

## Return of Organization Exempt from Income Tax

OMB No 1545-0047

2003

Open to Public Inspection

Department of the Treasury  
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2003 calendar year, or tax year beginning 7/01, 2003, and ending 6/30, 2004

B Check if applicable

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return  
☐ Amended return  
☐ Application pending

Please use  
IRS label  
or print  
or type.  
See  
specific  
instruc-  
tionsYOSEMITE NATIONAL INSTITUTES  
GGNRA, BUILDING 1055  
SAUSALITO, CA 94965

D Employer identification number

94-2145930

E Telephone number

(415) 332-5776

F Accounting method

☐ Cash ☒ Accrual

Other (specify) ▶

Section 501(c)(3) organizations and 4947(a)(1) nonexempt  
charitable trusts must attach a completed Schedule A  
(Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations

H (a) Is this a group return for affiliates? ☒ Yes ☐ No

H (b) If Yes, enter number of affiliates ▶ 4

H (c) Are all affiliates included? ☒ Yes ☐ No

(If No, attach a list. See instructions.)

H (d) Is this a separate return filed by an  
organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number ▶ 8079

M Check ☐ if the organization is not required  
to attach Schedule B (Form 990, 990-EZ, or 990-PF)

G Web site: WWW.YNI.ORG

J Organization type  
(check only one)☒ 501(c) 3 (insert no.) ☐ 4947(a)(1) or ☐ 527K Check here ☐ if the organization's gross receipts are normally not more than  
\$25,000. The organization need not file a return with the IRS, but if the organization  
received a Form 990 Package in the mail, it should file a return without financial data.  
Some states require a complete return.

L Gross receipts. Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 10,517,640.

## Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

1 Contributions, gifts, grants, and similar amounts received SEE SUPPORTING SCHEDULE 1 FOR SUBORDINATE INFO.		1a 2,197,980.		1d 2,197,980.	
a Direct public support		1b		2 7,996,193.	
b Indirect public support		1c		3	
c Government contributions (grants)				4 66,867.	
d Total (add lines 1a through 1c) (cash \$ 2,197,980. noncash \$ )				5	
2 Program service revenue including government fees and contracts (from Part VII, line 93)		6a		6c	
3 Membership dues and assessments		6b		7	
4 Interest on savings and temporary cash investments				8d	
5 Dividends and interest from securities				9c	
6a Gross rents		8a		10c 42,621.	
b Less rental expenses		8b		11 152,486.	
c Net rental income or (loss) (subtract line 6b from line 6a)		8c		12 10,456,147.	
7 Other investment income (describe )				13 7,568,788.	
8a Gross amount from sales of assets other than inventory				14 1,732,276.	
b Less cost or other basis and sales expenses				15 913,462.	
c Gain or (loss) (attach schedule)				16	
d Net gain or (loss) (combine line 8c, columns (A) and (B))				17 10,214,526.	
9 Special events and activities (attach schedule) If any amount is from gaming, check here <input type="checkbox"/>				18 241,621.	
a Gross revenue (not including \$ of contributions)		9a		19 7,807,843.	
b Less direct expenses other than fundraising expenses		9b		20 62,120.	
c Net income or (loss) from special events (subtract line 9b from line 9a)		10a 104,114.		21 8,111,584.	
d Net cost or (loss) of inventory, less returns and allowances		10b 61,493.			
e Gross profit (or loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)					
f Other revenue (from Part VII, line 103)					
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)					
13 Program services (from line 44, column (B))					
14 Management and general (from line 44, column (C))					
15 Fundraising (from line 44, column (D))					
16 Payments to affiliates (attach schedule)					
17 Total expenses (add lines 16 and 44, column (A))					
18 Excess or (deficit) for the year (subtract line 17 from line 12)					
19 Net assets or fund balances at beginning of year (from line 73, column (A))					
20 Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 2					
21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)					

BAA For Paperwork Reduction Act Notice, see the separate instructions.

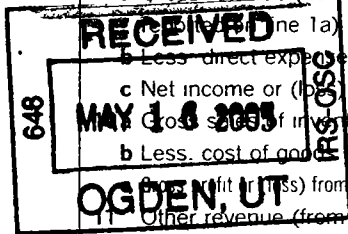
TEEA0107L 10/03/03

Form 990 (2003)

6-13-17

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SCANNED MAY 14 2005



**Part II Statement of Functional Expenses** All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) (cash \$ _____ non-cash \$ _____)	22	SEE SUPPORTING SCHEDULE 2 FOR SUBORDINATE INFO.		
23	Specific assistance to individuals (att sch)	23			
24	Benefits paid to or for members (att sch)	24			
25	Compensation of officers, directors, etc	25	360,425.	194,727.	99,419.
26	Other salaries and wages	26	4,856,111.	3,891,125.	792,735.
27	Pension plan contributions	27			
28	Other employee benefits	28			
29	Payroll taxes	29			
30	Professional fundraising fees	30			
31	Accounting fees	31			
32	Legal fees	32			
33	Supplies	33			
34	Telephone	34			
35	Postage and shipping	35			
36	Occupancy	36	606,328.	526,731.	79,046.
37	Equipment rental and maintenance	37			
38	Printing and publications	38			
39	Travel	39			
40	Conferences, conventions, and meetings	40			
41	Interest	41	28,039.	13,049.	14,990.
42	Depreciation, depletion, etc (attach schedule)	42	349,230.	317,548.	31,682.
43	Other expenses not covered above (itemize)				
a	SEE STATEMENT 3	43a	4,014,393.	2,625,608.	714,404.
b		43b			
c		43c			
d		43d			
e		43e			
44	Total functional expenses (add lines 22 - 43) Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	10,214,526.	7,568,788.	1,732,276.

Joint Costs. Check ☐ if you are following SOP 98-2Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If 'Yes,' enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_, (ii) the amount allocated to Program services \$ \_\_\_\_\_, (iii) the amount allocated to Management and general \$ \_\_\_\_\_, and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_

**Part III Statement of Program Service Accomplishments**What is the organization's primary exempt purpose? ☒ SEE STATEMENT 4

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) &amp; (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants &amp; allocations to others.)

**Program Service Expenses**  
(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts, but optional for others.)

a	YNI PROVIDED ENVIRONMENTAL EDUCATION TO 38,199 PEOPLE THROUGH K-12 FIELD SCIENCE, OUTDOOR EDUCATION, SEMINARS, CONFERENCES, AND TEACHER TRAINING COURSES.	(Grants and allocations \$ _____)	7,568,788.
b		(Grants and allocations \$ _____)	
c		(Grants and allocations \$ _____)	
d		(Grants and allocations \$ _____)	
e	Other program services	(Grants and allocations \$ _____)	
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)		7,568,788.

**Part IV Balance Sheets** (See Instructions)

SEE SUPPORTING SCHEDULE 3 FOR SUBORDINATE INFO.

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year
<b>ASSETS</b>	<b>45</b> Cash — non-interest-bearing	85,956.	<b>45</b>	339,335.
	<b>46</b> Savings and temporary cash investments	1,564,532.	<b>46</b>	1,876,817.
	<b>47a</b> Accounts receivable	125,338.		
	<b>b</b> Less allowance for doubtful accounts	25,800.	<b>47c</b>	125,338.
	<b>48a</b> Pledges receivable	900,762.		
	<b>b</b> Less allowance for doubtful accounts	52,100.	<b>48c</b>	848,662.
	<b>49</b> Grants receivable	123,445.	<b>49</b>	
	<b>50</b> Receivables from officers, directors, trustees, and key employees (attach schedule)		<b>50</b>	
	<b>51a</b> Other notes & loans receivable (attach sch)			
	<b>b</b> Less allowance for doubtful accounts		<b>51c</b>	
	<b>52</b> Inventories for sale or use	55,270.	<b>52</b>	63,932.
	<b>53</b> Prepaid expenses and deferred charges	37,493.	<b>53</b>	3,767.
	<b>54</b> Investments — securities (attach schedule) SEE ST 5 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	3,287,373.	<b>54</b>	1,078,475.
	<b>55a</b> Investments — land, buildings, & equipment basis			
	<b>b</b> Less accumulated depreciation (attach schedule)		<b>55c</b>	
<b>56</b> Investments — other (attach schedule) SEE STMT 6		<b>56</b>	1,616,638.	
<b>57a</b> Land, buildings, and equipment basis	6,876,038.			
<b>b</b> Less accumulated depreciation (attach schedule) STATEMENT 7	3,089,218.	<b>57c</b>	3,786,820.	
<b>58</b> Other assets (describe ► SEE STATEMENT 8)	2,000.	<b>58</b>	4,700.	
<b>59 Total assets</b> (add lines 45 through 58) (must equal line 74)	9,450,267.	<b>59</b>	9,744,484.	
<b>LIABILITIES</b>	<b>60</b> Accounts payable and accrued expenses	594,278.	<b>60</b>	556,406.
	<b>61</b> Grants payable		<b>61</b>	
	<b>62</b> Deferred revenue	1,040,746.	<b>62</b>	1,058,544.
	<b>63</b> Loans from officers, directors, trustees, and key employees (attach schedule)		<b>63</b>	
	<b>64a</b> Tax-exempt bond liabilities (attach schedule)		<b>64a</b>	
	<b>b</b> Mortgages and other notes payable (attach schedule)		<b>64b</b>	
	<b>65</b> Other liabilities (describe ► SEE STATEMENT 9)	7,400.	<b>65</b>	17,950.
	<b>66 Total liabilities</b> (add lines 60 through 65)	1,642,424.	<b>66</b>	1,632,900.
<b>NET ASSETS OR FUND BALANCES</b>	<b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74			
	<b>67</b> Unrestricted	4,158,706.	<b>67</b>	3,951,292.
	<b>68</b> Temporarily restricted	2,498,510.	<b>68</b>	2,969,967.
	<b>69</b> Permanently restricted	1,150,627.	<b>69</b>	1,190,325.
	<b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> and complete lines 70 through 74			
	<b>70</b> Capital stock, trust principal, or current funds		<b>70</b>	
	<b>71</b> Paid-in or capital surplus, or land, building, and equipment fund		<b>71</b>	
	<b>72</b> Retained earnings, endowment, accumulated income, or other funds		<b>72</b>	
	<b>73 Total net assets or fund balances</b> (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)	7,807,843.	<b>73</b>	8,111,584.
	<b>74 Total liabilities and net assets/fund balances</b> (add lines 66 and 73)	9,450,267.	<b>74</b>	9,744,484.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

**Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return** (See instructions.)

<b>a</b>	Total revenue, gains, and other support per audited financial statements	<b>a</b>	10,518,267.
<b>b</b>	Amounts included on line <b>a</b> but not on line 12, Form 990		
(1)	Net unrealized gains on investments \$ 62,120.		
(2)	Donated services and use of facilities \$		
(3)	Recoveries of prior year grants \$		
(4)	Other (specify)		
	\$		
	Add amounts on lines (1) through (4)	<b>b</b>	62,120.
<b>c</b>	Line <b>a</b> minus line <b>b</b>	<b>c</b>	10,456,147.
<b>d</b>	Amounts included on line 12, Form 990 but not on line <b>a</b> :		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify)		
	\$		
	Add amounts on lines (1) and (2)	<b>d</b>	
<b>e</b>	Total revenue per line 12, Form 990 (line <b>c</b> plus line <b>d</b> )	<b>e</b>	10,456,147.

**Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return**

<b>a</b>	Total expenses and losses per audited financial statements	<b>a</b>	10,214,526.
<b>b</b>	Amounts included on line <b>a</b> but not on line 17, Form 990		
(1)	Donated services and use of facilities \$		
(2)	Prior year adjustments reported on line 20, Form 990 \$		
(3)	Losses reported on line 20, Form 990 \$		
(4)	Other (specify)		
	\$		
	Add amounts on lines (1) through (4)	<b>b</b>	
<b>c</b>	Line <b>a</b> minus line <b>b</b>	<b>c</b>	10,214,526.
<b>d</b>	Amounts included on line 17, Form 990 but not on line <b>a</b> :		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify)		
	\$		
	Add amounts on lines (1) and (2)	<b>d</b>	
<b>e</b>	Total expenses per line 17, Form 990 (line <b>c</b> plus line <b>d</b> )	<b>e</b>	10,214,526.

**Part V List of Officers, Directors, Trustees, and Key Employees** (List each one even if not compensated, see instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
SEE STATEMENT 10				
		360,425.	1,000.	0.

**75** Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?

Yes

☒ No

If 'Yes,' attach schedule — see instructions

BAA

Form 990 (2003)

**Part VI Other Information** (See instructions)

	Yes	No
<b>76</b> Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity		X
<b>77</b> Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes		X
<b>78a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
<b>78b</b> If 'Yes,' has it filed a tax return on Form 990-T for this year?	N/A	
<b>79</b> Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement		X
<b>80a</b> Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		X
<b>80b</b> If 'Yes,' enter the name of the organization <u>N/A</u> and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
<b>81a</b> Enter direct and indirect political expenditures. See line 81 instructions	81a	0.
<b>81b</b> Did the organization file Form 1120-POL for this year?		X
<b>82a</b> Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
<b>82b</b> If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)	82b	N/A
<b>83a</b> Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
<b>83b</b> Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
<b>84a</b> Did the organization solicit any contributions or gifts that were not tax deductible?		X
<b>84b</b> If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		N/A
<b>85a</b> 501(c)(4), (5), or (6) organizations. Were substantially all dues nondeductible by members?		N/A
<b>85b</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less? If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		N/A
<b>85c</b> Dues, assessments, and similar amounts from members	85c	N/A
<b>85d</b> Section 162(e) lobbying and political expenditures	85d	N/A
<b>85e</b> Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	N/A
<b>85f</b> Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	N/A
<b>85g</b> Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		N/A
<b>85h</b> If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		N/A
<b>86a</b> 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12	86a	N/A
<b>86b</b> Gross receipts, included on line 12, for public use of club facilities	86b	N/A
<b>87a</b> 501(c)(12) organizations. Enter: a Gross income from members or shareholders	87a	N/A
<b>87b</b> Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	N/A
<b>88</b> At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX	88	X
<b>89a</b> 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under section 4911 <u>0.</u> , section 4912 <u>0.</u> ; section 4955 <u>0.</u>		
<b>89b</b> 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction		X
<b>c</b> Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0.
<b>d</b> Enter: Amount of tax on line 89c, above, reimbursed by the organization		0.
<b>90a</b> List the states with which a copy of this return is filed <u>CALIFORNIA</u>		
<b>90b</b> Number of employees employed in the pay period that includes March 12, 2003 (See instructions)	90b	152
<b>91</b> The books are in care of <u>YOSEMITE NATIONAL INSTITUTES</u> Telephone number <u>(415) 332-5776</u> Located at <u>GGNRA, BLDG. 1055, SAUSALITO, CA</u> ZIP + 4 <u>94965</u>		
<b>92</b> Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the tax year	92	N/A

**Part VII Analysis of Income-Producing Activities** (See instructions)

**Note:** Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
<b>93</b> Program service revenue:					
<b>a</b> CONFERENCES AND OTHER					736,623.
<b>b</b> FIELD SCIENCE PROGRAM					6,146,368.
<b>c</b> FIELD SEMINARS					681,108.
<b>d</b> GOVERNMENT GRANTS					432,094.
<b>e</b>					
<b>f</b> Medicare/Medicaid payments					
<b>g</b> Fees & contracts from government agencies					
<b>94</b> Membership dues and assessments					
<b>95</b> Interest on savings & temporary cash invmnts			14	66,867.	
<b>96</b> Dividends & interest from securities					
<b>97</b> Net rental income or (loss) from real estate					
<b>a</b> debt-financed property					
<b>b</b> not debt-financed property					
<b>98</b> Net rental income or (loss) from pers prop					
<b>99</b> Other investment income					
<b>100</b> Gain or (loss) from sales of assets other than inventory					
<b>101</b> Net income or (loss) from special events					
<b>102</b> Gross profit or (loss) from sales of inventory					42,621.
<b>103</b> Other revenue: <b>a</b>					
<b>b</b> FORFEITED DEPOSITS					89,301.
<b>c</b> MISCELLANEOUS					16,362.
<b>d</b> SCHOLARSHIP FEES					46,823.
<b>e</b>					
<b>104</b> Subtotal (add columns (B), (D), and (E))				66,867.	8,191,300.
<b>105</b> Total (add line 104, columns (B), (D), and (E))					8,258,167.

**Note:** Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See instructions)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
1	SEE STATEMENT 11
2	
3	
4	

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See instructions)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See instructions)

**a** Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

**b** Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

**Note:** If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)

Please Sign	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.			
	Signature of officer		Date	

Please Sign

Date  
2-10-05

Check if self employed ☐

Preparer's SSN or PTIN (see General Instruction W)  
R00204452

**SCHEDULE A**  
**(Form 990 or 990-EZ)**Department of the Treasury  
Internal Revenue Service**Organization Exempt Under**  
**Section 501(c)(3)****(Except Private Foundation) and Section 501(e), 501(f), 501(k),**  
**501(n), or Section 4947(a)(1) Nonexempt Charitable Trust****Supplementary Information — (See separate instructions.)**

OMB No 1545-0047

**2003****▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Name of the organization

YOSEMITE NATIONAL INSTITUTES

Employer identification number

94-2145930

**Part I****Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See instructions List each one If there are none, enter 'None ')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
JANET LEWIS GGNRA., BLDG. 1055, SAUSAL	VP FINANCE 40 HRS/WEEK	94,058.	500.	0.
JENNIFER GREENE GGNRA, BLDG.1055, SAUSALIT	FDNS GIVING MGR 40 HRS/WEEK	59,750.	0.	0.
CATHERINE CLAGETT GGNRA, BLDG.1055, SAUSALIT	DIR. OF H.R. 40 HRS/WEEK	62,368.	500.	0.
MAUREEN KEEFE GGNRA, BLDG.1055, SAUSALIT	VP DEVELOPMENT 40 HRS/WEEK	113,783.	500.	0.
ROBIN SMILEY GGNRA, BLDG.1055, SAUSALIT	CONFERENCE DIR. 40 HRS/WEEK	58,129.	460.	0.
Total number of other employees paid over \$50,000 ▶	2			

**Part II****Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See instructions List each one (whether individuals or firms) If there are none, enter 'None ')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services ▶	0	

**BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.**

Schedule A (Form 990 or 990-EZ) 2003

**Part III** Statements About Activities (See instructions)

Yes No

- 1** During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities **► \$ 14,688.**

(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities

- 2** During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions)

a Sale, exchange, or leasing of property?

b Lending of money or other extension of credit?

c Furnishing of goods, services, or facilities?

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?

e Transfer of any part of its income or assets?

- 3a** Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments)

b Do you have a section 403(b) annuity plan for your employees?

- 4** Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?

SEE FORM 990, PART V

Attachment 1

**Part IV** Reason for Non-Private Foundation Status (See instructions)The organization is not a private foundation because it is (Please check only **ONE** applicable box.)

- 5** ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** ☐ A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ► \_\_\_\_\_
- 10** ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** ☐ An organization that normally receives **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions – subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in **(1)** lines 5 through 12 above, or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See instructions)



**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting.***Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
<b>15</b> Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	1,517,888.	631,550.	1,590,875.	1,698,408.	5,438,721.
<b>16</b> Membership fees received					
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	8,265,483.	8,569,421.	6,663,521.	6,460,756.	29,959,181.
<b>18</b> Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	68,020.	51,058.	76,520.	102,536.	298,134.
<b>19</b> Net income from unrelated business activities not included in line 18					
<b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					
<b>22</b> Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. SEE STMT 12	144,389.	191,978.	153,068.	86,355.	575,790.
<b>23</b> Total of lines 15 through 22	9,995,780.	9,444,007.	8,483,984.	8,348,055.	36,271,826.
<b>24</b> Line 23 minus line 17	1,730,297.	874,586.	1,820,463.	1,887,299.	6,312,645.
<b>25</b> Enter 1% of line 23	99,958.	94,440.	84,840.	83,481.	
<b>26 Organizations described on lines 10 or 11:</b>	a Enter 2% of amount in column (e), line 24				<b>26a</b> 126,253.
<b>b</b> Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					<b>26b</b> 565,222.
<b>c</b> Total support for section 509(a)(1) test. Enter line 24, column (e)					<b>26c</b> 6,312,645.
<b>d</b> Add: Amounts from column (e) for lines <b>18</b> 298,134. <b>19</b> <b>22</b> 575,790. <b>26b</b> 565,222.					<b>26d</b> 1,439,146.
<b>e</b> Public support (line 26c minus line 26d total)					<b>26e</b> 4,873,499.
<b>f</b> Public support percentage (line 26e (numerator) divided by line 26c (denominator))					<b>26f</b> 77.20 %
<b>27 Organizations described on line 12:</b> N/A					
<b>a</b> For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year (2002) _____ (2001) _____ (2000) _____ (1999) _____					
<b>b</b> For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year (2002) _____ (2001) _____ (2000) _____ (1999) _____					
<b>c</b> Add: Amounts from column (e) for lines <b>15</b> _____ <b>16</b> _____ <b>17</b> _____ <b>20</b> _____ <b>21</b> _____					<b>27c</b> _____
<b>d</b> Add: Line 27a total _____ and line 27b total _____					<b>27d</b> _____
<b>e</b> Public support (line 27c total minus line 27d total)					<b>27e</b> _____
<b>f</b> Total support for section 509(a)(2) test. Enter amount from line 23, column (e)					<b>27f</b> _____
<b>g</b> Public support percentage (line 27e (numerator) divided by line 27f (denominator))					<b>27g</b> _____ %
<b>h</b> Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					<b>27h</b> _____ %
<b>28 Unusual Grants:</b> For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15					

**Part V Private School Questionnaire** (See instructions )  
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		N/A	Yes	No
<b>29</b>	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	<b>29</b>		
<b>30</b>	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	<b>30</b>		
<b>31</b>	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe, if 'No,' please explain (If you need more space, attach a separate statement ) ----- ----- -----	<b>31</b>		
<b>32</b>	Does the organization maintain the following			
<b>a</b>	Records indicating the racial composition of the student body, faculty, and administrative staff?	<b>32a</b>		
<b>b</b>	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	<b>32b</b>		
<b>c</b>	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	<b>32c</b>		
<b>d</b>	Copies of all material used by the organization or on its behalf to solicit contributions?  If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement ) ----- -----	<b>32d</b>		
<b>33</b>	Does the organization discriminate by race in any way with respect to			
<b>a</b>	Students' rights or privileges?	<b>33a</b>		
<b>b</b>	Admissions policies?	<b>33b</b>		
<b>c</b>	Employment of faculty or administrative staff?	<b>33c</b>		
<b>d</b>	Scholarships or other financial assistance?	<b>33d</b>		
<b>e</b>	Educational policies?	<b>33e</b>		
<b>f</b>	Use of facilities?	<b>33f</b>		
<b>g</b>	Athletic programs?	<b>33g</b>		
<b>h</b>	Other extracurricular activities?  If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement ) ----- ----- -----	<b>33h</b>		
<b>34a</b>	Does the organization receive any financial aid or assistance from a governmental agency?	<b>34a</b>		
<b>b</b>	Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to either 34a or b, please explain using an attached statement	<b>34b</b>		
<b>35</b>	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If 'No,' attach an explanation.	<b>35</b>		

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See instructions.)  
(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check ☐ **a** if the organization belongs to an affiliated group Check ☐ **b** if you checked 'a' and 'limited control' provisions apply**Limits on Lobbying Expenditures**

(The term 'expenditures' means amounts paid or incurred )

		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
<b>36</b> Total lobbying expenditures to influence public opinion (grassroots lobbying)	<b>36</b>		
<b>37</b> Total lobbying expenditures to influence a legislative body (direct lobbying)	<b>37</b>		
<b>38</b> Total lobbying expenditures (add lines 36 and 37)	<b>38</b>		
<b>39</b> Other exempt purpose expenditures	<b>39</b>		
<b>40</b> Total exempt purpose expenditures (add lines 38 and 39)	<b>40</b>		
<b>41</b> Lobbying nontaxable amount Enter the amount from the following table —			
<b>If the amount on line 40 is —</b>	<b>The lobbying nontaxable amount is —</b>		
Not over \$500,000	20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	<b>41</b>	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
<b>42</b> Grassroots nontaxable amount (enter 25% of line 41)	<b>42</b>		
<b>43</b> Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	<b>43</b>		
<b>44</b> Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	<b>44</b>		
<b>Caution:</b> If there is an amount on either line 43 or line 44, you must file Form 4720			

**4 -Year Averaging Period Under Section 501(h)**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below  
See the instructions for lines 45 through 50 )

Lobbying Expenditures During 4 -Year Averaging Period					
Calendar year (or fiscal year beginning in) ▶	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
<b>45</b> Lobbying nontaxable amount					
<b>46</b> Lobbying ceiling amount (150% of line 45(e))					
<b>47</b> Total lobbying expenditures					
<b>48</b> Grassroots non-taxable amount					
<b>49</b> Grassroots ceiling amount (150% of line 48(e))					
<b>50</b> Grassroots lobbying expenditures					

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See instructions )

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of.

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines **c** through **h**.)

Yes	No	Amount
	X	
	X	
	X	
	X	
	X	
	X	
X		14,688.
	X	
		14,688.

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

SEE STATEMENT 13



**STATEMENT 1**  
**FORM 990, PART I, LINE 10**  
**GROSS PROFIT (LOSS) FROM SALES OF INVENTORY**

RETAIL SALES, ALL SITES	\$ 104,114.
GROSS SALES	\$ 104,114.
LESS RETURNS & ALLOWANCES	0.
NET SALES	\$ 104,114.
LESS COST OF GOODS SOLD	61,493.
GROSS PROFIT FROM SALES OF INVENTORY	\$ 42,621.

**STATEMENT 2**  
**FORM 990, PART I, LINE 20**  
**OTHER CHANGES IN NET ASSETS OR FUND BALANCES**

UNREALIZED GAIN ON INVESTMENTS	\$ 62,120.
TOTAL	\$ 62,120.

**STATEMENT 3**  
**FORM 990, PART II, LINE 43**  
**OTHER EXPENSES**

	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT & GENERAL	(D) FUNDRAISING
BAD DEBT	524,500.		524,500.	
CONTRACTED SERVICES	1,294,100.	1,294,100.		
DONATION	615,000.			615,000.
FOOD	440,950.	440,950.		
INSURANCE	151,705.	141,664.	10,041.	
OTHER EXPENSES	517,076.	277,832.	179,863.	59,381.
SCHOLARSHIPS	471,062.	471,062.		
TOTAL	\$ 4,014,393.	\$ 2,625,608.	\$ 714,404.	\$ 674,381.

**STATEMENT 4**  
**FORM 990, PART III**  
**ORGANIZATION'S PRIMARY EXEMPT PURPOSE**

YOSEMITE NATIONAL INSTITUTES IS A TAX-EXEMPT NONPROFIT ORGANIZATION UNDER INTERNAL REVENUE CODE SECTION 501(C)(3). THE ORGANIZATION PROVIDES ENVIRONMENTAL EDUCATION PROGRAMMING IN NATIONAL PARK LANDS TO OVER 30,000 PEOPLE PER YEAR THROUGH THREE SEPARATE INSTITUTES - YOSEMITE INSTITUTE (IN YOSEMITE NATIONAL PARK), HEADLANDS INSTITUTE (IN GOLDEN GATE NATIONAL RECREATION AREA), AND OLYMPIC PARK INSTITUTE (IN OLYMPIC NATIONAL PARK). PROGRAMMING INCLUDES FIELD SCIENCE EDUCATION FOR K-12 SCHOOL GROUPS, FIELD SEMINARS FOR ADULTS AND FAMILIES, SUMMER OUTDOOR EDUCATION FOR YOUTH, AND TRAINING COURSES FOR TEACHERS.

**STATEMENT 5**  
**FORM 990, PART IV, LINE 54**  
**INVESTMENTS - SECURITIES**

CORPORATE STOCKS	VALUATION METHOD	AMOUNT
CORPORATE STOCKS AND BONDS	MARKET VALUE	\$ 1,078,475.
	TOTAL	\$ 1,078,475.
U.S. GOVERNMENT OBLIGATIONS	MARKET VALUE	0.
TOTAL INVESTMENTS - SECURITIES		<u>\$ 1,078,475.</u>

**STATEMENT 6**  
**FORM 990, PART IV, LINE 56**  
**INVESTMENTS - OTHER**

DESCRIPTION OF INVESTMENT	VALUATION METHOD	BOOK VALUE
CERTIFICATES OF DEPOSIT	MARKET VALUE	\$ 1,616,638.
	TOTAL	<u>\$ 1,616,638.</u>

**STATEMENT 7**  
**FORM 990, PART IV, LINE 57**  
**LAND, BUILDINGS, AND EQUIPMENT**

CATEGORY	BASIS	ACCUM. DEPREC.	BOOK VALUE
AUTOMOBILES / TRANSPORTATION EQUIPMENT	\$ 232,863.	\$ 134,413.	\$ 98,450.
MACHINERY AND EQUIPMENT	1,233,293.	868,439.	364,854.
BUILDINGS	5,409,882.	2,086,366.	3,323,516.
TOTAL	<u>\$ 6,876,038.</u>	<u>\$ 3,089,218.</u>	<u>\$ 3,786,820.</u>

**STATEMENT 8**  
**FORM 990, PART IV, LINE 58**  
**OTHER ASSETS**

DEPOSITS	TOTAL	\$ 4,700.
		<u>\$ 4,700.</u>

**STATEMENT 9**  
**FORM 990, PART IV, LINE 65**  
**OTHER LIABILITIES**

DEPOSITS	TOTAL	\$ 17,950.
		<u>\$ 17,950.</u>

**FEDERAL STATEMENTS  
YOSEMITE NATIONAL INSTITUTES**

**YNI BOARD**

<b>NAME</b>	<b>TITLE</b>	<b>HOURS PER WEEK</b>	<b>COMPEN- SATION</b>	<b>CONTRIB- UTION TO EBP</b>
Daniel Flanagan	President and CEO	40	\$165,698	0
Valerie Anders	Member	AS NEEDED	0	0
Leonard Beckum, Ph.D.	Member	AS NEEDED	0	0
Ann Belkov	Member	AS NEEDED	0	0
Mark Benjamin	Member	AS NEEDED	0	0
Garry Brewer, Ph.D	Emeritus	AS NEEDED	0	0
Heidi Brown	Chair	AS NEEDED	0	0
Jerry Haleva	Member	AS NEEDED	0	0
James Kuhns	Member	AS NEEDED	0	0
Phillip Lamoreaux	Member	AS NEEDED	0	0
Marti Leicester	Member	AS NEEDED	0	0
Ginger Lew	Member	AS NEEDED	0	0
Frank Maguire	Member	AS NEEDED	0	0
Richard Shavelson, Ph.D.	Member	AS NEEDED	0	0
Keith Swayne	Member	AS NEEDED	0	0
Tracy Thompson	Member	AS NEEDED	0	0
John Treat	Member	AS NEEDED	0	0
Robert Tribe	Member	AS NEEDED	0	0

FEDERAL STATEMENTS  
YOSEMITE NATIONAL INSTITUTES

94-2145930

NAME	TITLE	HOURS PER WEEK	COMPEN- SATION	CONTRIB- UTION TO EBP
Jack Walston	Treasurer	AS NEEDED	0	0
Linda Brownstein	Member	AS NEEDED	0	0
Karen Collins	Member	AS NEEDED	0	0
Paul Culberg	Member	AS NEEDED	0	0
David Jay Flood	Member	AS NEEDED	0	0
John French	Vice Chair	AS NEEDED	0	0
Allan Prager	Secretary	AS NEEDED	0	0
Ramon Beluche, Ph.D	Member	AS NEEDED	0	0
W Andrew Marcus, Ph.D.	Vice Chair	AS NEEDED	0	0
Archie Purvis	Member	AS NEEDED	0	0
John Reynolds	Member	AS NEEDED	0	0

**HI BOARD**

Daniel Flanagan	Member	AS NEEDED	0	0
Michael Lee	Executive Director	40	\$64,550	0
James Kuhns	Member	AS NEEDED	0	0
Robert Tribe	Chair	AS NEEDED	0	0
Karen Collins	Member	AS NEEDED	0	0
Stephanie Clark	Member	AS NEEDED	0	0



**FEDERAL STATEMENTS  
YOSEMITE NATIONAL INSTITUTES**

**94-2145930**

<b>NAME</b>	<b>TITLE</b>	<b>HOURS PER WEEK</b>	<b>COMPEN- SATION</b>	<b>CONTRIB- UTION TO EBP</b>
Karen Lecy	Member	AS NEEDED	0	0
Cleveland Justis	Member	AS NEEDED	0	0
Brian O'Neill	Member	AS NEEDED	0	0
Sean Randolph	Member	AS NEEDED	0	0
Scott Von Eschen	Member	AS NEEDED	0	0

**YI BOARD**

Daniel Flanagan	Member	AS NEEDED	0	0
Leigh Westerlund	Executor Director	40	\$67,972	\$500
Jack Walston	Member	AS NEEDED	0	0
Paul Culberg	Member	AS NEEDED	0	0
John French	Chair	AS NEEDED	0	0
Dellene Arthur	Member	AS NEEDED	0	0
Andy Baxter	Member	AS NEEDED	0	0
Roy Crawford	Member	AS NEEDED	0	0
Robert Cross	Member	AS NEEDED	0	0
David Herbst, Ph.D.	Member	AS NEEDED	0	0
Steven Lockhart, M.D	Member	AS NEEDED	0	0
Monte Meyers	Member	AS NEEDED	0	0

**FEDERAL STATEMENTS  
YOSEMITE NATIONAL INSTITUTES**

**94-2145930**

<b>NAME</b>	<b>TITLE</b>	<b>HOURS PER WEEK</b>	<b>COMPEN- SATION</b>	<b>CONTRIB- UTION TO EBP</b>
Carlos Murillo-Martinez	Member	AS NEEDED	0	0
Allan Prager	Member	AS NEEDED	0	0

**OPI BOARD**

Daniel Flanagan	Member	AS NEEDED	0	0
Scott Schaffer	Executive Director	40	\$62,205	\$500
Valerie Anders	Chair	AS NEEDED	0	0
Robbie Mantooth	Member	AS NEEDED	0	0
Liz Swift	Member	AS NEEDED	0	0
Stephen Trafton	Member	AS NEEDED	0	0
Ramon Beluche, Ph.D.	Vice Chair	AS NEEDED	0	0
Beverly Isenson	Member	AS NEEDED	0	0
Bill Laitner	Member	AS NEEDED	0	0
W Andrew Marcus, Ph.D.	Member	AS NEEDED	0	0
David Mattern	Member	AS NEEDED	0	0
Greg Moga, III	Member	AS NEEDED	0	0
Deborah Seaman	Member	AS NEEDED	0	0
Robert Skotheim	Member	AS NEEDED	0	0
Leslie Neller-moe	Member	AS NEEDED	0	0
Jake Schultz	Member	AS NEEDED	0	0

FEDERAL STATEMENTS  
YOSEMITE NATIONAL INSTITUTES

94-2145930

NAME	TITLE	HOURS PER WEEK	COMPEN- SATION	CONTRIB- UTION TO EBP
Pat Serie	Member	AS NEEDED	0	0
Mary Wilkosz	Member	AS NEEDED	0	0
			<u>\$360,425</u>	<u>\$1,000</u>

**STATEMENT 11**  
**FORM 990, PART VIII**  
**RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES**

LINE #	EXPLANATION OF ACTIVITIES
93	THESE INCOME STREAMS ARE FROM ACTIVITIES RELATED TO THE PROVISION OF FIELD PROGRAMS, CONFERENCES, AND SEMINARS, WHICH IS THE CORPORATION'S EXEMPT PURPOSE.
102	THESE INCOME STREAMS ARE FROM ACTIVITIES RELATED TO THE SALE OF GIFTS AND PROMOTIONAL ITEMS, IN ORDER TO PROMOTE THE PURPOSES OF THE CORPORATION, INCLUDING EDUCATION AND CONSERVATION, WHICH IS THE CORPORATION'S EXEMPT PURPOSE.
103	THESE INCOME STREAMS ARE FROM ACTIVITIES RELATED TO PROVIDING EDUCATIONAL PROGRAMS, WHICH IS THE CORPORATION'S EXEMPT PURPOSE.

**STATEMENT 12**  
**SCHEDULE A, PART IV-A, LINE 22**  
**OTHER INCOME**

DESCRIPTION	(A) 2002	(B) 2001	(C) 2000	(D) 1999	(E) TOTAL
MISCELLANEOUS INCOME	\$ 144,389.	\$ 191,978.	\$ 153,068.	\$ 86,355.	\$ 575,790.
TOTAL	<u>\$ 144,389.</u>	<u>\$ 191,978.</u>	<u>\$ 153,068.</u>	<u>\$ 86,355.</u>	<u>\$ 575,790.</u>

**STATEMENT 13**  
**SCHEDULE A, PART VI-B, LINE I**  
**DESCRIPTIONS OF THE LOBBYING ACTIVITIES**

THE CORPORATION PAID \$14,688 TO A LOBBYING ORGANIZATION, POWERS, PYLES, SUTTER AND VERVILLE ASSOCIATES, FOR ATTEMPTS TO OBTAIN ADDITIONAL FEDERAL APPROPRIATIONS FROM THE DEPARTMENT OF EDUCATION.

A NUMBER OF BUILDINGS ARE BEING USED BY THE INSTITUTE, FREE OF RENT. THE VALUE OF THESE DONATED FACILITIES IS NOT REFLECTED IN THESE STATEMENTS SINCE THE INSTITUTES HAVE NO CLEARLY MEASURABLE AND OBJECTIVE BASIS FOR DETERMINING THE VALUE OF THIS USE.

**YOSEMITE NATIONAL INSTITUTES**  
**June 30, 2004**

Form 990

94-2145930

Supporting Schedule 1

**Part I**

**REVENUE, EXPENSES AND CHANGES IN NET ASSETS**

Separated by subordinates

<u>Line</u>	<u>Total</u>	<u>Yosemite Institute</u>	<u>Headlands Institute</u>	<u>Olympic Park Institute</u>	<u>Yosemite National Institute</u>
1 Contributions, gifts, grants and similar amounts received					
a Direct public support	\$ 2,197,980	\$ 269,611	\$ 420,869	\$ 231,418	\$ 1,276,082
b Indirect public support	-	-	-	-	-
c Government contributions (grants)	-	-	-	-	-
d Total (cash)	<u>2,197,980</u>	<u>269,611</u>	<u>420,869</u>	<u>231,418</u>	<u>1,276,082</u>
2 Program service revenue	<u>7,996,193</u>	<u>4,153,069</u>	<u>2,483,465</u>	<u>927,565</u>	<u>432,094</u>
4 Interest on savings and temporary cash investments	<u>66,867</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>66,867</u>
10a Gross sales of inventory, less returns and allowances	104,114	25,358	51,760	26,996	-
b Less cost of goods sold	<u>(61,493)</u>	<u>(18,086)</u>	<u>(25,301)</u>	<u>(18,106)</u>	<u>-</u>
c Gross profit from sales of inventory	<u>42,621</u>	<u>7,272</u>	<u>26,459</u>	<u>8,890</u>	<u>-</u>
11 Other revenue	<u>152,486</u>	<u>43,643</u>	<u>97,686</u>	<u>11,157</u>	<u>-</u>
12 <b>Total Revenue</b>	<u>10,456,147</u>	<u>4,473,595</u>	<u>3,028,479</u>	<u>1,179,030</u>	<u>1,775,043</u>
13 Program services	<u>7,568,788</u>	<u>3,705,649</u>	<u>2,705,131</u>	<u>1,158,008</u>	<u>-</u>
14 Management and general	<u>1,732,276</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,732,276</u>
15 Fundraising	<u>913,462</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>913,462</u>
17 <b>Total Expenses</b>	<u>10,214,526</u>	<u>3,705,649</u>	<u>2,705,131</u>	<u>1,158,008</u>	<u>2,645,738</u>
18 Excess or (deficit) for the year	<u>\$ 241,621</u>	<u>\$ 767,946</u>	<u>\$ 323,348</u>	<u>\$ 21,022</u>	<u>\$ (870,695)</u>
19 Other changes in net assets	<u>\$ 62,120</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 62,120</u>

**YOSEMITE NATIONAL INSTITUTES**  
**June 30, 2004**

Form 990

94-2145930

Supporting Schedule 2

**Part II**

**STATEMENT OF FUNCTIONAL EXPENSES**

Separated by subordinates

**Program Services**

<u>Line</u>	<u>Total</u>	<u>Yosemite Institute</u>	<u>Headlands Institute</u>	<u>Olympic Park Institute</u>	<u>Yosemite National Institute</u>
25 Compensation of officers, directors, etc	\$ 194,727	\$ 67,972	\$ 64,550	\$ 62,205	\$ -
26 Other salaries and wages	3,891,125	1,568,809	1,731,335	590,981	-
36 Occupancy	526,731	175,275	255,651	95,805	-
41 Interest	13,049	6,027	1,731	5,291	-
42 Depreciation	317,548	105,023	118,994	93,531	-
43 Other expense					
a Bad debt	-	-	-	-	-
b Contracted services	1,294,100	1,232,404	23,588	38,108	-
c Donation	-	-	-	-	-
d Food	440,950	160,608	216,276	64,066	-
e Insurance	141,664	63,664	53,604	24,396	-
f Other expenses	277,832	134,227	72,501	71,104	-
g Scholarships	471,062	191,640	166,901	112,521	-
	<u>\$ 7,568,788</u>	<u>\$ 3,705,649</u>	<u>\$ 2,705,131</u>	<u>\$ 1,158,008</u>	<u>\$ -</u>

**Management and General**

<u>Line</u>	<u>Total</u>	<u>Yosemite Institute</u>	<u>Headlands Institute</u>	<u>Olympic Park Institute</u>	<u>Yosemite National Institute</u>
25 Compensation of officers, directors, etc	\$ 99,419	\$ -	\$ -	\$ -	\$ 99,419
26 Other salaries and wages	792,735	-	-	-	792,735
36 Occupancy	79,046	-	-	-	79,046
41 Interest	14,990	-	-	-	14,990
42 Depreciation	31,682	-	-	-	31,682
43 Other expenses					
a Bad debt	524,500	-	-	-	524,500
b Contracted services	-	-	-	-	-
c Donation	-	-	-	-	-
d Food	-	-	-	-	-
e Insurance	10,041	-	-	-	10,041
f Other expenses	179,863	-	-	-	179,863
g Scholarships	-	-	-	-	-
	<u>\$ 1,732,276</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,732,276</u>

**YOSEMITE NATIONAL INSTITUTES**  
**June 30, 2004**

Form 990

94-2145930

Supporting Schedule 2 (Continued)

**Part II**

**STATEMENT OF FUNCTIONAL EXPENSES**

Separated by subordinates

**Fundraising**

<u>Line</u>	<u>Total</u>	<u>Yosemite Institute</u>	<u>Headlands Institute</u>	<u>Olympic Park Institute</u>	<u>Yosemite National Institute</u>
25 Compensation of officers, directors, etc	\$ 66,279	\$ -	\$ -	\$ -	\$ 66,279
26 Other salaries and wages	172,251	-	-	-	172,251
36 Occupancy	551	-	-	-	551
41 Interest	-	-	-	-	-
42 Depreciation	-	-	-	-	-
43 Other expenses					
a Bad debt	-	-	-	-	-
b Contracted services	-	-	-	-	-
c Donation	615,000	-	-	-	615,000
d Food	-	-	-	-	-
e Insurance	-	-	-	-	-
f Other expenses	59,381	-	-	-	59,381
g Scholarships	-	-	-	-	-
	<u>\$ 913,462</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 913,462</u>



**YOSEMITE NATIONAL INSTITUTES**  
**June 30, 2004**

Form 990

94-2145930

Supporting Schedule 3

**Part IV, Column B**  
**BALANCE SHEETS**  
Separated by subordinates

<u>Line</u>	<u>Total</u>	<u>Yosemite Institute</u>	<u>Headlands Institute</u>	<u>Olympic Park Institute</u>	<u>Yosemite National Institutes</u>
45 Cash - non-interest-bearing	<u>\$ 339,335</u>				
46 Savings and temporary cash investments	<u>1,876,817</u>				
47a Accounts receivable	125,338	622	43,780	59,904	21,032
b Less: allowance for doubtful accounts	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>125,338</u>	<u>622</u>	<u>43,780</u>	<u>59,904</u>	<u>21,032</u>
48a Pledges receivable	900,762	378,320	-	468,396	54,046
b Less: allowance for doubtful accounts	<u>(52,100)</u>	<u>(21,882)</u>	<u>-</u>	<u>(27,092)</u>	<u>(3,126)</u>
	<u>848,662</u>	<u>356,438</u>	<u>-</u>	<u>441,304</u>	<u>50,920</u>
52 Inventories for sale or use	<u>63,932</u>	<u>18,491</u>	<u>27,479</u>	<u>17,962</u>	<u>-</u>
53 Prepaid expenses and deferred charges	<u>3,767</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,767</u>
54 Investments-securities	<u>2,695,113</u>				
57a Land, buildings and equipment basis	6,876,038	2,727,787	1,906,347	1,909,097	332,807
b Less: accumulated depreciation	<u>(3,089,218)</u>	<u>(673,903)</u>	<u>(1,359,841)</u>	<u>(874,870)</u>	<u>(180,604)</u>
	<u>3,786,820</u>	<u>2,053,884</u>	<u>546,506</u>	<u>1,034,227</u>	<u>152,203</u>
58 Other assets-Deposits	<u>4,700</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,700</u>
59 <b>Total Assets</b>	<u><b>\$ 9,744,484</b></u>				
60 Accounts payable and accrued expenses	\$ 556,406	\$ 64,482	\$ 48,362	\$ 19,703	\$ 423,859
62 Deferred revenue	1,058,544	444,896	241,487	144,105	228,056
65 Other liabilities-Deposits	<u>17,950</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>17,950</u>
66 Total Liabilities	<u>1,632,900</u>	<u>509,378</u>	<u>289,849</u>	<u>163,808</u>	<u>669,865</u>
67 Unrestricted net assets	3,951,292				
68 Temporarily restricted net assets	2,969,967				
69 Permanently restricted net assets	<u>1,190,325</u>				
73 Total net assets	<u>8,111,584</u>				
74 Total liabilities and net assets	<u><b>\$ 9,744,484</b></u>				

# Bishop-Marcus Award



Call for Submissions from full-time YNI Staff

Open: September 1, 2003

Proposal Deadline: January 31, 2004

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## **Purpose Of The Bishop-Marcus Award**

The Bishop-Marcus Award provides opportunities for YNI staff to enhance their professional development, expand their personal horizons, and bring part of what they learn and experience back to the YNI family. The award honors the memories of Dr. Barry C. Bishop and Dr. Melvin G. Marcus, lifelong environmental educators, close friends and ardent supporters of YNI. These men embodied a spirit of fun, adventure and good will as well as a commitment to education. This award encourages projects with these qualities. *See page 5 for short bios of Barry and Mel.*

Together, Mel and Barry worked with YNI to develop the core educational framework. The three teaching objectives included instilling a sense of place, to make connections among places and to create a lasting sense of stewardship for the national parks and students' homes.

## **Who Can Apply?**

Full-time YNI staffers -- from all departments -- are encouraged to apply for a Bishop-Marcus Award. You must be employed for at least six months to apply. You must remain employed for at least three months following the completion of your project.

Your primary obligation is to fulfill your work agreement, so all applications must include a signature by your direct or scheduling supervisor.

## **What Does the Committee Fund?**

The Bishop-Marcus Awards range from \$1000 to \$3000. The total amount varies by year but is in the range of \$6,000-\$8,000. The Bishop-Marcus committee tries to cover the full cost of projects, but sometimes is able to only provide partial funding. Please include details about other sources of funding in proposals.

The committee funds projects that demonstrate significant and creative professional and personal development. The committee favors projects that demonstrate impact to YNI. *See Page 6 for a list of past projects.*

## **What Doesn't the Committee Fund?**

The committee does not purchase equipment for use on projects. This includes digital cameras, recording equipment, etc. Please secure this equipment through alternate means. Projects using this equipment have been funded in the past, but equipment is no longer purchased.

In addition, the committee does not fund staff time to prepare for or experience the project. In general, the committee funds major expenses like major travel, accommodations. Incidentals and personal time should

not be included in the budget. Also, the committee would love for you to stay in a fancy hotel, but is not likely to pay for it: think budget travel.

**When are Awards Selected?**

Awards are selected in February and announced in early March. All staff who submit proposals will receive notification about their proposal in writing.

**What Happens if I Receive an Award?**

If you receive funding, you can go on your trip! But before you receive your check, you will be asked to deliver detailed trip plans, a permanent mailing address and telephone number. This information will be included in a contract that you sign stating that you understand your obligations and will fulfill them as promised. Once these items are received, the award check will be mailed.

**What Happens When I Return from My Adventure?**

We want to know about your trip. A summary of what you did and what you learned is required upon completion to be sent to Alison Hill, Bishop-Marcus Committee coordinator. The report will be forwarded to the rest of the committee. This part is very meaningful to the committee as well as being the way for you to contribute to the improvement of YNI in general.

Otherwise, you may want to put together a slideshow to be viewed at your campus or at a board meeting. Be creative and talk to Alison Hill about your ideas.

**What Makes a Strong Proposal?**

Each year the Bishop-Marcus Committee reviews between 5-20 proposals and funds 3-5 of them. As you can imagine, it's a tough decision! You can help yourself by writing a clear, concise, error-free and complete proposal. Background information on any organizations you plan to work with and official documentation of true costs strengthens the proposal. Do your homework and let your passion shine through.

**How Do You Decide Which Proposals Get Funded?**

Each proposal will be evaluated based on the personal and professional development of the staff member; the long-term contribution to YNI; whether the individual(s) will be at YNI long enough after the project to make the impact of the project felt within the organization; whether there is a spirit of adventure, fun and good will in the project since these are characteristics that Barry Bishop and Mel Marcus were renowned for.

Otherwise, the committee looks for proposals that make sense, are unique and are easy to understand. The committee evaluates whether outcomes seem realistic for the time, cost and support outlined in the proposal. Awardees will be selected by a Committee composed of members of the Bishop, Marcus and Brownstein Families, Alison Hill, and members of the YNI Education Committee.

**Proposal Deadline**

All proposals must be submitted to the Alison Hill, Bishop-Marcus Committee coordinator by **January 31, 2004**. Proposals can be emailed (preferred) to [ahill@yni.org](mailto:ahill@yni.org) with Bishop-Marcus Proposal in the subject line. Otherwise all supervisor approvals and other proposals can be mailed to

YNi

Attn: Bishop-Marcus Committee  
GGNRA Bldg 1055  
Sausalito, CA 94965

- If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** and check this box ☒

**Note: Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1)

**Part II Additional (not automatic) 3-Month Extension of Time – Must File Original and One Copy.**

Type or print  File by the extended due date for filing the return. See instructions.	Name of Exempt Organization	Employer identification number
	YOSEMITE NATIONAL INSTITUTES	94-2145930
	Number, street, and room or suite number. If a P.O. box, see instructions.	For IRS Use Only
	GGNRA, BUILDING 1055	
	City, town, or post office, state, and ZIP code. For a foreign address, see instructions.	
	SAUSALITO, CA 94965	

Check type of return to be filed (file a separate application for each return)

☒ Form 990   
 ☐ Form 990-EZ   
 ☐ Form 990-T (Section 401(a) or 408(a) trust)   
 ☐ Form 1041-A   
 ☐ Form 5227   
 ☐ Form 8870  
☐ Form 990-BL   
☐ Form 990-PF   
☐ Form 990-T (trust other than above)   
☐ Form 4720   
☐ Form 6069

**Stop. Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.**

- If the organization does **not** have an office or place of business in the United States, check this box ☐
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) 8079. If this is for the whole group, check this box ☒. If it is **part** of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 4 I request an additional 3-month extension of time until 5/15, 20 05
- 5 For calendar year \_\_\_\_\_, or other tax year beginning 7/01, 20 03 and ending 6/30, 20 04
- 6 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period
- 7 State in detail why you need the extension TAXPAYER REQUIRES ADDITIONAL TIME TO GATHER SUFFICIENT DATA TO FILE A COMPLETE AND ACCURATE RETURN.

8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. \$ \_\_\_\_\_

b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868. \$ \_\_\_\_\_

c **Balance due.** Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. \$ \_\_\_\_\_

**Signature and Verification**

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature [Signature] Title CRA Date 2-7-05

**Notice to Applicant – To be Completed by the IRS**

- ☐ We **have** approved this application. Please attach this form to the organization's return.
- ☐ We **have not** approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely filed return. Please attach this form to the organization's return.
- ☐ We **have not** approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of time to file. We are not granting a 10-day grace period.
- ☐ We **cannot consider** this application because it was filed after the due date of the return for which an extension was requested.
- ☐ Other \_\_\_\_\_

Director \_\_\_\_\_ By \_\_\_\_\_ Date \_\_\_\_\_

**Alternate Mailing Address** – Enter the address if you want the copy of this application for an additional 3 month extension returned to an address different than the one entered above.

Type or print	Name
	BUNKER & COMPANY
	Number and street (include suite, room, or apartment number) or a P.O. box number
	4340 REDWOOD HWY., SUITE 117
	City or town, province or state, and country (including postal or ZIP code)
	SAN RAFAEL, CA 94903-2123