

Return of Organization Exempt from Income Tax

OMB No 1545-0047

2004

Open to Public Inspection

Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2004 calendar year, or tax year beginning Apr 1, 2004, and ending Mar 31, 2005

B Check if applicable

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return
☐ Amended return
☐ Application pending

Please use
IRS label
or print
or type
See
specific
instructions

C Name of organization

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

8940 JONES MILL ROAD

City town or country

State ZIP code + 4

CHEVY CHASE

MD 20815

D Employer Identification Number

53-0233715

E Telephone number

(301) 652-9188

F Accounting method

☐ Cash☒ Accrual

Other (specify) ▶

Section 501(c)(3) organizations and 4947(a)(1) nonexempt
charitable trusts must attach a completed Schedule A
(Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations

H (a) Is this a group return for affiliates? ☐ Yes ☒ No

H (b) If 'Yes' enter number of affiliates. ▶

H (c) Are all affiliates included? ☐ Yes ☒ No

(If 'No' attach a list. See instructions.)

H (d) Is this a separate return filed by an
organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number ▶

M Check ☐ if the organization is not required
to attach Schedule B (Form 990, 990-EZ, or 990-PF)

G Web site: WWW.AUDUBONNATURALIST.ORG

J Organization type
(check only one)☒ 501(c) 3 (insert no) ☐ 4947(a)(1) or ☐ 527K Check here ☐ if the organization's gross receipts are normally not more than
\$25,000. The organization need not file a return with the IRS, but if the organization
received a Form 990 Package in the mail, it should file a return without financial data.
Some states require a complete return.

L Gross receipts. Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 2,222,738.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

1 Contributions, gifts, grants, and similar amounts received

a Direct public support

1 a 438,005.

b Indirect public support

1 b 11,326.

c Government contributions (grants)

1 c 7,750.

d Total (add lines 1a through 1c) (cash \$ 422,635. noncash \$ 34,446.) 1 d 457,081.

2 Program service revenue including government fees and contracts (from Part VII, line 93)

2 381,704.

3 Membership dues and assessments

3 223,651.

4 Interest on savings and temporary cash investments

4 16.

5 Dividends and interest from securities

5 21,225.

6 a Gross rents

6 a 376,767.

b Less rental expenses

6 b

c Net rental income or (loss) (subtract line 6b from line 6a)

6 c 376,767

7 Other investment income (describe ▶)

7

8 a Gross amount from sales of assets other
than inventory

(A) Securities

(B) Other

321,381.

8 a

b Less cost or other basis and sales expenses

290,986.

8 b

c Gain or (loss) (attach schedule) SCHEDULE 1

30,395.

8 c

d Net gain or (loss) (combine line 8c, columns (A) and (B))

8 d 30,395.

9 Special events and activities (attach schedule) If any amount is from gaming, check here ☐a Gross revenue (not including \$ 13,800. of contributions
reported on line 1a)

9 a 83,360.

b Less direct expenses other than fundraising expenses

9 b 92,721.

c Net income or (loss) from special events (subtract line 9b from line 9a)

SCHEDULE 2

9 c -9,361.

10 a Gross sales of inventory, less returns and allowances

10 a 345,003.

b Less cost of goods sold

10 b 220,690.

c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)

SCHEDULE 3

10 c 124,313.

11 Other revenue (from Part VII, line 103)

11 12,550.

12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)

12 1,618,341.

13 Program services (from line 44, column (B))

13 1,734,640

14 Management and general (from line 44, column (C))

14 163,858.

15 Fundraising (from line 44, column (D))

15 174,882.

16 Payments to affiliates (attach schedule)

16

17 Total expenses (add lines 16 and 44, column (A))

17 2,073,380

18 Excess or (deficit) for the year (subtract line 17 from line 12)

18 -455,039.

19 Net assets or fund balances at beginning of year (from line 73, column (A))

19 3,375,028.

20 Other changes in net assets or fund balances (attach explanation)

SCHEDULE 4

20 -13,491.

21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)

21 2,906,498.

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Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) SCH 5 (cash \$ 800. non-cash \$)	22 800.	800.		
23	Specific assistance to individuals (att sch)	23			
24	Benefits paid to or for members (att sch)	24			
25	Compensation of officers, directors, etc	25 81,132.	43,000.	22,717.	15,415.
26	Other salaries and wages.	26 1,065,436.	907,975.	69,793.	87,668.
27	Pension plan contributions	27 18,159.	15,290.	1,322.	1,547.
28	Other employee benefits	28 44,889.	36,194.	4,306.	4,389.
29	Payroll taxes	29 97,050.	78,534.	10,168.	8,348.
30	Professional fundraising fees . . .	30			
31	Accounting fees	31 21,684.	12,444.	6,880.	2,360.
32	Legal fees	32			
33	Supplies	33 44,238.	35,114.	4,715.	4,409.
34	Telephone	34 14,230.	9,910.	3,200.	1,120.
35	Postage and shipping	35 72,317.	63,339.	3,256.	5,722.
36	Occupancy	36 61,968.	50,506.	2,678.	8,784.
37	Equipment rental and maintenance	37 33,292.	29,999.	2,293.	1,000.
38	Printing and publications	38 78,947.	73,051.	840.	5,056.
39	Travel	39 141,968.	141,321.	485.	162.
40	Conferences, conventions, and meetings . .	40			
41	Interest SCH 6	41			
42	Depreciation, depletion, etc (attach schedule)	42 86,939.	60,891.	5,800.	20,248.
43	Other expenses not covered above (itemize)				
a	SCHEDULE 7	43a 210,331.	176,272.	25,405.	8,654.
b		43b			
c		43c			
d		43d			
e		43e			
44	Total functional expenses (add lines 22 - 43) Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44 2,073,380.	1,734,640.	163,858.	174,882.

Joint Costs. Check ☐ if you are following SOP 98-2Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$, (ii) the amount allocated to Program services

\$, (iii) the amount allocated to Management and general \$, and (iv) the amount allocated to Fundraising \$

Part III Statement of Program Service AccomplishmentsWhat is the organization's primary exempt purpose? ☐ SCHEDULE 8

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) & (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants & allocations to others)

Program Service Expenses
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts, but optional for others)

a	EDUCATIONAL PROGRAMS - SCHEDULE 9		
	(Grants and allocations \$ 800.)		571,582.
b	NATURE SANCTUARIES - SCHEDULE 10		
	(Grants and allocations \$ 0.)		415,171
c	CONSERVATION PROGRAMS - SCHEDULE 11		
	(Grants and allocations \$ 0.)		233,809.
d	MEMBERSHIP PROGRAM - SCHEDULE 12		
	(Grants and allocations \$ 0.)		201,757.
e	Other program services - SCHEDULE 13	(Grants and allocations \$ 0.)	312,321.
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)		1,734,640.

Part IV Balance Sheets (See Instructions)**Note.** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year
ASSETS	45 Cash — non-interest-bearing	240,283.	45	156,614.
	46 Savings and temporary cash investments	86,136.	46	119,601.
	47 a Accounts receivable	47 a 35,520		
	b Less allowance for doubtful accounts	47 b	23,760.	47 c 35,520.
	48 a Pledges receivable	48 a		
	b Less allowance for doubtful accounts	48 b	77,750.	48 c
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		50	
	51 a Other notes & loans receivable (attach sch)	51 a		
	b Less allowance for doubtful accounts	51 b		51 c
	52 Inventories for sale or use	79,203.	52	77,471.
	53 Prepaid expenses and deferred charges	118,668.	53	49,962.
	54 Investments — securities (attach schedule) SCHEDULE 14 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	786,019.	54	539,902.
	55 a Investments — land, buildings, & equipment basis	55 a		
b Less accumulated depreciation (attach schedule)	55 b		55 c	
56 Investments — other (attach schedule)		56		
57 a Land, buildings, and equipment basis	57 a 3,083,166.			
b Less accumulated depreciation (attach schedule) SCHEDULE 16	57 b 548,637.	2,574,676.	57 c	2,534,529
58 Other assets (describe <input type="checkbox"/>)		58		
59 Total assets (add lines 45 through 58) (must equal line 74)	3,986,495	59	3,513,599	
LIABILITIES	60 Accounts payable and accrued expenses	188,710	60	163,282
	61 Grants payable		61	
	62 Deferred revenue	422,757.	62	443,819.
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63	
	64 a Tax-exempt bond liabilities (attach schedule)		64 a	
	b Mortgages and other notes payable (attach schedule)		64 b	
	65 Other liabilities (describe <input type="checkbox"/>)		65	
	66 Total liabilities (add lines 60 through 65)	611,467.	66	607,101.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74			
	67 Unrestricted	1,525,114.	67	1,135,861
	68 Temporarily restricted	651,690.	68	572,413.
	69 Permanently restricted	1,198,224.	69	1,198,224
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)	3,375,028.	73	2,906,498
	74 Total liabilities and net assets/fund balances (add lines 66 and 73)	3,986,495.	74	3,513,599

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

a	Total revenue, gains, and other support per audited financial statements . . . ▶	a	1,715,791.
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments \$ -13,491.		
(2)	Donated services and use of facilities \$ 18,220.		
(3)	Recoveries of prior year grants \$		
(4)	Other (specify) PAGE 1 LINE 9b \$ 92,721.		
	Add amounts on lines (1) through (4) . ▶	b	97,450.
c	Line a minus line b . . . ▶	c	1,618,341.
d	Amounts included on line 12, Form 990 but not on line a :		
(1)	Investment expenses not included on line 6b, Form 990 . \$		
(2)	Other (specify) \$		
	Add amounts on lines (1) and (2) . ▶	d	
e	Total revenue per line 12, Form 990 (line c plus line d) . ▶	e	1,618,341.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements . . . ▶	a	2,184,321.
b	Amounts included on line a but not on line 17, Form 990		
(1)	Donated services and use of facilities \$ 18,220.		
(2)	Prior year adjustments reported on line 20, Form 990 . \$		
(3)	Losses reported on line 20, Form 990 . \$		
(4)	Other (specify) PAGE 1 LINE 9b \$ 92,721.		
	Add amounts on lines (1) through (4) . . ▶	b	110,941.
c	Line a minus line b . . . ▶	c	2,073,380.
d	Amounts included on line 17, Form 990 but not on line a :		
(1)	Investment expenses not included on line 6b, Form 990 . \$		
(2)	Other (specify) \$		
	Add amounts on lines (1) and (2) ▶	d	
e	Total expenses per line 17, Form 990 (line c plus line d) . . ▶	e	2,073,380

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Neal Fitzpatrick				
Chevy Chase, Maryland	Executive Director 40	81,132.	4,058.	0.
SCHEDULE 15				
	Board Members 5	0.	0.	0.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?

If 'Yes,' attach schedule — see instructions

▶ ☐ Yes ☒ No

Part VII Analysis of Income-Producing Activities (See instructions)

Note: Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a EDUCATION PROGRAMS					381,704.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					223,651.
95 Interest on savings & temporary cash invmnts.			14	16.	
96 Dividends & interest from securities			14	21,225.	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property			16	376,767.	
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	30,395.	
101 Net income or (loss) from special events			1	-9,361.	
102 Gross profit or (loss) from sales of inventory					124,313.
103 Other revenue a					
b ADVERTISING	7310	7,632.			
c LITIGATION			1	4,793.	
d ROYALTIES			15	61.	
e OTHER			1	64.	
104 Subtotal (add columns (B), (D), and (E))		7,632.		423,960.	729,668.
105 Total (add line 104, columns (B), (D), and (E))					1,161,260.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12 Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
ALL	SCHEDULE 16

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions)

N/A

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	Signature of officer Neal T. Fitzpatrick	Date 2/14/2006
Paid Preparer's Use Only	Type or print name and title Neal T. Fitzpatrick EXECUTIVE DIRECTOR	
	Preparer's signature J. O'Brien	Date 2/10/06
Paid Preparer's Use Only	Firm's name (or yours if self-employed), address and ZIP - 4 Squire, Lemkin + O'Brien, LLP 111 Rockville Pike, Suite 475 Rockville MD 20850	Check if self-employed <input type="checkbox"/> Preparer's SSN or PTIN (See General instruction W) P00308177 EIN 52-2041603 Phone no (301) 424-6800

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

**Organization Exempt Under
Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

► **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No 1545-0047

2004

Name of the organization

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.

Employer identification number

53-0233715

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See instructions. List each one. If there are none, enter 'None'.)

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
Carol Shaw Chevy Chase, Maryland	Dir of Development 40	64,275.	804.	0
Muriel Robinson Chevy Chase, Maryland	Dir of Finance 40	54,393.	0	0.
Total number of other employees paid over \$50,000	NONE			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See instructions. List each one (whether individuals or firms). If there are none, enter 'None'.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services	NONE	

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

Part III Statements About Activities (See instructions)

Yes No

- 1** During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities . . . \$ 37,819.
(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)

1 X

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities

- 2** During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)

a Sale, exchange, or leasing of property? **2 a** X

b Lending of money or other extension of credit? **2 b** X

c Furnishing of goods, services, or facilities? **2 c** X

See Part V, Form 990

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? **2 d** X

e Transfer of any part of its income or assets? **2 e** X

3 a Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments) . . . SCHEDULE 17 **3 a** X

b Do you have a section 403(b) annuity plan for your employees? **3 b** X

4 a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds? **4 a** X

b Do you provide credit counseling, debt management, credit repair, or debt negotiation services? **4 b** X

Part IV Reason for Non-Private Foundation Status (See instructions)

The organization is not a private foundation because it is (Please check only **ONE** applicable box.)

- 5** ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V.)
- 7** ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** ☐ A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____
- 10** ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
- 11 a** ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 11 b** ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 12** ☒ An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
- 13** ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3).)

Provide the following information about the supported organizations (See instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in) ▶	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	529,562.	754,624.	494,064.	1,135,082.	2,913,332.
16 Membership fees received	186,892.	204,109.	212,003.	221,200.	824,204.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	540,210.	481,420.	505,418.	567,635.	2,094,683.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	431,757.	450,609.	445,698.	411,236.	1,739,300.
19 Net income from unrelated business activities not included in line 18	7,780.	4,069.	3,179.	1,625.	16,653
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	1,696,201.	1,894,831.	1,660,362.	2,336,778.	7,588,172
24 Line 23 minus line 17	1,155,991.	1,413,411.	1,154,944.	1,769,143	5,493,489
25 Enter 1% of line 23	16,962.	18,948.	16,604.	23,368.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 ▶ 26a					
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts ▶ 26b					
c Total support for section 509(a)(1) test. Enter line 24, column (e) ▶ 26c					
d Add: Amounts from column (e) for lines 18 _____ 19 _____ 22 _____ 26b _____ ▶ 26d					
e Public support (line 26c minus line 26d total) ▶ 26e					
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) ▶ 26f %					
27 Organizations described on line 12:					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2003) _____ 28,770. (2002) _____ 26,927. (2001) _____ 22,154. (2000) _____ 24,991.					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003) _____ (2002) _____ (2001) _____ (2000) _____					
c Add: Amounts from column (e) for lines 15 _____ 2,913,332 16 _____ 824,204. 17 _____ 2,094,683. 20 _____ 21 _____ ▶ 27c					5,832,219.
d Add: Line 27a total 102,842. and line 27b total ▶ 27d					102,842.
e Public support (line 27c total minus line 27d total) ▶ 27e					5,729,377.
f Total support for section 509(a)(2) test. Enter amount from line 23, column (e) ▶ 27f 7,588,172.					
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶ 27g 75.50 %					
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶ 27h 22.92 %					
28 Unusual Grants. For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15					

Part V Private School Questionnaire (See instructions)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe, if 'No,' please explain (If you need more space, attach a separate statement)		
32 Does the organization maintain the following		
a Records indicating the racial composition of the student body, faculty, and administrative staff?		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d Copies of all material used by the organization or on its behalf to solicit contributions?		
If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement)		
33 Does the organization discriminate by race in any way with respect to		
a Students' rights or privileges?		
b Admissions policies?		
c Employment of faculty or administrative staff?		
d Scholarships or other financial assistance?		
e Educational policies?		
f Use of facilities?		
g Athletic programs?		
h Other extracurricular activities?		
If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement)		
34 a Does the organization receive any financial aid or assistance from a governmental agency?		
b Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to either 34a or b, please explain using an attached statement		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If 'No,' attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions)
(To be completed **ONLY** by an eligible organization that filed Form 5768)Check ☒ **a** if the organization belongs to an affiliated group Check ☐ **b** if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	24,346.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	13,473.
38	Total lobbying expenditures (add lines 36 and 37)	38	37,819.
39	Other exempt purpose expenditures	39	2,035,561.
40	Total exempt purpose expenditures (add lines 38 and 39)	40	2,073,380.
41	Lobbying nontaxable amount Enter the amount from the following table — <div style="display: flex; justify-content: space-between;"> <div> If the amount on line 40 is — Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$17,000,000 Over \$17,000,000 </div> <div> The lobbying nontaxable amount is — 20% of the amount on line 40 \$100,000 plus 15% of the excess over \$500,000 \$175,000 plus 10% of the excess over \$1,000,000 \$225,000 plus 5% of the excess over \$1,500,000 \$1,000,000 </div> </div>	41	254,580.
42	Grassroots nontaxable amount (enter 25% of line 41).	42	63,645
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43	0.
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	0.
Caution. If there is an amount on either line 43 or line 44, you must file Form 4720			

4 -Year Averaging Period Under Section 501(h)(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50)

Lobbying Expenditures During 4 -Year Averaging Period					
Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount	254,508.	245,146.	245,199.	244,559.	989,412.
46 Lobbying ceiling amount (150% of line 45(e))					1,484,118.
47 Total lobbying expenditures	37,819.	35,018.	10,168.	10,582.	93,587.
48 Grassroots non-taxable amount	63,645.	61,287.	61,300.	61,140.	247,372.
49 Grassroots ceiling amount (150% of line 48(e))					371,058.
50 Grassroots lobbying expenditures	24,346.	22,366.	7,368.	1,564.	55,644.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

Yes	No	Amount

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (add lines c through h.)

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Exempt Organizations (See instructions)

	Yes	No
51 a (i)		X
a (ii)		X
b (i)		X
b (ii)		X
b (iii)		X
b (iv)		X
b (v)		X
b (vi)		X
c		X

TEEA0406 11/29/04

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 1

GAIN (LOSS) ON SALES OF ASSETS OTHER THAN INVENTORY
FORM 990, LINE 8

<u>ASSETS SOLD</u>	<u>GROSS SALES PRICE</u>	<u>BOOK VALUE</u>	<u>GAIN (LOSS)</u>
Publicly Traded Securities	321,381	290,986	30,395

SCHEDULE 2

SPECIAL EVENTS AND ACTIVITIES
FORM 990, LINE 9

<u>EVENT</u>	<u>GROSS RECEIPTS</u>	<u>LESS CONTRIB</u>	<u>GROSS REVENUE</u>	<u>DIRECT EXPENSES</u>	<u>NET INCOME (LOSS)</u>
Holiday Fair	75,477	-	75,477	69,177	6,300
Nature Fair	7,883	-	7,883	18,892	(11,009)
Birdathon	13,800	13,800	-	4,652	(4,652)
Total	97,160	13,800	83,360	92,721	(9,361)

SCHEDULE 3

SALES OF INVENTORY
FORM 990, LINE 10

<u>ITEMS</u>	<u>GROSS SALES</u>	<u>COST OF GOODS SOLD</u>	<u>GROSS PROFIT</u>
Birdseed	116,299	70,743	45,556
Books, calendars and posters	78,364	55,678	22,686
Birdfeeders and houses	44,994	29,827	15,167
Gifts and jewelry	36,123	22,277	13,846
Optics	17,904	13,238	4,666
Children's items	18,260	10,640	7,620
Cards and stationary	12,704	8,272	4,432
Recordings and videos	10,413	5,740	4,673
Other items	9,942	4,275	5,667
Total	345,003	220,690	124,313

SCHEDULE 4

OTHER CHANGES IN NET ASSETS
FORM 990, LINE 20

Unrealized losses on investments (13,491)

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 5

GRANTS AND ALLOCATIONS
FORM 990, LINE 22

Workshop for Educators Scholarship	800
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Paid to : Maine Audubon Society
 20 Gilsland Farm Road
 Falmouth, ME 04105

SCHEDULE 6

LAND, BUILDINGS, EQUIPMENT AND DEPRECIATION
FORM 990, LINES 42 and 57

ASSETS	COST	ACCUM DEPR	BOOK VALUE	DEPR. EXPENSE
Land	1,741,683	-	1,741,683	
Buildings and Improvements	1,104,032	389,049	714,983	26,592
Furniture and Equipment	237,451	159,588	77,863	60,347
Total	3,083,166	548,637	2,584,529	86,939

SCHEDULE 7

OTHER EXPENSES
FORM 990, LINE 43

	TOTAL	PROGRAM SERVICE	MGT & GEN	FUND- RAISING
Advertising	9,240	8,522	718	-
Computer Expense	40,108	34,443	1,178	4,487
Consultants	2,640	240	2,400	-
Contract Services	55,147	50,083	5,064	-
Dues & Subscriptions	3,418	2,083	1,335	-
Insurance	39,240	32,982	3,386	2,872
Materials and Books	3,090	2,411	679	-
Other	57,448	45,508	10,645	1,295
Total	210,331	176,272	25,405	8,654

SCHEDULE 8

PRIMARY EXEMPT PURPOSE
FORM 990, PART II

The Audubon Naturalist Society fosters stewardship of the region's environment by educating citizens about the natural world, promoting conservation of biodiversity, and protecting wildlife habitat

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 9

PROGRAM SERVICE ACCOMPLISHMENTS
FORM 990, PART II, LINE a

EDUCATION PROGRAMS

The educational mission of the Audubon Naturalist Society (ANS) is to increase an appreciation and understanding of nature and ecology in the Central Atlantic states, foster a community of action in support of conservation throughout the region, and involve people of all ages and levels of knowledge in a wide range of experiential activities. To carry out this mission, ANS conducts a variety of programs for children and adults.

School and Scout Programs

ANS school and scout programs reached 5,837 students and 564 adults in Montgomery County, Maryland, the District of Columbia, and Loudoun and Fairfax Counties, Virginia. Each fall and spring, staff members conduct field trips for school groups at ANS sanctuaries. In the winter months, ANS naturalists go into the schools with programs for individual classes and assemblies. *Wonderful Worms* continues to be the all-time favorite program. ANS offered scholarships totaling \$ 800 to schools unable to afford the modest cost of field trips and in-school programs. Scout groups participate in programs at the sanctuaries specifically designed to help them complete nature and wildlife-related badges.

Summer Nature Camp

ANS enrolled 650 children and youth in summer camps at its sanctuaries and on overnight camp programs. Among the most popular of the 42 camps are *Reptile Mania*, where young children satisfy their natural curiosity about snakes and other reptiles, and *BayQuest*, where pre-teens and teens learn first hand about the Chesapeake Bay.

Children's & Family Programs

These programs serve children as young as three and their families. Afterschool programs for elementary school children are popular options for families wanting more for their children than TV, video games, and sports. Thanks to a generous donor, the Edwin Way Teale Learning Center has been renovated and fully equipped as a children's center. Nature-themed birthday parties are growing in popularity and bring hundreds of children and parents to ANS sanctuaries each year, many of whom return for other nature programs. Another growing program serves the needs of home schooled children.

Teacher Training

The GreenLabs Environmental Education workshops for Montgomery County Public School teachers have been conducted for many years with generous funding from the Howard Hughes Medical Institute. In FY05, 75 teachers participated in workshops designed to help teachers learn about the local environment and how to use it effectively in teaching math, English, reading, art and science.

Adult Programs

In FY05, ANS's Adult Program attracted 1,150 nature lovers to hikes, walks, and other explorations where they learned first hand about the natural history of the area.

Natural History Field Studies

ANS conducts the Natural History Field Studies program in partnership with the USDA Graduate School. Twenty courses in natural history at the college level, enrolling a total of 250 students, were conducted in FY05. Topics included Geology, Insects, Ferns, Butterflies, Ecology, and Birds of Prey. The principle focus of these courses of study was the natural history of the Central Atlantic States. A Certificate in Natural History was awarded to six students in recognition of their completion of a required curriculum of 26 credits.

Nature Travel

For individuals with the time and inclination to explore abroad, the ANS offers natural history trips to a variety of destinations. Led by experienced naturalists, participants gain a first-hand understanding of local wildlife and habitat in areas outside the mid-Atlantic region. In FY05, these destinations included Wales, Lower Columbia River, Nova Scotia, the Florida Everglades, and Costa Rica, with a total of 73 participants.

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 10

PROGRAM SERVICE ACCOMPLISHMENTS
FORM 990, PART II, LINE b

NATURE SANCTUARIES

Woodend Sanctuary

Located in Chevy Chase, Maryland, this historic ground dates back to a 1699 land grant and is the site of many educational programs. The Woodend mansion, on the National Historical Register, is one of the few remaining grand old estates in Chevy Chase. Visitors can enjoy the serenity of our wildflower meadow, hike our meandering trails, and explore the aquatic life of our pond at this 40-acre nature sanctuary minutes from our nation's capital.

Rust Sanctuary

Located in Loudoun County Virginia, the Rust Sanctuary property includes a manor house and 68 acres of land. Visitors are invited to walk the nature trails, either on their own or on guided nature explorations. The Rust Sanctuary is committed to protecting the integrity of the natural area entrusted to us by the Rust estate while providing opportunities and resources to the people of Loudoun County and surrounding areas that encourage the discovery and appreciation of the natural world. The sanctuary protects six different kinds of habitats including: wildlife habitat gardens, meadows, hedge rows, mixed hardwood forest, pine plantation, and a pond.

Webb Sanctuary

The Webb Sanctuary's 20 acres are on the edge of Clifton, Virginia, a restored 19th century railroad village in southern Fairfax County. The features of this small enclave include a small stream flowing by a meadow, native orchids, several amphibian species, and a good variety of birds. A self-guided trail winds through the property. The property is open dawn to dusk.

SCHEDULE 11

PROGRAM SERVICE ACCOMPLISHMENTS
FORM 990, PART II, LINE c

CONSERVATION PROGRAMS

The Audubon Naturalist Society advocates for the protection and conservation of our region's environment. From wildlife habitat and parkland, to farms and forests, to our wetlands, streams and coasts, Audubon Naturalist Society's advocacy staff speaks up for our most treasured natural places. Accomplishments of our conservation programs include:

- Helped establish the Fairfax Watershed Network, which organized one of the largest ever stream clean-ups.
- Built a coalition that lobbied for and received funds for stream protection and restoration in Fairfax County.
- Worked with partners to secure a scientific review of the low flow requirements in the Potomac River.
- Sponsored a symposium on Montgomery County's Agricultural Reserve and began work on Ag Reserve map as outreach tool.
- With partners, used threat of legal action to force the Washington Suburban Sanitary Commission (WSSC) to restore much of Prince George's and Montgomery Counties' water quality.
- Continued to lead the battle against the Intercounty Connector (ICC) by organizing public turnout for four public hearings, holding two press conferences and a citizen rally, lobbying state legislators to limit ICC funding, and sending out 100,000 pieces of direct mail.
- Testified at countless Montgomery County Planning Board and County Council hearings, Fairfax County Planning Commission and Board of Supervisors hearings, and Loudoun County Board of Supervisors hearings on behalf of waterways, wetlands, land use, and transportation issues.
- With partners, successfully lobbied legislators to prevent the sale of public lands and to restore funds to Program Open Space.
- Participated in Reality Check, the Urban Land Institute's one-day planning exercise to address growth in our region.

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 12

PROGRAM SERVICE ACCOMPLISHMENTS
FORM 990, PART II, LINE d

MEMBERSHIP

ANS has the support of a membership of 4,500 households (10,000 people) Members participate in the Society's environmental education programs, enjoy its three nature sanctuaries, and volunteer in various capacities including serving on the board of directors. Annually, 1,000 members volunteer for the Society, monitoring streams, improving sanctuaries, testifying at public hearings, leading programs and trips, and advocating on behalf of environmental policy.

SCHEDULE 13

PROGRAM SERVICE ACCOMPLISHMENTS
FORM 990, PART II, LINE e

OTHER PROGRAMS	<u>Program Service Expenses</u>
Publication of Periodicals	180,543
Audubon Sanctuary Shop	129,208
Crowder Messersmith Scholarship Fund	<u>2,570</u>
Total	<u><u>312,321</u></u>

SCHEDULE 14

INVESTMENTS - SECURITIES
FORM 990, PART IV, LINE 54

	<u>Beginning of Year</u>	<u>End of Year</u>
Mutual Funds	1,890	3,008
US and Corporate Bonds	330,138	212,278
Stock - Publicly Traded	<u>453,991</u>	<u>324,616</u>
Total	<u><u>786,019</u></u>	<u><u>539,902</u></u>

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 15

LIST OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES
FORM 990, PART V

(A) Name and Address	(B) Title Avg Hours	(C) Compensation	(D) Benefits	(E) Expenses
Joseph Coleman Round Hill, Virginia	President As Needed	0	0	0
Francis J. O'Donnell Kensington, Maryland	Vice President As Needed	0	0	0
John Ulfelder McLean, Virginia	Secretary As Needed	0	0	0
Cindy Petrick Wheaton, Maryland	Treasurer As Needed	0	0	0
Jane Benesch Silver Spring, Maryland	Director As Needed	0	0	0
Robert E. Benker Vienna, Virginia	Director As Needed	0	0	0
John Bjerke Rockville, Maryland	Director As Needed	0	0	0
Sharon B. Buchanan Potomac, Maryland	Director As Needed	0	0	0
William A. Butler Chevy Chase, Maryland	Director As Needed	0	0	0
Edwin H. Clark Washington, DC	Director As Needed	0	0	0
Mike Dixon Washington, DC	Director As Needed	0	0	0
Gary R. Evans Potomac Falls, Maryland	Director As Needed	0	0	0
Cris Fleming Chevy Chase, Maryland	Director As Needed	0	0	0
Diane Hoffman Annandale, Virginia	Director As Needed	0	0	0
James Moorhead Chevy Chase, Maryland	Director As Needed	0	0	0
Mike Rubin Boyd, Maryland	Director As Needed	0	0	0

AUDUBON NATURALIST SOCIETY OF THE CENTRAL ATLANTIC STATES, INC.
EIN: 53-0233715

SCHEDULE 16

**RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSE
FORM 990, PART VIII**

<u>Line no</u>	<u>Explanation of Relationship of Activities to the Accomplishment of Exempt Purpose</u>
93	Education programs increase an appreciation and understanding of nature and ecology in the Central Atlantic states, fosters a community of action in support of conservation throughout the region, and involves people of all ages and levels of knowledge in a wide range of experiential activities. ANS conducts a variety of programs for both children and adults.
94	Members are a key component of the strategy to accomplish the mission of ANS. Members receive regular information concerning the natural world, biodiversity, and protecting wildlife and habitat. Annually, 1,000 members volunteer for ANS by monitoring streams, improving sanctuaries, testifying at public hearings, leading programs and trips, and advocating on behalf of environmental policy.
102	The Sanctuary Shop sells birdseed, birdhouses and feeders and an assortment of nature-related books, clothing, games and gifts. These items assist the purchaser in attracting, viewing and gaining a better understanding and appreciation of the natural world, biodiversity, wildlife and their habitats.

SCHEDULE 17

**EXPLANATION OF HOW SCHOLARSHIP RECIPIENTS QUALIFY
FORM 990 SCHEDULE A, PART III, LINE 3a**

ANS awards several types education scholarships for both educators and children on the basis of both need and merit. Educator scholarship winners attend a week-long education workshop each summer, and qualify on the basis of how the workshop's content will be incorporated into their school, classroom or educational setting. School program scholarships reduce the per child program fee and are offered to schools where 50% of the students qualify for the free or reduced lunch program. Summer camp scholarships are provided to families who would otherwise not be able afford a summer camp for their children. For each type of scholarship, a committee of board members and/or staff review the applications and award the scholarships.