

Form **990**
 Department of the Treasury
 Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)
 The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047
2012
Open to Public Inspection

A For the 2012 calendar year, or tax year beginning 10-01-2012, 2012, and ending 09-30-2013

B Check if applicable:
 Address change
 Name change
 Initial return
 Terminated
 Amended return
 Application pending

C Name of organization: GIRL SCOUTS OF GREATER LOS ANGELES
 Doing Business As: GSGLA
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite: 801 S GRAND AVENUE NO 300
 City or town, state or country, and ZIP + 4: LOS ANGELES, CA 900174621

D Employer identification number: 95-1644033
E Telephone number: (213) 213-0510
G Gross receipts \$ 30,235,387

F Name and address of principal officer: ELISABETH L LUTTGENS, 801 S GRAND AVENUE NO 300, LOS ANGELES, CA 900174621

H(a) Is this a group return for affiliates? Yes No
H(b) Are all affiliates included? Yes No
 If "No," attach a list (see instructions)
H(c) Group exemption number

I Tax-exempt status: 501(c)(3) 501(c) () (Insert no) 4947(a)(1) or 527

J Website: WWW.GIRLSCOUTSLA.ORG

K Form of organization: Corporation Trust Association Other
L Year of formation: 1958 **M** State of legal domicile: CA

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities GIRL SCOUTING BUILDS GIRLS OF COURAGE CONFIDENCE & CHARACTER, WHO MAKE THE WORLD A BETTER PLACE		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	23
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	23
	5 Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	256
	6 Total number of volunteers (estimate if necessary)	6	23,111
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	15,625
b Net unrelated business taxable income from Form 990-T, line 34	7b	-1,197	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	1,613,871	1,823,151
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,214,896	1,296,715
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	235,397	979,768
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,448,964	11,386,801
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	15,513,128	15,486,435
	14 Benefits paid to or for members (Part IX, column (A), line 4)	182,370	178,420
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0	0
	16a Professional fundraising fees (Part IX, column (A), line 11e)	9,398,950	9,797,418
	b Total fundraising expenses (Part IX, column (D), line 25) 583,472	0	0
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	6,228,393	6,198,257
	18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	15,809,713	16,174,095
19 Revenue less expenses Subtract line 18 from line 12	-296,585	-687,660	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	25,021,886	23,299,390
	22 Net assets or fund balances Subtract line 21 from line 20	3,835,894	3,111,853

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here
 Signature of officer: *****
 Date: 2014-05-08
 ELISABETH L LUTTGENS CEO
 Type or print name and title

Paid Preparer Use Only
 Pnnt/Type preparer's name: LIOR TEMKIN
 Preparer's signature: _____
 Date: 2014-05-08
 Check if self-employed
 PTIN: P00748170
 Firm's name: SINGERLEWAK LLP
 Firm's EIN: 95-2302617
 Firm's address: 10960 WILSHIRE BLVD STE 700
 Phone no: (310) 477-3924
 LOS ANGELES, CA 900243783

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

- 1** Briefly describe the organization's mission
 AS THE LARGEST GIRL-SERVING NONPROFIT IN SOUTHERN CALIFORNIA, GSGLA BUILDS GIRLS OF COURAGE, CONFIDENCE, & CHARACTER, WHO MAKE THE WORLD A BETTER PLACE (SEE CONTINUATION ON SCHEDULE O)
- 2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No
 If "Yes," describe these new services on Schedule O
- 3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No
 If "Yes," describe these changes on Schedule O
- 4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 8,501,445 including grants of \$ 70,245) (Revenue \$ 12,550,173)
 SIX PROGRAMS GIRL SCOUT PROGRAMS PROVIDE EXPERIENCE IN LEADERSHIP DEVELOPMENT, LIFE SKILLS AND COMMUNITY SERVICE THEY ARE GIRL-LED, COOPERATIVE AND INTERACTIVE, AND EACH FALLS UNDER ONE OF SIX AREAS LEADERSHIP, SCIENCE, TECHNOLOGY, ENGINEERING & MATH (STEM), BUSINESS & FINANCIAL LITERACY, ENVIRONMENT & OUTDOOR ADVENTURE, ARTS & CULTURE, AND WELLNESS & HEALTHY LIVING LEADERSHIP - A CORNER STONE OF GIRL SCOUTS IS LEADERSHIP DEVELOPMENT DISCOVER+CONNECT+TAKE ACTION=LEADERSHIP IN GIRL SCOUTS, GIRLS DISCOVER AND LEARN SKILLS WHILE EXPLORING THEIR INTERESTS AND CONNECTING WITH OTHERS IN ORDER TO TAKE ACTION TO MAKE THE WORLD A BETTER PLACE (SEE CONTINUATION ON SCHEDULE O)THE HIGHEST ACHIEVEMENT IN GIRLS SCOUTS IS THE GOLD AWARD THE GOLD AWARD IS A TWO YEAR UNDERTAKING AND REQUIRES A HIGH SCHOOL GIRL SCOUT TO COMPLETE LEADERSHIP TRAINING, DEVELOP A LARGE-SCALE "TAKE ACTION" PROJECT THAT HAS LASTING IMPACT, AND DEDICATE A MINIMUM OF 80 HOURS TO PLANNING AND IMPLEMENTATION WHILE MANAGING THE PROJECT AND THE VOLUNTEERS LEADERSHIP EXCELLENCE IS ALSO REFLECTED IN THE SILVER AWARD FOR CADETTES (GIRLS IN MIDDLE SCHOOL) AND THE BRONZE AWARD FOR JUNIORS (GIRLS IN 4-5 GRADES) SCIENCE, TECHNOLOGY, ENGINEERING, MATH (STEM) - GIRL SCOUTS HAS A STRONG HISTORY OF DEVELOPING PIONEERS IN STEM FIELDS MANY OF OUR GIRLS ARE PART OF AWARD WINNING GSGLA ROBOTICS TEAMS, WHERE GIRLS BUILD THEIR COMFORT LEVEL AND MASTERY OF SCIENCE AND TECHNOLOGY WHILE ENGAGING WITH OTHER GIRLS TO UNDERSTAND TEAM DYNAMICS IN AN ALL-GIRL ENVIRONMENT, GIRL SCOUTS ENCOURAGES GIRLS TO OPEN THEIR MINDS AND INTERESTS TO FIELDS STEREOTYPICALLY UNDERREPRESENTED BY WOMEN THROUGH OPPORTUNITIES SUCH AS LEARNING ABOUT FORENSIC SCIENCE, ROCKETRY OR PRODUCT ENGINEERING, GSGLA ENCOURAGES GIRLS TO EXPLORE, ENJOY AND EXPERIENCE STEM IN A SUPPORTIVE AND FUN ENVIRONMENT BUSINESS & FINANCIAL LITERACY - GIRL-LED PROGRAMS, SUCH AS THE GIRL SCOUT COOKIE PROGRAM AND FALL PRODUCT PROGRAM, HELP GIRLS BUILD CONFIDENCE WHILE LEARNING BUSINESS AND MARKETING SKILLS, GOAL-SETTING, DECISION MAKING, MONEY MANAGEMENT, CUSTOMER SERVICE AND BUSINESS ETHICS BY PARTICIPATING IN MONEY-EARNING PROJECTS, GIRLS BUILD REAL-WORLD SKILLS THAT ALSO BENEFIT THEIR TROOP/GROUP, COUNCIL AND COMMUNITY THESE FINANCIAL EDUCATION PROGRAMS HELP GIRLS GAIN THE CONFIDENCE TO ULTIMATELY TAKE CONTROL OF THEIR OWN FINANCIAL FUTURES ENVIRONMENT & OUTDOOR ADVENTURE - GIRL SCOUTS TEACH GIRLS AN APPRECIATION OF THE EARTH AND A PHILOSOPHY OF SOCIAL RESPONSIBILITY THROUGH ENVIRONMENTALLY FOCUSED PROJECTS AND OUTDOOR FUN AT CAMP OUTDOOR ACTIVITIES AND CAMPING ALSO BUILDS A GIRL'S SELF ESTEEM AND CONFIDENCE BY EXPOSING HER TO NEW ENVIRONMENTS AND ACTIVITIES IN A WORLD WHERE ENVIRONMENTAL ISSUES ARE GROWING AND THE NATURAL OUTDOORS ARE SHRINKING, GSGLA FOCUSES ON INSPIRING GIRLS OF ALL AGES AND BACKGROUNDS TO EMBRACE THEIR SURROUNDINGS AND PROTECT THE WORLD TO MAKE IT A BETTER PLACE CAMP ADVENTURES VARY FROM NATURE HIKES AND HORSEBACK RIDING IN THE MOUNTAINS TO SAILING AND SURFING ON THE COAST, AND OUR "GREEN" INITIATIVES HAVE SPARKED HUNDREDS OF IMPACTFUL GIRL SCOUT SERVICE PROJECTS ARTS & CULTURE - GIRL SCOUTING OPENS UP THE WORLD TO GIRLS AND HELPS THEM EXPLORE THEIR CREATIVITY FROM THEATER AND DANCE TO LEARNING ABOUT TRADITIONS AND CUSTOMS FROM OTHER HEMISPHERES, GIRL SCOUTS EXPANDS GIRLS' EXPOSURE TO, AWARENESS OF AND APPRECIATION FOR A WIDE VARIETY OF ARTISTIC EXPRESSIONS AND DIVERSE CULTURES DESTINATIONS IS A POPULAR EXPERIENCE FOR OLDER GIRLS WHO WANT TO EXPERIENCE LIFE IN OTHER PARTS OF THE WORLD GSGLA IS OPENING GIRLS' UNDERSTANDING OF THE WORLD, AS WELL AS, RESPONDING TO INCREASED DEMANDS FOR ARTS PROGRAMS WELLNESS & HEALTHY LIVING - GIRL SCOUTS HELPS GIRLS BUILD SKILLS, KNOWLEDGE AND BEHAVIORS THAT GIRLS NEED FOR HEALTHFUL LIVING-MIND, BODY AND SPIRIT KNOWING THAT AT TIMES GIRLS STRUGGLE WITH POOR BODY IMAGE AND LOW SELF-ESTEEM, GIRL SCOUTS OFFERS INNOVATIVE PROGRAMS IN HEALTH AND WELL-BEING TO INSTILL POSITIVE HEALTH CHOICES AND ENCOURAGE PHYSICAL AND EMOTIONAL CONFIDENCE GSGLA PROGRAMS ENCOURAGE FITNESS, ANTI-BULLYING, A POSITIVE SELF-IMAGE, SUPPORTIVE RELATIONSHIPS AND AN OVERALL HEALTHY LIFESTYLE

4b (Code) (Expenses \$ 3,273,368 including grants of \$ 108,175) (Revenue \$)
 MEMBERSHIP AS PART OF OUR 5-YEAR STRATEGIC PLAN, INCREASING GIRL AND VOLUNTEER MEMBERSHIP IS A TOP PRIORITY, AND PROVIDING AFTERSCHOOL AND OUTREACH PROGRAMS IN UNDERSERVED NEIGHBORHOODS ARE CRITICAL TO THIS PRIORITY AND TO OUR COMMUNITY GSGLA DEVELOPED GIRL PROGRAMS AND VOLUNTEER TRAINING TO BEST MATCH THE NEEDS OF THE COMMUNITY AND AGE LEVEL OF THE GIRLS AND WHILE CONTINUING TO ENHANCE PROGRAMS AND SERVICES THROUGHOUT GREATER LOS ANGELES, GSGLA IS FOCUSING MORE AND MORE ATTENTION ON UNDERSERVED COMMUNITIES LAST YEAR GSGLA PROVIDED 6,000+ UNDERSERVED GIRLS, THROUGHOUT THE DIVERSE COMMUNITIES OF LOS ANGELES, A SAFE ENVIRONMENT WITH POSITIVE ROLE MODELS WHERE THEY WERE ENCOURAGED TO EXPLORE AND EXCEL (SEE CONTINUATION ON SCHEDULE O)THESE PROGRAMS TOOK PLACE AT TITLE I SCHOOLS, LOCAL COMMUNITY CENTERS AND PUBLIC & TRANSITIONAL HOUSING FACILITIES IN ADDITION, GSGLA ALSO PROVIDED FINANCIAL ASSISTANCE TO ABOUT 6,000 LOW-INCOME GIRLS IN TROOPS TO HELP OFFSET COSTS FOR PROGRAM ACTIVITIES, CAMP, AND MEMBERSHIP FEES THIS ASSISTANCE ALLOWED UNDERSERVED GIRLS TO PARTICIPATE IN ENRICHING EXPERIENCES THAT ARE AGE-APPROPRIATE AND HELP DEVELOP LIFE SKILLS AND LEADERSHIP WHILE FOCUSED ON ENHANCING THEIR VALUES, SELF-ESTEEM, CONFIDENCE, AND INDIVIDUALITY AT THE SAME TIME, VOLUNTEER RECRUITMENT WAS ENHANCED BY COLLABORATING AND COORDINATING WITH LOCAL COMMUNITY ORGANIZATIONS AND CENTERS TO ENSURE GIRL SCOUTING BECAME AN INTEGRAL AND CONSISTENT PART OF THE COMMUNITY

4c (Code) (Expenses \$ 1,571,495 including grants of \$) (Revenue \$ 32,399)
 VOLUNTEER DEVELOPMENT WITH OVER 23,000 REGISTERED ADULT MEMBERS, VOLUNTEER DEVELOPMENT IS CRITICAL TO THE GIRL SCOUT MISSION BECAUSE VOLUNTEERS DELIVER THE VAST MAJORITY OF PROGRAMMING FOR OVER 40,000 GIRL SCOUTS A DIVERSE GROUP OF WOMEN AND MEN, INCLUDING GIRL SCOUT ALUMNAE, PROFESSIONALS, COLLEGE STUDENTS, RETIREES, AND PARENTS GIRL SCOUT VOLUNTEERS GO THROUGH VARIOUS TRAININGS IN ORDER TO BE EQUIPPED TO TEACH AND TRAIN GIRLS OR OTHER VOLUNTEERS AT THE TROOP, SERVICE UNIT, REGION OR COUNCIL LEVEL THESE TRAININGS, OFFERED MONTHLY, QUARTERLY OR ANNUALLY BASED ON THE SUBJECT, ARE DELIVERED BY STAFF OR QUALIFIED VOLUNTEERS EITHER IN PERSON OR ON WEBINARS SOME OF THE TOPICS INCLUDE INTRODUCTION TO GIRL SCOUTS AND SPECIFICALLY GSGLA,(SEE CONTINUATION ON SCHEDULE O)TROOP LEADER TRAINING (ALL AGE LEVELS K-12),OUTDOOR TROOP CAMPING, ALL ASPECTS OF THE COOKIE PROGRAM TRAINING, SERVICE UNIT MANAGER TRAINING, ADULT EDUCATOR TRAINING, SPECIAL EVENT TRAINING, FIRST AID AND CPR FOR ADULT AND CHILD VOLUNTEER DEVELOPMENT RECRUITS VOLUNTEERS, PROVIDES CUSTOMER ASSISTANCE, INTERVIEWS AND ASSESSES FIT WITH POSITION, MONITORS CRIMINAL BACKGROUND CHECKS, AND EVALUATES AND RECOGNIZES ACHIEVEMENTS OF VOLUNTEERS

4d Other program services (Describe in Schedule O)
 (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 13,346,308

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> <input checked="" type="checkbox"/>	Yes	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? <input checked="" type="checkbox"/>	Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> <input checked="" type="checkbox"/>		No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> <input checked="" type="checkbox"/>		No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> <input checked="" type="checkbox"/>		No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> <input checked="" type="checkbox"/>		No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> <input checked="" type="checkbox"/>	Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> <input checked="" type="checkbox"/>	Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> <input checked="" type="checkbox"/>		No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> <input checked="" type="checkbox"/>		No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> <input checked="" type="checkbox"/>		No
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> <input checked="" type="checkbox"/>	Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> <input checked="" type="checkbox"/>	Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i> <input checked="" type="checkbox"/>	Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i> <input checked="" type="checkbox"/>		No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		No
14a Did the organization maintain an office, employees, or agents outside of the United States?		No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Parts II and IV</i>		No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Parts III and IV</i>		No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>		No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		No
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

Part IV Checklist of Required Schedules *(continued)*

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	Yes	
3b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		No
b	If "Yes," enter the name of the foreign country <input type="text"/> See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		No
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		No
5c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		No
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		No
7b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		No
7d	If "Yes," indicate the number of Forms 8282 filed during the year		
7e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		No
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		No
7g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
7h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the organization make any taxable distributions under section 4966?		
9b	Did the organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter		
10a	Initiation fees and capital contributions included on Part VIII, line 12		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter		
11a	Gross income from members or shareholders		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
13a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		
13b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
13c	Enter the amount of reserves on hand		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		No
14b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year (23); 1b Enter the number of voting members included in line 1a, above, who are independent (23); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (No); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? (No); 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? (Yes); 5 Did the organization become aware during the year of a significant diversion of the organization's assets? (Yes); 6 Did the organization have members or stockholders? (Yes); 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? (Yes); 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? (Yes); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a The governing body? (Yes); 8b Each committee with authority to act on behalf of the governing body? (Yes); 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O (No).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? (Yes); 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? (Yes); 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? (Yes); 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 (Yes); 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (Yes); 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done (Yes); 13 Did the organization have a written whistleblower policy? (Yes); 14 Did the organization have a written document retention and destruction policy? (Yes); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a The organization's CEO, Executive Director, or top management official (Yes); 15b Other officers or key employees of the organization (Yes); 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (No); 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed CA
18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply: [] Own website [] Another's website [X] Upon request [X] Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: CONNIE HANSTEDT 801 S GRAND AVENUE SUITE 300 LOS ANGELES, CA (213) 213-0150

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns 1a _____					
	b Membership dues 1b _____					
	c Fundraising events 1c _____					
	d Related organizations 1d _____					
	e Government grants (contributions) 1e _____ 700					
	f All other contributions, gifts, grants, and similar amounts not included above 1f _____ 1,822,451					
	g Noncash contributions included in lines 1a-1f \$ _____ 245,508					
	h Total. Add lines 1a-1f ▶		1,823,151			
Program Service Revenue	2a PROGRAM FEES _____ Business Code 900099	1,296,715	1,296,715			
	b _____					
	c _____					
	d _____					
	e _____					
	f All other program service revenue					
	g Total. Add lines 2a-2f ▶		1,296,715			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶	268,610			268,610	
	4 Income from investment of tax-exempt bond proceeds ▶					
	5 Royalties ▶					
	6a Gross rents	(i) Real 83,201				
		(ii) Personal 3,194				
		b Less rental expenses 0				
		c Rental income or (loss) 83,201 3,194				
	d Net rental income or (loss) ▶		86,395		15,625	70,770
	7a Gross amount from sales of assets other than inventory	(i) Securities 5,744,518				
		(ii) Other 4,305				
		b Less cost or other basis and sales expenses 5,037,665 0				
		c Gain or (loss) 706,853 4,305				
	d Net gain or (loss) ▶		711,158			711,158
	8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 a _____					
	b Less direct expenses b _____					
c Net income or (loss) from fundraising events ▶						
9a Gross income from gaming activities See Part IV, line 19 a _____						
	b Less direct expenses b _____					
	c Net income or (loss) from gaming activities ▶					
10a Gross sales of inventory, less returns and allowances a _____ 20,997,144						
	b Less cost of goods sold b _____ 9,711,287					
	c Net income or (loss) from sales of inventory ▶		11,285,857	11,285,857		
Miscellaneous Revenue _____ Business Code _____						
11a OTHER INCOME _____ 900099	11,861			11,861		
b INSURANCE CLAIMS _____ 900099	2,688			2,688		
c _____						
d All other revenue						
e Total. Add lines 11a-11d ▶		14,549				
12 Total revenue. See Instructions ▶		15,486,435	12,582,572	15,625	1,065,087	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	178,420	178,420		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	418,147	358,133	44,019	15,995
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	7,414,213	6,350,106	780,500	283,607
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	461,892	395,600	48,624	17,668
9	Other employee benefits	918,012	786,256	96,640	35,116
10	Payroll taxes	585,154	501,171	61,600	22,383
11	Fees for services (non-employees)				
a	Management	31,200	22,369	8,314	517
b	Legal	21,927	15,721	5,843	363
c	Accounting	58,400	41,870	15,562	968
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	67,115		67,115	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	405,415	290,665	108,032	6,718
12	Advertising and promotion	230,581	169,312	9,243	52,026
13	Office expenses	211,464	119,003	75,381	17,080
14	Information technology	419,545	307,348	103,392	8,805
15	Royalties				
16	Occupancy	1,369,600	1,123,930	186,155	59,515
17	Travel	263,537	246,628	14,467	2,442
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	24,808	14,928	9,007	873
20	Interest	20,575	10,265	9,785	525
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	930,466	763,348	137,909	29,209
23	Insurance	543,450	419,920	109,070	14,460
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	SUPPLIES	1,093,527	1,093,527		
b	DIVERSION OF ASSETS	329,090		329,090	
c	POSTAGE & SHIPPING	49,301	39,441	3,253	6,607
d					
e	All other expenses	128,256	98,347	21,314	8,595
25	Total functional expenses. Add lines 1 through 24e	16,174,095	13,346,308	2,244,315	583,472
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response to any question in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	1,729,912	1	2,002,763
	2 Savings and temporary cash investments	2,365,180	2	322,361
	3 Pledges and grants receivable, net	415,255	3	383,373
	4 Accounts receivable, net	117,948	4	81,998
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	478,962	8	338,444
	9 Prepaid expenses and deferred charges	457,745	9	357,790
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	16,784,570		
	b Less accumulated depreciation	7,642,805		
	11 Investments—publicly traded securities	9,262,971	10c	9,141,765
	12 Investments—other securities See Part IV, line 11	9,646,300	11	10,233,918
	13 Investments—program-related See Part IV, line 11		12	
	14 Intangible assets		13	
	15 Other assets See Part IV, line 11	547,613	14	
16 Total assets. Add lines 1 through 15 (must equal line 34)	25,021,886	15	436,978	
		16	23,299,390	
Liabilities	17 Accounts payable and accrued expenses	1,857,796	17	1,025,709
	18 Grants payable		18	
	19 Deferred revenue	301,034	19	168,797
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D	58,586	21	91,876
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	1,618,478	25	1,825,471
	26 Total liabilities. Add lines 17 through 25	3,835,894	26	3,111,853
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	20,430,929	27	19,105,786
	28 Temporarily restricted net assets	613,497	28	940,185
	29 Permanently restricted net assets	141,566	29	141,566
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	21,185,992	33	20,187,537	
34 Total liabilities and net assets/fund balances	25,021,886	34	23,299,390	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	15,486,435
2	Total expenses (must equal Part IX, column (A), line 25)	2	16,174,095
3	Revenue less expenses Subtract line 2 from line 1	3	-687,660
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	21,185,992
5	Net unrealized gains (losses) on investments	5	-310,795
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	20,187,537

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 95-1644033
Name: GIRL SCOUTS OF GREATER LOS ANGELES

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
MELANIE BATISTE DIRECTOR AT LARGE (UNTIL 4/2013)	2 00	X						0	0	0
DAVID BATTAGLIA DIRECTOR AT LARGE	2 00	X						0	0	0
GABIELLE BULLOCK DIRECTOR AT LARGE	2 00	X						0	0	0
SVETLANA BYKOVA DIRECTOR AT LARGE	2 00	X						0	0	0
BONNIE CLINTON DIRECTOR AT LARGE	2 00	X						0	0	0
PATRICIA CRIDER DIRECTOR AT LARGE	2 00	X						0	0	0
PEGGY EDWARDS DIRECTOR AT LARGE (UNTIL 4/2013)	2 00	X						0	0	0
LINDA BOYD GRIFFEY DIRECTOR AT LARGE	2 00	X						0	0	0
MAXINE HARRIS DIRECTOR AT LARGE	2 00	X						0	0	0
ANTHONY KAUFMAN DIRECTOR AT LARGE	2 00	X						0	0	0
JON LAMOTHE DIRECTOR AT LARGE	2 00	X						0	0	0
VINCENT MALCOLM DIRECTOR AT LARGE	2 00	X						0	0	0
GINA MCLEOD DIRECTOR AT LARGE	2 00	X						0	0	0
MICHAEL MULCAHY DIRECTOR AT LARGE	2 00	X						0	0	0
JANIS PENTON DIRECTOR AT LARGE	5 00	X						0	0	0
MARGARET ROSENTHAL DIRECTOR AT LARGE (UNTIL 4/2013)	2 00	X						0	0	0
EVELYNNE SCARBORO DIRECTOR AT LARGE	2 00	X						0	0	0
APRIL SPENCER DIRECTOR AT LARGE	2 00	X						0	0	0
DON RYAN DIRECTOR AT LARGE (UNTIL 7/2013)	2 00	X						0	0	0
JONATHAN E WILLIAMS JR DIRECTOR AT LARGE (UNTIL 4/2013)	5 00	X						0	0	0
FRANK WU DIRECTOR AT LARGE	5 00	X						0	0	0
BETSEY L BREWER CHAIR	10 00	X			X			0	0	0
HAILYN CHEN SECRETARY	5 00	X			X			0	0	0
CHRISTINE JHA CFO(VOLUNTEER)/TREASURER (UNTIL 12/2012)	5 00	X			X			0	0	0
CHET KRONENBERG VICE-CHAIR	5 00	X			X			0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ELSA MACIAS PHD VICE-CHAIR	5 00	X		X				0	0	0
KATHRYN NIELSEN CFO(VOLUNTEER)/TREASURER (FROM 12/2012)	5 00	X		X				0	0	0
LEANNE RODGERS VICE-CHAIR	5 00	X		X				0	0	0
DEBBIE THORPE VICE-CHAIR (UNTIL 4/2013)	5 00	X		X				0	0	0
ELISABETH L LUTTGENS CHIEF EXECUTIVE OFFICER	50 00			X				231,133	0	26,652
CAROL DEDRICH CHIEF EXTERNAL RELATIONS OFFICER	50 00				X			156,291	0	16,215
DAVID COREY DIRECTOR OF RETAIL & PRODUCT SALES	50 00					X		103,971	0	7,905
SHANNON JOHNSTON CHIEF MISSION DELIVERY OFFICER	50 00					X		140,264	0	10,915
SYLVIA ROSENBERGER CHIEF ADMINISTRATIVE OFFICER	50 00					X		127,403	0	23,947
SANDRA SILVA VICE PRESIDENT OF MEMBERSHIP	50 00					X		112,171	0	23,784

SCHEDULE A
(Form 990 or 990EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2012

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Name of the organization

GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II)
- 8 A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III)
- 10 An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h
 a Type I b Type II c Type III - Functionally integrated d Type III - Non-functionally integrated
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
 (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?
 (ii) A family member of a person described in (i) above?
 (iii) A 35% controlled entity of a person described in (i) or (ii) above?
- h Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	761,244	1,055,378	1,642,215	1,613,871	1,823,151	6,895,859
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	761,244	1,055,378	1,642,215	1,613,871	1,823,151	6,895,859
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						609,871
6 Public support. Subtract line 5 from line 4						6,285,988

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	761,244	1,055,378	1,642,215	1,613,871	1,823,151	6,895,859
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	274,357	317,578	334,787	322,739	336,186	1,585,647
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	11,916	821,300	6,600	98,401	14,549	952,766
11 Total support (Add lines 7 through 10)						9,434,272
12 Gross receipts from related activities, etc. (see instructions)					12	102,854,883
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	14	66.630%
15 Public support percentage for 2011 Schedule A, Part II, line 14	15	66.400%
16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input checked="" type="checkbox"/>		
b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18	

- 19a 33 1/3% support tests—2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization
- b 33 1/3% support tests—2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization
- 20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER INCOME 2008 OTHER INCOME 11916 2009 OTHER INCOME 52885
2009 INSURANCE RECOVERY 768415 2010 OTHER INCOME 6600 2011 INSURANCE RECOVERY 95016 2011 OTHER INCOME
3385 2012 INSURANCE RECOVERY 2688 2012 OTHER INCOME 11861

SCHEDULE A, PART IV, SUPPLEMENTAL INFORMATION 2009 INSURANCE RECOVERY LOSS ON JANUARY 8, 2010, THE DINING
HALL AT THE COUNCIL'S CAMP LAKOTA BURNED TO THE GROUND INSURANCE PROCEEDS TOTALING \$810,649 WERE
RECEIVED TOWARD THE RESTORATION AND REPLACEMENT COSTS OF THE CAPITAL ASSET AND PERSONAL PROPERTY THE
INSURANCE RECOVERIES WERE REPORTED NET OF THE LOSS ON THE IMPAIRED CAPITAL ASSET OF \$42,234 AS AN
EXTRAORDINARY GAIN OF \$768,415 FOR THE YEAR ENDED SEPTEMBER 30, 2010 2011 INSURANCE RECOVERY LOSS THIS IS
ATTRIBUTED TO THE COUNCIL FILING INSURANCE CLAIMS RELATED TO DAMAGES AT THEIR CAMP SITES DURING THE 2012
FISCAL YEAR, THE COUNCIL RECEIVED INSURANCE PROCEEDS FOR THE DECEMBER 2011 DAMAGES AT CAMP MARIPOSA OF
\$20,000 GSGLA ALSO RECEIVED \$75,016 IN INSURANCE PROCEEDS TOWARD THE RESTORATION COSTS AT CAMP LAKOTA

SCHEDULE D (Form 990)

OMB No 1545-0047

Supplemental Financial Statements

2012

Open to Public Inspection

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate contributions to (during year), 3 Aggregate grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors...?, 6 Did the organization inform all grantees...?

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

Form with multiple sections: 1 Purpose(s) of conservation easements, 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution..., 3 Number of conservation easements modified..., 4 Number of states where property subject to conservation easement is located..., 5 Does the organization have a written policy..., 6 Staff and volunteer hours..., 7 Amount of expenses..., 8 Does each conservation easement..., 9 In Part XIII, describe how the organization reports...

Table with 2 columns: Held at the End of the Year, 2a Total number of conservation easements, 2b Total acreage restricted by conservation easements, 2c Number of conservation easements on a certified historic structure..., 2d Number of conservation easements included in (c) acquired after 8/17/06...

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

Form with multiple sections: 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report..., 1b If the organization elected, as permitted under SFAS 116 (ASC 958), to report..., 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain...

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	166,078	151,807	144,159	140,816	140,766
b Contributions			25	725	50
c Net investment earnings, gains, and losses	13,173	14,271	7,623	2,618	1,570
d Grants or scholarships					
e Other expenditures for facilities and programs	2,716				1,570
f Administrative expenses					
g End of year balance	176,535	166,078	151,807	144,159	140,816

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

- a** Board designated or quasi-endowment
 - b** Permanent endowment 80.190 %
 - c** Temporarily restricted endowment 19.810 %
- The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	No
(ii) related organizations	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		2,491,074		2,491,074
b Buildings		8,246,069	4,402,300	3,843,769
c Leasehold improvements		951,099	535,733	415,366
d Equipment		1,129,738	987,853	141,885
e Other		3,966,590	1,716,919	2,249,671
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				9,141,765

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	15,108,525
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	-310,795
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	-310,795
3	Subtract line 2e from line 1	3	15,419,320
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	67,115
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	67,115
5	Total revenue Add lines 3 and 4c . (This must equal Form 990, Part I, line 12)	5	15,486,435

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	16,106,980
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	16,106,980
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	67,115
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	67,115
5	Total expenses Add lines 3 and 4c . (This must equal Form 990, Part I, line 18)	5	16,174,095

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
	PART IV, LINE 2B	PART IV, LINE 2B GIRL SCOUT MEMBERSHIP DUES ARE PAID TO GSGLA AS CUSTODIAN FOR GIRL SCOUTS OF THE USA (GSUSA) THESE FUNDS ARE TRANSFERRED 100% TO GSUSA APPROXIMATELY 20% OF TOTAL CUSTODIAL FUNDS ARE HELD FOR LOCAL GIRL SCOUT TROOPS OR GROUPS FOR THEIR USE THE ORGANIZATION HAS CUSTODIAL FUNDS THAT CONSIST PRIMARILY OF MEMBERSHIP FEES COLLECTED THAT WILL BE REMITTED TO GIRL SCOUTS OF THE USA AND OTHER FEES COLLECTED FOR THE FUTURE USE OF MEMBERS AS OF FISCAL YEAR END 09/30/13, THE FUND HAS A BALANCE OF \$91,876
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE INTENDED USES OF THE ORGANIZATION'S ENDOWMENT FUNDS ARE FOR CAMPERSHIPS AND GENERAL USES
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X, LINE 2	THE ORGANIZATION ALSO APPLIES THE PROVISIONS OF FASB ASC TOPIC NO 740, "ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES" ("ASC 740") ASC 740 CLARIFIES FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTERPRISE'S FINANCIAL STATEMENTS IN ACCORDANCE WITH FASB STATEMENTS NO 109, "ACCOUNTING FOR INCOME TAXES," AND PRESCRIBES A RECOGNITION AND MEASUREMENT OF A TAX POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN TO DATE, THE ORGANIZATION HAS NOT RECORDED ANY UNCERTAIN TAX POSITIONS IN ACCORDANCE WITH ASC 740, THE ORGANIZATION RECOGNIZES THE IMPACT OF TAX POSITIONS IN THE FINANCIAL STATEMENTS IF THAT POSITION IS MORE LIKELY THAN NOT TO BE SUSTAINED ON AUDIT, BASED ON THE TECHNICAL MERITS OF THE POSITION DURING THE YEAR ENDED SEPTEMBER 30, 2012 AND 2013, THE ORGANIZATION DID NOT RECOGNIZE ANY AMOUNT IN POTENTIAL INTEREST AND PENALTIES ASSOCIATED WITH UNCERTAIN TAX POSITIONS THE ORGANIZATION'S INCOME TAX RETURNS REMAIN SUBJECT TO EXAMINATION FOR ALL TAX YEARS ENDED ON OR AFTER SEPTEMBER 30, 2008 WITH REGARD TO ALL TAX POSITIONS AND RESULTS REPORTED

Schedule I (Form 990)

OMB No 1545-0047

Grants and Other Assistance to Organizations, Governments and Individuals in the United States
Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
Attach to Form 990

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number 95-1644033

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

Table with 8 columns: (a) Name and address of organization or government, (b) EIN, (c) IRC Code section if applicable, (d) Amount of cash grant, (e) Amount of non-cash assistance, (f) Method of valuation (book, FMV, appraisal, other), (g) Description of non-cash assistance, (h) Purpose of grant or assistance.

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
3 Enter total number of other organizations listed in the line 1 table

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1) PAYMENT OF NATIONAL MEMBERSHIP DUES	9772	108,175	0		
(2) ASSISTANCE FOR CAMP REGISTRATION FEES	255	68,956	0		
(3) ASSISTANCE FOR PROGRAM FEES	10	1,289	0		

Part IV Supplemental Information.

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE MEMBERSHIP AND PROGRAM DEPARTMENTS OF GIRL SCOUTS OF GREATER LOS ANGELES ARE RESPONSIBLE FOR REVIEWING AND APPROVING ALL FINANCIAL AID REQUESTS. APPROVAL IS BASED ON ESTABLISHED FINANCIAL AID CRITERIA. FOR LARGER REQUESTS A COMMITTEE IS INVOLVED. FINANCIAL AID IS GIVEN TO ASSIST GIRLS WHO CANNOT AFFORD EXPENSES ASSOCIATED WITH GIRL SCOUTING, SUCH AS GSUSA MEMBERSHIP DUES OF \$15, PROGRAM ACTIVITIES AND CAMP

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2012

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, question 23.**

▶ **Attach to Form 990. ▶ See separate instructions.**

Department of the Treasury
Internal Revenue Service

Name of the organization
GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Part I Questions Regarding Compensation

- 1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items
- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e g , maid, chauffeur, chef) |

b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

- a** The organization? **5a** No
- b** Any related organization? **5b** No

If "Yes," to line 5a or 5b, describe in Part III

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

- a** The organization? **6a** No
- b** Any related organization? **6b** No

If "Yes," to line 6a or 6b, describe in Part III

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III **7** No

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III **8** No

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? **9**

	Yes	No
1b		
2		
4a		No
4b		No
4c		No
5a		No
5b		No
6a		No
6b		No
7		No
8		No
9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) ELISABETH L LUTTGENS CHIEF EXECUTIVE OFFICER	(i)	231,133	0	4,643	22,009	257,785	0
	(ii)	0	0	0	0	0	0
(2) CAROL DEDRICH CHIEF EXTERNAL RELATIONS OFFICER	(i)	156,291	0	3,015	13,200	172,506	0
	(ii)	0	0	0	0	0	0
(3) SHANNON JOHNSTON CHIEF MISSION DELIVERY OFFICER	(i)	140,264	0	2,513	8,402	151,179	0
	(ii)	0	0	0	0	0	0
(4) SYLVIA ROSENBERG CHIEF ADMINISTRATIVE OFFICER	(i)	127,403	0	2,550	21,397	151,350	0
	(ii)	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No 1545-0047

2012

Open to Public Inspection

▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
▶ Attach to Form 990.**

Department of the Treasury
Internal Revenue Service

Name of the organization
GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number
95-1644033

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	1	245,508	FMV
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ▶ (_____)				
26 Other ▶ (_____)				
27 Other ▶ (_____)				
28 Other ▶ (_____)				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		No
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	Yes	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		No
b If "Yes," describe in Part II		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II		

Part III **Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier

Return Reference

Explanation

Schedule M (Form 990) (2012)

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number

95-1644033

Identifier	Return Reference	Explanation
ORGANIZATION MISSION STATEMENT	FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION	<p>WITH THE HELP OF OVER 23,000 VOLUNTEERS & IN COLLABORATION WITH SCHOOLS & NONPROFIT ORGANIZATIONS, WE SERVE OVER 43,000 GIRLS IN GRADES K-12 GSGLA REACHES GIRLS THROUGHOUT LOS ANGELES COUNTY AND PARTS OF SAN BERNARDINO, VENTURA, AND KERN COUNTIES AND IS ACTIVELY SEEKING VOLUNTEERS TO SUPPORT THE MISSION GSGLA CONNECTS WITH WOMEN WHO GREW UP AS GIRL SCOUTS SO THAT THEY CAN NETWORK WITH OTHER ALUMNAE, SUPPORT THE MISSION AND ALSO BECOME MENTORS AND ROLE MODELS TO GIRLS WHO WILL BE THE NEXT GENERATION OF LEADERS AFTER CELEBRATING 100 YEARS OF SERVICE TO GIRLS, GIRL SCOUTS CONTINUES TO STAY RELEVANT TO THE NEEDS OF SOCIETY BY EMPOWERING GIRLS AND YOUNG WOMEN THE NATIONAL TOGETHER THERE BILLION DOLLAR CAMPAIGN IS DEDICATED TO TRANSFORMING THE LEADERSHIP LANDSCAPE AND BREAKING DOWN THE BARRIERS THAT HINDER GIRLS FROM ACHIEVING SUCCESS GSGLA HELD THE TOGETHER THERE LUNCHEON FOR 800 ATTENDEES IN HONOR AND CELEBRATION OF WOMEN WHO GREW UP AS GIRL SCOUTS AND NOW HOLD INFLUENTIAL LEADERSHIP POSITIONS WHILE INSPIRING 100 OF OUR GOLD AWARD HIGH SCHOOL GIRL SCOUTS (THE NEXT GENERATION OF LEADERS) THE EVENT WAS MORE THAN A LUNCHEON, THE WOMEN AND GIRLS PARTICIPATED IN NETWORKING AND MENTORING SESSIONS, AND THE GIRLS HAD AN OPPORTUNITY TO MEET WITH THREE FEMALE CEO'S FROM SEMPRA ENERGY, SUNAMERICA RETIREMENT MARKETS, AND DINEEQUITY GSGLA ALSO HELD AN EXCITING CAMPOREE FOR OVER 6,000 GIRLS AND ADULTS GIRL SCOUTS PARTICIPATED IN A WEEKEND FULL OF INTERACTIVE, ENGAGING OUTDOOR ACTIVITIES, ENJOYED LIVE EVENING PERFORMANCES FROM AN OUTDOOR STAGE, AND FUN LEARNING OPPORTUNITIES IN EACH OF OUR SIX PROGRAM AREAS FOR MANY THIS WAS THEIR FIRST CAMPING EXPERIENCE WITH THOUSANDS OF OTHER GIRL SCOUTS OUR ANNUAL GOLD AWARD CEREMONY CELEBRATED 298 GOLD AWARD GIRL SCOUTS-THE MOST GIRLS TO EARN THE GOLD AWARD BY ONE COUNCIL IN A YEAR THE GOLD AWARD IS THE HIGHEST HONOR A GIRL CAN ACHIEVE IN GIRL SCOUTING AND IT TAKES HIGH SCHOOL GIRL SCOUTS OVER 80 HOURS OF PROJECT MANAGEMENT, COMMUNITY SERVICE AND LEADERSHIP APPLICATION TO EARN THIS PRESTIGIOUS AWARD FOR A CENTURY GIRL SCOUTS HAS ENGAGED AND INSPIRED GENERATIONS OF LEADERS GSUSA'S TRIED AND PROVEN PROGRAMS HAVE HELPED DEVELOP THE LEADERSHIP SKILLS OF MORE THAN 50 MILLION WOMEN WHO HAVE GONE ON TO SHAPE THE COURSE OF OUR NATION'S HISTORY IN ADDITION TO SHATTERING BARRIERS AND TRANSFORMING CULTURE, WOMEN SUCH AS MADELINE ALBRIGHT, LAURA BUSH, HILARY RODHAM CLINTON, BARBARA WALTERS, AND VERA WANG HAVE PROUDLY WORN THE GIRL SCOUT TREFOIL GSGLA CONTINUES IN THIS GRAND TRADITION, PROVIDING GIRLS AND YOUNG WOMEN WITH THE VALUES, LIFE SKILLS, AND TOOLS THEY NEED TO DISCOVER WHO THEY CAN BE, WHAT THEY CAN DO, AND HOW THEY CAN CHANGE THE WORLD</p>

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 4	RECOGNIZING THE NEED TO BRING GSGLA'S BYLAWS INTO COMPLIANCE WITH RECENT CHANGES IN THE CALIFORNIA CORPORATIONS CODE AND TO CONFORM TO BEST PRACTICES OF A LARGE MEMBER-ORIENTED CORPORATION, GSGLA'S BOARD OF DIRECTORS APPOINTED A BYLAWS TASK FORCE COMPOSED OF BOARD MEMBERS AND VOLUNTEERS TO REVISE THE GIRL SCOUTS OF GREATER LOS ANGELES BYLAWS ORIGINALLY APPROVED ON SEPTEMBER 4, 2008. OVERALL, THE BYLAWS CHANGES FELL INTO THREE CATEGORIES: (1) NON-SUBSTANTIVE/EDITORIAL CHANGES, (2) CHANGES TO ENSURE COMPLIANCE WITH CURRENT CALIFORNIA CORPORATIONS CODE, AND (3) CHANGES TO REFLECT BEST PRACTICES IN GOVERNANCE. THE REVISIONS TO THE BYLAWS DID NOT CHANGE THE GIRL SCOUT PROGRAM OR ANY ASPECT OF ITS DELIVERY TO GIRLS, INCLUDING THE REQUIREMENTS FOR VOLUNTEERS, THE ORGANIZATION OF SERVICE UNITS OR PRODUCT SALES, NOR DID THEY CHANGE THE VOTING RIGHTS OF MEMBERS, WHICH REMAIN ONE MEMBER, ONE VOTE. AT THE ANNUAL MEETING HELD ON APRIL 13, 2013, THE ORGANIZATION'S MEMBERSHIP APPROVED THE AMENDED AND RESTATED BYLAWS OF THE GIRL SCOUTS OF GREATER LOS ANGELES, A CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 5	<p>NATURE, DATE AND AMOUNT OF THE LOSS GIRL SCOUTS OF GREATER LOS ANGELES ("GSGLA") ENCOUNTERED AN EMPLOYEE DISHONESTY MATTER RELATED TO THE FISCAL YEAR ENDED SEPTEMBER 30, 2013 THE ACTIVITY OCCURRED FROM AUGUST 1, 2012 THROUGH OCTOBER 31, 2013 THE TOTAL AMOUNT OF DAMAGES AS OF THE DATE OF THIS FILING IS ESTIMATED AT \$370,000, OF WHICH \$329,090 HAS BEEN RECORDED AS LOSS FROM MISAPPROPRIATION OF ASSETS IN GSGLA'S FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED SEPTEMBER 30, 2013 DESCRIPTION OF THE STEPS THE ORGANIZATION TOOK TO RECOVER THE LOSS ON OCTOBER 18, 2013, IN THE COURSE OF A REVIEW OF MAJOR PROPERTIES VENDORS, THE ORGANIZATION'S CHIEF FINANCIAL OFFICER IDENTIFIED IRREGULARITIES INVOLVING A PROPERTIES VENDOR FOR WORK AUTHORIZED BY THE COUNCIL'S DIRECTOR OF PROPERTIES, CHANNING SMACK ("SMACK") INTERNAL INVESTIGATION, WITH THE AID OF A PRIVATE INVESTIGATION FIRM AND OUTSIDE COUNSEL, REVEALED THAT SMACK SECRETLY OPERATED THE VENDOR ON NOVEMBER 7, 2013, OUTSIDE COUNSEL CONTACTED THE UNITED STATES ATTORNEY'S OFFICE ("USAO") FOR THE CENTRAL DISTRICT OF CALIFORNIA FBI INVESTIGATION ENSUED WITH GSGLA'S COOPERATION ON DECEMBER 16, 2013, LAW ENFORCEMENT EXECUTED SEIZURE ORDERS ON BANK ACCOUNTS CONTROLLED BY SMACK LATER THAT DAY, GSGLA TERMINATED SMACK'S EMPLOYMENT ON DECEMBER 17, 2013, THE FBI ARRESTED SMACK ON CRIMINAL CHARGES FILED THAT DAY BY THE USAO OF MONEY LAUNDERING, MAIL FRAUD, AND AGGRAVATED IDENTITY THEFT, AND THE FBI EXECUTED A SEARCH WARRANT ON SMACK'S RESIDENCE ON JANUARY 29, 2014, SMACK PLED GUILTY TO ONE COUNT OF MAIL FRAUD AND ONE COUNT OF MONEY-LAUNDERING ACCORDING TO THE PLEA AGREEMENT, SMACK WILL PAY RESTITUTION TO THE GSGLA ESTIMATED AT \$370,000, OF WHICH \$245,464 IS BELIEVED TO BE IMMEDIATELY RECOVERABLE UPON SENTENCING AS IT HAS BEEN RECOVERED BY THE INVESTIGATING AUTHORITIES SMACK'S SENTENCING HEARING IS SET FOR MAY 27, 2014 GSGLA HAS NOTIFIED ITS INSURANCE CARRIER AND IS AWAITING THE RESULTS OF AN INTERNAL FORENSIC AUDIT AND RESTITUTION RESULTS BEFORE PROCEEDING TO PROOF OF CLAIM OF THE LOSS GSGLA EXPECTS TO RECOVER ITS LOSS FROM A COMBINATION OF THE RESTITUTION AND INSURANCE POLICY DESCRIPTION OF THE PROCEDURES THE ORGANIZATION IMPLEMENTED TO PREVENT A RECURRENCE OF THE SITUATION GSGLA HAS AMENDED THE FINANCIAL POLICIES TO REQUIRE COMPETITIVE BIDDING, CONTRACT REVIEW, AND VENDOR PRE-APPROVAL ACROSS THE ENTIRE ORGANIZATION, AND HAS ALSO EXPANDED THE RESPONSIBILITIES OF THE COUNCIL'S PURCHASING STAFF TO INCREASE OVERSIGHT AND REPORT IRREGULARITIES IN ADDITION, INVOICE AND CREDIT CARD APPROVAL AS WELL AS CHECK SIGNING PROCEDURES HAVE BEEN ENHANCED SINCE GSGLA'S INCEPTION ON DECEMBER 1, 2008, ALL SENIOR MANAGEMENT TEAM MEMBERS, BOARD MEMBERS, AND COMMITTEE MEMBERS HAVE BEEN REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTEREST STATEMENT REQUIRING THEM TO DISCLOSE INTERESTS THAT COULD GIVE RISE TO CONFLICTS SMACK WITHHELD AND MISREPRESENTED INFORMATION RELATIVE TO POTENTIAL BUSINESS CONFLICTS ON HIS ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENT GSGLA WILL CONTINUE TO REGULARLY AND CONSISTENTLY MONITOR AND ENFORCE COMPLIANCE WITH THE POLICY DETAILED OVERSIGHT OVER THE CAPITAL & OPERATING BUDGETS IS BEING MONITORED AND REVIEWED ON A REGULAR BASIS BY SENIOR MANAGEMENT AS WELL AS THE PROPERTIES AND FINANCE COMMITTEES OF THE BOARD ON JANUARY 8, 2014, THE BOARD OF DIRECTORS AUTHORIZED AND DIRECTED THE AUDIT COMMITTEE TO AUTHORIZE AN INDEPENDENT INVESTIGATION WITH RESPECT TO THE EMPLOYEE DISHONESTY MATTER THE INDEPENDENT INVESTIGATION WILL DETERMINE THE FACTS WITH RESPECT TO THE ALLEGED EMBEZZLEMENT OF GSGLA FUNDS AND RELATED MATTERS, AND PROVIDE RECOMMENDATIONS TO STRENGTHEN POLICIES, PROCEDURES AND INTERNAL CONTROLS IN ALL APPLICABLE AREAS GSGLA HAS RETAINED INDEPENDENT COUNSEL FOR GSGLA AND A FORENSIC ACCOUNTING FIRM TO ASSIST THE AUDIT COMMITTEE IN CONNECTION WITH THE INDEPENDENT INVESTIGATION</p>

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	<p>GSGLA HAS ONE CLASS OF VOTING MEMBERS ANY INDIVIDUAL 14 YEARS OF AGE AND OVER WHO IS A MEMBER OF THE GIRL SCOUT MOVEMENT AND IS A CURRENTLY REGISTERED MEMBER OF GSUSA AND AFFILIATED WITH THE COUNCIL, INCLUDING STAFF OF THE COUNCIL, IS A VOTING MEMBER OF THE COUNCIL ALL MEMBERS IN GOOD STANDING OF THE COUNCIL SHALL BE ENTITLED TO AN EQUAL VOTE CONCERNING THE FOLLOWING MATTERS PRESENTED TO THE MEMBERS FOR A VOTE -ELECTION OF OFFICERS AND DIRECTORS AND MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE OF THE COUNCIL, -IN APPROPRIATE YEARS, ELECTION OF DELEGATES AND ALTERNATES TO THE NATIONAL COUNCIL OF THE GSUSA, -ANY PROPOSED CHANGES OR AMENDMENTS TO THE BYLAWS, PURSUANT TO ARTICLE XVI OR PROPOSED AMENDMENTS TO THE COUNCIL'S ARTICLES OF INCORPORATION, -ON THE DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE COUNCIL'S ASSETS, -ON ANY MERGER AND ITS PRINCIPAL TERMS AND ANY AMENDMENT OF THOSE TERMS, - ON ANY ELECTION TO DISSOLVE THE COUNCIL, AND -IF SUCH MATTERS ARISE, TO REMOVE WITHOUT CAUSE ANY DIRECTOR, OR TO FILL THE VACANCY, OF ANY DIRECTOR REMAINING UNFILLED AT THE TIME OF ANY MEETING OF THE MEMBERS IN ADDITION, ALL MEMBERS HAVE THE RIGHT TO PROVIDE INPUT ON KEY ISSUES AFFECTING THE COUNCIL AND THE GIRL SCOUT MOVEMENT AND CONSIDER SUCH OTHER PROPER BUSINESS AS MAY BE PUT BEFORE THE MEMBERSHIP IN ADDITION, ALL MEMBERS SHALL HAVE THE RIGHTS AFFORDED MEMBERS UNDER THE CALIFORNIA NONPROFIT PUBLIC BENEFIT CORPORATION LAW</p>

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7A	EVERY REGISTERED MEMBER OF GIRL SCOUTS AGE 14 AND UP CAN VOTE AT THE ANNUAL MEETING

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7B	DECISIONS OF THE GOVERNING BODY SUBJECT TO APPROVAL BY MEMBERS ARE CHANGES TO THE ORGANIZATION'S BYLAWS AND THE SLATE OF BOARD OF DIRECTORS MEMBERS THIS APPROVAL IS IN THE FORM OF A VOTE AT THE COUNCIL'S ANNUAL MEETING HELD EACH SPRING AT THE ANNUAL MEETING, THE MEMBERS SHALL - ELECT THE ELECTED OFFICERS OF THE COUNCIL, MEMBERS OF THE BOARD OF DIRECTORS, MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE, AND IN APPROPRIATE YEARS, DELEGATES AND ALTERNATES TO THE NATIONAL COUNCIL OF THE GIRL SCOUTS OF THE UNITED STATES OF AMERICA, - CONSIDER AND VOTE ON ANY PROPOSED AMENDMENTS TO THE COUNCIL BYLAWS, - PROVIDE INPUT ON KEY ISSUES AFFECTING THE COUNCIL AND THE GIRL SCOUT MOVEMENT, AND, - CONDUCT SUCH OTHER PROPER BUSINESS AS MAY FROM TIME TO TIME COME BEFORE THE COUNCIL

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	THE AUDIT COMMITTEE MEETS WITH THE AUDITORS TO REVIEW AND DISCUSS A DRAFT OF THE FORM 990 ONCE APPROVED BY THE AUDIT COMMITTEE, THE FORM IS PRESENTED TO THE BOARD OF DIRECTORS THE RETURN IS THEN ELECTRONICALLY FILED

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	GSGLA'S SENIOR MANAGEMENT TEAM MEMBERS, BOARD MEMBERS, AND COMMITTEE MEMBERS ARE REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTEREST STATEMENT REQUIRING THEM TO DISCLOSE INTERESTS THAT COULD GIVE RISE TO CONFLICTS GSGLA CONTINUES TO REGULARLY AND CONSISTENTLY MONITOR AND ENFORCE COMPLIANCE WITH THE POLICY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	THE ORGANIZATION HAS AN EXECUTIVE COMPENSATION COMMITTEE COMPOSED OF THREE BOARD MEMBERS AND STAFFED BY THE HUMAN RESOURCES DIRECTOR

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	GSGLA MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, FINANCIAL STATEMENTS AND INFORMATIONAL RETURNS AVAILABLE ON THE GSGLA WEBSITE AT WWW GIRLSCOUTSLA.ORG THE INFORMATIONAL RETURNS ARE ALSO MADE AVAILABLE TO THE PUBLIC THROUGH WWW GUIDESTAR.ORG, A PUBLIC WEBSITE. GSGLA'S CONFLICT OF INTEREST AND WHISTLEBLOWER POLICIES ARE AVAILABLE ON THE GSGLA WEBSITE.