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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 Open to Public

Inspection

Form 990 (2006)

A For the 2006 calendar year, or tax year beginning and ending Check if applicable. C Name of organization D Employer Identification number USE IRS INSTITUTE FOR AGRICULTURE AND Address change label or TRADE POLICY 36-3501938 print or Name change type Number and street (or P.O box if mail is not delivered to street address) E Telephone number Room/suite Initial return 2105 FIRST AVENUE SOUTH 612-870-3451 Final Instruc City or town, state or country, and ZIP + 4 F Accounting method: Cash X Accrual trons Other N/A MINNEAPOLIS, MN 55404 Application pending Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts H and I are not applicable to section 527 organizations. must attach a completed Schedule A (Form 990 or 990-EZ). Yes X No H(a) Is this a group return for affiliates? G Website: ►WWW.IATP.ORG H(b) If "Yes," enter number of affiliates ▶ Organization type (check only one) \blacktriangleright X 501(c) (3) \blacktriangleleft (insert no) $\boxed{}$ 4947(a)(1) or $\boxed{}$ H(c) Are all affiliates included? N/A (If "No," attach a list.) K Check here ► If the organization is not a 509(a)(3) supporting organization and its gross H(d) is this a separate return filed by an orreceipts are normally not more than \$25,000. A return is not required, but if the organization Yes X No ganization covered by a group ruling? chooses to file a return, be sure to file a complete return Group Exemption Number N/A Check ► L if the organization is not required to attach L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ► <u>3,</u>718,450. Sch B (Form 990, 990-EZ, or 990-PF) Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances Contributions, gifts, grants, and similar amounts received. Contributions to donor advised funds 1a 2,573,270. Direct public support (not included on line 1a) 1b c Indirect public support (not included on line 1a) 10 190,531. d Government contributions (grants) (not included on line 1a) 10 e Total (add lines 1a through 1d) (cash \$ 2,761,501. noncash \$ 2,300.) 2,763,801. 1e 758,514.2 Program service revenue including government fees and contracts (from Part VII, line 93) 2 3 Membership dues and assessments 3 9,946. 4 Interest on savings and temporary cash investments 4 12,930. 5 Dividends and interest from securities 5 SEE STATEMENT 1 64,403. 6 a Gross rents 6a SEE STATEMENT 2 93,996. 6b Less. rental expenses <29,593.> Net rental income or (loss). Subtract line 6b from line 6a 6¢ Other investment income (describe > INCOME FROM SUBSIDIARY 68,856. 7 8 a Gross amount from sales of assets other (A) Securities (B) Other than inventory 8a b Less: cost or other basis and sales expenses 8b Gain or (loss) (attach schedule) 38 d Net gain or (loss) Combine line 8c, columns (A) and (B) 8d Special events and activities (attach schedule) If any amount is from gaming, check here 124,292 • of contributions reported on line 1b) 40,000. a Gross revenue (not including \$ 9a 97,476. Less: direct expenses other than fundraising expenses 9b STATEMENT 3 Net income or (loss) from special events. Subtract line 9b from line 9a SEE <57,476.> 9c 10 a Gross sales of inventory, less returns and allowances 10a SCANNED AUG 2 b Less cost of goods sold ... 10b Gross profit or (loss) from sales of inventory (attach schedule) Subtract line 10c Other revenue (from Part VII, line 103) 11 11 3,526,978. 12 Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11 8 12 Program services (from line 44, column (B)) AUG 1 7 2007 2,472,659. 13 13 RS 211,283. 14 Management and general (from line 44, column (C)) 14 284,177. 15 Fundraising (from line 44, column (D)) 15 OGDEN. UT 16 Payments to affiliates (attach schedule) 16 17 2,968,119. Total expenses. Add lines 16 and 44, column (A) 17 18 Excess or (deficit) for the year Subtract line 17 from line 12 18 558,859. 19 Net assets or fund balances at beginning of year (from line 73, column (A)) 1,621,807. 19 20 Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 4 9,246. 20 21 Net assets or fund balances at end of year Combine lines 18, 19, and 20 2,189,912. 21

LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

INSTITUTE FOR AGRICULTURE AND Form 990 (2006) TRADE POLICY 36-3501938 Page 2 Part II Statement of All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) **Functional Expenses** and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I. services and general 22a Grants paid from donor advised funds (attach schedule) 0 . noncash \$ If this amount includes foreign grants, check here STATEMENT 5 22b Other grants and allocations (attach schedule) (cash \$107, 197 • noncash \$ 107,197. 107,197. If this amount includes foreign grants, check here 22b 23 Specific assistance to individuals (attach schedule) 23 24 Benefits paid to or for members (attach 24 schedule) 25a Compensation of current officers, directors, key 149,511. 64,823. 77,062. employees, etc listed in Part V-A 25a 7,626. b Compensation of former officers, directors, key 0. 0. 0. 0. 25b employees, etc. listed in Part V-B c Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 25c 26 Salaries and wages of employees not 1,129,213. 1,320,718. 80,955. 110,550. included on lines 25a, b, and c 26 27 Pension plan contributions not included on lines 25a, b, and c 27 28 Employee benefits not included on lines 157,590. 134,390. 25a - 27 9,224. 13,976. 28 114,859. 95,415. 8,583. 10,861. 29 Payroll taxes 29 82,375. 82,375. 30 30 Professional fundraising fees 11,100. 11,100. 31 31 Accounting fees 32 32 Legal fees 16,134. 13,466. 1,126. 1,542. 33 Supplies 33 20,444. 18,305. 1,348. 791. Telephone 34 15,157. 3,065. 109. 11,983. 35 35 Postage and shipping 55,316. 36 46,438. 4,959. 3,919. 36 Occupancy 37 Equipment rental and maintenance 37 27,606. 19,031. 339. 8,236. Printing and publications 38 118,026. 105,847. 3,561. 8,618. 39 39 Travel 38,966. 37,313. 40 Conferences, conventions, and meetings 40 365. 1,288. 41 55,816. 45,604 5,704. 4,508. 42 42 Depreciation, depletion, etc. (attach schedule) 43 Other expenses not covered above (itemize): 601,683. 592,216 a CONTRACTED SERVICES 263. 9,204. 43a 8,162. 7,776. 78. **b** COMPUTER SERVICES 43b 308. MEMBERSHIP & 43c 20,934. 20,260. 398. **d SUBSCRIPTIONS** 276. 43d 17,318. 22,816. **BANK CHARGES** 2,117. 3,381. 43e MISCELLANEOUS EXPENSES 6,753. 894. 5,852. 43f 7. 16,956. 1,269. o PROFESSIONAL FEES 14,088. 1,599. 43q 44 Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B)-(D),

carry these totals to lines 13-15)	44	2,968,119	. 2,472,659.	211,283.	284,177.			
Joint Costs. Check ▶ ☐ If you are following S	SOP 98	·2.	-					
Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?								
If "Yes," enter (I) the aggregate amount of these joint costs	s \$	N/A	; (ii) the amount allocated to P	rogram services \$	N/A			
(iii) the amount allocated to Management and general \$		N/A ; an	d (iv) the amount allocated to F	undraising \$	N/A			
623011					Form 990 (2006)			

2,472,659.

2,968,119.

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Form	990	(2006)

TRADE POLICY

36-3501938

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Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Wh	nat is the organization's primary exempt purpose? ► SEE STATEMENT 10	Program Service Expenses
clie	organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of ents served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) ganizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	(Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others)
а	SEE STATEMENT 6	
		-
_	(Grants and allocations \$ 0 ⋅) If this amount includes foreign grants, check here ► SEE STATEMENT 7	791,517.
D		
		=
_ c	(Grants and allocations \$ 50,197.) If this amount includes foreign grants, check here ► ⊆ SEE STATEMENT 8	638,963.
		7
	(Grants and allocations \$ 7,000 ⋅) If this amount includes foreign grants, check here	
d		
	(Grants and allocations \$ 50,000.) If this amount includes foreign grants, check here	459,676.
е	Other program services (attach schedule) SEE STATEMENT 11	102.660
_	(Grants and allocations \$) If this amount includes foreign grants, check here	103,669.
<u>t</u>	Total of Program Service Expenses (should equal line 44, column (B), Program services)	2,472,659.

Page 4

Part IV Balance Sheets (See the instructions.) Note: Where required, attached schedules and amounts within the description column (A) Beginning of year should be for end-of-year amounts only. End of year 132,893. 45 Cash · non-interest-bearing ... 314,277. 414,257. 483,879. 46 Savings and temporary cash investments 46 89<u>,7</u>54. 47 a Accounts receivable 47a 2,000. b Less: allowance for doubtful accounts 47b 51,924. 47c 87,754. 48 a Piedges receivable 48a 48b b Less: allowance for doubtful accounts 49 Grants receivable 635,620. 49 914,531. 50 a Receivables from current and former officers, directors, trustees, and key employees 50a b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 50b 51 a Other notes and loans receivable 51a b Less: allowance for doubtful accounts 51b 52 Inventories for sale or use 52 17,108. 27,883. Prepaid expenses and deferred charges 53 63,655.54 a Investments · publicly-traded securities STMT 16 Cost 79,896. 54a b Investments - other securities 54b 55 a Investments - land, buildings, and equipment: basis 55a b Less: accumulated depreciation 55b 55c SEE STATEMENT 12 261,639. 56 56 330,495. Investments · other . 1,054,193 57 a Land, buildings, and equipment: basis 57a 419,781. 688,930. 634,412. b Less: accumulated depreciation STMT 13 57b 57c Other assets, including program-related investments 58 (describe ► OTHER 13,438. 2,295,705. 2,861,100. 59 Total assets (must equal line 74). Add lines 45 through 58 59 194,187. 221,540 60 Accounts payable and accrued expenses 61 61 Grants payable 62 Deferred revenue 62 63 Loans from officers, directors, trustees, and key employees 63 64 a Tax-exempt bond liabilities . 64a STMT 14 STMT 15 479,711. 449,648. b Mortgages and other notes payable 64b 65 Other liabilities (describe 65 673,898. 671,188. Total liabilities. Add lines 60 through 65 66 Organizations that follow SFAS 117, check here X and complete lines 67 through 69 and lines 73 and 74. Net Assets or Fund Balances 490,358. <u>649,900.</u> 67 Unrestricted 67 1,131,449.1,540,012. 68 Temporarily restricted 68 Permanently restricted Organizations that do not follow SFAS 117, check here complete lines 70 through 74. Capital stock, trust principal, or current funds 70 Paid-in or capital surplus, or land, building, and equipment fund 71 72 Retained earnings, endowment, accumulated income, or other funds 72 73 Total net assets or fund balances. Add lines 67 through 69 or lines 70 through 72 1,621,807. 2,189,912. (Column (A) must equal line 19 and column (B) must equal line 21) 2,295,705 Total liabilities and net assets/fund balances. Add lines 66 and 73 2,861,100.

	5 INSTITUTE FOR AGRICUL	1212				
	n 990 (2006) TRADE POLICY			36-3	<u>5019</u>	38 Page
P	art IV-A Reconciliation of Revenue per Audited Fina	ncial Statements V	Vith Revenue p	er Ret	urn (Se	e the
	instructions.)					
а	Total revenue, gains, and other support per audited financial stateme	nts		<u>L</u> a	1 3,	225,137
þ	Amounts included on line a but not on Part I, line 12:					
1	Net unrealized gains on investments		b1 9,2	46.	1	
2	Donated services and use of facilities		b2		İ	
3	Recoveries of prior year grants		b3		1	
4	Other (specify): SEE STATEMENT 17		b4 1,979,7	46.		
	Add lines b1 through b4		<u> </u>	Ŀ	1,	988,992
C	Subtract line b from line a	• • • • •	•			236,145
d	Amounts included on Part I, line 12, but not on line a:		• ••			
1	Investment expenses not included on Part I, line 6b		d1		-	
2	Other (specify): SEE STATEMENT 19		d2 2,290,8	33.	-	
•	Add lines d1 and d2		<u>uz 2 / 23 0 / 0</u>	<u> </u>		290,833
a	Total revenue (Part I, line 12). Add lines c and d					526,978
	ort IV-B Reconciliation of Expenses per Audited Fina	ncial Statements	With Expenses	ner Re		320/3/0
a	Total expenses and losses per audited financial statements		<u></u>	·		065,595
a b	•			<u>a</u>	- 31	000,090
	Amounts included on line a but not on Part I, line 17:		he			
1	Donated services and use of facilities	•	b1			
2	Prior year adjustments reported on Part I, line 20		b2			
3	Losses reported on Part I, line 20		b3	76		
4	Other (specify): SEE STATEMENT 18		b4 97,4			07 476
	Add lines b1 through b4		÷	<u> t</u>		$\frac{97,476}{262,110}$
C	Subtract line b from line a			<u> c</u>	2,	968,119
ď	Amounts included on Part I, line 17, but not on line a:		1 1		ŀ	
1	Investment expenses not included on Part I, line 6b		d1			
2	Other (specify):		d2			
	Add lines d1 and d2		•	<u> c</u>		0
8	Total expenses (Part I, line 17). Add lines c and d		<u> </u>	<u>▶ e</u>		968,119
Pá						
	ert V-A Current Officers, Directors, Trustees, and Ke				er, dire	ctor, trustee,
	or key employee at any time during the year even if they we	re not compensated.) (S	ee the instructions.)			
	or key employee at any time during the year even if they we	re not compensated.) (S	ee the instructions.) s (C) Compensation	(D) Contri	butions to e benefit	(E) Expense
		re not compensated.) (S	ee the instructions.)	(D) Contri	butlons to e benefit deferred	(E) Expense
_	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) s (C) Compensation (If not paid, enter	(D) Contri employe plans &	butlons to e benefit deferred	(E) Expense
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred	(E) Expense
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) s (C) Compensation (If not paid, enter	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowance
- SĒ	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc
	or key employee at any time during the year even if they we	re not compensated.) (S (B) Title and average hour per week devoted to	ee the instructions.) (C) Compensation (If not paid, enter -0)	(D) Contri employe plans & compensa	butlons to e benefit deferred tion plans	(E) Expense account and other allowanc

Form 990 (2006) TRADE POLICY 36-3501938 Page 6 Part V-A Current Officers, Directors, Trustees, and Key Employees (continued) Yes No 75 a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board 10 b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s) SEE STATEMENT 22 Х 75b c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization." Х 75c If "Yes," attach a statement that includes the information described in the instructions. X d Does the organization have a written conflict of interest policy? 75đ Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.) (C) Compensation (D) Contributions to (E) Expense employee benefit plans & deferred (A) Name and address (B) Loans and Advances (if not paid, account and NONE enter -0-) other allowances compensation plans Part VI Other Information (See the instructions) Yes No Did the organization make a change in its activities or methods of conducting activities? If "Yes," attach a detailed statement of each change 77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes. 78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? 78a b If "Yes," has it filed a tax return on Form 990-T for this year? X 78b Х Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement 79 80 a Is the organization related (other than by association with a statewide or nationwide organization) through common X membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? 80a h If "Yes." enter the name of the organization SEE STATEMENT 21 and check whether it is L exempt or __ nonexempt 81a 0. 81 a Enter direct or indirect political expenditures. (See line 81 instructions.) Did the organization file Form 1120-POL for this year?

Form **990** (2006)

INSTITUTE FOR AGRICULTURE AND

INSTITUTE FOR AGRICULTURE AND TRADE POLICY

Form	990 (2006) TRADE POLICY 36-3501	938	Р	age 7
Pa	rt VI Other Information (continued)		Yes	
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially			
	less than fair rental value?	82a	X	.
b	If "Yes," you may indicate the value of these items here. Do not include this			
	amount as revenue in Part I or as an expense in Part II.			İ
	(See instructions in Part III.)]		1
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	Х	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not			ĺ
	tax deductible?	84b		<u> </u>
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a			į
	waiver for proxy tax owed for the prior year.			
C	Dues, assessments, and similar amounts from members 85c N/A			ĺ
d	Section 162(e) lobbying and political expenditures			İ
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A			ĺ
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)			ĺ
9	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g		
Л	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f			
	to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A			
00	• • • • • • • • • • • • • • • • • • • •	85h		
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 86a N/A			
				į
D 07	77.77	1		į
87 h	\(\lambda\) \(\frac{1}{2}\)	1		
u	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them) 87b N/A			ĺ
88 2	against amounts due or received from them) At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership,			É
00 a	or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?			
	If "Yes," complete Part IX	88a	х	İ
h	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of	004		
•	section 512(b)(13)? If "Yes," complete Part XI	88b	х	l
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:	000		
00 0	section 4911 ► 0 • , section 4912 ► 0 • ; section 4955 ► 0 •			
b				É
_	transaction during the year or did it become aware of an excess benefit transaction from a prior year?			Ė
	If "Yes," attach a statement explaining each transaction	89b		х
C	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under			
	sections 4912, 4955, and 4958			ĺ
d				
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?	89e		X
f	All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?	89f		X
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization,			
-	or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	89g		X
90 a	List the states with which a copy of this return is filed ►MN			
b	Number of employees employed in the pay period that includes March 12, 2006			29
91 a				
	Located at ► 2105 FIRST AVENUE S., MINNEAPOLIS, MN ZIP+4 ► 5	540		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over		Yes	No
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b	Х	ļ
	If "Yes," enter the name of the foreign country ► SEE STATEMENT 23			İ
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank			i
	and Financial Accounts.	l	ليسيا	<u> </u>
		Form	990	(2006)

INSTITUTE FOR AGRICULTURE AND TRADE POLICY

Form 990 (2006) TRADE POLIC	Y			36-3	3501938 Page 8
Part VI Other Information (continued)					Yes No
c At any time during the calendar year, did the or				ed States?	91c X
If "Yes," enter the name of the foreign country	•				
92 Section 4947(a)(1) nonexempt charitable trusts	-		heck here	1 1	▶ ∟_
and enter the amount of tax-exempt interest red				▶ 92	N/A
Part VII Analysis of Income-Producing		e tne instructions.) business income	Evoluded	by section 512, 513, or 514	
Note: Enter gross amounts unless otherwise indicated.	(A)	(B)	(C)	(D)	(E)
	Business code	Amount	Exclu- sion	Amount	Related or exempt function income
93 Program service revenue: a PUBLICATION SALES	Code		code		5,091.
b CONTRACT SERVICE FEES	-		 		694,689.
CONFERENCE INCOME	-				5,505.
d ADMINISTRATIVE FEES	-	-	01	5,485.	9,063.
e MISCELLANEOUS INCOME	-		• •	3/103.	38,681.
f Medicare/Medicaid payments			1		30,001.
g Fees and contracts from government agencies		<u> </u>	 		
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	9,946.	·· ·· ···
96 Dividends and interest from securities			14	12,930.	
97 Net rental income or (loss) from real estate:		•••••			······································
a debt-financed property	900003	<29,593.	b		
b not debt-financed property					
98 Net rental income or (loss) from personal propert	y				
99 Other investment income			18	68,856.	
100 Gain or (loss) from sales of assets					
other than inventory					
101 Net income or (loss) from special events					<57,476.
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a			l		
b					
C					
d	_				
e			<u> </u>		
104 Subtotal (add columns (B), (D), and (E))		<29,593.		97,217.	695,553.
105 Total (add line 104, columns (B), (D), and (E))				▶_	763,177.
Note: Line 105 plus line 1e, Part I, should equal the ar				-	
Part VIII Relationship of Activities to the					
Line No. Explain how each activity for which income is re	•	•	importan t	tly to the accomplishment of	the organization's
exempt purposes (other than by providing fund	s for such purposes	5)			
SEE STATEMENT 25					
	<u></u> .				
Dust 1V Information Department Toyota	- Cubaldiada	and Diamanand		<u> </u>	
Part IX Information Regarding Taxabl	e Subsidiarie:	(C)	ea Enti	(D)	(E)
Name, address, and EIN of corporation. Percentage	of N	lature of activities	ľ	Total income	End-of-year
partnership, or disregarded entity ownership into					assets
SEE STATEMENT 24	%		+		· · · · · · · · · · · · · · · · · · ·
	%				
	%				
Part X Information Regarding Transfe		d with Personal	Renefi	t Contracte (See the	instructions)
(a) Did the organization, during the year, receive any fund				i pelielit couttact /	
(b) Did the organization, during the year, pay premiums, on Note: If "Yes" to (b), file Form 8870 and Form 4720	-	on a personal benefit Co	JIILI AUL 1	•	Yes X No
140to. II 165 to (U), III6 FUIII 0070 and FUIII 4720	(300 manuchons).				Form 990 (2006)
					1 01111 333 (2000)

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Pa	Information Regarding Transfers To and From controlling organization as defined in section 512(b)(13).	Controlled Entiti	es. Complete only if the organiza	ation is a
106	Did the reporting organization make any transfers to a controlled entity complete the schedule below for each controlled entity.	as defined in section	512(b)(13) of the Code? If "Yes,"	Yes No
	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
а	HEADWATERS INTERNATIONAL 2801 21ST AVENUE S MINNEAPOLIS, MN 55407	41-1827780	SEE STATEMENT 27	2,433.
b				
С				
	Totals			2,433. Yes No
107	Did the reporting organization receive any transfers from a controlled e complete the schedule below for each controlled entity.	ntity as defined in sec	ction 512(b)(13) of the Code? If ")	
	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
а	HEADWATERS INTERNATIONAL 2801 21ST AVENUE S MINNEAPOLIS, MN 55407	41-1827780	SEE STATEMENT 28	12,930.
ь	HEADWATERS INTERNATIONAL 2801 21ST AVENUE S MINNEAPOLIS, MN 55407	41-1827780		5,485.
С	IATPACTION 2105 1ST AVENUE SOUTH MINNEAPOLIS, MN 55404	20-0103018		4,803.
	Totals	20-0103018		23,218.
108	Did the organization have a binding written contract in effect on August annuities described in question 107 above?	17, 2006, covering th	ne interest, rents, royalties, and	Yes No
Plea Sigr Here	Signature of officer	ying schedules and stateme lich preparer has any knowle	ints, and to the best of my knowledge and beadge 8-3-0.7 Date	elief, it is true, correct,
Paid Pron	signature / KIM HUNWARDSEN	\$/3/07	Check if Self- employed Preparer's SSN	or PTIN (See Gen Inst. X)
•	Only Self-employed), address, and ZIP + 4 EIDE BAILLY LLP 5601 GREEN VALLEY DRIVE, MINNEAPOLIS, MN 55437-114		Phone no. ► (952)	
				Form 990 (2006)

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

2006

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

623101/01-18-07

INSTITUTE FOR AGRICULTURE AND TRADE POLICY

Employer identification number 36 3501938

TRADE POLICY			36 35019	
Part 1 Compensation of the Five Highest Paid Emp (See page 2 of the instructions List each one if there are none, et		officers, Direct	ctors, and T	rustees
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hour per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
DAVID WALLINGA	PROGRAM DIRE	CTOR		
2105 FIRST AVENUE SOUTH, MINNEAPOLIS,	40.00	74,655.	8,679	0.
DALE WIEHOFF	VP OF COMMUN			
2105 FIRST AVENUE SOUTH, MINNEAPOLIS,	40.00	62,138.	10,114	. 0.
DON ARNOSTI	PROGRAM DIRE	CTOR	İ	
2105 FIRST AVENUE SOUTH, MINNEAPOLIS,	40.00	57,539.	10,439	. 0.
ALEXANDRA STRICKNER	PROGRAM DIRE	CTOR		
2105 FIRST AVENUE SOUTH, MINNEAPOLIS,	40.00	57,559.	10,038	. 0.
CORINNE RAFFERTY	VP FOR PRGMS	& PLAN		
2105 FIRST AVENUE SOUTH, MINNEAPOLIS,	40.00	56,504.	8,103	. 0.
Total number of other employees paid				
over \$50,000	9			
Part II-A Compensation of the Five Highest Paid Inde	-		onal Servic	es
(See page 2 of the instructions. List each one (whether individuals	or firms) If there are none,	enter "None.")		
(a) Name and address of each independent contractor paid more th	an \$50,000	(b) Type of s	ervice	(c) Compensation
EARTH COUNCIL ELEARNING INC		INTERNET		
5641 INTERLACHEN CIRCLE, EDINA, MN 55		APPLICATIONS		80,000.
AARON CONSULTING COMPANY		ENDOWMENT		
377 FIFTH ST, BROOKLYN, NY 11215	_	CONSULTING		72,375.
		1		
			1	
			1	
Total number of others receiving over	0			
\$50,000 for professional services		ara far Othar S		
Part II-B Compensation of the Five Highest Paid Inde	•		ervices	
•		uuais or		
firms If there are none, enter "None" See page 2 of the instruction	15 /		· · ·	
(a) Name and address of each independent contractor paid more th	an \$50,000	(b) Type of s	ervice	(c) Compensation
		· • ·		
NONE				
			Į.	
	· 			
		<u></u>		
	·			
Total number of other contractors receiving over		••••••	······································	······································
\$50,000 for other services	0			

INSTITUTE FOR AGRICULTURE AND

b Did the organization make any taxable distributions under section 4966?

c Did the organization make a distribution to a donor, donor advisor, or related person?

e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year

g Enter the aggregate value of assets in all funds or accounts included on line 4f at the end of the tax year

f Enter the total number of separate funds or accounts owned at the end of the year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts

d Enter the total number of donor advised funds owned at the end of the tax year ...

Schedule A (Form 990 or 990-EZ) 2006 TRADE POLICY 36-3501938 Page 2 Part III Statements About Activities (See page 2 of the instructions) Yes No During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the 3,629. (Must equal amounts on line 38, Part VI-A, or lobbying activities > \$ VI-A, LINE 38B X line i of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) a Sale, exchange, or leasing of property? 2a b Lending of money or other extension of credit? 2b c Furnishing of goods, services, or facilities? 2c 29 SEE STATEMENT X d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? 2d 2e e Transfer of any part of its income or assets? 3 a Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments) . 3a X b Dd the organization have a section 403(b) annuity plan for its employees? 3p c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, X the environment, historic land areas or historic structures? If "Yes," attach a detailed statement 3с d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services? 3d 4 a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f 4a

Schedule A (Form 990 or 990-EZ) 2006

4b

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INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2006 TRADE POLICY

36-3501938 Page 3

Par	t IV	Reason for Non-Private Foundation S	Status (See pages 4 ti	hrough 7 of the instruction	ins)				
1 certif 5 6 7 8 9	tify that the organization is not a private foundation because it is (Please check only ONE applicable box) A church, convention of churches, or association of churches Section 170(b)(1)(A)(i) A school. Section 170(b)(1)(A)(ii) (Also complete Part V) A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii) A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v) A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state								
10 11a 11b 12	X	An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the Support Schedule in Part IV-A)							
13		An organization that is not controlled by any disqualifie 509(a)(3). Check the box that describes the type of sup. Type I Type II	porting organization	undation managers) and	otherwise me	eets the requir			
		Provide the following information at	out the supported organ	izations. (See page 7 of	the instruction	ons)			
		(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in Ilnes 5 through 12 above or IRC section)	(d) (e Is the supported Amou organization listed in sup		(e) Amount of support		
					Yes	No			
Total 14		An organization organized and operated to test for publ	in safety Section 500/2/	(4) (See page 7 of the in-	etructions)	>			

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2006 TRADE POLICY

36-3501938

Schedule A (Form 990 or 990-EZ) 2006

Page 4

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting. Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.							
Caler	dar year (or fiscal year		_				
pegin 15	ning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total	
	received (Do not include unusual grants. See line 28)	2,837,369.	1,825,645.	2,310,468.	2,423,635.	9,397,117.	
16	Membership fees received						
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	656,198.	1,048,264.	1,421,670.	1,093,957.	4,220,089.	
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the						
19	organization after June 30, 1975 Net income from unrelated business	128,830.	134,105.	59,434.	50,450.	372,819.	
19	activities not included in line 18						
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						
21	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						
22	Other income Attach a schedule Do not include gain or (loss) from sale of capital assets			SEE STATEME 3,013.		8,117.	
23	Total of lines 15 through 22	3,622,397.	3,008,014.	3,794,585.	3,573,146.	13,998,142.	
24	Line 23 minus line 17	2,966,199.	1,959,750.	2,372,915.	2,479,189.	9,778,053.	
25	Enter 1% of line 23	36,224.	30,080.	37,946.			
26	Organizations described on lines 1				<u>26a</u>	195,561.	
b	Prepare a list for your records to sho		•	•	;		
	unit or publicly supported organization not file this list with your return.	•	-	ded the amount shown in	ine 26a.	2,735,667.	
c	Total support for section 509(a)(1) t			•	≥ 26c	9,778,053.	
	Add Amounts from column (e) for li	_					
	, ,	22	8,117. 26b		7. ► 26d	3,116,603.	
е	Public support (line 26c minus line 2	26d total)			▶ 268	6,661,450.	
<u>f</u>	Public support percentage (line 26	•			▶ 26f	68.1265%	
27	Organizations described on line 12 records to show the name of, and to such amounts for each year (2005)		ach year from, each "disqi			•	
b	For any amount included in line 17 th		•	•	· · · · · · · · · · · · · · · · · · ·	to show the name of,	
	and amount received for each year, t described in lines 5 through 11b, as the larger amount described in (1) o (2005)	well as individuals) Do n	ot file this list with your i se differences (the exces	eturn. After computing t	he difference between th	•	
C	Add. Amounts from column (e) for li	nes 15	· · ·			1	
	17			21	27c	N/A	
d	Add Line 27a total		d line 27b total		2 7d	N/A	
e	Public support (line 27c total minus		00 salvers (s)		N/A ► 27e	N/A	
f o	Total support for section 509(a)(2) to Public support percentage (lin		• •	·	N/A ▶ 27g	N/A %	
g h	Investment income percentage			==	. —	N/A % N/A %	
28 L	Inusual Grants: For an organization	described in line 10, 11,	or 12 that received any u	nusual grants during 200	2 through 2005, prepare	a list for your records to	
S	how, for each year, the name of the co eturn. Do not include these grants in l	ontributor, the date and ar	nount of the grant, and a	brief description of the n	ature of the grant Do no	t file this list with your	

NONE

623131 01-18-07

Private School Questionnaire (See page 9 of the instructions)

(To be completed ONLY by schools that checked the box on line 6 in Part IV) Yes No 29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 29 30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 30 31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? 31 If "Yes," please describe, if "No," please explain. (If you need more space, attach a separate statement.) 32 Does the organization maintain the following a Records indicating the racial composition of the student body, faculty, and administrative staff? 32a b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 32b c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 32c d Copies of all material used by the organization or on its behalf to solicit contributions? 32d If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement) 33 Does the organization discriminate by race in any way with respect to: a Students' rights or privileges? 33a Admissions policies? 33b Employment of faculty or administrative staff? 33c Scholarships or other financial assistance? e Educational policies? 33e Use of facilities? 331 Athletic programs? 33g Other extracurricular activities? 33h If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement) 34 a Does the organization receive any financial aid or assistance from a governmental agency? 34a b Has the organization's right to such aid ever been revoked or suspended? 34b If you answered "Yes" to either 34a or b, please explain using an attached statement

Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc. 75-50,

1975-2 C.B 587, covering racial nondiscrimination? If "No," attach an explanation

Schedule A (Form 990 or 990-EZ) 2006

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Page 6

Part VI-A	Lobbying Expenditures by Electing Public Charities	(See page 10 of the instructions)
	(To be completed ONLY by an eligible organization that filed Form 5768)	

_			an organization that med total or or	'	_			
Che	ck ► a	if the organization belon	gs to an affiliated group Check	▶ b L	ıf you	u che	cked "a" and "limited contro	of provisions apply
	_		Lobbying Expenditures tures' means amounts paid or incurred)				(a) Affiliated group totals	(b) To be completed for all electing organizations
							N/A	
36	Total lob	bying expenditures to influence	public opinion (grassroots lobbying)		:	36		676.
37	Total lob	bying expenditures to influence	a legislative body (direct lobbying)			37		2,953.
38	Total lob	bying expenditures (add lines 3	6 and 37)		. E	38		3,629.
39	Other exe	empt purpose expenditures				39		2,469,030.
40	Total exe	mpt purpose expenditures (add	lines 38 and 39)			40		2,472,659.
41	Lobbying	nontaxable amount. Enter the	amount from the following table -					
	If the am	ount on line 40 is -	The lobbying nontaxable amount is -					
	Not over \$	500,000	20% of the amount on line 40		٦			
	Over \$500,	,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,00	0				
	Over \$1,00	0,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,0	000	} [41		273,633.
	Over \$1,50	0,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,00	00				
	Over \$17,0	000,000	\$1,000,000		기			
42	Grassroo	ts nontaxable amount (enter 25	% of line 41)		. <u>L</u> 4	42		68,408.
43	Subtract	line 42 from line 36. Enter -0- rf	line 42 is more than line 36			43		0.
44	Subtract	line 41 from line 38. Enter -0- if	line 41 is more than line 38			44	·	0.
	Caution:	If there is an amount on eit	her line 43 or line 44, you must file Form	4720.				•

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 13 of the instructions.)

	Lobbying Expenditures During 4-Year Averaging Period						
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total		
45 Lobbying nontaxable amount	273,633.	296,471.	302,980.	347,370.	1,220,454.		
46 Lobbying ceiling amount (150% of line 45(e))					1,830,681.		
47 Total lobbying expenditures	3,629.	3,829.	6,540.	4,319.	18,317.		
48 Grassroots nontaxable amount	68,408.	74,118.	75,745.	86,843.	305,114.		
49 Grassroots ceiling amount (150% of line 48(e))					457,671.		
50 Grassroots lobbying expenditures	676.	1,693.	4,829.	2,356.	9,554.		

Part VI-B | Lobbying Activity by Nonelecting Public Charities

_	(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions)			N/A
	ring the year, did the organization attempt to influence national, state or local legislation, including any attempt to	Yes	No	Amount
int	uence public opinion on a legislative matter or referendum, through the use of			
а	Volunteers			
b	Paid staff or management (Include compensation in expenses reported on lines c through h.)			
C	Media advertisements			
d	Mailings to members, legislators, or the public			
е	Publications, or published or broadcast statements			
f	Grants to other organizations for lobbying purposes			
g	Direct contact with legislators, their staffs, government officials, or a legislative body			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
ı	Total lobbying expenditures (Add lines c through h.)			0.
	If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities			

Page 7

Pa	rt VII Information Regarding Transfers Exempt Organizations (See page 13		d Relationships With Nonchari	table		
51	Did the reporting organization directly or indirectly engage		er organization described in section			
•	501(c) of the Code (other than section 501(c)(3) organization	· · · · · · · · · · · · · · · · · · ·	-			
а	Transfers from the reporting organization to a noncharita		ontion organizations:		Yes	No
_	(i) Cash	Dio Oxompt Organization of		51a(i)		X
	(ii) Other assets			a(ii)	-	X
b	Other transactions			-(/		
_	(i) Sales or exchanges of assets with a noncharitable ex	empt organization		b(i)		Х
	(ii) Purchases of assets from a noncharitable exempt or			b(ii)		X
	(iii) Rental of facilities, equipment, or other assets		• •••	b(iii)	Х	
	(iv) Reimbursement arrangements			b(iv)		Х
	(v) Loans or loan guarantees			b(v)		Х
	(vi) Performance of services or membership or fundraisi			b(vi)	Х	_
C	Sharing of facilities, equipment, mailing lists, other assets			C		X
đ	If the answer to any of the above is "Yes," complete the fo		always show the fair market value of the			
	goods, other assets, or services given by the reporting or	ganization. If the organization receive	d less than fair market value in any			
	transaction or sharing arrangement, show in column (d)	the value of the goods, other assets, o	or services received:			
(a) Line	no Amount involved Name of nonch	(c) aritable exempt organization	(d) Description of transfers, transactions, and	sharing ar	rangen	nents
BV:		SSOCIATION	SEE STATEMENT 31			
BV:	··· + · · · · · · · · · · · · · · · · ·					
BI:						
BI:	7,546.CITIZENS FO	R HEALTH				
						
		_ 			_	
	<u> </u>					
	Is the organization directly or indirectly affiliated with, or in Code (other than section 501(c)(3)) or in section 527? If "Yes," complete the following schedule			✓ Yes] No
	(a) Name of organization	(b) Type of organization	(c) Description of relations	hip		
IAT	PACTION	501(C)(4)	SEE STATEMENT 32			
			<u> </u>			
						
_						
			<u> </u>			

FORM 990	RENTAI	INCOME			STATEMENT	1
KIND AND LOCATION OF PROP	ERTY			IVITY MBER	GROSS RENTAL INC	OME
2104 STEVENS AVENUE, MINN 2105 1ST AVENUE S., MINNE				1 2	59,2 5,1	73.
TOTAL TO FORM 990, PART I	, LINE 6A			=	64,4	03.
FORM 990	RENTAL	LEXPENSES			STATEMENT	2
DESCRIPTION		ACTIVITY NUMBER	AMOUN	T	TOTAL	
OPERATING EXPENSES, DEPRESONMENT OPERATING EXPENSES, DEPRESONMENT OF THE PROPERTY OF THE PROPE	- SUBTOTAL	- 1	72	,748.	72,7	48.
INTEREST	- SUBTOTAL		21	,248.	21,2	48.
TOTAL TO FORM 990, PART I	, LINE 6B				93,9	96.
FORM 990	SPECIAL EVEN	NTS AND ACTI	VITIES	 	STATEMENT	3
DESCRIPTION OF EVENT	GROSS RECEIPTS	CONTRIBUT.	GROSS REVENUE	DIREC EXPENS		ΙE
20TH ANNIVERSARY CELEBRATION	164,292.	124,292.	40,000.	97,4	76. <57,4	76.>
TO FM 990, PART I, LINE 9	164,292.	124,292.	40,000.	97,4	76. <57,4	76.>

FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT 4
DESCRIPTION		AMOUNT
UNREALIZED G	AIN ON MARKETABLE SECURITIES	9,246.
TOTAL TO FOR	M 990, PART I, LINE 20	9,246.
FORM 990	CASH GRANTS AND ALLOCATIONS TO OTHERS	STATEMENT 5
CLASS OF ACT	'IVITY/DONEE'S NAME AND ADDRESS	AMOUNT
GRANT ENVIRONMENTA 41 OAKVIEW T JAMAICA PLAI		7,000.
GRANT GREAT PLAINS 2105 FIRST A MINNEAPOLIS,		50,197.
GRANT CLEAN WATER 308 EAST HEN MINNEAPOLIS,	NEPIN AVE.	50,000.
TOTAL INCLUD	DED ON FORM 990, PART II, LINE 22B	107,197.

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT

6

DESCRIPTION OF PROGRAM SERVICE ONE

FACING GLOBALIZATION

IATP WORKS WITH ORGANIZATIONS AROUND THE WORLD TO ANALYZE HOW GLOBAL TRADE AGREEMENTS AFFECT DOMESTIC FARM AND FOOD POLICIES, AND TO PROMOTE FAIR TRADE AND COOPERATIVE U.S. GLOBAL ENGAGEMENT. ALONGSIDE A GLOBAL COALITION, IATP ADVOCATES FOR TRADE POLICIES THAT PROMOTE ECONOMIC JUSTICE, STRONG HEALTH STANDARDS, LABOR AND HUMAN RIGHTS, ENVIRONMENTAL SUSTAINABILITY AND, MOST FUNDAMENTALLY, TRANSPARENT AND DEMOCRATIC GLOBAL INSTITUTIONS. IN 2006, THE WORK OF IATP'S TRADE AND GLOBAL GOVERNANCE PROGRAM AND TRADE INFORMATION PROJECT INCLUDED:

- NUMEROUS PRESENTATIONS ON U.S. AGRICULTURE AND TRADE POLICIES TO VARIOUS COALITIONS, FOUNDATIONS, CONFERENCES AND NETWORKS THROUGHOUT THE WORLD.
- NUMEROUS PRESENTATIONS ON GLOBAL GOVERNANCE ISSUES TO VARIOUS CONFERENCES, CLASSROOMS AND OTHER AUDIENCES.
- CONVENED CONFERENCES AND MEETINGS, INCLUDING, AMONG OTHERS, GATHERING OF THE BUILDING SUSTAINABLE FUTURES **NETWORK.**
- ORGANIZED TRAININGS IN GENEVA FOR NGOS TO LEARN ABOUT THE WTO TRADE NEGOTIATIONS ON AGRICULTURE AND ON SERVICES.
- A CAMPAIGN EFFORT TO PROTECT INDIGENOUS WILD RICE MARKETS FROM THE PROPOSED INTRODUCTION OF GENETICALLY ENGINEERED RICE IN MINNESOTA.
- PROVIDED TECHNICAL ADVICE ON ISSUES OF TRADE, AGRICULTURE AND INTELLECTUAL PROPERTY RIGHTS TO DELEGATES, NON-GOVERNMENTAL ORGANIZATIONS, AND INDIGENOUS GROUPS.
- DEVELOPED E-LEARNING COURSES ON THE MULTILATERAL TRADING TRADE IN AGRICULTURE, AND TRADE IN SERVICES.
- SURVEY OF NGOS ON SUPPORT FOR ESTABLISHING INTERNATIONAL SUSTAINABILITY STANDARDS FOR THE BIOECONOMY, TO ENSURE THE ENVIRONMENTAL, ECONOMIC AND SOCIAL BENEFITS ARE REACHED.
- HOSTED A FREQUENTLY TRAFFICKED WEBSITE ON TRADE AND AGRICULTURE.
- ONGOING RESEARCH, ANALYSIS AND PUBLICATION OF REPORTS, INCLUDING:

AMENDING WTO INTELLECTUAL PROPERTY RULES TO PREVENT BIOPIRACY AND IMPROVE PATENT QUALITY THE WTO COTTON CRISIS AND THE CRISIS IN COMMODITIES FIVE DANGER SIGNS: THE GATS ASSAULT ON SOVEREIGNTY AND DEMOCRACY

GENERAL AGREEMENT ON TRADE IN SERVICES (GATS) AND WATER STRENGTHENING COMPLIANCE AT THE WTO: CROSS-RETALIATION IN WTO DISPUTES

THE "EC BIOTECH PRODUCTS" RULING AT THE WTO AND THE CARTAGENA PROTOCOL ON BIOSAFETY

ASSESSING THE BIOECONOMY

CAN AID FIX TRADE: ASSESSING THE WTO'S AID FOR TRADE AGENDA TURNING POLLUTION INTO MONEY: ENVIRONMENTAL SERVICES AND GATS

BELOW COST FEED CROPS: AN INDIRECT SUBSIDY FOR INDUSTRIAL ANIMAL FACTORIES

CONCENTRATED MARKET POWER AND AGRICULTURAL TRADE CODEX STANDARDS AND CONSUMER RIGHTS

HOW THE BIG FISH BENEFIT: MARITIME SERVICES AND GATS IMPOSSIBLE ARCHITECTURE: WHY THE FINANCIAL STRUCTURE IS NOT WORKING FOR THE POOR (U.S. CHAPTER IN 2006 SOCIAL WATCH REPORT)

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE A	0.	791,517.

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT

DESCRIPTION OF PROGRAM SERVICE TWO

BUILDING SUSTAINABILITY

THROUGH ITS ENVIRONMENT AND AGRICULTURE AND SUSTAINABLE FORESTRY PROGRAMS, IATP SEEKS TO ENHANCE THE QUALITY OF LIFE IN RURAL AGRICULTURAL COMMUNITIES BY PROMOTING CONSERVATION-BASED ECONOMIC OPPORTUNITIES. IATP'S PROGRAMS ENCOURAGE AGRICULTURAL DIVERSIFICATION, VALUE-ADDED OPPORTUNITIES, REGIONAL FOOD SYSTEMS AND EFFECTIVE FARM, FOOD AND TRANSPORTATION POLICY. WORK INCLUDED:

- " CONTINUED RESEARCH, ANALYSIS AND MONITORING OF AGRICULTURAL TRANSPORTATION ON THE MISSISSIPPI RIVER.
 " RESEARCH, ANALYSIS AND PUBLICATION OF PAPERS ON SUBJECTS SUCH AS THE RELATIONSHIP BETWEEN WATER USE REGULATION AND AGRICULTURE IN THE GREAT LAKES BASIN.
- " LAUNCHED A HYPOXIA RELATED WEB SITE, RIVERMAP.ORG, IN PARTNERSHIP WITH THE MISSISSIPPI RIVER BASIN ALLIANCE (MRBA); THE LEOPOLD CENTER FOR SUSTAINABLE AGRICULTURE (LCSA); GREEN LANDS, BLUE WATERS; AND THE SUSTAINABILITY INSTITUTE.
- " WORKED WITH FARMERS AND FARM ORGANIZATIONS THROUGHOUT THE MIDWEST ON DEVELOPING OPPORTUNITIES FOR ALTERNATIVE CROPS AND FARM INCOME, INCLUDING BIOMASS-TO-ENERGY, LOCAL FOOD MARKETS, AND AGRI-TOURISM.
- " OUTREACH INTO THE PUBLIC HEALTH COMMUNITY TO FOSTER A POLICY DIALOGUE AND DEVELOP AN AGRICULTURAL POLICY STRATEGY BETWEEN FARMERS, ENVIRONMENTALISTS AND PUBLIC HEALTH PROFESSIONALS.
- " DEVELOPED AND RAN SEVERAL MINI-FARMERS MARKETS, TO GET MORE HEALTHY, LOCAL FOODS INTO SOUTH MINNEAPOLIS.
- " CONTRIBUTED TO NGO NETWORKS ON GENERATING BENEFITS FROM AGRICULTURE, INCLUDING FARM-TO-SCHOOL INITIATIVES, FARM BILL DISCUSSIONS, AND THE CREATION OF LOCAL FOOD SYSTEMS.
- " PUBLICATION OF INFORMATION REGARDING SUSTAINABLE FORESTRY, INCLUDING WEEKLY LISTSERV ENTITLED COMMUNITY FOREST RESOURCE CENTER WEEKLY SUMMARY, AND COMMUNITY FORESTRY CONNECTIONS (PRINT NEWSLETTER).
- "ONGOING TECHNICAL SUPPORT OF NEW AND EXISTING LANDOWNER GROUPS DEDICATED TO RESPONSIBLE AND SUSTAINABLE MANAGEMENT OF FORESTS IN THE UPPER MIDWEST.
- " DEVELOPMENT OF DEMONSTRATION SITES FOR PRIVATE LANDOWNER

SUSTAINABLE FOREST MANAGEMENT.

- OPERATION AND SUCCESSFUL AUDIT FROM SMARTWOOD OF OUR FOREST STEWARDSHIP COUNCIL (FSC) CERTIFICATE FOR UMBRELLA PROGRAM THAT PROVIDES ACCESS TO CERTIFICATION FOR FAMILY FORESTS IN THE UPPER MIDWEST.
- TRAINED FORESTERS AND LOGGERS ON SUSTAINABLE FORESTRY PRACTICES, INCLUDING FSC-COMPATIBLE FOREST STEWARDSHIP PLANS.
- CO- SPONSORED WORKSHOPS FOR LOGGERS, FORESTERS AND RESOURCE MANAGERS ON IDENTIFYING AND CONTROLLING INVASIVE SPECIES.
- DIRECTED A COLLABORATIVE PROJECT WITH THE UNITED STATES FOREST SERVICE, LOGGERS, UNIVERSITY RESEARCHERS, AND LOCAL COMMUNITIES TO TEST FOREST BIOMASS HARVESTING.
- MONITORED TECHNICAL COMMITTEE CHARGED WITH DEVELOPING WOODY BIOMASS HARVESTING STANDARDS IN MINNESOTA.
- COALITION WORK TO BUILD SUPPORT FOR SUSTAINABLE WOODY BIOMASS HARVESTING AND UTILIZATION IN MINNESOTA.
- ONGOING RESEARCH, ANALYSIS, AND PUBLICATION OF REPORTS AND NEWSLETTERS, INCLUDING:

FOOD WITHOUT THOUGHT: HOW U.S. FARM POLICY CONTRIBUTES TO OBESITY STAYING HOME: HOW ETHANOL WILL CHANGE U.S. CORN EXPORTS WATER USE BY ETHANOL PLANTS: POTENTIAL CHALLENGES

REDUCING NUTRIENTS IN THE MISSISSIPPI RIVER AND THE GULF OF MEXICO

GETTING MORE CONSERVATION OUT OF FARM POLICY

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE B	50,197.	638,963.

FORM 990 STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS STATEMENT

DESCRIPTION OF PROGRAM SERVICE THREE

MAKING CONNECTIONS

THROUGH ITS FOOD AND AGRICULTURE WORK AND ITS RURAL COMMUNITIES PROGRAM, IATP FOSTERS A WORKING LANDSCAPE, A DEVELOPMENT MODEL THAT MAXIMIZES INCOME-GENERATING PRODUCTIVITY, ENVIRONMENTAL BENEFITS AND STRENGTHENED INTERCONNECTIVITY BETWEEN URBAN AND RURAL, PEOPLE AND LAND, AND FOOD AND COMMUNITY.

- LAUNCHED RURAL COMMUNITIES BLOG: IN THE FIELD
- PRESENTED AT NUMEROUS BUSINESS, NGO, UNIVERSITY AND GOVERNMENT CONFERENCES AND MEETINGS ON THE POTENTIAL FOR BIOPOLYMERS AND BIOFUELS.
- PROVIDED TECHNICAL ASSISTANCE TO BUSINESS INTERESTED IN GREENING THEIR PURCHASING AND PRODUCTION.
- HOSTED GATHERING OF EXPERTS ON SUSTAINABLE BIOMATERIALS IN MINNEAPOLIS; LAUNCHED THE SUSTAINABLE BIOMATERIALS COLLABORATIVE.
- PARTICIPATED AS A RURAL ACTION FOUNDING ADVISORY BOARD MEMBER OF NATIONAL NETWORK.
- BEGAN PROCESS OF DEVELOPING STANDARDS FOR SUSTAINABLY PRODUCED BIOMASS, IN ACCORDANCE WITH THE INTERNATIONAL SOCIAL AND ENVIRONMENTAL ACCREDITATION AND LABELING ALLIANCE STANDARDS.
- IDENTIFIED RESEARCH GAPS IN SUSTAINABLE BIOMASS PRODUCTION AND SUSTAINABLE OILSEED PRODUCTION.
- INITIATED DEVELOPMENT OF WORKING LANDSCAPE CERTIFICATES.
- HOSTED PLANNING MEETINGS FOR ENVIRONMENTAL COMMODITY MARKET COLLABORATION.
- ONGOING RESEARCH, ANALYSIS, AND PUBLICATION OF REPORTS AND NEWSLETTERS, INCLUDING:

WORKING LANDSCAPES CERTIFICATES; A MARKET-BASED APPROACH TO ENVIRONMENTAL STEWARDSHIP ON AGRICULTURAL LANDS

BIOFUELS OR BUST

IATP SUSTAINABLE BIOMASS PRODUCTION PRINCIPLES AND PRACTICES

WHERE ARE FUTURE MARKETS FOR MIDWEST AGRICULTURE?

RURAL COMMUNITIES NEWSLETTER

" ADMINISTERED THE KELLOGG FOUNDATIONS FOOD AND SOCIETY FELLOWS PROGRAM.

TO FORM 990, PART III, LINE C 7,000. 478,834.

FORM 990 STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS STATEMENT 9

DESCRIPTION OF PROGRAM SERVICE FOUR

PROMOTING SAFE FOOD AND HEALTHY ECOSYSTEMS

FOOD ACCOUNTS FOR MOST OF A PERSON'S EXPOSURE TO MANY TOXIC POLLUTANTS. IATP'S FOOD AND HEALTH PROGRAM ADVOCATES FOR A LESS CONTAMINATED FOOD SUPPLY AND MORE SUSTAINABLE FOOD PRODUCTION, WHILE SUPPORTING FAMILY FARMERS AND RURAL COMMUNITIES. OUR WORK EXTENDS ACROSS THE FOOD CHAIN, INFORMING AND INFLUENCING FARMERS, FOOD PURCHASERS, HEALTH PROFESSIONALS AND POLICYMAKERS. WORK IN 2006 INCLUDED:

- " LEADERSHIP IN VARIOUS ADVOCACY NETWORKS, INCLUDING MERCURY-FREE MINNESOTA, KEEP ANTIBIOTICS WORKING, COLLABORATIVE ON HEALTH AND THE ENVIRONMENT, AND HEALTH CARE WITHOUT HARM.
- " LAYED THE GROUNDWORK FOR HEALTHY LEGACY, A STATEWIDE CAMPAIGN TO IMPROVE PUBLIC HEALTH BY REFORMING CHEMICAL POLICY AND PRODUCTION PROCESSES.
- "ONGOING PUBLIC EDUCATION FOR CONSUMERS SEEKING TO BUY FOOD THAT IS HEALTHIER TO EAT, LESS CONTAMINATED WITH TOXIC CHEMICALS AND GROWN OR RAISED IN A MORE SUSTAINABLE MANNER. IATP DISTRIBUTES INFORMATION ON THE WEB, THROUGH FACT SHEETS AND REPORTS, AND THROUGH PUBLIC SPEAKING ENGAGEMENTS.
- " ACTED AS A RESOURCE FOR HEALTH PROFESSIONALS WANTING TO ADVISE THEIR PATIENTS ON THE PURCHASE OF HEALTHIER, MORE SUSTAINABLE FOOD.
- " HELPED HOSPITALS AND OTHER HEALTH CARE FACILITIES SEEKING TO BUY NUTRITIOUS FOOD PRODUCED IN AN ECOLOGICALLY SAFE, ECONOMICALLY SOUND AND SOCIALLY RESPONSIBLE MANNER.
- " WORKED TO BRING TOGETHER HEALTH PROFESSIONALS AND HEALTH-IMPACTED GROUPS AROUND THE SCIENCE LINKING CHRONIC

DISEASE TO EXPOSURES TO TOXIC CHEMICALS IN THE FOOD AND ENVIRONMENT.

- " DEVELOPED THE SMART PLASTICS GUIDE, TO PROVIDE CONSUMERS WITH GUIDELINES ON THE SAFE USE OF PLASTICS TO STORE AND PACKAGE FOOD.
- " PUBLISHED FIRST REPORT HIGHLIGHTING PUBLIC HEALTH CONCERNS AROUND ROUTINE ADDITION OF ARSENIC IN CHICKEN FEED, WITH REPORTS ON SIGNIFICANT TESTING OF CHICKEN FOR ARSENIC.
- " RELEASED LANDMARK REPORT IN MINNESOTA QUANTIFYING THE HEALTH COSTS AND CONTRIBUTION TO DISEASE OF ENVIRONMENTAL POLLUTANTS, INCLUDING MERCURY, LEAD AND OTHER TOXINS TO THE DEVELOPING BRAIN.
- " DELIVERED KEYNOTE ADDRESSES TO PUBLIC HEALTH GROUPS, DIETETICS GROUPS, SUSTAINABLE FARMING GROUPS, CULTURAL CREATIVES, ORGANIC PRODUCERS, AND OTHERS ON THE HEALTH IMPACTS OF INDUSTRIAL FOOD PRODUCTION AND ENVIRONMENTAL CONTAMINATES IN THE FOOD CHAIN.
- " HELPED "GREEN" THE HEATH CARE INDUSTRY AND BUILD INSTITUTIONAL DEMAND FOR SUSTAINABLE FOOD BY HOSTING ROUNDTABLES FOR HOSPITAL FOOD SERVICE MANAGERS AND DISTRIBUTING A TOOLKIT FOR MAKING CONNECTIONS TO HEALTHIER, MORE LOCAL FOOD.
- " CO-AUTHORED PAPER ON INFECTIOUS DISEASE RISKS FROM INDUSTRIAL ANIMAL PRODUCTION, INCLUDING BIRD FLU, PUBLISHED IN NATIONAL INSTITUTES OF HEALTH'S ENVIRONMENTAL HEALTH PERSPECTIVES.
- " DEVELOPED AND DISTRIBUTED A TOOL KIT FOR HEALTH PROFESSIONALS ENDORSED BY THE ACADEMY OF PEDIATRICS ON HOW TO BUILD ENVIRONMENTAL AND AGRICULTURAL-RELATED CONCERNS INTO THEIR ROUTINE ADVICE FOR PATIENTS; TRAINED GROUPS OF MINNEAPOLIS-BASED HEALTH PROFESSIONALS AROUND THE USE OF THE TOOLKIT.
- " CONDUCTED ONGOING RESEARCH, ANALYSIS, AND PUBLICATION OF REPORTS, INCLUDING:
 FOOD WITHOUT THOUGHT
 THE POTENTIAL ROLE OF CAFOS IN INFECTIOUS DISEASE EPIDEMICS
 AND ANTIBIOTIC RESISTANCE
 PRICE OF POLLUTION
 PLAYING CHICKEN WITH ARSENIC
 DEAD BIRDS DON'T FLY

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE D	50,000.	459,676.

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE PART III

EXPLANATION

THE INSTITUTE FOR AGRICULTURE AND TRADE POLICY (IATP) PROMOTES RESILIENT FAMILY FARMS, RURAL COMMUNITIES AND ECOSYSTEMS AROUND THE WORLD THROUGH RESEARCH AND EDUCATION, SCIENCE AND TECHNOLOGY, AND ADVOCACY.

FORM 990

OTHER PROGRAM SERVICES

STATEMENT 11

DESCRIPTION OF OTHER PROGRAM SERVICES

GRANTS AND ALLOCATIONS EXPENSES

COMMUNICATING OUR VISION

IN ADDITION TO WORK OUTLINED ABOVE, IN 2006

FELLOWS PROGRAM.

PUBLISHED SEVEN ISSUES OF IATP NEWS- AN ELECTRONIC NEWSLETTER DESCRIBING ORGANIZATIONAL ACTIVITIES.

- DISTRIBUTED 23 PRESS RELEASES AND 11 COMMENTARIES TO AND FOR NEWS OUTLETS.
- MAINTAINED REGULARLY UPDATED WEBSITES, ONLINE RESOURCE CENTERS FOR IATP'S REPORTS, FACT SHEETS AND OTHER RELEVANT PUBLICATIONS, AND AN ONLINE MEDIA CENTER WHERE ALL PRESS RELEASES AND COMMENTARIES FROM THE ORGANIZATION CAN BE EASILY VIEWED.
- MAINTAINED A LISTING OF IATP EXPERTS AND LINKS TO IATP'S VARIOUS NEW BULLETINS.
- MAINTAINED THE MINNESOTA INTERNATIONAL DIRECTORY- AN ONLINE LISTING OF ORGANIZATIONS, BUSINESSES, AND INDIVIDUALS INVOLVED WITH INTERNATIONAL ISSUES (SEE WWW.MNINTLDIRECTORY.INFO). HOSTED WEBSITES FOR THE COLLABORATIVE ON HEALTH AND THE ENVIRONMENT, FOR KEEP ANTIBIOTICS WORKING, AND FOR THE KELLOGG FOUNDATION'S FOOD AND SOCIETY
- LAUNCHED PODCAST CALLED RADIO SUSTAIN- A BI-WEEKLY PROGRAM ON FAIR TRADE, RESILIENT RURAL COMMUNITIES, SAFE FOOD AND A HEALTHY ENVIRONMENT.
- HOSTED GLOBAL CAF , AN OCCASIONAL SERIES OF SPEAKERS ON GLOBAL ISSUES

INSTITUTE FOR AGRICULTURE AND TR	ADE POLI		36-3501938
OPEN TO THE PUBLIC. "PRODUCED THE SUSTAIN DOCUMENT OF THE PUBLIC. WHICH FEATURED FIVE		L,	
DOCUMENTARIES ON THREATS TO GLOBAL SUSTAINABILITY.	,	0.	103,669.
TOTAL TO FORM 990, PART III, LINE	E		103,669.
FORM 990 OTHE	R INVESTMENTS		STATEMENT 12
DESCRIPTION		VALUATION METHOD	AMOUNT
INVESTMENT IN SUBSIDIARY		COST	330,495.
TOTAL TO FORM 990, PART IV, LINE 5	6, COLUMN B		330,495.
FORM 990 DEPRECIATION OF ASSE	TS NOT HELD FOR	R INVESTMENT	STATEMENT 13
DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED DEPRECIATION	BOOK VALUE
DESCRIPTION BUILDING BUILDING IMPROVEMENTS EQUIPMENT			BOOK VALUE 479,174. 90,864. 64,374.
BUILDING BUILDING IMPROVEMENTS	OTHER BASIS 600,366. 194,096.	121,192. 103,232.	479,174. 90,864.
BUILDING BUILDING IMPROVEMENTS EQUIPMENT TOTAL TO FORM 990, PART IV, LN 57	600,366. 194,096. 259,731.	121,192. 103,232. 195,357.	479,174. 90,864. 64,374.
BUILDING BUILDING IMPROVEMENTS EQUIPMENT TOTAL TO FORM 990, PART IV, LN 57	OTHER BASIS 600,366. 194,096. 259,731. 1,054,193.	121,192. 103,232. 195,357.	479,174 90,864 64,374 634,412
BUILDING BUILDING IMPROVEMENTS EQUIPMENT TOTAL TO FORM 990, PART IV, LN 57 FORM 990 MORTG	OTHER BASIS 600,366. 194,096. 259,731. 1,054,193.	121,192. 103,232. 195,357.	479,174. 90,864. 64,374. 634,412. STATEMENT 14

FORM 990 OTHER N	NOTES 2	AND LO	DANS PAY	ABLE		STATEMENT	15
LENDER'S NAME TER	RMS OF	REPAY	MENT				
WESTERN BANK MON	THLY						
DATE OF MATURITY ORIGIN NOTE DATE LOAN AMO			TEREST RATE				
09/06/00 09/06/10 80	0,000.		7.50%				
SECURITY PROVIDED BY BORROWER	PUI	RPOSE	OF LOAN	ī			
REAL PROPERTY	PRO	OGRAM	SUPPORT	- !			
RELATIONSHIP OF LENDER							
NONE				_			
DESCRIPTION OF CONSIDERATION					MV OF IDERATION	BALANCE DU	ΙE
NONE					0.	36,7	32.
TOTAL INCLUDED ON FORM 990, PA	ART IV	, LINE	E 64, CC	LUMN	В :	36,7	32.
FORM 990 NON-G	GOVERNI	MENT S	SECURITI	ES		STATEMENT	16
SECURITY DESCRIPTION COST/FMV	CORP(ORATE CKS	CORPC BON		OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV SECURITI	
INVESTMENT IN FMV MARKETABLE SECURITIES	6:	3,655.	,			63,6	555.
TO FORM 990, LINE 54A, COL B	6	3,655.				63,6	55.

FORM 990	OTHER REVENUE NOT INCLUDED ON FORM 990	STATEMENT 1
DESCRIPTION		AMOUNT
	LEASED FROM RESTRICTION	1,882,270
PURPOSES RECOG	SNIZED IN EXPENSES FOR FINANCIAL STATEMENT	97,476
TOTAL TO FORM	990, PART IV-A	1,979,746
FORM 990	OTHER EXPENSES NOT INCLUDED ON FORM 990	STATEMENT 1
DESCRIPTION		AMOUNT
EXPENSES RECOG PURPOSES	GNIZED IN EXPENSES FOR FINANCIAL STATEMENT	97,476
TOTAL TO FORM	990, PART IV-B	97,476
FORM 990	OTHER REVENUE INCLUDED ON FORM 990	STATEMENT 1
DESCRIPTION		AMOUNT
CONTRIBUTIONS STATEMENTS	RECORDED IN FUND BALANCE FOR FINANCIAL	2,290,833
TOTAL TO FORM	990, PART IV-A	2,290,833

FORM 990 PART V-A - LIST OF CURRENT OFFICERS, DIRECTORS, STATEMENT 20
TRUSTEES AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVRG HRS/WK		EMPLOYEE BEN PLAN CONTRIB	EXPENSE
DR. ARIE VAN DEN BRAND 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	BOARD CHAIR 2.00	0.	0.	0.
ROD LEONARD 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	TREASURER 2.00	0.	0.	0.
DR. RUDULPH BUNTZEL 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 0.50	0.	0.	0.
MARY ELLEN LLOYD 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 2.00	0.	0.	0.
BECKY GLASS 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 2.00	0.	0.	0.
DR. CANDIDO GRZYBOWSKI 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 0.50	0.	0.	0.
DR. JOSEPH ROCHER 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 0.50	0.	0.	0.
MIKA IBA 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 0.50	0.	0.	0.
STEPHEN SHRYBMAN ESQ. 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 2.00	0.	0.	0.
HARRIET BARLOW 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 2.00	0.	0.	0.
MARK RITCHIE 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	FORMER PRESIDENT	22,308.	117.	0.

INSTITUTE FOR AGRICULTURE AN	D TRADE POLI			36-3501938
RICKI MCMILLAN	VP FOR FINANCE OPERATIONS	&		
2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	40.00	64,040	9,208	. 0.
JAMES HARKNESS 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	PRESIDENT 40.00	44,231	. 1,274	. 8,333.
TOTALS INCLUDED ON FORM 990, P	ART V-A	130,579	10,599	8,333.
FORM 990 IDENTIFICA	TION OF RELATED ORGA PART VI, LINE 80B	ANIZATIONS	STA	TEMENT 21
NAME OF ORGANIZATION			EXEMPT	NONEXEMPT
IATPACTION HEADWATERS INTERNATIONAL, INC.			X	х

22

FORM 990

EXPLANATION OF RELATIONSHIP PART V-A, LINE 75B

STATEMENT

INDIVIDUAL'S NAME

TITLE OR ROLE

CORINNE RAFFERTY

VP FOR PROGRAMS & PLANNING

INDIVIDUAL'S NAME

TITLE OR ROLE

DALE WIEHOFF

VP FOR COMMUNICATION & IT

EXPLANATION OF RELATIONSHIP

CORINNE RAFFERTY AND DALE WIEHOFF ARE MARRIED.

FORM 990

NAME OF FOREIGN COUNTRY IN WHICH ORGANIZATION HAS FINANCIAL INTEREST

STATEMENT

23

NAME OF COUNTRY

AUSTRIA SWITZERLAND

. iņs	TITUTE FOR AGRIC	CULTURE AND TRADE POLI		36-3501	938
FORM S		ART IX - INFORMATION REGARDING SUBSIDIARIES AND DISREGARDED EN		STATEMENT	24
NAME (OF CORPORATION,	PARTNERSHIP OR DISREGARDED ENT	ITY		
HEADWA	ATERS INTERNATION	DNAL, INC.			
ADDRES	SS				
2801 2	21ST AVENUE S.,	MINNEAPOLIS, MN 55407			
EMPLOY		NATURE OF ACTIVITIES	TOTAL INCOME	END-OF-YE ASSETS	
41-182	27780 100.00%	COFFEE SALES	81,786.	600,6	15.
FORM S		VIII - RELATIONSHIP OF ACTIVIT ACCOMPLISHMENT OF EXEMPT PURPOSI		STATEMENT	25
LINE	EXPLANATION O	F RELATIONSHIP OF ACTIVITIES			
93A	MADE AVAILABL	ALES REVENUE IS GENERATED FROM VECTOR OF THE PUBLIC IN SMALL POPICS WITHIN THE ORGANIZATION'S	L GROUPS AND I	N REMOTE	
93B		ICE FEES ARE EARNED FROM RESEARC	CH AND WRITING	UNDERTAKE	N

OTHER ORGANIZATIONS FOR EVENTS HIGHLIGHTING DISCUSSIONS RELATING TO

ADMINISTRATIVE SERVICES PROVIDED TO A WHOLLY-OWNED SUBSIDIARY AND A

MISCELLANEOUS INCOME IS GENERATED FROM FUNDS RECEIVED FOR REFUNDS,

REVENUE IS RECIEVED FROM SPECIAL EVENTS THAT ARE CARRIED ON TO RAISE

REBATE, COPYING, OR OTHER OCCASSIONAL ACTIVITIES.

THE ORGANIZATION'S EXEMPT PURPOSE.

FUNDS AND AWARENESS OF THE ORGANIZATION

CONTROLLED ORGANIZATION.

93D

93E

101

FORM 990

NAME OF FOREIGN COUNTRY IN WHICH ORGANIZATION HAS AN OFFICE

STATEMENT 26

NAME OF COUNTRY

AUSTRIA SWITZERLAND

_	INSTITUTE	FOR	AGRICULTURE	AND	TRADE	POLT
			1101(10011101111	21111	114111	1011

36-3501938

FORM 990	DESCRIPTION OF TRANSFER PART XI, LINE 106	STATEMENT 2
NAME OF CONTROLL	ED ENTITY	EMPLOYER ID
HEADWATERS INTER	NATIONAL	41-1827780
DESCRIPTION OF T	RANSFER	
PURCHASE OF COFF	 ee	

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36-3501938

FORM 990		OF TRANSFER LINE 107	STATEMENT
NAME OF CONTROLLED ENTITY	Y		EMPLOYER ID
HEADWATERS INTERNATIONAL	_		41-1827780
DESCRIPTION OF TRANSFER			
DIVIDEND			
NAME OF CONTROLLED ENTITY	· · · · · · · · · · · · · · · · · · ·		EMPLOYER ID
HEADWATERS INTERNATIONAL	_		41-1827780
DESCRIPTION OF TRANSFER			
ADMINISTRATIVE FEES			
NAME OF CONTROLLED ENTITY	r		EMPLOYER ID
IATPACTION	_		20-0103018
DESCRIPTION OF TRANSFER			
ADMINISTRATIVE AND OFFICE	E COSTS		

SCHEDULE A

EXPLANATION OF TRANSACTIONS PART III, LINE 2D

STATEMENT

DURING THE YEAR, THE FOLLOWING INDIVIDUALS WERE REIMBURSED MORE THAN \$1,000 FOR EXPENSES UNDER THE ACCOUNTABLE PLAN:

JAMES HARKNESS - \$1,897 DON ARNOSTI - \$2,622 ALEXANDRA STRICKNER - \$3,693

SEE FORM 990, PART V

.INSTITUTE FOR AGRICULTURE AND TRADE POLI

SCHEDULE A	OTHER INCOME			STATEMENT 30	
DESCRIPTION	2005 AMOUNT	2004 AMOUNT	2003 AMOUNT	2002 AMOUNT	
MISCELLANEOUS	0.	0.	3,013.	5,104	
TOTAL TO SCHEDULE A, LINE 22	0.	0.	3,013.	5,104	

SCHEDULE A

INVOLVEMENT WITH NONCHARITABLE ORGANIZATIONS PART VII, LINE 51, COLUMN (D)

STATEMENT

31

NAME OF NONCHARITABLE EXEMPT ORGANIZATION

MN NURSES ASSOCIATION

DESCRIPTION OF TRANSFERS, TRANSACTIONS, AND SHARING ARRANGEMENTS

PARTNERSHIP FOR MN CHEMICAL POLICY REFORM

NAME OF NONCHARITABLE EXEMPT ORGANIZATION

IATPACTION

DESCRIPTION OF TRANSFERS, TRANSACTIONS, AND SHARING ARRANGEMENTS

RESOURCE ALLOCATION AGREEMENT

NAME OF NONCHARITABLE EXEMPT ORGANIZATION

LEAGUE OF RURAL VOTERS

DESCRIPTION OF TRANSFERS, TRANSACTIONS, AND SHARING ARRANGEMENTS

RENTAL OF OFFICE SPACE AND EQUIPMENT.

NAME OF NONCHARITABLE EXEMPT ORGANIZATION

CITIZENS FOR HEALTH

DESCRIPTION OF TRANSFERS, TRANSACTIONS, AND SHARING ARRANGEMENTS
RENTAL OF OFFICE SPACE AND EQUIPMENT

AFFILIATION WITH TAX-EXEMPT ORGANIZATIONS STATEMENT SCHEDULE A PART VII, LINE 52, COLUMN (C)

32

NAME OF AFFILIATED OR RELATED ORGANIZATION

IATPACTION

DESCRIPTION OF RELATIONSHIP WITH AFFILIATED OR RELATED ORGANIZATION

THE BOARD OF DIRECTORS OF THE ORGANIZATION ELECTS THE BOARD OF DIRECTORS FOR IATPACTION.

Form 8868 (Rev. April 2007) Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

Form 8868 (Rev. 4-2007)

● If y	ou are filing for an Automatic 3-Month Extension, complete only Part I and check this box ou are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this	
	t complete Part II unless you have already been granted an automatic 3-month extension on a previously fi	led Form 8868.
Par	Automatic 3-Month Extension of Time. Only submit original (no copies needed).	
	on 501(c) corporations required to file Form 990-T and requesting an automatic 6-month extension - check thi complete Part I only	s box
	er corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request ar income tax returns.	extension of time
noted the ac 990-T	ronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension below (6 months for section 501(c) corporations required to file Form 990-T). However, you cannot file Form Iditional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a confidency in the fully completed and signed page 2 (Part II) of Form 8868. For more details on tww.irs.gov/efile and click on e-file for Chanties & Nonprofits.	8868 electronically if (1) you want omposite or consolidated Form
Type print	or Name of Exempt Organization INSTITUTE FOR AGRICULTURE AND	Employer identification number
	TRADE POLICY	36-3501938
File by t due date filing yo	e for Number, street, and room or suite no. If a P.O. box, see instructions. 1	
retum S instructi		
Chec	k type of return to be filed (file a separate application for each return):	
	Form 990 Form 990-T (corporation) Form 47 Form 990-BL Form 990-T (sec. 401(a) or 408(a) trust) Form 52	227
=	Form 990-EZ Form 990-T (trust other than above) Form 60 Form 990-PF Form 1041-A Form 80	
	Form 990-PF	37U
	e books are in the care of RICKI MCMILLAN	
	ephone No. ► 612-870-3451 FAX No. ►	
• If t	ne organization does not have an office or place of business in the United States, check this box his is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) If the If the If it is for part of the group, check this box and attach a list with the names and EINs of all	
	I request an automatic 3-month (6-months for a section 501(c) corporation required to file Form 990-T) extens AUGUST 15, 2007 , to file the exempt organization return for the organization named a is for the organization's return for: X Calendar year 2006 or tax year beginning , and ending , and ending	
2	If this tax year is for less than 12 months, check reason: Initial return	Change in accounting period
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a \$
	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated	
	tax payments made. Include any prior year overpayment allowed as a credit.	3b \$
	Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required,	
	deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c \$ N/A
Cauti	on. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form	8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

LHA

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