

Form **990-EZ**Department of the Treasury  
Internal Revenue Service**Short Form****Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990-EZ and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-1150

**2014****Open to Public  
Inspection****A** For the 2014 calendar year, or tax year beginning

, 2014, and ending

, 20

**B** Check if applicable

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return/terminated  
☐ Amended return  
☐ Application pending

**C** Name of organization**NewLife Behavior International**

Number and street (or P.O. box, if mail is not delivered to street address)

**305 Spring Creek Village**

Room/suite

**627**

City or town, state or province, country, and ZIP or foreign postal code

**Dallas, Tx. 75248****D** Employer identification number**20-8856240****E** Telephone number**972-772-8645****F** Group Exemption

Number ▶

**G** Accounting Method. ☒ Cash ☐ Accrual Other (specify) ▶**I** Website: ▶ **NLBI.Net****J** Tax-exempt status (check only one) — ☒ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527**H** Check ☐ if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).**K** Form of organization: ☐ Corporation ☐ Trust ☐ Association ☐ Other**L** Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets

(Part II, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. ▶ \$

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (see the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I ☐

|           |                                                                                                                                                                                                            |           |               |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|---------------|
| <b>1</b>  | Contributions, gifts, grants, and similar amounts received                                                                                                                                                 | <b>1</b>  | <b>69132</b>  |
| <b>2</b>  | Program service revenue including government fees and contracts                                                                                                                                            | <b>2</b>  |               |
| <b>3</b>  | Membership dues and assessments                                                                                                                                                                            | <b>3</b>  |               |
| <b>4</b>  | Investment income                                                                                                                                                                                          | <b>4</b>  | <b>464</b>    |
| <b>5a</b> | Gross amount from sale of assets other than inventory                                                                                                                                                      | <b>5a</b> |               |
| <b>b</b>  | Less: cost or other basis and sales expenses                                                                                                                                                               | <b>5b</b> |               |
| <b>c</b>  | Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)                                                                                                                    | <b>5c</b> |               |
| <b>6</b>  | Gaming and fundraising events                                                                                                                                                                              |           |               |
| <b>a</b>  | Gross income from gaming (attach Schedule G if greater than \$15,000)                                                                                                                                      | <b>6a</b> |               |
| <b>b</b>  | Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) | <b>6b</b> | <b>85559</b>  |
| <b>c</b>  | Less: direct expenses from gaming and fundraising events                                                                                                                                                   | <b>6c</b> | <b>22024</b>  |
| <b>d</b>  | Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)                                                                                                         | <b>6d</b> | <b>63535</b>  |
| <b>7a</b> | Gross sales of inventory, less returns and allowances                                                                                                                                                      | <b>7a</b> |               |
| <b>b</b>  | Less: cost of goods sold                                                                                                                                                                                   | <b>7b</b> |               |
| <b>c</b>  | Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)                                                                                                                             | <b>7c</b> |               |
| <b>8</b>  | Other revenue (describe in Schedule O)                                                                                                                                                                     | <b>8</b>  |               |
| <b>9</b>  | <b>Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8                                                                                                                                              | <b>9</b>  | <b>133131</b> |
| <b>10</b> | Grants and similar amounts paid (list in Schedule O)                                                                                                                                                       | <b>10</b> |               |
| <b>11</b> | Benefits paid to or for members                                                                                                                                                                            | <b>11</b> |               |
| <b>12</b> | Salaries, other compensation, and employee benefits                                                                                                                                                        | <b>12</b> |               |
| <b>13</b> | Professional fees and other payments to independent contractors                                                                                                                                            | <b>13</b> |               |
| <b>14</b> | Occupancy, rent, utilities, and maintenance                                                                                                                                                                | <b>14</b> |               |
| <b>15</b> | Printing, publications, postage, and shipping                                                                                                                                                              | <b>15</b> | <b>2590</b>   |
| <b>16</b> | Other expenses (describe in Schedule O)                                                                                                                                                                    | <b>16</b> | <b>127427</b> |
| <b>17</b> | <b>Total expenses.</b> Add lines 10 through 16                                                                                                                                                             | <b>17</b> | <b>130017</b> |
| <b>18</b> | Excess or (deficit) for the year (Subtract line 17 from line 9)                                                                                                                                            | <b>18</b> | <b>3114</b>   |
| <b>19</b> | Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)                                                           | <b>19</b> | <b>178564</b> |
| <b>20</b> | Other changes in net assets or fund balances (explain in Schedule O)                                                                                                                                       | <b>20</b> | <b>0</b>      |
| <b>21</b> | Net assets or fund balances at end of year. Combine lines 18 through 20                                                                                                                                    | <b>21</b> | <b>181678</b> |

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 106421

Form **990-EZ** (2014)

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**Part II Balance Sheets** (see the instructions for Part II)Check if the organization used Schedule O to respond to any question in this Part II ☐

|                                                                                | (A) Beginning of year | (B) End of year |
|--------------------------------------------------------------------------------|-----------------------|-----------------|
| 22 Cash, savings, and investments                                              | 178564                | 22 181678       |
| 23 Land and buildings                                                          | 0                     | 23 0            |
| 24 Other assets (describe in Schedule O)                                       | 0                     | 24 0            |
| 25 Total assets                                                                |                       | 25              |
| 26 Total liabilities (describe in Schedule O)                                  | 0                     | 26 0            |
| 27 Net assets or fund balances (line 27 of column (B) must agree with line 21) |                       | 27              |

**Part III Statement of Program Service Accomplishments** (see the instructions for Part III)Check if the organization used Schedule O to respond to any question in this Part III ☐What is the organization's primary exempt purpose? Train individuals for positive behavioral change

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

**Expenses**  
 (Required for section 501(c)(3) and 501(c)(4) organizations, optional for others)

|                                                                                                                                                                                                                                                                                                                                                                                                          |     |       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------|
| 28 <u>Provide resources to Friday Adima, Nigeria; Barry Phiri, Zambia; Bal Laguna, Philippines; Eleazor Pastor, Philippines; Freddy Mayala, S. Africa; Duncan Ojiambo, Uganda; Eccie Wagera, Kenya; Richard Karima, Kenya for training teachers, students, individuals in schools, churches and prisons.</u><br>(Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/> | 28a | 66797 |
| 29 <u>Travel to Africa, Philippines, Singapore to train and recruit instructors</u><br>(Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                          | 29a | 16484 |
| 30 <u>Translation of curriculum into the Portuguese and Ukraine languages</u><br>(Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                                | 30a | 1443  |
| 31 <u>Other program services (describe in Schedule O)</u><br>(Grants \$ ) If this amount includes foreign grants, check here <input type="checkbox"/>                                                                                                                                                                                                                                                    | 31a |       |
| 32 <b>Total program service expenses</b> (add lines 28a through 31a)                                                                                                                                                                                                                                                                                                                                     | 32  | 84724 |

**Part IV List of Officers, Directors, Trustees, and Key Employees** (list each one even if not compensated—see the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV ☐

| (a) Name and title                                                                 | (b) Average hours per week devoted to position | (c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-) | (d) Health benefits, contributions to employee benefit plans, and deferred compensation | (e) Estimated amount of other compensation |
|------------------------------------------------------------------------------------|------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------------------------|
| H.M. Motsinger, President, 8308 Moorcroft, Dallas, Tx 75228                        | 30 hrs                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Al Fannin, Treasurer, 104 Cascade Valley Dr., Fate, Tx. 75087                      | 12 hrs                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Lynn Ashmore, Secretary, 3112 Stonehenge, Richardson, Tx. 75082                    | 5 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Craig Tucker, Chairman of the Board, 500 Waters Edge, #117, Lake Dallas, Tx. 75065 | 3 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Lynda Drum, Trustee, 10817 Ridge Springs, Dallas, Tx. 75218                        | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Malcolm Johnson, Trustee, 4125 Staten Island, Plano, Tx. 75024                     | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Marvin Overstreet, Trustee, 201 Tanner Creek, Sunnyvale, Tx. 75182                 | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Cecelia Bingham, Trustee, 924 Tiffany, Mesquite, Tx. 75149                         | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Fred Cawyer, Trustee, 2501 Harborview Blvd, Rowlett, Tx. 75088                     | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Rob Stevens, Trustee, 4205 Nasmyth, Plano, Tx. 75093                               | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |
| Beng Chuan Tan, Trustee, 347 Pasir Panjang Rd, Singapore, 118688                   | 2 hrs.                                         | 0                                                                          | 0                                                                                       | 0                                          |

**Part V Other Information** (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V ☐

|                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Yes                      | No                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-------------------------------------|
| <b>33</b> Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O . . . . .                                                                                                                                                                                                                                                                | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>34</b> Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions) . . . . .                                                                                                                                                                         | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>35a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)? . . . . .                                                                                                                                                                                                                                              | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>b</b> If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O . . . . .                                                                                                                                                                                                                                                                                                          | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>c</b> Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III . . . . .                                                                                                                                                                                                                    | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>36</b> Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N . . . . .                                                                                                                                                                                                                                                  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>37a</b> Enter amount of political expenditures, direct or indirect, as described in the instructions ► <b>37a</b> 0                                                                                                                                                                                                                                                                                                                                 | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>b</b> Did the organization file <b>Form 1120-POL</b> for this year? . . . . .                                                                                                                                                                                                                                                                                                                                                                       | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>38a</b> Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return? . . . . .                                                                                                                                                                                                      | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>b</b> If "Yes," complete Schedule L, Part II and enter the total amount involved . . . . .                                                                                                                                                                                                                                                                                                                                                          | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>39</b> Section 501(c)(7) organizations. Enter: . . . . .                                                                                                                                                                                                                                                                                                                                                                                            | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>a</b> Initiation fees and capital contributions included on line 9 . . . . .                                                                                                                                                                                                                                                                                                                                                                        | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>b</b> Gross receipts, included on line 9, for public use of club facilities . . . . .                                                                                                                                                                                                                                                                                                                                                               | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>40a</b> Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ► 0 ; section 4912 ► 0 ; section 4955 ► 0                                                                                                                                                                                                                                                                              | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>b</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I . . . . .                                                                                                 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>c</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 . . . . .                                                                                                                                                                                                                                        | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>d</b> Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization . . . . .                                                                                                                                                                                                                                                                                                          | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>e</b> All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T . . . . .                                                                                                                                                                                                                                                                            | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>41</b> List the states with which a copy of this return is filed ►                                                                                                                                                                                                                                                                                                                                                                                  |                          |                                     |
| <b>42a</b> The organization's books are in care of ► <b>Al Fannin</b> Telephone no. ► <b>972-772-8645</b><br>Located at ► <b>104 Cascade Valley, Fate, Tx.</b> ZIP + 4 ► <b>75087</b>                                                                                                                                                                                                                                                                  |                          |                                     |
| <b>b</b> At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: ►<br>See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). . . . . | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>c</b> At any time during the calendar year, did the organization maintain an office outside the U.S.? . . . . .<br>If "Yes," enter the name of the foreign country: ►                                                                                                                                                                                                                                                                               | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>43</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of <b>Form 1041</b> —Check here and enter the amount of tax-exempt interest received or accrued during the tax year . . . . .                                                                                                                                                                                                                                      | <input type="checkbox"/> | <input type="checkbox"/>            |
| <b>44a</b> Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ . . . . .                                                                                                                                                                                                                                                                                                | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>b</b> Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ . . . . .                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>c</b> Did the organization receive any payments for indoor tanning services during the year? . . . . .                                                                                                                                                                                                                                                                                                                                              | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>d</b> If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .                                                                                                                                                                                                                                                                                                 | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>45a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .                                                                                                                                                                                                                                                                                                                                           | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| <b>b</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions) . . . . .                                                                                                                                                                                  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

- 46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I . . . . .

|    | Yes | No                                  |
|----|-----|-------------------------------------|
| 46 |     | <input checked="" type="checkbox"/> |

**Part VI Section 501(c)(3) organizations only**

All section 501(c)(3) organizations must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI . . . . . ☐

- 47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II . . . . .

|    | Yes | No                                  |
|----|-----|-------------------------------------|
| 47 |     | <input checked="" type="checkbox"/> |

- 48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . .

|    |  |                                     |
|----|--|-------------------------------------|
| 48 |  | <input checked="" type="checkbox"/> |
|----|--|-------------------------------------|

- 49a Did the organization make any transfers to an exempt non-charitable related organization? . . . . .

|     |  |                                     |
|-----|--|-------------------------------------|
| 49a |  | <input checked="" type="checkbox"/> |
|-----|--|-------------------------------------|

- b If "Yes," was the related organization a section 527 organization? . . . . .

|     |  |                                     |
|-----|--|-------------------------------------|
| 49b |  | <input checked="" type="checkbox"/> |
|-----|--|-------------------------------------|

- 50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

| (a) Name and title of each employee | (b) Average hours per week devoted to position | (c) Reportable compensation (Forms W-2/1099-MISC) | (d) Health benefits, contributions to employee benefit plans, and deferred compensation | (e) Estimated amount of other compensation |
|-------------------------------------|------------------------------------------------|---------------------------------------------------|-----------------------------------------------------------------------------------------|--------------------------------------------|
| NONE                                |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |
|                                     |                                                |                                                   |                                                                                         |                                            |

- f Total number of other employees paid over \$100,000 . . . . . ▶

- 51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

| (a) Name and business address of each independent contractor | (b) Type of service | (c) Compensation |
|--------------------------------------------------------------|---------------------|------------------|
| NONE                                                         |                     |                  |
|                                                              |                     |                  |
|                                                              |                     |                  |
|                                                              |                     |                  |
|                                                              |                     |                  |
|                                                              |                     |                  |
|                                                              |                     |                  |

- d Total number of other independent contractors each receiving over \$100,000 . . . . . ▶

- 52 Did the organization complete Schedule A? **Note.** All section 501(c)(3) organizations must attach a completed Schedule A . . . . . ☒ Yes ☐ No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

*AL FANNIN*  
Signature of officer

Date

AL FANNIN, TREASURER  
Type or print name and title

1/27/15

Paid Preparer Use Only

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN

Firm's name ▶

Firm's EIN ▶

Firm's address ▶

Phone no

May the IRS discuss this return with the preparer shown above? See instructions . . . . .

☒ Yes ☐ No

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

**2014**

**Open to Public  
Inspection**

Name of the organization

Employer identification number

NewLife Behavior International

20-8856240

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 ☒ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations \_\_\_\_\_
- g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization<br>(described on lines 1–9<br>above or IRC section<br>(see instructions)) | (iv) Is the organization<br>listed in your governing<br>document? |    | (v) Amount of monetary<br>support (see<br>instructions) | (vi) Amount of<br>other support (see<br>instructions) |
|------------------------------------|----------|------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|----|---------------------------------------------------------|-------------------------------------------------------|
|                                    |          |                                                                                                      | Yes                                                               | No |                                                         |                                                       |
| (A)                                |          |                                                                                                      |                                                                   |    |                                                         |                                                       |
| (B)                                |          |                                                                                                      |                                                                   |    |                                                         |                                                       |
| (C)                                |          |                                                                                                      |                                                                   |    |                                                         |                                                       |
| (D)                                |          |                                                                                                      |                                                                   |    |                                                         |                                                       |
| (E)                                |          |                                                                                                      |                                                                   |    |                                                         |                                                       |
| <b>Total</b>                       |          |                                                                                                      |                                                                   |    |                                                         |                                                       |

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ►                                                                                                                                                                          | (a) 2010 | (b) 2011 | (c) 2012 | (d) 2013 | (e) 2014 | (f) Total |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . . . .                                                                                                  |          |          |          |          |          |           |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .                                                                                                     |          |          |          |          |          |           |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .                                                                                             |          |          |          |          |          |           |
| <b>4 Total.</b> Add lines 1 through 3 . . . . .                                                                                                                                                                        |          |          |          |          |          |           |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . . |          |          |          |          |          |           |
| <b>6 Public support.</b> Subtract line 5 from line 4.                                                                                                                                                                  |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ►                                                                                                                                                            | (a) 2010 | (b) 2011 | (c) 2012 | (d) 2013 | (e) 2014  | (f) Total                |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|-----------|--------------------------|
| <b>7</b> Amounts from line 4 . . . . .                                                                                                                                                                   |          |          |          |          |           |                          |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . .                                                        |          |          |          |          |           |                          |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on . . . . .                                                                                    |          |          |          |          |           |                          |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .                                                                                      |          |          |          |          |           |                          |
| <b>11 Total support.</b> Add lines 7 through 10                                                                                                                                                          |          |          |          |          |           |                          |
| <b>12</b> Gross receipts from related activities, etc. (see instructions) . . . . .                                                                                                                      |          |          |          |          | <b>12</b> |                          |
| <b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . . |          |          |          |          |           | <input type="checkbox"/> |

**Section C. Computation of Public Support Percentage**

|                                                                                                                                                                                                                                                                                                                                                                                                                      |           |                          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--------------------------|
| <b>14</b> Public support percentage for 2014 (line 6, column (f) divided by line 11, column (f)) . . . . .                                                                                                                                                                                                                                                                                                           | <b>14</b> | %                        |
| <b>15</b> Public support percentage from 2013 Schedule A, Part II, line 14 . . . . .                                                                                                                                                                                                                                                                                                                                 | <b>15</b> | %                        |
| <b>16a 33<sup>1</sup>/<sub>3</sub>% support test—2014.</b> If the organization did not check the box on line 13, and line 14 is 33 <sup>1</sup> / <sub>3</sub> % or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . .                                                                                                                             |           | <input type="checkbox"/> |
| <b>b 33<sup>1</sup>/<sub>3</sub>% support test—2013.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 <sup>1</sup> / <sub>3</sub> % or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization . . . . .                                                                                                                          |           | <input type="checkbox"/> |
| <b>17a 10%-facts-and-circumstances test—2014.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . .    |           | <input type="checkbox"/> |
| <b>b 10%-facts-and-circumstances test—2013.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . |           | <input type="checkbox"/> |
| <b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . .                                                                                                                                                                                                                                                               |           | <input type="checkbox"/> |

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ►                                                                                                                                     | (a) 2010      | (b) 2011      | (c) 2012      | (d) 2013      | (e) 2014      | (f) Total     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")                                                                        | <b>90150</b>  | <b>41545</b>  | <b>97230</b>  | <b>191378</b> | <b>69132</b>  | <b>489435</b> |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | <b>27948</b>  | <b>59700</b>  | <b>38490</b>  | <b>50808</b>  | <b>85559</b>  | <b>262505</b> |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513                                                                             |               |               |               |               |               |               |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                          |               |               |               |               |               |               |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge                                                                  |               |               |               |               |               |               |
| <b>6 Total.</b> Add lines 1 through 5                                                                                                                                             | <b>118098</b> | <b>101245</b> | <b>135720</b> | <b>242186</b> | <b>154691</b> | <b>751940</b> |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons                                                                                                |               |               |               |               |               |               |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |               |               |               |               |               |               |
| <b>c</b> Add lines 7a and 7b                                                                                                                                                      |               |               |               |               |               |               |
| <b>8 Public support</b> (Subtract line 7c from line 6.)                                                                                                                           |               |               |               |               |               | <b>751940</b> |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ►                                                                                                                                                                             | (a) 2010      | (b) 2011      | (c) 2012      | (d) 2013      | (e) 2014      | (f) Total     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>9</b> Amounts from line 6                                                                                                                                                                                              | <b>118098</b> | <b>101245</b> | <b>135720</b> | <b>242186</b> | <b>154691</b> | <b>751940</b> |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                                                                 | <b>202</b>    | <b>338</b>    | <b>190</b>    | <b>279</b>    | <b>464</b>    | <b>1473</b>   |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                                                                                                          |               |               |               |               |               |               |
| <b>c</b> Add lines 10a and 10b                                                                                                                                                                                            | <b>202</b>    | <b>338</b>    | <b>190</b>    | <b>279</b>    | <b>464</b>    | <b>1473</b>   |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                                                                                     |               |               |               |               |               |               |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)                                                                                                                 |               |               |               |               |               |               |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)                                                                                                                                                                  | <b>118300</b> | <b>101583</b> | <b>135910</b> | <b>242465</b> | <b>155155</b> | <b>753413</b> |
| <b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> ► <input type="checkbox"/> |               |               |               |               |               |               |

**Section C. Computation of Public Support Percentage**

|                                                                                                  |           |               |
|--------------------------------------------------------------------------------------------------|-----------|---------------|
| <b>15</b> Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f)) | <b>15</b> | <b>99.2 %</b> |
| <b>16</b> Public support percentage from 2013 Schedule A, Part III, line 15                      | <b>16</b> | <b>99.3 %</b> |

**Section D. Computation of Investment Income Percentage**

|                                                                                                                                                                                                                                                                                                                          |           |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------|
| <b>17</b> Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))                                                                                                                                                                                                                    | <b>17</b> | <b>.2 %</b> |
| <b>18</b> Investment income percentage from 2013 Schedule A, Part III, line 17                                                                                                                                                                                                                                           | <b>18</b> | <b>.3 %</b> |
| <b>19a 33 1/3% support tests—2014.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization ► <input checked="" type="checkbox"/>         |           |             |
| <b>b 33 1/3% support tests—2013.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization ► <input checked="" type="checkbox"/> |           |             |
| <b>20 Private foundation.</b> If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ► <input type="checkbox"/>                                                                                                                                                            |           |             |

**Part VI** **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions.)

Area for supplemental information with horizontal dashed lines.

**SCHEDULE G  
(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

**2014**

Open to Public  
Inspection

Name of the organization

NewLife Behavior International

Employer identification number

20-8856240

**Part I**

**Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- |                                                                               |                                                                                    |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>a</b> <input checked="" type="checkbox"/> Mail solicitations               | <b>e</b> <input checked="" type="checkbox"/> Solicitation of non-government grants |
| <b>b</b> <input checked="" type="checkbox"/> Internet and email solicitations | <b>f</b> <input type="checkbox"/> Solicitation of government grants                |
| <b>c</b> <input checked="" type="checkbox"/> Phone solicitations              | <b>g</b> <input checked="" type="checkbox"/> Special fundraising events            |
| <b>d</b> <input checked="" type="checkbox"/> In-person solicitations          |                                                                                    |
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☒ No
- b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

| (i) Name and address of individual<br>or entity (fundraiser) | (ii) Activity | (iii) Did fundraiser have<br>custody or control of<br>contributions? |    | (iv) Gross receipts<br>from activity | (v) Amount paid to<br>(or retained by)<br>fundraiser listed in<br>col (i) | (vi) Amount paid to<br>(or retained by)<br>organization |
|--------------------------------------------------------------|---------------|----------------------------------------------------------------------|----|--------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------|
|                                                              |               | Yes                                                                  | No |                                      |                                                                           |                                                         |
| 1                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 2                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 3                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 4                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 5                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 6                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 7                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 8                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 9                                                            |               |                                                                      |    |                                      |                                                                           |                                                         |
| 10                                                           |               |                                                                      |    |                                      |                                                                           |                                                         |
| <b>Total</b> . . . . . ▶                                     |               |                                                                      |    |                                      |                                                                           |                                                         |

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

**Part II Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

|                 |                                                                                    | (a) Event #1<br><u>Golf Tournament</u><br>(event type) | (b) Event #2<br><u>Dinner</u><br>(event type) | (c) Other events<br>(total number) | (d) Total events<br>(add col (a) through<br>col (c)) |
|-----------------|------------------------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------|------------------------------------|------------------------------------------------------|
|                 |                                                                                    |                                                        |                                               |                                    |                                                      |
| Revenue         | <b>1</b> Gross receipts . . . . .                                                  | <b>36222</b>                                           | <b>49336</b>                                  |                                    | <b>85558</b>                                         |
|                 | <b>2</b> Less: Contributions . . . . .                                             |                                                        |                                               |                                    |                                                      |
|                 | <b>3</b> Gross income (line 1 minus<br>line 2) . . . . .                           | <b>36222</b>                                           | <b>49336</b>                                  |                                    | <b>85558</b>                                         |
| Direct Expenses | <b>4</b> Cash prizes . . . . .                                                     |                                                        |                                               |                                    |                                                      |
|                 | <b>5</b> Noncash prizes . . . . .                                                  | <b>9210</b>                                            |                                               |                                    | <b>9210</b>                                          |
|                 | <b>6</b> Rent/facility costs . . . . .                                             | <b>3761</b>                                            | <b>185</b>                                    |                                    | <b>3946</b>                                          |
|                 | <b>7</b> Food and beverages . . . . .                                              | <b>1806</b>                                            | <b>3592</b>                                   |                                    | <b>5398</b>                                          |
|                 | <b>8</b> Entertainment . . . . .                                                   |                                                        | <b>1660</b>                                   |                                    | <b>1660</b>                                          |
|                 | <b>9</b> Other direct expenses . . . . .                                           | <b>680</b>                                             | <b>1129</b>                                   |                                    | <b>1809</b>                                          |
|                 | <b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶  |                                                        |                                               |                                    | <b>22023</b>                                         |
|                 | <b>11</b> Net income summary. Subtract line 10 from line 3, column (d) . . . . . ▶ |                                                        |                                               |                                    | <b>63535</b>                                         |

**Part III Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

|                 |                                                                                         | (a) Bingo                                                           | (b) Pull tabs/instant<br>bingo/progressive bingo                    | (c) Other gaming                                                    | (d) Total gaming (add<br>col (a) through col (c)) |
|-----------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------|
|                 |                                                                                         |                                                                     |                                                                     |                                                                     |                                                   |
| Revenue         | <b>1</b> Gross revenue . . . . .                                                        |                                                                     |                                                                     |                                                                     |                                                   |
|                 | <b>2</b> Cash prizes . . . . .                                                          |                                                                     |                                                                     |                                                                     |                                                   |
| Direct Expenses | <b>3</b> Noncash prizes . . . . .                                                       |                                                                     |                                                                     |                                                                     |                                                   |
|                 | <b>4</b> Rent/facility costs . . . . .                                                  |                                                                     |                                                                     |                                                                     |                                                   |
|                 | <b>5</b> Other direct expenses . . . . .                                                |                                                                     |                                                                     |                                                                     |                                                   |
|                 | <b>6</b> Volunteer labor . . . . .                                                      | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No | <input type="checkbox"/> Yes _____ %<br><input type="checkbox"/> No |                                                   |
|                 | <b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶        |                                                                     |                                                                     |                                                                     |                                                   |
|                 | <b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . . ▶ |                                                                     |                                                                     |                                                                     |                                                   |

**9** Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? . . . . . ☐ Yes ☐ No

**b** If "No," explain: \_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☐ No

**b** If "Yes," explain: \_\_\_\_\_

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.**

▶ **Attach to Form 990 or 990-EZ.**

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No 1545-0047

2014

**Open to Public Inspection**

**NewLife Behavior International**

Employer identification number

**20-8856240**

Form 990EZ- Part 1, Expenses, Line 16, Other Expenses - The total of Other Expenses includes funds used for administrative costs, fund raising activities in general, travel and support for trainers in various countries, and the president's travel costs to seminars and conferences in the US and abroad.