | 8          |                |                                |
|   |                                                                                                                                                                                                          |            |                |                                |
|   | Section B - Minimum Asset Amount                                                                                                                                                                         |            | (A) Prior Year | (B) Current Year<br>(optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)                                                                           | 1          |                |                                |
| а | Average monthly value of securities                                                                                                                                                                      | 1a         |                |                                |
| b | Average monthly cash balances                                                                                                                                                                            | <b>1</b> b |                |                                |
| С | Fair market value of other non-exempt-use assets                                                                                                                                                         | 1c         |                |                                |
| d | Total (add lines 1a, 1b, and 1c)                                                                                                                                                                         | 1d         |                |                                |
| e | <b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)                                                                                                                     |            |                |                                |
| 2 | Acquisition indebtedness applicable to non-exempt use assets                                                                                                                                             | 2          |                |                                |
| 3 | Subtract line 2 from line 1d                                                                                                                                                                             | 3          |                |                                |
| 4 | Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)                                                                                                            | 4          |                |                                |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3)                                                                                                                                         | 5          |                |                                |
| 6 | Multiply line 5 by 035                                                                                                                                                                                   | 6          |                |                                |
| 7 | Recoveries of prior-year distributions                                                                                                                                                                   | 7          |                |                                |
| 8 | Minimum Asset Amount (add line 7 to line 6)                                                                                                                                                              | 8          |                |                                |

1

Section C - Distributable Amount

instructions)

Adjusted net income for prior year (from Section A, line 8, Column A)

**Current Year** 

Schedule A (Form 990 or 990-FZ) 2016

Schedule A (Form 990 or 990-EZ) (2016)

c Excess from 2014.

d Excess from 2015. . . . . .

e Excess from 2016. . . .



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SCHEDULE C (Form 990 or 990-

EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493131022808

Open to Public Inspection

Department of the Treasury Internal Revenue Service If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B • Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** EDUCATION DEVELOPMENT CENTER INC 04-2241718 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV Political expenditures Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes □ No h If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization fileForm 1120-POL for this year? 4 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-3 5

Schedule C (Form 990 or 990-EZ) 2016

Grassroots lobbying expenditures

Return Reference

activity

Volunteers?

1

(b)

Amount

(a)

Yes

No

## Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c) Part III-A (6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 1 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 2 Did the organization agree to carry over lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year c Total 2c 3 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1 Also, complete this part for any additional information

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE D** 

As Filed Data -

**Supplemental Financial Statements** 

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. OMB No 1545-0047

DLN: 93493131022808

Department of the Treasury Internal Revenue Service

(Form 990)

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection** 

|          | ATION DEVELOPMENT CENTER INC                                                                                                                                         |                                         |                     | Limployer           | identification  | пишье    | •        |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|---------------------|---------------------|-----------------|----------|----------|
|          |                                                                                                                                                                      |                                         |                     | 04-2241718          |                 |          |          |
| Pari     | Organizations Maintaining Donor Complete if the organization answere                                                                                                 |                                         |                     | s or Accounts       | <b>5.</b>       |          |          |
|          |                                                                                                                                                                      | (a) Donor advised fund                  | ds                  | ( <b>b)</b> Funds a | and other accou | unts     |          |
|          | Total number at end of year                                                                                                                                          |                                         |                     |                     |                 |          |          |
| !        | Aggregate value of contributions to (during year)                                                                                                                    |                                         |                     |                     |                 |          |          |
|          | Aggregate value of grants from (during year)                                                                                                                         |                                         |                     |                     |                 |          |          |
|          | Aggregate value at end of year                                                                                                                                       |                                         |                     |                     |                 |          |          |
|          | Did the organization inform all donors and donor funds are the organization's property, subject to t                                                                 |                                         |                     | advised             |                 | es (     |          |
|          | Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?                        |                                         |                     |                     | □ <b>y</b>      | es       | □ N      |
| Part     | Conservation Easements. Complet                                                                                                                                      | e if the organization answ              | ered "Yes" on F     | orm 990, Part       | IV, line 7.     |          |          |
|          | Purpose(s) of conservation easements held by the                                                                                                                     | e organization (check all that          | apply)              |                     |                 |          |          |
|          | Preservation of land for public use (e.g., rec                                                                                                                       | reation or education)                   | Preservation of     | an historically in  | nportant land a | rea      |          |
|          | Protection of natural habitat                                                                                                                                        |                                         | Preservation of     | a certified histor  | nc structure    |          |          |
|          | Preservation of open space                                                                                                                                           |                                         |                     |                     |                 |          |          |
| <u>.</u> | Complete lines 2a through 2d if the organization                                                                                                                     | held a qualified conservation o         | contribution in the | form of a conser    | rvation         |          |          |
|          | easement on the last day of the tax year                                                                                                                             | neid a qualified conservation t         | one bation in the   |                     | d at the End of | f the Ye | ear      |
| a T      | otal number of conservation easements                                                                                                                                |                                         |                     | 2a                  |                 |          |          |
| b 7      | otal acreage restricted by conservation easemen                                                                                                                      | ts                                      |                     | 2b                  |                 |          |          |
| c l      | Number of conservation easements on a certified                                                                                                                      | historic structure included in (        | (a)                 | 2c                  |                 |          |          |
|          | Number of conservation easements included in (c<br>structure listed in the National Register                                                                         | ) acquired after 8/17/06, and           | not on a historic   | 2d                  |                 |          |          |
|          | Number of conservation easements modified, traitax year <b>&gt;</b>                                                                                                  | nsferred, released, extinguishe         | ed, or terminated   | by the organizati   | on during the   |          |          |
|          | Number of states where property subject to cons                                                                                                                      | ervation easement is located I          | •                   |                     |                 |          |          |
| i        | Does the organization have a written policy regar<br>and enforcement of the conservation easements i                                                                 |                                         | inspection, handlii | ng of violations,   | ☐ Yes           | □ No     | <b>.</b> |
| ,        | Staff and volunteer hours devoted to monitoring,                                                                                                                     | ınspecting, handling of violati         | ons, and enforcing  | g conservation ea   |                 | g the ye | ar       |
|          | <br>Amount of expenses incurred in monitoring, inspe<br>▶ \$                                                                                                         | ecting, handling of violations,         | and enforcing con   | servation easeme    | ents during the | year     |          |
|          | Does each conservation easement reported on lin                                                                                                                      | e 2(d) above satisfy the requi          | rements of section  | n 170(h)(4)(B)(ı)   | )               |          |          |
|          | and section 170(h)(4)(B)(II)?                                                                                                                                        |                                         |                     |                     | ☐ Yes           | □ No     | )        |
|          | In Part XIII, describe how the organization report<br>balance sheet, and include, if applicable, the text<br>the organization's accounting for conservation ea       | of the footnote to the organiz          |                     |                     |                 |          |          |
| art      |                                                                                                                                                                      | tions of Art, Historical T              | •                   | ther Similar        | Assets.         |          |          |
|          | If the organization elected, as permitted under Si<br>art, historical treasures, or other similar assets hi<br>provide, in Part XIII, the text of the footnote to it | eld for public exhibition, educa        | ation, or research  | in furtherance of   |                 | orks of  |          |
| b        | If the organization elected, as permitted under SI<br>nistorical treasures, or other similar assets held fo<br>following amounts relating to these items             | AS 116 (ASC 958), to report             | ın ıts revenue stat | ement and balar     |                 |          |          |
| (i)      | Revenue included on Form 990, Part VIII, line 1                                                                                                                      |                                         |                     | ▶ \$                |                 |          |          |
| (ii)     | Assets included in Form 990, Part X                                                                                                                                  |                                         |                     | <b>▶</b> \$         |                 |          |          |
|          | If the organization received or held works of art, following amounts required to be reported under                                                                   |                                         |                     |                     |                 |          |          |
|          | Revenue included on Form 990, Part VIII, line 1                                                                                                                      | , , , , , , , , , , , , , , , , , , , , |                     | <b>▶</b> \$         |                 |          |          |
|          | Assets included in Form 990, Part X                                                                                                                                  |                                         |                     | •                   |                 |          |          |
|          | progressive Poduction Act Notice coathe Inst                                                                                                                         |                                         |                     | ► \$                |                 |          | =        |

| Par        | 3111          | Organizations Ma                                        | aintaining Col               | lections c    | f Art, Hi           | stori   | cal T         | reası   | ıres, oı   | Other       | Similar A   | ssets (con    | tinued)                                       |          |
|------------|---------------|---------------------------------------------------------|------------------------------|---------------|---------------------|---------|---------------|---------|------------|-------------|-------------|---------------|-----------------------------------------------|----------|
| 3          |               | g the organization's acq<br>s (check all that apply)    | uisition, accessior          | n, and other  | records, c          | heck a  | any of        | the fo  | llowing t  | hat are a   | significant | use of its co | llection                                      |          |
| а          |               | Public exhibition                                       |                              |               |                     | d       |               | Loan    | or excha   | ange prog   | ırams       |               |                                               |          |
| b          |               | Scholarly research                                      |                              |               |                     | e       |               | Othe    | r          |             |             |               |                                               |          |
| С          |               | Preservation for future                                 | generations                  |               |                     |         |               |         |            |             |             |               |                                               |          |
| 4          | Provi<br>Part | ide a description of the XIII                           | organızatıon's col           | lections and  | explain ho          | ow the  | y furtl       | ner the | e organız  | ation's ex  | kempt purpo | ose in        |                                               |          |
| 5          |               | ng the year, did the orga<br>ts to be sold to raise fur |                              |               |                     |         |               |         |            |             | ular        | ☐ Yes         | □ No                                          |          |
| Pai        | rt IV         | Complete if the org                                     |                              |               | " on Form           | 1 990   | , Part        | IV, lı  | ne 9, o    | r reporte   | ed an amoi  | unt on For    | m 990, Par                                    | ——<br>t  |
| 4-         | 7 - 41-       | X, line 21.                                             |                              |               |                     | 6       | <b>L</b>      | L       |            |             |             |               |                                               |          |
| 1a         |               | e organization an agent<br>ded on Form 990, Part )      |                              | an or otner   | intermedia          | гу тог  | contri        | bution  | s or othe  | er assets i | not         | ☐ Yes         | □ No                                          |          |
| ь          | If "Y         | es," explain the arrange                                | ment in Part XIII            | and comple    | ete the follo       | owina   | table         |         |            |             | Δ           | lmount        |                                               |          |
| С          |               | nning balance                                           |                              | '             |                     | ,       |               |         |            | 1c          |             |               |                                               |          |
| d          | _             | tions during the year                                   |                              |               |                     |         |               |         |            | 1d          |             |               |                                               |          |
| e          | Dıstr         | ributions during the year                               | -                            |               |                     |         |               |         |            | 1e          |             |               |                                               |          |
| f          | Endır         | ng balance                                              |                              |               |                     |         |               |         |            | 1f          |             |               |                                               |          |
| <b>2</b> a | Dıd t         | he organization include                                 | an amount on Fo              | rm 990, Par   | t X, line 2:        | 1, for  | escrow        | or cu   | ıstodıal a | ccount lia  | ability?    | ☐ Yes         |                                               |          |
| b          | TE "V         | es," explain the arrange                                | mont in Part VIII            | Chack har     | o if the eve        | danati  | on had        | hoon    | provido    | d in Bart \ | VIII        |               |                                               |          |
|            | rt V          | Endowment Fund                                          |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
|            |               | Liidowinentian                                          | us. Complete ii              | (a)Currer     |                     |         | rior yea      |         |            |             | (d)Three ye |               | )Four years ba                                | <br>ck   |
| 1a         | Beginr        | ning of year balance .                                  |                              |               |                     |         |               |         | , , ,      |             | , , ,       | ,             | <u>, , , , , , , , , , , , , , , , , , , </u> | _        |
| b          | Contri        | butions                                                 |                              |               |                     |         |               |         |            |             |             |               |                                               | _        |
| С          | Net in        | vestment earnings, gair                                 | ns, and losses               |               |                     |         |               |         |            |             |             |               |                                               | _        |
| d          | Grants        | s or scholarships                                       | •                            |               |                     |         |               |         |            |             |             |               |                                               | _        |
| е          |               | expenditures for facilitie                              | es                           |               |                     |         |               |         |            |             |             |               |                                               |          |
| f          | Admın         | istrative expenses .                                    |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
| g          | End of        | f year balance                                          |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
| 2          | Provi         | ide the estimated percei                                | ntage of the curre           | nt year end   | l balance (l        | line 1g | g, colu       | mn (a   | )) held a  | s           |             |               |                                               |          |
| а          | Board         | d designated or quasi-e                                 | ndowment 🟲                   |               |                     |         |               |         |            |             |             |               |                                               |          |
| b          | Perm          | nanent endowment 🟲                                      |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
| С          | Temp          | porarily restricted endov                               | vment 🟲                      |               |                     |         |               |         |            |             |             |               |                                               |          |
|            |               | percentages on lines 2a                                 |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
| 3а         |               | here endowment funds                                    | not in the posses            | sion of the   | organizatio         | n that  | are h         | eld an  | d admını   | stered fo   | r the       |               |                                               | _        |
|            | _             | nization by<br>Inrelated organizations                  |                              |               |                     |         |               |         |            |             |             | 3a(i          | Yes No                                        | <u>'</u> |
|            |               | related organizations .                                 |                              | • • •         | •                   | •       | •             | ٠.      | • •        |             |             | 3a(ii         |                                               | _        |
| b          |               | es" on $3a(\pi)$ , are the rel                          |                              | s listed as r | equired on          | Sche    | • •<br>dule R | ?       | • •        |             |             | 3b            | + +                                           | _        |
| 4          | Desc          | ribe in Part XIII the inte                              | ended uses of the            | organizatio   | n's endowr          | nent f  | unds          |         |            |             |             |               |                                               | _        |
| Pai        | rt VI         | , ,                                                     |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
|            |               | Complete if the or                                      |                              |               |                     |         |               |         |            |             |             |               |                                               |          |
|            | Descr         | uption of property                                      | (a) Cost or oth<br>(investme |               | ( <b>b)</b> Cost or | other   | basis (d      | other)  | (c)Acc     | umulated d  | epreciation | (d)           | Book value                                    |          |
| 1a         | Land          |                                                         |                              | 0             |                     |         |               | 0       |            |             |             |               |                                               | 0        |
| b          | Buildir       | ngs                                                     |                              | 0             |                     |         |               | 0       |            |             | 0           |               |                                               | 0        |
| С          | Leasel        | hold improvements                                       |                              | 0             |                     |         | 12,65         | 55,133  |            |             | 7,536,424   |               | 5,118                                         | ,709     |
| d          | Equipr        | ment                                                    |                              | 0             |                     |         | 18,22         | 26,275  |            |             | 13,476,180  |               | 4,750                                         | ,095     |

0

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

9,868,804

| Part VII                                                  | <b>Investments—Other Securities.</b> Complete if the organise Form 990, Part X, line 12.                           | nızatıon ansv          | vered 'Yes' on Forr     | m 990, Part IV, line 11b.                       |
|-----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------|-------------------------|-------------------------------------------------|
|                                                           | (a) Description of security or category (including name of security)                                               | (b)Book<br>value       |                         | Method of valuation<br>end-of-year market value |
| (1)Financial                                              |                                                                                                                    | •                      |                         | ,                                               |
| (3)Other                                                  | leid equity litterests                                                                                             | <u> </u>               |                         |                                                 |
| (A)                                                       |                                                                                                                    |                        |                         |                                                 |
| (B)                                                       |                                                                                                                    |                        |                         |                                                 |
| (C)                                                       |                                                                                                                    |                        |                         |                                                 |
| (D)                                                       |                                                                                                                    |                        |                         |                                                 |
| (E)                                                       |                                                                                                                    |                        |                         |                                                 |
| (F)                                                       |                                                                                                                    |                        |                         |                                                 |
| (G)                                                       |                                                                                                                    |                        |                         |                                                 |
| (H)                                                       |                                                                                                                    |                        |                         |                                                 |
| Total. (Colum<br>Part VIII                                | in (b) must equal Form 990, Part X, col (B) line 12)  Investments—Program Related. Complete if the org             | Panization and         | swered 'Ves' on Fo      | rm 990 Part IV line 11c                         |
| Pait VIII                                                 | See Form 990, Part X, line 13.                                                                                     |                        |                         |                                                 |
|                                                           | (a) Description of investment                                                                                      | ( <b>b)</b> Book value |                         | Method of valuation<br>end-of-year market value |
| (1)                                                       |                                                                                                                    |                        |                         |                                                 |
| (2)                                                       |                                                                                                                    |                        |                         |                                                 |
| (3)                                                       |                                                                                                                    |                        |                         |                                                 |
| (4)                                                       |                                                                                                                    |                        |                         |                                                 |
| (5)                                                       |                                                                                                                    |                        |                         |                                                 |
| (6)                                                       |                                                                                                                    |                        |                         |                                                 |
| (7)                                                       |                                                                                                                    |                        |                         |                                                 |
| (8)                                                       |                                                                                                                    |                        |                         |                                                 |
| (9)                                                       |                                                                                                                    |                        |                         |                                                 |
| Total. (Colum                                             | on (b) must equal Form 990, Part X, col (B) line 13 )  Other Assets. Complete if the organization answered 'Yes' o | - Farm 000 Da          | unt TV line 11d Cool    | Farrer 000 Part V line 15                       |
|                                                           | (a) Description                                                                                                    | 111101111 990, F       | iit IV, iiile IIu See i | (b) Book value                                  |
| (1) Unbilled (2) other as:                                | costs on contracts<br>sets                                                                                         |                        |                         | 23,627,1:<br>399,5:                             |
| (2)                                                       |                                                                                                                    |                        |                         |                                                 |
| (3)                                                       |                                                                                                                    |                        |                         |                                                 |
| (4)                                                       |                                                                                                                    |                        |                         |                                                 |
| (5)                                                       |                                                                                                                    |                        |                         |                                                 |
| (6)                                                       |                                                                                                                    |                        |                         |                                                 |
| (7)                                                       |                                                                                                                    |                        |                         |                                                 |
| (8)                                                       |                                                                                                                    |                        |                         |                                                 |
| (9)                                                       |                                                                                                                    |                        |                         |                                                 |
| Total. (Colu<br>Part X                                    | imn (b) must equal Form 990, Part X, col (B) line 15)  Other Liabilities. Complete if the organization answer      | ed 'Yes' on Fo         |                         | ▶ 24,026,65                                     |
| 1.                                                        | See Form 990, Part X, line 25.  (a) Description of liability                                                       |                        | ook value               |                                                 |
|                                                           | income taxes                                                                                                       | (-,-                   |                         |                                                 |
|                                                           |                                                                                                                    |                        | 0                       |                                                 |
|                                                           |                                                                                                                    | I .                    |                         |                                                 |
|                                                           | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)                                                       | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)                                                       | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)<br>(3)<br>(4)                                         | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| <ul><li>(2)</li><li>(3)</li><li>(4)</li><li>(5)</li></ul> | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)<br>(3)<br>(4)<br>(5)<br>(6)                           | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)<br>(3)<br>(4)<br>(5)<br>(6)<br>(7)                    | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| (2)<br>(3)<br>(4)<br>(5)<br>(6)<br>(7)                    | nt                                                                                                                 |                        | 3,774,886               |                                                 |
| Deferred Read (2) (3) (4) (5) (6) (7) (8) (9)             | nt                                                                                                                 |                        | 3,774,886               |                                                 |

Part XI

2

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b

c

d

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5

1

2

b

d

е 3

а

b

c

Part XIII

5

4

Part XII

Schedule D (Form 990) 2016

Page 4

114,502

146,568,862

146,568,862

145,165,092

114,502

145.050.590

145,050,590

Schedule D (Form 990) 2015

# Other (Describe in Part XIII ) .

Net unrealized gains (losses) on investments . . .

Donated services and use of facilities .

Recoveries of prior year grants . . .

2d

Add lines 2a through 2d . . . Subtract line 2e from line 1 . Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b.

Amounts included on line 1 but not on Form 990, Part VIII, line 12

3 4 Other (Describe in Part XIII ) . . . . . b Add lines 4a and 4b . .

Total expenses and losses per audited financial statements .

Donated services and use of facilities .

Prior year adjustments . . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Other losses .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII ) . . . . . .

Supplemental Information

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

4b Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

2a

2b

2c

2d

4b

Explanation

4a

2a

2b

2c

114,502

0 0

2e

3

4c

5

114,502

4c Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

0

2e

3

| Page <b>5</b> |                      | Schedule D (Form 990) 2015  |  |  |  |
|---------------|----------------------|-----------------------------|--|--|--|
|               | ormation (continued) | Part XIII Supplemental Info |  |  |  |
|               | Explanation          | Return Reference            |  |  |  |
|               |                      |                             |  |  |  |
|               |                      |                             |  |  |  |
|               |                      |                             |  |  |  |
|               |                      |                             |  |  |  |
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|               |                      |                             |  |  |  |
|               |                      |                             |  |  |  |
|               |                      |                             |  |  |  |

Schedule D (Form 990) 2016

# Additional Data

Software ID: 16000425
Software Version: v1.00

**EIN:** 04-2241718

Name: EDUCATION DEVELOPMENT CENTER INC

# **Supplemental Information**

| Return Reference | Explanation |
|------------------|-------------|
|------------------|-------------|

Schedule D, Part X, Line 2

EDC is a not-for-profit organization as described in Section 501 (c)(3) of the Internal Re venue Code, as amended (the "Code"), and is generally exempt from income taxes pursuant to Section 501 (a) of the code EDC is required to assess uncertain tax positions and has de termined that there were no such positions that are material to the financial statements

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493131022808 OMB No 1545-0047 SCHEDULE F Statement of Activities Outside the United States (Form 990) 2016 ► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. Open to Public ► Attach to Form 990. ► See separate instructions. Department of the Treasury Inspection ▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization Employer identification number EDUCATION DEVELOPMENT CENTER INC 04-2241718 General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and 1 other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed ) 3 (a) Region (b) Number of (c) Number of (e) If activity listed in (d) is a (d) Activities conducted in (f) Total expenditures offices in the region (by type) (e.g., program service, describe for and investments employees, agents, fundraising, program and independent specific type of in region region contractors in services, investments, grants service(s) in region to recipients located in the region region) See Add'l Data 3a Sub-total **b** Total from continuation sheets to Part I 19 379 63,626,083 c Totals (add lines 3a and 3b) Cat No 50082W For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2016

| (a) Name of organization | (b) IRS code<br>section<br>and EIN (if<br>applicable) | (c) Region                                 | (d) Purpose of<br>grant | (e) Amount of cash grant                        | <b>(f)</b> Manner of cash disbursement | (g) Amount<br>of non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|--------------------------|-------------------------------------------------------|--------------------------------------------|-------------------------|-------------------------------------------------|----------------------------------------|-----------------------------------------|----------------------------------------------|----------------------------------------------------------------|
| See Add'l Data           | a                                                     |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
|                          |                                                       |                                            |                         |                                                 |                                        |                                         |                                              |                                                                |
| Enter total numl         | ber of recipient o                                    | organizations listed<br>the grantee or cou | above that are recog    | inized as charities by<br>section 501(c)(3) equ | the foreign country,                   | recognized as tax-                      | <b>&gt;</b>                                  | 52                                                             |
|                          |                                                       | _                                          | ·s                      |                                                 | •                                      |                                         | <u> </u>                                     |                                                                |

| Schedule F (Form 990) 2016 |                                              |                          |   |                                                  |                                                  |                                              | Page <b>3</b>                                                  |
|----------------------------|----------------------------------------------|--------------------------|---|--------------------------------------------------|--------------------------------------------------|----------------------------------------------|----------------------------------------------------------------|
|                            |                                              |                          |   | ad States. Complete if                           | the organization an                              | nswered "Yes" to Form 9                      | 90, Part IV, line 16.                                          |
| Part III can be            | duplicated if addition (b) Region            | (c) Number of recipients |   | (e) Manner of cash<br>disbursement               | (f) Amount of<br>non-cash<br>assistance          | (g) Description<br>of non-cash<br>assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|                            | l                                            |                          | , | 1                                                | 1                                                | 1                                            |                                                                |
|                            |                                              |                          |   |                                                  |                                                  | 1                                            |                                                                |
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| 1                          | 1                                            |                          |   |                                                  |                                                  | 1                                            |                                                                |
| I                          | <u>                                     </u> |                          |   |                                                  | 1                                                | 1                                            |                                                                |
|                            | <br>[                                        |                          |   |                                                  |                                                  | 1                                            |                                                                |
|                            |                                              |                          |   |                                                  |                                                  | Sche                                         | dule F (Form 990) 2016                                         |

| Schedule F (Form 990) 2016 |                                                                                                                                                                                                                                                                                                                                                                                     |               |             |  |  |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------|--|--|
| Par                        | t IV Foreign Forms                                                                                                                                                                                                                                                                                                                                                                  |               |             |  |  |
| 1                          | Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)                                                                                                                         | Yes           | <b>☑</b> No |  |  |
| 2                          | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) |               |             |  |  |
|                            | Instructions for Forms 3520 and 3520-Ay                                                                                                                                                                                                                                                                                                                                             | ☐ Yes         | <b>✓</b> No |  |  |
|                            | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign                                                                                                                                                      |               |             |  |  |
|                            | Corporations (see Instructions for Form 5471)                                                                                                                                                                                                                                                                                                                                       | $\square$ Yes | <b>✓</b> No |  |  |
| 4                          | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)                               | ☐ Yes         | <b>☑</b> No |  |  |
| 0                          | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)                                                                                                                    |               |             |  |  |
|                            |                                                                                                                                                                                                                                                                                                                                                                                     | ☐ Yes         | <b>✓</b> No |  |  |
| 0                          | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form                                                                                                                                            |               | _           |  |  |
|                            | 5713)                                                                                                                                                                                                                                                                                                                                                                               | <b>✓</b> Yes  | ∐No         |  |  |

Part V Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting

Page 5

Schedule F (Form 990) 2016

method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions). delivers, and evaluates innovative programs to address some of the world's most urgent ch allenges. We seek grants and contracts from public-sector and private sponsors to carry out programs consistent with EDC's charitable and educational mission to improve education, health promotion and care, workforce preparation, communication technologies, and civic e ngagement. Our services include research, training, educational materials and

strategy, with activities ranging from seed projects to large-scale national and international initiat ives. EDC issues subawards and grants to a wide variety of organizations to implement our overseas programs, including US and Non-US Non-governmental organizations (NGOs), community based organizations, universities, and for-profit organizations. The capabilities of sub awardees are examined by EDC either before it submits a proposal to its sponsor or post-aw and Subawardees are approved in accordance with sponsors' requirements. For overseas subgirant programs that are implemented post award, EDC customizes a selection and evaluation R FA process that reflects the technical purpose of the subgrant program and the expected ca pacity of local recipients. Evaluation factors include a review of technical capacity, pas t performance, and financial/managerial capacity, as well as an evaluation of the programm atic proposal submitted by applicants EDC Subgrants and Subcontracts are drafted by EDC's Office of Sponsored Programs, with the guidance of EDC's General Counsel as needed, and t echnical guidance from the EDC Project Director and local management staff. In some situations, local subgrants are drafted by EDC's field office staff using templates provided by EDC's Office of Sponsored Programs These agreements contain detailed technical work state ments, milestones, budgets, reporting requirements, audit requirements and any other flow- down clauses, terms, and conditions, necessary to ensure that the subawards are carried ou t in a manner compliant with applicable federal, state, and local law and the terms of EDC 's grants and contracts from its sponsors. Prior to issuing any subgrant, and pursuant to Executive Order 13224, EDC obtains a certification from prospective subgrantees that the r ecipient did not provide within the previous ten years, material support or resources to a ny individual or entity that commits, attempts to commit, advocated, facilitated, or parti cipates in terrorist acts. EDC also confirms that the organization, official signatory, and key personnel are not listed on any of the major databases of persons and organizations linked with terrorism. The international grant agreements also contain specific provisions to protect against grant funds being used to support terrorist

organizations or activities, to support or oppose any candidates for political office, for lobbying purposes, or in violation of any applicable laws Payment provisions include cost reimbursement, advance and reconciliation and/or fixed obligations paid upon achievement of milestones Payments a re regularly monitored to help ensure that significant grant amounts are not at risk for improper use or diversion. Technical and Financial monitoring of Subgrantees is accomplished in several ways and could include review of programmatic and financial reports, desk reviews, periodic site visits, and review of supporting documentation.

## **Additional Data**

Europe (including Iceland and

Middle East and North Africa

Greenland)

**Software ID:** 16000425 **Software Version:** v1.00

**EIN:** 04-2241718

Name: EDUCATION DEVELOPMENT CENTER INC

Project implementation

Project implementation

-455,991

1,117,219

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region region agents in fundraising, program describe specific type of services, grants to service(s) in region region recipients located in the region) Sub-Saharan Africa 256 Program Services Project implementation 39,868,766 13

Program Services

Program Services

O

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) Fast Asia and the Pacific 13.542.564 105 Program Services Project implementation South Asia 0 Program Services Project implementation -3,661South America 0 Program Services Project implementation 179,940

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures employees or offices in the in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) North America (including 0 Program Services Project implementation -118.016 Canada and Mexico, but not the United States) Central America and the 6 Program Services Project implementation 1,302,721 Caribbean Europe (including Iceland and 767,580 0 Grantmaking Greenland)

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in reaion service(s) in region services, grants to region recipients located in the region) Middle East and North Africa 99.180 0 |Grantmaking East Asia and the Pacific 1,452,460 0 Grantmaking Central America and the 0 |Grantmaking 143,226 Carıbbean

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South America 72.402 0 |Grantmaking North America (including 0 |Grantmaking 131,180 Canada and Mexico, but not the United States) Sub-Saharan Africa 0 |Grantmaking 5.526.513

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 15,131 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 17.971 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 621,830 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 208.748 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 173,022 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 13.424 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 14,927 wire/check OIN/A lFM∨ Europe (ıncludına Iceland and Greenland) Sub-Saharan lEd R&D 90.268 wire/check ON/A lFM∨

Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Central America Ed R&D 65,818 wire/check ON/A lFM∨ land the Caribbean Central America Ed R&D 11.207 wire/check Oln/A lFM∨ land the

Carıbbean

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV. non-cash cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 12,114 wire/check OIN/A lFM∨ lAfrica Central America Ed R&D 15.793 wire/check ON/A IFMV land the

Carıbbean

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of I (a) Name of section (c) Region (book, FMV. non-cash cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and lEd R&D 50,428 wire/check OIN/A lFM∨ Ithe Pacific Central America Ed R&D 12.444 wire/check ON/A IFMV land the Carıbbean

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 40,287 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 20.737 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 86,665 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 71.249 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 49,939 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 29.847 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 200,689 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 101.232 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 141,063 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 11.551 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 37,116 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 115.378 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Central America Ed R&D 20,477 wire/check ON/A lFM∨ land the Caribbean Central America Ed R&D 17.487 wire/check Oln/A lFM∨ land the

Carıbbean

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code l (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 60,344 wire/check OlN/A lFM∨ lthe Pacific

East Asia and lEd R&D 10.277 wire/check oln/a **IFMV** lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 208,974 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 246,987 lwire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code l (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 33,351 wire/check OlN/A lFM∨ lthe Pacific

East Asia and lEd R&D 9.382 wire/check oln/a **IFMV** 

lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 21,165 wire/check ON/A **IFMV** Ithe Pacific Sub-Saharan Ed R&D 13.690 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 20,543 wire/check ON/A IFMV Europe (ıncludına Iceland and Greenland)

351.472 wire/check

ON/A

IFMV

Sub-Saharan

Africa

Ed R&D

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 55,694 wire/check OlN/A lFM∨ lthe Pacific

East Asia and lEd R&D 97.783 lwire/check oln/a **IFMV** 

lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 15,823 wire/check OIN/A lFM∨ Europe (ıncludına Iceland and Greenland)

## lEd R&D 9.573 wire/check ON/A lFM∨ East Asia and

the Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 93,296 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 11.863 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 8.579 wire/check ON/A **IFMV** Ithe Pacific Sub-Saharan Ed R&D 66.011 wire/check ON/A **IFMV** 

Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash íbook, FMV, cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and lEd R&D 100,141 wire/check ON/A **IFMV** the Pacific East Asia and lEd R&D 18.775 wire/check Oln/A IFMV

the Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 8.921 wire/check ON/A **IFMV** Ithe Pacific Sub-Saharan Ed R&D 8.357 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and lEd R&D 33,879 wire/check OlN/A **IFMV** lthe Pacific Sub-Saharan lEd R&D 165,709 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 130,380 wire/check OlN/A **IFMV** Africa East Asia and lEd R&D 80.640 wire/check OlN/A **IFMV** lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash íbook, FMV, cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and lEd R&D 9,777 wire/check ON/A **IFMV** the Pacific

East Asia and lEd R&D 116,108 wire/check Oln/A lFM∨

the Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 509,963 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 156,690 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 119,156 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 137.042 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 179,948 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 28.599 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(If cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Fd R&D 10,431 wire/check ON/A **IFMV** Africa Sub-Saharan Ed R&D 11.571 wire/check ON/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 118,880 wire/check OlN/A **IFMV** Africa East Asia and lEd R&D 97.558 wire/check OlN/A **IFMV** lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of l(b) IRS codel (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(if cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Ed R&D 59,083 wire/check OIN/A **IFMV** Africa

24,992 wire/check

ON/A

**IFMV** 

South America | Ed R&D

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of l(b) IRS codel (h) Description (g) Amount of (f) Manner of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) 90,216 wire/check Sub-Saharan Ed R&D ON/A **IFMV** Africa Middle East Fd R&D 20.544 wire/check ON/A **IFMV** land North Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 10,470 wire/check OlN/A lFM∨ lthe Pacific

East Asia and lEd R&D 17.118 wire/check oln/a **IFMV** 

lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code l (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) East Asia and Ed R&D 7,490 wire/check OlN/A lFM∨ lthe Pacific

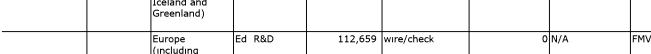
East Asia and lEd R&D 79.758 Wire/check oln/a **IFMV** 

lthe Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (h) Description (b) IRS code (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region cash non-cash (book, FMV, and EIN(If cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 263,960 wire/check OlN/A **IFMV** Africa Sub-Saharan lEd R&D 90.895 wire/check OlN/A **IFMV** Africa

Form 990 Schedule F Part II - Grants or Entities Outside The United States (I) Method of (b) IRS code (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash and EIN(ıf cash grant organization grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan lEd R&D 132,766 wire/check OlN/A **IFMV** Africa Middle East lEd R&D 78.636 wire/check OlN/A **IFMV** land North Africa

(i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(ıf cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D ON/A 117,429 wire/check IFMV Europe (ıncludına Iceland and Greenland)



Form 990 Schedule F Part II - Grants or Entities Outside The United States

Iceland and Greenland)

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of l(b) IRS codel (h) Description (f) Manner of (q) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region non-cash (book, FMV, cash and EIN(if cash grant organization arant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Ed R&D 82,023 wire/check OIN/A **IFMV** Africa

47,410 wire/check

ON/A

**IFMV** 

South America | Ed R&D

(i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 42,500 wire/check ON/A FMV Europe Lincludina

|  | East Asia and             | Ed R&D | 140,000 | wire/check | 0 | N/A | FMV |
|--|---------------------------|--------|---------|------------|---|-----|-----|
|  | Iceland and<br>Greenland) |        |         |            |   |     |     |
|  | I ( II I CIUUII I I I     |        |         |            |   |     | 1   |

Form 990 Schedule F Part II - Grants or Entities Outside The United States

the Pacific

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 21,500 wire/check OIN/A lFM∨ Europe (ıncludına Iceland and Greenland)

lEd R&D 76.919 wire/check ON/A lFM∨ East Asia and

the Pacific

(i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 84,980 wire/check ON/A IFMV Europe (ıncludına Iceland and

155.770 wire/check

ON/A

IFMV

## Greenland)

Form 990 Schedule F Part II - Grants or Entities Outside The United States

Ed R&D

East Asia and

the Pacific

(I) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section οf (c) Region (book, FMV, cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D East Asia and 142,560 wire/check ON/A **IFMV** the Pacific lFM∨

|  |                 |        |        |            |   |     | L |
|--|-----------------|--------|--------|------------|---|-----|---|
|  | North America   | Ed R&D | 49,889 | wire/check | 0 | N/A | F |
|  | (including      |        |        |            |   |     | ĺ |
|  | Canada and      |        |        |            |   |     | ĺ |
|  | Mexico, but not |        |        |            |   |     | ĺ |
|  | the United      |        |        |            |   |     | ĺ |
|  | States)         |        |        |            |   |     | ĺ |

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(i) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Ed R&D 0 N/A 127,219 wire/check FMV Europe Lincluding

Form 990 Schedule F Part II - Grants or Entities Outside The United States

IIceland and Greenland)

|  | Iceland and<br>Greenland) |        |         |            |   |     |     |
|--|---------------------------|--------|---------|------------|---|-----|-----|
|  | Europe<br>(including      | Ed R&D | 150,000 | wire/check | 0 | N/A | FMV |

Form 990 Schedule F Part II - Grants or Entities Outside The United States (i) Method of (h) Description l(b) IRS code (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, non-cash cash organization and EIN(if cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Sub-Saharan Ed R&D 134,783 wire/check ON/A IFMV Africa Ed R&D 60,000 wire/check ON/A lFM∨ Europe (ıncludına

Iceland and Greenland)

Form 990 Schedule F Part II - Grants or Entities Outside The United States (1) Method of (b) IRS code (h) Description (f) Manner of (g) Amount of valuation (d) Purpose of (e) Amount of (a) Name of section (c) Region (book, FMV, cash non-cash organization and EIN(If cash grant grant non-cash disbursement assistance appraisal, applicable) assistance other) Fd R&D North America 81,291 wire/check ON/A IFMV (ıncludına Canada and Mexico, but not Ithe United States)

45,509

wire/check

ON/A

lFM∨



Sub-Saharan

Africa

lEd R&D

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493131022808 OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations,** (Form 990) **2016** Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization **Employer Identification number** EDUCATION DEVELOPMENT CENTER INC 04-2241718 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eliqibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant ıf applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance other) or government assistance See Additional Data Table (1)(2)(3)(4)

(6)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . . . . 35 For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P

General Counsel, with technical guidance from the EDC Project Director. These contracts contain detailed technical work statements, budgets, reporting requirements, audit requirements and any other terms necessary to ensure that the subawards are carried out in a manner compliant with applicable federal, state and local laws, and the terms of EDC's grants and contracts from its sponsors. Performance by the subrecipient is monitored by the EDC Project Director, who is responsible for technical monitoring of subawards. The EDC Project Director is assisted by a financial manager to review and authorize payment of subrecipient invoices. For each subaward an appropriate monitoring plan is eatablished, based on an assigned risk rating. The risk rating is based on information about the subrecipient's financial systems, gathered prior to issuing the subaward. The Project Director is required to periodically submit a subrecipient monitoring report to OSP, which is responsible for maintaining these

Schedule I (Form 990) 2016

records

## **Additional Data**

Alphabetica Inc

161 Boden Lane Natick, MA 01760

3532 N 127th Drive Avondale, AZ 85392

**Software ID:** 16000425 **Software Version:** v1.00

**EIN:** 04-2241718

Name: EDUCATION DEVELOPMENT CENTER INC

18,000

| Form 990, Schedule I, Part | II, Grants and | Other Assistance to | Domestic Organiza | tions and Domesti | ic Governments. |   |
|----------------------------|----------------|---------------------|-------------------|-------------------|-----------------|---|
|                            |                |                     |                   |                   |                 | r |

| (a) Name and address of | (D) EIN | (c) IKC Section | (a) Amount of cash | (e) Amount of non- | (1) Method of Valuation |   |
|-------------------------|---------|-----------------|--------------------|--------------------|-------------------------|---|
| organization            |         | ıf applıcable   | grant              | cash               | (book, FMV, appraisal,  | r |
| or government           |         |                 |                    | assistance         | other)                  |   |
|                         |         |                 |                    |                    |                         |   |

| organization  | ir applicable | grant | casn       | (book, FMV, appraisal, |   |
|---------------|---------------|-------|------------|------------------------|---|
| or government |               |       | assistance | other)                 |   |
|               |               |       |            |                        |   |
|               |               | 1     | 1          |                        | I |

| or government   |            |         | assistance | other) |
|-----------------|------------|---------|------------|--------|
| Alesi Group LLC | 45-4641181 | 489,714 | 0          | N/A    |

27-3079988

| orm 990,Schedule I, Part | II, Grants and | Other Assistance to | o Domestic Organiza | tions and Domesti  | ic Governments.         |
|--------------------------|----------------|---------------------|---------------------|--------------------|-------------------------|
| (a) Name and address of  | (b) EIN        | (c) IRC section     | (d) Amount of cash  | (e) Amount of non- | (f) Method of valuation |
| organization             | I              | if applicable       | l arant             | cach               | (hook EMV approisa      |

| _ | _ |  |  |
|---|---|--|--|

0 N/A

N/A

N/A

(g) Description of

non-cash assistance

(h) Purpose of grant

or assistance

Ed R & D

Ed R & D

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 04-2456784 36.790 O N/A IN/A Ed R & D Audio Transcription Center 129 TREMONT STREET

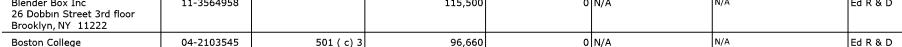
129 TREMONT STREET
BOSTON, MA 02108

Bank Street College of 13-5562167 501 ( c) 3 125,021 0 N/A N/A Ed R & D

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

610 WEST 112TH STREET New York, NY 10025

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Blender Box Inc. 11-3564958 115.500 O N/A IN/A IEd R & D



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

140 COMMONWEALTH AVE CHESTNUT HILL, MA 02467

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

| Brigham and Women's Hospital<br>PO BOX 3887<br>BOSTON, MA 02241 | 04-2312909 | 501 ( c) 3 | 64,564 | 0 | N/A | N/A | Ed R & D |
|-----------------------------------------------------------------|------------|------------|--------|---|-----|-----|----------|
| Bunker Hill Community College                                   | 04-2710011 | 501 ( c) 3 | 11,312 | 0 | N/A | N/A | Ed R & D |

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

250 New Rutherford Ave. Boston, MA 02129

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 52-2226257 28.865 O N/A IN/A Ed R & D Carnevale Associates 4 BELINDER ROAD

O N/A

N/A

Ed R & D

99.231

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

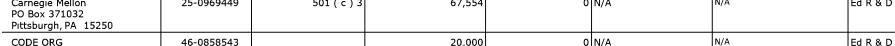
GAITHESBURG, MD 20878

Carnegie Institution

1530 P Street NW Washington, DC 20005

53-0196523

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 25-0969449 501 (c) 3 67.554 O N/A IN/A Ed R & D Carnegie Mellon



Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1501 4th Ave STE 900 Seattle, WA 98101

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Collective Shift 47-4026785 432.584 O N/A IN/A IEd R & D 209 Redwood Shores Parkway REDWOOD CITY, CA 94065

O N/A

N/A

Ed R & D

40,672

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Collin County Community

3452 Spur 39 McKinney, TX 75069 75-2037156

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Concord Consortium 04-3254131 116.213 O N/A IN/A IEd R & D 25 LOVE LANE CONCORD, MA 01742

O N/A

N/A

Ed R & D

36,642

Connecticut Science Center

250 Columbus Boulevard Hartford, CT 06103 06-1538101

501 (c) 3

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance COSI 31-4383802 68,508 0 N/A N/A Ed R & D

| 333 W Broad St<br>Columbus, OH 43215             |            |        |   |     |     |          |
|--------------------------------------------------|------------|--------|---|-----|-----|----------|
| DREAMYARD<br>1085 Washington Ave Ground<br>Floor | 13-3759661 | 69,873 | 0 | N/A | N/A | Ed R & D |

Bronx, NY 10456

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 25-1035663 501 (c) 3 126.782 O N/A IN/A IEd R & D Duauesne University

600 Forbes Ave Pittsburgh, PA 15282

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Denver, CO 80203

Education Commission 31-0722194 20,000 O N/A N/A Ed R & D 700 Broadway Ste 810

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Education Design Inc 80-0288461 47.000 O N/A IN/A IEd R & D 7 Gibson Road Newtonville, MA 02458

O N/A

N/A

Ed R & D

5,001

Foundation for Pierce

6201 WINNETKA AVE Woodland Hills, CA 91371 95-2586462

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 04-3154529 501 (c) 3 10.825 O N/A IN/A IEd R & D Framingham State University 100 State St Framingham, MA 01701

O N/A

N/A

Ed R & D

90,458

Goodman Research Groups Inc

955 Massaschusetts Avenue Cambridge, MA 01239 04-3256175

501 (c) 3

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Havnie Research 42-1572327 501 (c)3 47.910 O N/A IN/A Ed R & D 27 Pineview Court

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PARK

Burlington, MA 01803

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance

| Horizon Research Inc<br>326 Cloister Court<br>Chapel Hill, NC 27514 | 56-1550276 | 501 ( c ) 3 | 80,973  | 0 | N/A | N/A | Ed R & D |
|---------------------------------------------------------------------|------------|-------------|---------|---|-----|-----|----------|
| ICF Incorporated LLC                                                | 52-0893615 |             | 295,208 | 0 | N/A | N/A | Ed R & D |

9300 LEE HIGHWAY Fairfax, VA 22032

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 35-6001673 501 (c) 3 27.533 O N/A IN/A IEd R & D Indiana University PO BOX 78000

N/A

Ed R & D

78,233

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c) 3

42-6004224

Detroit, MI 48202

Iowa State University

2221 Wanda Daley Drive Ames, IA 50011

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Isovera Inc. 04-3455910 60.096 O N/A IN/A Ed R & D 460 Totten Pond Rd Waltham, MA 02451

N/A

Ed R & D

9,669

Johnson County

12345 College Blvd Overland Park, KS 66210

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance LULAC National Educ 000000000 501 (c) 3 6.304 O N/A IN/A IEd R & D

 LULAC National Educ
 000000000
 501 ( c) 3
 6,304
 0 N/A
 N/A
 Ed R & D

 1133 19 th St NW
 Washington, DC 20036
 0 N/A
 N/A
 Ed R & D

 Massachusetts Dept
 04-6002284
 160.537
 0 N/A
 N/A
 Ed R & D

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

75 Pleasant St Malden, MA 02148

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Mass TLC Education 04-3345035 25,000 O N/A IN/A IEd R & D 20 Mall Rd Ste 151 Burlington, MA 01803 MEDIA EL 82-0564712 25,000 O N/A N/A Ed R & D

1165 Mass Ave Ste 104 Arlington, MA 02476

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 20-5609243 23.295 O N/A IN/A IEd R & D

Meeting Services LLC 1017 Prairie Lane Milan, MI 48160

Mental Health Association 94-1218623 10,691 O N/A N/A Ed R & D 870 Market St Suite 928

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

San Francisco, CA 94122

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Mouse Inc. 13-3973196 157,468 O N/A IN/A Ed R & D 55 Broad St 16th Floor New York, NY 10004

N/A

Ed R & D

75,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

45-0490460

NAECS-SDE

1535 W Jefferson St Phoenix, AZ 85007

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Washington, DC 20005

IN/A

Ed R & D

| National Council for Behavorial | 23-7092671 | 39,063 | 0 | N/A | N/A | Ed R & D |
|---------------------------------|------------|--------|---|-----|-----|----------|
| Health                          |            |        |   |     |     |          |
| 1400 K STREET NW SUITE 400      |            |        |   |     |     |          |
| W I I DC 3000E                  |            |        |   |     |     |          |

96.250

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

National Summer Learning

575 South Charles St Baltimore, MD 21218

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance New School 13-3297197 23.603 O N/A IN/A Ed R & D 80 Fifth Ave 4th Floor NY, NY 10011 New York City Foundation 46-2640266 44,891 O N/A N/A Ed R & D

115 WEST 18TH STREET 2ND

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

New York, NY 10011

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance NYC Dept of Health and Me 13-6400434 590,980 O N/A N/A Ed R & D

| NYC Dept of Education<br>52 CHAMBERS STREET | 13-6400434 | 19,491 | 0 | N/A | N/A | Ed R & D |
|---------------------------------------------|------------|--------|---|-----|-----|----------|
| NEW YORK, NY 10007                          |            |        |   |     |     | <u> </u> |
|                                             |            |        |   |     |     |          |

42-09 28th St Long Island, NY 11101

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance New vork Hall of Science 11-2104059 95.681 O N/A IN/A IEd R & D 47-01 111th Street CORONA, NY 11368

N/A

Ed R & D

79,195

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c) 3

New York University

105 E 17th St New York, NY 10003

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Normandale Community 41-1687554 501 ( c ) 3 44.879 O N/A IN/A Fd R & D

| itorinanaan ooninnanie, | 12 200,001 | 301(3)3 | 1 .,0,5 | 1. •, / · | l ' |  |
|-------------------------|------------|---------|---------|-----------|-----|--|
| College                 |            |         |         |           |     |  |
| 9700 France Ave S       |            |         |         |           |     |  |
| Bloomington, MN 55431   |            |         |         |           |     |  |
|                         |            |         |         |           |     |  |

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

49,764 O N/A IN/A Ed R & D North Carolina State University 56-6000756 501 (c) 3 Campus Box 7214 Raleigh, NC 27895

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

N/A

Ed R & D

| Pacific Institute for R&E | 94-2243283 | 501 ( c ) 3 | 221,831 | 0 | N/A | N/A | Ed R & D |
|---------------------------|------------|-------------|---------|---|-----|-----|----------|
| Calverton Office Park     |            |             |         |   |     |     |          |
| Calverton, MD 20705       |            |             |         |   |     |     |          |

19,150

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

46-1620736

Penzias Group

108 ARNOLD ROAD NEWTON, MA 02459

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Daliasi Chindran Annanishan E2 1265755 E01 ( -) 2 76 704 A NI/A INI/A Fd R & D

IN/A

Ed R & D

| Policy Studies Associates | 52-1265/55 | 501 ( C) 3 | /6,/04 | U | N/A | IN/A | Ea K & D |
|---------------------------|------------|------------|--------|---|-----|------|----------|
| 1718 Connecticut Ave NW   |            |            |        |   |     |      |          |
| Suite 400                 |            |            |        |   |     |      |          |
| Washington, DC 20009      |            |            |        |   |     |      |          |

154.049

President and Fellows

PO BOX 415649 Boston, MA 02241

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 26-2664749 10.000 O N/A IN/A Ed R & D Sage Fox Consulting Group 30 Boltwood Walk

N/A

Ed R & D

75,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Amherst, MA 01002 San Diego Workforce

3910 UNIVERSITY AVE San Diego, CA 92103

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance School District of Pittsburgh 25-1157808 454,909 O N/A IN/A IEd R & D 341 S Bellefield Ave Pittsburgh, PA 15213

N/A

Ed R & D

113,522

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c) 3

94-0160950

SRI International

PO Box 2767 Menlo Park, CA 94025

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 31-0723444 22.103 O N/A IN/A Ed R & D Sinclair Community

444 West Third St Dayton, OH 45402 Social Science Research & 22-2551337 501 (c) 3 113.725 O N/A N/A Ed R & D Evaluation

84 Mill Street Lincoln, MA 01773

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Teachers College Columbia 13-1624202 501 (c) 3 52.805 O N/A IN/A IEd R & D PO Box 29789 New York, NY 10087

N/A

Ed R & D

456,963

UNITE-LA Inc

350 South Bixel Street Los Angeles, CA 90017

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance University of California 94-6002123 501 (c)3 329,012 0 N/A IN/A Ed R & D Berkelev 2195 HEARST AVE RM 130 MC 04-3167352 501 (c) 3 25,590 O N/A N/A Ed R & D

1103 BERKELEY, CA 94720 University of Massachusetts Boston QUINN ADMIN BLDG 2ND FL

RM 02 80-93 Boston, MA 02125

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance University of Massachusetts 04-3167352 501 (c) 3 50.922 O N/A IN/A Ed R & D 100 Venture Way Hadley, MA 01003

University of Oklahoma 73-6017987 501 (c) 3 100,923 O N/A N/A Ed R & D 1639 CROSS CENTER DRIVE

**ROOM 285** NORMAN, OK 73019

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance

N/A

Ed R & D

| University of Pittsburgh | 25-0965591 | 501 ( c ) 3 | 37,098 | 0 | N/A | N/A | Ed R & D |
|--------------------------|------------|-------------|--------|---|-----|-----|----------|
| PO Box 371220            |            |             |        |   |     |     |          |
| Pittsburgh, PA 15251     |            |             |        |   |     |     |          |

120,422

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

University of Puerto Rico

CALL BOX 860 HUMACAO, PR 00681

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance University of Rhode Island 05-6000522 501 (c)3 74.384 O N/A IN/A Ed R & D 80 WASHINGTON STREET RM 208

Providence, RI 02901 University of Southern 95-1642394 501 (c) 3 66.819 O N/A IN/A

Los Angeles, CA 90089

Ed R & D California University Gardens STE 205

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance other) or government assistance

| University of Vermont<br>PO Box 1389<br>Williston, VT 05495 | 03-0179440 | 501 ( c ) 3 | 56,876 | 0 | N/A | N/A | Ed R & D |
|-------------------------------------------------------------|------------|-------------|--------|---|-----|-----|----------|
| Vanguard Communication                                      | 54-1394025 |             | 24 287 | C | N/A | N/A | Fd R & D |

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

2121 K STREET NW STE 650 Washington, DC 20037

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Welleslev Center for Women 04-2103637 501 (c) 3 513.035 O N/A IN/A Ed R & D 106 Central St Wellesley, MA 02482

N/A

Ed R & D

15,598

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (c) 3

94-3233542

WESTED

4665 Lampson Avenue Los Alamitos, CA 94107

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance WGBH 04-2104397 501 (c) 3 194.636 O N/A IN/A Ed R & D One Guest Street Brighton, MA 02135

N/A

Ed R & D

7,500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Whittier Street Health

1290 Tremont St Roxbury, MA 02120

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 94-2751374 501 (c) 3 177.251 O N/A IN/A Ed R & D

WRMA 2111 Wilson Blvd Suite 700 Arlington, VA 22201

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

New Haven, CT 06508

Yale University 06-0646973 501 (c) 3 65,992 O N/A N/A Ed R & D PO Box 1873

DLN: 93493131022808

OMB No 1545-0047

2015

## Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.qov/form990.

Open to Public Inspection

Department of the Treasury Internal Revenue

Name of the organization EDUCATION DEVELOPMENT CENTER INC

**Employer identification number** 

|            |                                                                                                                         |         | [04-2241718                                                   |    |      |    |
|------------|-------------------------------------------------------------------------------------------------------------------------|---------|---------------------------------------------------------------|----|------|----|
| Pa         | rt I Questions Regarding Compensation                                                                                   |         |                                                               |    |      |    |
|            |                                                                                                                         |         |                                                               |    | Yes  | No |
| <b>1</b> a | Check the approprate box(es) if the organization provi                                                                  |         |                                                               |    |      |    |
|            | 990, Part VII, Section A, line 1a Complete Part III to                                                                  | o prov  | ide any relevant information regarding these items            |    |      |    |
|            | □ First-class or charter travel                                                                                         | Ŀ       | Housing allowance or residence for personal use               |    |      |    |
|            | □ Travel for companions                                                                                                 | •       | Payments for business use of personal residence               |    |      |    |
|            | Tax idemnification and gross-up payments                                                                                | •       |                                                               |    |      |    |
|            | □ Discretionary spending account                                                                                        | Г       | Personal services (e g , maid, chauffeur, chef)               |    |      |    |
|            | TE                                                                                                                      |         |                                                               |    |      |    |
| D          | If any of the boxes in line 1a are checked, did the organized reimbursement or provision of all of the expenses design. |         |                                                               | 1b | Yes  |    |
| 2          | Did the organization require substantiation prior to rei                                                                |         | ,                                                             |    | , 00 |    |
|            | directors, trustees, officers, including the CEO/Execu                                                                  |         |                                                               | 2  | Yes  |    |
|            |                                                                                                                         |         |                                                               |    |      |    |
| 3          | Indicate which, if any, of the following the filing organiz                                                             | zation  | used to establish the compensation of the                     |    |      |    |
|            | organization's CEO/Executive Director Check all that                                                                    | t apply | Do not check any boxes for methods                            |    |      |    |
|            | used by a related organization to establish compensat                                                                   | tion of | the CEO/Executive Director, but explain in Part III           |    |      |    |
|            | Compensation committee                                                                                                  | Γ       | Written employment contract                                   |    |      |    |
|            | ☐ Independent compensation consultant                                                                                   | Ľ       | Compensation survey or study                                  |    |      |    |
|            | Form 990 of other organizations                                                                                         | Ľ       | Approval by the board or compensation committee               |    |      |    |
| 4          | During the year, did any person listed on Form 990, P                                                                   | art VI  | I, Section A, line 1a with respect to the filing organization |    |      |    |
|            | or a related organization                                                                                               |         |                                                               |    |      |    |
| а          | Receive a severance payment or change-of-control pa                                                                     | aymen   | t?                                                            | 4a |      | Νo |
| b          | Participate in, or receive payment from, a supplement                                                                   | al non  | qualified retirement plan?                                    | 4b |      | Νo |
| c          | Participate in, or receive payment from, an equity-bas                                                                  | ed cor  | mpensation arrangement?                                       | 4c |      | Νo |
|            | If "Yes" to any of lines 4a-c, list the persons and prov                                                                | /ide th | e applicable amounts for each item in Part III                |    |      |    |
|            | Only 501(c)(3), 501(c)(4), and 501(c)(29) organization                                                                  | ons mu  | ıst complete lines 5-9.                                       |    |      |    |
| 5          | For persons listed on Form 990, Part VII, Section A, I                                                                  |         | •                                                             |    |      |    |
|            | compensation contingent on the revenues of                                                                              |         |                                                               |    |      |    |
| а          | The organization?                                                                                                       |         |                                                               | 5a |      | Νo |
| b          | Any related organization?                                                                                               |         |                                                               | 5b |      | Νo |
|            | If "Yes," on line 5a or 5b, describe in Part III                                                                        |         |                                                               |    |      |    |
| 6          | For persons listed on Form 990, Part VII, Section A, I                                                                  | lıne 1a | , did the organization pay or accrue any                      |    |      |    |
|            | compensation contingent on the net earnings of                                                                          |         |                                                               | _  |      |    |
| a          | The organization?                                                                                                       |         |                                                               | 6a |      | No |
| b          | Any related organization?                                                                                               |         |                                                               | 6b |      | No |
| _          | If "Yes," on line 6a or 6b, describe in Part III                                                                        |         |                                                               |    |      |    |
| 7          | For persons listed on Form 990, Part VII, Section A, I payments not described in lines 5 and 6? If "Yes," de:           |         |                                                               | 7  |      | No |
| 8          | Were any amounts reported on Form 990, Part VII, pa                                                                     |         |                                                               |    |      |    |
|            | subject to the initial contract exception described in F                                                                | Regula  | tions section 53 4958-4(a)(3)? If "Yes," describe             |    |      |    |
|            | ın Part III                                                                                                             |         |                                                               | 8  |      | No |
| 9          | If "Yes" on line 8, did the organization also follow the                                                                | rebutt  | able presumption procedure described in Regulations           | _  |      |    |
|            | section 53 4958-6(c)?                                                                                                   |         |                                                               | 9  |      |    |

| Schedule J (Form 990) 2015                                                                                         |                          |                                           |                                           |                                |                        |                       | Page Z                                                 |
|--------------------------------------------------------------------------------------------------------------------|--------------------------|-------------------------------------------|-------------------------------------------|--------------------------------|------------------------|-----------------------|--------------------------------------------------------|
| Part III Officers, Director                                                                                        | s, Trustees, Key Er      | mployees, and Hig                         | hest Compensate                           | <b>ed Employees.</b> Use       | duplicate copies i     | f additional space is | needed.                                                |
| For each individual whose compens instructions, on row (ii) Do not list <b>Note.</b> The sum of columns (B)(i)-(ii | any individuals that are | not listed on Form 990                    | , Part VII                                |                                | -                      | ·                     |                                                        |
| (A) Name and Title                                                                                                 | (B) Breakdown o          | f W-2 and/or 1099-MI                      | SC compensation                           | (C) Retirement and             | ( <b>D)</b> Nontaxable | (E) Total of columns  | <b>(F)</b> Compensation in                             |
|                                                                                                                    | Base<br>(1) compensation | (ii)<br>Bonus & incentive<br>compensation | (iii)<br>Other reportable<br>compensation | other deferred<br>compensation | benefits               | (B)(ı)-(D)            | column(B) reported<br>as deferred on prior<br>Form 990 |

Schedule J (Form 990) 2015

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See Additional Data Table

| Schedule 3 (Form 330) 2013              | r age 3                                                                                                                                                           |
|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Part III Supplemental Infor             | mation                                                                                                                                                            |
| Provide the information, explanation, o | r descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information |
| Return Reference                        | Explanation                                                                                                                                                       |
| Schedule J. Part I. Line 1a             | A U.S. expatriate, an EDC Vice President, received a housing allowance while posted overseas, a common NGO practice. The allowance is treated as                  |

Schedule J (Form 990) 2015

Schedule 1 (Form 990) 2015

taxable income

**Software ID:** 16000425 **Software Version:** v1.00

**EIN:** 04-2241718

Name: EDUCATION DEVELOPMENT CENTER INC

## Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| (A) Name and Title                                                       |          | (B) Breakdown of     | f W-2 and/or 1099-MI9<br>(ii)        | SC compensation                     | (C) Retirement and other deferred compensation | ( <b>D)</b> Nontaxable<br>benefits |         | (F) Compensation in column (B) reported as deferred |
|--------------------------------------------------------------------------|----------|----------------------|--------------------------------------|-------------------------------------|------------------------------------------------|------------------------------------|---------|-----------------------------------------------------|
|                                                                          |          | Base<br>Compensation | Bonus &<br>incentive<br>compensation | Other<br>reportable<br>compensation | compensation                                   |                                    |         | on prior Form 990                                   |
| <b>1</b> David Offensend<br>President and C E O                          | (1)      | 394,404              | 0                                    | 0                                   | 39,440                                         | 21,398                             | 455,242 | 0                                                   |
|                                                                          | (11)     | 0                    | 0                                    | 0                                   | 0                                              | -                                  | -       | 0                                                   |
| 1Robert Rotner Sr V P , Treasurer, Director,                             | (1)      | 317,269              | 0                                    | 0                                   | 37,071                                         | 22,039                             | 376,379 | 0                                                   |
| Administration and Finance<br>Division and Treasurer                     | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| 2Cheryl Hoffmann-Bray                                                    | (1)      | 278,977              | 0                                    | 0                                   | 29,902                                         | 20,659                             | 329,538 | 0                                                   |
| V P , C F O , C C O                                                      | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| 3Nancy Devine<br>Sr V P , International                                  | (1)      | 213,926              | 0                                    | 0                                   | 21,392                                         | 20,467                             | 255,785 | 0                                                   |
| Development Division                                                     | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| <b>4</b> Stephen Anzalone                                                | (1)      | 219,681              | 0                                    | 0                                   | 21,968                                         | 21,216                             | 262,865 | 0                                                   |
| Sr VP, International<br>Development Division                             | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| 5Lydia O'Donnell                                                         | (1)      | 268,678              | 0                                    | 0                                   | 27,553                                         | 0<br>19,954                        | 316,185 | 0                                                   |
| Sr VP,US Division                                                        | (11)     |                      | 0                                    | 0                                   |                                                |                                    |         | 0                                                   |
| <b>6</b> Joanne Brady                                                    | (1)      | 286,014              |                                      |                                     | 24.224                                         | 20.060                             | 0       |                                                     |
| Sr VP, US Division                                                       | (11)     |                      |                                      |                                     | 31,321                                         | 20,969                             | 338,304 |                                                     |
| 7Cabban Manaha                                                           | <u> </u> |                      | 0                                    | 0                                   | 0                                              | 0                                  | 0       |                                                     |
| <b>7</b> Siobhan Murphy<br>Sr VP, Chief of Staff,<br>Corporate Secretary | (1)      |                      | 0                                    | 0                                   | 22,391                                         | 9,331                              | 255,633 | 0                                                   |
|                                                                          | (11)     | U                    | 0                                    | 0                                   | 0                                              | 0                                  | - 0     | 0                                                   |
| <b>8</b> Robert Spielvogel<br>V P , Chief Technology Officer             | (1)      | 229,628              | 0                                    | 0                                   | 22,962                                         | 20,302                             | 272,892 | 0                                                   |
|                                                                          | (11)     | 0                    | 0                                    | 0                                   | o                                              | 0                                  |         | 0                                                   |
| <b>9</b> Christine Filosa<br>Vice President, General                     | (1)      | 219,193              | 0                                    | 0                                   | 21,919                                         | 20,284                             | 261,396 | 0                                                   |
| Counsel                                                                  | (11)     | o                    | 0                                    | 0                                   | 0                                              | -                                  | -       | 0                                                   |
| 10Wayne Harvey<br>Vice President                                         | (1)      | 241,268              | 0                                    | 0                                   | 24,126                                         | 18,232                             | 283,626 | 0                                                   |
| vice rresident                                                           | (11)     | 0                    | 0                                    | 0                                   | 0                                              | -                                  |         | 0                                                   |
| 11Joanna Jones                                                           | (1)      | 224,141              | 0                                    | 0                                   | 22,414                                         | 8,339                              | 254,894 | 0                                                   |
| Vice President, Director of<br>Human Resources                           | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| 12Kent NoelVice President                                                | (1)      | 229,649              | 0                                    | 0                                   | 22,964                                         | 8,113                              | 260,726 | 0                                                   |
|                                                                          | (11)     | 0                    | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
| 13Gerald Reed                                                            | (1)      | 228,344              | n                                    | 0                                   | 22,834                                         | 21,619                             | 272,797 | n                                                   |
| Sr V P for Practice<br>Leadership                                        | (11)     |                      | 0                                    | 0                                   | 0                                              |                                    |         | 0                                                   |
|                                                                          |          |                      |                                      |                                     |                                                | 0                                  | 0       |                                                     |

| efil  | e GRAPHIC print - DO NOT                                       | PROCESS As             | Filed Data -                               |                               |             |           |              |               |               |          |          |             | DLN: 9 | 93493:             | 13102  | 2808           |
|-------|----------------------------------------------------------------|------------------------|--------------------------------------------|-------------------------------|-------------|-----------|--------------|---------------|---------------|----------|----------|-------------|--------|--------------------|--------|----------------|
| Sch   | edule K                                                        | C                      |                                            |                               | Ta., F      |           | 4 [          | Danda         |               |          |          |             | OMB    | No 154             | 5-0047 | ,              |
| (Fo   | rm 990)                                                        |                        | oplemental Inforn organization answered "\ |                               |             |           |              |               | criptions     |          |          |             | 7      | 1                  | 6      |                |
|       |                                                                | P Complete ii the      | explanations, and any                      | y additional i                | informatior |           |              | Flovide des   | scriptions,   |          |          |             | _      | 'UI                | ·U     |                |
|       | tment of the Treasury<br>al Revenue Service                    | <b>▶</b> Information   | Attach ♦<br>1 about Schedule K (Form       | n to Form 990<br>990) and its |             | s is at ı | www.         | .irs.aov/for  | m990.         |          |          |             |        | en to P<br>nspecti |        |                |
| Name  | of the organization                                            |                        |                                            |                               |             | <u> </u>  |              |               |               | En       | nploye   | er ident    |        | n numbe            |        |                |
| EDUC  | CATION DEVELOPMENT CENTER I                                    | NC                     |                                            |                               |             |           |              |               |               | 04       | 1-224    | 1718        |        |                    |        |                |
| Pa    | rt I Bond Issues                                               |                        |                                            |                               |             |           |              |               |               |          |          |             |        |                    |        |                |
|       | (a) Issuer name                                                | (b) Issuer EIN         | (c) CUSIP # (d) Da                         | ate issued                    | (e) Issue   | price     | 1            | (f) Descripti | on of purpose | · (g     | ) Def    | eased       |        | On                 |        | Pool           |
|       |                                                                |                        |                                            |                               |             |           |              |               |               |          |          |             |        | alf of<br>uer      | finai  | ncing          |
|       |                                                                |                        |                                            |                               |             |           |              |               |               | Y        | es       | No          | Yes    | No                 | Yes    | No             |
|       | Massachusetts Development 04-3431814 01-15-2014 Finance Agency |                        |                                            | 4,0                           | 40,103      | Lease     | ehold Improv | ements        |               |          | X        |             | X      |                    | X      |                |
| В     | Massachusetts Development                                      | 04-3431814             | 01-1                                       | 5-2014                        | 1,7         | 97,032    | Equip        | ment          |               |          |          | X           |        | Х                  |        | <del> </del> x |
|       | Finance Agency                                                 |                        |                                            |                               | ,           | ,         | ' '          |               |               |          |          |             |        |                    |        |                |
| Par   | t II Proceeds                                                  |                        |                                            |                               |             |           |              |               |               |          |          |             |        |                    |        |                |
|       | Troccus                                                        |                        |                                            |                               |             | Α         | Т            |               | 3             |          | С        |             |        |                    | D      |                |
| 1     | Amount of bonds retired                                        |                        |                                            | '                             |             | 1,932     | 2,223        |               | 1,198,021     |          |          |             |        |                    |        |                |
| 2     | Amount of bonds legally defease                                |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        | -              |
| 3     | Total proceeds of issue                                        |                        |                                            |                               |             | 4,040     | 0,103        |               | 1,797,032     |          |          |             |        |                    |        | -              |
| 4     | Gross proceeds in reserve funds                                | 3                      |                                            |                               |             |           | 0            |               | О             |          |          |             |        |                    |        |                |
| 5     | Capitalized interest from procee                               | eds                    |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 6     | Proceeds in refunding escrows .                                |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 7     | Issuance costs from proceeds .                                 |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 8     | Credit enhancement from proce                                  |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 9     | Working capital expenditures fro                               |                        |                                            |                               |             |           | 0            |               | 1,797,032     |          |          |             |        |                    |        |                |
| 10    | Capital expenditures from proce                                |                        |                                            | •                             |             | 4,040     | 0,103        |               | 0             |          |          |             |        |                    |        |                |
| 11    | Other spent proceeds                                           |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 12    | Other unspent proceeds                                         |                        |                                            |                               |             |           | 0            |               | 0             |          |          |             |        |                    |        |                |
| 13    | Year of substantial completion .                               |                        |                                            |                               | 20          | 012       |              | 20            | 12            |          |          |             |        |                    |        |                |
|       |                                                                |                        |                                            |                               | Yes         | No        |              | Yes           | No            | Yes      |          | No          |        | Yes                |        | <u>No</u>      |
| 14    | Were the bonds issued as part of                               |                        |                                            |                               |             | X         |              |               | Х             |          |          |             |        |                    |        |                |
| 15    | Were the bonds issued as part of                               |                        |                                            |                               |             | X         |              |               | Х             |          |          |             |        |                    |        |                |
| 16    | Has the final allocation of proce                              | eds been made?         |                                            | •                             |             | Х         |              |               | Х             |          |          |             |        |                    |        |                |
|       | Does the organization maintain proceeds?                       |                        | records to support the final al            | location of                   | Х           |           |              | X             |               |          |          |             |        |                    |        |                |
| Par   | Private Business Us                                            | ie                     |                                            |                               |             |           |              |               |               |          |          |             |        |                    |        |                |
|       |                                                                |                        |                                            |                               |             | A N.      |              |               | 3<br>No       | <b>V</b> | <u> </u> | <b>N</b> 1. |        | V                  | D      | N.a.           |
| 1     | Was the organization a partner financed by tax-exempt bonds?   | ın a partnership, or a | member of an LLC, which ow                 | ned property                  | Yes         | X         |              | Yes           | No<br>X       | Yes      | +        | No          |        | Yes                |        | No             |
| 2     | Are there any lease arrangement property?                      | nts that may result in | private business use of bond-              | -financed                     |             | х         |              |               | Х             |          |          |             |        |                    |        |                |
| For D | Panerwork Reduction Act Notic                                  |                        |                                            |                               | Ca          | t No 50   | 0193E        |               | <u> </u>      |          |          | S           | hodul  | K /Fo              | rm 990 | 1) 2016        |

Page 2

D

Schedule K (Form 990) 2016

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Yes

counsel to review any management or service contracts relating to the financed property? Are there any research agreements that may result in private business use of bond-financed C Χ Χ If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside d counsel to review any research agreements relating to the financed property?

Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3)

If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12

Has the organization established written procedures to ensure that all nonqualified bonds of

organization, or a state or local government

Penalty in Lieu of Arbitrage Rebate? . . . If "No" to line 1, did the following apply? . . . .

Rebate not due yet? . . . . . .

hedge with respect to the bond issue?

Exception to rebate? . . . . . . . . .

If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . . . Is the bond issue a variable rate issue? . . . . .

Was the hedge superintegrated? . . . . . . 

Arbitrage

Part IV

c

the issue are remediated in accordance with the requirements under

Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and

Has the organization or the governmental issuer entered into a qualified

Does the bond issue meet the private security or payment test? . . .

Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were

Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . . .

Α

No

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Χ

Yes

Χ

Was the regulatory safe harbor for establishing the fair market value of

Were any gross proceeds invested beyond an available temporary

Has the organization established written procedures to monitor the

Procedures To Undertake Corrective Action

No rebate is due

Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under

requirements of section 148? . . .

applicable regulations?

Return Reference

Schedule K, Part IV, Line 2c-01/15/2014 4,040,103

Massachusetts Development

Yes

Χ

**Supplemental Information.** Provide additional information for responses to questions on Schedule K (see instructions).

**Explanation** 

Yes

No

Х

Х

Nο

Yes

No

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Schedule K (Form 990) 2016

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period?

Part V

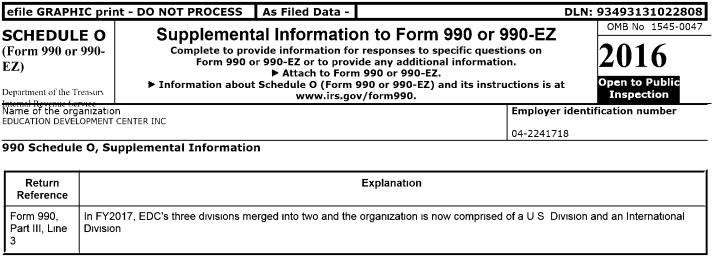
Part VI

Finance Agency

| Return Reference                                                                                     | Explanation      |
|------------------------------------------------------------------------------------------------------|------------------|
| Schedule K, Part IV, Line 2c-<br>01/15/2014 1,797,032<br>Massachusetts Development<br>Finance Agency | No rebate is due |

| efil  | e GRAPHIC pi                                        | int - DO NOT PR        | OCESS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | As Filed Data -                  |                                                                                 | DLN:                                                    | 9349313      | 1022   | 808    |
|-------|-----------------------------------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------|--------------|--------|--------|
|       | EDULE M                                             |                        | N                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | loncash Contri                   | hutions                                                                         |                                                         | OMB No 1     | .545-0 | 047    |
| (For  | m 990)                                              | Complete if the        | 0 or 30                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2016                             |                                                                                 |                                                         |              |        |        |
|       |                                                     | ► Attach to Form       | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ons answered "Yes" on Fo         | Jilli 990, Pait IV, lines 2                                                     | 9 01 30.                                                | 20           | 10     |        |
| D.    | T                                                   |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | le M (Form 990) and its i        | nstructions is at www.irs                                                       | s.gov/form990                                           | Open to      | n Duk  | lic    |
| •     | tment of the Treasurv<br>al Revenue Service         |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         | Inspe        |        |        |
|       | of the organizat                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | Employer iden                                           | tification n | umbe   |        |
| EDUC  | ATION DEVELOPMEN                                    | II CENTER INC          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | 04-2241718                                              |              |        |        |
| Pa    | rt I Types                                          | of Property            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  | <u> </u>                                                                        |                                                         |              |        |        |
|       |                                                     |                        | (a) Check if applicable   Number of contributions or amounts referred items contributed   Noncash contributed   Amounts referred items   Noncash contributed   Form 990, Particular   Particular   Noncash contributed   Particular   Noncash contributed   Noncash contributions   Noncas |                                  | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Part VIII, line | (d)  Method of determining noncash contribution amounts |              |        | cs .   |
| 1     | Art—Works of an                                     | +                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  | 1g                                                                              |                                                         |              |        |        |
| _     | Art—Historical tr                                   |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 3     | Art—Fractional in                                   |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 4     | Books and public                                    | ations                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 5     | Clothing and hou                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 6     | goods Cars and other v                              |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | +                                                       |              |        |        |
| 7     | Boats and planes                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | 1                                                       |              |        |        |
| 8     | Intellectual prop                                   | erty                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 9     | Securities—Publi                                    | cly traded .           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
|       | Securities—Close                                    | •                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
|       | Securities—Partr<br>or trust interest               | s                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
|       | Securities—Misce                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 13    | Qualified conserv<br>contribution—H<br>structures . | istoric                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 14    | Qualified conserv                                   |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 15    | contribution—O                                      |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 16    | Real estate—Cor                                     |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | +                                                       |              |        |        |
| 17    | Real estate—Oth                                     |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 18    | Collectibles .                                      |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 19    | Food inventory                                      |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 20    | Drugs and medic                                     | al supplies .          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 21    | Taxidermy                                           |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
|       | Historical artifact                                 |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | +                                                       |              |        |        |
| 24    | Archeological art                                   |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | 1                                                       |              |        |        |
|       | Other ► (                                           |                        | X                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 10                               | 131,165                                                                         | fair market valu                                        | ue           |        |        |
| mate  | rials and supplies                                  | s )                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 26    | Other ▶ (                                           | ·                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 27    | Other ► (                                           | •                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 | 1                                                       |              |        |        |
|       | •                                                   | •                      | he organiza                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ition during the tax year for    | contributions                                                                   | +                                                       |              |        |        |
|       |                                                     |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 3, Part IV, Donee Acknowled      |                                                                                 | 29                                                      |              | V      | 0      |
| 302   | During the year                                     | did the organization   | n receive hi                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | y contribution any property r    | enorted in Part I lines 1 th                                                    | rough 28 that                                           |              | Yes    | No     |
| 504   |                                                     | _                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ate of the initial contribution, |                                                                                 | _                                                       |              |        |        |
|       |                                                     | ·                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  | •                                                                               | to be used                                              |              |        | ļ      |
|       |                                                     |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | od?                              |                                                                                 |                                                         | · 30a        |        | No     |
| b     |                                                     | e the arrangement i    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        | ļ      |
| 31    | Does the organi                                     | zation have a gift ac  | ceptance p                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | olicy that requires the reviev   | v of any non-standard conti                                                     | ributions?                                              | 31           |        | No     |
| 32a   | Does the organi<br>contributions?                   |                        | ırd partıes (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | or related organizations to so   | olicit, process, or sell nonca                                                  | sh<br>• • •                                             | 32a          |        | No     |
| b     | If "Yes," describ                                   | e ın Part II           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| 33    | _                                                   | •                      | amount in                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | column (c) for a type of pro     | perty for which column (a)                                                      | ıs checked,                                             |              |        |        |
|       | describe in Part                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                  |                                                                                 |                                                         |              |        |        |
| For D | anerwork Peduction                                  | on Act Notice, see the | Instruction                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | s for Form 990                   | Cat No. 512271                                                                  | Sche                                                    | dule M (Form | (100   | (2016) |

| Schedule M (Form 990) (2016) Page 2                                                                                                                                                                                                                                              |                              |  |  |  |  |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--|--|--|--|--|--|
| Part II Supplemental Information.                                                                                                                                                                                                                                                |                              |  |  |  |  |  |  |
| Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Pai I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. |                              |  |  |  |  |  |  |
| Return Reference                                                                                                                                                                                                                                                                 | Explanation                  |  |  |  |  |  |  |
|                                                                                                                                                                                                                                                                                  | Schedule M (Form 990) (2016) |  |  |  |  |  |  |



Return Explanation
Reference

Line 2

Form 990,
Part VI,
Section A.

Marvin Suomi and William MacArthur have a business relationship

Return Reference Explanation

Form 990. EDC was organized as a membership corporation pursuant to the laws of the state of Delawar

Part VI,
Section A,
Line 6

E Pursuant to Delaware law, four corporate powers are reserved to Members Those powers a re detailed in Article II B of EDC's Amended bylaws which states B Members of the Corporation and Their Authority. The Trustees shall constitute the Membership of the Corporation and no person may be a Member of the Corporation who is not also a Trustee. The Members of the Corporation are responsible for the following four actions. 1) Election and removal of Trustees, 2) Approval of amendments of the Certification of Incorporation, 3) Approval.

of mergers with another organization, 4) Approval of the sale or disposition of EDC

Return Explanation
Reference

Line 7a

Form 990,
Part VI,
Section A,
Sec

Return Explanation
Reference

Line 11b

Form 990,
Part VI,
Section B,
The Form 990 is prepared by management and reviewed by tax professionals at Grant Thornton
the CFO, and the Audit Committee of the Trustees The complete Form 990 and all schedule
s are provided to every board member prior to filing the form with the IRS

Return Explanation
Reference

Form 990,
Part VI,
Section B,
Line 12c

EDC has a conflict of interest policy that governs trustees and officers and a separate policy requires an annual training, disclosure, and certification with mandatory updates and also upon hire
Potential conflicts are managed by a Conflicts Committee comprised of EDC's General Counse
I, V P of Human Resources, and Director of Corporate Compliance who have no connection to the potential conflict

| Return<br>Reference   | Explanation                                                                                                                                                                          |
|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Form 990,<br>Part VI, | The Executive Committee of the Board (serving as the Compensation Committee) sets and approves the C.E.O. compensation as well as compensation proposed by the C.E.O. for the senior |
| Section B,            | vice presidents and the Chief Financial Officer. The Executive Committee contracts period                                                                                            |

Line 15 ically with an independent compensation consultant to review the comparable organizations and provide them advice as to the appropriate pay levels for the other senior executives Each year the C E O works with the V P of Human Resources to recommend appropriate pay I evels for other senior executives based on objective market data and performance informati on For other employees, the Executive Committee will provide and monitor adherence to the approved compensation philosophy and systems through management reports and surveys Mark et data is gathered on an ongoing basis from reliable and valid sources. Decisions and del iberations are contemporaneously documented

Return Explanation Reference

Form 990. EDC makes its governing documents, conflict of interest policy, and financial statements available upon request Part VI. Section C.

Line 19

990 Schedule O, Supplemental Information

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493131022808 OMB No 1545-0047 **SCHEDULE R Related Organizations and Unrelated Partnerships** 2016 (Form 990) ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. ► Attach to Form 990. ▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Department of the Treasury Inspection Internal Revenue Service Name of the organization **Employer identification number** EDUCATION DEVELOPMENT CENTER INC 04-2241718 Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Part I **(f)** Direct controlling (a)
Name, address, and EIN (if applicable) of disregarded entity **(b)** Primary activity (c) Legal domicile (state (d) (e) End-of-year assets Total income or foreign country) entity

| Part II  Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax year.                              | <b>1s</b> Complete if the orga    | nnization answered                                  | "Yes" on Form 990,         | Part IV, line 34 be                              | ecause it had one or r        | more                       |                            |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|-----------------------------------------------------|----------------------------|--------------------------------------------------|-------------------------------|----------------------------|----------------------------|
| (a) Name, address, and EIN of related organization                                                                                            | <b>(b)</b><br>Primary activity    | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section<br>(13) cor<br>ent | 512(b)<br>ntrolled<br>ity? |
| (1)Education Dev Center Program in Nigeria Limited by Guarantee<br>Afri Investment House Plot 2669<br>Aguiyi Ironsi St Maitama<br>Abuja<br>NI | To assist in educational projects | NI                                                  |                            |                                                  | Education Dev Center Inc      | Yes<br>Yes                 | No                         |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
|                                                                                                                                               |                                   |                                                     |                            |                                                  |                               |                            |                            |
| For Paperwork Reduction Act Notice, see the Instructions for Form 9                                                                           | 90.                               | Cat No 5013                                         | 5Y                         |                                                  | Schedule R (Form              | 990) 20                    | )16                        |

|                                                                                                                               |                         | (b)         | 1 1                                           |                                        | 1 45                                                                        | 1 40                                | 1 .                                      |         |                         | 1 ()        |                          | ., 1  |                                           |
|-------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------|-----------------------------------------------|----------------------------------------|-----------------------------------------------------------------------------|-------------------------------------|------------------------------------------|---------|-------------------------|-------------|--------------------------|-------|-------------------------------------------|
| (a) Name, address, and EIN of related organization                                                                            |                         |             | (c) Legal domicile (state or foreign country) | (d)<br>Direct<br>controlling<br>entity | Predominant income(related unrelated, excluded from tax under sections 512- |                                     | (g)<br>Share of<br>end-of-year<br>assets |         |                         |             |                          |       | (k)<br>Percentag<br>ownership             |
|                                                                                                                               |                         |             |                                               |                                        | 514)                                                                        |                                     |                                          | Yes     | No                      |             | Yes                      | No    |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
|                                                                                                                               |                         |             |                                               |                                        |                                                                             |                                     |                                          |         |                         |             |                          |       |                                           |
| Identification of Related Organiza because it had one or more related or                                                      |                         |             |                                               |                                        |                                                                             | zation ansv                         | vered "Yes                               | " on Fo | orm 9                   | 90, Part IV | , line                   | 34    |                                           |
| Identification of Related Organiza because it had one or more related or  (a)  Name, address, and EIN of related organization |                         | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)                                 | vered "Yes  (f) Share of total income    | Share   | (g) of end- year assets | of- Perce   | , line  i)  ntage ership | Se (1 | (I)<br>ection 512<br>3) control<br>entity |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | on or trus (c) egal micile                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | <ol><li>control</li></ol>                 |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | 3) control<br>entity?                     |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | 3) control<br>entity?                     |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | 3) control<br>entity?                     |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | 3) control<br>entity?                     |
| because it had one or more related or  (a)  Name, address, and EIN of                                                         | rganizations treated as | L do (state | (c) egal micile or foreign                    | st during th                           | (d) controlling entity  Type                                                | (e)<br>le of entity<br>orp, S corp, | <b>(f)</b><br>Share of total             | Share   | (g)<br>of end-<br>year  | of- Perce   | 1)<br>ntage              | Se (1 | 3                                         |

| Schedule R (Form 990) 2016                                                                                        |                            |                        |                                        |              | Page <b>3</b> |
|-------------------------------------------------------------------------------------------------------------------|----------------------------|------------------------|----------------------------------------|--------------|---------------|
| Part V Transactions With Related Organizations Complete if the organization answered "                            | es" on Form 990, Par       | t IV, line 34, 35b,    | , or 36.                               |              |               |
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule                            |                            |                        |                                        | Ye           | s No          |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more relative | ed organizations listed in | Parts II-IV?           |                                        |              |               |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity                  |                            |                        |                                        | 1a           | No            |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)                                          |                            |                        |                                        | 1b           | No            |
| f c Gift, grant, or capital contribution from related organization(s)                                             |                            |                        |                                        | 1c           | No            |
| <b>d</b> Loans or loan guarantees to or for related organization(s)                                               |                            |                        |                                        | 1d           | No            |
| e Loans or loan guarantees by related organization(s)                                                             |                            |                        |                                        | 1e           | No            |
| f Dividends from related organization(s)                                                                          |                            |                        |                                        | 1f           | No            |
| g Sale of assets to related organization(s)                                                                       |                            |                        |                                        | 1g           | No            |
| <b>h</b> Purchase of assets from related organization(s)                                                          |                            |                        |                                        | 1h           | No            |
| i Exchange of assets with related organization(s)                                                                 |                            |                        |                                        | 1i           | No            |
| ${f j}$ Lease of facilities, equipment, or other assets to related organization(s)                                |                            |                        |                                        | 1j           | No            |
| ${f k}$ Lease of facilities, equipment, or other assets from related organization(s)                              |                            |                        |                                        | 1k           | No            |
| l Performance of services or membership or fundraising solicitations for related organization(s)                  |                            |                        |                                        | 11           | No            |
| $m{m}$ Performance of services or membership or fundraising solicitations by related organization(s)              |                            |                        |                                        | 1m           | No            |
| f n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)                 |                            |                        |                                        | 1n Ye        | s             |
| o Sharing of paid employees with related organization(s)                                                          |                            |                        |                                        | 10           | No            |
| p Reimbursement paid to related organization(s) for expenses                                                      |                            |                        |                                        | 1p           | No            |
| <b>q</b> Reimbursement paid by related organization(s) for expenses                                               |                            |                        |                                        | 1q           | No            |
| ${f r}$ Other transfer of cash or property to related organization(s)                                             |                            |                        |                                        | 1r           | No            |
| ${f s}$ Other transfer of cash or property from related organization(s)                                           |                            |                        |                                        | 1s           | No            |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this      | line, including covered r  | elationships and tra   | nsaction thresholds                    |              |               |
| (a)<br>Name of related organization                                                                               | (b) Transaction type (a-s) | (c)<br>Amount involved | ( <b>d)</b><br>Method of determining a | mount involv | /ed           |
| (1)Education Dev Center Program in Nigeria Limited by Guarantee                                                   | n                          | 112,000                | Transfers to EDC Nigeria               |              |               |
|                                                                                                                   |                            |                        |                                        |              |               |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>1</b>                                       |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|------------------------------------------------|--------------------------------|----------|----------------------------------------------------------------------------------------|----------------------------------------|----|----------------------------------------|--|------------------------------------|------------------------------------------|--------------------------------------|------------|------------------------------------------------------------------------|---------|---------|---------------------------------------|
| <b>(a)</b><br>Name, address, and EIN of entity | <b>(b)</b><br>Primary activity | domicile | (d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514) | section<br>501(c)(3)<br>organizations? |    | section<br>501(c)(3)<br>organizations? |  | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtiona<br>allocations? |            | Code V-UBI<br>amount in box<br>20<br>of Schedule<br>K-1<br>(Form 1065) |         | ng<br>? | <b>(k)</b><br>Percentage<br>ownership |
|                                                |                                |          | 514)                                                                                   | Yes                                    | No | <b>!</b>                               |  | Yes                                | No                                       |                                      | Yes        | No                                                                     |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          |                                      |            |                                                                        |         |         |                                       |
|                                                |                                |          |                                                                                        |                                        |    |                                        |  |                                    |                                          | Schedul                              | le R (Form | 1 99                                                                   | 0) 2016 |         |                                       |

Schedule R (Form 990) 2016 Part VII Supplemental Information Provide additional information for responses to questions on Schedule R (see instructions) Schedule R (Form 990) 2016