Form **990**

Department of the Treasury Internal Revenue Service

匆

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Fr The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 Open to Public Inspection

A F	or the	2006 ca	alendar yea	r, or tax year beginning	o7-01-2006	and ending	06-30-20	07			
_	heck ıf a ddress ch	pplicable nange	Please use IRS	C Name of organization GOODWILL INDUSTRIES OF OF MIDDLE GEORGIA INC						loyer i d 12496	dentification number 83
Ги	ame cha	nge	label or print or type. See	Number and street (or P 5171 EISENHOWER PARK		not delivered to	street add	ress) Room/suite	E Telep	ohone i	number
☐ In	ntıal retu	rn	Specific	C.t		4					
Гы	nal retur	n	Instruc- tions.	City or town, state or cou MACON, GA 31206	intry, and ZIP + 4	+				i nting m e ther (sp	ecufy) - Cash - Accrual
┌ Ar	mended	return							, 0	iner (Sp	cony) P
	pplication	n pending									
				501(c)(3) organizations nust attach a completed s				H(a) Is this	a group r	eturn fo	section 527 organizations or affiliates? Yes V No
G V	Veb sit	e: 🕨 WW	/W GOODW	/ILLWORKS ORG				H(b) If "Yes H(c) Are all			
j c	Organiza	ation typ	e (check only	one) 🕨 🔽 🕏 501(c) (3)	◀ (insert no)	4947(a)(1)	or 52	7 (If "No	," attach	a list S	Gee instructions)
n	omally i	not more		tion is not a 509(a)(3) supp A return is not required, but				covere	d by a gr	oup ruli	n filed by an organization ng? Yes V No umber •
	Fross r	acounts	Add lines 6	5b, 8b, 9b, and 10b to I	ına 12 🛌 16	720 032		M Check	▶	the org	anization is not required to
	art I			penses, and Chang			Eund P				0, 990-EZ, or 990-PF)
	1			s, grants, and similar a			ruliu b	alalices (See	the i	<u> </u>	ictions.)
	a			onor advised funds			1a				
	ь			ort (not included on line		_	1b	10,83	6 3 7 6		
	c			oport (not included on l	•		1c	10,03	0,370		
	d			•	·		1d	889	9 7 0 7		
		Government contributions (grants) (not included on line 1a) 1d 889,707 Total (add lines 1a through 1d) (cash \$ 2,280,659 noncash \$ 9,445,424)								.	11,726,083
	e	-							-	1e 2	<u> </u>
	2	Program service revenue including government fees and contracts (from Part VII, line 93). Membership dues and assessments							•	3	4,857,266
	3	Interest on savings and temporary cash investments							.		74.004
	5								' -	5	74,004
				rest from securities .			 6-		•	3	19,154
	6a		rents				6a 6b				
	b	Net rental income or (loss) subtract line 6b from line 6a									
ılı	С 7	Other investment income (describe)							-	6c 7	
Revenue	8a			n sales of assets			· · ·	(B) O than	-	' +	
Region	oa			ry	(A) Secu	inties	0-	(B) O ther	10,983		
				sis and sales expenses			8a 8b		1,753		
	b c			ach schedule)			8c 😤	1	9,230		
	d		. , ,	Combine line 8c, colum	ns (A) and (B))			5,250	8d	9,230
	9	_	, ,	d activities (attach sch					<u>, </u>	-	3,230
	а	Grossi	revenue (no	t including \$		_of	_	_,	'		
			·	rted on line $1\overline{b}$			9a				
	Ь			ises other than fundrais			9b			_	
	C		•	s) from special events			1		.	9с	
	10a			entory, less returns an			10a				
	b		_	s sold			10b			10-	
	c 4.4	•	, ,	rom sales of inventory (atta	· ·				-	10c	22.542
	11			m Part VII, line 103)					⊢	11	32,542
	12			(from line 44, column (•	12	16,718,279
Ą	13			(from line 44, column (. -		12,072,920
Expenses	14			nd general (from line 44, column (C))						14	2,552,829
κ. H	15	Fundraising (from line 44, column (D))						. -	15	296,370	
ш	16 17	Payments to affiliates (attach schedule)						-	16	14 022 110	
										17	14,922,119
<u>3</u> 收	18) for the year Subtract I						18	1,796,160
el Åssels	19			balances at beginning					⊢	19	5,695,416
並	20	Other	nanges in i	net assets or fund bala	nces (attach e	xpianation)	729 · ·		·	20	-32,011

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.)

	Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a	Grants paid from donor advised funds (attach Schedule)					
	(cash \$noncash \$) If this amount includes foreign grants, check here					
	·	22a				
22b	Other grants and allocations (attach schedule)					
	(cash \$noncash \$) If this amount includes foreign grants, check here	22b				
23	Specific assistance to individuals (attach schedule)	23				
24	Benefits paid to or for members (attach schedule)	24				
25a	Compensation of current officers, directors, key employees etc. Listed in Part V-A (attach schedule)	25a	293,225		293,225	
b	Compensation of former officers, directors, key employees etc listed in Part V-B (attach schedule)	25b	·		·	
c	Compensation and other distributions not icluded above to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ (attach schedule)	25c				
26	Salaries and wages of employees not included on lines 25a, b and c	26	7,105,244	5,972,417	961,100	171,72
27	Pension plan contributions not included on lines 25a, b and c	27	136,712	96,226	35,116	5,37
28	Employee benefits not included on lines 25a - 27	28	598,985	571,819	18,823	8,34
29	Payroll taxes	29	494,543	422,748	60,169	11,62
30	Professional fundraising fees	30				
31	Accounting fees	31				
32	Legal fees	32				
33	Supplies	33	509,702	443,945	52,565	13,19
34	Telephone	34	182,974	102,756	73,952	6,26
35	Postage and shipping	35	25,943	10,812	11,719	3,41
36	Occupancy	36	2,372,828	2,144,181	228,294	35
37	Equipment rental and maintenance	37	76,412	51,490	23,952	97
38	Printing and publications	38	30,681	17,324	3,339	10,01
39	Travel	39	149,855	71,846	65,145	12,86
40	Conferences, conventions, and meetings	40	66,226	11,802	39,800	14,62
41	Interest	41				
42	Depreciation, depletion, etc (attach schedule) 📆	42	563,565	379,747	181,818	2,00
43	Other expenses not covered above (itemize)					
а	See Additional Data Table	43a				
b		43b				
c		43c				
d		43d				
е		43e				
f		43f				
g		43g				
44	Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13–15)	44	14,922,119	12,072,920	2,552,829	296,370

If "Yes," enter (i) the aggregate amount of these joint costs \$______, (ii) the amount allocated to Program services \$_____, (iii) the amount allocated to Program services \$_____, and (iv) the amount allocated to Fundraising \$______.

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

All d	organizations must describe their exempt purpose achieve	ments	TO SERVE INDIVIDUALS WITH DISABILITIES AND OTHER SPECIAL NEEDS BY PROVIDING REHABILITATION SERVICES, TRAINING, EMPLOYMENT, AND OTHER OPPORTUNITIES TO THOSE INDIVIDUALS IN a clear and concise manner. State the number of clients served,	Program Service Expenses (Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others)
	olications issued, etc. Discuss achievements that are not m Initable trusts must also enter the amount of grants and al		ble (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt is to others.)	,
_	SEE ATTACHED STATEMENT 18		is to exhalf ,	
	(Grants and allocations \$)		If this amount includes foreign grants, check here 🕨 🦵	12,072,920
b				
	(Grants and allocations \$)	If this amount includes foreign grants, check here 🕨 🦵	
c				
	(Grants and allocations \$)	If this amount includes foreign grants, check here 🕨 🦵	
d				
	(Grants and allocations \$)	If this amount includes foreign grants, check here 🕨 🦵	
e	Other program services (attach schedule)		,	
	(Grants and allocations \$)	If this amount includes foreign grants, check here 🕨 🦵	
f	Total of Program Service Expenses (should eq	ual lır	ne 44, column (B), Program services) 🕨	12,072,920

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Part I	V Balance Sheets (See the instru	ıctions	·.)			
Note:	Where required, attached schedules and amo column should be for end-of-year amounts o		thin the description	(A) Beginning of year		(B) End of year
45	Cash—non-interest-bearing			1,241,983	45	2,164,682
46	Savings and temporary cash investments			228,223	46	245,961
47a	Accounts receivable	47a				
ь	Less allowance for doubtful accounts	47b	72,332	138,990	47c	324,608
48a	Pledges receivable	48a	54,348			
ь	-	48b	- 1,- 12	252,757	48c	54,348
49	Grants receivable			170,446	49	149,568
50a		ers, direc	ctors, trustees, and	· · · · · · · · · · · · · · · · · · ·		·
b	Receivables from other disqualified persor	ns (as de			50a 50b	
51a	4958(c)(3)(B) (attach schedule) Other notes and loans receivable (attach				300	
	schedule)	51a				
⊈ ь	Less allowance for doubtful accounts	51b			51c	
\$1055 b	Inventories for sale or use	689,819	52	766,814		
⁻ 53	Prepaid expenses and deferred charges		[135,507	53	176,101
54a	Investments—publicly-traded securities		Cost FMV	317,595	54a	363,650
Ь	Investments—other securities (attach sch	► Cost FMV		54b		
55a	Investments—land, buildings, and equipment basis	55a				
b	Less accumulated depreciation (attach schedule)	55b			55c	
56	Investments—other (attach schedule) .				56	
57a	Land, buildings, and equipment basis	57a	13,493,936			
Ь	Less accumulated depreciation (attach	57b	4,989,643	7,774,288	57c	8,504,293
58	schedule) Other assets, including program-related ii			7,774,200	5/0	0,304,293
	(describe ▶	176,994	58	219,425		
59	Total assets (must equal line 74) Add line	es 45 th	rough 58	11,126,602	59	12,969,450
60	Accounts payable and accrued expenses			958,033	60	1,143,303
61	Grants payable				61	
62	Deferred revenue	130,663	62	189,065		
੍ਹੇ 63	Loans from officers, directors, trustees, ar					
	schedule)		<u> </u>	2 420 000	63	(5)
ដ; 64a	·	•	⊢	3,430,000 533,722	64a 64b	3,255,000 465,448
65	((()		· -	378,768	65	9 457,069
03	Other habilities (describe)	370,700	- 03	407,000
66	Total liabilities Add lines 60 through 65			5,431,186	66	5,509,885
Org	panizations that follow SFAS 117, check here 67 through 69 and lines 73 and 74	:► ▽ a	nd complete lines			
% 67	Unrestricted			5,590,416	67	7,414,191
<u> 등</u> 68	Temporarily restricted		⊢	105,000	68	45,374
- 69 de	Permanently restricted		-		69	
Ennd Balances 67 68 69 69 69 69 69 69 69	complete lines 70 through 74					
a 70 a 5	Capital stock, trust principal, or current fu		70			
왕 71	Paid-in or capital surplus, or land, building	· · ·		71		
& ′ <u>′</u>	Retained earnings, endowment, accumulat		72			
ੋਹ 2 2	Total net assets or fund balances Add Im through 72 (Column (A) must equal line 1			F 205 (10)		
	line 21)	5,695,416		7,459,565		
74	Total liabilities and net assets / fund balance	es Add line	es 66 and 73 • •	11,126,602	74	12,969,450 Form 990 (2006)

Par	t IV-A	Reconciliation of Revenuthe instructions.)	ue per Audited Finar	ncial Sta	tements V	Vith Reven	ue per	Return (See
<u>а</u>	Total	revenue, gains, and other suppor	t per audited financial sta	tements			а	17,069,233
b	A mou	nts included on line a but not on	Part I, line 12					
1	Net u	nrealized gains on investments		Ь1		26,379		
2		ed services and use of facilities		b2		324,575		
3		eries of prior year grants		b3		•		
4		(specify)						
	Δ dd Ii	nes b1 through b4		_ b4			ь	350,954
_		act line b from line a					c	16,718,279
c d				• •				10,710,279
		nts included on Part I, line 12, b		1	ı			
1		tment expenses not included on	Part I, line	d1				
2	Other	(specify)		d2				
	۸ ما ما ۱۰	nes d1 and d2		-			d	350,954
e	Total	revenue (Part I, line 12) Add lin	es c and					16,718,279
							е	
		Reconciliation of Expens				With Expe		
a		expenses and losses per audited				• •	а	15,305,084
b		nts included on line a but not on	•	1	1			
1		ed services and use of facilities		b1		324,575		
2		year adjustments reported on Pai	rt I, line	b2				
3		s reported on Part I, line		b3				
4				- 53				
4	Other	(specify)		b4		58,390		
	A dd Iı	nes b1 through b4					ь	382,965
c	Subtra	act line b from line a					с	14,922,119
d		nts included on Part I, line 17, bi						
1		tment expenses not included on			1			
			· ····	d1				
2	Other	(specify)						
	۸ ما ما ۱۰	nes d1 and d2		_ d2			.	
e		expenses (Part I, line 17) Add li					d	14,922,119
C		• • • • • • • • • • • • • • • • • • •					e	14,922,119
Par		Current Officers, Director director, trustee, or key empinstructions.)	rs, Trustees, and Ke			they were r	ot comp	
	(A)	Name and address	(B) Title and average hours per week devoted to position		mpensation id, enter -0)	(D) Contribution employee beneated complements of the complans	efit plans & pensation	(E) Expense account and other allowances
See A	dditiona	Data Table						

Par	t V-A Current Officers, Directors	s, Trustees, and Key	y Employees (cont	inued)		Yes	No
75a	Enter the total number of officers, director	s, and trustees permitted	l to vote on organization	n business at board			
	meetings		<u>▶</u> 19				
ь	Are any officers, directors, trustees, or ke	y employees listed in For		ghest compensated			
	employees listed in Schedule A, Part I, or	highest compensated pro	ofessional and other inc	lependent			
	contractors listed in Schedule A, Part II-	A or II-B, related to each	other through family or	business			
	relationships? If "Yes," attach a statemen	it that identifies the indivi	iduals and explains the	relationship(s) .	75b		No
c	Do any officers, directors, trustees, or key	employees listed in Forr	m 990, Part V - A, or hig	hest compensated			
	employees listed in Schedule A, Part I, or	highest compensated pro	ofessional and other inc	lependent			
	contractors listed in Schedule A, Part II-	A or II-B, receive compei	nsation from any other o	organizations, whether			
	tax exempt or taxable, that are related to organization"				75c		No
	If "Yes," attach a statement that includes						
d	Does the organization have a written confi	lict of interest policy? .			75d	Yes	
Par	Former Officers, Director Benefits (If any former officers) (described below) during the benefits in the appropriate of	cer, director, trustee, year, list that person	or key employee red below and enter the	ceived compensation amount of compens	or oth	ner be	nefits
	(A) Name and address	(B) Loans and Advances	(C) Compensation (If not paid enter -0-)	(D) Contributions to employee benefit plans and deferred compensation plans		oense ac ner allowa	count and ances
Par	t VI Other Information (See the	instructions.)	1			Yes	No
76	Did the organization make a change in its activities	or methods of conducting activ	vities? If "Yes," attach a				
	detailed statement of each change				76		No
77	Were any changes made in the organizing	or governing documents	but not reported to the	IRS?	77		Νο
	If "Yes," attach a conformed copy of the c	hanges					
78a	Did the organization have unrelated business gross	income of \$1,000 or more duri	ing the year covered by this	return?	78a		No
	If "Yes," has it filed a tax return on Form !				78b		
79	Was there a liquidation, dissolution, termination, or						
	a statement				79		No
80a	Is the organization related (other than by association	on with a statewide or nationwi	ide organization) through cor	nmon membership,			
	governing bodies, trustees, officers, etc , to any ot	her exempt or nonexempt orga	nnization?		80a		No
b	If "Yes," enter the name of the organization	on 🕨					
			is exempt or no	onexempt			
81a	Enter direct or indirect political expenditu	res (See line 81 instruct	ions) 81a		↓		
b	Did the organization file Form 1120-POL for	orthis year?			81b		

Par	t VI Other Information (continued)		Yes	No
	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	Yes	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue			
83a	In Part I or as an expense in Part II (See instructions in Part III)	83a	Yes	
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	Yes	
	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	qıfts were not tax deductible?	84b		
35	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a		
	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b		
	If "Yes," was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed the prior year			
c	Dues assessments, and similar amounts from members 85c			
d	Section 162(e) lobbying and political expenditures	1		
	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e	1		
	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f	1		
	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
_	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85fto its			
"	reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		
36	501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12 86a	3311		
	Gross receipts, included on line 12, for public use of club facilities 86b	-		
		-		
37 L		-		
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	_		
38a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Part IX	88a	Yes	
b	At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI	88b		No
39a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 ► , section 4912 ► , section 4955 ►			
D	501(c)(3) and $501(c)(4)$ orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		Νο
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			
d	Enter Amount of tax on line 89c, above, reimbursed by the organization			
e	All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter			
	transaction?	89e		No.
e	All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?	896		140
•	An organizations. Did the organization acquire unect of munect interest in any applicable hisurance contract.	89f		No
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		89g		Νο
90a	List the states with which a copy of this return is filed 🕨 GA			
b	Number of employees employed in the pay period that includes March 12, 2006 (See instructions)			364
)1a	The books are in care of 🛌 LAURIE THARPE Telephone no 🛌 (478)	475-9	995	
	5771 EISENHOWER PKWY Located at MACON, GA ZIP +4 Macon 31206			
Ь	At any time during the calendar year, did the organization have an interest in or a signature or other authority	-		
U	over a financial account in a foreign country (such as a bank account, securities account, or other financial		Yes	Νo
	account)?	91b		Νo
	If "Yes," enter the name of the foreign country 🛌			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and Financial Accounts			

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Part VI Other Information (co	ntinued)						Yes	No
c At any time during the calendar yea	ar, did the organization i	maıntaın	an office outside o	of the United	l States?	91c		No
If "Yes," enter the name of the fore	an country 🌬							
92 Section 4947(a)(1) nonexempt charita	· · · ———	n in lieu	of Form 1041—Ch	eck here				
and enter the amount of tax-exemp					1 1	•		- 1
Part VII Analysis of Income-P					. F 52			
Note: Enter gross amounts unless otherwi			d business income		section 512, 513, or !	514	(E)	
Note: Enter gross amounts amess otherwi	В	(A) usiness code	(B) Amount	(C) Exclusion code	(D) Amount		Relate exempt fi incon	d or unction
93 Program service revenue								
a RETAIL SALES, NET							1	,931,956
b CONTRACT SERVICES							1	,417,215
c MANAGEMENT FEES								720,897
d HOSPITALITY								787,198
e								
f Medicare/Medicaid payments .								
g Fees and contracts from governme	<u> </u>							
94 Membership dues and assessmen								
95 Interest on savings and temporary cash in				14	74,0	04		
96 Dividends and interest from secur				14	19,1			
97 Net rental income or (loss) from re					,-			
a debt-financed property								
b non debt-financed property								
98 Net rental income or (loss) from personal								
99 Other investment income	· · · · —							
100 Gain or (loss) from sales of assets other t	<u> </u>							9,230
101 Net income or (loss) from special								
102 Gross profit or (loss) from sales or								
103 Other revenue a MISCELLANE	· -			1	1,4	23		
b CONSULTING				1	1			
		<u> </u>		1	1,5	- 		
c SALE OF SCRAP MATERIALS				1	11,5	- -		
d BAD DEBT RECOVERY				1	18,0	17		
e								
104 Subtotal (add columns (B), (D), an					125,70	00	4	1,866,496
105 Total (add line 104, columns (B), (I					· · · • <u>-</u>		4,9	92,196
Note: Line 105 plus line 1e, Part I, should e	equal the amount on line	12, Part 1	·					
Part VIII Relationship of Acti								
Explain how each activity for whof the organization's exempt pu FEES FROM CONTRACT SERV DIRECTLY RELATED TO CLIE AND SHELTERED EMPLOYME	rposes (other than by p ICES AND RETAIL SA NT SERVICES BY PRO	roviding LES RE\	funds for such pur / ENUE WERE GEN	poses) ERATED FF	ROM ACTIVITIE	STHA	T WER	
Part IX Information Regarding	ng Taxable Subsidi	iaries	and Disregard	ed Fntitie	s (See the in	stru	tions)
(A)	(B)			-a Liititic			(E	
Name, address, and EIN of corporation, partnership, or disregarded entity	Percentage of ownership interest		(C) Nature of activiti	es	(D) Total income		End-of asse	•
5171 EISENHOWER PARKWAY MACON, GA31206 58-1249683	100 00 %	CATERIN	IG & CONVENTION		-682,	793		-682,793
	%	1						
	%	+				-		
Part X Information Regarding instructions.)		ciated	with Personal	Benefit C	ontracts (See	the		
(a) Did the organization, during the year, recei	ve any funds, directly or indi	rectly, to r	pay premiums on a nei	sonal benefit o	contract?	_	┌ Yes	√ No
(b) Did the organization, during the year	ar, pay premiums, direct	ly or ind					Yes	√ No
NOTE: If "Yes" to (b), file Form 8870 an	d Form 4720 (see instru	ctions).						. /

Part		nformation Regarding Tran controlling organization as del			Entities Comp	lete only if the org	ganizati	on is	
							Yes	No	
106		e reporting organization make any ode? if "Yes," complete the schedu		•	ned in section 512	?(b)(13) of		Νo	
		(A) Name and address of each controlled entity	Employer I	(B) dentification mber	(C) Description of transfer		(D) of transf	er	
		Totals							
							Yes	No	
107		e reporting organization receive an ode? if "Yes," complete the schedu			defined in section	512(b)(13) of		Νo	
	(A) Name and address of each controlled entity		Employer I	(B) mployer Identification Number			(D) unt of transfer		
		Totals							
108		e organization have a binding writt ies and annuities described in ques		ct on August 17, 200	O6 covering the in	terests, rents,	Yes	No	
Pleas	and	der penalties of perjury, I declare that I had belief, it is true, correct, and complete D				of which preparer has ar			
Sign Here	Signature of officer Date								
Paid Prep	arer's	Preparer's signature GEORGIA G SLAGLE		Date 2008-02-14	Preparer's SSN or PTIN	(See Gen	Inst W)		
Use Only		Firm's name (or yours if self-employed), address, and ZIP + 4	& MCDUFFIE PC			EIN Þ			
		PO BOX 4547 MACON, GA 312	08			Phone no 🕨 (478) 74	2-5317		

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DLN: 93490045001288

OMB No 1545-0047

SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust Supplementary Information—(See separate instructions.)

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

2006

Name of the organization

Employer identification number

GOODWILL INDUSTRIES OF MIDDLE GA OF MIDDLE GEORGIA INC					
	. Highaat Daid Employ		than Than Offic	58-1249683	nd Trustoos
Part I Compensation of the Five (See page 2 of the instruction					na irustees
(a) Name and address of each employee paid more than \$50,000	(b) Title and average how	urs ,	c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
MEREDITH B VASQUEZ 5171 EISENHOWER PKWY MACON, GA 31206	EXEC DIR 40 00		164,604	13,999	o
DAVID C BECKER 5171 EISENHOWER PKWY MACON, GA 31206	- VP SERVICES 40 00		131,050	12,188	0
HENRY SENN 5171 EISENHOWER PKWY MACON, GA 31206	VP CONTRACT 40 00		106,580	10,660	0
LAINE DREHER 5171 EISENHO WER PKWY MACON, GA 31206	VP HUMAN RES 40 00		90,769	13,873	0
LAURIE THARPE 5171 EISENHO WER PKWY MACON, GA 31206	DIR OF FIN 40 00		81,777	8,358	0
Total number of other employees paid over \$50,000		8		I	
Part II-A Compensation of the (See page 2 of the instru	Five Highest Paid Ind uctions. List each one (w				
(a) Name and address of each independent of	contractor paid more than \$5	50,000	(b) Type	e of service	(c) Compensation
ENGINEERING CONTRACTORS INC 1874 PIEDMONT ROAD NE STE 460-D ATLANTA, GA 30324			CONSTRUCTIO	V	387,405
AMERSON CONSTRUCTION CO 3855 MELROSE STREET			CONSTRUCTIO	189,965	
MACON, GA 31204 SUZANNE MACCRONE					
4860 FORSYTH ROAD MACON, GA 31210			INTERIOR DESI	99,356	
			_		
Tabalanan fashinan manan at 50.00	0.0 f I				
Total number of others receiving over \$50,0 professional services					
Part II-B Compensation of the (List each contractor who firms. If there are none,	o performed services oth	ner thai	n professional se		
(a) Name and address of each independent				e of service	(c) Compensation
None					
Total number of other contractors receiving	over		1		

٠

\$50,000 for other services

Par	Statements About Activities (See page 2 of the instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, include any attempt			
	to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in			
	connection with the lobbying activities ► \$(Must equal amounts on line 38, Part VI-A, or line			
	ı of Part VI-B)	1		Νo
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other			
	organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the			
	lobbying activities			i
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any			
	substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with			l
	any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or			l
	principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) 🔁			l
а	Sale, exchange, or leasing property?	2a		Νo
b	Lending of money or other extension of credit?	2b		Νo
c	Furnishing of goods, services, or facilities?	2c	Yes	
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? 🍠	2d	Yes	
e	Transfer of any part of its income or assets?	2e		Νo
3a	Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation			i
	of how the organization determines that recipients qualify to receive payments)	3a		Νo
b	Did the organization have a section 403(b) annuity plan for its employees?	3b	Yes	
c	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement	3с		Νo
d	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		Νo
4a	Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g	4a		Νo
b	Did the organization make any taxable distributions under section 4966?	4b		
c	Did the organization make a distribution to a donor, donor advisor, or related person?	4c		<u> </u>
d	Enter the total number of donor advised funds owned at the end of the tax year			
e	Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year			
f	Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts			
g	Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year			

Pa	art I	N Reason for Non-Private	Foundation Status	(See pages 4 th	rough 7 of the	instructions.)			
cert	ify th	nat the organization is not a private four	ndation because it is (P	lease check only C	NE applicable bo	эх)				
5	Г	A church, convention of churches, or	association of churches	Section 170(b)(1)(A)(ı)					
6	Г	A school Section 170(b)(1)(A)(ii) (A	Also complete Part V)							
7	Γ	A hospital or a cooperative hospital s	service organization Sec	tion 170(b)(1)(A)	(111)					
8	Γ	A federal, state, or local government	or governmental unit Se	ection 170(b)(1)(A)(v)					
9	Γ	A medical research organization oper	rated in conjunction with	a hospital Section	170(b)(1)(A)(ıı	ı) Enter the ho	spital's name, city			
		and state 🕨								
10	Γ	An organization operated for the bene	fit of a college or univer	sity owned or opera	ated by a govern	mental unit				
		Section 170(b)(1)(A)(iv) (Also comp	lete the Support Schedu	le ın Part IV-A)						
11a	굣	An organization that normally receive	es a substantial part of it	s support from a g	overnmental unit	or from the ge	neral public			
		Section 170(b)(1)(A)(vi) (Also comp	Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)							
11b	Γ	A community trust Section $170(b)(1)(A)(vi)$ (Also complete the Support Schedule in Part IV-A)								
12	Γ	An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross								
		receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and (2) no more than 331/3% of								
		its support from gross investment inc	ome and unrelated busi	ness taxable ıncom	ne (less section !	511 tax) from b	ousinesses			
		acquired by the organization after Jur	ne 30, 1975. See sectioi	n 509(a)(2) (Also	complete the Su	pport Schedule	in Part IV-A)			
13	Γ	An organization that is not controlled requirements of section 509(a)(3) C		•		,	se meets the			
		requirements of section 309(a)(3) C	neck the box that descri	ibes the type of suf	pporting organiza	ition				
		┌ Type I ┌ Type II ┌ Typ	e III - Functionally Inte	grated Γ T	ype III - Other					
		Provide the following informa	ation about the supporte	d organizations. (s	see page 7 of the	instructions.)				
				(c)	(b)		T			
			(b)	Type of	Is the sup	ported				
		(a)	Employer	organization (described in	organization li		(e) Amount of			
1	lame((s) of supported organization(s)	ident if icat ion	lines 5 t hrough	supporting org governing do		support?			
			number	12 above or	governing do	cuments:	_			
				IRC section)	Yes	No				
Γota						<u> </u>	<u> </u>			
14	_	An organization organized and operat	ed to test for public safe	ity Section 509(a)	(4) (See page 7	of the instruct	ions)			
	,	Ingamental operation		-, (u)	· · · · · · · · · · · · · · · · · · ·		·-·- /			

Schedule A (For	rm 990 or 990-EZ) 2006	age 4
Part IV-A	Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of account	ting.
Note: You may u	ise the worksheet in the instructions for converting from the accrual to the cash method of accounting.	

Cale	endar year (or fiscal year beginning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2	002	(e) Total
15	Gifts, grants, and contributions received (Do not include unusual grants See line 28)	11,308,338	7,979,872	6,623,139		6,146,436	32,057,785
16	Membership fees received						0
17	Gross receipts from admissions, merchandise						
	sold or services performed, or furnishing of	4 221 725	E 100 03E	C 742 COE		7,443,076	22 527 221
	facilities in any activity that is related to the	4,231,725	5,109,925	6,742,605		7,443,076	23,527,331
	organization's charitable, etc , purpose						
18	Gross income from interest, dividends, amounts received from payments on securities loans						
	(section 512(a)(5)), rents, royalties, and	22.220	46.240	12.052		46.077	70.200
	unrelated business taxable income (less section	32,229	16,248	13,952		16,877	79,306
	511 taxes) from businesses acquired by the						
19	organization after June 30, 1975 Net income from unrelated business activities						
19	not included in line 18						C
20	Tax revenues levied for the organization's benefit						
	and either paid to it or expended on its						C
	behalf The value of services or facilities furnished to						
21	the organization by a governmental unit without						
	charge Do not include the value of services or						C
	facilities generally furnished to the public without						
	charge Other income Attach a schedule Do not include						
22	gain or (loss) from sale of capital assets	34,873	63,925	136,597		188,232	423,627
23	Total of lines 15 through 22	15,607,165	13,169,970	13,516,293	1	3,794,621	56,088,049
24	Line 23 minus line 17	11,375,440	8,060,045	6,773,688		6,351,545	32,560,718
25	Enter 1% of line 23	156,072	131,700	135,163		137,946	
26	Organizations described on lines 10 or 11: a Er	nter 2% of amount	ın column (e), lın	ne 24 🕨	26a		651,214
	Prepare a list for your records to show the name of	and amount contr	ributed by each po	erson (other			
	than a governmental unit or publicly supported org	anızatıon) whose t	otal gifts for 200	2 through			
	2005 exceeded the amount shown in line 26a Do						
	of all these excess amounts			▶	26Ь		173,786
	Total support for section 509(a)(1) test Enter line	e 24, column (e)		▶	26c		32,560,718
	Add Amounts from column (e) for lines 18	79,306	5 19	0			<u></u>
				173,786	26d		676,719
	Public support (line 26c minus line 26d total)				26e		31,883,999
-	Public support percentage (line 26e (numerator) d	livided by line 26c	(denominator))		26f		97 92 %
27				7 that were recei		a "dısqua	
	prepare a list for your records to show the name of						
	Do not file this list with your return. Enter the sun	•		, , , , , , , , , , , , , , , , , , , ,			
	(2005) (2004)		(2003)		(2002)		
	For any amount included in line 17 that was receiv				.` ′_	are a list	t for vour
•	records to show the name of, and amount received						
	or (2) \$5,000 (Include in the list organizations de						
	return. After computing the difference between the						
	these differences (the excess amounts) for each y		. .			_,,	
	(2005) (2004)		(2003)		(2002)		
	(====,		.(.`		
	Add Amounts from column (e) for lines 15		16				
	17 20				▶	27c	
	Add Line 27a total	and line 27b tota			•	27d	
	Public support (line 27c total minus line 27d total)				•	27e	
	· Total support for section 509(a)(2) test Enter am		column (e) 🕨	27f	-		
	Public support percentage (line 27e (numerator) d					I	
9	$_{1}$ Investment income percentage (line 18, column (e			denominator\\ ►	279 27h		
ا ءه)	.h 2005
28	Unusual Grants: For an organization described in li	, ,	·	-	-		•

description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15

Pa	(To be completed ONLY by schools that checked the box on line 6 in Part IV)			
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,		Yes	No
	other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its			
	brochures, catalogues, and other written communications with the public dealing with student admissions,			
	programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during			
	the period of solicitation for students, or during the registration period if it has no solicitation program, in a way			
	that makes the policy known to all parts of the general community it serves?	31		
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)			
32	Does the organization maintain the following	-		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
ŀ	Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory			
	basis?	32b	i	İ
	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing			
`	with student admissions, programs, and scholarships?	 32c		ĺ
	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
•	Gooples of an inaterial assa by the organization of on its behalf to someth continuations	324	l	
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			
33	Does the organization discriminate by race in any way with respect to	-		
ā	Students' rights or privileges?	33a		
ŀ	Admissions policies?	33b		
(Employment of faculty or administrative staff?	33c		
	Scholarships or other financial assistance?	33d		
•	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
ŀ	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)			
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
ŀ	Has the organization's right to such aid ever been revoked or suspended?	34b		1
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05			
	of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No." attach an explanation	35		l

Total lobbying expenditures (Add lines **c** through **h.**)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Pa	rt VI-A Lobbying Expenditu (To be completed ONI					the inst	tructio	ns.)	
Che	ck a if the organization belong					a" and "lı	mited o	ontrol"	provisions apply
		obbying Expend				(a) Affiliated			(b) o be completed for all electing
	(The term "expenditure	s" means amounts p	oald or incurred)		tota	ıls		organizations
36	Total lobbying expenditures to influe	nce public opinion (grassroots lobb	yıng)	36				
37	Total lobbying expenditures to influe	nce a legislative bo	dy (dırect lobby	ing)	37				
38	Total lobbying expenditures (add lin	es 36 and 37)			38				
39	Other exempt purpose expenditures				39				
40	Total exempt purpose expenditures	(add lines 38 and 39	9)		40				
41	Lobbying nontaxable amount Enter	the amount from the	following table-	_					
	If the amount on line 40 is—	The lobbying nonta	axable amount	is—					
	Not over \$500,000	20% of the amount or	n line 40						
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of	the excess over \$	500,000					
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of	the excess over \$	1,000,000	41				
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of t	the excess over \$1,	500,000					
	Over \$17,000,000	\$1,000,000							
42	Grassroots nontaxable amount (ente	er 25% of line 41)			42				
43	Subtract line 42 from line 36 Enter	-0- if line 42 is mor	e than line 36		43				
44	Subtract line 41 from line 38 Enter	-0- ıf lıne 41 ıs mor	e than line 38		44				
	Caution: If there is an amount on eith								
	(Some organizations that	4-Year Averagi						na hala	
		instructions for line					Coluii	ilis belo	, vv
			Lo	bbying Expendit u	res Duri	ng 4-Yea	r Avera	ging Pe	eriod
	Calendar year (or		(a)	(b)	(c)	(d)	(e)
	fiscal year beginning in) 🕨		2006	2005	20	04	20	003	Total
45	Lobbying nontaxable amount								
46	Lobbying ceiling amount (150% of l	ıne 45(e))							
47	Total lobbying expenditures								
48	Grassroots nontaxable amount								
49	Grassroots ceiling amount (150% o	of line 48(e))							
50	Grassroots lobbying expenditures								
	rt VI-B Lobbying Activity b	y Nonelecting P	ublic Charit	ies					
	(For reporting only by						of the	e ınstrı	uctions.)
	ing the year, did the organization atte mpt to influence public opinion on a le	· · · · · · · · · · · · · · · · · · ·	·	- '	ıcludıng	any	Yes	No	A mount
а									
b	Paid staff or management (Include	compensation in exp	penses reported	l on lines c throug	h h.)				
c	Media advertisements	maka mushir							
d	Mailings to members, legislators, o	r the public							
	Dublications or subliched as been all								
e f	Publications, or published or broads								
e f g	Publications, or published or broads Grants to other organizations for lo Direct contact with legislators, thei	bbying purposes	t officials or a le	agislative hody					

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 13 of the instructions.)

1 Did the			age 13 of the instructions.)	with any other organization descr	ıbed ın :	sectio	n
) organizations) or in section 527				
a Transf	ers from the reporting	g organization to a no	ncharitable exempt organization o	of		Yes	No
(i)	Cash			ĺ	51a(i)		Νo
(ii)	O ther assets				a(ii)		Νo
b Other	transactions						
(i)	Sales or exchanges o	of assets with a nonch	narıtable exempt organızatıon		b(i)		Νo
	Purchases of assets				b(ii)		Νo
(iii)	Rental of facilities, ed	quipment, or other as	sets		b(iii)		Νo
	Reimbursement arrar	-			b(iv)		Νo
	Loans or loan guaran				b(v)		Νo
			r fundraising solicitations		b(vi)		No
			er assets, or paid employees	[С		No
			lete the following schedule Colun				
			porting organization If the organiz		rket valı	ue in a	iny
transa		igement, snow in colu I	mn (d) the value of the goods, otl				
(a) _ine no	(b) A mount involved	Name of noncha	(c) arıtable exempt organızatıon	(d) Description of transfers, trans arrangemen		, and	sharın
- T- 4b-							
descri	bed in section 501(c)) of the Code (other th	l with, or related to, one or more t nan section 501(c)(3)) or in secti		Г	Yes	▽
b If "Yes	s," complete the follow	wing schedule					
	(a) Name of organiza	ation	(b) Type of organization	(c) Description of relat	tions hin		
	italiic of organize	2010	Type of organization	Description of felac			

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DLN: 93490045001288

OMB No 1545-0172

Attachment

Form **4562**

Department of the Internal Revenue Service

Depreciation and Amortization (Including Information on Listed Property)

► See separate instructions.

► Attach to your tax return.

Sequence No 67

Name(s) shown on return	O E MIDDLE CA		activity to which	this form rela	ites Ide n	t if y in	g number
GOODWILL INDUSTRIES DF MIDDLE GEORGIA IN			EPRECIATION	12496	583		
		Certain Property Un			1		
		sted property, comple			plete Part I.		
1 Maximum amount See	the instructions	for a higher limit for cer	taın busınesses			1	\$ 108,000
2 Total cost of section 1	79 property plac	ed in service (see instru	ictions) .			2	
3 Threshold cost of sect	ion 179 property	/ before reduction in limit	ation			3	\$ 430,000
4 Reduction in limitation	Subtract line 3	from line 2 If zero or les	s, enter - 0 -			4	
5 Dollar limitation for tax	year Subtract	line 4 from line 1 If zero	or less, enter - (O- Ifmarried	filing		
separately, see instruc	tions					5	
(a) D	escription of pro	pertv	1 3 7	(business use	(c) Elected	cost	
		F/	•	only)	(-,		_
6							4
71		I 20		-			ᆛ
7 Listed property Enter				. 7			-
8 Total elected cost of s		•	umn (c), lines 6	and / .		8	
9 Tentative deduction E						. 9	
10 Carryover of disallowed		·				10	
11 Business income limitation	Enter the smaller of	business income (not less tha	n zero) or line 5 (se	ee instructions)		11	
12 Section 179 expense of	deduction Add li	nes 9 and 10, but do not	enter more tha	n line 11 •		12	
13 Carryover of disallowed	d deduction to 2	007 Add lines 9 and 10	, less line 12	. ▶ 13			
Note: Do not use Part .	II or Part III b	elow for listed proper	ty. Instead, u	se Part V.			
	•	Allowance and Othe				ropert	y) (See instructions)
14 Special allowance for q				erty (other tha	n listed	١	
	_	ax year (see instructions	5)			14	
15 Property subject to see	ction 168(f)(1) e	election				15	
16 Other depreciation (inc						16	563,565
Part IIII MACRS De	preciation (I	Oo not include listed j		e instructio	ns.)		
17 MACRS deductions for	accete placed i		ection A	006		17	Τ
	•	•				<u> </u>	
18 If you are electing t			e during the t	ax year into			
general asset accou	nts, check her	T		· · ·	⊳ I	<u> </u>	
(=) Classification of	(b) Month and	(c) Basıs for depreciation	(d) D				(m)D = n = = = = + = = =
(a) Classification of property	year placed in	(business/investment	(d) Recovery period	(e) Convent	ion (f) Metho	od	(g) Depreciation deduction
F F 7	service	use only—see instructions)					
19a 3-year property		only—see mstructions)				\rightarrow	
b 5-year property						\rightarrow	
c 7 - year property						\rightarrow	
d 10-year property							
e 15-year property							
f 20-year property							
g 25-year property			25 yrs		S/L		
h Residential rental			27 5 yrs	ММ	S/L		
property			27 5 yrs	ММ	S/L		
i Nonresıdentıal real			39 yrs	ММ	S/L		
property				ММ	S/L		
	n C—Assets Plac	ced in Service During 200	6 Tax Year Using	g the Alternat		1 Syst	em
20a Class life					S/L	\longrightarrow	
b 12-year			12 yrs	54.54	S/L	\longrightarrow	
c 40-year	L (coo instrue	tions\	40 yrs	MM	S/L		
Part IV Summar 21 Listed property Enter	y (see instruc					21	
			nnd 20	n (a) ====1.			
22 Total. Add amounts fro and on the appropriate		urn Partnerships and S				22	563,565
23 For assets shown abov	·	•	·		-	<u> </u>	
portion of the basis att			· · ·	23			

43 A mortization of costs that began before your 2006 tax year

44 Total. Add amounts in column (f) See the instructions for where to report

Form 4562 (2006) Page 2 Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and Part V property used for entertainment, recreation, or amusement.) **Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable. Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.) 24a Do you have evidence to support the business/investment use claimed? Yes No 24b If "Yes," is the evidence written? Yes No. (c) (i) (e) (b) Business/ (d) (h) (a) (g) Basis for depreciation Flected Type of property (list Date placed in investment Cost or other Recovery Method/ Depreciation/ section 179 (business/investment Convention deduction vehicles first) service basis use period use only) cost percentage 25 Special allowance for qualified New York Liberty or Gulf Opportunity Zone property placed in service during the tax 25 year and used more than 50% in a qualified business use (see instructions) 26 Property used more than 50% in a qualified business use % 27 Property used 50% or less in a qualified business use S/L -% S/L -28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1 28 29 Add amounts in column (i), line 26 Enter here and on line 7, page 1 29 Section B—Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles (f) (b) (c) (d) (e) (a) 30 Total business/investment miles driven during the Vehicle 1 Vehicle 2 Vehicle 3 Vehicle 4 Vehicle 5 Vehicle 6 year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal(noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32 34 Was the vehicle available for personal use No Yes Yes No No Yes No Yes Yes No Yes No during off-duty hours? 35 Was the vehicle used primarily by a more than 5% owner or related person? **36** Is another vehicle available for personal use? . Section C—Questions for Employers Who Provide Vehicles for Use by Their Employees Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your Yes No 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners . . . 39 Do you treat all use of vehicles by employees as personal use? 40 Do you provide more than five vechicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received? 41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions) Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles Part VI **Amortization** (b) (e) (c) (d) (f) (a) Date A mortization A mortizable Code A mortization for Description of costs amortization period or amount section this year begins percentage 42 A mortization of costs that begins during your 2006 tax year (see instructions)

Form **4562** (2006)

43

44

Additional Data

Software ID: Software Version:

EIN: 58-1249683

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Form 990, Part II, Line 43 - Other expenses not covered above (itemize):

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
a EXPENSES	43a				
b GOODS PURCHASED FOR RESALE	43b	792,889	792,721	168	
c PROFESSIONAL FEES & SERVICES	43c	323,589	219,149	92,131	12,309
d CLIENT TRANSPORTATION	43d	4,543	4,543		
e DUES AND SUBSCRIPTIONS	43e	173,284	12,308	158,336	2,640
f PRE-EMPLOYMENT SCREENING	43f	35,600	33,984	1,511	105
g EMPLOYEE RELATIONS	43g	88,901		88,778	123
h EMPLOYEE UNIFORMS	43h	20,229	19,569	606	54
i DONATED VEHICLE EXPENSE	43i	56,277	56,277		
j BAD DEBT	43j	23,844	23,844		
k MISCELLANEOUS EXPENSES	43k	6,353	500	5,003	850
I TRANSACTION PROCESSING FEES	431	191,246	132,951	58,251	44
m COMPUTER EXPENSES	43m	71,812	47,046	24,667	99
n VEHICLE EXPENSE	43n	241,750	215,589	25,258	903
• ADVERTISING - RECRUITING	43o	17,656	14,060	3,021	575
p ADVERTISING - PROMOTION	43p	223,275	203,266	3,803	16,206
q BOND AMORTIZATION	43q	42,279		42,279	
r CONTRIBUTIONS TO OTHERS	43r	1,697			1,697

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

		<u> </u>	<u> </u>	
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0- .)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
JAMES K STIFF 5171 EISENHOWER MACON,GA 31206	PRES/CEO 40 00	273,362	19,863	0
DR JO ANN JONES 378 SEABROOK LANE MILLEDGEVILLE, GA 31061	PAST CHAIR 0 75	0	0	0
ANDREW R ROGERS 3900 LAKE STREET MACON,GA 31204	DIRECTOR 0 75	0	0	0
J DAVID ROPER 429 BAKERS FERRY TRAIL MARTINEZ,GA 30907	VICE CHAIR 0 75	0	0	0
BROTHER STEWART 6401 HAWKINSVILLE ROAD MACON,GA 31216	DIRECTOR 0 75	0	0	0
FRED CAB STITT P O BOX 889 EVANS,GA 30809	VICE CHAIR 0 75	0	0	0
DONALD BAILEY 725 BROAD STREET AUGUSTA,GA 30901	DIRECTOR 0 75	0	0	0
PAMELA JO BROWNING 120 BROADWAY MACON,GA 31201	DIRECTOR 0 75	0	0	0
ANGIE GHEESLING 130 SOUTH JEFFERSON STREET MILLEDGEVILLE, GA 31061	DIRECTOR 0 75	0	0	0
KAREN HULL 709 MILLEDGE ROAD AUGUSTA, GA 30904	DIRECTOR 0 75	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and ot her allowances
SISTER MARY ROSINA BAYLISS RSM 1633 WESLEYAN DRIVE 111 MACON,GA 312100841	VICE CHAIR 0 75	0	0	0
DR BOB MOON 500 BASS ROAD MACON,GA 31210	DIRECTOR 0 75	0	0	0
BENNETT YORT 933 BROAD STREET AUGUSTA,GA 30901	SECRETARY 0 75	0	0	0
JAMES L KENDRICK 512 REYNOLDS STREET AUGUST, GA 30901	DIRECTOR 0 75	0	0	0
ANNE V GORMLY CBX 024 OFFICE OF ACADEMIC AFFAIRS MILLEDGEVILLE, GA 31061	DIRECTOR 0 75	0	0	0
ECLEAMUS L RICKS 171 EMERY HIGHWAY MACON,GA 31217	DIRECTOR 0 75	0	0	0
CHARLES CHUCK SMITH IV 382 BARNSLEY DRIVE EVANS, GA 30809	DIRECTOR 0 75	0	0	0
JOSEPH D GREENE 2500 WALTON WAY AUGUSTA,GA 30904	DIRECTOR 0 75	0	0	0
ROBBIN W MORTON 3920 ARKWRIGHT ROAD SUITE 405 MACON, GA 31210	TREASURER 0 75	0	0	0

DLN: 93490045001288

Note: To capture the full content of this document, please select landscape mode (11" \times 8.5") when printing.

TY 2006 Gain/Loss from Sale of Other Assets Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Name	Date Acquired	How Acquired	Date Sold	Purchaser Name	Gross Sales Price	Basis	Sales Expenses	Total (net)	Accumulated Depreciation
1999 FORD SUPERDUTY VAN	1998-09	PURCHASE	2007-03			26,865			26,865
1998 WINDSTAR VAN	1998-07	PURCHASE	2007-05		10,983	22,261		10,983	22,261
1998 PLYMOUTH VOYAGER	1998-06	PURCHASE	2006-07			19,360			19,360
1998 FORD TAURUS SE	1998-08	PURCHASE	2007-04			15,984			15,984
1996 MERCURY MYSTIQUE	2005-04	PURCHASE	2007-06			3,187		-1,753	1,434

TY 2006 Land etc. Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Category/Item	Cost/Other Basis	Accumulated Depreciation	Book Value
BUILDINGS & IMPROVEMENTS	7,151,353	970,238	6,181,115
COMPUTERS	648,321	636,365	11,956
FURNITURE & FIXTURES	1,213,527	812,331	401,196
LEASEHOLD IMPROVEMENTS	1,039,940	753,581	286,359
MACHINERY & EQUIPMENT	1,352,860	1,026,074	326,786
VEHICLES	1,017,488	791,054	226,434
	1,070,447		1,070,447

TY 2006 Mortgages and Notes Payable Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

EIN: 58-1249683

Total Mortgage Amount:

Item No.	1
Lender's Name	NEW SOUTHERN BANK
Lender's Title	
Relationship to Insider	
Original Amount of Loan	58191
Balance Due	5627
Date of Note	2002-10
Maturity Date	2007-11
Repayment Terms	MONTHLY INSTALLMENTS
Interest Rate	0.0625
Security Provided by Borrower	2002 INTERNATIONAL 4300 4 X 2 TRUCK
Purpose of Loan	TRUCK PURCHASE
Description of Lender Consideration	
Consideration FMV	

Item No.	2	
Lender's Name	ASSOCIATED BANK	
Lender's Title		
Relationship to Insider		
Original Amount of Loan	34155	
Balance Due	26284	
Date of Note	2006-03	
Maturity Date	2011-02	
Repayment Terms	MONTHLY INSTALLMENTS	
Interest Rate	0.0768	
Security Provided by Borrower	2006 DODGE SPRINTER VAN	
Purpose of Loan	PURCHASE VAN	
Description of Lender Consideration		
Consideration FMV		

Item No.	3	
Lender's Name	BRANCH BANKING TRUST	
Lender's Title		
Relationship to Insider		
Original Amount of Loan	575000	
Balance Due	403408	
Date of Note	2002-02	
Maturity Date	2007-12	
Repayment Terms	MONTHLY INSTALLMENTS	
Interest Rate	0.0675	
Security Provided by Borrower	LAND AND BUILDINGS	
Purpose of Loan	REFINANCE FOR PERMANENT FINANCING	
Description of Lender Consideration		
Consideration FMV		

Item No.	4	
Lender's Name	DAIMLER CHRYSLER MOTOR CREDIT	
Lender's Title		
Relationship to Insider		
Original Amount of Loan	35416	
Balance Due	21697	
Date of Note	2006-04	
Maturity Date	2009-04	
Repayment Terms	MONTHLY INSTALLMENTS	
Interest Rate	0.0779	
Security Provided by Borrower	2006 DODGE SPRINTER VAN	
Purpose of Loan	PURCHASE VAN	
Description of Lender Consideration		
Consideration FMV		
,		

Item No.	5	
Lender's Name	TOYOTA MOTOR CREDIT	
Lender's Title		
Relationship to Insider		
Original Amount of Loan	15186	
Balance Due		
Date of Note	2006-02	
Maturity Date	2007-02	
Repayment Terms	MONTHLY INSTALLMENTS	
Interest Rate	0.0392	
Security Provided by Borrower	2006 TOYOTA FORK LIFT	
Purpose of Loan	PURCHASE FORK LIFT	
Description of Lender Consideration		
Consideration FMV		
Ttom No.	6	

Item No.	6	
Lender's Name	TOYOTA MOTOR CREDIT	
Lender's Title		
Relationship to Insider		
Original Amount of Loan	19133	
Balance Due	8432	
Date of Note	2005-11	
Maturity Date	2008-11	
Repayment Terms	MONTHLY INSTALLMENTS	
Interest Rate	0.0493	
Security Provided by Borrower	2006 TOYOTA FORK LIFT	
Purpose of Loan	PURCHASE FORK LIFT	
Description of Lender Consideration		
Consideration FMV		
	•	

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93490045001288

TY 2006 Officer Compensation Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

	Compensation	EE Benefit Plans	Expense Acct
Program Services			
Mgmt & General	293,225		
Fundraising			

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93490045001288

TY 2006 Other Assets Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Description	Beginning of Year Amount	End of Year Amount
ASSETS HELD IN DEFERRED COMP PLAN	64,406	115,771
COST OF BOND ISSUANCE,NET	112,588	103,654

efile GRAPHIC print - DO NOT PROCESS As Filed Data - DLN: 93490045001288

TY 2006 Other Changes in Net Assets Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Description	Amount
NET UNREALIZED GAINS ON INVESTMENTS	26,379
BOOK / TAX DEPREC DIFFERENCE	-58,390

TY 2006 Other Liabilities Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Description	Beginning of Year Amount	End of Year Amount
PAYABLE TO AFFILIATE	378,768	457,069

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TY 2006 Tax-Exempt Bond Liabilities Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Item No.	1
Name of Issue	BANK OF AMERICA
Purpose	CONSTRUCTION EDUCATIONAL FACILITIES
Amount Outstanding	3255000
Unexpeded Bond Proceeds	
Third Party Use	
Space Percentage	
Maturity Date	2023-10
Repayment Terms	ANNUAL INSTALLMENTS
Interest Rate	3.88 %
Security	LETTER OF CREDIT

TY 2006 Other Income Schedule

Name: GOODWILL INDUSTRIES OF MIDDLE GA

DLN: 93490045001288

OF MIDDLE GEORGIA INC

Description	2003	2002	2001	2000	Total
CAREER FAIR		4,300	9,183	28,108	41,591
COMPUTER TRAINING FEES		7,987	14,685	29,838	52,510
MISCELLANEOUS REIMBURSEMENTS	4,552	788	13,811	20,647	39,798
RENTAL INCOME		8,100	1,000	35,889	44,989
PENSION PLAN FORFEITURES				58,750	58,750
PERFORMANCE AWARD			5,000	15,000	20,000
CONSULTING	5,898	20,515	32,918		59,331
PROCEEDS FROM INSURANCE CLAIM		14,400	60,000		74,400
SALE OF SCRAP METAL	4,678	7,835			12,513
CAPITAL LEASE ADJUSTMENT	19,745				19,745

TY 2006 Self Dealing Statement

Name: GOODWILL INDUSTRIES OF MIDDLE GA

OF MIDDLE GEORGIA INC

Line Number	Explanation
2c	MEMBERS OF THE BOARD OF DIRECTORS PROVIDED SERVICES TO THE ORGANIZATION, AND WERE COMPENSATED FOR THOSE SERVICES AS FOLLOWS: LEGAL SERVICES 7,022 ADVERTISING 39,052 EMPLOYEE ASSISTANCE PLAN SERVICES 4,300 BEVERAGES 3,961

Line Number	Explanation	
2d	SEE PART V, FORM 990	

Form 8453-EC

Exempt Organization Declaration and Signature for Electronic Filing

7/01/06, and ending

2006

OMB No. 1545-1879

Department of the Treasury Internal Revenue Service

For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868

▶ See instructions on back.

Name of exempt organization Industries of Middle GA Coodwill

For calendar year 2006, or tax year beginning

Employer identification number

	of Middle Georgia, Inc.			58-1249683		
Part I	Type of Return and Return Information (Whole Dollars Only)					
you check the was blank, the on the return, 1a Form 990 2a Form 990 3a Form 112 4a Form 990	for the return for which you are using this Form 8453-EO and enter the applicable amount from box on line 1a, 2a, 3a, 4a, or 5a below and the amount on that line for the return for which you an leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (that is, do not enter -0-). But, then enter -0- on the applicable line below. Do not complete more than 1 line in Part I check here. X	are filing this foi if you entered -	m	16,718,279		
Part II	Declaration of Officer					
to the on the Finan instituting inquiricular penaltie organization's	orize the U.S. Treasury and its designated Financial Agent to initiate an ACH electronic funds with financial institution account indicated in the tax preparation software for payment of the organization return, and the financial institution to debit the entry to this account. To revoke a payment, I miscal Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) dations involved in the processing of the electronic payment of taxes to receive confidential informations and resolve issues related to the payment of the fixes to receive confidential informations and resolve issues related to the payment play of this return is being filed with a state agency(ies) regulating charities as part of the IRS Feduted the electronic disclosure consent contained within this return allowing disclosure by the IRS 90-EZ/990-PF (as specifically identified in Part Fabove) to the selected state agency(ies) as of perjury, I declare that I am an officer of the above named organization and that I have examinated to the payment of the payment of the first perfect of the later than the payment of the payment	ation's federal t ust contact the te I also autho ation necessar i/State program S of this Form mined a copy of vledge and beli	axes owed U.S. Treasury rize the financy to answer I. I certify that the ef, they are	aal		
electronic retu organization's	rn. I consent to allow my intermediate service provider, transmitter, or electronic return originato return to the IRS and to receive from the IRS an acknowledgement of receipt or reason for rejection of any refund offset, (c) the reason for any delay in processing the return or refund, and the d	r (ERO) to sent stion of the tran	d the smission, (a)			
Sign Here	Signature of officer Date Pres:	ident/CI	EO			
Part III	Declaration of Electronic Return Originator (ERO) and Paid Preparer	(see instru	ctions)			
of my knowled the data on the forms and info IRS e-file Prov the above orga	have reviewed the above organization's return and that the entries on Form 8453-EO are compge. If I am only a collector, I am not responsible for reviewing the return and only declare that the return. The organization officer will have signed this form before I submit the return. I will give to rmation to be filed with the IRS, and have followed all other requirements in Publication 4206. In iders of Exempt Organization Filings. If I am also the Paid Preparer, under penalties of perjury I anization's return and accompanying schedules and statements, and to the best of my knowledge omplete. This Paid Preparer declaration is based on all information of which I have any knowledge.	is form accurat the officer a cop formation for A declare that I had se and belief, the	ely reflects by of all uthorized lave examine	d		
ERO's sign Use First Only add	Check if also pair preparer in self-employed). The self-employed in the pair is self-employed. The self-employed in the pair is self-employed. The self-employed is partially a self-employed in the pair is self-employed. The self-employed is partially a self-employed in the pair is self-employed. The self-employed is partially a self-employed in the pair is self-employed. The self-employed is partially a self-employed in the partial	X emp	oloyed Dioyed EIN	ERO'S SSN or PTIN P00083775 58-1484212 478-742-5317		
Paid Preparer's	Preparer's signature Date Prim's name (or	Che ıf se	ck	Preparer's SSN or PTIN		

For Privacy Act and Paperwork Reduction Act Notice, see back of form.

yours if self-employed), address, and ZiP code

Form 8453-EO (2006)

Phone no.

Use Only

Statement 18 – Form 990, Part III, Line a – Statement of Program Service Accomplishments

Goodwill Industries of Middle Georgia and the Central Savannah River Area's (Goodwill Industries of Middle Georgia, Inc.) mission is to build lives, families, and communities—one job at a time—by helping people discover and develop their God-given gifts through work and career development services.

According to our 2010 Strategic Plan, we have set forth the following three overarching business goals to guide our work each year.

- We will do well so we can do good.
- We will engage more people and more businesses in Goodwill.
- We will develop Goodwill staff, people served, and volunteers.

Our organization's values are the guidelines for how our employees strive to treat each other as we work together to achieve our mission and business goals. Below is our values statement:

I am proud to be Goodwill.

Service – I will practice service above self.

Ownership – I will take ownership of Goodwill's goals

Accountable – I will be accountable.

Respect – I will respect others and act with integrity

When all of our employees exhibit these values every day, our organizations can "SOAR" to new heights as a human and economic development organization.

Over the past five years, our local Goodwill has placed 4,174 people into jobs and created more than \$93 million in new payroll purchasing power.

We work diligently to achieve "double bottom line" results for each business that we operate. Our goal is to generate revenue and job training opportunities for people who want to work. Below you will find a brief description and bulleted outcomes for each of our business lines for fiscal year 2006-2007.

Career Services

Goodwill offers job training and placement programs for people who want to work via the Job ConnectionSM and South Augusta One Stop. Services include vocational assessments, career counseling, case management, resume preparation, interview skill seminars, computer classes, job search assistance, and other specialized programs.

- Assisted 795 unemployed people to obtain jobs, and provided intensive services to 4,029 individuals.
- Provided 204,420 hours of training to people with barriers to employment and 2,638 hours of training to senior citizens re-entering the workforce.
- Served 177 individuals with disabilities in partnership with the Georgia Division of Rehabilitation Services.
- Served 42 pregnant and parenting teens through TAKE CHARGESM, a holistic program with a documented repeat pregnancy rate of only 4% over the past three years

Statement 18 - Form 990, Part III, Line a - Statement of Program Service Accomplishments

- Provided services to 286 individuals transitioning from homelessness through WORKing SolutionsSM job training and placement program
- Provided training in Medical Billing and PC repair to 18 students CareerLINKSM. Ten students received their Medical Billing certification from AMBA, and two students are studying to take the COMP TIA certification exam for A+ (PC Repair).
- Renovated the South Augusta One Stop Career Center and Job ConnectionSM resulting in increased number of businesses and job seeking customers

Industrial & Contract Services

Goodwill's Contracts Department is the second largest generator of revenue for our organization. Organizations like Cox Communications, Kohl's, and the Federal Government outsource their supplementary work to Goodwill. In addition, Goodwill also provides janitorial services and cleans over 1.5 million square feet per day. Contracts provide valuable job training for Goodwill trainees, many of whom have severe disabilities.

- Managed \$4.5 million in contracts, yielding 14.24% in net revenue.
- Provided over 120,000 training hours to people, most of whom have severe disabilities or barriers to employment.
- Managed Good Vocations, Inc.
- Appointed as the designated subcontractor on a national Ability One vehicle up fitting contract in parinership with Skookum Contract Services.

Automotive Services

The community's generous donations of cars, boats and other vehicles serve as raw material to provide automotive skills training for automotive technology trainees. The donated vehicles are sold in a weekly car sale, and the revenue enables Goodwill trainees to "earn while they learn". In addition, Goodwill's Automotive Center provides vehicle maintenance and repair services to individuals and business customers.

- Offered over 7,000 job training hours in automotive technology and internship opportunities for students from Hutchings Career Center and Central Georgia Technical College.
- Approved as an (ITA) Individual Training Account Provider for the State of Georgia.
- Sold 373 vehicles at our weekly car sales, with an average price of \$907 per vehicle
- Provided regular fleet maintenance to 51 commercial fleet accounts.

Hospitality Services

Edgar's Hospitality, which includes Edgar's Bistro, Edgar's Catering, The Anderson Conference Center and Polly's Hospitality Institute (PHI), is Goodwill's newest job training business. Hospitality operations generate revenue and provide on-the-job training for students in PHI's culinary arts program.

- Opened the Goodwill Employee Cafeteria in August 2006.
- Opened Edgar's Bistro fine dining restaurant in November 2006, and served 8,816 quests from November 2006 June 2007.

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Statement 18 - Form 990, Part III, Line a - Statement of Program Service Accomplishments

- Performed all food service operations for the Kohl's Distribution Center since February 2007.
- Catered 134 events at the Anderson Conference Center this past year, introducing 22,335 new customers to Goodwill's mission.
- Distributed more than 500 free meals to needy individuals through a partnership with Christ Episcopal Church.
- Offered Community Cooking Classes in Fall 2006, which focused on cuisine from different regions of the world. The Spring 2007 series of classes featured recipes from Polly Long Denton's cookbook "Cooking with the P."
- Donated \$150,000 in sponsorship discounts (room and food) to local charitable organizations.

www.edgarshospitality.com

Retail & Contributed Goods

Goodwill's retail department generates 59% of the revenue for our organization and allows for hands-on job training in retail and customer service where Goodwill trainees "catch" work ethic. The community's generous donations are sold in upscale retail stores, where 84 cents of every dollar underwrites our job training and placement missions.

- Increased retail revenue to exceed \$11.6 million, a 5.5 percent increase over the prior year.
- Collected donations from 392,472 donors totaling 19,623,600 pounds of donations to support Goodwill's mission
- Converted each donor's contributed goods into an average of \$28.80 per donor.
- Ranked in the top 25 Goodwill's world wide for three retail benchmarks, including 4th in the country for our low expense to revenue ratio, according to the Goodwill Industries International Retail Program Critical Performance Factors Report.

Advancement and Administration

- Raised over \$5.1 million to complete Goodwill's first Capital Campaign This
 included the unveiling of the Anderson Conference Center and the John S and
 James L. Knight Resource Center.
- Participated in community partnerships including: Santa Wheels, the third annual Cox Good Books Reading Adventure, Girl Scout Good Turn Day and hosted 10 community donation drives.
- Garnered 10,320 generous in-kind advertisements and media support valued at \$324,575.
- Reinvested in the community Good Samaritan Clothing Vouchers valued at almost \$8,000.
- Raised more than \$50,000 via the second annual Goodwill Gala on November 30, 2006.
- Recruited 496 new volunteers, including 21 college interns, representing more than 22,000 hours of volunteer service. Boasted a 26% increase over the prior year.
- Hired Loss Prevention Manager and Loss Prevention Receiving Specialist to implement loss prevention controls and audit systems, access control and camera systems.

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Statement 18 - Form 990, Part III, Line a - Statement of Program Service Accomplishments

- Shipped 59,511 pounds of clothing to Costa Rica to develop a partnership with a local Methodist Church which established one of several planned retail stores, employed seven people, and will support the local Goodwill Affiliate
- Employed 525 people.