

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2006

Open to Public Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2006 calendar year, or tax year beginning 07-01-2006 and ending 06-30-2007

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

C Name of organization: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO. % The organization. Number and street (or P O box if mail is not delivered to street address) Room/suite: 255 Carter Hall Lane. City or town, state or country, and ZIP + 4: Millwood, VA 22646

D Employer identification number: 53-0242962. E Telephone number: (540) 837-2100. F Accounting method: [] Cash [x] Accrual [] Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: www.projecthope.org

J Organization type (check only one): [x] 501(c)(3) (insert no) [] 4947(a)(1) or [] 527

K Check here [] if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

H and I are not applicable to section 527 organizations. H(a) Is this a group return for affiliates? [] Yes [x] No. H(b) If "Yes" enter number of affiliates. H(c) Are all affiliates included? [] Yes [] No. H(d) Is this a separate return filed by an organization covered by a group ruling? [] Yes [x] No. I Group Exemption Number. M Check [] if the organization is not required to attach Sch B (Form 990, 990-EZ, or 990-PF).

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12: 189,703,606

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with columns for Revenue, Expenses, and Net Assets. Rows include: 1 Contributions, gifts, grants, and similar amounts received; 2 Program service revenue including government fees and contracts; 3 Membership dues and assessments; 4 Interest on savings and temporary cash investments; 5 Dividends and interest from securities; 6a Gross rents; 6b Less rental expenses; 6c Net rental income or (loss); 7 Other investment income; 8a Gross amount from sales of assets; 8b Less cost or other basis and sales expenses; 8c Gain or (loss); 8d Net gain or (loss); 9 Special events and activities; 10a Gross sales of inventory; 10b Less cost of goods sold; 10c Gross profit or (loss); 11 Other revenue; 12 Total revenue; 13 Program services; 14 Management and general; 15 Fundraising; 16 Payments to affiliates; 17 Total expenses; 18 Excess or (deficit) for the year; 19 Net assets or fund balances at beginning of year; 20 Other changes in net assets or fund balances; 21 Net assets or fund balances at end of year.

Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (See the instructions.)

| <i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i> | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|---|-----------------------|-----------------------------|-----------------------------------|------------------------|
| 22a Grants paid from donor advised funds (attach Schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/> | 22a 0 | 0 | | |
| 22b Other grants and allocations (attach schedule) (cash \$ 283,651 noncash \$ 0) If this amount includes foreign grants, check here <input checked="" type="checkbox"/> | 22b 283,651 | 283,651 | | |
| 23 Specific assistance to individuals (attach schedule) | 23 0 | 0 | | |
| 24 Benefits paid to or for members (attach schedule) | 24 0 | 0 | | |
| 25a Compensation of current officers, directors, key employees etc Listed in Part V - A (attach schedule) | 25a 2,058,220 | 409,240 | 1,418,109 | 230,871 |
| b Compensation of former officers, directors, key employees etc listed in Part V - B (attach schedule) | 25b 55,000 | 0 | 55,000 | 0 |
| c Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule) | 25c 0 | 0 | 0 | 0 |
| 26 Salaries and wages of employees not included on lines 25a, b and c | 26 12,206,951 | 10,248,538 | 1,091,595 | 866,818 |
| 27 Pension plan contributions not included on lines 25a, b and c | 27 0 | 0 | 0 | 0 |
| 28 Employee benefits not included on lines 25a - 27 | 28 2,715,528 | 2,050,337 | 462,679 | 202,512 |
| 29 Payroll taxes | 29 1,270,168 | 1,030,273 | 166,133 | 73,762 |
| 30 Professional fundraising fees | 30 1,348,591 | 0 | 0 | 1,348,591 |
| 31 Accounting fees | 31 100,850 | 16,253 | 84,597 | 0 |
| 32 Legal fees | 32 53,185 | 23,513 | 28,972 | 700 |
| 33 Supplies | 33 132,655,096 | 132,588,248 | 25,964 | 40,884 |
| 34 Telephone | 34 565,201 | 479,180 | 48,594 | 37,427 |
| 35 Postage and shipping | 35 1,995,222 | 396,128 | 36,742 | 1,562,352 |
| 36 Occupancy | 36 2,383,595 | 1,790,289 | 379,524 | 213,782 |
| 37 Equipment rental and maintenance | 37 0 | 0 | 0 | 0 |
| 38 Printing and publications | 38 2,482,342 | 929,718 | 38,080 | 1,514,544 |
| 39 Travel | 39 2,995,133 | 2,582,286 | 239,790 | 173,057 |
| 40 Conferences, conventions, and meetings | 40 0 | 0 | 0 | 0 |
| 41 Interest | 41 0 | 0 | 0 | 0 |
| 42 Depreciation, depletion, etc (attach schedule) | 42 489,750 | 368,431 | 84,450 | 36,869 |
| 43 Other expenses not covered above (itemize) | | | | |
| a See Additional Data Table | 43a | | | |
| b | 43b | | | |
| c | 43c | | | |
| d | 43d | | | |
| e | 43e | | | |
| f | 43f | | | |
| g | 43g | | | |
| 44 Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15) | 44 172,934,498 | 160,280,364 | 4,705,262 | 7,948,872 |

Joint Costs. Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in **(B) Program services**? **Yes** **No**
 If "Yes," enter **(i)** the aggregate amount of these joint costs \$ _____, **(ii)** the amount allocated to Program services \$ _____, **(iii)** the amount allocated to Management and general \$ _____, and **(iv)** the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| | |
|--|---|
| <p>What is the organization's primary exempt purpose? Health care policy and education</p> <p>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)</p> | <p>Program Service Expenses (Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.)</p> |
| <p>a See Additional Data Table</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p> | |
| <p>b</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p> | |
| <p>c</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p> | |
| <p>d</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p> | |
| <p>e Other program services (attach schedule)</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p> | |
| <p>f Total of Program Service Expenses (should equal line 44, column (B), Program services) <input type="checkbox"/></p> | <p>160,280,364</p> |

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

| | | (A) | | (B) | | |
|---|--|-------------------|------------|-------------|------------|-----------|
| | | Beginning of year | | End of year | | |
| Assets | 45 Cash—non-interest-bearing | | 1,996,509 | 45 | 1,926,311 | |
| | 46 Savings and temporary cash investments | | 4,941,051 | 46 | 3,735,237 | |
| | 47a Accounts receivable | 47a | 235,393 | | | |
| | b Less allowance for doubtful accounts | 47b | 0 | 98,172 | 47c | 235,393 |
| | 48a Pledges receivable | 48a | 10,008,003 | | | |
| | b Less allowance for doubtful accounts | 48b | 638,869 | 6,575,991 | 48c | 9,369,134 |
| | 49 Grants receivable | | 2,471,811 | 49 | 2,443,995 | |
| | 50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule) | | 0 | 50a | 0 | |
| | b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule) | | 0 | 50b | 0 | |
| | 51a Other notes and loans receivable (attach schedule) | 51a | 0 | | | |
| | b Less allowance for doubtful accounts | 51b | 0 | 0 | 51c | 0 |
| | 52 Inventories for sale or use | | 15,455,134 | 52 | 23,956,698 | |
| | 53 Prepaid expenses and deferred charges | | 425,878 | 53 | 233,005 | |
| | 54a Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV | | 16,730,049 | 54a | 17,229,961 | |
| | b Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV | | 981,810 | 54b | 513,620 | |
| | 55a Investments—land, buildings, and equipment basis | 55a | 0 | | | |
| | b Less accumulated depreciation (attach schedule) | 55b | 0 | 0 | 55c | 0 |
| | 56 Investments—other (attach schedule) | | 0 | 56 | 0 | |
| 57a Land, buildings, and equipment basis | 57a | 11,253,049 | | | | |
| b Less accumulated depreciation (attach schedule) | 57b | 6,416,480 | 4,617,013 | 57c | 4,836,569 | |
| 58 Other assets, including program-related investments (describe <input type="checkbox"/> _____) | | 1,625,750 | 58 | 1,205,537 | | |
| 59 Total assets (must equal line 74) Add lines 45 through 58 | | 55,919,168 | 59 | 65,685,460 | | |
| Liabilities | 60 Accounts payable and accrued expenses | | 7,108,210 | 60 | 9,755,027 | |
| | 61 Grants payable | | 0 | 61 | 0 | |
| | 62 Deferred revenue | | 2,272,096 | 62 | 2,066,328 | |
| | 63 Loans from officers, directors, trustees, and key employees (attach schedule) | | 0 | 63 | 0 | |
| | 64a Tax-exempt bond liabilities (attach schedule) | | 0 | 64a | 0 | |
| | b Mortgages and other notes payable (attach schedule) | | 0 | 64b | 0 | |
| | 65 Other liabilities (describe <input type="checkbox"/> _____) | | 2,497,533 | 65 | 2,272,718 | |
| 66 Total liabilities Add lines 60 through 65 | | 11,877,839 | 66 | 14,094,073 | | |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74 | | | | | |
| | 67 Unrestricted | | 14,996,395 | 67 | 13,080,706 | |
| | 68 Temporarily restricted | | 27,579,200 | 68 | 36,580,335 | |
| | 69 Permanently restricted | | 1,465,734 | 69 | 1,930,346 | |
| | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74 | | | | | |
| | 70 Capital stock, trust principal, or current funds | | | 70 | | |
| | 71 Paid-in or capital surplus, or land, building, and equipment fund | | | 71 | | |
| | 72 Retained earnings, endowment, accumulated income, or other funds | | | 72 | | |
| 73 Total net assets or fund balances Add lines 67 through 69 or lines 70 through 72 (Column (A) must equal line 19 and column (B) must equal line 21) | | 44,041,329 | 73 | 51,591,387 | | |
| 74 Total liabilities and net assets / fund balances Add lines 66 and 73 | | 55,919,168 | 74 | 65,685,460 | | |

Part VI Other Information (continued)

Form 990 (2006) Part VI Other Information (continued) table with rows 82a-91b and columns Yes/No. Includes questions about donated services, lobbying, and foreign accounts.

Part VI Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? **91c** Yes No

If "Yes," enter the name of the foreign country See Additional Data Table

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year **92**

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

| | Unrelated business income | | Excluded by section 512, 513, or 514 | | (E) Related or exempt function income |
|---|---------------------------|---------------|--------------------------------------|---------------|--|
| | (A) Business code | (B) Amount | (C) Exclusion code | (D) Amount | |
| 93 Program service revenue | | | | | |
| a Subscription revenue | | 0 | | 0 | 1,745,745 |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f Medicare/Medicaid payments | | | | | |
| g Fees and contracts from government agencies | | | | | |
| 94 Membership dues and assessments | | | | | |
| 95 Interest on savings and temporary cash investments | | 0 | 14 | 267,942 | 0 |
| 96 Dividends and interest from securities | | 0 | 14 | 997,212 | 0 |
| 97 Net rental income or (loss) from real estate | | | | | |
| a debt-financed property | | | | | |
| b non debt-financed property | 721000 | 1,000 | 16 | -57,764 | 0 |
| 98 Net rental income or (loss) from personal property | | | | | |
| 99 Other investment income | 525990 | 2,819 | | 0 | 0 |
| 100 Gain or (loss) from sales of assets other than inventory | | 0 | 18 | 302,219 | 0 |
| 101 Net income or (loss) from special events | | | | | |
| 102 Gross profit or (loss) from sales of inventory | | | | | |
| 103 Other revenue a Mailing list royalties | | 0 | 13 | 532,395 | 0 |
| b Miscellaneous other revenue | | 0 | | 0 | 28,991 |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 104 Subtotal (add columns (B), (D), and (E)) | | 3,819 | | 2,042,004 | 1,774,736 |
| 105 Total (add line 104, columns (B), (D), and (E)) | | | | | 3,820,559 |

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

| Line No. | Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes) |
|----------|--|
| 93 a | Health Affairs Journal provides health care policy education to private organizations and the public |
| 103 b | Miscellaneous health care education |

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

| (A) Name, address, and EIN of corporation, partnership, or disregarded entity | (B) Percentage of ownership interest | (C) Nature of activities | (D) Total income | (E) End-of-year assets |
|---|--|-----------------------------|---------------------|------------------------------|
| | % | | | |
| | % | | | |
| | % | | | |
| | % | | | |

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

NOTE: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Part XI **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

| | | |
|--|------------|-----------|
| 106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity | Yes | No |
| | | No |

| | (A) Name and address of each controlled entity | (B) Employer Identification Number | (C) Description of transfer | (D) Amount of transfer |
|---------------|---|---------------------------------------|--------------------------------|---------------------------|
| Totals | | | | 0 |

| | | |
|---|------------|-----------|
| 107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity | Yes | No |
| | | No |

| | (A) Name and address of each controlled entity | (B) Employer Identification Number | (C) Description of transfer | (D) Amount of transfer |
|---------------|---|---------------------------------------|--------------------------------|---------------------------|
| Totals | | | | 0 |

| | | |
|--|------------|-----------|
| 108 Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above? | Yes | No |
| | | No |

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| | |
|-------------------------------------|------------|
| | 2007-11-15 |
| Signature of officer | Date |
| Deborah Iwig Vice President and CFO | |
| Type or print name and title | |

| | | | | |
|---------------------------------|---|------|--|---|
| Paid Preparer's Use Only | Preparer's signature | Date | Check if self-employed <input checked="" type="checkbox"/> | Preparer's SSN or PTIN (See Gen Inst W) |
| | Firm's name (or yours if self-employed), address, and ZIP + 4 | | | EIN |
| | | | | Phone no |

**SCHEDULE A
(Form 990 or
990EZ)**

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047

2006

Department of the
Treasury
Internal Revenue
Service

Name of the organization
PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

Employer identification number

53-0242962

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 2 of the instructions. List each one. If there are none, enter "None.")

| (a) Name and address of each employee paid more than \$50,000 | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans & deferred compensation | (e) Expense account and other allowances |
|---|--|------------------|---|--|
| Gail Wilensky PhD 255 Carter Hall Lane Millwood, VA 22646 | Sr Fellow Health Af 40 | 179,885 | 14,240 | 0 |
| Jack Blanks Jr 255 Carter Hall Lane Millwood, VA 22646 | Regional Director 40 | 147,994 | 8,321 | 0 |
| Michele Cato 255 Carter Hall Lane Millwood, VA 22646 | Director Bus Dev 40 | 136,372 | 6,019 | 0 |
| Frederick Gerber II 255 Carter Hall Lane Millwood, VA 22646 | Country Dir Iraq SP 40 | 160,584 | 5,664 | 0 |
| Renslow Sherer 255 Carter Hall Lane Millwood, VA 22646 | Technical Director 40 | 135,866 | 9,295 | 0 |
| Total number of other employees paid over \$50,000 | 80 | | | |

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|---|--|------------------|
| Burness Communications 7910 Woodmont Ave Ste 700 Bethesda, MD 20814 | Communications and Promotion Marketing | 184,893 |
| Bennett Kuhn Varner Inc Buckhead Ctr Ste 700 2964 Peachtree Rd Atlanta, GA 30305 | Direct Response Marketing Consulting | 1,302,052 |
| Development Resources Inc 1601 N Kent Street Suite 1200 Arlington, VA 22209 | Strategic fundraising and communications consulting | 186,649 |
| IPC Communications Services Dept 77-9122 Chicago, IL 606789122 | Print quarterly journal | 256,550 |
| KPMG LLP 2001 M Street Washington, DC 20037 | Auditing and tax services | 190,150 |
| Total number of others receiving over \$50,000 for professional services | 10 | |

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None". See page 2 for instructions.)

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|--|----------------------------------|------------------|
| Carol Enters List Company 9663-C Main Street Fairfax, VA 22032 | Direct marketing list service | 189,200 |
| Sheads Associates Ltd 303 Post Office Rd Ste A Waldorf, MD 20602 | Direct mail processing | 72,835 |
| Logenix International LLC 5285 Shawnee Road Suite 320 Alexandria, VA 22312 | shipping | 133,321 |
| Public Data Interest Inc 1800 Diagonal Rd Sutie 400 Alexandria, VA 22314 | Fund-raising database management | 264,321 |
| Village Square 103 N Loudoun St Winchester, VA 22601 | Catering | 106,267 |
| Total number of other contractors receiving over \$50,000 for other services | 4 | |

Part III Statements About Activities (See page 2 of the instructions.)**Yes No**

| | | | |
|---|-----------|-----|----|
| 1 During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>0</u> (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities | 1 | | No |
| 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) | 2a | Yes | |
| a Sale, exchange, or leasing property? | 2b | | No |
| b Lending of money or other extension of credit? | 2c | Yes | |
| c Furnishing of goods, services, or facilities? | 2d | Yes | |
| d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? | 2e | | No |
| 3a Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments) | 3a | Yes | |
| b Did the organization have a section 403(b) annuity plan for its employees? | 3b | Yes | |
| c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement | 3c | | No |
| d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services? | 3d | | No |
| 4a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g | 4a | Yes | |
| b Did the organization make any taxable distributions under section 4966? | 4b | | No |
| c Did the organization make a distribution to a donor, donor advisor, or related person? | 4c | | No |
| d Enter the total number of donor advised funds owned at the end of the tax year ▶ _____ | | | |
| e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ _____ | | | |
| f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ <u>0</u> | | | |
| g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ <u>0</u> | | | |

Part IV Reason for Non-Private Foundation Status (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ▶
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

Type I Type II Type III - Functionally Integrated Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

| (a) Name(s) of supported organization(s) | (b) Employer identification number | (c) Type of organization (described in lines 5 through 12 above or IRC section) | (d) Is the supported organization listed in the supporting organization's governing documents? | | (e) Amount of support? |
|---|---------------------------------------|--|---|----|---------------------------|
| | | | Yes | No | |
| | | | | | |
| | | | | | |
| Total | | | | | |

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.**

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

| Calendar year (or fiscal year beginning in) | (a) 2005 | (b) 2004 | (c) 2003 | (d) 2002 | (e) Total |
|---|-------------|-------------|-------------|-------------|-------------|
| 15 Gifts, grants, and contributions received (Do not include unusual grants See line 28) | 141,430,151 | 133,888,110 | 116,235,248 | 121,575,902 | 513,129,411 |
| 16 Membership fees received | 0 | 0 | 0 | 0 | 0 |
| 17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose | 4,202,607 | 4,837,009 | 1,043,784 | 3,556,283 | 13,639,683 |
| 18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 | 1,644,010 | 1,361,504 | 1,202,063 | 930,171 | 5,137,748 |
| 19 Net income from unrelated business activities not included in line 18 | 0 | 0 | 0 | 0 | 0 |
| 20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | 0 | 0 | 0 | 0 | 0 |
| 21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge | 0 | 0 | 0 | 0 | 0 |
| 22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets | 0 | 0 | 0 | 0 | 0 |
| 23 Total of lines 15 through 22 | 147,276,768 | 140,086,623 | 118,481,095 | 126,062,356 | 531,906,842 |
| 24 Line 23 minus line 17 | 143,074,161 | 135,249,614 | 117,437,311 | 122,506,073 | 518,267,159 |
| 25 Enter 1% of line 23 | 1,472,768 | 1,400,866 | 1,184,811 | 1,260,624 | |
| 26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 | | | | | 10,365,343 |
| b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts | | | | | 228,838,153 |
| c Total support for section 509(a)(1) test Enter line 24, column (e) | | | | | 518,267,159 |
| d Add Amounts from column (e) for lines 18 5,137,748 19 0 22 26 b 228,838,153 | | | | | 233,975,901 |
| e Public support (line 26c minus line 26d total) | | | | | 284,291,258 |
| f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) | | | | | 54.85% |
| 27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year (2005) (2004) (2003) (2002) | | | | | |
| b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year (2005) (2004) (2003) (2002) | | | | | |
| c Add Amounts from column (e) for lines 15 16 17 20 21 | | | | | 27c |
| d Add Line 27a total and line 27b total | | | | | 27d |
| e Public support (line 27c total minus line 27d total) | | | | | 27e |
| f Total support for section 509(a)(2) test Enter amount from line 23, column (e) | | | | | 27f |
| g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) | | | | | 27g |
| h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) | | | | | 27h |
| 28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15 | | | | | |

Part V Private School Questionnaire (See page 7 of the instructions.)**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

| | Yes | No |
|--|------------|----|
| 29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | 29 | |
| 30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | 30 | |
| 31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement) | 31 | |
| 32 Does the organization maintain the following | 32a | |
| a Records indicating the racial composition of the student body, faculty, and administrative staff? | 32b | |
| b Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis? | 32c | |
| c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | 32d | |
| d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement) | | |
| 33 Does the organization discriminate by race in any way with respect to | 33a | |
| a Students' rights or privileges? | 33b | |
| b Admissions policies? | 33c | |
| c Employment of faculty or administrative staff? | 33d | |
| d Scholarships or other financial assistance? | 33e | |
| e Educational policies? | 33f | |
| f Use of facilities? | 33g | |
| g Athletic programs? | 33h | |
| h Other extracurricular activities? If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement) | | |
| 34a Does the organization receive any financial aid or assistance from a governmental agency? | 34a | |
| b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement | 34b | |
| 35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation | 35 | |

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 10 of the instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures

(The term "expenditures" means amounts paid or incurred)

(a)
Affiliated group
totals

(b)
To be completed
for all electing
organizations

| | | | | |
|-----------|---|-----------|--|--|
| 36 | Total lobbying expenditures to influence public opinion (grassroots lobbying) | 36 | | |
| 37 | Total lobbying expenditures to influence a legislative body (direct lobbying) | 37 | | |
| 38 | Total lobbying expenditures (add lines 36 and 37) | 38 | | |
| 39 | Other exempt purpose expenditures | 39 | | |
| 40 | Total exempt purpose expenditures (add lines 38 and 39) | 40 | | |
| 41 | Lobbying nontaxable amount Enter the amount from the following table— If the amount on line 40 is— The lobbying nontaxable amount is— Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000 | 41 | | |
| 42 | Grassroots nontaxable amount (enter 25% of line 41) | 42 | | |
| 43 | Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36 | 43 | | |
| 44 | Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38 | 44 | | |

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50 on page 13 of the instructions)

Lobbying Expenditures During 4-Year Averaging Period

| Calendar year (or fiscal year beginning in) ▶ | Lobbying Expenditures During 4-Year Averaging Period | | | | |
|--|--|-------------|-------------|-------------|--------------|
| | (a) 2006 | (b) 2005 | (c) 2004 | (d) 2003 | (e) Total |
| 45 Lobbying nontaxable amount | | | | | |
| 46 Lobbying ceiling amount (150% of line 45(e)) | | | | | |
| 47 Total lobbying expenditures | | | | | |
| 48 Grassroots nontaxable amount | | | | | |
| 49 Grassroots ceiling amount (150% of line 48(e)) | | | | | |
| 50 Grassroots lobbying expenditures | | | | | |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines **c** through **h**.)

| Yes | No | Amount |
|-----|----|--------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | 0 |

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Additional Data

Software ID: 06000173

Software Version: v1.00

EIN: 53-0242962

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH
FOUNDATIO











Form 990, Part II, Line 43 - Other expenses not covered above (itemize):

| <i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i> | | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|------------|-----------|----------------------|----------------------------|-----------------|
| a Institutional dues | 43a | 37,562 | 34,478 | 1,334 | 1,750 |
| b Licenses and permits | 43b | 14,074 | 10,162 | 3,812 | 100 |
| c Information Services | 43c | 1,772,486 | 920,137 | 377,710 | 474,639 |
| d Honorariums | 43d | 67,460 | 67,460 | 0 | 0 |
| e Subcontracts | 43e | 1,548,713 | 1,548,713 | 0 | 0 |
| f Sales tax, and value added taxes | 43f | 71,288 | 71,266 | 22 | 0 |
| g Training | 43g | 2,805,618 | 2,801,726 | 3,892 | 0 |
| h Miscellaneous | 43h | 44,263 | 20,163 | 1,615 | 22,485 |
| i Bank fees | 43i | 146,312 | 103,155 | 11,325 | 31,832 |
| j Other Professional Fees | 43j | 2,768,239 | 1,507,019 | 145,323 | 1,115,897 |











Form 990, Part III - Program Service Accomplishments:

| <p>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)</p> | <p>Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)</p> |
|---|--|
| <p>a Unknown/Unclassified Health Policy Programs - Conduct health policy research to help policy-makers formulate innovative solutions to health care challenges Publishes Health Affairs Journal to educate and inform national and international audiences about trends in health care policy (11000 paid subscribers)</p> <p>(Grants and allocations \$ 0) If this amount includes foreign grants, check here <input type="checkbox"/></p> | <p style="text-align: right;">5,353,350</p> |
| <p>b International Public Health/International Health P Infectious Disease - offer and expand programs around the world that address the prevention, treatment, management and social impact of HIV/AIDS and tuberculosis (18 countries)</p> <p>(Grants and allocations \$ 11,882) If this amount includes foreign grants, check here <input checked="" type="checkbox"/></p> | <p style="text-align: right;">6,384,511</p> |
| <p>c International Public Health/International Health P Health Training and Facilities - Project HOPE is a leader in the train-the-trainer model to influence the delivery of health care beyond the regions that are home to its offices or program sites As a result of its training programs, Project HOPE is uniquely qualified to assess the health care facilities and equipment required to deliver sustainable health care outcomes (21 countries)</p> <p>(Grants and allocations \$ 85,743) If this amount includes foreign grants, check here <input checked="" type="checkbox"/></p> | <p style="text-align: right;">4,722,108</p> |
| <p>d International Public Health/International Health P Womens and Childrens Health - Deliver a range of health-related activities that restore and develop health-oriented communities in locals where disaster, disease, poverty and poor access to medical resources leave women and children vulnerable (18 countries)</p> <p>(Grants and allocations \$ 186,026) If this amount includes foreign grants, check here <input checked="" type="checkbox"/></p> | <p style="text-align: right;">6,514,084</p> |
| <p>e International Public Health/International Health P Humanitarian Assistance - provide humanitarian assistance in the form of medical care and gifts-in-kind to improve health and save lives in countries where a dire need exists (192 shipments)</p> <p>(Grants and allocations \$ 0) If this amount includes foreign grants, check here <input type="checkbox"/></p> | <p style="text-align: right;">137,306,311</p> |











Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter -0-.) | (D) Contributions to employee benefit plans & deferred compensation plans | (E) Expense account and other allowances |
|---|---|---|--|---|
| Mr Arno Bohn  Bohn Consult GmbH Kaiser- Joseph Strasse 243 Freiburg, Germany 79098 GM | Board Member 0 | 0 | 0 | 0 |
| Mr Jack M Gill PhD  The Gill Foundation 1330 Post Oak Blvd Suite 1550 Houston, TX 77056 | Board Member 0 | 0 | 0 | 0 |
| Mr Henri A Termeer  Genzyme 500 Kendall Street Cambridge, MA 02142 | Board Member 0 | 0 | 0 | 0 |
| Mr Gerhard N Mayr  95 Eaton Square London, United Kingdom SW1 W9AQ UK | Board Member 0 | 0 | 0 | 0 |
| Mr Walter G Montgomery  Robinson Lerer Montgomery 1345 Avenue of the Americas New York, NY 10105 | Board Member 0 | 0 | 0 | 0 |
| Mrs Dollie Cole  FM 179 West Briar Patch Ranch Briar Patch Road Mendoza, TX 78644 | Board Member 0 | 0 | 0 | 0 |
| Mr John W Galiardo  56 Crooked Tree Lane Princeton, NJ 08540 | Board Member 0 | 0 | 0 | 0 |
| Dr Franz B Humer  F Hofman-LaRoche Ltd CH-4070 Basel, Switzerland 00000 SZ | Board Member 0 | 0 | 0 | 0 |
| Mr Robert A Ingram  GlaxoSmithKline 5 Moore Drive Research Triangle Park, NC 27709 | Board Member 0 | 0 | 0 | 0 |
| Mr Louis W Sullivan MD  Morehouse School of Medicine 133 Peachtree St NE Ste 4040 Atlanta, GA 30303 | Board Member 0 | 0 | 0 | 0 |




Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter -0-.) | (D) Contributions to employee benefit plans & deferred compensation plans | (E) Expense account and other allowances |
|--|--|---|--|---|
| Mr Bradley A J Wilson  OnMedica Group Plc 1 Lacemaker Ct London Rd Amersham Old Town Buckinghamshire, United Kingdom HP 1 0HS UK | Board Member 0 | 0 | 0 | 0 |
| C William Fox Jr  255 Carter Hall Lane Millwood, VA 22646 | Executive Vice President and Chief Operating Officer 40 | 222,467 | 2,401 | 0 |
| Mr J Michael McQuade PhD  3M Company 3M Center Bldg 275-4W-02 McKnight Road St Pauls, MN 551441000 | Board Member 0 | 0 | 0 | 0 |
| Mr Dayton Ogden  SpencerStuart Worldwide 695 East Main Street Bldg A-2 Stamford, CT 06901 | Secretary 0 | 0 | 0 | 0 |
| Mr Steven B Pfeiffer Esq  Fulbright Jaworski LLP 801 Pennsylvania Ave NW Washington, DC 20004 | Treasurer 0 | 0 | 0 | 0 |
| Mr Charles A Sanders MD  GlaxoSmithKline 100 Europa Drive 170 Chapel Hill, NC 27517 | Chairman 0 | 0 | 0 | 0 |
| Mr Joseph M Mahady  Wyeth 500 Arcola Road Collegeville, PA 19426 | Board Member 0 | 0 | 0 | 0 |
| Mr John P Howe III MD  255 Carter Hall Lane Millwood, VA 22646 | President and Chief Executive Officer 40 | 588,581 | 14,805 | 0 |
| Deborah R Iwig  255 Carter Hall Lane Millwood, VA 22646 | Vice President and Chief Financial Officer 40 | 226,914 | 8,565 | 0 |
| Mrs Sue DesmondHellmann MD  Genentech Inc 1 DNA Way Mailstop 68B South San Francisco, CA 94080 | Board Member 0 | 0 | 0 | 0 |

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter -0-.) | (D) Contributions to employee benefit plans & deferred compensation plans | (E) Expense account and other allowances |
|---|--|---|--|---|
| Taroub H Faramand MD  255 Carter Hall Lane Millwood, VA 22646 | Senior Vice President Global Health 40 | 86,535 | 5,360 | 0 |
| James B Peake MD  255 Carter Hall Lane Millwood, VA 22646 | Executive Vice President and Chief Operating Officer 40 | 142,513 | 2,332 | 0 |
| Ms Nancy T Chang PhD  Tanox Inc 10301 Stella Link Suite 110 Houston, TX 770255497 | Board Member 0 | 0 | 0 | 0 |
| Mr Viren Mehta  Mehta Partners 584 Broadway Suite 1206 New York, NY 10012 | Board Member 0 | 0 | 0 | 0 |
| Mr Stephen H Rusckowski  Philips Medical Systems 3000 Minuteman Road MS 250 Andover, MA 01810 | Board Member 0 | 0 | 0 | 0 |
| Mr William F Brandt Jr  145 Creekside Lane Winchester, VA 22601 | Board Member 0 | 0 | 0 | 0 |
| Ms Karen Welke  4755 McDonald Drive North Stillwater, MN 55082 | Board Member 0 | 0 | 0 | 0 |
| Mr Richard T Clark  Merck Company Inc One Merck Drive Whitehouse Station, NJ 088890100 | Board Member 0 | 0 | 0 | 0 |
| Deborah Carl  255 Carter Hall Lane Millwood, VA 22646 | Vice President, Human Resources and Administration 40 | 192,445 | 17,086 | 0 |
| Mr Curt M Selquist  Johnson Johnson Healthcare System 425 Hoes Lane Piscataway, NJ 08855 | Board Member 0 | 0 | 0 | 0 |

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter -0-.) | (D) Contributions to employee benefit plans & deferred compensation plans | (E) Expense account and other allowances |
|--|---|---|--|---|
| Anthony T Burchard  255 Carter Hall Lane Millwood, VA 22646 | Vice President, Development and Communications 40 | 224,681 | 6,190 | 0 |
| John Iglehart  255 Carter Hall Lane Millwood, VA 22646 | Vice President and Founding Editor, Health Affairs 40 | 300,503 | 16,842 | 0 |
| Mr James E Preston  Rock Hill Associates LLC 9 Maple Street Kent, CT 06757 | Board Member 0 | 0 | 0 | 0 |

Form 990, Part VI, Line 91b - If "Yes," enter the name of the foreign country:

Country

PE

WA

TI

EG

TH

UP

GT

MI

MZ

CH

RS

MX

SF

DR

NU

BK

PL

ID

UZ

TX

KZ

HO

KG

HU

RO

EZ

Form 990, Part VI, Line 91c - If "Yes," enter the name of the foreign country:

| Country |
|---------|
| DR |
| GT |
| NU |
| PE |
| EZ |
| PL |
| EG |
| WA |
| TH |
| ID |
| KG |
| UZ |
| TX |
| UP |
| RS |
| MX |
| RO |
| SF |
| MI |
| HO |
| HU |
| CH |
| TI |
| KZ |
| BK |
| MZ |

Form 990, Part VI, Line 90a - List the states with which a copy of this return is filed:

| | |
|---|--|
| List the states with which a copy of this return is filed | AK, MD, UT, AL, AZ, NE, NV, NJ, OK, RI, AR, CA, GA, ID, KY, MI, NH, NY, CO, CT, DE, DC, FL, HI, IL, IN, KS, ME, MA, MN, MO, MT, NM, NC, OH, PA, SD, TX, VA, WA, WI, WY, IA, LA, MS, ND, OR, SC, TN, VT, WV |
|---|--|

TY 2006 Cash Grants Paid Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Class of Activity | Recipient's name | Address | Amount | Relationship |
|-----------------------------------|-----------------------------------|--|--------|--------------|
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | Guatemala Central America, Central America GT | 9,857 | none |
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | Namibia Africa, Africa Africa WA | 62,364 | None |
| NGO | Various NGO's | Various Various, VA 22646 | 13,623 | none |
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | Nicaragua Central America, Central America NU | 57,398 | None |
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | Mozambique Africa, Africa Africa MZ | 9,593 | none |
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | International locations Malawi, Africa Africa MI | 19,801 | none |
| Village Health Banks Loan Capital | Village Health Banks Loan Capital | Peru South America, South America PE | 19,390 | none |
| Fellowships | Various Fellowships | Various Various, VA 22646 | 91,625 | Fellowships |

TY 2006 Depreciation and Depletion Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Asset | Amount |
|--------------|---------|
| Fixed Assets | 489,750 |

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2003 Gain/Loss from Sale of Nonpublic Securities Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Name | Date Acquired | How Acquired | Date Sold | Purchaser Name | Gross Sales Price | Basis | Sales Expenses | Total (net) |
|---------------------------------|---------------|--------------|-----------|----------------|-------------------|---------|----------------|-------------|
| Wachovia Alternative Securities | 2004-05 | Purchase | 2007-06 | Investor | 758,188 | 622,022 | 0 | 136,166 |

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2006 Gain/Loss from Sale of Other Assets Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Name | Date Acquired | How Acquired | Date Sold | Purchaser Name | Gross Sales Price | Basis | Sales Expenses | Total (net) | Accumulated Depreciation |
|--------------------------|---------------|--------------|-----------|---------------------|-------------------|--------|----------------|-------------|--------------------------|
| Nissan Pickup Double Cab | 1992-08 | purchase | 2006-08 | Faustino Zeron Cruz | 2,487 | 16,400 | 0 | 2,487 | 16,400 |
| Mercedes Benz | 1999-08 | Purchase | 2007-06 | PH Suisse | 8,449 | 19,598 | 0 | 8,449 | 19,598 |
| Skoda Fabia vehicle | 2001-10 | purchase | 2007-04 | Ahaeti | 5,146 | 9,425 | 0 | 5,146 | 9,425 |
| Other Vehicles Sold | 2006-07 | Gift | 2007-06 | Individual | 2,880 | 0 | 0 | 2,880 | 0 |

TY 2006 Gain/Loss from Sale of Public Securities Schedule**Name:** PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO**EIN:** 53-0242962**Software ID:** 06000173**Software Version:** v1.00**Gross Sales Price:** 7,610,812**Basis:** 7,463,721**Sales Expenses:** 0**Total (net):** 147,091

TY 2006 Investments - Securities Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Description | Book Value | Cost/FMV |
|---------------------------------|------------|----------|
| Wachovia Alternative Securities | 513,620 | F |

TY 2006 Land etc. Schedule**Name:** PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO**EIN:** 53-0242962**Software ID:** 06000173**Software Version:** v1.00

| Category/Item | Cost/Other Basis | Accumulated Depreciation | Book Value |
|--|-------------------------|---------------------------------|-------------------|
| Furniture, Fixtures & Equipment Life - 5-10 yrs S.L. | 3,304,978 | 2,531,463 | 773,515 |
| Buildings Life = 45 years S.L. | 4,557,220 | 1,575,771 | 2,981,449 |
| Vehicles - Field Life - 5 years S.L. | 2,024,094 | 1,593,436 | 430,658 |
| Land | 602,888 | 0 | 602,888 |
| Leasehold Improvements Life - 3 years S.L. | 88,754 | 75,926 | 12,828 |
| Land Improvements Life = 20 years S.L. | 675,115 | 639,884 | 35,231 |

TY 2006 Other Assets Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Description | Beginning of Year Amount | End of Year Amount |
|--------------------------------------|--------------------------|--------------------|
| Contributed Property held for Resale | 18,000 | 0 |
| Leasehold improvements in process | 18,149 | 0 |
| Loan Program Fund Assets | 1,589,601 | 1,205,537 |

TY 2006 Other Changes in Net Assets Schedule**Name:** PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO**EIN:** 53-0242962**Software ID:** 06000173**Software Version:** v1.00

| Description | Amount |
|---|------------|
| Unrealized gains (losses) on securities carried at market value | 1,278,412 |
| Gain (loss) on foreign currency | 62,826 |
| Penison FAS 158 adjustment | -2,216,826 |

TY 2006 Other Expenses Included Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Description | Amount |
|-------------------------------------|-----------|
| Rental Expenses - Conference Center | 257,719 |
| Pension FAS 158 adjustment | 2,216,826 |

TY 2006 Other Investment Income Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Description | Amount |
|--------------------------|--------|
| GAM Avalon Lancelot, LLC | 2,819 |

TY 2006 Other Liabilities Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Description | Beginning of Year Amount | End of Year Amount |
|---------------------|--------------------------|--------------------|
| Loan Program Funds | 1,589,601 | 1,205,537 |
| Annuity Obligations | 907,932 | 1,067,181 |

TY 2006 Other Revenues Included Schedule**Name:** PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO**EIN:** 53-0242962**Software ID:** 06000173**Software Version:** v1.00

| Description | Amount |
|--------------------------------------|---------------|
| Rental Expenses - Conference Center | 257,719 |
| Gain on foreign currency translation | 62,826 |

TY 2006 Special Events Schedule

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Event Name | Gross Receipts | Contributions | Gross Revenue | Direct Expense | Net Income (Loss) |
|-------------------------------|----------------|---------------|---------------|----------------|-------------------|
| Conference and Gala, Nov 2007 | 461,925 | 461,925 | 0 | 0 | 0 |

TY 2006 Scholarship Award Statement

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

Statement: In deciding which organizations receive assistance from Project HOPE, requests from foreign governmental units and/or health institutions are individually evaluated. Major considerations include our perception of the commitment of the requesting entity and their ability to carry on the respective programs which we are helping to establish. In deciding which individuals receive assistance from us, we evaluate scholarship or fellowship recipients in conjunction with his or her Ministry of Health or Education. Our major considerations are the individual's past contributions to health care, as well as the individual's potential for future contributions.

TY 2006 Self Dealing Statement

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATIO

EIN: 53-0242962

Software ID: 06000173

Software Version: v1.00

| Line Number | Explanation |
|-------------|--|
| 2c | <p>1. For over 20 years Project HOPE has had a banking relationship with BB&T (formerly F&M Bank before consolidation). In 2005 Project HOPE's President and CEO was appointed to the Board of Directors of BB&T. The Project HOPE Board of Directors and legal counsel reviewed this appointment on behalf of Project HOPE and set conditions to avoid any real or perceived conflicts of interest. This appointment will have no impact on Project HOPE's relationship with BB&T. 2. On an irregular basis, it is necessary for the Foundation to provide housing facilities to certain employees, some of whom may be key employees. Such housing is provided for the convenience of the Foundation at The Project HOPE Health Sciences Education Center when it is necessary for the employees to be at the Center at irregular hours.</p> |

| Line Number | Explanation |
|--------------------|--|
| 2a | <p>In the normal course of business, Project HOPE makes purchases from many corporations, some of which may employ one of the members of our Board of Directors. All such purchases are made in accordance with Project HOPE's normal procurement policies and practices which include specific requirements for competitive bidding. These purchases are not significant to either Project HOPE or the corporations involved. Such purchases are made without the contemporaneous knowledge of the full Board or the Board member(s) involved. The Board member(s) involved were not present when the related purchasing decisions were made. Information regarding such purchases is summarized on an annual basis and reported to the Board of Directors. The Board of Directors are governed by a separate conflict of interests policy.</p> |

