### **Return of Organization Exempt From Income Tax**

OMB No 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

<u>A</u>	or the	e 2010 calendar year, or tax year beginning , 2	010, and endi	ing		, 20	)			
_		C Name of organization			D Employer ident	ification nur	nber			
В	heck if app	INSTITUTE FOR FINANCIAL MARKETS			52-16345	08				
	Addre chang									
	7 -	Number and street (or P O box if mail is not delivered to street address)	Room/suite		E Telephone number					
	Initial	1 2001 PENNSYLVANIA AVE. NW	600		(202) 223-	1528				
	Termi	City or town, state or country, and ZIP + 4			, , , , , , , , , , , , , , , , , , , ,		-			
	Amen				G Gross receipts	s 1.	084,	398.		
	return Applic	cauon F Name and address of principal officer DATRICIA FOSHER			H(a) Is this a group re		Yes	X No		
<u> </u>	l pendir	2001 PENNSYLVANIA AVE. NW WASHINGTON, DC	20006		affiliates? H(b) Are all affiliates i	ncluded?	Yes	No		
	Tax-ex	xempt status	<del></del>	527	If "No," attach a		J L	'''		
i		ite WWW.THEIFM.ORG	<u>)(1) (1   1   3   3   3   3   3   3   3   3   </u>		H(c) Group exemption					
<u></u>		of organization X Corporation Trust Association Other	I Van		on 1989 M Sta	<u>-</u> -		DC		
_	rt i	Summary Summary	Litear	i oi iormau	011 1 3 0 3   W Sta	ite or legal oc	omicile			
Г										
	1	Briefly describe the organization's mission or most significant activities								
æ		THE INSTITUTE'S MISSION FOCUSES ON THREE PRIMA		<u>-</u>						
ă		EDUCATION, ETHICS AND DATA DIRECTED AT IMPROVI	NG THE							
Governance		FINANCIAL SERVICES INDUSTRY.								
9	1	Check this box  If the organization discontinued its operations or dispos	sed of more tha	ın 25% of	its net assets	1				
≎ರ		Number of voting members of the governing body (Part VI, line 1a)			<u>. 3</u>	<u> </u>		12.		
Activities	4	Number of independent voting members of the governing body (Part VI, line 1b)			<u>4</u>			12.		
₹	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a) .				<u> </u>		9.		
Act		Total number of valuations (nationals of nacionals)			۱ ۵					
	7 a	Total group unrelated hyperpage seven up from Dort VIII actions (C) (mg 42)			7.	ı				
	b	Net unrelated business taxable income from Form 990-T, line 34				<u> </u>				
					Prior Year		rent Yea	ar		
	8	Contributions and grants (Part VIII, line 1h)			127,000		187,	188.		
ã	9	Program service revenue (Part VIII, line 2g)		•	767,067		871,			
Revenue	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	• • • • • • •	•	7,814			416.		
ř	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		•	7,642			279.		
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12			909,523	<del></del>	084,			
		County and similar arraying and (Dat IV salary (A) large 4.2)		10,000						
1				•	10,000		50,	750.		
3		Benefits paid to or for members (Part IX, column (A), line 4)		.			604	0.		
Expenses		Salaries, other compensation, employee benefits (Part IX, column A), lines 5-16	<del>)) -  </del> · · · ·	•	609,192		684,	955.		
	16 a	Professional fundraising fees (Part IX, column (A), line 11e)	<u>.</u>	•	0	•		0.		
3 2	b	Total fundraising expenses (Part IX, column (D), 100 25)								
) <sup>-</sup>	17	Other expenses (Part IX, column (A), lines 11a-11d 11-241) V. 2 2. 2011.	1 <u>0</u> 1 · · · ·		392,384		378,			
		Total expenses Add lines 13-17 (must equal Part X, column (A), line 25)	8		1,011,576.		113,			
	19	Revenue less expenses Subtract line 18 from line 12	号		-102,053.	+	-29 <b>,</b>	480.		
Assets or d Balances			1	Begin	ning of Current Yea		d of Yea			
set	20	Total assets (Part X, line 16)	• • • • • •		2,981,309.	. 3,	192,	708.		
AB	21	Total liabilities (Part X, line 26)			2,185,302.	. 2,	240,	641.		
Fig	22	Net assets or fund balances Subtract line 21 from line 20	<u></u>		796,007	.	952,	067.		
	rt II	Signature Block								
Un	der pen	nalties of perjury, I declare that I have examined this return, including accompanying sched	ules and stateme	nts, and to	the best of my know	vledge and b	elief, it is	true,		
	ect, an	nd complete Declaration of preparer (other than officer) is based on all information of whice	on preparer has a		uge	,				
S	ign	R. M. MANNY)			11/14/	ท				
	ere	Signature of officer			Date		·			
		GUY R. SHEETZ CFO	, <b>S</b> VP/COO							
		Type or print name and title	, 3017000		<del></del>					
_		Print/Type preparer's name Preparer's signature	Date		Check if	PTIN				
Paid	<b>.</b>	Control of the second	''\.	.1	self-		2015			
Pre	oarer		<del>0</del> "	,,,,,	employed		28151	<u>. b</u>		
Use	Only	Firm's name GRANT THORNTON LLP	_			60555				
		Firm's address ► 2010 CORPORATE RIDGE, SUITE 400 MCLEAN, VA 22102			Phone no 70	3-847-	<u> /500</u>			
May	the IR	RS discuss this return with the preparer shown above? (see instructions)				. X Y	es 📙	No		

For Paperwork Reduction Act Notice, see the separate instructions.

JSA 0E1010 1 000

9505109

Form **990** (2010)

<u> 10</u> m 990	201	0) `	52-1634508		Page 2
Part I	11	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part			
		describe the organization's mission			
_A'	TTP	ACHMENT 1			
_					
		organization undertake any significant program services during the			
the	prio	r Form 990 or 990-EZ?		Yes	X No
		"describe these new services on Schedule O organization cease conducting, or make significant changes in how	v it conducts, any program		
	vices		· · · · · · · · · · · · · · · · · · ·	Yes	X No
		describe these changes on Schedule O			
Sec	ction	the exempt purpose achievements for each of the organization's the 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts	are required to report the amount of gran		
allo	catio	ons to others, the total expenses, and revenue, if any, for each progra	m service reported		
4a (Co	ode	) (Expenses\$ 167,994. including grants of \$	) (Revenue \$ 79	,148.	)
THE	E DI	EVELOPMENT OF PRODUCTS AND MARKET-BASED EDUCATI		,140.	<b>,</b>
-		IALS DIRECTED TO INDUSTRY PROFESSIONALS, MARKET			
		ALISTS, ACADEMICS AND THOSE WHO SHAPE AND IMPLE	EMENT PUBLIC		
POI	LTC:	Y FO THE FINANCIAL SERVICES INDUSTRY.			
				•	<del>.</del>
				<del></del>	
					· .
4b (Co	nda.	) (Expenses\$ 201,394. including grants of \$	50,570. ) (Revenue \$ 233		<u> </u>
		EVELOPMENT OF STANDARDS AND FOSTERING BEST PRAC		,101	,
		ATIVES IN THE FUTURES AND RELATED FINANCIAL SEF			
INI	ous:	TRY.			
_					
_					
		· · · · · · · · · · · · · · · · · · ·			
lc (Co	_			<u>,267.</u>	)
		T DATA USED BY ACADEMIC AND GOVERNMENT RESEARCH			
11/1	205.	TRY PROFESSIONALS AND THEIR CLIENTS THROUGHOUT	THE WORLD.		
		•			
		· · · · · · · · · · · · · · · · · · ·			
			-		
Id Oth	er pr	rogram services (Describe in Schedule O )			
	-	ses \$ including grants of \$ ) (Reve	nue\$		
:		rogram service expenses ► 696, 387.	)		
				Form 99	0 (2010)

Pan	Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"	١.	,	ı
_	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	_2_	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			v
4	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)	4		Х
_	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			İ
	Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have	<b> </b>		
Ü	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			
	complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"		<b></b>	
	complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part			
	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"	1		
	complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or			
	quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete			
	Schedule D, Part VI	11a	Х	
b	Did the organization report an amount for investments—othersecurities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	1	١	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	<del></del>
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"			.,
	complete Schedule D, Parts XI, XII, and XIII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if		,	İ
40	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional		X	v
13 14 a	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	<del> </del>	X
14 a		14a	<del> </del>	
b	, , , , , , , , , , , , , , , , , , ,	14b		Х
15	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and $IV \cdot$ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	145		-
IJ	· · · · · · · · · · · · · · · · · · ·	15		Х
16	organization or entity located outside the United States? <i>If</i> "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance	13		<u> </u>
10	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	x	İ
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services		<u> </u>	
••	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	<u> </u>		
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
-	If "Yes," complete Schedule G, Part III	19		Х
20 a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form			
	990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20Ь		i

Part	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K If "No," go to line 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
ď	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II .	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?			
	If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			V
•	conservation contributions? If "Yes," complete Schedule M	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			v
22	Part I	31		X
32	complete Schedule N, Part II	22		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,	33		
J-7	IV, and V, line 1	34	х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		
а	Did the organization receive any payment from or engage in any transaction with a	-55		
_	controlled entity within the meaning of section 512(b)(13)?   If "Yes," complete Schedule R,			
	Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
50	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and		$\neg \neg$	
	19? Note. All Form 990 filers are required to complete Schedule O	38	х	
		Form	990	(2010)

Par	Check if Schedule O contains a response to any question in this Part V			$\Box$
		•	Yes	No
1 a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		5	
	Statements, filed for the calendar year ending with or within the year covered by this return . 2a 9			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		Х
b	If "Yes," enter the name of the foreign country	, ,,	, ' <b>,</b>	
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts		r >	
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
_	gifts were not tax deductible?	6b	- ``	
7	Organizations that may receive deductible contributions under section 170(c).	1		N 5 A 2
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	```. <u>```</u> .	Øå	
<b>.</b>	and services provided to the payor?	7a		X
	If "Yes," did the organization notify the donor of the value of the goods or services provided?  Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7b		
C	required to file Form 8282?	7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year	Ĩ.		; 🤞 "
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	Sa Saulan	X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring	<u> </u>	,	ļ. <u>.</u>
	organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.		1 18	- `
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter	Î	~	
а	Initiation fees and capital contributions included on Part VIII, line 12	1		
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		٠	
11	Section 501(c)(12) organizations. Enter		/ * }	
	Gross income from members or shareholders			
D	Gross income from other sources (Do not net amounts due or paid to other sources			1
12 ~	against amounts due or received from them )	120	•	1
	Tribe ii a ii a a fa a a fa a fa a fa a fa a	12a		$\vdash$
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			1
	Is the organization licensed to issue qualified health plans in more than one state?	13a		<u> </u>
a	Note. See the instructions for additional information the organization must report on Schedule O	150		
h	Enter the amount of reserves the organization is required to maintain by the states in which			
J	the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			1
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	<u>-</u> .	Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Pan	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b	bel	ow, a	and
	for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or Schedule O. See instructions.	cha	nges	s in
	Check if Schedule O contains a response to any question in this Part VI			
<u></u>		• •	•	X
Seci	tion A. Governing Body and Management			- <del></del>
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 12  Enter the number of voting members included in line 1s, shows who are independent. 12			
b	The file flumber of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			v
_	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			x
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6 7-	Does the organization have members or stockholders?	6		Δ
7a	Does the organization have members, stockholders, or other persons who may elect one or more members	7.		х
L	of the governing body?	7a 7b		X
_	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	70		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
_	the year by the following	8a	х	
a	The governing body?	8b	X	
ь 9	Each committee with authority to act on behalf of the governing body?	OD		
J	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		х
Sect	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue C		)	
			Yes	No
10 a	Does the organization have local chapters, branches, or affiliates?	10a		Х
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,			
-	· · · · · · · · · · · · · · · · · · ·	10b		
11 a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the			
		11a		Х
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12 a		12a	Х	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give	j		
	rise to conflicts?	12b	Х	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this is done	12c	Х	
13	Does the organization have a written whistleblower policy?	13	Х	
14	Does the organization have a written document retention and destruction policy?	14	_X	
15	Did the process for determining compensation of the following persons include a review and approval by	1		
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	, , ,	15a	Х	
b	, , ,	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.)			
16 a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			.,
	, , , , , , , , , , , , , , , , , , , ,	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate			
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard			
Soci	the organization's exempt status with respect to such arrangements?	16b		
17				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection. Indicate how you make these available. Check all that apply  Own website			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest			
	policy, and financial statements available to the public			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the			
	organization >R. GUY SHEETZ 2001 PENNSYLVANIA AVE. NW, SUITE 600 WASHINGTON, DC 2	000	6	
	202-223-1528			

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.............

Section A.	Officers, Directors,	Trustees, Key	/ Employees	, and Highest Cor	npensated Em	ploy	yees
------------	----------------------	---------------	-------------	-------------------	--------------	------	------

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees; and former such persons

L	Check this box if neither the organization nor	any related	organization compensated	d any current offic	er, director, or trus	stee
	(A)	(B)	(C)	(D)	(E)	(F)
	Name and Title	Average	Position (check all that apply)	Reportable	Reportable	Estimated
		houre per		componention	componenties	amount of

(A)	(B)	(C) Position (check all that apply)						(D)	(E)	(F)	
Name and Title	Average hours per week (describe hours for related organizations in Schedule O)	Individual trustee  Or director		Officer	all Key employee	Highest compensated employee		Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations	
(1) PETER F. BORISH											
CHAIRMAN	1.00	X	<u> </u>	Х				0.	0	. 0	
(2) THOMAS A. RUSSO			l								
VICE CHAIRMAN	1.00	Х	ļ	Х	<u> </u>	<u> </u>		0.	0	. 0	
(3) MARK E. HOLDER					İ	ļ					
SECRETARY/TREASURER	1.00	Х		Х				0.	0.	0	
(4) THOMAS F. CALLAHAN							1				
BOARD MEMBER	1.00	Х			L.			0.	0.	. 0	
(5) ALGER B. CHAPMAN											
BOARD MEMBER	1.00	Х						0.	0	. 0	
(6) DANIEL A. DRISCOLL											
BOARD MEMBER	1.00	Х						0.	0.	0	
(7) LAURIE R. FERBER											
BOARD MEMBER	1.00	Х						0.	ol	0	
(8) SCOTT GORDON											
BOARD MEMBER	1.00	Х			}			0.	0	0	
(9) ARTHUR W. HAHN											
BOARD MEMBER	1.00	Х						0.	0	0	
(10)EDWARD A. KWALWASSER											
BOARD MEMBER	1.00	Х					ŀ	0.	0.	. 0	
(11)ROBERT G. PICKEL											
BOARD MEMBER	1.00	Х						0.	0.	. 0	
(12)NEAL SHEAR											
BOARD MEMBER	1.00	Х						ο.	0.	. 0	
(13) PATRICIA FOSHEE											
EVP	60.00			Х				139,152.	0.	10,409.	
(14)KEVIN BALDWIN							i	,			
DIRECTOR, EDUCATION	40.00					х		157,024.	ol	7,408.	
(15)					_			-			
		-							-		
			1								

0E1041 1 000

Part VII Section A. Officers, Directors, Tr	ustees, Ke	y En	nplo	oye	es,	and	Hig	hest Compensa	ted Employees	(continued)
(A) Name and title	(B) Average hours per		ion (d	checl	, _	hat app		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	ficer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(17)					<del></del>					_
(18)								.,		,
(19)										
(20)			_							
(21)										
(22)										
(23)									-	
(24)					-					
(25)										
(26)										
(27)										
(28)										
1b Sub-total	tion A .						<b>*</b> *	296,176.	C	17,817.
d Total (add lines 1b and 1c)							ceiv	296,176. ed more than \$100	L <del>.</del>	17,817.
reportable compensation from the organization							_			Yes No
3 Did the organization list any former offic employee on line 1a? If "Yes," complete Schedu	er, directo	r or	tru	stee	e, I	кеу е	mpl	loyee, or highest	compensated	
4 For any individual listed on line 1a, is the	sum of	report	table	e c	omį	pensa	tion	and other comp	pensation from	3 X
the organization and related organizations individual										4 X
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Ye	accrue cor es,"complet	npens te <i>Scl</i>	satio hedu	n 1 ule s	from J for	any such	uni per	related organizationson	n or individual	5 X
Section B. Independent Contractors										2000
Complete this table for your five highest compensation from the organization	compensate	ea in	аер	ena	ent	cont	ract	ors that received	more than \$1	00,000 of
(A) Name and business addi	ess		_					(B) Description of sen	vices	(C) Compensation
ATTACHMENT 2			_				-	<del></del>		
							-			·- · · · · · · · · · · · · · · · · · ·
							<u> </u>			<del></del>
2 Total number of independent contractors (in more than \$100,000 in compensation from the				uted		thos	e li	sted above) who	received	
ISA									L	Form 990 (2010)

Pai	rt VIII	Statement of Revenue				
; ; ;	7		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a b c d e f	Federated campaigns				
	h	Total Add lines 1a-1f	187,188			*
Jue		Business Code			- to - M to some common	
Program Service Revenue	2a b c d	PROGRAM MATERIAL SALES REGISTRATION FEES	632,565	632,565		
gra	f	All other program service revenue				-
Pro	g	Total. Add lines 2a-2f	871,515.		, ,	, , 1
	3 4 5	Investment income (including dividends, interest, and other similar amounts)		To the	, ey .	24,416.
	6a b c d	Gross Rents		, , , , , , , , , , , , , , , , , , ,	8 . 	
	7a b c d	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses	\$ 350 \$6 0 0 0 \$6 0 0 0 \$6 0 0 \$6 0 \$6 0 \$6			
Other Revenue	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c)	0.		÷	*
Other R	С	See Part IV, line 18	0	. *	-	
	9a b	Gross income from gaming activities  See Part IV, line 19			*	1
	c	Net income or (loss) from gaming activities ▶	0			
	10a	Gross sales of inventory, less returns and allowances				
		Less cost of goods sold	0			1
	11-	MISCELLANEOUS REVENUE 900099	1 270			1 222
	11a h	MISCELLANEOUS REVENUE 900099	1,279			1,279
	b				-	
	d	All other revenue				
	e	Total Add lines 11a-11d · · · · · · · · · · · · ·	1,279			
	12	Total revenue. See instructions		871,515		25,695

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	All other organizations must complet	e column (A) but are n	ot required to complete	e columns (B), (C), and	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	10,000.	10,000.		
2	Grants and other assistance to individuals in	· · · · · · · · · · · · · · · · · · ·	,		· · · · · · · · · · · · · · · · · · ·
-	the U S See Part IV, line 22	27,625.	27,625.		
	<u> </u>	27,023.	27,023.		
3	Grants and other assistance to governments,		}		
	organizations, and individuals outside the				
	U S See Part IV, lines 15 and 16	13,125.	13,125.		
4	Benefits paid to or for members	0.			
5	Compensation of current officers, directors,				
	trustees, and key employees	145,000.	94,975.	50,025.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	0.			
7	Other salaries and wages	412,749.	270,231.	142,518.	
		714,173.	210,231.	142,310.	
8	Pension plan contributions (include section 401(k)	47 043	21 402	10 540	
	and section 403(b) employer contributions)	47,943.	31,403.	16,540.	
9	Other employee benefits	41,493.	27,178.	14,315.	
0	Payroll taxes	37,770.	24,739.	13,031.	
1	Fees for services (non-employees)		T		
а	Management	0.			
	Legal	16,903.		16,903.	
	Accounting	16,795.		16,795.	
	Lobbying	0.			
	, ,	0.			
	Professional fundraising services See Part IV, line 17	25,905.		25,905.	
Ť	Investment management fees		140 507	<del></del>	····
g	Other	176,574.	149,527.	27,047.	
12	Advertising and promotion	0.			
13	Office expenses	36,716.	15,207.	21,509.	
14	Information technology	29,674.	914.	28,760.	
15	Royalties	0.			
16	Occupancy	1,539.		1,539.	
7	Travel	65,780.	31,463.	34,317.	• "
8	Payments of travel or entertainment expenses				
_	for any federal, state, or local public officials	0.			
0	Conferences, conventions, and meetings	0.			
	· · · · · · · · · · · · · · · · · ·	0.			
20	Interest				
21	Payments to affiliates	0.			
22	Depreciation, depletion, and amortization	2,970.		2,970.	<del></del>
3	Insurance	5,317.		5,317.	
4	Other expenses Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O)				
2					
a L					
O					
С					
d					
е					
f	All other expenses				
5	Total functional expenses Add lines 1 through 24f	1,113,878.	696,387.	417,491.	
:6	Joint Costs. Check here ▶ if following				
	SOP 98-2 (ASC 958-720) Complete this line				
	only if the organization reported in column (B) joint costs from a combined educational				
	campaign and fundraising solicitation				
ISA					5 000 (004)

'Form 99		2-1634508		Page <b>11</b>
Part	X Balance Sheet		,	<del>-</del>
		(A) Beginning of year		(B) End of year
	Cash - non-interest-bearing	1,995,041.	1	204,837.
:	2 Savings and temporary cash investments	63,575.	2	63,596.
;	B Pledges and grants receivable, net		3	<del></del>
4	4 Accounts receivable, net	123,122.	4	80,067.
	5 Receivables from current and former officers, directors, trustees, key			
İ	employees, and highest compensated employees Complete Part II of			
	Schedule L		5	
(	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons			
	described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of			
	section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
Assets	7 Notes and loans receivable, net		7	
Ass	B Inventories for sale or use	9,753.	8	4,763.
	Prepaid expenses and deferred charges	10,035.	9	12,259.
10	a Land, buildings, and equipment cost or			
	other basis Complete Part VI of Schedule D   10a   121,350.			
	<b>b</b> Less accumulated depreciation	1,672.	10c	10,392.
11	Investments - publicly traded securities	727,339.	11	2,780,065.
12	Investments - other securities. See Part IV, line 11		12	·
13	Investments - program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets See Part IV, line 11	50,772.	15	36,729.
16	Total assets. Add lines 1 through 15 (must equal line 34)	2,981,309.	16	3,192,708.
17		49,978.	17	62,251.
18	B Grants payable		18	
19	Deferred revenue	2,135,324.	19	2,178,390.
20	Tax-exempt bond liabilities		20	
କ୍ଷ 21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities 52	Payables to current and former officers, directors, trustees, key			
api	employees, highest compensated employees, and disqualified persons			
<u> </u>	Complete Part II of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities Complete Part X of Schedule D		25	
26		2,185,302.	26	2,240,641.
es	Organizations that follow SFAS 117, check here      X   and complete lines 27 through 29, and lines 33 and 34.			
<u>2</u> 7		796,007.	27	952,067.
[ 28	Temporarily restricted net assets		28	
일 29	Permanently restricted net assets		29	
Net Assets or Fund Balances	Organizations that do not follow SFAS 117, check here ► and complete lines 30 through 34.			
<u>ي</u> 30	Capital stock or trust principal, or current funds		30	
ğ 31			31	
<b>ĕ</b> 32			32	* 151
S 33		796,007.	33	952,067.
34		2,981,309.	34	3,192,708.

Form **990** (2010)

Both consolidated and separate basis

Form **990** (2010)

Χ

3a

3b

issued on a separate basis, consolidated basis, or both

the Single Audit Act and OMB Circular A-133?

| X | Consolidated basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in

If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Separate basis

### SCHEDULE A (Form 990 or 990-EZ)

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See se

► See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

INSTIT	TUTE FOR FINAN	CIAL MARKETS							52	-1634508	
Part I	Reason for Pub	lic Charity Statu	ıs (All organizations mu	st con	nplete	this pa	rt ) Se	e instru	uctions		_
The orga	inization is not a priva	ate foundation beca	use it is (For lines 1 throu	gh 11,	check	only on	e box)				_
1 🔲	A church, convention	on of churches, or a	ssociation of churches de	scribed	lin s	section	170(b)(	1)(A)(i).			
2			1)(A)(ii). (Attach Schedul								
3			rvice organization describe	-	sectio	n 170(b	)(1)(A)(	iii).			
4			erated in conjunction w			•			n 170(b	o)(1)(A)(iii). Enter	the
	hospital's name, cit		•		•				•	, , , , ,	
5			nefit of a college or univ	ersity	owned	or ope	erated b	ov a go	vernme	ntal unit described	
	section 170(b)(1)(A			•		•		.,			
6			r governmental unit descri	bed in	sec	tion 170	(b)(1)(A	λ)(v).			
7			es a substantial part of it						ut or fro	om the general put	olic
			(Complete Part II.)			3.				om the goneral par	
8			on 170(b)(1)(A)(vi). (Com	plete F	Part II \	1					
9 X			es (1) more than 33 1/3 %				contrib	utions.	membe	ership fees, and are	oss
			exempt functions - sub								
			ome and unrelated busi								
			ne 30, 1975 See section							,	
10			ed exclusively to test for pu	٠,				,	_		
11		•	rated exclusively for the		•					or to carry out t	the
اــــا			upported organizations de								
			es the type of supporting								٠
	a Type I	<b>b</b> Type	- <del></del>	_		ally integ	•		4 L	Type III - Other	
е			the organization is not			- '	-	rectly	hv one		ed
ـــا -			gers and other than one					-	-	·	
	509(a)(1) or section		gold and outer than one	0, 11,0	io pur	onory ou	pporteo	organi	2410113	acsonoca in scott	OII
f		` '` '	n determination from th	e IRS	that it	ıs a Tv	vne I T	Type II	or Type	e III supporting	
	organization, check	this have					,,,,,	, po,	O. 13P	supporting	$\neg$
g	•		zation accepted any gift or				v of the				
3	following persons?		g			., ., .,	, 00				
	= :	directly or indire	ctly controls, either alor	ne or t	oaethe	er with	person	s desci	ribed in	Yes I	No
			dy of the supported organ		_					11g(ı)	
	(ii) A family memb		•							11g(ii)	—
	• •	•	n described in (i) or (ii) abo	ove?						11g(iii)	—
h		•	t the supported organization		• • •					•••	
(i) N	ame of supported	(iı) EIN	(III) Type of organization	T	Is the	(v) Did v	ou notify	(vi)	ls the	(vii) Amount of	
``	organization	(, =	(described on lines 1-9	organiz	ation in	the orga	nızatıon		ation in	support	
			above or IRC section (see instructions))	your go	listed in everning	ın col vour su			rganized US?		
			(oco mon donono))	Yes	Ment?	Yes	No	Yes	No		
				1		133		1.55			—
(A)											
		-						·			—
(B)											
								-			—
(C)				i							
(D)											
(D)											
(E)											
					-						—
Total											

Schedule A (Form 990 or 990-EZ) 2010

0E1210 3 000

Schedule A (Form 990 or 990-EZ) 2010 52-1634508 Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support (a) 2006 (b) 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total Calendar year (or fiscal year beginning in) 1 Gifts grants, contributions, and membership fees received (Do not include any "unusual grants") . . . . . Tax revenues levied for the organization's benefit and either paid to or expended on The value of services or facilities furnished by a governmental unit to the organization without charge . . . . . . Total. Add lines 1 through 3 . . . . . . . The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f). . . . . . . Public support Subtract line 5 from line 4 Section B. Total Support (a) 2006 (b) 2007 (c) 2008 (d) 2009 (e) 2010 Calendar year (or fiscal year beginning in) (f) Total Amounts from line 4 . . . . . Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.......... Net income from unrelated business activities, whether or not the business is regularly carned on . . . . . . . . . . . . . 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) . . . . . . . . . . . . . . . 11 Total support. Add lines 7 through 10 . . 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Section C. Computation of Public Support Percentage Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f)) 14 %\_ 15 16a 33 1/3 % support test - 2010. If the organization did not check the box on line 13, and line 14 is 33 1/3 % or more, check this box and **stop here**. The organization qualifies as a publicly supported organization . . . . . . . . . . . . . . . . . . ▶ b 33 1/3 % support test - 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3 % or more, 17a 10%-facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported b 10%-facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Schedule A (Form 990 or 990-EZ) 2010

### Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below, please complete Part II.)

<u> </u>	tion A. Public Support	<del></del>					
C	alendar year (or fiscal year beginning in) 🕨	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received (Do not include any "unusual grants ")	174,300.	153,880	121,500	127,000	107,188	683,868
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose	671,903	691,826	695,924	767,067	1,081,472	3,908,192_
3	Gross receipts from activities that are not an		,	****	,		<u> </u>
	unrelated trade or business under section 513						
4	Tax revenues levied for the organization's						
	benefit and either paid to or expended on						
	its behalf						
5	The value of services or facilities						· · · · · · · · · · · · · · · · · · ·
-	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5	846,203	845,706	817,424	894,067	1,188,660	4 502 000
	Amounts included on lines 1, 2, and 3	846,203	845,706	017,424	894,067	1,188,880	4,592,060
, a	received from disqualified persons	182 000	141,000	121,500	127 000	107 500	630,000
ь	Amounts included on lines 2 and 3	182,000	141,000	121,500	127,000	107,500.	679,000
	received from other than disqualified persons that exceed the greater of						
	persons that exceed the greater of \$5,000 or 1% of the amount on line 13	0	0.				
_	for the year			0 121 500	107.000	107.500	0 0
8	Add lines 7a and 7b	182,000	141,000	121,500	127,000	107,500	679,000
٠	line 6)						2 013 060
Sec	tion B. Total Support						3,913,060.
	alendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6	` '	``	` '	` ,	• • •	
	Gross income from interest, dividends,	846,203	845,706	817,424	894,067	1,188,660	4,592,060
	payments received on securities loans,						
	rents, royalties and income from similar	12.057	12 600	2 540	50 105	200 057	207 260
h	Unrelated business taxable income (less	12,057	12,609.	3,540	59,105.	209,957	297,268
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
_	acquired after June 30, 1973						
11	Add lines 10a and 10b	10.053	10.500	3.540	50 105	000 057	007.060
	Add lines 10a and 10b	12,057	12,609.	3,540	59,105.	209,957	297,268
••	Net income from unrelated business	12,057	12,609.	3,540	59,105.	209,957	297,268
••		12,057	12,609.	3,540	59,105.	209,957	297,268
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	12,057	12,609.	3,540	59,105.	209,957	297,268
12	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	12,057	12,609.	3,540	59,105.	209,957	297,268
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on				59,105.		
12	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	12,057	12,609. 743	3,540	59,105.	209,957	297,268
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	0	743	0		1,279	2,022
12 13	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	0 858,260	743 859,058	0.820,964.	953,172	1,279	
12	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	0 858,260 the organization	743 859,058 's first, second,	0 820,964. third, fourth, or	953,172 fifth tax year a	1,279 1,399,896 s a section 501(a	2,022 4,891,350 3)(3)
12 13 14	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	0 858,260 the organization	743 859,058 's first, second,	0 820,964. third, fourth, or	953,172 fifth tax year a	1,279 1,399,896 s a section 501(a	2,022 4,891,350 3)(3)
12 13 14 Sec	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization	743 859,058 's first, second,	820,964. third, fourth, or	953,172 fifth tax year a:	1,279 1,399,896 s a section 501(c	
12 13 14 Sector	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization port Percenta	743 859,058 's first, second,	820,964. third, fourth, or	953,172 fifth tax year a	1,279 1,399,896 s a section 501(d	2,022 4,891,350 3)(3) ▶ □
12 13 14 Sec 15 16	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization port Percenta plumn (f) divided butle A, Part III, line	743  859,058 's first, second,  1ge  y line 13, column (	820,964. third, fourth, or	953,172 fifth tax year a	1,279 1,399,896 s a section 501(c	
12 13 14 Sec: 15 16 Sec: Sec: 1	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization port Percenta plumn (f) divided b ule A, Part III, line t Income Percent	743  859,058  's first, second,   age  y line 13, column (15	820,964. third, fourth, or	953,172 fifth tax year a	1,279 1,399,896 s a section 501(c	2,022 4,891,350 3)(3) ▶ □ 80.00% 80.45%
12 13 14 Sec: 15 16 Sec: 17	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization port Percenta blumn (f) divided b ule A, Part III, line t Income Percentation (f)	859,058 S first, second,	820,964. third, fourth, or f)) column (f))	953,172 fifth tax year a	1,279  1,399,896  s a section 501(c  15  16	2,022 4,891,350 2)(3) ► 3 80.00% 80.45%
12 13 14 Sec: 15 16 Sec: 17 18	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	the organization port Percenta dumn (f) divided bute A, Part III, line t Income Percentation (f) Schedule A, Part I	743  859,058  's first, second,  199  y line 13, column (15  191  entage  divided by line 13,  li, line 17	820,964. third, fourth, or 	953,172 fifth tax year a	1,279  1,399,896  s a section 501(c	2,022 4,891,350 e)(3) 80.00% 80.45% 6.08% 2.11%
12 13 14 Sec: 15 16 Sec: 17	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization poort Percents plumn (f) divided b ule A, Part III, line t Income Perc ne 10c, column (f) Schedule A, Part I ganization did no	743  859,058 's first, second,  age y line 13, column (15 entage divided by line 13, ll, line 17 it check the box	820,964. third, fourth, or f)) column (f)) on line 14, and	953,172 fifth tax year a	1,279  1,399,896 s a section 501(c)  15 16  17 18 e than 331/3 %, a	2,022 4,891,350 c)(3) ► [  80.00 % 80.45 %  6.08 % 2.11 %  nd line
12 13 14 Sec: 15 16 Sec: 17 18 19 a	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization port Percenta plumn (f) divided b ule A, Part III, line t Income Percente 10c, column (f) Schedule A, Part I ganization did no	743  859,058 's first, second,  y line 13, column (15 entage divided by line 13, ll, line 17 t check the box here The organ	third, fourth, or  f))  column (f))  on line 14, and nization qualifies	953,172 fifth tax year a	1,279  1,399,896 s a section 501(c  15  16  17  18 e than 331/3 %, a supported organiz	2,022 4,891,350 c)(3) 80.00 % 80.45 % 6.08 % 2.11 % and line tation X
12 13 14 Sec: 15 16 Sec: 17 18 19 a	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	the organization coport Percenta column (f) divided b ule A, Part III, line t Income Perc ne 10c, column (f) Schedule A, Part I ganization did not sis box and stop	743  859,058  Is first, second,  19  19 line 13, column (15  11, line 17  11 check the box  12 here The orgal  13 check a box on line	820,964. third, fourth, or  f))  column (f))  on line 14, and nization qualifies ne 14 or line 19	953,172  fifth tax year a	1,279  1,399,896 s a section 501(c  15  16  17  18 e than 331/3 %, a supported organiz more than 331/3	2,022  4,891,350  30(3)  80.00%  80.45%  6.08%  2.11%  and line tation X  %, and
12 13 14 Sec 15 16 Sec 17 18 19 a	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on	858,260 the organization comport Percenta blumn (f) divided b lile A, Part III, line t Income Perc ne 10c, column (f) Schedule A, Part I ganization did not is box and stop inization did not this box and st	859,058 Is first, second,	820,964. third, fourth, or  f))  column (f))  on line 14, and nization qualifies ne 14 or line 19 anization qualifier qualifie	953,172  fifth tax year and the seas a publicly seas a publicly seas as a publicly season seaso	1,279  1,399,896 s a section 501(c  15  16  17  18 e than 331/3 %, a supported organiz more than 331/3 supported organiz supported organiz	2,022  4,891,350  3)(3)  80.00%  80.45%  6.08%  2.11%  and line tation X  %, and tation X

Page 4

instructions)						
					ATTACHMENT 1	
SCHEDULE A, PART I	II - OTHER INCOME					
DESCRIPTION	2006	2007	2008	2009	2010	TOTAL
MISCELLANEOUS INCOME	0	743	0		1,279	2,022
тотац						

**Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Also complete this part for any additional information (See

### 'SCHEDULÉ D (Form 990)

### Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization Employer identification number INSTITUTE FOR FINANCIAL MARKETS 52-1634508 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year ....... 2 Aggregate contributions to (during year) . . . . 3 Aggregate grants from (during year) ..... 4 Aggregate value at end of year ...... Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year Total acreage restricted by conservation easements .......... b Number of conservation easements on a certified historic structure included in (a) . . . . . . 2c C Number of conservation easements included in (c) acquired after 8/17/06, and not on a Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (ı) and 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets, Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS116 (ASC 958) relating to these items 

Pai	Urganizations Maintaining C	Collections	of Art, Hist	orical Treasure	es, or C	other Similar /	Assets(c	ontinued	<u>)                                    </u>
3	Using the organization's acquisition, a collection items (check all that apply)	ccession, and	d other reco	rds, check any	of the fo	ollowing that a	re a sign	ificant us	e of its
а	Public exhibition		d [	Loan or ex	change	programs			
b	Scholarly research		e	Other	_	_			
С	Preservation for future generati	ons	<u> </u>						
4	Provide a description of the organizati		ns and exnl	ain how they fu	rther the	e organization's	evemnt	nurnose	ın Part
	XIV.	01.0 00.0000	no una expi	an now they to	Tuici ui	c organization s	CACITIPE	purpose	III I AIL
5	During the year, did the organization so	hat ar rasau	a damatiana a		<b></b>				
J									<del></del>
	assets to be sold to raise funds rather th							Yes	No_
- al	t IV Escrow and Custodial Arrar line 9, or reported an amount	on Form 99	00, Part X, II	ne organizatior ne 21.	answe	ered "Yes" to F	orm 990	), Part IV	,
1a	Is the organization an agent, trustee, cus						_	¬.,	
	included on Form 990, Part X?						L	Yes	No
Ь	If "Yes," explain the arrangement in Part	XI v and com	ipiete the folio	owing table.					
						Aı	mount		
С	Beginning balance					·			
ď	Additions during the year								
е	Distributions during the year								
f	Ending balance								
2a	Did the organization include an amount of		, Part X, line	21?			[	Yes	No
<u>b</u>	If "Yes," explain the arrangement in Part	XI V		_					
Par	t V Endowment Funds. Complet	e if organiza	ation answe	red "Yes" to Fo	rm 990	, Part IV, line	10.		
	1 ,	Current year	(b) Prior ye	ear (c) Two ye	ears back	(d) Three yea	rs back	(e) Four ye	ears back
1a	Beginning of year balance								
b	Contributions								
С	Net investment earnings, gains,								
	and losses								
d	Grants or scholarships	<del></del>						<del></del>	<del></del>
е	Other expenditures for facilities .			-					
	and programs						i		
f	Administrative expenses								
g	End of year balance			<del></del>		<del></del>		<del></del>	
2	Provide the estimated percentage of the	v oor and hal		<u>.                                      </u>					
2	Roard designated or quant and aument	y ear end bar	ance neio as						
b	Board designated or quasi-endowment		· <b></b> %						
	Permanent endowment	- %							
_	Term endowment ▶%								
За	Are there endowment funds not in the po	s session of	the organizat	tion that are held	and adn	ninistered for the	е	_	
	organization by							Ye	s No
	(i) unrelated organizations					· · · · · · · · ·	• • • •	3a(i)	
	(ii) related organizations					· · · · · · · · · · · ·		3a(ii)	
b	If "Yes" to 3a(II), are the related organization		•					3b	
4	Describe in Part XIV the intended uses of								
Par	Land, Buildings, and Equipre	nentSee Fo	rm 990, Pai	t X, line 10					
	Description of investment		or other basis estment)	(b) Cost or other ba (other)	asis (c	Accumulated depreciation	(d	) Book value	!
1a	Land								
b	Buildings	[							
С	Leasehold improvements					<del></del>			
d	Equipment			99,7	85.	96,589		3	,196.
е	Other			21,5		14,368			,196.
	. Add lines 1a through 1e. (Column (d) n		m 990. Part 2				<u>u</u> .		,392.
	<u> </u>		,,	, , , , , , , , , , , , , , , , , , , ,	19//				7002.

Part VII	Investments - Other Securities. See F	orm 990, Part X, line	e 12.	
	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valua Cost or end-of-year ma	
(1) Financia	al derivatives			
(2) Closely	-held equity interests			
<u>(A)</u>				
(B)				
(D) (E)			-	
			<del>-</del>	
(G)				
(H)		-		
(I)				
Total. (Column	n (b) must equal Form 990, Part X, col (B) line 12)			<del></del>
Part VIII	Investments - Program Related. See F	orm 990, Part X, lin	e 13.	
	(a) Description of investment type	(b) Book value	(c) Method of valua	
			Cost or end-of-year mar	ket value
(1)				
(2)		<u> </u>		
(3)				
<u>(4)</u> (5)				<del></del>
(6)				
(7)				
(8)				···
(9)				
(10)		4		
	n (b) must equal Form 990, Part X, col (B) line 13)			
Part IX	Other Assets. See Form 990, Part X, li	ne 15.		
	(a)	Description		(b) Book value
(1)				<u> </u>
(2)		<del></del>		
(4)				<del> </del> .
(5)			·	
(6)				
(7)		***		-
(8)				
(9)				
(10)				
		<u></u>	<u></u>	
Part X	Other Liabilities. See Form 990, Part X			<del></del>
1.	(a) Description of liability	(b) Amount		
	al income taxes		<b>─</b> ─ <b>│</b>	
(2)		-		
(4)			· · ·	*
_(5)			*	, A
(6)			,	
(7)				
(8)				
(9)				
(10)				
(11)				
	nn (b) must equal Form 990, Part X, col (B) line 25)			
<ol><li>FiN 48 (A</li></ol>	ASC 740) Footnote In Part XIV, provide the tex	t of the footnote to the	organization's financial statements th	at reports the

organization's liability for uncertain tax positions under FIN 48 (ASC 740)

Schedule D (Form 990) 2010 52-1634508 Page 4 Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements Total revenue (Form 990, Part VIII, column (A), line 12) 2 Total expenses (Form 990, Part IX, column (A), line 25) 2 3 Excess or (deficit) for the year. Subtract line 2 from line 1 -----3 Net unrealized gains (losses) on investments 4 4 5 6 6 7 Other (Describe in Part XIV ) Total adjustments (net) Add lines 4 through 8 q Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 ..... Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12 Donated services and use of facilities 2b 3 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b **4**a Other (Describe in Part XIV ) Add lines 4a and 4b 4c Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Total expenses and losses per audited financial statements 2 Amounts included on line 1 but not on Form 990. Part IX. line 25: b 2b Other losses Other (Describe in Part XIV ) d Add lines 2a through 2d 2e 3 Amounts included on Form 990, Part IX, line 25, but not on line 1 a Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIV ) Add lines 4a and 4b Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b. Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information FIN 48 STATEMENT PART X LINE 2 THE INSTITUTE IS EXEMPT FROM INCOME TAX UNDER SECTION 501(C)(3) OF THE CODE, AND HAS BEEN DESIGNATED A PUBLICLY SUPPORTED ORGANIZATION UNDER SECTIONS 509(A)(2) AND 170 OF THE CODE. NO TAXABLE UNRELATED BUSINESS INCOME WAS GENERATED AND, ACCORDINGLY, NO PROVISION FOR INCOME TAXES IS

REFLECTED IN THE ACCOMPANYING FINANCIAL STATEMENTS.

Part XIV Supplemental Information (continued)

### SCHEDULE F (Form 990)

### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16

Attach to Form 990 ► See separate instructions. OMB No 1545-0047 Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Inspection Employer identification number

INS	TITUTE FOR FINANCIAL M	ARKETS			52-163450	3
Par	General Information of Form 990, Part IV, line 14	on Activities	Outside the U	nited States. Complete	if the organization answer	ed "Yes" to
1	For grantmakers. Does the or	ganization mai	intain records t	o substantiate the amoi	unt of the grants or	· - ·
	assistance, the grantees' eligibili	ty for the gran	its or assistance	e, and the selection criteri	a used to award the	
	grants or assistance?					Yes No
2	For grantmakers. Describe in Funited States.	Part V the orga	nızatıon's proce	dures for monitoring the	use of grant funds outside	de the
3	Activities per Region. (The follow	ing Part I, line 3	3 table can be du	uplicated if additional space	e is needed )	
	(a) Region	(b) Number of	(c) Number of	(d) Activities conducted in	(e) If activity listed in (d) is	(f) Total
		offices in the region	employees, agents,	region (by type) (e g , fundraising, program	a program service, describe specific type of	expenditures for and investments
			and independent	services, investments,	service(s) in region	in region
			contractors in region	grants to recipients located in the region)	}	
					- · · · · · · · · · · · · · · · · · · ·	***************************************
(1)						
(2)	···			- <u>-</u> -		
(3)				······		
		1			ļ	
(4)	· · · · · · · · · · · · · · · · · · ·	<del> </del>				
<b>(5)</b>						
(5)						
/C\						
(6)		<del>                                     </del>				
(7)						
			-	<del></del>		
(8)						
						· ·
(9)						
(10)						
(11)	1944					
(12)			-			
(13)	-			<u> </u>		
(4.4)						
(14)				- <u></u> -		
(15)						
10/					·	
(16)						
/			† · · · · · · · · · · · · · · · · · · ·			
(17)						
3 a	Sub-total					
b	Total from continuation					
	sheets to Part I					
С	Totals (add lines 3a and 3b)					

(i) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990 (h) Description of non-cash assistance Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 (g) Amount of non-cash assistance (f) Manner of cash disbursement (e) Amount of cash grant (d) Purpose of grant (c) Region Part II can be duplicated if additional space is needed. (b) IRS code section and EIN (if applicable) (a) Name of organization Part (3) 2

... :×\*\* ...(9) (13) . (4) <del>1</del>4 (15) (16) 9 8 6 100 (12) ġ

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter Enter total number of other organizations or entities

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Schedule F (Form 990) 2010

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Schedule F (Form 990) 2010

Page 3 Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16 Part III can be duplicated if additional space is needed. Part III

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1) RESEARCH	EAST ASIA/PACIFIC	1	7,500.	WIRE			FMV
(2) пезеансн	EUROPE/ICELAND/GREENLAND	1	5,625	CHECK			FMV
(3)							
(4)							
(5)							
(9)							
(2)							
(8)							
(6)							
(10)						-	
(11)							
(12)							
(13)							
(14)							
(15)							
(16)		-					
(17)							
(18)							
						Sche	Schedule F (Form 990) 2010

**YSA** 

	(	<del></del>	1 agc 4
Part	IV Foreign Forms	<del></del>	
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

Schedule F (Form 990) 2010

Schedule F (Form 990) 2010

52-1634508

Page 5

### Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method), Part II, line 1 (accounting method), Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions)

Schedule F (Form 990) 2010

## SCHEDULE I (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

OMB No 1545-0047 2010

Open to Public Inspection

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990. Department of the Treasury Internal Revenue Service

Name	Name of the organization		
		Employer Identification number	
ŇI	INSTITUTE FOR FINANCIAL MARKETS	52-1634508	
Pa	Part I General Information on Grants and Assistance		
_	Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and	stance, and	
	the selection criteria used to award the grants or assistance?	×	2
7	Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.		<u>!</u>

Part II	Grants and Other Assistance to Governments and Porm 990, Part IV, line 21, for any recipient that relican be duplicated if additional space is needed		and Organiza eceived more	ations in the Unite than \$5,000. Che	ed States. Com eck this box if no	and Organizations in the United States. Complete if the organization answered "Yes" to eceived more than \$5,000. Check this box if no one recipient received more than \$5,000. Part	ation answered "Ye	s" to ,000. Part
-	(a) Name and address of organization or government	(b) EIN		(d) Amount of cash grant (e) Amount of non-cash assistance	(e) Amount of non-cas assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) <u>REN</u>	(1) REVIEW FOR FUTURES MARKETS  PO BOX 164 MASSILLON, OH 44648	274149803	501 (C) (3)	10,000		FMV		RESEARCH
(2)								
(3)								
(4)								
(5)								
(6)								
(7)-								
(8)								
76)-								
(10)								
(11)								
(12)								
2 Ent	Enter total number of section 501(c)(3) and government organ	ernment organ	izations					
Sor Pap	5 Enter total number of other organizations For Paperwork Reduction Act Notice, see the Instructions for Form 990.	uctions for Fo	orm 990.				Schedul	Schedule I (Form 990) (2010)

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Schedule I (Form 990) (2010)

Schedule I (Form 990) (2010)

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Part III

	י ביין כמון בה מבלויסמים וו מממויסיומו כלחכם וכ ווכסמסמי					
	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1 RESEARCH	<b>.</b> АКСН	1	10,750		FMV	
2 RESEARCH	аясн	1.	11,250		FMV	
3 RESEARCH	чксн	П	5,625		FMV	
4						
5						
9						
7						
Part IV	Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	part to provid	de the informatio	n required in P	art I, line 2, and any	other additional information.

PROCEDURE FOR MONITORING USE OF GRANT FUNDS INSIDE U.S.

SCHEDULE I, PART I, LINE 2

IFM REVIEWS THE FINAL PRODUCT OF THE RESEARCH GRANT.

### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

INSTITUTE FOR FINANCIAL MARKETS 52-1634508 **Questions Regarding Compensation** 

			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e g , maid, chauffeur, chef)			
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
-	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
_	explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the			
	organization's CEO/Executive Director Check all that apply		,	
	Compensation committee Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4				
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization.			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
•	compensation contingent on the revenues of			
а	The organization?	5a		Х
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of			
а	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

		(B) Breakdown	(B) Breakdown of W-2 and/or 1099-MISC compensation	compensation				
(А) Nате		(i) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	compensation	(b) Nonaxable benefits	(E) I otal of columns (B)(I)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
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,							Sche	Schedule J (Form 990) 2010

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Schedule J (Form 990) 2010

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

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### SCHEDULE O (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

INSTITUTE FOR FINANCIAL MARKETS

Employer identification number

52-1634508

FORM 990 REVIEW

PART VI, LINE 11A

THE CHIEF FINANCIAL OFFICER OF THE FUTURES INDUSTRY ASSOCIATION, INC

CONDUCTED THE REVIEW IN COLLABORATION WITH THE EXTERNAL ACCOUNTING FIRM.

DISCUSSION WAS HELD AT THE EXECUTIVE LEVEL WITHIN THE ORGANIZATION.

FORM 990, PART IV, LINE 12A

THE ORGANIZATION AND ITS RELATED ORGANIZATIONS MEET THE GAAP REQUIREMENTS FOR A CONSOLIDATED AUDIT. THE ORGANIZATION RECEIVED CONSOLIDATED AUDITED FINANCIAL STATEMENTS FOR THE YEAR THAT IS THE SUBJECT OF THIS RETURN. THE AUDITED FINANCIAL STATEMENTS WERE PREPARED IN ACCORDANCE WITH GAAP.

FORM 990, PART VI, LINE 12C

OFFICERS, TRUSTEES AND KEY EMPLOYEES ARE COVERED UNDER THE POLICY. THE LEVEL AT WHICH DETERMINATIONS OF WHETHER A CONFLICT EXISTS INCLUDES BUT IS NOT LIMITED TO THE FOLLOWING: OWNERSHIP INTEREST IN AN ENTITY THE ORGANIZATION IS PROCURING GOODS OR SERVICES FROM, OTHER TRANSACTIONS WHERE AN INSIDER HAS THE POSSIBILITY OF PERSONAL GAIN AT THE EXPENSE OF THE ORGANIZATION OR ANY TRANSACTION IN WHICH THE ORGANIZATION IS DOING BUSINESS WITH A FAMILY MEMBER OR BUSINESS PARTNER. ANY CONFLICTS ARE REVIEWED FIRST BY THE EXECUTIVE DIRECTOR AND THEN BY THE BOARD OF TRUSTEES. RESTRICTIONS INCLUDE REMOVAL OF PARTICIPATION OR ANY PERSONAL INFLUENCE IN THE DISCUSSION OF THE SUBJECT AND ALL DECISION MAKING REGARDING THE TOPIC.

FORM 990, PART VI, LINE 15A & 15B

THE OFFICERS OF THE BOARD OF TRUSTEES REVIEW THE COMPENSATION FOR ALL SIX

EMPLOYEES INCLUDING THE EXECUTIVE DIRECTOR AND APPROVE UPON

RECOMMENDATION OF MANAGEMENT.

FORM 990, PART VI, LINE 19

DETERMINATION WOULD BE MADE UPON EACH REQUEST FOR GOVERNING DOCUMENTS,

CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS.

FORM 990, PART XI, LINE 5

OTHER CHANGES IN NET ASSETS OR FUND BALANCES

UNREALIZED GAIN

\$ 185,540

ATTACHMENT 3

### FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

THE INSTITUTE IS QUALIFIED AS A NONPROFIT ORGANIZATION UNDER SECTION 501(C)(3) OF THE U.S. INTERNAL REVENUE SERVICE CODE. OUR MISSION FOCUSES ON THREE PRIMARY AREAS - EDUCATION, ETHICS AND DATA. WE SERVE AS AN INDUSTRY UTILITY AND DEVELOP AND DELIVER PRODUCTS AND SERVICES DIRECTED TO SECURITIES AND FUTURES BROKERAGE FIRMS, MARKET-USERS, AND THOSE WHO SHAPE AND IMPLEMENT PUBLIC-POLICY FOR THE FINANCIAL SERVICES INDUSTRY.

THE IFM IS PARTICULARLY KNOWN FOR THE QUALITY AND BALANCE OF ITS

WORK. WE PUBLISH TEXTS, DEVELOP CUSTOMIZED EDUCATION AND PRODUCE

SPECIALIZED IN-HOUSE TRAINING THAT ARE USED BY A WIDE CROSS-SECTION

OF FINANCIAL MARKET USERS INCLUDING INVESTORS, EXCHANGES, FINANCIAL

FIRMS, U.S. AND INTERNATIONAL REGULATORS, AND MULTI-COUNTRY MEMBER

ORGANIZATIONS. WE DELIVER EDUCATION IN A VARIETY OF MEDIUMS FROM

Name of the organization

INSTITUTE FOR FINANCIAL MARKETS

Employer identification number

52-1634508

ATTACHMENT 1 (CONT'D)

### FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

ASYNCHRONOUS WEB-COURSES AND LIVE WEB-SEMINARS, TO PUBLIC-ENROLLMENT COURSES IN MAJOR FINANCIAL CENTERS AND CUSTOMIZED IN-HOUSE PROGRAMS FOR CLIENTS. FINALLY, THE IFM PARTICIPATES IN THE DEVELOPMENT OF STANDARDS AND FOSTERING BEST PRACTICES INITIATIVES IN THE FINANCIAL SERVICES INDUSTRY.

AS A NONPROFIT ORGANIZATION, THE INSTITUTE FUNDS ITS ACTIVITIES AND DEVELOPMENT OF NEW SERVICES FROM TWO PRINCIPAL SOURCES: THE SALE OF ITS PRODUCTS AND SERVICES AND THE GENEROUS SUPPORT OF A BROAD RANGE OF FINANCIAL INSTITUTIONS, EXCHANGES, BROKERAGE FIRMS AND PARTICIPANTS FROM A VARIETY OF MARKET SECTORS. TAX-DEDUCTIBLE CONTRIBUTIONS TO THE IFM HELP UNDERWRITE: EDUCATIONAL RESEARCH MATERIALS, INCLUDING PRODUCT DEVELOPMENT, ETHICS TRAINING, AND DATA CENTERS.

ATTACHMENT 2

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS

DESCRIPTION OF SERVICES

COMPENSATION

EVERGREEN FINANCIAL MANAGEMENT 204 EVERGREEN STREET ARLINGTON, VA 22203

CONSULTING

123,480.

TOTAL COMPENSATION

123,480.

Schedule O (Form 990 or 990-EZ) 2010		Page <b>2</b>
Name of the organization	- ·	Employer identification number
INSTITUTE FOR FINANCIAL MARKETS		52-1634508
		ATTACHMENT 3
FORM 990, PART X - PREPAID EXPENSES AND	DEFERRED CHARGES	
	BEGINNING	ENDING
DESCRIPTION	BOOK VALUE	BOOK VALUE
PREPAID INSURANCE	7,491.	4,759.
OTHER PRPEPAID EXPENSES	2,544.	7,500.
TOTALS	10,035.	12,259.
		ATTACHMENT 4
FORM 990, PART X - DEFERRED REVENUE		ATTACHMENT 4
	BEGINNING	ENDING
DESCRIPTION	BOOK VALUE	BOOK VALUE
DEFERRED REVENUE	2,135,324.	2,178,390.
TOTALS	2,135,324.	2,178,390.

# SCHEDULE R (Form 990)

Internal Revenue Service

Name of the organization

Partl

Department of the Treasury

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. See separate instructions. ▶ Attach to Form 990.

Related Organizations and Unrelated Partnerships

OMB No 1545-0047 2010

Open to Public Inspection Employer identification number 52-1634508

INSTITUTE FOR FINANCIAL MARKETS

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(f)
Direct controlling
entity (e) End-of-year assets (d) Total income (c)
Legal domicile (state
or foreign country) (b) Pnmary activity (a) Name, address, and EIN of disregarded entity <u>(1</u> (4) 2 <u>ල</u>

Identification of Related Tax-Exempt Organizations (Complete If the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Part II

**(6)** 

<u>6</u>

(a) Name, address, and EIN of related organization	alated organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public chanty status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	2(b)(13) silled y?
							Yes	No
(1) FIA ASIA, INC	35-2329304							
2001 PENNSYLVANIA AVE NW, STE 6 WASHINGTON,	WASHINGTON, DC 20006	MEMBER ASSOC	DC	501(C)(6)	N/A	N/A		
(2) @ MARKETS ASSOCIATION					:			
2001 PENNSYLVAINIA AVE NW, STE	WASHINGTON, DC 20006	MEMBER ASSOC	DC	501(C)(6)	N/A	N/A		
(3) FUTURES INDUSTRY ASSOCIATION, INC	13-5642275							
2001 PENNSYLVANIA AVE NW, STE 6	WASHINGTON, DC 20006	MEMBERSHIP	DC	501(C)(6)	N/A	N/A		
(5)								
(6)					,			
(7)								

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

(k) Percentage ownership (J) General or managing partner? Yes No Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) Disproportionate allocations? ŝ Ξ Yes (g) Share of end-of-year assets (f) Share of total income (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (d)
Direct controlling
entity (c) Legal domicile (state or foreign country) (b) Primary activity (a) Name, address, and EIN related organization Part III  $\Xi$ 8 0 <u>ල</u> **4** (5) 9

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Part IV

(a) Name, address, and EIN of related organization	(b) Pnmary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
(1) FIA TECHNOLOGY SERVICES, INC30-0472383 2001 PENNSYLVANIA AVE , NW, STE 600 MASHINGTON, DC 20006	DATA STORAGE	DE	FIA, INC	C CORP	0	0	0000 0
(2)							
(3)							
(4)							
(5)							
(9)							
(7)							
•						Schedule R (Form 990) 2010	990) 2010

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.			Yes No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	l organizations listed i	n Parts II–IV?	
<b>b</b> Gift, grant, or capital contribution to other organization(s)			1p
c Gift, grant, or capital contribution from other organization(s)			1c ×
d Loans or loan guarantees to or for other organization(s)			1d
e Loans or loan guarantees by other organization(s)			1e
f Sale of assets to other organization(s)			16
g Purchase of assets from other organization(s)			1g
h Exchange of assets			1h
i Lease of facilities, equipment, or other assets to other organization(s)			- I
j Lease of facilities, equipment, or other assets from other organization(s)			 
k Performance of services or membership or fundraising solicitations for other organization(s)			÷ ;
			>
_			
n snating of paid employees			<b>E</b>
• Reimbursement paid to other organization for expenses			10
			1p ×
q Other transfer of cash or property to other organization(s)			. 19
2 If the answer to any of the above is "Yes." see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	including covered re	lationships and transaction t	hresholds
(a)	(q)	(9)	(p)
Name of other organization	Transaction type (a-r)	Amount involved	Method of determining amount involved
(1) FUTURES INDUSTRY ASSOCIATION, INC.	U	80,000.	FMV
(2) FUTURES INDUSTRY ASSOCIATION, INC	М	140,910.	FMV
(3) FUTURES INDUSTRY ASSOCIATION, INC.	Z	63,591.	FMV
(4) FITTIRES INDITATES ASSOCIATION INC	Δ	967 98	EMI
	, ,		FILLY
(5)			
, (é)			
. V			Schedule R (Form 990) 2010

# Unrelated Organizations Taxable as a Partnership (Complete of the organization answered "Yes" on Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

		-	- 4				
(a) Name, address, and EIN of entity	(b) Pnmary activity	(c) Legal domicile	(d) Are all partners	(e) Share of	(f) Disproportionate	(g) Code V-UBI	(h) General or
			501(c)(3) organizations?		allocations?	of Schedule K-1	partner?
			Yes No		Yes No	(1001)	Yes No
(1)		į					
( <u>5</u> )							
(3)							
(4)							
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(10)							
(11)							
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(13)							
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(15)							
(16)							
						Schedule R (Form 990) 2010	0407 (060

Schedule R (Form 990) 2010

Schedule R (Form 990) 2010

Page 5

Part VII

Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule R (see