

Form 990

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2009

Open to Public Inspection

A For the 2009 calendar year, or tax year beginning 07-01-2009 and ending 06-30-2010

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization

NATURE CONSERVANCY

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

4245 North Fairfax Drive

Room/suite

City or town, state or country, and ZIP + 4

Arlington, VA 222031606

F Name and address of principal officer

Mark Tercek

4245 North Fairfax Drive

Arlington, VA 22203

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

D Employer identification number

53-0242652

E Telephone number

(703) 841-5300

G Gross receipts \$ 2,225,147,308

I Tax-exempt status

☒ 501(c) (3)

☐ (Insert no)

☐ 4947(a)(1) or

☐ 527

J Website:

www.nature.org

K Form of organization

☒ Corporation

☐ Trust

☐ Association

☐ Other

L Year of formation

1951

M State of legal domicile

DC

Part I

Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities Preserve plants, animals, and natural communities by protecting the lands and waters they need to survive		
	2	Check this box <input checked="" type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	21
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	20
	5	Total number of employees (Part V, line 2a)	5	4,020
Revenue	6	Total number of volunteers (estimate if necessary)	6	16,000
	7a	Total gross unrelated business revenue from Part VIII, column (C), line 12	7a	494,913
	b	Net unrelated business taxable income from Form 990-T, line 34	7b	329,200
Expenses	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	637,305,514	649,461,084
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	261,540,942	204,321,094
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-54,067,075	61,642,448
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	11,467,443	10,392,815
			856,246,824	925,817,441
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	63,607,861	50,402,765
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
Net Assets or Fund Balances	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	281,384,669	263,275,592
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	4,776,679	4,571,866
	b	Total fundraising expenses (Part IX, column (D), line 25) <input checked="" type="checkbox"/> 69,199,758		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	472,222,561	397,015,131
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	821,991,770	715,265,354
	19	Revenue less expenses Subtract line 18 from line 12	34,255,054	210,552,087
			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	5,637,205,070	5,649,851,701
	21	Total liabilities (Part X, line 26)	1,013,553,913	770,567,765
	22	Net assets or fund balances Subtract line 21 from line 20	4,623,651,157	4,879,283,936

Part II

Signature Block

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Signature of officer

Hank Hall Director of Tax Services

2011-02-15

Date

Preparer's signature

Date

Check if self-employed ☐

Preparer's identifying number (see instructions)

Firm's name (or yours if self-employed), address, and ZIP + 4

EIN

Phone no

May the IRS discuss this return with the preparer shown above? (see instructions)











☐ Yes ☐ No

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2009)

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II 	4	Yes
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	Yes
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 	7	Yes
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	Yes
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. 	11	Yes
	• Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.		
	• Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		
	• Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		
	• Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		
	• Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.		
	• Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.		
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	No
12A	Was the organization included in consolidated, independent audited financial statements for the tax year?	Yes	No
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	12A	Yes
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I 	14b	Yes
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II 	15	Yes
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S? If "Yes," complete Schedule F, Part III	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 	17	Yes
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18	Yes
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20	No

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No	
1a	Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable	1a2,643			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes		
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return	2a4,020			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b			Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes		
b	AR, AS, BF, BH, BL, BP, BR, CH, CI, CO, CS, DR, EC, FM, GM, GQ, GT, HK, HO, ID, JM, MG, MX, NU, PE, PM, PP, PS, TZ, VE If "Yes," enter the name of the foreign country: _____ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No	
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No	
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	Yes		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d143			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			No
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g			Yes
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h			Yes
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		No	
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the organization make any taxable distributions under section 4966?	9a		No	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		No	
10	Section 501(c)(7) organizations. Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			

Part VII

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

			Yes	No
1a	Enter the number of voting members of the governing body	1a	21	
b	Enter the number of voting members that are independent	1b	20	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		No
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	Yes	
11A	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line a or b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. <input checked="" type="checkbox"/> Own website <input checked="" type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request	
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	The Nature Conservancy 4245 N Fairfax Drive Arlington, VA 222031606 (703) 841-5300

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

☐ Check this box if the organization did not compensate any current or former officer, director, trustee or key employee

Form **990** (2009)

1b	Total	6,244,763	0	515,455
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2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **376**

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
Cornerstone Partners 1900 Arlington Boulevard Charlottesville, VA 22903	Investment Management Services	1,907,154
Donor Services Group LLC 11500 Olympic Boulevard Los Angeles, CA 90064	Fundraising Services	1,748,730
Coastal Environments Inc 320 Carleton Avenue Suite 6000 Central Islip, NY 11722	Environmental Remediation	922,723
Tetra Tech Inc 3475 East Foothill Boulevard Pasadena, CA 91107	Environmental Remediation	572,491
PricewaterhouseCoopers LLC 1301 K Street NW Washington, DC 20005	Accounting/Tax/HR Services	572,029

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **204**

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514			
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a2,315,539	649,461,084						
	b	Membership dues	1b0							
	c	Fundraising events	1c3,104,953							
	d	Related organizations . . .	1d0							
	e	Government grants (contributions)	1e122,450,349							
	f	All other contributions, gifts, grants, and similar amounts not included above	1f521,590,243							
	g	Noncash contributions included in lines 1a-1f \$ 179,749,684								
	h	Total. Add lines 1a-1f								
Program Service Revenue			Business Code							
	2a	Activity Fees	900,099	30,869,926	30,889,499	0	-19,573			
	b	Contract Fees	541,900	8,982,521	8,982,521	0	0			
	c	Land Sales to Government and Others	531,390	148,783,438	148,783,438	0	0			
	d	Fees and Contracts from Government Agencies	541,700	15,685,209	15,685,209	0	0			
	e									
	f	All other program service revenue		0	0	0	0			
	g	Total. Add lines 2a-2f		204,321,094						
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)								
				19,988,513	0	0	19,988,513			
	4	Income from investment of tax-exempt bond proceeds . .		0	0	0	0			
	5	Royalties		1,417,419	0	0	1,417,419			
	6a	Gross Rents	(i) Real	(ii) Personal						
			1,626,902	0						
			1,211,088	0						
			415,814	0						
	b	Less rental expenses								
	c	Rental income or (loss)								
	d	Net rental income or (loss)		415,814	0	396,241	19,573			
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other						
			1,330,537,596	7,333,694						
			1,287,386,260	8,831,095						
			43,151,336	-1,497,401						
	b	Less cost or other basis and sales expenses								
	c	Gain or (loss)								
	d	Net gain or (loss)		41,653,935	0	4,754	41,649,181			
	8a	Gross income from fundraising events (not including \$ 3,104,953 of contributions reported on line 1c) See Part IV, line 18								
									a	1,329,081
									b	1,781,122
	b	Less direct expenses								
	c	Net income or (loss) from fundraising events . .		-452,041	0	0	-452,041			
	9a	Gross income from gaming activities See Part IV, line 19								
									a	
									b	
c	Net income or (loss) from gaming activities . .									
10a	Gross sales of inventory, less returns and allowances									
								a	3,879,169	
								b	120,302	
b	Less cost of goods sold									
c	Net income or (loss) from sales of inventory . .		3,758,867	3,758,867	0	0				
Miscellaneous Revenue		Business Code								
11a	Membership List Rental	511,140	269,518	0	0	269,518				
b	Lodging Revenue	721,000	18,769	0	18,769	0				
c	Cause Related Marketing	900,099	4,964,469	0	75,149	4,889,320				
d	All other revenue		0	0	0	0				
e	Total. Add lines 11a-11d		5,252,756							
12	Total revenue. See Instructions		925,817,441	208,099,534	494,913	67,761,910				

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	50,402,765	50,402,765		
2	Grants and other assistance to individuals in the U S See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	6,760,218	4,517,593	1,395,821	846,804
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	202,107,358	121,067,796	46,697,990	34,341,572
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	12,628,459	7,500,449	2,945,165	2,182,845
9	Other employee benefits	25,735,367	14,710,755	6,197,724	4,826,888
10	Payroll taxes	16,044,190	9,507,443	3,962,661	2,574,086
11	Fees for services (non-employees)				
a	Management	0	0	0	0
b	Legal	1,631,101	1,309,677	307,420	14,004
c	Accounting	1,050,888	188,006	862,880	2
d	Lobbying	3,423,626	3,423,626	0	0
e	Professional fundraising See Part IV, line 17	4,571,866			4,571,866
f	Investment management fees	6,638,704	0	6,638,704	0
g	Other	50,025,114	44,176,389	5,848,725	0
12	Advertising and promotion	0	0	0	0
13	Office expenses	34,475,088	14,249,516	5,417,571	14,808,001
14	Information technology	5,371,678	4,047,108	1,113,065	211,505
15	Royalties	0	0	0	0
16	Occupancy	9,874,704	1,082,092	8,785,379	7,233
17	Travel	14,861,231	11,137,534	1,847,251	1,876,446
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	9,851	9,851	0	0
19	Conferences, conventions, and meetings	6,398,858	4,624,838	779,376	994,644
20	Interest	22,631,787	22,607,261	24,526	0
21	Payments to affiliates	0	0	0	0
22	Depreciation, depletion, and amortization	5,655,971	5,344,588	305,272	6,111
23	Insurance	3,387,696	1,966,485	1,365,464	55,747
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a	Book Value of Conservation Land Donated or Sold	200,476,288	200,476,288	0	0
b	Repairs, Maintenance and Construction	8,372,070	6,445,655	1,740,097	186,318
c	Real Estate Taxes	5,489,563	4,776,031	692,212	21,320
d	Equipment	3,764,188	439,417	1,827,137	1,497,634
e	Miscellaneous	13,476,725	10,764,851	2,535,142	176,732
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	715,265,354	544,776,014	101,289,582	69,199,758
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			11,385,442	1	24,374,468
	2	Savings and temporary cash investments			41,934,562	2	43,567,880
	3	Pledges and grants receivable, net			147,044,731	3	172,604,674
	4	Accounts receivable, net			2,084,622	4	14,904,616
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			0	5	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L			0	6	0
	7	Notes and loans receivable, net			10,618,060	7	11,002,329
	8	Inventories for sale or use			0	8	0
	9	Prepaid expenses and deferred charges			12,697,297	9	11,384,927
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	3,672,712,238			
	b	Less accumulated depreciation	10b	40,480,005	3,806,894,224	10c	3,632,232,233
	11	Investments—publicly traded securities			1,112,101,599	11	1,276,495,038
	12	Investments—other securities See Part IV, line 11			429,666,331	12	399,288,597
	13	Investments—program-related See Part IV, line 11			1,212,805	13	1,178,235
	14	Intangible assets			1,450,446	14	1,822,357
	15	Other assets See Part IV, line 11			60,114,951	15	60,996,347
	16	Total assets. Add lines 1 through 15 (must equal line 34)			5,637,205,070	16	5,649,851,701
Liabilities	17	Accounts payable and accrued expenses			9,445,919	17	13,120,695
	18	Grants payable			0	18	
	19	Deferred revenue			34,635,927	19	37,427,072
	20	Tax-exempt bond liabilities			123,410,000	20	120,571,000
	21	Escrow or custodial account liability Complete Part IV of Schedule D			0	21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			0	22	
	23	Secured mortgages and notes payable to unrelated third parties			0	23	
	24	Unsecured notes and loans payable to unrelated third parties			341,418,676	24	329,877,067
	25	Other liabilities Complete Part X of Schedule D			504,643,391	25	269,571,931
	26	Total liabilities. Add lines 17 through 25			1,013,553,913	26	770,567,765
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			3,887,772,480	27	4,086,137,971
	28	Temporarily restricted net assets			458,144,832	28	504,528,701
	29	Permanently restricted net assets			277,733,845	29	288,617,264
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			4,623,651,157	33	4,879,283,936
	34	Total liabilities and net assets/fund balances			5,637,205,070	34	5,649,851,701

Part XI **Financial Statements and Reporting**

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . . .	2a	No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . .	3b	Yes

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open to Public
Inspection

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	606,477,485	572,039,900	868,882,731	637,305,514	649,461,084	3,334,166,714
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0	0		0
3 The value of services or facilities furnished by a governmental unit to the organization without charge	0	0	0	0		0
4 Total. Add lines 1 through 3	606,477,485	572,039,900	868,882,731	637,305,514	649,461,084	3,334,166,714
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						3,334,166,714

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
7 Amounts from line 4	606,477,485	45,231,223	868,882,731	637,305,514	649,461,084	3,334,166,714
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	29,289,372	45,231,223	52,196,419	36,389,866	21,695,023	184,801,903
9 Net income from unrelated business activities, whether or not the business is regularly carried on	1,025,575	3,605,053	1,050,609	1,141,373	354,138	7,176,748
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets	5,583,802	6,064,876	4,215,075	2,788,212	8,290,064	26,942,029
11 Total support (Add lines 7 through 10)						3,553,087,394

12 Gross receipts from related activities, etc (See instructions)

12204,321,094

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2009 (line 6 column (f) divided by line 11 column (f))	14	93 839 %
15 Public Support Percentage for 2008 Schedule A, Part II, line 14	15	93 711 %

16a 33 1/3% support test—2009. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test—2008. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

b 10%-facts-and-circumstances test—2008. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIISupport Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 Total support (Add lines 9, 10c, 11 and 12)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2009 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2008 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2009 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2008 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Explanation
Other Income includes net income from special events, gross profit from sales of inventory and other miscellaneous income related to the accomplishment of the Nature Conservancy's tax exempt mission

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.**
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2009

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Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35a (regarding proxy tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2 Political expenditures ▶ \$
- 3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No
- 4a Was a correction made? ☐ Yes ☐ No
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities ▶ \$
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No
- 5 State the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A

Check

☐

if the filing organization belongs to an affiliated group

B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)	
		Yes	No	Amount	
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
a	Volunteers?	Yes			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes			
c	Media advertisements?		No		
d	Mailings to members, legislators, or the public?	Yes			60,029
e	Publications, or published or broadcast statements?	Yes			219,937
f	Grants to other organizations for lobbying purposes?	Yes			2,826,116
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes			3,126,121
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No		
i	Other activities? If "Yes," describe in Part IV		No		
j	Total lines 1c through 1i			6,232,203	
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No		
b	If "Yes," enter the amount of any tax incurred under section 4912				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i
Also, complete this part for any additional information

Identifier	Return Reference	Explanation
SchC_P2B_S00_L01	Schedule C, Part II-B, Line 1	The lobbying work of The Nature Conservancy advances our exempt purpose mission by focusing on the conservation of lands including forests, grasslands, arid lands and water, including fresh water and marine The Nature Conservancy devoted 1 37% of its exempt purpose expenditures to attempt to influence legislation during Fiscal Year 2010 In Fiscal Year 2010, The Nature Conservancy dedicated its efforts to defending current funding for conservation, particular land acquisition or restoration, or trying to restore funding cut during the economic downturn The focus on U S federal legislation was funding for public protection of critical habitats, in programs and laws including the Land and Water Conservation Fund, Forest Service, Forest Legacy, U S Fish and Wildlife Service, various international conservation funding programs, National Wildlife Refuge System, conservation on or near Department of Defense lands, fisheries habitat restoration, States and Tribal Wildlife Grants and Action Plans, and marine and coral reef conservation programs In additional to U S federal funding, state governments cut or considered reducing funding for long-standing programs such as a Florida Forever, Alabama's Forever Wild, New York's Environmental Protection Fund, Hawaii's Natural Areas Reserve and North Carolina's conservation trust fund Increased funding for conservation lands was pursued but not yet successful in states like California, Rhode Island, Idaho, Kentucky and South Carolina A ballot measure authorizing a \$400 million bond for conservation in New Jersey passed in 2009 The Conservancy invested in various ballot measures that will be on the November 2010 ballot, including an initiative in Oregon that makes permanent an existing funding source for conservation from lottery revenue, a measure in Iowa that establishes a state conservation funding mechanism but requires tax legislation to create the revenue, a ballot measure for additional bond authorization for conservation in New Jersey, and various measures at the local level increasing conservation funding through bonds or other funding mechanism The Conservancy is seeking to protect habitats that are natural pristine areas and working lands, such as ranchland, where conservation can be achieved while serving economic purposes In addition to funding, states sought to advance other legal tools that protect these critical areas of biodiversity Conservation easements were the focus of many state efforts, including those in Missouri, Colorado, Connecticut, New Mexico, New York, and West Virginia The Conservancy emphasized development or improvement of programs that better manage or protect natural resources including invasive species controls, such as emerald ash borers damaging North American forests and the Asian carp harming the Great Lakes, effective fire management programs to prevent large scale forest habitat destruction, dam management to protect waterways and watershed habitats, comprehensive marine spatial planning tools to serve the long term needs of ocean ecosystems, strong environmental data requirements for energy siting policies, sustainable fisheries management, and floodplain management with conservation criteria Examples of the important natural resources that were sought to be protected included Mississippi River and its surrounding environments, Great Lakes, California's Smith River and Santa Clara River watershed, the Mid-Atlantic's Chesapeake Bay, the Ohio River, Wisconsin's Chequamegon-Nicolet National Forest, Connecticut River, Idaho's McArthur Lake and Owyhee public lands, Illinois's Cypress Creek National Wildlife Refuge, Gulf of Mexico, New Hampshire's Great Bay, Florida's Everglades, Oregon's Hells Canyon and Table Rocks, and Washington's Puget Sound Climate change legislation that would establish limits on carbon emissions and a reliable source of revenue for habitat preservation and adaptation, including carbon sequestration through forests and grasslands and appropriate use of renewable energies that did not further degrade existing critical ecoregions with biodiversity and ecosystem services, was a major priority for the Conservancy at the U S federal and state level The Conservancy weighed in on the pros and cons of alternative energy sources, such as wind, solar and biomass, where unintended consequences could harm grasslands, fisheries, bird, bat and other species and habitats While comprehensive U S legislation failed, state efforts have been incrementally successful and in-roads were made in providing sound science on the strategies for responding to climate change challenges While the overwhelming majority of the Conservancy's activities have been within the U S , activities in other countries have included issues surrounding ecotourism, land and fisheries conservation management strategies, and in some cases funding Many of the government policy tools traditionally used can be adopted without legislation in countries where the Conservancy works However, a significant amount of the legislative activities outside the U S was focused on a very local basis in parts of China where local councils and voters determine the means to implement the National Park Management Regulations Volunteers are a large part of the Conservancy's comprehensive efforts for habitat restoration and protection activities and professional services Some volunteers, but no more 1000 hours, were used by the Conservancy to influence legislation to protect existing government conservation programs and pursue opportunities for increased protections

SCHEDULE D

(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number

53-0242652

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year	18	0
2 Aggregate contributions to (during year)	4,339,736	0
3 Aggregate grants from (during year)	537,267	0
4 Aggregate value at end of year	15,590,491	0
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply) <input type="checkbox"/> Preservation of land for public use (e g , recreation or pleasure) <input type="checkbox"/> Preservation of an historically importantly land area <input checked="" type="checkbox"/> Protection of natural habitat <input type="checkbox"/> Preservation of a certified historic structure <input checked="" type="checkbox"/> Preservation of open space										
2	Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year <table><tr><td></td><td>Held at the End of the Year</td></tr><tr><td>a Total number of conservation easements</td><td>2,237</td></tr><tr><td>b Total acreage restricted by conservation easements</td><td>2,541,735</td></tr><tr><td>c Number of conservation easements on a certified historic structure included in (a)</td><td>1</td></tr><tr><td>d Number of conservation easements included in (c) acquired after 8/17/06</td><td>1</td></tr></table>		Held at the End of the Year	a Total number of conservation easements	2,237	b Total acreage restricted by conservation easements	2,541,735	c Number of conservation easements on a certified historic structure included in (a)	1	d Number of conservation easements included in (c) acquired after 8/17/06	1
	Held at the End of the Year										
a Total number of conservation easements	2,237										
b Total acreage restricted by conservation easements	2,541,735										
c Number of conservation easements on a certified historic structure included in (a)	1										
d Number of conservation easements included in (c) acquired after 8/17/06	1										
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ 17										
4	Number of states where property subject to conservation easement is located ▶ 49										
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No										
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ 19869										
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 948,691										
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No										
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements										

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items				
b	If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items <table><tr><td>(i) Revenues included in Form 990, Part VIII, line 1</td><td>▶ \$</td></tr><tr><td>(ii) Assets included in Form 990, Part X</td><td>▶ \$</td></tr></table>	(i) Revenues included in Form 990, Part VIII, line 1	▶ \$	(ii) Assets included in Form 990, Part X	▶ \$
(i) Revenues included in Form 990, Part VIII, line 1	▶ \$				
(ii) Assets included in Form 990, Part X	▶ \$				
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items <table><tr><td>a Revenues included in Form 990, Part VIII, line 1</td><td>▶ \$</td></tr><tr><td>b Assets included in Form 990, Part X</td><td>▶ \$</td></tr></table>	a Revenues included in Form 990, Part VIII, line 1	▶ \$	b Assets included in Form 990, Part X	▶ \$
a Revenues included in Form 990, Part VIII, line 1	▶ \$				
b Assets included in Form 990, Part X	▶ \$				

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance	834,076,487	1,073,809,904		
b	Contributions	7,066,469	12,446,936		
c	Investment earnings or losses	118,021,217	-197,769,838		
d	Grants or scholarships	0	0		
e	Other expenditures for facilities and programs	70,590,518	54,410,515		
f	Administrative expenses	0	0		
g	End of year balance	888,573,655	834,076,487		

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 77 74 % %

b

Permanent endowment ▶ 22 26 % %

c

Term endowment ▶ 0 % %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

No

(ii) related organizations

3a(ii)

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	6,580,475		6,580,475
b Buildings	0	114,648,280	27,356,287	87,291,993
c Leasehold improvements	0	7,004,190	4,974,838	2,029,352
d Equipment	0	10,092,516	8,148,880	1,943,636
e Other	16,624,973	3,517,761,804	0	3,534,386,777
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				3,632,232,233

Schedule D (Form 990) 2009

Part XITotal revenue (Form 990, Part VIII, column (A), line 12)

Total expenses (Form 990, Part IX, column (A), line 25)

Excess or (deficit) for the year Subtract line 2 from line 1

Net unrealized gains (losses) on investments

Donated services and use of facilities

Investment expenses

Prior period adjustments

Other (Describe in Part XIV)

Total adjustments (net) Add lines 4 - 8

Excess or (deficit) for the year per financial statements Combine lines 3 and 9

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return

Total revenue, gains, and other support per audited financial statements

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains on investments

Donated services and use of facilities

Recoveries of prior year grants

Other (Describe in Part XIV)

Add lines 2a through 2d

Subtract line 2e from line 1

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b

Other (Describe in Part XIV)

Add lines 4a and 4b

Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25

Donated services and use of facilities

Prior year adjustments

Other losses

Other (Describe in Part XIV)

Add lines 2a through 2d

Subtract line 2e from line 1

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b

Other (Describe in Part XIV)

Add lines 4a and 4b

Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident ifier	Return Reference	Explanation
SchD_P02_S00_L03	Schedule D, Part II, Line 3	During the tax year 9 easements were transferred or sold - all to qualified organizations as defined in IRS Sec 170(h)(3) and the related regulations and all as required by and consistent with the conservation action plan for the properties Easements transferred or sold were (1) Northern Great Lakes Forest, UP (Heartwood FLG 3), (2) Altamaha (Blue Sky/Penholloway) East Coast 1, (3) Altamaha River (Blue Sky/Penholloway) East Coast 2, (4) Barton River Marsh (Lyons), (5) Picassic River (Schneer 3), (6) Kanarra Mountain (Ence), (7) Johnson & Bunker Creek (Morong), (8) St Helena Estuary (Sand Creek Farm, LLC), and (9) Big Darby Creek (Conie) During the tax year 7 easements were modified All modifications either enhanced or were neutral with respect to the conservation purposes of the easements Easements modified were (1) Millpond Plantation-Perry (Wadelee) in order to eliminate firebreaks in the natural areas and to permit harvest of all non-longleaf pine and hardwoods except in research areas, (2) Savannah River Uplands (Hammond fka Runyan) Woodside in order to increase the acreage by an additional 32.69 acres and make it subject to an original easement over a smaller tract, (3) Scott (Eagle Ridge Ranch Scott Property Baseline Report) in lieu of condemnation, fee owner deeded 2.12 acres (out of 8,562 acres under easement) to WYDOT for a culvert and road widening and TNC's easement was extinguished over this land as part of that process, (4) Cove Point (Columbia LNG Corporation) in order to allow Dominion Cove Point to perform shoreline habitat and beach restoration activities to enhance the conservation of the property, (5) Brule River (D'Autremont) in order to correct an error in the legal property description, (6) Rocky Mountain Front (Deep Creek Grazing Association Inc) in order to add an additional 40 acres to coverage under the existing easement, and (7) Chickahominy River (Rogers-Chenault Inc) modified on a 1.7 acre portion of the 94.3 acre tract in accordance with a pre-existing transmission right of way agreement During the tax year 1 easement was terminated at the request of the US Fish and Wildlife Service in conjunction with its acceptance of the property covered by the easement Easement terminated was (1) Lower CT River-Salmon River (Elm Camp Company/Johnson) fee title and easement over land jointly owned by TNC and Town of Haddam were released in conjunction with the transfer of property to USFWS as part of the Conte Wildlife Refuge
SchD_P02_S00_L05	Schedule D, Part II, Line 5	The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Opertaing Procedure, Conservation Easements and Deed Restrictions Excerpts from the procedure regarding frequency and IRS Reporting follow A Monitoring Frequency Except as provided in Section III herein, all Conservation Interests held by the Operating Unit will be monitored at least once each calendar year (annually), except that the Operating Unit Director, with appropriate Conservancy scientist input, may authorize less frequent monitoring for an individual Conservation Interest based upon a written analysis detailing the scientific and/or other justifications for such reduced frequency of monitoring In no event, however, will the required monitoring frequency for a Conservation Interest be less than once every three years B Information Gathered for IRS Reporting Purposes The IRS requires that the tax returns of non-profits include a range of information on the conservation easements it holds, or did hold at any time during the reporting tax year ("IRS-Reportable easements") These requirements include a report of total staff hours and a list of expenses associated with monitoring and enforcing those easements They also include a number of other questions, some of which are answered by required fields in the monitoring reports, and some of which are answered from Conservation Land System records Note that that the IRS does not require reporting regarding monitoring of deed restrictions Therefore monitoring of deed restrictions should not be considered to be "IRS-Reportable" 1 IRS-Reportable easements are those which the Conservancy currently holds or did hold during the current tax reporting year Since Conservancy tax reporting is on the fiscal year and easement monitoring is on the calendar year, Operating Units must consult with their Conservation Land System staffer to determine when an easement that has been transferred to another organization by the Conservancy ceases to be "IRS-Reportable" 2 Time and Expense Reporting related to easements is required by the IRS For every IRS-Reportable conservation easement all staff hours spent on "easement monitoring and enforcement" must be appropriately coded in bi-weekly time reports Further, any funds spent on related costs, including travel expenses, must also be appropriately coded in the General Ledger A dedicated sub-1 code (-8888) has been established for this purpose Each perating Unit must ensure that the budget centers utilized by members of each Monitoring Team have that sub-1 code established and available, and that it is utilized This important information must be captured so that it can be included in our annual tax filing With respect to Enforcement excerpts from the Standard Operating procedure follow The holder of a conservation easement ("Easement") or a deed restriction ("Restriction") (collectively the "Conservation Interests") has a responsibility to enforce the terms of the Conservation Interest in perpetuity The integrity of a Conservation Interest should never be compromised to avoid litigation The success the Conservancy has in defending its Conservation Interests has a profound impact on both our organizational reputation and the effectiveness of easements generally A well-articulated enforcement standard operating procedure and consistent application will help to ensure the ongoing effectiveness of the Conservancy's easement program Prompt compliance with this procedure is required to ensure that the conservation purposes and values reflected in the Easement or Restriction are not lost through the passage of time
SchD_P02_S00_L09	Schedule D, Part II, Line 9	The Nature Conservancy's reporting of conservation easements can be explained by the text of the following footnote from the audited financial statements Land and Land Interests The Conservancy records land and land interests at cost, if purchased, or at fair value at the date of acquisition, if all or part of the land was received as a donation Fair value is generally determined by appraisal These assets fall into three primary categories * Conservation lands - real property with significant ecological value These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion * Trade lands - real property with minimal ecological value These properties are sold to provide funds for The Conservancy to carry out its conservation work * Conservation easements - interests in real property comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to The Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal regulations These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor With the exception of trade lands, which are assets held for sale and are carried at the lower of cost or fair market value less costs to sell, land and land interests are reported at the original book value Upon sale or gift, the book value of the land or land interest is removed as an asset from the consolidated statement of financial position and reported as a program expense The related proceeds, if any, are reported as revenue in the consolidated statement of activities The majority of land sales and gifts relate to transfers of real property Conservation easements, by their very nature, do not generate material amounts of cash inflow annually
SchD_P05_S00_L04	Schedule D, Part V, Line 4	The Endowment includes approximately 770 individual endowment funds The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling The Conservancy to achieve its mission Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by The Conservancy and others, as well as many other activities and actions vital to the preservation of natural diversity The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions
SchD_P10_S00_L00	Schedule D, Part X	Income taxes The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code The Internal Revenue Service has classified The Conservancy as other than a private foundation The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property Effective January 1, 2007, The Conservancy adopted FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes - an Interpretation of SFAS No. 109, Accounting for Income Taxes The adoption continues to have no effect on the consolidated financial statements

Statement of Activities Outside the United States

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.**
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2009

Open to Public Inspection

Employer identification number

53-0242652

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ **Yes** ☐ **No**

2 For grant makers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States

3 Activities per Region (Use Schedule F-1 (Form 990) if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Central America and the Caribbean	8	60	Program Services	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	11,412,821
East Asia and the Pacific	11	328	Program Services	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	27,563,058
Europe (including Iceland and Greenland)	3	8	Fundraising	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	803,681
North America (including Canada and Mexico, but not the United States)	2	32	Program Services	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	6,613,519
South America	8	178	Program Services	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	25,668,092
Sub-Saharan Africa	1	4	Program Services	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	2,993,753
Totals ►	33	610			75,054,924

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ☐

Use Schedule F-1 (Form 990) if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			South America	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	4,428,022	EFT, wire transfer, check	0		
			North America (including Canada and Mexico, but not the United States)	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	2,833,922	EFT, wire transfer, check	0		
			Central America and the Caribbean	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	1,149,370	EFT, wire transfer, check	0		
			East Asia and the Pacific	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	3,151,162	EFT, wire transfer, check	0		
			Europe (including Iceland and Greenland)	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	46,000	EFT, wire transfer, check	0		
			Sub-Saharan Africa	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	440,296	EFT, wire transfer, check	0		

Complete this part to provide the information required in Part I, line 2, and any additional information.

Schedule F (Form 990) 2009

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		Hong Kong Gala (event type)	Mashomack Dinner Dance (event type)	45 (total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	2,232,690	610,910	1,590,434
	2	Less Charitable contributions	1,829,890	479,527	795,536
	3	Gross income (line 1 minus line 2)	402,800	131,383	794,898
Direct Expenses	4	Cash prizes	0	0	0
	5	Non-cash prizes	0	0	0
	6	Rent/facility costs	0	1,019	0
	7	Food and beverages	0	0	0
	8	Entertainment	0	0	0
	9	Other direct expenses	1,586,606	61,477	132,020
	10	Direct expense summary Add lines 4 through 9 in column (d)			1,781,122
	11	Net income summary Combine lines 3, column d, and line 10.			-452,041

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No
	7	Direct expense summary Add lines 2 through 5 in column (d)			
	8	Net gaming income summary Combine lines 1, column d, and line 7			

			Yes	No
9	Enter the state(s) in which the organization operates gaming activities _____			
a	Is the organization licensed to operate gaming activities in each of these states?	9a		
b	If "No," Explain _____			
10a	Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?	10a		
b	If "Yes," Explain _____			
11	Does the organization operate gaming activities with nonmembers?	11		
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?	12		

		Yes	No
13	Indicate the percentage of gaming activity operated in		
a	The organization's facility 13a		
b	An outside facility 13b		
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
Name ► _____			
Address ► _____			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	15a	
b	If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____		
c	If "Yes," enter name and address		
Name ► _____			
Address ► _____			
16	Gaming manager information		
Name ► _____			
Gaming manager compensation ► \$ _____			
Description of services provided ► _____			
<input type="checkbox"/> Director/officer <input type="checkbox"/> Employee <input type="checkbox"/> Independent contractor			
17	Mandatory distributions		
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?	17a	
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ _____		

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
NATURE CONSERVANCY

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2009

Open to Public
Inspection

Employer identification number
53-0242652

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations

261

3

Enter total number of other organizations

7

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

[illegible]

Software ID: 09000073

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ADIRONDACK RESEARCH LIBRARYPO Box 951 SCHENECTADY,NY 12301	53-0253788	501(c)(3)	6,000	0			CONSERVATION ACTIVITY
AFRICAN WILDLIFE FOUNDATION1400 16TH STREET NW SUITE 120 WASHINGTON,DC 20036	24-2393883	501(c)(3)	633,639	0			FEDERAL GRANT
ALBANY PINE BUSH PRESERVE COMMISSIO195 NEW KARNER ROAD ALBANY,NY 12205	21-8954231	501(c)(3)	483,296	0			FEDERAL GRANT
TETON REGIONAL LAND TRUSTPO BOX 247 DRIGGS,ID 83422	32-9875922	501(c)(3)	166,480	0			LAND ACQUISITION
RIO GRANDE HEADWATERS LAND TRUSTPO BOX 444 DEL NORTE,CO 81132	11-4432967	501(c)(3)	299,000	0			LAND ACQUISITION
AMERICAN CHESTNUT LAND TRUSTPO BOX 2363 PRINCE FREDERICK,MD 20678	42-8811904	501(c)(3)	60,000	0			CONSERVATION ACTIVITY
AMERICAN MUSEUM OF NATURAL HISTORYCENTER PARK WEST AT 79TH STREET NEW YORK,NY 10024	32-8954788	501(c)(3)	47,775	0			CONSERVATION ACTIVITY
APPLEGATE PARTNERSHIP INCPO BOX 899 JACKSONVILLE,FL 32751	29-0954871	501(c)(3)	8,063	0			CONSERVATION ACTIVITY
ARKANSAS NATURAL HERITAGE COMMISSION 1500 TOWER BUILDING 323 CENTER STREET LITTLE ROCK,AR 72201	12-1239543	501(c)(3)	29,483	0			FEDERAL GRANT
ATLANTIC SALMON FEDERATION MAINE COUNCIL14 MAINE STREET SUITE 308 BRUNSWICK,ME 04011	51-8955781	501(c)(3)	40,000	0			CONSERVATION ACTIVITY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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NATURAL LANDS TRUST INC1031 PALMERS MILL ROAD MEDIA, PA 19063	27-4569832	501(c)(3)	157,500	0			LAND ACQUISITION
AUDUBON CALIFORNIA376 GREENWOOD BEACH ROAD TIBURON, CA 94920	22-4599671	501(c)(3)	10,548	0			FEDERAL GRANT
AUDUBON OF FLORIDA 1101 AUDUBON WAY MAITLAND, FL 32751	10-8456091	501(c)(3)	25,000	0			CONSERVATION ACTIVITY
BLAINE COUNTY CLERK206 1ST AVENUE SOUTH HAILEY, ID 83333	53-4566901	501(c)(3)	6,500	0			CONSERVATION ACTIVITY
BLUFF LAKE NATURE CENTER9801 EAST COLFAX AVENUE SUITE 100 AURORA, CO 81082	48-0933894	501(c)(3)	38,400	0			LAND ACQUISITION
CITY OF TAUNTON15 SUMMER STREET TAUNTON, MA 02780	37-4489562	501(c)(3)	325,000	0			LAND ACQUISITION
BRANSON TRINCHERA CONSERVATION DISTRICT 3590 EAST MAIN STREET TRINIDAD, CO 81082	21-8845932	501(c)(3)	12,500	0			CONSERVATION ACTIVITY
CA LEAGUE OF CONSERVATION VOTERS 350 FRANK H OGAWA PLAZA SUITE 1100 OAKLAND, CA 94612	22-9087432	501(c)(4)	10,000	0			CONSERVATION ACTIVITY
CALIFORNIA CATTLEMEN'S ASSOCIATION1221 H STREET SACRAMENTO, CA 95814	32-8945932	501(c)(6)	5,500	0			CONSERVATION ACTIVITY
CALIFORNIA CONSERVATION ACTION FUND777 S FIGUEROA STREET SUITE 4050 LOS ANGELES, CA 90017	21-9845881	501(c)(4)	400,000	0			CONSERVATION ACTIVITY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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CALIFORNIA STATE UNIVERSITY3000 STATE UNIVERSITY DRIVE E SACRAMENTO, CA 95819	22-5689354	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
CALIFORNIANS FOR STATE PARKS AND WILDLIFE CONSERVATION 555 CAPITOL MALL SUITE 1425 SACRAMENTO, CA 95814	11-8945921	501(c)(3)	1,000,000	0			CONSERVATION ACTIVITY
CAPITOL LAND TRUST209 4TH AVENUE SUITE 1425 OLYMPIA, WA 98501	50-8945223	501(c)(3)	80,310	0			CONSERVATION ACTIVITY
AUSBAN SARGENT LAND PRESERVATION71 PLEASANT STREET NEW LONDON, NH 03257	53-4598213	501(c)(3)	65,655	0			LAND ACQUISITION
CASCADE PACIFIC RC AND D33630 MCFARLAND ROAD TANGENT, OR 97389	11-0935884	501(c)(3)	5,104	0			CONSERVATION ACTIVITY
CENTER FOR CULTURAL AND TECHNICAL INTERCHANGE BETWEEN EAST AND WEST INC2764 WOODLAWN DRIVE HONOLULU, HI 96822	10-9087321	501(c)(3)	155,000	0			CONSERVATION ACTIVITY
CHATTAHOOCHEE VALLEY LAND TRUST INCPO BOX 175 COLUMBUS, GA 31902	03-4591288	501(c)(3)	8,172	0			FEDERAL GRANT
CHIKAMING OPEN LANDS 14913 LAKESIDE ROAD LAKESIDE, MI 49116	45-8934761	501(c)(3)	13,500	0			CONSERVATION ACTIVITY
CITY OF ASHLAND UTILITY DIVISION20 EAST MAIN STREET ASHLAND, OR 97520	44-2389675	501(c)(3)	10,340	0			FEDERAL GRANT
CITY OF LINCOLN NEBRASKA PARKS AND RECREATION DEPT2740 A STREET LINCOLN, NE 68502	52-9809789	501(c)(3)	26,500	0			CONSERVATION ACTIVITY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COCONINO COUNTY COMMUNITY DEVELOPMENT2500 N FORT VALLEY ROAD BUILDING 1 FLAGSTAFF,AZ 86001	22-4539881	501(c)(3)	20,000	0			CONSERVATION ACTIVITY
COLORADO CATTLEMENS ASSOCIATION LAND TRUST8833 RALSTON ROAD ARVADO,CO 80002	21-4563778	501(c)(6)	122,500	0			LAND ACQUISITION
COLORADO ENVIRONMENTAL COALITION1536 WYNKOOP 5 C DENVER,CO 80202	51-0043899	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
COLORADO OPEN LANDS 274 UNION BOULEVARD SUITE 320 LAKEWOOD,CO 80228	32-4567332	501(c)(3)	50,000	0			LAND ACQUISITION
COMMUNITY AGRICULTURE ALLIANCEPO BOX 774134 STEAMBOAT SPRINGS,CO 80477	02-4563991	501(c)(3)	25,000	0			LAND ACQUISITION
COMMUNITY LINKS HAWAII 1003 BISHOP STREET SUITE 2605 HONOLULU,HI 96813	43-8845991	501(c)(3)	47,165	0			FEDERAL GRANT
CONNECTICUT RIVER WATERSHED COUNCIL INC 15 BANK ROW GREENFIELD,MA 01301	42-8955332	501(c)(3)	27,251	0			CONSERVATION ACTIVITY
CONSERVATION BIOLOGY INSTITUTE260 SW MADISON AVENUE SUITE 106 CORVALLIS,OR 97333	49-0045991	501(c)(3)	12,700	0			CONSERVATION ACTIVITY
CONSERVATION INTERNATIONAL2011 CRYSTAL DRIVE SUITE 500 Arlington,VA 22202	03-8878312	501(c)(3)	200,607	0			FEDERAL GRANT
CONSERVATION NORTHWEST1208 BAY STREET SUITE 201 BELLINGHAM,WA 98225	74-6062241	501(c)(3)	45,023	0			CONSERVATION ACTIVITY

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CORAL RESTORATION FOUNDATION INC112 GARDEN STREET TAVERNIER, FL 33070	91-3341890	501(c)(3)	149,649	0			FEDERAL GRANT
CREST750 COMMERCIAL ROOM 205 ASTORIA, OR 97103	01-4599321	501(c)(3)	5,121	0			CONSERVATION ACTIVITY
CT DEPT RECREATION AND NATURAL HERITAGE TRUST FUND DEPT79 ELM STREET 6TH FLOOR HARTFORD, CT 06106	54-1549667	501(c)(3)	15,000	0			LAND ACQUISITION
DANE COUNTY LAND AND WATER RESOURCES1 FEN OAK COURT ROOM 208 MADISON, WI 53718	31-4588932	501(c)(3)	160,636	0			CONSERVATION ACTIVITY
DARTMOUTH COLLEGE37 DEWEY FIELD ROAD SUITE 6015 HANOVER, NH 03755	22-2499831	501(c)(3)	24,496	0			CONSERVATION ACTIVITY
DAUPHIN ISLAND BIRD SANCTUARIES1404 CADILLAC AVENUE DAUPHIN ISLAND, AL 36528	74-0955891	501(c)(3)	121,500	0			FEDERAL GRANT
DEFENDERS OF WILDLIFE 1880 WILLAMETTE FALLS DRIVE SUITE 200 WEST LINN, OR 97045	03-9945901	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
DEKALB COUNTY SOIL AND WATER942 WEST 15TH STREET AUBURN, IN 46706	54-9932568	501(c)(3)	26,000	0			CONSERVATION ACTIVITY
DEPT OF INTERIOR USGS BOX 70934 CHARLOTTE, NC 28272	42-1235995	501(c)(3)	73,081	0			FEDERAL GRANT
DOUGLAS SOIL AND WATER CONSERVATION DISTRICT2741 W HARVARD AVE ROSEBURG, OR 97471	72-5689432	501(c)(3)	10,000	0			CONSERVATION ACTIVITY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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DOWNEAST COASTAL CONSERVANCYP O BOX 760 MACHIAS, ME 04654	44-2569832	501(c)(3)	31,000	0			CONSERVATION ACTIVITY
DOWNEAST LAKES LAND TRUST 4 WATER STREET GRAND LAKES STREAM, ME 04637	53-9056891	501(c)(3)	55,000	0			LAND ACQUISITION
DUCKS UNLIMITED INC 2525 RIVER ROAD BISMARCK, ND 58503	04-9943891	501(c)(3)	68,517	0			FEDERAL GRANT
ENVIRONMENTAL ADVOCATES 353 HAMILTON STREET ALBANY, NY 12210	32-1265897	501(c)(4)	12,000	0			CONSERVATION ACTIVITY
ENVIRONMENTAL DEFENSE FUND 44 EAST AVE SUITE 304 AUSTIN, TX 78701	22-9856002	501(c)(3)	44,870	0			CONSERVATION ACTIVITY
EUGENE WATER AND ELECTRIC BOARD 500 EAST 4TH AVENUE EUGENE, OR 97401	37-7894332	501(c)(3)	14,000	0			CONSERVATION ACTIVITY
TETON REGIONAL LAND TRUST PO BOX 247 DRIGGS, ID 83422	21-1985632	501(c)(3)	100,000	0			LAND ACQUISITION
THE CONSERVATION FUND PO BOX 1524 SUN VALLEY, ID 83353	46-3329889	501(c)(3)	133,000	0			LAND ACQUISITION
GREEN RIVER VALLEY LAND TRUST PO BOX 1580 PINEDALE, WY 82941	39-5671993	501(c)(3)	400,000	0			LAND ACQUISITION
THE LAND CONSERVANCY OF WEST MI 1345 MONROE AVENUE NW SUITE 324 GRAND RAPIDS, MI 49505	40-8931335	501(c)(3)	3,705,000	0			LAND ACQUISITION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FLORIDA FISH & WILDLIFE CONSERVATION COMMISSION FWC FWRI 100 EIGHTH AVE SE ST PETERSBURG,FL 33701	02-8978781	501(c)(3)	35,952	0			FEDERAL GRANT
FORM TOMORROW135 N KOLOB ROAD VIRTIN,UT 84060	22-9171756	501(c)(3)	50,000	0			CONSERVATION ACTIVITY
JACKSON HOLE LAND TRUSTPO BOX 2897 JACKSONVILLE,WY 82941	27-8894321	501(c)(3)	64,000	0			CONSERVATION ACTIVITY
FRENCH CREEK VALLEY CONSERVANCYPO BOX 434 MEADVILLE,PA 16335	21-5633892	501(c)(3)	25,000	0			CONSERVATION ACTIVITY
FRIENDS OF GREAT SALT LAKEPO BOX 2655 SALT LAKE CITY,UT 84110	53-9844798	501(c)(3)	5,250	0			CONSERVATION ACTIVITY
FRIENDS OF UNITY WETLANDS93 MAIN STREET UNITY,ME 03907	51-3322654	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
SKAGIT LAND TRUSTPO BOX 1017 MOUNT VERNON,WA 98273	04-3399561	501(c)(3)	200,000	0			LAND ACQUISITION
GENESEE LAND TRUST INC 500 EAST AVEENUE SUITE 200 ROCHESTER,NY 14607	22-0045991	501(c)(3)	150,000	0			LAND ACQUISITION
GREAT WORKS REGIONAL LAND TRUST610 MAIN STREET OGUNQUIT OGUNQUIT,ME 03907	32-5399542	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
GULF OF MAINE RESEARCH INSTITUTE350 COMMERCIAL STREET PORTLANE,ME 04101	22-4955321	501(c)(3)	23,688	0			CONSERVATION ACTIVITY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HAMPTON ROADS PLANNING DISTRICT COMMISSION723 WOODLAKE DRIVE CHESAPEAKE, VA 23320	27-9911398	501(c)(3)	46,133	0			FEDERAL GRANT
HEART OF THE LAKES CENTER FOR LAND CONSERVATION POLICY PO BOX 80854 LANSING, MI 48908	40-3321945	501(c)(3)	7,250	0			CONSERVATION ACTIVITY
PRICKLY PEAR LAND TRUSTPO BOX 892 HELENA, MT 59624	39-8954911	501(c)(3)	63,000	0			LAND ACQUISITION
COLUMBIANA COUNTY PARK DISTRICT130 MAPLE STREET LISBON, OH 44432	02-3354981	501(c)(3)	115,375	0			LAND ACQUISITION
STATE OF MAINE IFW41 STATE HOUSE STATION AUGUSTA, ME 04333	21-4632990	501(c)(3)	66,912	0			LAND ACQUISITION
INDIANA DEPT OF NATURAL RESOURCES LAND ACQUISITION402 W WASHINGTON STREET INDIAPOLIS, IN 46204	53-3319788	501(c)(3)	164,000	0			CONSERVATION ACTIVITY
INDIANA STATE DEPT OF AGRICULTURE101 W OHIO STREET SUITE 1200 INDIAPOLIS, IN 46204	22-4691001	501(c)(3)	126,020	0			LAND ACQUISITION
INTERSTATE COMMISSION ON THE POTOMAC RIVER51 MONROE STREET SUITE PE 08 ROCKVILLE, MD 20850	32-1299538	501(c)(3)	23,951	0			FEDERAL GRANT
INTL CONSERVATION CAUCUS FDN25786 GEORGETOWN STATION WASHINGTON, DC 20007	22-9945811	501(c)(3)	40,000	0			CONSERVATION ACTIVITY
IOWAS WATER AND LAND LEGACY505 5TH AVENUE SUITE 444 DES MOINES, IA 50309	32-9455991	501(c)(3)	175,000	0			CONSERVATION ACTIVITY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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ISLAND INSTITUTE INC 386 MAIN STREET ROCKLAND,ME 04841	01-8943887	501(c)(3)	17,000	0			CONSERVATION ACTIVITY
IUCN WORLD CONSERVATION UNION 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON,DC 20009	02-9001156	501(c)(3)	112,428	0			CONSERVATION ACTIVITY
US FISH AND WILDLIFE 1875 CENTURY BLVD ATLANTA,GA 30345	40-1398667	501(c)(3)	11,349	0			LAND ACQUISITION
JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT ROAD SUITE B MILWAUKIE,OR 97222	02-1324965	501(c)(3)	6,563	0			CONSERVATION ACTIVITY
KEEP IT GREEN20 COMMUNITY PLACE 2ND FLOOR MORRISTOWN,NJ 07960	22-1093488	501(c)(3)	25,000	0			CONSERVATION ACTIVITY
KENNEBEC ESTUARY LAND TRUST92 FRONT STREET BATH,ME 04530	27-9105839	501(c)(3)	45,000	0			CONSERVATION ACTIVITY
TOWN OF PLYMOUTH11 LINCOLN STREET PLYMOUTH,MA 02360	21-8935028	501(c)(3)	25,000	0			LAND ACQUISITION
LAKE COUNTY PARK AND RECREATION BOARD8411 E LINCOLN HIGHWAY CROWN POINT,IN 46307	53-0193857	501(c)(3)	8,000	0			LAND ACQUISITION
LAND CONSERVANCY OF WESTERN MICHIGAN1345 MONROE AVENUE NW SUITE 324 GRAND RAPIDS,MI 49505	51-9105849	501(c)(3)	500,000	0			LAND ACQUISITION
WHIDBEY CAMANO LAND TRUST765 WONN ROAD BARN C201 GREENBANK,WA 98353	04-1039482	501(c)(3)	200,000	0			LAND ACQUISITION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE TRUST FOR PUBLIC LAND1011 WESTERN AVNEUE SUITE 605 SEATTLE,WA 98104	22-0034859	501(c)(3)	150,000	0			LAND ACQUISITION
LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON,DC 20036	32-8395788	501(c)(3)	43,500	0			CONSERVATION ACTIVITY
LEGACY LAND TRUST214 S COLLEGE AVE SUITE 200 FORT COLLINS,CO 80524	22-9101944	501(c)(3)	15,000	0			LAND ACQUISITION
LEMHI REGIONAL LAND TRUSTPO BOX 871 SALMON,ID 83467	27-1019483	501(c)(3)	54,225	0			LAND ACQUISITION
LITTLE RIVER WETLANDS PROJECT INC2403 FAIROAK DRIVE FORT WAYNE,IN 46809	40-3914998	501(c)(3)	7,100	0			LAND ACQUISITION
LOMAKATSI RESTORATION PROJECT90 VAN NESS ASHLAND,OR 97520	39-1019499	501(c)(3)	70,887	0			FEDERAL GRANT
LOWER PLATTE SOUTH NATURAL RESOURCES DISTRICT3125 PORTIA STREET LINCOLN,NE 68501	02-1194033	501(c)(3)	7,000	0			FEDERAL GRANT
LOXAHATCHEE RIVER DISTRICT2500 JUPITER PARK DRIVE JUPITER,FL 33458	21-8392344	501(c)(3)	38,495	0			FEDERAL GRANT
MAINE COASTAL HABITAT FOUNDATION172 CLARK ISLAND ROAD SPRUCE HEAD,ME 04859	53-0011934	501(c)(3)	71,595	0			LAND ACQUISITION
MAINE COMMUNITY FOUNDATION245 MAINE STREET ELLSWORTH,ME 04605	22-0194322	501(c)(3)	50,000	0			LAND ACQUISITION

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MAINE NATURAL AREAS PROGRAM93 STATE HOUSE STATION AUGUSTA, ME 04333	32-1134095	501(c)(3)	25,000	0			CONSERVATION ACTIVITY
FRENCH & PICKERING CREEK CONSERVATION 511 KIMBERTON ROAD PHOENIXVILLE, PA 19460	22-0934211	501(c)(3)	625,000	0			LAND ACQUISITION
MARINE APPLIED RESEARCH & EXPLORATION1160 BRICKYARD COVE ROAD SUITE B21 RICHMOND, CA 94801	32-3920456	501(c)(3)	72,000	0			FEDERAL GRANT
MARINE DISCOVERY CENTER162 NORTH CAUSEWAY NEW SMYRNA BEACH, FL 32169	03-3924055	501(c)(3)	52,688	0			FEDERAL GRANT
MESC DAUPHIN ISLAND SEA LAB101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	02-3920456	501(c)(3)	232,772	0			FEDERAL GRANT
MICHIGAN STATE UNIVERSITY INSTITUTE OF WATER RESEARCH1405 S HARRISON ROAD SUITE 115 EAST LANSING, MI 48823	40-1039433	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
MIDDLE PENINSULA LAND TRUSTPO BOX 585 MATTHEWS, VA 23109	02-9103944	501(c)(3)	17,080	0			LAND ACQUISITION
MIDDLESEX LAND TRUST INC27 WASHINGTON ST MIDDLETOWN, CT 06457	22-3920456	501(c)(3)	13,000	0			LAND ACQUISITION
MINNESOTA DEPT OF AGRICULTURE625 ROBERT STREET N ST PAUL, MN 55155	27-1093056	501(c)(3)	29,291	0			CONSERVATION ACTIVITY
MINNESOTA ZOO FOUNDATION13000 ZOO BLVD APPLE VALLEY, MN 55124	21-9403991	501(c)(3)	45,000	0			CONSERVATION ACTIVITY

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MOTE MARINE LABORATORY1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	53-1930433	501(c)(3)	85,924	0			FEDERAL GRANT
MURRAY COUNTY BOARD ASSESSORS121 NORTH 4TH AVE CHATSWORTH,GA 30705	51-7385066	501(c)(3)	14,936	0			FEDERAL GRANT
NATIONAL CENTER FOR CONSERVATION84 FOURTH STREET ASHLAND,OR 97520	04-6839203	501(c)(3)	14,962	0			CONSERVATION ACTIVITY
NATIONAL FISH AND WILDLIFE FOUNDATION 1133 15TH STREET NW WASHINGTON,DC 20005	22-1039488	501(c)(3)	174,700	0			CONSERVATION ACTIVITY
NATIONAL PARK SERVICE 226 BROADWAY COTTONWOOD FALLS,KS 66845	32-1019488	501(c)(3)	10,000	0			LAND ACQUISITION
NATIONAL WILDLIFE FEDERATION149 STATE STREET SUITE 1 MONTPELIER,VT 05602	22-1193955	501(c)(3)	33,402	0			FEDERAL GRANT
NATURESERVE1101 WILSON BLVD Arlington,VA 22209	27-3930557	501(c)(3)	74,300	0			CONSERVATION ACTIVITY
NH DES DAM BUREAU29 HAZEN DRIVE CONCORD,NH 03302	40-1039444	501(c)(3)	56,920	0			CONSERVATION ACTIVITY
NO ON I 1033 COMMITTEE 603 STEWARD STREET SUITE 819 SEATTLE,WA 98101	39-7676882	501(c)(4)	35,000	0			CONSERVATION ACTIVITY
NORTH COAST LAND CONSERVANCYPO BOX 67 SEASIDE,OR 97138	02-3920944	501(c)(3)	67,012	0			CONSERVATION ACTIVITY

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NORTH EAST STATE FORESTERS ASSOCPO BOX 2911 CONCORD,NH 03302	21-9934886	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
VITAL GRAND FOUNDATIONBLDG T-2 MISSOULA RD MISSOULA,MT 59804	53-9193044	501(c)(3)	42,232	0			LAND ACQUISITION
NORTHCOAST REGIONAL LAND TRUSTPO BOX 398 BAYSIDE,CA 95524	22-4958659	501(c)(3)	47,115	0			FEDERAL GRANT
NORTHWEST CONNECTIONSPO BOX 1309 CONDON,MT 59826	32-8118492	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
NOVA SOUTHEASTERN UNIVERSITY INC3301 COLLEGE AVENUE FT LAUDERDALE,FL 33314	22-9588335	501(c)(3)	52,105	0			FEDERAL GRANT
OCEAN CONSERVANCY INC1300 19TH STREET NW SUITE 800 WASHINGTON,DC 20036	32-1134959	501(c)(3)	90,000	0			CONSERVATION ACTIVITY
OFFICE OF SPONSORED PROGRAMS2200 WEST MAIN STREET SUITE 300 DURHAM,NC 27705	03-8789433	501(c)(3)	50,000	0			CONSERVATION ACTIVITY
OLD DOMINION UNIVERSITY4111 MONARCH WAY NORFOLK,VA 23508	02-5859666	501(c)(3)	17,045	0			FEDERAL GRANT
STAFFORD COUNTY BOARD OF SUPERVISORS1304 VINCENT PLACE MCLEAN,VA 22101	40-9932442	501(c)(3)	1,400,000	0			LAND ACQUISITION
OREGON DEPT OF AGRICULTUREPO BOX 4395 UNIT 16 PORTLAND,OR 97208	02-5664599	501(c)(3)	7,500	0			CONSERVATION ACTIVITY

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OREGON PARKS AND NATURAL AREAS2236 SE 10TH AVE PORTLAND,OR 97214	22-3214563	501(c)(3)	25,000	0			CONSERVATION ACTIVITY
OREGONIANS FOR WATER PARKS WILDLIFE1125 SE MADISON ST SUITE 102 PORTLAND,OR 97214	27-1394050	501(c)(3)	1,000,000	0			CONSERVATION ACTIVITY
PAPIO MISSOURI RIVER 8901 S 154TH STREET OMAHA,NE 68138	21-3939499	501(c)(3)	23,213	0			FEDERAL GRANT
DELAWARE AG LANDS PRESERVATION FDN2320 S DUPONT HIGHWAY DOVER,DE 19901	53-9877345	501(c)(3)	412,403	0			LAND ACQUISITION
PARTNERSHIP OF RANGELAND TRUSTS8833 RALSTON ROAD ARVADO,CO 80002	51-2293055	501(c)(3)	40,000	0			CONSERVATION ACTIVITY
PECONIC BAYKEEPER INC 10 OLD COUNTRY ROAD QUOGUE,NY 11959	04-5534996	501(c)(3)	9,050	0			CONSERVATION ACTIVITY
PENOBSCOT EAST RESCOURCE CENTER43 SCHOOL STREET ROOM 1E STONNINTON,ME 04681	22-9383332	501(c)(3)	63,000	0			CONSERVATION ACTIVITY
PENOBSCOT INDIAN NATION12 WABANAKI INDIAN ISLAND,ME 04468	32-1599343	501(c)(3)	12,500	0			CONSERVATION ACTIVITY
PENOBSCOT RIVER RESTORATION TRUSTPO BOX 5695 AUGUSTA,ME 04332	22-8944921	501(c)(3)	899,458	0			LAND ACQUISITION
US FISH AND WILDLIFE SERVICE300 WESTGAGE CENTER HADLEY,MA 01035	27-4532998	501(c)(3)	800,000	0			LAND ACQUISITION

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PORTLAND STATE UNIVERSITYPO BOX 751 PORTLAND,OR 97207	40-3329499	501(c)(3)	22,192	0			CONSERVATION ACTIVITY
SHIRLEY HEINZ LAND TRUST444 BARKER ROAD MICHIGAN CITY,IN 46360	39-8732992	501(c)(3)	40,000	0			LAND ACQUISITION
PUGET SOUND RESTORATION FUND590 MADISON AVENUE NORTH BAINBRIDGE ISLAND,WA 98110	02-9304944	501(c)(3)	30,637	0			FEDERAL GRANT
PURDUE UNIVERSITY 23510 NETWORK PLACE CHICAGO,IL 60673	21-1200456	501(c)(3)	41,368	0			CONSERVATION ACTIVITY
RAINFOREST ALLIANCE INC665 BROADWAY SUITE 500 NEW YORK,NY 10012	53-1433889	501(c)(3)	73,106	0			CONSERVATION ACTIVITY
REGENTS OF THE UNIV OF CALIFORNIA1156 HIGH STREET SANTA CRUZ,CA 95064	22-4955328	501(c)(3)	72,717	0			CONSERVATION ACTIVITY
RESOURCE CONSERVATION DISTRICT OF SANTA CRUZ COUNTY820 BAY AVE SUITE 128 CAPITOLA,CA 95010	32-7899321	501(c)(3)	62,188	0			FEDERAL GRANT
RESOURCES LEGACY FUND 555 CAPITOL MALL SUITE 675 SACRAMENTO,CA 95814	22-4950043	501(c)(3)	196,350	0			LAND ACQUISITION
RESTORE AMERICAS ESTUARIES2020 NORTH 14TH STREET SUITE 21C ARLINGTON,VA 22201	32-9385775	501(c)(3)	20,000	0			CONSERVATION ACTIVITY
RIO GRANDE HEADWATERS LAND TRUSTPO BOX 444 DEL NORTE,CO 81132	03-9055933	501(c)(3)	220,000	0			LAND ACQUISITION

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SHEEPSCOT WELLSPRING LAND ALLIANCEPO BOX 155 FREEDOM, ME 04941	02-9953457	501(c)(3)	175,000	0			FEDERAL GRANT
SACO RIVER RECREATIONAL COUNCIL PO BOX 363 FRYEBURG, ME 04037	40-7789342	501(c)(3)	13,000	0			CONSERVATION ACTIVITY
SALEM LAND TRUSTPO BOX 2133 SALEM, CT 06420	02-9458782	501(c)(3)	10,000	0			LAND ACQUISITION
SAN FRANCISCO STATE UNIVERSITY1600 HOLLOWAY AVENUE SAN FRANCISCO, CA 94132	22-9877567	501(c)(3)	37,272	0			FEDERAL GRANT
SAN MIGUEL COUNTY OPEN SPACE AND RECREATIONPO BOX 1170 TELLURIDE, CO 81435	27-5332459	501(c)(3)	30,000	0			LAND ACQUISITION
SAND COUNTY FOUNDATION5999 MONONA DRIVE MONONA, WI 53716	21-9948577	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
SANDRA J DEBANO880 E VIEW DRIVE HERMISTON, OR 97838	53-2324995	501(c)(3)	9,840	0			FEDERAL GRANT
SANIBEL CAPTIVA CONSERVATION FOUNDATION900A TARPON BAY ROAD SANIBEL, FL 33957	51-4532995	501(c)(3)	15,360	0			FEDERAL GRANT
LAND TRUST OF SANTA CRUZ COUNTY617 WATER STREET SANTA CRUZ, CA 95060	04-3329439	501(c)(3)	200,000	0			LAND ACQUISITION
SCDNR BOWPO BOX 167 COLUMBIA, SC 29202	22-9377567	501(c)(3)	16,823	0			FEDERAL GRANT

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SKAGIT RIVER SYSTEM COOPERATIVEPO BOX 368 LA CONNER, WA 98257	32-7834995	501(c)(3)	64,498	0			FEDERAL GRANT
SOLV5193 NE ELAM YOUNG PKWY SUITE B HILLSBORO, OR 97124	22-4324955	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
SOUTHERN ILLINOIS UNIVERSITY CARBON1202 DOUGLAS DRIVE EAST CARBONDALE, IL 62901	27-9345219	501(c)(3)	23,694	0			CONSERVATION ACTIVITY
SOUTHWEST BADGER RESOURCE150 WALONA LANE LANCASTER, WI 53813	40-1332995	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
SOUTHWEST REGION PLANNING COMMISSION20 CENTRAL SQUARE 2ND FLOOR KEENE, NH 03431	39-4823433	501(c)(3)	13,500	0			FEDERAL GRANT
VIRGINIA OUTDOORS FOUNDATION101 N 14TH STREET 17TH FLOOR RICHOMOND, VA 23219	02-1329494	501(c)(3)	2,000,567	0			FEDERAL GRANT
STANFORD UNIVERSITY 651 SIERRA STREET STANFORD, CA 94305	21-7839433	501(c)(3)	144,572	0			CONSERVATION ACTIVITY
STATE OF ALASKA DEPARTMENT OF TRANSPORTATION AND PUBLIC FACILITIESPO BOX 112500 JUNEAU, AK 99811	53-9934511	501(c)(3)	57,755	0			FEDERAL GRANT
STATE OF WASHINGTON DEPT OF FISH AND WILDLIFE600 CAPITOL WAY NORTH OLYMPIA, WA 98501	22-9985788	501(c)(3)	243,371	0			FEDERAL GRANT
STEBEN COUNTY DRAINAGE BOARD317 S WAYNE STREET SUITE 3K ANGOLA, IN 46703	32-4434933	501(c)(3)	82,981	0			CONSERVATION ACTIVITY

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STOCKHOLM ENVIRONMENTAL INSTITUTE11 CURTIS AVENUE SOMERVILLE, MA 02144	22-7784511	501(c)(3)	21,553	0			FEDERAL GRANT
TAMARISK COALITIONPO BOX 1907 GRAND JUNCTION, CO 81502	32-3342933	501(c)(3)	44,187	0			LAND ACQUISITION
TETON COUNTY DEVELOPMENT CORPPO BOX 1188 CHOTEAU, MT 59422	03-8940021	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
TETON REGIONAL LAND TRUSTPO BOX 247 DRIGGS, ID 83422	02-3321766	501(c)(3)	11,270	0			CONSERVATION ACTIVITY
TEXAS A AND M UNIV KINGSVILLEPO BOX 104 KINGSVILLE, TX 78363	40-3234955	501(c)(3)	7,679	0			FEDERAL GRANT
THE CONSERVATION CAMPAIGN116 NEW MONTGOMERY ST 4TH FLOOR SAN FRANCISCO, CA 94105	02-3324956	501(c)(3)	36,000	0			CONSERVATION ACTIVITY
THE CONSERVATION FUND 1655 N FORT MEYER DRIVE SUITE 1300 ARLINGTON, VA 22209	22-3304599	501(c)(3)	986,125	0			CONSERVATION ACTIVITY
THE DAVID AND LUCILLE PACKARD FOUND300 SECOND STREET LOS ALTOS, CA 94022	27-3944833	501(c)(3)	1,500,000	0			CONSERVATION ACTIVITY
THE JANE GOODALL INSTITUTE4245 N Fairfax Drive Arlington, VA 22203	21-3433955	501(c)(3)	76,455	0			FEDERAL GRANT
THE KANSAS PARK TRUST INC2480 KS HWY 177 STRONG CITY, KS 66869	53-0242652	501(c)(3)	106,000	0			LAND ACQUISITION

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THE LAND CONSERVANCY OF WESTERN MICHIGAN1345 MONROE AVE NW SUITE 324 GRAND RAPIDS,MI 49505	51-0493432	501(c)(3)	155,000	0			LAND ACQUISITION
THE OHIO STATE UNIVERSITY19TO KENNY ROAD COLUMBUS,OH 43210	04-0394855	501(c)(3)	30,000	0			CONSERVATION ACTIVITY
THE PENNSYLVANIA STATE UNIVERSITY227 W BEAVER AVE SUITE 401 STATE COLLEGE,PA 16801	32-3940043	501(c)(3)	28,000	0			FEDERAL GRANT
THE PEW CHARITABLE TRUSTS2005 MARKET STREET SUITE 170C PHILADELPHIA,PA 19103	32-9495881	501(c)(3)	75,000	0			CONSERVATION ACTIVITY
THE TRUST FOR PUBLIC LAND1011 WESTERN AVNEUE SEATTLE,WA 98104	22-3345988	501(c)(3)	19,091	0			CONSERVATION ACTIVITY
THE UNIVERSITY OF MAINE 5710 NORMAN SMITH HALL ORONO,ME 04469	27-2929334	501(c)(3)	7,000	0			CONSERVATION ACTIVITY
THE VITAL GROUND FOUNDATIONT2 MISSOULA ROAD MISSOULA,MT 59804	40-1134399	501(c)(3)	14,817	0			CONSERVATION ACTIVITY
THIRD SECTOR NEW ENGLAND INC89 SOUTH STREET SUITE 700 BOSTON,MA 02111	39-0934858	501(c)(3)	9,000	0			CONSERVATION ACTIVITY
THOMAS JEFFERSON SOIL AND WATER CONSERVATION DISTRICT 706 FOREST STREET SUITE G CHARLOTTESVILLE,VA 22903	02-3039444	501(c)(3)	27,500	0			LAND ACQUISITION
THREE RIVERS LAND CONSERVANCYPO BOX 1116 LAKE OSWEGO,OR 97035	21-9393955	501(c)(3)	14,160	0			CONSERVATION ACTIVITY

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THUNDER BASIN GRASSLANDS PRAIRIE 1031 STEINLE ROAD DOUGLAS,WY 82633	53-1343288	501(c)(3)	20,000	0			LAND ACQUISITION
US DEPT OF THE INTERIOR BUREAU OF LAND MANAGEMENT12661 E BROADWAY TUSCON,AZ 85748	22-7586933	501(c)(3)	1,118,579	0			FEDERAL GRANT
TOWN OF BARNSTABLE367 MAIN STREET HYANNIS,MA 02601	32-3943994	501(c)(3)	10,000	0			LAND ACQUISITION
TOWN OF BROOKHAVEN ONE INDEPENDENCE HILL FARMINGVILLE,NY 11738	22-1343995	501(c)(3)	50,000	0			LAND ACQUISITION
TOWN OF EAST HAMPTON 159 PANTIGO ROAD EAST HAMPTON,NY 11937	32-0034995	501(c)(3)	402,200	0			LAND ACQUISITION
TOWN OF SOUTH KINGSTOWN180 HIGH STREET WAKEFIELD,RI 02879	03-1343022	501(c)(3)	100,000	0			LAND ACQUISITION
TREASURER STATE OF MAINE35 STATE HOUSE STATION AUGUSTA,ME 04333	02-3939532	501(c)(3)	51,000	0			CONSERVATION ACTIVITY
TREASURY OF THE UNITED STATES ERDC3909 HALLS FERRY ROAD VICKSBURG,MS 39180	40-9878566	501(c)(3)	18,772	0			LAND ACQUISITION
TRI ISLE RESOURCE CONSERVATION AND DEVELOPMENT COUNCIL 77 HOOKELE STREET SUITE 202 KAHULUI,HI 96732	02-9876822	501(c)(3)	245,350	0			FEDERAL GRANT
TROUT UNLIMITED1300 N 17TH STREET SUITE 50C Arlington,VA 22209	22-7867784	501(c)(3)	66,770	0			FEDERAL GRANT

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TRUST FOR PUBLIC LAND 1101 WESTERN AVENUE SUITE 605 SEATTLE, WA 98104	27-4939432	501(c)(3)	16,644	0			CONSERVATION ACTIVITY
TWO COUNTRIES ONE FORESTPO BOX 421 WARNER, NH 03278	21-1134053	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
US GEOLOGICAL SURVEY 190 E CENTER STREET KANAB, UT 84741	53-5768699	501(c)(3)	20,000	0			CONSERVATION ACTIVITY
UNION OF CONCERNED SCIENTISTS2 BATTLE SQUARE CAMBRIDGE, MA 02238	51-2038477	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
UNITED NATIONS FOUNDATION1800 MASSACHUSETTS AVE NW SUITE 400 WASHINGTON, DC 20036	04-1039583	501(c)(3)	50,000	0			FEDERAL GRANT
UNIVERSITY OF FLORIDA FOUNDATION2012 W UNIVERSITY GAINESVILLE, FL 32603	32-9204993	501(c)(3)	22,000	0			LAND ACQUISITION
UNIVERSITY OF ALASKAPO BOX 141628 AHCNORAGE, AK 99514	32-3758394	501(c)(3)	82,913	0			FEDERAL GRANT
UNIVERSITY OF CALIFORNIA DAVISPO BOX 989062 WEST SACRAMENTO, CA 94720	22-8977866	501(c)(3)	50,000	0			CONSERVATION ACTIVITY
UNIVERSITY OF CALIFORNIA BERKELEY 2195 HEARST AVE ROOM 130 BERKELEY, CA 94105	27-1039483	501(c)(3)	65,180	0			CONSERVATION ACTIVITY
UNIVERSITY OF CENTRAL FLORIDA12424 RESEARCH PARKWAY SUITE 300 ORLANDO, FL 32826	40-3930456	501(c)(3)	8,488	0			FEDERAL GRANT

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UNIVERSITY OF COLORADOSPONSORED PROGRAMS ACCTG DEPT 220 DENVER,CO 80291	39-4939322	501(c)(3)	16,609	0			CONSERVATION ACTIVITY
UNIVERSITY OF CONNECTICUT1376 STORRS ROAD UNIT 4087 STORRS,CT 06269	02-9897332	501(c)(3)	35,180	0			CONSERVATION ACTIVITY
UNIVERSITY OF HAWAII 2530 DOLE STREET HONOLULU,HI 96822	21-5699323	501(c)(3)	21,082	0			CONSERVATION ACTIVITY
UNIVERSITY OF MAINE 5710 NORMAN SMITH HALL ORONO,ME 04469	53-9302944	501(c)(3)	11,000	0			CONSERVATION ACTIVITY
UNIVERSITY OF MARYLAND OFFICE OF STUDENT ACCOUNTS ROOM 1160 PRINCESS ANNE,MD 21853	56-2323944	501(c)(3)	16,810	0			FEDERAL GRANT
UNIVERSITY OF MASSACHUSETTS140 HICKS WAY AMHERST,MA 01003	18-4393055	501(c)(3)	225,141	0			CONSERVATION ACTIVITY
UNIVERSITY OF MIAMI ROSENTIEL SCHOOL OF MARINE AND ATMOSPHERIC SCIENCE 4600 RICKENBACKER CAUSEWAY MIAMI,FL 33149	23-3039555	501(c)(3)	53,328	0			FEDERAL GRANT
UNIVERSITY OF MINNESOTA10T PLEASANT ST SE MINEAOPOLIS,MN 55455	32-3839222	501(c)(3)	15,000	0			CONSERVATION ACTIVITY
UNIVERSITY OF SOUTH ALABAMAGRANTS AND CONTRACTS AD 362 MOBILE,AL 36688	03-2259398	501(c)(3)	21,833	0			FEDERAL GRANT
UNIVERSITY OF SOUTH CAROLINAFINANCIAL SERVICES ACCOUNTS RECEIVABLE COLUMBIA,SC 29208	02-8977564	501(c)(3)	11,347	0			CONSERVATION ACTIVITY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF SOUTHERN MISSISSIPPI 118 COLLEGE DRIVE SUITE 5174 HATTISBURG,MS 39406	40-3930222	501(c)(3)	8,000	0			FEDERAL GRANT
UNIVERSITY OF WASHINGTON12455 COLLECTIONS DRIVE CHICAGO,IL 60693	02-3039499	501(c)(3)	78,758	0			FEDERAL GRANT
UNIVERSITY OF WISCONSIN403 LRC USWP STEVENS POINT,WI 54481	22-3939044	501(c)(3)	57,455	0			CONSERVATION ACTIVITY
URI FOUNDATION79 UPPER COLLEGE ROAD KINGSTON,RI 02881	27-3956033	501(c)(3)	27,300	0			CONSERVATION ACTIVITY
US ARMY CORPS OF ENGINEERS5722 INTEGRITY DRIVE MILLINGTON,TN 38054	21-5694421	501(c)(3)	12,500	0			CONSERVATION ACTIVITY
USDA FOREST SERVICEPO BOX 301550 LOS ANGELES,CA 90030	53-3922459	501(c)(3)	121,884	0			CONSERVATION ACTIVITY
USGS3020 STATE UNIVERSITY DRIVE SACRAMENTO,CA 95819	51-3049533	501(c)(3)	74,168	0			CONSERVATION ACTIVITY
UTAH INTERFAITH POWER AND LIGHT8 EAST BROADWAY SUITE 410 SALT LAKE CITY,UT 84111	04-3929433	501(c)(3)	10,000	0			CHARITABLE CONTRIBUTION
VERMONT CENTER FOR ECOSTUDIESPO BOX 420 NORWICH,VT 05055	32-5939053	501(c)(3)	13,002	0			FEDERAL GRANT
VERMONT DEPT OF FISH & WILDLIFE NONGAME AND NATURAL HERITAGE PRG103 S MAIN STREET WATERBURY,VT 05671	22-2049567	501(c)(3)	9,000	0			CONSERVATION ACTIVITY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
VERMONT LAND TRUST8 BAILEY AVENUE MONTPELIER,VT 05602	27-3039458	501(c)(3)	49,324	0			FEDERAL GRANT
VILLAGE OF CORRALES 4324 CORRALES ROAD CORRALES,NM 87048	27-3324956	501(c)(3)	49,530	0			CONSERVATION ACTIVITY
VIRGINIA INSTITUTE OF MARINE SCIENCEPO BOX 1346 GLOUCESTER POINT,VA 23062	40-3092432	501(c)(3)	153,101	0			FEDERAL GRANT
VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS,VA 23607	29-3950644	501(c)(3)	219,810	0			FEDERAL GRANT
WALLOWA LAND TRUSTPO BOX A JOSEPH,OR 97846	02-3324359	501(c)(3)	51,767	0			LAND ACQUISITION
WALLOWA RESOURCES200 W NORTH STREET ENTERPRISE,OR 97828	21-2039452	501(c)(3)	80,000	0			CONSERVATION ACTIVITY
WASHAKIE COUNTY CONSERVATION DISTRICT 208 SHILOH ROAD WORLAND,WY 82401	53-0034219	501(c)(3)	20,000	0			LAND ACQUISITION
WASHINGTON DEPT OF NATURAL RESOURCESPO BOX 47041 OLYMPIA,WA 98504	52-3945055	501(c)(3)	39,283	0			FEDERAL GRANT
WASHINGTON STATE UNIVERSITYPO BOX 641027 PULLMAN,WA 99164	18-4933402	501(c)(3)	95,347	0			CONSERVATION ACTIVITY
WASHINGTON WILDLIFE & RECREATION FO1402 THIRD AVENUE SUITE 507 SEATTLE,WA 98101	23-3039461	501(c)(3)	59,750	0			CONSERVATION ACTIVITY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WATERSHED RESTORATION AND TRAINING CENTERPO BOX 356 HAYFORK,CA 96041	32-1039432	501(c)(3)	26,800	0			FEDERAL GRANT
WELLS ESTUARINE RESEARCH RESERVE342 LAUDHOLM FARM ROAD WELLS,ME 04090	03-9684578	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
WESTCHESTER LAND TRUST11 BABBITT ROAD BEDFORD HILLS,NY 10507	02-1343022	501(c)(3)	10,000	0			LAND ACQUISITION
WESTERN ENVIRONMENTAL LAW CENTER1216 LINCOLN STREET EUGENE,OR 97401	40-3920456	501(c)(3)	10,000	0			CONSERVATION ACTIVITY
WESTERN GOVERNORS ASSOCIATION1600 BROADWAY SUITE 1700 DENVER,CO 80202	02-5738492	501(c)(4)	48,000	0			CONSERVATION ACTIVITY
WESTERN PENNSYLVANIA CONSERVANCY800 WATERFRONT DRIVE PITTSBURGH,PA 15222	22-3945829	501(c)(3)	72,493	0			LAND ACQUISITION
WESTERN RIVERS CONSERVANCY71 SW OAK STREET PORTLAND,OR 97204	27-3403942	501(c)(3)	75,000	0			LAND ACQUISITION
WESTERN VIRGINIA LAND TRUST722 FIRST STREET SW SUITE L ROANOKE,VA 24016	21-8944329	501(c)(3)	10,000	0			LAND ACQUISITION
WILDLIFE CONSERVATION SOCIETY2300 SOUTHERN BLVD BRONX,NY 10460	53-2934056	501(c)(3)	28,263	0			FEDERAL GRANT
WORLD RESOURCES INSTITUTE10 G STREET NE SUITE 800 WASHINGTON,DC 20002	51-8945377	501(c)(3)	21,665	0			FEDERAL GRANT

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WORLD WILDLIFE FUND INC1250 24TH STREET NW WASHINGTON,DC 20037	04-2044932	501(c)(3)	821,426	0			CONSERVATION ACTIVITY
WYOMING GAME AND FISH COMMISSION5400 BISHOP BLVD CHEYENNE,WY 82006	32-5968922	501(c)(3)	67,000	0			LAND ACQUISITION
WYOMING WILDLIFE AND NATURAL RESOURCE TRUST500 FREDMONT STREET RIVERTON,WY 82006	22-3039425	501(c)(3)	125,000	0			LAND ACQUISITION
YORK LAND TRUSTPO BOX 1241 YORK HARBOR,ME 03911	27-5968293	501(c)(3)	10,500	0			CONSERVATION ACTIVITY
YORK PARKS AND RECREATION DEPARTMENT186 YORK STREET YORK,ME 03909	45-3304055	501(c)(3)	8,000	0			CONSERVATION ACTIVITY
STAMFORD LAND CONSERVATION TRUSTPO BOX 3247 STAMFORD,CT 06420	40-3959677	501(c)(3)	100,000	0			LAND ACQUISITION
SHASTA VALLEY RESOURCE215 EXECUTIVE COURT EUREKA,CA 96027	29-3934955	501(c)(3)	110,000	0			LAND ACQUISITION
SISKIYOU RESOURCE CONSERVATIONPO BOX 268 ETNA,CA 96027	02-8693944	501(c)(3)	110,000	0			LAND ACQUISITION
AUSBON SARGENT LAND PRESERVATION71 PLEASANT STREET NEW LONDON,NH 03278	21-9876899	501(c)(3)	214,000	0			LAND ACQUISITION
ORANGE COUNTY PARKS DEPARTMENT333 W SANTA ANA BLVD SANTA ANA,CA 96027	53-2348299	501(c)(3)	2,000,000	0			LAND ACQUISITION

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HOPE ASSOCIATES822 HALLOWELL DRIVE HUNGINGDON VALLEY, PA 15222	52-7765673	501(c)(3)	225,000	0			LAND ACQUISITION
CITY OF SAN LUIS OBISPO 990 PALM STREET SAN LUIS OBISPO, CA 96027	18-4939223	501(c)(3)	100,000	0			LAND ACQUISITION
APPALACHIAN MOUNTAIN CLUB5 JOY STREET BOSTON, MA 02601	23-7865764	501(c)(3)	2,500,000	0			LAND ACQUISITION
NOAA1401 CONSTITUTION AVE NW ROOM 512B WASHINGTON, DC 20005	32-3849577	501(c)(3)	12,500	0			LAND ACQUISITION
NRCS NATURAL RESOURCES CONSERVATION SCIENCEPO BOX 2890 WASHINGTON, DC 20005	03-2323496	501(c)(3)	116,705	0			FEDERAL GRANT
MAHOOSIC LAND TRUST PO BOX 981 BETHEL, ME 04217	02-3959326	501(c)(3)	110,000	0			LAND ACQUISITION
VERMONT FISH AND WILDLIFE DEPT103 S MAINE STREET WATERBURY, VT 05671	40-9849351	501(c)(3)	15,000	0			LAND ACQUISITION
CONNECTICUT FARMLAND TRUST77 BUCKINGHAM STREET HARTFORD, CT 06106	02-3424096	501(c)(3)	335,181	0			LAND ACQUISITION

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2009

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	<div><div><input type="checkbox"/> First-class or charter travel</div><div><input checked="" type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	<div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input checked="" type="checkbox"/> Written employment contract</div><div><input checked="" type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	Yes
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a	The organization?	5a	No
b	Any related organization?	5b	No
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	No
b	Any related organization?	6b	No
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

[illegible]

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Ident if ier	Ret urn Reference	Explanation
SchJ_P01_S00_L01a	Schedule J, Part I, Line 1a	In connection with their employment related relocations from their previous homes, Mr. Tercek and Ms. Girvin-Argon received temporary housing allowances in order to defray the costs of maintaining duplicate homes during their transitions to the Washington, DC metro area. The allowances were treated as taxable income and are included in the amounts reported on Part VII and Schedule J.
SchJ_P01_S00_L03	Schedule J, Part I, Line 3	The President and Chief Executive Officer's compensation is reviewed annually by the Board of Directors. In order to establish the reasonableness of his overall compensation, the Nature Conservancy engages an independent compensation consultant who utilizes Forms 990 from other organizations, as well as, compensation surveys and studies.
SchJ_P01_S00_L04	Schedule J, Part I, Line 4	In connection with her separation from the Nature Conservancy, Rebecca Patton received severance in the amount of \$150,000. She also received a distribution of an amount previously deferred under a supplemental nonqualified retirement plan in the amount of \$20,727. All payments have been included in the amounts reported in Part VII and Schedule J.

Software ID: 09000073
Software Version: v1.00
EIN: 53-0242652
Name: NATURE CONSERVANCY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
	(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
Stephen C Howell	(i) 299,775 (ii) 0	0 0	40,106 0	19,649 0	12,030 0	371,560 0	0 0
Mark R Tercek	(i) 458,016 (ii) 0	4,154 0	20,462 0	0 0	11,361 0	493,993 0	0 0
Rebecca L Patton	(i) 137,508 (ii) 0	0 0	206,764 0	13,064 0	2,245 0	359,581 0	0
Philip Tabas	(i) 241,628 (ii) 0	0 0	26,195 0	14,870 0	4,475 0	287,168 0	0 0
Bruce Runnels	(i) 181,106 (ii) 0	0 0	25,131 0	13,637 0	4,453 0	224,327 0	0 0
Karen Berky	(i) 180,172 (ii) 0	0 0	23,259 0	14,784 0	641 0	218,856 0	0 0
Robert Bendick	(i) 174,335 (ii) 0	10,000 0	14,802 0	12,027 0	7,352 0	218,516 0	0 0
Michael Andrews	(i) 158,659 (ii) 0	0 0	22,807 0	14,538 0	7,847 0	203,851 0	0 0
Craig Neyman	(i) 204,481 (ii) 0	0 0	34,100 0	16,500 0	12,005 0	267,086 0	0 0
Amy Golden	(i) 199,480 (ii) 0	45,000 0	17,537 0	15,700 0	4,767 0	282,484 0	0 0
William Ginn	(i) 279,539 (ii) 0	0 0	41,879 0	19,497 0	7,394 0	348,309 0	0 0
Robert McKim	(i) 188,630 (ii) 0	0 0	22,912 0	17,251 0	11,996 0	240,789 0	0 0
John Cook	(i) 195,027 (ii) 0	0 0	22,817 0	17,323 0	7,361 0	242,528 0	0 0
Michael Sweeney	(i) 197,513 (ii) 0	0 0	18,856 0	13,285 0	4,457 0	234,111 0	0 0
Rebecca Girvin-Argon	(i) 184,338 (ii) 0	21,410 0	78,053 0	18,483 0	11,853 0	314,137 0	0 0
Brian McPeek	(i) 223,744 (ii) 0	0 0	17,382 0	16,500 0	12,008 0	269,634 0	0 0
Katherine Skinner	(i) 120,920 (ii) 0	16,041 0	17,050 0	12,536 0	4,431 0	170,978 0	0 0
JeanLouis B Ecochard	(i) 254,665 (ii) 0	0 0	34,338 0	16,500 0	7,385 0	312,888 0	0 0
Joseph J Keenan	(i) 212,724 (ii) 0	0 0	206,668 0	11,630 0	20,241 0	451,263 0	0 0
David M Cleary	(i) 181,405 (ii) 0	0 0	201,326 0	7,340 0	20,416 0	410,487 0	0 0
William Ulfelder	(i) 207,245 (ii) 0	42,600 0	106,092 0	16,350 0	14,204 0	386,491 0	0 0
Elizabeth D Ward	(i) 144,184 (ii) 0	13,077 0	17,243 0	13,256 0	11,311 0	199,071 0	0 0
Xingsheng Zhang	(i) 251,602 (ii) 0	0 0	0 0	0 0	505 0	252,107 0	0 0

Schedule K (Form 990)	<div>Supplemental Information on Tax Exempt Bonds</div> <div>▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ▶ Attach to Form 990. ▶ See separate instructions.</div>	OMB No 1545-0047
		2009
		Open to Public Inspection

Department of the Treasury Internal Revenue Service	Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I

Bond Issues

(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	(f) Description of Purpose	(g) Defeased		(h) On Behalf of Issuer	
						Yes	No	Yes	No
A Colorado Educational and Cultural Facilities Authority	84-0896727	19645RFLO	05-08-2008	102,400,000	Convert Series 2003A-1TE and A-2TE		X		X

Part II

Proceeds

	A	B	C	D	E
1 Total proceeds of issue	102,400,000				
2 Gross proceeds in reserve funds	0				
3 Proceeds in refunding or defeasance escrows	0				
4 Other unspent proceeds	0				
5 Issuance costs from proceeds	473,753				
6 Working capital expenditures from proceeds	0				
7 Capital expenditures from proceeds	101,926,247				
8 Year of substantial completion	2008				
	YesNo	YesNo	YesNo	YesNo	YesNo
9 Were the bonds issued as part of a current refunding issue?	X				
10 Were the bonds issued as part of an advance refunding issue?		X			
11 Has the final allocation of proceeds been made?	X				
12 Does the organization maintain adequate books and records to support the final allocation of proceeds?	X				

Part III

Private Business Use

	A	B	C	D	E
	YesNo	YesNo	YesNo	YesNo	YesNo
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X			
2 Are there any lease arrangements with respect to the financed property which may result in private business use?		X			

Part III

Private Business Use (Continued)

		A		B		C		D		E	
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts with respect to the financed property which may result in private business use?		X								
3b	Are there any research agreements with respect to the financed property which may result in private business use?		X								
3c	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?	X									
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government		0 %								
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government		0 %								
6	Total of lines 4 and 5		0 %								
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	X									

Part IV

Arbitrage

		A		B		C		D		E	
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		X								
2	Is the bond issue a variable rate issue?	X									
3a	Has the organization or the governmental issuer identified a hedge with respect to the bond issue on its books and records?	X									
b	Name of provider			Morgan Stanley							
c	Term of hedge			2033							
4a	Were gross proceeds invested in a GIC?		X								
b	Name of provider										
c	Term of GIC										
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?										
5	Were any gross proceeds invested beyond an available temporary period?		X								
6	Did the bond issue qualify for an exception to rebate?		X								

SCHEDULE M
(Form 990)

NonCash Contributions

OMB No 1545-0047

2009

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Part I

Types of Property

	(a) Check if applicable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g	(d) Method of determining revenues
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods	X		2,079,524	Comp Sales
6 Cars and other vehicles	X	12	42,100	Comp Sales
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	977	30,276,492	Avg Sales Price
10 Securities—Closely held stock	X	8	3,320,156	Appraised Value
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other	X	128	138,135,558	Appraised Value
15 Real estate—Residential	X	17	4,089,372	Appraised Value
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
Computer				
25 Other ► (Software/Hardware)	X	12	1,806,482	Comparable Sales
26 Other ► ()				
27 Other ► ()				
28 Other ► ()				
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement			29	151
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?				Yes No
b If "Yes," describe the arrangement in Part II				
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?				Yes
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?				No
b If "Yes," describe in Part II				
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II				

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE O
(Form 990)

Supplemental Information to Form 990

OMB No 1545-0047

2009

Open to Public Inspection

Name of the organization
NATURE CONSERVANCY

Employer identification number
53-0242652

Identifier	Return Reference	Explanation
F990_P03_S00_L04a	Form 990, Part III, Line 4a	Background information on The Nature Conservancy Our Mission The mission of The Nature Conservancy is to preserve the plants, animals and natural communities that represent the diversity of life on Earth by protecting the lands and waters they need to survive Why We're Successful we work to conserve the Earth's ecologically important lands and waters in local places across all 50 U S states and in more than 30 other countries around the world, we develop, analyze and use the best available science to prioritize our global conservation work and to ensure we implement the right strategies in the right places, we achieve tangible, lasting and measurable conservation results at scales that matter and in ways that will endure, we create innovative conservation solutions that benefit nature and enhance the well-being of people who depend on vital natural resources for their lives and livelihoods, we use our creativity, diplomacy, global reach and proven experience to tackle some of the world's most complex conservation challenges, we work respectfully and collaboratively with all sectors of society to achieve meaningful conservation results, and by showing that tangible, large-scale conservation results can be delivered, we provide hope that the Earth's special places can be restored and preserved for future generations Accountability The Nature Conservancy is highly rated by charity watchdog organizations the Nature Conservancy meets all of the Better Business Bureau (BBB) Wise Giving Alliance Standards for Charity Accountability, The American Institute of Philanthropy has awarded The Nature Conservancy a "Top-rated Charity" rating, the Nature Conservancy earned a three-star rating from Charity Navigator, indicating the organization "exceeds industry standards and outperforms most charities in its cause", and the Nature Conservancy rated as the most trusted organization among 13 leading non-profit organizations, think tanks and associations in a poll by Harris InteractiveÂ®, as reported by The Chronicle of Philanthropy Values Integrity Beyond Reproach We will meet the highest ethical and professional standards in all of our organizational endeavors and, in doing so, we hold ourselves accountable to our mission and to the public, Respect for People, Communities, and Cultures Enduring conservation success depends on the active involvement of people and partners whose lives and livelihoods are linked to the natural systems we seek to conserve We respect the needs, values and traditions of local communities and cultures, and we forge relationships based on mutual benefit and trust, Commitment to Diversity We recognize that biological diversity conservation is best advanced by the leadership and contributions of men and women of diverse backgrounds, beliefs and cultures We will recruit and mentor staff to create an inclusive organization that reflects our global character, One Conservancy Our strength and vitality lie in being one organization working together in local places and across borders to achieve our global mission We value the collective and collaborative efforts that are so essential to our success, and Tangible, Lasting Results Our mission of preserving biological diversity guides everything we do We use the best available science, a creative spirit, and a non-confrontational approach to craft innovative solutions to complex conservation problems at scales that matter and in ways that will endure
F990_P06_S0B_L11	Form 990, Part VI, Section B, Line 11	Review Process for Form 990 The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Nature Conservancy's Director of Tax services The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information), and members of Senior Management As outlined in its charter, the Audit Committee then reviews any issues or judgments relating to disclosures in the Conservancy's Forms 990 Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS

Identifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	The Nature Conservancy's monitoring and enforcement of its compliance policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows a conflict of interest exists when an individual who is responsible for acting in the best interests of The Nature Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of The Nature Conservancy The term "conflict of interest" includes actual conflicts of interest potential conflicts of interest (situations that could become an actual conflict in the future based upon foreseeable events or the passage of time), and perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of a conflict of interest) Guiding principles All Conservancy staff, Board Members and Trustees are responsible for identifying conflicts of interest, and disclosing them to the appropriate Conservancy manager or attorney Conservancy employees must determine whether the conflict can or should be avoided to protect the best interests of the Conservancy If it is not reasonably possible to avoid a particular conflict of interest or it is not in the Conservancy's best interest to avoid it, all staff, Board members and Trustees are responsible for fashioning appropriate strategies to mitigate and manage the potential adverse consequences of the conflict of interest, and obtaining approval as described in this Standard Operating Procedure before proceeding with the affected activity Identifying Conflicts of Interest Before engaging in any activity on behalf of the Conservancy, Conservancy staff, Board Members and Trustees must identify and disclose any situations that could give rise to a conflict of interest or the appearance of a conflict The Disclosure Form should be completed as early as possible by parties with whom the Conservancy plans to enter into a transaction The Disclosure Form is not the only way that the Conservancy may become aware of a conflict Thus, even if the Disclosure Form does not reveal a conflict, but you are aware of one, you must proceed in accordance with this SOP Conflicts of interest are not always clear-cut and easy to define They require case by case analysis The Conservancy is concerned with the disclosure and management of conflicts of interests involving "covered persons " However, not all activities or transactions with a covered person generate conflicts of interest Conversely, a particular factual situation may generate a conflict of interest even when no covered person is involved Early consultation with a senior manager or Conservancy attorney can assist in analyzing the conflict of interest and strategies for avoidance or mitigation This SOP sets forth specific guidance for some areas of potential conflicts (see Types of Conflicts below) These are only examples, and it is the responsibility of each individual to be sensitive to any situation that creates or appears to create a conflict of interest Reporting, Review and Approval Process If a conflict is identified, the Conservancy staff member who is responsible for initiating and/or overseeing the proposed activity must report the conflict to his or her supervisor and the appropriate Conservancy attorney Before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section While a request for approval of a proposed course of action is pending or being considered, the individual involved in the conflict must refrain from participating in the activity and/or withdraw from any discussion of or decision on the matter 1 Conflicts Committee Review The Conflicts Committee reviews and makes determinations about all conflicts of interest involving the Conservancy All conflicts of interests reviewed by the Conflicts Committee involving a Substantial Contributor shall be reported by the General Counsel or the Chief Compliance Officer to the Audit Committee of the Board of Directors, disclosing the nature of the conflict, parties involved, and the disposition of the conflict by the Conflicts Committee 2 Review by Audit Committee All conflicts of interest involving a member of the Board of Directors, a Director's family members, and a Director's Controlled Entities shall be submitted to the Audit Committee of the Board of Directors for review and disposition Referral to the Audit Committee is made by the General Counsel on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee 3 Guiding Principles In evaluating conflict situations in order to determine an appropriate course of action, the Conservancy will be guided by the following criteria and considerations Availability of other alternatives that would avoid the conflict of interest, Compliance with the letter and the spirit of all applicable laws relevant to all parties to the transaction, Compliance with Conservancy Policies and Standard Operating Procedures, Adherence to the Conservancy's values, such as "Integrity Beyond Reproach," Avoidance of private benefit and inurement, Transparency, Conservation benefits likely to be achieved, Consequences to the Conservancy from declining to participate, Financial or other benefits to the Conservancy, Financial or other benefits to the other party, Nature and extent of risk to the Conservancy's reputation, and Ability to mitigate reputational risks 4 Forms Responsibility for Recommended Action Employees are required to complete and submit the Request for Conflicts Committee Approval form when seeking review and approval of a course of action involving an actual, potential, or perceived conflict of interest The completed form should recommend a course of action that is designed to minimize the conflict's potential adverse consequences The appropriate Conservancy attorney will review this form to ensure a thorough disclosure of the relevant information and analysis of the conflict Other staff who approve the content of these forms and submission for approval are, by approving the forms, indicating that they support and are responsible for the recommended course of action

F990_P06_S0B_L15 Form 990, Part VI, Section B, Line 15 Review Process for Officer and Key Employee Compensation The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness F990_P06_S0C_L19 Form 990, Part VI, Section C, Line 19 The Nature Conservancy's governing documents, conflict of interest policy, and financial statements available to the public via our website nature org

For Paperwork Reduction Act Notice, see the Instructions for Form 990

Cat No 51056K

Schedule O (Form 990) 2009

SCHEDULE R (Form 990)	Related Organizations and Unrelated Partnerships ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ Attach to Form 990. ▶ See separate instructions.	OMB No 1545-0047
		2009
		Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization NATURE CONSERVANCY	Employer identification number 53-0242652
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Part I

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
Woodland Development Company LLC c/o The Nature Conservancy 100 Federal Street Boston, MA 02110 55-0807256	Holds Title to Conservation Real Estate in Chile	CI	0	2,058,817	N/A
TNC China LLC 4245 N Fairfax Drive Arlington, VA 22203 26-4484383	Environmental Services, Consulting, Research and Conservation	DE	-217	-83,268	N/A
The Nature Conservancy in Europe Chantestr 3 D10117 Berlin GM 53-0242652	Conservation Activities in the European Union	GM	-3,627	-1,552	N/A
TNC Boreas LLC 195 New Kamer Road Albany, NY 12205 53-0242652	Conservation activities in the Adirondacks	NY	0	0	N/A

Part II

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
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See Additional Data Table

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	
								Yes	No		Yes	No
PT Putri Naga Komodo LLC	Collaborative Management of Komodo National Park	ID	N/A		Related	1,053,473	994,451	No	0		Yes	
J1 Pengembak No 2												
Bali, Sanur 80228 ID												

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
Montark Inc c/o RSM McGladrey Inc 1185 Avenue of the Americas New York, NY10036 13-3386301	Holds title to conservation restrictions over mineral rights	NY	N/A	C	0	0	1 00 %
The Nature Conservancy of Montana 4245 North Fairfax Drive Arlington, VA22203 51-0228311	Conservation activities in Montana	MT	N/A	C	0	0	1 00 %
The Nature Conservancy of New Mexico 4245 North Fairfax Drive Arlington, VA22203 91-1841899	Conservation activities in New Mexico	NM	N/A	C	0	0	1 00 %
The Nature Conservancy of Connecticut 4245 North Fairfax Drive Arlington, VA22203 06-6070036	Conservation activities in Connecticut	CT	N/A	C	0	0	1 00 %

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to other organization(s)

c

Gift, grant, or capital contribution from other organization(s)

d

Loans or loan guarantees to or for other organization(s)

e

Loans or loan guarantees by other organization(s)

f

Sale of assets to other organization(s)

g

Purchase of assets from other organization(s)

h

Exchange of assets

i

Lease of facilities, equipment, or other assets to other organization(s)

j

Lease of facilities, equipment, or other assets from other organization(s)

k

Performance of services or membership or fundraising solicitations for other organization(s)

l

Performance of services or membership or fundraising solicitations by other organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets

n

Sharing of paid employees

o

Reimbursement paid to other organization for expenses

p

Reimbursement paid by other organization for expenses

q

Other transfer of cash or property to other organization(s)

r

Other transfer of cash or property from other organization(s)

Yes

No

1a

Yes

1b

Yes

1c

No

1d

Yes

1e

Yes

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

No

1m

Yes

1n

Yes

1o

No

1p

Yes

1q

No

1r

No

2

If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved
(1)	See Additional Data Table		
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Disproportionate allocations?		(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(h) General or managing partner?	
			Yes	No		Yes	No		Yes	No

Software ID: 09000073

Software Version: v1.00

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Exempt Code section	(e) Public charity status (if 501(c)(3))	(f) Direct Controlling Entity
The Nature Conservancy do Brasil SRTVS Q D 701 Conjunto D Bloco A Loka 246 Asa Sul Brasila, Brazil BR	Conservation activities in Brazil	BR	501(c)(3)		N/A
The Nature Conservancy of California 201 Mission Street 4th FloorSan Francisco, CA94105 20-5797732	Applicant for public funding for conservation in California	CA	501(c)(3)	509(a)(1)	N/A
Adirondack Land Trust PO Box 65 Keene Valley, NY12943 22-2559576	Conservation of the environment, natural resources and economy of the Adirondack area of New York	NY	501(c)(3)	509(a)(1)	N/A
The Nature Conservancy Limited (Australia) 51 Edmonstone Street South Brisbane, Queensland 4101 AS	Conservation Activities in Australia	AS	501(c)(3)		N/A
The Nature Conservancy of Venezuela Ave Francisco de Miranda C/Calle Arturo Ulsar Pietro Caracas, Chacao Mzz 2-A VE	Conservation activities in Venezuela	VE	501(c)(3)		N/A
Conservation Farms & Ranches 201 Mission Street 4th FloorSan Francisco, CA94105 27-0038237	Manages agricultural properties with wildlife habitat values	CA	501(c)(3)	509(a)(1) Type I	N/A
Ecological Trust Fund of Panama 4245 N Fairfax Drive Arlington, VA22203 31-1656561	Financing conservation of natural resources and environmental protection in Panama	VA	501(c)(4)		N/A
Fundacion The Nature Conservancy of Panama Clayton Ciudad del Saber Calle Principal Casa 352 A/B Panama City, Republic of Panama PM	Conservation activities in Panama	PM	501(c)(3)		N/A
The Nature Conservancy of Japan 2-5-1 Kita-Aoyama Minato-Ku Tokyo 107-8077 JA	Conservation activities in Japan	JA	501(c)(3)		N/A
The Nature Conservancy Action Fund 4201 Wilson Boulevard Suite 110624Arlington, VA22203 54-1549668	Advocating for public policies which guarantee the protection of the earth's environment	VA	501(c)(4)		N/A
TNC Conservacion de la Naturaleza Rio San Angel 9 Colonia Guadalupe Inn Mexico City, Distrito Federal 01020 MX	Conservation activities in Mexico	MX	501(c)(3)		N/A

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization		(b) Transaction type(a-r)	(c) Amount Involved (\$)
(1)	The Nature Conservancy Action Fund	b	210
(2)	The Nature Conservancy Action Fund	m	210
(3)	The Nature Conservancy Action Fund	n	210
(4)	Adirondack Land Trust	a-l	811
(5)	Adirondack Land Trust	d	1,121,502
(6)	Adirondack Land Trust	e	1,215,423
(7)	Adirondack Land Trust	m	0
(8)	Adirondack Land Trust	n	113,721
(9)	Adirondack Land Trust	p	113,721

Additional Data

Software ID:

Software Version:

EIN: 53-0242652

Name: NATURE CONSERVANCY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Harry Groome Chair, Gov , Nom , & HR Comm	1	X						0	0	0
William W Murdoch Director - Part Year	1	X						0	0	0
Christine M Scott Director - Part Year	1	X						0	0	0
Georgia Welles Secretary	1	X		X				0	0	0
Steven A Denning Director	1	X						0	0	0
Roger Milliken Jr Chairman	1	X		X				0	0	0
James C Morgan Director	1	X						0	0	0
Joel E Cohen Director - Part Year	1	X						0	0	0
Gordon Crawford Vice Chair	1	X		X				0	0	0
Gretchen C Daily Director	1	X						0	0	0
Roberto Hernandez Ramirez Vice Chair	1	X		X				0	0	0
Teresa Beck Chair, Conser Act Review Comm	1	X						0	0	0
Thomas S Middleton Director	1	X						0	0	0
Thomas J Tierney Director - Part Year	1	X						0	0	0
Frank E Loy Director	1	X						0	0	0
John P Sall Chair, Audit Committee	1	X						0	0	0
Muneer A Satter Treas & Chair, Finance Comm	1	X		X				0	0	0
Shirley Young Director	1	X						0	0	0
Stephen Polasky Director	1	X						0	0	0
Cristian Samper Director	1	X						0	0	0
Mark R Tercek Director and President	35	X		X				482,632	0	11,361
Jack Ma Director - Part Year	1	X						0	0	0
Thomas J Meredith Director - Part Year	1	X						0	0	0
Mary H Ruckelshaus Director - Part Year	1	X						0	0	0
Moses Tsang Director - Part Year	1	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Stephen C Howell Chief Fin and Admin Officer	35			X				339,882	0	31,678
Rebecca L Patton Chief Conservation Strat Officer - Former	35				X		X	344,273	0	15,309
Philip Tabas General Counsel	35				X			267,824	0	19,344
Bruce Runnels Director of Conservation Risk and Operations	35				X		X	206,237	0	18,090
Karen Berky Division Director	35				X			203,431	0	15,425
Robert Bendick Director of US Government Relations	35				X		X	199,138	0	19,379
Michael Andrews Director of Institutional Gifts	35				X		X	181,466	0	22,385
Craig Neyman Vice President and Chief Investment Officer	35				X			238,581	0	28,505
Amy Golden Chief Conservation Operating Officer	35				X		X	262,018	0	20,467
William Ginn Chief Conservation Officer	35				X			321,418	0	26,891
Robert McKim Division Director	35				X			211,542	0	29,247
John Cook Division Director	35				X			217,844	0	24,684
Michael Sweeney State Director	35				X			216,369	0	17,742
Rebecca Girvin-Argon Chief Philanthropy Officer	35				X			283,801	0	30,336
Brian McPeck Regional Director, N America Conservation Region	35				X			241,126	0	28,508
Katherine Skinner State Director	35				X		X	154,011	0	16,967
Elizabeth D Ward Acting Chief Marketing Officer	35				X			174,504	0	24,566
JeanLouis B Ecochard Chief Information Officer	35					X		289,004	0	23,885
Joseph J Keenan Regional Director	35					X		419,392	0	31,871
David M Cleary Director Sustainable Harvest	35					X		382,731	0	27,756
William Ulfelder State Director	35					X		355,937	0	30,554
Xingsheng Zhang Managing Director, North Asia	35					X		251,602	0	505

Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

<i>Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
Book Value of Conservation Land Donated or Sold	200,476,288	200,476,288	0	0
Repairs, Maintenance and Construction	8,372,070	6,445,655	1,740,097	186,318
Real Estate Taxes	5,489,563	4,776,031	692,212	21,320
Equipment	3,764,188	439,417	1,827,137	1,497,634
Miscellaneous	13,476,725	10,764,851	2,535,142	176,732