

**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

**A For the 2006 calendar year, or tax year beginning** OCT 1, 2006 **and ending** SEP 30, 2007

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Final return  
 Amended return  
 Application pending

**C Name of organization**  
**GOODWILL INDUSTRIES OF NORTHERN MICHIGAN, INC.**

**D Employer identification number**  
**38-1976268**

**E Telephone number**  
**(231) 922-4805**

**F Accounting method**  Cash  Accrual  
 Other (specify) \_\_\_\_\_

**Number and street (or P.O. box if mail is not delivered to street address) Room/suite**  
**2279 SOUTH AIRPORT RD. W.**

**City or town, state or country, and ZIP + 4**  
**TRAVERSE CITY, MI 49684**

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

**H and I are not applicable to section 527 organizations.**

**H(a)** Is this a group return for affiliates?  Yes  No

**H(b)** If "Yes," enter number of affiliates **N/A**

**H(c)** Are all affiliates included? **N/A**  Yes  No (If "No," attach a list.)

**H(d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No

**I** Group Exemption Number **N/A**

**M** Check  if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

**G Website:** **WWW.GOODWILLNMI.ORG**

**J Organization type** (check only one)  501(c) ( 3 ) (insert no)  4947(a)(1) or  527

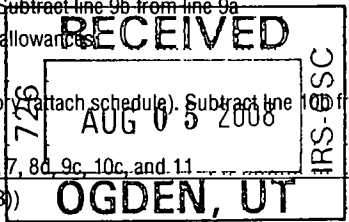
**K** Check here  if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 **7,652,575.**

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances**

SCANNED AUG 13 2008

Revenue	<b>1</b> Contributions, gifts, grants, and similar amounts received:				
	<b>a</b> Contributions to donor advised funds	<b>1a</b>			
	<b>b</b> Direct public support (not included on line 1a)	<b>1b</b>		<b>1,415,782.</b>	
	<b>c</b> Indirect public support (not included on line 1a)	<b>1c</b>		<b>34,257.</b>	
	<b>d</b> Government contributions (grants) (not included on line 1a)	<b>1d</b>		<b>165,588.</b>	
	<b>e</b> Total (add lines 1a through 1d) (cash \$ <b>202,467.</b> noncash \$ <b>1,413,160.</b> )		<b>1e</b>		<b>1,615,627.</b>
	<b>2</b> Program service revenue including government fees and contracts (from Part VII, line 93)		<b>2</b>		<b>5,287,076.</b>
	<b>3</b> Membership dues and assessments		<b>3</b>		
	<b>4</b> Interest on savings and temporary cash investments		<b>4</b>		<b>21,158.</b>
	<b>5</b> Dividends and interest from securities		<b>5</b>		
<b>6 a</b> Gross rents	<b>6a</b>				
<b>b</b> Less: rental expenses	<b>6b</b>				
<b>c</b> Net rental income or (loss). Subtract line 6b from line 6a		<b>6c</b>			
<b>7</b> Other investment income (describe _____)		<b>7</b>			
<b>8 a</b> Gross amount from sales of assets other than inventory	(A) Securities	<b>8a</b>	<b>728,714.</b>		
	(B) Other	<b>8b</b>	<b>367,178.</b>		
	<b>b</b> Less: cost or other basis and sales expenses	<b>8c</b>	<b>361,536.</b>		
	<b>d</b> Net gain or (loss). Combine line 8c, columns (A) and (B)		<b>8d</b>	<b>361,536.</b>	
<b>9</b> Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>	<b>a</b> Gross revenue (not including \$ _____ of contributions reported on line 1b)	<b>9a</b>			
	<b>b</b> Less: direct expenses other than fundraising expenses	<b>9b</b>			
	<b>c</b> Net income or (loss) from special events. Subtract line 9b from line 9a		<b>9c</b>		
<b>10 a</b> Gross sales of inventory, less returns and allowances		<b>10a</b>			
	<b>b</b> Less: cost of goods sold	<b>10b</b>			
<b>c</b> Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a		<b>10c</b>			
<b>11</b> Other revenue (from Part VII, line 103)		<b>11</b>			
<b>12</b> Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11		<b>12</b>		<b>7,285,397.</b>	
Expenses	<b>13</b> Program services (from line 44, column (B))		<b>13</b>	<b>5,922,149.</b>	
	<b>14</b> Management and general (from line 44, column (C))		<b>14</b>	<b>687,480.</b>	
	<b>15</b> Fundraising (from line 44, column (D))		<b>15</b>		
	<b>16</b> Payments to affiliates (attach schedule)		<b>16</b>	<b>606,605.</b>	
	<b>17</b> Total expenses. Add lines 16 and 44, column (A)		<b>17</b>	<b>7,216,234.</b>	
<b>18</b> Excess or (deficit) for the year. Subtract line 17 from line 12		<b>18</b>		<b>69,163.</b>	
<b>19</b> Net assets or fund balances at beginning of year (from line 73, column (A))		<b>19</b>		<b>1,599,093.</b>	
<b>20</b> Other changes in net assets or fund balances (attach explanation)		<b>20</b>		<b>0.</b>	
<b>21</b> Net assets or fund balances at end of year. Combine lines 18, 19, and 20		<b>21</b>		<b>1,668,256.</b>	



SEE STATEMENT 2

P  
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**GOODWILL INDUSTRIES OF  
NORTHERN MICHIGAN, INC.**

Form 990 (2006)

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**Part II Statement of Functional Expenses**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
<b>22a</b> Grants paid from donor advised funds (attach schedule) (cash \$ <u>0</u> noncash \$ <u>0</u> ) If this amount includes foreign grants, check here <input type="checkbox"/>				
<b>22b</b> Other grants and allocations (attach schedule) (cash \$ <u>0</u> noncash \$ <u>0</u> ) If this amount includes foreign grants, check here <input type="checkbox"/>				
<b>23</b> Specific assistance to individuals (attach schedule) <b>STATEMENT 4</b>	128,468.	128,468.		
<b>24</b> Benefits paid to or for members (attach schedule)				
<b>25a</b> Compensation of current officers, directors, key employees, etc. listed in Part V-A	87,333.	0.	87,333.	0.
<b>b</b> Compensation of former officers, directors, key employees, etc. listed in Part V-B	0.	0.	0.	0.
<b>c</b> Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
<b>26</b> Salaries and wages of employees not included on lines 25a, b, and c	2,855,064.	2,467,138.	387,926.	
<b>27</b> Pension plan contributions not included on lines 25a, b, and c	31,568.	28,639.	2,929.	
<b>28</b> Employee benefits not included on lines 25a - 27	273,766.	232,028.	41,738.	
<b>29</b> Payroll taxes	244,819.	202,230.	42,589.	
<b>30</b> Professional fundraising fees				
<b>31</b> Accounting fees	15,300.	13,770.	1,530.	
<b>32</b> Legal fees	3,183.	2,865.	318.	
<b>33</b> Supplies	173,297.	170,113.	3,184.	
<b>34</b> Telephone	49,868.	42,803.	7,065.	
<b>35</b> Postage and shipping	34,652.	32,440.	2,212.	
<b>36</b> Occupancy	218,544.	218,544.		
<b>37</b> Equipment rental and maintenance	98,413.	89,158.	9,255.	
<b>38</b> Printing and publications				
<b>39</b> Travel	32,847.	21,901.	10,946.	
<b>40</b> Conferences, conventions, and meetings	4,918.	1,510.	3,408.	
<b>41</b> Interest	206,678.	183,952.	22,726.	
<b>42</b> Depreciation, depletion, etc (attach schedule)	162,851.	152,734.	10,117.	
<b>43</b> Other expenses not covered above (itemize)				
a _____				
b _____				
c _____				
d _____				
e _____				
f _____				
g <b>SEE STATEMENT 3</b>	1,988,060.	1,933,856.	54,204.	
<b>44 Total functional expenses</b> Add lines 22a through 43g. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	6,609,629.	5,922,149.	687,480.	0.

**Joint Costs.** Check  if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No  
 If "Yes," enter (i) the aggregate amount of these joint costs \$ N/A ; (ii) the amount allocated to Program services \$ N/A ;  
 (iii) the amount allocated to Management and general \$ N/A ; and (iv) the amount allocated to Fundraising \$ N/A

**GOODWILL INDUSTRIES OF  
NORTHERN MICHIGAN, INC.**

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**Part III Statement of Program Service Accomplishments** (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► <b>SEE STATEMENT 5</b>	<b>Program Service Expenses</b> (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	
<b>a</b> <u>GOODWILL OPERATES VARIOUS PROGRAMS PROVIDING CASE MANAGEMENT SERVICES TO THE COMMUNITY, WORKERS ON WHEELS, ENTREPRENEUR PROGRAM FOR AT-RISK TEENAGERS AND YOUNG ADULTS, ADJUDICATED SERVICES, VOCATIONAL EVALUATIONS, JOB TRAINING AND OTHER WORK ASSISTANCE. THEY SERVED 7,899 CLIENTS DURING THE YEAR.</u>	
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	<b>1,951,737.</b>
<b>b</b> <u>GOODWILL ENGAGES IN MANUFACTURING AND SUBCONTRACTING TO PROVIDE TRANSITIONAL WORK ENVIRONMENT FOR CLIENTS. THEY SERVED 16 CLIENTS DURING THE YEAR.</u>	
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	<b>184,571.</b>
<b>c</b> <u>GOODWILL OPERATES A KITCHEN IN CONJUNCTION WITH NORTHWEST MICHIGAN HUMAN SERVICES AGENCY.</u>	
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	<b>158,989.</b>
<b>d</b> <u>GOODWILL OPERATES THREE RETAIL STORES AND ONE INTERNET STORE AS REVENUE SOURCES TO SUPPORT ITS PROGRAMS AND SERVICES, AND TO PROVIDE JOB TRAINING SITES.</u>	
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	<b>3,626,852.</b>
<b>e</b> Other program services (attach schedule)	
(Grants and allocations \$ ) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
<b>f</b> <b>Total of Program Service Expenses</b> (should equal line 44, column (B), Program services) ►	<b>5,922,149.</b>

Form **990** (2006)

**GOODWILL INDUSTRIES OF  
NORTHERN MICHIGAN, INC.**

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**Part IV Balance Sheets** (See the instructions)

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year
<b>Assets</b>	45 Cash - non-interest-bearing	299,396.	45	446,471.
	46 Savings and temporary cash investments	326,908.	46	384,224.
	47 a Accounts receivable	269,636.		
	b Less allowance for doubtful accounts		47c	269,636.
	48 a Pledges receivable			
	b Less allowance for doubtful accounts		48c	
	49 Grants receivable		49	
	50 a Receivables from current and former officers, directors, trustees, and key employees		50a	
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)		50b	
	51 a Other notes and loans receivable			
	b Less: allowance for doubtful accounts		51c	
	52 Inventories for sale or use	76,551.	52	120,257.
	53 Prepaid expenses and deferred charges	47,314.	53	76,179.
	54 a Investments - publicly-traded securities <input type="checkbox"/> Cost <input type="checkbox"/> FMV		54a	
	b Investments - other securities <input type="checkbox"/> Cost <input type="checkbox"/> FMV		54b	
55 a Investments - land, buildings, and equipment basis				
b Less accumulated depreciation		55c		
56 Investments - other		56		
57 a Land, buildings, and equipment basis	4,262,936.			
b Less accumulated depreciation	927,254.	57c	3,335,682.	
58 Other assets, including program-related investments (describe ▶ _____)		58		
<b>59 Total assets</b> (must equal line 74) Add lines 45 through 58	4,692,671.	59	4,632,449.	
<b>Liabilities</b>	60 Accounts payable and accrued expenses	248,258.	60	325,991.
	61 Grants payable		61	
	62 Deferred revenue	1,280.	62	400.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable <b>STMT 6</b>	2,806,261.	64b	2,589,873.
	65 Other liabilities (describe ▶ <b>SEE STATEMENT 7</b> )	37,779.	65	47,929.
<b>66 Total liabilities.</b> Add lines 60 through 65	3,093,578.	66	2,964,193.	
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/></b> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	1,599,093.	67	1,668,256.
	68 Temporarily restricted		68	
	69 Permanently restricted		69	
	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/></b> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
<b>73 Total net assets or fund balances</b> Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21)	1,599,093.	73	1,668,256.	
<b>74 Total liabilities and net assets/fund balances.</b> Add lines 66 and 73	4,692,671.	74	4,632,449.	

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<b>Part VI Other Information</b> (continued)		Yes	No
<b>82 a</b> Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a		X
<b>b</b> If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)	82b		N/A
<b>83 a</b> Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
<b>b</b> Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
<b>84 a</b> Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
<b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b		N/A
<b>85 501(c)(4), (5), or (6) organizations</b> <b>a</b> Were substantially all dues nondeductible by members?	85a		N/A
<b>b</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year	85b		N/A
<b>c</b> Dues, assessments, and similar amounts from members	85c		N/A
<b>d</b> Section 162(e) lobbying and political expenditures	85d		N/A
<b>e</b> Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e		N/A
<b>f</b> Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f		N/A
<b>g</b> Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		N/A
<b>h</b> If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		N/A
<b>86 501(c)(7) organizations</b> Enter <b>a</b> Initiation fees and capital contributions included on line 12	86a		N/A
<b>b</b> Gross receipts, included on line 12, for public use of club facilities	86b		N/A
<b>87 501(c)(12) organizations</b> Enter <b>a</b> Gross income from members or shareholders	87a		N/A
<b>b</b> Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them)	87b		N/A
<b>88 a</b> At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88a		X
<b>b</b> At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Part XI	88b		X
<b>89 a 501(c)(3) organizations.</b> Enter Amount of tax imposed on the organization during the year under section 4911 <u>0.</u> ; section 4912 <u>0.</u> ; section 4955 <u>0.</u>			
<b>b 501(c)(3) and 501(c)(4) organizations</b> Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		X
<b>c</b> Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <u>0.</u>			
<b>d</b> Enter Amount of tax on line 89c, above, reimbursed by the organization <u>0.</u>			
<b>e All organizations</b> At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?	89e		X
<b>f All organizations.</b> Did the organization acquire a direct or indirect interest in any applicable insurance contract?	89f		X
<b>g For supporting organizations and sponsoring organizations maintaining donor advised funds</b> Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? <b>N/A</b>	89g		
<b>90 a</b> List the states with which a copy of this return is filed <b>MI</b>			
<b>b</b> Number of employees employed in the pay period that includes March 12, 2006	90b		145
<b>91 a</b> The books are in care of <b>ROSE MARTIN</b> Telephone no. <b>(231) 922-4805</b> Located at <b>2279 SOUTH AIRPORT RD. W., TRAVERSE CITY, MI</b> ZIP + 4 <b>49684</b>			
<b>b</b> At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country <b>N/A</b> See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts	91b		X

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**Part VI Other Information** (continued) Yes No

- c At any time during the calendar year, did the organization maintain an office outside of the United States? 91c    
 if "Yes," enter the name of the foreign country ▶ N/A
- 92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here ▶   
 and enter the amount of tax-exempt interest received or accrued during the tax year ▶ | 92 | N/A

**Part VII Analysis of Income-Producing Activities** (See the instructions)

Note: Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue					
a <u>CLIENT REHAB. SERVICES</u>					1,342,099.
b <u>MISCELLANEOUS</u>					8,741.
c <u>RETAIL SALES</u>					3,936,236.
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	21,158.	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	361,536.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue.					
a _____					
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		0.		382,694.	5,287,076.
105 Total (add line 104, columns (B), (D), and (E))					5,669,770.

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93	<b>TO PROVIDE A WORK ENVIRONMENT FOR HANDICAPPED AND DISADVANTAGED INDIVIDUALS IN A SHELTERED WORKSHOP, GOODWILL ENGAGES IN LIGHT MANUFACTURING, SUBCONTRACTING, MANAGING FOOD SERVICES, OPERATING FOUR GOODWILL RETAIL STORES, AND OPERATING AN EMERGENCY SHELTER.</b>

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
N/A	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

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**Part XI** Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organization as defined in section 512(b)(13). **N/A**

106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	-----			
b	-----			
c	-----			
<b>Totals</b>				

107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	-----			
b	-----			
c	-----			
<b>Totals</b>				

108 Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?

Yes	No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

Signature of officer: *Cecil McNally* Date: *07/30/08*  
**CECIL MCNALLY, EXECUTIVE DIRECTOR**  
 Type or print name and title

Paid Preparer's Use Only

Preparer's signature: *Christopher L. Robson, CPA* Date: *7/24/08* Check if self-employed:  Preparer's SSN or PTIN (See Gen Inst X): *P00410796*  
 Firm's name (or yours if self-employed), address, and ZIP + 4: **REHMANN ROBSON**  
**MILLIKEN PLACE, 107 S. CASS, STE A**  
**TRAVERSE CITY, MI 49684**  
 EIN: Phone no.: **(231) 946-3230**

Form 990 (2006)

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Organization Exempt Under Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or 4947(a)(1) Nonexempt Charitable Trust

**Supplementary Information-(See separate instructions.)**

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

**2006**

Name of the organization **GOODWILL INDUSTRIES OF  
NORTHERN MICHIGAN, INC.** Employer identification number  
**38 1976268**

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**  
(See page 2 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
<u>RUTH A. BLICK</u> 856 MEADOWS DRIVE, TRAVERSE CITY, MI	RETAIL/MKGT 40.00	67,552.	2,334.	
<u>KENNETH J. HOMA</u> 11788 LAKE STREET, EMPIRE, MI 49630	HOUSING SERV 40.00	54,832.	9,908.	
<u>JOSEPH MANGUNO</u> 2279 S. AIRPORT RD., TRAVERSE CITY, MI	HUMAN RESOURCES 40.00	46,359.	4,759.	
-----				
-----				

Total number of other employees paid over \$50,000 ▶ **0**

**Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services**  
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<b>NONE</b>		
-----		
-----		
-----		
-----		

Total number of others receiving over \$50,000 for professional services ▶ **0**

**Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services**  
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<b>NONE</b>		
-----		
-----		
-----		
-----		

Total number of other contractors receiving over \$50,000 for other services ▶ **0**

**GOODWILL INDUSTRIES OF**

**Part III Statements About Activities** (See page 2 of the instructions.)

		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.	1	X
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions )		
a	Sale, exchange, or leasing of property?	2a	X
b	Lending of money or other extension of credit? <span style="float:right">SEE STATEMENT 11</span>	2b	X
c	Furnishing of goods, services, or facilities? <span style="float:right">SEE STATEMENT 12</span>	2c	X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? <span style="float:right">SEE PART V-A, FORM 990</span>	2d	X
e	Transfer of any part of its income or assets?	2e	X
3	a Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments.)	3a	X
	b Did the organization have a section 403(b) annuity plan for its employees?	3b	X
	c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," attach a detailed statement	3c	X
	d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d	X
4	a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g. If "No," complete lines 4f and 4g	4a	X
	b Did the organization make any taxable distributions under section 4966? <span style="float:right">N/A</span>	4b	
	c Did the organization make a distribution to a donor, donor advisor, or related person? <span style="float:right">N/A</span>	4c	
	d Enter the total number of donor advised funds owned at the end of the tax year ▶ <span style="float:right">N/A</span>		
	e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ <span style="float:right">N/A</span>		
	f Enter the total number of separate funds or accounts owned at the end of the year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ <span style="float:right">0.</span>		
	g Enter the aggregate value of assets in all funds or accounts included on line 4f at the end of the tax year ▶ <span style="float:right">0.</span>		

**Part IV Reason for Non-Private Foundation Status** (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5  A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6  A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7  A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8  A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9  A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state **▶** \_\_\_\_\_
- 10  An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b  A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13  An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization:  
 Type I       Type II       Type III-Functionally Integrated       Type III-Other

Provide the following information about the supported organizations. (See page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
<b>Total</b>					<b>▶</b>

- 14  An organization organized and operated to test for public safety. Section 509(a)(4). (See page 7 of the instructions.)

GOODWILL INDUSTRIES OF

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.  
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	1,374,779.	1,243,240.	1,244,437.	1,284,474.	5,146,930.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	4,887,542.	4,201,580.	2,891,636.	2,841,889.	14,822,647.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	12,089.	9,164.	5,796.	7,308.	34,357.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	6,274,410.	5,453,984.	4,141,869.	4,133,671.	20,003,934.
24 Line 23 minus line 17	1,386,868.	1,252,404.	1,250,233.	1,291,782.	5,181,287.
25 Enter 1% of line 23	62,744.	54,540.	41,419.	41,337.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a 103,626.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b 0.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 5,181,287.
d Add: Amounts from column (e) for lines: 18 34,357. 19 _____ 22 _____ 26b _____					26d 34,357.
e Public support (line 26c minus line 26d total)					26e 5,146,930.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 99.3369%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A (2005) (2004) (2003) (2002)					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A (2005) (2004) (2003) (2002)					
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c N/A
d Add: Line 27a total _____ and line 27b total _____					27d N/A
e Public support (line 27c total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					27f N/A
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h N/A %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

**GOODWILL INDUSTRIES OF**

**Part V Private School Questionnaire** (See page 9 of the instructions.)

N/A

**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)  _____ _____ _____		
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)  _____ _____		
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)  _____ _____		
34 a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation		

GOODWILL INDUSTRIES OF

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 10 of the instructions.)

N/A

(To be completed ONLY by an eligible organization that filed Form 5768)

Check  **a** if the organization belongs to an affiliated group. Check  **b** if you checked "a" and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for all electing organizations
		<b>N/A</b>	
<b>36</b>	Total lobbying expenditures to influence public opinion (grassroots lobbying)	<b>36</b>	
<b>37</b>	Total lobbying expenditures to influence a legislative body (direct lobbying)	<b>37</b>	
<b>38</b>	Total lobbying expenditures (add lines 36 and 37)	<b>38</b>	
<b>39</b>	Other exempt purpose expenditures	<b>39</b>	
<b>40</b>	Total exempt purpose expenditures (add lines 38 and 39)	<b>40</b>	
<b>41</b>	Lobbying nontaxable amount. Enter the amount from the following table - <b>If the amount on line 40 is -</b> <b>The lobbying nontaxable amount is -</b> Not over \$500,000                                      20% of the amount on line 40 Over \$500,000 but not over \$1,000,000                      \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000                      \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000                      \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000                                      \$1,000,000	<b>41</b>	
<b>42</b>	Grassroots nontaxable amount (enter 25% of line 41)	<b>42</b>	
<b>43</b>	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	<b>43</b>	
<b>44</b>	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	<b>44</b>	

**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 13 of the instructions.)

Calendar year (or fiscal year beginning in)	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
<b>45</b> Lobbying nontaxable amount					0.
<b>46</b> Lobbying ceiling amount (150% of line 45(e))					0.
<b>47</b> Total lobbying expenditures					0.
<b>48</b> Grassroots nontaxable amount					0.
<b>49</b> Grassroots ceiling amount (150% of line 48(e))					0.
<b>50</b> Grassroots lobbying expenditures					0.

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
<b>a</b> Volunteers			
<b>b</b> Paid staff or management (Include compensation in expenses reported on lines c through h.)			
<b>c</b> Media advertisements			
<b>d</b> Mailings to members, legislators, or the public			
<b>e</b> Publications, or published or broadcast statements			
<b>f</b> Grants to other organizations for lobbying purposes			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
<b>i</b> Total lobbying expenditures (Add lines c through h.)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.



FORM 990                      GAIN (LOSS) FROM SALE OF OTHER ASSETS                      STATEMENT      1

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED		
EQUIPMENT	VARIOUS	VARIOUS	PURCHASED		
NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	964.	111,426.	0.	109,961.	<501.>

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED		
FURNITURE & FIXTURES	VARIOUS	VARIOUS	PURCHASED		
NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	0.	42,303.	0.	42,303.	0.

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED		
LEASEHOLD IMPROVEMENTS	VARIOUS	VARIOUS	PURCHASED		
NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	0.	33,794.	0.	32,712.	<1,082.>

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED		
VEHICLES	VARIOUS	VARIOUS	PURCHASED		
NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	750.	9,621.	0.	9,621.	750.

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED		
BUILDING	VARIOUS	05/10/07	PURCHASED		
NAME OF BUYER	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
	727,000.	626,846.	46,743.	308,958.	362,369.

<u>DESCRIPTION</u>	<u>DATE ACQUIRED</u>	<u>DATE SOLD</u>	<u>METHOD ACQUIRED</u>
BUILDING	VARIOUS	09/30/07	PURCHASED

<u>NAME OF BUYER</u>	<u>GROSS SALES PRICE</u>	<u>COST OR OTHER BASIS</u>	<u>EXPENSE OF SALE</u>	<u>DEPREC</u>	<u>NET GAIN OR (LOSS)</u>
	0.	1,385.	0.	1,385.	0.
TO FM 990, PART I, LN 8	728,714.	825,375.	46,743.	504,940.	361,536.

FORM 990	PAYMENTS TO AFFILIATES	STATEMENT	2
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AFFILIATE'S NAME	AFFILIATE'S ADDRESS	AMOUNT
G.W. HOMELESS SERVICES OF NORTHERN MICHIGAN, INC.	2279 SOUTH AIRPORT RD. W. TRAVERSE CITY, MI 49684	606,605.
PURPOSE OF PAYMENT		
SUPPORT FOR GENERAL OPERATIONS		606,605.
TOTAL TO FORM 990, PART I, LINE 16		606,605.

FORM 990	OTHER EXPENSES	STATEMENT	3
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DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
INSURANCE	67,373.	61,617.	5,756.	
UTILITIES	124,796.	120,807.	3,989.	
DUES AND SUBSCRIPTIONS	54,279.	54,053.	226.	
TRASH FEES	78,333.	76,495.	1,838.	
MISCELLANEOUS	38,366.	32,950.	5,416.	
SERVICE CHARGES	47,953.	47,861.	92.	
PROMOTIONAL EXPENSE	67,512.	64,715.	2,797.	
VEHICLE EXPENSE	39,116.	38,589.	527.	
COST OF GOODS SOLD	1,363,528.	1,363,528.		
BAD DEBT	1,695.	1,695.		
OFFICE SUPPLIES	34,380.	25,328.	9,052.	
CONSULTING FEES	70,729.	46,218.	24,511.	
TOTAL TO FM 990, LN 43	1,988,060.	1,933,856.	54,204.	

FORM 990	SPECIFIC ASSISTANCE TO INDIVIDUALS	STATEMENT	4
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DESCRIPTION	AMOUNT
TRANSPORTATION	12,575.
MISCELLANEOUS	3,572.
IDENTIFICATION/BIRTH CERTIFICATES	2,514.
UTILITIES	592.
FOOD, SHELTER AND CLOTHING FOR INDIGENTS, ETC.	104,013.

MEDICAL, DENTAL AND HOSPITAL EXPENSES PROVIDED

5,202.

TOTAL TO FORM 990, PART II, LINE 23

128,468.

FORM 990	STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE PART III	STATEMENT	5
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## EXPLANATION

TO ENABLE THE FULL PARTICIPATION IN SOCIETY OF DISABLED OR OTHERWISE DISADVANTAGED PEOPLE BY EXPANDING THEIR OPPORTUNITIES AND OCCUPATIONAL CAPACITIES THROUGH A NETWORK OF SERVICES IN RESPONSE TO LOCAL NEEDS.

FORM 990	MORTGAGES PAYABLE	STATEMENT	6
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## DESCRIPTION

## BALANCE DUE

HUNTINGTON BANK	2,054,284.
HUNTINGTON BANK	300,650.
HUNTINGTON BANK	234,939.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B

2,589,873.

FORM 990	OTHER LIABILITIES	STATEMENT	7
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## DESCRIPTION

## AMOUNT

INTEREST RATE SWAP OBLIGATION	47,929.
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TOTAL TO FORM 990, PART IV, LINE 65, COLUMN B

47,929.

FORM 990 PART V-A - LIST OF CURRENT OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES STATEMENT 8

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
LOUIS CZUBAK 793 SOUTH LONG LAKE RD. TRAVERSE CITY, MI 49684	DIRECTOR 1.00	0.	0.	0.
MARY STANTON 1240 SOUTH BAYVIEW TRAIL SUTTONS BAY, MI 49682	SECRETARY 1.00	0.	0.	0.
LINDA FISHER 4247 NORTH SHARON ROAD, SE KALKASKA, MI 49646	DIRECTOR 1.00	0.	0.	0.
MICHAEL HORNBY 314 NORTH ELMWOOD AVENUE TRAVERSE CITY, MI 49684	CHAIRPERSON 1.00	0.	0.	0.
CECIL MCNALLY 911 S. UNION STREET TRAVERSE CITY, MI 49684	EXECUTIVE DIRECTOR 40.00	84,210.	3,123.	0.
DAN DIEGEL 4121 THREE MILE RD., APT. 2 TRAVERSE CITY, MI 49686	DIRECTOR 1.00	0.	0.	0.
RALPH SOFFREDINE 220 HURON TRAVERSE CITY, MI 49686	DIRECTOR 1.00	0.	0.	0.
RICHARD LUNG 3905 STONERIDGE DRIVE TRAVERSE CITY, MI 49684	TREASURER 1.00	0.	0.	0.
PAMELA ANN CUTHBERT 4810 CHURCH ROAD TRAVERSE CITY, MI 49684	DIRECTOR 1.00	0.	0.	0.
WESLEY THARP 18380 DOUGHERTY TRAVERSE CITY, MI 49686	DIRECTOR 1.00	0.	0.	0.
STEVE MORSE 4437 SOUTH INDEPENDENCE DRIVE SUTTONS BAY, MI 49682	VICE CHAIRPERSON 1.00	0.	0.	0.

GOODWILL INDUSTRIES OF NORTHERN MICHIGAN

38-1976268

JAN WARREN	DIRECTOR			
606 WEST TENTH STREET	1.00	0.	0.	0.
TRAVERSE CITY, MI 49684				
BOB ZIMMERMAN	DIRECTOR			
3082 SILVER FARMS LANE	1.00	0.	0.	0.
TRAVERSE CITY, MI 49684				
TOTALS INCLUDED ON FORM 990, PART V-A		<u>84,210.</u>	<u>3,123.</u>	<u>0.</u>

FORM 990 IDENTIFICATION OF RELATED ORGANIZATIONS STATEMENT 9  
PART VI, LINE 80B

<u>NAME OF ORGANIZATION</u>	<u>EXEMPT</u>	<u>NONEXEMPT</u>
G.W. SERVICES OF NORTHERN MICHIGAN, INC.	X	
G.W. HOMELESS SERVICES OF NORTHERN MICHIGAN, INC.	X	

FORM 990

EXPLANATION OF RELATIONSHIP  
PART V-A, LINE 75B

STATEMENT 10

INDIVIDUAL'S NAMETITLE OR ROLE

CECIL MCNALLY

EXECUTIVE DIRECTOR

INDIVIDUAL'S NAMETITLE OR ROLE

ROBERT ZIMMERMAN

DIRECTOR

EXPLANATION OF RELATIONSHIP

THE SON OF CECIL MCNALLY AND THE DAUGHTER OF ROBERT ZIMMERMAN ARE MARRIED.

SCHEDULE A

EXPLANATION OF TRANSACTIONS  
PART III, LINE 2B

STATEMENT 11

THE ORGANIZATION LOANED MONEY TO G.W. HOMELESS SERVICES OF NORTHERN MICHIGAN, INC. THROUGHOUT THE YEAR FOR USE IN DAILY OPERATIONS. THE YEAR END BALANCE IS \$28,698.

## SCHEDULE A

EXPLANATION OF TRANSACTIONS  
PART III, LINE 2C

STATEMENT 12

- THE ORGANIZATION HAS A MANAGEMENT AGREEMENT WITH G.W. HOMELESS SERVICES OF NORTHERN MICHIGAN, INC. WHICH CALLS FOR THE ORGANIZATION TO PROVIDE G.W. HOMELESS SERVICES WITH MANAGEMENT AND ADMINISTRATIVE SERVICES. THE ORGANIZATION RECEIVED FEES IN THE AMOUNT OF \$51,025 DURING THE YEAR FOR THESE SERVICES.
- THE ORGANIZATION HAS A MANAGEMENT AGREEMENT WITH G.W. SERVICES OF NORTHERN MICHIGAN, INC. WHICH CALLS FOR THE ORGANIZATION TO PROVIDE G.W. SERVICES WITH MANAGEMENT SERVICES AND THE USE OF CERTAIN FIXED ASSETS. THE ORGANIZATION RECEIVED FEES IN THE AMOUNT OF \$25,000 DURING THE YEAR FOR THESE SERVICES.

**Goodwill Industries of Northern Michigan, Inc.**  
**2006 Tax Year**  
**Form 990**  
**EIN: 38-1976268**

**Part IV, Line 57**

<b>Cost</b>	<b>9/30/2006</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>9/30/2007</b>
Land	920,773	-	(124,935)	-	795,838
Buildings & Improvements	3,564,929	-	(533,542)	-	3,031,387
Machinery & Equipment	322,750	32,691	(114,974)	-	240,467
Furniture & Fixtures	132,865	12,185	(42,303)	-	102,747
Vehicles	91,873	10,245	(9,621)	-	92,497
	<u>5,033,190</u>	<u>55,121</u>	<u>(825,375)</u>	<u>-</u>	<u>4,262,936</u>
<b>Accumulated Depreciation</b>	<b>9/30/2006</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>9/30/2007</b>
A/D-Building	(835,887)	(113,662)	339,507	-	(610,042)
A/D-Machinery & Equipment	(254,564)	(29,857)	113,509	-	(170,912)
A/D-Furniture & Fixtures	(97,027)	(11,345)	42,303	-	(66,069)
A/D-Vehicles	(81,865)	(7,987)	9,621	-	(80,231)
	<u>(1,269,343)</u>	<u>(162,851)</u>	<u>504,940</u>	<u>-</u>	<u>(927,254)</u>
<b>Net Assets</b>	<u>3,763,847</u>				<u>3,335,682</u>

# Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return

- If you are filing for an **Automatic 3-Month Extension**, complete only Part I and check this box
- If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only Part II (on page 2 of this form)

**Do not complete Part II unless** you have already been granted an automatic 3-month extension on a previously filed Form 8868

## Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed)

Section 501(c) corporations required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns

**Electronic Filing (e-file).** Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for section 501(c) corporations required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit [www.irs.gov/efile](http://www.irs.gov/efile) and click on e-file for Charities & Nonprofits

Type or print	Name of Exempt Organization <b>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN, INC.</b>	Employer identification number <b>38-1976268</b>
	File by the due date for filing your return See instructions	Number, street, and room or suite no. If a P.O. box, see instructions <b>2279 SOUTH AIRPORT RD. W.</b>
	City, town or post office, state, and ZIP code. For a foreign address, see instructions <b>TRAVERSE CITY, MI 49684</b>	

### Check type of return to be filed (file a separate application for each return)

- |  |   |                                    |
|--|---|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation)                 | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL         | <input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ         | <input type="checkbox"/> Form 990-T (trust other than above)      | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF         | <input type="checkbox"/> Form 1041-A                              | <input type="checkbox"/> Form 8870 |

- The books are in the care of ▶ **ROSE MARTIN**  
Telephone No ▶ **(231) 922-4805** FAX No ▶ \_\_\_\_\_
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) \_\_\_\_\_. If this is for the whole group, check this box . If it is for part of the group, check this box  and attach a list with the names and EINs of all members the extension will cover

1 I request an automatic 3-month (6-months for a section 501(c) corporation required to file Form 990-T) extension of time until **MAY 15, 2008**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:  
 ▶  calendar year \_\_\_\_\_ or  
 ▶  tax year beginning **OCT 1, 2006**, and ending **SEP 30, 2007**

2 If this tax year is for less than 12 months, check reason  Initial return  Final return  Change in accounting period

<b>3a</b> If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	<b>3a</b>	\$
<b>b</b> If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	<b>3b</b>	\$
<b>c Balance Due.</b> Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions	<b>3c</b>	\$ <b>N/A</b>

**Caution.** If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

• If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** and check this box  **X**

**Note.** Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

• If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

<b>Part II Additional (not automatic) 3-Month Extension of Time.</b> You must file original and one copy.		
Type or print  File by the extended due date for filing the return See instructions	Name of Exempt Organization <b>GOODWILL INDUSTRIES OF NORTHERN MICHIGAN, INC.</b>	Employer identification number <b>38-1976268</b>
	Number, street, and room or suite no. If a P.O. box, see instructions <b>2279 SOUTH AIRPORT RD. W.</b>	For IRS use only
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. <b>TRAVERSE CITY, MI 49684</b>	

**Check type of return to be filed** (File a separate application for each return):

- Form 990   
  Form 990-EZ   
  Form 990-T (sec. 401(a) or 408(a) trust)   
  Form 1041-A   
  Form 5227   
  Form 8870  
 Form 990-BL   
  Form 990-PF   
  Form 990-T (trust other than above)   
  Form 4720   
  Form 6069

**STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.**

- The books are in the care of **▶ ROSE MARTIN**  
Telephone No. **▶ (231) 922-4805**      FAX No. **▶**
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) **\_\_\_\_\_**. If this is for the whole group, check this box . If it is for part of the group, check this box  and attach a list with the names and EINs of all members the extension is for

- 4 I request an additional 3-month extension of time until **AUGUST 15, 2008**
- 5 For calendar year **\_\_\_\_\_**, or other tax year beginning **OCT 1, 2006**, and ending **SEP 30, 2007**
- 6 If this tax year is for less than 12 months, check reason:  Initial return     Final return     Change in accounting period
- 7 State in detail why you need the extension  
**INABILITY TO FILE AN ACCURATE AND A COMPLETE RETURN**

<b>8a</b> If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	<b>8a</b>	\$	
<b>b</b> If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868.	<b>8b</b>	\$	
<b>c Balance Due.</b> Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	<b>8c</b>	\$	<b>N/A</b>

**Signature and Verification**

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete, and that I am authorized to prepare this form

Signature **▶ *Paula Maule***      Title **▶ CPA**      Date **▶ 5-14-08**

**Notice to Applicant. (To Be Completed by the IRS)**

- We **have** approved this application. Please attach this form to the organization's return.
- We **have not** approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely return. Please attach this form to the organization's return.
- We **have not** approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of time to file. We are not granting a 10-day grace period.
- We **cannot consider** this application because it was filed after the extended due date of the return for which an extension was requested.
- Other \_\_\_\_\_

Director \_\_\_\_\_ By \_\_\_\_\_ Date \_\_\_\_\_

**Alternate Mailing Address.** Enter the address if you want the copy of this application for an additional 3-month extension returned to an address different than the one entered above.

Type or print	Name <b>REHMANN ROBSON</b>
	Number and street (include suite, room, or apt. no.) or a P.O. box number <b>MILLIKEN PLACE, 107 S. CASS, STE A</b>
	City or town, province or state, and country (including postal or ZIP code) <b>TRAVERSE CITY, MI 49684</b>