

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2004 calendar year, or tax year beginning **JUL 1, 2004** and ending **JUN 30, 2005**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization THE ERIKSON INSTITUTE Number and street (or P.O. box if mail is not delivered to street address) Room/suite 420 NORTH WABASH AVENUE 600 City or town, state or country, and ZIP + 4 CHICAGO, IL 60611	D Employer identification number 36-2593545
		E Telephone number (312) 755-2250
		F Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) _____
		Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Website: **WWW.ERIKSON.EDU**

J Organization type (check only one) ☒ 501(c) (3) (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

H and **I** are not applicable to section 527 organizations.
H(a) Is this a group return for affiliates? ☐ Yes ☒ No
H(b) If "Yes," enter number of affiliates _____
H(c) Are all affiliates included? **N/A** ☐ Yes ☐ No
H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No
I Group Exemption Number _____

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 **20,675,062.**

M Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF)

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

Revenue	1 Contributions, gifts, grants, and similar amounts received:			
	a Direct public support	1a	2,799,506.	
	b Indirect public support	1b		
	c Government contributions (grants)	1c	3,989,957.	
	d Total (add lines 1a through 1c) (cash \$ 6,789,463. noncash \$ _____)	1d	6,789,463.	
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2	2,367,110.	
	3 Membership dues and assessments	3		
	4 Interest on savings and temporary cash investments	4		
	5 Dividends and interest from securities	5	829,269.	
	Expenses	6 a Gross rents	6a	
b Less: rental expenses		6b		
c Net rental income or (loss) (subtract line 6b from line 6a)		6c		
7 Other investment income (describe _____)		7		
8 a Gross amount from sales of assets other than inventory		(A) Securities 8a	(B) Other 9,581,416.	
b Less: cost or other basis and sales expenses		8b	9,674,235.	
c Gain or (loss) (attach schedule)		8c	<92,819.>	
d Net gain or (loss) (combine line 8c, columns (A) and (B))		8d	<92,819.>	
9 Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>				
a Gross revenue (not including \$ 257,000. of contributions reported on line 1a)		9a	576,672.	
Net Assets	b Less: direct expenses other than fundraising expenses	9b	330,285.	
	c Net income or (loss) from special events (subtract line 9b from line 9a)	9c	246,387.	
	10 a Gross sales of inventory, less returns and allowances	10a		
	b Less: cost of goods sold	10b		
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c		
	11 Other revenue (from Part VII, line 103)	11	531,132.	
	12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	10,670,542.	
	13 Program services (from line 44, column (B))	13	8,065,969.	
	14 Management and general (from line 44, column (C))	14	1,896,523.	
	15 Fundraising (from line 44, column (D))	15	489,008.	
16 Payments to affiliates (attach schedule)	16			
17 Total expenses (add lines 16 and 44, column (A))	17	10,451,500.		
18 Excess or (deficit) for the year (subtract line 17 from line 12)	18	219,042.		
19 Net assets or fund balances at beginning of year (from line 73, column (A))	19	32,207,286.		
20 Other changes in net assets or fund balances (attach explanation)	20	1,686,987.		
21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	34,113,315.		

THE ERIKSON INSTITUTE

36-2593545

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Page 2

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising	
22	Grants and allocations (attach schedule) (cash \$1031480, noncash \$)	1,031,480.	1,031,480.	STATEMENT 6		
23	Specific assistance to individuals (attach schedule)	172,500.	172,500.	STATEMENT 7		
24	Benefits paid to or for members (attach schedule)					
25	Compensation of officers, directors, etc.	912,037.	678,282.	180,583.	53,172.	
26	Other salaries and wages	3,904,335.	2,903,831.	773,094.	227,410.	
27	Pension plan contributions	271,828.	202,158.	53,822.	15,848.	
28	Other employee benefits	367,097.	273,010.	72,685.	21,402.	
29	Payroll taxes	361,627.	268,942.	71,602.	21,083.	
30	Professional fundraising fees					
31	Accounting fees	28,000.		28,000.		
32	Legal fees	62,174.	282.	61,892.		
33	Supplies	63,806.	27,839.	33,351.	2,616.	
34	Telephone	49,661.	21,667.	25,958.	2,036.	
35	Postage and shipping	73,900.	32,243.	38,628.	3,029.	
36	Occupancy	942,767.	754,214.	141,415.	47,138.	
37	Equipment rental and maintenance	65,541.	15,070.	34,705.	15,766.	
38	Printing and publications	126,397.	104,927.		21,470.	
39	Travel	105,415.	91,973.	10,926.	2,516.	
40	Conferences, conventions, and meetings	96,379.	57,249.	20,913.	18,217.	
41	Interest					
42	Depreciation, depletion, etc. (attach schedule)	192,700.	134,890.	48,175.	9,635.	
43	Other expenses not covered above (itemize):					
a		43a				
b		43b				
c		43c				
d		43d				
e	SEE STATEMENT 4	43e	1,623,856.	1,295,412.	300,774.	27,670.
44	Total functional expenses (add lines 22 through 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15.	44	10,451,500.	8,065,969.	1,896,523.	489,008.

Joint Costs. Check ☐ if you are following SOP 98-2.Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____;

(iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service AccomplishmentsWhat is the organization's primary exempt purpose? ☒ SEE STATEMENT 5

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
 (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others)

a	TEACHING, LECTURING AND RESEARCHING	
	(Grants and allocations \$)	8,065,969.
b		
	(Grants and allocations \$)	
c		
	(Grants and allocations \$)	
d		
	(Grants and allocations \$)	
e	Other program services (attach schedule)	(Grants and allocations \$)
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)	8,065,969.

423011
01-13-05

Form 990 (2004)

Part IV Balance Sheets

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	262,052.	45	892,459.
	46 Savings and temporary cash investments		46	
	47 a Accounts receivable	159,306.		
	b Less: allowance for doubtful accounts		47c	159,306.
	48 a Pledges receivable			
	b Less: allowance for doubtful accounts		48c	
	49 Grants receivable	5,870,443.	49	5,265,057.
	50 Receivables from officers, directors, trustees, and key employees		50	
	51 a Other notes and loans receivable			
	b Less: allowance for doubtful accounts		51c	
	52 Inventories for sale or use		52	
	53 Prepaid expenses and deferred charges	41,763.	53	156,830.
	54 Investments - securities STMT 8 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	3,692,653.	54	2,786,171.
	55 a Investments - land, buildings, and equipment basis			
	b Less: accumulated depreciation		55c	
56 Investments - other SEE STATEMENT 9	21,299,611.	56	24,357,413.	
57 a Land, buildings, and equipment: basis	2,378,768.			
b Less: accumulated depreciation STMT 10	1,392,296.	57c	986,472.	
58 Other assets (describe <input type="checkbox"/>)		58		
59 Total assets (add lines 45 through 58) (must equal line 74)	32,447,841.	59	34,603,708.	
Liabilities	60 Accounts payable and accrued expenses	186,845.	60	404,173.
	61 Grants payable		61	
	62 Deferred revenue	157.	62	886.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable		64b	
	65 Other liabilities (describe <input type="checkbox"/> DEFERRED RENT OBLIGATION)	53,553.	65	85,334.
66 Total liabilities (add lines 60 through 65)	240,555.	66	490,393.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	8,964,474.	67	10,006,183.
	68 Temporarily restricted	15,951,022.	68	16,266,694.
	69 Permanently restricted	7,291,790.	69	7,840,438.
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	32,207,286.	73	34,113,315.
	74 Total liabilities and net assets / fund balances (add lines 66 and 73)	32,447,841.	74	34,603,708.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-B	Reconciliation of Expenses per Audited Financial Statements with Expenses per Return
------------------	---

Return		Return	
a Total revenue, gains, and other support per audited financial statements	a 12,357,529.	a Total expenses and losses per audited financial statements	a 10,451,500.
b Amounts included on line a but not on line 12, Form 990		b Amounts included on line a but not on line 17, Form 990:	
(1) Net unrealized gains on investments \$ 1,686,987.		(1) Donated services and use of facilities \$	
(2) Donated services and use of facilities \$		(2) Prior year adjustments reported on line 20, Form 990 \$	
(3) Recoveries of prior year grants \$		(3) Losses reported on line 20, Form 990 \$	
(4) Other (specify):		(4) Other (specify):	
\$		\$	
Add amounts on lines (1) through (4)	b 1,686,987.	Add amounts on lines (1) through (4)	b 0.
c Line a minus line b	c 10,670,542.	c Line a minus line b	c 10,451,500.
d Amounts included on line 12, Form 990 but not on line a :		d Amounts included on line 17, Form 990 but not on line a :	
(1) Investment expenses not included on line 6b, Form 990 \$		(1) Investment expenses not included on line 6b, Form 990 \$	
(2) Other (specify):		(2) Other (specify):	
\$		\$	
Add amounts on lines (1) and (2)	d 0.	Add amounts on lines (1) and (2)	d 0.
e Total revenue per line 12, Form 990 (line c plus line d)	e 10,670,542.	e Total expenses per line 17, Form 990 (line c plus line d)	e 10,451,500.

Part V	List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated.)
---------------	--

[illegible]

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule ☐ Yes ☒ No

Part VI Other Information		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77	X
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b	If "Yes," has it filed a tax return on Form 990-T for this year? N/A	78b	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b	If "Yes," enter the name of the organization and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.		
81 a	Enter direct or indirect political expenditures. See line 81 instructions 81a 0.		
b	Did the organization file Form 1120-POL for this year?	81b	X
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III.) 82b N/A		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? N/A	84b	
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? N/A	85a	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b	
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c	Dues, assessments, and similar amounts from members 85c N/A		
d	Section 162(e) lobbying and political expenditures 85d N/A		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A	85h	
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 86a N/A		
b	Gross receipts, included on line 12, for public use of club facilities 86b N/A		
87	501(c)(12) organizations. Enter: a Gross income from members or shareholders 87a N/A		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b N/A		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 0.; section 4912 0.; section 4955 0.		
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0.		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization 0.		
90 a	List the states with which a copy of this return is filed ILLINOIS		
b	Number of employees employed in the pay period that includes March 12, 2004 90b 141		
91	The books are in care of JANICE PROMER Telephone no. (312) 755-2250		

Located at 420 N. WABASH AVENUE, CHICAGO, IL

ZIP + 4 60611

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here.

and enter the amount of tax-exempt interest received or accrued during the tax year

92

N/A

Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue.					
a STUDENT TUITION & FEES					2,367,110.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments			03		
95 Interest on savings and temporary cash investments					
96 Dividends and interest from securities			14	829,269.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					<92,819.>
101 Net income or (loss) from special events					246,387.
102 Gross profit or (loss) from sales of inventory					
103 Other revenue.					
a CONSULTING FEE					420,275.
b MISCELLANEOUS					110,857.
c OTHER - REIMBURSEMENT			01		
d					
e					
104 Subtotal (add columns (B), (D), and (E))		0.		829,269.	3,051,810.
105 Total (add line 104, columns (B), (D), and (E))					3,881,079.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).

93A FEES FROM EDUCATIONAL CLASSES OFFERED BY THE INSTITUTE

103A FEES FROM CONSULTING AND TRAINING OFFERED BY THE INSTITUTE

103B FEES FROM STORE AND OTHER CONCESSIONS SERVICES

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	Signature of officer <i>James R. Promer</i>	Date 2/15/06
Paid Preparer's Use Only	Type or print name and title. <i>JANICE R. PROMER, VP-FINANCE</i>	
	Date 2/14/06	Check if self-employed <input type="checkbox"/>
423161 01-13-05	Preparer's signature <i>William J. Luchas</i>	Preparer's SSN or PTIN
	Firm's name (or yours if self-employed), address, and ZIP + 4 WASHINGTON, PITTMAN AND MCKEEVER, LLC 819 SOUTH WABASH AVENUE - SUITE 600 CHICAGO, ILLINOIS 60605	EIN Phone no. (312) 786-0330

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

► **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2004

Name of the organization

THE ERIKSON INSTITUTE

Employer identification number
36 2593545

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
LINDA GILKERSON ----- 420 N. WABASH AVENUE - SUITE 600	FACULTY MEM. 40+	103,734.		
ROBERT HALPERN ----- 420 N. WABASH AVENUE - SUITE 600	FACULTY MEM. 40+	103,734.		
GILLIAN MC NAMEE ----- 420 N. WABASH AVENUE - SUITE 600	FACULTY MEM. 40+	101,776.		
PATRICIA NEDEAU ----- 420 N. WABASH AVENUE - SUITE 600	FACULTY MEM. 40+	85,050.		
SHIRLEY A. RAY ----- 420 N. WABASH AVENUE - SUITE 600	FACULTY MEM. 40+	84,293.		
Total number of other employees paid over \$50,000 ►	21			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
JANA FLEMING ----- 711 S. DEARBORN ST., #604, CHICAGO, IL 60605		50,099.
----- ----- ----- ----- ----- -----		
Total number of others receiving over \$50,000 for professional services ►	0	

Part III Statements About Activities (See page 2 of the instructions)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1	X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a Sale, exchange, or leasing of property?	2a	X
b Lending of money or other extension of credit?	2b	X
c Furnishing of goods, services, or facilities?	2c	X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? SEE PART V, FORM 990	2d	X
e Transfer of any part of its income or assets?	2e	X
3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)	3a	X
b Do you have a section 403(b) annuity plan for your employees?	3b	X
4 a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4a	X
b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b	X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5** ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6** ☒ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7** ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8** ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9** ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state **▶** _____
- 10** ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a** ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b** ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12** ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13** ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.** N/A
Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)					
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose					
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975					
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	0.	0.	0.	0.	0.
24 Line 23 minus line 17					
25 Enter 1% of line 23					
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a N/A
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b N/A
c Total support for section 509(a)(1) test Enter line 24, column (e)					26c N/A
d Add: Amounts from column (e) for lines. 18 _____ 19 _____ 22 _____ 26b _____					26d N/A
e Public support (line 26c minus line 26d total)					26e N/A
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f N/A %
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: (2003) _____ (2002) _____ (2001) _____ (2000) _____					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2003) _____ (2002) _____ (2001) _____ (2000) _____					
c Add: Amounts from column (e) for lines. 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c N/A
d Add: Line 27a total _____ and line 27b total _____					27d N/A
e Public support (line 27c total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					27f N/A
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h N/A %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

Part V**Private School Questionnaire** (See page 7 of the instructions.)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	X	
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	X	
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?		X
If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		
THE SCHOOL CUSTOMARILY DRAWS ITS STUDENTS FROM LOCAL, NATIONAL AND INTERNATIONAL COMMUNITIES AND FOLLOWS A RACIALLY NON-DISCRIMINATORY POLICY AS TO STUDENTS.		
32 Does the organization maintain the following:		
a Records indicating the racial composition of the student body, faculty, and administrative staff?	X	
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	X	
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	X	
d Copies of all material used by the organization or on its behalf to solicit contributions?	X	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		
33 Does the organization discriminate by race in any way with respect to:		
a Students' rights or privileges?		X
b Admissions policies?		X
c Employment of faculty or administrative staff?		X
d Scholarships or other financial assistance?		X
e Educational policies?		X
f Use of facilities?		X
g Athletic programs?		X
h Other extracurricular activities?		X
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		
34 a Does the organization receive any financial aid or assistance from a governmental agency?	X	
b Has the organization's right to such aid ever been revoked or suspended?		X
If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	X	

Schedule A (Form 990 or 990-EZ) 2004

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)

N/A

(To be completed ONLY by an eligible organization that filed Form 5768)

Check ☐ a ☐ if the organization belongs to an affiliated groupCheck ☐ b ☐ if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38	Total lobbying expenditures (add lines 36 and 37)	38	
39	Other exempt purpose expenditures	39	
40	Total exempt purpose expenditures (add lines 38 and 39)	40	
41	Lobbying nontaxable amount. Enter the amount from the following table -		
	If the amount on line 40 is - The lobbying nontaxable amount is -		
	Not over \$500,000 20% of the amount on line 40		
	Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000 \$1,000,000		
42	Grassroots nontaxable amount (enter 25% of line 41)	42	
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45	Lobbying nontaxable amount				0 .
46	Lobbying ceiling amount (150% of line 45(e))				0 .
47	Total lobbying expenditures				0 .
48	Grassroots nontaxable amount				0 .
49	Grassroots ceiling amount (150% of line 48(e))				0 .
50	Grassroots lobbying expenditures				0 .

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h.)

Yes	No	Amount
		0 .

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 11 of the instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of:

(i) Cash

(li) Other assets

b Other transactions:

(i) Sales or exchanges of assets with a noncharitable exempt organization

(ii) Purchases of assets from a noncharitable exempt organization

(iii) Rental of facilities, equipment, or other assets

(iv) Reimbursement arrangements

(v) Loans or loan guarantees

(vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

N/A

[illegible]

52 a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ▶ ☐

☐ Yes ☒ No

b. If "Yes," complete the following schedule:

N/A

[illegible]

2004 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 2

990

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	* Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
	BUILDINGS											
4	LEASEHOLD IMPROVEMENTS	0801193SL	SL	10.00	16	156,894.			156,894.	156,894.		0.
9	LEASEHOLD IMPROVEMENTS	010197SL	SL	10.00	16	17,130.			17,130.	12,848.		1,713.
11	LEASEHOLD IMPROVEMENTS	010198SL	SL	10.00	16	14,978.			14,978.	9,737.		1,498.
45	LEASEHOLD IMPROVEMENTS	063003SL	SL	10.00	16	54,360.			54,360.	5,436.		5,436.
50	LEASEHOLD IMPROVEMENTS	010104SL	SL	10.00	16	249,425.			249,425.	12,471.		24,943.
* 990 PAGE 2 TOTAL												
	BUILDINGS					492,787.		0.	492,787.	197,386.	0.	33,590.
	FURNITURE & FIXTURES											
1	EQUIPMENT	VARIES	SL	10.00	16	239,121.			239,121.	239,121.		0.
3	EQUIPMENT	VARIES	SL	10.00	16	19,930.			19,930.	19,930.		0.
5	EQUIPMENT	010194SL	SL	10.00	16	143,234.			143,234.	143,233.		0.
6	EQUIPMENT	010195SL	SL	5.00	16	35,137.			35,137.	33,207.		0.
7	EQUIPMENT	010196SL	SL	10.00	16	67,444.			67,444.	56,312.		6,744.
8	EQUIPMENT	010197SL	SL	10.00	16	113,917.			113,917.	82,592.		11,392.
10	EQUIPMENT	010198SL	SL	10.00	16	158,658.			158,658.	97,575.		15,866.
13	VIDEO PRODUCTION	010199SL	SL	10.00	16	107,762.			107,762.	54,418.		10,776.
16	SECURITY SYSTEM	010199SL	SL	5.00	16	11,868.			11,868.	11,867.		0.
20	FURNITURE	010199SL	SL	10.00	16	39,371.			39,371.	19,881.		3,937.

428102
10-08-04

(D) - Asset disposed

* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction

2004 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 2

990

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
21	WATER HEATER	010199SL		10.00	16	5,400.			5,400.	2,970.		540.
22	AUDIO VISUAL SYSTEM	010199SL		10.00	16	33,714.			33,714.	17,024.		3,371.
23	COMPUTER EQUIPMENT	010100SL		5.00	16	30,210.			30,210.	20,391.		0.
24	CAMERA & PROJECTOR	010100SL		10.00	16	7,283.			7,283.	2,876.		728.
25	VIDEO PRODUCTION COMPUTER LAB FURNITURE	010100SL		10.00	16	41,283.			41,283.	16,306.		4,128.
28	FIXTURES	010101SL		10.00	16	22,195.			22,195.	6,327.		2,220.
29	TELEPHONE SYSTEM EXPANSION	010101SL		5.00	16	11,396.			11,396.	5,699.		0.
30	COMPUTER EQUIPMENT	010101SL		5.00	16	17,314.			17,314.	8,657.		0.
32	MICRO SERVER	010101SL		5.00	16	10,199.			10,199.	5,100.		0.
33	SOFTWARE	010101SL		5.00	16	23,302.			23,302.	11,651.		0.
34	TWO SERVERS	010101SL		5.00	16	15,851.			15,851.	7,925.		0.
35	BLACKBAUD SOFTWARE OTHER FURNITURE &	010101SL		5.00	16	37,864.			37,864.	18,931.		0.
36	FIXTURES	010101SL		10.00	16	9,626.			9,626.	3,129.		963.
37	COMPUTER LAB BUILD OUT	010101SL		10.00	16	16,036.			16,036.	5,614.		1,604.
38	COPIER	010102SL		5.00	16	16,500.			16,500.	5,981.		3,300.
39	COMPUTER EQUIPMENT	010102SL		5.00	16	28,893.			28,893.	10,475.		5,779.
40	FURNITURE	010102SL		10.00	16	10,872.			10,872.	2,555.		1,087.
41	CONFERENCE ROOM	010102SL		10.00	16	1,117.			1,117.	280.		112.

428102
10-08-04

(D) - Asset disposed

* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction

2004 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 2

990

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	* Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
42	COMPUTER EQUIPMENT	063002SL		5.00	16	23,426.			23,426.	7,614.		4,685.
43	WEBSITE	010103SL		5.00	16	208,659.			208,659.	59,990.		41,732.
44	FURNITURE AND EQUIPMENT	010103SL		10.00	16	86,241.			86,241.	12,505.		8,624.
46	PHONE SYSTEM	010104SL		5.00	16	5,204.			5,204.	520.		1,041.
47	AV EQUIPMENT	010104SL		5.00	16	13,947.			13,947.	1,395.		2,789.
48	FURNITURE AND FIXTURES	010104SL		10.00	16	81,239.			81,239.	4,062.		8,124.
49	COMPUTER EQUIPMENT	010104SL		5.00	16	51,370.			51,370.	5,137.		10,274.
51	SECURITY SYSTEM	010104SL		5.00	16	9,600.			9,600.	960.		1,920.
52	WEBSITE	010199SL		5.00	16	31,000.			31,000.	31,000.		0.
53	LIBRARY SYSTEM	010199SL		5.00	16	14,992.			14,992.	14,992.		0.
54	COPIER	010199SL		5.00	16	24,200.			24,200.	24,200.		0.
55	COMPUTER EQUIPMENT	010199SL		5.00	16	41,549.			41,549.	41,549.		0.
56	TELEPHONE SYSTEM	010199SL		5.00	16	29,827.			29,827.	29,827.		0.
57	TELEPHONES	010199SL		5.00	16	1,383.			1,383.	1,383.		0.
58	FAX	010100SL		5.00	16	2,590.			2,590.	2,590.		0.
59	COPIERS	010100SL		5.00	16	16,000.			16,000.	16,000.		0.
60	COMPUTER LEASE BUYOUTS	010101SL		5.00	16	33,199.			33,199.	33,199.		0.
62	FURNITURE	010105SL		10.00	16	9,125.			9,125.	9,125.		456.

428102
10-08-04

(D) - Asset disposed

* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction

2004 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 2

990

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	* Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
63	EQUIPMENT * 990 PAGE 2 TOTAL FURNITURE & FIXTURES	010105SL		5.00	16	69,174.			69,174.			6,917.
	OTHER					2028222.		0.	2028222.	1196950.	0.	159,109.
2	MANUSCRIPTS	VARIES		.000	16	52,500.			52,500.			0.
61	WRITE-OFFS			.000	16	<194,740.>			<194,740.>			0.
	* 990 PAGE 2 TOTAL OTHER					<142,240.>		0.	<142,240.>	0.	0.	0.
	* GRAND TOTAL 990 PAGE 2 DEPR					2378769.		0.	2378769.	1394336.	0.	192,699.

428102
10-08-04

(D) - Asset disposed

* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction

BOOKS, LIBRARY
MATERIALS & OTHER
PUBLICATIONS

	113,287.	108,395.	3,705.	1,187.
TOTAL TO FM 990, LN 43	1,623,856.	1,295,412.	300,774.	27,670.

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 5
PART III

EXPLANATION

THE INSTITUTE PROVIDES TEACHING INSTRUCTION AND EDUCATION WITH RESPECT TO
EARLY CHILDHOOD DEVELOPMENT.

FORM 990 CASH GRANTS AND ALLOCATIONS STATEMENT 6

CLASSIFICATION	DONEE'S NAME	DONEE'S ADDRESS	DONEE'S RELATIONSHIP	AMOUNT
DOCTORAL & MASTERS PROGRAM	VARIOUS	VARIOUS	NONE	1031480.
TOTAL INCLUDED ON FORM 990, PART II, LINE 22				1031480.

FORM 990 SPECIFIC ASSISTANCE TO INDIVIDUALS STATEMENT 7

DESCRIPTION	AMOUNT
STIPEND (MASTER'S PROGRAM)	172,500.
STIPEND (SPECIAL PROJECTS)	
TOTAL TO FORM 990, PART II, LINE 23	172,500.

FORM 990	GOVERNMENT SECURITIES	STATEMENT	8
----------	-----------------------	-----------	---

DESCRIPTION	COST/FMV	U.S. GOVERNMENT	STATE AND LOCAL GOV'T	TOTAL GOV'T SECURITIES
US GOVERNMENT OBLIGATIONS	FMV	2,786,171.		2,786,171.
TOTAL TO FORM 990, LINE 54, COL B		2,786,171.		2,786,171.

FORM 990	OTHER INVESTMENTS	STATEMENT	9
----------	-------------------	-----------	---

DESCRIPTION	VALUATION METHOD	AMOUNT
MONEY MARKET FUNDS	MARKET VALUE	548,347.
STOCKS AND MUTUAL FUNDS	MARKET VALUE	18,708,164.
OTHER DEBT SECURITIES	MARKET VALUE	4,887,023.
ACCURED INTEREST & RECEIVABLE	MARKET VALUE	213,879.
TOTAL TO FORM 990, PART IV, LINE 56, COLUMN B		24,357,413.

FORM 990	DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT	STATEMENT	10
----------	--	-----------	----

DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED DEPRECIATION	BOOK VALUE
FURNITURE AND EQUIPMENT	239,121.	239,121.	0.
MANUSCRIPTS	52,500.	0.	52,500.
EQUIPMENT	19,930.	19,930.	0.
LEASEHOLD IMPROVEMENTS	156,894.	156,894.	0.
EQUIPMENT	143,234.	143,233.	1.
FURNITURE AND EQUIPMENT	35,137.	33,207.	1,930.
FURNITURE AND EQUIPMENT	67,444.	63,056.	4,388.
FURNITURE AND EQUIPMENT	113,917.	93,984.	19,933.
LEASEHOLD IMPROVEMENTS	17,130.	14,561.	2,569.
FURNITURE AND EQUIPMENT	158,658.	113,441.	45,217.
LEASEHOLD IMPROVEMENTS	14,978.	11,235.	3,743.
VIDEO PRODUCTION	107,762.	65,194.	42,568.
SECURITY SYSTEM	11,868.	11,867.	1.
FURNITURE	39,371.	23,818.	15,553.
WATER HEATER	5,400.	3,510.	1,890.
AUDIO VISUAL SYSTEM	33,714.	20,395.	13,319.
COMPUTER EQUIPMENT	30,210.	20,391.	9,819.
CAMERA & PROJECTOR	7,283.	3,604.	3,679.
VIDEO PRODUCTION	41,283.	20,434.	20,849.

COMPUTER LAB FURNITURE & FIXTURES	22,195.	8,547.	13,648.
TELEPHONE SYSTEM EXPANSION	11,396.	5,699.	5,697.
COMPUTER EQUIPMENT	17,314.	8,657.	8,657.
MICRO SERVER	10,199.	5,100.	5,099.
SOFTWARE	23,302.	11,651.	11,651.
TWO SERVERS	15,851.	7,925.	7,926.
BLACKBAUD SOFTWARE	37,864.	18,931.	18,933.
OTHER FURNITURE & FIXTURES	9,626.	4,092.	5,534.
COMPUTER LAB BUILD OUT	16,036.	7,218.	8,818.
COPIER	16,500.	9,281.	7,219.
COMPUTER EQUIPMENT	28,893.	16,254.	12,639.
FURNITURE	10,872.	3,642.	7,230.
CONFERENCE ROOM	1,117.	392.	725.
COMPUTER EQUIPMENT	23,426.	12,299.	11,127.
WEBSITE	208,659.	101,722.	106,937.
FURNITURE AND EQUIPMENT	86,241.	21,129.	65,112.
LEASEHOLD IMPROVEMENTS	54,360.	10,872.	43,488.
PHONE SYSTEM	5,204.	1,561.	3,643.
AV EQUIPMENT	13,947.	4,184.	9,763.
FURNITURE AND FIXTURES	81,239.	12,186.	69,053.
COMPUTER EQUIPMENT	51,370.	15,411.	35,959.
LEASEHOLD IMPROVEMENTS	249,425.	37,414.	212,011.
SECURITY SYSTEM	9,600.	2,880.	6,720.
WEBSITE	31,000.	31,000.	0.
LIBRARY SYSTEM	14,992.	14,992.	0.
COPIER	24,200.	24,200.	0.
COMPUTER EQUIPMENT	41,549.	41,549.	0.
TELEPHONE SYSTEM	29,827.	29,827.	0.
TELEPHONES	1,383.	1,383.	0.
FAX	2,590.	2,590.	0.
COPIERS	16,000.	16,000.	0.
COMPUTER LEASE BUYOUTS	33,199.	33,199.	0.
WRITE-OFFS	<194,740.>	0.	<194,740.>
FURNITURE	9,125.	456.	8,669.
EQUIPMENT	69,174.	6,917.	62,257.
TOTAL TO FORM 990, PART IV, LN 57	2,378,769.	1,587,035.	791,734.

FORM 990 PART V - LIST OF OFFICERS, DIRECTORS, STATEMENT 11
 TRUSTEES AND KEY EMPLOYEES

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
CATHERINE M. ADDUCI 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
VIRGINIA BOBINS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
BARBARA T. BOWMAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	FACULTY MEMBER 0 - 10	123,343.	0.	0.
KATHY L. BROCK 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
GERY J. CHICO 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
MICHELLE L. COLLINS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
KATHERINE K. COMBS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
BERNARDINE DOHRN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
ALBERT M. FRIEDMAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.

THE ERIKSON INSTITUTE

36-2593545

LEE E. HARKLEROAD III 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
TOBY HERR 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
JOHN L. HINES, JR. 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
BRUCE E. HUEY 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
LEWIS S. INGALL 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
RICHARD P. KIPHART 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
IRA KORMAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SHIRLEY R. MADIGAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
JOHN W. MCNULTY 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
HARRIET MEYER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.

THE ERIKSON INSTITUTE

36-2593545

KATE NEISSER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SCOTT M. NEWBERGER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
KATHY RICHLAND PICK 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
MARK PODOLNER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
JACK R. POLSKY 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
JAMES J. ROCHE 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
ROYAL KENNEDY RODGERS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
DAVID RUTTENBERG 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
CARI SACKS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
GENE SAFFOLD 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.

THE ERIKSON INSTITUTE

36-2593545

RICHARD SCHUHAM 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
JOY SEGAL 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SARA CROWN STAR 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
HEATHER A. STEANS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
LEAH ZELL WANGER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
GERALD A. WEBER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SUSAN J. WISLOW 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SHERI B. ZUCKERMAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
T. BERRY BRAZELTON, M.D. 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
NATALIE HEINEMAN 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.

THE ERIKSON INSTITUTE

36-2593545

LORRAINE B. WALLACH 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
BERNICE WEISSBOURD 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
SAM MEISELS 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	PRESIDENT 40+	205,000.	0.	0.
FRANCES STOTT 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	VICE-PRESIDENT/DEAN 40+	117,076.	0.	0.
MARY JO LAMPARSKI 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	VP. INSTITUTIONAL ADV. 40+	114,171.	0.	0.
JEANNE MUELLER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	VP. ADMINISTRATION 40+	107,880.	0.	0.
JANICE PROMER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	VP. FINANCE 40+	100,000.	0.	0.
JONATHAN FRANK 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	CHIEF INFORMATION OFFICER 40+	144,567.	0.	0.
MITCHELL J. LEDERER 420 NORTH WABASH AVENUE - SUITE 600 CHICAGO, IL 60611	MEMBER 0 - 10	0.	0.	0.
TOTALS INCLUDED ON FORM 990, PART V		912,037.	0.	0.