NOTICE

GuideStar has been informed by the IRS of processing errors on IRS Forms 990 filed electronically between January 1, 2009, and December 3, 2010, for form year 2008. These processing errors resulted in inaccurate data appearing on the scanned images of the affected returns that are posted on GuideStar and do not reflect the information filed with the IRS.

These errors include:

- Part III, line 1, organization's mission description—may not reflect what was originally submitted by the nonprofit organization.
- Part VIII, line 8a, gross income for special events—values may have been transposed.
- Part IX, line 7c, other salaries and wages, management and general expenses—may show a blank where a value was originally reported.
- Schedule D, Part V, line 3a(ii), endowment funds and possession by related organizations—checkbox values may have been transposed.

GuideStar is working with the IRS to obtain a corrected copy of its form year 2008 Form 990. GuideStar will replace this Form 990 if, and when, the accurate return is made available from the IRS.

For more information, please visit http://www2.guidestar.org/rxg/help/form-year-2008-returns.aspx



Form **990**

Department of the Treasury Internal Revenue

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2008
Open to Public Inspection

| Servi | e . | enue | | | | | | |
|--------------------------------|------------|-----------|--------------------------------|--|--|----------------------|----------------------|----------------------------|
| A Fo | the 20 | 008 ca | lendar yea | ar, or tax year beginning 01-01 | -2008 and ending 12-31-2008 | | | |
| B Che | ck ıf app | olicable | Please | C Name of organization GOODWILL INDUSTRIES OF NC W | /I INC | | D Employer ide | ntification number |
| ┌ Add | ress cha | nge | use IRS label or | | · · · · · · · · · · · · · · · · · · · | | 39-114491 | |
| — Nan | ne chang | je | print or | Doing Business As | | | E Telephone nu | mber |
| — _{Initi} | al return | ı | type. See Specific | Number and street (or P.O. box | f mail is not delivered to street address | N Room/suite | (920) 731-6 | 5601 |
| — _{Теп} | nınatıon | | Instruc- tions. | 1800 APPLETON RD | in than is not delivered to street dadress | , Room, saice | G Gross receipt | :s \$ 68,657,834 |
| | ended re | | | City or town, state or country, ar | nd 7IP + 4 | 1 | | |
| _ | | | | MENASHA, WI 54952 | III ZIF T T | | | |
| Арр | lication p | penaing | | | | | | |
| | | | F Nan | me and address of Principal O | fficer | | s a group return | |
| | | | | | | affiliat | tes? | ⊤Yes ∨ No |
| | | | | | | H(b) Are all | affiliates include | ed? |
| Tax | -exemp | t status | ✓ 501(c) | :) (3) ◀ (insert no) | 1) or 527 | (If"N | o," attach a lıst | See instructions) |
| W | eb site: | . ► ww | /W GOODW | VILLNCW ORG | | H(c) Group | p Exemption Nui | mber 🟲 |
| | | | | | | | | |
| € Туре | of orga | nızatıon | Corporat | tion trust association other | ▶ | L Year of For | mation 1972 M | State of legal domicile WI |
| | | | | | | | | |
| Pa | τI | Sumi | mary | | | | | |
| | 1 E | Briefly o | describe th | ne organization's mission or m | ost significant activities | | | |
| ۲ | | | | | (NCW) is a not-for-profit human | - | • | • |
| sovemance | | | nmunity by nity resour | | ple through services, partnershi | ps, collabora | tions and the re | sponsible use of |
| <u>د</u> ا | | | • | | ed its operations or disposed of | more than 2! | 5% of its assets | 5 |
| | | | | | y (Part VI, line 1a) | | | 19 |
| | | | | | overning body (Part VI, line 1b) | | | 18 |
| Acumus a | | | | mployees (Part V, line 2a) | | | _ | 2,185 |
| | | | | olunteers (estimate if necessa | | | _ | 2,455 |
| | | | | • | irt VIII, line 12, column (C) | _ | _ | 2,900,767 |
| • | | _ | | iness taxable income from For | , | • | 74 _ 7b | -809,119 |
| | | | | | | Prio | r Year | Current Year |
| | 8 | Contri | butions and | d grants (Part VIII, line 1h) | | 1110 | 5,200,643 | 25,540,413 |
| ē | | | | - ' ' | | | 1,568,743 | 35,399,919 |
| Revenue | | | | me (Part VIII, column (A), line | | 232,579 | 50,500 | |
| ÷ | | | | Part VIII, column (A), lines 5, | | 29,205,016 | 3,223,613 | |
| | | | • | , , , , , , | qual Part VIII, column (A), line | | | |
| | | 12) | | | | | 36,206,981 | 64,214,445 |
| | 13 | Grants | and simila | ar amounts paıd (Part IX, colu | mn (A), lines 1–3) | | 599,433 | 585,690 |
| | 14 | Benefi | ts paid to c | or for members (Part IX, colun | nn (A), line 4) | | | 0 |
| Ø | 15 | | es, other co | ompensation, employee benef | its (Part IX, column (A), lines 5- | - | 22,060,344 | 24,772,641 |
|).Se | 16a | 10) | sional fund | draising fees (Part IX, column | (A) line 11e) | | 22,000,344 | 24,772,041 |
| Expenses | | | | , , | | | | |
| ŭ | b | • | _ | penses, Part IX, column (D), line 25 | | | 11.016.027 | 25.044.472 |
| | 17 | | | (Part IX, column (A), lines 11 | | | 11,816,827 | 35,941,472 |
| | | | | -add lines 13–17 (must equal | | | 34,476,604 | 61,299,803 |
| ur m | 19 | Reven | ue iess exp | penses Subtract line 18 from | line 12 | | 1,730,377 | 2,914,642 |
| net Assets or Fund Balances | | | | | | Beginni | ng of Year | End of Year |
| ger | | | • | rt X, line 16) | | | 45,381,383 | 50,065,131 |
| Z E | 21 | Totall | ıabılıtıes (F | Part X, line 26) | | | 26,215,679 | 30,107,225 |
| ŽΞ | 22 | Netas | sets or fun | nd balances Subtract line 21 f | from line 20 | | 19,165,704 | 19,957,906 |
| Par | t II | | ature Blo | | | | | |
| | | | | | ed this return, including accompanying s f preparer (other than officer) is based | | | |
| Plea | se | **** | , | someon, and complete becauters | proparer (earler than embel) is based | 1 | 11-16 | or mas arry knowneage |
| Sign | | | ature of office | er | | Date | 11 10 | |
| lere | | JACO | QUELINE DRAY | WS CFO | | | | |
| | | | or print nam | | | | | |
| | | · - | 1 | | Date | Check If | Preparer's PTIN | (See Gen Inst) |
| Paid | | | oarer's lature | | | self- | _ | • |
| | arer | .'s | r | | | empolyed 🕨 | | |
| Use | | Firm | n's name (or | | • | | | |
| Only | , | | elf-employed) ress, and ZIP | | | | EIN 🕨 | |
| • | | | | | | | | |
| | | | | | | | Phone no 🕨 | |

May the IRS discuss this return with the preparer shown above? (See instructions)

Part III Statement of Program Service Accomplishments (See the instructions.)

| 1 | Briefly describe the organization's mission | | | | |
|-------|--|---|---|--|---|
| See A | dditional Data Table | | | | |
| 2 | Did the organization undertake any si the prior Form 990 or 990-EZ? | gnıfıcant program servıc | es during the year wh | ich were not listed on | ┌ Yes ┌ No |
| | If "Yes," describe these new services | on Schedule O | | | |
| 3 | Did the organization cease conducting services? | g or make sıgnıfıcant cha | anges in how it conduc | ts any program | ┌ Yes ┌ No |
| | If "Yes," describe these changes on S | chedule O | | | |
| 4 | Describe the exempt purpose achieve Section 501(c)(3) and (4) organization others, the total expenses, and reven | ons and 4947(a)(1) trust | s are required to repo | | |
| 4a | (Code) (Expenses \$ Goodwill Industries of North Central Wisconsi centers for individuals with disabilities and of received a total of 149,048 hours of supervis Industries of North Central Wisconsin, Inc. pa clothing and household items. In 2008, this v | in, Inc has a Community Dev ther barriers to get hands-on t sed work experience. In additi artners with local social service | raining and work experien- ion, the organization helps agencies that distribute G | ce In 2008, this program sel people in need through its G loodwill NCW's store voucher | ved 2,455 individuals, who oodNeighbor Initiative Goodwill s to people in need of emergency |
| | | | | | |
| 4b | (Code) (Expenses \$ The Vocational Support Services program of the community Typically, the level of support | Goodwill Industries of North C | | | 925,654) Find and maintain employment in |
| | | | | | |
| | | | | | |
| | | | | | |
| 4c | (Code) (Expenses \$ The Beyond Boundaries of Autism program o autism maximize their independence and be served 158 children and young adults with a | of Goodwill Industries of North tter manage their behaviors in | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| 4d | Other program services (Describe i (Expenses \$ 3,870,997 | n Schedule O) including grants of \$ | |) (Revenue \$ | 3,747,448) |
| 4e | Total program service expenses \$ | 53,876,436 | Must equal Part IX, Lin | e 25, column (B). | |

Form **990** (2008)

| Part IV | Chec | klist of | Required | Schedules |
|---------|------|----------|----------|-----------|
| | | | | |

| | | | Yes | No |
|-----|---|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? 🕏 | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | Νο |
| 4 | Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II | 4 | | Νo |
| 5 | Section $501(c)(4)$, $501(c)(5)$, and $501(c)(6)$ organizations. Is the organization subject to the section $6033(e)$ notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | 5 | | Νο |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II" | 7 | | Νο |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Νο |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | Νο |
| 10 | Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt[4]{3}$ | 10 | | Νο |
| 11 | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable | 11 | Yes | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII . | 12 | | Νο |
| 13 | Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Νο |
| 14a | Did the organization maintain an office, employees, or agents outside of the U S ? | 14a | | Νο |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I | 14b | | Νο |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II</i> | 15 | | Νο |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | Νο |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I | 17 | | No |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | Νο |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | Νο |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20 | | Νο |
| 21 | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | No |
| 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25 | 24a | Yes | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | Νο |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | Νο |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | No |
| 25a | Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | No |

Part IV Checklist of Required Schedules (Continued)

| | | | Yes | No |
|----|---|-----|-----|----|
| 8 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee | | | |
| а | Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV | | | |
| | 17 | 28a | | No |
| b | Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV | 28b | | No |
| C | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV. | 28c | Yes | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🕏 | 29 | Yes | |
| 0 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | No |
| 1 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | No |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> | 32 | | No |
| 3 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 4 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | Yes | |
| 5 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35 | Yes | |
| 6 | 501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | No |
| 37 | Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |

| Pai | art V Statements Regarding Other IRS Filings and | Tax Complianc | e | | | | |
|-----|--|------------------------|----------|---------------------------------------|------------|-----|------|
| | | | | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096, Annual Summ | ary and Transmittal | | | | | |
| | of U.S. Information Returns. Enter -0- if not applicable | | | | | | |
| | | | 1a | 47 | | | |
| ь | b Enter the number of Forms W-2G included in line 1a Enter -0- if | not applicable | | _ | | | |
| | | | 1b | 0 | | | |
| c | c Did the organization comply with backup withholding rules for re | | o ven | dors and reportable | | V | |
| _ | gaming (gambling) winnings to prize winners? | | i | · · · · · · · · · · · · · · · · · · · | 1c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, <i>Transmit</i> Statements filed for the calendar year ending with or within the y | - | | | | | |
| | return | | 2a | 2,185 | | | |
| b | b If at least one is reported in 2a, did the organization file all requ | | | | | | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be | • | | | 2b | Yes | |
| 3a | Did the organization have unrelated business gross income of \$ return? | 1,000 or more durin | g the | year covered by this | 3a | Yes | |
| L | b If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide</i> | an avalanation in Ech | adula. | | 3b | Yes | |
| | | | | | 30 | res | |
| 4a | At any time during the calendar year, did the organization have over, a financial account in a foreign country (such as a bank ac | | | | | | |
| | account)? | | | | 4a | | No |
| ь | b If "Yes," enter the name of the foreign country | | | | | | |
| | See the instructions for exceptions and filing requirements for F | orm TD F 90-22.1, Re | port o | f Foreign Bank and | | | |
| | Financial Accounts. | | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transac | ion at any time durir | ng the | tax year? | 5a | | Νο |
| b | $oldsymbol{b}$ Did any taxable party notify the organization that it was or is a p | arty to a prohibited | tax sh | nelter transaction? | 5b | | Νo |
| С | c If "Yes," to 5a or 5b, did the organization file Form 8886-T, <i>Disc</i> | losure by Tax-Exemp | t Entit | y Regarding Prohibited | | | No |
| | Tax Shelter Transaction? | | | | 5c | | |
| 6a | Did the organization solicit any contributions that were not tax of | deductible? | | | 6a | | No |
| b | b If "Yes," did the organization include with every solicitation an e | xpress statement th | nat su | ch contributions or gifts | | | |
| | were not tax deductible? | | | | 6b | | No |
| 7 | Organizations that may receive deductible contributions under sect | ion 170(c). | | | | | |
| а | a Did the organization provide goods or services in exchange for a | any quid pro quo con | trıbutı | on of \$75 or | 7a | | No |
| L | more? | | | ا | -L | | l |
| | b If "Yes," did the organization notify the donor of the value of the | | | | 7b | | No |
| С | c Did the organization sell, exchange, or otherwise dispose of tan- file Form 8282? | | • | • | 7c | | No |
| d | d If "Yes," indicate the number of Forms 8282 filed during the yea | | 7d | l 0 | | | |
| | , | | | | | | |
| е | e Did the organization, during the year, receive any funds, directly | | | | | | |
| | benefit contract? | | | | 7e | | No |
| f | , | ., | | | 7f | | No |
| g | g For all contributions of qualified intellectual property, did the org | ganızatıon file Form 8 | 8899 | as required? | 7g | | No |
| h | h For contributions of cars, boats, airplanes, and other vehicles, d | ıd the organızatıon f | ile a F | orm 1098-C as | 7h | | N. a |
| | required? | | | | / n | | N o |
| 8 | Section 501(c)(3) and other sponsoring organizations maintaining of supporting organizations. Did the supporting organization, or a fu | | | | | | |
| | excess business holdings at any time during the | ···· - , ··· | | · · · · · · · · · · · · · · · · · · · | 8 | | No |
| | year? | • | | į | | | l |
| 9 | Section $501(c)(3)$ and other sponsoring organizations maintaining c | | | | | | |
| а | , | | | | 9a | | No |
| b | b Did the organization make a distribution to a donor, donor advis | or, or related person | ?. | | 9b | | No |
| 10 | Section $501(c)(7)$ organizations . Enter | | | | | | |
| а | a Initiation fees and capital contributions included on Part VIII, I | ıne 12 | 10a | | | | |
| b | b Gross receipts, included on Form 990, Part VIII, line 12, for pu | blic use of club | 10b | | | | |
| | facilities | | | | | | |
| 11 | . Section 501(c)(12) organizations Enter | | | | | | |
| | a Gross income from members or shareholders | 1 | | | | | |
| | | | 11a | | | | |
| b | b Gross income from other sources (Do not net amounts due or pa | | | | | | |
| | against amounts due or received from them) | | 11b | | | | |
| 12a | a Section 4947(a)(1) non-exempt charitable trusts. Is the organizati | on filing Form 990 in | ı lıeu d | of Form 1041? | 12a | | No |
| | b If "Yes," enter the amount of tax-exempt interest received or ac | _ | | | | | |
| | year | Ť | 12b | | | | |

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

| Section A. Governing | Body and Management |
|----------------------|---------------------|
| | |
| | |

| | | | Yes | No | | | | | |
|----|---|----|-----|----|--|--|--|--|--|
| | For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions. | | | | | | | | |
| 1a | Enter the number of voting members of the governing body 19 | | | | | | | | |
| Ь | Enter the number of voting members that are independent 18 | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | Νο | | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | | | | | | | | |
| 4 | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? | | | | | | | | |
| 5 | Did the organization become aware during the year of a material diversion of the organization's assets? | | | | | | | | |
| 6 | Does the organization have members or stockholders? | | | | | | | | |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? | | | | | | | | |
| Ь | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7b | | Νο | | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | | | | | | |
| а | the governing body? | 8a | Yes | | | | | | |
| Ь | each committee with authority to act on behalf of the governing body? | 8b | Yes | | | | | | |
| 9a | Does the organization have local chapters, branches, or affiliates? | 9a | | Νο | | | | | |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? | 9b | | Νο | | | | | |
| 10 | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990 | 10 | Yes | | | | | | |
| 11 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 11 | | Νο | | | | | |

Section B. Policies

| | | | Yes | No |
|-----|--|-----|-----|----|
| 12a | Does the organization have a written conflict of interest policy? If "No", go to line 13 \cdot . | 12a | Yes | |
| Ь | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| c | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done | 12c | Yes | |
| 13 | Does the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision | | | |
| а | The organization's CEO, Executive Director, or top management official? | 15a | Yes | |
| b | Other officers or key employees of the organization? | 15b | Yes | |
| | Describe the process in Schedule O | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | Νο |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | Νο |
| | | | | |

Section C. Disclosure

- f 17 List the States with which a copy of this Form 990 is required to be filed $\ WI$
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization

JACQUELINE DRAWS 1800 APPLETON RD MENASHA, WI 54952 (920) 731-6601

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

Check this box if the organization did not compensate any officer, director, trustee or key employee

- * List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- * List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- * List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- * List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| | | (C) Position (check all that apply) | | | | I | | | (E) | (F) |
|---|--|-------------------------------------|-----------------------|---------|--------------|------------------------------|--------|---|--|--|
| (A) Name and Title | (B) Average hours per week | Individual Trustee or Chrector | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | (D) Reportable compensation from the organization (W- 2/1099MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | Estimated amount of other compensation from the organization and related organizations |
| TOM WILTZIUS , Director | 1 00 | Χ | | | | | | 0 | 0 | 0 |
| RONALD DUNLAP , VICE CHAIR | 1 00 | Х | | Х | | | | 0 | 0 | 0 |
| ROBERT PEDERSEN , President & CEO | 40 00 | | | Х | Х | | | 274,061 | 0 | 30,108 |
| RICK STACK , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| RICHARD DETIENNE , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| REV DOTTIE MATTHEWS , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| NORBERT HILL, Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| NATALIE GEHRINGER MD , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| NANCY COONEN, CIO | 40 00 | | | | | Х | | 103,807 | 0 | 23,302 |
| MARY HAYES , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| KRISTINE HACKBARTH-HORN , COO-PEOPLE | 40 00 | | | | | Х | | 115,914 | 0 | 26,856 |
| KIM BASSETT-HEITZMANN , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| KEVIN MCNAMARA, Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| KEITH WILK , COO - PROGRAMS | 40 00 | | | | | Х | | 128,623 | 0 | 25,751 |
| KAREN LAWS, COO-MARKETING | 40 00 | | | | | Х | | 113,396 | 0 | 26,755 |
| KAREN KING , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| JOYCE BYTOF , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| JACQUELINE DRAWS, CFO | 40 00 | | | Х | Х | | | 141,064 | 0 | 18,441 |
| I GREGG CURRY , Chairman | 3 00 | Х | | Х | | | | 0 | 0 | |
| GARY LICHTENBERG , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| DAVID OGILVIE , Secretary | 1 00 | Х | | Х | | | | 0 | 0 | 0 |
| DAVID HACKNEY , Treasurer | 3 00 | Х | | Х | | | | 0 | 0 | 0 |
| CATHY TIERNEY , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| C SCOTT COPELAND , COO-RETAIL & LOGISTICS | 40 00 | | | | Х | | | 162,545 | 0 | 30,183 |
| BOLA DELANO-ORIARAN PHD , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| AARON SHERER , Director | 1 00 | Х | | | | | | 0 | 0 | 0 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

Part VII Continued

| | (B) Average hours per week | (C) Position (check all that apply) | | | | | | | (E) | (F) |
|--|--|--|-----------------------|---------|--------------|---------------------------------|----------|---|---|--|
| (A) Name and Title | | Individual Trustee or Director | Institutional Trustee | Officei | Key employee | Highest compensated emplovee | Former | (D) Reportable compensation from the organization (W- 2/1099MISC) | Reportable compensation from related organizations (W- 2/1099-MISC) | Estimated amount of other compensation from the organization and related organizations |
| | | | - | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | - | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | - | | | | | | | |
| | | | - | | - | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | 1 | | | | | | | |
| | | | | | \vdash | | \vdash | | | |
| | | | | | | | | | | |
| 1b Total | | | | | | | • | 1,039,410 | | 181,396 |
| 2 Total number of individuals (including | those in 1 | a) who i | | v o d | more | a +hai | n d 1 | 00 000 in reportabl | | • |

2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization ►7

| | | | Yes | No |
|---|--|---|-----|----|
| 3 | Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> | 3 | | Νο |
| 4 | For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such | | | |
| | ındıvıdual | 4 | Yes | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person | 5 | | Νο |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A) Name and business address | (B) Description of services | (C) Compensation |
|--|-----------------------------|---------------------|
| THE PRUDENTIAL PO BOX 101241 ATLANTA, GA 303921241 | STD/LTD/LIFE | 202,758 |
| SMET CONSTRUCTION 3148 MID VALLEY DRIVE DE PERE, WI 54115 | CONSTRUCTION | 2,915,863 |
| PHILADELPHIA INSURANCE COMPANY PO BOX 70251 PHILADELPHIA, PA 191760251 | COMMERCIAL/LIABILITY | 256,820 |
| AON RISK SERVICES CENTRAL INC 75 REMITTANCE DRIVE CHICAGO, IL 606751943 | INS AGENT/WORK COMP | 244,928 |
| ANTHEM BLUE CROSS BLUE SHIELD PO BOX 951269 CLEVELAND, OH 44193 | INSURANCE ADMIN | 521,947 |
| Total number of independent contractors (including those in 1) who rec from the organization | , , | 12 |

Part VIII

Statement of Revenue

| | | | | (A) Total Revenue | (B) Related or Exempt Function | (C) Unrelated Business Revenue | (D) Revenue Excluded from Tax under IRC |
|---|-----|---|--|----------------------|--|--|--|
| | | | | | Revenue | Revenue | 512, 513, or 514 |
| | 1a | Federated campaigns 1a | | | | | |
| ≇≇ | ь | b Membership dues | | | | | |
| Contributions, gifts, grants and other similar amounts | | 1b | | | | | |
| £, g | С | Fundraising events 1c | | | | | |
| 差 | d | Related organizations 1d | | | | | |
| % E | e | Government grants (contributions) 1e | | | | | |
| 왕 | | All other contributions, gifts, grants, and | 25,540,413 | | | | |
| 声声 | f | sımılar amounts not ıncluded above | | | | | |
| 윤종 | | 1f | | | | | |
| <u> </u> | g | Noncash contributions included in lines 1a-1f \$25,369,980 | | | | | |
| Q as | h | Total (Add lines 1a-1f) | | 25,540,413 | | | |
| | | | <u>. </u> | | | | |
| gy. | | | Business Code | | | | |
| 2 | 2a | VSS ——————————————————————————————————— | 900,004 | 925,654 | 925,654 | | |
| eg. | ь | POST RETAIL SALES | 900,004 | 3,805,688 | 3,805,688 | | |
| φ | c | PAYOLL REIM/ACCT SERVICES | 900,004 | 1,406,055 | 1,406,055 | | |
| ¥ς | d | DONATED GOODS SALE | 900,004 | 24,146,033 | 24,146,033 | | |
| Ŧ | e | BBA FEES | 900,004 | 1,369,041 | 1,369,041 | | |
| E | f | | | 3,747,448 | 3,747,448 | | |
| Program Serwce Revenue | • | All other program service revenue | | 3,747,448 | 3,747,448 | | |
| Ğ | g | Total. Add lines 2a-2f | | | | | |
| | 3 | Investment income (including divi | dends, interest | | | | |
| | | other sımılar amounts) | [| 50,500 | | | 50,500 |
| | 4 | Income from investment of tax-exempt by | ond proceeds | 0 | | | |
| | 4 | Income from investment of tax-exempt bond proceed | | | | | |
| | 5 | Royalties | | 0 | | | |
| | | (ı) Real | (11) Personal | | | | |
| | 6a | Gross Rents 266,674 | | | | | |
| | ь | Less rental 49,193 expenses | | | | | |
| | С | Rental income 217,481 | | | | | |
| | d | or (loss) Net rental income or (loss) | | 217,481 | | | 217,481 |
| | | Net rental income of (1033) | · · · · · | | | | |
| | | (ı) Securities | (II) O ther | | | | |
| | 7a | Gross amount from sales of | | | | | |
| | | assets other | | | | | |
| | ь | than inventory Less cost or | | | | | |
| | | other basis and sales expenses | | | | | |
| | С | Gain or (loss) | | | | | |
| | d | Net gain or (loss) | | 0 | | | |
| | | | . • | | | | |
| | 8a | Gross income from fundraising events (not including | | | | | |
| | | \$ | | | | | |
| a | | of contributions reported on line | | | | | |
| ₹ | | 1c) See Part IV, line 18 Attach Schedule G if total exceeds | | | | | |
| é | | \$15,000 | | | | | |
| Other Revenue | ь | Less direct expensesb | | | | | |
| Ě | c | Net income or (loss) from fundrais | | 0 | | | |
| 0 | | | > | | | | |
| | 9a | Gross income from gaming activities See part IV, line 19 | | | | | |
| | | Complete Schedule G ıf total | | | | | |
| | | exceeds \$15,000 | | | | | |
| | | a | | | | | |
| | ь | Less direct expensesb | | | | | |
| | С | Net income or (loss) from gaming | activities ► | Ü | | | |
| | 10a | Gross sales of inventory, less | | | | | |
| | | returns and allowances . | | | | | |
| | | а | 7,294,963 | | | | |
| | b | Less cost of goods sold ${f b}$ | 4,394,196 | | | | |
| | С | Net income or (loss) from sales of | | 2,900,767 | | 2,900,767 | |
| | | Miscellaneous Revenue | Business Code | | | | |
| | 11a | | | | | | |
| | ь | | | | | | |
| | с | | | | | | |
| | _ | All other royania | | | | | |
| | d | All other revenue Total. Add lines 11a-11d | L | | | | |
| | e | iotai. Aud lilles 11a-11d | \$ 105,365 | | | | |
| | 12 | Total Revenue. Add lines 1h, 2g, 3 | | 64,214,445 | 35,505,284 | 2,900,767 | 267,981 |
| | | 8c, | | | | | |
| | J | 9c, 10c, and 11e | | | | | 1 |

Part IX Statement of Functional Expenses

| A | Section 501(c)(3) and 501(c)(4) organizations must complete column (A) but are not re | | | | |
|------|---|-----------------------|---|-------------------------------------|-----------------------------------|
| Do 1 | not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and organizations in the U S See Part IV, line 21 | 0 | · | | <u> </u> |
| 2 | Grants and other assistance to individuals in the U.S. See Part IV, line 22 | 585,690 | 585,690 | | |
| 3 | Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16 | 0 | | | |
| 4 | Benefits paid to or for members | 0 | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 463,674 | | 463,674 | |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | 0 | | | |
| 7 | Other salaries and wages | 18,750,421 | 14,970,155 | | 84,964 |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | 627,494 | 520,220 | 104,321 | 2,953 |
| 9 | Other employee benefits | 3,464,887 | 2,801,317 | 647,115 | 16,455 |
| 10 | Payroll taxes | 1,466,165 | 1,145,217 | 314,448 | 6,500 |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | 0 | | | |
| b | Legal | 38,737 | | 38,737 | |
| c | Accounting | 40,050 | | 40,050 | |
| d | Lobbying | 0 | | | |
| e | Professional fundraising See Part IV, line 17 | 0 | | | |
| f | Investment management fees | 0 | | | |
| g | Other | 0 | | | |
| 12 | Advertising and promotion | 726,051 | 666,003 | 60,048 | |
| 13 | Office expenses | 761,763 | 684,267 | 77,224 | 272 |
| 14 | Information technology | 0 | | | |
| 15 | Royalties | 0 | | | |
| 16 | Occupancy | 2,130,774 | 2,002,866 | 127,908 | |
| 17 | Travel | 837,036 | 703,994 | 133,016 | 26 |
| 18 | Payments of travel or entertainment expenses for any Federal, state or local public officials | 0 | | | |
| 19 | Conferences, conventions and meetings | 41,727 | 14,642 | 27,085 | |
| 20 | Interest | 1,178,966 | 1,162,496 | 16,470 | |
| 21 | Payments to affiliates | 0 | | | |
| 22 | Depreciation, depletion, and amortization | 1,805,586 | 1,450,006 | 355,069 | 511 |
| 23 | Insurance | 275,448 | 250,457 | 24,991 | |
| 24 | Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below) | | | | |
| а | Postage and Shipping | 1,153,803 | 1,104,223 | 49,410 | 170 |
| b | MISCELLANEOUS | 459,901 | 67,606 | 391,152 | 1,143 |
| c | EQUIPMENT | 397,605 | 322,003 | 75,602 | |
| d | DONATED GOODS COGS | 24,146,033 | 24,146,033 | | |
| e | ADMINISTRATIVE FEES | 895,517 | 608,546 | 286,296 | 675 |
| f | All other expenses | 1,052,475 | 670,695 | 380,060 | 1,720 |
| 25 | Total functional expenses. Add lines 1 through 24f | 61,299,803 | 53,876,436 | 7,307,978 | 115,389 |
| 26 | Joint Costs. Check if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

| Dart V | Balance | Shoot |
|--------|---------|-------|
| Part X | Balance | Sheet |

| | | | | | | (A) Beginning of year | | (B) End of year |
|-----------------|-------|---|------------|-----------|------------|---|-----|---------------------------|
| | 1 | Cash—non-interest-bearing | | | | Degining of year | 1 | O Cita of year |
| | 2 | Savings and temporary cash investments | • | • | | 4,880,299 | | 4,336,887 |
| | 3 | Pledges and grants receivable, net | | • | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 3 | 0 |
| | 4 | Accounts receivable, net | | 881,356 | | 805,552 | | |
| | 5 | Receivables from current and former officers, directors, trustees | kov. | mnl | | 301,000 | _ | 333,332 |
| | | other related parties $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$ | • | • | | | 5 | 0 |
| | 6 | Receivables from other disqualified persons (as defined under se persons described in section 4958(c)(3)(B) Complete Part II of S | | | 6 | 0 | | |
| | 7 | Notes and loans receivable, net | | | 7 | 0 | | |
| | 8 | Inventories for sale or use | | | | 4,850,579 | 8 | 6,155,936 |
| \$ | 9 | Prepaid expenses and deferred charges | | | | 155,213 | 9 | 170,668 |
| Assets | 10a | Land, buildings, and equipment cost basis | 10a | | 48,512,338 | | | |
| ~4 | ь | Less accumulated depreciation Complete Part VI of | 100 | | , | - | | |
| | " | Schedule D | 10Ь | | 11,478,288 | 33,053,773 | 10c | 37,034,050 |
| | 11 | Investments—publicly traded securities | | | • | | 11 | 0 |
| | 12 | Investments—other securities See Part IV, line 11 Complete Pa Schedule D | art VII | of | | | 12 | 0 |
| | 13 | Investments—program-related See Part IV, line 11 Complete Part IV and I complete Part IV. | art VII | I | | | 13 | 0 |
| | 14 | Intangible assets | | 14 | 0 | | | |
| | 15 | Other assets See Part IV, line 11 Complete Part IX of Schedule | | 1,560,163 | | 1,562,038 | | |
| | 13 | D | 1,500,105 | 15 | 1,302,030 | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | | | 45,381,383 | 16 | 50,065,131 |
| | 17 | Accounts payable and accrued expenses . | | | | 2,489,746 | 17 | 3,092,459 |
| | 18 | Grants payable | | 18 | | | | |
| | 19 | Deferred revenue | | | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | | 15,517,100 | 20 | 23,889,701 |
| e S | 21 | Escrow account liability Complete Part IV of Schedule D | | | | | 21 | |
| Liabilities | 22 | Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified | | | | | | |
| 펻 | | persons Complete Part II of Schedule L | | | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | | 6,905,907 | 23 | |
| | 24 | Unsecured notes and loans payable | • | | | 5,555,651 | 24 | |
| | 25 | Other liabilities Complete Part X of Schedule D | | 1,302,926 | 25 | 3,125,065 | | |
| | 26 | Total liabilities. Add lines 17 through 25 | 26,215,679 | 26 | 30,107,225 | | | |
| | 20 | Organizations that follow SFAS 117, check here ► and comp | lete !:- | ۰ ۲ | 17 | 20,210,079 | 20 | 30,107,223 |
| φ | | through 29, and lines 33 and 34. | iete iii | ies z | ., | | | |
| ЯIC | 27 | Unrestricted net assets | | | | 19,165,704 | 27 | 19,957,906 |
| <u> 85</u> | 28 | Temporarily restricted net assets | | | | | 28 | |
| | 29 | Permanently restricted net assets | | | | | 29 | |
| Ē | | Organizations that do not follow SFAS 117, check here ► □ and | d comi | alet e | | | | |
| or Fund Balance | | lines 30 through 34. | a com | Jicto | • | | | |
| 2 | 30 | Capital stock or trust principal, or current funds | | | | | 30 | |
| sets | 31 | Paid-in or capital surplus, or land, building or equipment fund | | | | | 31 | |
| Ą | 32 | Retained earnings, endowment, accumulated income, or other fu | nds | | | | 32 | |
| Net | 33 | Total net assets or fund balances | | | | 19,165,704 | 33 | 19,957,906 |
| _ | 34 | Total liabilities and net assets/fund balances | | | | 45,381,383 | 34 | 50,065,131 |
| Da | ~L VT | Financial Statements and Reporting | | | | | | |

| Dowl VI | Financial | Ctatamanta | and Reporting |
|---------|-------------|------------|---------------|
| 7.11.5 | l Financiai | Statements | and Reporting |

| | | | Yes | No |
|----|---|----|-----|----|
| 1 | Accounting method used to prepare the Form 990 | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | | No |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | | Νο |
| С | If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? | 2c | | No |
| 3а | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | 3a | Yes | |
| b | If "Yes." did the organization undergo the required audit or audits? | 3b | Yes | |

Employer identification number

SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury Internal Revenue

> 1 2

3

10 11

h

Public Charity Status and Public Support

To be completed by all section 501(c)(3) organizations and section 4947(a)(1)nonexempt charitable trusts. Attach to Form 990 or Form 990-EZ. See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Service Name of the organization GOODWILL INDUSTRIES OF NC WI INC

39-1144913 Reason for Public Charity Status (to be completed by all organizations) (See Instructions) The organization is not a private foundation because it is (Please check only one organization) A church, convention of churches, or association of churches described in Section 170(b)(1)(A)(i). A school described in Section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in Section 170(b)(1)(A)(iii). (Attach Schedule H) A medical research organization operated in conjunction with a hospital described in Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in Section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in Section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in Section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in Section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See Section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety. See Section 509(a)(4). (See instructions.) An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See Section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h **b** Type II c Type III - Functionally Integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11q(i) (ii) a family member of a person described in (i) above? 11g(ii)

| (i) Name of Supported Organization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section (See Instructions)) | (iv) Is the organization in col (i) listed in your governing document? | | n In col (i) of your | | organiz | s the ation in rganized US? | (vii) A mount of support? |
|--|----------|--|--|----|-----------------------------|----|---------|--------------------------------------|---------------------------|
| | | | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| - | | | | | | | | | |
| | | | | | | | | | |
| Total | | | | | | | | | |

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

Provide the following information about the organizations the organization supports

11g(iii)

Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

| | (Complete only if you chec | ked the box of | n line 5, 7, or | 8 of Part 1.) | | | | |
|---------|--|---|---|---|--|-------------------|--------------------------|------------|
| | ublic Support | | | | | | | |
| | endar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) | 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 4,422,011 | 4,768,327 | 5,546,773 | 5,200,643 | | 25,540,413 | 45,478,167 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | 0 |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | 0 |
| 4 | Total. Add line 1-3 | 4,422,011 | 4,768,327 | 5,546,773 | 5,200,643 | | 25,540,413 | 45,478,167 |
| 5 | The portion of total contribution by each | | | | | | | |
| | person (other than a government unit or publicly supported organization) included on line 1 that exceed 2% of the amount shown on line 11, column | | | | | | | 0 |
| 6 | (f) Public Support subtract line 5 from line 4 | | | | | | | 45,478,167 |
| T | otal Support | | | | | | | |
| | endar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) | 2008 | (f) Total |
| 7 | A mounts from line 4 | 4,422,011 | 52,297 | 5,546,773 | 5,200,643 | | 25,540,413 | 45,478,167 |
| 8 | Gross income from interest, dividends, | | | | | | | |
| | payments received on securities loans, rents, royalties and income from similar sources | 185,347 | 52,297 | 164,818 | 232,579 | | 50,500 | 685,541 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | | 0 |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | 48,020 | 323,045 | 290,533 | 317,132 | | 105,365 | 1,084,095 |
| 11 | Total Support (Add lines 7 through 10) | | | | | | | 47,247,803 |
| 12 | Gross receipts from related activities, etc | (See instruction | s) | • | | 12 | | |
| 13 C | First Five Years. If the Form 990 is for the organization, check this box and stop here omputation of Public Support Perc | entage | | | tax year as a 5 | 01(c)(| 3) | ▶ Г |
| 14 | Public Support Percentage for 2008 (line 6 | column (f) dıvıd | ed by line 11 co | lumn (f)) | | 14 | | 96 250 % |
| 15 | Public Support Percentage for 2007 Sched | ule A , Part IV - A | , line 26f | | | 15 | | 92 420 % |
| | 33 1/3% Test - 2008. If the organization did and stop here. The organization qualifies as 33 1/3% Test - 2007. If the organization did | a publicly supp d not check the l | orted organızatı box on line 13 o | on r 16a, and line 1 | | | | |
| | box and stop here. The organization qualifiem 10% Facts and Circumstances Test - 2008. Impre, and if the organization meets the "facts and circumstances and circumstances" and circumstances. | If the organizations to the comment of the comment | on did not check ances" test, che e organization qi | a box on line 1: eck this box and ualifies as a pub | stop here. Exp licly supported | laın ın organı | Part IV ho zation | w the |
| b | 10% Facts and Circumstances Test - 2007. more, and if the organization meets the "fact the organization meets the "facts and circumstances" and circumstances. | cts and circumst imstances" test | ances" test, che The organization | eck this box and on qualifies as a | stop here. Exp publicly suppor | laın ın ted or | Part IV ho ganızatıon | |
| 18 | Private Foundation. If the organization did | not check the bo | ox on line 13, 16 | 5a, 16b, 17a or | 17b, check this | box a | nd see | . |

| Pa | Support Schedule for On (Complete only if you ched | | | | (2) | | |
|------|--|--------------------|-------------------|---------------------|------------------|-----------------|------------|
| | ction A. Public Support | | _ | , | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not | | | | | | |
| 2 | include any "unusual grants ") Gross receipts from admissions, | | | | | | |
| 2 | merchandise sold or services performed, | | | | | | |
| | or facilities furnished in any activity that | | | | | | |
| | is related to the organization's tax- | | | | | | |
| | exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are | | | | | | |
| | not an unrelated trade or business under | | | | | | |
| | section 513 | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the | | | | | | |
| _ | organization without charge | | | | | | |
| 6 | Total Add lines 1-5 | | | | | | |
| 7a | A mounts included on lines 1, 2, and 3 | | | | | | |
| | received from disqualified persons Amounts included on lines 2 and 3 | | | | | | |
| D | received from other than disqualified | | | | | | |
| | persons that exceed the greater of 1% of | | | | | | |
| | the total of lines 9, 10c, 11, and 12 for | | | | | | |
| | the year or \$5,000 | | | | | | |
| c | Total of lines 7a and 7b | | | | | | |
| 8 | Public Support (Substract line 7c from | | | | | | |
| _ | line 6) | | | | | | |
| То | tal Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 9 | A mounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, | | | | | | |
| | payments received on securities loans, | | | | | | |
| | rents, royalties and income from similar | | | | | | |
| | sources | | | | | | |
| b | Unrelated business taxable income (less | | | | | | |
| | section 511 taxes) from businesses | | | | | | |
| | acquired after 30 June, 1975 | | + | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, whether or not the business is regularly | | | | | | |
| | carried on | | | | | | |
| 12 | Other income Do not include gain or loss | | | | | | |
| | from the sale of capital assets | | | | | | |
| | (Explain in Part IV) | | | | | | |
| 13 | Total Support (Add lines 9, 10c, 11 and | | | | | | |
| | 12) | | | | | | |
| 14 | First Five Years If the Form 990 is for the | organızatıon's fı | rst, second, thir | d, fourth, or fifth | ntax year as a 5 | 01(c)(3) organı | zation, |
| | check this box and stop here | | | | | | ▶ □ |
| | manufaction of Dublic Compact Days | | | | | | |
| 15 | mputation of Public Support Perc Public Support Percentage for 2008 (line | | dod by line 12 o | olumn (fl) | | T 4= T | |
| | | | • | .orumm (1)) | | 15 | |
| 16 | Public Support Percentage for 2007 Sche | dule A , Part IV - | A, line 27g | | | 16 | |
| | | D | | | | | |
| Co | mputation of Investment Income Investment Income Percentage for 2008 (| | | ne 13 column /f | <u> </u> | 17 | |
| | - | | | - | " | 17 | |
| ΤQ | Investment Income Percentage from 2007 | ocnequie A , Pa | TLIV-A, IINE 2/ | H | | 18 | |

19a 33 1/3% Tests - 2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line

17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **33 1/3% Tests - 2007.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2008

▶□

Supplemental Information. Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)

DLN: 93493320013349

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasurv Internal Revenue Service

► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Supplemental Financial Statements

Name of the organization **Employer identification number** GOODWILL INDUSTRIES OF NC WI INC 39-1144913 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate Contributions to (during year) Aggregate Grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised ┌ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year 2a Total number of conservation easements 2b Total acreage restricted by conservation easements Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🕨 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year 7 A mount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

following amounts required to be reported under SFAS 116 relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

Revenues included in Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

-\$

| Part | Organizations Maintaining Collect | tions of Art, His | tori | <u>cal Treası</u> | ures, or Othe | r Similar As | sets (c | ontinued) |
|--------|--|------------------------|------------------|------------------------------|-----------------------------------|--------------------|-------------|-------------------------|
| 3 | Using the organization's accession and other recitems (check all that apply) | ords, check any of th | ne fol | lowing that a | re a sıgnıfıcant u | se of its collect | on | |
| а | Public exhibition | d | Γ | Loan or exc | hange programs | | | |
| b | Scholarly research | e | Γ | Other | | | | |
| c | Preservation for future generations | | | | | | | |
| 4 | Provide a description of the organization's collect Part XIV | tions and explain hov | w the | y further the | organızatıon's ex | empt purpose II | ו | |
| 5 | During the year, did the organization solicit or recassets to be sold to raise funds rather than to be | | , | | | nılar [| _ Yes | ┌ No |
| Par | Trust, Escrow and Custodial Arra Part IV, line 9, or reported an amour | | | | anızatıon answ | ered "Yes" to | Form 9 | 990, |
| 1a | Is the organization an agent, trustee, custodian of included on Form 990, Part X? | or other intermediary | for c | ontributions | or other assets 1 | | _ Yes | Г No |
| b | If "Yes," explain why in Part XIV and complete th | ne following table | | | | | | |
| | | | | | | Am | ount | |
| с | Beginning balance | | | | 1c | | | |
| d | Additions during the year | | | | 1d | | | |
| e | Distributions during the year | | | | 1e | | | |
| f | Ending balance | | | | 1f | | | |
| 2a | Did the organization include an amount on Form 9 | 990, Part X, line 21? | | | | Γ | Yes | Г No |
| b | If "Yes," explain the arrangement in Part XIV | | | | | | | |
| Pa | rt V Endowment Funds. Complete if the | | | | | | | |
| | | a)Current Year (b) |) Prior ` | Year (c) Tv | vo Years Back (d) | Three Years Back | (e)Four \ | ears Back |
| 1a | Beginning of year balance | | | | | | | |
| b | Contributions | | | | | | | |
| С | Investment earnings or losses | | | | | | | |
| d | Grants or scholarships | | | | | | | |
| е | Other expenditures for facilities and programs | | | | | | | |
| f | Administrative expenses | | | | | | | |
| g | End of year balance | | | | | | | |
| 2 | Provide the estimated percentage of the year end | l balance held as | | | | | | |
| а | Board designated or quasi-endowment 🕨 | | | | | | | |
| b | Permanent endowment 🕨 | | | | | | | |
| c | Term endowment ▶ | | | | | | | |
| 3a | Are there endowment funds not in the possession | of the organization | thata | are held and a | admınıstered for | the | | |
| | organization by | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | 3a(i | | |
| | (ii) related organizations | | | | | 3a(i | | <u> </u> |
| ь 4 | If "Yes" to 3a(II), are the related organizations lis Describe in Part XIV the intended uses of the org | • | | | | 3b | | |
| | | • | | | art V. line 10 | | | |
| Pai | t VI Investments—Land, Buildings, a | iiu Equipilielii. 3 | | <u> </u> | | | Τ | |
| | Description of investment | | | Cost or other s (investment) | (b)Cost or other basis (other) | (c) Depreciation | (d) B | ook value |
| 1a | Land | | | | 7,552,261 | ı | 1 | 7,552,261 |
| Ь | Buildings | | | | 31,020,778 | 6,469,582 | | 24,551,196 |
| | Leasehold improvements | | | | 1,341,496 | 378,190 | | 963,306 |
| | Equipment | | | | . , , | , | 1 | , - |
| a | | | | | | | | |
| | Other | | | | 8,597.803 | 4,630.516 | | 3,967.287 |
| e | | 90, Part X, column (B) |), line | 10(c).) | 8,597,803 | 4,630,516 • • ► | + | 3,967,287 37,034,050 |

| Part VII Investments—Other Securities. See | Form 990, Part X, line 1 | 2. | |
|---|--------------------------|----|-------------------------------------|
| (a) Description of security or cateory (including name of security) | (b) Book value | | d of valuation year market value |
| Financial derivatives and other financial products | | | |
| Closely-held equity interests | | | |
| Other | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12) | | | |
| Part VIII Investments—Program Related. Se | e Form 990, Part X, line | | |
| (a) Description of investment type | (b) Book value | | d of valuation year market value |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13) | | | |
| Part IX Other Assets. See Form 990, Part X, II | ne 15. | | |
| (a) Descri | ption | | (b) Book value |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line | | | |
| Part X Other Liabilities. See Form 990, Part X | I · | | |
| (a) Description of Liability | (b) A mount | | |
| Federal Income Taxes VALUE OF SWAP A GREEMENT | 2,540,139 | | |
| DUE TO GOODWILL DEVELOPMENT | 110,680 | | |
| DEFERRED COMPENSATION | 474,246 | | |
| | , | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶ | 3,125,065 | | |

| 2 Total expenses (Form 990, Part IX, column (A), line 25) 3 Excess or (deficit) for the year Subtract line 2 from line 1 4 Net unrealized gains (losses) on investments 5 Donated services and use of facilities 6 Investment expenses 6 Investment expenses 7 Prior period adjustments 8 Other (Describe in Part XIV) 9 Total adjustments (net.) Add lines 4 - 8 10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 10 Total expense, agains, and other support per audited financial Statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements With Revenue per Return 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12 3 Net unrealized gains on investments 2 Amounts included on Form 990, Part VIII, line 12, but not on line 1 3 Investment expenses not included on Form 990, Part VIII, line 7b 4 Add lines 2a through 2d 3 Subtract line 2e from line 1 4 Amounts included on Form 990, Part VIII, line 7b 4 Add lines 4a and 4b 5 Total expenses and losses per audited financial statements With Expenses per Return 6 Total expenses and losses per audited financial statements With Expenses per Return 7 Total expenses and losses per audited financial statements With Expenses per Return 8 Total expenses and losses per audited financial statements With Expenses per Return 9 Onated services and use of facilities 9 Prior year adjustments 1 Onated services and use of facilities 1 Total expenses and losses per audited financial statements With Expenses per Return 1 Total expenses and losses per audited financial statements With Expenses per Return 1 Total expenses and losses per audited financial statements 1 Total expenses and losses per audited financial statements 1 Total expenses and losses per audited financial statements 2 2a 2 2a 3 Amounts included on F | Part | XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen | ıts | |
|--|------|---|--------|-------|
| 3 | 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | |
| 4 Net unrealized gains (losses) on investments 5 Donated services and use of facilities 6 Investment expenses 7 Prior period adjustments 8 Other (Describe in Part XIV) 9 Total adjustments (net) Add lines 4 - 8 10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 20 Total adjustments (net) Add lines 4 - 8 10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 20 Total revenue, gains, and other support per audited Financial Statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements With Revenue per Return 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12 2 Amounts included on Inne 1 but not on Form 990, Part VIII, line 7 Describe in Part XIV) 4 Add lines 4a and 4b 5 Total expenses and losses per audited financial statements With Revenue per Return 1 Total expenses and losses per audited financial statements 2 Describe in Part XIV) 4 Add lines 4a and 4b 5 Total expenses and losses per audited financial statements With Revenue per Return 2 Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses and losses per audited financial statements With Expenses per Return 2 Amounts included on Form 990, Part IX, line 25 3 Donated services and use of facilities 2 Describe in Part XIV) 4 Add lines 4a and 4b 5 Other (Describe in Part XIV) 6 Add lines 5 and 4c. (This should equal Form 990, Part IX, line 25 6 Donated services and use of facilities 2 Describe in Part XIV) 7 Add lines 4a and 4b 7 Amounts included on Form 990, Part IX, line 25, but not on line 1: 8 Investment expenses not included on Form 990, Part VIII, line 7b 8 Amounts included on Form 990, Part IX, line 25, but not on line 1: 9 Investment expenses not included on Form 990, Part VIII, line 7b 9 Other (Describe in Part XIV) 9 Add lines 4a and 4b 9 Cher (Describe in Part XIV) 9 Add lines 4a and 4b 9 Cher (Describe in Part XIV) 9 Add lines 4a and 4b 9 Cher (Describe in Part XIV) 9 Add lines 4a and 4b 9 Cher (| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | |
| 5 Donated services and use of facilities 5 | 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | |
| 6 Investment expenses 6 6 7 7 7 7 7 7 7 7 | 4 | Net unrealized gains (losses) on investments | 4 | |
| 7 Prior period adjustments | 5 | Donated services and use of facilities | 5 | |
| 7 Prior period adjustments 8 Other (Describe in Part XIV) 8 Other (Describe in Part XIV) 9 Total adjustments (net) Add lines 4 - 8 10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 10 Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements With Revenue per Return 2 Amounts included on line 1 but not no Form 990, Part VIII, line 12 a Net unrealized gains on investments 2 2a | 6 | Investment expenses | 6 | |
| 8 | 7 | | 7 | |
| 9 Total adjustments (net) Add lines 4 - 8 Excess or (deficit) for the year per financial statements Combine lines 3 and 9 2017 XIII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return 1 Total revenue, gains, and other support per audited financial statements 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12 a Net unrealized gains on investments b Donated services and use of facilities c Recoveries of prior year grants d Other (Describe in Part XIV) e Add lines 2a through 2d 3 Subtract line 2e from line 1 a Investment expenses not included on Form 990, Part VIII, line 7b d Add lines 4a and 4b f Total expenses and losses per audited financial statements Total expenses and losses per audited financial statements b Prior year adjustments c Losses reported on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 2 Add lines 2a through 2d 3 Subtract line 2e from line 1 4 Amounts included on line 1 but not on Form 990, Part IX, line 25 d Donated services and use of facilities b Prior year adjustments c Losses reported on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 2 Add lines 2a through 2d 3 Subtract line 2e from line 1 4 Amounts included on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 2 Add lines 2a through 2d 3 Subtract line 2e from line 1 4 Amounts included on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 4 Amounts included on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 4 Amounts included on Form 990, Part IX, line 25 d Other (Describe in Part XIV) 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses and 4c. (This should equal Form 990, Part II, line 7b 4 Add lines 2a through 2d 5 Ce C Add lines 4a and 4b Total expenses Add lines 3 and 4c. (This should equal Form 990, Part II, line 18) 5 Ce C Add lines 4a and 4b C Add lines 4a and 4c. (This shou | 8 | | 8 | |
| ### Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial Statements 1 | 9 | | 9 | |
| Total revenue, gains, and other support per audited financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains on investments Donated services and use of facilities CRecoveries of prior year grants Other (Describe in Part XIV) Add lines 2a through 2d Subtract line 2e from line 1 Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIV) Add lines 4a and 4b Crotal Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) Total expenses and losses per audited financial statements Total expenses and losses per audited financial statements Total expenses and use of facilities Donated services and use of facilities Donated services and use of facilities CLosses reported on Form 990, Part IX, line 25 Donated services and use of facilities Add lines 2a through 2d Amounts included on Form 990, Part IX, line 25 Add lines 2a through 2d Amounts included on Form 990, Part IX, line 25 Add lines 2a through 2d Amounts included on Form 990, Part IX, line 25 Amounts included on Form 990, Part IX, line 25 Add lines 2a through 2d Amounts included on Form 990, Part IX, line 25 Add lines 2a through 2d Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses in included on Form 990, Part IVII, line 7b Add lines 4a and 4b Other (Describe in Part XIV) Add lines 4a and 4b Other (Describe in Part XIV) Add lines 4a and 4b Other (Describe in Part XIV) Add lines 4a and 4b Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 19 Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 19 Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 19 Total | 10 | | 10 | |
| Total revenue, gains, and other support per audited financial statements | Part | | er Ret | urn |
| A mounts included on line 1 but not on Form 990, Part VIII, line 12 a Net unrealized gains on investments | 1 | | | |
| b Donated services and use of facilities | 2 | · · · · · · · · · · · · · · · · · · · | | |
| c Recoveries of prior year grants 2c | а | Net unrealized gains on investments | | |
| do Other (Describe in Part XIV) 2d 2d e Add lines 2a through 2d 2e 3a Subtract line 2e from line 1 3a 4a Amounts included on Form 990, Part VIII, line 12, but not on line 1 4a 4a a Investment expenses not included on Form 990, Part VIII, line 7b 4a 4c b Other (Describe in Part XIV) 4b 4c c Add lines 4a and 4b 4c 4c c Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part IX, line 25 5 Total expenses and losses per audited financial statements 1 1 a Amounts included on line 1 but not on Form 990, Part IX, line 25 2a 1 1 a Donated services and use of facilities 2a 4a 4a b Prior year adjustments 2b 4a 4a c Losses reported on Form 990, Part IX, line 25 2c 4a 4a d Other (Describe in Part XIV) 2a 4a 4a a Add lines 2a through 2d 2c 4a | ь | Donated services and use of facilities | | |
| e Add lines 2a through 2d 2e 3 Subtract line 2e from line 1 3 4 A mounts included on Form 990, Part VIII, line 12, but not on line 1 4a 4a a Investment expenses not included on Form 990, Part VIII, line 7b 4a 4c b Other (Describe in Part XIV) 4b 4c c Add lines 4a and 4b 4c 4c c Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) 5 5 Post XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return 1 4c a A mounts included on line 1 but not on Form 990, Part IX, line 25 2a 4 4 a Prior year adjustments 2a 4 4 c Losses reported on Form 990, Part IX, line 25 2c 4 4 d Other (Describe in Part XIV) 2d 2e a Add lines 2a through 2d 2c 2e a Amounts included on Form 990, Part IX, line 25, but not on line 1: 3 4 a A | c | Recoveries of prior year grants | | |
| Subtract line 2e from line 1 | d | Other (Describe in Part XIV) 2d | | |
| A mounts included on Form 990, Part VIII, line 12, but not on line 1 a Investment expenses not included on Form 990, Part VIII, line 7b . 4a b Other (Describe in Part XIV) | e | Add lines 2a through 2d | 2e | |
| a Investment expenses not included on Form 990, Part VIII, line 7b . 4b | 3 | Subtract line 2e from line 1 | 3 | |
| b Other (Describe in Part XIV) | 4 | A mounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| Add lines 4a and 4b | а | Investment expenses not included on Form 990, Part VIII, line 7b . 4a | | |
| Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | b | Other (Describe in Part XIV) 4b | | |
| Art XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Total expenses and losses per audited financial statements | c | Add lines 4a and 4b | 4c | |
| Total expenses and losses per audited financial statements | 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | 5 | |
| A mounts included on line 1 but not on Form 990, Part IX, line 25 a Donated services and use of facilities | Part | XIII Reconciliation of Expenses per Audited Financial Statements With Expenses | per R | eturn |
| Donated services and use of facilities | 1 | Total expenses and losses per audited financial statements | 1 | |
| b Prior year adjustments | 2 | A mounts included on line 1 but not on Form 990, Part IX, line 25 | | |
| c Losses reported on Form 990, Part IX, line 25 | а | |] | |
| d Other (Describe in Part XIV) | Ь | | 1 | |
| Add lines 2a through 2d | c | |] | |
| Subtract line 2e from line 1 | d | Other (Describe in Part XIV) | 1 | |
| A mounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b 4a b Other (Describe in Part XIV) | e | • | 2e | |
| Investment expenses not included on Form 990, Part VIII, line 7b | 3 | | 3 | |
| b Other (Describe in Part XIV) 4b 4c c Add lines 4a and 4b 4c 4c 5 Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) 5 5 | 4 | ı ı | | |
| c Add lines 4a and 4b | а | | ↓ | |
| Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | b | , | | |
| | C | | 4c | |
| Pation Supplemental Information | 5 | | 5 | |
| | Part | Supplemental Information | | |

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

| Ident if ier | Return Reference | Explanation |
|--------------|-----------------------|---|
| Part X | Part X FIN48 Footnote | NOT APPLICABLEPART XI, XII, AND XIII - GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN DOES NOT RECEIVE AN AUDIT THE AUDIT THAT IS RECEIVED IS A CONSOLIDATED AUDIT FOR GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN, GOODWILL INDUSTRIES DEVELOPMENT CORPORATION, FINANCIAL INFORMATION & SERVICE CENTER, INC AND MONEY MANAGEMENT EDUCATION ASSOCIATES |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

| Part XIV Sup | plemental Inf | ormation(continued) | |
|--------------|---------------|---------------------|---|
| Ident | if ier | Return Reference | Explanation |
| Part X | | | NOT APPLICABLEPART XI, XII, AND XIII - GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN DOES NOT RECEIVE AN AUDIT THE AUDIT THAT IS RECEIVED IS A CONSOLIDATED AUDIT FOR GOODWILL INDUSTRIES OF NORTH CENTRAL WISCONSIN, GOODWILL INDUSTRIES DEVELOPMENT CORPORATION, FINANCIAL INFORMATION & SERVICE CENTER, INC AND MONEY MANAGEMENT EDUCATION ASSOCIATES |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

- [

Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the U.S.

OMB No 1545-0047

2008

DLN: 93493320013349

Open to Public

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. Attach to Form 990.

Inspection

| Name of the organization | | | | | | Employer Identi | fication number |
|--|--|--|------------------------------|---|---|--|---------------------------------------|
| GOODWILL INDUSTRIES OF N | IC WI INC | | | | | 39-1144913 | |
| Part I General Inform | nation on Gra | nts and Assistanc | е | | | • | |
| Does the organization ma the selection criteria used Describe in Part IV the or | d to award the gra rganızatıon's proc | nts or assistance? edures for monitoring th | e use of grant funds ın t | he United States | | | |
| | V, line 21 for a edule I-1 if addi | ny recipient that rec tional space is | | | tes. Complete if the o | | |
| 1(a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) A mount of cash grant | (e) A mount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | 1 |

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

| (a)Type of grant or assistance | (b) Number of recipients | (c)A mount of cash grant | (d)A mount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|----------------------------------|-----------------------------|--------------------------------------|---|--|
| VOUCHER ASSISTANCE | 24844 | | 585,690 | SALE PRICE OF RETAIL GOODS | VOUCHERS FOR INDIVIDUALS TO PURCHASE CLOTHING AND OTHER GOOD |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

See Additional Data Table

| Ident if ier | Return Reference | Explanation |
|---|------------------|--|
| Grantmaker's Description of How Grants are Used | | GOODWILL'S GOOD NEIGHBOR PROGRAM IS MONITORED BY THE VOUCHERS THAT ARE GIVEN TO OTHER LOCAL SOCIAL SERVICE AGENCIES |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493320013349

39-1144913

Schedule J

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047 2008 Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

GOODWILL INDUSTRIES OF NC WI INC

(Form 990)

Inspection **Employer identification number**

| Pa | rt I Questions Regarding Compensati | ion | | | | |
|----|---|---|--|----|-----|-----|
| | | | | | Yes | Νo |
| 1a | | | ny of the following to or for a person listed in Form vide any relevant information regarding these items | | | |
| | First class or charter travel | Г | Housing allowance or residence for personal use | | | |
| | Travel for companions | Γ | Payments for business use of personal residence | | | |
| | Tax idemnification and gross-up payments | Γ | Health or social club dues or initiation fees | | | |
| | Discretionary spending account | Γ | Personal services (e g , maid, chauffeur, chef) | | | |
| b | If line 1a is checked, did the organization follow a provision of all the expenses described above? If | • | | 1b | Yes | |
| 2 | Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Execut | | | 2 | Yes | |
| 3 | Indicate which, if any, of the following the organization's CEO/Executive Director Check al | | · | | | |
| | ✓ Compensation committee | <u> - </u> | Written employment contract | | | |
| | ✓ Independent compensation consultant | <u> </u> | · | | | |
| | Form 990 of other organizations | ▼ | Approval by the board or compensation committee | | | |
| 4 | During the year, did any person listed in Form 990 | 0, Part VI | I, Section A, line 1a | | | |
| а | Receive a severance payment or change of contro | ol paymen | t? | 4a | | Νo |
| b | Participate in, or receive payment from, a suppler | mental nor | nqualified retirement plan? | 4b | | Νo |
| c | Participate in, or receive payment from, an equity | -based co | ompensation arrangement? | 4c | | Νo |
| | If "Yes" to any of lines 4a-c, list the persons and | provide th | he applicable amounts for each item in Part III | | | |
| | 501(c)(3) and 501(c)(4) organizations only must | complete | lines 5-8. | | | |
| 5 | For persons listed in form 990, Part VII, Section compensation contingent on the revenues of | A, line 1a | , did the organization pay or accrue any | | | |
| а | The organization? | | | 5a | | Νo |
| Ь | Any related organization? | | | 5b | | Νo |
| | If "Yes," to line 5a or 5b, describe in Part III | | | | | |
| 6 | For persons listed in form 990, Part VII, Section compensation contingent on the net earnings of | A, line 1a | , did the organization pay or accrue any | | | |
| а | The organization? | | | 6a | | Νo |
| b | Any related organization? | | | 6b | | Νo |
| | If "Yes," to line 6a or 6b, describe in Part III | | | | | |
| 7 | For persons listed in form 990, Part VII, Section payments not described in lines 5 and 6? If "Yes, | , | , | 7 | | No |
| 8 | Were any amounts reported in Form 990, Part VII subject to the initial contract exception described in Part III | | · | | | N.a |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Deferred | (D) Nontaxable | (E) Total of columns | (F) Compensation | |
|------------------|-------------|--------------------------|---|-----------------------|--------------|----------------|----------------------|--|--|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | incentive (III) other | | benefits | (B)(ı)-(D) | reported in prior Form 990 or Form 990-EZ | |
| ROBERT PEDERSEN | (ı) (ıı) | 274,061 | | | | 30,108 | 304,169 | | |
| KEITH WILK | (I) (II) | 128,623 | | | | 25,751 | 154,374 | | |
| JACQUELINE DRAWS | (I) (II) | 141,064 | | | | 18,441 | 159,505 | | |
| C SCOTT COPELAND | (ı) (ıı) | 162,545 | | | | 30,183 | 192,728 | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| See Addıtıonal | Data Table | |
|---------------------------|--|---|
| Ident if ier | Return Reference | Explanation |
| Sch J, Part I, Line 1a | Part I, Line 1a Relevant information in regards to selections on 1a | Under an employment contract with Goodwill Industries of North Central Wisconsin, Inc , the CEO's spouse can travel to the Delegate Assembly and the Conference of Executives for Goodwill Industries International All amounts were appropriately included in his Form W-2 |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| - | | |
| | | |
| | | |
| | • | |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493320013349

Schedule K (Form 990)

Supplemental Information on Tax Exempt Bonds

OMB No 1545-0047

Open to Public **Inspection**

Department of the Treasury Internal Revenue Service

To be completed by organizations that answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O.

Name of the organization GOODWILL INDUSTRIES OF NC WI INC

Employer identification number 39-1144913

| Pa | Bond Issues (Required | for 2008) | | | | | | | | | | | | |
|-------|--|-----------------------|---------------------|----------|-----------|------------|---------|----------------------------|-------------------|--------------|-------------|--------------------------------|--------|----|
| | (a) Issuer Name | (b) Issuer EIN | (c) CUSIP # | (d) Date | Issued | (e) Issue | e Price | (f) Description of Purpose | | (g) Defeased | | (h) O n Behalf of Issuer | | |
| | | | | | | | | | | | Yes | No | Yes | No |
| A | TOWN OF GRAND CHUTE WISCONSIN | 39-6005918 | N O N E 0 0 0 0 0 | 11-20- | 1996 | 1, | 750,000 | LANDAND | AND AND BUILDINGS | | | х | х | |
| Pa | rt III Proceeds (Optional for) | 2008) | - | | | | | | | | | | | |
| | | | | | 4 | | В | | 3 | D | | | E | |
| 1 | Total Proceeds of Issue | | | | 1,750,000 | | | | | | | | | |
| 2 | Gross Proceeds in Reserve Funds | | | | | | | | | | | | | |
| 3 | Proceeds in Refunding or Defeasance Escrows | | | | | | | | | | | | | |
| 4 | Other Unspent Proceeds | | | | | | | | | | | | | |
| 5 | Issuance Costs from Proceeds | | | | | | | | | | | | | |
| 6 | Working Capital Expenditures from Proceeds | | | | | | | | | | | | | |
| 7 | Capital Expenditures from Proceeds | | | | 1,750,000 | | | | | | | | | |
| 8 | Year of Substantial Completion | | | 19 | 96 | | | · | | | | ı | | |
| | | | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | . | No |
| 9 | Were the bonds issued as part of a | current refunding iss | ue? | | Х | | | | | | | | | |
| 10 | Were the bonds issued as part of a | n advance refunding i | issue? | | х | | | | | | | | | |
| 11 | Has the final allocation of proceeds | s been made? | | X | | | | | | | | | | |
| 12 | Does the organization maintain add final allocation of proceeds? | equate books and rec | ords to support the | х | | | | | | | | | | |
| Par | t IIII Private Business Use | (Optional for 2008) |) | | | | 1 | • | ı | | | | | |
| | | | | Α | 1 | Е | 3 | C | ; | D | | | E | |
| | | | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | | No |
| 1 | Was the organization a partner in a which owned property financed by t | | mber of an LLC, | | | | | | | | | | | |
| 2 | Are there any lease arrangements which may result in private busines | | nanced property | | | | | | | | | | | |
| For F | Paperwork Reduction Act Notice, see the | Instructions for Form | 990. | | | Cat No 501 | 93E | | | Sc | hedule K (I | Form 990 |) 2008 | |

| Schedule K (Form 990) 2008 | · · · · · · · · · · · · · · · · · · · |
|-------------------------------|---------------------------------------|
| Part III Private Business Use | (Continued) |

| | | | A | E | 3 | (| С | l | D | | E |
|-----|--|-----|----|-----|----|-----|----------|-----|----------|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts with respect to the financed property which may result in private business use? | | | | | | | | | | |
| 3b | Are there any research agreements with respect to the financed property which may result in private business use? | | | | | | | | | | |
| 3с | Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property? | | | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities other than a 501(c)(3) organization or a state or local government | | | | | | | | | | |
| 5 | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another 501(c)(3) organization, or a state or local government | | | | | | | | | | |
| 6 | Total of lines 4 and 5 | | | | | | | | | | |
| 7 | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities? | | | | | | | | | | |
| Pai | rt IV Arbitrage (Optional for 2008) | | | | | | | | | _ | |
| | | ı | Ą | E | 3 | | <u>c</u> | l | <u> </u> | E | |
| | , | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 | Has a Form 8038-T been filed wth respect to the bond issue? | | | | | | | | | | |
| 2 | Is the bond issue a variable rate issue? | | | | | | | | | | |
| 3a | Has the organization or the government issuer identified a hedge with respect to the bond issue on its books and records? | | | | | | | | | | |
| b | Name of provider | | | | | | | | | | |
| c | Term of hedge | | | | | | | | | | |
| 4a | Were gross proceeds invested in a GIC? | | | | | | | | | | |
| b | Name of provider | | | | | | | | | | |
| С | Term of GIC | | | | | | | | | | |
| d | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | | | |
| 5 | Were any gross proceeds invested beyond an available temporary period? | | | | | | | | | | |
| 6 | Did the bond issue qualify for an exception to rebate? | | | | | | | | | | |

DLN: 93493320013349 OMB No 1545-0047

2008

Open to Public

Schedule K (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

GOODWILL INDUSTRIES OF NC WI INC

To be completed by organizations that answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O.

Supplemental Information on Tax Exempt Bonds

Inspection

Employer identification number

39-1144913

| /Poquired | for 2009) | | | | | | | | | | | | |
|--|---|--|--|--|--|--|--|--|---|-----------------------|---|---|--|
| (Kequireu i | (b) Issuer EIN | (c) CUSIP # | (d) Dat | te Issued | (e) Issı | ue Price | (f) De | (f) Description of Purpose | | (g) De | feased | Beha | lfof |
| J | 1 | 1 | | | | | | | | Yes | No | Yes | No |
| RAPIDS | 39-6005663 | NONE00000 | 12-18 | 3-2000 | | 562,000 | BUILDING | AND LANI |) | | х | | Х |
| ONSIN | 39-6005633 | NONE00000 | 09-27 | 7-2002 | 5 | 5,625,000 | LANDANE | BUILDIN | GS | | Х | | Х |
| | 39-6005381 | NONE00000 | 04-12 | 2-2006 | | 500,000 | WAREHOL | JSE AND LA | AND | | х | | Х |
| AND ITIES | 39-1337855 | 97710VXL7 | 11-17 | 7-2005 | 11 | 1,310,000 | LANDANE |) BUILDIN | GS | | х | | х |
| AND ITIES | 39-1337855 | 97710BBE1 | 05-15 | 5-2008 | 9 | | PURCHASE LAND AND BUILDINGS | | ID | | х | | х |
| otional for 2 | 2008) | | | | | | | | | | | ' | |
| ue | | | A B | | | | D 1.1 | _ | | E 9,255,000 | | | |
| serve Funds | | + | | 302,000 | 3,023,000 | | 300,000 | | 11,310,300 | | <u>' </u> | 3,4. | |
| or Defeasan | ce Escrows | | | | | | | | | | | | |
| eds | | | | | | | | | | | | | |
| Proceeds | | | 241,550 | | | | | | | 241,550 | | 2 ! | 52,662 |
| ıdıtures from | Proceeds | | | | | | | | | | | | |
| rom Proceed | S | | 562,000 | | | 5,625,000 | | 500,000 | 11 | ,310,000 | , | 9,2 | 55,000 |
| mpletion | | | 2000 | | 20 | 02 | 20 | 06 | 200 | 5 | 2008 | | |
| | | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | | No |
| l as part of a | current refunding iss | ue? | | Х | | X | | Х | | Х | | | Х |
| l as part of ar | n advance refunding i | issue? | | Х | | Х | | Х | | X | | | Χ |
| n of proceeds | been made? | | Х | | Х | | Х | | Х | | Х | | |
| Does the organization maintain adequate books and records to support the final allocation of proceeds? | | ords to support | Х | | Х | | Х | | Х | | х | | |
| ness Use (| Optional for 2008 |) | | | _ | | | | | | | | |
| | | | Vec | 1 | + | - | Ves | 1 | 1 | | Vec | | No |
| | | mber of an LLC, | res | 110 | 165 | 140 | res | 140 | 165 | NO | res | | 140 |
| Are there any lease arrangements with respect to the financed property which may result in private business use? | | | | | | | | | | | | | |
| | | 990. | | | Cat No 50 | 0193E | | | So | hedule K (| Form 990 |) 2008 | |
| F C AI AI LE U S I E F N F O D T A F N I | RAPIDS ONSIN AND ITIES AND ITIES Otional for 2 ue serve Funds or Defeasant das Proceeds Inditures from from Proceeds ompletion das part of a das part of a das part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds? It is part of a from proceeds maintain ade proceeds where the part of a from proceeds maintain ade proceeds | RAPIDS 39-6005663 39-6005633 39-6005381 AND ITIES 39-1337855 Ditional for 2008) Leserve Funds or Defeasance Escrows eds Proceeds Inditures from Proceeds from Proceeds completion It as part of a current refunding issempletion It as part of an advance refunding in of proceeds been made? In of proceeds In of proceeds been made? In of proceeds been made? | (b) Issuer EIN (c) CUSIP # RAPIDS 39-6005663 NONE00000 39-6005381 NONE00000 AND ITIES 39-1337855 97710VXL7 AND ITIES 39-1337855 97710BBE1 Otional for 2008) We serve Funds or Defeasance Escrows Inditures from Proceeds from Proceeds from Proceeds from Proceeds ompletion It as part of a current refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? In of proceeds been made? It as part of an advance refunding issue? It as part of an advance refunding issu | (b) Issuer EIN (c) CUSIP # (d) Date RAPIDS 39-6005663 NONE00000 12-18 39-6005633 NONE00000 09-27 39-6005381 NONE00000 04-12 AND ITIES 39-1337855 97710VXL7 11-17 AND ITIES 39-1337855 97710BBE1 05-18 obtional for 2008) we serve Funds or Defeasance Escrows did tures from Proceeds from Proceeds from Proceeds may be a part of a current refunding issue? It as part of an advance refunding issue? It as part of an advance refunding issue? In of proceeds been made? maintain adequate books and records to support broceeds? In mess Use (Optional for 2008) Yes Transgements with respect to the financed property invate business use? | (b) Issuer EIN (c) CUSIP # (d) Date Issued RAPIDS 39-6005663 NONE00000 12-18-2000 ONSIN 39-6005633 NONE00000 09-27-2002 39-6005381 NONE00000 04-12-2006 AND ITTIES 39-1337855 97710VXL7 11-17-2005 AND OUT ON ONE OUT OF THE OUT O | (b) Issuer EIN (c) CUSIP # (d) Date Issued (e) Iss RAPIDS 39-6005663 NONE00000 12-18-2000 39-6005633 NONE00000 09-27-2002 59 39-6005381 NONE00000 04-12-2006 AND ITTIES 39-1337855 97710VXL7 11-17-2005 11 AND ITTIES 39-1337855 97710BBE1 05-15-2008 59 Detional for 2008) We 562,000 59 But 562,000 59 Proceeds 241,550 59 Inditures from Proceeds 562,000 59 Inditures from Proceeds 562,000 59 Inditures from Proceeds 562,000 59 Inditures from Proceeds 7000 7000 7000 7000 7000 7000 7000 70 | (b) Issuer EIN (c) CUSIP # (d) Date Issued (e) Issue Price | (b) Issuer EIN (c) CUSIP # (d) Date Issued (e) Issue Price (f) Dec (f) Dec (g) Issue Price (g) Issue P | (e) Issue Price (f) Description of the Issued (f) Description of the Issu | (a) | (a) Date Issued (b) Issuer EIN (c) CUSIP # (d) Date Issued (e) Issue Price (f) Description of Purpose (e) Description | (b) Issuer EIN (c) CUSIP # (d) Date Issued (e) Issue Price (f) Description of Purpose (g) Description of Purpose No Net Net No Net No Net No Net No Net Net No Net Net No Net Net No Net | California Cal |

| Schedule K | (Form 990) 20 | 800 | |
|------------|---------------|------------|-------------|
| Part III | Private Bu | siness Use | (Continued) |

| | | 4 | A | E | 3 | (| С | I | D | I | E |
|-----|--|-----|----|-----|----|-----|----------|-----|----------|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts with respect to the financed property which may result in private business use? | | | | | | | | | | |
| 3b | Are there any research agreements with respect to the financed property which may result in private business use? | | | | | | | | | | |
| 3с | Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property? | | | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities other than a 501(c)(3) organization or a state or local government | | | | | | | | | | |
| 5 | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another 501(c)(3) organization, or a state or local government | | | | | | | | | | |
| 6 | Total of lines 4 and 5 | | | | | | | | | | |
| 7 | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities? | | | | | | | | | | |
| Pai | rt IV Arbitrage (Optional for 2008) | | | | | | | | | | |
| | | ı | Α | E | 3 | (| <u>c</u> | ı | <u> </u> | ı | Ε |
| | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 | Has a Form 8038-T been filed wth respect to the bond issue? | | | | | | | | | | |
| 2 | Is the bond issue a variable rate issue? | | | | | | | | | | |
| 3a | Has the organization or the government issuer identified a hedge with respect to the bond issue on its books and records? | | | | | | | | | | |
| ь | Name of provider | | | | | | | | | | |
| С | Term of hedge | | | | | | | | | | |
| 4a | Were gross proceeds invested in a GIC? | | | | | | | | | | |
| ь | Name of provider | | | | | | | | | | |
| С | Term of GIC | | | | | | | | | | |
| d | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| | Were any gross proceeds invested beyond an available temporary period? | | | | | | | | | | |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493320013349

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Attach to Form 990 or Form 990-EZ. ► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

OMB No 1545-0047 Open to Public Inspection

Name of the organization **Employer identification number** GOODWILL INDUSTRIES OF NC WI INC Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only). To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (a) Name of disqualified person 1 (b) Description of transaction Yes 2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . Loans to and/or From Interested Persons To be completed by organizations that answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (f) (b) Loan to or Approved (e) In (g)Written from the (a) Name of interested person and (c)Original principal (d)Balance due default? by board or agreement? organization? purpose amount committee? From Τо Yes No Yes Yes No Total Part III Grants or Assistance Benefitting Interested Persons To be completed by organizations that answered "Yes" on Form 990, Part IV, line 27. (b) Relationship between interested person (a) Name of interested person (c)A mount of grant or type of assistance and the organization Part IV Business Transactions Involving Interested Persons To be completed by organizations that answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c. (e) Sharing of (b) Relationship organization's between interested (c) A mount of (a) Name of interested person (d) Description of transaction revenues? person and the transaction organization No I GREGG CURRY BOARD CHAIR 24,858 LEGAL SERVICES Νo

(a)

(b)

(d)

SCHEDULE M (Form 990)

Non-Cash Contributions

OMB No 1545-0047 Open to Public

Inspection

Department of the Treasury Internal Revenue Service

To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990

| Name of the organization GOODWILL INDUSTRIES OF NC WI INC | Employer identification number | | |
|--|--------------------------------|--|--|
| | 39-1144913 | | |
| Part I Types of Property | | | |

(c)

| | | ıf | Trainber of Contributions | Form 990, Part VIII, line | reven | ues | 9 | |
|----------|---|--------------|---|--------------------------------|-------------------|--------|-------|------|
| | | applicable | | 1 g | | | | |
| | Art—Works of art | | | | | | | |
| | Art—Historical treasures . | | | | | | | |
| | Art—Fractional interests | | | | | | | |
| 4 | Books and publications | | | 2,390,457 | Selling price | | | |
| 5 | Clothing and household | | | 22.829.135 | Selling price | | | |
| _ | goods | | | , , | Senning price | | | |
| 7 | Cars and other vehicles | | | | | | | |
| | Intellectual property | | | | | | | |
| | Securities—Publicly traded . | | | | | | | |
| | Securities—Closely held stock . | | | | | | | |
| | Securities—Partnership, LLC, | | | | | | | |
| | or trust interests | | | | | | | |
| | Securities—Miscellaneous | | | | | | | |
| 13 | Q ualified conservation contribution (historic structures) | | | | | | | |
| 14 | Qualified conservation contribution (other) | | | | | | | |
| 15 | Real estate—Residential . | | | | | | | |
| 16 | Real estate—Commercial | | | | | | | |
| 17 | Real estate—Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 | Drugs and medical supplies . | | | | | | | |
| 21 | Taxıdermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| | Other (describe | | | | | | | |
| | CELLANEOUS) | | 21 | 79,302 | FMV | | | |
| | Other (describe | | 1 | 104,485 | EM\/ | | | |
| | erSoftware) | | 1 | 104,465 | | | | |
| | O ther (describe) O ther (describe) | | | | | | | |
| 28 29 | | L | | | | | | |
| 29 | Number of Forms 8283 received which the organization complete | | <u>-</u> | ar for contributions for | 29 | | | |
| | Acknowledgement | | , , | | | | | |
| | | | | | | | Yes | No |
| 30a | During the year, did the organiza | ition receiv | e by contribution any prope | rty reported in Part I, lines | 1-28 that it must | | | |
| | hold for at | . 6 | | | | 1 1 | | |
| | least three years from the date of | | • | not required to be used for (| exempt purposes | | | NI- |
| _ | for the entire holding period? . | | | | | 30a | | No |
| Ь | b If "Yes", describe the arrangement in Part II | | | | | | | |
| 31 | Does the organization have a gif | · | | · | | 31 | | No |
| 32a | Does the organization hire or use contributions? | • | - | to solicit, process, or sell i | non-cash | 32a | | Νο |
| ь | If "Yes", describe in Part II | | | | | | | |
| | If the organization did not report | revenuesı | n Column (c) for a type of p | roperty for which Column (a | a) is | | | |
| | checked, describe in Part II | | , | | | | | |
| For P | aperwork Reduction Act Notice, see | the Instruc | tions for Form 990. | Cat No 51227J | Schedule | M (For | m 990 | 2008 |

| Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information. | | | | | | |
|--|-------------------|-------------|--|--|--|--|
| Identifier | ReturnReference | Explanation | | | | |
| 240111111 | Notal III Colored | Explanation | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | 1 | I . | | | | |

DLN: 93493320013349

OMB No 1545-0047

Inspection

SCHEDULE 0 (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

Name of the organization GOODWILL INDUSTRIES OF NC WI INC

Employer identification number

39-1144913

| ldentifier | Return Reference | Explanation |
|------------------------------|--|---|
| Form 990, Par VI, Line 19 | Form 990, Part VI, Line 19 Other Organization Documents Publicly Available | CONSOLIDATED FINANCIAL STATEMENTS ARE POSTED ON WEBSITE AND GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICIES ARE NOT AVAILABLE TO THE PUBLIC |

| ldentifier | Return Reference | Explanation |
|--------------------------------|---|--|
| Form 990, Part VI, Line 15b | Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees | COMPENSATION COMMITTEE HIRED AN INDEPENDENT FIRM, RSM MCGLADREY, TO PERFORM A COMPENSATION REVIEW FOR THE 7 LEADERSHIP POSITIONS OF GOODWILL NCW |

| ldentifier | Return Reference | Explanation |
|------------|--|---|
| · | Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts | New Conflict of Interest Agreements are sent to all Board Members annually to sign and Annual Director Disclosures are sent to all Board Members annually to sign |

| Identifier Return Reference | | Explanation | | | | | |
|-------------------------------|---|---|--|--|--|--|--|
| Form 990, Part VI, Line 10 | Form 990, Part VI, Line 10 Form 990 Review Process | A copy of the 990 return was provided to all board members. The Finance Committee reviewed the 990 return and recommended to the whole Goodwill board to accept the 990 tax return. | | | | | |

| ldentifier | Return Reference | Explanation |
|-----------------------------------|--|--|
| Form 990, Part III, Line 4d | Form 990, Part III, Line 4d Other Program Services Description | OTHER PROGRAM SERVICES 4 in addition to its Community Development, Vocational Support Services and Beyond Boundaries of Autism programs, Goodwill Industries of North Central Wisconsin, Inc offered the following programs and services during 2008. American Indian Center of the Fox Valley - provides off-reservation Native Americans with information, education, advocacy and cultural enrichment activities (963 served in 2008) Children First - works with information, education, advocacy and cultural enrichment activities (963 served in 2008) Children First - works with noncustodial parents to help them provide financial and emotional support for their children as they develop (114 served in 2008) Circles of Support - assists men and women in making a successful transition from incarceration to living in the community. A support network of local volunteers provides guidance, mentoring and direction to ex-offenders in all areas of their lives such as employment, housing, etc. (82 served in 2008 - first year of program) Community Garden Partnership - provides rental garden plots to help people feed their families, build community around an enjoyable activity, and contribute to local food pantries and emergency shelters (194 served in 2008) Community Service Jobs (CSJ) - provides work experience opportunities to participants in the Wisconsin Works (W-2) program CSJ participants are placed in a variety of area businesses and also receive support and instruction in job seeking and job keeping skills (28 served in 2008) Hervention Services (EIS) - provides intervention services for families with children from birth to age 3, who have disabilities or developmental delays (234 served in 2008) Halpamony Caf - a not-for-profit coffee house (Appleton and Green Bay) that is a safe, peaceful gathering place for people of all ages to celebrate the diversity of people, ideas and activities (3,581 served in 2008) Helping Hands in the Home - provides fiscal and human resource support for caregivers of people with disabilities (9 serve |

DLN: 93493320013349

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

2008

Department of the Treasury Internal Revenue Service

Name of the organization

► Attach to Form 990. To be completed by organizations that answerd "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37.

► See separate instructions.

Open to Public Inspection

Employer identification number

| GOODWILL INDUSTRIES OF NC WI INC | | | | 39-1144913 | |
|---|---|---|----------------------------------|---|--------------------------------------|
| Part I Identification of Disregarded Entities | | | | | |
| (A) Name, address, and EIN of disregarded entity | (B) Primary activity | (C) Legal domicile (state or foreign country) | (D) Total income | (E) End-of-year assets | (F) Direct controlling entity |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part II Identification of Related Tax-Exempt Organiza | ntions | | | | |
| (A) Name, address, and EIN of related organization | (B) Primary activity | (C) Legal domicile (state or foreign country) | (D) Exempt Code sectio | (E) Public chanty stat (if section 501(c)(: | us Direct controlling 3)) entity |
| MONEY MANAGEMENT EDUCATION ASSOCIATES 1800 APPLETON RD MENASHA, WI54952 39-1991425 | EQUIP PEOPLE TO BE RESPONSIBLE FOR FINANCIAL WELLBEING | - WI | 501(C)(3) | 509(A)(1) | GOODWILL INDUSTRIES OF NC WI INCE |
| FINANCIAL INFORMATION & SERVICES CENTER 1800 APPLETON RD MENASHA, WI54952 39-1496649 | ASSISTING AND EDUCATING PEOPLE IN MANGAGEMENT OF FINANCES | = WI | 501(C)(3) | 509(A)(1) | GOODWILL INDUSTRIES OF NC WI INC |
| GOODWILL INDUSTRIES DEVELOPMENT CORP 1800 APPLETON RD MENASHA, WI54952 51-0211215 | HOLD TITLE TO REAL ESTATE | WI | 501(c)(3) | 509(a)(1) | GOODWILL INDUSTRIES OF NC WI INC |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| (A) Name, address, and EIN of related organization | Prim | (B) nary activity | (C) Legal domicile (state or foreign country) | (D) Direct controlling entity | incom inve | (E) ominant e(related, estment, related) | Share | (F) e of total income | (G) Share of end-of- year assets | (H Disprop allocat | l) ortionate tions? | (I) Code V—UBI amount on Box 20 of K-1 | Gene mana part | agıng |
|---|---------|-----------------------------|---|--|---------------|--|--------|--|---|--------------------------|--|---|----------------------|-------|
| | | | | | | | | | | Yes | No | | Yes | No |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Part IV Identification of R | Related | l Organizations | Taxable as | a Corporation | ı or Tr | ust | | | | | | | | |
| (A) Name, address, and EIN of related organ | | (B) Primary activity | | Legal domicile (state or foreign country) | | (D) Direct contro | olling | (E) Type of entity (C corp, S corp or trust) | (F) Share of total income | end | (G) hare of l-of-yea assets | (H) Percentage r ownership | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

(5)

(6)

| Part V | Transactions with Related Organizations |
|--------|---|
| | |

| | Note. Complete line 1 if any entity is listed in Parts II, III or IV | | | | Yes | No | | |
|------------|--|---|-------------------------------|----|--------|----------|--|--|
| 1 D | During the tax year, did the orgranization engage in any of the following transactions with one or more rela | ted organizations listed in Parts II-IV | > | | | | | |
| | a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity | | | | | | | |
| b | b Gift, grant, or capital contribution to other organization(s) | | | 1b | | No | | |
| c | Gift, grant, or capital contribution from other organization(s) | | | | | | | |
| d | d Loans or loan guarantees to or for other organization(s) | | | 1d | | No | | |
| e | e Loans or loan guarantees by other organization(s) | | | | | | | |
| f | f Sale of assets to other organization(s) | | | 1f | | No | | |
| | g Purchase of assets from other organization(s) | | | 1g | | No | | |
| | h Exchange of assets | | | 1h | | No | | |
| | Lease of facilities, equipment, or other assets to other organization(s) | | | 1i | | No | | |
| | j Lease of facilities, equipment, or other assets from other organization(s) | | | 1j | | No | | |
| | k Performance of services or membership or fundraising solicitations for other organization(s) | | | 1k | | No | | |
| | Performance of services or membership or fundraising solicitations by other organization(s) | | | 11 | | No | | |
| | m Sharing of facilities, equipment, mailing lists, or other assets | | | 1m | | No | | |
| | n Sharing of paid employees | | | 1n | | + | | |
| | Sharing of paid employees | | | | | \vdash | | |
| 0 | Reimbursement paid to other organization for expenses | | | 10 | Yes | | | |
| p | p Reimbursement paid by other organization for expenses | | | 1р | Yes | | | |
| q | q Other transfer of cash or property to other organization(s) | | | 1q | | No | | |
| r | r Other transfer of cash or property from other organization(s) | | | 1r | | No | | |
| | If the answer to any of the above is "Yes," see the instructions for information on who must complete the | nis line, including covered relationships | and transaction thresholds | | | | | |
| _ | (A) Name of other organization(s) | (B) Transaction type(a-r) | (C) Amount Involved | | | | | |
| (1) | I) GOODWILL INDUSTRIES DEVELOPMENT CORP | а | | | 171,23 | .7 | | |
| (2) | 2) | | | | | | | |
| (3) | 3) | | | | | | | |
| (4) | | | | | | | | |
| | · 1 | | | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| | | | | | | | | | _ | |
|--|--------------------------------|---|----------------|----|---|-----|----|--|---|----|
| (A) Name, address, and EIN of entity | (B) Primary activity | (C) Legal domicile (state or foreign country) | organizations? | | (E) Share of end-of-year assets | | | (G) Code V—UBI amount on Box 20 of K-1 | (H) General or managing partner? | |
| | | | Yes | No | | Yes | No | | Yes | No |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | • | • | | • | | Sabadula | D / Form | |

Additional Data

Software ID: Software Version:

EIN: 39-1144913

Name: GOODWILL INDUSTRIES OF NC WI INC

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

| | Business Code | (A) Total Revenue | (B) Related or Exempt Function Revenue | (C) Unrelated Business Revenue | (D) Revenue Excluded from Tax under IRC 512, 513, or 514 |
|-----------------------------|---------------|----------------------|--|---|--|
| a VSS | 900,004 | 925,654 | 925,654 | | |
| b POST RETAIL SALES | 900,004 | 3,805,688 | 3,805,688 | | |
| c PAYOLL REIM/ACCT SERVICES | 900,004 | 1,406,055 | 1,406,055 | | |
| d DONATED GOODS SALE | 900,004 | 24,146,033 | 24,146,033 | | |
| e BBA FEES | 900,004 | 1,369,041 | 1,369,041 | | |

Form 990, Part III, Line 1 - Briefly describe the organization's mission:

Goodwill Industries of North Central Wisconsin (NCW) is a not-for-profit human services organization. Its mission is to "improve the community by improving the lives of its people through services, partnerships, collaborations and the responsible use of community resources." In 2008, Goodwill NCW touched the lives of 41,997 people, which were 5,498 more than the prior year. Of that total, 14,631 people were served through Goodwill NCW's 24 programs and services in 2008. These programs help people with disabilities and other special needs learn life skills, get job training, become more independent, and build on their dreams. Goodwill NCW serves 35 counties and operates 21 retail stores/training centers.

Software ID: 08000091

Software Version: 2008v2.7

EIN: 39-1144913

Name: GOODWILL INDUSTRIES OF NC WI INC

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Ident if ier | Return Reference | Explanation |
|----------------|---------------------|--|
| Sch J, Part I, | Part I, Line 1a | Under an employment contract with Goodwill Industries of North Central Wisconsin, Inc , the CEO's spouse can travel to the Delegate Assembly and the |
| Line 1a | Relevant | Conference of Executives for Goodwill Industries International All amounts were appropriately included in his Form W-2 |
| | ınformatıon ın | |
| | regards to | |
| | selections on | |
| | 1 a | |