

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2003

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2003 calendar year, or tax year beginning **APR 1, 2003** and ending **MAR 31, 2004**

B Check if applicable

- Address change
- Name change
- Initial return
- Final return
- Amended return
- Application pending

Please use IRS label or print or type See Specific Instructions

C Name of organization

THIRD SECTOR NEW ENGLAND, INC.

Number and street (or P.O. box if mail is not delivered to street address)

LINCOLN PLAZA, 89 SOUTH STREET

City or town, state or country, and ZIP + 4

BOSTON, MA 02111

D Employer identification number

04-2261109

E Telephone number

(617) 523-6565

F Accounting method Cash Accrual
 Other (Specify) ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and **I** are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? Yes No

H(b) If "Yes," enter number of affiliates ▶

H(c) Are all affiliates included? **N/A** Yes No (If "No," attach a list.)

H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No

I Group Exemption Number ▶

M Check if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

G Website: ▶ **WWW.TSNE.ORG**

J Organization type (check only one) ▶ 501(c) (3) ◀ (insert no) 4947(a)(1) or 527

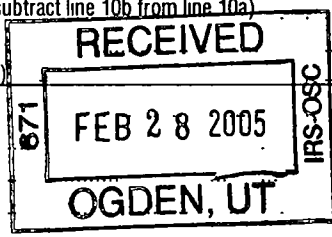
K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **18,338,827.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

ENVELOPE POSTMARK DATE FEB 14 2005

Revenue	1	Contributions, gifts, grants, and similar amounts received:					
	a	Direct public support	1a	6,800,091.			
	b	Indirect public support	1b				
	c	Government contributions (grants)	1c	360,055.			
	d	Total (add lines 1a through 1c) (cash \$ 7,160,146. noncash \$)	1d	7,160,146.			
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	1,505,196.			
	3	Membership dues and assessments	3	44,351.			
	4	Interest on savings and temporary cash investments	4	312,913.			
	5	Dividends and interest from securities	5	85,293.			
	6a	Gross rents	6a	42,166.			
Expenses	b	Less: rental expenses	6b	53,065.			
	c	Net rental income or (loss) (subtract line 6b from line 6a)	6c	<10,899.>			
	7	Other investment income (describe ▶)	7				
	8a	Gross amount from sales of assets other than inventory	(A) Securities	8a			
			808,940.	8a			
			(B) Other	8b			
	b	Less: cost or other basis and sales expenses	8b	739,681.			
	c	Gain or (loss) (attach schedule)	8c	69,259.			
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))	8d	69,259.			
	9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>					
a	Gross revenue (not including \$ of contributions reported on line 1a)	9a					
b	Less: direct expenses other than fundraising expenses	9b					
c	Net income or (loss) from special events (subtract line 9b from line 9a)	9c					
10a	Gross sales of inventory, less returns and allowances	10a					
b	Less: cost of goods sold	10b					
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c					
11	Other revenue (from Part VII, line 103)	11	8,379,822.				
12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	17,546,081.				
13	Program services (from line 44, column (B))	13	8,281,527.				
14	Management and general (from line 44, column (C))	14	1,791,304.				
15	Fundraising (from line 44, column (D))	15	86,172.				
16	Payments to affiliates (attach schedule)	16					
17	Total expenses (add lines 16 and 44, column (A))	17	10,159,003.				
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	7,387,078.			
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	14,271,689.			
	20	Other changes in net assets or fund balances (attach explanation)	20	1,838,228.			
	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	23,496,995.			



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Part IV Balance Sheets

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	57,981.	45	140,913.
	46 Savings and temporary cash investments	6,518,257.	46	2,138,874.
	47 a Accounts receivable	47a 1,639,267.		
	b Less: allowance for doubtful accounts	47b	47c	1,639,267.
	48 a Pledges receivable	48a		
	b Less: allowance for doubtful accounts	48b	48c	
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees		50	
	51 a Other notes and loans receivable	51a 2,386,000.		
	b Less: allowance for doubtful accounts	51b	51c	2,386,000.
	52 Inventories for sale or use		52	1,110.
	53 Prepaid expenses and deferred charges		53	85,250.
	54 Investments - securities STMT 9 STMT 10 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		54	9,420,178.
	55 a Investments - land, buildings, and equipment: basis	55a		
b Less: accumulated depreciation	55b	55c		
56 Investments - other		56		
57 a Land, buildings, and equipment: basis	57a 15,591,761.			
b Less: accumulated depreciation STMT 11	57b 361,008.	57c	15,230,753.	
58 Other assets (describe ► ROYALTY FEES RECEIVABLE)		58	1,271,534.	
59 Total assets (add lines 45 through 58) (must equal line 74)		59	32,313,879.	
Liabilities	60 Accounts payable and accrued expenses	700,028.	60	825,805.
	61 Grants payable		61	
	62 Deferred revenue	944,202.	62	901,740.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable STMT 12		64b	6,700,000.
65 Other liabilities (describe ► SEE STATEMENT 13)		65	389,339.	
66 Total liabilities (add lines 60 through 65)		66	8,816,884.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	13,883,106.	67	21,776,507.
	68 Temporarily restricted	388,583.	68	1,720,488.
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)		73	23,496,995.
	74 Total liabilities and net assets / fund balances (add lines 66 and 73)		74	32,313,879.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information

76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity
77 Were any changes made in the organizing or governing documents but not reported to the IRS?
78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?
b If "Yes," has it filed a tax return on Form 990-T for this year?
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year?
80 a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?
b If "Yes," enter the name of the organization ORPHAN BIOLOGICS INSTITUTE, INC. and check whether it is [X] exempt or [] nonexempt.
81 a Enter direct or indirect political expenditures. See line 81 instructions 81a 0.
b Did the organization file Form 1120-POL for this year?
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b N/A
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84 a Did the organization solicit any contributions or gifts that were not tax deductible?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?
c Dues, assessments, and similar amounts from members 85c N/A
d Section 162(e) lobbying and political expenditures 85d N/A
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A
f Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? 85g N/A
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? 85h N/A
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 86a N/A
b Gross receipts, included on line 12, for public use of club facilities 86b N/A
87 501(c)(12) organizations Enter: a Gross income from members or shareholders 87a N/A
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b N/A
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?
If "Yes," complete Part IX 88 X
89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 0.; section 4912 0.; section 4955 0.
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year?
If "Yes," attach a statement explaining each transaction 89b X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0.
d Enter: Amount of tax on line 89c, above, reimbursed by the organization 0.
90 a List the states with which a copy of this return is filed MASSACHUSETTS
b Number of employees employed in the pay period that includes March 12, 2003 90b 48
91 The books are in care of ROBERT A. HAMMOND, CFO Telephone no. (617) 523-6565

Located at LINCOLN PLAZA, 89 SOUTH ST., STE 700, BOSTON, MA ZIP + 4 02111

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year 92 N/A

Part VII Analysis of Income-Producing Activities (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue:					
a CONSULTING					572,867.
b PUBLICATION REVENUE	511120	80,950.			241,450.
c CONFERENCE REVENUE					227,973.
d CONTRACT REVENUE					381,956.
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments			03	44,351.	
95 Interest on savings and temporary cash investments			14	312,913.	
96 Dividends and interest from securities			14	85,293.	
97 Net rental income or (loss) from real estate:					
a debt-financed property	531120	<10,899.>			
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	69,259.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a ROYALTY INCOME			15	3,586,225.	
b MISCELLANEOUS					15,919.
c SOLD ROYALTY AGREEMENT			15	4,777,678.	
d					
e					
104 Subtotal (add columns (B), (D), and (E))		70,051.		8,875,719.	1,440,165.
105 Total (add line 104, columns (B), (D), and (E))					10,385,935.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
▼	SEE STATEMENT 15

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

accompanying schedules and statements, and to the best of my knowledge and belief, it is true,
information of which preparer has any knowledge

2/14/05
Date

Julie M. Raskin, Treasurer
Type or print name and title.

Check if self-
Preparer's SSN or PTIN

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

OMB No 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

2003

Department of the Treasury
Internal Revenue Service

Supplementary Information-(See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization **THIRD SECTOR NEW ENGLAND, INC.** Employer identification number **04 2261109**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
<u>CATHERINE DUNHAM</u> ----- C/O TSNE	PROGRAM DIR. 37.5	134,591.	16,824.	0.
<u>ROBERT HAMMOND</u> ----- C/O TSNE	CFO 37.5	102,260.	15,339.	0.
<u>RUTH MCCAMBRIDGE</u> ----- C/O TSNE	EDITOR IN CH. 37.5	107,376.	10,738.	0.
<u>ANDREW CROSBY</u> ----- C/O TSNE	SEN EDITOR/DR 37.5	84,782.	0.	0.
<u>SUSAN EPSTEIN</u> ----- C/O TSNE	NE SER. 37.5	101,160.	15,174.	0.
Total number of other employees paid over \$50,000 ▶	22			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<u>ALAN ZIMLICKI</u> ----- 195 ERIE STREET, CAMBRIDGE, MA 02139	TECHNICAL ASSISTANCE	66,834.
<u>SUSAN LAINES</u> ----- 5225 POOKS HILL ROAD #529S, BETHESDA, MD 220814	TECHNICAL ASSISTANCE	82,764.
<u>SPAULDING & SLYE</u> ----- 55 HAYDEN AVENUE, LEXINGTON, MA 02421	BROKERAGE FEE	167,558.
<u>CHARLES L. SCOTT III</u> ----- 250 AUTUMN HILL ROAD, SOUTH BURLINGTON, VT 05403	PUBLISHER	67,942.
<u>DAVID ORLINOFF</u> ----- 1361 MAIN STREET, CONCORD, MA 01742	ACCOUNTING	62,500.
Total number of others receiving over \$50,000 for professional services ▶	0	

Part III Statements About Activities (See page 2 of the instructions.)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.	1	X
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) SEE STATEMENT 16		
a Sale, exchange, or leasing of property?	2a	X
b Lending of money or other extension of credit?	2b	X
c Furnishing of goods, services, or facilities?	2c	X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X
e Transfer of any part of its income or assets?	2e	X
3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)	3a	X
b Do you have a section 403(b) annuity plan for your employees?	3b	X
4 Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4	X

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(ii). Enter the hospital's name, city, and state ► _____
- 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(v). (Also complete the **Support Schedule** in Part IV-A.)
- 11b A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	5,014,746.	3,441,803.	3,042,184.	2,956,336.	14,455,069.
16 Membership fees received	93,608.				93,608.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	4,177,802.	4,049,276.	3,663,215.	3,062,816.	14,953,109.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	316,638.	395,291.	501,791.	422,088.	1,635,808.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	9,602,794.	7,886,370.	7,207,190.	6,441,240.	31,137,594.
24 Line 23 minus line 17	5,424,992.	3,837,094.	3,543,975.	3,378,424.	16,184,485.
25 Enter 1% of line 23	96,028.	78,864.	72,072.	64,412.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 ▶ 26a					323,690.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts ▶ 26b					2,696,583.
c Total support for section 509(a)(1) test: Enter line 24, column (e) ▶ 26c					16,184,485.
d Add: Amounts from column (e) for lines: 18 <u>1,635,808.</u> 19 _____ 22 _____ 26b <u>2,696,583.</u> ▶ 26d					4,332,391.
e Public support (line 26c minus line 26d total) ▶ 26e					11,852,094.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) ▶ 26f					73.2312%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A	(2002)	(2001)	(2000)	(1999)	
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A	(2002)	(2001)	(2000)	(1999)	
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____ ▶ 27c					N/A
d Add: Line 27a total _____ and line 27b total _____ ▶ 27d					N/A
e Public support (line 27c total minus line 27d total) ▶ 27e					N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e) ▶ 27f					N/A
g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶ 27g					N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶ 27h					N/A %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

NONE

Part V Private School Questionnaire (See page 7 of the instructions.)

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		

32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)	32d	

33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)	33h	

34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b	
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)

N/A

(To be completed ONLY by an eligible organization that filed Form 5768)

Check a if the organization belongs to an affiliated group. Check b if you checked "a" and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38	Total lobbying expenditures (add lines 36 and 37)	38	
39	Other exempt purpose expenditures	39	
40	Total exempt purpose expenditures (add lines 38 and 39)	40	
41	Lobbying nontaxable amount. Enter the amount from the following table - If the amount on line 40 is - The lobbying nontaxable amount is - Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000	41	
42	Grassroots nontaxable amount (enter 25% of line 41)	42	
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in)	Lobbying Expenditures During 4-Year Averaging Period				N/A (e) Total
	(a) 2003	(b) 2002	(c) 2001	(d) 2000	
45	Lobbying nontaxable amount				0.
46	Lobbying ceiling amount (150% of line 45(e))				0.
47	Total lobbying expenditures				0.
48	Grassroots nontaxable amount				0.
49	Grassroots ceiling amount (150% of line 48(e))				0.
50	Grassroots lobbying expenditures				0.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines c through h.)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

2003 DEPRECIATION AND AMORTIZATION REPORT
 RENTAL REAL ESTATE

RENT 1

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	* Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
	BUILDINGS											
6	BUILDING	VARIABLES		40.00	16	9533906.			9533906.			9,290.
	* 990 RENTAL TOTAL							0.	9533906.	0.	0.	9,290.
	BUILDINGS											
	LAND											
5	LAND	VARIABLES				5559288.			5559288.			0.
	* 990 RENTAL TOTAL							0.	5559288.	0.	0.	0.
	LAND											
	* GRAND TOTAL 990 RENTAL DEPR					15093194.		0.	15093194.	0.	0.	9,290.

2003 DEPRECIATION AND AMORTIZATION REPORT
FORM 990 PAGE 2

990

Asset No	Description	Date Acquired	Method	Life	Line No	Unadjusted Cost Or Basis	Bus % Excl	Reduction In Basis	Basis For Depreciation	Accumulated Depreciation	Current Sec 179	Amount Of Depreciation
1	MACHINERY & EQUIPMENT											
	EQUIPMENT			5.00	16	319,947.			319,947.	137,186.		59,436.
	* 990 PAGE 2 TOTAL											
	MACHINERY & EQUIPMENT					319,947.		0.	319,947.	137,186.	0.	59,436.
	MANAGEMENT AND GENERAL											
2	SOFTWARE											
	* 990 PAGE 2 TOTAL											
	MANAGEMENT AND GENERAL			5.00	16	178,620.			178,620.	148,413.		6,683.
	* 990 PAGE 2 TOTAL											
	MANAGEMENT AND GENERAL					178,620.		0.	178,620.	148,413.	0.	6,683.
	* GRAND TOTAL 990 PAGE											
	2 DEPR					498,567.		0.	498,567.	285,599.	0.	66,119.

FORM 990	RENTAL INCOME	STATEMENT	1
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KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME
RENTAL REAL ESTATE	1	42,166.
TOTAL TO FORM 990, PART I, LINE 6A		42,166.

FORM 990	RENTAL EXPENSES	STATEMENT	2
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DESCRIPTION	ACTIVITY NUMBER	AMOUNT	TOTAL
DEPRECIATION		9,290.	
OPERATING EXPENSE		43,775.	
- SUBTOTAL -	1	0.	53,065.
TOTAL TO FORM 990, PART I, LINE 6B			53,065.

FORM 990	GAIN (LOSS) FROM PUBLICLY TRADED SECURITIES	STATEMENT	3
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DESCRIPTION	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	NET GAIN OR (LOSS)
SALE OF STOCK	808,940.	739,681.0.		69,259.
TO FORM 990, PART I, LINE 8	808,940.	739,681.0.		69,259.

FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT	4
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DESCRIPTION	AMOUNT
UNREALIZED GAINS (LOSS) ON INVESTMENTS STATED AT FAIR MARKET VALUE	1,838,228.
TOTAL TO FORM 990, PART I, LINE 201,838,228.	1,838,228.

FORM 990	OTHER EXPENSES			STATEMENT	5
DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING	
SUBCONTRACTED SERVICES	210,220.	193,886.	16,334.		
TRAINING	45,467.	13,419.	32,048.		
INSURANCE	1,258.		1,258.		
PROFESSIONAL FEES	1,258,285.	1,082,803.	175,482.		
OTHER	153,706.	121,270.	32,436.		
PERSONAL AWARDS	135,000.	133,250.	1,750.		
TOTAL TO FM 990, LN 43	1,803,936.	1,544,628.	259,308.		

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 6
PART III

EXPLANATION

THIRD SECTOR NEW ENGLAND PROVIDES INFORMATION AND SERVICES TO BUILD THE KNOWLEDGE, POWER AND EFFECTIVENESS OF NONPROFIT ORGANIZATIONS THAT ENGAGE PEOPLE IN COMMUNITY AND PUBLIC LIFE. WE ACT ALSO TO PROMOTE WIDER RECOGNITION OF COMMUNITY-BASED ORGANIZATIONS AS THE PRIMARY STEWARDS OF OUR CORE SOCIETAL VALUES. THE ULTIMATE INTENTION OF OUR WORK IS TO CREATE A MORE JUST AND DEMOCRATIC SOCIETY.

DESCRIPTION OF PROGRAM SERVICE ONE

OUR DIRECT SERVICES INCLUDE TWO GRANTS PROGRAMS: THE CAPACITY BUILDING FUND AND THE DIVERSITY INITIATIVE. THE CAPACITY BUILDING FUND IS DEDICATED TO BUILDING AND STRENGTHENING COMMUNITY-BASED ORGANIZATIONS IN SOUTHEASTERN NEW ENGLAND BY PROVIDING STRATEGIC GRANT SUPPORT. IT IS DIRECTED TO NON-PROFITS THAT INVOLVE CONSTITUENTS IN DECISION-MAKING AND ARE FOCUSED ON SOCIAL AND ECONOMIC JUSTICE ISSUES.

THE DIVERSITY INITIATIVE IS A FUNDING COLLABORATIVE WHOSE MISSION IS TO PROVIDE TECHNICAL ASSISTANCE AND FUNDING TO GREATER BOSTON AREA NONPROFIT ORGANIZATIONS AND COMMUNITIES OF PRACTICE DEDICATED TO EXPANDING THEIR CULTURAL COMPETENCY AND INCREASING THEIR INTERNAL DIVERSITY.

TSNE'S CONSULTING SERVICES ASSIST NONPROFITS IN BUILDING ORGANIZATIONAL CAPACITY USING A WHOLE SYSTEMS APPROACH. A BROAD RANGE OF SERVICES ARE OFFERED THAT INCLUDE ORGANIZATIONAL ASSESSMENT, BOARD DEVELOPMENT, TRANSITION MANAGEMENT, PROGRAM EVALUATION, AND STRATEGIC PLANNING. OUR CONSULTANTS ALSO ENGAGE IN FIELD BUILDING PROJECTS WHICH AFFECT COALITIONS OR HAVE A BROAD COMMUNITY IMPACT.

OUR EDUCATIONAL ACTIVITIES INCLUDE: THE PUBLICATION OF THE NATIONALLY CIRCULATED NONPROFIT QUARTERLY MAGAZINE, WHOSE MISSION IS TO PROVIDE HIGH QUALITY MANAGEMENT INFORMATION; THE ANNUAL NONPROFIT WORKOUT CONFERENCE, WHICH OFFERS SKILL-BUILDING WORKSHOPS AND ATTRACTS NONPROFIT LEADERS, STAFF AND VOLUNTEERS FROM AROUND THE COUNTRY; AND PUBLICATION OF THE EXECUTIVE DIRECTORS GUIDE, A MANUAL THAT ADDRESSES CRITICAL MANAGEMENT ISSUES.

TSNE'S FISCAL SPONSORSHIP SERVICES HELPS COALITIONS, UNINCORPORATED GROUPS AND INDEPENDENT RESEARCHERS TO MAINTAIN AN EXCLUSIVE FOCUS ON MISSION AND PROGRAM BY PROVIDING FINANCIAL AND HUMAN RESOURCE MANAGEMENT. BUSINESS MANAGEMENT SERVICES PROVIDE DAY-TO-DAY ACCOUNTING SERVICES TO NONPROFIT COMMUNITY BASED ORGANIZATIONS.

OUR INNOVATIVE PARTNERSHIP PROGRAM PROVIDES IN-KIND AND MODEST FINANCIAL SUPPORT TO HELP DEVELOP AND PILOT INNOVATIVE IDEAS IN THE NONPROFIT SECTOR.

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE A	_____	_____
	_____	8,281,527.

FORM 990

CASH GRANTS AND ALLOCATIONS

STATEMENT 8

CLASSIFICATION	DONEE'S NAME	DONEE'S ADDRESS	DONEE'S RELATIONSHIP	AMOUNT
SOCIAL SERVICES	GAY MEN'S DOMESTIC VIOLENCE		NONE	20,000.
SOCIAL SERVICES	BRAZILIAN IMMIGRANT CENTER		NONE	20,000.
SOCIAL SERVICES	THE CITY SCHOOL		NONE	20,000.
SOCIAL SERVICES	PROJECT HOME		NONE	20,000.
SOCIAL SERVICES	CENTRO PRESNETE		NONE	20,000.
SOCIAL SERVICES	MASS IMMIGRANT REFUGEE		NONE	20,000.
SOCIAL SERVICES	PERNET FAMILY HEALTH SERVICE		NONE	20,000.
SOCIAL SERVICES	URBAN ARTS		NONE	250.
SOCIAL SERVICES	FENWAY COMMUNITY DEVELOPMENT CENTER		NONE	20,000.
SOCIAL SERVICES	FAIR HOUSING CTR OF GREATER BOSTON		NONE	20,000.
SOCIAL SERVICES	TECHMISSION, INC.		NONE	20,000.
SOCIAL SERVICES	THROUGH THE LOOKING GLASS		NONE	54,224.
SOCIAL SERVICES	NOTRE DAME EDUCATIONAL CENTER		NONE	20,000.
SOCIAL SERVICES	REFUGEE WOMEN'S NETWORK		NONE	65,960.
SOCIAL SERVICES	BOSTON WOMEN'S RAINBOW CHORUS		NONE	250.
SOCIAL SERVICES	FAMIL FIRST		NONE	250.

SOCIAL NORTH SHORE MUSIC SERVICES THEATRE	NONE	250.
SOCIAL DEAF, INC. SERVICES	NONE	250.
SOCIAL WATERTOWN ARTS ON SERVICES THE CHARLES	NONE	250.
SOCIAL FREEDOM HOUSE SERVICES	NONE	<14,535.>
SOCIAL DEANA FUND SERVICES	NONE	250.
SOCIAL MARY HALL FREEDOM SERVICES HOUSE	NONE	105,000.
SOCIAL ASSEMBLIES OF GOD SERVICES NORTH DAKOTA	NONE	105,000.
SOCIAL PYRAMID PARENT SERVICES TRAINING PROJECT	NONE	5,000.
SOCIAL ALZHEIMER'S SERVICES DISEASE & RELATED	NONE	100,000.
SOCIAL CITY OF LOS SERVICES ANGELES DEPT OF AGING	NONE	5,000.
SOCIAL ASIAN IMMIGRANT SERVICES WOMEN ASSOCIATE	NONE	105,000.
SOCIAL TENANTS & WORKERS SERVICES SUPPORT COMMITTEE	NONE	72,845.
SOCIAL COALITION OF SERVICES MENTAL HEALTH PROFESS.	NONE	5,000.
SOCIAL R.E. THOMASON SERVICES HOSPITAL	NONE	24,564.
SOCIAL TIDES SERVICES CENTER/CNAFIT	NONE	5,000.
SOCIAL MENTAL HEALTH SERVICES ASSOC. OF SO. KANSAS	NONE	105,000.
SOCIAL HOMELESS PRENATAL SERVICES PROGRAM	NONE	105,000.

SOCIAL SERVICES	NE SAN JUAN COUNTY HLTH & WELL CTR	NONE	34,000.
SOCIAL SERVICES	ANDREW SANCHEZ MEMORIAL YOUTH CNTR	NONE	105,000.
SOCIAL SERVICES	COVENANT COMMUNITY ASSOCIATION	NONE	52,500.
SOCIAL SERVICES	ROSE STREET COMMUNITY CENTER	NONE	52,500.
SOCIAL SERVICES	SUSTAINABLE SOUTH BRONX	NONE	1,258.
SOCIAL SERVICES	SAN JOSE CITY COLLEGE	NONE	15,750.
SOCIAL SERVICES	JOSLIN DIABETES CENTER	NONE	746.
SOCIAL SERVICES	HOPE HOUSE, INC.	NONE	1,500.
SOCIAL SERVICES	COMMUNITY CHANGE, INC.	NONE	58,000.
SOCIAL SERVICES	THE PEOPLE INSTITUTE FOR SURVIVAL	NONE	1,500.
SOCIAL SERVICES	CRESNET CITY PEACE ALLIANCE	NONE	1,500.
SOCIAL SERVICES	LEGAL SERV FOR PRISONERS W/CHILDREN	NONE	1,500.
SOCIAL SERVICES	BRICE WHITE	NONE	400.
SOCIAL SERVICES	SHANA M. GRIFFIN	NONE	350.
SOCIAL SERVICES	JUVENILE JUSTICE PROJ. OF LOUISIANA	NONE	750.
SOCIAL SERVICES	LLUVIA MAGALI MERELLO	NONE	500.
SOCIAL SERVICES	TURNING POINT PARTNERS	NONE	500.

SOCIAL G.K. DARBY SERVICES	NONE	500.
SOCIAL TAJIRI UJASIRI SERVICES	NONE	250.
SOCIAL LAURIE WEAHKEE SERVICES	NONE	5,000.
SOCIAL THIRD WAVE SERVICES FOUNDATION	NONE	5,000.
SOCIAL TSNE SERVICES	NONE	38,317.
SOCIAL ENVIRONMENTAL SERVICES LEADERSHIP PROGRAM	NONE	10,000.
SOCIAL MASSACHUSETTS SERVICES LEGAL ASSISTANCE	NONE	10,000.
TOTAL INCLUDED ON FORM 990, PART II, LINE 22		<u>1467129.</u>

FORM 990 NON-GOVERNMENT SECURITIES STATEMENT 9

SECURITY DESCRIPTION	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	OTHER SECURITIES	TOTAL NON-GOV'T SECURITIES
COMMON STOCK	7,336,456.				7,336,456.
CORPORATE BONDS		1,519,005.			1,519,005.
TO 990, LN 54 COL B	<u>7,336,456.</u>	<u>1,519,005.</u>			<u>8,855,461.</u>

FORM 990 GOVERNMENT SECURITIES STATEMENT 10

DESCRIPTION	U.S. GOVERNMENT	STATE AND LOCAL GOV'T	TOTAL GOV'T SECURITIES
TREASURY BILLS	564,717.		564,717.
TOTAL TO FORM 990, LINE 54, COL B	<u>564,717.</u>		<u>564,717.</u>

FORM 990 DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT STATEMENT 11

DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED DEPRECIATION	BOOK VALUE
EQUIPMENT	319,947.	196,622.	123,325.
SOFTWARE	178,620.	155,096.	23,524.
LAND	5,559,288.	0.	5,559,288.
BUILDING	9,533,906.	9,290.	9,524,616.
TOTAL TO FORM 990, PART IV, LN 57	15,591,761.	361,008.	15,230,753.

FORM 990 OTHER NOTES AND LOANS PAYABLE STATEMENT 12

LENDER'S NAME TERMS OF REPAYMENT
 CITIZENS BANK MONTHLY INT. ONLY

DATE OF NOTE MATURITY DATE ORIGINAL LOAN AMOUNT INTEREST RATE
 03/01/04 11/13/04 7,000,000. 2.34%

SECURITY PROVIDED BY BORROWER PURPOSE OF LOAN
 INVESTMENT PORTFOLIO PURCHASE OF BUILDING

RELATIONSHIP OF LENDER
 NONE

DESCRIPTION OF CONSIDERATION	FMV OF CONSIDERATION	BALANCE DUE
CASH	0.	6,700,000.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64, COLUMN B 6,700,000.

FORM 990 OTHER LIABILITIES STATEMENT 13

DESCRIPTION	AMOUNT
ACCUM. OVERAPPLIED OVERHEAD AND FRINGE	358,285.
DEFERRED COMPENSATION AGREEMENT	31,054.
TOTAL TO FORM 990, PART IV, LINE 65, COLUMN B	389,339.

FORM 990

PART V - LIST OF OFFICERS, DIRECTORS,
TRUSTEES AND KEY EMPLOYEES

STATEMENT 14

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE	
			BEN CONTRIBUT	PLAN EXPENSE ACCOUNT
JONATHAN SPACK 68 GARNET ROAD W. ROXBURY, MA 02132	EXECUTIVE DIRECTOR/CLERK 37.5	143,144.	21,472.0.	
FELIX ARROYO 5 WHARTON COURT HYDE PARK, MA 02136	DIRECTOR 0-5	0.	0.	0.
ANNA MADISON , PH. D. 10 ARNOLD ROAD QUINCY, MA 02171	DIRECTOR 0-5	0.	0.	0.
JOHN CASE ONE TANNERY ROW SOMERVILLE, MA 02144	DIRECTOR 0-5	0.	0.	0.
CHUCK COLLINS 35 HAMPSTEAD ROAD JAMAICA PLAIN, MA 02130	DIRECTOR 0-5	0.	0.	0.
KRISTEN MCCORMACK 100 ALBAN STREET DORCHESTER, MA 02124	DIRECTOR 0-5	0.	0.	0.
MARILYN ANDERSON CHASE 47 HUTCHINGS STREET DORCHESTER, MA 02121	DIRECTOR 0-5	0.	0.	0.
MELINDA MARBLE 335 CONCORD AVENUE CAMBRIDGE, MA 02138	DIRECTOR 0-5	0.	0.	0.
CHARLAYNE MURRELL-SMITH 4 HUMBOLDT AVENUE, #3 ROXBURY, MA 02119	DIRECTOR 0-5	0.	0.	0.
J. LOUIS NEWELL 16 JACKSON POND ROAD DEDHAM, MA 02026	PRESIDENT/DIRECTOR 0-5	0.	0.	0.
ANDREW S. GRIFFITHS 452 HURON AVENUE CAMBRIDGE, MA 02138	DIRECTOR 0-5	0.	0.	0.

JULIA RABKIN
52 HIGH STREET
CHARLESTOWN, MA 02129

TREASURER/DIRECTOR
0-5

0. 0. 0.

CHERYL SCHAFFER
70 JAMAICA ROAD
BROOKLINE, MA 02445

DIRECTOR
0-5

0. 0. 0.

TOTALS INCLUDED ON FORM 990, PART V

143,144. 21,472.0.

FORM 990 PART VIII - RELATIONSHIP OF ACTIVITIES TO ACCOMPLISHMENT OF EXEMPT PURPOSES STATEMENT 15

LINE EXPLANATION OF RELATIONSHIP OF ACTIVITIES

93 & 103B TSNE IS A RESOURCE CENTER FOR INDIVIDUAL NONPROFITS AND THE NONPROFIT SECTOR AS WHOLE. OUR ACTIVITIES ARE EDUCATIONAL AND CAPACITY BUILDING IN NATURE AND HELP NONPROFITS TO MORE FULLY REALIZE THEIR MISSIONS. WE FOCUS PARTICULARLY ON COMMUNITY-BASED ORGANIZATIONS THAT EMPHASIZE PARTICIPATION AND EMBRACE DEMOCRATIC VALUES. OPERATIONS INCLUDE CONSULTING, GRANT MAKING, EDUCATIONAL PUBLICATIONS, A BI-ANNUAL CONFERENCE, AND FINANCIAL AND HUMAN RESOURCE MANAGEMENT.

SCHEDULE A STATEMENT REGARDING ACTIVITIES WITH SUBSTANTIAL CONTRIBUTORS, TRUSTEES, DIRECTORS, CREATORS, KEY EMPLOYEES, ETC,. PART III, LINE 2 STATEMENT 16

TSNE PAID \$28,706 IN MANAGEMENT FEES TO SEAWARD MANAGEMENT FOR THE INVESTMENT MANAGEMENT PORTION OF ITS INVESTMENT PORTFOLIO. THE PRESIDENT OF THE ORGANIZATION'S BOARD OF DIRECTORS IS ALSO AN EMPLOYEE OF SEAWARD MANAGEMENT. DURING 2004 THE BOARD OF DIRECTORS APPROVED A NONQUALIFIED DEFERRED COMPENSATION PLAN FOR THE EXECUTIVE DIRECTOR WHEREBY HE HAS THE RIGHT TO A LIFE INSURANCE POLICY PAID FOR BY THE ORGANIZATION ON THE EXECUTIVE DIRECTOR'S LIFE AT THE TIME OF HIS RETIREMENT. PREMIUMS PAID ON THIS POLICY SINCE INCEPTION TOTAL \$37,500 AND WERE RECLASSIFIED FROM PREPAID EXPENSES TO EMPLOYEE FRINGE BENEFIT EXPENSE DURING 2004.

Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return.

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
 - If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).
- Note: Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.**

Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Note: Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only
 All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041.

Type or print	Name of Exempt Organization THIRD SECTOR NEW ENGLAND, INC.	Employer identification number 04-2261109
File by the due date for filing your return See instructions	Number, street, and room or suite no. If a P.O. box, see instructions. 18 TREMONT STREET, NO. 700	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. BOSTON, MA 02108	

Check type of return to be filed (file a separate application for each return):

- | | | |
|--|---|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the **whole group**, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6-month, for **990-T corporation**) extension of time until **NOVEMBER 15, 2004** to file the exempt organization return for the organization named above. The extension is for the organization's return for:
 ▶ calendar year _____ or
 ▶ tax year beginning **APR 1, 2003**, and ending **MAR 31, 2004**.

2 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ _____

c **Balance Due.** Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ **N/A**

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature ▶ *Joseph M. Fize* Title ▶ **MANAGER** Date ▶ **8/12/04**
 LHA For Paperwork Reduction Act Notice, see instruction Form **8868** (12-2000)

- If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only Part II and check this box **X**
- Note: Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.**
- If you are filing for an **Automatic 3-Month Extension**, complete only Part I (on page 1).

Part II Additional (not automatic) 3-Month Extension of Time - Must file Original and One Copy.		
Type or print.	Name of Exempt Organization THIRD SECTOR NEW ENGLAND, INC.	Employer identification number 04-2261109
File by the extended due date for filing the return See instructions	Number, street, and room or suite no. If a P.O. box, see instructions. 18 TREMONT STREET, NO. 700	For IRS use only
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. BOSTON, MA 02108	

- Check type of return to be filed (File a separate application for each return):**
- Form 990
 Form 990-EZ
 Form 990-T (sec. 401(a) or 408(a) trust)
 Form 1041-A
 Form 5227
 Form 8870
 Form 990-BL
 Form 990-PF
 Form 990-T (trust other than above)
 Form 4720
 Form 6069

STOP: Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) _____ . If this is for the **whole group**, check this box . If it is for **part** of the group, check this box and attach a list with the names and EINs of all members the extension is for.

4 I request an additional 3-month extension of time until FEBRUARY 15, 2005.

5 For calendar year _____, or other tax year beginning APR 1, 2003 and ending MAR 31, 2004.

6 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period

7 State in detail why you need the extension
ADDITIONAL TIME IS NEEDED TO FILE A COMPLETE AND ACCURATE TAX RETURN.

8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868 \$ _____

c **Balance Due.** Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ N/A

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form

Signature [Signature] Title MANAGER Date 11/16/04

Notice to Applicant - To Be Completed by the IRS

- We have approved this application. Please attach this form to the organization's return.
- We have not approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections otherwise required to be made on a timely return. Please attach this form to the organization's return.
- We have not approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of the due date to file. We are not granting the 10-day grace period.
- We cannot consider this application because it was filed after the due date of the return for which an extension was requested.
- Other _____

EXTENSION APPROVED
NOV 23 2004

Director _____ By: _____ Date _____

FIELD DIRECTOR
SUBMISSION PROCESSING, OGDEN

Alternate Mailing Address - Enter the address if you want the copy of this application for an additional 3-month extension returned to an address different than the one entered above.

Type or print	Name RSM MCGLADREY, INC.
	Number and street (include suite, room, or apt. no.) Or a P.O. box number 21 B STREET
	City or town, province or state, and country (including postal or ZIP code) BURLINGTON, MA 01803

RECEIVED
NOV 16 2004
OGDEN, UT

ENVELOPE NOV 08 2004