NOTICE

GuideStar has been informed by the IRS of processing errors on IRS Forms 990 filed electronically between January 1, 2009, and December 3, 2010, for form year 2008. These processing errors resulted in inaccurate data appearing on the scanned images of the affected returns that are posted on GuideStar and do not reflect the information filed with the IRS.

These errors include:

- Part III, line 1, organization's mission description—may not reflect what was originally submitted by the nonprofit organization.
- Part VIII, line 8a, gross income for special events—values may have been transposed.
- Part IX, line 7c, other salaries and wages, management and general expenses—may show a blank where a value was originally reported.
- Schedule D, Part V, line 3a(ii), endowment funds and possession by related organizations checkbox values may have been transposed.

GuideStar is working with the IRS to obtain a corrected copy of its form year 2008 Form 990. GuideStar will replace this Form 990 if, and when, the accurate return is made available from the IRS.

For more information, please visit <u>http://www2.guidestar.org/rxg/help/form-year-2008-returns.aspx</u>



Form 99 Department of the [¬] Internal Revenue S				-		OMB No. 1545.0047
Department of the T	0	Return of Organiz	ation Exempt From	Income	Тах	OMB No 1545-0047
•	Unde		(a)(1) of the Internal Revenue trust or private foundation)	e Code (excep	ot black lung	2008
	Í 🕨 Tholo	rganızatıon may have to use a	l copy of this return to satisfy s	tate reporting	g requirements	Open to Public Inspection
A For the 2	008 calendar ye	ar, or tax year beginning 07-0:	L-2008 and ending 06-30-200	9	D Employor i	dentification number
B Check if app	Ficase	C Name of organization NATURE CONSERVANCY				
Address cha	í label or	Doing Business As			53-02426 E Telephone	
Name chang	type. See				(703)841	-5300
Initial return	Instruc-	Number and street (or P O box 4245 North Fairfax Drive	If mail is not delivered to street addre	ess) Room/suite		pts \$ 2,172,547,736
Termination					_	
Amended re		City or town, state or country, a Arlington, VA 222031606	na 21P + 4			
	· · ·	L me and address of Principal O	fficer	H(a) Is th	s a group retu	rn for
		Fercek North Fairfax Drive		affilia		∏Yes 🔽 No
		ton,VA 22203		H(b) Are al	l affiliates inclu	ded?
I Tax-exemp	ot status 🔽 501(c) (3) 🖪 (insert no) 🔽 4947(a)	(1) or 🔽 527	. ,		st See instructions)
J Web site	🛿 🕨 www nature o	rg		H(c) Grou	ip Exemption N	umber 🕨
K Type of orga	anization 🔽 Corpora	ition Ttrust Tassociation Tothe	r 🌬	L Year of Fo	rmation 1951	M State of legal domicile DC
PartI	Summary	· · · · · · · · · · · · · · · · · · ·				
		he organization's mission or m	ost significant activities ties by protecting the lands and	d waters they	need to surviv	٩
≗ '	rieserve plants,	anniais, and natural commun	ties by protecting the lands and	a waters they	need to surviv	C
2 000000000000000000000000000000000000	Check this box 🔽	f if the organization discontinu	ed its operations or disposed o	of more than 2	5% of its asse	ets
	Number of voting	members of the governing boo	ly (Part VI, line 1a) 🛛 🔹 🔹		3	21
W/ I	Number of Indepe	ndent voting members of the q	joverning body (Part VI, line 11	o)	. 4	20
∰ 5 1		mployees (Part V, line 2a) .			5	4,128
ତ୍		olunteers (estimate if necessa	.,		6	16,000
			art VIII, line 12, column (C)	•	7a	
b /	Net unrelated bus	iness taxable income from Fo	rm 990-1, line 34	Drit	7b or Year	663,848 Current Year
8	Contributions ar	nd grants (Part VIII line 1h)			868,882,731	637,305,514
		2 . , , ,			376,601,191	261,540,942
9 10 11	0	· · · · · ·	es 3, 4, and 7d)		143,352,235	-54,067,075
å 11		Part VIII, column (A), lines 5,			9,905,843	11,467,443
12		add lines 8 through 11 (must e	equal Part VIII, column (A), lın			
	12)		····· (A) has a 1 - 2)	1,	398,742,000	856,246,824
13		ar amounts paid (Part IX, colu		88,542,997 0	63,607,861	
14		or for members (Part IX, colur ompensation, employee benef	5_	0	0	
\$ ¹⁵	10)	ompensation, employee bener			265,687,496	281,384,669
Se 16a (곳) b	Professional fun	draising fees (Part IX, column	(A), line 11e)		4,688,567	4,776,679
ਨੂੰ ।	(Total fundraising e	xpenses, Part IX, column (D), line 25	75,038,298)			
17	Other expenses	(Part IX, column (A), lines 11	a-11d, 11f-24f)		551,756,021	472,222,561
18			add lınes 13–17 (must equal Part IX, lıne 25, column (A))			821,991,770
<mark>ب 19</mark>	Revenue less ex	less expenses Subtract line 18 from line 12			488,066,919	34,255,054
8 00 8 00				_	ing of Year	End of Year
	Total assets (Pa			,	636,393,924	5,637,205,070
ອິຊິຍິ 20	Total liabilities (748,294,369	1,013,553,913
6년 20 33억 8월 21 16년 21	Net assets or fund balances Subtract line 21 from line 20 4,8					4,623,651,157
		lock		cohodul	tatomant	
20 20 20 21 21 22 22 22 22 Part II	Signature B			schedules and s	statements, and to	
	Under penalties of p	erjury, I declare that I have examine	ed this return, including accompanying of preparer (other than officer) is base			
Part II Please	Under penalties of p and belief, it is true,	erjury, I declare that I have examine correct, and complete Declaration of		d on all informa [.] 2010	tion of which prep -02-15	
Part II Please Sign	Under penalties of p	erjury, I declare that I have examine correct, and complete Declaration of		d on all informa [.] I	tion of which prep -02-15	
Part II Please Sign	Under penalties of p and belief, it is true, Signature of offic Hank Hall Directo	erjury, I declare that I have examine correct, and complete Declaration o cer pr of Tax Services		d on all informa [.] 2010	tion of which prep -02-15	
94 Part II Please Sign Here	Under penalties of p and belief, it is true, Signature of offic <u>Hank Hall Direct</u> Type or print nar	erjury, I declare that I have examine correct, and complete Declaration o cer pr of Tax Services	of preparer (other than officer) is base	d on all informa 2010 Date	tion of which prep	arer has any knowledge
Part II Please Sign Here	Under penalties of p and belief, it is true, Signature of offic Hank Hall Directo	erjury, I declare that I have examine correct, and complete Declaration o cer pr of Tax Services	of preparer (other than officer) is base	d on all informa 2010 Date Check if self-	tion of which prep -02-15 Preparer's PTII	
Part II Please Sign Here Paid	Under penalties of p and belief, it is true, Signature of offic <u>Hank Hall Directe</u> Type or print nar Preparer's signature	erjury, I declare that I have examine correct, and complete Declaration of cer or of Tax Services me and title	of preparer (other than officer) is base	d on all informa 2010 Date Check if	tion of which prep -02-15 Preparer's PTII	arer has any knowledge
Part II Please Sign Here Paid Preparer's	Under penalties of p and belief, it is true, Signature of offic Hank Hall Directo Type or print nar Preparer's signature Firm's name (or you if self-employed),	erjury, I declare that I have examine correct, and complete Declaration of cer or of Tax Services ne and title	of preparer (other than officer) is base	d on all informa 2010 Date Check if self-	tion of which prep -02-15 Preparer's PTII	arer has any knowledge
Part II Please Sign Here Paid Preparer's	Under penalties of p and belief, it is true, Signature of offic Hank Hall Directo Type or print nar Preparer's signature	erjury, I declare that I have examine correct, and complete Declaration of cer or of Tax Services ne and title	of preparer (other than officer) is base	d on all informa 2010 Date Check if self-	tion of which prep	arer has any knowledge

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. Cat No 11282Y

Form 990 (2	2008)
Part III	Statement of Program Service Accomplishments (See the instructions.)

1	Briefly describe the organization's mission

Preserve plants, animals, and natural communities by protecting the lands and waters they need to survive

others, the total expenses, and revenue, if any, for each program service reported

-			
	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?		
]	If "Yes," describe these new services on Schedule O		
:	Did the organization cease conducting or make significant changes in how it conducts any program services?		
 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations t 			

) (Expenses \$ 639,890,857 including grants of \$ 63,607,861) (Revenue \$ 898,846,456) 4a (Code Update on program accomplishments from Nature Conservancy President and CEO Mark Tercek As I reflect on my first full year as the president of The Nature Conservancy, I am proud of all that we accomplished in 2009 In order to operate more efficiently through these uncertain economic times, the Conservancy reduced spending by 11 percent in FY09, and reduced its FY10 operating budget by 16 percent. During a time of tremendous economic challenges, we were able to conserve habitats around the world at record scale and to advance action on climate change in a particularly crucial year. The 10 examples highlighted here are just some of our most inspiring conservation achievements. More information on our conservation successes can be found on our Web site at www nature org. Forest Carbon Policy On both the domestic and international fronts, the Conservancy played a leadership role in ensuring that avoided deforestation and forest restoration are key components of comprehensive global climate change policy Legislation crafted with Conservancy input is working its way through the U.S. Congress, and international policy talks are benefiting from active Conservancy involvement. The Conservancy's forest-carbon projects around the world have also garnered cutting-edge investment from European climate change agencies Northern Kenya Supporting one of the most successful community conservation movements in East Africa, The Nature Conservancy partnered with Northern Rangelands Trust to conduct Conservation Action Planning (CAP) workshops for tribal elders and conservation managers of 17 community conservancies covering nearly 2 million acres across northern Kenya Elephants, giraffes and other animals are returning to areas from which they had been eliminated in past decades, and there are preliminary plans to reintroduce rare black rhinos from breeding grounds at nearby Lewa Wildlife Conservancy Minnesota Public Funding The Nature Conservancy was instrumental in the campaign to pass the Clean Water, Land and Legacy amendment to the Minnesota Constitution, the largest public funding initiative for the environment in U.S. history. The amendment increases the state sales tax by three-eighths of 1 percent to fund clean water projects, wildlife habitat, parks and trails and cultural heritage projects, amounting to an estimated \$300 million per year in dedicated funding for the next 25 years. Sierra Nevada de Santa Marta, Colombia. More than 3,000 acres in Colombia's Sierra Nevada de Santa Marta were purchased by the Conservancy and donated to indigenous communities to expand their ancestral territory. The communities' environmentally friendly agricultural practices promote the conservation of the mountain's tropical and alpine ecosystems and thus help protect the Sierra Nevada's 35 river basins, which supply freshwater to nearly 1 2 million people Mount Shasta, California Acquisition of the 4,528-acre Shasta Big Springs Ranch in northern California secures cold-water springs that feed Big Springs Creek and support more than 75 percent of the flow of the Shasta River, historically one of the most productive salmon streams in the state for its size Restoring the creek could be a "silver bullet" in reviving runs of salmon, steelhead and other fish throughout the Klamath Basin Texas & Mexico Border Parks Mexico's new Ocampo Flora and Fauna Protected Area is the final piece of the puzzle for one of the largest binational conservation regions in the world, uniting two Mexican protected areas with Big Bend National Park, Big Bend Rach State Park and the Conservancy's Davis Mountains Preserve across the Rio Grande in Texas. The Conservancy and partners spent five years completing a justification study and management plan and garnering local landowner support for Ocampo The Conservancy has also been promoting ecological restoration and eco-friendly enterprises in the region Mollicy Farms, Louisiana At Louisiana's Mollicy Farms, the Conservancy is working with partners to reconnect 25 square miles of floodplain forest to the Ouachita River. The restoration, which includes removing portions of a 17-mile-long, 30-foot-tall levee, will improve habitat for fish and other species and provide vital ecosystem services such as nutrient cycling, flood storage and water quality enhancement The \$4 5 million project is part of the Conservancy's Great Rivers Partnership and is the largest floodplain restoration project ever in the Mississippi River Basin Shellfish Reefs at Risk. The Nature Conservancy released Shellfish Reefs at Risk, the first-ever comprehensive global report on the state of shellfish The report, which finds that 85 percent of oyster reefs have been lost worldwide, concludes that oyster reefs are the most severely compromised marine habitat on the planet. The report was written by scientists across five continents, from conservation organizations as well as academic and research institutions. Besides serving as a global call to action, the report provides guidance on reef restoration and conservation strategies. Follensby Pond, New York. The 1,000-acre Follensby Pond, where Ralph Waldo Emerson and other 19th century intellectuals once convened, is the jewel in a 14,600-acre acquisition by the Conservancy in New York's Adirondack Park. The property, purchased from the John and Bird McCormick family, includes northern hardwood forest and 10 miles of meandering frontage on the Raquette River. It borders the largest wilderness in the Northeast and is also where bald eagles were first reintroduced to the park in the 1980s, following the species' collapse in the 1960s. Coral Triangle Initiative. The Nature Conservancy was a catalyst for bringing together leaders from Indonesia, Malaysia, Papua New Guinea, the Philippines, Solomon Islands and Timor-Leste to launch the Coral Triangle Initiative. The coalition seeks to ensure the sustainability of marine and coastal resources that provide livelihoods and food security for more than 120 million people in the region. Governments, including that of the United States, pledged \$17 million in new funding, and Indonesia announced the establishment of a new, 8 6-million-acre marine protected area within the epicenter of marine diversity on the planet. As always, the Conservancy uses a science-based approach to determine where to work, what to conserve, and what strategies to employ The Conservancy cannot achieve this goal alone. It will require partnering with governments, businesses, non-profits, communities and individuals The Conservancy will also work closely with communities to protect the lands and waters they rely on for their daily survival. The significant achievements made in the past year are just the beginning. With conservation becoming a major part of public discourse, the Conservancy is set to expand and accelerate conservation on a global scale (16,391,985 Total Acres Protected Worldwide)

						Form 990 (2008)
4e	Total program service e:	xpenses \$	639,890,857	Must equal Part IX, L	ıne 25, column (B).	
	(Expenses \$	0	including grants of \$		0) (Revenue \$	0)
4d	Other program services	(Describe in				
4c	(Code) (Expenses \$	inc	cluding grants of \$) (Revenue \$)
Ŧ	(cour			adding grants or p) (nevenue ¢	,
4Ь	(Code) (Expenses \$	inc	cluding grants of \$) (Revenue \$)

Form 990 (2	2008)
Part IV	Checklist of Required Schedules

Page	3
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 😨	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	Yes	
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	Yes	
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 🕏	7	Yes	
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9		No
10	Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏	10	Yes	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII .	12	Yes	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the US?	14a	Yes	
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the US? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II</i> 觉	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III</i>	16		No
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I 🔞	17	Yes	
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νo
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		No
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 🔞	21	Yes	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to question 25</i>	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
с	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25Ь		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No

Form 990 (2008)

Part IV Checklist of Required Schedules (Continued)

			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? <i>If "Yes," complete Schedule L, Part</i>			
	<i>IV</i>	28a		No
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b	Yes	
с	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV .	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🕏	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35	Yes	
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No

Form **990** (2008)

	Form	990	(2008)
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Part V Statements Regarding Other IRS Filings and Tax Compliance

		_	_		Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal					
	of U.S. Information Returns . Enter -0- if not applicable	1a	2,205			
L	Enter the number of Forms W-2G included in line 1a <i>Enter -0-</i> if not applicable	10	2,203			
D	Enter the number of Forms w-2G included in the 1a Enter -o- if not applicable	1b	0			
с	Did the organization comply with backup withholding rules for reportable payments t gaming (gambling) winnings to prize winners?	oveno	dors and reportable	1c	Yes	
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this	2-	4 1 2 9			
Ь	return	2a	4,128			
U	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this			2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more durin return?	g the '	year covered by this	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Sch	edule (o	Зb	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a s over, a financial account in a foreign country (such as a bank account, securities ac account)?	-	•	4a	Yes	
b	AR, AS, BF, BH, BL, BP, BR, CH,	, сі, с	CO,CS,DR,EC,			
	FM, GM, GT, HK, HO, ID, JM, MG	Б,МХ	, NU , PE , PM , PP ,			
	If "Yes," enter the name of the foreign country <u>PS</u> , TZ, VE See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , <i>Re</i> <i>Financial Accounts</i> .	eport o	f Foreign Bank and			
5a	Was the organization a party to a prohibited tax shelter transaction at any time duri	ng the	tax year?	5a		No
Ь	Did any taxable party notify the organization that it was or is a party to a prohibited	-		5b		No
с	If "Yes," to 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exemp	t Entit	y Regarding Prohibited			
	Tax Shelter Transaction?	•	• • •	5c		
6a	Did the organization solicit any contributions that were not tax deductible?					No
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gift were not tax deductible?					
7	Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more?				Yes	
b	${f b}$ If "Yes," did the organization notify the donor of the value of the goods or services provided?				Yes	
с	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required file Form 8282?				Yes	
d	If "Yes," indicate the number of Forms 8282 filed during the year	- 7d	127	/c		
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay benefit contract?	/ prem	ums on a personal	7e		No
f		onal b	enefit contract?	7f		No
g	For all contributions of qualified intellectual property, did the organization file Form 8	8899	as required?	7g	Yes	
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization f	ile a F	orm 1098-C as	76	Vaa	
8	required? Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds a	•••		7h	Yes	
•	supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, hav excess business holdings at any time during the			8		No
9	year?					
a	Id the organization make any taxable distributions under section 4966?			9a		No
b	In the organization make a distribution to a donor, donor advisor, or related person?			9b		No
10	Section 501(c)(7) organizations. Enter					
а	Initiation fees and capital contributions included on Part VIII, line 12 $$. $$.	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations Enter					
а	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in	n lieu d	of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				

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Form 990	(2008)
Part VI	Goverr

Part VI	Governance, Management, and Disclosure (Sections A, B, and Crequest information
	about policies not required by the Internal Revenue Code.)
Section	A. Governing Body and Management

Se	ction A. Governing Body and Management							
					Yes	No		
	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below processes, or changes in Schedule O. See instructions.	, desc	ribe the circumstances,					
1a	Enter the number of voting members of the governing body	1a	21					
b	Enter the number of voting members that are independent	1b	20					
2	2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?							
3	3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?							
4	Did the organization make any significant changes to its organizational documents sfiled?	since t	he prıor Form 990 was	4		No		
5	5 Did the organization become aware during the year of a material diversion of the organization's assets? 5							
6	Does the organization have members or stockholders?							
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?							
b	Are any decisions of the governing body subject to approval by members, stockhold	ers, o	other persons?	7b		No		
8	Did the organization contemporaneously document the meetings held or written active year by the following	ons ur	idertaken during the					
а	the governing body?			8a	Yes			
b	each committee with authority to act on behalf of the governing body?			8b	Yes			
9a	Does the organization have local chapters, branches, or affiliates?	•		9a	Yes			
b	If "Yes," does the organization have written policies and procedures governing the a affiliates, and branches to ensure their operations are consistent with those of the o			9b	Yes			
10	Was a copy of the Form 990 provided to the organization's governing body before it must describe in Schedule O the process, if any, the organization uses to review the		5	10	Yes			
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A the organization's mailing address? If "Yes," provide the names and addresses in Sc			11		No		

Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13	12a	Yes	
Ь	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
с	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
а	The organization's CEO , Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY						
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection Indicate how you make these available Check all that apply 🗹 own website 🔽 another's website 🔽 upon request							
19	Describe in Schedule O whether (and if so, how), the organization makes interest policy, and financial statements available to the public See Add							
20	State the name, physical address, and telephone number of the person w	ho possesses the books and records of the organization						
	The Nature Conservancy 4245 N Fairfax Drive							

Arlington, VA 222031606 (703) 841-5300

Part VIII Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid

* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

厂 Check this box if the organization did not compensate any officer, director, trustee or key employee

		(C) Position (check all that apply)							(E)	(F)
(A) Name and Title	(B) A verage hours per week	Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
				-			-			

Part VII Continued

organization and related organizations greater than \$150,000? <i>If</i> "Yes," <i>complete Schedule J for such</i> <i>individual</i>			Γ			<u></u>									
(A) Name and Title (B) hours yeak (B) hours yeak (B) hours yeak (B)					Position (check all										
Image: Second			Average					Highest employe		Repoi compei	rtable nsation	Reportable compensation		Estima amount o compens	ated If other sation
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual			1 ·	ual Trusten octor	tional Trustee	Officei	employee	compensated e	omer	organıza	tion (W-	(W-2/1099-		rganızat relat	ion and ed
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization h≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization h≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization h≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization h≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual															
2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization b≥299 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee or line 1a? If "Yes," complete Schedule J for such individual	1h	Total							┣╸		6,188,646		0		541,782
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	2			a) who i	recer	ved	mo	re thar	1 \$1	00,000 ır	ı reportable	2			
4 For any individual listed online 1 a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,00? If "Yes," complete Schedule J for such individual	3									or highes	t compens	ated employee	3		No
rendered to the organization? If "Yes," complete Schedule J for such person 5 No Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization (A) (B) (C) Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization (C) Compensation Cornerstone Partners Description of services Compensation Compensation Construction Boulevard Investment Management Services 1,895,431 Charlottesville, VA 22903 Invasive Species Remediation 1,431,983 Santa Cruz, CA 95060 Fundraising Services 1,243,795 Donor Services Group LLC Fundraising Services 1,243,795 Listo Olympic Boulevard Environmental Restoration 1,101,203 Arbutus, MD 21227 Environmental Restoration 1,101,203 PricewaterhouseCoopers LLC Accounting/Tax/HR Services 595,642 1301 K Street NW Washington, DC 20005 Accounting/Tax/HR Services 595,642	4	organization and related organization													
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization (A) (B) (C) Name and business address Description of services 1,895,431 Correction Partners Investment Management Services 1,895,431 Island Conservation Invasive Species Remediation 1,431,983 Santa Cruz, CA 9560 Fundraising Services 1,243,795 Los Angeles, CA 90064 Fundraising Services 1,243,795 Environmental Quality Resources LLC thous the services 1,101,203 Arbutus, MD 21227 Environmental Restoration 1,101,203 PricewaterhouseCoopers LLC Accounting/Tax/HR Services 595,642 2 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation 461	5			-						-			5		Νο
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization (A) (B) (C) Name and business address Description of services 1,895,431 Correction Partners Investment Management Services 1,895,431 Island Conservation Invasive Species Remediation 1,431,983 Santa Cruz, CA 9560 Fundraising Services 1,243,795 Los Angeles, CA 90064 Fundraising Services 1,243,795 Environmental Quality Resources LLC thous the services 1,101,203 Arbutus, MD 21227 Environmental Restoration 1,101,203 PricewaterhouseCoopers LLC Accounting/Tax/HR Services 595,642 2 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation 461	Se	ection B. Independent Contrac	tors												
Name and business addressDescription of servicesCompensationCorrestone Partners 1900 Arlington Boulevard Charlottesville, VA 22903Investment Management Services1,895,431Island Conservation 100 Shaffer Road Santa Cruz, CA 95060Invasive Species Remediation1,431,983Donor Services Group LLC 11500 Olympic Boulevard Los Angeles, CA 90064Fundraising Services1,243,795Environmental Quality Resources LLC 1405 Benson Court Suite C Arbutus, MD 21227Environmental Restoration1,101,203PricewaterhouseCoopers LLC 1301 K Street NW Washington, DC 20005Accounting/Tax/HR Services595,6422Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation461		Complete this table for your five high	est comper		ndep	ende	ent	contra	ctor	rs that rec	eived more	e than			
1900 Arlington Boulevard Charlottesville, VA 22903Investment Management Services1,895,431Island Conservation 100 Shaffer Road Santa Cruz, CA 95060Invasive Species Remediation1,431,983Donor Services Group LLC 11500 Olympic Boulevard Los Angeles, CA 90064Fundraising Services1,243,795Environmental Quality Resources LLC 1405 Benson Court Suite C Arbutus, MD 21227Fundraising Services1,101,203PricewaterhouseCoopers LLC 1301 K Street NW Washington, DC 20005Accounting/Tax/HR Services595,6422Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation461	_	Name an		lress							Desci				
100 Shaffer Road Santa Cruz, CA 95060Invasive Species Remediation1,431,983Donor Services Group LLC 11500 Olympic Boulevard Los Angeles, CA 90064Fundraising Services1,243,795Environmental Quality Resources LLC 1405 Benson Court Suite C Arbutus, MD 21227Environmental Restoration1,101,203PricewaterhouseCoopers LLC 1301 K Street NW Washington, DC 20005Accounting/Tax/HR Services595,6422Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation461	1900	Arlington Boulevard									Investment	Management Servic	es	1	l,895,431
11500 Olympic Boulevard Los Angeles, CA 90064 Fundraising Services 1,243,795 Environmental Quality Resources LLC 1405 Benson Court Suite C Arbutus, MD 21227 Environmental Restoration 1,101,203 PricewaterhouseCoopers LLC 1301 K Street NW Washington, DC 20005 Accounting/Tax/HR Services 595,642 2 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation 461	100 S	haffer Road									Invasive Spe	cies Remediation		1	l,431,983
1405 Benson Court Environmental Restoration 1,101,203 Suite C Arbutus, MD_21227 Arbutus, MD_21227 PricewaterhouseCoopers LLC Accounting/Tax/HR Services 595,642 1301 K Street NW Accounting/Tax/HR Services 595,642 Washington, DC_20005 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation 461	Donor Services Group LLC Fundraising Services 11500 Olympic Boulevard Fundraising Services Los Angeles, CA 90064 Fundraising Services						1	l,243,795							
1301 K Street NW Accounting/Tax/HR Services 595,642 Washington, DC 20005 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation 461	1405 Suite	Benson Court C									Environment	al Restoration		1	l,101,203
401	PricewaterhouseCoopers LLC 1301 K Street NW Accounting/Tax/HR Services Washington, DC 20005							595,642							
		-	ors (includir	g those	e in 1) wh	io re	eceive	d ma	ore than \$	100,000 1				461

Program Service Revenue

Other Revenue

Statement of Revenue Part

(A)

Total Revenue

(B)

Related or

Exempt

Function

(C)

Unrelated

Business

Revenue

0

0

0

(D)

Revenue

Excluded from

Tax under IRC

А	Section 501(c)(3) and 501(c)(4) org Il other organizations must complete column (A) but are not r).
-	not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraısıng expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	63,607,861	63,607,861		
2	Grants and other assistance to individuals in the US See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations and individuals outside the U S See Part IV, lines 15 and 16	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	6,730,428	4,497,686	1,389,670	843,072
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	217,290,285	131,027,390	0	36,459,656
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	13,288,912	7,931,017	3,096,368	2,261,527
9	Other employee benefits	26,721,024	16,434,573	4,950,435	5,336,016
10	Payroll taxes	17,354,020	10,394,006	4,206,535	2,753,479
11	Fees for services (non-employees)				
а	Management				
b	Legal	2,245,534	1,784,049	444,530	16,955
с	Accounting	913,448	149,207	764,241	0
d	Lobbying	2,877,084	2,877,084	0	0
е	Professional fundraising See Part IV, line 17 .	4,776,679			4,776,679
f	Investment management fees	7,202,230	0	7,202,230	0
g	Other	61,896,420	54,847,486	7,048,934	0
12	Advertising and promotion	0	0	0	0
13	Office expenses	39,487,514	17,433,798	6,310,976	15,742,740
14	Information technology	6,181,587	4,654,114	1,308,569	218,904
15	Royalties	0	0	0	0
16	Occupancy	9,712,970	1,237,385	8,452,426	23,159
17	Travel	17,877,822	13,075,137	2,677,357	2,125,328
18	Payments of travel or entertainment expenses for any Federal, state or local public officials	8,291	8,291	0	0
19	Conferences, conventions and meetings	8,962,458	5,273,123	2,524,038	1,165,297
20	Interest	16,497,683	16,485,748	11,935	0
21	Payments to affiliates	0	0	0	0
22	Depreciation, depletion, and amortization	5,177,661	4,791,458	380,092	6,111
23	Insurance	3,400,726	2,050,780	1,298,237	51,709
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	Book Value of Conservation Land Sold or Donated	257,785,158	257,785,158	0	0
b	Repairs, Maintenance and Construction	12,315,380	10,093,387	2,016,147	205,846
с	Real Estate Taxes	6,164,411	5,454,150	691,811	18,450
d	Equipment	2,957,201	2,821,831	79,846	55,524
е	Miscellaneous	10,558,983	5,176,138	2,404,999	2,977,846
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	821,991,770	639,890,857	107,062,615	75,038,298
26	Joint Costs. Check 🔽 If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				rm 990 (2008)

Form 990 (2008)

Part X Balance Sheet

						(A)		(B)
	1	Cash—non-interest-bearing				Beginning of year 5,304,973	1	End of year 11.385.442
		-	• •	•		43,299,930		41,934,562
	2	Savings and temporary cash investments	• •	• •	• • •	137,736,319	_	147,044,731
		Pledges and grants receivable, net	• •	• •	• • •	2,294,270	-	2,084,622
	4 5	Accounts receivable, net	•••	• •	• • • •	2,294,270	4	2,004,022
		other related parties Complete Part II of Schedule L	• •	•		0	5	0
	6	Receivables from other disqualified persons (as defined under persons described in section 4958(c)(3)(B) <i>Complete Part II c</i>				0	6	0
	7	Notes and loans receivable, net	• •	•		13,183,249	7	10,618,060
	8	Inventories for sale or use	•		•	0	8	0
ţ;	9	Prepaid expenses and deferred charges				5,991,341	9	12,697,297
Assets	10a	Land, buildings, and equipment cost basis	10a		3,844,232,098			
	ь	Less accumulated depreciation Complete Part VI of			07 007 074	3,310,714,529		2 200 204 204
		Schedule D	10b		37,337,874			3,806,894,224
	11	Investments—publicly traded securities	•	•••	•	1,251,866,059		1,112,101,599
	12	Investments—other securities See Part IV, line 11 <i>Complete Schedule D</i>	Part V.	/II of		569,218,738	12	429,666,331
	13	Investments—program-related See Part IV, line 11 Complete of Schedule D .	Part V	/III		1,513,050	13	1,212,805
	14	Intangible assets				1,330,285	14	1,450,446
	15	Other assets See Part IV, line 11 <i>Complete Part IX of Schedul</i>	е			293,941,181	15	60,114,951
	16	Total assets. Add lines 1 through 15 (must equal line 34)				5,636,393,924	16	5,637,205,070
	17	Accounts payable and accrued expenses				13,910,338	17	9,445,919
	18	Grants payable				0	18	0
	19	Deferred revenue				34,928,799	19	34,635,927
	20	Tax-exempt bond liabilities				126,119,000	20	123,410,000
6	21	Escrow account liability Complete Part IV of Schedule D				0	21	0
Liabilities	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified	,					
Ē.		persons Complete Part II of Schedule L				0	22	0
	23	Secured mortgages and notes payable to unrelated third partic	es.			0		0
	24	Unsecured notes and loans payable				315,929,063	24	341,418,676
	25	Other liabilities Complete Part X of Schedule D				257,407,169	25	504,643,391
	26	Total liabilities. Add lines 17 through 25				748,294,369	26	1,013,553,913
~	1	Organizations that follow SFAS 117, check here ▶ 🔽 and con	ıplet e	e lines	27			
ě		through 29, and lines 33 and 34.	•					
аD	27	Unrestricted net assets				4,181,561,795	27	3,887,772,480
Bal	28	Temporarily restricted net assets				442,795,896	28	458,144,832
P	29	Permanently restricted net assets				263,741,864	29	277,733,845
r Fund Balance		Organizations that do not follow SFAS 117, check here 🕨 🦵 a lines 30 through 34.	and co	omplet	e			
o c	30	Capital stock or trust principal, or current funds	-				30	
ets.	31	Paid-in or capital surplus, or land, building or equipment fund			31			
Assets	32	Retained earnings, endowment, accumulated income, or other			32			
	33	Total net assets or fund balances	4,888,099,555	33	4,623,651,157			
Net	34	Total liabilities and net assets/fund balances				5,636,393,924	34	5,637,205,070
Da		Financial Statements and Reporting						

Page **11**

Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990 🛛 🔽 cash 🔽 accrual 🔽 other			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? \cdot .	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
с	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A - 133?	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits?	3b	Yes	

efi	le GF	RAPHIC pr	int - DO NOT	PROCESS	As Filed	Data -				DL	.N: 93493	03501	L 2040
SC	HEL	DULE A		Public Ch	Darity St	atue er	nd Dut		anort		ОМВ	No 154	5-004
(Fori Departn	m 990 nent of th	or 990EZ) ne Treasury	To be a	Public Ch	ll sect ion 501 nonexem	.(c)(3) or <u>c</u> pt charital	ganization ble trusts	a)(1)		200			
Internal	Revenue	e Service		Attach to Fo	rm 990 or For	m 990-EZ.	See sepa			en to P nspect			
Name	e of ti	he organizat	ion						Em	ployer ide	ent if icat ion	number	•
NATUI	RE CON	ISERVANCY								024265	2		
Ра	rt I	Reason	for Public C	harity Statu	is (to be co	mpleted	by all or	ganizatio		-024265 Instruct			
			a private found	•	· · ·			-		11100100			
1	Γ	A church,	convention of cl	nurches, or ass	ociation of ch	nurches de	escribed in	Section 1	L70(b)(1)	(A)(i).			
2	Γ	A school d	escribed in Sec	tion 170(b)(1)((A) (ii). (A ttad	ch Schedu	ıle E)						
3	Г	A hospital	or a cooperativ	e hospital servi	ice organizati	on descril	bed in Sec	t ion 170(b)(1)(A)(i	i ii). (Attac	h Schedule	Н)	
4	Г	A medical	research organ	zation operated	d ın conjunctı	on with a l	hospital d	escribed ii	n Section	170(b)(1)	(A)(iii). En	ter the	
		hospıtal's	name, city, and	state									
5	Γ	An organız	ation operated i	for the benefit o	facollege or	universit	y owned o	r operated	by a gov	ernmental	unıt descrı	bed in	
		Section 17	0(b)(1)(A)(iv).	(Complete Par	tII)								
6	Γ	A federal,	state, or local g	overnment or g	overnmental	unıt descr	nbed in Se	ction 170	(b)(1)(A)	(v).			
7	ন	An organız	atıon that norm	ally receives a	substantıal p	art of its s	support fro	om a gove	rnmental u	unit or from	n the gener	al publi	2
		described	in Section 170(I	b)(1)(A)(vi) (0	Complete Par	tII)							
8	Γ	A commun	ity trust describ	oed in Section 1	L70(b)(1)(A)	(vi) (Com	nplete Par	tII)					
9	Γ	An organız	atıon that norm	ally receives (1) more than	331/3% 0	of its supp	ort from co	ontributior	ns, membe	ershıp fees,	and gro	SS
		receipts fr	om activities re	lated to its exe	mpt functions	s—subject	to certair	n exceptio	ns, and (2) no more	than 331/3	% of	
		ıts support	from gross inv	estment income	e and unrelate	ed busines	ss taxable	income (l	ess sectio	on 511 ta	x) from busi	nesses	
		acquired b	y the organızatı	on after June 3	0,1975 See	Section 5	09(a)(2).	(Complete	e Part III)			
10		An organız	atıon organızed	and operated e	exclusively to	test for p	ublıc safe	ty See Se	ction 509	(a)(4). (S	ee instructi	ons)	
11	Г	-	ation organized e publicly supp	•			• •					• •	
			at describes the								Section So	ə(a)(3)	CHECK
				Type II				nally Integ		d	🗌 Туре І	II - Ot	her
e	Г	other than	ng this box, I ce foundation man		-			•				•	
f		check this	nization receive box								supporting	organı	zation,
g			ust 17, 2006, h	as the organiza	ition accepte	d any gift	or contrib	utıon from	any of the	9			
		following p	ersons? n who dırectly c	r indirectly con	trols either:	alone or to	aether w	th nersons	describe	d in (ii)		Yes	No
			low, the govern					in persons	, acounde	a in (ii)	11g(i		
			y member of a p	•	• •	-	ciona				11g(ii		<u> </u>
			controlled ent				hove?				11g(ii		<u> </u>
h			e following infor	• •		., .,		supports			9(L
	/:> N	ame of	(ii) EIN	(iii) Type of a		() 7	s the		ou notify	1	Is the	(vii) An	
	• •	ported		(described or	-		ation in		nization		zation in	supp	
	Orgai	nızatıon		above or IR	C section	col (i)	listed in	ın col (i) of your	col (i) (organized		
				(See Instr	uctions))		verning	supp	ort?	in the	US?		
							ment?	N		N a -			
						Yes	No	Yes	No	Yes	No		

Total

Sch	edule A (Form 990 or 990-EZ) 2008							Page 2
	Complete only if you check	r ganizations ked the box o	Described in Inne 5, 7, or	• IRC 170(b) 8 of Part I.)	(1)(A)(iv) a	nd 17	70(b)(1)	(A)(vi)
Ρ	ublic Support							
Cal	endar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e)	2008	(f) ⊺otal
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	572,978,051	606,477,485	572,039,900	868,882,731	6	37,305,514	3,257,683,681
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0	0		0	C
3	The value of services or facilities furnished by a governmental unit to the organization without charge	0	0	0	0		0	C
4	Total. Add line 1-3	572,978,051	606,477,485	572,039,900	868,882,731	6	37,305,514	3,257,683,681
5	The portion of total contribution by each person (other than a government unit or publicly supported organization) included on line 1 that exceed 2% of the amount shown on line 11, column							0
6	(f) Public Support subtract line 5 from line							3,257,683,681
—	→ otal Support							
	endar year (or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(a)	2008	(f) Total
7	Amounts from line 4	572,978,051	29,289,372	572,039,900	868,882,731		37,305,514	3,257,683,681
-	Gross income from interest, dividends,	572,570,051	25,205,572	572,035,500	000,002,751	0.		
8	payments received on securities loans, rents, royalties and income from similar sources	19,949,713	29,289,372	45,231,223	52,196,419	:	36,389,866	183,056,593
9	Net income from unrelated business activities, whether or not the business is regularly carried on	849,040	1,025,575	3,605,053	1,050,609		1,141,373	7,671,650
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	9,232,333	5,583,802	6,064,876	4,215,075		2,788,212	27,884,298
11	Total Support (Add lines 7 through 10)							3,476,296,222
12	Gross receipts from related activities, etc	(See instruction	ıs)			12	1	,395,760,782
13 	First Five Years. If the Form 990 is for the organization, check this box and stop here omputation of Public Support Perc	-	rst, second, thir	d, fourth, or fifth	tax year as a 5	01(c)	(3)	► Г
14	Public Support Percentage for 2008 (line 6		ded by line 11 cc	olumn (f))		14		93.711 %
			-				<u> </u>	
15	Public Support Percentage for 2007 Sched					15		92.68 %
16a	33 1/3% Test - 2008. If the organization di		,		3 1/3% or more,	check	thıs box	
b	and stop here. The organization qualifies as 33 1/3% Test - 2007. If the organization di box and stop here. The organization qualifi	d not check the	box on line 13 o	r 16a, and line :	15 is 33 1/3% o	r more	, check th	ıs ▶
	10% Facts and Circumstances Test - 2008. more, and if the organization meets the "fac organization meets the "facts and circumst 10% Facts and Circumstances Test - 2007. more, and if the organization meets the "fac	If the organizati cts and circums tances" test Th If the organizati cts and circums	on did not check tances" test, ch e organization qi on did not check tances" test, ch	a box on line 1 eck this box and ualifies as a pub a box on line 1 eck this box and	I stop here. Exp licly supported 3, 16a, 16b, or I stop here. Exp	laın ın organı 17a aı laın ın	Part IV ho ization nd line 15 Part IV ho	ow the ▶ Is 10% or ow
	the organization meets the "facts and circu	ımstances" test	The organization	on qualifies as a	publicly suppor	ted or	ganızatıon	▶

18	Private Foundation. If the organization did not check the box on line 13, 16a, 16b, 17a or 17b, check this box and see
	Instructions

▶□

Pa	art III	Support Schedule for Or (Complete only if you check)(2)		
		Public Support					1	
Cale	-	(or fiscal year beginning in)	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
1	membersh	nts, contributions, and nip fees received (Do not						
2	Gross rec	ny "unusual grants ") eıpts from admıssıons,						
		ise sold or services performed,						
		s furnished in any activity that to the organization's tax-						
	exempt pu	urpose						
3		eipts from activities that are						
	section 5	elated trade or business under 13						
4		ues levied for the						
		on's benefit and either paid to						
5	•	ed on its behalf of services or facilities						
5		by a governmental unit to the						
	-	on without charge						
6	Total Add							
7a		included on lines 1, 2, and 3 rom disqualified persons						
Ь		included on lines 2 and 3						
_		rom other than dısqualıfıed						
		hat exceed the greater of 1% of						
	the total of the year of	of lines 9, 10c, 11, and 12 for						
с		nes 7a and 7b						
8		port (Substract line 7c from						
	line 6)							
	tal Supp		(-) 2004	(1) 2005	(-) 2006	(4) 2007	(-) 2008	
9		(or fiscal year beginning in) from line 6	(a) 2004	(b) 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
, 10a		ome from interest, dividends,						
		received on securities loans,						
	, ,	alties and income from similar						
Ь	sources	business taxable income (less						
D		11 taxes) from businesses						
	acquired a	after 30 June, 1975						
с		10a and 10b						
11		ne from unrelated business						
		not included in line 10b, r not the business is regularly						
12	Other inc	ome Do not include gain or loss ale of capital assets						
		n Part IV)						
13	Total Sup 12)	port (Add lines 9, 10c, 11 and						
14	First Five	Years If the Form 990 is for the c box and stop here	organızatıon's fi	rst, second, thır	d, fourth, or fiftl	n tax year as a 5	501(c)(3) org	anization,
	moutoti	an of Public Support Porce						
15		on of Public Support Perce oport Percentage for 2008 (line 8		ded by line 13 c	olumn (f))		15	
16		oport Percentage for 2007 Sched						
10		sport i ercentage for 2007 Scheu		A, III 279			16	
Co	mputatio	on of Investment Income	Percentage					
17		nt Income Percentage for 2008 (I			ne 13 column (f	·))	17	
18	Investmei	nt Income Percentage from 2007	Schedule A, Pa	rt IV-A, line 27	h		18	
		Fests - 2008. If the organization d				more than 33 1/		
ь	17 ıs not ı	more than 33 1/3%, check this bo Tests - 2007. If the organization d	ox and stop her	e. The organizat	ion qualifies as	a publicly suppo	orted organiza	and
20		not more than 33 1/3%, check th pundation If the organization did i						

Part IV Supplemental Information. Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)

Facts and Circumstances Test

Part II, Section B, line 10 Other income includes net rental income, net income from special events, gross profit from sales of inventory and other miscellaneous income related to the accomplishment of the Nature Conservancy's tax exempt mission

Schedule A (Form 990 or 990-EZ) 2008

Software ID: Software Version: EIN: 53-0242652 Name: NATURE CONSERVANCY

Form 990, Part VII - Section Aaa

Form 990, Part VII - Section Aaa										
		Posit t	(C tion (hat a	chec)				(E)	(F)
(A) Name and Title	(B) Average hours per week	Individual Trustee or Director	Institutional Trustee		Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
Harry Groome , Chair, Gov , Nom , & HR Comm	1	х						0	0	0
John P Morgridge , Chairman - Part Year	1	x		x				0	0	0
William W Murdoch , Director	1	X						0	_	0
Christine M Scott , Director	1	X						0	_	0
Georgia Welles , Secretary	1	X		x				0		0
Robert J Portman , Director - Part Year	1	X						0	0	0
Steven A Denning , Director	1	X						0	0	0
	1	X		x				0	0	0
Roger Milliken Jr , Chairman - Part Year James C Morgan , Director	1	x		<u> </u>				0		0
Joel E Cohen , Director		X						0		0
,	1			x				0		0
Gordon Crawford, Vice Chair		X		<u> </u>				0		0
Gretchen C Daily , Director	1	X						0	_	0
Carol E Dinkins , Director - Part Year	1	X						0	0	0
Roberto Hernandez Ramırez , Vıce Chaır - Part Year	1	х		x				0	0	0
Teresa Beck , Chair, Conser Act Review Comm	1	х						0	0	0
Thomas Middleton , Director	1	Х						0	0	0
Thomas J Tierney , Director	1	Х						0	0	0
Frank E Loy , Director	1	Х						0	0	0
John P Sall , Chair, Audit Committee	1	Х						0	0	0
Muneer A Satter , Treas & Chair, Finance Comm	1	х		x				0	0	0
Shirley Young , Director	1	Х						0	0	0
Stephen Polasky , Dırector - Part Year	1	Х						0	0	0
Cristian Samper , Director - Part Year	1	Х						0	0	0
Stephanie K Meeks , Acting Pres & CEO/COO - Part Year	35			x				366,199	0	20,149
Stephen C Howell , Chief Fin and Admin Officer	35			x				283,024	0	28,748
Steven J McCormick , Former President & CEO	35			x			х	320,928	0	16,313
Mark R Tercek , Dırector and President - Part Year	35			x				202,696	0	3,254
Mark A E Burget , Chief Conservation Pgms Officer - Part Year	35				х			224,891	0	23,247
Rebecca L Patton , Chief Conservation Strat Officer - Part Year	35				х			263,539	0	22,018
Philip Tabas , General Counsel	35				х			224,693	0	17,732

Form 990, Part VII - Section Aaa

		Posit t	(C non (nat a	chec		I				(F)
(A) Name and Title	(B) A verage hours per week	Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated employiee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
Terry Richey , Chief Mkting, Memb & Phil Officer - Part Year	35				х			192,059	0	22,431
Bruce Runnels , Regional Director	35				Х			174,150	0	16,573
Karen Berky , Regional Director	35				Х			172,303	0	14,312
Robert Bendıck , Regional Director - Part Year	35				х			225,674	0	17,870
Mıchael Andrews , Dırector of Institutional Gifts	35				х		х	164,453	0	19,940
Audrey Grant , Dırector of Global Partnershıps	35				х		х	145,341	0	1,428
Michael Dennis , Director of Conservation Real Estate	35				х		х	185,045	0	17,500
Craig Neyman , Vice President and Chief Investment Officer	35				х			221,450	0	25,819
Amy Golden , Actıng Chıef Marketıng, Memb & Phılan Officer	35				х			221,012	0	25,227
William Ginn , Chief Conservation Programs Officer - Part Year	35				х			179,940	0	21,722
Robert McKım , Regional Director	35				Х			173,769	0	23,851
John Cook , Regional Director	35				Х			181,697	0	20,743
Michael Sweeney , State Director	35				Х			184,633	0	16,247
Rebecca Gırvın-Argon , Chief Philanthropy Officer - Part Year	35				х			152,865	0	22,605
Brian McPeek , Chief Conservation Strategy Officer - Part Year	35				х			153,578	0	23,237
Katherine Skinner , Acting Regional Director - Part Year	35				х			149,859	0	15,981
JeanLouis B Ecochard , Chief Information O fficer	35					x		252,854	0	21,846
Joseph J Keenan , Regional Director	35					Х		363,944	0	29,251
David M Cleary , Director of Conservation Strategies	35					x		350,343	0	24,295
Cynthia Smith , Vice President of Human Resources	35					x		225,784	0	26,141
Catherine Nardone , Director of Philanthropy - California	35					x		231,923	0	3,302

efile GRAPHIC p	rint - DO NO	T PROCESS	As Filed Data -			DLN:	93493035012040
SCHEDULE C		Political C	Campaign and	Lobbying <i>i</i>	Activities		OMBNo 1545-0047
(Form 990 or 990-EZ)	For Organi	izations Exem	ot From Income Tax	Under sectior	n 501(c) and	section 527	2008
Department of the Treasury Internal Revenue Service			nizations described be				Open to Public Inspection
If the organization a Section 501(c)(3) org Section 501(c) (other Section 527 organization	ganizations coi r than section 5	mplete Parts I-A a 501(c)(3)) organiz	and B Do not complete	e Part I-C		-	npaign Activities)
If the organization a	nswered "Ye	s," to Form 990					•
 Section 501(c)(3) org Section 501(c)(3) org 	ganizations that	t have NOT filed I	orm 5768 (election ur	nder section 501(I			•
If the organization at			•	oxy rax)			
Name of the organiza					Er	mployer ident	ification number
NATURE CONSERVANCY					5	3-0242652	
Part I-A To be c							527
organiz	zations. (Se	e the instruction	ons for Schedule C	for details.)			
_		ganızatıon's dıre	ct and indirect politic	al campaıgn actı	vities in Part 1	I V	
2 Political expend						:	\$
3 Volunteer hours							
Part I-B To be c	completed b edule C for de		ations exempt u	inder section	501(c)(3)	. (See the ır	nstructions
1 Enter the amour	nt of any excise	e tax incurred by	the organization und	er section 4955		:	\$
2 Enter the amour	nt of any excise	e tax incurred by	organization manage	rs under section	4955	:	\$
3 If the organizati	on incurred in a	a section 4955 t	ax, dıd ıt file Form 47:	20 for this year?	,		∏Yes ∏No
4a Was a correction	n made?						🗌 Yes 🗌 No
b If "Yes," describ	pe in Part IV						
Part I-C To be c (See the		y all organiz for Schedule		inder section	501(c), ex	cept secti	on 501(c)(3).
1 Enter the amour	nt directly expe	ended by the filin	g organization for sec	tion 527 exempt	t function acti	vities	\$
 Enter the amour 527 exempt fun 		organızatıon's ınt	ernal funds contribut	ed to other organ	lizations for se	ction	\$
3 Total of direct a 1120-POL, line		mpt function exp	penditures Add lines	1 and 2 and ente	er here and on		\$
4 Did the filing org	janızatıon file F	Form 1120-POL f	or this year?				🗌 Yes 🗌 No
were made Ente political contrib	er the amount p utions received	oaid and indicate d and promptly a	ntification Number (E if the amount was pa nd directly delivered (PAC) If additional	ıd from the filing to a separate pol	organızatıon's lıtıcal organıza	own internal tion, such as	funds or were a separate
(a) Nam	e	(b)	Address	(c) EIN	(d) Amoun filing orga internal fun enter	nızatıon's ds Ifnone,	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

For Paperwork Reduction Act Notice, see the instructions for Form 990. Cat No 50084S Schedule C (Form 990 or 990-EZ) 2008

Schedule C (Form 990 or 990-EZ) 2008

P		<pre>v organizations exempt under section 501(c tion 501(h)). (See the instructions for Schedule</pre>		768
	Check 🔽 If the filing organization	belongs to an affiliated group checked box A and "limited control" provisions apply		
<u> </u>	Limits on Lo	bbying Expenditures— s" means amounts paid or incurred.)	(a) Filing Organization's Totals	(b) Affiliated Group Totals
1a	Total lobbying expenditures to influe	nce public opinion (grass roots lobbying)		
b	Total lobbying expenditures to influe	nce a legislative body (direct lobbying)		
с	Total lobbying expenditures (add line	es 1a and 1b)		
d	Other exempt purpose expenditures			
e	Total exempt purpose expenditures			
f	Lobbying nontaxable amount Enter f columns— If the amount on line 1e, column (a) or (b) is: Not over \$500,000	the amount from the following table in both The lobbying nontaxable amount is: 20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
g	Grassroots nontaxable amount (ente	r 25% of line 1f)		
h	Subtract line 1g from line 1a Enter -	0- if line g is more than line a		
i	Subtract line 1f from line 1c Enter -	0- If line fis more than line c		
j	If there is an amount other than zero section 4911 tax for this year?	on either line 1h or line 1i, did the organization file Form	4720 reporting	∏Yes ∏No

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 1a through 1f of the instructions.)

	Lobbying Expendit	ures During 4	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) Total
2a	Lobbying non-taxable amount					
Ь	Lobbying ceiling amount (150% of line 2a, column(e))					
с	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line d, column (e))					
f	Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2008

Part II-B To be completed by organizations exempt under section 501(c)(3) that have NOT filed Form 5768 (election under section 501(h)). (See the instructions for Schedule C for details.)

		(a			(b)	
		Yes	No		A mour	nt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?	Yes				
b	Paid staff or management (include compensation in expenses reported on lines c through i)?	Yes				
с	Media advertisements?		No			
d	Mailings to members, legislators, or the public?	Yes			4	19,978
е	Publications, or published or broadcast statements?	Yes			18	31,024
f	Grants to other organizations for lobbying purposes?	Yes			1,94	40,437
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes			3,24	45,744
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?		No			
i	Other activities If "Yes," describe in Part IV		No			
j	Total lines 1c through 1:				5,43	17,183
2a	Did the activities in line 1 cause the organization to be not described in section $501(c)(3)^{2}$		No			
Ь	If "Yes" enter the amount of any tax incurred under section 4912					
с	If "Yes" enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A To be completed by all organizations exempt under section 501(c)(4), se section 501(c)(6). (See the instructions for Schedule C for details.)	ection	501(c)(5), or	
			,		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3		
Par	t IIII-B To be completed by all organizations exempt under section 501(c)(4), se section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No' question 3 is answered "Yes." (See the instructions for Schedule C for details.)	' OR if				
1	Dues, assessments and similar amounts from members		1\$			
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of politica expenses for which the section 527(f) tax was paid).	/				
а	Current Year		2a\$			
b	Carryover from last year		2b\$			
с	Total		2c\$			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	Γ	3\$			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and politic expenditure next year?		4\$			
5	Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)		5\$			

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

exempt purpose mission focusing on the conservation of lands including forests, gresslands, and lands and water, including fresh water and marine. The Nature Conservancy devoted 45% of its exempt purpose expenditures to altering to influence legislation during first alterial egislation mitude dimding for Forest Legislation during first alterial legislation mitude dimding for Forest Legislation funding and carbon offsetting. American Rear View and Security Act provisions regarding forest preservation, land acquisition funding and carbon offsetting. American Rearvation, and Reinvestiment Act for forest, press and marine restration and Reinvestiment Act for forest, press and marine restration and Reinvestiment Act for forest, press and marine restration and Reinvestiment Act for forest, press and marine restration resolutions for international conservation, and provisions through legislations for international conservation, and provisions through legislations at the national and local legislation through legislations at the national and local legislation through legislations at the national and local legislation through legislations at the national and local legislation was advocated to provide sufficient. In Dustana, Jingapore Dunes in Michigan, Blackbot Valley in Montana, Albamy Pries Bush in Nev York, Hells Caryon and Nestucca in Oragon, and Cherry Valley in Pensylvania National Allocal legislation was advocated to provide sufficient, long term finding for habits and de preservation funding for the Wirk Yalley. Montana, New York, Yalley Carewan, Markan, Jihano Karana, Chika, and Cherry Valley in Pensylvania National Allocal legislation was advocated to provide sufficient, long term finding for habits and de preservation funding for the Wirk Yalley. Montana, New Jaresy, Montana (Lews and Habit, New York, Nottana, New Jaresy, Montana (Lews And Habit, New York, Nottana, New Yaley, Leke Ontana Albany, Pries Bush in New York, Hells Caryon and Nestucca in Oragon, and every mark in the National Albana, Breing Alban	Ident if ier	Return Reference	Explanation
Image: Constraint of the second sec	Ident if ier SchC_P2B_S00_L01		The lobbying work of The Nature Conservancy advances the exempt purpose mission focusing on the conservation of lands including forests, grasslands, and lands and water, including fresh water and marine. The Nature Conservancy devoted 48% of its exempt purpose expenditures to attempt to influence legislation during friscal Year 2009. In preservation of habitats, TNC attempted to influence legislation at the federal, state and local level U S federal legislation included funding for Forest Legacy, Forest Landscape Restoration Act, Land and Water Conservation Fund, National Landscape Restoration Act, including various efforts to advance controlled burning for habitat, species and human protection, American Clean Energy and Security Act provisions regarding forest preservation, land acquisition funding and carbon offsetting, American Recovering and Reinvestment Act for forest, invers and marine restoration work, reautionization of the Sikes Act for protecting natural resources on Department of Defense lands, Tropic Forest Conservation Act including provisions to protect forests, coral reefs and coastal marine areas in developing countres, appropriations for international conservation, and provisions through legislation at the national and local level to protect places such as 0 wyhee County and Henry's Lake in Idaho, Washington County in Utah, Cahaba River and Little River Canyon preserves in Alabama, Everglades National Park expansion in Florda, Upper O uachita in Louisiana, Singapore Dunes in Michigan, Blackfoot Valley in Montana, Albany Pine Bush in New York, Hells Canyon and Nestucca in O regon, and Cherry Valley in Pennsylvania National and local legislation was advocated to provide sufficient, long term funding for habitat and land preservation through Husts and Similar investment, and easement incentives for conservation or management mechanisms in countries such as Arizona, California, Colorado, Hawai, Idaho (Blaine County), Illinois (Lake County), Indiana, Ioaw, Mane, Maryland, Minnesota, Missouri, Montan

Schedule C (Form 990 or 990EZ) 2008

Schedule C (Form 990 or 990-EZ) 2008

art IV Supplemental Ir	formation	
Ident if ier	Ret urn Reference	Explanation

Schedule C (Form 990 or 990EZ) 2008

efile GRAPHIC	print - DO NOT PROCESS	s Filed Data -			DLN: 934930350	12040
SCHEDULE D					OMB No 154	5-0047
(Form 990)			al Statements		200	8
Department of the Treasury Internal Revenue Service		-	ed by organizations that line 6, 7, 8, 9, 10, 11, or 12	•	Open to I Inspec	
Name of the organ NATURE CONSERVANC				Employer	identification number	er
				53-0242		
	nizations Maintaining Donor A zation answered "Yes" to Form 9			ids or A	ccounts. Comple	te if the
organ			radvised funds	(b) F	unds and other acco	unts
1 Total number :	at end of year		17			0
2 Aggregate Co	ntributions to (during year)		1,200,000			0
3 Aggregate Gra	ints from (during year)		893,771			0
4 Aggregate val	ue at end of year		10,591,472			0
	zation inform all donors and donor ad organization's property, subject to the			advısed	🗹 Yes	∏ No
used only for impermissible	zation inform all grantees, donors, an charitable purposes and not for the be private benefit?	nefit of the donor o	r donor advisor or other		∀ Yes	∏ No
	ervation Easements. Complete			Form 990), Part IV, line 7.	
マーPreserva マーProtectio マーPreserva	conservation easements held by the tion of land for public use (eg, recrea n of natural habitat tion of open space s 2a–2d if the organization held a qua	tion or pleasure)	 Preservation of an hi Preservation of certi 	fied histor	nc structure	a
•	y of the tax year				Held at the End of	the Year
a Total numbe	r of conservation easements			2a		2132
b Total acreag easements	e restricted by conservation			2Ь	245	1503 15
c Number of co	onservation easements on a certified	historic structure ir	ncluded in (a)	2c		0
d Numberofco	onservation easements included in (c)) acquired after 8/1	7/06	2d		0
3 Number of con	nservation easements modified, trans	ferred, released, ex	tinguished, or terminated	by the org	anızatıon durıng	
the taxable ye	ear 🕨 22				-	
4 Number of sta	tes where property subject to conser	vation easement is	located 🕨 49			
	nization have a written policy regardi			ons and		
enforcement o	of the conservation easements it hold	5?			√ Yes 21536 5	∏ No
6 Staff or volunt	eer hours devoted to monitoring, insp	ecting and enforcin	g easements during the ye	ear 🕨		
7 A mount of exp	penses incurred in monitoring, inspec	ting, and enforcing	easements during the year	r 🕨 \$	1,038,542	
	nservation easement reported on line ı) and 170(h)(4)(B)(ıı)?	2(d) above satisfy	the requirements of section	on	🗹 Yes	∏ No
balance sheet	escribe how the organization reports ;, and include, if applicable, the text o on's accounting for conservation ease	f the footnote to the				
	nizations Maintaining Collecti lete If the organization answered			• Other \$	Similar Assets.	
art, historical	ation elected, as permitted under SFA treasures, or other similar assets hel rt XIV, the text of the footnote to its f	d for public exhibiti	on, education or research	ın furthera		e,
historical trea	ation elected, as permitted under SFA sures, or other similar assets held fo llowing amounts relating to these iten	r public exhibition,				
(i) _{Revenues}	included in Form 990, Part VIII, line	1			▶ \$	
(ii) Assets ind	luded in Form 990, Part X			1	► \$	
2 If the organiza	ation received or held works of art, his unts required to be reported under SF.				Ŧ	
a Revenues incl	uded in Form 990, Part VIII, line 1			I	► \$	
_	ed in Form 990, Part X			•	\$	

For Paperwork Reduction Act Notice, see the Intructions for Form 990 Cat No 52283D
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▶ \$ Schedule D (Form 990) 2008

Sche	dule D (Form 990) 2008									Page 2
Part	IIII Organizations Maintaining C	ollections of Art, His	stori	ical	Treas	sures, or Oth	er Simil	ar Ass	sets (c	ontinued)
3	Using the organization's accession and othe items (check all that apply)	er records, check any of tl	ne fol	llowır	ig that a	are a sıgnıfıcant	use of its	collectı	on	
а	Public exhibition	d	Γ	Loa	an or ex	change progran	าร			
b	🔽 Scholarly research	е	Г	0 t l	ner					
с	Preservation for future generations									
4	Provide a description of the organization's of Part XIV	collections and explain ho	w the	ey fur	ther the	e organızatıon's	exempt pu	rpose ir	I	
5	During the year, did the organization solicit assets to be sold to raise funds rather than						ımılar	Г	- Yes	∏ No
Par	t IV Trust, Escrow and Custodial Part IV, line 9, or reported an a					ganization ans	wered "Y	'es" to	Form 9	90,
1a	Is the organization an agent, trustee, custo included on Form 990, Part X?	dian or other intermediary	foro	contr	butions	s or other assets	s not	Г	Yes	∏ No
b	If "Yes," explain why in Part XIV and comp	lete the following table								
								Am	ount	
с	Beginning balance					10				
d	Additions during the year					10	1			
e	Distributions during the year					10				
f	Ending balance					1f				
a	Did the organization include an amount on F	Form 990, Part X, line 21?						Г	Yes	∏ No
b	If "Yes," explain the arrangement in Part XI	V								
Pa	t V Endowment Funds. Complete									
		(a)Current Year (1,073,809,904	b) Prio	or Yeai	· (c)	Two Years Back (d) Three Yea	rs Back	(e)Four Y	'ears Back
a	Beginning of year balance	12,446,936								
b	Contributions	-197,769,838								
c d	Investment earnings or losses	0								
u e	Other expenditures for facilities	54,410,515								
	and programs	,								
f	Administrative expenses	0								
g	End of year balance	834,076,487								
	Provide the estimated percentage of the ye	ar end balance held as								
а	Board designated or quasi-endowment 🕨	7968%								
Ь	Permanent endowment 🕨 2032%									
с	Term endowment 🕨 0%									
а	Are there endowment funds not in the posse	ession of the organization	that	are h	eld and	administered fo	or the			
	organization by								Yes	No
	(i) unrelated organizations		• •	•	• •		• • •	. 3a(i 3a(ii	-	N o N o
Ь	(ii) related organizations		Sched	· ·	••• *? •			. 3b	<u>''</u>	
-	Describe in Part XIV the intended uses of t	•			•					1
ar	t VI Investments—Land, Building	-			990,	Part X, line 10).			
	Description of investment		(a)	Cost o	or other stment)	(b) Cost or other basis (other)	(c) Depre	eciation	(d) Bo	ok value
a l	and				0	6,670,47	5			6,670,475
ЬE	uldings				0	107,131,90	1 24,	651,053	8	32,480,848
cι	easehold improvements				0	6,916,85	5 4,	457,053		2,459,802
d E	quipment				0	10,444,82	1 8,	229,768		2,215,053

16,617,691

3,696,450,355

.

Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . .

e Other .

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Schedule D (Form 990) 2008

3,713,068,046

3,806,894,224

0

Part VII Investments-Other Securities. See	Form 990, Part X, line 1	2.
(a) Description of security or cateory (including name of security)	(b)Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products	264,798,717	F
Closely-held equity interests	120,702,620	F
Other Real Estate Investment Trusts	9,944,308	F
Other Interfund & Trust Receivable	34,220,686	F
Total. (Column (b) should equal Form 990, Part X, col (B) line 12) 🕨	429,666,331	

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
STM/TNC, LLC	46,632	F
Fondo Ecoempresas	736,634	F
Putrı Naga Komodo JV	277,510	F
Headwaters Ranch Partnership	152,029	F
Total. (Column (b) should equal Form 990, Part X, col (B) line 13) 🕨	1,212,805	

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Advances and Deposits	59,421,197
O ther Assets	693,754
Total. (Column (b) should equal Form 990, Part X, col.(B) line 15.)	. ▶ 60,114,951

Total. (Column (D) should equal Form 990, Part X, Col.(B) line 1.	5.)	 60
Part X Other Liabilities. See Form 990, Part X	, line 25.	
(a) Description of Liability	(b) A mount	
Federal Income Taxes	269,929	
Planned Giving Liability	128,081,149	
Accrued Salary and Vacation Liability	20,437,057	
Other Accrued Expenses/Liabilities	332,524,867	
O ther Liabilities	23,330,389	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) 🕨	504,643,391	

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

Par	XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	856,246,824
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	821,991,770
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	34,255,054
4	Net unrealized gains (losses) on investments	4	-261,036,157
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	-50,416,710
9	Total adjustments (net) Add lines 4 - 8	9	-311,452,867
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	-277,197,813
-	XII Reconciliation of Revenue per Audited Financial Statements With Revenue		
1	Total revenue, gains, and other support per audited financial statements	1	547,222,661
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments 261,036,157		
Ь	Donated services and use of facilities		
с	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
е	Add lines 2a through 2d	2e	- 303,484,976
3	Subtract line 2e from line 1	3	850,707,637
4	A mounts included on Form 990, Part VIII, line 12, but not on line ${f 1}$		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 7,202,230		
b	Other (Describe in Part XIV)		
с	Add lines 4a and 4b	4c	5,539,187
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	856,246,824
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	s per	
1	Total expenses and losses per audited financial statements	1	824,420,474
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities	4	
Ь	Prior year adjustments . . . 2b 0	-	
C	Losses reported on Form 990, Part IX, line 25	-	
d	Other (Describe in Part XIV) 1,663,043	1	
e	Add lines 2a through 2d	2e	9,630,934
3	Subtract line 2e from line 1	3	814,789,540
4	A mounts included on Form 990, Part IX, line 25, but not on line 1 :		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 7,202,230	-	
Ь	Other (Describe in Part XIV) . . . 4b 0	-	
с г	Add lines 4a and 4b	4c	7,202,230
5 Dar	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) t XIV Supplemental Information	5	821,991,770
Fai	Supplemental information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Identifier Return Reference Explanation

efile GRAPHIC print - D	O NOT PROCE	SS As File	d Data -		DLN	I: 93493035012040
SCHEDULE F (Form 990)	Statemen	t of Activiti	es Outsi	de the U	nited States	омв № 1545-0047 2008
Department of the Treasury Internal Revenue Service	► Attach to	Form 990. Compl Form 9	ete if the org 90, Part IV, li		swered "Yes" to	Open to Public Inspection
Name of the organization NATURE CONSERVANCY					Employer ide	entification number
Part I General Infor	mation on Ac	tivities Outsi	ide the Uni	ted States	53-024265 S. Complete If the organ	
"Yes" to Form 91For grantmakers. Doe	9 <mark>90, Part IV, lır</mark> es the organıza ees' elıgıbılıty fo	ne 14b. Ition maintain r for the grants or	ecords to su assistance,	ibstantiate t and the se	the amount of the grant lection criteria used to a	ts or
2 For grant makers. Descri United States	be in Part IV the	organızatıon's pr	ocedures for	monitoring th	ne use of grant funds outsic	le the
3 Activites per Region (U	se Schedule F-1	(Form 990) if add			1	1
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	region (by fundraising, pro grants to recip	conducted in type) (i e , ogram services, ients located in egion)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures in
Central America and the Caribbean	10	103	Program Ser		Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	15,491,434
East Asıa and the Pacıfic	10	323	Program Ser		Preservation of plants, animals and natural communities by protecting the lands and waters they need to survive	32,619,764
Europe (including Iceland and Greenland)	3	8	Fundraising		Solicitation of funding for environmental purposes from the European Union and its members	598,125
North America (including Canada and Mexico, but not the United States)	2	41	Program Ser		Preservation of plants, animals and natural communities by protecting the lands and waters they need to survive	10,459,179
South America	8	159	Program Ser		Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	28,291,684
Sub-Saharan Africa	0	0	Program Ser		Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive	5,145,183
Totals►	33 tice, see the instru			Cat No 5	50082W •	92,605,369 Schedule F (Form 990) 2008

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method c valuation (book, FMV appraisal, oth
			Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable	6,310,799	EFT, wire transfer, check	C		
		North America (including Canada and Mexico, but not the United States)	contributions Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	7,022,936	EFT , wire transfer, check	C		
		the Carıbbean	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions		EFT , wire transfer, check	C		
		Pacıfic	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions		EFT , wire transfer, check	C		
		Iceland and Greenland)	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions		EFT, wire transfer, check			
			Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	241,725	EFT , wire transfer, check	C		

Schedule F (Form 990) 2008

Schedule F (Form 990) 2008

			ed States. Complete	If the organization ai	nswered "Yes" to Form (990, Part IV, line 16.
	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non- cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
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	1 (Form 990) if ad	(b) Region (c) Number of	(b) Region (c) Number of (d) A mount of	-1 (Form 990) if additional space is needed. (c) Number of (d) A mount of (e) Manner of cash	F-1 (Form 990) if additional space is needed. (b) Region (c) Number of recipients (c) Number of recipients (c) Amount of cash cash grant	(b) Region (c) Number of (d) A mount of (e) Manner of cash (f) A mount of non- recipients cash grant disbursement cash of non-cash of non-cash

Schedule F (Form 990) 2008

	(Form 990) 2008		Page 4
Part IV	Complete this part to	provide the information required	in Part I, line 2, and any other additional information.
SchF_P01_	Identıfıer	ReturnReference Schedule F, Part I, Line 2	Explanation The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure which is excerpted as follows All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements 1 agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments, and 2 the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements Working as a team assuress that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff Purpose To ensure compliance with government laws and regulatio
			funds provided to other entities
			-
			-
	_		
			-

Software ID: 08000095 Software Version: v1.00 EIN: 53-0242652 Name: NATURE CONSERVANCY

Form 990 Schedule F Part II - Grants and Other Assistance to Organizations or Entities Outside The United States

-orm 990 Schedu	ie F Part II -	- Grants and Othe	r Assistance to Or	ganizations or E	ntities Outside Th	e United States		
(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(I) Method of valuation (book, FMV, appraisal, other)
		South America	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	6,310,799	EFT, wire transfer, check	0		
		North America (including Canada and Mexico, but not the United States)	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions		EFT, wire transfer, check	0		
		Central America and the Caribbean	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions		EFT, wire transfer, check	0		
		East Asıa and the Pacıfic	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	3,450,780	EFT, wire transfer, check	0		
		Europe (ıncludıng Iceland and Greenland)	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	371,096	EFT, wire transfer, check	0		
		Sub-Saharan Afrıca	Preservation of plants, animals, and natural communities by protecting the lands and waters they need to survive, including grants pursuant to US federal award, conservation activities, land acquisition and charitable contributions	241,725	EFT, wire transfer, check	0		

efile GRAPHIC print	- DO NOT PROCESS	As File	ed Data	-	DLN	93493035012040
SCHEDULE G Form 990 or 990-EZ)				mation Regard	•	омв № 1545-0047 2008
epartment of the Treasury ternal Revenue Service	Attach to Form 990 or Form 990 lines 17, 18, or 19, and		-	by organizations that answe ter more than \$15,000 on Foi		Open to Public Inspection
ame of the organization	,				Employer ide	ntification number
IATURE CONSERVANC	ſ				53-0242652	1
Part I Fundraisin	g Activities. Complete	e if the or	rganızatı	on answered "Yes"	to Form 990, Part IV	', line 17.
a Y Mail solicitation b Y Email solicitation c Y Phone solicitation d Y In-person solicitation	ns ns			e 🔽 Solicitation of r f 🔽 Solicitation of g g 🔽 Special fundrai	jovernment grants	
or key employees lis b If "Yes," list the ten	have a written or oral agre ited in Form 990, Part VII) highest paid individuals or at least \$5,000 by the orga	or entity entities (f	ın connec undraiser	tion with professional f	undraising activities? ents under which the fu	
(i) Name of Individu or entity (fundraiser		(iii) fundraıs custo contr contribu Yes	erhave dy or ol of utions?	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		res	No			
otal						

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

AK,AL,AR,AZ,CA,CO,CT,DC,DE,FL,GA,HI,IA,ID,IL,IN,KS,KY,LA,MA,MD,ME,MI,MN,MO,MS,MT,NC,ND,NE,NH,NJ,NM,NV,NY,OH,OK,OR,PA, RI,SC,SD,TN,TX,UT,VA,VT,WA,WI,WV,WY

			(a) Event #1	(b) Event #2	(c) O ther Events	(d) Total Events (Add col (a) through
			Mashomack Dinner Dance	Long Island Gala (event type)	44 (total number)	col (c))
			(event type)	(,,	(total number)	
ÐM	1	Gross receipts	598,110	482,853	934,141	2,015,104
Revenue	2	Less Charitable contributions	473,852	441,283	319,434	1,234,569
	3	Gross revenue (line 1 minus line 2)	124,258	41,570	614,707	780,535
	4	Cash Prizes	0	0	0	O
ses	5	Non-cash Prizes	0	0	0	O
Expenses	6	Rent/Facility costs	741	0	0	741
- 54			72.020	205,959	203,674	482,653
ă	7	Other direct expenses	73,020	203,939	203,074	402,055
Direct Exp	7 8	Other direct expenses Direct expense summary Add lin				483,394
Direct Exp			es 4 through 7 ın column	(d)	· · · · · •	
Dreat Dreat Par	8 9	Direct expense summary Add lin Net income summary Combine lii	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered '	(d)	· · · · · ►	483,394 297,141
Delo Par	8 9	Direct expense summary Add lin Net income summary Combine lii Gaming. Complete if the or	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered '	(d)	· · · · · ►	483,394 297,141
Direct	8 9	Direct expense summary Add lin Net income summary Combine lii Gaming. Complete if the or	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered ' ne 6a.	(d) Yes" to Form 990, Pa (b) Pull tabs/Instant bingo/progressive	• • • • • • • • • • • • • • • • • • •	483,394 297,141 rted more than (d) Total gaming (Add
Revenue Direct	8 9 t 111	Direct expense summary Add lin Net income summary Combine lin Gaming. Complete if the or \$15,000 on Form 990-EZ, lin	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered ' ne 6a.	(d) Yes" to Form 990, Pa (b) Pull tabs/Instant bingo/progressive	• • • • • • • • • • • • • • • • • • •	483,394 297,141 rted more than (d) Total gaming (Add
Revenue Direct	8 9 t III	Direct expense summary Add lin Net income summary Combine lin Gaming. Complete if the or \$15,000 on Form 990-EZ, lin Gross revenue	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered ' ne 6a.	(d) Yes" to Form 990, Pa (b) Pull tabs/Instant bingo/progressive	• • • • • • • • • • • • • • • • • • •	483,394 297,141 rted more than (d) Total gaming (Add
ct Expenses Revenue d Direct	8 9 t 111 1 2 3	Direct expense summary Add lin Net income summary Combine lin Gaming. Complete if the or \$15,000 on Form 990-EZ, lin Gross revenue Cash prizes	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered ' ne 6a.	(d) Yes" to Form 990, Pa (b) Pull tabs/Instant bingo/progressive	• • • • • • • • • • • • • • • • • • •	483,394 297,141 rted more than (d) Total gaming (Add
Expenses Revenue Drect	8 9 t 111 1 2 3	Direct expense summary Add lin Net income summary Combine lin Gaming. Complete if the or \$15,000 on Form 990-EZ, lin Gross revenue Cash prizes Non-cash prizes	es 4 through 7 in column nes 3 and 8 in column (d) ganization answered ' ne 6a.	(d) Yes" to Form 990, Pa (b) Pull tabs/Instant bingo/progressive	• • • • • • • • • • • • • • • • • • •	483,394 297,141 rted more than (d) Total gaming (Add

8	Net gaming income summary	Combine lines 1 and 7 in column (d) .	•	•	•	•	•	•	•	•	•	

	· · ·		Yes	No
9	Enter the state(s) in which the organization operates gaming activities			
а	Is the organization licensed to operate gaming activities in each of these states?	9a		
b	If "No," Explain			
		_		
10a	Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?	10a		
Ь	If "Yes," Explain			
11	 Does the organization operate gaming activities with nonmembers?	11		
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity			
	formed to administer charitable gaming?	12		

Schedule G (Form 990 or 990-EZ) 2008

Schedule	G	(Form 990	or 990-EZ) 2008

		Yes	No
13	Indicate the percentage of gaming activity operated in		
а	The organization's facility		
b	An outside facility		
14	Provide the name and address of the person who prepares the organization's gaming/special events books and records		
	Name 🕨		
	Address 🕨		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		
Ь	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the		
	amount of gaming revenue retained by the third party 🏲 \$		
с	If "Yes," enter name and address		
	Name 🕨		
	Address 🕨		
16	Gaming manager information		
	Name 🏲		
	Gaming manager compensation 🕨 \$		
	Description of services provided 🕨		
	Director/officer Employee Independent contractor		
17	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year F \$	<u> </u>	

Schedule G (Form 990 or 990-EZ) 2008

Software ID: Software Version: EIN: 53-0242652 Name: NATURE CONSERVANCY

Form 990 Schedule G - Licensed States

Licensed States

efile GRAPHIC print - D	U NUT PROCES	S As Filed Data	-				LN: 9349303501204 OMB No 1545-0047
Schedule I (Form 990)							
Department of the Treasury Internal Revenue Service	Complete	if the organization ans	wered "Yes," on Form 9	90, Part IV, lines 21 or	22. Attach to Form 990.		Open to Public Inspection
Name of the organization						Employer ident	ification number
						53-0242652	
 Does the organization mathematical the selection criteria use Describe in Part IV the organization part II Grants and Ot Form 990, Part 1 	aintain records to s ad to award the gra organization's proc her Assistance IV, line 21 for al	nts or assistance? edures for monitoring th e to Governments ny recipient that rece	t of the grants or assist	the United States		organization answer	ed "Yes" on
Part IV and Sch needed						. ▶ □	
1(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Addıtıonal Data Table							
2 Enter total number of second organizations					•		337
3 Enter total number of oth	er organizations .						► <u>63</u>

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

			-		
(a) Type of grant or assistance	(b) Number of recipients	(c) A mount of cash grant	(d) A mount of non-cash assistance	(e) Method of valuation (book, FMV , appraisal, other)	(f) Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. See Additional Data Table

Ident if ier	Ret urn Reference	Explanation
	Schedule I, Part I, Line 2	The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard O perating Procedure which is excerpted as follows. All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements. I agreements to the Conservancy from United States federal, state and local government agencies, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney As appropriate, team members at any stage of the process should solicit input from staff in their respective Operating Units, such as finance, philanthropy, external affairs or other conservation staff. Purpose: To ensure compliance with governme

Software ID: 08000095 Software Version: v1.00 EIN: 53-0242652 Name: NATURE CONSERVANCY

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SMARTER COLORADO4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	1,224,000				Conservation Activity
ACADEMY OF NATURAL SCIENCES4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	43,340				Conservation Activity
ACRES LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	50,000				Conservation Activity
AFRICAN WILDLIFE FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	2,908,433				Conservation Activity
ALBANY PINE BUSH PRESERVE COMMISSION 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	3,091,028				Conservation Activity
AMERICAN CHESTNUT LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	20,000				Conservation Activity
AQUIDNECK ISLAND LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	40,000				Conservation Activity
ARCTIC GRAYLING RECOVERY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
ARKANSAS NATURAL HERITAGE COMMISSIO 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	185,112				Federal A ward
ASOCIACION WIDECAST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,312				Conservation Activity

(a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash or assistance if applicable FMV, appraisal, or government assistance assistance other) 53-0242652 501©(3) AUDUBON CALIFORNIA 26,842 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) AUDUBON OF FLORIDA 53-0242652 25,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 53-0242652 501©(3) 4,127,549 BEDFORD AUDUBON Conservation SOCIETY4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) BIG SUR LAND TRUST 53-0242652 14,500 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 53-0242652 501©(3) 9,000 BIODIVERSITY Conservation RESEARCH INSTITUTE Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) BURRILLVILLE LAND 53-0242652 63,621 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 CA STATE PARKS4245 N 53-0242652 501©(3) 10,000 Conservation Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 CALIFORNIA 420,000 Conservation **DEPARTMENT OF FISH &** Activity GAME4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 24,374 Conservation CALM AIR VISIBILITY UNLIMITED4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 7,399 CASCADE PACIFIC Conservation RC&D4245 N Fairfax Activity Drive

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

Arlington, VA 22203

(b) EIN (a) Name and address of (c) IRC Code (d) A mount of (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant organization section cash arant cash valuation (book. non-cash or assistance FMV, appraisal, or government if applicable assistance assistance other) 501©(3) CCALT-COLORADO 53-0242652 86,722 Conservation CATTLEMEN'S Activity AGRICULTURAL LAND TRUST4245 N Fairfax Drive Arlington, VA 22203 501©(3) CENTER FOR CULTURAL 53-0242652 97,485 Conservation AND TECHNICAL Activity INTERCHANGE BETWEEN EAST AND WEST4245 N Fairfax Drive Arlington, VA 22203 501©(3) CENTRAL INDIANA LAND 53-0242652 10,000 Conservation TRUST INC4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) CENTRAL PENNSYLVANIA 53-0242652 10,128 Conservation CONSERVANCY4245 N Activity Fairfax Drive Arlington, VA 22203 CHATTACHOOCHEE 53-0242652 501©(3) 5,700 Federal Award VALLEY LAND TRUST4245 N Fairfax Drive Arlington, VA 22203 501©(3) DOUGLAS LAND TRUST 53-0242652 42.000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 CHESAPEAKE BAY 11,750 Conservation FOUNDATION4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) CHICKALOON VILLAGE 53-0242652 90,000 Conservation TRADITIONAL COUNCIL Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) CHIKAMING OPEN LANDS 53-0242652 50,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 65,000 CITIZENS FOR A CLEAN Conservation OHIO4245 N Fairfax Drive Activity Arlington, VA 22203

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	n (e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITIZENS FOR SMART GROWTH4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,500				Conservation Activity
CITY & BOROUGH OF YAKUTAT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	8,325				Federal A ward
CITY OF LINCOLN NEBRASKA PARKS AND RECREATION DEPT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	25,000				Conservation Activity
CITY OF SIERRA VISTA 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	25,000				Conservation Activity
CLACKAMAS RIVER BASIN COUNCIL4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,222				Conservation Activity
CLCV EDUCATION FUND 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
COLORADO CATTLEMENS ASSOCIATION LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	47,214				Conservation Activity
COLORADO CONSERVATION TRUST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	1,683,363				Conservation Activity
COLORADO ENVIRONMENTAL COALITION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	25,000				Conservation Activity
COLORADO OPEN LANDS4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	50,050				Conservation Activity

(a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash or assistance if applicable FMV, appraisal, or government assistance assistance other) 501©(3) 53-0242652 100,000 COLUMBIA LAND TRUST Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) COLUMBIA RIVER 53-0242652 9,741 Conservation ESTUARY STUDY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 431,331 COLUMBIANA COUNTY 53-0242652 Conservation PARK DISTRICT4245 N Activity Fairfax Drive Arlington, VA 22203 53-0242652 501©(3) COMMITTEE TO 10,000 Conservation PROTECT ADAMS Activity COUNTY LAND AND WATER4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 22,749 Conservation CONNECTICUT RIVER WATERSHED COUNCIL Activity INC4245 N Fairfax Drive Arlington, VA 22203 501©(3) CONSERVATION 53-0242652 74,000 Conservation INTERNATIONAL4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) CONSERVING ARIZONAS 53-0242652 60,000 Conservation Activity LAND AND WATER4245 N Fairfax Drive Arlington, VA 22203 501©(3) CORNELL UNIVERSITY 53-0242652 9,010 Federal A ward 4245 N Fairfax Drive Arlington, VA 22203 501©(3) CT FARMLAND TRUST 53-0242652 15,500 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 D AND R GREENWAY 55,647 Conservation LAND TRUST4245 N Activity Fairfax Drive Arlington, VA 22203

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DIVISION OF WILDLIFE RESOURCES4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	12,942				Conservation Activity
DUCKS UNLIMITED4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	33,748				Conservation Activity
EARTHWATCH INSTITUTE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	8,000				DAF Distribution
EASTERN SHORE LAND CONSERVANCY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	512,968				Conservation Activity
ENVISION UTAH4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	76,000				Conservation Activity
USAED NEW ENGLAND DISTRICT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	113,000				Federal A ward
FIRE ISLAND LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	16,000				Conservation Activity
FISH AND WILDLIFE CONSERVATION COMMISSION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	22,744				Conservation Activity
FIVE VALLEYS LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	72,500				Conservation Activity
FLATHEAD LAND TRUST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	23,020				Conservation Activity

(d) A mount of cash (e) A mount of non-(a) Name and address of (b) EIN (c) IRC Code (f) Method of (g) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash or assistance FMV, appraisal, or government if applicable assistance assistance other) 501©(3) 53-0242652 FOREST SOCIETY OF 150,000 Conservation MAINE4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) 33,860 FOSTER CREEK 53-0242652 Conservation CONSERVATION Activity DISTRICT4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 25,000 Conservation FOSTER LAND TRUST 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) FREEDOM SERVICE 53-0242652 6,000 DAF Distribution DOGS4245 N Fairfax Drive Arlington, VA 22203 501©(3) FRENCH CREEK VALLEY 53-0242652 25,100 Conservation CONSERVANCY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) FRIENDS OF BUFORD 53-0242652 21,322 Conservation PARK AND MOUNT Activity PISGAH4245 N Fairfax Drive Arlington, VA 22203 501©(3) FRIENDS OF DRAGON 53-0242652 14,251 Conservation RUN4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) FRIENDS OF GREAT SALT 53-0242652 7,000 Conservation LAKE4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) FRIENDS OF HSES4245 N 53-0242652 10,000 Conservation Fairfax Drive Activity Arlington, VA 22203 FRIENDS OF THE OSA 53-0242652 501©(3) 750,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203

(a) Name and address of (**b**) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash assistance or assistance if applicable FMV, appraisal, or government assistance other) Conservation GARY R WALKER AND 53-0242652 200,000 Activity GEORGIA A WALKER 4245 N Fairfax Drive Arlington, VA 22203 501©(3) GLOCESTER LAND 53-0242652 127,500 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) 53-0242652 15,000 GRAND RIVER Conservation PARTNERS4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) GREAT AUK LAND 53-0242652 50,000 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) GREENINFO NETWORK 53-0242652 19,500 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 **GULF OF MAINE** 19,985 Conservation REASERCH INSTITUTE Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 Conservation HAMPTON ROADS 52,867 PLANNING DISTRICT Activity COMMISSION4245 N Fairfax Drive Arlington, VA 22203 501©(3) HARVARD SCHOOL OF 53-0242652 6.000 Conservation PUBLIC HEALTH4245 N Activity Fairfax Drive Arlington, VA 22203 HATCHER STUBBS LAND 53-0242652 501©(3) 442,900 Conservation HOLLIS4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) 53-0242652 40,000 IDAHO SMART GROWTH Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
INDIANA DEPT OF NATURAL RESOURCES 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	69,800				Conservation Activity
INDIANA UNIVERSITY 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
INTERNATIONAL CONSERVATION CAUCUS FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	77,500				Conservation Activity
ISLAND CONSERVATION 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	182,507				Federal A ward
IUCN THE WORLD CONSERVATION UNION 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
KAMEHAMEHA SCHOOLS COMMUNITY RELATIONS AND COMMUNICATIONS GROUP4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	7,000				Conservation Activity
KANSAS STATE UNIVERSITY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	5,100				Charitable Contribution
KATOOMBA GROUP4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,000				Conservation Activity
KOSCIUSKO COUNTY SOIL AND WATER CONSERVATION DISTRICT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	12,000				Conservation Activity
LADUE CHAPEL PRESBYTERIAN CHURCH 4245 N Fairfax Drive Arlington,VA 22203	53-0242652	501©(3)	9,000				DAF Distribution

(a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (**q**) Description of (h) Purpose of grant organization section arant cash valuation (book. non-cash or assistance FMV, appraisal, or government if applicable assistance assistance other) 501©(3) LAKE ERIE REGION 53-0242652 10,000 Conservation CONSERVANCY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 LAKE GEORGE LAND 16.035 Conservation CONSERVANCY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 LAND TRUST ALLIANCE 72,750 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 53-0242652 501©(3) LAND TRUST FOR 30,000 Conservation SOUTHEAST LOUISIANA Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) LAND TRUST OF THE 53-0242652 10,000 Conservation TREASURE VALLEY4245 Activity N Fairfax Drive Arlington, VA 22203 501©(3) LEMHI REGIONAL LAND 53-0242652 100,000 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) 53-0242652 8,000 DAF Distribution LEO BAECK INSTITUTE 4245 N Fairfax Drive Arlington, VA 22203 501©(3) LEWIS AND CLARK LAND 53-0242652 10,000 Conservation WATER WILDLIFE Activity CAMPAIGN4245 N Fairfax Drive Arlington, VA 22203 501©(3) LOXAHATCHEE RIVER 53-0242652 25,530 Federal A ward DISTRICT4245 N Fairfax Drive Arlington, VA 22203 501©(3) MAINE ASSOCIATION 53-0242652 15,000 Conservation **OF CONSERVATION** Activity COMMISSIONS4245 N Fairfax Drive Arlington, VA 22203

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	h (e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAINE AUDUBON SOCIETY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	9,920				Conservation Activity
MAINE LAND USE REGULATION COMMISSION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	5,400				Conservation Activity
MAINE NATURAL AREAS PROGRAM DEPARTMENT OF CONSERVATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	93,828				Conservation Activity
MALPAI BORDERLANDS GROUP4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	280,000				Conservation Activity
MANOMET4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	12,000				Conservation Activity
MARINE APPLIED RESEARCH & EXPLORATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	75,000				Conservation Activity
MATANUSKA SUSITNA BOROUGH4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	59,178				Conservation Activity
MESC DAUPHIN ISLAND SEA LAB4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	65,303				Conservation Activity
MIAMI DADE COUNTY 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	72,613				Conservation Activity
MINNESOTA ZOO FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	25,000				Conservation Activity

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	n (e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISSISSIPPI MUSEUM OF ART4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
MISSOURI DEPARTMENT OF CONSERVATION4245 N Fairfax Drive Arlington, VA 22203		501©(3)	10,000				Conservation Activity
MONTANA ASSOCIATION OF LAND TRUSTS4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,000				Conservation Activity
MONTEZUMA LAND CONSERVANCY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,000				Conservation Activity
MS DEPT OF WILDLIFE FISHERIES AND PARKS FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	20,000				Conservation Activity
NATIONAL FOREST FOUNDATION- CONSERVATION PROGRAMS4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	120,000				Conservation Activity
NATURAL HISTORY MUSEUM OF THE ADIRONACKS4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
NATURAL LANDS TRUST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	16,000				Conservation Activity
NATURESERVE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	245,125				Conservation Activity
NORTH SHORE LAND ALLIANCE4245 N Fairfax Drive Arlington,VA 22203	53-0242652	501©(3)	11,500				Conservation Activity

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTHCOAST REGIONAL LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	9,766				Federal A ward
NORTHEAST TEXAS MUNICIPAL WATER DISTRICT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	29,000				Conservation Activity
OREGON DEPT OF AGRICULTURE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	6,750				Conservation Activity
OREGON STATE UNIVERSITY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	74,351				Conservation Activity
OREGON TROUT FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	18,900				Conservation Activity
OREGON WATER TRUST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
OZAUKEE WASHINGTON LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	6,600				Conservation Activity
PALM BEACH COUNTY DEPT OF ENV RESOURCES MGMT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	9,731				Conservation Activity
PALOUSE CLEARWATER ENVIRONMENTAL IN 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	30,000				Conservation Activity
PAPIO MISSOURI RIVER NATURAL RESOURCES DISTRICT4245 N Fairfax Drive Arlington,VA 22203	53-0242652	501©(3)	64,990				Conservation Activity

(a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash or assistance if applicable FMV, appraisal, or government assistance assistance other) 53-0242652 501©(3) PEE DEE LAND TRUST 21,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) PEE DEE LAND TRUST 53-0242652 1,245,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 53-0242652 501©(3) 57,000 PEMAQUID WATERSHED Conservation ASSOCIATION4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) PENINSULA OPEN 53-0242652 1,500,000 Conservation SPACE TRUST4245 N Activity Fairfax Drive Arlington, VA 22203 53-0242652 501©(3) PENOBSCOT EAST 70,000 Conservation RESCOURCE CENTER Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 PENOBSCOT RIVER 289,141 Conservation RESTORATION TRUST Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 PORTLAND STATE 50,000 Conservation UNIVERSITY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) PRICKLY PEAR LAND 53-0242652 100,000 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 53-0242652 501©(3) PRO ESTEROS4245 N 7,000 Conservation Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 145,235 PUGET SOUND Conservation RESTORATION FUND Activity 4245 N Fairfax Drive Arlington, VA 22203

Torm 990, Schedule I, P				initences and of	gamzations in t	ine onnee States	P
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PURDUE UNIVERSITY 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	50,705				Conservation Activity
RARE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	25,000				Conservation Activity
REGENTS OF THE UNIV OF CALIFORNIA4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	78,339				Conservation Activity
RHODE ISLAND DEPARTMENT OF ENVIRONMENTAL MANAGEMENT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	185,000				Conservation Activity
RIO GRANDE HEADWATERS LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	40,712				Conservation Activity
ROUND RIVER CONSERVATION STUDIES4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	170,000				Conservation Activity
SAGINAW BASIN LAND CONSERVANCY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	7,000				Conservation Activity
SAN FRANCISCO STATE UNIVERSITY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	18,886				Conservation Activity
SAN JOSE STATE UNIV RES FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	9,500				Conservation Activity
SAN MIGUEL COUNTY OPEN SPACE AND RECREATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	26,300				Conservation Activity

(f) Method of (a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(a) Description of (h) Purpose of grant cash valuation (book, non-cash assistance or assistance organization section arant or government if applicable assistance FMV, appraisal, other) 501©(3) SANTA CLARA 53-0242652 6.300 Conservation UNIVERSITY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 16,578 SC DEPARTMENT OF 53-0242652 Conservation NATURAL RESOURCES Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 SEA WEB4245 N Fairfax 22.786 Conservation Drive Activity Arlington, VA 22203 53-0242652 501©(3) SEOUOIA RIVERLANDS 920,287 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) 53-0242652 SEQUOIA RIVERLANDS 119,838 Conservation TRUST4245 N Fairfax Activity Drive Arlington, VA 22203 53-0242652 501©(3) SIERRA BUSINESS 110.200 Conservation COUNCIL4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) SKAGIT COUNTY PARKS 53-0242652 87,106 Conservation & RECREATION4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) SKAGIT RIVER SYSTEM 53-0242652 23,754 Federal A ward COOPERATIVE4245 N Fairfax Drive Arlington, VA 22203 501©(3) SLEEPING BEAR DUNES 53-0242652 20,000 Conservation NATL LAKESHORE4245 Activity N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 SLOW FOOD NATION 7.000 Charitable Contribution 4245 N Fairfax Drive

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

Arlington, VA 22203

(a) Name and address of (b) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (**q**) Description of (h) Purpose of grant section organization arant cash valuation (book. non-cash or assistance FMV, appraisal, or government if applicable assistance assistance other) 501©(3) SMALL WOODLAND 53-0242652 40,000 Conservation OWNERS ASSOC OF Activity MAINE4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 SOCIETY FOR 13,000 Conservation CONSERVATION Activity BIOLOGY4245 N Fairfax Drive Arlington, VA 22203 53-0242652 501©(3) SOCIETY FOR 18.000 Conservation CONSERVATION GIS Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) SOUTH KINGSTOWN 53-0242652 212,287 Conservation LAND TRUST4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 STANFORD UNIVERSITY 141,981 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 STATE OF MINNESOTA 50,000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) STATE OF WASHINGTON 53-0242652 262,440 Federal Award 4245 N Fairfax Drive Arlington, VA 22203 STERLING TITLE 53-0242652 80,000 Conservation Activity SERVICES4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 STEUBEN COUNTY 100,019 Conservation DRAINAGE BOARD4245 Activity N Fairfax Drive Arlington, VA 22203 501©(3) STOCKHOLM 53-0242652 12,420 Federal Award ENVIRONMENTAL INSTITUTE4245 N Fairfax Drive

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

Arlington, VA 22203

(a) Name and address of	(b) EIN	(c) IRC Code		(e) A mount of non-		(g) Description of	(h) Purpose of grant
organization or government		section if applicable	grant	cash assistance	valuation (book, FMV, appraisal, other)	non-cash assistance	or assistance
SULLIVAN COUNTY PLANNING DEPARTMENT 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	71,250				Conservation Activity
SUSTAINABLE NW4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	15,000				Federal A ward
TAMARISK COALITION 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	60,000				Conservation Activity
TENNESSE DEPARTMENT OF AGRICULTURE4245 N Fairfax Drive Arlington, VA 22203	1	501©(3)	150,000				Conservation Activity
TETON COUNTY ABSTRACT COMPANY 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	1,000,000				Conservation Activity
TETON COUNTY DEVELOPMENT CORPORATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
TEXAS A AND M UNIV KINGSVILLE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	13,677				Federal A ward
THE CONSERVATION CAMPAIGN4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	90,000				Conservation Activity
THE JANE GOODALL INSTITUTE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	150,000				Conservation Activity
THE PENNSYLVANIA STATE UNIVERSITY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity

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(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE PEW CHARITABLE TRUSTS4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	1,965,038				Conservation Activity
THE SHEFFIELD LAND TRUST4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	84,968				Conservation Activity
THE TRUST FOR PUBLIC LAND4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	919,696				Conservation Activity
THE UPPER ETOWAH RIVER ALLIANCE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	8,000				Conservation Activity
THE WETLANDS CONSERVANCY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	147,500				Conservation Activity
THE WILDERNESS SOCIETY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
THE WILDLANDS TRUST 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
THE WINDWARD ISLANDS RESEARCH AND EDUCATION FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,655				Conservation Activity
THIRD SECTOR NEW ENGLAND4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	20,000				Conservation Activity
THOMAS JEFFERSON SOIL AND WATER CONSERVATION DISTRICT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	156,900				Conservation Activity

(d) A mount of cash (e) A mount of non-(a) Name and address of (b) EIN (c) IRC Code (f) Method of (a) Description of (h) Purpose of grant section valuation (book, or assistance organization grant cash non-cash or government if applicable assistance FMV, appraisal, assistance other) 501©(3) THREE RIVERS 53-0242652 6,325 Conservation ALLIANCE4245 N Fairfax Activity Drive Arlington, VA 22203 90,000 TITLE SERVICES OF 53-0242652 Conservation DOOR COUNTY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 TOWN OF PLYMOUTH 10.000 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 109,190 TRI ISLE RC AND DC 53-0242652 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 127,190 ISLE RESOURCE Conservation CONSERVATION & Activity DEVELOPMENT COUNCIL4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 7,650 Federal Award TROUT UNLIMITED4245 N Fairfax Drive Arlington, VA 22203 501©(3) TRUST FOR PUBLIC 53-0242652 20,000 Conservation LAND4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) TUALATIN RIVER 53-0242652 11,874 Conservation WATERSHED COUNCIL Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) UNION OF CONCERNED 53-0242652 10,000 Conservation SCIENTISTS4245 N Activity Fairfax Drive Arlington, VA 22203 53-0242652 501©(3) 50,000 UNITED NATIONS Conservation FOUNDATION4245 N Activity Fairfax Drive

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

Arlington, VA 22203

(**b**) EIN (e) A mount of non-(a) Name and address of (c) IRC Code (d) A mount of (f) Method of (g) Description of (h) Purpose of grant organization section cash grant cash valuation (book, non-cash or assistance if applicable FMV, appraisal, or government assistance assistance other) 501©(3) UNIVERSITY OF ALASKA 53-0242652 27,087 Federal A ward 4245 N Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 5,351 Conservation ARIZONA SPONSORED Activity PROJECTS SERVICES 4245 N Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 40,000 Conservation CALIFORNIA4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 27,810 Federal Award CENTRAL FLORIDA4245 N Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF HAWAII 53-0242652 16,514 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 UNIVERSITY OF MAINE 47,973 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 UNIVERSITY OF 8,180 Conservation MARYLAND4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 7,500 Conservation MARYLAND EASTERN Activity SHORE4245 N Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 53,157 Conservation MASSACHUSETTS4245 N Activity Fairfax Drive

22,500

Conservation

Activity

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

Arlington, VA 22203

MINNESOTA4245 N

Arlington, VA 22203

UNIVERSITY OF

Fairfax Drive

501©(3)

53-0242652

(a) Name and address of (**b**) EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash assistance or assistance if applicable FMV, appraisal, or government assistance other) 501©(3) Conservation UNIVERSITY OF 53-0242652 14,680 MONTANA4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF NEW 53-0242652 9,185 Conservation HAMPSHIRE4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 7,516 Conservation SOUTHERN MAINE4245 Activity N Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 116,092 Conservation WASHINGTON4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) UNIVERSITY OF 53-0242652 28,831 Conservation WISCONSIN4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 Conservation UNIVERSITY OF RHODE 34,400 ISLAND FOUNDATION Activity 4245 N Fairfax Drive Arlington, VA 22203 US ARMY ENG RES AND 53-0242652 501©(3) 10,000 Conservation DEV CENTER4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) **US FISH AND WILDLIFE** 53-0242652 Conservation 190,473 SERVICE4245 N Fairfax Activity Drive Arlington, VA 22203 53-0242652 501©(3) **US FISH AND WILDLIFE** 50,000 Conservation SERVICE4245 N Fairfax Activity Drive Arlington, VA 22203 501©(3) USDA FOREST SERVICE 53-0242652 84,783 Conservation 4245 N Fairfax Drive Activity Arlington, VA 22203

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	n (e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
USDA4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	40,895				Conservation Activity
USDA4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	20,249				Conservation Activity
US GEOLOGICAL SURVEY4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	8,800				Federal A ward
VALLEY CONSERVATION COUNCIL4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	23,176				Conservation Activity
VERMONT CENTER FOR ECOSTUDIES4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	19,035				Conservation Activity
VIRGINIA INSTITUTE OF MARINE SCIENCE4245 N Fairfax Drive Arlington, VA 22203		501©(3)	25,000				Conservation Activity
VOLUNTEERS FOR OUTDOOR COLORADO 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	7,500				Conservation Activity
VOTE YES MINNESOTA 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(4)	147,500				Conservation Activity
VOTERS OF ARIZONA NO ON PROP 1054245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(4)	10,000				Conservation Activity
WALKER RANCHES LLLP 4245 N Fairfax Drive Arlington, VA 22203	53-0242652		150,000				Conservation Activity

Form 990, Schedule 1,	Fart II, Gran			innents and O	gamzations m t	ne oniced states	9
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WALLOWA RESOURCES 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	114,628				Conservation Activity
WASHINGTON COUNTY REGIONAL PLANNING COUNCIL4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	33,257				Conservation Activity
WASHINGTON DEPT OF NATURAL RESOURCE 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	53,270				Federal A ward
WASHINGTON DEPT OF FISH & WILDLIFE4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	179,802				Federal A ward
WASHINGTON WILDLIFE AND RECREATION FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	17,500				Conservation Activity
WATERSHED RESORATION AND TRAINING CENTER4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	30,407				Federal A ward
WELLS ESTUARINE RESEARCH RESERVE 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,000				Conservation Activity
WESTERN CONSERVATION FOUNDATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	500,000				Conservation Activity
WESTERN WASHINGTON AGRICULTURAL ASSOCIATION4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	10,798				Federal A ward
WILD SALMON CENTER 4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	49,011				Conservation Activity

(d) A mount of cash (e) A mount of non-(a) Name and address of (b) EIN (c) IRC Code (f) Method of (a) Description of (h) Purpose of grant section valuation (book, orassistance organization grant cash non-cash or government if applicable assistance FMV, appraisal, assistance other) 501©(3) WILDLANDS 53-0242652 394,000 Conservation CONSERVANCY4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 15,000 WILLAMETTE 53-0242652 Conservation **RIVERKEEPER4245 N** Activity Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 WILTON WILDLIFE 55.954 Conservation PRESERVE AND PARK Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) WINDWARD ISLANDS 53-0242652 7,100 Conservation RESEARCH AND Activity EDUCATION FOUNDATION4245 N Fairfax Drive Arlington, VA 22203 501©(3) 9,295 WINROCK 53-0242652 Conservation INTERNATIONAL4245 N Activity Fairfax Drive Arlington, VA 22203 501©(3) 10,000 WISCONSIN DEPT OF 53-0242652 Conservation NATURAL RESOURCES Activity 4245 N Fairfax Drive Arlington, VA 22203 501©(3) 53-0242652 WOODLAND PARK 45.000 DAF Distribution ZOOLOGICAL SOCIETY 4245 N Fairfax Drive Arlington, VA 22203 501©(3) WORLD WILDLIFE FUND 53-0242652 Conservation 162,400 4245 N Fairfax Drive Activity Arlington, VA 22203 501©(3) 53-0242652 WWF4245 N Fairfax Drive 000,8 Conservation Arlington, VA 22203 Activity 501©(3) 350,000 YORK LAND TRUST4245 53-0242652 Conservation N Fairfax Drive Activity Arlington, VA 22203

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YORK PARKS AND RECREATION DEPARTMENT4245 N Fairfax Drive Arlington, VA 22203	53-0242652	501©(3)	8,000				Conservation Activity

efi	le GRAPHIC p	orint - DO NOT PROCESS	As Filed	Data -		DLN:	9349303	5012	040
Sch	edule J	Con	OMBNo 1	545-0	0047				
(For	m 990)		, Directors,	Trustees,	Ormation Key Employees, and Highe	est	20	08)
Departr	ment of the Treasury	► Attach to F	-	sated Empl	oyees leted by organizations		Open t	o Put	olic
Internal	Revenue Service			•	90, Part IV, line 23.		Insp		
	me of the organi					Employer identi	ification nu	nber	
NAI	URE CONSERVANCY	, ,				53-0242652			
Ра	rt I Questi	ons Regarding Compensat	ion		L. L.				
								Yes	No
1a		ropiate box(es) if the organization Section A, line 1a Complete Part							
	☐ First class	or charter travel	ম	Housinga	illowance or residence for	personal use			
	Travel for	companions	Г	-	for business use of perso				
	·	ification and gross-up payments			social club dues or initiati				
	Discretion	ary spending account	Г	Personal	services (e g , maid, chaut	ffeur, chef)			
Ь	If line 1a is che	ecked, dıd the organızatıon follow a	ı written po	licy regard	ing payment or reimburse	ment or			
	provision of all	the expenses described above? If	f"No," com	plete Part	III to explain		1b	Yes	
2		ation require substantiation prior f ors, trustees, and the CEO /Execut							
	onicers, airecto	ors, trustees, and the CEO/Execut	Ive Directo	or, regardir	g the items checked in in	e 187	2	Yes	
3		, if any, of the following the organiz CEO/Executive Director Check al			h the compensation of the	2			
	🔽 Compensa	ition committee	Г	Written e	nployment contract				
		nt compensation consultant	ম	Compens	ation survey or study				
	🔽 Form 990	of other organizations	ম	Approval	by the board or compensa	tion committee			
4	During the yea	r, dıd any person lısted ın Form 99	0, Part VII	, Section A	A, line 1a				
а	Receive a seve	erance payment or change of contr	ol payment	?			4a	Yes	
b	Participate in,	or receive payment from, a supplei	mental non	qualified re	tırement plan?		4b	Yes	
с	Participate in,	or receive payment from, an equity	-based co	mpensatio	n arrangement?		4c		No
	If "Yes" to any	of lines 4a-c, list the persons and	provide th	e applıcab	le amounts for each item i	n Part III			
	501(c)(3) and	501(c)(4) organizations only must	complete	lines 5-8.					
5		ted in form 990, Part VII, Section contingent on the revenues of	A, line 1a,	dıd the or	janization pay or accrue a	ny			
а	The organization	on?					5a		No
b	Any related org	ganization?					5b		No
	If "Yes," to line	e 5a or 5b, describe in Part III							
6		ted in form 990, Part VII, Section contingent on the net earnings of	A, line 1a,	dıd the or	ganızatıon pay or accrue a	ny			
а	The organization	on?					6a		No
b	Any related org	ganization?					6b		No
	If "Yes," to line	e 6a or 6b, describe in Part III							
7		ted in form 990, Part VII, Section described in lines 5 and 6? If "Yes				-fixed	7		No
8		ints reported in Form 990, Part VI initial contract exception describe					8		No

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. Cat No 50053T

Schedule J (Form 990) 2008

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name	(B) Breakdown of	fW-2 and/or 1099-MI	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
See Additional Data Table (i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							

Schedule J (Form 990) 2008

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
SchJ_P01_S00_L01a	· ·	In connection with their employment related relocations from their previous homes, Mr Tercek and Ms. Girvin-Argon received temporary housing allowances in order defray the costs of maintaining dupliate homes during their transitions to the Washingtin, DC metro area. The allowances were treated as taxable income and are included in the amounts reported on Part VII and Schedule J.
SchJ_P01_S00_L04		In connection with her separation from the Nature Conservancy, Audrey Grant received severance in the amount of \$111,545 In connection with their separation from the Nature Conservancy, Steven McCormick and Stephanie Meeks received distributions of amounts previously deferred under a supplemental nonqualified retirement plan in the amounts of \$48,889 and \$50,772 respectively. All payments have been included in the amounts reported in Part VII and Schedule J
	, '	The President and Chief Executive Officer's compensation is reviewed annually by the Board of Directors. In order to established the reasonableness of his overall compensation, the Nature Conservancy engages an independent compensation consultant who utilizes Forms 990 from other organizations, as well as, compensation surveys and studies

Schedule J (Form 990) 2008

Software ID: 08000095 Software Version: v1.00 EIN: 53-0242652 Name: NATURE CONSERVANCY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Part							(E) Componentian
(A) Name		f W-2 and/or 1099-MI		(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation reported in prior Form
	(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) O ther compensation				990 or Form 990-EZ
Stephanie K Meeks (i		200,000	78,606 0	15,500 0	4,649 0	386,349 0	0 0
Joseph J Keenan (I		0	165,827 0	9,824 0	19,427 0	393,195 0	0 0
David M Cleary (I		2,881 0	168,616 0	6,319 0	17,977 0	374,639 0	0 0
Steven J McCormick (I		0	66,365 0	15,500 0	814 0	337,242 0	0 0
Stephen C Howell (I		0	11,962 0	18,400 0	10,348 0	311,771 0	0 0
Rebecca L Patton (I		0	20,924 0	18,145 0	3,874 0	285,558 0	0 0
JeanLouis B Ecochard (i		0	25,691 0	15,500 0	6,346 0	274,701 0	0 0
Mark A E Burget (I		0	43,376 0	15,500 0	7,747 0	248,138 0	0 0
Craig Neyman (i		0	28,894 0	15,500 0	10,319 0	247,269 0	0 0
A my Golden (i		10,000	16,806 0	15,500 0	9,727 0	246,240 0	0 0
Cynthia Smith (i		0	20,881 0	18,185 0	7,956 0	251,926 0	0 0
Philip Tabas (i		0	24,247 0	13,876 0	3,856 0	242,425 0	0 0
Robert Bendick (I		20,000	50,533 0	11,563 0	6,307 0	243,544 0	0 0
Terry Richey (i		0	26,379 0	14,689 0	7,742 0	214,490 0	0 0
William Ginn (i		15,000 0	22,500 0	13,715 0	8,007 0	201,662 0	0 0
Robert McKim (i		0		14,144 0	9,707 0		0 0
John Cook (I		0	18,328 0	14,431 0	6,312 0	202,441 0	0 0
Michael Sweeney (i		0	16,349 0	12,409 0	3,837 0	200,878 0	0 0
Bruce Runnels (I		0	22,514 0	12,741 0	3,831 0	190,722 0	0 0
Mark R Tercek (I		15,231 0	5,965 0	0	3,254 0	205,950 0	0 0
Karen Berky (I		0	21,771 0	13,757 0	555 0	186,616 0	0 0
Rebecca Girvin-Argon (i		0	21,733 0	12,908 0	9,697 0	175,471 0	0 0
Michael Andrews (i		0	16,688 0	13,196 0	6,743 0	184,392 0	0 0
Michael Dennis (i		0	14,238 0	11,187 0	6,313 0	202,545 0	0 0
Brian McPeek (i		18,600 0	13,615 0	12,954 0	10,283 0	176,816 0	0 0
Katherine Skinner (i		20,694 0	16,151 0	12,171 0	3,810 0	165,840 0	0 0
Audrey Grant (1		0	132,936 0	1,115 0	312 0	146,768 0	0
Catherine Nardone (i		16,038 0	1	0 0	3,302 0	235,224 0	0

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Sch	edule K										ОМВ	No 15	45-00	47
(Fo	rm 990)	Suppl	emental Infor	mation	on Tax	< Exemp	t Bon	ds				200	10	
		To be complet	ed by organizations t	hat answe	red "Yes" t	to Form 990.	Part IV.	line 24a.				Ζυι	10	
	tment of the Treasury		criptions, explanatio								C)pen to l Inspect		
	al Revenue Service of the organization									Employer i	dentificat			
	JRE CONSERVANCY									53-02420				
Pa	TTI Bond Issues (Required	for 2008)												
) O n
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date	Issued	(e) Issue	e Price	(f) Des	cription of P	urpose	(g) De	feased		nalf of suer
											Yes	No	Yes	No
	Colorado Educational and Cultural							Refinance 1	997 Fnancır	n of				
	Facilities A uthority	84-0896727	196458RD7	12-17-	2002	25,	053,000	Headquarte		g		X		X
	Colorado Educational and Cultural							Convert Ser	ies 2003A-	1TE and A.				
	Facilities A uthority	84-0896727	19645RFL0	05-08-	2008	102,	400,000	2TE	163 200JA-			Х		X
	t II Proceeds (Optional for	2008)												1
					A	E	3		c	D			Е	
1	Total Proceeds of Issue													
2	Gross Proceeds in Reserve Funds													
3	Proceeds in Refunding or Defeasa	nce Escrows												
4	Other Unspent Proceeds													
5	Issuance Costs from Proceeds													
6	Working Capital Expenditures from													
7	Capital Expenditures from Proceed	ds												
8	Year of Substantial Completion				1	1	I	1	I I	1		1		
_	Were the bonds issued as part of a			Yes	No	Yes	No	Yes	No	Yes	No	Yes	<u>; </u>	No
9	•	0											—	
10	Were the bonds issued as part of a	-	Issuer					-					-+	
11	Has the final allocation of proceed												\rightarrow	
12	Does the organization maintain ad final allocation of proceeds?	lequate books and rec	ords to support the											
Par	Private Business Use	(Optional for 2008))			- I			· · · · ·			_		
					A		3		c	D			E	
			mbar of an U.C.	Yes	No	Yes	No	Yes	No	Yes	No	Yes	<u>; </u>	No
1	Was the organization a partner in a which owned property financed by		mber of an LLC,											
2	Are there any lease arrangements which may result in private busine		nanced property											

Schedule K (Form 990) 2008

											Page Z
Par	Private Business Use (Continued)			T		1				1	
			A	E	B		c	I	D		E
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
3a	A re there any management or service contracts with respect to the financed property which may result in private business use?										
3b	Are there any research agreements with respect to the financed property which may result in private business use?										
3с	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?										
4	Enter the percentage of financed property used in a private business use by entities other than a 501(c)(3) organization or a state or local government										
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another 501(c)(3) organization, or a state or local government										
6	Total of lines 4 and 5										
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?										
Par	t IV Arbitrage (Optional for 2008)										
			<u> </u>	E	B		<u>c</u>		<u>p</u>		E
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T been filed wth respect to the bond issue?										
2	Is the bond issue a variable rate issue?										
3a	Has the organization or the government issuer identified a hedge with respect to the bond issue on its books and records?										
b	Name of provider										
с	Term of hedge										
4a	Were gross proceeds invested in a GIC?										
b	Name of provider										
с	Term of GIC										
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?										
5	Were any gross proceeds invested beyond an available temporary period?										
6	Did the bond issue qualify for an exception to rebate?										

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Schedule L Form 990 or 990-EZ)	Т	ransactions		erested I		sons			<u>0 M</u>	_	1545) () (<u>-0047</u>
epartment of the Treasury ternal Revenue Service	"Yes"	► To be complete on Form 990, Part I or Form 990	V, lines 25a		28a,				0	pen	to Pu Dectio	blic
Name of the organization NATURE CONSERVANCY	it ion					E	mploye	er ide	ntificat	tion n	umber	
Part I Excess B	anafit Tranca at	ions (section 501	(a)(2) and	Leastion FOI			3-024					
		ns that answered "Y								<u>, Part</u>	V, line	40b
1 (a)	Name of disqualified	l person		(b) Des	crıpt	ion of transa	action			E E	c) Cor Yes	rected
			I								Tes	NO
		he organization man						nder F	\$			
3 Enter the amount	t of tax, ıf any, on lın	e 2, above, reimburs	ed by the o	organization .	•				\$			
		Interested Pers		orm 990 Part	TV I	ine 26 or Fi	orm 90	0-F	7 Part	V lina	382	
10 50 001	inpleted by organizat	(b) Loan to or		<u>, , , , , , , , , , , , , , , , , , , </u>		<u>ine 20, 01 10</u>			(f)		
(a) Name of intere	•	from the organization?		inal principal	(d)E	Balance due	(e) defa		Appro by boa		1	/ritten ement?
purpo	se	To From	a	mount			Yes	No	commi Yes	ttee? No	Yes	No
							Tes		165			
otal				. 🕨 s								
art III Grants (or Assistance Be	enefitting Inter	ested Pe	rsons								
To be co	mpleted by organ	izations that answ		s" on Form 9 Interested pe			ne 27.					
(a) Name of in	terested person		id the organ		15011	(c)A m	ount o	fgrai	nt or ty	pe of a	issista	ance
						_						
		Involving Inter			00		No. 20-		h	10.0		
10 De CO	Inpleted by organ	(b) Relationsh			90,		10 202	a, 20	D, UI 2		e) Sha	aring o
(a) Name of inte	erested person	between interes person and th		(c) A mount of transaction		(d) Descr	ription	oftra	ansacti	on C	rganız rever	ation': nues?
		organization		transaction							Yes	No
elen Hooper		Spouse of Philip T Current Key Empl		65,		Ms Hooper the Nature employmen appointmen and Genera	Conse tpreda itas V	rvan ates ice P	y Her Mr Tab	as'		No
atherine Runnels		Spouse of Bruce Runnels, Current I Employee	Key	125,	879	Ms Runnels TNC Here Mr Runnels Regional Di	s is an mployi s' appo	emp ment untm	predate			No
		1	1									

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	EDULE M		N	Ion-Cash Cont	ributions	1	OMBNo 1	545-0	0047
Departn	m 990) nent of the Treasury Revenue Service		To be o "Ye	20 Open to Insp	o Put	olic			
	e of the organizat	ion				Employer identi	fication nu	mber	
NATU	RE CONSERVANCY					53-0242652			
Ра	rtI Types	of Property	_		-				
			(a) Check ıf applıcable	(b) Number of Contributions	(c) Revenues reported on Form 990, Part VIII, line 1g		(d) of determi evenues	nıng	
2 3	Art—Works of art Art—Historical ti Art—Fractional ii Books and public	reasures . nterests							
	Clothing and hou		x		2,142,849	Comp Sales			
6	Cars and other v	ehıcles	Х	5	37,600	Comp Sales			
	Boats and planes		X	2	23,500	Comp Sales			
	Intellectual prop Securities—Publ		x	748	15 754 227	Avg Sales Pric			
	Securities—Publ			6		Appraised Valu			
	Securities—Parti or trust interest	nership, LLC,					-		
	Securities—Misc Qualified conser contribution (his structures)	vation storic							
14	Q ualified conser contribution (oth		х	132	130,107,005	Appraised Valu	e		
	Real estate—Res		X	13	7,396,425	Appraised Valu	e		
	Real estate—Cor								
	Real estate—Oth Collectibles								
	Food inventory								
	Drugs and medic								
	Taxidermy								
22	Historical artifac	ts							
	Scientific specin								
	Archeological ar	tifacts							
	Other (describe puter								
	ware/Software)		x	32	2,292,191	Comp Sales			
26	Other (describe)							
	Other (describe								
	Other (describe			anızatıon durıng the tax yea					
29		ization complete	ed Form 828	3, Part IV, Donee		29			982
30a	hold for at	_			erty reported in Part I, lines not required to be used for			Yes	No
	-			•			. 30a		No
Ь	If "Yes", descril								<u> </u>
31		-			review of any non-standard	contributions?	31	Yes	
32a	-		-	es or related organizations	to solicit, process, or sell	non-cash	· 32a		No
	If "Yes", descril If the organizati checked, descri	on dıd not repor	t revenues ı	n Column (c) for a type of p	property for which Column (a	a) is			

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

ule M (Form 990) 2008	formation Convolute there a 11	Page 2
Supplemental In	complete this part for any additiona	provide the information required by Part I, lines 30b,
Identıfıer	ReturnReference	Explanation
		+

Schedule M (Form 990) 2008

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SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.



Name of the organization NATURE CONSERVANCY

53-0242652

ldentifier	Return Reference	Explanation
F990_P03_S00_L01	Form 990, Part III, Line 1	Background information on The Nature Conservancy Our Mission The mission of The Nature Conservancy is to preserve the plants, animals and natural communities that represent the diversity of life on Earth by protecting the lands and waters they need to survive. Why We're Successful we work to conserve the Earth's ecologically important lands and waters in local places across all 50 U.S. states and in more than 30 other countries around the world, we develop, analyze and use the best available science to prioritize our global conservation work and to ensure we implement the right strategies in the right places, we achieve tangible, lasting and measurable conservation results at scales that matter and in ways that will endure, we create innovative conservation solutions that benefit nature and enhance the weil-being of people who depend on vital natural resources for their lives and livelihoods, we use our creativity, diplomacy, global reach and proven experience to tackle some of the world's most complex conservation challenges, we work respectfully and collaboratively with all sectors of society to achieve meaningful conservation results, and by showing that tangible, large-scale conservation results can be delivered, we provide hope that the Earth's special places can be restored and preserved for future generations. Accountability The Nature Conservancy is highly rated by charity watchdog organizations the Nature Conservancy meets all of the Better Business Bureau (BBB) Wise Gwing Alliance Standards for Charity Accountability. The Nature Conservancy earned a four-star rating from Charity Navigator, indicating the organization "exceeds industry standards and outpefforms most charities in its cause", and the Nature Conservancy rated as the most trusted organization among 13 leading non-profit organizations, think tanks and associations in a recent poll by Harris InteractiveÅ®, as reported by The Chronicle of Philanthropy Values Integrity Beyond Reproach. We will meet the highest ethical and pr

ldentifier	Return Reference	Explanation
F990_P06_S0A_L10	Form 990, Part VI, Section A, Line 10	Review Process for Form 990 The Form 990 is prepared, based on financial statements audited by Pricew aterhouseCoopers, and other internally generated information by the Nature Conserancy's Director of Tax services The Form is further review ed by the Conservancy's Internal Audit Department (which provides independent verification of certain information), and members of Senior Management As outlined in its charter, the Audit Committee then review's any issues or judgments relating to disclosures in the Conservancy's Forms 990 Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS

ldentifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	The Nature Conservancy's monitoring and enforcement of its compliance policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP) which is excerpted as follows a conflict of interest exists when an Modual who is responsible for harbing the stimetests of The Nature Conservancy has another interest or loyalty that could influence or mays, or may appear to influence or impair, the individual's ability to act in the best interests of the Nature Conservancy. The term "Conflict of interest includes actual conflicts of interest potential conflicts of interest (stuations that could become an actual conflict in the future based upon foreseeable events or the passage of time), and perceved conflicts of interest) (stuations that others could reasonably perceive to be, or have the appearance of a conflict of interest) (stuations that others could reasonably perceive to be, or have the appearance of a conflict of interest) (stuations that others could reasonably possible to avoid a particular conflict of interest or its into in the Conservancy is the interest to avoid t, all starf, Board Members and Trustees are responsible for fashoning appropriates trateges to magate and interest Before angging in any activity on behalf of the Conservancy. Conservancy staff, Board Members and Trustees must identify and discles any stuations that could give rise to a conflict of interest of the appearance of a conflict. The Disclosure Form should be completed as early as possible by parties with whom the Conservancy may become aware of a conflict Thus, even if the Disclosure Formidoes not reveal a conflict. The Disclosure form should be completed as early as possible by parties with whom the Conservancy is a particular factual situation may generate a conflict of interest even when no covered are not always clear-cut and easy to define. They require case by case analysis. The Conservancy is a conflict, but you are aware of a conflict. Thus, even if the Disclosure Form boes in a conflict of interest

ldentifier	Return Reference	Explanation
F990_P06_S0B_L1	Form 990, Part VI, Section B, Line 15	Review Process for Officer and Key Employee Compensation The President and Chief Executive Officer's performance and compensation are review ed annually by the Board of Directors The performance and compensation of all other Officers and Key Employees is review ed annually by their direct supervisor All compensation amounts are based on information provided by an independent compensation consultant w ho utilizes comparable date from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness

ldentifier	Return Reference Explanation				
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	The Nature Conservancy's governing documents, conflict of interest policy, and financial statements available to the public via our website nature org			

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Cat No 51056K

Schedule O (Form 990) 2008

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Related Organizations and Unrelated Partnerships

SCHEDULE R (Form 990)

Attach to Form 990. To be completed by organizations that answerd "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization NATURE CONSERVANCY

Employer identification number

5<u>3-0242652</u>

Part I Identification of Disregarded Entities

(A) Name, address, and EIN of disregarded entity	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Total income	(E) End-of-year assets	(F) Direct controlling entity
Woodland Development Company LLC 100 Federal Street Boston, MA 02110 55-0807256	Holds Title to Conservation Real Estate in Chile	CI	0	2,346,475	N/A
TNC China LLC C/O The Nature Conservancy 4245 North Fairfax Drive Arlington, VA 22203 26-4484383	Environmental Services, Consulting, Research and Conservation	DE	0	101,462	N/A
The Nature Conservancy in Europe Charitestr 3 D10117 Berlin GM 53-0242652	Conservation activities in the European Union	GM	433	-142,918	N/A

Part II Identification of Related Tax-Exempt Organizations

(A) Name, address, and EIN of related organization	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Exempt Code section	(E) Public chanty status (if section 501(c)(3))	(F) Direct controlling entity
See Additional Data Table					
For Paperwork Reduction Act Notice, see the Instructions for Form 990.		Cat No 50135	Y		Schedule R (Form 990) 2008

2008

Open to Public

Inspection

Part III Identification of Related Organizations Taxable as a Partnership											
(A) Name, address, and EIN of related organization	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Direct controlling entity	(E) Predominant income(related, investment, unrelated)	(F) Share of total income	(G) Share of end-of-year assets	(H Dısprop allocat	rtionate	(I) Code V—UBI amount on Box 20 of K-1	Gene man	בים) eral or aging ther?
							Yes	No		Yes	No
J1 Pengembak No 2	Collaborative Management of Komodo National Park	ID		Related	1,669,089	1,404,002		No		Yes	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust									
(A) Name, address, and EIN of related organization	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Direct controlling entity	(E) Type of entity (C corp, S corp, or trust)	(F) Share of total income	(G) Share of end-of-year assets	(H) Percentage ownership		
Montark Inc c/o RSM McGladrey Inc 1185 Avenue of the Americas New York, NY10036 13-3386301	Oil and Gas	ОН	N/A	с	0	0	1 00 %		

Schedule R (Form 990) 2008

Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
	1a	Yes	<u> </u>
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a 1b	_	├ ─── ╹
b Gift, grant, or capital contribution to other organization(s)			<u> </u>
c Gift, grant, or capital contribution from other organization(s)	1c		No
d Loans or loan guarantees to or for other organization(s)	1d		<u>└</u> '
e Loans or loan guarantees by other organization(s)	1e	Yes	ļ
f Sale of assets to other organization(s)	1f		No
g Purchase of assets from other organization(s)	1 g		No
h Exchange of assets	1h	1	No
i Lease of facilities, equipment, or other assets to other organization(s)	1i		No
j Lease of facilities, equipment, or other assets from other organization(s)	1 j		No
k Performance of services or membership or fundraising solicitations for other organization(s)	1k	Γ	No
I Performance of services or membership or fundraising solicitations by other organization(s)	11		No
m Sharing of facilities, equipment, mailing lists, or other assets	1 m	Yes	
n Sharing of paid employees	1 n	Yes	
• Reimbursement paid to other organization for expenses	10		No
p Reimbursement paid by other organization for expenses	1p	Yes	ا ا
q Other transfer of cash or property to other organization(s)	1q		No
r Other transfer of cash or property from other organization(s)	1r		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(A) Name of other organization(s)	(B) Transaction type(a-r)	(C) Amount Involved
(1) See Additional Data Table		
(2)		
(3)		
(4)		
(5)		
(6)		

Page **3**

Schedule R (Form 990) 2008

Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(A) Name, address, and EIN of entity	(B) Primary activity	(C) Legal domicile (state or foreign country)	(D) Are all partners section 501(c)(3) organizations?		partners Share of sector section end-of-year 501(c)(3) assets organizations? interference		(F) Dispropitionate allocations?		(G) (H) Code V—UBI General amount on Box 20 of K-1 partne		l or Ing 21?	
			Yes	No		Yes	No		Yes	No		

Schedule R (Form 990) 2008

Software ID: 08000095 Software Version: v1.00 **EIN:** 53-0242652 Name: NATURE CONSERVANCY

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations						
(A) Name, address, and EIN of related organization	(B) Primary Activity	(C) Legal Domicile (State or Foreign Country)	(D) Exempt Code section	(E) Public charity status (if 501 (c)(3))	(F) Direct Controlling Entity	
The Nature Conservancy do Brasıl						
SRTVS QD 701 Conjunto D Bloco A Loka 246 Asa Sul Brasılıa, Brazıl BR	Conservation activities in Brazil	BR	501(c)(3)		N/A	
The Nature Conservancy of California 201 Mission Street 4th FloorSan Francisco, CA94105 20-5797732	Applicant for public funding for conservation in California	СА	501(c)(3)	509(a)(1) Type I	N/A	
Adırondack Land Trust PO Box 65 Keene Valley, NY12943 22-2559576	Conservation of the environment, natural resources and economy of the Adriondack area of New York	NY	501(c)(3)	509(a)(1)	N/A	
The Nature Conservancy Limited (Australia) 51 Edmonstone Street South Brisbane, Queensland 4101 AS	Conservation activities in Australia	AS	501(c)(3)		N/A	
The Nature Conservancy of Venezuela Ave Francisco de Miranda C/Calle Arturo Ulsar Pietro Caracas, Chacao Mzz 2-A VE	Conservation activities in Venezuela	VE	501(c)(3)		N/A	
Conservation Farms & Ranches 201 Mission Street 4th FloorSan Francisco, CA94105 27-0038237	Manages agricultural properties with wildlife habitat values	СА	501(c)(3)	509(a)(3) Type I	N/A	
Ecological Trust Fund of Panama 4245 North Fairfax Drive Arlington, VA22203	Financing conservation of natural resources and environmental protection in Panama	VA	501(c)(4)		N/A	
Fundacion The Nature Conservancy of Panama Clayton Ciudad del Saber Calle Principal Casa 352 A/B Panama City, Republic of Panama PM	Conservation activities in Panama	ΡM	501(c)(3)		N/A	
The Nature Conservancy of Montana 4245 North Fairfax Drive Arlington, VA22203 51-0228311	Conservation activities in Montana	МТ	501(c)(3)	509(a)(3) Type I	N/A	
The Nature Conservancy of New Mexico 4245 North Fairfax Drive Arlington, VA22203 91-1841899	Conservation activities in New Mexico	NM	501(c)(3)	509(a)(3) Type I	N/A	
The Nature Conservancy of Japan 2-5-1 Kita-Aoyama Minato-Ku Tokyo 107-8077 JA	Conservation activities in Japan	AL	501(c)(3)		N/A	
The Nature Conservancy Action Fund 4201 Wilson Boulevard Suite 110624Arlington, VA22203 54-1549668	A dvocating for public policies which guarantee the protection of the earth's environment	VA	501(c)(4)		N/A	
The Nature Conservancy of Connecticut 4245 North Fairfax Drive Arlington, VA22203 06-6070036	Conservation activities in Connecticut	ст	501(c)(3)	509(a)(3) Type I	N/A	

	(A) Name of other organization	(B) Transaction type(a-r)	(C) A mount Involved (\$)
(1)	Adırondack Land Trust	m	0
(2)	Adırondack Land Trust	n	106,722
(3)	Adırondack Land Trust	p	66,825
(4)	The Nature Conservancy Action Fund	m	262
(5)	The Nature Conservancy Action Fund	n	262
(6)	The Nature Conservancy Action Fund	b	262
(7)	Adırondack Land Trust	a-ı	3,739
(8)	Adırondack Land Trust	d	1,213,173
(9)	Adırondack Land Trust	e	1,101,924

Form 990, Schedule R, Part V - Transactions with Related Organizations

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TY 2008 Request for Copy Attachment

Name:	NATURE CONSERVANCY
EIN:	53-0242652
Software ID:	08000095
Software Version:	v1.00
Copy Receiver Government Code:	CAST, MIST, HIST
Name of person making the consent:	Hank Hall
Title of person making the consent:	Director of Tax Services
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