DLN: 93493224025674

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

Open to Public Inspection

A FO B Che		pplicable	C Name of organization GOODWILL INDUSTRIES OF NC WI I	NC.		D Employ	er ide	ntification number
Add	Iress cha	ange	Doing Business As			39-11-	4491	3
	ne chan	_	boiling business As					
	ıal returi mınated		Number and street (or P O box if rr 1800 APPLETON RD	nail is not delivered to street address) Room/su	ite	E Telephoi		
☐ Am	ended re	return	City or town, state or province, cour MENASHA, WI 54952	ntry, and ZIP or foreign postal code		(920)	/ 31-0	5601
App	lication	pending	,			G Gross re	ceipts	\$ 100,692,832
			F Name and address of prir	ncıpal officer	su	this a group bordinates? e all subordir		Tyes ▼ No
					inc	:luded?		, ,
	<u> </u>	pt status		insert no) 4947(a)(1) or 527	If'	"No," attach	a lıst	(see instructions)
J W	ebsite:	::► WW	W GO O DWILLNCW O RG		H(c) G	roup exempti	on nu	mber ►
			Corporation Trust Associatio	n	L Year of	f formation 197	'2 M	State of legal domicile W
Pa	rt I		mary escribe the organization's mission					
Activities & Governance	ti le o - - 2 C	check th	Goodwill NCW's 20 programs an skills, get job training, become 24 retail stores/training center is box	scontinued its operations or disposed o	elp people verams Goo	with disabiliti dwill NCW se n 25% of its	es and rves :	d other special needs 35 counties and ssets
Ĭ				ing body (Part VI, line 1a) of the governing body (Part VI, line 1b)			3 4	9
ą.				calendar year 2013 (Part V., line 2a)		-	5	2,770
			• •	ecessary)		`	6	1,85
				art VIII, column (C), line 12			7a	3,347,440
				rom Form 990-T, line 34		[7b	-923,77
					Р	rior Year		Current Year
a a	8			ne 1 h)		40,664,1		43,745,959
Ξ	9			ne 2g)		47,440,7	-	47,793,643
<u> 50</u>								10,491
Revenue	10			(A), lines 3, 4, and 7d)			77 62	
В эуе	11 12	Other	revenue (Part VIII, column (A),	lines 5, 6d, 8c, 9c, 10c, and 11e) (must equal Part VIII, column (A), line	e	3,859,4		
Веуе	11 12	Other Totalr 12) .	revenue (Part VIII, column (A), evenue—add lines 8 through 11	lines 5, 6d, 8c, 9c, 10c, and 11e) (must equal Part VIII, column (A), line	e	3,859,4 91,974,2	24	3,626,165 95,176,258
Вэче	11 12 13	Other Total r 12) . Grants	revenue (Part VIII, column (A), evenue—add lines 8 through 11 	Innes 5, 6d, 8c, 9c, 10c, and 11e) (must equal Part VIII, column (A), line IX, column (A), lines 1-3)		3,859,4	24	3,626,165 95,176,258 1,235,894
Вэуе	11 12 13 14	Other Total r 12) Grants Benefit	revenue (Part VIII, column (A), evenue—add lines 8 through 11	Innes 5, 6d, 8c, 9c, 10c, and 11e) (must equal Part VIII, column (A), line IX, column (A), lines 1-3) X, column (A), line 4)		3,859,4 91,974,2	24	3,626,165 95,176,258 1,235,894
	11 12 13	Other Total r 12) Grants Benefit	revenue (Part VIII, column (A), evenue—add lines 8 through 11	Innes 5, 6d, 8c, 9c, 10c, and 11e) (must equal Part VIII, column (A), line IX, column (A), lines 1-3)		3,859,4 91,974,2	6 2 2 4 0 7	3,626,165 95,176,258 1,235,894
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Part III	Statement of	Program	Service	Accompli	ishments

Briefly describe the organization's mission

Goodwill Industries of North Central Wis is a not-for-profit human services organization. Its mission is "Elevating people, Transforming communities". Goodwill NCW's vision is to create a world where every person finds joy and purpose free from fear, exclusion, want or need. In 2013, Goodwill NCW touched the lives of 60,397 people. Of that total, 18,752 people were served through Goodwill NCW's 20 programs and services in 2013. These programs help people with disabilities and other special needs learn life skills, get job training, become more independent, and build on their dreams. Goodwill NCW serves 35 counties and operates 24 retail stores/training centers along with one outlet store.

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 73,406,250 including grants of \$ 801,068) (Revenue \$ 46,441,655)

Goodwill Industries of North Central Wisconsin, Inc. has a Community Development program that provides opportunities in each of its 24 retail stores/training centers for individuals with disabilities and other barriers to get hands-on training and work experience. In 2013, this program served 1,663 individuals, who received a total of 143,621 hours of supervised work experience. In addition, the organization helps people in need through its GoodNeighbor Initiative. Goodwill Industries of North Central Wisconsin, Inc. partners with local social service agencies that distribute Goodwill NCW's store vouchers to people in need of emergency clothing and household items. In 2013, this voucher program provided \$801,068 in free merchandise to 40,012 people throughout Goodwill NCW's 35-county region.

4b (Code) (Expenses \$ 6,709,553 including grants of \$) (Revenue \$ 654,608)

In addition, the following programs and services were offered during 2013 Almost Home - works with current Habitat for Humanity homeowners to remain successful in their home ownership and helps applicants improve their status for eligibility (89 served in 2013) American Indian Services of the Fox Valley - provides Native Americans with information, advocacy and cultural enrichment activities (396 served in 2013) Circles of Support - assists men and women in making a successful transition from incarceration to life in the community, using a support network of local volunteers to provide guidance, mentoring and direction to the exoffenders (359 served in 2013)Community Garden Partnership - provides rental garden plots to help people feed their families, build community around an enjoyable activity, and contribute to local food pantries and emergency shelters (693 served in 2013) Early Intervention Services (EIS) - program for families with children from birth to age 3, who have disabilities or developmental delays (1198 served in 2013) Harmony Caf - a not-for-profit coffee house in Appleton and Green Bay that is a gathering place where the diversity of people, ideas and activities are celebrated (7,972 served in 2013) High School Equivalency Diploma (HSED) Program - assists "at-risk" youth and adult learners in completing their studies for Wisconsin's HSED or the national General Education Development (GED) tests (18 served in 2013) This program was discontinued in 2013 Miracle League - gives children with disabilities ages 4-19 the opportunity to play baseball in an organized, non-competitive league on a safe, accessible baseball field (747 served in 2013) Prosperity Center Program - helps individuals navigate higher education through to gainful employment (55 served in 2013)Restorative Justice Programs - operates three programs in Goodwill NCW's 35-county region to get offenders to understand the impact of their behavior, to empower victims in their search for closure, and to promote restitution to victims and communities (3,263 served in 2013) School-to-Work - helps students with special needs develop work skills and behaviors through paid work experiences and classroom learning (79 served in 2013) Talent Shop - nonprofit consignment store in Wausau where area seniors earn extra income by selling their unique handcrafted items (331 served in 2013) Transitional Support Program - provides vocational and employment support to people with special needs who are approaching readiness for employment in the community but are ineligible for funded programs (87 served in 2013) Vocational Evaluation - assesses individual vocational interests, aptitudes, abilities and needs through a variety of tools and evaluation techniques (59 served in 2013) Volunteer Income Tax Assistance - offers free tax assistance, preparation and electronic filing services for persons with low-to-moderate incomes, people with disabilities and older taxpayers (2,621 served in 2013) Work Adjustment Training - a short-term training program for people with disabilities that uses Goodwill worksites to develop work skills and behaviors (71 served in 2013) Work Services - longer-term training program that uses Goodwill worksites to help people with disabilities develop work skills (142 served in 2013)

4c (Code) (Expenses \$ 1,501,070 including grants of \$) (Revenue \$ 1,227,122)

The Beyond Boundaries of Autism program of Goodwill Industries of North Central Wisconsin, Inc. provides in-home therapy to help children and young adults with autism maximize their independence and better manage their behaviors in order to be successful in their homes, schools and communities. In 2013, this program served 379 children, young adults and family members affected by autism

4d Other program services (Describe in Schedule O)

(Expenses \$ 1,152,925 including grants of \$) (Revenue \$ 1,186,914)

Total program service expenses ► 82.769.798

art IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\square}	9		No
.0	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
.1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII"	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Νo
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
.2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
.3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
.4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
.5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
.6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
. 7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
8.	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
.9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

F C	Statements Regarding Other IRS Fillings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		 Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 106		163	140
	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b 0	-		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	┧		
	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<u> </u>		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νο
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			No
		5b		
C	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		1	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		No
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			140
u	Ti res, indicate the number of forms 6202 med during the year	-		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		No
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business heldings at any time during the year?			
	business holdings at any time during the year?	8		Νo
9	Sponsoring organizations maintaining donor advised funds.		1	
	Did the organization make any taxable distributions under section 4966?	9a		Νo
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		Νo
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club 10b	-		
	facilities]		
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders	- !		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		Νo
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		No
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand]		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part	VΙ														
--	----	--	--	--	--	--	--	--	--	--	--	--	--	--	--

<u> 5</u>	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νo
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		Νo
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	eveni	ле Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	Yes	No No
	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,	10b	Yes	
b 11a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10b		
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b		
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b	Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a	Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? Lif "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written whistleblower policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a c 13 14 15 a b 16a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? Describe in Schedule O the process, if any, used by the organization to review this Form 990 Did the organization have a written conflict of interest policy? If "No," go to line 13 Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization
 ►BILLIE JO HIGGINS 1800 APPLETON RD
 MENASHA, WI 54952 (920)731-6601

Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	(B)			(6)				(D)	(E)	(E)
(A) Name and Title	(B) A verage hours per week (list any hours for related	more pers and	than on is	one bot ecto	not box h an or/tr	offic ustee	ess er e)	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
(1) RICHARD DETIENNE	1 00	х						0	0	0
Director	1 00	^							U	U
(2) I GREGG CURRY	3 00	х		х				0	0	0
Chairman (3) GARY LICHTENBERG	1 00									
Director	1 00	Х						0	0	0
(4) VICKI UPDIKE	1 00	х						0	0	0
Director	1 00									
(5) JOYCE BYTOF	1 00	х						0	0	0
Oirector (6) KIM BASSETT-HEITZMANN	1 00									
		×						0	0	0
Oirector (7) DAVID HACKNEY	1 00									
		x		Х				0	0	0
Treasurer (8) DAVID OGILVIE	1 00									
		х						0	0	0
Oirector (9) TOM WILTZIUS	1 00									
		х		х				0	0	0
Secretary (10) LINDA KENNEDY	1 00									
		х		х				0	0	0
vice Chairman (11) TERRY TIMM	1 00									
	1 00	х						0	0	0
Oirector (12) ROBERT PEDERSEN	1 00									
, ,				х				372,740	0	35,250
President & CEO (13) JACQUELINE DRAWS	1 00									
, , -				х				212,627	0	20,949
SENIOR VP (14) WENDY SHOEMAKER	1 00									
	40 00				х			177,862	0	18,732
VP-RETAIL STORES & TRAINING CTRS	0 00									
(15) KEITH WILK	39 00				x			170,837	0	24,429
VP-PROGRAMS & SERVICES	1 00									
(16) NANCY COONEN	40 00					×		147,845	0	27,603
VP-INFO TECH	0 00							, , , , , ,	_	,
(17) MARIA MCDERMOTT	40 00					×		130,462	0	11,862
VP-MARKETING	1 00							130,102		
										Form 990 (2013)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours per week (list any hours for related	more pers and	than son is	one bot rect	note boo	chec x, unle n offic	ess er	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations (W- 2/1099-	Estim amount comper from organi	nated of other nsation the
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	MISC)	and re organiz	lated
(18)	BILLIE JO HIGGINS	40 00					x		135,928	0		29,691
	FINANCE	0 00							,			
. ,	KRISTINE HACKBARTH-HORN	40 00					х		156,706	0	ı	31,052
	EOPLE & CULTUR KAREN LAWS	0 00 40 00				+						
. ,	OMMUNITY REL	0 00					х		161,595	0		29,163
						+						
					_	╀						
						\vdash						
						-						
1b	Sub-Total			<u> </u>	<u>. </u>		<u> </u>					
c	Total from continuation sheets to Pa	rt VII, Section A					▶ ⊨					
d	Total (add lines 1b and 1c)						▶		1,666,602			228,731
2	Total number of individuals (including \$100,000 of reportable compensation				ed a	bove	e) who	rec	eived more than			
											Yes	No
3	Did the organization list any former or	fficer, director or	truste	e, key	y en	nplo	yee, o	r hıg	jhest compensate	d employee		
	on line 1a? If "Yes," complete Schedule	J for such individ	lual .	•	•	•				3		No
4	For any individual listed on line 1a, is organization and related organizations individual										\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
5	Did any person listed on line 1a recei		noncai	tion f	ro m	201	uprol	• atod	· · · · · · · · · · · · · · · · · · ·	• • • 4	Yes	
3	services rendered to the organization		•			•			-	5		No
Se	ection B. Independent Contrac	tors										
1	Complete this table for your five highe											
	compensation from the organization F	(A)	tion foi	tne	cale	enda	гyear	end	ing with or within	(B)	tax year (C	
14/20=		business address	074645							on of services	Compe	nsation
	TE MANAGEMENT OF WISCONSIN PO BOX 4648 C CONSTRUCTION 300 N BROADWAY STE 2B GRE		.9/4648						WASTE SERVICE BUILDING CONTI			338,130 777,768
RJ All	bright Inc 5711 GREEN VALLEY RD OSHKOSH WI	54904							BUILDING CONT		1	,871,393
	DIRECT LLC PO BOX 75723 CHICAGO IL 606755 DGISTICS INC PO BOX 1352 GREEN BAY WI 5430								TECHNOLOGY TRANSPORTATION	AN.		334,913

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►16

Part V	***	Statement of Revenue Check if Schedule O contains a respo	nco or noto to any lu	no in this Bart VIII			_
		Check if Schedule O contains a respo	nise of note to any in	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
o L	1a	Federated campaigns 1a	·				
ant	ь	Membership dues 11	,				
9 E	c	Fundraising events 10	=				
ffs, FA	d	Related organizations 1d					
jē i	e	Government grants (contributions) 1e					
e Revenue Contributions, Gifts, Grants and Other Similar Amounts	f	All other contributions, gifts, grants, and similar amounts not included above					
tribut Othe	g	Noncash contributions included in lines 1a-1f \$	39,493,843				
Program Service Revenue and Ot	h	Total. Add lines 1a-1f		43,745,959			
			Business Code				
E E	2a	DONATED GOODS SALE	900004	37,282,359	37,282,359		
e Ke	ь	E-COMMERCE	900004	2,150,260	2,150,260		
or GE		HARMONY CAFE	900004	1,051,123	1,051,123		
rwc	d	OTHER PROGRAM	900004	1,370,833	1,370,833		
S.	e	POST RETAIL SALES	900004	5,571,293	5,571,293		
Ē	f	All other program service revenue	300004	367,775	367,775		
ွို့		· ·		307,773	307,773		
	g	Total. Add lines 2a-2f		47,793,643			
	3	Investment income (including divider and other similar amounts)		10,491	10,491		
	4	Income from investment of tax-exempt bond	proceeds 🕨	0			
	5	Royalties	•	0			
	_	(ı) Real	(II) Personal				
	_	Gross rents 255,437 Less rental 48,443					
	Ь	expenses					
	C	Rental income 206,994 or (loss)					
	d	Net rental income or (loss)		206,994			206,994
		(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other					
	١.	than inventory					
	Ь	Less cost or other basis and					
	l c	sales expenses Gain or (loss)					
	d	Net gain or (loss)		0			
ψ.	8a	Gross income from fundraising events (not including					
Other Revenue		\$ of contributions reported on line 1c)					
æ		See Part IV, line 18					
<u> </u>	ь	Less direct expenses b					
₹	ر ا	Net income or (loss) from fundraising		0			
_	9a	Gross income from gaming activities See Part IV, line 19					
	b	a Less direct expenses b					
		Net income or (loss) from gaming act		0		<u></u>	
	10a	Gross sales of inventory, less returns and allowances .	0.045.574				
	.	a	8,815,571				
	Ь	Less cost of goods sold b Net income or (loss) from sales of inv	5,468,131	3,347,440		3,347,440	
	F-	Miscellaneous Revenue	rentory	3,3 17,110		5,517,770	
	11a	MISCELLANEOUS	900004	71,731	71,731		
	ь						
	c						
	d	All other revenue					
	e	Total. Add lines 11a-11d	🕨				
	12	Total revenue. See Instructions .		71,731			
]			95,176,258	47,875,865	3,347,440	206,994

Part IX Statement of Functional Expenses

	Check if Schedule O contains a response or note to any line in this	Part IX			г
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	434,826	434,826		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	801,068	801,068		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	1,033,426	391,860	641,566	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	26,166,948	21,635,363	4,409,578	122,007
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	859,987	724,299	131,483	4,205
9	Other employee benefits	5,824,261	4,790,304	1,007,122	26,835
10	Payroll taxes	2,001,772	1,655,105	337,333	9,334
11	Fees for services (non-employees)				
а	Management	0			
b	Legal	52,072	18,511	33,561	
c	Accounting	52,553		52,553	
d	Lobbying	0			
e	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	0			
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	0			
12	Advertising and promotion	972,637	880,843	91,794	
13	Office expenses	1,076,549	1,026,657	49,178	714
14	Information technology	0			
15	Royalties	0			
16	Occupancy	2,840,354	2,690,802	149,552	
17	Travel	1,156,332	960,159	194,260	1,913
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	0			
20	Interest	1,314,770	1,298,135	16,635	
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	2,873,440	2,204,835	666,349	2,256
23	Insurance	251,225	224,235	26,990	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	DONATED GOODS COGS	37,282,359	37,282,359		
b	ADMINISTRATIVE FEES	1,995,637	1,445,522	550,115	
c	Postage and Shipping	1,473,130	1,445,614	26,706	810
d	TOOLS	628,981	543,474	85,507	
е	All other expenses	2,931,048	2,315,827	603,597	11,624
25	Total functional expenses. Add lines 1 through 24e	92,023,375	82,769,798	9,073,879	179,698
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Ра	τχ	Check if Schedule O contains a response or note to any line in	this Pa	art X		•	
					(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing				1	0
	2	Savings and temporary cash investments		9,498,721	2	9,035,401	
	3	Pledges and grants receivable, net			3	0	
	4	Accounts receivable, net		846,209	4	1,143,513	
	5	Loans and other receivables from current and former officers, cemployees, and highest compensated employees Complete P. Schedule L	rs, trustees, key of		5	0	
ţs	6	Loans and other receivables from other disqualified persons (a $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and and sponsoring organizations of section $501(c)(9)$ voluntary e organizations (see instructions) Complete Part II of Schedule	contril mploy	outing employers		6	0
Assets	7	Notes and loans receivable, net				7	
ď	8	Inventories for sale or use			10,427,600		12,146,466
	9	Prepaid expenses and deferred charges			313,030		396,884
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	74,120,565	,			
	ь	Less accumulated depreciation	10b	20,740,352	52,133,170	10c	53,380,213
	11	Investments—publicly traded securities		· · ·	, ,	11	0
	12	Investments—other securities See Part IV, line 11				12	0
	13	Investments—program-related See Part IV, line 11				13	0
	14	Intangible assets				14	0
	15	Other assets See Part IV, line 11			2,846,183		3,315,277
	16	Total assets. Add lines 1 through 15 (must equal line 34).			76,064,913	16	79,417,754
	17	Accounts payable and accrued expenses		4,757,789	17	4,528,245	
	18	Grants payable	1,101,100	18	.,,020,210		
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities	29,217,464	20	29,073,804		
	21	Escrow or custodial account liability Complete Part IV of Sch		20,217,404	21	20,070,004	
lities	22	Loans and other payables to current and former officers, direct key employees, highest compensated employees, and disquali			21		
Liabiliti		persons Complete Part II of Schedule L				22	
Ï	23	Secured mortgages and notes payable to unrelated third partie				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to rela and other liabilities not included on lines 17-24) Complete Pa	ted th	rd parties,			
		D			5,149,772	25	4,093,405
	26	Total liabilities. Add lines 17 through 25			39,125,025	26	37,695,454
ces		Organizations that follow SFAS 117 (ASC 958), check here ► lines 27 through 29, and lines 33 and 34.	√ and	complete			
e B	27	Unrestricted net assets			36,666,079	27	41,494,449
<u>8</u>	28	Temporarily restricted net assets	24,980	28	30,574		
귤	29	Permanently restricted net assets			248,829	29	197,277
r Fund Balance		Organizations that do not follow SFAS 117 (ASC 958), check he complete lines 30 through 34.	ere 🟲	┌ and			
S OF	30	Capital stock or trust principal, or current funds				30	
₩.	31	Paid-in or capital surplus, or land, building or equipment fund				31	
Assets	32	Retained earnings, endowment, accumulated income, or other				32	
Net	33	Total net assets or fund balances			36,939,888	33	41,722,300
Z	34	Total liabilities and net assets/fund balances			76,064,913	34	79,417,754
				-	1 2,00 .,010		, ,

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				.
	Tabel manager (manabas manabas Bast VIIII sadaman (A.) km a 12)				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		95,1	76,258
2	Total expenses (must equal Part IX, column (A), line 25)	2		92.0	23,375
3	Revenue less expenses Subtract line 2 from line 1				
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	3		۱, د	.52,883
	,	4		36,9	39,888
5	Net unrealized gains (losses) on investments	5		1	.45,458
6	Donated services and use of facilities	_			
7	Investment system	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)				
		9		1,4	84,071
10	10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))				
Par	t XII Financial Statements and Reporting	•			
	Check if Schedule O contains a response or note to any line in this Part XII				. F
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or revie a separate basis, consolidated basis, or both	wed or	1		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	☐ Separate basis				
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	nt of th	e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain it Schedule O	n			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b	Yes	

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As Filed Data -

DLN: 93493224025674

OMB No 1545-0047

SCHEDULE A Public

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013

Open to Public Inspection

Name of the organization GOODWILL INDUSTRIES OF NC WI INC Employer identification number

39-1144913

	rt I			blic Charity Sta						nstructions	5
	organı:		•	te foundation becaus	•		,	•	•		
1	<u> </u>		•	on of churches, or a				ection 1/0(i)(1)(A)(I).		
2	<u> </u>			in section 170(b)(1			•				
3	<u> </u>			perative hospital se	_						
4	ı			h organization operat	ted in conjun	ction with a	hospital des	cribed in sec	tion 170(b)	(1)(A)(iii).	Enter the
5	\vdash			ty, and state erated for the benefi	t of a college	or universi	ty owned or o	perated by	agovernmen	tal unit deci	sribed in
,	'	_	·-	A)(iv). (Complete P	_	or universit	ty owned or o	peraced by	a governmen	itai uiiit uesi	cribed iii
6	_			local government or	•	tal unit docc	ribad in cacti	on 170/h\/1	11(4)(4)		
7	<u>'</u>			at normally receives						from the gon	oral public
•	,	_		on 170(b)(1)(A)(vi).		•	support from	a governine	entar unit or i	nom the gen	erar public
8	Г			described in section	•	•	nplete Part II	[)			
9	굣	An orga	anization th	at normally receives	(1) more th	an 331/3% o	f its support	from contrib	outions, mem	bership fees	s, and gross
		receipt	s from activ	ities related to its ex	xempt functi	ons—subjec	t to certain e	xceptions, a	ind (2) no mi	ore than 331	/3% of
		ıts sup	port from gr	oss investment inco	me and unre	lated busine	ss taxable ın	come (less	section 511	tax) from b	usinesses
		acquire	ed by the org	ganızatıon after June	30,1975 S	ee section 5	509(a)(2). (C	omplete Pai	rt III)		
10	Γ	An orga	anization or	ganized and operated	d exclusively	to test for p	oublic safety	See sectio	n 509(a)(4).		
11	Γ	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h a Type I b Type II c Type III - Functionally integrated d Type III - Non-functionally integrated									
e f g	ı	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?									
				rectly or indirectly o			_	persons des	scribed in (ii		Yes No
		•		governing body of th		_	17				y(i)
			•	er of a person descri							ı(ii)
_				lled entity of a perso						11g	(iii)
h		Provide	the followi	ng information about	the supporte	ed organizat	ion(s)				
(i) Name of supported organization		orted organization organization in		(v) Did you the organiz in col (i) o suppor	zation of your	(vi) Is organizat col (i) org in the U	tion in janized	(vii) A mount of monetary support			
				instructions))	Yes	No	Yes	No	Yes	No	
Tota	I										

1-1	(Complete only if you of Part III. If the organization	checked the bo	x on line 5, 7,	or 8 of Part I o	r if the organiza	ation failed to q	ualify under
S	ection A. Public Support	idon idiis to qu	anny ander the	tests listed bel	ow, piedse com	ipiete i dit III.)	
	endar year (or fiscal year beginning in) -	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column						
6	(f) Public support. Subtract line 5 from line 4						
S	ection B. Total Support	1				1	
	endar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
7	A mounts from line 4						
8	Gross income from interest,						
9	dividends, payments received on securities loans, rents, royalties and income from similar sources Net income from unrelated business activities, whether or not						
	the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11	Total support (Add lines 7 through 10)						
12	Gross receipts from related activiti	es, etc (see inst	ructions)		•	12	•
13 ——	First five years. If the Form 990 is this box and stop here		<u> </u>	, , ,	•		· —
	ection C. Computation of Pub			44 1 200		1 1	
14	Public support percentage for 2013			11, column (f))		14	
15	Public support percentage for 2012	•	•			15	
	33 1/3% support test—2013. If the and stop here. The organization qua 33 1/3% support test—2012. If the	llifies as a public organization did	ly supported orga not check a box o	inization on line 13 or 16a,			eck this
	box and stop here. The organization qualifies as a publicly supported organization 10%-facts-and-circumstances test—2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.						
ь 18	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ Explain in Part IV how the organiza supported organization Private foundation. If the organizat instructions	nization meets th tion meets the "f	e "facts-and-circ acts-and-circum	umstances" test stances" test Th	, check this box a le organization qu	nd stop here. alifies as a public	ly ▶⊏

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

	ction A. Public Support		,		, ,		•	
Cale	ndar year (or fiscal year beginning in) 🏲	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 20	13	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	32,975,708	33,801,770	37,022,517	40,664,147	43,	745,959	188,210,101
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	34,605,307	39,127,902	43,438,773	47,440,738	47,	793,643	212,406,363
3	Gross receipts from activities that are not an unrelated trade or business under section 513							0
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							0
5	The value of services or facilities furnished by a governmental unit to the organization without charge							0
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons	67,581,015	72,929,672	80,461,290	88,104,885	91,	539,602	400,616,464
b	A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							0
8	Add lines 7a and 7b Public support (Subtract line 7c from line 6)							400,616,464
	ction B. Total Support							
Cale	ndar year (or fiscal year beginning in) 🏲	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 20	13	(f) Total
9	A mounts from line 6	67,581,015	72,929,672	80,461,290	88,104,885	91,	539,602	400,616,464
l0a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	10,831	289,167	294,481	282,379			876,858
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							0
C	Add lines 10a and 10b	10,831	289,167	294,481	282,379			876,858
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							0
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	53,358	59,844	50,363	94,169		71,730	329,464
13	Total support. (Add lines 9, 10c, 11, and 12)	67,645,204	73,278,683	80,806,134	88,481,433	91,	511,332	401,822,786
14	First five years. If the Form 990 is check this box and stop here			, thırd, fourth, or	fifth tax year as a	a 501(c)(3	3) organı	zation, ▶┌
	ction C. Computation of Pul			(5)				
15	Public support percentage for 201			13, column (f))		15		99 700 %
16	Public support percentage from 20		·			16		99 650 %
<u>Se</u> 17	ction D. Computation of Inv Investment income percentage for				ın (f))	4-7		0.220.00
17 18	Investment income percentage for				··· (1 <i>))</i>	17		0 220 %
	33 1/3% support tests—2013. If the				line 15 is more t	18 han 33 1/3	% and I	0 250 %
1 7 a	more than 33 1/3% check this box						,, anu i	IIIe 17 IS IIOU

33 1/3% support tests—2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions								
Facts And Circumstances Test								
Retu	ırn Reference	Explanation						
		Schodulo A / Form 000 o	000 E7) 201					

Schedule A (Form 990 or 990-EZ) 2013

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DLN: 93493224025674

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

mai Revenue Service		Inspection
Name of the organization GOODWILL INDUSTRIES OF NC WI INC		Employer identification number
Part I Organizations Maintaining Do	nor Advised Funds or Other Similar	39-1144913 Funds or Accounts. Complete if the
organization answered "Yes" to F		railes of Accounts. Complete if the
	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year		
Aggregate contributions to (during year)		
Aggregate grants from (during year)		
Aggregate value at end of year		
	nor advisors in writing that the assets held in a t to the organization's exclusive legal control?	
	ors, and donor advisors in writing that grant fui the benefit of the donor or donor advisor, or fo	
	nplete if the organization answered "Yes	s" to Form 990, Part IV, line 7.
Purpose(s) of conservation easements held l	by the organization (check all that apply)	
lacksquare Preservation of land for public use (e g , r	recreation or education)	f an historically important land area
Protection of natural habitat	Preservation of	f a certified historic structure
Preservation of open space		
	tion held a qualified conservation contribution	ın the form of a conservation
easement on the last day of the tax year		Held at the Fud of the Year
Total number of conservation easements		Held at the End of the Year
Total acreage restricted by conservation eas	sements	2b
Number of conservation easements on a cert		2c 2c
Number of conservation easements included	` ,	
historic structure listed in the National Regis		2d
Number of conservation easements modified	, transferred, released, extinguished, or termir	nated by the organization during
the tax year ▶		
Number of states where property subject to o	conservation easement is located 🗠	
	egarding the periodic monitoring, inspection, h	
Staff and volunteer hours devoted to monitor	ing, inspecting, and enforcing conservation ea	sements during the year
A mount of expenses incurred in monitoring, i	nspecting, and enforcing conservation easeme	ents during the year
► \$		ones daring the , car
	on line 2(d) above satisfy the requirements of	section 170(h)(4)(B)(i)
	eports conservation easements in its revenue text of the footnote to the organization's finan- on easements	
	llections of Art, Historical Treasure wered "Yes" to Form 990, Part IV, line 8.	
works of art, historical treasures, or other sir	er SFAS 116 (ASC 958), not to report in its re milar assets held for public exhibition, education footnote to its financial statements that descr	on, or research in furtherance of public
If the organization elected, as permitted und	er SFAS 116 (ASC 958), to report in its reven milar assets held for public exhibition, education	ue statement and balance sheet
(i) Revenues included in Form 990, Part VII	I, line 1	▶ \$
(ii) Assets included in Form 990, Part X		▶ \$
If the organization received or held works of	art, historical treasures, or other similar asset der SFAS 116 (ASC 958) relating to these ite	s for financial gain, provide the
Revenues included in Form 990, Part VIII, li	ne 1	► \$
·		·
Assets included in Form 990, Part X		F" >

Part	Organizations Maintaining Co	llections of Art,	, His	tori	cal Tr	eası	ires, or Ot	he	<u>r Similar</u>	Asse	ts (co	ntınued)
3	Using the organization's acquisition, access collection items (check all that apply)	on, and other record	ds, ch	neck	any of th	ne fol	lowing that ar	e a	sıgnıfıcant	use of	its	
а	Public exhibition		d	Γ	Loan o	rexc	:hange progra	ms				
b	Scholarly research		e	Γ	Other							
C	Preservation for future generations											
4	Provide a description of the organization's co Part XIII	llections and explai	n hov	v the	y furthei	r the	organızatıon's	s ex	empt purpo	ose in		
5	During the year, did the organization solicit								ıılar	_		
Dar	assets to be sold to raise funds rather than t								as" to For		Yes	No No
I CIL	Part IV, line 9, or reported an an						ii aliswered		es (0101	111 990	,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterme	dıary	for c	ontribut	ions	or other asse	ts r	not	Г	Yes	☐ No
b	If "Yes," explain the arrangement in Part XII	I and complete the	follov	ving t	able		_					
							_			Amou	ınt	
c	Beginning balance							lc				
d	Additions during the year						<u> </u>	.d				
e	Distributions during the year							le				
f	Ending balance						_ 1	Lf				
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?							Γ	Yes	□ No
_ь	If "Yes," explain the arrangement in Part XII											<u> </u>
Pa	rt V Endowment Funds. Complete			were Prior			Form 990, Form 500, Form 5				\ Eour w	aare baek
1a	Beginning of year balance	(a)Current year 253,783	(0)	PHOL	71,632	D (C)	TWO years back	(a)	Tillee years t	Dack (e)rour ye	ears back
ъ	Contributions				177,197		71,632					
c	Net investment earnings, gains, and losses											
		-25,931			4,594							
d	Grants or scholarships Other expenditures for facilities									_		
е	and programs											
f	Administrative expenses											
g	End of year balance	227,852			253,783		71,632					
2	Provide the estimated percentage of the curr	ent year end balanc	e (lın	e 1g	, columr	n (a))	held as					
а	Board designated or quasi-endowment ►											
b	Permanent endowment ► 86 600 %											
c	Temporarily restricted endowment ► 13 4	100 %										
	The percentages in lines 2a, 2b, and 2c show	ıld equal 100%										
За	Are there endowment funds not in the posses	ssion of the organiza	ition 1	that	are held	anda	admınıstered	for	the			
	organization by (i) unrelated organizations									3a(i)	Yes Yes	No
	(ii) related organizations		٠					•		3a(ii)	103	No
ь	If "Yes" to 3a(II), are the related organization			chec	ule R?					3b		No
4	Describe in Part XIII the intended uses of th	e organization's end	dowm	ent f	unds				•			
Par	t VI Land, Buildings, and Equipme		he o	rgan	ıızatıon	ans	wered 'Yes'	to	Form 990	, Part	IV, lır	ne
	11a. See Form 990, Part X, line 3 Description of property	LU.			Cost or c s (investn		(b)Cost or oth basis (other)		(c) Accumu depreciat		(d) Boo	ok value
1-	and			-			13 002 0	146		-+	4 -	2 902 046
	Land						12,893,0 42,713,4		11 05	32,805		2,893,046 0,880,679
	Leasehold improvements		•				2,422,2			0,433		1,531,822
	Equipment						2,422,2		0:	.5, 155		-,551,022
	Other						16,091,7	⁷ 80	8,01	7,114		8,074,666
	I. Add lines 1a through 1e (Column (d) must e	qual Form 990, Part X	(, colu	mn (B), line 1	10(c).			-			3,380,213
		·		•					Sched	ule D (F		90) 2013

Part VII Investments—Other Securities. Co See Form 990, Part X, line 12.	omplete if the organization	answered 'Yes' to Form 99	90, Part IV, line 11b.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuati Cost or end-of-year mark	
(1)Financial derivatives		·	
(2)Closely-held equity interests Other			
Table (Calum (h) must assal fam: 000 Part V and (D) has 12)	*		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12) Part VIII Investments—Program Related. (<u></u>	990, Part IV, line 11c.
See Form 990, Part X, line 13.			
(a) Description of investment	(b) Book value	(c) Method of valuati Cost or end-of-year mark	
	*		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization			990, Part X, line 15
(a) Desc			(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line	15.)		
Part X Other Liabilities. Complete if the org Form 990, Part X, line 25.	ganızatıon answered 'Yes' t	o Form 990, Part IV, line 1	1e or 11f. See
1 (a) Description of liability	(b) Book value		
Federal income taxes			
DEFERRED COMPENSATION	1,604,674		
DUE TO GOODWILL DEVELOPMENT VALUE OF SWAP AGREEMENT	336,800 2,151,931		
THE STATE OF THE S	2,131,331		
	+		
	+		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	1,000,405		
Total. (Column (b) must equal Form 990, Part X, col (b) line 25)	4,093,405		

Part XI		evenue per Audited Financial Statements With Revenue p vered 'Yes' to Form 990, Part IV, line 12a.	er Re	eturn Complete If		
1 Tot		r support per audited financial statements	1			
	· -	t not on Form 990, Part VIII, line 12				
		ments 2a				
	-	acilities 2b				
		3				
			2e			
	-		3			
		0, Part VIII, line 12, but not on line 1				
		uded on Form 990, Part VIII, line 7b . 4a				
	•	4b				
			4c			
		l 4c. (This must equal Form 990, Part I, line 12)	5			
	Reconciliation of Ex	xpenses per Audited Financial Statements With Expenses swered 'Yes' to Form 990, Part IV, line 12a.		Return. Complete		
1 Tota	al expenses and losses per	audited financial statements	1			
2 A mo	ounts included on line 1 but	t not on Form 990, Part IX, line 25				
a Don	ated services and use of fa	acilities				
b Prio	ryearadjustments	2b				
c Oth						
d Oth	er (Describe in Part XIII)	2d				
e Add	l lines 2a through 2d		2e			
3 Sub	tract line 2e from line 1 .		3			
4 A mo	ounts included on Form 990	0, Part IX, line 25, but not on line 1:				
a Inve	estment expenses not inclu	uded on Form 990, Part VIII, line 7b 4a				
b 0th	er (Describe in Part XIII)	4b				
c Add	l lines 4a and 4b		4c			
5 Tota	al expenses Add lines 3 ar	nd 4c. (This must equal Form 990, Part I, line 18)	5			
Part XII	Supplemental Inf	ormation				
	e 4, Part X, line 2, Part XI,	Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to \blacksquare		le any additional		
F	Return Reference	Explanation				
Part V , Line endowment	4 Intended uses of the fund	Income from endowment is used for general operating purposes of Goodwi	II			
Part X FIN	148 Footnote	The Organization is required to assess whether it is more likely than not to sustained upon examination on the technical merits of the position assum full knowledge of all information. If the tax position does not meet the more threshold, the benefit of that position is not recognized in the financial state has determined there are no amounts to record as assets or liabilities related the positions PART XI AND XII - GOODWILL INDUSTRIES OF NORTH CENNOT RECEIVE AN AUDIT. THE AUDIT THAT IS RECEIVED IS A CONSIGOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN, GOODWIDEVELOPMENT CORPORATION, FINANCIAL INFORMATION & SERVING MONEY MANAGEMENT EDUCATION ASSOCIATES.	iing the likel temer ated to ITRAL SOLIC	e taxing authority has y than not recognition of the Organization		

•	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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DLN: 93493224025674

SCHEDULE F (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

Employer identification number

G0 0	DWILL INDUSTRIES OF NC WI							
					39-1144913			
Pa	rt I General Information "Yes" to Form 990, Par			ne United States. Co	omplete if the organiz	ation answered		
1	For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?							
2	For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.							
3	Activites per Region (The follow	ing Part I, line 3	3 table can be du	uplicated if additional spa	ace is needed)			
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region		
	NORTH AMERICA	0	0	PROGRAM SERVICE	SALES OF TEXTILES	C		
b	Sub-total Total from continuation sheets to Part I							
С	Totals (add lines 3a and 3b)	ĺ	l			l		

Pa				i zations or Entitic ived more than \$5,0					to Form 990,
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2				ed above that are re or counsel has pro					_
3	Enter total nun	nher of other or	nanizations or ent	rities					

Schedule F (Form 990) 2013

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
			1		1	1	
			1				
			1		1		
			1		1		
			1		†		1
			1		†		1
			1				
			1				
			1		†		
			1		†		
					+		†
			1		+		†
	+				+		†
	<u> </u>	+			+		†
		+			+		
		+			+		
		+			+		
	+	+			+		+
							dula E (Earra 000) 201

Part IV Foreign Forms

1	organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Γ	Yes	ত	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Γ	Yes	দ	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	Г	Yes	ত	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Γ	Yes	~	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Г	Yes	া	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).	Г	Yes	্ব	Νo

Schedule F (Form 990) 2013

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

ReturnReference	Explanation
Part I - Additional Supplemental Information	GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN SELLS TEXTILES THAT COULD NOT BE SOLD IN OUR STORES TO SALVAGE VENDORS THIS IS MATERIALS THAT WOULD HAVE BEEN SENT TO THE LANDFILLS GOODWILL INDUSTRIES NCW DIVERTS APPROXIMATELY 80% OF ALL DONATIONS FROM
	THE LANDFILLS

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Part I General Information on Grants and Assistance

Schedule I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

GOODWILL INDUSTRIES OF NC WI INC

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493224025674

2013

Open to Public

Employer identification number

39-1144913

 Does the organization main the selection criteria used Describe in Part IV the org 	to award the grants	s or assistance?					∀ Yes □
Part II Grants and Other	er Assistance t	to Governments and y recipient that received	d Organizations i	n the United State			d "Yes" to
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) ARC FOX CITIES INC 211 E FRANKLIN APPLETON, WI 54911	75-3202931	501C3	57,605	0			GENERAL SUPPORT AND CAPITAL FUND
(2) BELLIN HEALTH FDN 744 S WEBSTER AVENUE GREEN BAY,WI 54301	39-1809171	501C3	12,000	0			SPONSORSHIP
(3) COMMUNITY FDNWOMENS FUNDS PO BOX 563 APPLETON,WI 54912	39-1548450	501C3	5,500	0			WOMENS FUND
(4) FINANCIAL INFO SERVICE CTR 1800 APPLETON ROAD MENASHA, WI 54952	39-1496649	501C3	127,479	0			GENERAL SUPPORT
(5) FOX CITIES CHAMBER OF COMMERC 125 N SUPERIOR STREET APPLETON, WI 54911	39-1248133	501C6	11,000	0			GENERAL SUPPORT
(6) GOODWILL IND OF CENTRAL OK PO BOX 2780 OKLAHOMA CITY, OK 73101	73-0641590	501C3	10,000	0			DISASTER RELIEF
(7) MONEY MANAGEMENT EDUC ASSOC 1800 APPLETON ROAD MENASHA, WI 54952	39-1991425	501C3	60,625	0			GENERAL SUPPORT
(8) NAMI FOX VALLEY 516 W SIXTH ST APPLETON, WI 54911	39-1545497	501C3	50,105	0			CAPITAL FUND
(9) NEW NORTH 1716 LAWRENCE DR DE PERE,WI 54115	26-0114487	501C3	12,500	0			GENERAL SUPPORT
(10) REHABILITATION FOR WISCONSIN 2000 ENGEL STREET MONONA, WI 53713	23-7046390	501C3	6,000	0			GENERAL SUPPORT
(11) SALVATION ARMY 124 E NORTH STREET APPLETON,WI 54915		501C3	15,000	0			GENERAL SUPPORT
(12) THE BUILDING FOR KIDS INC 100 W COLLEGE AVENUE APPLETON, WI 54911	39-1706260	501C3	10,000	0			GENERAL SUPPORT

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table.

Enter total number of other organizations listed in the line 1 table

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV,	line 22
	Part III can be duplicated if additional space is needed.	

(a)Type of grant or assistance	(b)Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) CERTIFICATE ASSISTANCE	40012		801,068	SALE PRICE OF RETAIL GOODS	VOUCHERS FOR INDIVIDUALS TO PURCHASE CLOTHING AND OTHER GOOD
		·	·		

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Bupplemental I	Supplemental Information: Trovide the information required in Fare 1, line 2, Fare 111, column \(b \), and any other additional information.							
Return Reference	Explanation							
	GOODWILL INDUSTRIES NCW WILL DONATE TO VARIOUS LOCAL NONPROFITS IN OUR SERVICE AREA ALL DECISIONS TO DONATE TO OTHER ORGANIZATIONS ARE APPROVED BY THE BOARD							
	GOODWILL'S GOOD NEIGHBOR PROGRAM IS MONITORED BY THE CERTIFICATES THAT ARE GIVEN TO OTHER LOCAL SOCIAL SERVICE AGENCIES							

Software ID: 13000170

Software Version: 2013v3.1

EIN: 39-1144913

Name: GOODWILL INDUSTRIES OF NC WI INC

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ARC FOX CITIES INC 211 E FRANKLIN APPLETON, WI 54911	75-3202931	501C3	57,605	0			GENERAL SUPPORT AND CAPITAL FUND
BELLIN HEALTH FDN 744 S WEBSTER AVENUE GREEN BAY,WI 54301	39-1809171	501C3	12,000	0			SPONSORSHIP
COMMUNITY FDNWOMENS FUNDS PO BOX 563 APPLETON, WI 54912	39-1548450	501C3	5,500	0			WOMENS FUND
FINANCIAL INFO SERVICE CTR 1800 APPLETON ROAD MENASHA, WI 54952	39-1496649	501C3	127,479	0			GENERAL SUPPORT
FOX CITIES CHAMBER OF COMMERC 125 N SUPERIOR STREET APPLETON, WI 54911	39-1248133	501C6	11,000	0			GENERAL SUPPORT
GOODWILL IND OF CENTRAL OK PO BOX 2780 OKLAHOMA CITY,OK 73101	73-0641590	501C3	10,000	0			DISASTER RELIEF
MONEY MANAGEMENT EDUC ASSOC 1800 APPLETON ROAD MENASHA, WI 54952	39-1991425	501C3	60,625	0			GENERAL SUPPORT
NAMI FOX VALLEY 516 W SIXTH ST APPLETON,WI 54911	39-1545497	501C3	50,105	0			CAPITAL FUND
NEW NORTH 1716 LAWRENCE DR DE PERE,WI 54115	26-0114487	501C3	12,500	0			GENERAL SUPPORT
REHABILITATION FOR WISCONSIN 2000 ENGEL STREET MONONA, WI 53713	23-7046390	501C3	6,000	0			GENERAL SUPPORT

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
SALVATION ARMY 124 E NORTH STREET APPLETON, WI 54915		501C3	15,000	0			GENERAL SUPPORT		
THE BUILDING FOR KIDS INC 100 W COLLEGE AVENUE APPLETON,WI 54911	39-1706260	501C3	10,000	0			GENERAL SUPPORT		

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DLN: 93493224025674

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. Open to Public Inspection

Name of the organization GOODWILL INDUSTRIES OF NC WI INC **Employer identification number**

39-1144913

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	▼ Travel for companions			
	Tax idemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
	an ectors, tradiced, officers, menating the electric binestor, regarding the items effected in line 14		res	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III			
	▼ Compensation committee ▼ Written employment contract			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
ь	Any related organization?	5b		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line $1a$, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		No
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		Νo
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		No

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

	1						I	
(A) Name and Title	ļ	(B) Breakdown of	W-2 and/or 1099-MI	· ·	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(1)BILLIE JO HIGGINS VP - FINANCE	(i) (ii)	135,928				29,691	165,619	
(2)JACQUELINE DRAWS SENIOR VP	(i) (ii)	212,627				20,949	233,576	
(3)KAREN LAWS VP- COMMUNITY REL	(i) (ii)	161,595				29,163	190,758	
(4)KEITH WILK VP- PROGRAMS & SERVICES	(i) (ii)	170,837				24,429	195,266	
(5)KRISTINE HACKBARTH-HORN VP-PEOPLE & CULTUR	(i) (ii)	156,706				31,052	187,758	
(6)NANCY COONEN VP-INFO TECH	(i) (ii)	147,845				27,603	175,448	
(7)ROBERT PEDERSEN President & CEO	(i) (ii)	372,740				35,250	407,990	
(8)WENDY SHOEMAKER VP- RETAIL STORES & TRAINING CTRS	(i) (ii)	177,862				18,732	196,594	

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
Part I, Line 1a Relevant information	UNDER AN EMPLOYMENT CONTRACT WITH GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN, INC , THE CEO'S SPOUSE CAN TRAVEL
ın regards to selections on 1a	TO THE DELEGATE ASSEMBLY AND THE CONFERENCE OF EXECUTIVES FOR GOODWILL INDUSTRIES INTERNATIONAL ALL AMOUNTS WERE
	APPROPRIATELY INCLUDED IN HIS FORM W-2

Schedule J (Form 990) 2013

DLN: 93493224025674

Open to Public

OMB No 1545-0047

Schedule K (Form 990)

Supplemental Information on Tax Exempt Bonds ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

> explanations, and any additional information in Part VI. ► Attach to Form 990. ► See separate instructions.

▶Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Employer identification number

39-1144913

Internal Revenue Service Name of the organization

Department of the Treasury

GOODWILL INDUSTRIES OF NC WI INC

Part I Bond Issues (h) On (i) Pool (g) Defeased behalf of financing (b) Issuer EIN (c) CUSIP # (d) Date issued (f) Description of purpose (a) Issuer name (e) Issue price ıssuer Yes No Yes No Yes No WISCONSIN HEALTH AND **EDUCATIONAL FACILITIES** PURCHASE LAND AND 39-1337855 97710BBE1 05-15-2008 9,255,000 Х Χ BUILDINGS AUTHORITY WISCONSIN HEALTH AND **EDUCATIONAL FACILITIES** 39-1337855 97710VXL7 11-17-2005 11,310,000 LAND AND BUILDINGS Χ Χ Χ AUTHORITY CITY OF APPLETON Χ 39-6005381 NONE00000 04-12-2006 500,000 WAREHOUSE AND LAND Х

D	CITY OF TOMAH WISCONSIN	39-6005633	NO NE00000	09-27-2002	5,625,000	LAND AND BUILD	INGS		x		x		
Pa	rt III Proceeds												
					Α	В		(C			D	
1	A mount of bonds retired				2,205,	000 3,	160,000		351	,894		4,9	900,874
2	Amount of bonds legally defeas	sed											
3	Total proceeds of issue				9,255,	000 11,	11,310,000		500,000			5,6	625,000
4	Gross proceeds in reserve fund	ds											
5	Capitalized interest from proce	eds											
6	Proceeds in refunding escrows												
7	Issuance costs from proceeds				252,	662	241,550						
8	Credit enhancement from proce	eeds											
9	Working capital expenditures fr	rom proceeds											
10	Capital expenditures from proc	eeds			9,255,	000 11,	.310,000		500	,000		5,6	625,000
11	Other spent proceeds												
12	Other unspent proceeds											,	

13	rear or substantial completion								
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		Х		Х		Х		Х
15	Were the bonds issued as part of an advance refunding issue?		Х		Х		Х		Х
16	Has the final allocation of proceeds been made?	Х		Х		Х		Х	
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	Х		Х		Х		Х	
Do.	A THE Drivete Business Use	•							

Part Private Business Use

		1	4		В		C	L)
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?								
2	Are there any lease arrangements that may result in private business use of bond-financed property?								

Sche	dule K (Form 990) 2013									Page 2
Par	Private Business Use (Continued)									
			A		В			<u>c</u>		D
	A bl	J	Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private of bond-financed property?									
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or outside counsel to review any management or service contracts relating to property?									
С	Are there any research agreements that may result in private business us financed property?	e of bond-								
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or outside counsel to review any research agreements relating to the finance									
4	Enter the percentage of financed property used in a private business use be other than a section $501(c)(3)$ organization or a state or local government		•		,			•		•
5	Enter the percentage of financed property used in a private business use a unrelated trade or business activity carried on by your organization, anoth 501(c)(3) organization, or a state or local government									
5	Total of lines 4 and 5									
7	Does the bond issue meet the private security or payment test?									
8a	Has there been a sale or disposition of any of the bond financed property to nongovernmental person other than a 501(c)(3) organization since the bor issued?									
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or	disposed of			•			•		
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations 1 141-12 and 1 145-2?	sections								
9	Has the organization established written procedures to ensure that all non bonds of the issue are remediated in accordance with the requirements unclean Regulations sections 1 141-12 and 1 145-2?									
Par	t IV Arbitrage	•	•	<u>'</u>	•	•		•	•	•
		Α			В		С		D	
		Yes	No	Yes	No	Yes		No	Yes	No
1	Has the Issuer filed Form 8038-T?		Х		X			Х		Х
2	If "No" to line 1, did the following apply?									
а	Rebate not due yet?									
b	Exception to rebate?									
С	No rebate due?	Х		Х					Χ	
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed									
3	Is the bond issue a variable rate issue?									
4 a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?	Х		x				Х		X
b	Name of provider	WELLS FARG	O BANK	WELLS FAR NATIONAL ASSOCIAT						
С	Term of hedge		15 0000		15 0000					
d	Was the hedge superintegrated?	Х		Х				Х		Х
e	Was the hedge terminated?		Х		Х					
		•								

Part IV Arbitrage (Continued)

			A	Α			C		D	
			Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested contract (GIC)?	ın a guaranteed ınvestment		x		X				Х
b	Name of provider									
С	Term of GIC									
d	Was the regulatory safe harbo value of the GIC satisfied?	r for establishing the fair market								
6	Were any gross proceeds inve	sted beyond an available temporary								
7	Has the organization establish the requirements of section 14									
Pa	rt V Procedures To Unc	lertake Corrective Action								
			Α		В		С		D	
			Yes	No	Yes	No	Yes	No	Yes	No
	that violations of federal tax re and corrected through the volu	ned written procedures to ensure equirements are timely identified untary closing agreement program if ole under applicable regulations?								
						1 1 1 17 7				
12	art VI Supplemental In	Iformation. Provide additional infort	mation for res	ponses to qu	estions on S	<u>cneaule K (s</u>	<u>ee instructio</u>	ns).		
	Return Reference				Explanation					
Part	VI	PART IVLINE 1C, COLUMN A - REBAT PERFORMED ON 11/15/2009LINE 1C						3 - REBATE C	NOITATUAMC	

Schedule K (Form 990) 2013

DLN: 93493224025674

Open to Public

OMB No 1545-0047

Schedule K (Form 990)

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990. ► See separate instructions.

▶Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

39-1144913

Internal Revenue Service Name of the organization

Department of the Treasury

GOODWILL INDUSTRIES OF NC WI INC

Part I Bond Issues (h) On (i) Pool (g) Defeased behalf of financing (b) Issuer EIN (c) CUSIP # (d) Date issued (f) Description of purpose (a) Issuer name (e) Issue price ıssuer Yes No Yes No Yes No CITY OF WISCONSIN RAPIDS WISCONSIN 39-6005663 NONE00000 12-18-2000 562,000 BUILDING AND LAND Х Χ TOWN OF GRAND CHUTE Х WISCONSIN 39-6005918 NONE00000 11-20-1996 1,750,000 LAND AND BUILDINGS Χ WISCONSIN HEALTH AND Χ Χ EDUC 39-1337855 12-15-2010 11,647,000 LAND AND BUILDINGS Χ WISCONSIN HEALTH AND EDUC 39-1337855 10-18-2012 1,575,000 LAND AND BUILDINGS

Pai	t III Proceeds	•							-		
				Α		В	(3		D	
1	A mount of bonds retired			421,4	.98	1,489,323		1,546,	,123	1	18,125
2	Amount of bonds legally defeased										
3	Total proceeds of issue			562,0	00	1,750,000	:	11,647	,000	1,5	75,000
4	Gross proceeds in reserve funds										
5	Capitalized interest from proceeds										
6	Proceeds in refunding escrows										
7	Issuance costs from proceeds			203,0	36			203,	,036		
8	Credit enhancement from proceeds										
9	Working capital expenditures from pro	ceeds									
10	Capital expenditures from proceeds			562,0	00	1,750,000	:	10,120,	,381	1,4	156,875
11	Other spent proceeds										
12	Other unspent proceeds										
13	Year of substantial completion					•					

	·								
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		X		Х		X		Х
15	Were the bonds issued as part of an advance refunding issue?		Х		Х		Х		х
16	Has the final allocation of proceeds been made?	Х		Х		Х		Х	
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	Х		х		Х		Х	

Part IIII Private Business Use

		1	4		В		C	L)
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?								
2	Are there any lease arrangements that may result in private business use of bond-financed property?								

	dule K (Form 990) 2013								Page 2
Par	TITE Private Business Use (Continued)				,				
			Α		B		<u> </u>		
3a	Are there any management or service contracts that may result in private bus of bond-financed property?	siness use	Yes	No	Yes	No	Yes No	Yes	No
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or oth outside counsel to review any management or service contracts relating to the property?								
С	Are there any research agreements that may result in private business use of financed property?	bond-							
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or oth outside counsel to review any research agreements relating to the financed pr								
4	Enter the percentage of financed property used in a private business use by enother than a section 501(c)(3) organization or a state or local government	ntities F			1		<u>'</u>		
5	Enter the percentage of financed property used in a private business use as a unrelated trade or business activity carried on by your organization, another s 501(c)(3) organization, or a state or local government								
6	Total of lines 4 and 5								
7	Does the bond issue meet the private security or payment test?								
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds issued?	were							
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disp	posed of			•		•		•
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sec 1 141-12 and 1 145-2?	ctions							
9	Has the organization established written procedures to ensure that all nonqual bonds of the issue are remediated in accordance with the requirements under Regulations sections 1 141-12 and 1 145-2?								
Par	t IV Arbitrage								
	<u> </u>	Α	T		B		C		
1	Has the Issuer filed Form 8038-T?	Yes	No X	Yes	No X	Yes	No X	Yes	No X
2	If "No" to line 1, did the following apply?					I	**		
	Rebate not due yet?					1			
	Exception to rebate?								
	No rebate due?								
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed				I	L	I	1	
3	Is the bond issue a variable rate issue?								
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		Х		х	х		Х	
b	Name of provider WE	LLS FARG	0			WELLS FA	RGO		
С	Term of hedge		15 0000				15 0000		10 0000
d	Was the hedge superintegrated?	Х				Х		х	
<u>е</u>	Was the hedge terminated?		X				Х	1	T x

Part IV Arbitrage (Continued)

			Α	•	В		C		D	
			Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a contract (GIC)?	a guaranteed investment		Х		Х		Х		Х
b	Name of provider									
С	Term of GIC									
d	Was the regulatory safe harbor for value of the GIC satisfied?	establishing the fair market								
6	Were any gross proceeds invested period?	d beyond an available temporary								
7	Has the organization established the requirements of section 148?	written procedures to monitor								
Pa	rt V Procedures To Under	take Corrective Action								
			Α	1	В		С		D	
			Yes	No	Yes	No	Yes	No	Yes	No
	Has the organization established that violations of federal tax requiand corrected through the volunta self-remediation is not available u	rements are timely identified ry closing agreement program if								
		and a Day do add a sal of				-11 1- 14 /-		>		
17	art VI Supplemental Infor	mation. Provide additional inforr	nation for res	ponses to qu	<u>iestions on S</u>	cneaule K (s	see instructio	ns).		
	Return Reference				Explanation					

Schedule K (Form 990) 2013

DLN: 93493224025674

OMB No 1545-0047

Open to Public

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

GOODWILL INDUSTRIES OF NC WI INC

Noncash Contributions

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990. ▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

				39	-1144913			
Pa	rt I Types of Property							
		(a) Check If applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(i Method of noncash contri		_	nts
	Art—Works of art							
	Art—Historical treasures							
	Art—Fractional interests			2 557 570	CELLING DRIGE			
	Books and publications	X		• •	SELLING PRICE			
	Clothing and household goods	Х		36,876,197	SELLING PRICE			
	Cars and other vehicles							
	Boats and planes							
	Intellectual property							
	Securities—Publicly traded .							
	Securities—Closely held stock .							
11	Securities—Partnership, LLC, or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
	Collectibles							
	Food inventory							
20	Drugs and medical supplies .							
	Taxidermy							
	Historical artifacts							
	Scientific specimens							
	Archeological artifacts							
	Other►(CELLANEOUS)		12	60,076	FMV			
26	O ther ►()							
27	O ther ►()							
28	O ther ▶ ()							
29	Number of Forms 8283 received by the for which the organization completed F				9			
30°	During the year, did the organization	receive by	contribution any property r	renorted in Dart I lines 1	through 28 that		Yes	No
Jua								
	it must hold for at least three years for			, and which is not required	i to be used			
_	for exempt purposes for the entire ho		· · · · · · · ·			30a		No
ь 31	If "Yes," describe the arrangement in		icy that requires the revie	wofany non standard so	ntributions?	31		No
	Does the organization have a gift acc					<u></u>	<u> </u>	140
32a	Does the organization hire or use thir contributions?	d parties or	related organizations to s	olicit, process, or sell no	ncash · · ·	32a		No
b	If "Yes," describe in Part II							
33	If the organization did not report an a describe in Part II	mount in co	lumn (c) for a type of prop	erty for which column (a)	ıs checked,			

Part II

Supplemental Information. Provide the information required by Part I, lines 30b,

32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference Explanation

Schedule M (Form 990) (2013)

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493224025674

OMB No 1545-0047

Open to Public Inspection

SCHEDULE 0 (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

- Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization GOODWILL INDUSTRIES OF NC WI INC

Employer identification number

39-1144913

990 Schedule	O, Supplemental Information
Return Reference	Explanation
Form 990, Part III, Line 4d Other Program Services Description	OTHER PROGRAM SERVICES 4 In addition, the following programs and services were offered during 2013. Almost Homeworks with currient Habitat for Humanity homeowners to remain successful in their home ownership and helps applicants improve their status for eligibility (89 served in 2013) American Indian Services of the Fox Valley – provides Native Americans with information, advocacy and cultural enrichment activities (396 served in 2013)Circles of Support – assists men and women in making a successful transition from incarceration to life in the community, using a support network of local volunteers to provide guidance, mentoring and direction to the ex-offenders (359 served in 2013)Community Garden Partnership – provides rental garden plots to help people feed their families, build community around an enjoyable activity, and contribute to local food pantries and emergency shelters (693 served in 2013)Early Intervention Services (EIS) – program for families with children from birth to age 3, who have disabilities or developmental delays (1198 served in 2013) Harmony Caf – a not-for-profit coffee house in Appleton and Green Bay that is a gathering place where the diversity of people, ideas and activities are celebrated (7,972 served in 2013)High School Equivalency Diploma (HSED) Program – assists "at-risk" youth and adult learners in completing their studies for Wisconsin's HSED or the national General Education Development (GED) tests (18 served in 2013). This program was discontinued in 2013. Miracle League - gives children with disabilities ages 4-19 the opportunity to play baseball in an organized, non-competitive league on a safe, accessible baseball field (747 served in 2013)Prosperity Center Program - helps individuals navigate higher education through to gainful employment (55 served in 2013)Restorative Justice Programs - operates three programs in Goodwill NCW's 35-county region to get offenders to understand the impact of their behavior, to empower victims in their search for closure, and to promote rest
Form 990, Part VI, Line 11b Form 990 Review Process	A copy of the 990 return was provided to all board members. The Audit Committee reviewed the 990 return and recommended to the whole Goodwill board to accept the 990 tax return.
Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	New Conflict of Interest Agreements are sent to all Board Members annually to sign, and Annual Director Disclosures are sent to all Board Members annually to sign
Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	COMPENSATION COMMITTEE HIRED AN INDEPENDENT FIRM, VERISIGHT INC , TO PERFORM A COMPENSATION REVIEW FOR THE CEO, SENIOR VP - OPERATIONS, AND VICE-PRESIDENT POSITIONS OF GOODWILL NOW
Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	CONSOLIDATED FINANCIAL STATEMENTS ARE POSTED ON THE WEBSITE. GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICIES ARE NOT AVAILABLE TO THE PUBLIC
Other Changes In Net Assets Or Fund Balances - Other Increases	CHANGE IN INTEREST RATE AGREEMENT = \$1484071

DLN: 93493224025674

2013 Open to Public

OMB No 1545-0047

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

GOODWILL INDUSTRIES OF NC WI INC

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Inspection **Employer identification number**

				39-11449	13			
Part I Identification of Disregarded Entities Con	mplete if the organization a	nswered "Yes" on	Form 990, Part	IV, line 33.				
(a) Name, address, and EIN (ıf applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income Er	(e) nd-of-year assets	Di	(f) Irect controlling entity		
Part II Identification of Related Tax-Exempt Orgon more related tax-exempt organizations dur		e organization an	swered "Yes" or	n Form 990, P	art IV, l	line 34 because it	had or	ıe
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	Public charity (if section 501		(f) Direct controlling entity	Section (13) co	
(1) GOODWILL INDUSTRIES DEVELOPMENT CORP	HOLD TITLE TO REAL ESTATE	WI	501(c)(3)	509(a)(1)			Yes Yes	No
1800 APPLETON RD						N/A		
MENASHA, WI 54952 51-0211215								
(2) FINANCIAL INFORMATION & SERVICES CENTER 1800 APPLETON RD	ASSISTING AND EDUCATING PEOPLE IN MANGAGEMENT OF FINANCES	WI	501(C)(3)	509(A)(1)		N/A	Yes	
MENASHA, WI 54952 39-1496649								
(3) MONEY MANAGEMENT EDUCATION ASSOCIATES	EQUIP PEOPLE TO BE RESPONSIBLE FOR FINANCIAL	WI	501(C)(3)	509(A)(1)			Yes	
1800 APPLETON RD MENASHA, WI 54952 39-1991425	WELLBEING					N/A		
33 1331123								

(a)		(b)	(c)	(d)	(e)	(f)	(g)	(t	1)	(i)	l (i	i) l	(k)
Name, address, and EIN of related organization		Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Predominant income(related, unrelated, excluded from tax under sections 512- 514)	Share of	Share of	Dispro	prtionate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene mana part	ral or	Percentage ownership
					311,			Yes	No		Yes	No	
IV Identification of Related Org- line 34 because it had one or mo							ar.	were	d "Yes	" on Form		Part	IV,
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)		Direct controlli entity		ty Share of t	otal Share	of end- year ssets		ercentage ownership	Section (b) (contract)	n 512 (13) rolled	
									_		Yes		No

	. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	inswered tes on rom	n 990, Part IV, line	34, 330, 01 36.		Yes	No	
	the tax year, did the orgranization engage in any of the following transactions with one or mo	ore related erganizations li	icted in Dorte II IV.2		\vdash			
_	eipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	ore related organizations in	isted iii Parts II-IV		1a		No	
					1b	Yes	110	
•	grant, or capital contribution to related organization(s)				1c		No	
c Gift, grant, or capital contribution from related organization(s)								
	s or loan guarantees to or for related organization(s)				1d 1e		No No	
e Loar	ns or loan guarantees by related organization(s)				16		110	
f Divid	dends from related organization(s)				1f		No	
g Sale	of assets to related organization(s)				1g		No	
h Purc	hase of assets from related organization(s)				1h		No	
i Exch	ange of assets with related organization(s)				1i		No	
j Leas	e of facilities, equipment, or other assets to related organization(s)				1j		No	
k Leas	e of facilities, equipment, or other assets from related organization(s)				1k	Yes		
l Performance of services or membership or fundraising solicitations for related organization(s)								
m Performance of services or membership or fundraising solicitations by related organization(s)							No	
n Shari	ng of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	Yes		
o Shai	ring of paid employees with related organization(s)				10		No	
p Rein	nbursement paid to related organization(s) for expenses				1p		No	
-	nbursement paid by related organization(s) for expenses				1 q		No	
r Othe	r transfer of cash or property to related organization(s)				1r		No	
s Othe	er transfer of cash or property from related organization(s)				1s		No	
2 If the	e answer to any of the above is "Yes," see the instructions for information on who must com	plete this line, including co	overed relationships	and transaction thresholds				
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amo	ount II	nvolved		
.) GOODWI	GOODWILL INDUSTRIES DEVELOPMENT CORP k 186,804 REASSIGNED LEAS							
?) FINANCI	AL INFORMATION & SERVICES CENTER	b	127,479				,	
) MONEY N	MANAGEMENT EDUCATION ASSOCIATES	b	60,625					
				L				

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	org	(e) all partners section 501(c)(3) anizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations		(i) Code V ² UBI amount in box 20 of Schedule K-1 (Form 1065)			(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
												1 1	
	1								-				

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
	PART V - GOODWILL INDUSTRIES NCW GIFTS THE USE OF SPACE AND OTHER EXPENSES RELATED TO THE USE OF THE SPACE TO GOODWILL DEVELOPMENT CORPORATION (GWD), FINANCIAL INFORMATION & SERVICES CENTER (FISC) AND MONEY MANAGEMENT EDUCATION ASSOCIATION (MMEA) VALUED AT \$18,329 GOODWILL NCW ALSO GIFTS MANAGEMENT AND GENERAL SERVICE (ACCOUNTING, MARKETING, IT, HUMAN RESOURCES) TO GWD, FISC AND MMEA THE VALUE FOR THESE MANAGEMENT AND GENERAL SERVICES ARE NOT RECORDED ON THE FINANCIAL STATEMENTS OF ANY OF THE ORGANIZATIONS OTHER - THE BOARDS OF DIRECTORS FOR GOODWILL INDUSTRIES NCW, GOODWILL DEVELOPMENT, FINANCIAL INFORMATION & SERVICES CENTER AND MONEY MANAGEMENT EDUCATION ASSOCIATION ARE IDENTICAL

Schedule R (Form 990) 2013