

Form **990**

OMB No 1545-0047

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

**2003**

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

**A For the 2003 calendar year**

**B** Check if applicable **Please use IRS label or print or type. See Specific Instructions.**

Address change

Name change

Initial return

Final return

Amended return

Application pending

101070 \*\*AUTO\*\*SCH 5-DIGIT 23220  
 RICHMOND GAY COMMUNITY FOUNDATION  
 C/O JON KLEIN P 133 R  
 1729 W CARY ST B 18 S  
 RICHMOND VA 23220-5308

**D Employer ID number**  
31-169279

**E Telephone number**  
804-353-8890

**F Accounting method:**  Cash  
 Accrual  Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

**G Website:** www.diversitythrift.org

**J Organization type** (check only one)  501(c)( 3 ) (insert no.)  4947(a)(1) or  527

**K** Check here  if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. **Some states require a complete return.**

**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 **1,321,112**

H and I are not applicable to section 527 organizations.

**H(a)** Is this a group return for affiliates?  Yes  No

**H(b)** If "Yes," enter number of affiliates **▶**

**H(c)** Are all affiliates included?  Yes  No

(If "No," attach a list. See instr.)

**H(d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No

**I** Group Exemption Number **▶**

**M** Check  if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

## Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.)

<b>R</b> <b>e</b> <b>v</b> <b>e</b> <b>n</b> <b>u</b> <b>e</b>	<b>1</b> Contributions, gifts, grants, and similar amounts received:					
	<b>a</b> Direct public support	<b>1a</b>		1,511		
	<b>b</b> Indirect public support	<b>1b</b>				
	<b>c</b> Government contributions (grants)	<b>1c</b>				
	<b>d</b> Total (add lines 1a through 1c) (cash \$ <u>1,511</u> noncash \$ _____)				<b>1d</b>	1,511
	<b>2</b> Program service revenue including government fees and contracts (from Part VII, line 93)				<b>2</b>	
	<b>3</b> Membership dues and assessments				<b>3</b>	
	<b>4</b> Interest on savings and temporary cash investments				<b>4</b>	1,271
	<b>5</b> Dividends and interest from securities				<b>5</b>	
	<b>6a</b> Gross rents	<b>6a</b>				
	<b>b</b> Less: rental expenses	<b>6b</b>				
	<b>c</b> Net rental income or (loss) (subtract line 6b from line 6a)				<b>6c</b>	
<b>7</b> Other investment income (describe <b>▶</b> )				<b>7</b>		
<b>8a</b> Gross amount from sales of assets other than inventory	(A) Securities		(B) Other			
		<b>8a</b>				
		<b>8b</b>				
		<b>8c</b>				
<b>d</b> Net gain or (loss) (combine line 8c, columns (A) and (B))				<b>8d</b>		
<b>9</b> Special events and activities (attach schedule). If any amount is from gaming, check here <input checked="" type="checkbox"/>						
<b>a</b> Gross revenue (not including \$ _____ of contributions reported on line 1a)	<b>9a</b>		830,794			
<b>b</b> Less: direct expenses other than fundraising expenses	<b>9b</b>		725,184			
<b>c</b> Net income or (loss) from special events (subtract line 9b from line 9a)				<b>9c</b>	105,610	
<b>10a</b> Gross sales of inventory, less returns and allowances		<b>10a</b>	486,802			
	<b>b</b> Less: cost of goods sold	<b>10b</b>				
	<b>c</b> Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)			Stmt 1	<b>10c</b>	486,802
<b>11</b> Other revenue (from Part VII, line 103)				<b>11</b>	734	
<b>12</b> Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)				<b>12</b>	595,928	
<b>E</b> <b>x</b> <b>p</b> <b>e</b> <b>n</b> <b>s</b> <b>e</b> <b>s</b>	<b>13</b> Program services (from line 44, column (B))			<b>13</b>	396,770	
	<b>14</b> Management and general (from line 44, column (C))			<b>14</b>	14,216	
	<b>15</b> Fundraising (from line 44, column (D))			<b>15</b>		
	<b>16</b> Payments to affiliates (attach schedule)			<b>16</b>		
	<b>17</b> Total expenses (add lines 16 and 44, column (A))				<b>17</b>	410,986
<b>A</b> <b>s</b> <b>s</b> <b>e</b> <b>t</b> <b>s</b>	<b>18</b> Excess or (deficit) for the year (subtract line 17 from line 12)			<b>18</b>	184,942	
	<b>19</b> Net assets or fund balances at beginning of year (from line 73, column (A))			<b>19</b>	90,576	
	<b>20</b> Other changes in net assets or fund balances (attach explanation) <b>See Stmt 2</b>			<b>20</b>	2,577	
	<b>21</b> Net assets or fund balances at end of year (combine lines 18, 19, and 20)			<b>21</b>	278,095	

For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2003)

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**Part II Statement of**

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations

**Functional Expenses**

and section 4947(a)(1) nonexempt charitable trusts but optional for others (See page 22 of the instructions)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) <b>Stmt 3</b> (cash \$ <b>86,942</b> non-cash \$ )	86,942	86,942		
23	Specific assistance to individuals				
24	Benefits paid to or for members				
25	Compensation of officers, directors, etc.				
26	Other salaries and wages	172,777	172,777		
27	Pension plan contributions				
28	Other employee benefits	16,342	12,634	3,708	
29	Payroll taxes	13,252	13,252		
30	Professional fundraising fees				
31	Accounting fees				
32	Legal fees				
33	Supplies	7,649	6,884	765	
34	Telephone				
35	Postage and shipping	152	137	15	
36	Occupancy	57,000	51,300	5,700	
37	Equipment rental and maintenance				
38	Printing and publications	2,024	1,822	202	
39	Travel				
40	Conferences, conventions, and meetings	378	340	38	
41	Interest				
42	Depreciation, depletion, etc. (attach schedule)	2,126	1,810	316	
43	Other expenses not covered above (itemize): a				
	b <b>See Statement 4</b>	52,344	48,872	3,472	
	c				
	d				
	e				
44	<b>Total functional expenses</b> (add lines 22 - 43). Organizations completing columns (B)-(D), carry these totals to lines 13-15	410,986	396,770	14,216	0

Joint Costs. Check  if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No

If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_, (ii) the amount allocated to Program services \$ \_\_\_\_\_;

(iii) the amount allocated to Management and general \$ \_\_\_\_\_, and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_

**Part III Statement of Program Service Accomplishments** (See page 25 of the instructions.)

What is the organization's primary exempt purpose?

**See Statement 5**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

**Program Service Expenses**  
(Required for 501(c)(3) & (4) orgs, & 4947(a)(1) trusts; but optional for others.)

a	<b>See Statement 6</b>	(Grants and allocations \$ <b>86,942</b> )	<b>396,770</b>
b		(Grants and allocations \$ )	
c		(Grants and allocations \$ )	
d		(Grants and allocations \$ )	
e	Other program services (attach schedule)	(Grants and allocations \$ )	
f	<b>Total of Program Service Expenses</b> (should equal line 44, column (B), Program services)		<b>396,770</b>

**Part IV Balance Sheets** (See page 25 of the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.		(A) Beginning of year		(B) End of year
A s s e t s	45 Cash-non-interest-bearing .....	17,428	45	13,257
	46 Savings and temporary cash investments .....	70,186	46	233,390
	47a Accounts receivable .....	47a		
	b Less: allowance for doubtful accounts .....	47b	47c	
	48a Pledges receivable .....	48a		
	b Less: allowance for doubtful accounts .....	48b	48c	
	49 Grants receivable .....		49	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule) .....		50	
	51a Other notes and loans receivable (attach schedule) .....	51a		
	b Less: allowance for doubtful accounts .....	51b	51c	
	52 Inventories for sale or use .....		52	
	53 Prepaid expenses and deferred charges .....		53	
	54 Investments-securities .....	<input type="checkbox"/> Cost <input type="checkbox"/> FMV	54	
	55a Investments-land, buildings, and equipment: basis .....	55a		
	b Less: accumulated depreciation (attach schedule) .....	55b	55c	
	56 Investments-other (attach schedule) .....		56	
	57a Land, buildings, and equipment: basis .....	13,581		
	b Less: accumulated depreciation (attach schedule) .....	57b	57c	
	58 Other assets (describe <b>See Stmt 7</b> <b>See Stmt 8</b> ) .....	5,073	58	8,508
	59 <b>Total assets</b> (add lines 45 through 58) (must equal line 74)	4,472		25,940
L i a b i l i t i e s	60 Accounts payable and accrued expenses .....	2,190	59	94,276
	61 Grants payable .....	3,700	60	3,000
	62 Deferred revenue .....		61	
	63 Loans from officers, directors, trustees, and key employees (attach schedule) .....		62	
	64a Tax-exempt bond liabilities (attach schedule) .....		63	
	b Mortgages and other notes payable (attach schedule) .....		64a	
	65 Other liabilities (describe <b>See Stmt 7</b> <b>See Stmt 8</b> ) .....		64b	
	66 <b>Total liabilities</b> (add lines 60 through 65)		65	
N F e u n d A s s e t s	<b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.	3,700	66	3,000
	67 Unrestricted .....	90,576	67	278,095
	68 Temporarily restricted .....		68	
	69 Permanently restricted .....		69	
	<b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds .....		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund .....		71	
	72 Retained earnings, endowment, accumulated income, or other funds .....		72	
	73 <b>Total net assets or fund balances</b> (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19; column (B) must equal line 21)	90,576	73	278,095
	74 <b>Total liabilities and net assets / fund balances</b> (add lines 66 and 73)	94,276	74	281,095

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

<b>Part IV-A</b> Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See page 27 of the instructions.)	<b>Part IV-B</b> Reconciliation of Expenses per Audited Financial Statements with Expenses per Return
<p><b>a</b> Total revenue, gains, and other support per audited financial statements ▶ <b>a</b> <b>595,928</b></p> <p><b>b</b> Amounts included on line a but not on line 12, Form 990:</p> <p>(1) Net unrealized gains on investments \$</p> <p>(2) Donated services and use of facilities \$</p> <p>(3) Recoveries of prior year grants \$</p> <p>(4) Other (specify):</p> <p style="text-align: right;">\$</p> <p>Add amounts on lines (1) through (4) ▶ <b>b</b></p> <p><b>c</b> Line a minus line b ▶ <b>c</b> <b>595,928</b></p> <p><b>d</b> Amounts included on line 12, Form 990 but not on line a:</p> <p>(1) Investment expenses not included on line 6b, Form 990 \$</p> <p>(2) Other (specify):</p> <p style="text-align: right;">\$</p> <p>Add amounts on lines (1) and (2) ▶ <b>d</b></p> <p><b>e</b> Total revenue per line 12, Form 990 (line c plus line d) ▶ <b>e</b> <b>595,928</b></p>	<p><b>a</b> Total expenses and losses per audited financial statements ▶ <b>a</b> <b>410,986</b></p> <p><b>b</b> Amounts included on line a but not on line 17, Form 990:</p> <p>(1) Donated services and use of facilities \$</p> <p>(2) Prior year adjustments reported on line 20, Form 990 \$</p> <p>(3) Losses reported on line 20, Form 990 \$</p> <p>(4) Other (specify):</p> <p style="text-align: right;">\$</p> <p>Add amounts on lines (1) through (4) ▶ <b>b</b></p> <p><b>c</b> Line a minus line b ▶ <b>c</b> <b>410,986</b></p> <p><b>d</b> Amounts included on line 17, Form 990 but not on line a:</p> <p>(1) Investment expenses not included on line 6b, Form 990 \$</p> <p>(2) Other (specify):</p> <p style="text-align: right;">\$</p> <p>Add amounts on lines (1) and (2) ▶ <b>d</b></p> <p><b>e</b> Total expenses per line 17, Form 990 (line c plus line d) ▶ <b>e</b> <b>410,986</b></p>

**Part V List of Officers, Directors, Trustees, and Key Employees** (List each one even if not compensated; see page 27 of the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contrib. to employee benefit plans & deferred compensation	(E) Expense account and other allowances
Jon Klein Richmond VA	President 60	0	0	0
Barbara Dill Richmond VA	Secretary 2	0	0	0
Jody Aston Ashland VA	2	0	0	0
Bill Conkle Richmond VA	2	0	0	0
Lisa Gardner Richmond VA	2	0	0	0
Linda Johansen Goochland VA	5	0	0	0
Christine Maggard Richmond VA	2	0	0	0
Martha Mainous Richmond VA	2	0	0	0
Eugene Robinson Richmond VA	2	0	0	0
Jim Todd Richmond VA	5	0	0	0

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? ▶  Yes  No  
 If "Yes," attach schedule-see page 28 of the instructions.

Part VI Other Information (See page 28 of the instructions.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.		X
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		X
b	If "Yes," has it filed a tax return on Form 990-T for this year?		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		X
b	If "Yes," enter the name of the organization <input type="checkbox"/> and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.		
81a	Enter direct and indirect political expenditures. See line 81 instructions	81a	
b	Did the organization file Form 1120-POL for this year?	81b	X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) See Stmt 9	82b	50,000
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	N/A
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a	N/A
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.	85b	N/A
c	Dues, assessments, and similar amounts from members	85c	
d	Section 162(e) lobbying and political expenditures	85d	
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12	86a	
b	Gross receipts, included on line 12, for public use of club facilities	86b	
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders	87a	
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89a	501(c)(3) organizations Enter: Amount of tax imposed on the organization during the year under: section 4911 <input type="checkbox"/> 0 ; section 4912 <input type="checkbox"/> 0 ; section 4955 <input type="checkbox"/> 0		
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization		0
90a	List the states with which a copy of this return is filed <input type="checkbox"/> None		
b	Number of employees employed in the pay period that includes March 12, 2003 (See instructions.)	90b	8
91	The books are in care of <input type="checkbox"/> Jon Klein Telephone no. <input type="checkbox"/> 804-353-8890 Located at <input type="checkbox"/> 1729 W. Cary Street, Richmond, VA ZIP + 4 <input type="checkbox"/> 23220		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year <input type="checkbox"/> 92		

**Part VII Analysis of Income-Producing Activities** (See page 33 of the instructions.)

	Unrelated business income		Excluded by sec 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
<b>Note:</b> Enter gross amounts unless otherwise indicated.					
93 Program service revenue:					
a _____					
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	1,271	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					105,610
102 Gross profit or (loss) from sales of inventory					486,802
103 Other revenue: a _____					
b <b>Sales Over</b>					52
c <b>Sales Tax Discount</b>					584
d <b>Sales &amp; Shipping Fees</b>					98
e _____					
104 Subtotal (add columns (B), (D), and (E))		0		1,271	593,146
105 Total (add line 104, columns (B), (D), and (E))					594,417

**Note:** Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
101	To operate a charity thrift store and distribute its
102	profits to other tax-exempt organizations to better the
103a	lives of lesbian, gay, bisexual, and transgender people.

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See page 34 of the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  Yes  No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  Yes  No

**Note:** If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

*[Signature]* Date 5/13/04

Date \_\_\_\_\_ Check if \_\_\_\_\_ Preparer's SSN or PTIN (See Gen. Instr. W)



**Part III Statements About Activities** (See page 2 of the instructions.)

	Yes	No
<b>1</b> During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		X
<b>2</b> During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
<b>a</b> Sale, exchange, or leasing of property?		X
<b>b</b> Lending of money or other extension of credit?		X
<b>c</b> Furnishing of goods, services, or facilities?		X
<b>d</b> Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?		X
<b>e</b> Transfer of any part of its income or assets?		X
<b>3a</b> Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)		X
<b>3b</b> Do you have a section 403(b) annuity plan for your employees?		X
<b>4</b> Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?		X

**Part IV Reason for Non-Private Foundation Status** (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5  A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6  A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7  A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8  A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9  A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ▶
- 10  An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b  A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13  An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14  An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

**Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
<b>15</b> Gifts, grants, and contributions received. (Do not include unusual grants. See line 28 )	2,915	1,800	18,246	4,975	27,936
<b>16</b> Membership fees received					0
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	487,575	259,183	91,648		838,406
<b>18</b> Gross income from interest, dividends, amounts received from payment on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	667	1,323	172		2,162
<b>19</b> Net income from unrelated business activities not included in line 18					0
<b>20</b> Tax revenues levied for the organization's benefits and either paid to it or expended on its behalf					0
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					0
<b>22</b> Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	581	339	139		1,059
<b>23</b> Total of lines 15 through 22	491,738	262,645	110,205	4,975	869,563
<b>24</b> Line 23 minus line 17	4,163	3,462	18,557	4,975	31,157
<b>25</b> Enter 1% of line 23	4,917	2,626	1,102	50	
<b>26 Organizations described on lines 10 or 11:</b>					
<b>a</b> Enter 2% of amount in column (e), line 24					▶ 26a 0
<b>b</b> Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					▶ 26b
<b>c</b> Total support for section 509(a)(1) test: Enter line 24, column (e)					▶ 26c
<b>d</b> Add: Amounts from column (e) for lines:	18 _____	19 _____			▶ 26d
22 _____	26b _____			▶ 26e	
<b>e</b> Public support (line 26c minus line 26d total)					▶ 26e
<b>f</b> Public support percentage (line 26e (numerator) divided by line 26c (denominator))					▶ 26f %
<b>27 Organizations described on line 12:</b>					
<b>a</b> For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year:	(2002) _____	(2001) _____	(2000) _____	(1999) _____	
<b>b</b> For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year:	(2002) _____	(2001) _____	(2000) _____	(1999) _____	
<b>c</b> Add: Amounts from column (e) for lines:	15 27,936	16 _____			▶ 27c 866,342
17 838,406	20 _____	21 _____			▶ 27d
<b>d</b> Add: Line 27a total _____ and line 27b total _____					▶ 27e 866,342
<b>e</b> Public support (line 27c total minus line 27d total)					▶ 27e 866,342
<b>f</b> Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					▶ 27f 869,563
<b>g</b> Public support percentage (line 27e (numerator) divided by line 27f (denominator))					▶ 27g 99.6296%
<b>h</b> Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					▶ 27h 0.2486%
<b>28 Unusual Grants:</b> For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

**Part V Private School Questionnaire (See page 7 of the instructions.)**  
**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

	N/A	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)	31		
32 Does the organization maintain the following:			
a Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
33 Does the organization discriminate by race in any way with respect to:			
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b		
35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C B. 587, covering racial nondiscrimination? If "No," attach an explanation	35		

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions.)

(To be completed **ONLY** by an eligible organization that filed Form 5768) **N/A**

Check **a** if the organization belongs to an affiliated group. Check **b** if you checked "a" and "limited control" provisions apply.

**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
<b>36</b> Total lobbying expenditures to influence public opinion (grassroots lobbying)	<b>36</b>		
<b>37</b> Total lobbying expenditures to influence a legislative body (direct lobbying)	<b>37</b>		
<b>38</b> Total lobbying expenditures (add lines 36 and 37)	<b>38</b>		
<b>39</b> Other exempt purpose expenditures	<b>39</b>		
<b>40</b> Total exempt purpose expenditures (add lines 38 and 39)	<b>40</b>		
<b>41</b> Lobbying nontaxable amount. Enter the amount from the following table-			
<b>If the amount on line 40 is-</b>	<b>The lobbying nontaxable amount is-</b>		
Not over \$500,000	20% of the amount on line 40	}	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
<b>42</b> Grassroots nontaxable amount (enter 25% of line 41)	<b>42</b>		
<b>43</b> Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	<b>43</b>		
<b>44</b> Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	<b>44</b>		

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
<b>45</b> Lobbying nontaxable amount					
<b>46</b> Lobbying ceiling amount (150% of line 45(e))					
<b>47</b> Total lobbying expenditures					
<b>48</b> Grassroots nontaxable amount					
<b>49</b> Grassroots ceiling amount (150% of line 48(e))					
<b>50</b> Grassroots lobbying expenditures					

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instructions.) **N/A**

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines c through h.)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Yes	No	Amount





31-1669279

**Federal Statements**

FYE: 12/31/2003

**Statement 1 - Form 990, Line 10c - Sales of Inventory**

<u>Description</u>	<u>Gross Sales</u>	<u>COGS</u>	<u>Gross Profit</u>
Furniture	\$ 148,718	\$	\$ 148,718
Clothing and Accessories	106,989		106,989
Household	85,063		85,063
Appliances	62,119		62,119
Collectibles	24,701		24,701
Books	24,621		24,621
Recreation, Sporting Goods	15,752		15,752
Records, CDs, Tapes, Videos	14,869		14,869
Miscellaneous	3,970		3,970
Total	<u>\$ 486,802</u>	<u>\$ 0</u>	<u>\$ 486,802</u>

**Statement 2 - Form 990, Line 20 - Other Changes in Net Assets or Fund Balances**

<u>Description</u>	<u>Amount</u>
Correction in reporting net assets on 2002 990.	\$ 2,577
Total	<u>\$ 2,577</u>

# Federal Statements

**Statement 3 - Form 990, Part II, Line 22 - Grants, Allocations and Contributions**

Donee's Name	Donee's Address	Class of Activity / Description	City	St	Zip	Cash Contribution	Noncash Contribution
Barksdale Theatre, Inc.						\$ 5,000	\$
Compassionate Action for Animals						1,460	
Doves Foundation						160	
Equality Virginia Education						9,500	
Fan Free Clinic						5,000	
Fan Free Clinic						10,225	
GLSEN, Inc.						1,813	
GLSEN, Inc.						4,600	
Governors School						232	
Hillside Boys & Girls Club						3,380	
Metropolitan Community Church						1,940	
Multiple Sclerosis Society						300	
New Beginnings Christian School						505	
New Directions						1,115	
Peace Work						1,265	
PFLAG - Fredericksburg						160	
PFLAG - Richmond						330	

67313 Richmond Gay Community Foundation  
 31-1669279  
 FYE: 12/31/2003

## Federal Statements

5/11/2004 4:17 PM

### Statement 3 - Form 990, Part II, Line 22 - Grants, Allocations and Contributions (continued)

Donee's Name	Donee's Relationship to Org	Donee's Address	City	St	Zip	Cash Contribution	Noncash Contribution
Prime Timers						\$ 1,585	\$
RIBIT						2,495	
Richmond Peace Education Center						260	
Richmond Pride Coalition						530	
Richmond Queer Space Project						1,662	
Richmond Queer Spaces						7,150	
Richmond Triangle Players						3,500	
ROSMY						5,500	
Soulforce						3,050	
Transformation Retreats						2,400	
Transformation Retreats						2,783	
VCU School of Social Work						1,510	
Vegan Action						1,627	
Virginia Breast Cancer Foundation						5,000	
Virginia Organizing Project						640	
Zeta Phi Beta Sorority						265	

# Federal Statements

**Statement 3 - Form 990, Part II, Line 22 - Grants, Allocations and Contributions**  
**(continued)**

Donee's Name	Donee's Address	City	St	Zip	Cash Contribution	Noncash Contribution
Donee's Relationship to Org	Class of Activity / Description				\$ 86,942	\$ 0
Total					\$ 86,942	\$ 0

**Federal Statements****Statement 4 - Form 990, Part II, Line 43 - Other Functional Expenses**

Description	Total Expenses	Program Service	Mgt & General	Fund-Raising
	\$	\$	\$	\$
Expenses				
Advertising	3,820	3,820		
Bank Fees	9,258	9,258		
Insurance	3,729	3,356	373	
Maintenance & Repairs	2,214	1,993	221	
Miscellaneous	847	847		
Taxes & Licenses	283	255	28	
Utilities	17,646	15,881	1,765	
Vehicle	10,849	9,764	1,085	
Volunteers	3,698	3,698		
Total	<u>\$ 52,344</u>	<u>\$ 48,872</u>	<u>\$ 3,472</u>	<u>\$ 0</u>

**Statement 5 - Form 990, Part III - Organization's Primary Exempt Purpose**

To improve the lives of lesbian, gay, bisexual, and transgender people through funding and education.

**Statement 6 - Form 990, Part III, Line a - Statement of Program Service Accomplishments**

The Organization operates a thrift store to raise money to distribute back to the community through grants and donations. The Organization was able to give \$86,942 in grants and donations to twenty-eight different tax-exempt organizations.

**Statement 7 - Form 990, Part IV, Line 57 - Land, Buildings, and Equipment**

Description	Beginning of Year	Accum Deprec	End of Year	Accum Deprec
Total	<u>\$ 5,200</u>	<u>\$ 728</u>	<u>\$ 12,781</u>	<u>\$ 5,073</u>
	<u>\$ 5,200</u>	<u>\$ 728</u>	<u>\$ 12,781</u>	<u>\$ 5,073</u>

**Statement 8 - Form 990, Part IV, Line 58 - Other Assets**

Description	Beginning of Year	End of Year
Security Deposits	\$ 2,190	\$ 940
New Building		25,000
Total	<u>\$ 2,190</u>	<u>\$ 25,940</u>

**Federal Statements****Statement 9 - Form 990, Part VI, Line 82b - Donated Services**

<u>Description</u>	<u>Amount</u>
The President of the Organization volunteers as a full-time administrator. The estimated value of his services is \$50,000.	\$ 50,000
Total	<u>\$ 50,000</u>

**Federal Statements****Special Events Direct Expenses**

<u>Description</u>	<u>Amount</u>
Column A	\$
Bingo Revenue	
Supplies	28,923
Occupancy	42,400
Printing and publications	69
Bank Fees	194
Fees	8,689
Food	3,961
Janitorial	1,100
Miscellaneous	2,602
Prizes	626,617
Security	6,741
Advertising	2,541
Bad debts	1,347
SubTotal	<u>725,184</u>
Column B	
Various Special Events	
SubTotal	<u>0</u>
Total	<u><u>725,184</u></u>

Direct expenses other than fundraising expenses  
reported on Form 990, page 1, line 9b.

Asset #	Property Description	Date In Service	Tax Cost	Sec 179 Exp Current = c	Tax Sec 168(k) Amt	Tax Prior Depreciation	Tax Current Depreciation	Tax End Depr	Tax Net Book Value	Tax Method	Tax Period
<b>Group: Automobiles</b>											
1	Truck	9/01/00	2,500.00	0.00	0.00	1,250.00	500.00	1,750.00	750.00	S/L	5.0
21	1991 Honda Civic	6/30/02	3,000.00	0.00	0.00	300.00	600.00	900.00	2,100.00	S/L	5.0
	<b>Automobiles</b>		<b>5,500.00</b>	<b>0.00c</b>	<b>0.00</b>	<b>1,550.00</b>	<b>1,100.00</b>	<b>2,650.00</b>	<b>2,850.00</b>		
<b>Group: Computer Equipment</b>											
2	Computer	4/15/00	1,191.18	0.00	0.00	595.60	238.24	833.84	357.34	S/L	5.0
3	Pin Pad	12/27/00	265.00	0.00	0.00	132.50	53.00	185.50	79.50	S/L	5.0
4	Camera	8/06/01	317.06	0.00	0.00	95.12	63.41	158.53	158.53	S/L	5.0
16	Camcorder	6/02/03	249.99	0.00c	0.00	0.00	29.17	29.17	220.82	S/L	5.0
17	Fax Machine	7/22/03	167.18	0.00c	0.00	0.00	13.93	13.93	153.25	S/L	5.0
18	Computer, Printer	8/27/03	955.57	0.00c	0.00	0.00	63.70	63.70	891.87	S/L	5.0
	<b>Computer Equipment</b>		<b>3,145.98</b>	<b>0.00c</b>	<b>0.00</b>	<b>823.22</b>	<b>461.45</b>	<b>1,284.67</b>	<b>1,861.31</b>		
<b>Group: Furniture and Fixtures</b>											
5	Ladder	5/31/00	79.42	0.00	0.00	28.38	11.35	39.73	39.69	S/L	7.0
6	Hand Truck	6/09/00	93.01	0.00	0.00	33.23	13.29	46.52	46.49	S/L	7.0
7	Cash Register 1	7/25/00	198.53	0.00	0.00	99.28	39.71	138.99	59.54	S/L	5.0
8	Clothes Rack	12/31/02	355.87	0.00	0.00	25.42	50.84	76.26	279.61	S/L	7.0
9	Safe	8/01/00	555.16	0.00	0.00	198.27	79.31	277.58	277.58	S/L	7.0
10	Air Conditioner	7/05/00	406.51	0.00	0.00	145.18	58.07	203.25	203.26	S/L	7.0
11	Phone System	10/12/02	459.76	0.00	0.00	32.84	65.68	98.52	361.24	S/L	7.0
12	Cash Register 2	11/06/02	150.00	0.00	0.00	10.71	21.43	32.14	117.86	S/L	7.0
13	Cash Register 3	1/11/03	208.99	0.00c	0.00	0.00	29.86	29.86	179.13	S/L	7.0
14	Telephone	4/17/03	83.59	0.00c	0.00	0.00	7.96	7.96	75.63	S/L	7.0
15	Hand Truck	4/25/03	94.01	0.00c	0.00	0.00	8.95	8.95	85.06	S/L	7.0
19	Punchclock	10/01/03	269.99	0.00c	0.00	0.00	9.64	9.64	260.35	S/L	7.0
20	Shelves	1/07/03	1,179.77	0.00c	0.00	0.00	168.54	168.54	1,011.23	S/L	7.0
	<b>Furniture and Fixtures</b>		<b>4,134.61</b>	<b>0.00c</b>	<b>0.00</b>	<b>573.31</b>	<b>564.63</b>	<b>1,137.94</b>	<b>2,996.67</b>		
<b>Group: Land</b>											
22	Land	12/10/03	800.00	0.00c	0.00	0.00	0.00	0.00	800.00	Land	0.0
	<b>Land</b>		<b>800.00</b>	<b>0.00c</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>800.00</b>		
	<b>Grand Total</b>		<b>13,580.59</b>	<b>0.00c</b>	<b>0.00</b>	<b>2,946.53</b>	<b>2,126.08</b>	<b>5,072.61</b>	<b>8,507.98</b>		