

Form **990****Return of Organization Exempt From Income Tax**

OMB No 1545-0047

2004Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public
Inspection**A** For the 2004 calendar year, or tax year beginning

and ending

B Check if
applicable

- ☐ Address
change
- ☐ Name
change
- ☐ Initial
return
- ☐ Final
return
- ☐ Amended
return
- ☐ Application
pending

Please
use IRS
label or
print or
type See
Specific
Instruc-
tions**C** Name of organization
**INSTITUTE FOR AGRICULTURE AND
TRADE POLICY**

Number and street (or P.O. box if mail is not delivered to street address)

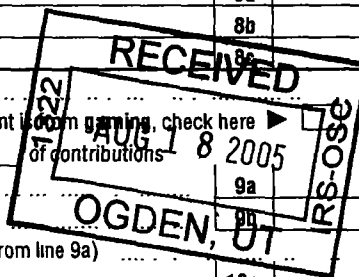
2105 FIRST AVENUE SOUTH

Room/suite

City or town, state or country, and ZIP + 4

MINNEAPOLIS, MN 55404**D** Employer identification number**36-3501938****E** Telephone number**612-870-3451****F** Accounting method.☐ Cash ☒ Accrual☐ Other
(specify) ▶**N/A**• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts
must attach a completed Schedule A (Form 990 or 990-EZ).**H** and **I** are not applicable to section 527 organizations.**H(a)** Is this a group return for affiliates? ☐ Yes ☒ No**H(b)** If "Yes," enter number of affiliates ▶ **N/A****H(c)** Are all affiliates included? **N/A** ☐ Yes ☐ No
(If "No," attach a list.)**H(d)** Is this a separate return filed by an or-
ganization covered by a group ruling? ☐ Yes ☒ No**I** Group Exemption Number ▶ **N/A****M** Check ☐ if the organization is not required to attach
Sch. B (Form 990, 990-EZ, or 990-PF).**G** Website: ▶ **WWW.IATP.ORG****J** Organization type (check only one) ☒ 501(c) (3) (insert no) ☐ 4947(a)(1) or ☐ 527**K** Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The
organization need not file a return with the IRS; but if the organization received a Form 990 Package
in the mail, it should file a return without financial data. Some states require a complete return.**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **3,008,014.****Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances**

Revenue	1	Contributions, gifts, grants, and similar amounts received:			
	a	Direct public support	1a	1,763,145.	
	b	Indirect public support	1b	62,500.	
	c	Government contributions (grants)	1c		
	d	Total (add lines 1a through 1c) (cash \$ 1,825,645. noncash \$)	1d	1,825,645.	
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	999,249.	
	3	Membership dues and assessments	3		
	4	Interest on savings and temporary cash investments	4	14,314.	
	5	Dividends and interest from securities	5		
	6a	Gross rents	6a	119,791.	
b	Less: rental expenses	6b	126,052.		
c	Net rental income or (loss) (subtract line 6b from line 6a)	6c	-6,261.		
7	Other investment income (describe ▶ INCOME FROM SUBSIDIARY)	7	49,015.		
Expenses	8a	Gross amount from sales of assets other than inventory	(A) Securities	(B) Other	
	b	Less: cost or other basis and sales expenses	8a		
	c	Gain or (loss) (attach schedule)	8b		
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))	8c		
	9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/> of contributions	9a		
	a	Gross revenue (not including \$ reported on line 1a)	9b		
	b	Less: direct expenses other than fundraising expenses	9c		
	c	Net income or (loss) from special events (subtract line 9b from line 9a)			
	10a	Gross sales of inventory, less returns and allowances	10a		
	b	Less: cost of goods sold	10b		
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			
11	Other revenue (from Part VII, line 103)	11			
12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	2,881,962.		
Net Assets	13	Program services (from line 44, column (B))	13	2,661,592.	
	14	Management and general (from line 44, column (C))	14	238,717.	
	15	Fundraising (from line 44, column (D))	15	159,295.	
	16	Payments to affiliates (attach schedule)	16		
	17	Total expenses (add lines 16 and 44, column (A))	17	3,059,604.	
	18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	-177,642.	
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	1,169,238.	
	20	Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 3	20	9,371.	
	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	1,000,967.	



SCANNED SEP 18 2005

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LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2004)

**INSTITUTE FOR AGRICULTURE AND
TRADE POLICY**

36-3501938

Part II Statement of Functional Expenses		All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others			
Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule)				
	(cash \$ <u>N/A</u> noncash \$ <u>N/A</u>)				
23	Specific assistance to individuals (attach schedule)				
24	Benefits paid to or for members (attach schedule)				
25	Compensation of officers, directors, etc.	135,409.	15,080.	116,559.	3,770.
26	Other salaries and wages	1,286,031.	1,123,257.	63,152.	99,622.
27	Pension plan contributions				
28	Other employee benefits	141,202.	115,000.	16,633.	9,569.
29	Payroll taxes	110,269.	88,308.	13,941.	8,020.
30	Professional fundraising fees				
31	Accounting fees	14,345.	6,492.	4,985.	2,868.
32	Legal fees	23,737.	23,737.		
33	Supplies	13,141.	11,317.	1,097.	727.
34	Telephone	24,235.	22,661.	880.	694.
35	Postage and shipping	13,468.	7,054.	97.	6,317.
36	Occupancy	77,826.	64,790.	8,275.	4,761.
37	Equipment rental and maintenance				
38	Printing and publications	39,554.	35,820.	595.	3,139.
39	Travel	147,847.	142,450.	963.	4,434.
40	Conferences, conventions, and meetings	82,871.	79,080.	270.	3,521.
41	Interest				
42	Depreciation, depletion, etc. (attach schedule)	42,815.	34,288.	5,413.	3,114.
43	Other expenses not covered above (itemize):	<i>See Stmt 9</i>			
a					
b					
c					
d					
e	SEE STATEMENT 4	906,854.	892,258.	5,857.	8,739.
44	Total functional expenses (add lines 22 through 43)	3,059,604.	2,661,592.	238,717.	159,295.

Joint Costs. Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ N/A, (ii) the amount allocated to Program services \$ N/A; (iii) the amount allocated to Management and general \$ N/A; and (iv) the amount allocated to Fundraising \$ N/A

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? **SEE STATEMENT 5**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts, but optional for others.)

a	FOOD AND AGRICULTURE - SEE STATEMENT 20	1,250,162.
	(Grants and allocations \$)	
b	ENVIRONMENT, AGRICULTURE AND FORESTRY - SEE STATEMENT 20	583,340.
	(Grants and allocations \$)	
c	TRADE AND AGRICULTURE - SEE STATEMENT 20	245,355.
	(Grants and allocations \$)	
d	GLOBAL GOVERNANCE - SEE STATEMENT 20	448,414.
	(Grants and allocations \$)	
e	Other program services (attach schedule) STATEMENT 6	134,321.
	(Grants and allocations \$)	
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)	2,661,592.

Part IV Balance Sheets

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year	(B) End of year
Assets	45 Cash - non-interest-bearing	18,338.	29,629.
	46 Savings and temporary cash investments	328,723.	235,123.
	47 a Accounts receivable	81,061.	
	b Less: allowance for doubtful accounts	2,000.	
	47c	138,457.	79,061.
	48 a Pledges receivable		
	b Less: allowance for doubtful accounts		
	48c		
	49 Grants receivable	517,896.	336,529.
	50 Receivables from officers, directors, trustees, and key employees		
	50		
	51 a Other notes and loans receivable		
	b Less: allowance for doubtful accounts		
	51c		
	52 Inventories for sale or use	49,297.	33,849.
53 Prepaid expenses and deferred charges	23,196.	14,002.	
54 Investments - securities STMT 7	211,870.	52,749.	
54			
55 a Investments - land, buildings, and equipment basis			
55a			
b Less accumulated depreciation			
55b			
55c			
56 Investments - other SEE STATEMENT 8	0.	224,918.	
56			
57 a Land, buildings, and equipment basis	994,399.		
57a			
b Less: accumulated depreciation STMT 9	314,474.		
57b	708,232.	679,925.	
57c			
58 Other assets (describe SEE STATEMENT 10)	16,931.	14,723.	
58			
59 Total assets (add lines 45 through 58) (must equal line 74)	2,012,940.	1,700,508.	
Liabilities	60 Accounts payable and accrued expenses	181,375.	193,315.
	60		
	61 Grants payable		
	61		
	62 Deferred revenue	119,088.	
	62		
	63 Loans from officers, directors, trustees, and key employees		
	63		
	64 a Tax-exempt bond liabilities		
	64a		
b Mortgages and other notes payable STMT 11 STMT 12	543,239.	506,226.	
64b			
65 Other liabilities (describe)			
65			
66 Total liabilities (add lines 60 through 65)	843,702.	699,541.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74		
	67 Unrestricted	831,640.	432,711.
	67		
	68 Temporarily restricted	337,598.	568,256.
	68		
	69 Permanently restricted		
	69		
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74		
	70 Capital stock, trust principal, or current funds		
	70		
71 Paid-in or capital surplus, or land, building, and equipment fund			
71			
72 Retained earnings, endowment, accumulated income, or other funds			
72			
73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	1,169,238.	1,000,967.	
73			
74 Total liabilities and net assets / fund balances (add lines 66 and 73)	2,012,940.	1,700,508.	
74			

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

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TRADE POLICY**

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Part VI Other Information

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77	X
78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b If "Yes," has it filed a tax return on Form 990-T for this year?	78b	X
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80 a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If "Yes," enter the name of the organization SEE STATEMENT 16 and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.		
81 a Enter direct or indirect political expenditures See line 81 instructions 81a 0.		
b Did the organization file Form 1120-POL for this year?	81b	X
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III) 82b N/A		
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84 a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? N/A	84b	
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? N/A	85a	
b Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b	
If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c Dues, assessments, and similar amounts from members 85c N/A		
d Section 162(e) lobbying and political expenditures 85d N/A		
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A		
f Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A		
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g	
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A	85h	
86 501(c)(7) organizations. Enter. a Initiation fees and capital contributions included on line 12 86a N/A		
b Gross receipts, included on line 12, for public use of club facilities 86b N/A		
87 501(c)(12) organizations. Enter. a Gross income from members or shareholders 87a N/A		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 87b N/A		
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 0. ; section 4912 0. ; section 4955 0.		
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0.		
d Enter: Amount of tax on line 89c, above, reimbursed by the organization 0.		
90 a List the states with which a copy of this return is filed MINNESOTA	90b	37
b Number of employees employed in the pay period that includes March 12, 2004		
91 The books are in care of RICKI MCMILLAN Telephone no. 612-870-3451		

Located at **2105 FIRST AVENUE S., MINNEAPOLIS, MN**

ZIP + 4 **55404**

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here ☐
and enter the amount of tax-exempt interest received or accrued during the tax year

92

N/A

Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue					
a PUBLICATION SALES					10,964.
b CONTRACT SERVICE FEES					890,442.
c CONFERENCE INCOME					13,513.
d ADMINISTRATIVE FEES			01	10,993.	71,092.
e MISCELLANEOUS INCOME					2,245.
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	14,314.	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property	900003	-6,261.			
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income			18	49,015.	
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue					
a					
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		-6,261.		74,322.	988,256.
105 Total (add line 104, columns (B), (D), and (E))					1,056,317.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
▼	SEE STATEMENT 18

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
SEE STATEMENT 17	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please ☐ Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Date 8/15/05 Type or print name and title D. MARK RITCHIE

Date 8/15/05 Check if self-employed ☐ Preparer's SSN or PTIN

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2004

Name of the organization INSTITUTE FOR AGRICULTURE AND TRADE POLICY	Employer identification number 36 3501938
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Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
DAVID WALLINGA 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN 55404	PROGRAM DIR. 40	69,846.	5,458.	0.
DALE WIEHOFF 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN 55404	VP OF COMM. 40	57,940.	7,074.	0.
KRISTIN DAWKINS 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN 55404	VP OF INT'L PROGRAM 40	58,520.	6,055.	0.
KATE HOFF 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN 55404	DEVELOP DIR 40	54,836.	4,409.	0.
STEVE SUPPAN 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN 55404	RESEARCH DIR 40	45,027.	7,676.	0.
Total number of other employees paid over \$50,000 ▶	0			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of others receiving over \$50,000 for professional services ▶	0	

Part III Statements About Activities (See page 2 of the instructions)

Yes No

- 1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities **▶** \$ 6,540. (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B) **VI-A, LINE 38B**

1 X

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.

- 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)

a Sale, exchange, or leasing of property?

2a X

b Lending of money or other extension of credit?

2b X

c Furnishing of goods, services, or facilities?

2c X

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? **SEE PART V, FORM 990**

2d X

e Transfer of any part of its income or assets?

2e X

- 3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments)

3a X

b Do you have a section 403(b) annuity plan for your employees?

3b X

- 4 a Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?

4a X

b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?

4b X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii)
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state **▶**
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4) (See page 5 of the instructions.)

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2004 **TRADE POLICY**

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Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28)	2,310,468.	2,423,635.	2,659,923.	2,328,061.	9,722,087.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	1,421,670.	1,093,957.	757,210.	395,691.	3,668,528.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	59,434.	50,450.	64,399.	7,342.	181,625.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	3,013.	5,104.	5,932.	1,587.	15,636.
23 Total of lines 15 through 22	3,794,585.	3,573,146.	3,487,464.	2,732,681.	13,587,876.
24 Line 23 minus line 17	2,372,915.	2,479,189.	2,730,254.	2,336,990.	9,919,348.
25 Enter 1% of line 23	37,946.	35,731.	34,875.	27,327.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					198,387.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					2,762,266.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					9,919,348.
d Add: Amounts from column (e) for lines: 18 181,625. 19 2,762,266. 22 15,636.					2,959,527.
e Public support (line 26c minus line 26d total)					6,959,821.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					70.1641%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year	N/A				
(2003) (2002) (2001) (2000)					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year.	N/A				
(2003) (2002) (2001) (2000)					
c Add: Amounts from column (e) for lines: 15 16 17 20 21					N/A
d Add: Line 27a total and line 27b total					N/A
e Public support (line 27c total minus line 27d total)					N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					N/A
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					N/A %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15	NONE				

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2004 **TRADE POLICY**

36-3501938 Page **4**

Part V Private School Questionnaire (See page 7 of the instructions)

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31	
If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			
<hr/>			
<hr/>			
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
<hr/>			
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities?	33h	
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
<hr/>			
<hr/>			
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended?	34b	
If you answered "Yes" to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35	

Schedule A (Form 990 or 990-EZ) 2004

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2004 **TRADE POLICY**

36-3501938 Page 5

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check ☐ **a** if the organization belongs to an affiliated group. Check ☐ **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		4,829.
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		1,711.
38 Total lobbying expenditures (add lines 36 and 37)	38		6,540.
39 Other exempt purpose expenditures	39		3,053,064.
40 Total exempt purpose expenditures (add lines 38 and 39)	40		3,059,604.
41 Lobbying nontaxable amount. Enter the amount from the following table -			
If the amount on line 40 is -	The lobbying nontaxable amount is -		
Not over \$500,000	20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
		41	302,980.
42 Grassroots nontaxable amount (enter 25% of line 41)	42		75,745.
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43		0.
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44		0.

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

	Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount	302,980.	347,370.	342,906.	304,947.	1,298,203.
46 Lobbying ceiling amount (150% of line 45(e))					1,947,305.
47 Total lobbying expenditures	6,540.	4,319.	5,631.	41,983.	58,473.
48 Grassroots nontaxable amount	75,745.	86,843.	85,727.	76,237.	324,552.
49 Grassroots ceiling amount (150% of line 48(e))					486,828.
50 Grassroots lobbying expenditures	4,829.	2,356.	1,899.	23,611.	32,695.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of.	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines c through h.)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

12

FORM 990	RENTAL INCOME	STATEMENT	1
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KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME
2104 STEVENS AVENUE, MINNEAPOLIS, MN	1	51,162.
2105 1ST AVENUE S., MINNEAPOLIS, MN	2	68,629.
TOTAL TO FORM 990, PART I, LINE 6A		119,791.

FORM 990	RENTAL EXPENSES	STATEMENT	2
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DESCRIPTION	ACTIVITY NUMBER	AMOUNT	TOTAL
OPERATING EXPENSES, DEPRECIATION, AND INTEREST		52,288.	
- SUBTOTAL -	1		52,288.
OPERATING EXPENSES, DEPRECIATION, AND INTEREST		73,764.	
- SUBTOTAL -	2		73,764.
TOTAL TO FORM 990, PART I, LINE 6B			126,052.

FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT	3
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DESCRIPTION	AMOUNT
UNREALIZED GAIN ON MARKETABLE SECURITIES	9,371.
TOTAL TO FORM 990, PART I, LINE 20	9,371.

FORM 990	OTHER EXPENSES			STATEMENT 4
DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
CONTRACTED SERVICES	830,666.	824,859.	428.	5,379.
COMPUTER SERVICES	17,954.	15,114.	1,803.	1,037.
MEMBERSHIP & SUBSCRIPTIONS	18,266.	17,027.	742.	497.
BANK CHARGES	24,939.	20,401.	2,881.	1,657.
MISCELLANEOUS EXPENSES	1,173.	1,001.	3.	169.
PROFESSIONAL FEES	6,031.	6,031.	0.	0.
BAD DEBT EXPENSE	7,825.	7,825.	0.	0.
TOTAL TO FM 990, LN 43	906,854.	892,258.	5,857.	8,739.

FORM 990	STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE PART III	STATEMENT 5
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EXPLANATION

THE PRIMARY PURPOSE OF THE INSTITUTE FOR AGRICULTURE AND TRADE POLICY IS TO PROMOTE RESILIENT FAMILY FARMS, RURAL COMMUNITIES AND ECOSYSTEMS AROUND THE WORLD THROUGH RESEARCH, EDUCATION, SCIENCE AND TECHNOLOGY.

FORM 990	OTHER PROGRAM SERVICES	STATEMENT 6
DESCRIPTION	GRANTS AND ALLOCATIONS	EXPENSES
COMMUNICATIONS - SEE STATEMENT 20		134,321.
TOTAL TO FORM 990, PART III, LINE E		134,321.

FORM 990	NON-GOVERNMENT SECURITIES	STATEMENT	7
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SECURITY DESCRIPTION	COST/FMV	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV'T SECURITIES
INVESTMENT IN MARKETABLE SECURITIES	FMV	52,749.			52,749.
TO FORM 990, LINE 54, COL B		52,749.			52,749.

FORM 990	OTHER INVESTMENTS	STATEMENT	8
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DESCRIPTION	VALUATION METHOD	AMOUNT
INVESTMENT IN SUBSIDIARY	COST	224,918.
TOTAL TO FORM 990, PART IV, LINE 56, COLUMN B		224,918.

FORM 990	DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT	STATEMENT	9
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DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED* DEPRECIATION	BOOK VALUE
BUILDING	600,366.	0.	600,366.
BUILDING IMPROVEMENTS	185,173.	0.	185,173.
EQUIPMENT	208,860.	0.	208,860.
ACCUMULATED DEPRECIATION	0.	314,474.	-314,474.
TOTAL TO FORM 990, PART IV, LN 57	994,399.	314,474.	679,925.

* Depreciation is calculated straight-line over the estimated useful lives of the assets.

FORM 990	OTHER ASSETS	STATEMENT	10
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DESCRIPTION	AMOUNT
MORTGAGE COSTS - NET OF AMORTIZATION	791.
DUE FROM RELATED ORGANIZATION	7,822.
OTHER	6,110.
TOTAL TO FORM 990, PART IV, LINE 58, COLUMN B	14,723.

FORM 990

MORTGAGES PAYABLE

STATEMENT 11

DESCRIPTION

BALANCE DUE

WESTERN BANK

456,898.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B

456,898.

FORM 990	OTHER NOTES AND LOANS PAYABLE	STATEMENT 12
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LENDER'S NAME	TERMS OF REPAYMENT
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WESTERN BANK	MONTHLY
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DATE OF NOTE	MATURITY DATE	ORIGINAL LOAN AMOUNT	INTEREST RATE
09/06/00	09/06/05	80,000.	9.35%

SECURITY PROVIDED BY BORROWER	PURPOSE OF LOAN
REAL PROPERTY	PROGRAM SUPPORT

RELATIONSHIP OF LENDER

NONE

DESCRIPTION OF CONSIDERATION	FMV OF CONSIDERATION	BALANCE DUE
NONE	0.	49,328.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64, COLUMN B	49,328.
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FORM 990	OTHER REVENUE NOT INCLUDED ON FORM 990	STATEMENT 13
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DESCRIPTION	AMOUNT
NET ASSETS RELEASED FROM RESTRICTION	1,491,743.
TOTAL TO FORM 990, PART IV-A	1,491,743.

FORM 990	OTHER REVENUE INCLUDED ON FORM 990	STATEMENT 14
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DESCRIPTION	AMOUNT
CONTRIBUTIONS RECORDED IN FUND BALANCE FOR FINANCIAL STATEMENTS	1,708,456.
TOTAL TO FORM 990, PART IV-A	1,708,456.

FORM 990

PART V - LIST OF OFFICERS, DIRECTORS,
TRUSTEES AND KEY EMPLOYEES

STATEMENT 15

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
MARK RITCHIE 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	PRESIDENT 40	75,400.	215.	0.
RICKI MCMILLAN 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	FINANCIAL DIRECTOR / <i>EXECUTIVE DIRECTOR</i> 40	60,009.	6,919.	0.
DR. ARIE VAN DEN BRAND 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	BOARD CHAIR 5	0.	0.	0.
ROD LEONARD 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	TREASURER 2	0.	0.	0.
DR. RUDULPH BUNTZEL 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
MARY ELLEN LLOYD 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
BECKY GLASS 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
DR. CANDIDO GRZYBOWSKI 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
DR. JOSEPH ROCHER 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
MIKA IBA 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
STEPHEN SHRYBMAN ESQ. 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404	DIRECTOR 1	0.	0.	0.
TOTALS INCLUDED ON FORM 990, PART V		135,409.	7,134.	0.

FORM 990

IDENTIFICATION OF RELATED ORGANIZATIONS
PART VI, LINE 80B

STATEMENT 16

NAME OF ORGANIZATION

EXEMPT

NONEXEMPT

IATPACTION
HEADWATERS INTERNATIONAL, INC.

X

X

FORM 990	PART IX - INFORMATION REGARDING TAXABLE SUBSIDIARIES AND DISREGARDED ENTITIES	STATEMENT 17
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NAME OF CORPORATION, PARTNERSHIP OR DISREGARDED ENTITY

HEADWATERS INTERNATIONAL, INC.

ADDRESS

2801 21ST AVENUE S., MINNEAPOLIS, MN 55407

EMPLOYER ID NUMBER	PERCENT OWNED	NATURE OF ACTIVITIES	TOTAL INCOME	END-OF-YEAR ASSETS
41-1827780	100.00%	COFFEE SALES	49,015.	478,853.

FORM 990	PART VIII - RELATIONSHIP OF ACTIVITIES TO ACCOMPLISHMENT OF EXEMPT PURPOSES	STATEMENT 18
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LINE EXPLANATION OF RELATIONSHIP OF ACTIVITIES

93A	PUBLICATION SALES REVENUE IS GENERATED FROM VIDEO AND PRINT MEDIA, MADE AVAILABLE TO EDUCATE THE PUBLIC IN SMALL GROUPS AND IN REMOTE LOCATIONS ON TOPICS WITHIN THE ORGANIZATION'S EXEMPT DOMAIN. THE ORGANIZATION, THROUGH A DEMONSTRATION PROJECT, HAS ALSO PRODUCED TWO PUBLICATIONS, "RENEWING THE COUNTRYSIDE".
93B	CONTRACT SERVICE FEES ARE EARNED FROM RESEARCH AND WRITING UNDERTAKEN AND PERFORMING SERVICES (I.E., ON "REGRANTED"DOLLARS) ON BEHALF OF PRIVATE FOUNDATIONS AND OTHER NOT-FOR-PROFIT ENTITIES. THESE REVENUES CONTRIBUTE TO THE GROWTH OF THE INFORMATION POOL RELATING TO TAXPAYER'S EXEMPT PURPOSE AND FURTHER GOALS OF EDUCATING AND INFORMING CITIZEN PARTICIPATION IN POLICY ARENAS.
93C	FEES FROM CONFERENCES REPRESENT FORUM ADMISSIONS OR PAYMENTS MADE BY OTHER ORGANIZATIONS FOR EVENTS HIGHLIGHTING DISCUSSIONS RELATING TO THE ORGANIZATION'S EXEMPT PURPOSE.
93D	ADMINISTRATIVE SERVICES PROVIDED TO A WHOLLY-OWNED SUBSIDIARY AND A CONTROLLED ORGANIZATION.
93E	MISCELLANEOUS INCOME IS GENERATED FROM FUNDS RECEIVED FOR REFUNDS, REBATE, COPYING, OR OTHER OCCASSIONAL ACTIVITIES.

SCHEDULE A	OTHER INCOME	STATEMENT	19
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DESCRIPTION	2003 AMOUNT	2002 AMOUNT	2001 AMOUNT	2000 AMOUNT
MISCELLANEOUS	3,013.	5,104.	5,932.	1,587.
TOTAL TO SCHEDULE A, LINE 22	3,013.	5,104.	5,932.	1,587.

The Institute for Agriculture and Trade Policy

EIN: 36-3501938

Form 990, page 2, Part III, Statement of Program Service Accomplishments

12/31/2004

The Institute for Agriculture and Trade Policy (IATP) promotes resilient family farms, rural communities and ecosystems around the world through research and education, science and technology, and advocacy.

Facing Globalization

IATP works with organizations around the world to analyze how global trade agreements affect domestic farm and food policies, and to promote fair trade and cooperative U.S. global engagement. Alongside a global coalition, IATP advocates for trade policies that promote economic justice, strong health standards, labor and human rights, environmental sustainability and, most fundamentally, transparent and democratic global institutions. In 2004, the work of IATP's Trade and Global Governance program and Trade Information Project included:

- Ongoing research, analysis, and publication of reports on various subjects, including U.S. participation in multilateral treaties, the impact of the Central America Free Trade Agreement on agriculture, U.S. dumping on world agricultural markets; the World Trade Organization's Agreement on Agriculture; food safety and Codex Alimentarius; U.S. agriculture policy; the history of trade and development policy, and the UN International Task Force on Commodities.
- Numerous presentations on U.S. agriculture and trade policies to various coalitions, foundations, conferences and networks throughout the world.
- Numerous presentations on global governance issues to various conferences, classrooms and other audiences.
- Panel presentations for formal listening sessions for the World Trade Organization (WTO) and the United Nations Conference on Trade and Development (UNCTAD XI) in Sao Paolo, Brazil.
- Convening conferences and meetings, including one on the WTO Agreement on Agriculture, one in Geneva on the international dimensions of a just and sustainable food system, the International Facilitating Group in preparation for UNCTAD XI, and the Blue Mountain Global Conference Network.
- Submission of formal comments to the Food and Drug Administration on its "Draft Guidance for Industry: Recommendations for the Early Food Safety Evaluation of New Non-Pesticidal Proteins Produced by New Plant Varieties Intended for Food Use."
- Organizing trainings in Geneva for NGOs to learn about the WTO trade negotiations on agriculture and on services.

- A campaign effort to protect US wheat export markets from the proposed introduction of genetically engineered wheat in the US and Canada;
- Providing technical advice on issues of trade, agriculture and intellectual property rights to delegates, non-governmental organizations, and indigenous groups.
- Participation in roundtable "Dialogues" of the United Nations Economic and Social Council as a non-governmental expert commenting on the commodities trade.
- Hosted a web site for the UNCTAD XI ministerial in Sao Paulo, Brazil.
- Hosted a frequently trafficked web site on trade and agriculture.

Building Sustainability

Through its Environment and Agriculture, Fish and Marine Conservation and Sustainable Forestry programs, IATP seeks to enhance the quality of life in rural agricultural communities by promoting conservation-based economic opportunities. IATP fosters a working landscape, a development model that maximizes income-generating productivity, environmental benefits and strengthened interconnectivity between urban and rural, people and land, and food and community. IATP's programs encourage agricultural diversification, value-added opportunities, regional food systems and effective farm, food and transportation policy.

Agriculture and Environment

- Continued research, analysis and monitoring of agricultural transportation on the Mississippi River.
- Organized an Upper Midwest Farm to School Network, which is disseminating information and exploring opportunities for furthering farm to school efforts.
- Staffed and facilitated the Bio-industrial Partnership, a gathering of businesses, agencies and nonprofit organizations that seek to expand bio-based materials markets.
- Research, analysis and publication of papers on subjects such as the relationship between water use regulation and agriculture in the Great Lakes basin.
- Worked with farmers and farm organizations throughout the Midwest on developing opportunities for alternative crops and farm income, including biomass-to-energy, local food markets, and agri-tourism.
- Outreach into the public health community to foster a policy dialogue and develop an agricultural policy strategy between farmers, environmentalists and public health professionals.

Sustainable Forestry

- Ongoing research, analysis, and publication of information regarding sustainable forestry, including also the publication and dissemination of a newsletter.
- Ongoing technical support of new and existing landowner groups dedicated to responsible and sustainable management of forests in the Upper Midwest.
- Convening the Sustainable Forestry Collaborative meeting for forest owner groups from throughout the region and around the country.
- Operation and successful audit from Smartwood of our Forest Stewardship Council (FSC) certificate for umbrella program that provides access to certification for family forests in the Upper Midwest.
- Training foresters and loggers on sustainable forestry practices, including FSC-compatible forest stewardship plans and chain of custody certification.

Fish and Marine Conservation

- Outreach and coordination of conferences and other events to promote sustainable aquaculture, including an Indigenous Aquaculture meeting in March of 2004 and Sustainable Seafood event in June 2004.
- Research, analysis and publication of reports and articles pertaining to fisheries and aquaculture, including media coverage in major newspapers, *The Ecologist*, and National Public Radio.
- Presentations on marine and fish conservation at numerous conferences, meetings and educational institutions throughout the U.S. and Canada.
- Coordination of the U.S. Salmon Network and related consumer campaign.

Safe Food, Healthy Ecosystems

Food accounts for most of a person's exposure to many toxic pollutants. IATP's Food and Health program advocates for a less contaminated food supply and more sustainable food production, while supporting family farmers and rural communities. Our work extends across the food chain, informing and influencing farmers, food purchasers, health professionals and policymakers. Work in 2004 included:

- Leadership in various advocacy networks, including Mercury-Free Minnesota, Keep Antibiotics Working, Collaborative on Health and the Environment, and Health Care without Harm.
 - Ongoing public education for consumers seeking to buy food that is healthier to eat, less contaminated with toxic chemicals and grown or raised in a more sustainable manner. IATP distributes information on the
-

web, through fact sheets and reports, and through public speaking engagements.

- Acting as a resource for health professionals wanting to advise their patients on the purchase of healthier, more sustainable food.
- Helping hospitals and other health care facilities seeking to buy nutritious food produced in an ecologically safe, economically sound and socially responsible manner.
- Working to bring together health professionals and health impacted groups around the science linking chronic disease to exposures to toxic chemicals in the food and environment.
- In cooperation with GRACE, revising and upgrading the Eat Well Guide, an interactive web application, to make it more consumer friendly and allow for the expansion of additional products.
- Developing a Smartfish Calculator that allows users to plug in their body weight and type of fish to find safe personal consumption levels (see www.iatp.org/foodandhealth/fishcalculator/index.cfm).

In addition to work outlined above, in 2004 IATP published three issues of *IATP News*, an eight-page newsletter describing organizational activities, and a monthly e-mail version of the newsletter containing additional stories. IATP distributed 32 press releases and nine commentaries to and for news outlets. IATP maintained regularly updated web sites, online resource centers for IATP's reports, fact sheets and other relevant publications, and an online media center where all press releases and commentaries from the organization can be easily viewed. The media center also includes a listing of IATP experts and links to IATP's various new bulletins. IATP also maintained the Minnesota International Directory, an online listing of organizations, businesses, and individuals involved with international issues (see www.mnintldirectory.info).

Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

► File a separate application for each return

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒ **X**
 - If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)
- Do not complete **Part II** unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only ☐

All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs, and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041.

Electronic Filing (e-file). Form 8868 can be filed electronically if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for corporate Form 990-T filers). However, you cannot file it electronically if you want the additional (not automatic) 3-month extension, instead you must submit the fully completed signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile.

Type or print	Name of Exempt Organization	Employer identification number
	INSTITUTE FOR AGRICULTURE AND TRADE POLICY	36-3501938
	Number, street, and room or suite no. If a P.O. box, see instructions.	
	2105 FIRST AVENUE SOUTH	
File by the due date for filing your return. See instructions	City, town or post office, state, and ZIP code. For a foreign address, see instructions	
	MINNEAPOLIS, MN 55404	

Check type of return to be filed (file a separate application for each return).

- | | | |
|--|---|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |

• The books are in the care of ► **RICKI MCMILLAN**

Telephone No. ► **612-870-3455**

FAX No. ►

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) ☐. If this is for the **whole group**, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6-months for a Form 990-T corporation) extension of time until **AUGUST 15, 2005** to file the exempt organization return for the organization named above. The extension is for the organization's return for
► ☒ calendar year **2004** or
► ☐ tax year beginning _____, and ending _____.

2 If this tax year is for less than 12 months, check reason: ☐ Initial return ☐ Final return ☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. \$ _____

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. \$ _____

c **Balance Due.** Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. \$ **N/A**

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.