

Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2007

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2007 calendar year, or tax year beginning 01-01-2007 and ending 12-31-2007

- B Check if applicable
Address change
Name change
Initial return
Final return
Amended return
Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
GOODWILL INDUSTRIES OF THE COLUMBIA WILLAMETTE
Number and street (or P O box if mail is not delivered to street address) Room/suite
1943 SE SIXTH AVE
City or town, state or country, and ZIP + 4
PORTLAND, OR 97206

D Employer identification number
93-0386840
E Telephone number
(503) 238-6115
F Accounting method
Cash
Accrual
Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: WWW.MEETGOODWILL.COM

J Organization type (check only one)
501(c)(3)
4947(a)(1)
527

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 108,843,125

H and I are not applicable to section 527 organizations
H(a) Is this a group return for affiliates?
H(b) If "Yes" enter number of affiliates
H(c) Are all affiliates included?
H(d) Is this a separate return filed by an organization covered by a group ruling?
I Group Exemption Number
M Check if the organization is not required to attach Sch B (Form 990, 990-EZ, or 990-PF)

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with columns for Revenue, Expenses, and Net Assets. Rows include Contributions, Program service revenue, Membership dues, Dividends, Rental income, Sales of assets, Special events, Gross sales of inventory, and Total revenue/expenses.

**Part II Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i>		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b>	Grants paid from donor advised funds (attach Schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	<b>22a</b>			
<b>22b</b>	Other grants and allocations (attach schedule) (cash \$ 4,400,000 noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	<b>22b</b>	4,400,000	4,400,000	
<b>23</b>	Specific assistance to individuals (attach schedule)	<b>23</b>			
<b>24</b>	Benefits paid to or for members (attach schedule)	<b>24</b>			
<b>25a</b>	Compensation of current officers, directors, key employees etc. Listed in Part V-A (attach schedule)	<b>25a</b>	1,193,899	1,170,605	23,294
<b>b</b>	Compensation of former officers, directors, key employees etc. listed in Part V-B (attach schedule)	<b>25b</b>			
<b>c</b>	Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	<b>25c</b>			
<b>26</b>	Salaries and wages of employees not included on lines 25a, b and c	<b>26</b>	37,037,854	34,765,649	2,268,332
<b>27</b>	Pension plan contributions not included on lines 25a, b and c	<b>27</b>			
<b>28</b>	Employee benefits not included on lines 25a - 27	<b>28</b>	6,914,264	6,292,685	621,579
<b>29</b>	Payroll taxes	<b>29</b>	3,815,895	3,575,980	233,474
<b>30</b>	Professional fundraising fees	<b>30</b>			
<b>31</b>	Accounting fees	<b>31</b>	169,362		169,362
<b>32</b>	Legal fees	<b>32</b>	199,673	778	196,795
<b>33</b>	Supplies	<b>33</b>	1,993,983	1,847,590	146,393
<b>34</b>	Telephone	<b>34</b>	494,339	388,596	105,743
<b>35</b>	Postage and shipping	<b>35</b>	699,214	668,466	30,748
<b>36</b>	Occupancy	<b>36</b>	7,211,582	6,903,737	307,845
<b>37</b>	Equipment rental and maintenance	<b>37</b>	113,719	109,897	3,822
<b>38</b>	Printing and publications	<b>38</b>	914,202	819,144	95,058
<b>39</b>	Travel	<b>39</b>			
<b>40</b>	Conferences, conventions, and meetings	<b>40</b>			
<b>41</b>	Interest	<b>41</b>			
<b>42</b>	Depreciation, depletion, etc. (attach schedule)	<b>42</b>	4,002,930	3,868,017	134,913
<b>43</b>	Other expenses not covered above (itemize)	<b>43a</b>			
<b>a</b>	EXPENSES	<b>43a</b>			
<b>b</b>	OTHER EMPLOYMENT COSTS	<b>43b</b>	422,617	391,551	31,066
<b>c</b>	ADMINISTRATIVE FEES	<b>43c</b>	380,034	286,981	93,053
<b>d</b>	LOCAL TRANSPORTATION	<b>43d</b>	1,756,831	1,593,574	163,257
<b>e</b>	TRASH AND DUMP FEES	<b>43e</b>	1,375,215	1,370,804	4,411
<b>f</b>	CREDIT CARD/BANK FEES	<b>43f</b>	1,191,494	1,163,870	27,624
<b>g</b>	OTHER EXPENSES	<b>43g</b>	367,711	75,717	291,994
<b>44</b>	<b>Total functional expenses.</b> Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	<b>44</b>	74,654,818	68,523,036	6,096,074

**Joint Costs.** Check  if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_, (ii) the amount allocated to Program services \$ \_\_\_\_\_, (iii) the amount allocated to Management and general \$ \_\_\_\_\_, and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_

**Part III Statement of Program Service Accomplishments (See the instructions.)**

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose?	<p>▶ TO PROVIDE VOCATIONAL OPPORTUNITIES TO PEOPLE WITH BARRIERS TO EMPLOYMENT SERVED 17,934 PEOPLE THROUGH VOCATIONAL SERVICES, INCLUDING EMPLOYMENT, AS FOLLOWS 13,078 UNITS OF SERVICE THROUGH GOODWILL'S FREE JOB CONNECTION PROGRAM, OF THAT NUMBER THERE WERE 7,849 PLACEMENTS INTO COMMUNITY EMPLOYMENT 223 INDIVIDUALS WERE SERVED THROUGH LONG-TERM SERVICES SUPPORTED EMPLOYMENT PROGRAM RETAIL EMPLOYMENT AND TRAINING PROVIDED TO 1,835 INDIVIDUALS WITH BARRIERS ENGLISH-AS-A-SECOND LANGUAGE TO 503 PEOPLE WITH LANGUAGE BARRIERS SERVED 537 FROM DEPARTMENT OF CORRECTIONS COMMUNITY SERVICE PROGRAM PROVIDED JOB SEEKING SKILLS WORKSHOPS TO 335 INMATES OF THE COFFEE CREEK WOMEN'S CORRECTIONAL FACILITY 1,029 EMPLOYEES SERVED THROUGH GOODWILL'S EMPLOYEE CAREER ENHANCEMENT PROGRAM 394 OTHER UNITS OF SERVICE</p>	<p><b>Program Service Expenses</b> (Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.)</p>
<p>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)</p>		
<p><b>a</b> DONATED GOODS EMPLOYMENT - PROVIDES COLLECTIONS, SORTING AND SALES EMPLOYMENT OPPORTUNITIES TO PEOPLE WITH DISABILITIES AND OTHER BARRIERS TO EMPLOYMENT</p>		
(Grants and allocations \$ )	If this amount includes foreign grants, check here <input type="checkbox"/>	60,970,980
<p><b>b</b> LONG-TERM EMPLOYMENT - PROVIDES FEE-BASED EMPLOYMENT AND VOCATIONAL SERVICES TO ADULTS (AGE 18+) WITH DISABILITIES WHO REQUIRE LONG-TERM ASSISTANCE IN MAINTAINING EMPLOYMENT. SERVICES INCLUDE JOB COACHING, CASE MANAGEMENT, COMMUNICATION ASSISTANCE, MEDICATION MONITORING AND MORE</p>		
(Grants and allocations \$ )	If this amount includes foreign grants, check here <input type="checkbox"/>	1,406,571
<p><b>c</b> JOB PLACEMENT SERVICES - THIS GOODWILL-FUNDED SERVICE HELPS PEOPLE WITH DISABILITIES AND OTHER BARRIERS TO EMPLOYMENT IDENTIFY VOCATIONAL INTERESTS, RESEARCH JOB OPPORTUNITIES AND OBTAIN COMPETITIVE EMPLOYMENT</p>		
(Grants and allocations \$ )	If this amount includes foreign grants, check here <input type="checkbox"/>	1,745,485
<p><b>d</b> CONTRIBUTION TO VOCATIONAL DEVELOPMENT FOUNDATION AN ORGANIZATION WHICH SUPPORTS ORGANIZATIONS PROVIDING VOCATIONAL REHABILITATION SERVICES, TRAINING AND EMPLOYMENT (SECTION 501(C)(3) ORGANIZATION THAT IS QUALIFIED AS A PUBLIC CHARITY UNDER SECTIONS 509(A)(1) AND 170(B)(1)(A)(VI))</p>		
(Grants and allocations \$ 4,400,000)	If this amount includes foreign grants, check here <input type="checkbox"/>	4,400,000
<p><b>e</b> Other program services (attach schedule) (Grants and allocations \$ )</p>	If this amount includes foreign grants, check here <input type="checkbox"/>	
<b>f Total of Program Service Expenses</b> (should equal line 44, column (B), Program services)		68,523,036

**Part IV Balance Sheets (See the instructions.)**

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		<b>(A)</b>		<b>(B)</b>		
		Beginning of year		End of year		
<b>Assets</b>	<b>45</b> Cash—non-interest-bearing . . . . .		810,569	<b>45</b>	653,199	
	<b>46</b> Savings and temporary cash investments . . . . .		6,093,660	<b>46</b>	8,058,283	
	<b>47a</b> Accounts receivable . . . . .	<b>47a</b>	369,305			
	<b>b</b> Less allowance for doubtful accounts . . . . .	<b>47b</b>	29,135	506,231	<b>47c</b>	340,170
	<b>48a</b> Pledges receivable . . . . .	<b>48a</b>				
	<b>b</b> Less allowance for doubtful accounts . . . . .	<b>48b</b>			<b>48c</b>	
	<b>49</b> Grants receivable . . . . .				<b>49</b>	
	<b>50a</b> Receivables from current and former officers, directors, trustees, and key employees (attach schedule) . . . . .				<b>50a</b>	
	<b>b</b> Receivables from other disqualified persons (as defined under section 4958(c)(3)(B)) (attach schedule) . . . . .				<b>50b</b>	
	<b>51a</b> Other notes and loans receivable (attach schedule) . . . . .	<b>51a</b>				
	<b>b</b> Less allowance for doubtful accounts . . . . .	<b>51b</b>			<b>51c</b>	
	<b>52</b> Inventories for sale or use . . . . .		1,113,324	<b>52</b>	864,146	
	<b>53</b> Prepaid expenses and deferred charges . . . . .		661,820	<b>53</b>	962,916	
	<b>54a</b> Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		30,429,701	<b>54a</b>	29,893,389	
	<b>b</b> Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV			<b>54b</b>		
<b>55a</b> Investments—land, buildings, and equipment basis . . . . .	<b>55a</b>					
<b>b</b> Less accumulated depreciation (attach schedule) . . . . .	<b>55b</b>			<b>55c</b>		
<b>56</b> Investments—other (attach schedule) . . . . .				<b>56</b>		
<b>57a</b> Land, buildings, and equipment basis . . . . .	<b>57a</b>	107,592,436				
<b>b</b> Less accumulated depreciation (attach schedule) . . . . .	<b>57b</b>	25,742,680	68,672,113	<b>57c</b>	81,849,756	
<b>58</b> Other assets, including program-related investments (describe <input type="checkbox"/> _____ )		239,900	<b>58</b>	126,823		
<b>59 Total assets</b> (must equal line 74) Add lines 45 through 58 . . . . .		108,527,318	<b>59</b>	122,748,682		
<b>Liabilities</b>	<b>60</b> Accounts payable and accrued expenses . . . . .		5,678,781	<b>60</b>	6,417,403	
	<b>61</b> Grants payable . . . . .			<b>61</b>		
	<b>62</b> Deferred revenue . . . . .			<b>62</b>		
	<b>63</b> Loans from officers, directors, trustees, and key employees (attach schedule) . . . . .			<b>63</b>		
	<b>64a</b> Tax-exempt bond liabilities (attach schedule) . . . . .			<b>64a</b>		
	<b>b</b> Mortgages and other notes payable (attach schedule) . . . . .		3,844,277	<b>64b</b>	912,481	
	<b>65</b> Other liabilities (describe <input type="checkbox"/> _____ )			<b>65</b>		
<b>66 Total liabilities</b> Add lines 60 through 65 . . . . .		9,523,058	<b>66</b>	7,329,884		
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74</b>					
	<b>67</b> Unrestricted . . . . .		90,934,069	<b>67</b>	102,983,814	
	<b>68</b> Temporarily restricted . . . . .			<b>68</b>		
	<b>69</b> Permanently restricted . . . . .		8,070,191	<b>69</b>	12,434,984	
	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74</b>					
	<b>70</b> Capital stock, trust principal, or current funds . . . . .			<b>70</b>		
	<b>71</b> Paid-in or capital surplus, or land, building, and equipment fund . . . . .			<b>71</b>		
	<b>72</b> Retained earnings, endowment, accumulated income, or other funds . . . . .			<b>72</b>		
	<b>73 Total net assets or fund balances</b> Add lines 67 through 69 <b>or</b> lines 70 through 72 (Column (A) <b>must</b> equal line 19 and column (B) <b>must</b> equal line 21) . . . . .		99,004,260	<b>73</b>	115,418,798	
	<b>74 Total liabilities and net assets / fund balances</b> Add lines 66 and 73 . . . . .		108,527,318	<b>74</b>	122,748,682	





Part VI Other Information (continued)

Yes No

82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
82b If "Yes," you may indicate the value of these items here
83a Did the organization comply with the public inspection requirements for returns and exemption applications?
83b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84a Did the organization solicit any contributions or gifts that were not tax deductible?
84b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
85b Did the organization make only in-house lobbying expenditures of \$2,000 or less?
85c Dues assessments, and similar amounts from members
85d Section 162(e) lobbying and political expenditures
85e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
85f Taxable amount of lobbying and political expenditures (line 85d less 85e)
85g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?
85h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?
86 501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12
86b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) orgs. Enter a Gross income from members or shareholders
87b Gross income from other sources
88a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?
88b At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)?
89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911, section 4912, section 4955
89b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year?
89c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
89d Enter Amount of tax on line 89c, above, reimbursed by the organization
89e All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter transaction?
89f All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?
89g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
90a List the states with which a copy of this return is filed OR
90b Number of employees employed in the pay period that includes March 12, 2007 (See instructions) 1,770
91a The books are in care of RICHARD KNOX FINANCE DIR Telephone no (503) 238-6115
1943 SE 6TH AVENUE
Located at PORTLAND, OR ZIP + 4 97214
91b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

**Part VI Other Information (continued)**

**c** At any time during the calendar year, did the organization maintain an office outside of the United States? **91c**  Yes  No

If "Yes," enter the name of the foreign country

**92** Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here  and enter the amount of tax-exempt interest received or accrued during the tax year **92**

**Part VII Analysis of Income-Producing Activities (See the instructions.)**

**Note:** Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
<b>93</b> Program service revenue					
<b>a</b> SERVICES FEES					1,611,180
<b>b</b> SALE OF DONATED MATERIAL					77,186,768
<b>c</b>					
<b>d</b>					
<b>e</b>					
<b>f</b> Medicare/Medicaid payments					
<b>g</b> Fees and contracts from government agencies					
<b>94</b> Membership dues and assessments					
<b>95</b> Interest on savings and temporary cash investments					
<b>96</b> Dividends and interest from securities			14	1,230,622	
<b>97</b> Net rental income or (loss) from real estate					
<b>a</b> debt-financed property					
<b>b</b> non debt-financed property			16	361,000	
<b>98</b> Net rental income or (loss) from personal property					
<b>99</b> Other investment income					
<b>100</b> Gain or (loss) from sales of assets other than inventory			18	810,709	-27,457
<b>101</b> Net income or (loss) from special events					
<b>102</b> Gross profit or (loss) from sales of inventory					3,021,058
<b>103</b> Other revenue <b>a</b> MISCELLANEOUS					161,077
<b>b</b> MARKETING-GWI					156,653
<b>c</b>					
<b>d</b>					
<b>e</b>					
<b>104</b> Subtotal (add columns (B), (D), and (E))				2,402,331	82,109,279
<b>105</b> Total (add line 104, columns (B), (D), and (E))					84,511,610

**Note:** Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)**

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	See Additional Data Table

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)**

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)**

**(a)** Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No

**(b)** Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No

**NOTE:** If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).



**Part XI Information Regarding Transfers To and From Controlled Entities** Complete only if the organization is a controlling organization as defined in section 512(b)(13)

				Yes	No
<b>106</b> Did the reporting organization <b>make</b> any transfers <b>to</b> a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity					No
	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer	
a					
b					
c					
<b>Totals</b>					

				Yes	No
<b>107</b> Did the reporting organization <b>receive</b> any transfers <b>from</b> a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity					No
	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer	
a					
b					
c					
<b>Totals</b>					

		Yes	No
<b>108</b> Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?			

<b>Please Sign Here</b>	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	***** Signature of officer	2008-09-03 Date
	RICHARD KNOX DIRECTOR OF FINANCE Type or print name and title	

<b>Paid Preparer's Use Only</b>	Preparer's signature  WILLIAM N LISAC	Date 2008-09-03	Check if self-employed <input type="checkbox"/>	Preparer's SSN or PTIN (See Gen Inst W)
	Firm's name (or yours if self-employed), address, and ZIP + 4 JARRARD SEIBERT POLLARD & CO LLC 1800 BLANKENSHIP RD SUITE 450 WEST LINN, OR 970684191			EIN  Phone no  (503) 723-7600

**SCHEDULE A  
(Form 990 or  
990EZ)**

**Organization Exempt Under Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or 4947(a)(1) Nonexempt Charitable Trust

**Supplementary Information—(See separate instructions.)**

OMB No 1545-0047

**2007**

Department of the  
Treasury  
Internal Revenue  
Service

**MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization  
GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**Employer identification number**

93-0386840

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**  
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
JOHN FRIEDRICK 1943 SE SIXTH AVE PORTLAND, OR 97214	EXEC MGR TRA 40 00	109,834	19,521	0
CATHERINE HANNAM 1943 SE SIXTH AVE PORTLAND, OR 97214	DISTRICT MGR 40 00	92,271	17,412	0
SYLVIA SCHMIDT 1943 SE SIXTH AVE PORTLAND, OR 97214	ASST TO PRES 40 00	86,224	23,255	0
MICHAEL WHITE 1943 SE SIXTH AVE PORTLAND, OR 97214	S STORE MGR 40 00	83,525	14,859	0
GILBERT VIZON 1943 SE SIXTH AVE PORTLAND, OR 97214	FACILITY MGR 40 00	78,425	12,729	0
Total number of other employees paid over \$50,000	34			

**Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services**  
(See page 2 of the instructions. List each one (whether individual or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
DEFFENBAUGH & ASSOC  CAPITAL CENTER 388 STATE ST 840 SALEM, OR 97301	ARCHITECTS	284,093
DAVIS WRIGHT TREMAINE LLP  2600 CENTURY SQ 1501 4TH AVE SEATTLE, WA 98101	LEGAL	86,604
AMEC EARTH & ENVIRON  PO BOX 24445 SEATTLE, WA 98124	ENVIRONMENTAL	72,234
DRINKERBIDDLE & REATH LLP  1301 K ST SUITE 900 WASHINGTON, DC 20005	LEGAL	71,766
CRAFORD BENEFIT CONSULTANTS  805 BROADWAY PORTLAND, OR 97205	EE BENEFITS	66,000
Total number of others receiving over \$50,000 for professional services		

**Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services**  
(List each contractor who performed services other than professional services, whether individual or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
SERVICE POINT DBA COMMERCIAL FACILITIES SERVICES 318 SE MAIN ST 200 PORTLAND, OR 97214	JANITORIAL	456,417
INDOOR BILLBOARD NW  PO BOX 17555 PORTLAND, OR 97217	JANITORIAL	285,614
OREGON ARMORED SERVICE INC  6645 N ENSIGN ST PORTLAND, OR 97217	TRANSPORTATION	124,479
CERIDIAN EMPLOYER SERVICES  PO BOX 10989 NEWARK, NJ 07193	PAYROLL PROCESS	122,528
PACIFIC LANDSCAPE SERVICE  1409 SE 159TH AVE VANCOUVER, WA 98683	LANDSCAPE MAINT	93,667
Total number of other contractors receiving over \$50,000 for other services	2	

**Part III Statements About Activities** (See page 2 of the instructions.)

**Yes No**

<p><b>1</b> During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>4,629</u> (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B )</p> <p>Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities</p>	<b>1</b>	Yes	
<p><b>2</b> During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) 📎</p> <p><b>a</b> Sale, exchange, or leasing property?</p>	<b>2a</b>		No
<p><b>b</b> Lending of money or other extension of credit?</p>	<b>2b</b>		No
<p><b>c</b> Furnishing of goods, services, or facilities?</p>	<b>2c</b>		No
<p><b>d</b> Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? 📎</p>	<b>2d</b>	Yes	
<p><b>e</b> Transfer of any part of its income or assets?</p>	<b>2e</b>	Yes	
<p><b>3a</b> Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments )</p>	<b>3a</b>		No
<p><b>b</b> Did the organization have a section 403(b) annuity plan for its employees?</p>	<b>3b</b>	Yes	
<p><b>c</b> Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement</p>	<b>3c</b>		No
<p><b>d</b> Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?</p>	<b>3d</b>		No
<p><b>4a</b> Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g</p>	<b>4a</b>		No
<p><b>b</b> Did the organization make any taxable distributions under section 4966?</p>	<b>4b</b>		
<p><b>c</b> Did the organization make a distribution to a donor, donor advisor, or related person?</p>	<b>4c</b>		
<p><b>d</b> Enter the total number of donor advised funds owned at the end of the tax year ▶ _____</p>			
<p><b>e</b> Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ _____</p>			
<p><b>f</b> Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ <u>0</u></p>			
<p><b>g</b> Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ <u>0</u></p>			

**Part IV Reason for Non-Private Foundation Status** (See pages 4 through 7 of the instructions.)I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box )

- 5**  A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6**  A school Section 170(b)(1)(A)(ii) (Also complete Part V )
- 7**  A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8**  A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9**  A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state**
- 10**  An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a**  An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b**  A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12**  An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A )
- 13**  An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization
- Type I     Type II     Type III - Functionally Integrated     Type III - Other

**Provide the following information about the supported organizations. (see page 7 of the instructions.)**

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support?
			Yes	No	
<b>Total</b>					<input type="checkbox"/>

- 14**  An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions )

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12 ) **Use cash method of accounting.**

**Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
<b>15</b> Gifts, grants, and contributions received (Do not include unusual grants See line 28 )	1,660,316	83,104	593,393	900,612	3,237,425
<b>16</b> Membership fees received					0
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	70,318,493	69,834,785	61,274,047	54,324,279	255,751,604
<b>18</b> Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	1,559,389	1,067,115	675,380	533,155	3,835,039
<b>19</b> Net income from unrelated business activities not included in line 18					0
<b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
<b>22</b> Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	398,060	254,644	169,222	131,298	953,224
<b>23</b> Total of lines 15 through 22	73,936,258	71,239,648	62,712,042	55,889,344	263,777,292
<b>24</b> Line 23 minus line 17	3,617,765	1,404,863	1,437,995	1,565,065	8,025,688
<b>25</b> Enter 1% of line 23	739,363	712,396	627,120	558,893	
<b>26 Organizations described on lines 10 or 11:</b>					
<b>a</b> Enter 2% of amount in column (e), line 24					<b>26a</b> 160,514
<b>b</b> Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts					<b>26b</b> 142,994
<b>c</b> Total support for section 509(a)(1) test Enter line 24, column (e)					<b>26c</b> 8,025,688
<b>d</b> Add Amounts from column (e) for lines	18 3,835,039	19 0			
	22	26b 142,994			<b>26d</b> 4,931,257
<b>e</b> Public support (line 26c minus line 26d total)					<b>26e</b> 3,094,431
<b>f</b> Public support percentage (line 26e (numerator) divided by line 26c (denominator))					<b>26f</b> 38.56 %
<b>27 Organizations described on line 12:</b>					
<b>a</b> For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year (2006) _____ (2005) _____ (2004) _____ (2003) _____					
<b>b</b> For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals ) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year (2006) _____ (2005) _____ (2004) _____ (2003) _____					
<b>c</b> Add Amounts from column (e) for lines	15 _____	16 _____			
	17 _____	20 _____	21 _____		
<b>d</b> Add Line 27a total _____ and line 27b total _____					<b>27c</b> _____
<b>e</b> Public support (line 27c total minus line 27d total)					<b>27d</b> _____
<b>f</b> Total support for section 509(a)(2) test Enter amount from line 23, column (e)					<b>27e</b> _____
<b>g</b> Public support percentage (line 27e (numerator) divided by line 27f (denominator))					<b>27f</b> _____
<b>h</b> Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					<b>27g</b> _____
<b>28 Unusual Grants:</b> For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15					<b>27h</b> _____

**Part V Private School Questionnaire** (See page 7 of the instructions.)  
**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

	Yes	No
<b>29</b> Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	<b>29</b>	
<b>30</b> Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	<b>30</b>	
<b>31</b> Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement )	<b>31</b>	
<hr/>		
<hr/>		
<hr/>		
<b>32</b> Does the organization maintain the following	<b>32a</b>	
<b>a</b> Records indicating the racial composition of the student body, faculty, and administrative staff?	<b>32a</b>	
<b>b</b> Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?	<b>32b</b>	
<b>c</b> Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	<b>32c</b>	
<b>d</b> Copies of all material used by the organization or on its behalf to solicit contributions?	<b>32d</b>	
If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement )		
<hr/>		
<hr/>		
<b>33</b> Does the organization discriminate by race in any way with respect to		
<b>a</b> Students' rights or privileges?	<b>33a</b>	
<b>b</b> Admissions policies?	<b>33b</b>	
<b>c</b> Employment of faculty or administrative staff?	<b>33c</b>	
<b>d</b> Scholarships or other financial assistance?	<b>33d</b>	
<b>e</b> Educational policies?	<b>33e</b>	
<b>f</b> Use of facilities?	<b>33f</b>	
<b>g</b> Athletic programs?	<b>33g</b>	
<b>h</b> Other extracurricular activities?	<b>33h</b>	
If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement )		
<hr/>		
<hr/>		
<b>34a</b> Does the organization receive any financial aid or assistance from a governmental agency?	<b>34a</b>	
<b>b</b> Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement	<b>34b</b>	
<b>35</b> Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	<b>35</b>	







**Additional Data****Software ID:****Software Version:****EIN:** 93-0386840**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE**Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:**

<b>(A) Name and address</b>	<b>(B) Title and average hours per week devoted to position</b>	<b>(C) Compensation (If not paid, enter -0-.)</b>	<b>(D) Contributions to employee benefit plans &amp; deferred compensation plans</b>	<b>(E) Expense account and other allowances</b>
MICHAEL MILLER 1943 SE 6TH AVENUE PORTLAND, OR 97124	PRESIDENT 40 00	440,417	204,170	0
PETE COLLINS 1943 SE 6TH AVENUE PORTLAND, OR 97124	OPERATIONS 40 00	161,141	38,534	0
RICHARD KNOX 1943 SE 6TH AVENUE PORTLAND, OR 97124	FINANCE 40 00	175,639	44,406	0
BOB BARSOCCHINI 1943 SE 6TH AVENUE PORTLAND, OR 97124	HR/LOSS CNTL 40 00	131,795	25,389	0
CHERYL FOLK 1943 SE 6TH AVENUE PORTLAND, OR 97124	VOC SERVICES 40 00	115,442	23,508	0
TITUS HERMAN 1943 SE 6TH AVENUE PORTLAND, OR 97124	MARKETING 40 00	78,958	3,928	0
JAMES THIESS 1943 SE 6TH AVENUE PORTLAND, OR 97124	SPECIAL PROJ 40 00	90,507	16,008	0
KARL KOCH 1943 SE 6TH AVENUE PORTLAND, OR 97124	CHAIRPERSON 1 00	0	0	0
WILLIAM SEAL 1943 SE 6TH AVENUE PORTLAND, OR 97124	VICECHAIR 1 00	0	0	0
KENT ALDRICH 1943 SE 6TH AVENUE PORTLAND, OR 97124	TREASURER 1 00	0	0	0

**Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:**

<b>(A) Name and address</b>	<b>(B) Title and average hours per week devoted to position</b>	<b>(C) Compensation (If not paid, enter -0-.)</b>	<b>(D) Contributions to employee benefit plans &amp; deferred compensation plans</b>	<b>(E) Expense account and other allowances</b>
LAURIE CARLSON ANDERSON 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
JEFF GRUBB 1943 SE 6TH AVENUE PORTLAND, OR 97124	SECRETARY 1 00	0	0	0
PETE SINCLAIR 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
NANCY WILGENBUSCH 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
BRUCE BURNS 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
DENNY SMITH 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
FRANK JUNGERS 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0
GARY EPPING 1943 SE 6TH AVENUE PORTLAND, OR 97124	BOARD MEMBER 1 00	0	0	0

**Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:**

<b>Line No.</b> ▼	<b>Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).</b>
93A	GROSS RECEIPTS FROM FEES FROM THE CORE MISSION-RELATED ACTIVITY OF PROVIDING EMPLOYMENT, TRAINING AND PLACEMENT FOR PERSONS WITH DISABILITIES AND OTHER BARRIERS TO EMPLOYMENT
93B	PROVIDES JOB TRAINING AND JOBS TO PEOPLE WITH DISABILITIES AND OTHER BARRIERS TO EMPLOYMENT IN PROCESSING AND SELLING DONATED GOODS NET PROCEEDS ARE USED TO SUPPORT OTHER PROGRAMS, DEVELOP NEW RETAIL TRAINING CENTERS WHICH IN TURN EMPLOY MORE PEOPLE, AND PROVIDE FUNDING FOR FUTURE INITIATIVES
102	SAME AS 93B EXCEPT NEW GOODS ARE PURCHASED FOR RESALE
103B	SAME AS 93B
103C	GROSS RECEIPTS FROM PROVIDING MARKETING MATERIALS TO OTHER GOODWILLS TO ASSIST THEM IN FURTHERING THEIR MISSIONS, AND INDIRECTLY TO FURTHER GICW'S MISSION

## TY 2007 Cash Grants Paid Schedule

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Class of Activity	Recipient's name	Address	Amount	Relationship
	VOCATIONAL DEVELOPMENT FOUNDATION 501 (C)(3)	509 A1 170B1AVI PORTLAND, OR 97214	4,400,000	

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

## TY 2007 Gain/Loss from Sale of Other Assets Schedule

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Name	Date Acquired	How Acquired	Date Sold	Purchaser Name	Gross Sales Price	Basis	Basis Method	Sales Expenses	Total (net)	Accumulated Depreciation
EQUIPMENT		PURCHASE			26,075	53,532			-27,457	

**TY 2007 Gain/Loss from Sale of Public Securities Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

**Gross Sales Price:** 20,021,380

**Basis:** 19,210,671

**Sales Expenses:**

**Total (net):** 810,709

**TY 2007 Land etc. Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

<b>Category/Item</b>	<b>Cost/Other Basis</b>	<b>Accumulated Depreciation</b>	<b>Book Value</b>
LAND IMPROVEMENTS	5,976,945	1,629,801	4,347,144
BUILDINGS AND IMPROVEMENTS	55,675,289	12,566,105	43,109,184
MOTOR VEHICLES AND TRAILERS	4,958,430	3,051,865	1,906,565
MACHINERY AND EQUIPMENT	6,531,861	4,581,241	1,950,620
FURNITURE AND FIXTURES	4,737,936	3,913,668	824,268
CONSTRUCTION IN PROGRESS	4,737,485		4,737,485
LAND	24,974,490		24,974,490

## TY 2007 Mortgages and Notes Payable Schedule

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

**Total Mortgage Amount:**

<b>Item No.</b>	1
<b>Lender's Name</b>	GOODWILL-WESTBY CHARITABLE REMAINDE
<b>Lender's Title</b>	
<b>Relationship to Insider</b>	
<b>Original Amount of Loan</b>	
<b>Balance Due</b>	
<b>Date of Note</b>	1998-04
<b>Maturity Date</b>	
<b>Repayment Terms</b>	QUARTERLY / INCOME ONLY
<b>Interest Rate</b>	
<b>Security Provided by Borrower</b>	
<b>Purpose of Loan</b>	SPLIT-INTEREST AGREEMENT
<b>Description of Lender Consideration</b>	PUBLICLY TRADED SECURITIES
<b>Consideration FMV</b>	

<b>Item No.</b>	2
<b>Lender's Name</b>	ALLIS
<b>Lender's Title</b>	
<b>Relationship to Insider</b>	
<b>Original Amount of Loan</b>	
<b>Balance Due</b>	5565
<b>Date of Note</b>	2000-06
<b>Maturity Date</b>	
<b>Repayment Terms</b>	338 QUARTERLY
<b>Interest Rate</b>	0.0900
<b>Security Provided by Borrower</b>	
<b>Purpose of Loan</b>	SPLIT-INTEREST AGREEMENT
<b>Description of Lender Consideration</b>	PUBLICLY TRADED SECURITIES
<b>Consideration FMV</b>	



<b>Item No.</b>	3
<b>Lender's Name</b>	JUNGERS
<b>Lender's Title</b>	
<b>Relationship to Insider</b>	
<b>Original Amount of Loan</b>	
<b>Balance Due</b>	684801
<b>Date of Note</b>	1998-12
<b>Maturity Date</b>	
<b>Repayment Terms</b>	18,000 QUARTERLY
<b>Interest Rate</b>	0.0620
<b>Security Provided by Borrower</b>	
<b>Purpose of Loan</b>	SPLIT-INTEREST AGREEMENT
<b>Description of Lender Consideration</b>	LAND
<b>Consideration FMV</b>	

<b>Item No.</b>	4
<b>Lender's Name</b>	JUNGERS
<b>Lender's Title</b>	
<b>Relationship to Insider</b>	
<b>Original Amount of Loan</b>	
<b>Balance Due</b>	222115
<b>Date of Note</b>	2001-12
<b>Maturity Date</b>	
<b>Repayment Terms</b>	5,175 QUARTERLY
<b>Interest Rate</b>	0.0493
<b>Security Provided by Borrower</b>	
<b>Purpose of Loan</b>	SPLIT-INTEREST AGREEMENT
<b>Description of Lender Consideration</b>	LAND AND RESIDENCE
<b>Consideration FMV</b>	

**TY 2007 Other Assets Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Description	Beginning of Year Amount	End of Year Amount
INTEREST RECEIVABLE	239,900	126,823

**TY 2007 Other Changes in Net Assets Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Description	Amount
NET UNREALIZED GAINS ON INVESTMENTS	1,650,245
COST OF GOODS SOLD	2,962,117
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	2,837,746
RENTAL EXPENSES	35,440
COST OF GOODS SOLD	-2,962,117
RENTAL EXPENSES	-35,440

**TY 2007 Other Expenses Included Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Description	Amount
COST OF GOODS SOLD	2,962,117
RENTAL EXPENSES	35,440

**TY 2007 Other Revenues Included Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Description	Amount
COST OF GOODS SOLD	2,962,117
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	2,837,746
RENTAL EXPENSES	35,440

**TY 2007 Sales Of Inventory Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

<b>Category</b>	<b>Gross Sales</b>	<b>Cost of Goods Sold</b>	<b>Net (Gross Sales Minus Cost of Goods Sold)</b>
NEW GOODS/FOOD SERVICE	5,983,175	2,962,117	3,021,058

**TY 2007 Other Income Schedule**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

Description	2006	2005	2004	2003	Total
MISCELLANEOUS INCOME	398,060	254,644	169,222	131,298	953,224

**TY 2007 Self Dealing Statement**

**Name:** GOODWILL INDUSTRIES OF THE  
COLUMBIA WILLAMETTE

**EIN:** 93-0386840

<b>Line Number</b>	<b>Explanation</b>
2e	92,700 GIFT ANNUITY PAYMENTS TO FRANCIS JUNGERS(BOARD MEMBER - 2007). THE ANNUAL PAYMENTS ARE FOR THE DONATION OF LAND AND ADJOINING RESIDENCE AND LAND IN BEND, OR. THESE DONATIONS HAD A FAIR MARKET VALUE TOTALING 1,582,180. GICW CONSTRUCTED A VOCATIONAL RETAIL CENTER ON THE LAND WHICH EMPLOYS APPROXIMATELY 53 PEOPLE. THIS LOCATION GENERATED 3,093,000 IN REVENUES IN 2007 WITH PAYROLL, TAXES AND BENEFITS OF 1,320,000. NON-FEE JOB PLACEMENTS IN BEND TOALED 182 IN 2007.



GOODWILL INDUSTRIES OF THE COLUMBIA WILLAMETTE  
Portland, Oregon  
December 31, 2007

STATEMENT 20

93-0386840

Contributions in excess of \$160,514 the years 2003-2006  
Schedule A  
Part IV-A, Line 26(b)

			<u>Exclusion</u>	<u>Amount</u>
Wagner Disclaimer Trust	2003	\$ 224,072	(160,514)	63,558
Wolverton, Tuw AG	2006	<u>239,950</u>	<u>(160,514)</u>	<u>79,436</u>
Total, Schedule A (Form 990) Part IV, Line 26(b)				<u>\$ 142,994</u>

GOODWILL INDUSTRIES OF THE COLUMBIA WILLAMETTE  
Portland, Oregon  
December 31, 2007

STATEMENT 21

93-0386840

Schedule A, Form 990, Part IV-A, Line 26(f).

Goodwill Industries of the Columbia Willamette (GWI) does not assign a value to donations of thrift items it receives. If GWI was to record the value of these donations on an annual basis, the value reported in Part IV-A, Line 15, Column (e) would be approximately \$56,000,000 larger.