Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

A For the 2005 calendar year, or tax year beginning

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

A F	or the 20	305 calendar year, or tax year beginning and ending			
Во	heck if	F 10030 }	ployer id	entification number	
	•	USE IRS INITIATIVE FOR A COMPETITIVE INNER			
	Address _change	print or CITY, INC.	<u>13-3772904</u>		
<u></u>	Name _change	Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Tel	ephone n	umber	
]Initial _return	Specific 727 ATLANTIC AVE.	<u> 17-2</u>	92-2363	
	Final	tions City or town, state or country, and ZIP + 4	ounting meth	od Cash X Accrual	
	Amended Ireturn	BOSTON, MA UZIII	Other (specify)		
<u></u>	Applicati Dending	 Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ) 	e to sect	on 527 <u>org</u> anizations	
		H(a) is this a group return	for affiliate	es? Yes X No	
_		►WWW . ICIC . ORG H(b) If "Yes," enter number		es N/A	
		ion type (check only one) ► X 501(c) (3) (insert no) 4947(a)(1) or 527 H(c) Are all affiliates includ	eq_{o}	I/A Yes No	
		e Figure 1 if the organization's gross receipts are normally not more than \$25,000. The H(d) is this a separate retu	rn filed by	an or	
		on need not file a return with the IRS; but if the organization chooses to file a return, be ganization covered by	a group r	uling? Yes X No	
S	ure to file	a complete return. Some states require a complete return	nber 📐	N/A	
_				on is not required to attach	
		eipts: Add lines 6b, 8b, 9b, and 10b to line 12 - 3, 295, 926. Sch. B (Form 990, 99	0-EZ, or 9	90-PF).	
<u>Pa</u>	ert I	Revenue, Expenses, and Changes in Net Assets or Fund Balances			
•	1	Contributions, gifts, grants, and similar amounts received:			
i	•	Direct public support 1,498,801	<u>.</u>		
	b	indirect public support			
	С	Government contributions (grants)	_		
į	d	Total (add lines 1a through 1c) (cash $\$$ 1,498,801. noncash $\$$)	1d	1,498,801.	
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	881,814.	
	3	Membership dues and assessments	3	<u>.</u> _	
:	4	Interest on savings and temporary cash investments	4		
;	5	Dividends and interest from securities	5		
•	6 a	Gross rents			
	b	Less: rental expenses			
	C	Net rental income or (loss) (subtract line 6b from line 6a)	6c		
an	7	Other investment income (describe >	7		
enc	8 a	Gross amount from sales of assets other (A) Securities (B) Other			
ev.		than inventory			
—	Ь	Less: cost or other basis and sales expenses 2,749.8b	_		
	C	Gain or (loss) (attach schedule) $<2,749.$	_		
		Net gain or (loss) (combine line 8c, columns (A) and (B)) STMT 1	8d	<u><2,749.</u> :	
	9	Special events and activities (attach schedule). If any amount is from gaming, check here 📂 📖			
	а	Gross revenue (not including \$ O . of contributions			
		reported on line ta) DECENCEO 9a 915, 311	 1		
		Less: direct expenses other than Fundraising expenses 9b 133,000			
		Net income or (loss) from special events (subtract)line 9b from line 9a) SEE STATEMENT 2	9c	<u>782,311.</u>	
		Gross sales of intertity of the struggs 2000 flowances			
		Less. cost of boods sold	4		
		Gross profit of (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c		
	11	Other revenue (from Part VII. line 103)	11		
	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	<u>3,160,177.</u>	
S		Program services (from line 44, column (B))	13	<u>2,471,973.</u>	
nse		Management and general (from line 44, column (C))	14	<u>979,153.</u>	
bei		Fundraising (from line 44, column (D))	15	<u> </u>	
Ex	16	Payments to affiliates (attach schedule)	16		
	17	Total expenses (add lines 16 and 44, column (A))	17	<u>3,451,126.</u>	
S	18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	<290,949.	
ssets	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	1,032,694.	
As		Other changes in net assets or fund balances (attach explanation)	20	0.	
200		Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	741,745.	
2300 2-03	01 .	HA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions	, <u>a.</u> 1 <u> </u>	Form 990 (2005	

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Page 2

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.							
Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising		
22 Grants and allocations (attach schedule)							
(cash \$0 noncash \$0	<u></u>						
If this amount includes foreign grants check here] 22						
23 Specific assistance to individuals (attach							
schedule)	23						
24 Benefits paid to or for members (attach							
schedule)	24						
25 Compensation of officers, directors, etc	25	454,442.	250,269.	204,173.	0.		
26 Other salaries and wages	26	1,206,725.	932,883.	273,842.			
27 Pension plan contributions	27	71,582.	55,077.	16,505.			
28 Other employee benefits	28	65,627.	63,077.	2,550.			
29 Payroll taxes	29	131,957.	95,628.	36,329.			
30 Professional fundraising fees	30						
31 Accounting fees	31	21,085.		21,085.			
32 Legal fees	32						
33 Supplies	33	53,584.	31,693.	21,891.	<u> </u>		
34 Telephone	34	· · · · · · · · · · · · · · · · · · ·					
35 Postage and shipping	35	19,052.	12,945.	6,107.			
36 Occupancy	36	130,394.	93,081.	37,313.	<u> </u>		
37 Equipment rental and maintenance	37						
38 Printing and publications	38	37,452.	32,202.	5,250.			
39 Travel	39	175,146.	161,585.	13,561.			
40 Conferences, conventions, and meetings	40						
41 Interest	41						
42 Depreciation, depletion, etc. (attach schedule)	<u> </u>	14,529.	10,101.	4,428.			
43 Other expenses not covered above (itemize)		<u> </u>					
a	43a						
b	43b				, <u>, , , , , , , , , , , , , , , , , , </u>		
	43c						
d	43d		-				
e	43e				· · · · · · · · · · · · · · · · · · ·		
f	43f				<u></u>		
g SEE STATEMENT 3	43g	1,069,551.	733,432.	336,119.	<u> </u>		
44 Total functional expenses. Add lines 22 through 43 (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44	3,451,126.	2,471,973.	979,153.			
Joint Costs. Check If you are following		· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>			
Are any joint costs from a combined educational camp	•		orted in (B) Program service	ces? ►	Yes X No		
If "Yes," enter (i) the aggregate amount of these joint of			i) the amount allocated to		N/A :		
(iii) the amount allocated to Management and general			v) the amount allocated to		N/A		

Form 990 (2005) CITY, INC.

__<u>13-3772904</u>

Part III Statement of Program Service Accomplishments (See the instructions)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

	at is the organization's primary exempt purpose? ► NER CITY ECONOMIC DEVELOPMENT	Program Service Expenses
All d	organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of ints served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) anizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
	RESEARCH - INNOVATIVE RESEARCH IN ECONOMIC DEVELOPMENT	
	STRATEGIES FOR INNER CITY	
		344,336.
	(Grants and allocations \$) If this amount includes foreign grants, check here ► □ CITY ADVISORY PRACTICE - PROVIDES STRATEGIC PLANNING FOR	344,330.
	ECONOMIC DEVELOPMENT IN INNER CITY AREAS	
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶ □	842,750.
c	COMMUNICATIONS - DEVELOP STRATEGIES TO COMMUNICATE RESEARCH	
	AND OTHER FINDINGS	
	(Grants and allocations \$) If this amount includes foreign grants check here	292,311.
d	INNER CITY ECONOMIC FORUM-NATIONAL GROUP OF CLOSE TO 300	<u> </u>
	LEADERS, COMMITTED TO REDUCE ECONOMIC INEQUALITIES IN	
	AMERICA'S INNER CITIES	
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶ □	590,966.
е	Other program services (attach schedule) SEE STATEMENT 4	101 610
	(Grants and aliocations \$) If this amount includes foreign grants, check here L.J. Total of Program Service Expenses (should equal line 44, column (B), Program services)	<u>401,610.</u> 2,471,973.
	i otal of Frogram Service Expenses (should equal line 44, column (b), Frogram services)	Form 990 (2005)

Page 3

13-3772904 CITY, INC. Form 990 (2005) Page 4 Part IV | Balance Sheets (See the instructions) Note: Where required, attached schedules and amounts within the description column (B) (A) should be for end-of-year amounts only End of year Beginning of year 60,731. <u>35,459.</u> 45 Cash - non-interest-bearing 45 46 Savings and temporary cash investments 46 147,314. 47a 47 a Accounts receivable 665,748. 147,314. **b** Less allowance for doubtful accounts 47b Pledges receivable 48a Less allowance for doubtful accounts 48b 48c 635,525 644,180. Grants receivable 49 Receivables from officers, directors, trustees, and key employees 50 51 a Other notes and loans receivable 51a Less allowance for doubtful accounts 51b 51c 52 Inventories for sale or use 52 21,533 26,262. Prepaid expenses and deferred charges 53 54 Investments - securities **FMV** 54 55 a Investments - land, buildings, and 55a equipment basis Less accumulated depreciation 55b 55c 56 Investments - other 56 205,892. 57a Land, buildings, and equipment basis 185,018. 26,005. 20,874. Less accumulated depreciation 57b 57c 192,195. Other assets (describe > ICV INVESTMENT 158,569. 58 58 1,601,737. <u>1,032,658.</u> Total assets (must equal line 74) Add lines 45 through 58 59 287,909. 221,321. 60 Accounts payable and accrued expenses 60 Grants payable 61 117,420. 10,000. 62 Deferred revenue 62 Liabilities Loans from officers, directors, trustees, and key employees 63 a Tax-exempt bond liabilities 64a 100,000. b Mortgages and other notes payable 64b 63,714. <u>59,592.</u> Other liabilities (describe DUE TO AFFILIATE 65 65 569,043. <u>290,913.</u> Total liabilities. Add lines 60 through 65) Organizations that follow SFAS 117, check here > X and complete lines 67 through 69 and lines 73 and 74 18,007. <u>99,317.</u> 67 Unrestricted 67 1,014,687. 642,428. nd Balar 68 Temporarily restricted 68 69 Permanently restricted 69 Organizations that do not follow SFAS 117, check here 🕨 📖 and complete lines 70 through 74 70 Capital stock, trust principal, or current funds 70 71 Paid-in or capital surplus, or land, building, and equipment fund 72 Retained earnings, endowment, accumulated income, or other funds Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; 1,032,694. column (A) must equal line 19; column (B) must equal line 21) <u>741,745.</u> Total liabilities and net assets/fund balances. Add lines 66 and 73 1,601,737. 74 74 1,032,6<u>58</u>.

Form **990** (2005)

Form 990 (2	<u></u>	CITY,	INC.				<u>13-3772</u>	<u>904</u>	P	age 6
Part V-A	Current O	fficers, Di	rectors,	Trustees, and Ke	y Employees (continu	red)		-	Yes	No
75 a Enter		r of officers, d	lirectors, ar	nd trustees permitted t	to vote on organization bu	siness at board	38			
b Are ar listed Part II	y officers, direc n Schedule A, F	Part I, or highed to each other	est compen er through f	sated professional and amily or business rela	990, Part V-A, or highest of other independent contractionships? If "Yes," attach	actors listed in Sc	hedule A,	75b		¥
					000 Dod V A		0)/000	700		
listed Part II	n Schedule A, F A or II-B, receive	Part I, or higher e compensati	est compen on from an	sated professional an y other organizations,	990, Part V-A, or highest of other independent contract whether tax exempt or tax	actors listed in Sc	hedule A,			
_		•		common control? 09(a)(3) supporting org	100170tions			75c		X
If "Yes,	attach a stateme	nt that identifies	s the individu	ials, explains the relations	ship between this organization advidual by each related orga	-	iization(s), and			
				f interest policy?				75d	X	
Part V-B					y Employees That Find ployee received compens		•			rına
					mpensation or other benef					
		A) Name and a	ddress		(B) Loans and Advances	(C) Compensation	(D) Contributions employee beneficians & deferred compensation plans	it a	E) Expe ccount er allow	and
	LANTIC A	-	- -							
	<u>, MA 021</u>	11			0.	137,500.	12,385	•		0.
	TANTIC A LANTIC A					87,500.	7,591			0.
DOD I OI	<u>, rika oziji</u>					07,500.	<u>, , , , , , , , , , , , , , , , , , , </u>	-		<u> </u>
		-								
			<u> </u>		 	<u> </u>	<u> </u>	_		
	-		 							
			<u> </u>						•	
	-	- – – – – –	- -							
								_		
Part VI	Other Infor	mation (Se	e the instru	ctions)	<u> </u>		<u> </u>		Yes	No
			activity not	t previously reported to	o the IRS? If "Yes," attach	a detailed		7.0		v
	ption of each ad any changes ma	•	anızına or d	overning documents	but not reported to the IRS	S?		76 77	 -	X
	s," attach a conf	_							<u> </u>	
	e organization h				00 or more during the year	covered by this re	turn? N/A	78a 78b		X_
				•	raction during the year? If	"Yes," attach a sta	•	79		X
			_		ie or nationwide organizati exempt or nonexempt org		non	80a	X	
				ICIC ENTERE	•		nonexempt			
81 a Enter	direct or indirec	t political expe	enditures (See line 81 instruction	-		O -			
	e organization f	-	•		,			81b		X
523181/02-03-0	6							Forn	n 990	(2005)

	990 (2005) CITY, INC.	<u> 13-3772</u>	<u>904</u>		<u>age 7</u>
Par	t VI Other Information (continued)			Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at	substantially			,
	less than fair rental value?		82a	X	
þ	If "Yes," you may indicate the value of these items here. Do not include this				·——
	amount as revenue in Part I or as an expense in Part II				
	(See instructions in Part III)	82,000.			
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?		83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?		83b	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?		84a		<u>X</u>
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	s were not			
	tax deductible?	N/A	84b		
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	N/A	85a		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	N/A	85b		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization red	eived a			
	waiver for proxy tax owed for the prior year				
C	Dues, assessments, and similar amounts from members	<u>N/A</u>]		
đ	Section 162(e) lobbying and political expenditures	N/A			
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	N/A			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f	N/A			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	N/A	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f				
	to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the	_			1
	following tax year?	N/A	85h		
86	501(c)(7) organizations Enter a Initiation fees and capital contributions included on				
	line 12	N/A	_		
þ	Gross receipts, included on line 12, for public use of club facilities	N/A	ļ		
87	501(c)(12) organizations Enter a Gross income from members or shareholders 87a	N/A	1		
b	Gross income from other sources (Do not net amounts due or paid to other sources	, _			
	against amounts due or received from them)	N/A	-		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partn				
	or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 770	1-37			
	If "Yes," complete Part IX		88	X	
89 a	501(c)(3) organizations Enter. Amount of tax imposed on the organization during the year under	^			
L	section 4911 ►				
þ	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit				
	transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction		006		v
^	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under		89b	<u> </u>	
C	sections 4912, 4955, and 4958				Λ
ď	Enter Amount of tax on line 89c, above, reimbursed by the organization				<u> </u>
_	List the states with which a copy of this return is filed >MA			<u> </u>	
b		0b		· · · · ·	26
_		<u>617-29</u>	2-2	363	_
~· ~	Located at > 727 ATLANTIC AVE. SUITE 600, BOSTON, MA	ZIP + 4 ► 0			
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority				
	over a financial account in a foreign country (such as a bank account, securities account, or other financial			Yes	No
	account)?		91b		X
	If "Yes," enter the name of the foreign country > N/A				
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank				
	and Financial Accounts				
С	At any time during the calendar year, did the organization maintain an office outside of the United States?		91c		X
_	If "Yes," enter the name of the foreign country >N/A				
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here				X
		32		_	0.
			Form	990	(2005)

Form 990 (2005)

CITY, INC.

Doct VII | Analysis of Income-Producing Activities (See the

Part VII Analysis of Income-Producing	- ,				
Note: Enter gross amounts unless otherwise indicated.	(A) Business	(B) Amount	(C) Exclu-	ded by section 512 513 or 514 (D) Amount	(E) Related or exempt
93 Program service revenue	code	Amount	code	7 111100111	function income
a CONSULTING FEES					881,814
b					
C					
d					
e					<u> </u>
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments					
96 Dividends and interest from securities					<u> </u>
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets					
other than inventory			18	<2,749.	>
101 Net income or (loss) from special events					782,311
102 Gross profit or (loss) from sales of inventory					
103 Other revenue					
a					
h			 		
<u> </u>					
и И			 		· · · · ·
<u> </u>	-		 -		
104 Subtotal (add columns (B), (D), and (E))		<u> </u>		-2 749	> 1,664,125
104 Subtotal (add coldmins (b), (b), and (c), 105 Total (add line 104, columns (B), (D), and (E))		<u> </u>	<u>• (</u>		1,661,376
Note: Line 105 plus line 1d, Part I, should equal the am	ount on line 1	2. Part I			<u> </u>
Part VIII Relationship of Activities to the			ot Pu	rooses (See the instruction	ons)
Line No. Explain how each activity for which income is rep					
exempt purposes (other than by providing funds		• •	- Innpoi		or the organization o
93A CONSULTING FEES ARE GEI		•	ING	ENGAGEMENTS T	ΉΔΤ ΔΡΕ
RELATED TO THE AGENCY'S			LING	THOMOTO I	IIVI VICE
101 SPECIAL EVENTS ORGANIZI			ZOP	THE ACENCY'S	MTCCTON
TOT SEECTATIEABILE OVGUNTA	ED IO R	WIOE LONDO I	·OR	THE AGENCY	TITOOT
Part IX Information Regarding Taxable	Subsidia	ries and Disregard	led F	ntities (See the instruction	nc)
		(6)	ica Li	(D)	· · · · · · · · · · · · · · · · · · ·
(A) Name, address, and EIN of corporation, Percentage of		(C) Nature of activities		Total income	(E) End-of-year
partnership, or disregarded entity ownership inter					assets
ICIC ENTERPRISES,	·	EMENT OF		47 005	0F 202
INC. 100%	<u> </u>	TMENT FUNDS		<u>47,995.</u>	<u>85,303</u>
	%				<u> </u>
Dest V. Information Department Transfer	% <u> </u>	tod with Domono	l Bon	ofit Contracto (Co. 4)	
Part X Information Regarding Transfe	•	_			
(a) Did the organization, during the year, receive any funds,	_		•		Yes X No
(b) Did the organization, during the year, pay premiums, dir			ontract	?	Yes X No
Note: If "Yes" to (b), file Form 8870 and Form 4720 (s					
Please Under penalties of perjury, I declare that I have examined the correct, and complete Declaration of preparer (other than content to the correct of th	officer) is based of	all information of which prepar	er has an		ge and belief, it is true,
Sign Sarbara A Mah			acha	 _	<u> </u>
Here Signature of office		Date	ype or r	orint name and title.	
Paid Preparer's	01		ate/	/ Check if	Preparer's SSN or PTIN
I signature	061	- K 2 8	14/	U employed ►	
Preparer's Firm's name (or ALEXANDER, ARC yours if	ONGON,	FINNING & CO).,	P.C. EIN ▶ 04-	2571780
self-employed), 21 EAST MAIN	V		_		
FOOTES address and	01581			Phone no. ► 5	08-366-9100

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047

2005

Name of the organization INITIATIVE FOR A COMPETIC	TIVE INNER		Employer ident 13 3772	ification number
Part I Compensation of the Five Highest Paid Em (See page 1 of the instructions. List each one. If there are none,		Officers, Dire		
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions employee beneficially and deferred compensation	t account and other
PRABAL CHAKARBARTI	VP OF RESEARC	H		
727 ATLANTIC AVE., BOSTON, MA 02111	40.00		13,719	
MANJORI RAMAN	SVP		<u> </u>	
727 ATLANTIC AVE., BOSTON, MA 02111	40.00	108,542.	300	
DEIRDRE COYLE	SR. VP	100,040.	300	•
727 ATLANTIC AVE. BOSTON, MA 02111	40.00	114,167.	9,840	
MAXINE JOHNSON	PROG DIR	<u> </u>	J , 0 4 0	-•
727 ATLANTIC AVE. BOSOTN, MA 02111	40.00	112 750	10 107	
BARBARA MATEZ		113,750.	14,14/	•
	CFO	00 04 5	2 22	
727 ATLANTIC AVE. BOSTON, MA 02111	40.00	90,945.	<u>2,893</u>	•
Total number of other employees paid				
over \$50.000	0			
Part II-A Compensation of the Five Highest Paid Ind (See page 2 of the instructions. List each one (whether individual)			ional Service	ces
(a) Name and address of each independent contractor paid more t	than \$50,000	(b) Type of :	service	(c) Compensation
WILLIAM KAUFMANN 600 CLARENCE AVE, BRONX, NY. 10465		CONSULTANT	1	156,000.
BLUE STAR MEDIA 1116 GREAT PLAIN AVE, NEEDHAM, MA. 0	<u>2492</u>	MEDIA CONS	ULTANT	115,842.
TWISTER MEDIA PO BOX 45116, SOMERVILLE, MA. 02108		MIS CONSUL	TANT	85,020.
GEORGIA MURRAY 21 WALNUT STREET, BOSTON, MA. 02108		PROGRAM CONSULTANI	ጌ -	72,500.
Total number of others receiving over \$50,000 for professional services				
Part II-B Compensation of the Five Highest Paid Ind	lonondont Contracto	ro for Other C		· · ·
(List each contractor who performed services other than profess firms. If there are none, enter "None " See page 2 of the instruction of the instr	sional services, whether individ		ei vices	
(a) Name and address of each independent contractor paid more t	than \$50,000	(b) Type of :	service	(c) Compensation
NONE				
			<u> </u>	
Total number of other contractors receiving over				
\$50,000 for other services	0			

Schedule A (Form 990 or 990-EZ) 2005 CITY, INC.	<u>13-37729</u>	<u>)4</u> F	Page 2
Part III Statements About Activities (See page 2 of the Instr	uctions.)	Yes	No
1 During the year, has the organization attempted to influence national, state, or	local legislation, including any attempt to influence		
public opinion on a legislative matter or referendum? If "Yes," enter the total e	xpenses paid or incurred in connection with the		
lobbying activities > \$ \$	(Must equal amounts on line 38, Part VI-A, or		
line i of Part VI-B.)	<u>1</u>	 	<u> X</u>
Organizations that made an election under section 501(h) by filing Form 5768			
checking "Yes" must complete Part VI-B AND attach a statement giving a deta			
2 During the year, has the organization, either directly or indirectly, engaged in a trustees, directors, officers, creators, key employees, or members of their fan	-		
person is affiliated as an officer, director, trustee, majority owner, or principal			Ì
attach a detailed statement explaining the transactions) a Sale, exchange, or leasing of property?	2a		Y X
u Caic, change, or loading of property		+	
b Lending of money or other extension of credit?	2b		X
c Furnishing of goods, services, or facilities?	2c		X
d Payment of compensation (or payment or reimbursement of expenses if more	e than \$1,000)? SEE PART V-A, FORM 990 2d	X	<u> </u>
e Transfer of any part of its income or assets?			X
3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes	s," attach an explanation of how		
you determine that recipients qualify to receive payments.)	<u>3a</u>	 	X
b Do you have a section 403(b) annuity plan for your employees?	<u>3b</u>	X	
c During the year, did the organization receive a contribution of qualified real pr			X
4 a Did you maintain any separate account for participating donors where donors			v
on the use or distribution of funds? b Do you provide credit counseling, debt management, credit repair, or debt ne	actiation conveces?		\ \frac{\lambda}{\nu}
			<u> </u>
Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)		
The organization is not a private foundation because it is: (Please check only ONE	applicable box.)	•	
5 A church, convention of churches, or association of churches. Se	ction 170(b)(1)(A)(i).		
6 — A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)			
7 A hospital or a cooperative hospital service organization. Section	170(b)(1)(A)(III)		
8 A Federal, state, or local government or governmental unit. Section	` ' ' ' ' ' '		
9 A medical research organization operated in conjunction with a ho	spital Section 170(b)(1)(A)(iii) Enter the hospital's name, city,		
and state -			
	owned or operated by a governmental unit. Section 170(b)(1)(A)(iv).		
(Also complete the Support Schedule in Part IV-A.)			
11a X An organization that normally receives a substantial part of its sup			
Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in the support Schedule in the support	· ·		
12 An organization that normally receives (1) more than 33 1/3% of			
receipts from activities related to its charitable, etc., functions - su			
its support from gross investment income and unrelated business			
by the organization after June 30, 1975 See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)		
13 An organization that is not controlled by any disqualified persons	(other than foundation managers) and supports organizations described in	l:	
(1) lines 5 through 12 above; or (2) sections 501(c)(4), (5), or (6)	, if they meet the test of section 509(a)(2) Check the box that describes		
the type of supporting organization: Type 1			
Provide the following information about the sup	oported organizations. (See page 6 of the instructions)		
(a) Name(s) of supported org	3D(33HDD(c)	ine num from abo	
		_	
			
14 An organization organized and operated to test for public safety. S	section 509(a)(4). (See page 6 of the instructions)		

Schedule A (Form 990 or 990-EZ) 2005 CITY, 13-3772904 Page 3 INC. Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting. Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting Calendar year (or fiscal year (a) 2004 **(b)** 2003 (d) 2001 (c) 2002 (e) Total beginning in) Gifts, grants, and contributions received (Do not include unusual grants. See line 28) 1,868,374. 2,168,718. 2,181,727. 2,594,610. 8,813,429. Membership fees received Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's 6,705,903. 2,349,796. 1,584,235. 805,649. 1,966,223. charitable, etc., purpose Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the 58. 40,082. 22,952. 63,092. organization after June 30, 1975 Net income from unrelated business 19 activities not included in line 18 Tax revenues levied for the 20 organization's benefit and either paid to it or expended on its behalf The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge Other income. Attach a schedule Do not include gain or (loss) from sale of capital assets 15,582,424. 4,518,514. 3,834,655. 3,423,211. 3,806,044. Total of lines 15 through 22 2,617,562. 8,876,521. 1,868,432. 2,168,718. 2,221,809. Line 23 minus line 17 38,347. 45,185. 38,060. 34,232. Enter 1% of line 23 177,530. Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 26a b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. 1,641,584. Do not file this list with your return Enter the total of all these excess amounts 26b 8,876,521. Total support for section 509(a)(1) test: Enter line 24, column (e) 63,092. Add: Amounts from column (e) for lines: 1,641,584. 1,704,676. 26b 26d 7,171,845. Public support (line 26c minus line 26d total) 80.7957% 26f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your 27 records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of N/Asuch amounts for each year. (2004)(2003)(2001)(2002)For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2004)(2001)(2003)(2002)Add: Amounts from column (e) for lines N/A21 27c N/AAdd: Line 27a total and line 27b total 27d N/APublic support (line 27c total minus line 27d total) 27e N/ATotal support for section 509(a)(2) test: Enter amount on line 23, column (e) N/APublic support percentage (line 27e (numerator) divided by line 27f (denominator)) N/A27h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to

show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your

Schedule A (Form 990 or 990-EZ) 2005 CITY, INC.

Part V Private School Questionnaire (See page 7 of the instructions)

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing		Yes	No
.5	instrument, or in a resolution of its governing body?	29		
0	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues,			
	and other written communications with the public dealing with student admissions, programs, and scholarships?	30	 	
1	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of			
	solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known			
	to all parts of the general community it serves?	31		
	If "Yes," please describe; if "No," please explain (If you need more space, attach a separate statement.)			
				
2 a	Does the organization maintain the following: Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
a b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
C	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student	020	-	
·	admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
33	Does the organization discriminate by race in any way with respect to			
	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
C	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	_33f		
g	Athletic programs?	<u>33g</u>		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			!
		_		
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50,			
	1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Schedule A (Form 990 or 990-EZ) 2005

	hedule A (Form 990 or 990-EZ					 _	<u>13</u>	-3772904 Page 5
LP			lecting Public Charitie (Inization that filed Form 5768)	es (See pa	age 9 of	the instructions)		N/A
Ch		ation belongs to an affiliated		b ıf	you che	cked "a" and "Irmited c	ontrol"	provisions apply.
		imits on Lobbying m 'expenditures' means am	•			(a) Affiliated group totals		(b) To be completed for ALL electing organizations
						N/A	•	
36	Total lobbying expenditures t	to influence public opinion (grassroots lobbying)		36	<u> </u>		
37	Total lobbying expenditures t	to influence a legislative bod	ly (direct lobbying)		37	<u> </u>		
	Total lobbying expenditures (·			38	<u> </u>		
	Other exempt purpose expen				39			
40	Total exempt purpose expend Lobbying nontaxable amount	•	•		40			
41	If the amount on line 40 is -		ing nontaxable amount is -					
	Not over \$500,000		mount on line 40	_				
	Over \$500,000 but not over \$1 000		s 15% of the excess over \$500,000					
	Over \$1 000,000 but not over \$1,5		s 10% of the excess over \$1 000 000	,	41			
	Over \$1 500 000 but not over \$17	000,000 \$225,000 plu	s 5% of the excess over \$1,500,000					
	Over \$17,000,000	\$1 000 000		J				
	Grassroots nontaxable amou	•			42			
	Subtract line 42 from line 36.				43			
44	Subtract line 41 from line 38.	Enter -0- if line 41 is more	than line 38		44	·· 		
	Caution: If there is an amo	ount on either line 43 or l	ine 44, you must file Form 4	720				
			nade a section 501(h) election de istructions for lines 45 through sections Lobbying Expend	50 on page	11 of th		ns	N/A
	lendar year (or cal year beginning in)	(a) 2005	(b) 2004	(c) 200	 । । २	(d) 2002	<u> </u>	(e) Total
	Lobbying nontaxable	2000	2004			2002		rulai
40	amount							0.
46	Lobbying ceiling amount (150% of line 45(e))							0.
47	Total lobbying							
	expenditures	·				_		0.
48	Grassroots nontaxable							
40	Crescrecte college conquest	<u> </u>						<u> </u>
45	Grassroots ceiling amount (150% of line 48(e))							<u></u>
50	Grassroots lobbying							
Р	expenditures art VI-B Lobbying	Activity by Nonelec	cting Public Charities					
		- -	d not complete Part VI-A) (See		the instr	uctions.)	_	N/A
Du	ring the year, did the organizati	on attempt to influence nati	ional, state or local legislation, ir	ncluding an	y attemp	t to	No	A A
ınfl	uence public opinion on a legis	slative matter or referendum	n, through the use of			Yes	No-	Amount
a	Volunteers							
		iclude compensation in exp	enses reported on lines c throug	gh h .)				
	c Media advertisements d Mailings to members, legislators, or the public					<u> </u>		
d Mailings to members, legislators, or the public e Publications, or published or broadcast statements					<u> </u>			
f	Grants to other organizations							<u> </u>
Ω	Direct contact with legislators		fficials, or a legislative body					
h			es, lectures, or any other means					
i	Total lobbying expenditures (Add lines c through h)						0.
	If "Yes" to any of the above, a	ilso attach a statement givin	ig a detailed description of the lo	obbying act	ivities			

Page 6

Part				Relationships With Nonchar	ritable		
	id the reporting organization di	zations (See page 12 of the instru irectly or indirectly engage in any of t	he following with any other				
50	01(c) of the Code (other than s	section 501(c)(3) organizations) or in	section 527, relating to pol	litical organizations?			
a Tr	ransfers from the reporting org	ganization to a noncharitable exempt	organization of.			es	No
(i) Cash				51a(i)		<u>X</u>
(i	i) Other assets				a(ii)		<u>X</u>
p 0	ther transactions						
(i) Sales or exchanges of asset	ts with a noncharitable exempt organ	nization		b(i)		<u>_X</u> _
(i	ii) Purchases of assets from a	noncharitable exempt organization			b(ii)		<u>X</u>
(ii	ii) Rental of facilities, equipme	nt, or other assets			b(iiı)		X
(i	v) Reimbursement arrangeme	nts		b(IV)		<u>X</u>	
(v) Loans or loan guarantees							<u>X</u>
(ν	i) Performance of services or	membership or fundraising solicitati	ons		b(vi)		_X_
c S	haring of facilities, equipment,	mailing lists, other assets, or paid en	nployees		С		X
d If	the answer to any of the above	e is "Yes," complete the following sch	edule. Column (b) should a	lways show the fair market value of the			
g	oods, other assets, or services	given by the reporting organization.	If the organization received	less than fair market value in any			
tr	ansaction or sharing arrangem	nent, show in column (d) the value of	the goods, other assets, or	services received	N	/ A	
(a)	(b)	(c)		(d)		•	<u> </u>
Line no.		Name of noncharitable exe	empt organization	Description of transfers, transactions, and	d sharing arra	ngem	ents
			-· -				
_						•	
						·	_
				· · · - · · · · · · · · · · · ·		•	
	-	·····		·			
		<u> </u>	<u> </u>		· · · · · · · · · · · · · · · · · · ·		
							_
	 	<u></u>	 	 			
	-			· · · · · · · · · · · · · · · · · · ·			
						<u>-</u>	
		· · · ·		<u></u>			
				<u></u>	_		
		<u> </u>	 	<u> </u>			
<u>.</u>		<u> </u>	· ·				
		<u> </u>					<u> </u>
	<u> </u>			<u> </u>			
				<u> </u>			
С	the organization directly or insode (other than section 501(c) "Yes," complete the following s)(3)) or in section 527?	ne or more tax-exempt org	anizations described in section 501(c) of th	e Yes	X	No
<u> </u>	(a)		(b)	(c)	· · · · · · · · · · · · · · · · · · ·		-
	Name of org	ganization	Type of organization	Description of relation	iship		
	<u> </u>					<u> </u>	
			 -				<u></u>
		<u> </u>		 		<u> </u>	
	<u> </u>	<u> </u>	<u> </u>	<u></u>	<u> </u>	<u> </u>	
	_					· -	_
				 			
		<u></u>	<u> </u>		<u> </u>		
		<u> </u>	<u> </u>				
	<u> </u>			<u> </u>		_	
	<u> </u>						
				<u> </u>	<u> </u>		
			<u> </u>			_	
		<u> </u>					
		<u> </u>		<u></u>	<u>. </u>		
	<u> </u>			<u></u>			

FORM 990 GAIN (LOS	SS) FROM PUB	LICLY T	RADED	SECURITI	ES	STA	TEMENT	1	
DESCRIPTION		0.						3)	
COMPUTER EQUIPMENT								<2,749.>	
TO FORM 990, PART I, LINE	E 8							19.>	
FORM 990	SPECIAL EVE	NTS AND	ACTIV	ITIES		STA	TEMENT	2	
DESCRIPTION OF EVENT	GROSS RECEIPTS	CONTRI	_	GROSS REVENUE	DIRE		NET	₹	
EVENT REVENUE	915,311.		915,311.		. 133,0	133,000. 782,		11.	
TO FM 990, PART I, LINE 9	915,311.	915,311.		915,311	. 133,000.		782,311.		
FORM 990	OTH	ER EXPE	NSES			STA	TEMENT	3	
DESCRIPTION	(A) TOTAL	PRO	B) GRAM VICES		EMENT	FU	(D)	1 G	
PROFESSIONAL DEVELOPMENT CONTRACTED/LABOR EVENT EXPENSE AND MARKETING PROFESSIONAL FEES MISCELLANEOUS COMMUNICATIONS RESEARCH	2,675. 348,870. 428,233. 184,344. 53,016. 52,013. 400.	2	14,950. 48,542.		517. .46,498. .69,394. .4,474. 15,236.				
TOTAL TO FM 990, LN 43	1,069,551.		33,432		<u></u>				

FORM 990 OTHER PROGRAM SERV	ICES	STATEMENT	4
DESCRIPTION	GRANTS AND ALLOCATIONS	EXPENSES	
INNER CITY 100 - IDENTIFIES 100 TOP GROWING COMPANIES IN INNER CITY		401,61	0.
TOTAL TO FORM 990, PART III, LINE E		401,61	0.

Initiative for a Competitive Inner City, Inc. FIEN # 13-3772904
DEPRECIATION ATTACHMENT
12/31/05

	<u>2005</u>
Equipment	\$189,745
Furniture	13,980
Leasehold improvements	2,167
	205,892
Less – accumulated depreciation	<u>185,018</u>
	<u>\$ 20,874</u>

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Willie E. Woods

Managing Director ICV Capital Partners, L.L.C

Designee for Carl W. Stern:
Mark F. Blaxill
Senior Vice President

The Boston Consulting Group-Boston

Note: All of the above can be reached at:

727 Atlantic Ave Boston, MA 02111

INITIATIVE FOR A COMPETITIVE INNER CITY, INC. DIRECTOR COMPENSATION 990, part 2, line 25 12/31/2005

EMPLOYEE NAME	TITLE	SALARY	BENEFITS	G/A	PROGRAM	TOTAL
1 Dorothy Terrell	Executive Director	203,124.94	6,341 16	104,733.00	104,733 00	209,466.00
2 Marcia Lamb	Co-Executive Director	137,500.00	12,383.00	89,931.00	59,954.00	149,885.00
3 Anne Habiby	Co-Executive Director	87,500.00	11,791.00	9,509.00	85,582.00	95,091.00
				204,173.00	250.269.00	454,442,00

Form 8868

(Rev December 2004)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return

OMB No 1545-1709

Form **8868** (Rev. 12-2004)

 If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form) Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868 							
Part I Automatic 3-Month Extension of Time - Only submit original	Il (no copies needed)						
Form 990-T corporations requesting an automatic 6-month extension - check this box	and complete Part I only						
All other corporations (including Form 990-C filers) must use Form 7004 to request an extension externs. Partnerships, REMICs, and trusts must use Form 8736 to request an extension of the composition of							
Electronic Filing (e-file). Form 8868 can be filed electronically if you want a 3 month automatic extension of time to file one of the returns noted below (6 months for corporate Form 990-T filers). However, you cannot file it electronically if you want the additional (not automatic) 3-month extension, instead you must submit the fully completed signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www irs gov/efile.							
Type or Name of Exempt Organization print INITIATIVE FOR A COMPETITIVE INNER CITY, INC.	Employer identification number $13 - 3772904$						
Number, street, and room or suite no. If a PO box, see instructions filing your 727 ATLANTIC AVE. NO. 600							
return See instructions City, town or post office, state, and ZIP code For a foreign address, see instructions BOSTON , MA 02111							
Check type of return to be filed (file a separate application for each return)							
X Form 990 Form 990-T (corporation) Form 4720 Form 990-BL Form 990-T (sec 401(a) or 408(a) trust) Form 5227 Form 990-EZ Form 990-T (trust other than above) Form 6069 Form 990-PF Form 1041-A Form 8870							
• The books are in the care of • THE CORPORATION							
Telephone No ► 617-292-2363 • If the organization does not have an office or place of business in the United States, check this box • If this is for a Group Return , enter the organization's four digit Group Exemption Number (GEN) If this is for the whole group, check this box • If it is for part of the group, check this box ► and attach a list with the names and EINs of all members the extension will cover							
1 I request an automatic 3-month (6-months for a Form 990-T corporation) extension of time until AUGUST 15, 2006 to file the exempt organization return for the organization named above. The extension is for the organization's return for X calendar year 2005 or							
2 If this tax year is for less than 12 months, check reason Initial return Final return Change in accounting period							
3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions							
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.							
c Balance Due. Subtract line 3b from line 3a Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions \$ N/A							
Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions							

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

LHA