




Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) The organization may have to use a copy of this return to satisfy state reporting requirements	OMB No 1545-0047 2012 Open to Public Inspection
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A For the 2012 calendar year, or tax year beginning 07-01-2012 , 2012, and ending 06-30-2013		
B Check if applicable <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization NATURE CONSERVANCY Doing Business As	D Employer identification number 53-0242652
	Number and street (or P O box if mail is not delivered to street address) Room/suite 4245 North Fairfax Drive	E Telephone number (703) 841-5300
	City or town, state or country, and ZIP + 4 Arlington, VA 222031606	G Gross receipts \$ 2,065,453,305
	F Name and address of principal officer Mark Tercek 4245 North Fairfax Drive Arlington, VA 22203	H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list (see instructions) H(c) Group exemption number ▶
	I Tax-exempt status <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀(insert no) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527	
J Website: ▶ www.nature.org		
K Form of organization <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation 1951 M State of legal domicile DC

Part I		Summary		
Activities & Governance	1 Briefly describe the organization's mission or most significant activities The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends			
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets			
	3 Number of voting members of the governing body (Part VI, line 1a)		3 21	
	4 Number of independent voting members of the governing body (Part VI, line 1b)		4 20	
	5 Total number of individuals employed in calendar year 2012 (Part V, line 2a)		5 3,712	
6 Total number of volunteers (estimate if necessary)		6 16,000		
7a Total unrelated business revenue from Part VIII, column (C), line 12		7a 632,312		
b Net unrelated business taxable income from Form 990-T, line 34		7b -31,641		
Revenue			Prior Year	Current Year
	8 Contributions and grants (Part VIII, line 1h)		685,668,095	610,766,647
	9 Program service revenue (Part VIII, line 2g)		151,038,082	183,578,557
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		98,797,014	54,258,421
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		13,629,115	10,530,218
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		949,132,306	859,133,843
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)		74,417,283	44,863,350
	14 Benefits paid to or for members (Part IX, column (A), line 4)		0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		285,256,034	298,380,218
	16a Professional fundraising fees (Part IX, column (A), line 11e)		8,663,013	7,924,739
	b Total fundraising expenses (Part IX, column (D), line 25) 87,884,038			
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)		388,070,484	401,048,657
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)		756,406,814	752,216,964
	19 Revenue less expenses Subtract line 18 from line 12		192,725,492	106,916,879
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20 Total assets (Part X, line 16)		6,006,480,347	6,168,924,112
	21 Total liabilities (Part X, line 26)		785,374,442	762,252,116
	22 Net assets or fund balances Subtract line 21 from line 20		5,221,105,905	5,406,671,996

Part II	Signature Block
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge	

Sign Here			2014-02-10		
	Signature of officer		Date		
	 Hank Hall Director of Tax Services Type or print name and title				
Paid Preparer Use Only	Prnt/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶			Firm's EIN ▶	
	Firm's address ▶			Phone no	
May the IRS discuss this return with the preparer shown above? (see instructions) <input type="checkbox"/> Yes <input type="checkbox"/> No					

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III ☒

1 Briefly describe the organization's mission

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code) \$248,168,978) (Expenses \$ 448,863,350) (Revenue \$ 800,223,367)

General update on program service accomplishments and sampling of our accomplishments over the past year Forty-Mile River Corridor The Conservancy purchased a 6,277-acre tract of land along the Altamaha River in Georgia The area features an extensive floodplain forest and adjoins more than 106,000 acres of land that is already protected, filling a gap in a more than 40-mile-long corridor that secures habitat along the river China's First Land Trust Reserve The Conservancy has launched China's first land trust reserve, which will serve as a prototype for a new land protection model in the country Located in a former Sichuan Province logging concession, Laohegou is home to some of the most abundant wildlife in China, including giant pandas, golden monkeys, takins and Asian golden cats Montana Migration Path The Conservancy placed a 2,013-acre conservation easement on the Steel Creek Ranch in Montana's Big Hole Valley The ranch preserves a last, critical pathway for movement of pronghorn between their winter and summer ranges and supports numerous other species, including moose, elk and wolves Aboriginal Protected Areas Expand Indigenous groups in Australia have established four new Indigenous Protected Areas, growing the natural reserve system by more than 20 million acres The Conservancy has invested nearly AUD \$1 million through innovative financing toward developing management plans with Traditional Owners, who are leading the way in conserving their own country Maine and California Dams Removed The Conservancy has been instrumental in dam removal projects that will have enormous benefits to people and nature This summer, the Conservancy and partners broke ground on removing the San Clemente Dam near Monterey, Calif , and removed the Veazie Dam in Maine, part of the Penobscot River Restoration Project Shark Sanctuaries Established The legislature of Kosrae became the first in the Federated States of Micronesia to establish shark protection in its waters, and the Raja Ampat government in Indonesia declared its nearly 11.4 million acres of marine waters a shark sanctuary The Conservancy supported these efforts, which are part of a growing trend to establish nationwide shark sanctuaries in Asia-Pacific, through awareness-building campaigns and technical advice Rejoining the Colorado The Conservancy is collaborating with a binational coalition of environmental organizations to help fulfill an agreement between the U.S. and Mexico to revive the Colorado River delta The agreement will help define how the countries share the river's resources in the face of increasing demands for water while restoring water to the environment The Colorado River provides drinking water for more than 33 million people, yet since 1960 the river has rarely reached the sea Rare African Antelope Recovers Northern Kenya's community-run sanctuary for the critically endangered hirola - launched with support from the Conservancy, the Northern Rangelands Trust and an international coalition of partners, including the China Global Conservation Fund - is showing quick results with the birth of 12 calves With fewer than 500 hirola remaining, these births provide hope that under the right care their numbers could eventually rebound Oregon Oyster Recovery Native Olympia oyster populations are making a comeback in Oregon's Netarts Bay In 2005, the Conservancy began partnering with Whiskey Creek Shellfish Hatchery to reintroduce young oysters in a bid to bring the species back from the brink of extinction After eight years and the reintroduction of more than 1.5 million adult Olympia oysters, young "Olys" have finally begun showing up in the population Black-Footed Ferret Boost Efforts to protect the black-footed ferret, one of North America's most endangered animals, received a boost in May when the Conservancy purchased 1,800 acres in South Dakota's Conata Basin The purchase was funded by the Conservancy's sale of 3,900 nearby acres, on which the Conservancy retains an easement, to a conservation-minded bison ranching company The transactions have resulted in bison being reintroduced to the landscape and additional protection for prairie dogs, the ferrets' primary food source Hurricane Sandy Response The Conservancy has been instrumental in steering the Hurricane Sandy recovery conversation toward natural solutions Conservancy CEO Mark Tercek was appointed to New York Gov Andrew Cuomo's 2100 Commission, and the Conservancy worked with New York City to identify and implement a mix of natural and "built" infrastructure to better protect the city from future storms Smarter Development Law Colombia has enacted a new nationwide law requiring all mining, energy and infrastructure projects to follow smarter development guidelines that consider environmental impacts to entire natural systems This legislation was largely influenced by the Conservancy's science and government engagement work in five different regions of Colombia Innovative Science Research Nine young scientists have been named as inaugural NatureNet Science Fellows, a Nature Conservancy partnership designed to help kick-start conservation toward addressing the challenges facing people and nature in the 21st century Each fellow will pursue research that promises to deliver crucial answers regarding sustainable food production systems, clean water supplies, energy futures and urban ecology Safer Drinking Water After years of declining water quality, the Conservancy, the Environmental Defense Fund and the Water Department for Bloomington, Ill , agreed to protect drinking water for more than 70,000 residents as a replicable model for the region and beyond The groups are partnering with farmers to construct wetlands that capture nitrogen before it reaches the drinking water supply and to reduce runoff while maintaining farm yields Indonesia Forest Certification The total area of Forest Stewardship Council-certified forests has more than doubled in Indonesia - from 2.05 million acres in January 2011 to 4.13 million acres in July 2013 Over the past decade, in collaboration with different institutions, the Conservancy has directly helped timber concessions covering 84 percent of that area achieve FSC certification by providing training in reduced-impact logging and improved harvest planning, and by identifying high conservation value forests Boosting Federal Forest Restoration The Conservancy was instrumental in helping the U.S. Forest Service cover a budget shortfall after a long fire season depleted its firefighting budget early The Conservancy and other conservation organizations pushed Congress to put \$400 million back toward programs that invest in forest restoration efforts that reduce the risk and intensity of fires U.S. Ballot Measures Advance The Conservancy's state chapters took leading roles in 13 state and local conservation funding ballot measures in the November 2012 election, in many cases providing strategic management, financial support, voter outreach and endorsements Twelve of the 13 campaigns were successful, generating more than \$700 million for land and water conservation and parks

















[illegible][illegible]

4d Other program services (Describe in Schedule O)
(Expenses \$ 0 including grants of \$) (Revenue \$)

4e	Total program service expenses ▶	542,168,978
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Part IV

Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6 Yes	
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7 Yes	
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b Yes	
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a Yes	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26	Yes	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1,748	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	3,712	
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	Yes	
3b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	Yes	
b	AR, AS, BF, BH, BL, BP, BR, CA, CH, CI, CO, CS, DR, EC, FM, GM, GQ, GT, HK, HO, ID, JM, KE, MG, MX, NL, NU, NZ, PE, PM, PP, PS, RQ, TZ, UK, VE, VQ, ZA If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		No
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		No
5c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		No
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	Yes	
7b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	Yes	
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	Yes	
7d	If "Yes," indicate the number of Forms 8282 filed during the year.	94	
7e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		No
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		No
7g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	Yes	
7h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	Yes	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the organization make any taxable distributions under section 4966?		No
9b	Did the organization make a distribution to a donor, donor advisor, or related person?		No
10	Section 501(c)(7) organizations. Enter		
10a	Initiation fees and capital contributions included on Part VIII, line 12.		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		
11	Section 501(c)(12) organizations. Enter		
11a	Gross income from members or shareholders.		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
13a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		
13b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		
13c	Enter the amount of reserves on hand.		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		No
14b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.		

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	21	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
1b	Enter the number of voting members included in line 1a, above, who are independent	20	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	The governing body?	8a	Yes
8b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
11b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	15a	Yes
15b	Other officers or key employees of the organization	15b	Yes
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AK, AL, AR, AS, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.	<input checked="" type="checkbox"/> Own website <input checked="" type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain in Schedule O)
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	The Nature Conservancy 4245 N Fairfax Drive Arlington, VA (703) 841-5300

Check if Schedule O contains a response to any question in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

1b	Sub-Total			
c	Total from continuation sheets to Part VII, Section A			
d	Total (add lines 1b and 1c)	8,372,541	0	661,223

4 5 7

3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5		No

Section B. Independent Contractors

compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
Cornerstone Partners 1900 Arlington Boulevard Charlottesville VA 22903	Investment Management Services	2,116,157
Donor Services Group LLC 11500 Olympic Boulevard Los Angeles CA 90064	Fundraising Services	906,229
Grassroots Campaigns Inc 59 Temple Place Suite 402 Boston MA 02111	Canvassing	1,197,794
Portal Solutions LLC 201 Reserach Boulevard Suite 105 Rockville MD 20850	Software Services	1,199,424
Blackbaud Inc 2000 Daniel Island Drive Charleston SC 29492	Software Services	712,394

\$100,000 of compensation from the organization ➡ 250

Part VIII

Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a	1,791,599	610,766,647			
	b	Membership dues	1b	0				
	c	Fundraising events	1c	1,580,668				
	d	Related organizations	1d	0				
	e	Government grants (contributions)	1e	110,757,915				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	496,636,465				
	g	Noncash contributions included in lines 1a-1f \$		79,289,862				
	h	Total. Add lines 1a-1f						
Program Service Revenue			Business Code					
	2a	Activity Fees	900099	46,415,790	46,415,790	0	0	
	b	Contract Fees	541900	18,576,471	18,576,471	0	0	
	c	Land Sales to Government & Others	531390	108,627,687	108,627,687	0	0	
	d	Fees & Contracts from Government Agencies	541700	9,958,609	9,958,609	0	0	
	e							
	f	All other program service revenue		0	0	0	0	
	g	Total. Add lines 2a-2f			183,578,557			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		28,940,474	0	0	28,940,474	
	4	Income from investment of tax-exempt bond proceeds . .		0	0	0	0	
	5	Royalties		37,458	0	0	37,458	
	6a	(i) Real						
		(ii) Personal						
		Gross rents						
		Less rental expenses						
	b	657,583		0				
	c	Rental income or (loss)		541,157	0			
	d	Net rental income or (loss)		541,157	0	533,053	8,104	
	7a	(i) Securities						
		(ii) Other						
		Gross amount from sales of assets other than inventory						
		Less cost or other basis and sales expenses						
	b	1,186,901,715		18,089,888				
	c	Gain or (loss)		30,697,453	-5,379,506			
	d	Net gain or (loss)		25,317,947	0	15,395	25,302,552	
	8a	Gross income from fundraising events (not including \$ 1,580,668 of contributions reported on line 1c) See Part IV, line 18 . . .		642,216				
	b	Less direct expenses						523,537
	c	Net income or (loss) from fundraising events . .						118,679
	9a	Gross income from gaming activities See Part IV, line 19						
	b	Less direct expenses						
c	Net income or (loss) from gaming activities . .							
10a	Gross sales of inventory, less returns and allowances .		6,024,902					
	Less cost of goods sold . . .						146,739	
c	Net income or (loss) from sales of inventory . .		5,878,163	5,878,163	0	0		
Miscellaneous Revenue			Business Code					
11a	Membership List Rental		511140	113	0	0	113	
b	Cause Related marketing		900099	3,872,648	0	1,864	3,870,784	
c	Magazine Advertising		541800	82,000	0	82,000	0	
d	All other revenue			0	0	0	0	
e	Total. Add lines 11a-11d			3,954,761				
12	Total revenue. See Instructions			859,133,843	189,456,720	632,312	58,278,164	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	44,863,350	44,863,350		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22.	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.	0	0		
4	Benefits paid to or for members.	0	0		
5	Compensation of current officers, directors, trustees, and key employees.	9,078,094	6,066,540	1,874,407	1,137,147
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0	0	0	0
7	Other salaries and wages.	231,777,026	134,688,970	54,289,388	42,798,668
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	15,494,892	8,914,877	3,711,230	2,868,785
9	Other employee benefits.	23,475,519	13,294,384	5,547,381	4,633,754
10	Payroll taxes.	18,554,687	10,746,778	4,567,688	3,240,221
11	Fees for services (non-employees):				
a	Management.	0	0	0	0
b	Legal.	1,452,933	1,019,987	344,630	88,316
c	Accounting.	1,347,729	145,203	1,202,318	208
d	Lobbying.	1,508,044	1,508,044	0	0
e	Professional fundraising services. See Part IV, line 17.	7,924,739			7,924,739
f	Investment management fees.	11,242,691	0	11,242,691	0
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	66,575,781	58,796,547	7,779,234	0
12	Advertising and promotion.	0	0	0	0
13	Office expenses.	35,776,390	15,103,955	5,748,988	14,923,447
14	Information technology.	5,965,451	4,496,893	1,261,517	207,041
15	Royalties.	0	0	0	0
16	Occupancy.	11,481,680	1,762,404	9,507,911	211,365
17	Travel.	20,836,146	14,885,667	3,000,907	2,949,572
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.	11,317	11,317	0	0
19	Conferences, conventions, and meetings.	10,276,134	7,101,721	1,842,707	1,331,706
20	Interest.	19,002,878	18,999,072	3,806	0
21	Payments to affiliates.	0	0	0	0
22	Depreciation, depletion, and amortization.	8,170,490	5,930,355	1,785,000	455,135
23	Insurance.	3,963,612	2,334,549	1,556,748	72,315
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O):				
a	Book Value of Conservation Land Sold	161,309,513	161,309,513	0	0
b	Repairs, Maintenance and Construction	6,900,159	4,443,785	2,045,040	411,334
c	Real Estate Taxes	5,429,219	4,414,255	989,297	25,667
d	Other	29,798,490	21,330,812	3,863,060	4,604,618
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e.	752,216,964	542,168,978	122,163,948	87,884,038
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Part X

Balance Sheet

Check if Schedule O contains a response to any question in this Part X

				(A)		(B)
				Beginning of year		End of year
Assets	1	Cash—non-interest-bearing		25,630,865	1	18,201,902
	2	Savings and temporary cash investments		47,418,632	2	119,136,474
	3	Pledges and grants receivable, net		204,778,510	3	202,623,984
	4	Accounts receivable, net		2,274,155	4	1,681,727
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		0	5	0
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		0	6	0
	7	Notes and loans receivable, net		2,257,594	7	2,486,961
	8	Inventories for sale or use		0	8	0
	9	Prepaid expenses and deferred charges		9,457,142	9	11,429,572
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a3,903,526,032			
	b	Less accumulated depreciation	10b59,868,198	3,812,798,397	10c	3,843,657,834
	11	Investments—publicly traded securities		1,400,106,386	11	1,487,888,626
	12	Investments—other securities See Part IV, line 11		449,992,510	12	437,277,147
	13	Investments—program-related See Part IV, line 11		1,290,766	13	1,196,934
	14	Intangible assets		2,443,387	14	2,262,096
	15	Other assets See Part IV, line 11		48,032,003	15	41,080,855
	16	Total assets. Add lines 1 through 15 (must equal line 34)		6,006,480,347	16	6,168,924,112
Liabilities	17	Accounts payable and accrued expenses		13,740,081	17	15,873,877
	18	Grants payable		0	18	0
	19	Deferred revenue		36,707,343	19	37,454,142
	20	Tax-exempt bond liabilities		159,627,000	20	154,732,000
	21	Escrow or custodial account liability Complete Part IV of Schedule D		0	21	0
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		0	22	0
	23	Secured mortgages and notes payable to unrelated third parties		0	23	0
	24	Unsecured notes and loans payable to unrelated third parties		229,413,238	24	221,613,621
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		345,886,780	25	332,578,476
	26	Total liabilities. Add lines 17 through 25		785,374,442	26	762,252,116
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		4,323,977,370	27	4,455,623,122
	28	Temporarily restricted net assets		588,550,348	28	634,915,799
	29	Permanently restricted net assets		308,578,187	29	316,133,075
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		5,221,105,905	33	5,406,671,996
	34	Total liabilities and net assets/fund balances		6,006,480,347	34	6,168,924,112

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	859,133,843
2	Total expenses (must equal Part IX, column (A), line 25)	2	752,216,964
3	Revenue less expenses Subtract line 2 from line 1	3	106,916,879
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	5,221,105,905
5	Net unrealized gains (losses) on investments	5	68,329,316
6	Donated services and use of facilities	6	22,339,997
7	Investment expenses	7	-11,242,691
8	Prior period adjustments	8	-777,410
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	5,406,671,996

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33¹/₃% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33¹/₃% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Non-functionally integrated
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii)

A family member of a person described in (i) above?

(iii)

A 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)
- | | Yes | No |
|----------|-----|----|
| 11g(i) | | |
| 11g(ii) | | |
| 11g(iii) | | |
- | (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv) Is the organization in col (i) listed in your governing document? | | (v) Did you notify the organization in col (i) of your support? | | (vi) Is the organization in col (i) organized in the U S ? | | (vii) Amount of monetary support |
|------------------------------------|----------|--|--|----|---|----|--|----|----------------------------------|
| | | | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| Total | | | | | | | | | |
- For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990EZ.

Cat No 11285F

Schedule A (Form 990 or 990-EZ) 2012

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	637,305,514	649,461,084	653,451,355	685,668,095	610,766,647	3,236,652,695
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0		0	0	0	0
3 The value of services or facilities furnished by a governmental unit to the organization without charge	0		0	0	0	0
4 Total. Add lines 1 through 3	637,305,514	649,461,084	653,451,355	685,668,095	610,766,647	3,236,652,695
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0
6 Public support. Subtract line 5 from line 4						3,236,652,695

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	637,305,514	649,461,084	653,451,355	685,668,095	610,766,647	3,236,652,695
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	36,389,866	21,695,023	20,703,795	30,844,104	29,519,201	139,151,989
9 Net income from unrelated business activities, whether or not the business is regularly carried on	1,141,373	354,138	120,751	321,016	632,312	2,569,590
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	2,788,212	8,290,064	8,886,660	12,871,021	9,859,490	42,695,447
11 Total support (Add lines 7 through 10)						3,421,069,721
12 Gross receipts from related activities, etc (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	14	94 609 %
15 Public support percentage for 2011 Schedule A, Part II, line 14	15	94 539 %
16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
17a 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶		
b 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶		

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage			
15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15		
16 Public support percentage from 2011 Schedule A, Part III, line 15	16		

Section D. Computation of Investment Income Percentage			
17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17		
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18		
19a 33 1/3% support tests—2012. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
b 33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶			

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation
Other income includes Cause Related Marketing Revenue, Sales of Inventory and Net Income from Special Events

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.
▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

If the organization answered “Yes” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization’s direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$ _____
3	Volunteer hours	_____

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$ _____
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$ _____
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If “Yes,” describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$ _____
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$ _____
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$ _____
4	Did the filing organization file Form 1120-POL for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?	Yes		
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes		
c Media advertisements?		No	
d Mailings to members, legislators, or the public?	Yes		19,678
e Publications, or published or broadcast statements?	Yes		52,674
f Grants to other organizations for lobbying purposes?	Yes		463,725
g Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		2,701,329
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
i Other activities?		No	
j Total Add lines 1c through 1i			3,237,406
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1		
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
SchC_P2B_S00_L01	Schedule C, Part II-B, Line 1	The lobbying work of The Nature Conservancy advances the tax exempt purpose of the organization focusing on conservation of land and water. The Nature Conservancy devoted 58% of its exempt purpose expenditures to attempting to influence legislation in Fiscal Year 2013. Continuing the work from the prior year, the Conservancy continued to advocate for the preservation or restoration of funding for critical natural habitat protection and restoration as U.S. federal and state governments reduce overall spending with a particular emphasis on strengthening major programs like the U.S. Federal Land and Water Conservation Fund and various state programs. Preservation or improvement of state trusts and similar long-term funding mechanisms was a priority in places like Colorado, New Hampshire, North Carolina, South Carolina, Florida, Iowa, New Jersey, and West Virginia. Ballot measures were supported for such long-term funding in Rhode Island and Alabama. Defending existing environmental protections by opposing legislation that weakens the law, such as conservation easements and state forestry programs, took place in states like Oregon, Colorado, Kansas, South Dakota, and Utah. Habitat-wide preservation in the form of shorelines and forests are common legislative priorities in the states. Recovery and health of specific species, like the sage grouse, salmon, and the black-footed ferret, are part of larger conservation habitat protection efforts. The reauthorization of the US Farm bill is another strategic legislative priority for habitat protection because it creates opportunities for working farms and ranches to operate sustainability and conservative critical natural resources. A major focus continues to be significant investment in restoration efforts for the Gulf of Mexico responding to both the oil spill in 2011 and the long-term degradation of the environment. Hurricane Sandy that occurred in the Eastern U.S. in 2012 enhanced both federal and states' government interests in effectively restoring natural infrastructure, like wetlands and oyster reefs, to minimize the impact of major weather systems. Legislation was introduced in several states to incorporate conservation and restoration efforts of natural places into long-term planning. Many state policies were considered that study or restrict environmental impacts of aggressive energy development, including Oregon's oceans legislation, energy siting legislation in Pennsylvania, Maryland's bill to study Marcellus shale, New Mexico's woody biomass certification program, Wisconsin's mining laws, and New Hampshire's comprehensive energy plan legislation. The onslaught of invasive species has continued to be addressed in legislation across many states. Water and marine habitats across the world are a major focus of public policy around the world for The Nature Conservancy. Legislative solutions are primarily presented in the United States at the Federal, state, and local level. Examples include coastal marine spatial planning, stormwater management, dam design and removals to restore local watershed health, local bonding measures in Texas to protect critical freshwater sources, Connecticut River watershed study, shoreline protections for habitats and people, funding to support places like the Colorado River and Yampa River, creation of wetlands mitigation banks, multiple approaches to protect the Great Lakes, the Pacific Coast salmon recovery fund, oyster restoration along the east coast and Gulf of Mexico, and the Texas-wide water plan. The Nature Conservancy does a small amount of its lobbying in countries such as Canada, Brazil, Chile, and China where conservation experiences are shared to adopt sustainable land and water use policy with long-term funding methods for protection, restoration, and management of nature's resources. Some volunteers, but no more than 500 hours, were used by the Conservancy to influence legislation to protect existing government conservation programs and pursue opportunities for increased protections.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year	25	0
2 Aggregate contributions to (during year)	2,261,152	0
3 Aggregate grants from (during year)	1,646,982	0
4 Aggregate value at end of year	19,897,505	0

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?

☒ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

☒ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)

☒ Preservation of an historically important land area

☒ Protection of natural habitat

☒ Preservation of a certified historic structure

☒ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2,432
b Total acreage restricted by conservation easements	2,957,420
c Number of conservation easements on a certified historic structure included in (a)	1
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	0

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year

12

4 Number of states where property subject to conservation easement is located

49

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☒ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year

22225

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year

\$ 1,064,187

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☒ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

\$

(ii) Assets included in Form 990, Part X

\$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1

\$

b Assets included in Form 990, Part X

\$

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2012

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance	950,970,554	1,000,900,920	888,573,655	834,076,487	1,073,809,904
b Contributions	9,587,337	5,610,934	17,716,045	7,066,469	12,446,936
c Net investment earnings, gains, and losses	76,907,948	-10,789,886	156,803,803	118,021,217	-197,769,838
d Grants or scholarships	0	0	0	0	0
e Other expenditures for facilities and programs	44,283,305	44,751,414	62,192,583	70,590,518	54,410,515
f Administrative expenses	0	0	0	0	0
g End of year balance	993,182,534	950,970,554	1,000,900,920	888,573,655	834,076,487

2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment ▶ 75 48 %

b

Permanent endowment ▶ 15 66 %

c

Temporarily restricted endowment ▶ 8 86 %

The percentages in lines 2a, 2b, and 2c should equal 100%

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	6,960,285		6,960,285
b Buildings	0	118,263,532	37,460,894	80,802,638
c Leasehold improvements	0	14,607,633	6,987,689	7,619,944
d Equipment	0	21,916,062	15,419,615	6,496,447
e Other	10,547,384	3,731,231,136	0	3,741,778,520
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				3,843,657,834

Schedule D (Form 990) 2012

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return				
1	Total revenue, gains, and other support per audited financial statements		1	949,169,924
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
a	Net unrealized gains on investments	2a	68,329,316	
b	Donated services and use of facilities	2b	22,339,997	
c	Recoveries of prior year grants	2c	0	
d	Other (Describe in Part XIII)	2d	-944,453	
e	Add lines 2a through 2d		2e	89,724,860
3	Subtract line 2e from line 1		3	859,445,064
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	11,242,691	
b	Other (Describe in Part XIII)	4b	-11,553,912	
c	Add lines 4a and 4b		4c	-311,221
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	859,133,843
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return				
1	Total expenses and losses per audited financial statements		1	764,660,345
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
a	Donated services and use of facilities	2a	22,339,997	
b	Prior year adjustments	2b	0	
c	Other losses	2c	0	
d	Other (Describe in Part XIII)	2d	1,346,075	
e	Add lines 2a through 2d		2e	23,686,072
3	Subtract line 2e from line 1		3	740,974,273
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	11,242,691	
b	Other (Describe in Part XIII)	4b	0	
c	Add lines 4a and 4b		4c	11,242,691
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)		5	752,216,964
Part XIII Supplemental Information				
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information				

Identifier	Return Reference	Explanation
SchD_P02_S00_L03	Schedule D, Part II, Line 3	During the tax year 8 easements were transferred or sold- all to qualified organizations as defined in IRC Sec 170(h)(3) and the related regulations and all as required by and consistent with the conservation action plan for the properties Easements transferred or sold were (1) Struve Pond TNC CE, (2) Mill Brook (Woods 2&3) 11/22/1991, (3) Pocomoke River Swamp (Burns) Conservation Easement, (4) Alligator River (M C Davis 2006 Trust) 10/4/2012 NC CWMTF easement, (5) Alligator River (M C Davis 2006 Trust) US Air Force easement, (6) Arcola Creed (County Commissioners Conservation Easement) 6/21/1982, (7) Stay CE TNC, and (8) Double A Ranch, Inc /RMEF (7/3/2012) During the tax year no easements were modified During the tax year 4 easements were partially or fully terminated Easements fully or partially terminated were (1) two small parcels, totaling 23 acres out of 340.76 acres of the Flat Shoal Creek (Johnson) Conservation Easement 12/28/2007 were terminated in lieu of condemnation bythe Georgia Department of Transportation, (2) one small parcel totaling 27 acres out of 80 acres on the Edwards Woods (Heitlinger/Pringle/Johnson) CE 12/31/1987 were terminated in lieu of condemnation by Filmore County, WI, (3) a non-charitable easement purchased by TNC over approximately 37 acres of the 65,990 acre Devils River (Nix 5) Historic easement was terminated when TNC acquired fee title to the underlying land, and (4) easement over 3 acres in Weld County, Colorado (2 Timm) were terminated in lieu of comdemnation by Bear Tracker Energy
SchD_P02_S00_L05	Schedule D, Part II, Line 5	The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions Excerpts from the procedure regarding frequency and IRS Reporting follow A Monitoring Frequency Except as provided in Part II, Section III A herein, all Conservation Interests held by the OU will be monitored at least once each calendar year (annually) B Information Gathered for IRS Reporting Purposes The IRS requires that the tax returns of non-profits include a range of information on the conservation easements it holds, or did hold at any time during the reporting tax year ("IRS-Reportable" easements) These requirements include a report of total staff hours and a list of expenses associated with monitoring and enforcing those easements They also include a number of other questions, some of which are answered by required fields in the monitoring reports, and some of which are answered from Conservation Land System ("CLS") records Note that that the IRS does not require reporting regarding monitoring of deed restrictions Therefore monitoring of deed restrictions should not be considered to be "IRS-Reportable " 1 IRS-Reportable easements are those which TNC currently holds or did hold during the current tax reporting year Since TNC tax reporting is on the fiscal year and easement monitoring is on the calendar year, OUs must consult with their CLS staffer to determine when an easement that has been transferred to another organization by TNC ceases to be "IRS-Reportable " 2 Time and Expense Reporting related to easements is required by the IRS For every IRS-Reportable easement all staff hours spent on "easement monitoring and enforcement" must be appropriately coded in bi-weekly time reports Further, any funds spent on related costs, including travel expenses, must also be appropriately coded in the General Ledger A dedicated sub-1 code (-8888) has been established for this purpose Each OU must ensure that the budget centers utilized by members of each Monitoring Team (as defined below) have that sub-1 code established and available, and that it is utilized This important information must be captured so that it can be included in our annual tax filing With respect to Enforcement excerpts from the Standard Operating procedure follow The holder of a conservation easement ("Easement") or a deed restriction ("Restriction") (collectively the "Conservation Interests") has a responsibility to enforce the terms of the Conservation Interest in perpetuity The integrity of a Conservation Interest should never be compromised to avoid litigation The success the Conservancy has in defending its Conservation Interests has a profound impact on both our organizational reputation and the effectiveness of easements generally A well-articulated enforcement standard operating procedure and consistent application will help to ensure the ongoing effectiveness of the Conservancy's easement program Prompt compliance with this procedure is required to ensure that the conservation purposes and values reflected in the Easement or Restriction are not lost through the passage of time
SchD_P02_S00_L09	Schedule D, Part II, Line 9	The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities Conservation land is real property with significant ecological value These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor Conservation easements, by their very nature, do not generate material amounts of cash inflow annually
SchD_P05_S00_L04	Schedule D, Part V, Line 4	The Endowment includes approximately 770 individual endowment funds The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions
SchD_P10_S00_L02	Schedule D, Part X, Line 2	The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code The Internal Revenue Service has classified The Conservancy as other than a private foundation The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property The Conservancy takes no tax positions that it considers to be uncertain
SchD_P11_S00_L02d	Schedule D, Part XI, Line 2d	Valuation Loss on Tradelands and Other Assets
SchD_P11_S00_L04b	Schedule D, Part XI, Line 4b	Costs of Goods Sold, Rental Related Expenses, Special Fundraising Event Expenses, Revenue of Consolidated Subsidiaries
SchD_P12_S00_L02d	Schedule D, Part XII, Line 2d	Costs of Goods Sold, Rental RElated Expenses, Special Fundraising Event Expenses, Expenses of Consolidated Subsidiaries

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public
Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.
- 3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
See Add'l Data					
3a Sub-total					
b Total from continuation sheets to Part I					
c Totals (add lines 3a and 3b)	37	711			106,978,995

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
	See Add'l Data								

2

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶

169

3

Enter total number of other organizations or entities ▶

0

Part III

[illegible]

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐ Yes

☒ No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)*

☒ Yes

☐ No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*

☒ Yes

☐ No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*

☒ Yes

☐ No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*

☒ Yes

☐ No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).*

☐ Yes

☒ No

Additional Data

Software ID: 12000197
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
Central America and the Caribbean	10	61	Program Services	Conservation of the lands and waters on which all life depends	16,699,031
East Asia and the Pacific	11	271	Program Services	Conservation of the lands and waters on which all life depends	30,278,859
Europe (including Iceland and Greenland)	3	9	Program Services	Conservation of the lands and waters on which all life depends	604,330

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
North America (including Canada and Mexico, but not the United States)	2	45	Program Services	Conservation of the lands and waters on which all life depends	13,065,421
South America	8	303	Program Services	Conservation of the lands and waters on which all life depends	31,708,094
Sub-Saharan Africa	3	22	Program Services	Conservation of the lands and waters on which all life depends	14,623,260

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Central America and the Caribbean	Conservation of the lands and waters on which all life depends	4,723,902	EFT, Wire Transfer, Check	0		
		East Asia and the Pacific	Conservation of the lands and waters on which all life depends	2,872,963	EFT, Wire Transfer, Check	0		
		Europe (including Iceland and Greenland)	Conservation of the lands and waters on which all life depends	237,525	EFT, Wire Transfer, Check	0		
		North America (including Canada and Mexico, but not the United States)	Conservation of the lands and waters on which all life depends	3,084,188	EFT, Wire Transfer, Check	0		

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		South America	Conservation of the lands and waters on which all life depends	4,582,744	EFT, Wire Transfer, Check	0		
		Sub-Saharan Africa	Conservation of the lands and waters on which all life depends	2,130,790	EFT, Wire Transfer, Check	0		

SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

b

☒

Internet and email solicitations

c

☒

Phone solicitations

d

☒

In-person solicitations

e

☒

Solicitation of non-government grants

f

☒

Solicitation of government grants

g

☒

Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes

☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Grassroots Campaigns Inc 59 Temple Place Suite 402 Boston, MA 02111	Professional Fundraiser Canvassing/Citizen outreach campaign	Yes		579,237	1,197,794	-618,557
Donor Services Group 11500 West Olympic Blvd Suite 540 Los Angeles, CA 90064	Professional fundraiser Telemarketing and cultivation programs	Yes		1,051,185	906,229	144,956
Blue State Digital 406 7th Street NW Washington, DC 20004	Professional Fundraising Counsel Digital marketing for member acquisition		No	0	733,374	-733,374
The Russ Reid Company Inc 2 North Lake Avenue Suite 600 Pasadena, CA 91101	Professional Fundraising Counsel Develop, produce and launch ads to support DRTV program		No	0	370,548	-370,548
OMP Inc 1133 19th Street NW Suite 300 Washington, DC 20036	Professional Fundraising Counsel Provide creative strategy, design, and art production services for the Conservancy's solicitation and cultivation efforts		No	0	283,591	-283,591
Strategic Fundraising Inc 7591 9th Street N Saint Paul, MN 55128	Professional Fundraiser Telemarketing program of cultivation, stewardship and solicitations	Yes		151,598	182,967	-31,369
Tina A Levy 21 Amethyst Way Falmouth, ME 04105	Professional Fundraising Counsel Heart of the Adirondacks campaign		No	0	150,000	-150,000
Donald Campbell & Co One East Wacker Drive Suite 3350 Chicago, IL 60601	Professional Fundraising Counsel Analysis of development program, external interviews and recommendations to the Pennsylvania Chapter's Trustees		No	0	101,979	-101,979
Gift Strategies LLC 1539 Fall River Avenue Suite 3 Seekonk, MA 02771	Professional Fundraising Counsel Provide Strategic Training Reinforcement sessions		No	0	79,749	-79,749
Stroman & Associates PO Box 4012 Bartlesville, OK 74006	Professional Fundraising Counsel Provide campaign planning, coordination strategy, major gift prospect identification and fundraising training		No	0	76,827	-76,827
Total ▶				1,782,020	4,083,058	-2,301,038

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

All States

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		Mashomack Dinner Dance (event type)	Earth DAY (event type)	46 (total number)	(add col (a) through col (c))
Revenue	1	Gross receipts	607,347	153,528	1,172,631
	2	Less Contributions . .	482,393	85,420	1,012,855
	3	Gross income (line 1 minus line 2)	124,954	68,108	159,776
Direct Expenses	4	Cash prizes	0	0	0
	5	Noncash prizes . . .	0	0	0
	6	Rent/facility costs . .	0	0	0
	7	Food and beverages .	0	0	0
	8	Entertainment	0	0	0
	9	Other direct expenses .	92,165	94,327	337,045
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine line 3, column (d), and line 10 ▶			

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses . . .			
	6	Volunteer labor	Yes No	Yes No	Yes No
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____


Does the organization operate gaming activities with nonmembers? ☒ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity operated in



a The organization's facility	13a	
b An outside facility	13b	

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name 

Address 

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No


b If "Yes," enter the amount of gaming revenue received by the organization  \$ _____ and the amount of gaming revenue retained by the third party  \$ _____


c If "Yes," enter name and address of the third party


Name 

Address 

16 Gaming manager information

Name 

Gaming manager compensation  \$ _____

Description of services provided 


☐ Director/officer

☐ Employee

☐ Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year  \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	Return Reference	Explanation
SchG_P01_S00_L02b	Schedule G, Part I, Line 2b	For all professional fundraising contracts, contractor may receive checks, cash or credit card information only for direct deposit into The Nature Conservancy's bank accounts

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2012

Open to Public
Inspection

Employer identification number
53-0242652

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

266

3

Enter total number of other organizations listed in the line 1 table

13

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information.
Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
SchI_P01_S00_L02	Schedule I, Part I, Line 2	The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements 1 agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments, and 2 the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget Essential team members are a Project Manager, a Grants Specialist, and an Attorney As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff Purpose To ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U S federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities

Software ID: 12000197

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF SULLIVAN1888 US HIGHWAY 1 SULLIVAN, ME 04664	53-7396044	501(c)(3)	50,000	0			Conservation Activity
TOWN OF FALMOUTH271 FALMOUTH RD FALMOUTH, ME 04105	40-3235064	501(c)(3)	10,300	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THOMAS JEFFERSON SOIL & WATER CONSERVATION DISTRICT706 FOREST STREET SUITE G CHARLOTTESVILLE,VA 22903	51-7385066	501(c)(3)	107,034	0			Conservation Activity
STILLAGUAMISH FLOOD CONTROL DISTRICTPO BOX 2512 STANWOOD,WA 98292	31-8854651	501(c)(3)	7,117	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VIRGINIA DEPT OF CONSERV & RECREATION 203 GOVENOR STREET RICHMOND,VA 23219	98-1265499	501(c)(3)	150,000	0			Conservation Activity
NYE COUNTY WATER DISTRICT2101 EAST CALVADA BLVD SUITE 100 MIDGE CARVER CHAIR GOVERNING BD PAHRUMP,NV 89048	40-3234955	501(c)(3)	25,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL PARK SERVICE O BOX 100000 HERNDON,VA 20171	40-1134399	501(c)(3)	183,213	0			Conservation Activity
RI AGRICULTURAL LAND PRESERVATION 235 PROMENADE STREET PROVIDENCE,RI 02908	34-1900372	501(c)(3)	215,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWN OF WELLS208 SANFORD RD WELLS,ME 04090	25-1053496	501(c)(3)	114,250	0			Conservation Activity
MARIN COUNTY OPEN SPACE DISTRICT3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL,CA 94903	53-0201684	501(c)(3)	80,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE NATURAL AREAS PROGRAMSTATE HOUSE STATION 93 AUGUSTA,ME 04333	95-7806144	501(c)(3)	31,000	0			Conservation Activity
LUCE COUNTY ROAD COMMISSION423 WEST MCMILLAN AVE PO BOX 401 NEWBERRY,MI 49855	05-6025351	501(c)(3)	79,756	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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LOWER PLATTE SOUTH NATURAL RESOURCES DISTRICT3125 PORTIA ST BOX 83581 LINCOLN,NE 68501	34-0623441	501(c)(3)	7,500	0			Conservation Activity
WESTERN RIVERSIDE COUNTY REGIONAL CONSERVATION AUTHORITY3403 10TH STREET SUITE 320 RIVERSIDE,CA 92501	78-5672659	501(c)(3)	192,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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LAND TITLE INSURANCE AND ESCROW CORP1080 NE 7th AVENUE OAK HARBOR, WA 98277	52-3251867		50,000	0			Conservation Activity
LAKE COUNTY PARK AND REC BOARD8411 E LINCOLN HIGHWAY CROWN POINT,IN 46307	34-1262985	501(c)(3)	32,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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JEFFERSON COUNTY FARMLAND PROTECTION BOARDPO BOX 731 CHARLES TOWN, WV 25414	20-9828471	501(c)(3)	125,000	0			Conservation Activity
HOWARD COUNTY DRAINAGE BOARD220 N MAIN STREET SUITE 332 KOKOMO,IN 46901	37-3292581	501(c)(3)	20,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GB2 ASSOCIATES LLC1450 ANNUNCIATION ST STE 2320 NEWORLEANS,LA 70130	79-8856418		10,000	0			Conservation Activity
GALT JOINT UNION SCHOOL DIST1018 C STREET Suite 210 GALT,CA 95632	44-2258961	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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FRIENDS OF MARIN PARKS OPEN SPACE & YES ON A25 WENDY COURT NOVATO,CA 94945	91-8249457	501(c)(3)	10,000	0			Conservation Activity
FLINT RIVER SOIL AND WATER CONSERVATION 4344 ALBANY HWY DAWSON,GA 39842	51-4562985	501(c)(3)	47,250	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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COLORADO PARKS AND WILDLIFE6060 BROADWAY DENVER,CO 80216	94-3591468	501(c)(3)	54,758	0			Conservation Activity
VA DEPT OF FORESTRY900 NATURAL RESOURCES DRIVE STE 800 CHARLOTTESVILLE,VA 22903	39-6529512	501(c)(3)	13,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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EAGLE HARBOR TOWNSHIP ANN JOHNSON TREASURER HC 1 Box 263 EAGLE HARBOR,MI 49950	26-7851669	501(c)(3)	8,853	0			Conservation Activity
DOUGLAS COUNTY REDEVELOPMENT AGENCY PO BOX 218 MINDEN,NV 89423	38-1126895	501(c)(3)	100,000	0			Conservation Activity

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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DOI-NATIONAL PARK SERVICECHANNEL ISLAND NATIONAL PARK 1901 SPINNAKER DRIVE VENTURA, CA 93001	14-8534682	501(c)(3)	44,179	0			Conservation Activity
DANE COUNTY LAND & WATER RESOURCES1 FEN OAK CT RM 208 MADISON, WI 53718	53-3319788	501(c)(3)	38,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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HOUGHTON KEWEENAW CONS DISTRICT600 E LAKESHORE DRIVE SUITE 204 HOUGHTON,MI 49931	91-5629856	501(c)(3)	25,000	0			Conservation Activity
COPPER RANGE ABSTRACT & TITLE COMPANY707 SHELDEN AVE HOUGHTON,MI 49931	63-6599854		70,850	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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CITY OF SIERRA VISTA 1011 NORTH CORONADO DRIVE SIERRA VISTA,AZ 85635	39-4629582	501(c)(3)	50,000	0			Conservation Activity
CITY OF MORRO BAY - HARBOR 595 HARBOR STREET MORRO BAY,CA 93442	04-1039583	501(c)(3)	42,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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CITY OF ASHLANDUTILITY DIVISION FINANCE DEPT 20 EAST MAIN STREET ASHLAND,OR 97520	44-2389675	501(c)(3)	1,662,295	0			Conservation Activity
ARKANSAS GAME AND FISH COMMISSION1266 LOCK and DAM ROAD RUSSELLVILLE,AR 72802	56-1065985	501(c)(3)	99,803	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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ARIZONA DEPARTMENT OF WATER RESOURCE3550 N CENTRAL AVENUE SUITE 200 PHOENIX,AZ 85012	25-1055678	501(c)(3)	116,611	0			Conservation Activity
WYPR 88.1 FM UNDERWRITING DEPARTMENT 2216 N CHARLES ST BALTIMORE,MD 21218	56-6041400		10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WATER RESEARCH AND TRAINING CENTERPO BOX 356 HAYFORK,CA 96041	91-0690372	501(c)(3)	110,648	0			Conservation Activity
THE WORLD BANK1818 H STREET NW WASHINGTON,DC 20433	52-1449137	501(c)(3)	114,242	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WWRC ACTION FUND1402 THIRD AVE SUITE 507 SEATTLE,WA 98101	91-1445276	501(c)(4)	7,500	0			Conservation Activity
WORLD RESOURCES INSTITUTE10 G STREET NE SUITE 800 WASHINGTON,DC 20002	52-1257057	501(c)(3)	123,880	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WINOUS POINT MARSH CONSERVANCY3500 SOUTH LATTIMORE ROAD PORT CLINTON,OH 43452	34-1900372	501(c)(3)	106,258	0			Conservation Activity
WILDLIFE CONSERVATION SOCIETY2300 SOUTHERN BLVD BRONX,NY 10460	13-1740011	501(c)(3)	8,252	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WILDAID INC744 MONTGOMERY ST SUITE 300 SAN FRANCISCO,CA 94111	20-3644441	501(c)(3)	6,752	0			Conservation Activity
WESTERN WASHINGTON AGRICULTURAL ASS2017 CONTINENTAL PLACE SUITE 6 MOUNT VERNON,WA 98273	91-0699137	501(c)(3)	72,629	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WESTERN PENNSYLVANIA CONSERVANCY800 WATERFRONT DRIVE PITTSBURGH,PA 15222	25-1053485	501(c)(3)	67,950	0			Conservation Activity
WESTERN FOOTHILLS LAND TRUSTPO BOX 107 NORWAY,ME 04268	01-6083123	501(c)(3)	63,466	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WESTERN CAROLINA UNIVERSITYOFFICE OF RESEARCH ADMINISTRATION 110 CORDELIA CAMP BLDG CULLOWHEE,NC 28723	56-6001440	501(c)(3)	39,999	0			Conservation Activity
WELLS NATIONAL ESTUARINERESEARCH RESERVE 342 LAUDHOLM FARM ROAD WELLS,ME 04090	01-0459976	501(c)(3)	6,000	0			Conservation Activity

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WATERSHED RES AND TRAINING CTRP O BOX 356 HAYFORK C,CA 96041	94-3116339	501(c)(3)	6,992	0			Conservation Activity
WASHINGTON WILDLIFE & RECREATION CO1402 THIRD AVE SUITE 507 SEATTLE,WA 98101	91-1190821	501(c)(3)	12,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WASHINGTON STATE UNIVERSITYSKAGIT COUNTY EXTENSION 306 SOUTH 1ST STREET MOUNT VERNON, WA 98273	91-6001108	501(c)(3)	19,466	0			Conservation Activity
VIRGINIA INSTITUTE OF MARINE SCIENCECO CASHIER P O BOX 1346 GLOUCESTER POINT, VA 23062	54-2027915	501(c)(3)	73,364	0			Conservation Activity

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VINEYARD CONSERVATION SOCIETY INC57 DAVID AVENUE PO BOX 2189 VINEYARD HAVEN,MA 02568	04-2439882	501(c)(3)	15,000	0			Conservation Activity
VERMONT LAND TRUST8 BAILEY AVENUE MONTPELIER,VT 05602	03-0264836	501(c)(3)	72,507	0			Conservation Activity

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VERMONT CENTER FOR ECOSTUDIESP O BOX 420 NORWICH,VT 05055	51-0639429	501(c)(3)	24,049	0			Conservation Activity
VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAWPAW,MI 49079	38-2986937	501(c)(3)	29,171	0			Conservation Activity

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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UTAH OPEN LANDS CONSERVATION ASSOCIATION2188 SOUTH HIGHLAND DRIVE SUITE 203 SALT LAKE CITY, UT 84106	87-0480542	501(c)(3)	11,000	0			Conservation Activity
UTAH DIVISION OF WILDLIFE RESOURCES WASHINGTON COUNTY FIELD OFFICE 451 NORTH SR 318 HURRICANE, UT 84737	87-0403151	501(c)(3)	14,265	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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DEPT OF INTERIOR - USGS 271 NATIONAL CENTER RESTON V,VA 20192	51-0043899	501(c)(3)	50,765	0			Conservation Activity
USDA FOREST SERVICE C/O CITIBANK PO BOX 301550 LOS ANGELES,CA 90030	72-0564834	501(c)(3)	127,676	0			Conservation Activity

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US FISH & WILDLIFE SERVICE2524 SOUTH FRONTAGE ROAD VICKSBURG,MS 39180	53-0201504	501(c)(3)	23,839	0			Conservation Activity
URI FOUNDATION79 UPPER COLLEGE ROAD KINGSTON,RI 02881	53-7396044	501(c)(3)	24,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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URBAN GREENSPACES INSTITUTEPO BOX 6903 PORTLAND,OR 97228	93-1251573	501(c)(3)	5,028	0			Conservation Activity
UPPER SACO VALLEY LAND TRUSTPO BOX 424 NORTH CONWAY,NH 03860	02-0521030	501(c)(3)	39,950	0			Conservation Activity

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UPPER DESCHUTES WATERSHED COUNCILP O BOX 1812 BEND,OR 97709	91-1757262	501(c)(3)	5,108	0			Conservation Activity
UNIVERSITY OF WISCONSIN1 UNIVERSITY PLAZA PLATTEVILLE,WI 53818	39-6006492	501(c)(3)	13,027	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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UNIVERSITY OF WASHINGTONOFFICE OF SPONSORED PROGRAMS 4333 BROOKLYN AVE NE SEATTLE WA,WA 98195	91-6001537	501(c)(3)	83,058	0			Conservation Activity
UNIVERSITY OF SOUTH ALABAMAGRANTS AND CONTRACTS ACCOUNTINGA AD 362 MOBILE,AL 36688	63-0477348	501(c)(3)	23,862	0			Conservation Activity

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UNIVERSITY OF NEW HAMPSHIRESPONSORED PROGRAMS ADMIN SERVICE BLDG RM 109 DURHAM,NH 03824	26-0009371	501(c)(3)	15,800	0			Conservation Activity
UNIVERSITY OF MIAMI OFFICE OF RESEARCH ADMINISTRATION PO BOX 405803 ATLANTA GA,GA 30384	59-0624458	501(c)(3)	151,049	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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UNIVERSITY OF MASSACHUSETTS CONTROLLERS OFFICE 405 GOODELL BLDG 140 HICKS WAY AMHERST,MA 01033	04-3167352	501(c)(3)	168,286	0			Conservation Activity
UNIVERSITY OF ILLINOIS GRANTS AND CONTRACTS P O BOX 4610 SPRINGFIELD,IL 62708	37-6000511	501(c)(3)	85,745	0			Conservation Activity

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UNIVERSITY OF CENTRAL FLORIDA12201 RESEARCH PARKWAY SUITE 501 ORLANDO,FL 32826	59-2924021	501(c)(3)	28,900	0			Conservation Activity
UNIVERSITY OF CALIFORNIA BERKELEY EXTRAMURAL FUNDS ACCOUNTING 2195 HEARST AVE BERKELEY,CA 94720	94-6002123	501(c)(3)	10,000	0			Conservation Activity

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UNIVERSITY OF CALIFORNIACENTRAL CASHIER OFFICE MC 0009 9500 GILMAN DRIVE LA JOLLA,CA 92093	95-6006144	501(c)(3)	8,000	0			Conservation Activity
UNIVERSITY OF ARIZONA PO BOX 3520 TUCSON,AZ 85722	74-2652689	501(c)(3)	147,444	0			Conservation Activity

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UNIVERSITY ENTERPRISES INC6000 J STREET SACRAMENTO,CA 95319	94-1337638	501(c)(3)	10,000	0			Conservation Activity
UNITED STATES GEOLOGICAL SURVEY MS271 NATIONAL CENTER RESTON,VA 20192	53-0196958	501(c)(3)	405,865	0			Conservation Activity

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UC REGENTSUCSC CASHIER OFFICE 1156 HIGH STREET SANTA CRUZ,CA 95064	95-6006145	501(c)(3)	185,302	0			Conservation Activity
TULSA AUDUBON SOCIETY PO BOX 330140 TULSA,OK 74133	73-1069723	501(c)(3)	7,000	0			Conservation Activity

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TROUT UNLIMITED INC 1300 NORTH 17TH STREET SUITE 500 ARLINGTON,VA 22209	38-1612715	501(c)(3)	95,491	0			Conservation Activity
TRI-ISLE RESOURCE CONSERVATION PO BOX 338 KAHULUI,HI 96733	99-0278397	501(c)(3)	267,264	0			Conservation Activity

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TREASURER STATE OF MAINE35 STATE HOUSE STATION AUGUSTA,ME 04333	01-6000001	501(c)(3)	18,000	0			Conservation Activity
TOWN OF INLET160 STATE RT 28 PO BOX 179 INLET,NY 13360	14-6002253	501(c)(3)	20,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TOWER FOUNDATION OF SAN JOSE STATE UNIVERSITYONE WASHINGTON SQUARE SAN JOSE,CA 95192	83-0403915	501(c)(3)	36,020	0			Conservation Activity
TOLEDO AREA METROPARKS5100 WEST CENTRAL AVENUE TOLEDO,OH 43615	23-7222333	501(c)(3)	146,307	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THREE RIVERS ALLIANCE 8487 COUNTY ROAD K JOES,CO 80822	26-3070018	501(c)(3)	27,557	0			Conservation Activity
THE WOODS HOLE RESEARCH CENTER149 WOODS HOLE ROAD FALMOUTH,MA 02540	04-3005094	501(c)(3)	702,909	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE WILDLANDS TRUSTPO BOX 2282 DUXBURY,MA 02331	04-2973205	501(c)(3)	215,000	0			Conservation Activity
THE WETLANDS CONSERVANCYP O BOX 1195 TUALATIN,OR 97062	93-0797197	501(c)(3)	10,055	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE TRUST FOR PUBLIC LAND101 MONTGOMERY ST SUITE 900 SAN FRANCISCO ,CA 94104	23-7222333	501(c)(3)	30,000	0			Conservation Activity
THE SALISBURY ASSOCIATION INC24 MAIN STREET SALISBURY CT,CT 06068	06-6054763	501(c)(3)	151,648	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE REGENTS OF THE UNIVERSITY OF MI3003 S STATE STREET ANN ARBOR MI,MI 48109	38-6006309	501(c)(3)	57,222	0			Conservation Activity
THE REGENTS OF THE UNIVERSITY OF CA SPONSORED PROJECTS OFFICE 1156 HIGH STREET SANTA CRUZ,CA 95064	95-6006144	501(c)(3)	22,563	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE PRAIRIE ENTHUSIASTSPO BOX 1148 MADISON,WI 53701	39-1601574	501(c)(3)	10,458	0			Conservation Activity
THE PEW CHARITABLE TRUSTSONE COMMERCE SQUARE 2005 MARKET STREET PHILADELPHIA PA, PA 19103	56-2307147	501(c)(3)	65,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE KEYSTONE CENTER 1628 STS JOHN ROAD KEYSTONE,CO 80435	84-0688506	501(c)(3)	30,000	0			Conservation Activity
THE KESTREL LAND TRUST PO BOX 1016 AMHERST,MA 01004	04-6243236	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE JANE GOODALL INSTITUTE4245 N FAIRFAX DR STE 600 ARLINGTON,VA 22203	94-2474731	501(c)(3)	128,814	0			Conservation Activity
THE GREENWAY FOUNDATION5299 DTC BOULEVARD SUITE 710 GREENWOOD VILLAGE,CO 80111	51-0193575	501(c)(3)	17,280	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE FUND FOR LAKE GEORGE INC2199A STATE ROUTE 9 PO BOX 652 LAKE GEORGE,NY 12845	22-2565313	501(c)(3)	25,000	0			Conservation Activity
THE FRESHWATER TRUST 65 SWYAMHILL STREET SUITE 200 PORTLAND,OR 97204	93-0843521	501(c)(3)	8,694	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE CONSERVATION FUND 1655 N FORTH MEYER DRIIVE SUITE 1300 ARLINGTON,VA 22209	52-1388917	501(c)(3)	11,499	0			Conservation Activity
THE CONSERVANTION ALLIANCEPO BOX 1275 BEND,OR 97709	94-3100867	501(c)(3)	25,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE COMMUNITY SCHOOL INCPO BOX 555 CAMDEN,ME 04843	01-0326419	501(c)(3)	10,000	0			Conservation Activity
THE CHAPARRAL LANDS CONSERVANCYPO BOX 141 MOUNT LAGUNA,CA 91948	27-0722038	501(c)(3)	50,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE BOARD OF REGENTS OF THE UNIVERS OF WISCONSIN SYSTEM UW MADISON GAR ACCOUNTDRAWER 538 RESEARCH ADMINISTRATION MILWAUKEE,WI 53278	39-6006492	501(c)(3)	44,449	0			Conservation Activity
THE AMERICAN ALPINE CLUB INC710 10TH STREET GOLDEN,CO 80401	13-1611981	501(c)(3)	51,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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TEXAS GENERAL LAND OFFICEPO BOX 12873 MAIL CODE 151 AUSTIN,TX 78711	32-8945932	501(c)(3)	36,802	0			Conservation Activity
TEXAS AGRILIFE RESEARCH400 HARVEY MITCHELL PARKWAY S COLLEGE STATION,TX 77845	74-6000541	501(c)(3)	15,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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TEJON RANCH CONSERVANCYPO BOX 216 FRAZIER PARK,CA 93225	26-2839563	501(c)(3)	175,000	0			Conservation Activity
TAMARISK COALITIONNP O BOX 1907 GRAND JUNCTION,CO 81502	27-0007315	501(c)(3)	9,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SYCAMORE LAND TRUST INCPO BOX 7801 BLOOMINGTON,IN 47407	35-1830637	501(c)(3)	29,600	0			Conservation Activity
SUPERIOR WATERSHED PARTNERSHIP2 PETER WHITE DR MARQUETTE,MI 49855	38-3492677	501(c)(3)	19,619	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GEORGES RIVER LAND TRUST8 NORTH MAIN STREET ROCKLAND,ME 04841	01-0424837	501(c)(3)	142,900	0			Conservation Activity
STREAMWATCH INCPO BOX 681 CHARLOTTESVILLE,VA 22902	27-2462092	501(c)(3)	7,500	0			Conservation Activity

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STILLAGUAMISH TRIBE OF INDIANSNATURAL RESOURCES DEPARTMENT P O BOX 277 ARLINGTON,WA 98223	91-0920666	501(c)(3)	41,625	0			Conservation Activity
STATE OF WASHINGTON DEPT OF FISH AND WILDLIFE600 CAPITOL WAY NORTH MAIL STOP 43200 OLYMPIA,WA 98501	45-8934761	501(c)(3)	12,419	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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STATE OF MICHIGANPO BOX 30446 DNR FISHERIES DIVISION LANSING,MI 48909	38-6000134	501(c)(3)	43,307	0			Conservation Activity
STANFORD UNIVERSITYP O BOX 44253 SAN FRANCISCO,CA 94144	94-1156365	501(c)(3)	234,674	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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ST MARYS COLLEGE OF MARYLAND18952 E FISHER ROAD ST MARYS CITY,MD 20686	52-0936189	501(c)(3)	7,500	0			Conservation Activity
SOUTHWEST MICHIGAN LAND CONSERVANCY6851 SPRINKLE ROAD PORTAGE,MI 49002	38-3038708	501(c)(3)	31,172	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SOUTHWEST BADGER RESOURCE CONSERVATORYPO BOX 753 1370 N WATER STREET PLATTEVILLE,WI 53818	39-1759169	501(c)(3)	15,000	0			Conservation Activity
SOUTHERN UTAH WILDERNESS ALLIANCE425 EAST 100 SOUTH SALT LAKE CITY,UT 84111	94-2936961	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SOLVE2000 SW 1ST AVE SUITE 400 PORTLAND,OR 97201	93-0579286	501(c)(3)	20,000	0			Conservation Activity
SOCIETY FOR CONSERVATION GIS1726 SE MILLER STREET PORTLAND,OR 97202	84-1424973	501(c)(3)	9,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SKAGIT RIVER SYSTEM COOPERATIVEP O BOX 368 LA CONNER,WA 98257	91-0969916	501(c)(3)	129,836	0			Conservation Activity
SHAWNEE RCD AREA INC 354 State Highway 145 N Simpson,IL 62985	37-1368038	501(c)(3)	9,326	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SEQUOIA RIVERLANDS TRUST427 SOUTH GARDEN STREET VISALIA,CA 93277	77-0347417	501(c)(3)	16,000	0			Conservation Activity
SEBASTICOOK REGIONAL LAND TRUSTPO BOX 184 UNITY,ME 04988	20-2644192	501(c)(3)	7,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SCENIC HUDSON LAND TRUST INCONE CIVIC CENTER PLAZA SUITE 200 POUGHKEEPSIE, NY 12601	23-7148333	501(c)(3)	10,000	0			Conservation Activity
SCARBOROUGH LAND CONSERVATION TRUSTPO BOX 1237 SCARBOROUGH,ME 04070	01-0352474	501(c)(3)	50,150	0			Conservation Activity

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SC DNRMARINE RESOURCES DIVISION P O BOX 12559 CHARLESTON, SC 29422	57-6000286	501(c)(3)	20,429	0			Conservation Activity
SAVORY INSTITUTE ORG INC637B SOUTH BROADWAY STREET SUITE 124 BOULDER,CO 80305	45-4134319	501(c)(3)	27,500	0			Conservation Activity

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SAVE THE DUNES CONSERVATION FUND444 BARKER ROAD MICHIGAN CITY,IN 46360	35-1915468	501(c)(3)	9,000	0			Conservation Activity
SAVE OUR CANYONSPO BOX 112017 SALT LAKE CITY,UT 84147	74-2443535	501(c)(3)	15,000	0			Conservation Activity

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SANTA CLARA PUEBLOPO BOX 580 ESPANOLA,NM 87532	85-0232968	501(c)(3)	27,000	0			Conservation Activity
SANDY RIVER BASIN WATERSHED COUNCILPO BOX 869 SANDY,OR 97055	93-1294148	501(c)(3)	49,800	0			Conservation Activity

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RUTGERS THE STATE UNIVERSITY OF NEW65 DAVIDSON RD PISCATAWAY,NJ 08854	22-6001086	501(c)(3)	10,840	0			Conservation Activity
ROOT RIVER SOIL & WATER CONSERVATIO805 N HWY 4476 SUITE 1 AGRICULTURAL SERVICE CENTER CALEDONIA,MN 55485	41-6005804	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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RIVANNA RIVER BASIN COMMISSION801 W MAIN STREET SUITE 202 CHARLOTTESVILLE,VA 22903	46-3329889	501(c)(3)	70,000	0			Conservation Activity
RIO GRANDE HEADWATERS LAND TRUSTPO BOX 444 DEL NORTE,CO 81132	84-1495770	501(c)(3)	10,000	0			Conservation Activity

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RESOURCES LEGACY FUND 555 CAPITOL MALL SUITE 675 SACRAMENTO,CA 95814	95-4703838	501(c)(3)	505,151	0			Conservation Activity
REGENTS OF THE UNIVERSITY OF MINNESOTA NW 5957 PO BOX 1450 MINNEAPOLIS,MN 55485	41-6007513	501(c)(3)	103,625	0			Conservation Activity

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RAINFOREST ALLIANCE INCCO SMARTWOOD PROGRAM 665 BROADWAY SUITE 500 NEW YORK,NY 10012	13-3377893	501(c)(3)	826,189	0			Conservation Activity
QUINault INDIAN NATIONPO BOX 189 TAHOLA,WA 98587	91-0760952	501(c)(3)	287,805	0			Conservation Activity

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PUGET SOUND RESTORATION FUND590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	91-1773965	501(c)(3)	26,962	0			Conservation Activity
PLEASANT RIVER WILDLIFE FOUNDATIONPO BOX 154 ADDISON,ME 04606	31-1631801	501(c)(3)	32,980	0			Conservation Activity

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TRUCKEE DONNER LAND TRUST10069 WEST RIVER ST SUITE C1 TRUCKEE,CA 96161	68-0245327	501(c)(3)	50,000	0			Conservation Activity
PENOBSCOT RIVER RESTORATION TRUSTP O BOX 5695 AUGUSTA,ME 04332	20-1437259	501(c)(3)	522,821	0			Conservation Activity

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PARK PRIDE ATLANTA INC 233 PEACHTREE STREET NE SUITE 1600 ATLANTA,GA 30303	58-1883895	501(c)(3)	15,000	0			Conservation Activity
PACIFIC MARINE STATES FISHERIES COMMISSION 205 SE SPOKANE STREET SUITE 100 PORTLAND,OR 97202	93-6002376	501(c)(3)	48,242	0			Conservation Activity

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OSWEGO COUNTY SOIL & WATER CONSERVA3105 New York 3 FULTON,NY 13069	15-6002510	501(c)(3)	20,000	0			Conservation Activity
OREGON WILDLIFE HERITAGE FOUNDATION 1122 NE 122ND AVE SUITE 114B PORTLAND,OR 97230	93-0797904	501(c)(3)	25,000	0			Conservation Activity

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OREGON PUBLIC BROADCASTING7140 SW MACADAM AVENUE PORTLAND,OR 97219	93-0814638	501(c)(3)	10,055	0			Conservation Activity
OREGON FOOD BANK INC PO BOX 55370 PORTLAND,OR 97238	93-0785786	501(c)(3)	5,028	0			Conservation Activity

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OKLAHOMA PRESCRIBED BURN ASSOCIATIONCO M D DOMINICK 6223 N SANGRE RD STILLWATER,OK 74075	46-0663267	501(c)(3)	10,000	0			Conservation Activity
OHIO DEPARTMENT OF NATURAL RESOURCE2045 MORSE RD H1 COLUMBUS,OH 43229	31-1334820	501(c)(3)	72,227	0			Conservation Activity

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OFFICE OF SPONSORED PROGRAMS DUKE UNIVERSITY2200 WEST MAIN STREET STE 300 DURHAM,NC 27705	56-0532129	501(c)(3)	25,000	0			Conservation Activity
NOVA SOUTHEASTERN UNIVERSITY INC3301 COLLEGE AVENUE FT LAUDERDALE,FL 33314	59-1083502	501(c)(3)	33,977	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHERN ILLINOIS UNIVERSITYGRANTS FISCAL ADMINISTRATION LOWDEN HALL 201 DEKALB,IL 60115	36-6008480	501(c)(3)	26,211	0			Conservation Activity
NORTHERN ARIZONA UNIVERSITYPO BOX 4070 FLAGSTAFF,AZ 86011	74-2579628	501(c)(3)	5,071	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHEAST WISCONSIN LAND TRUST INC14 TRI PARK WAY SUITE 1 APPLETON, WI 54130	39-1867891	501(c)(3)	20,000	0			Conservation Activity
NORTH SHORE LAND ALLIANCE INC151 POST ROAD OLD WESTBURY,NY 11568	56-2368769	501(c)(3)	20,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH HERON LAKE GAME PRODUCERS ASSOCIATIONP O BOX 43 WINDOM,MN 56101	41-6057565	501(c)(6)	20,000	0			Conservation Activity
NORTH DAKOTA CONSERVATION FUND 1605 E CAPITAL AVENUE SUITE 101 BISMARCK ND,ND 58501	45-0460767	501(c)(3)	230,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NEW VENTURE FUND734 15TH STREET NW SUITE 600 WASHINGTON,DC 20005	20-5806345	501(c)(3)	197,500	0			Conservation Activity
NC DEPARTMENT OF ENVIRONMENT AND NATURAL RESOURCES DIVISION OF MARINE FISHERIES3441 ARENDELL ST MOREHEAD CITY,NC 28557	56-1611588	501(c)(3)	300,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATUREBRIDGE28 GEARY STREET SUITE 650 SAN FRANCISCO,CA 94108	94-2145930	501(c)(3)	12,000	0			Conservation Activity
NATURAL RESOURCES DEFENSE COUNCIL INC40 W 20TH STREET NEW YORK,NY 10011	13-2654926	501(c)(3)	177,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATURAL HERITAGE TRUST FUNDNYS DEC 625 BROADWAY ALBANY,NY 12233	16-1019635	501(c)(3)	175,000	0			Conservation Activity
NATIONAL WILDLIFE FEDERATION11100 WILDLIFE CENTER DRIVE RESTON,VA 20190	53-0204616	501(c)(3)	55,855	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL FOREST FOUNDATIONBUILDING 27 SUITE 3 FORT MISSOULA ROAD MISSOULA, MT 59804	52-1786332	501(c)(3)	60,000	0			Conservation Activity
NATIONAL FISH & WILDLIFE FOUNDATION 1133 15TH STREET NW SUITE 100 ACCOUNTING DEPARTMENT WASHINGTON,DC 20005	52-1384139	501(c)(3)	66,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL AUDUBON SOCIETY225 VARICK STREET 7TH FLOOR NEW YORK,NY 10014	13-1624102	501(c)(3)	18,676	0			Conservation Activity
MOWER SOIL AND WATER CONSERVATION DISTRICT1408 21ST AVE NW STE 2 AUSTIN,MN 55912	41-6008652	501(c)(3)	25,206	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MOUNT GRACE LAND CONSERVATION TRUST 1461 OLD KEENE ROAD ATHOL,MA 01331	04-2938967	501(c)(3)	10,000	0			Conservation Activity
MOTE MARINE LABORATORY1600 KEN THOMPSON PARKWAY SARASOTA,FL 34236	59-0756643	501(c)(3)	17,075	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STATE OF MAINE BUREAU OF PARKS & LAND22 STATE HOUSE STN 18 ELKINS LANE AUGUSTA ME, ME 04333	01-6000001	501(c)(3)	200,000	0			Conservation Activity
MONTANA ASSOC OF LAND TRUSTSPO BOX 892 HELENA,MT 59624	81-0506868	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MINNESOTA LAND TRUST 2356 UNIVERSITY AVE WEST SUITE 240 ST PAUL,MN 55114	41-1713652	501(c)(3)	15,000	0			Conservation Activity
MICHIGAN STATE UNIVERSITY426 AUDITORIUM ROAD ROOM 301 CONTRACT AND GRANT ADMINISTRATION EAST LANSING,MI 48824	38-6005984	501(c)(3)	159,334	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PLEASANT RIVER WILDLIFE FOUNDATIONPO BOX 154 ADDISON,ME 04606	31-1631801	501(c)(3)	82,500	0			Conservation Activity
NJ DEPT OF ENVIRONMENTAL PROTECTION401 E STATE STREET TRENTON,NJ 08625	21-6000928	501(c)(3)	3,155,738	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIANUS RIVER GORGE PRESERVE INC GIBB HOUSE 167 MIANUS RIVER ROAD BEDFORD,NY 10506	13-3523329	501(c)(3)	658,552	0			Conservation Activity
MESC DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND,AL 36528	63-0779657	501(c)(3)	42,292	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MERIDIAN INSTITUTEPO BOX 1829 DILLON,CO 80435	84-1435420	501(c)(3)	8,600	0			Conservation Activity
MENDOCINO COUNTY RESOURCE CONSERVATION DISTRICT 206 MASON STREET SUITE F UKIAH,CA 95482	84-1435420	501(c)(3)	8,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MEDICINE BOW CONSERVATION DISTRICT CO TODD G HEWARD P O BOX 6 MEDICINE BOW,WY 82329	83-0251468	501(c)(3)	20,000	0			Conservation Activity
MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE,OR 97401	93-1029808	501(c)(3)	25,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MARIPOSA COUNTY RESOURCE CONSERVATIONP O BOX 746 MARIPOSA,CA 95338	77-0438850	501(c)(3)	10,000	0			Conservation Activity
MAHOOSUC LAND TRUST CO JAMES MITCHELL EXEC DIRECTOR P O BOX 981 BETHEL,ME 04217	01-0447619	501(c)(3)	25,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LOMAKATSI RESTORATION PROJECTPO BOX 3084 ASHLAND,OR 97520	93-1163452	501(c)(3)	1,500,429	0			Conservation Activity
LEELANAU CONSERVANCY PO BOX 1007 LELAND,MI 49654	38-2710855	501(c)(3)	94,319	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GREAT WORKS REGIONAL LAND TRUST610 MAIN STREET OGUNQUIT,ME 03907	22-2736228	501(c)(3)	40,799	0			Conservation Activity
LAND TRUST FOR THE MISSISSIPPI COASTP O BOX 245 BILOXI,MS 39533	64-0936130	501(c)(3)	15,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON,DC 20036	04-2751357	501(c)(3)	57,500	0			Conservation Activity
LAND CONSERVANCY OF W MICHIGAN1345 MONROE AVENUE NW SUITE 324 GRAND RAPIDS,MI 49505	38-2363129	501(c)(3)	61,650	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LAKE GEORGE LAND CONSERVANCY INCPO BOX 1250 LAKE SHORE DRIVE BOLTON LANDING,NY 12814	22-2902944	501(c)(3)	10,000	0			Conservation Activity
LAKE COUNTY LAND TRUST PO BOX 711 LOWER LAKE,CA 95457	68-0332712	501(c)(3)	6,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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KENNEBEC LAND TRUST 134 MAIN STREET WINTHROP,ME 04364	01-0440729	501(c)(3)	145,000	0			Conservation Activity
KOSCIUSKO COUNTY SOIL & WATERCONSERVATION DISTRICT 217 E BELL DRIVE WARSAW,IN 46585	35-1172663	501(c)(3)	30,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KENNEBEC LAND TRUSTPO BOX 261 WINTHROP,ME 04364	01-0440729	501(c)(3)	10,000	0			Conservation Activity
KENNEBEC ESTUARY LAND TRUST92 FRONT STREET PO BOX 1128 BATH,ME 04531	01-0446468	501(c)(3)	15,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KEEP IT GREEN CO THE TRUST FOR PUBLIC LAND 20 COMMUNITY PLACE 2ND FLOOR MORRISTOWN,NJ 07960	23-7222333	501(c)(3)	10,000	0			Conservation Activity
BLOCK ISLAND CONSERVANCY INCPO BOX 84 BLOCK ISLAND,RI 02807	23-7226378	501(c)(3)	86,316	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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IUCNWORLD CONSERVATION UNION 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON,DC 20009	52-1443147	501(c)(3)	50,000	0			Conservation Activity
IOWA STATE UNIVERSITY SCIENCE AND TECHNOLOGY 3606 ADMIN SVCS BUILDING AMES,IA 50011	42-6004224	501(c)(3)	10,240	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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IOWA NATURAL HERITAGE FOUNDATION505 FIFTH AVE SUITE 444 DES MOINES,IA 50309	42-1127544	501(c)(3)	35,000	0			Conservation Activity
INTL CONSERVATION CAUCUS FDNICCF 25786 GEORGETOWN STATION WASHINGTON,DC 20007	83-0449176	501(c)(3)	40,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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HYDABURG COOPERATIVE ASSOCIATIONPO BOX 349 HYDABURG, AK 99922	91-0485847	501(c)(3)	5,080	0			Conservation Activity
NORTH CAROLINA COASTAL LAND TRUST1108 W MAIN STREET ELIZABETH CITY, NC 27909	56-1791849	501(c)(3)	490,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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STATE OF MAINEIFW 41 STATE HOUSE STATION AUGUSTA,ME 04333	01-6000001	501(c)(3)	167,851	0			Conservation Activity
BELGRADE REGIONAL CONSERVATION ALLIANCE P O BOX 250 BELGRADE LAKE,ME 04918	04-3047156	501(c)(3)	115,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HELENA ABSTRACT AND TITLE COP O BOX 853 MONTAN CLUB BLDG 6TH AND FULLER HELENA,MT 59624	81-0145920		250,000	0			Conservation Activity
BANGOR LAND TRUST8 HARLOW STREET BANGOR,ME 04402	33-0997433	501(c)(3)	276,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GREEN MOUNTAIN COLLEGE1 BRENNAN CIRCLE POULTNEY,VT 05764	03-0179299	501(c)(3)	10,500	0			Conservation Activity
GREATER YELLOWSTONE COALITIONPO BOX 1874 BOZEMAN,MT 59771	81-0414042	501(c)(3)	5,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GREATER OREGON CITY WATERSHED COUNCILPO BOX 927 OREGON CITY,OR 97045	27-2507688	501(c)(3)	11,019	0			Conservation Activity
GREATER LOVELL LAND TRUSTP O BOX 181 CENTER LOVELL,ME 04016	22-2724055	501(c)(3)	95,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GREAT WORKS REGIONAL LAND TRUSTP O BOX 151 SOUTH BERWICK,ME 03908	22-2736228	501(c)(3)	95,091	0			Conservation Activity
GREAT LAKES COMMISSION2805 S INDUSTRIAL HWY SUITE 100 ANN ARBOR,MI 48104	38-6027814	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GRAND TRAVERSE REGIONAL LAND CONSERVANCY3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY,MI 49684	38-2994229	501(c)(3)	114,268	0			Conservation Activity
GOLD RIDGE RESOURCE CONSERVATION DISTRICT PO BOX 1064 ATTN BRITANY HECK OCCIDENTAL,CA 95465	94-2466509	501(c)(3)	31,937	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GLEN HELEN ECOLOGY INSTITUTEONE MORGAN PLACE YELLOW SPRINGS, OH 45387	26-1672457	501(c)(3)	35,468	0			Conservation Activity
FLORIDA FISH & WILDLIFE CONSERVATION COMMISSIONFWC FWRI 100 EIGHTH AVE SE ST PETERSBURG, FL 33701	51-9105849	501(c)(3)	47,817	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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FIVE VALLEYS LAND TRUSTP O BOX 8953 MISSOULA,MT 59807	23-7182055	501(c)(3)	5,500	0			Conservation Activity
FIRST AMERICAN TITLE COMPANY60 WEST MARKET SUITE 140 SALINAS,CA 93901	95-2566122		731,730	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SEQUOIA RIVERLANDS TRUST427 SOUTH GARDEN STREET VISALIA,CA 93277	77-0347417	501(c)(3)	50,000	0			Conservation Activity
FILLMORE SOIL AND WATER CONS DISTRICT 900 WASHINGTON STREET NW BOX A PRESTON,MN 55965	80-0121638	501(c)(3)	10,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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FOREST SOCIETY OF MAINE115 FRANKLIN STREET BANGOR,ME 04401	02-0413555	501(c)(3)	42,000	0			Conservation Activity
ELEPHANT HUMAN RELATIONS AID USA INC 19 THE REGISTRY EAST QUOGUE,NY 11942	27-2792389	501(c)(3)	5,200	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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ECOTRUST721 NWNINTH AVE SUITE 200 PORTLAND,OR 97209	93-1050144	501(c)(3)	131,912	0			Conservation Activity
EATON PEABODYP O BOX 4 ORONO,ME 03908	01-0373027		197,200	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EARTHWATCH INSTITUTE 114 WESTERN AVE BOSTON,MA 02134	23-7168440	501(c)(3)	6,000	0			Conservation Activity
DUKE UNIVERSITYOFFICE OF RESEARCH SUPPORT 2200 W MAIN ST DURHAM,NC 27705	56-0532129	501(c)(3)	43,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DUCKS UNLIMITED INC GREAT LAKES ATLANTIC REG OFFICE 1220 EISENHOWER PLACE ANN ARBOR, MI 48108	13-5643799	501(c)(3)	1,178,469	0			Conservation Activity
DOWNEAST SALMON FEDERATIONPO BOX 201 COLUMBIA FALLS, ME 04623	01-0532938	501(c)(3)	22,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CORNELL COOPERATIVE EXTENSIONOF SUFFOLK COUNTY 423 GRIFFING AVENUE RIVERHEAD,NY 11901	16-6072889	501(c)(3)	11,468	0			Conservation Activity
CORAL RESTORATION FOUNDATION INC112 GARDEN STREET TAVERNIER,FL 33070	65-1054647	501(c)(3)	7,455	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSERVATION STRATEGY FUND1160 G STREET SUITE A 1 ARCATA,CA 95521	94-3294843	501(c)(3)	40,175	0			Conservation Activity
CONSERVATION INTERNATIONAL2011 CRYSTAL DRIVE SUITE 500 ARLINGTON,VA 22202	52-1497470	501(c)(3)	179,485	0			Conservation Activity

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLUMBIA LAND TRUST 1351 OFFICERS ROW VANCOUVER, WA 98661	94-3140861	501(c)(3)	7,438	0			Conservation Activity
COLORADO SPRINGS UTILITIESPO BOX 1103 MC 929 COLORADO SPRINGS, CO 80901	84-6000574	501(c)(3)	28,798	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLORADO COLLEGE14 EAST CACHE LA POUFRE ST CONFERENCE OFFICE COLORADO SPRINGS,CO 80903	84-0402510	501(c)(3)	8,774	0			Conservation Activity
COLORADO CATTLEMENS ASSOCIATION8833 RALSTON RD ARVADA,CO 80002	84-0174480	501(c)(6)	65,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COASTAL CAROLINA UNIVERSITYP O BOX 261954 CONWAY,SC 29528	57-0977955	501(c)(3)	10,355	0			Conservation Activity
COALITION TO RESTORE COASTAL LOUISIANA6160 PERKINS ROAD SUITE 225 BATON ROUGE,LA 70808	72-1115589	501(c)(3)	5,405	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COALITION FOR THE UPPER SOUTH PLATTEP O BOX 726 LAKE GEORGE,CO 80827	84-1469785	501(c)(3)	48,429	0			Conservation Activity
CLCV EDUCATION FUND 350 FRANK H OGAWA PLAZA SUITE 1100 OAKLAND,CA 94612	94-3232552	501(c)(3)	10,500	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CLACKAMAS COUNTY SOIL AND WATER221 MOLALLA AVENUE SUITE 102 OREGON CITY,OR 97045	93-0960499	501(c)(3)	21,300	0			Conservation Activity
TECUMSEH LAND TRUST TECUMSEH LAND TRUST P O BOX 417 YELLOW SPRINGS,OH 45387	31-1313236	501(c)(3)	98,937	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITIZENS TO SAVE MAINES HERITAGE1 BOWDOIN MILL ISLAND SUITE 201 TOPSHAM,ME 04086	90-0592814	501(c)(3)	15,000	0			Conservation Activity
CHESTER RIVER ASSOCIATION INC400 S CROSS STREET SUITE 2 CHESTERTOWN,MD 21620	52-2147118	501(c)(3)	7,800	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CHATTAHOOCHEE VALLEY LAND TRUST INCPO BOX 175 COLUMBUS,GA 31902	58-2498676	501(c)(3)	54,170	0			Conservation Activity
CHANNEL ISLANDS MARINE RESOURCE INSPO BOX 1627 PORT HUENEME,CA 93044	77-0451614	501(c)(3)	8,469	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL OREGON FOREST STEWARDSHIP FOUNDATION334 NE HAWTHORNE AVE BEND,OR 97701	27-2703426	501(c)(3)	5,050	0			Conservation Activity
CENTRAL MICHIGAN UNIVERSITYGRANT ACCOUNTING WA 304 MT PLEASANT,MI 48859	38-6004447	501(c)(3)	70,377	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL CALIFORNIA SEAFOOD MARKETING ASSOCIATION INC1321 14TH ST LOS OSOS,CA 93402	46-1988665	501(c)(6)	35,000	0			Conservation Activity
CENTER FOR NATURAL LANDS MANAGEMENT 27258 VIA INDUSTRIA SUITE B TEMECULA,CA 92590	68-0233573	501(c)(3)	605,589	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SOUTHEAST LAND TRUST OF NH12 CENTER STREET EXTER,NH 03833	02-0355374	501(c)(3)	152,327	0			Conservation Activity
CAPE COD COMMERCIAL HOOK FISHERMENS ASSOC 1566 MAIN STREET CHATHAM,MA 02633	04-3138784	501(c)(6)	54,464	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CANAAN VALLEY INSTITUTE494 RIVERSTONE ROAD DAVIS,WV 26260	55-0747132	501(c)(3)	130,114	0			Conservation Activity
CALAPOOIA WATERSHED COUNCILPO BOX 844 BROWNSVILLE,OR 97327	26-4228349	501(c)(3)	47,898	0			Conservation Activity

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOWLING GREEN STATE UNIVERSITYCONTROLLERS OFFICE 907 ADMINISTRATION BLDG BOWLING GREEN, OH 43403	34-6402018	501(c)(3)	25,983	0			Conservation Activity
BOARD OF REGENTS UNIVERSITY OF WISCONSIN SYSTEMUW MADISON GAR ACCOUNT RESEARCH ADMIN FINANCIALDRAWER 538 MILWAUKEE, WI 53278	39-6006492	501(c)(3)	66,588	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BETTER WORLD FUND INC 1800 MASSACHUSETTS AVE NW SUITE 400 WASHINGTON,DC 20036	58-2366765	501(c)(3)	30,312	0			Conservation Activity
BLUE HILL HERITAGE TRUST258 MOUNTAIN ROAD BLUE HILL,ME 04614	22-2655830	501(c)(3)	150,000	0			Conservation Activity

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BARR UNGER AND MCINTOSH LLC806 OYSTER PARK SUITE B EDISTO ISLAND, SC 29438	57-1065846		59,312	0			Conservation Activity
AUDUBON SOCIETY5151 NW CORNELL ROAD PORTLAND, OR 97210	93-6026088	501(c)(3)	20,115	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ATLANTIC SALMON FEDERATION14 MAINE STREET STE 406 BRUNSWICK, ME 04011	13-2618801	501(c)(3)	40,000	0			Conservation Activity
AMERICAN CHESTNUT LAND TRUSTP O BOX 2363 PRINCE FREDERICK, MD 20678	52-1489614	501(c)(3)	20,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN BIRD CONSERVANCYP O BOX 249 THE PLAINS,VA 20198	52-1501259	501(c)(3)	10,055	0			Conservation Activity
ALLIANCE FOR WATER STEWARDSHIPCO KARIN KRCHNAK 4245 NORTH FAIRFAX DRIVE ARLINGTON,VA 22203	27-1243253	501(c)(3)	125,000	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ALABAMA COASTAL FOUNDATION INCPO BOX 1073 MOBILE,AL 36633	58-2050101	501(c)(3)	21,978	0			Conservation Activity
AFRICAN WILDLIFE FOUNDATION1400 16TH STREET NW SUITE 120 WASHINGTON,DC 20036	52-0781390	501(c)(3)	123,772	0			Conservation Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ACCESS FUND207 CANYON BLVD SUITE 201S BOULDER,CO 80302	94-3131165	501(c)(3)	15,500	0			Conservation Activity

Schedule J (Form 990) <div>Department of the Treasury Internal Revenue Service</div>	Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees ▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23. ▶ Attach to Form 990. ▶ See separate instructions.	OMB No 1545-0047
		2012
		Open to Public Inspection

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I	Questions Regarding Compensation		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	<div><div><input checked="" type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	<div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input checked="" type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Written employment contract</div><div><input checked="" type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	4c		No
Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.				
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	5a		No
b	Any related organization? If "Yes," to line 5a or 5b, describe in Part III	5b		No
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	6a		No
b	Any related organization? If "Yes," to line 6a or 6b, describe in Part III	6b		No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
See Additional Data Table								

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
SchJ_P01_S00_L01a	Schedule J, Part I, Line 1a	Consistent with the Conservancy's Standard Operating Procedure for Travel and Expense Reporting, and in very limited circumstances, Key Employees have purchased 1st Class airfare. The circumstances included: 1) when no economy fares were available and the employee's business schedule required them to take the flight, and 2) when the employee's changing business schedule required them to book a refundable ticket and there was no difference in price between first class and economy.
SchJ_P01_S00_L03	Schedule J, Part I, Line 3	The President and Chief Executive Officer's compensation is reviewed annually by the Board of Directors. In order to establish the reasonableness of his overall compensation, the Conservancy engages an independent compensation consultant who utilizes Forms 990 from other organizations, as well as, compensation surveys and studies.
SchJ_P01_S00_L04	Schedule J, Part I, Line 4	Pursuant to IRC Sec. 457(b), the Conservancy maintains a supplemental deferred compensation plan in which certain officers and key employees are eligible to participate.

Software ID: 12000197
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
Mark R Tercek	(i) (ii)	520,249 0	80,000 0	15,898 0	18,058 0	12,616 0	646,821 0	0 0
Stephen C Howell	(i) (ii)	338,333 0	10,100 0	11,874 0	20,000 0	13,073 0	393,380 0	0 0
Joseph J Keenan	(i) (ii)	261,601 0	0 0	178,646 0	20,000 0	14,961 0	475,208 0	0 0
Charles Bedford	(i) (ii)	242,059 0	11,204 0	144,905 0	16,197 0	15,549 0	429,914 0	0 0
Mark Burget	(i) (ii)	387,363 0	40,000 0	4,383 0	18,277 0	12,280 0	462,303 0	0 0
Brian McPeek	(i) (ii)	343,380 0	42,925 0	11,512 0	17,000 0	13,073 0	427,890 0	0 0
William Ginn	(i) (ii)	337,943 0	13,100 0	16,441 0	20,000 0	8,192 0	395,676 0	0 0
Glenn Prickett	(i) (ii)	312,864 0	10,000 0	3,990 0	17,000 0	12,616 0	356,470 0	0 0
Audrey Im	(i) (ii)	127,321 0	0 0	184,042 0	10,278 0	4,669 0	326,310 0	0 0
JeanLouis B Ecochard	(i) (ii)	364,366 0	0 0	0 0	0 0	0 0	364,366 0	0 0
Philip Tabas	(i) (ii)	268,239 0	10,000 0	11,240 0	15,231 0	8,183 0	312,893 0	0 0
R Geoffrey Rochester	(i) (ii)	280,158 0	20,200 0	2,642 0	10,030 0	4,978 0	318,008 0	0 0
Angela Sosdian	(i) (ii)	258,961 0	788 0	3,960 0	20,000 0	12,605 0	296,314 0	0 0
Xingsheng Zhang	(i) (ii)	321,415 0	0 0	0 0	0 0	2,379 0	323,794 0	0 0
Catherine Nardone	(i) (ii)	260,349 0	5,900 0	2,533 0	17,000 0	5,142 0	290,924 0	0 0
Peter Kareiva	(i) (ii)	255,314 0	15,900 0	5,371 0	828 0	12,603 0	290,016 0	0 0
Janine Wilkin	(i) (ii)	214,534 0	12,713 0	2,327 0	17,000 0	12,588 0	259,162 0	0 0
Robert McKim	(i) (ii)	214,181 0	0 0	3,956 0	17,764 0	13,045 0	248,946 0	0 0
John Cook	(i) (ii)	218,919 0	0 0	5,259 0	17,934 0	8,165 0	250,277 0	0 0
Michael Sweeney	(i) (ii)	209,804 0	0 0	2,454 0	16,831 0	12,589 0	241,678 0	0 0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
Rebecca Bowen	(i)	222,820	7,000	2,177	17,000	80	249,077	0
	(ii)	0	0	0	0	0	0	0
Bruce Runnels	(i)	204,366	3,000	3,589	17,010	8,160	236,125	0
	(ii)	0	0	0	0	0	0	0
Addison Dana	(i)	186,825	50,000	1,523	0	9,534	247,882	0
	(ii)	0	0	0	0	0	0	0
Karen Poiani	(i)	198,904	8,000	2,056	15,060	6,444	230,464	0
	(ii)	0	0	0	0	0	0	0
Karen Berky	(i)	210,949	0	3,548	16,404	690	231,591	0
	(ii)	0	0	0	0	0	0	0
Elizabeth D Ward	(i)	168,887	10,627	1,908	15,172	12,573	209,167	0
	(ii)	0	0	0	0	0	0	0
Robert Bendick	(i)	178,142	5,502	6,613	11,334	8,150	209,741	0
	(ii)	0	0	0	0	0	0	0
Katherine Skinner	(i)	147,590	0	2,383	12,086	4,931	166,990	0
	(ii)	0	0	0	0	0	0	0
Katherine Imhoff	(i)	121,375	0	3,145	9,983	7,875	142,378	0
	(ii)	0	0	0	0	0	0	0

Schedule K
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Employer identification number
53-0242652

Part I Bond Issues

(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02-01-2012	144,435,000	Convert 2008 TE Bonds		X		X		X

Part II Proceeds

		A		B		C		D	
1	Amount of bonds retired	0							
2	Amount of bonds legally defeased	0							
3	Total proceeds of issue	144,435,000							
4	Gross proceeds in reserve funds	0							
5	Capitalized interest from proceeds	0							
6	Proceeds in refunding escrows	0							
7	Issuance costs from proceeds	915,000							
8	Credit enhancement from proceeds	0							
9	Working capital expenditures from proceeds	0							
10	Capital expenditures from proceeds	143,520,000							
11	Other spent proceeds	0							
12	Other unspent proceeds	0							
13	Year of substantial completion	2012							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?	X							
15	Were the bonds issued as part of an advance refunding issue?		X						
16	Has the final allocation of proceeds been made?	X							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X							

Part III Private Business Use

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X						
2 Are there any lease arrangements that may result in private business use of bond-financed property?	X							

Part III Private Business Use (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use of bond-financed property?		X						
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c	Are there any research agreements that may result in private business use of bond-financed property?		X						
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government	0 %		%		%		%	
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government	0 %		%		%		%	
6	Total of lines 4 and 5	0 %		%		%		%	
7	Does the bond issue meet the private security or payment test?	X							
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		X						
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of	%		%		%		%	
c	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9	Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2?	X							

Part IV Arbitrage

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has the issuer filed Form 8038-T?		X						
2	If "No" to line 1, did the following apply?								
a	Rebate not due yet?		X						
b	Exception to rebate?		X						
c	No rebate due?		X						
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed								
3	Is the bond issue a variable rate issue?	X							
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X						
b	Name of provider								
c	Term of hedge								
d	Was the hedge superintegrated?								
e	Was a hedge terminated?								

Part IV

Arbitrage (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
b	Name of provider								
c	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6	Were any gross proceeds invested beyond an available temporary period?		X						
7	Has the organization established written procedures to monitor the requirements of section 148?	X							

Part V

Procedures To Undertake Corrective Action

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?	X							

Part VI

Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K (see instructions).

Identifier	Return Reference	Explanation
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Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number

53-0242652

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
(1) Wilmington Trust Company Trustee of the Amanda Fund	Roger Miliken, a former Director, is a related party to the Trust	Conservation Notes (offered on the same terms as the general public)	X		100,000	100,000		No		No	Yes	
Total ▶ \$						100,000						

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV**Business Transactions Involving Interested Persons.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) John Sall	Former Board Member	125,900	SAS, a company for which Mr Sall serves as an Officer, donated software valued at \$212,000 to TNC, TNC contracted with SAS to host the applications for a period of six months to a year		No
(2) James E Rogers	Board Member	139,949	Purchase of Life, AD&D and L-T Disability insurance in an arm's length transaction from CIGNA on whose Board Mr Rogers also serves		No

Part V**Supplemental Information**
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles	X	5	13,420	Comparable Sales
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	1,101	23,778,146	Avg Sales Price
10 Securities—Closely held stock	X	2	75,103	Appraised Value
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	X	71	73,385,539	Appraised Value
15 Real estate—Residential	X	9	2,079,780	Appraised Value
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
Computer				
25 Other ► (<u>Software</u>)	X	13	5,168,162	Comparable Sales
26 Other ► (<u>Miscellaneous</u>)	X	143	736,161	Comparable Sales
27 Other ► (<u> </u>)				
28 Other ► (<u> </u>)				

29

Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

96

30a

During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

30a

Yes

No

No

b

If "Yes," describe the arrangement in Part II

31

Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

31

Yes

32a

Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

32a

No

b

If "Yes," describe in Part II

33

If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public

Inspection

Name of the organization

NATURE CONSERVANCY

Employer identification number

53-0242652

Identifier	Return Reference	Explanation
F990_P03_S00_L04a	Form 990, Part III, Line 4a	<p>Dow Chemical Collaboration The breakthrough collaboration between the Conservancy and The Dow Chemical Company continues to help Dow and the business community recognize, value and incorporate nature in their global business goals, decisions and strategies The collaboration was awarded the 2013 Roy Family Award for Environmental Partnership, which is presented by the Kennedy School of Government at Harvard University every two years to celebrate an outstanding public-private partnership project that enhances environmental quality through novel and creative approaches Sage Grouse Protection A research study led by the Conservancy indicates that Wyoming's core area strategy, which was implemented in 2008 and limits infrastructure development within areas of high sage grouse population densities, is likely to be critical in reducing future declines of sage grouse The report also notes that additional federal investments of \$250,000 in conservation easements could help reduce projected long-term grouse population declines by 62 percent within the core areas Science for Nature and People SNAP (Science for Nature and People) is an unprecedented collaboration among the Conservancy, the Wildlife Conservation Society and the National Center for Ecological Analysis and Synthesis to find practical ways in which the conservation of nature can help provide food, water, energy and security to Earth's fast-growing population SNAP will harness the expertise of many organizations, scientists, policymakers and practitioners, breaking down the traditional walls between disciplines, institutions and sectors Volunteers Protect Gulf Coast More than 800 volunteers, including 373 airmen and women from Keesler Air Force Base, came together at Pelican Point, Ala., to build a 224-foot living shoreline Volunteers moved more than 13,000 "oyster castles" - interlocking concrete blocks - to form the foundation of four oyster reefs that will ultimately protect 329 feet of natural shoreline, helping to minimize erosion, protect coastal dunes and enhance natural habitat Musical Artists Reach Out A stellar array of musical artists - ranging from alt-country rocker Ryan Bingham to desert-blues band Tinariwen - joined the Conservancy's All Hands on Earth campaign, an online effort featuring original videos with music to engage new audiences and encourage them to take environmental actions The video featuring hip-hop duo Macklemore and Ryan Lewis quickly became the Conservancy's most viewed video after being viewed more than half a million times in just two weeks Membership Launched in Australia The Conservancy launched its first non-U.S. membership program in Australia in late 2012 The Conservancy works in more than 35 countries around the world, and has membership programs in the works for additional markets in the coming year Malicious but Delicious The Nature Conservancy in Texas is encouraging residents to help control the state's invasive species by eating them For Earth Day, Austin chefs Ned and Jodi Elliot developed unique and delicious recipes using some of Texas' most pernicious invasive species, including Himalayan blackberry jam, wild boar rillettes and orecchiette with bastard cabbage Colombia Cycling Tour A Conservancy scientist in Colombia and his cycling team pedaled more than 2,000 kilometers over 14 days to educate and motivate children to get to know the ecosystems and cultures that define the natural diversity of their country Carlos Pedraza, a Geographic Information Systems specialist, joined the Buena Vibra Cycling System for Cycling Colombia to generate awareness in the Magdalena-Cauca River basin, a focal area of the Great Rivers Partnership Awards and Accolades The 2013 Harris Poll EquiTrend named The Nature Conservancy the Environmental Non-Profit Brand of the Year Other honors include a 2013 PR News Nonprofit award in the external publication category and an honorable mention for the media relations campaign "Coral Reefs Saved My Life," and lead scientist Sanja Yan was part of a CBS News team that received an Emmy nomination for its reporting on the ivory wars in Africa Great Lakes TV Series The Conservancy and Detroit Public TV co-produced a series of two-hour programs called "Great Lakes Now Connect" The series, which features Conservancy scientists as moderators for expert panels, provides in-depth reporting about critical issues that impact the Great Lakes area and its nearly 34 million residents The programs have aired on public television stations around the country ¿De Donde Viene Tu Agua? The Conservancy and the Latin America Conservation Council have launched a public awareness campaign - "Where Does Your Water Come From?" - in Latin America, with the objective of inspiring audiences to conserve water and protect the environment The first national campaign kicked off in Colombia in partnership with Caracol Television, which is watched by 93 percent of urban adult TV viewers in C</p>

Identifier	Return Reference	Explanation
F990_P03_S00_L04a	Form 990, Part III, Line 4a	olombia each week, and will roll out in other countries in the coming year Caribbean Summit In May 2013, the Conservancy convened more than 25 CEOs and government leaders for the Caribbean Summit of Political and Business leaders, co-hosted by the prime minister of Gr enada, the premier of the British Virgin Islands and business leader Sir Richard Branson The summit, held in the British Virgin Islands, resulted in \$64 million in conservation co mmitments from Caribbean governments, global corporations and partners, and launched the D efend Paradise campaign to raise aw areness and support among visitors to the Caribbean A Best-Selling Book Conservancy President and CEO Mark Tercek, along with conservation biol ogist Jonathan Adams, published Nature's Fortune How Business and Society Thrive by Inves ting in Nature The book, which argues that saving nature can produce big returns for peop le, businesses and governments, reached the top spot on The Washington Post hardcover nonf iction bestseller list in April 2013

Identifier	Return Reference	Explanation
F990_P06_S0B_L11b	Form 990, Part VI, Section B, Line 11b	The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Conservancy's Director of Tax Services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information) and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any significant issues or judgments relating to disclosures in the Conservancy's Form 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Identifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	<p>The Nature Conservancy's monitoring and enforcement of its compliance policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: a conflict of interest exists when an individual who is responsible for acting in the best interests of The Nature Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of The Nature Conservancy. The term "conflict of interest" includes actual conflicts of interest, potential conflicts of interest (situations that could become an actual conflict in the future based upon foreseeable events or the passage of time), and perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of a conflict of interest).</p> <p>Guiding principles: All Conservancy staff, Board Members and Trustees are responsible for identifying conflicts of interest, and disclosing them to the appropriate Conservancy manager or attorney. Conservancy employees must determine whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a particular conflict of interest or it is not in the Conservancy's best interest to avoid it, all staff, Board members and Trustees are responsible for fashioning appropriate strategies to mitigate and manage the potential adverse consequences of the conflict of interest, and obtaining approval as described in this Standard Operating Procedure before proceeding with the affected activity.</p> <p>Identifying Conflicts of Interest: Before engaging in any activity on behalf of the Conservancy, Conservancy staff, Board Members and Trustees must identify and disclose any situations that could give rise to a conflict of interest or the appearance of a conflict. The Disclosure Form should be completed as early as possible by parties with whom the Conservancy plans to enter into a transaction. The Disclosure Form is not the only way that the Conservancy may become aware of a conflict. Thus, even if the Disclosure Form does not reveal a conflict, but you are aware of one, you must proceed in accordance with this SOP.</p> <p>Conflicts of interest are not always clear-cut and easy to define. They require case-by-case analysis. The Conservancy is concerned with the disclosure and management of conflicts of interests involving "covered persons." However, not all activities or transactions with a covered person generate conflicts of interest. Conversely, a particular factual situation may generate a conflict of interest even when no covered person is involved. Early consultation with a senior manager or Conservancy attorney can assist in analyzing the conflict of interest and strategies for avoidance or mitigation. This SOP sets forth specific guidance for some areas of potential conflicts (see Types of Conflicts below). These are only examples, and it is the responsibility of each individual to be sensitive to any situation that creates or appears to create a conflict of interest.</p> <p>Reporting, Review and Approval Process: If a conflict is identified, the Conservancy staff member who is responsible for initiating and/or overseeing the proposed activity must report the conflict to his or her supervisor and the appropriate Conservancy attorney. Before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the individual involved in the conflict must refrain from participating in the activity and/or withdraw from any discussion of or decision on the matter.</p> <p>1. Conflicts Committee Review: The Conflicts Committee reviews and makes determinations about all conflicts of interest involving the Conservancy. All conflicts of interests reviewed by the Conflicts Committee involving a Substantial Contributor shall be reported by the General Counsel or the Chief Compliance Officer to the Audit Committee of the Board of Directors, disclosing the nature of the conflict, parties involved, and the disposition of the conflict by the Conflicts Committee.</p> <p>2. Review by Audit Committee: All conflicts of interest involving a member of the Board of Directors, a Director's family members, and a Director's Controlled Entities shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee.</p> <p>3. Guiding Principles: In evaluating conflict situations in order to determine an appropriate course of action, the Conservancy will be guided by the following criteria and considerations: Availability of other alternatives that would avoid the conflict of interest, Compliance with the letter and the spirit of all</p>

Identifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	<p>applicable laws relevant to all parties to the transaction, Compliance with Conservancy Policies and Standard Operating Procedures, Adherence to the Conservancy's values, such as " Integrity Beyond Reproach," Avoidance of private benefit and inurement, Transparency, Conservation benefits likely to be achieved, Consequences to the Conservancy from declining to participate, Financial or other benefits to the Conservancy, Financial or other benefits to the other party, Nature and extent of risk to the Conservancy's reputation, and Ability to mitigate reputational risks</p> <p>4 Forms Responsibility for Recommended Action Employee s are required to complete and submit the Request for Conflicts Committee Approval form w h en seeking review and approval of a course of action involving an actual, potential, or pe rceived conflict of interest The completed form should recommend a course of action that is designed to minimize the conflict's potential adverse consequences The appropriate Conservancy attorney will review this form to ensure a thorough disclosure of the relevant in formation and analysis of the conflict Other staff who approve the content of these forms and submission for approval are, by approving the forms, indicating that they support and are responsible for the recommended course of action</p>

Identifier	Return Reference	Explanation
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	Review Process for Officer and Key Employee Compensation The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness

Identifier	Return Reference	Explanation
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	The Nature Conservancy's governing documents, conflict of interest policy, and financial statements available to the public via our website nature.org

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC c/o The Nature Conservancy 100 Federal Street Boston, MA 02110 55-0807256	Holds Title to Conservation Real Estate in Chile	CI	4,139,388	1,389,663	N/A
(2) TNC China LLC 4245 N Fairfax Drive Arlington, VA 22203 26-4484383	Environmental Services, Consulting, Research and Conservation	DE	221,705	-3,526,400	N/A
(3) The Nature Conservancy in Europe Chantestr 3 D10117 Berlin GM 53-0242652	Conservation Activities in the European Union	GM	84,576	-92,140	N/A
(4) TNC Boreas LLC 195 New Karner Road Albany, NY 12205 53-0242652	Conservation activities in the Adirondacks	NY	0	0	N/A
(5) TNC Palmyra Logistics LLC c/o The Nature Conservancy 923 Nuuanu Avenue Honolulu, HI 96817 45-4535564	Transportation to and from Paymyra Atoll	HI	0	0	N/A

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
See Additional Data Table							

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo LLC J1 Pengembak No 2 Bali, Sanur 80228 ID	Collaborative Management of Komodo National Park	ID	N/A	Related	142,683	193,197		No		Yes		60 %

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No
(1) Montark Inc c/o RSM McGladrey Inc 1185 Avenue of the Americas New York, NY 10036 13-3386301	Holds title to conservation restrictions over mineral nghts	NY	N/A	C	0	0	100 %		
(2) The Nature Conservancy of Montana 4245 North Fairfax Drive Arlington, VA 22203 51-0228311	Conservation activities in Montana	MT	N/A	C	0	0	100 %		
(3) The Nature Conservancy of New Mexico 4245 North Fairfax Drive Arlington, VA 22203 91-1841899	Conservation activities in New Mexico	NM	N/A	C	0	0	100 %		
(4) The Nature Conservancy of Connecticut 4245 North Fairfax Drive Arlington, VA 22203 06-6070036	Conservation activities in Connecticut	CT	N/A	C	0	0	100 %		
(5) Charitable Remainder Trusts (389) c/o The Nature Conservancy 4245 North Fairfax Drive Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(6) TNC Ecological Environment Conservancy Consultants (Beijing) Limited Room 8 11 F No 90 Jianguo Road Chaoyang District Beijing, China 100022 CH	Conservation Activities in China	CH	N/A	C	92,558	482,832	100 %		

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity

b Gift, grant, or capital contribution to related organization(s)

c Gift, grant, or capital contribution from related organization(s)

d Loans or loan guarantees to or for related organization(s)

e Loans or loan guarantees by related organization(s)

f Dividends from related organization(s)

g Sale of assets to related organization(s)

h Purchase of assets from related organization(s)

i Exchange of assets with related organization(s)

j Lease of facilities, equipment, or other assets to related organization(s)

k Lease of facilities, equipment, or other assets from related organization(s)

l Performance of services or membership or fundraising solicitations for related organization(s)

m Performance of services or membership or fundraising solicitations by related organization(s)

n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o Sharing of paid employees with related organization(s)

p Reimbursement paid to related organization(s) for expenses

q Reimbursement paid by related organization(s) for expenses

r Other transfer of cash or property to related organization(s)

s Other transfer of cash or property from related organization(s)

Yes

No

1a Yes

1b Yes

1c No

1d No

1e Yes

1f No

1g No

1h No

1i No

1j No

1k No

1l No

1m Yes

1n Yes

1o No

1p Yes

1q No

1r No

1s No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
See Additional Data Table			

Schedule R (Form 990) 2012

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Software ID: 12000197

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation	
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--> Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization	(b) Transaction type(a-s)	(c) Amount Involved	(d) Method of determining amount involved
The Nature Conservancy Action Fund	b	719	Cost
The Nature Conservancy Action Fund	m	719	Cost
Adirondack Land Trust	a-l	489	Cost
Adirondack Land Trust	e	1,204,959	Contract
Adirondack Land Trust	m	0	Cost
Adirondack Land Trust	n	1,565	Cost
Adirondack Land Trust	p	1,565	Cost

Additional Data

Software ID: 12000197

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Steven A Denning Co-Chairman	10	X		X				0	0	0
James C Morgan Director	10	X						0	0	0
Gordon Crawford Director (Part Year)	10	X						0	0	0
Gretchen C Daily Director	10	X						0	0	0
Roberto Hernandez Ramirez Vice Chair	10	X		X				0	0	0
Teresa Beck Co-Chairman	10	X		X				0	0	0
Thomas S Middleton Director	10	X						0	0	0
Thomas J Tierney Director	10	X						0	0	0
Frank E Loy Secretary	10	X		X				0	0	0
Muneer A Satter Treasurer	10	X		X				0	0	0
Shirley Young Director (Part Year)	10	X						0	0	0
Stephen Polasky Director	10	X						0	0	0
Mark R Tercek Director, President & CEO	35	X		X				616,146	0	30,674
Jack Ma Director	10	X						0	0	0
Thomas J Meredith Director	10	X						0	0	0
Moses Tsang Director	10	X						0	0	0
David Blood Director	10	X						0	0	0
Shona L Brown Director	10	X						0	0	0
Craig O McCaw Director	10	X						0	0	0
Margaret C Whitman Director	10	X						0	0	0
Jeremy Grantham Director	10	X						0	0	0
James E Rogers Director	10	X						0	0	0
Frances A Ulmer Director	10	X						0	0	0
Joseph H Gleberman Director (Part Year)	10	X						0	0	0
P Roy Vagelos Director (Part Year)	10	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Ana M Parma Director	1 0	X						0	0	0
Stephen C Howell Chief Financial and Administrative Officer	35 0			X				360,306	0	33,073
Philip Tabas General Counsel (Part Year)	35 0				X			289,480	0	23,414
Bruce Runnels Conservation Risk Officer	35 0				X		X	210,954	0	25,170
Karen Berky Division Director	35 0				X			214,496	0	17,094
Robert Bendick Gulf of Mexico Program Director	35 0				X		X	190,257	0	19,485
William Ginn Chief Conservation Officer	35 0				X			367,484	0	28,192
Robert McKim Division Director	35 0				X			218,136	0	30,809
John Cook Division Director	35 0				X			224,179	0	26,100
Michael Sweeney State Director	35 0				X			212,258	0	29,420
Brian McPeck Chief Operations Officer	35 0				X			397,817	0	30,073
Katherine Skinner State Director	35 0				X		X	149,972	0	17,017
Elizabeth D Ward Director Editonal and Strategic Development	35 0				X		X	181,422	0	27,745
Glenn Prickett Chief External Affairs Officer	35 0				X			326,854	0	29,616
Angela Sosdian Director Development & Gift Planning	35 0				X			263,709	0	32,605
Peter Kareiva Chief Scientist	35 0				X			276,585	0	13,431
Katherine Imhoff State Director	35 0				X		X	124,520	0	17,859
R Geoffrey Rochester Chief Marketing Officer	35 0				X			303,001	0	15,008
Rebecca Bowen Principal Development Officer	35 0				X			231,997	0	17,080
Mark Burget Executive VP and Regional Director	35 0				X			431,745	0	30,557
Catherine Nardone Vice President & Chief Development Officer	35 0				X			268,782	0	22,142
Karen Poiani Chief Conservation Strategy Officer (Part Year)	35 0				X			208,960	0	21,504
Addison Dana Vice President & Director of Investments	35 0				X			238,348	0	9,534
Janine Wilkin Chief of Staff	35 0				X			229,575	0	29,588
Wisla Heneghan General Counsel (Part Year)	35 0				X			0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
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		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Audrey Im Director of Philanthropy	35 0					X		311,362	0	14,947
JeanLouis B Ecochard Chief Information Officer	35 0					X		364,366	0	0
Joseph J Keenan Regional Director	35 0					X		440,247	0	34,961
Charles Bedford Regional Director	35 0					X		398,168	0	31,746
Xingsheng Zhang Managing Director, North Asia	35 0					X		321,415	0	2,379