Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Inspection

► The organization may have to use a copy of this return to satisfy state reporting requirements

A Fo	r the	2010 calendar year, or tax year beginning 07-01-2010 and end	ding 06-30-2011				
C h	eck ıf a	pplicable C Name of organization Goodwill Industries of Middle Georgia Inc			D Employ	er identifica	tion number
- Ad	dress ch	nange			58-124	9683	
– Na	me cha	Doing Business As nge			E Telepho	ne number	
– _{Inr}	tıal retu	Number and street (or P O box if mail is not delivered to street a	address)	Room/suite	(478) 4	75-9995	
– Te	mınate	5171 Fisenhower Parkway	,	, -	(1/0)4		
– _{Am}	ended				G Gross red	eipts \$ 23,46	0,011
– _{Ap}	plication	Macon, GA 31206 pending					
r		F Name and address of principal officer		H(a) Isthisa			
		Tım Lıgon		n(a) Isthisa	group return for	affiliates? Ye	es l' No
		5171 Eisenhower Parkway Macon, GA 31206		H(b) Are all a	ffiliates includ	led?	┌ Yes ┌ No
		1146011, 67 31200					nstructions)
[Ta	x-exem	ppt status	or 527	H(c) Group	exemption	number 🟲	•
	ehsit <i>e</i>	∷► www goodwillworks org					
		<u> </u>	<u> </u>	T		1	
		ganization ✓ Corporation ✓ Trust ✓ Association ✓ Other ►		L Year of form	nation 1975	M State of	f legal domicile GA
Pa	rt I	Summary					
a)	.	Briefly describe the organization's mission or most significant ac The Organization's mission is to help individuals with disabilities talents through education, work and career development service:	and special nee	ds to discove	er and deve	lop their G	od-gıven
<u>5</u>	:						
Governance	-						
<u> </u>	2	Check this box দ if the organization discontinued its operation	s or disposed of	more than 25	% of its ne	tassets	
		Number of voting members of the governing body (Part VI, line 1			1	3	15
Acuviues o		Number of independent voting members of the governing body (P			⊢	1	14
į		Total number of individuals employed in calendar year 2010 (Pai				5	830
3		Total number of volunteers (estimate if necessary)	5	925			
	7a	Total unrelated business revenue from Part VIII, column (C), lin	а	446,471			
	ь	Net unrelated business taxable income from Form 990-T, line 34	١		7	ь	-58,341
				Prior	Year	Cui	rrent Year
	8	Contributions and grants (Part VIII, line 1h)			14,816,91	8	15,854,837
a E	9	Program service revenue (Part VIII, line 2g)	5,254,45	9	6,484,633		
Ravenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		19,33	2	-56,171	
二	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c		356,28	3	478,409	
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, 6		20,446,99	2	22,761,708	
	13	12)				0	0
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0			
	15	Salaries, other compensation, employee benefits (Part IX, colu				-	
\$		10)	. ,,		10,759,98	3	12,858,547
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)				0	0
ਡੌ	Ь	Total fundraising expenses (Part IX, column (D), line 25) 🕨					
_	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f	· · · · ·		6,668,39	6	8,477,674
	18	Total expenses Add lines 13-17 (must equal Part IX, column	(A), line 25)		17,428,37	9	21,336,221
	19	Revenue less expenses Subtract line 18 from line 12			3,018,61	3	1,425,487
දී ජ				Beginning Ye		En	d of Year
90 00 10 00	20	Total assets (Part X, line 16)			21,393,53	3	27,017,337
Net Assets or Fund Balances	21	Total liabilities (Part X, line 26)			9,904,58		14,138,432
2 2 3 5 5	22	Net assets or fund balances Subtract line 21 from line 20			11,488,94		12,878,905
Pa	13 11				, ,		, ,
Unde know		Signature Block ties of perjury, I declare that I have examined this return, including a and belief, it is true, correct, and complete. Declaration of preparer (o					
		*****			2-03-28		
Sigr		Signature of officer		Dat	e		
Her	е	Tim Ligon CFO					
		Type or print name and title	,				
		Print/Type preparer's name Rick Alibozek Preparer's signature Rick Alib	ozek Date		heck if self- mployed	PTIN	
Paid	ŀ	Firm's name • Mauldin & Jenkins LLC	Z01.	2 03-20	. , :	Firm's E	 IN •
Prep		Firm's address P O Box 1877					
Jse	Only	Macon, GA 312021877				Phone n 8000	o 🕨 (478) 464-
	the IP	Macon, GA 312021877 S discuss this return with the preparer shown above? (see instru	ictions) -			V Y a	 Б По
y		- alleges the retain with the bichard shown apove. (see Histia				1 1 6 3	, , 140

Form	0 (2010)	Page 2
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III	
1	riefly describe the organization's mission	
devel and u	Industries of Middle Georgia, Inc. helps people discover and develop their God-given talents through education, work and cament services. Goodwill strives to change lives through the power of education and work, and to extend opportunities for unent eremployed people to change their lives by earning jobs using the skills that they have learned. Goodwill strives to end pover ser at a time and makes a substantive economic impact in the communities where services continue to expand	ployed
2	d the organization undertake any significant program services during the year which were not listed on e prior Form 990 or 990-EZ?	
	"Yes," describe these new services on Schedule O	
3	d the organization cease conducting, or make significant changes in how it conducts, any program rvices?	
4	escribe the exempt purpose achievements for each of the organization's three largest program services by expenses ection 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and ocations to others, the total expenses, and revenue, if any, for each program service reported	
4a	Code) (Expenses \$ 12,012,461 including grants of \$) (Revenue \$ 2,751,753)	
	ee Schedule O for description Goodwill retail training stores and donation centers are the most visible and most recognized symbol of Goodwill's presence ommunity. The 12 stores generate more than 50 percent of the agency's operating budget. These donor-driven stores offer gently used clothing, furniture lectronics and other merchandise at great savings. Goodwill shoppers find great savings to help stretch their budgets while directly contributing to Goodwillsission. Eighty-four cents of every dollar shoppers spend in Goodwill stores is reinvested in jobs skill training and placement programs that help people gandependence through employment Goodwill Automotive grew from the servicing and repairing of vehicles donated to Goodwill for resale to include busine overnment agencies using it for their fleet maintenance services. Basic maintenance, such as oil changes, brake service, tire rotation and belt replacement ffered to the general public at competitive rates. Our Fiscal year highlights for our retail operations include. Achieving \$15.2 million in annual sales, receivionations from 430,882 material donors, 82 cars donated for resale, 1,071,966 shoppers in our retail stores, provided 11,211 hours of retail training for clorovided 20,940 total training hours for retail associated employees, and placed in the top five most profitable (E/R). Goodwill organizations in the world	, Il's In sses and It is also ng
4b	Code) (Expenses \$ 1,501,132 including grants of \$) (Revenue \$ 667,053)	
	ee Schedule O for description Education/HospitalityHospitalityEdgar's Hospitality Group consists of Edgar's Bistro, Edgar's Catering, Good Books Cafe, and inderson Conference Center. Edgar's Bistro, a full-service restaurant, gives Polly's Hospitality Institute students applied learning experiences in food preparesentation learned from certified chef and food-beverage instructors. Edgar's Catering offers another educational opportunity through on-site and off-preatering engagements. The Anderson Conference Center, with its large atrium banquet hall and seven breakout rooms, hosts numerous social and corporation and providing a perfect venue for learning the many facets of hospitality. Fiscal Year Highlights-Served 3,535 guests in Edgar's Bistro- Served 40,3 in The Anderson Conference Center-Opened 2nd Good Books Cafe in Augusta-Implemented E-Commerce for Books/Media SalesHelmsEducation is a key to helping people who are unemployed and underemployed advance their career goals. From carpentry to culinary arts, Goodwill offers a growing menu of ducational programs spanning from certificate to associate degrees. Helms Career Institute, named after the founder of the Goodwill movement Edgar 1 roombines a comprehensive curriculum with intensive case management services and experiential learning, HCI is an ideal model for providing education divancement opportunities for Goodwill's core mission population and others seeking to learn a new vocation or to make a career change. Helms Career I censed by the Georgia Non-Public Post Secondary Commission and is accredited by the Accrediting Council for Continuing Education and Training (ACCET) early Highlights-Helms Career Institute students completed 24,567 hours of training-87 students enrolled in Helms-35 Helms graduates were placed in care leveloped Retail Training and Prep Cook Fundamentals Certificate Programs-Opened the helms Academic Achievement Center which served 257 individual cademic remediation, enrolling 61 persons in GED program in partnership with Central Geo	ation and mise te events 50 guests omponen f Helms, mal nstitute is Fiscal eers-
4c	Code) (Expenses \$ 2,727,432 including grants of \$) (Revenue \$ 1,262,132)	
	ee Schedule O for description Career ServicesCareer Services works primarily with qualifying individuals who are physically and mentally challenged, hom relfare dependent, suffering from substance abuse, limited in skills or facing any barrier to employment. The goal of Career Services is to provide workfor evelopment services and employment assistance to qualifying individuals Goodwill's Job Connection offices, located in Aiken, Macon, Warner Robins, Eatungusta provide vocational assessment, career counseling, case management, job search assistance, and recruitment services. The employment service one main connection point between job seekers and employers and successfully place over two thousand unemployed people into jobs each year Fiscal Yeighlights-Had 78,701 individual customer contacts-Provided 9,960 persons with employment assistance-Placed 2,203 people into employment via Career pened 2 new Job Connections Centers (Augusta Campus and Lake Oconee), both having bi-lingual Hispanic Services-Developed and implemented Goodstaffing Services out of the Macon, Warner Robins and Lake Oconee Job Connection Centers	ce onton, and enters are ar Services-
4d	ther program services (Describe in Schedule O) See also Additional Data for Description	

Total program service expenses▶\$ 16,241,025

including grants of \$

(Expenses \$

1,835,633)

) (Revenue \$

Part IV	Checklist	of Red	uired	Schedule	S

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		Νο
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes]
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		Νο
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		Νο
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV	15		Νο
16	individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV .	16		Νο
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Νο
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		N o
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Νο
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Νo
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Νο
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Νο
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes Vo			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	20	Yes	

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V	•	<u>.</u>	
			Yes	No
1	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 60			
h	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
_	1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c		
	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax</i> Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note If the cum of lines 15 and 25 is greater than 250, you may be required to a file (con instructions)	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
h	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
_	At any time during the calendar year, did the organization have an interest in, or a signature or other authority		103	
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N N
h	,			
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filling requirements for Form 1D F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			N
		5b		
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
1	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		N
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		N
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N,
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			- 1
9	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h	Yes	
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
_	•			
Ь	Did the organization make a distribution to a donor, donor advisor, or related person?	9Ь		
•	Section 501(c)(7) organizations. Enter Initiation foes and capital contributions included on Part VIII. line 12			
	Initiation fees and capital contributions included on Part VIII, line 12 10a	1		
D	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
а	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
_	against amounts due or received from them)			
_	Section 4047/a)/1) non avampt charitable truste. In the annual files for 200 miles of 5 miles (2012)	47-		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? If "Yes " onter the amount of tax, exempt interest received or asserted during the	12a		
D	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
}	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O	13a		
ь	Enter the amount of reserves the organization is required to maintain by the states			
_	in which the organization is licensed to issue qualified health plans]		
c	Enter the amount of reserves on hand			
	13c			_
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
_	If "Vac " has it filed a Form 720 to report these nayments? If "No " provide an explanation in Schodule O	1/16		

The Organization

5171 Eisenhower Parkway Macon, GA 31206 (478) 475-9995

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI											7
---	--	--	--	--	--	--	--	--	--	--	---

Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νο
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was	4		
5	filed? Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No No
		6		
6	Does the organization have members or stockholders?			No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		Νο
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
	ction B. Policies (This Section B requests information about policies not required by the Internal venue Code.)			
	venue code.)		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	103	No
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	163	No
15	Did the process for determining compensation of the following persons include a review and approval by			140
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶GA			
	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table			

State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours	Posi t	tion (that a	(che		11		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) Jim Stiff President/CEO	60 00	×		х				354,913	0	25,154
(2) Robert Reichert Director		х						0	0	0
(3) Kathy Burgamy Director		х						0	0	0
(4) Bennett Yort Director		х						0	0	0
(5) Raymond H Smith Jr Vice Chair		х		х				0	0	0
(6) Charles E Knox Director		х						0	0	0
(7) Dr James Puryear Director		х						0	0	0
(8) Patrick G Blanchard Chair		х		х				0	0	0
(9) Davenport Bruker Director		х						0	0	0
(10) Paul Jones Director		х						0	0	0
(11) Ecleamus L Ricks Director		х						0	0	0
(12) Stephen Denton Jr Director		х						0	0	0
(13) John C David Treasurer		х		х				0	0	0
(14) Robbin W Morton Past Chair		х						0	0	0
(15) George N Snelling Vice Chair		х		х				0	0	0
(16) Tim Ligon CFO	40 00			Х				177,528	0	10,476

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours		() tion that a			11		(D) Reportable compensation	(E) Reportable compensation		(F) Estima nount of	ted fother
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	or	ompens from t ganızatı relate organıza	he on and ed
(17) David Becker Chief Operating Officer	40 00			x				177,500		О		16,000
(18) Laine Dreher VP Human Resources	40 00					х		112,024		0		16,957
(19) Keith Kennedy Chief Mission Officer	40 00					х		118,126		0		761
(20) Jack Flowers VP Contracts	40 00					х		107,510		0		(
(21) Lavera Forbes Director of Corporate University	40 00					х		105,533		0		(
(22) Laurie Tharpe Director of Finance	40 00					х		107,656		0		(
1b Sub-Total				•	٠.		-					
c Total from continuation sheets	to Part VII, See	ct ion A				F						
							•	1,260,790	0			69,348
Total number of individuals (incl \$100,000 in reportable compen	•				ted	above) who	o received more tha	n			
											Yes	No
3 Did the organization list any for on line 1a? If "Yes," complete Sch									ated employee	3		No
4 For any individual listed on line in organization and related organization individual										4	Yes	
• •	5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person											No
Section B. Independent Con	tractors											
1 Complete this table for your five \$100,000 of compensation from	highest compe		ndep	end	ent c	ontra	ctors	that received more	than			
	(A)								(B)		(C)	<u> </u>

(A) Name and business address	(B) Description of services	(C) Compensation							
Sierra Design Build 2011 Mills B Lane Suite B Savannah, GA 31405	Construction	501,025							
Rosson Sign 3071 Broadway Macon, GA 31206	Signage	161,351							
Croft and Associates 3400 Blue Springs Road Suite 200 Kennesaw, GA 30144	Design	146,655							
Corporate Studio PO Box 3768 Augusta, GA 30914	Design	109,143							
2. Total number of independent contractors (including but not limited to those listed above) who received more than									

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►4

					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections 512, 513, or 514	
\$ 22	1a	Federated campaigns	1 a						
듄	ь	Membership dues	. 1b						
s,g mĭ	С	Fundraising events	1c						
<u>ਜ਼</u> ੂਰੂ	d	Related organizations	. 1d						
ins, Simi	e	Government grants (contributions)	1e	1,458,505					
ation of the second	f	All other contributions, gifts, grants		14,396,332			 	İ	
きき	a	similar amounts not included above Noncash contributions included in li		13,203,571					ı
Contributions, gifts, grants and other similar amounts	-	Total. Add lines 1a-1f			15,854,837				H
		Totali // dd IIII dd III d		Business Code					
e	2a								
Wen	Ь	Retail Sales, net		453310	2,751,753	2,751,753			ł
Program Serwce Revenue	"	Management Fees		561000	1,803,695	1,803,695			
Š	С	Contract Services		611710	1,262,132	1,262,132			
38	d	Hospitality		611710	667,053				
<u>=</u>	е								
် နိ	f	All other program service re	venue						
	g	Total. Add lines 2a-2f			6,484,633				
	3	Investment income (including and other similar amounts) Income from investment of tax-ex	.		20,813			20,813	
	5	Royalties							
	63	Gross Rents	(ı) Real 446,471	(II) Personal					
		Less rental							
	_ c	expenses Rental income	446,471						
		or (loss) Net rental income or (loss)	<u> </u>		446,471		446,471		
	_	Weetenear meanie of (1833)	(ı) Securities	(II) O ther	•		,		
	7a	Gross amount from sales of assets other than inventory		621,319					
	ь	Less cost or other basis and		698,303					
		sales expenses Gain or (loss)		-76,984					
		Net gain or (loss)	<u> </u>	70,504	-76,984			-76,984	
une		Gross income from fundraisi (not including			, , , , , , , , , , , , , , , , , , ,			,	
Other Revenue		of contributions reported on See Part IV, line 18							
Ě	Ь	Less direct expenses .							
,		Net income or (loss) from fu							
			ctivities See Part IV, line 19 . a						
			ming activities	b					
		Net income or (loss) from ga Gross sales of inventory, les							
		returns and allowances .							
			а						
		Less cost of goods sold . Net income or (loss) from sa							
	<u> </u>	Miscellaneous Revenue	ics of inventory	Business Code					
	11 a	Other Income		611710	31,938	31,938			
	Ŀ								
									
		d All other revenue	•						
	e	Total. Add lines 11a-11d			31,938				
			P		31,530				
	12	Total revenue. See Instructi	ons				l	l	ĺ

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Α	Section 501(c)(3) and 501(c)(4) organizations mus Il other organizations must complete column (A) but are not required to c			(D).	
Do no	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21				
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	761,571	154,800	606,771	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	10,155,177	8,440,041	1,715,136	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	257,067	87,535	169,532	
9	Other employee benefits	904,685	939,680	-34,995	
10	Payroll taxes	780,047	663,533	116,514	
а	Fees for services (non-employees) Management				
b	Legal				
C	Accounting				
d	Lobbying				
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other				
12	Advertising and promotion	541,679	442,131	99,548	
13	Office expenses	580,996	485,367	95,629	
14	Information technology	110,263	52,846	57,417	
15	Royalties				
16	Occupancy	2,693,387	2,116,055		
17	Travel	414,307	232,028	182,279	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	4,471	80	4,391	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,016,816	256,017	760,799	
23	Insurance	201,181	145,075	56,106	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	Goods purchased for res	573,027	573,027		
ь	Professional fees & ser	531,060	354,110	176,950	
С	Contributions to others	358,447	358,447		
d	Vehicle expense	281,017	251,603	29,414	
e	Transaction processing	268,473	210,407	58,066	
f	All other expenses	902,550	478,243	424,307	
25	Total functional expenses. Add lines 1 through 24f	21,336,221	16,241,025	5,095,196	0
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Pa	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing			1,724,943	1	2,580,283
	2	Savings and temporary cash investments	769,960	2			
	3	Pledges and grants receivable, net		3	_		
	4	Accounts receivable, net			517,271	4	546,701
	5	Receivables from current and former officers, directors, trustees highest compensated employees. Complete Part II of					
		Schedule L				5	
	6	Receivables from other disqualified persons (as defined under s persons described in section $4958(c)(3)(B)$, and contributing e sponsoring organizations of section $501(c)(9)$ voluntary employ organizations (see instructions)	mploy	ers, and			
÷		Schedule L				6	
Assets	7	Notes and loans receivable, net				7	
4	8	Inventories for sale or use			850,866	8	1,017,566
	9	Prepaid expenses and deferred charges			229,735	9	116,278
	10a	Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D	10a	27,281,814			
	ь	Less accumulated depreciation	10b	7,103,676	15,649,545	10c	20,178,138
	11	Investments—publicly traded securities			636,297	11	511,981
	12	Investments—other securities See Part IV, line 11		12			
	13	Investments—program-related See Part IV, line 11		13			
	14	Intangible assets		14			
	15	Other assets See Part IV, line 11	1,014,916	15	2,066,390		
	16	Total assets. Add lines 1 through 15 (must equal line 34)			21,393,533	16	27,017,337
	17	Accounts payable and accrued expenses .			1,829,576	17	2,644,197
	18	Grants payable				18	
	19	Deferred revenue			294,252	19	45,009
	20	Tax-exempt bond liabilities			20		
Se	21	Escrow or custodial account liability Complete Part IV of Schedul				21	
bilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified		·			
Lial		persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			7,780,759	23	11,111,312
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D			0	25	337,914
	26	Total liabilities. Add lines 17 through 25			9,904,587	26	14,138,432
		Organizations that follow SFAS 117, check here ▶ 🔽 and comp	let e l	ines 27			
;⊕3		through 29, and lines 33 and 34.					
an	27	Unrestricted net assets			11,488,946	27	12,878,905
Fund Balances	28	Temporarily restricted net assets			28		
рц	29	Permanently restricted net assets		29			
Fui		Organizations that do not follow SFAS 117, check here 🕨 🦵 ar	d com	plete			
JO.		lines 30 through 34.					
	30	Capital stock or trust principal, or current funds	•			30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other fu	ınds			32	
Net	33	Total net assets or fund balances			11,488,946	33	12,878,905
	34	Total liabilities and net assets/fund balances			21,393,533	34	27,017,337

Pa	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		22.7	761,70
2	Total expenses (must equal Part IX, column (A), line 25)	2			336,22
3	Revenue less expenses Subtract line 2 from line 1	3			125,48
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		11,4	188,94
5	Other changes in net assets or fund balances (explain in Schedule O)	5		,	-35,52
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		12,8	378,90!
Pai	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII		•	দ	
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued			
	Separate basis Consolidated basis Both consolidated and separated basis				
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b		

OMB No 1545-0047

SCHEDULE A Public Charity Status and Public Support

Department of the Treasury Internal Revenue Service

(Form 990 or 990EZ)

Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

Employer identification number

Goodwill Industries of Middle Georgia Inc 58-1249683 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety. Seesection 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I Type II c Type III - Functionally integrated Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	Type of organization (described on lines 1- 9 above or IRC section (see	organizati col (i) list your gove	(iv) Is the organization in col (i) listed in your governing document? (v) Did you notify the organization in col (i) of your support?		(vi) Is the organizati col (i) orga in the U	on in anized	(vii) A mount of support	
		instructions))	Yes	No	Yes	No	Yes	No	
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Part III. II un	e organizacion i	alls to quality u	ilder tile tests i	isted below, pie	ease comple	te Part III.)
	ection A. Public Support endar year (or fiscal year beginning	(=) 2006	(h) 2007	(-) 2008	(d) 2009	(-) 2010	(6) Total
	ın) 🟲	(a) 2006	(b) 2007	(c) 2008	(a) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual	11,726,083	11,677,532	11,872,373	14,816,918	15,854,8	37 65,947,743
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	11,726,083	11,677,532	11,872,373	14,816,918	15,854,8	37 65,947,743
5	The portion of total contributions						
	by each person (other than a governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11, column						
6	(f) Public Support. Subtract line 5						
	from line 4						65,947,743
	ection B. Total Support						
Cal	endar year (or fiscal year beginning in) 📂	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	A mounts from line 4	11,726,083	11,677,532	11,872,373	14,816,918	15,854,8	37 65,947,743
8	Gross income from interest,	·					
	dividends, payments received on securities loans, rents, royalties and income from similar	93,158	59,153	31,161	19,332	20,8	13 223,617
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	41,772	40,900	46,507	19,239	31,9	38 180,356
11	Total support (Add lines 7 through 10)						66,351,716
12	Gross receipts from related activit	, ,	•			12	27,246,426
13	First Five Years If the Form 990 is check this box and stop here	for the organizati	on's first, second	. thırd, fourth, or fı	fth tax year as a	501(c)(3) org	anization, ▶┌
S	ection C. Computation of Pu						
14	Public Support Percentage for 201	0 (line 6 column ((f) divided by line	11 column (f))		14	99 390 %
15	Public Support Percentage for 200	9 Schedule A, Pa	rt II, lıne 14			15	99 320 %
16a	33 1/3% support test-2010. If the				ine 14 is 33 1/3%	or more, che	
b	and stop here. The organization qu 33 1/3% support test—2009. If the box and stop here. The organization	e organization did	not check the box	on line 13 or 16	a, and line 15 is 3	3 3 1/3% or mo	re, check this
17a	10%-facts-and-circumstances test is 10% or more, and if the organization me	—2010. If the organication meets the "fa	anızatıon dıd not o acts and cırcumst	:heck a box on lin :ances" test, chec	k this box and st	op here. Expla	ıın
b	organization 10%-facts-and-circumstances test 15 is 10% or more, and if the orga	—2009. If the org	anızatıon dıd not d	:heck a box on lin	e 13, 16a, 16b, c	or 17a and line	▶ ┌
	Explain in Part IV how the organization	ation meets the "fa	acts and circums	ances" test The	organization qua	lifies as a publ	ıcly ▶┌
18	Private Foundation If the organizations	tion did not check	a box on line 13,	16a, 16b, 17a or	17b, check this	box and see	⊳ ⊏

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16	Public support percentage from 2009 Schedule A, Part III, line 15	16	
S	ection D. Computation of Investment Income Percentage		
17	Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18	

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	Supplemental Information. Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

Additional Data

Software ID: Software Version:

EIN: 58-1249683

Name: Goodwill Industries of Middle Georgia Inc

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program	n services			
(Code) (Expenses \$	including grants of \$) (Revenue \$	1,835,633)
Management of Go	od Vocations, Inc			

efile GRAPHIC print - DO NOT PROCESS

SCHEDULE D

Department of the Treasury

As Filed Data

DLN: 93493093008082

OMB No 1545-0047

(Form 990) **Supplemental Financial Statements**

> ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public Inspection

Internal Revenue Service ► Attach to Form 990. ► See separate instructions. **Employer identification number** Name of the organization Goodwill Industries of Middle Georgia Inc 58-1249683 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🛌 Number of states where property subject to conservation easement is located 🛌 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year 🕨 A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 🕨 🛊 🔛 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Part	•••• Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tr</u>	reası	ures, or O	the	<u>r Similar</u>	Ass	ets (c	ontinued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne fol	lowing	that a	re a significa	ant u	ise of its co	llectio	n	
а	Public exhibition		d	Γ	Loan	orexo	:hange progr	rams				
b	Scholarly research		e	Γ	Other	r						
С	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ain hov	w the	y furthe	erthe	organızatıon	ı's ex	kempt purpo	se in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t			,					nılar	Г	Yes	Г No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an						n answere	d "Y	es" to For	m 99	0,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterm	edıary	for c	ontribu	itions	or other ass	ets	not	Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ving t	able		Г			A mo	unt	
С	Beginning balance							1c				
d	Additions during the year						-	1d				
e	Distributions during the year							1e				
f	Ending balance							1f				
2a	Did the organization include an amount on Fo	orm 990. Part X. lin	e 21?				L			Г	Yes	┌ No
	If "Yes," explain the arrangement in Part XIV									,		,
	rt V Endowment Funds. Complete		n ans	were	ed "Ye	s" to	Form 990.	Par	t IV. line	10.		
		(a)Current Year)Prior			wo Years Back		Three Years B		e) Four Y	ears Back
1a	Beginning of year balance											
b	Contributions											
c	Investment earnings or losses											
d	Grants or scholarships											
e	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	r end balance held	as									
а	Board designated or quasi-endowment 🕨											
Ь	Permanent endowment											
с	Term endowment ▶											
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	thata	are held	dand	admınıstere	d for	the			
	organization by								г		Yes	No
	(i) unrelated organizations					•		•		3a(i)		<u> </u>
_	(ii) related organizations							•		3a(ii))	<u> </u>
	If "Yes" to 3a(II), are the related organizatio Describe in Part XIV the intended uses of th	•				•		•	[3b		<u> </u>
4 Date	t VI Investments—Land, Buildings					00 D	art V Juno	10				
Pai	Tilvestillents—Land, Buildings	s, and Equipme	iii. S				· ·			T		
	Description of investment				Cost or s (invest		(b)Cost or of basis (othe		(c) Accumul depreciati		(d) Bo	ook value
1a	Land		•				3,163	,583				3,163,583
b	Buildings		•				14,665	,567	2,25	0,589	1	2,414,978
c	Leasehold improvements		•				1,049	,143	78	2,766		266,377
d	Equipment						6,114	,281	4,07	0,321		2,043,960
	Other	<u> </u>					2,289	,240				2,289,240
Tota	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colu	mn (B,), line	10(c).)				▶			20,178,138
									Schedu	ıle D (Form 9	90) 2010

Part VII Investments—Other Securities. See	Form 990, Part X, line 12		
(a) Description of security or category (including name of security)	(b)Book value		d of valuation -year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
O ther			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	•		
Part VIII Investments—Program Related. Se	e Form 990, Part X, line	13.	
(a) Description of investment type	(b) Book value	(c) Metho	d of valuation
(4, 5 3 3 3)	(2,200	Cost or end-of	-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	•		
Part IX Other Assets. See Form 990, Part X, III	ne 15.	-	
(a) Descrip	otion		(b) Book value
(1) Assets held in deferred comp plan			240,541
(2) Bond costs, net			210,809
(3) Receivable from affiliate			766,256
(4) Restricted bond fund			848,784
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1			2,066,390
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes			
Deferred compensation plan liability	240,541		
Interest rate swap obligation payable	97,373		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	337,914		

Part	XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	ts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue pe	er Ret	urn
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per R	eturn
1	Total expenses and losses per audited financial	1	
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV) 2d		
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	
Par	XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
Description of Uncertain Tax Positions Under FIN 48		It is the Organization's policy to account for any uncertainties in income tax law in accordance with FASB ASC 740-10 "Accounting for Uncertainty in Income Taxes" ASC 740-10 clarifies the accounting for uncertain income tax positions and requires that the Organization recognize the impact of such a tax position in its financial statements if, upon ultimate settlement, that position is more likely than not to be sustained Management has evaluated the Organization's tax positions and concluded that the Organization has maintained its tax-exempt status and has taken no uncertain tax positions that require adjustment to the financial statements

Compensation Information

DLN: 93493093008082

Employer identification number

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Goo	dwill Industries of Middle Georgia Inc			• •			
	,			58-1249683			
Pa	rt I Questions Regarding Compensatio	n					
						Yes	Νo
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II						
	First-class or charter travel	1 to prov					
	<u></u>	<u> </u>	Housing allowance or residence for	•			
) 	Payments for business use of perso				
	Tax idemnification and gross-up payments		Health or social club dues or initiat				
	Discretionary spending account	,	Personal services (e g , maid, chau	Teur, cner)			
b	If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc				1b	Yes	
2	Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executive				2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all t			1			
	▼ Compensation committee	Г	Written employment contract				
	✓ Independent compensation consultant	Γ	Compensation survey or study				
	Form 990 of other organizations	Γ	Approval by the board or compensa	tion committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII	, Section A, line 1a with respect to t	he filing organization			
а	Receive a severance payment or change-of-control	l paymen	t from the organization or a related o	rganızatıon?	4a		Νo
ь	Participate in, or receive payment from, a suppleme	ntal non	qualified retirement plan?		4b		Νo
c	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?		4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pi	rovide th	e applicable amounts for each item i	n Part III			
	Only 501(c)(3) and 501(c)(4) organizations only me	ust comp	plete lines 5-9.				
5	For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of	, lıne 1a,	did the organization pay or accrue a	ny			
а	The organization?				5a		Νo
b	Any related organization?				5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	, lıne 1a,	did the organization pay or accrue a	ny			
а	The organization?				6a		Νo
b	Any related organization?				6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"			n-fixed	7		Νo
8	Were any amounts reported in Form 990, Part VII, subject to the initial contract exception described in						
	ın Part III				8		Νo
9	If "Yes" to line 8, did the organization also follow th	ie rebutta	able presumption procedure describe	d in Regulations	۵		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI:	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) Jim Stiff	(I) (II)	274,913 0	80,000 0		18,488 0	6,666 0	380,067 0	o 0
(2) Tım Ligon	(II)	151,759 0	25,769 0	0	0	10,476 0	188,004 0	0
(3) David Becker	(I)	163,942 0	13,558 0	0	8,829 0	7,171 0		0
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
	,	On occasion and with Board of Directors approval, Goodwill leadership and Board of Directors spouses or significant others are allowed to accompany leadership and/or directors to official Goodwill national meetings. The Organization grosses up GTL premiums for all employees with compensation over \$50,000. In an effort to gain additional donors and to cultivate relationships that will benefit the Organization and its mission, the Organization pays for social club dues for the President/CEO. The Organization also pays for health club dues for all members of the Senior Leadership team. All transactions are approved by the Organization's board of directors.

Schedule J (Form 990) 2010

DLN: 93493093008082

Open to Public

Inspection

OMB No 1545-0047

Schedule K (Form 990)

Goodwill Industries of Middle Georgia Inc

Part T Rond Tesues

Supplemental Information on Tax Exempt Bonds ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

> explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

> > Employer identification number

58-1249683

Department of the Treasury Internal Revenue Service Name of the organization

Pa	Bond Issues			_											
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price		(f) [Description	of Purpose	(g) De	feased	Beh	On alf of uer		Pool ncing
										Yes	No	Yes	No	Yes	No
A	Development Authority of Bibb County			10-01-2009	:	1 R	eal Pr enova	roperty Acqu atıon	uisition and		х		x		x
В	Development Authority of Richmond County			10-01-2009			Real Property Acquisition and Renovation			Х		х		х	
С	South Carolina Jobs-Economic Development Authority			10-01-2010			eal Property Acquisition and enovation			Х		Х		х	
Pa	rt III Proceeds														
	0				Α				В		С		-	D	
1	A mount of bonds retired	T			;	162	,394		266,177				-		
	A mount of bonds legally defeat	sea ————————————————————————————————————					-								
	Total proceeds of issue	u _			2,900,000 4,715				4,715,600		3,	300,00	9		
4	Gross proceeds in reserve fundamental														
	Capitalized interest from proce	eas					-								
6	Proceeds in refunding escrow												+		
7	Issuance costs from proceeds					62	,228		157,656				+		
8	Credit enhancement from proc Working capital expenditures f												+		
9	Capital expenditures from prod	-											+		
10	Other spent proceeds	eeds											-		
11	Other spent proceeds Other unspent proceeds														
12	Year of substantial completion														
13	Tear of substantial completion				 Yes	No	. 1	Yes	l No l	Yes	ı	No	Ye	. I	No
14	Were the bonds issued as part	of a current refund	ına ıssue?		X	140	,	163	X	1 63		X	'		110
15	Were the bonds issued as part				+ " +	Х			x			X			
	Has the final allocation of proc		g 155 de ·		+ , +				_ ^	· · · · · · · · · · · · · · · · · · ·	_	^			
16	<u> </u>				X			Х		X					
17	Does the organization maintain allocation of proceeds?		na records to sup	port the final	X			Х		Х					
Pa	rt IIII Private Business U	se											1		
					A .				3		<u> </u>			D	

property financed by tax-exempt bonds?

financed property?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

No

Χ

Yes

No

Χ

Χ

Yes

No

Χ

Χ

Yes

Yes

Part III Private Business Use (Continued)

		Į.	\	E	3	С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		Х		×		×		
ь	Are there any research agreements that may result in private business use of bond-financed property?		X		×		×		
С	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government								
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government								
6	Total of lines 4 and 5								
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?		Х		Х		х		

Part IV Arbitrage

			Α		В			D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		Х		Х		X		
2	Is the bond issue a variable rate issue?		Х	Х		X			
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?		×		×	×			
ь	Name of provider	Regions Bank			<u> </u>	Regions Bank			
С С	Term of hedge	5 00000	0000000			5 00000000000			
d	Was the hedge superintegrated?		Х				х		
e	Was a hedge terminated?		Х				Х		
4a	Were gross proceeds invested in a GIC?		Х		Х		Х		
ь	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		х		х		х		
6	Did the bond issue qualify for an exception to rebate?		Х		x		х		

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Ident if ier	Return Reference	Explanat ion

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

Transactions with Interested Persons

► Complete if the organization answered

DLN: 93493093008082

OMB No 1545-0047

2010

Open to Public Inspection

Schedule L

(Form 990 or 990-EZ)

"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Department of the Treasury Internal Revenue Service

	Goodwill Industries of Middle Georgia Inc								ployer identification number				
Part I	Excess Benefit Trai							organ		only).	ıne 4∩h		
					T 330, 1	raitiv, ille 25a t	JI 2 J D ,	01 1 01111	990-LZ,	rait v, i		orrected	
1	(a) Name of disq	ualıfıec	person			(b) Desc	ription	of trans	action		Yes	No	
											les	110	
sect	er the amount of tax impos tion 4958							-	year unde	r • \$ • \$			
Part II	Loans to and/or I). Part IV. line 26	or For	m 990-	FZ. Part V	/. line 38	la		
(a) Name	e of interested person and purpose	(b) L	oan to om the zation?	(c)Orig	jınal	(d)Balance due	(e) defau	(f) In Approved			(g)Written agreement?		
		То	From				Yes	No	Yes	No	Yes	No	
Total .	• • • • • •				▶ \$								
Part III	Grants or Assistar Complete if the orga						/, line	27.					
(a	a) Name of interested pers	on	(-		een interested per ganization	rson	(c) A r	nount of g	rant or t	ype of assı	stance	
							-						

					_
	Rucinace	Trancactions	Involvina	Intoracted	Dareane
гагсту	Dusiliess	Transactions	THEOLETING	Tille Caleu	r CI SUIIS

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete ii tile organizatio	il diiswered Tes Oil	TOTHI 330, Tare IV, III	1C 200, 200, 01 20C.		
(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organiz	aring of zation's nues?
	organization			Yes	No
(1) George Snelling	Board Member	·	Rent for the Martinez, Georgia Goodwill store The lease agreement was in place for several years prior to Board affiliation		No
(2)					No

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2010

SCHEDULE M (Form 990)

NonCash Contributions

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

Name of the organization **Employer identification number** Goodwill Industries of Middle Georgia Inc 58-1249683 Part I Types of Property (a) (b) (c) (d) Check if Number of Contributions or items Noncash contribution amounts Method of determining oncash contribution applicable contributed reported on Form 990, Part VIII, line amounts 1 Art-Works of art . . Art—Historical treasures Art-Fractional interests Books and publications 5 Clothing and household 13,203,571 Sales less costs of sale goods 6 Cars and other vehicles . Boats and planes . . . Intellectual property . . Securities—Publicly traded 10 Securities-Closely held stock 11 Securities—Partnership, LLC, or trust interests . 12 Securities—Miscellaneous Qualified conservation contribution—Historic structures . . . 14 Qualified conservation contribution-Other . . Real estate—Residential . Real estate—Commercial Real estate—Other . . 18 Collectibles Food inventory 19 20 Drugs and medical supplies Taxidermy 21 22 Historical artifacts . . 23 Scientific specimens . . 24 Archeological artifacts . 25 Other ► (Other ►(___ 26 Other ►(_ 27 28 Other ► (_ Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? No 30a **b** If "Yes," describe the arrangement in Part II 31 Νo Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash 32a Νo b If "Yes," describe in Part II If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,

Page 2

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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As Filed Data -

DLN: 93493093008082

2010

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990 or 990-EZ.

Name of the organization
Goodwill Industries of Middle Georgia Inc

Employer identification number

58-1249683

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 11		The tax return will be reviewed by the director of finance, CFO and CEO prior to its filing

	ldentifier	Return Reference	Explanation
I		Form 990, Part VI, Section B, line 12c	Each board member signs a conflict of interest statement annually

Identifier	Return Reference	Explanation
	, , , , ,	Salary reviews provided by an independent consulting firm and salaries are approved by the compensation committee of the board of directors

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section C, line 19	The Organization's tax return, financial statements, governing documents and policies are available to the public upon request

ldentifier	Return Reference	Explanation
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 5	Net unrealized losses on investments -35,528

ldentifier	Return Reference	Explanation
Review of Audited financial statements	Form 990, Part XII, Line 2c	Management and the audit committee review the audit report with the Independent Auditor. The Audit Committee then makes a recommendation to the full Board of Directors to accept the audit.

Identifier	Return Reference	Explanation
Annual Highlights		This year's 2010-2011 annual report celebrates Goodw ill's life changing outcomes. For 109 years, Goodw ill has changed lives through the power of education and work with the revenue generated by your generous support. Skills are learned, jobs are earned, dignity is restored, and lives are changed. During this year, Goodw ill's services expanded in our retail, hospitality, contracts, job training programs, professional development, and job placement services. Here are just a few reasons to celebrate. Opening Phase I of the Augusta Career Campus with a training store, GoodBooks Cafe and Job Connection. Opening a new Lake Oconee training store and Job Connection. Earning National Accreditation by the Accrediting Council for Continuing Education and Training (ACCET) for Helms Career. Institute. Winning a new post wide contract at Fort Gordon and securing 47 positions for people with disabilities. Graduating 24 Goodw ill managers from the year-long Achieve Global Genuine Leadership program and establishing 276 individual development plans for Goodw ill employees. Launching Goodw ill Staffing Services in Macon. Raising over \$1.5 million through the Goodw ill Works Foundation. Placing 2,238 people into employment. These expansions allowed Goodw ill to serve more people and meet more community needs than ever before. These successes, made possible by your support, are certainly reasons for applause. COMMUNITY IMPACT NUMBERS ECONOMIC IMPACT. \$37.9 million. Wages earned by clients placed outside of Goodw ill. * \$14.7 million. Wages earned by clients and employees at Goodw ill. * \$7.1 million. Total payroll taxes paid by employees, clients, and Goodw ill. * \$1 million. Total taxes collected. \$34 million. Governmental Assistance Saved. * * \$94.7 million. Total Economic Impact. * *These are estimated numbers. HUMAN IMPACT. * 10,047* Clients. Served by Goodw ill. * 2,238* Clients. Placed. * 700* Employees. * 430,882* Material Donors. * 1,071,966* Store Customers. * 26,000* Volunteer Hours. * These numbers are based on estim

DLN: 93493093008082

OMB No 1545-0047

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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury

Internal Revenue Service Name of the organization Goodwill Industries of Middle Georgia Inc

Employer identification number

58-1249683

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	Primary activity Legal domicile (state or foreign country) Educational and hospitality services as described in GA		ate y)	(d) e Total income		(e) d-of-year asset:	s Direct contro entity	lling	
(1) Helms LLC 5171 Eisenhower Parkway Macon, GA 31206 58-1249683					770,3	73	379,€	Goodwill Industries Georgia Inc	of Middle	
Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during		f the	e organization	ans	swered "Yes" o	n For	n 990, Part	IV, line 34 beca	use it hac	lone
(a) Name, address, and EIN of related organization	(b) Primary activity		(c) al domicile (state foreign country)	Exen	(d) Exempt Code section		(e) charity status on 501(c)(3))	(f) Direct controlling entity	Section !	(g) 512(b)(13 trolled nization
									Yes	No
(1) Good Vocations Inc	Job training for individuals				3					
5171 Eisenhower Parkway	with disabilities and other special needs		GA				9	N/A		No
Macon, GA 31206 58-2402364	special fieeds									
(2) Goodwill Works Foundation Inc										
5171 Eisenhower Parkway	To support the mission of Goodwill Industries of		GA		3		11c	N/A		No
Macon, GA 31206 26-2741240	Middle Georgia, Inc									
		I						1		1

because	it had one or mo	ore relat	ed organizations t	reated as a partne	ership during the t	ax yeaı	r.)							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income		(g) Share of end-of-year assets		i) ortionate tions?	(i) Code V— amount in bo Schedule (Form 10	x 20 of K-1	(j) Gener mana partr	al or ging	(k) Percentage ownership
								Yes	No			Yes	No	
				l ble as a Corpora ations treated as a						l nswered "Y	es" on	Form	990,	Part IV,
Name, address, and	(a) d EIN of related organiz	ation	(b) Primary activity	(c) Legal domicile (state or foreign country)	(c Direct co ent	ntrolling	(e) Type of er (C corp, S or trust	corp,	Share o	(f) f total income	Shai end-o	g) re of f-year sets		(h) Percentage ownership
													+	

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34

(6)

1.6	rt V	ransactions with Related Organizations (Complete if the organization answered Tes	on Form 990, Par	t iv, line 34, 35, 3	5A, 01 36.)							
	Note.	Complete line 1 if any entity is listed in Parts II, III or IV				Ye	es I	No				
1 D	uring th	e tax year, did the orgranization engage in any of the following transactions with one or more related organi:	zations listed in Parts	s II-IV?				_				
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity												
b Gift, grant, or capital contribution to other organization(s)												
c	c Gift, grant, or capital contribution from other organization(s)											
d	d Loans or loan guarantees to or for other organization(s)											
e	Loans	or loan guarantees by other organization(s)			1	Le	十'	No				
f	f Sale of assets to other organization(s)											
g	g Purchase of assets from other organization(s)											
h	Excha	nge of assets			1	lh	l	No				
i	Lease	of facilities, equipment, or other assets to other organization(s)			1	Li	+'	No				
j	j Lease of facilities, equipment, or other assets from other organization(s)											
k	Perfor	mance of services or membership or fundraising solicitations for other organization(s)			1	l k		No				
- 1	I Performance of services or membership or fundraising solicitations by other organization(s)											
m	m Sharing of facilities, equipment, mailing lists, or other assets											
n	n Sharing of paid employees											
o	Reımb	ursement paid to other organization for expenses			1	Lo	+	No				
p	Reımb	ursement paid by other organization for expenses			1	Lp Ye	25					
q	O ther	transfer of cash or property to other organization(s)			1	lq P		No				
г	Other	transfer of cash or property from other organization(s)			[1	Lr	'	No				
2	If the a	answer to any of the above is "Yes," see the instructions for information on who must complete this line, inc	cluding covered relati	onships and transact	ion thresholds							
		(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d Method of detern involve	nınıng	amour	nt				
(1)			, ,			-						
(2)												
(3)												
(4)												
(5)												

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d Are parti sect 501(d organiz	ners ion :)(3) :ations?	(e) Share of end-of-year assets		ntionate cions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)		agıng tner?
			Yes	No		Yes	No		Yes	No
									_	
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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Ident if ier	Return Reference	Explanat ion
		p

Schedule R (Form 990) 2010