

Form **990**  
 Department of the Treasury  
 Internal Revenue Service

**Return of Organization Exempt From Income Tax**  
 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)  
 The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047  
**2010**  
**Open to Public Inspection**

**A For the 2010 calendar year, or tax year beginning 10-01-2010 and ending 09-30-2011**

<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C</b> Name of organization GIRL SCOUTS OF GREATER LOS ANGELES		<b>D</b> Employer identification number 95-1644033
	Doing Business As GSGLA		<b>E</b> Telephone number (213) 213-0510
	Number and street (or P O box if mail is not delivered to street address) 801 S GRAND AVENUE NO 300	Room/suite	<b>G</b> Gross receipts \$ 27,451,577
	City or town, state or country, and ZIP + 4 LOS ANGELES, CA 900174621		
<b>F</b> Name and address of principal officer ELISABETH L LUTTGENS 801 S GRAND AVENUE NO 300 LOS ANGELES, CA 900174621		<b>H(a)</b> Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <b>H(b)</b> Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list (see instructions) <b>H(c)</b> Group exemption number	
<b>I</b> Tax-exempt status <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) (Insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			
<b>J</b> Website: WWW GIRLSOUTSLA ORG			
<b>K</b> Form of organization <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other			<b>L</b> Year of formation 1958
			<b>M</b> State of legal domicile CA

**Part I Summary**

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities GIRL SCOUTING BUILDS GIRLS OF COURAGE CONFIDENCE & CHARACTER WHO MAKE THE WORLD A BETTER PLACE		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	<b>3</b>	Number of voting members of the governing body (Part VI, line 1a)	20
	<b>4</b>	Number of independent voting members of the governing body (Part VI, line 1b)	20
	<b>5</b>	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	245
	<b>6</b>	Total number of volunteers (estimate if necessary)	24,153
	<b>7a</b>	Total unrelated business revenue from Part VIII, column (C), line 12	15,000
<b>7b</b>	Net unrelated business taxable income from Form 990-T, line 34	-3,478	
<b>Revenue</b>	<b>8</b>	Contributions and grants (Part VIII, line 1h)	Prior Year: 1,055,378   Current Year: 1,642,215
	<b>9</b>	Program service revenue (Part VIII, line 2g)	841,248   949,952
	<b>10</b>	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,249,344   470,372
	<b>11</b>	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	11,166,882   11,583,672
	<b>12</b>	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	14,312,852   14,646,211
<b>Expenses</b>	<b>13</b>	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	220,946   204,017
	<b>14</b>	Benefits paid to or for members (Part IX, column (A), line 4)	0   0
	<b>15</b>	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	7,610,869   8,603,642
	<b>16a</b>	Professional fundraising fees (Part IX, column (A), line 11e)	0   0
	<b>b</b>	Total fundraising expenses (Part IX, column (D), line 25)	791,436
	<b>17</b>	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	5,122,695   6,089,467
<b>18</b>	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	12,954,510   14,897,126	
<b>19</b>	Revenue less expenses Subtract line 18 from line 12	1,358,342   -250,915	
<b>Net Assets or Fund Balances</b>	<b>20</b>	Total assets (Part X, line 16)	Beginning of Current Year: 25,372,367   End of Year: 24,535,471
	<b>21</b>	Total liabilities (Part X, line 26)	3,643,600   3,693,581
	<b>22</b>	Net assets or fund balances Subtract line 21 from line 20	21,728,767   20,841,890

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

<b>Sign Here</b>	***** Signature of officer	2012-06-21 Date
	ELISABETH L LUTTGENS CEO Type or print name and title	

<b>Paid Preparer Use Only</b>	Print/Type preparer's name LIOR TEMKIN	Preparer's signature LIOR TEMKIN	Date 2012-05-31	Check if self-employed <input type="checkbox"/>	PTIN
	Firm's name SINGERLEWAK LLP				Firm's EIN
	Firm's address 10960 WILSHIRE BLVD STE 700 LOS ANGELES, CA 900243783				Phone no (310) 477-3924

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III

**1** Briefly describe the organization's mission

AS THE LARGEST GIRL-SERVING NONPROFIT IN SOUTHERN CALIFORNIA GSGLA BUILDS GIRLS OF COURAGE, CONFIDENCE, & CHARACTER, WHO MAKE THE WORLD A BETTER PLACE (SEE CONTINUATION ON SCHEDULE O) WITH THE HELP OF OVER 24,000 VOLUNTEERS & IN COLLABORATION WITH SCHOOLS & NONPROFIT ORGANIZATIONS, WE SERVE OVER 40,000 GIRLS IN GRADES K-12 GSGLA REACHES GIRLS THROUGHOUT LOS ANGELES COUNTY AND PARTS OF SAN BERNARDINO, VENTURA, AND KERN COUNTIES AND IS ACTIVELY SEEKING VOLUNTEERS TO SUPPORT THE MISSION GSGLA HAS AN ALUMNAE ASSOCIATION SO THAT WOMEN WHO WERE GIRL SCOUTS CAN NETWORK WITH OTHER ALUMNAE, SUPPORT THE MISSION AND ALSO BECOME MENTORS AND ROLE MODELS TO THE NEXT GENERATION OF GIRL SCOUTS

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

**4a** (Code ) (Expenses \$ 6,973,638 including grants of \$ 98,520 ) (Revenue \$ 12,399,059 )

PROGRAM GIRL SCOUT PROGRAMS ARE BASED ON THE THEMES OF LEADERSHIP DEVELOPMENT, LIFE SKILLS AND COMMUNITY SERVICE THEY ARE GIRL-LED, COOPERATIVE AND INTERACTIVE, AND EACH FALLS UNDER ONE OF SIX PROGRAM AREAS LEADERSHIP, ARTS & CULTURE, BUSINESS & FINANCIAL LITERACY, ENVIRONMENT & OUTDOOR ADVENTURE, SCIENCE, TECHNOLOGY, ENGINEERING, MATH (STEM), AND WELLNESS & HEALTHY LIVING LEADERSHIP - IN GIRL SCOUTING, DISCOVER + CONNECT + TAKE ACTION = LEADERSHIP GIRL SCOUTS ENCOURAGES GIRLS TO DISCOVER AND LEARN SKILLS WHILE EXPLORING THEIR INTERESTS AND CONNECTING WITH OTHERS WE EMPOWER GIRLS WITH THE ABILITY TO CHOOSE THE DIRECTIONS THEY WILL TAKE TO (SEE CONTINUATION ON SCHEDULE O) ACCOMPLISH A GOAL AND THEN SUPPORTS THEM AS THEY PUT THEIR IDEAS INTO ACTION LEADERSHIP EXCELLENCE IS REFLECTED IN THE PRESTIGIOUS GIRL SCOUT GOLD AWARD, SILVER AWARD AND BRONZE AWARD BUSINESS & FINANCIAL LITERACY - GIRL-LED PROGRAMS, SUCH AS THE GIRL SCOUT COOKIE PROGRAM AND FALL PRODUCT PROGRAM, HELP GIRLS BUILD CONFIDENCE WHILE LEARNING BUSINESS AND MARKETING SKILLS, GOAL-SETTING, DECISION MAKING, MONEY MANAGEMENT, CUSTOMER SERVICE AND BUSINESS ETHICS BY PARTICIPATING IN MONEY-EARNING PROJECTS, GIRLS BUILD REAL-WORLD SKILLS THAT ALSO BENEFIT THEIR TROOP/GROUP, COUNCIL AND COMMUNITY THESE FINANCIAL EDUCATION PROGRAMS HELP GIRLS GAIN THE CONFIDENCE TO ULTIMATELY TAKE CONTROL OF THEIR OWN FINANCIAL FUTURE ARTS & CULTURE - GIRL SCOUTING OPENS UP THE WORLD TO GIRLS AND HELPS THEM EXPLORE THEIR CREATIVITY FROM THEATER AND DANCE TO LEARNING ABOUT TRADITIONS AND CUSTOMS FROM OTHER HEMISPHERES, GIRL SCOUTS EXPANDS GIRLS' EXPOSURE TO, AWARENESS OF AND APPRECIATION FOR A WIDE VARIETY OF ARTISTIC EXPRESSIONS AND DIVERSE CULTURES GSGLA IS OPENING GIRLS' UNDERSTANDING OF THE WORLD, AS WELL AS, RESPONDING TO INCREASED DEMANDS FOR ARTS PROGRAMS SCIENCE, TECHNOLOGY, ENGINEERING, MATH (STEM) - GIRL SCOUTS HAS A STRONG HISTORY OF DEVELOPING PIONEERS IN THE FIELDS OF SCIENCE AND TECHNOLOGY MANY OF OUR GIRLS ARE PART OF AWARD WINNING GSGLA ROBOTICS TEAMS, WHERE GIRLS BUILD THEIR COMFORT LEVEL AND MASTERY OF SCIENCE AND TECHNOLOGY IN AN ALL-GIRL ENVIRONMENT, GIRL SCOUTS ENCOURAGES GIRLS TO OPEN THEIR MINDS AND INTERESTS TO FIELDS STEREOTYPICALLY UNDERREPRESENTED BY WOMEN THROUGH OPPORTUNITIES SUCH AS LEARNING ABOUT FORENSIC SCIENCE, ROCKETRY OR PRODUCT ENGINEERING, GSGLA ENCOURAGES GIRLS TO EXPLORE, ENJOY AND EXPERIENCE STEM IN A SUPPORTIVE AND FUN ENVIRONMENT ENVIRONMENT & OUTDOOR ADVENTURE - GIRL SCOUTS TEACH GIRLS AN APPRECIATION OF THE EARTH AND A PHILOSOPHY OF SOCIAL RESPONSIBILITY THROUGH ENVIRONMENTALLY FOCUSED PROJECTS AND OUTDOOR FUN AT CAMP IN A WORLD WHERE ENVIRONMENTAL ISSUES ARE GROWING AND THE NATURAL OUTDOORS ARE SHRINKING, GSGLA FOCUSES ON INSPIRING GIRLS OF ALL AGES AND BACKGROUNDS TO EMBRACE THEIR SURROUNDINGS AND PROTECT THE WORLD TO MAKE IT A BETTER PLACE CAMP ADVENTURES VARY FROM NATURE HIKES AND HORSEBACK RIDING IN THE MOUNTAINS TO SAILING AND SURFING ON THE COAST, AND OUR "GREEN" INITIATIVES HAVE SPARKED HUNDREDS OF IMPACTFUL GIRL SCOUT SERVICE PROJECTS WELLNESS & HEALTHY LIVING - GIRL SCOUTS HELPS GIRLS BUILD SKILLS, KNOWLEDGE AND BEHAVIORS THAT GIRLS NEED FOR HEALTHFUL LIVING-MIND, BODY AND SPIRIT KNOWING THAT GIRLS AT TIMES STRUGGLE WITH POOR BODY IMAGE AND LOW SELF-ESTEEM, GIRL SCOUTS OFFERS INNOVATIVE PROGRAMS IN HEALTH AND WELL-BEING TO INSTILL POSITIVE HEALTH CHOICES AND ENCOURAGE PHYSICAL AND EMOTIONAL STRENGTH GSGLA PROGRAMS ENCOURAGE FITNESS, ANTI-BULLYING, A POSITIVE SELF-IMAGE, SUPPORTIVE RELATIONSHIPS AND AN OVERALL HEALTHY LIFESTYLE

**4b** (Code ) (Expenses \$ 3,849,657 including grants of \$ 105,497 ) (Revenue \$ 10,995 )

MEMBERSHIP AS PART OF OUR 5-YEAR STRATEGIC PLAN, INCREASING GIRL AND VOLUNTEER MEMBERSHIP IS A TOP PRIORITY, AND PROVIDING AFTERSCHOOL AND OUTREACH PROGRAMS TO UNDERSERVED NEIGHBORHOODS ARE CRITICAL TO THIS PRIORITY AND TO OUR COMMUNITY GSGLA DEVELOPED GIRL PROGRAMS AND VOLUNTEER TRAINING TO BEST MATCH THE COMMUNITY AND AGE LEVEL OF THE GIRLS AND WHILE CONTINUING TO ENHANCE PROGRAMS AND SERVICES THROUGHOUT GREATER LOS ANGELES, GSGLA IS FOCUSING MORE AND MORE ATTENTION ON UNDERSERVED COMMUNITIES LAST YEAR GSGLA PROVIDED 6,000+ UNDERSERVED GIRLS, THROUGHOUT THE DIVERSE COMMUNITIES OF LOS ANGELES, A SAFE ENVIRONMENT WITH POSITIVE ROLE MODELS WHERE GIRLS WERE ENCOURAGED TO EXPLORE AND EXCEL THESE PROGRAMS TOOK PLACE AT TITLE I SCHOOLS, (SEE CONTINUATION ON SCHEDULE O) LOCAL COMMUNITY CENTERS, PUBLIC & TRANSITIONAL HOUSING FACILITIES AND AT WOMEN'S PRISONS IN ADDITION, GSGLA ALSO PROVIDED FINANCIAL ASSISTANCE TO ABOUT 4,000 LOW-INCOME GIRLS IN TROOPS TO HELP OFFSET COSTS FOR PROGRAM ACTIVITIES, UNIFORMS, MEMBERSHIP OR CAMPING FEES THIS ASSISTANCE ALLOWED UNDERSERVED GIRLS TO PARTICIPATE IN ENRICHING EXPERIENCES THAT ARE AGE-APPROPRIATE AND HELP DEVELOP LIFE SKILLS AND LEADERSHIP WHILE FOCUSED ON ENHANCING THEIR VALUES, SELF-ESTEEM, CONFIDENCE, AND INDIVIDUALITY AT THE SAME TIME, VOLUNTEER RECRUITMENT WAS ENHANCED BY COLLABORATING AND COORDINATING WITH LOCAL COMMUNITY ORGANIZATIONS AND CENTERS TO ENSURE GIRL SCOUTING BECAME A CONSTANT PART OF THE COMMUNITY

**4c** (Code ) (Expenses \$ 1,280,618 including grants of \$ ) (Revenue \$ 37,110 )

VOLUNTEER DEVELOPMENT WITH OVER 24,000 REGISTERED VOLUNTEER MEMBERS, VOLUNTEER DEVELOPMENT IS CRITICAL TO THE GIRL SCOUT MISSION BECAUSE VOLUNTEERS DELIVER THE VAST MAJORITY OF PROGRAMMING FOR GIRL SCOUTS A DIVERSE GROUP OF WOMEN AND MEN - INCLUDING RECENT COLLEGE STUDENTS, RETIREES, PARENTS, PROFESSIONALS, GIRL SCOUT ALUMNAE AND MORE - GIRL SCOUT VOLUNTEERS GO THROUGH VARIOUS TRAININGS IN ORDER TO BE EQUIPPED TO TEACH AND TRAIN GIRLS OR OTHER VOLUNTEERS AT THE TROOP, SERVICE UNIT, REGION OR COUNCIL LEVEL THESE TRAININGS, OFFERED MONTHLY, QUARTERLY OR ANNUALLY BASED ON THE SUBJECT, ARE DELIVERED BY STAFF OR QUALIFIED VOLUNTEERS EITHER IN PERSON OR ON WEBINARS SOME OF THE TOPICS INCLUDE INTRODUCTION TO GIRL SCOUTS AND SPECIFICALLY GSGLA, (SEE CONTINUATION ON SCHEDULE O) TROOP LEADER TRAINING FOR ALL AGE LEVELS, OUTDOOR TROOP CAMPING, ALL ASPECTS OF PRODUCT SALE PROGRAM TRAINING, SERVICE UNIT MANAGER TRAINING, ADULT LEARNING FACILITATOR TRAINING, SPECIAL EVENT TRAINING, FIRST AID AND CPR FOR ADULT AND CHILD ALONG WITH TRAINING VOLUNTEERS, VOLUNTEER DEVELOPMENT RECRUITS VOLUNTEERS, INTERVIEWS AND ASSESSES FIT WITH POSITION, MONITORS CRIMINAL BACKGROUND CHECKS, AND EVALUATES AND RECOGNIZES ACHIEVEMENTS OF VOLUNTEERS

**4d** Other program services (Describe in Schedule O )  
(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses \$ 12,103,913

**Part IV Checklist of Required Schedules**

		Yes	No
<b>1</b>	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A.</i> <input checked="" type="checkbox"/>	Yes	
<b>2</b>	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? <input checked="" type="checkbox"/>	Yes	
<b>3</b>	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I.</i>		No
<b>4</b>	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II.</i>		No
<b>5</b>	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III.</i>		No
<b>6</b>	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I.</i> <input checked="" type="checkbox"/>		No
<b>7</b>	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II.</i> <input checked="" type="checkbox"/>		No
<b>8</b>	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III.</i> <input checked="" type="checkbox"/>		No
<b>9</b>	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV.</i> <input checked="" type="checkbox"/>		No
<b>10</b>	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V.</i> <input checked="" type="checkbox"/>	Yes	
<b>11</b>	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
<b>a</b>	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i> <input checked="" type="checkbox"/>	Yes	
<b>b</b>	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i> <input checked="" type="checkbox"/>		No
<b>c</b>	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i> <input checked="" type="checkbox"/>		No
<b>d</b>	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i> <input checked="" type="checkbox"/>		No
<b>e</b>	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i> <input checked="" type="checkbox"/>	Yes	
<b>f</b>	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i> <input checked="" type="checkbox"/>	Yes	
<b>12a</b>	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i> <input checked="" type="checkbox"/>	Yes	
<b>b</b>	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.</i> <input checked="" type="checkbox"/>		No
<b>13</b>	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E.</i>		No
<b>14a</b>	Did the organization maintain an office, employees, or agents outside of the United States?		No
<b>b</b>	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV.</i>		No
<b>15</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? <i>If "Yes," complete Schedule F, Parts II and IV.</i>		No
<b>16</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S? <i>If "Yes," complete Schedule F, Parts III and IV.</i>		No
<b>17</b>	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions).</i>		No
<b>18</b>	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II.</i>		No
<b>19</b>	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III.</i>		No
<b>20a</b>	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H.</i>		No
<b>b</b>	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)		

**Part IV Checklist of Required Schedules** *(continued)*

<b>21</b> Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . . <input checked="" type="checkbox"/>	<b>21</b>		No
<b>22</b> Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . . <input checked="" type="checkbox"/>	<b>22</b>	Yes	
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . . <input checked="" type="checkbox"/>	<b>23</b>	Yes	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25</i> . . . . .	<b>24a</b>		No
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .	<b>24b</b>		
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	<b>24c</b>		
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .	<b>24d</b>		
<b>25a Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25a</b>		No
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25b</b>		No
<b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .	<b>26</b>		No
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .	<b>27</b>		No
<b>28</b> Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
<b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28a</b>		No
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28b</b>		No
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28c</b>		No
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	<b>29</b>		No
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .	<b>30</b>		No
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .	<b>31</b>		No
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .	<b>32</b>		No
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .	<b>33</b>		No
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .	<b>34</b>		No
<b>35</b> Is any related organization a controlled entity within the meaning of section 512(b)(13)? . . . . .	<b>35</b>		No
<b>a</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
<b>36 Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	<b>36</b>		No
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	<b>37</b>		No
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	<b>38</b>	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

Table with columns for question number, question text, and Yes/No columns. Includes sub-questions 1a-1b, 2a-2b, 3a-3b, 4a-4b, 5a-5c, 6a-6b, 7a-7h, 8, 9a-9b, 10a-10b, 11a-11b, 12a-12b, 13a-13c, 14a-14b.

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
 Check if Schedule O contains a response to any question in this Part VI

**Section A. Governing Body and Management**

		Yes	No
<b>1a</b>	Enter the number of voting members of the governing body at the end of the tax year . . . . .		
<b>1b</b>	Enter the number of voting members included in line 1a, above, who are independent . . . . .		
<b>2</b>	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .		No
<b>3</b>	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . .	Yes	
<b>4</b>	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .		No
<b>5</b>	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .		No
<b>6</b>	Does the organization have members or stockholders? . . . . .	Yes	
<b>7a</b>	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? . . . . .	Yes	
<b>7b</b>	Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . . . .	Yes	
<b>8</b>	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
<b>8a</b>	a The governing body? . . . . .	Yes	
<b>8b</b>	b Each committee with authority to act on behalf of the governing body? . . . . .	Yes	
<b>9</b>	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .		No

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
<b>10a</b>	Does the organization have local chapters, branches, or affiliates? . . . . .	Yes	
<b>10b</b>	b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? . . . . .	Yes	
<b>11a</b>	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? . . . . .	Yes	
<b>11b</b>	b Describe in Schedule O the process, if any, used by the organization to review this Form 990 . . . . .		
<b>12a</b>	Does the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	Yes	
<b>12b</b>	b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .	Yes	
<b>12c</b>	c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done . . . . .	Yes	
<b>13</b>	Does the organization have a written whistleblower policy? . . . . .	Yes	
<b>14</b>	Does the organization have a written document retention and destruction policy? . . . . .	Yes	
<b>15</b>	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>15a</b>	a The organization's CEO, Executive Director, or top management official . . . . .	Yes	
<b>15b</b>	b Other officers or key employees of the organization . . . . . If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)	Yes	
<b>16a</b>	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .		No
<b>16b</b>	b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .		

**Section C. Disclosure**

<b>17</b>	List the States with which a copy of this Form 990 is required to be filed <input checked="" type="checkbox"/> CA
<b>18</b>	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request
<b>19</b>	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
<b>20</b>	State the name, physical address, and telephone number of the person who possesses the books and records of the organization <input checked="" type="checkbox"/> CHARLENE GARRISON 801 S GRAND AVENUE SUITE 300 LOS ANGELES, CA 900174621 (213) 213-0150



**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										
<b>1b Sub-Total</b>										
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>							654,708	0	74,229	

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **5**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
TECHMD 3525 HYLAND AVE SUITE 235 COSTA MESA, CA 92626	COMPUTER CONSULTANTS	218,154
SUMMER BREEZE POOL & SPA 5928 LAURA LANE SAN BERNADINO, CA 92407	REPAIRS & MAINTENANCE	141,253

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **2**

**Part VIII Statement of Revenue**

		(A)	(B)	(C)	(D)	
		Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514	
<b>Contributions, gifts, grants and other similar amounts</b>	<b>1a</b> Federated campaigns . . . . . <b>1a</b>					
	<b>b</b> Membership dues . . . . . <b>1b</b>					
	<b>c</b> Fundraising events . . . . . <b>1c</b>					
	<b>d</b> Related organizations . . . . . <b>1d</b>					
	<b>e</b> Government grants (contributions) . . . . . <b>1e</b>	6,500				
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above . . . . . <b>1f</b>	1,635,715				
	<b>g</b> Noncash contributions included in lines 1a-1f \$					
	<b>h Total.</b> Add lines 1a-1f . . . . . ▼	1,642,215				
	<b>Program Service Revenue</b>	<b>2a</b> PROGRAM FEES	Business Code			
		900099	949,952	949,952		
<b>b</b> _____						
<b>c</b> _____						
<b>d</b> _____						
<b>e</b> _____						
<b>f</b> All other program service revenue						
<b>g Total.</b> Add lines 2a-2f . . . . . ▼			949,952			
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest and other similar amounts) . . . . . ▼		269,927		269,927	
	<b>4</b> Income from investment of tax-exempt bond proceeds . . . . . ▼					
	<b>5</b> Royalties . . . . . ▼					
	<b>6a</b> Gross Rents	(i) Real	76,969	2,891		
		<b>b</b> Less rental expenses				
		<b>c</b> Rental income or (loss)	76,969	2,891		
		<b>d</b> Net rental income or (loss) . . . . . ▼		79,860	15,000	64,860
	<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	3,617,115	36,748		
		<b>b</b> Less cost or other basis and sales expenses	3,410,285	43,133		
		<b>c</b> Gain or (loss)	206,830	-6,385		
		<b>d</b> Net gain or (loss) . . . . . ▼		200,445		200,445
	<b>8a</b> Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 . . . . . <b>a</b>					
		<b>b</b> Less direct expenses . . . . . <b>b</b>				
		<b>c</b> Net income or (loss) from fundraising events . . . . . ▼				
	<b>9a</b> Gross income from gaming activities See Part IV, line 19 . . . . . <b>a</b>					
<b>b</b> Less direct expenses . . . . . <b>b</b>						
<b>c</b> Net income or (loss) from gaming activities . . . . . ▼						
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . . <b>a</b>		20,849,160				
	<b>b</b> Less cost of goods sold . . . . . <b>b</b>	9,351,948				
	<b>c</b> Net income or (loss) from sales of inventory . . . . . ▼		11,497,212	11,497,212		
Miscellaneous Revenue		Business Code				
<b>11a</b> OTHER INCOME		900099	6,600		6,600	
	<b>b</b> _____					
	<b>c</b> _____					
	<b>d</b> All other revenue . . . . .					
	<b>e Total.</b> Add lines 11a-11d . . . . . ▼		6,600			
<b>12 Total revenue.</b> See Instructions . . . . . ▼		14,646,211	12,447,164	15,000	541,832	

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b>	Grants and other assistance to governments and organizations in the U S See Part IV, line 21				
<b>2</b>	Grants and other assistance to individuals in the U S See Part IV, line 22	204,017	204,017		
<b>3</b>	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
<b>4</b>	Benefits paid to or for members				
<b>5</b>	Compensation of current officers, directors, trustees, and key employees . . . . .	273,926	218,789	36,099	19,038
<b>6</b>	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
<b>7</b>	Other salaries and wages	6,612,209	5,281,268	871,381	459,560
<b>8</b>	Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .	425,219	339,629	56,037	29,553
<b>9</b>	Other employee benefits . . . . .	789,918	630,919	104,098	54,901
<b>10</b>	Payroll taxes . . . . .	502,370	401,250	66,204	34,916
<b>a</b>	Fees for services (non-employees)				
	Management . . . . .	96,001	65,284	27,294	3,423
<b>b</b>	Legal . . . . .	23,119	15,722	6,573	824
<b>c</b>	Accounting . . . . .	109,901	74,737	31,246	3,918
<b>d</b>	Lobbying . . . . .				
<b>e</b>	Professional fundraising services See Part IV, line 17 . . . . .				
<b>f</b>	Investment management fees . . . . .	66,257	45,057	18,838	2,362
<b>g</b>	Other . . . . .	431,003	293,098	122,539	15,366
<b>12</b>	Advertising and promotion . . . . .	255,551	213,257	22,056	20,238
<b>13</b>	Office expenses . . . . .	402,323	362,699	24,535	15,089
<b>14</b>	Information technology . . . . .	585,734	448,545	119,767	17,422
<b>15</b>	Royalties . . . . .				
<b>16</b>	Occupancy . . . . .	1,528,145	1,336,295	152,071	39,779
<b>17</b>	Travel . . . . .	162,479	74,095	78,005	10,379
<b>18</b>	Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
<b>19</b>	Conferences, conventions, and meetings . . . . .	35,106	15,657	15,299	4,150
<b>20</b>	Interest . . . . .	35,184	14,279	18,598	2,307
<b>21</b>	Payments to affiliates . . . . .				
<b>22</b>	Depreciation, depletion, and amortization . . . . .	646,758	538,374	86,882	21,502
<b>23</b>	Insurance . . . . .	453,147	299,535	126,373	27,239
<b>24</b>	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
<b>a</b>	SUPPLIES	1,078,563	1,078,563		
<b>b</b>	POSTAGE & SHIPPING	57,526	49,314	4,453	3,759
<b>c</b>					
<b>d</b>					
<b>e</b>					
<b>f</b>	All other expenses	122,670	103,530	13,429	5,711
<b>25</b>	<b>Total functional expenses.</b> Add lines 1 through 24f	14,897,126	12,103,913	2,001,777	791,436
<b>26</b>	<b>Joint costs.</b> Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

**Part X Balance Sheet**

		(A)		(B)
		Beginning of year		End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	3,732,498	<b>1</b>	4,459,163
	<b>2</b> Savings and temporary cash investments . . . . .	3,345,900	<b>2</b>	1,358,222
	<b>3</b> Pledges and grants receivable, net . . . . .	64,541	<b>3</b>	207,132
	<b>4</b> Accounts receivable, net . . . . .	162,450	<b>4</b>	81,561
	<b>5</b> Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .		<b>5</b>	
	<b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L . . . . .		<b>6</b>	
	<b>7</b> Notes and loans receivable, net . . . . .		<b>7</b>	
	<b>8</b> Inventories for sale or use . . . . .	526,600	<b>8</b>	357,114
	<b>9</b> Prepaid expenses and deferred charges . . . . .	334,143	<b>9</b>	314,191
	<b>10a</b> Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D	15,375,390		
	<b>b</b> Less accumulated depreciation . . . . .	6,843,330	<b>10c</b>	8,532,060
	<b>11</b> Investments—publicly traded securities . . . . .	9,063,008	<b>11</b>	8,819,863
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .		<b>12</b>	
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .		<b>13</b>	
	<b>14</b> Intangible assets . . . . .		<b>14</b>	
	<b>15</b> Other assets. See Part IV, line 11 . . . . .	76,288	<b>15</b>	406,165
<b>16</b> <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	25,372,367	<b>16</b>	24,535,471	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	1,157,370	<b>17</b>	1,416,837
	<b>18</b> Grants payable . . . . .		<b>18</b>	
	<b>19</b> Deferred revenue . . . . .	39,447	<b>19</b>	161,480
	<b>20</b> Tax-exempt bond liabilities . . . . .		<b>20</b>	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .	343,838	<b>21</b>	205,434
	<b>22</b> Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .		<b>24</b>	
	<b>25</b> Other liabilities. Complete Part X of Schedule D . . . . .	2,102,945	<b>25</b>	1,909,830
	<b>26</b> <b>Total liabilities.</b> Add lines 17 through 25 . . . . .	3,643,600	<b>26</b>	3,693,581
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets . . . . .	21,130,948	<b>27</b>	20,067,877
	<b>28</b> Temporarily restricted net assets . . . . .	456,278	<b>28</b>	632,447
	<b>29</b> Permanently restricted net assets . . . . .	141,541	<b>29</b>	141,566
	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>	
<b>33</b> Total net assets or fund balances . . . . .	21,728,767	<b>33</b>	20,841,890	
<b>34</b> Total liabilities and net assets/fund balances . . . . .	25,372,367	<b>34</b>	24,535,471	

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	14,646,211
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	14,897,126
<b>3</b>	Revenue less expenses Subtract line 2 from line 1	<b>3</b>	-250,915
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	21,728,767
<b>5</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>5</b>	-635,962
<b>6</b>	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	<b>6</b>	20,841,890

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
<b>1</b>	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
<b>2a</b>	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
<b>b</b>	Were the organization's financial statements audited by an independent accountant?	Yes	
<b>c</b>	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
<b>d</b>	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
<b>3a</b>	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
<b>b</b>	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

**SCHEDULE A**  
(Form 990 or 990EZ)

**Public Charity Status and Public Support**

**2010**

**Open to Public Inspection**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury  
Internal Revenue Service

Name of the organization  
GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number  
95-1644033

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E )
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II )
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 8  A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 9  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III )
- 10  An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.
- 11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h  
 a  Type I      b  Type II      c  Type III - Functionally integrated      d  Type III - Other
- e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f  If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  
 (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?  
 (ii) a family member of a person described in (i) above?  
 (iii) a 35% controlled entity of a person described in (i) or (ii) above?
- h Provide the following information about the supported organization(s)

	Yes	No
<b>11g(i)</b>		
<b>11g(ii)</b>		
<b>11g(iii)</b>		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
<b>Total</b>									

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	935,218	628,102	761,244	1,055,378	1,642,215	5,022,157
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>4 Total.</b> Add lines 1 through 3	935,218	628,102	761,244	1,055,378	1,642,215	5,022,157
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						271,166
<b>6 Public Support.</b> Subtract line 5 from line 4						4,750,991

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
<b>7</b> Amounts from line 4	935,218	628,102	761,244	1,055,378	1,642,215	5,022,157
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	80,935	67,957	274,357	317,578	334,787	1,075,614
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on			-3,726	-1,757	-3,478	-8,961
<b>10</b> Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)			11,916	821,300	6,600	839,816
<b>11 Total support</b> (Add lines 7 through 10)						6,928,626
<b>12</b> Gross receipts from related activities, etc (See instructions)					<b>12</b>	68,370,799

**13 First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** **Section C. Computation of Public Support Percentage**

<b>14</b> Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))	<b>14</b>	68.570 %
<b>15</b> Public Support Percentage for 2009 Schedule A, Part II, line 14	<b>15</b>	70.010 %

**16a 33 1/3% support test—2010.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization **b 33 1/3% support test—2009.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization **17a 10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization **b 10%-facts-and-circumstances test—2009.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization **18 Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) 	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6 Total.</b> Add lines 1 through 5						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
<b>c</b> Add lines 7a and 7b						
<b>8 Public Support</b> (Subtract line 7c from line 6)						




**Section B. Total Support**

Calendar year (or fiscal year beginning in) 	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
<b>9</b> Amounts from line 6						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
<b>c</b> Add lines 10a and 10b						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
<b>13 Total support</b> (Add lines 9, 10c, 11 and 12)						
<b>14 First Five Years</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> 						

**Section C. Computation of Public Support Percentage**

<b>15</b> Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	<b>15</b>	
<b>16</b> Public support percentage from 2009 Schedule A, Part III, line 15	<b>16</b>	

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2010</b> (line 10c column (f) divided by line 13 column (f))	<b>17</b>	
<b>18</b> Investment income percentage from <b>2009</b> Schedule A, Part III, line 17	<b>18</b>	
<b>19a 33 1/3% support tests—2010.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization 		
<b>b 33 1/3% support tests—2009.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization 		
<b>20 Private Foundation</b> If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions 		

**Part IV** **Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

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**Explanation**

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SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER INCOME 2008 OTHER INCOME \$11,916 2009 OTHER INCOME \$52,885 2009 INSURANCE RECOVERY \$768,415 2010 OTHER INCOME \$6,600

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SCHEDULE A, PART II, LINE 10, EXPLANATION OF OTHER INCOME 2008 OTHER INCOME \$11,916 2009 OTHER INCOME \$52,885 2009  
INSURANCE RECOVERY \$768,415 2010 OTHER INCOME \$6,600

SCHEDULE D (Form 990)

OMB No 1545-0047

Supplemental Financial Statements

2010

Open to Public Inspection

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. Attach to Form 990. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number 95-1644033

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows 1-4: Total number at end of year, Aggregate contributions to (during year), Aggregate grants from (during year), Aggregate value at end of year.

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply): Preservation of land for public use, Protection of natural habitat, Preservation of open space, Preservation of an historically important land area, Preservation of a certified historic structure.

2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

Table with 2 columns: Held at the End of the Year. Rows 2a, 2b, 2c, 2d.

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?
9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1; (ii) Assets included in Form 990, Part X
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items: a Revenues included in Form 990, Part VIII, line 1; b Assets included in Form 990, Part X

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

**3** Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a**  Public exhibition
- b**  Scholarly research
- c**  Preservation for future generations
- d**  Loan or exchange programs
- e**  Other

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

**5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

**b** If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
<b>1c</b> Beginning balance	
<b>1d</b> Additions during the year	
<b>1e</b> Distributions during the year	
<b>1f</b> Ending balance	

**2a** Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

**b** If "Yes," explain the arrangement in Part XIV

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
<b>1a</b> Beginning of year balance . . . . .	144,159	140,816	140,766		
<b>b</b> Contributions . . . . .	25	725	50		
<b>c</b> Investment earnings or losses . . . . .	7,623	2,618	1,570		
<b>d</b> Grants or scholarships . . . . .					
<b>e</b> Other expenditures for facilities and programs . . . . .			1,570		
<b>f</b> Administrative expenses . . . . .					
<b>g</b> End of year balance . . . . .	151,807	144,159	140,816		

**2** Provide the estimated percentage of the year end balance held as

- a** Board designated or quasi-endowment
- b** Permanent endowment  93.250 %
- c** Term endowment  6.750 %

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
<b>(i)</b> unrelated organizations . . . . .	<b>3a(i)</b>	No
<b>(ii)</b> related organizations . . . . .	<b>3a(ii)</b>	No
<b>b</b> If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .	<b>3b</b>	

**4** Describe in Part XIV the intended uses of the organization's endowment funds

**Part VI Investments—Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land . . . . .		2,491,074		2,491,074
<b>b</b> Buildings . . . . .		7,408,462	3,941,247	3,467,215
<b>c</b> Leasehold improvements . . . . .		792,711	399,148	393,563
<b>d</b> Equipment . . . . .		1,440,721	802,033	638,688
<b>e</b> Other . . . . .		3,242,422	1,700,902	1,541,520
<b>Total.</b> Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				8,532,060



**Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements**

<b>1</b>	Total revenue (Form 990, Part VIII, column (A), line 12)	<b>1</b>	14,646,211
<b>2</b>	Total expenses (Form 990, Part IX, column (A), line 25)	<b>2</b>	14,897,126
<b>3</b>	Excess or (deficit) for the year Subtract line 2 from line 1	<b>3</b>	-250,915
<b>4</b>	Net unrealized gains (losses) on investments	<b>4</b>	-635,962
<b>5</b>	Donated services and use of facilities	<b>5</b>	
<b>6</b>	Investment expenses	<b>6</b>	
<b>7</b>	Prior period adjustments	<b>7</b>	
<b>8</b>	Other (Describe in Part XIV)	<b>8</b>	
<b>9</b>	Total adjustments (net) Add lines 4 - 8	<b>9</b>	-635,962
<b>10</b>	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	<b>10</b>	-886,877

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	13,943,992
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
<b>a</b>	Net unrealized gains on investments . . . . .	<b>2a</b>	-635,962
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIV) . . . . .	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	-635,962
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	14,579,954
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	66,257
<b>b</b>	Other (Describe in Part XIV) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	66,257
<b>5</b>	Total Revenue Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 12 ) . . . . .	<b>5</b>	14,646,211

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	14,830,869
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	
<b>c</b>	Other losses . . . . .	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIV) . . . . .	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	0
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	14,830,869
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	66,257
<b>b</b>	Other (Describe in Part XIV) . . . . .	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	66,257
<b>5</b>	Total expenses Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 18 ) . . . . .	<b>5</b>	14,897,126

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
	PART IV, LINE 2B	PART IV, LINE 2B GIRL SCOUT MEMBERSHIP DUES ARE PAID TO GSGLA AS CUSTODIAN FOR GIRL SCOUTS OF THE USA (GSUSA) THESE FUNDS ARE TRANSFERRED 100% TO GSUSA APPROXIMATELY 20% OF TOTAL CUSTODIAL FUNDS ARE HELD FOR LOCAL GIRL SCOUT TROOPS OR GROUPS FOR THEIR USE THE ORGANIZATION HAS CUSTODIAL FUNDS THAT CONSIST PRIMARILY OF MEMBERSHIP FEES COLLECTED THAT WILL BE REMITTED TO GIRL SCOUTS OF THE USA AND OTHER FEES COLLECTED FOR THE FUTURE USE OF MEMBERS AS OF FISCAL YEAR END 09/30/11, THE FUND HAS A BALANCE OF \$204,180
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE INTENDED USES OF THE ORGANIZATION'S ENDOWMENT FUNDS ARE FOR SCHOLARSHIPS, CAMPERSHIPS, AND GENERAL USES
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE ORGANIZATION ALSO APPLIES THE PROVISIONS OF FASB ASC TOPIC NO 740, "ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES" ("ASC 740") ASC 740 CLARIFIES FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTERPRISE'S FINANCIAL STATEMENTS IN ACCORDANCE WITH FASB STATEMENTS NO 109, "ACCOUNTING FOR INCOME TAXES," AND PRESCRIBES A RECOGNITION AND MEASUREMENT OF A TAX POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN TO DATE, THE ORGANIZATION HAS NOT RECORDED ANY UNCERTAIN TAX POSITIONS IN ACCORDANCE WITH ASC 740, THE ORGANIZATION RECOGNIZES THE IMPACT OF TAX POSITIONS IN THE FINANCIAL STATEMENTS IF THAT POSITION IS MORE LIKELY THAN NOT TO BE SUSTAINED ON AUDIT, BASED ON THE TECHNICAL MERITS OF THE POSITION DURING THE YEAR ENDED SEPTEMBER 30, 2011, THE ORGANIZATION DID NOT RECOGNIZE ANY AMOUNT IN POTENTIAL INTEREST AND PENALTIES ASSOCIATED WITH UNCERTAIN TAX POSITIONS THE ORGANIZATION'S INCOME TAX RETURNS REMAIN SUBJECT TO EXAMINATION FOR ALL TAX YEARS ENDED ON OR AFTER SEPTEMBER 30, 2007 WITH REGARD TO ALL TAX POSITIONS AND RESULTS REPORTED

Schedule I (Form 990)

OMB No 1545-0047

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

2010

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF GREATER LOS ANGELES

Employer identification number 95-1644033

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed.

Table with 8 columns: (a) Name and address of organization or government, (b) EIN, (c) IRC Code section if applicable, (d) Amount of cash grant, (e) Amount of non-cash assistance, (f) Method of valuation (book, FMV, appraisal, other), (g) Description of non-cash assistance, (h) Purpose of grant or assistance.

- 2 Enter total number of section 501(c)(3) and government organizations
3 Enter total number of other organizations

**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1) PAYMENT OF NATIONAL MEMBERSHIP DUES	8352	100,238	0		
(2) PAYMENT OF UNIFORM COMPONENTS, MISC	1587	5,368	0		
(3) ASSISTANCE FOR CAMP REGISTRATION FEES	483	95,814	0		
(4) ASSISTANCE FOR PROGRAM FEES	13	1,597	0		
(5) SCHOLARSHIPS AWARDED	2	1,000	0		

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE MEMBERSHIP AND PROGRAM DEPARTMENTS OF GIRL SCOUTS OF GREATER LOS ANGELES ARE RESPONSIBLE FOR REVIEWING AND APPROVING ALL FINANCIAL AID REQUESTS APPROVAL IS BASED ON ESTABLISHED FINANCIAL AID CRITERIA FOR LARGER REQUESTS A COMMITTEE IS INVOLVED FINANCIAL AID IS GIVEN TO ASSIST GIRLS WHO CANNOT AFFORD EXPENSES ASSOCIATED WITH GIRL SCOUTING, SUCH AS GSUSA MEMBERSHIP DUES OF \$12, UNIFORMS, PROGRAM ACTIVITIES AND CAMP

**Schedule J**  
(Form 990)

**Compensation Information**

OMB No 1545-0047

**2010**

**Open to Public Inspection**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Department of the Treasury  
Internal Revenue Service

**Name of the organization**  
GIRL SCOUTS OF GREATER LOS ANGELES

**Employer identification number**  
95-1644033

**Part I Questions Regarding Compensation**

	Yes	No
<b>1a</b>		
<b>1b</b>		
<b>2</b>		
<b>3</b>		
<b>4a</b>		No
<b>4b</b>		No
<b>4c</b>		No
<b>5a</b>		No
<b>5b</b>		No
<b>6a</b>		No
<b>6b</b>		No
<b>7</b>		No
<b>8</b>		No
<b>9</b>		

- 1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items
- |  |  |
|--|--|
| <input type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees   |
| <input type="checkbox"/> Discretionary spending account            | <input type="checkbox"/> Personal services (e g , maid, chauffeur, chef) |

**b** If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee              | <input checked="" type="checkbox"/> Written employment contract                     |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input checked="" type="checkbox"/> Form 990 of other organizations     | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization

**a** Receive a severance payment or change-of-control payment from the organization or a related organization?

**b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?

**c** Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

**Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.**

**5** For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

**a** The organization?

**b** Any related organization?

If "Yes," to line 5a or 5b, describe in Part III

**6** For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

**a** The organization?

**b** Any related organization?

If "Yes," to line 6a or 6b, describe in Part III

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53.4958-4(a)(3)? If "Yes," describe in Part III

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) ELISABETH L LUTTGENS	(i) (ii)	201,840 0	0 0	0 0	22,000 0	5,608 0	229,448 0	0 0
( 2 )								
( 3 )								
( 4 )								
( 5 )								
( 6 )								
( 7 )								
( 8 )								
( 9 )								
( 10 )								
( 11 )								
( 12 )								
( 13 )								
( 14 )								
( 15 )								
( 16 )								

**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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**SCHEDULE O**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

**Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.**  
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

**2010**

**Open to Public  
Inspection**

**Name of the organization**

GIRL SCOUTS OF GREATER LOS ANGELES

**Employer identification number**

95-1644033

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 3		BRENDA ZAMZOW, A FINANCIAL PROFESSIONAL, FULFILLS THE DUTIES OF THE CFO AND IS LISTED AS THE ORGANIZATION'S HEAD OF FINANCE ON THE ORGANIZATION CHART

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6		GSGLA MEMBERS INCLUDE ALL VOLUNTEERS AND GIRLS OVER THE AGE OF 14 WHO ARE REGISTERED THROUGH GSGLA GSGLA MEMBERS' RIGHTS INCLUDE THE RIGHT TO ELECT MEMBERS OF THE BOARD OF DIRECTORS, TO APPROVE ANY AMENDMENTS TO THE BY LAWS RECOMMENDED BY THE BOARD OF DIRECTORS, AND TO APPROVE THE ELECTION OF "ELECTED OFFICERS" OF GSGLA (CHAIR OF THE BOARD, VICE CHAIRS OF THE BOARD, CHIEF FINANCIAL OFFICER, AND SECRETARY) RECOMMENDED BY THE BOARD OF DIRECTORS

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		EVERY REGISTERED MEMBER OF GIRL SCOUTS AGE 14 AND UP CAN VOTE AT THE ANNUAL MEETING

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B		THE ONLY DECISIONS OF THE GOVERNING BODY SUBJECT TO APPROVAL BY MEMBERS ARE CHANGES TO THE ORGANIZATION'S BYLAWS AND THE SLATE OF BOARD OF DIRECTORS MEMBERS THIS APPROVAL IS IN THE FORM OF A VOTE AT THE COUNCIL'S ANNUAL MEETING HELD EACH SPRING AT THE ANNUAL MEETING, THE MEMBERS SHALL - ELECT OFFICERS OF THE COUNCIL, MEMBERS OF THE BOARD OF DIRECTORS, MEMBERS OF THE BOARD DEVELOPMENT COMMITTEE, AND DELEGATES AND ALTERNATES TO THE NATIONAL COUNCIL OF THE GIRL SCOUTS OF THE UNITED STATES OF AMERICA - CONSIDER AND VOTE ON ANY PROPOSED AMENDMENTS TO THE COUNCIL BYLAWS - PROVIDE INPUT ON KEY ISSUES AFFECTING THE COUNCIL AND THE GIRL SCOUT MOVEMENT - CONDUCT SUCH OTHER PROPER BUSINESS AS MAY FROM TIME TO TIME COME BEFORE THE COUNCIL

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE AUDIT COMMITTEE MEETS WITH THE AUDITORS TO REVIEW AND DISCUSS A DRAFT OF THE FORM 990. ONCE APPROVED BY THE AUDIT COMMITTEE, THE FORM IS PRESENTED TO THE BOARD OF DIRECTORS. THE RETURN IS THEN ELECTRONICALLY FILED.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THE POLICY UPON ANNUAL UPDATES

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	THE ORGANIZATION HAS AN EXECUTIVE COMPENSATION COMMITTEE COMPOSED OF THREE BOARD MEMBERS AND STAFFED BY THE HUMAN RESOURCES DIRECTOR

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	GSGLA MAKES ITS GOVERNING DOCUMENTS, FINANCIAL STATEMENTS AND INFORMATIONAL RETURNS AVAILABLE UPON WRITTEN REQUEST THE INFORMATIONAL RETURNS ARE ALSO MADE AVAILABLE TO THE PUBLIC THROUGH WWW GUIDESTAR ORG, A PUBLIC WEBSITE GSGLA'S CONFLICT OF INTEREST AND WHISTLEBLOWER POLICIES ARE AVAILABLE ON THE GSGLA WEBSITE

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -635,962

**Additional Data**

**Software ID:**  
**Software Version:**  
**EIN:** 95-1644033  
**Name:** GIRL SCOUTS OF GREATER LOS ANGELES

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LINDA ARAGON UNTIL 72011 DIRECTOR AT LARGE	1 00	X						0	0	0
KIM ARMSTRONG UNTIL 42011 DIRECTOR AT LARGE	1 00	X						0	0	0
MELANIE BATISTE DIRECTOR AT LARGE	1 00	X						0	0	0
LILIAN CORAL DIRECTOR AT LARGE	1 00	X						0	0	0
LYNN DANIELSON UNTIL 42011 DIRECTOR AT LARGE	1 00	X						0	0	0
PEGGY EDWARDS DIRECTOR AT LARGE	1 00	X						0	0	0
DIANE FEATHERSTONE UNTIL 42011 DIRECTOR AT LARGE	1 00	X						0	0	0
LINDA BOYD GRIFFEY DIRECTOR AT LARGE	1 00	X						0	0	0
DENISE HSU DIRECTOR AT LARGE	1 00	X						0	0	0
CHRISTINE JHA DIRECTOR AT LARGE	1 00	X						0	0	0
ELSA MACIAS PHD DIRECTOR AT LARGE	1 00	X						0	0	0
WENDY MARLETT DIRECTOR AT LARGE	1 00	X						0	0	0
GINA MCLEOD DIRECTOR AT LARGE	1 00	X						0	0	0
MICHAEL MULCAHY DIRECTOR AT LARGE	1 00	X						0	0	0
JANIS PENTON DIRECTOR AT LARGE	1 00	X						0	0	0
HEATHER RIM UNTIL 32011 DIRECTOR AT LARGE	1 00	X						0	0	0
LEANNE RODGERS DIRECTOR AT LARGE	1 00	X						0	0	0
MARGARET ROSENTHAL DIRECTOR AT LARGE	1 00	X						0	0	0
DON RYAN DIRECTOR AT LARGE	1 00	X						0	0	0
LINDA SEGAL UNTIL 42011 DIRECTOR AT LARGE	1 00	X						0	0	0
SCOTT WENDELIN UNTIL 62011 DIRECTOR AT LARGE	1 00	X						0	0	0
JONATHAN E WILLIAMS JR DIRECTOR AT LARGE	1 00	X						0	0	0
DAVID VALDEZ UNTIL 42011 DIRECTOR AT LARGE	1 00	X						0	0	0
BETSEY L BREWER CHAIR	5 00	X		X				0	0	0
DEBBIE THORPE 1ST VICE CHAIR	2 00	X		X				0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOHN ODETTO 2ND VICE CHAIR	2 00	X		X				0	0	0
HAILYN CHEN SECRETARY	2 00	X		X				0	0	0
MAKOTO YAMASAKI CFO/TREASURER	2 00	X		X				0	0	0
ELISABETH L LUTTGENS CEO	60 00			X				201,840	0	27,608
CAROL DEDRICH CERO	60 00					X		128,636	0	16,334
SHANNON JOHNSTON CSDO	60 00					X		115,894	0	8,942
SYLVIA ROSENBERGER CAO	60 00					X		106,531	0	14,745
SANDRA SILVA VP OF MEMBERSHIP	60 00					X		101,807	0	6,600