

Form **990**Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2001Open to Public
InspectionA For the 2001 calendar year, or tax year beginning **7/01/01**, and ending **6/30/02**

B Check if applicable

- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Final return
- ☐ Amended return
- ☐ Application pending

Please use IRS label or print or type See Specific Instructions

C Name of organization

Goodwill Industries of Middle Georgia, Inc.

Number and street (or P O box if mail is not delivered to street address)

688 Walnut Street Suite

Room/suite

200

City or town, state or country and ZIP + 4

Macon**GA 31201**

D Employer ID number

58-1249683

E Telephone number

478-755-1065F Accounting method ☐ Cash☒ Accrual ☐ Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

H and I are not applicable to section 527 organizations

H(a) Is this a group return for affiliates? ☐ Yes ☒ NoH(b) If "Yes" enter no. of affiliates ☒ N/AH(c) Are all affiliates included? ☒ N/A ☐ Yes ☐ No

(If "No" att a list See instr)

H(d) Is this a separate return filed by an ☒ N/Aorganization covered by a group ruling? ☐ Yes ☐ No

I Enter 4-digit GEN

M Check ☒ if the organization is not required to attach Sch B (Form 990 990-EZ or 990-PF)

G Web site

J Organization type

(check only one) ☒ 501(c) (**3**) (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail it should file a return without financial data.

Some states require a complete return

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 **15,134,564****Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Specific Instructions on page 16)**

1 Contributions, gifts, grants, and similar amounts received

a Direct public support

1a **4,478,366**

b Indirect public support

1b

c Government contributions (grants)

1c **849,241**d Total (add lines 1a through 1c) (cash \$ **1,220,972** noncash \$ **4,106,635**)1d **5,327,607**

2 Program service revenue including government fees and contracts (from Part VII line 93)

2 **9,668,253**

3 Membership dues and assessments

3

4 Interest on savings and temporary cash investments

4 **5,547**

5 Dividends and interest from securities

5 **15,993**

6a Gross rents

6a

b Less rental expenses

6b

c Net rental income or (loss) (subtract line 6b from line 6a)

6c

7 Other investment income (describe)

7

8a Gross amount from sales of assets other than inventory

(A) Securities

(B) Other

8a

b Less cost or other basis and sales expenses

8b **10,783**

c Gain or (loss) (attach schedule)

8c **-10,783**

d Net gain or (loss) (combine line 8c columns (A) and (B))

See Stmt 18d **-10,783**

9 Special events and activities (attach schedule)

a Gross revenue (not including \$ of contributions reported on line 1a)

9a

b Less direct expenses other than fundraising expenses

9b

c Net income or (loss) from special events (subtract line 9b from line 9a)

9c

10a Gross sales of inventory, less returns and allowances

10a

b Less cost of goods sold

10b

c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)

10c

11 Other revenue (from Part VII, line 103)

11 **117,164**

12 Total revenue (add lines 1d 2 3 4 5 6c 7, 8d 9c 10c, and 11)

12 **15,123,781**

13 Program services (from line 44 column (B))

13 **13,172,980**

14 Management and general (from line 44 column (C))

14 **2,017,084**

15 Fundraising (from line 44, column (D))

15 **423,511**

16 Payments to affiliates (attach schedule)

16

17 Total expenses (add lines 16 and 44, column (A))

17 **15,613,575**

18 Excess or (deficit) for the year (subtract line 17 from line 12)

18 **-489,794**

19 Net assets or fund balances at beginning of year (from line 73, column (A))

19 **3,982,266**

20 Other changes in net assets or fund balances (attach explanation)

20 **-62,971**

21 Net assets or fund balances at end of year (combine lines 18 19 and 20)

21 **3,429,501**

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FEB 26 2003

OGDEN, UT

IRS-OSC

See Stmt 2

SCANNED MAR 03 2003

EXPENSES

NET

Part II Statement of

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations

Functional Expenses and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See Specific Instructions on page 21.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) (cash \$ _____ non-cash \$ _____)	22			
23	Specific assistance to individuals	23			
24	Benefits paid to or for members	24			
25	Compensation of officers, directors, etc	25	261,481	261,481	
26	Other salaries and wages	26	8,226,966	7,246,934	137,033
27	Pension plan contributions	27			
28	Other employee benefits	28	1,453,397	1,260,364	25,704
29	Payroll taxes	29			
30	Professional fundraising fees	30	79,162		79,162
31	Accounting fees	31			
32	Legal fees	32			
33	Supplies	33	450,892	397,391	10,595
34	Telephone	34	283,269	207,770	3,731
35	Postage and shipping	35	14,784	4,080	4,304
36	Occupancy	36	1,699,566	1,565,817	155
37	Equipment rental and maintenance	37	40,795	31,136	1,759
38	Printing and publications	38	40,853	9,274	25,497
39	Travel	39	224,676	177,901	7,462
40	Conferences, conventions and meetings	40	44,262	14,929	8,779
41	Interest	41	7,620	5,118	
42	Depreciation, depletion, etc (att sch)	42	592,461	529,639	3,078
43	Other expenses not covered above (itemize) a	43a			
b	See Statement 3	43b	2,193,391	1,722,627	116,252
c		43c			
d		43d			
e		43e			
44	Total functional expenses (add lines 22 - 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15	44	15,613,575	13,172,980	423,511

Joint Costs Check ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?

Yes ☐ No ☒

If "Yes" enter (i) the aggregate amount of these joint costs \$ _____

(ii) the amount allocated to Program services \$ _____

(iii) the amount allocated to Management and general \$ _____

and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See Specific Instructions on page 24.)

What is the organization's primary exempt purpose?

See Statement 4

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
 (Required for 501(c)(3) and (4) orgs. and 4947(a)(1) trusts but optional for others.)

a	See Statement 5				
	(Grants and allocations \$ _____)				13,172,980
b					
	(Grants and allocations \$ _____)				
c					
	(Grants and allocations \$ _____)				
d					
	(Grants and allocations \$ _____)				
e	Other program services (attach schedule)				
	(Grants and allocations \$ _____)				
f	Total of Program Service Expenses (should equal line 44 column (B), Program services)				13,172,980

Part IV Balance Sheets (See Specific Instructions on page 24)

Note		Where required, attached schedules and amounts within the description column should be for end-of-year amounts only		(A) Beginning of year		(B) End of year
45	Cash-non-interest-bearing			10,055	45	9,100
46	Savings and temporary cash investments			543,082	46	237,729
47a	Accounts receivable	47a	974,705			
b	Less allowance for doubtful accounts	47b	64,206	1,187,762	47c	910,499
48a	Pledges receivable	48a	54,931			
b	Less allowance for doubtful accounts	48b			48c	54,931
49	Grants receivable				49	
50	Receivables from officers, directors, trustees, and key employees (attach schedule)	See Worksheet		56,013	50	53,464
51a	Other notes and loans receivable (attach schedule)	51a				
b	Less allowance for doubtful accounts	51b			51c	
52	Inventories for sale or use			333,732	52	314,286
53	Prepaid expenses and deferred charges			40,758	53	173,175
54	Investments-securities	See Stmt 6 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		383,776	54	336,799
55a	Investments-land, buildings, and equipment basis	55a				
b	Less accumulated depreciation (attach schedule)	55b			55c	
56	Investments-other (attach schedule)				56	
57a	Land, buildings, and equipment basis	57a	5,670,608			
b	Less accumulated depreciation (attach schedule)	57b	2,329,695	3,609,194	57c	3,340,913
58	Other assets (describe <input type="checkbox"/> See Stmt 8)			45,456	58	388,414
59	Total assets (add lines 45 through 58) (must equal line 74)			6,209,828	59	5,819,310
60	Accounts payable and accrued expenses			1,256,477	60	1,010,784
61	Grants payable				61	
62	Deferred revenue			21,636	62	4,548
63	Loans from officers, directors, trustees, and key employees (attach schedule)				63	
64a	Tax-exempt bond liabilities (attach schedule)				64a	
b	Mortgages and other notes payable (attach schedule)	See Worksheet		857,036	64b	1,153,654
65	Other liabilities (describe <input type="checkbox"/> See Stmt 9)			92,413	65	220,823
66	Total liabilities (add lines 60 through 65)			2,227,562	66	2,389,809
Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74						
67	Unrestricted			3,755,302	67	3,142,008
68	Temporarily restricted			226,964	68	287,493
69	Permanently restricted				69	
Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74						
70	Capital stock, trust principal, or current funds				70	
71	Paid-in or capital surplus, or land, building, and equipment fund				71	
72	Retained earnings, endowment, accumulated income, or other funds				72	
73	Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)			3,982,266	73	3,429,501
74	Total liabilities and net assets / fund balances (add lines 66 and 73)			6,209,828	74	5,819,310

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See Specific Instructions, page 26)

a	Total revenue gains, and other support per audited financial statements	a	15,134,368
b	Amounts included on line a but not on line 12, Form 990		
(1)	Net unrealized gains on investments \$		
(2)	Donated services and use of facilities \$ 21,344		
(3)	Recoveries of prior year grants \$		
(4)	Other (specify)		
	\$		
	Add amounts on lines (1) through (4)	b	21,344
c	Line a minus line b	c	15,113,024
d	Amounts included on line 12, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify) See Stmt 10		
	\$ 10,757		
	Add amounts on lines (1) and (2)	d	10,757
e	Total revenue per line 12 Form 990 (line c plus line d)	e	15,123,781

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements	a	15,687,133
b	Amounts included on line a but not on line 17, Form 990		
(1)	Donated services and use of facilities \$ 21,344		
(2)	Prior year adjustments reported on line 20 Form 990 \$		
(3)	Losses reported on line 20, Form 990 \$ 62,971		
(4)	Other (specify) See Stmt 11		
	\$ -10,757		
	Add amounts on lines (1) through (4)	b	73,558
c	Line a minus line b	c	15,613,575
d	Amounts included on line 17, Form 990 but not on line a		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify)		
	\$		
	Add amounts on lines (1) and (2)	d	
e	Total expenses per line 17, Form 990 (line c plus line d)	e	15,613,575

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated, see Specific Instructions on page 26)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contrib to employee benefit plans & deferred compensation	(E) Expense account and other allowances
James K. Stiff 688 Walnut St., Macon, Ga 31201	CEO 40	191,154	18,870	773
Kristina M. Taylor 688 Walnut St., Macon, Ga 31201	Dir. of Acct 40	70,327	6,791	0
See attached list.		0	0	0

75 Did any officer, director, trustee or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?
If "Yes," attach schedule-see Specific Instructions on page 27

► ☐ Yes ☒ No

Form 990 (2001) **Goodwill Industries****58-1249683**Page **5****Part VI Other Information (See Specific Instructions on page 27)**

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77	X
78a Did the organization have unrelated business gross inc. of \$1,000 or more during the year covered by this return?	78a	X
b If "Yes," has it filed a tax return on Form 990-T for this year?	78b	X
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If "Yes," enter the name of the organization Good Vocations and check whether it is <input checked="" type="checkbox"/> exempt OR <input type="checkbox"/> nonexempt		
81a Enter direct or indirect political expenditures. See line 81 instr	81a	
b Did the organization file Form 1120-POL for this year?	81b	N/A
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III)	82b	21,344
83a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A
85 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a	N/A
b Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year	85b	N/A
c Dues, assessments, and similar amounts from members	85c	
d Section 162(e) lobbying and political expenditures	85d	
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	
g Does the organization elect to pay the section 6033(e) tax on the amount in 85f?	85g	N/A
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount in 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86 501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12	86a	
b Gross receipts, included on line 12, for public use of club facilities	86b	
87 501(c)(12) orgs. Enter a Gross income from members or shareholders	87a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b	
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 0 , section 4912 0 , section 4955 0		
b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0
d Enter Amount of tax on line 89c, above, reimbursed by the organization		0
90a List the states with which a copy of this return is filed GA	90b	
b Number of employees employed in the pay period that includes March 12, 2001 (See instructions)		
91 The books are in care of Kristina M. Taylor Located at 688 Walnut Street, Suite 200 Macon, GA	Telephone no 478-755-1065 ZIP + 4 31201	
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year	92	

Part VII Analysis of Income-Producing Activities (See Specific Instructions on page 32)

Note	Enter gross amounts unless otherwise indicated	Unrelated business income		Excluded by sec 512, 513 or 514		(E) Related or exempt function income
		(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93	Program service revenue					
a	Program Service Revenue					9,668,253
b						
c						
d						
e						
f	Medicare/Medicaid payments					
g	Fees and contracts from government agencies					
94	Membership dues and assessments					
95	Interest on savings and temporary cash investments			14	5,547	
96	Dividends and interest from securities			14	15,993	
97	Net rental income or (loss) from real estate					
a	debt-financed property					
b	not debt-financed property					
98	Net rental income or (loss) from personal property					
99	Other investment income					
100	Gain or (loss) from sales of assets other than inventory					-10,783
101	Net income or (loss) from special events					
102	Gross profit or (loss) from sales of inventory					
103	Other revenue a					
b	See Statement 12				25,912	91,252
c						
d						
e						
104	Subtotal (add columns (B), (D), and (E))		0		47,452	9,748,722
105	Total (add line 104 columns (B), (D), and (E))					9,796,174

Note Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See Specific Instructions on page 32)

Line No	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93a	Fees from contract services and retail sales revenue were generated from activities that were directly related to client services by providing vocational evaluation work
	See Statement 13

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See Specific Instructions on page 33)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See Specific Instructions on pg 33)

(a)	Did the organization, during the year, receive any funds directly or indirectly to pay premiums on a personal benefit contract?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
(b)	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

Note If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Date

12-17-03**for of Accounting**

SCHEDULE A
(Form 990 or 990-EZ)**Organization Exempt Under Section 501(c)(3)**(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust**Supplementary Information-(See separate instructions)**

OMB No 1545-0047

2001Department of the Treasury
Internal Revenue Service▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization

**Goodwill Industries
of Middle Georgia, Inc.**

Employer identification number

58-1249683**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions List each one If there are none, enter "None ")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee ben plans & deferred compensation	(e) Expense account and other allowances
Wendi L. Copeland Macon, Georgia	VP-Car. Srvc 40	112,000	12,774	3,774
Henry Senn Macon, Georgia	Dir-Contract 40	78,375	7,966	1,461
Meredith B. Vasquez Macon, Georgia	VP-Comm. 40	77,317	8,189	0
Laine E. Dreher Macon, Georgia	Dir - HR 40	70,619	7,251	0
Khani Shaw Macon, Georgia	Dir-Wrk Srvc 40	66,115	5,116	0
Total number of other employees paid over \$50,000 ▶	5			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instr List each one (whether individuals or firms) If there are none, enter "None ")

(a) Name and address of each independent contractor paid more than \$ 50,000	(b) Type of service	(c) Compensation
Ketchum, Inc. 5151 Beltline Rd, #900 Dallas, TX 75254	Pro Fundraising	69,996
Total number of others receiving over \$50,000 for professional services ▶	0	

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2001

Part III Statements About Activities (See page 2 of the instructions)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ (Must equal amount on line 38, Part VI-A, or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.	1	X
2 During the year, has the organization either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a Sale, exchange, or leasing of property? See Stmt 14	2a	X
b Lending of money or other extension of credit? See Stmt 15	2b	X
c Furnishing of goods, services, or facilities? See Stmt 16	2c	X
d Payment of compensation (or payment or reimbursement of exp. if more than \$1,000)? See Stmt 17	2d	X
e Transfer of any part of its income or assets?	2e	X
3 Does the organization make grants for scholarships, fellowships, student loans, etc.? (See Note below)	3	X
4 Do you have a section 403(b) annuity plan for your employees?	4	X

Note. Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments.

Part IV Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5 ☐ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 ☐ A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state **►**
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5) or (6) if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10 11 or 12) Use cash method of accounting**Note** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2000	(b) 1999	(c) 1998	(d) 1997	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	6,388,783	2,592,054	2,633,942	649,729	12,264,508
16 Membership fees received					
17 Gross receipts from admissions merchandise sold or services performed or furnishing of facilities in any activity that is related to the organization's charitable etc purpose	6,951,826	7,532,399	938,954	2,047,924	17,471,103
18 Gross inc from int dividends amounts received from pymt on securities loans (section 512(a)(5)) rents royalties & unrelated busn taxable inc (less sec 511 taxes) from businesses acquired by the organization after June 30 1975	74,542	59,627			134,169
19 Net income from unrelated business activities not included in line 18					
20 Tax revn levied for the organization's ben & either paid to it or expended on its behalf					
21 The value of serv or fac furnished to the org by a governmental unit without charge Do not incl the value of serv or fac generally furnished to the public without charge					
22 Other income Attach a schedule Do not include gain or (loss) from sale of cap assets Stmt 18	117,164	122,000	29,423	46,821	315,408
23 Total of lines 15 through 22	13,532,315	10,306,080	3,602,319	2,744,474	30,185,188
24 Line 23 minus line 17	6,580,489	2,773,681	2,663,365	696,550	12,714,085
25 Enter 1% of line 23	135,323	103,061	36,023	27,445	
26 Organizations described on lines 10 or 11 a Enter 2% of amount in column (e), line 24					254,282
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1997 through 2000 exceeded the amount shown in line 26a Do not file this list with your return Enter the total of all these excess amounts					
c Total support for section 509(a)(1) test Enter line 24, column (e)					12,714,085
d Add Amounts from column (e) for lines 18 134,169 19 22 315,408 26b					449,577
e Public support (line 26c minus line 26d total)					12,264,508
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					96.4639%

27 Organizations described on line 12 a For amounts included in lines 15, 16 and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from each "disqualified person" Do not file this list with your return Enter the sum of such amounts for each year

N/A

(2000) (1999) (1998) (1997)

b For any amount included in line 17 that was received from each person (other than "disqualified persons") prepare a list for your records to show the name of and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) Do not file this list with your return After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year

N/A

(2000) (1999) (1998) (1997)

c Add Amounts from column (e) for lines 15 16 17 20 21

d Add Line 27a total and line 27b total

e Public support (line 27c total minus line 27d total)

f Total support for section 509(a)(2) test Enter amount on line 23, column (e)

g Public support percentage (line 27e (numerator) divided by line 27f (denominator))

h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))

27c	
27d	
27e	
27f	
27g	%
27h	%

28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1997 through 2000 prepare a list for your records to show, for each year the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return Do not include these grants in line 15

Part V Private School Questionnaire (See page 7 of the instructions)**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

	N/A	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws other governing instrument, or in a resolution of its governing body?	29		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space attach a separate statement)	31		
32 Does the organization maintain the following			
a Records indicating the racial composition of the student body, faculty and administrative staff?	32a		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c Copies of all catalogues brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			
33 Does the organization discriminate by race in any way with respect to			
a Students' rights or privileges?	33a		
b Admissions policies?	33b		
c Employment of faculty or administrative staff?	33c		
d Scholarships or other financial assistance?	33d		
e Educational policies?	33e		
f Use of facilities?	33f		
g Athletic programs?	33g		
h Other extracurricular activities?	33h		
If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)			
34a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement	34b		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Part VI-A**Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions)(To be completed **ONLY** by an eligible organization that filed Form 5768) **N/A**Check ☐ **a** if the organization belongs to an affiliated group Check ☐ **b** if you checked "a" and "limited control" provisions apply**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred)

	(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38 Total lobbying expenditures (add lines 36 and 37)	38	
39 Other exempt purpose expenditures	39	
40 Total exempt purpose expenditures (add lines 38 and 39)	40	
41 Lobbying nontaxable amount. Enter the amount from the following table-		
If the amount on line 40 is-	The lobbying nontaxable amount is-	
Not over \$500,000	20% of the amount on line 40	
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	41
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
Over \$17,000,000	\$1,000,000	
42 Grassroots nontaxable amount (enter 25% of line 41)	42	
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution If there is an amount on either line 43 or line 44, you must file Form 4720**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below)

See the instructions for lines 45 through 50 on page 11 of the instructions)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots nontaxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B**Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instr)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (include compensation in expenses reported on lines c through h)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines c through h)

Yes	No	Amount

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Form 990/990-PF	Receivables Due from Officers, Directors, Trustees, and Key Employees or Other Disqualified Persons	2001
For calendar year 2001 or tax year beginning		and ending
		6/30/02

Name

**Goodwill Industries
of Middle Georgia, Inc.**

Employer Identification Number

58-1249683

Form 990, Part IV, Line 50 - Additional Information

Name of borrower	Title
(1) James K. Stiff	CEO
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	

Original amount borrowed	Date of loan	Maturity date	Repayment terms	Interest rate
(1) 50,000	5/20/99		On demand	5.280
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

Security provided by borrower	Purpose of loan
(1) None	Relocation
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	

Consideration furnished by lender	Balance due at beginning of year	Balance due at end of year	Fair market value (990-PF only)
(1)	56,013	53,464	
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Totals	56,013	53,464	

Form 990/990-PF	Mortgages and Other Notes Payable	2001
For calendar year 2001 or tax year beginning 7/01/01 , and ending 6/30/02		

Name Goodwill Industries of Middle Georgia, Inc.	Employer Identification Number 58-1249683
----------------------------------------------------------------	-----------------------------------------------------

Form 990, Part IV, Line 64b - Additional Information

Name of lender	Relationship to disqualified person
(1) SunTrust Bank	
(2) Wachovia Bank	
(3) NISH	
(4) Branch Banking & Trust	
(5) Branch Banking & Trust	
(6) Bank of America	
(7)	
(8)	
(9)	
(10)	

Original amount borrowed	Date of loan	Maturity date	Repayment terms	Interest rate
(1)	10/24/95	1/31/06	monthly installments	7.500
(2)		9/01/01	monthly installments	7.750
(3)		8/15/01	quarterly installments	Prime
(4)	438,186	4/30/01	One payment	6.750
(5)	575,000	2/04/02	monthly installments	4.750
(6)	500,000	2/06/02	Open	
(7)				
(8)				
(9)				
(10)				

Security provided by borrower	Purpose of loan
(1) Land & buildings	Purchase facility
(2) Vehicle	Purchase of 1996 truck
(3) Inventory	Custodial supplies
(4) Building and land	Purchase and improve facility
(5) Land and buildings	Refinance for permanent financing
(6) Signature	Line of credit
(7)	
(8)	
(9)	
(10)	

Consideration furnished by lender	Balance due at beginning of year	Balance due at end of year
(1)	413,265	383,610
(2)	1,418	
(3)	4,167	
(4)	438,186	
(5)		565,044
(6)		205,000
(7)		
(8)		
(9)		
(10)		
Totals	857,036	1,153,654

Federal Statements

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Statement 1 - Form 990, Part I, Line 8c - Sale of Assets Other Than Inventory - Other

Desc			How	Whom		
	Date	Date	Rec'd	Sold		
	Acquired	Sold	Sale	Cost &	Deprec	Gain/
			Price	Expense		-Loss
1998 Chevy truck			Purchase			
	11/01/99	7/01/01	\$	\$ 16,174	\$ 5,391	\$ -10,783
Total			\$ 0	\$ 16,174	\$ 5,391	\$ -10,783

Statement 2 - Form 990, Line 20 - Other Changes in Net Assets or Fund Balances

Description	Amount
Unrealized depreciation of securities	\$ -62,971
Total	\$ -62,971

Statement 3 - Form 990, Part II, Line 43 - Other Functional Expenses

Description	Total Expenses	Program Service	Mgt & General	Fund- Raising
	\$	\$	\$	\$
Expenses				
Professional fees & services	237,566	162,600	69,201	5,765
Bank charges	118,395	76,153	42,242	
Goods purchased for resale	929,070	929,070		
Computer equipment & software	71,546	40,284	22,971	8,291
Commercial insurance	120,147	88,688	31,459	
Advertising-recruiting	8,043	4,149	3,444	450
Advertising-promotion	128,504	57,354		71,150
Vehicle expense	233,938	220,211	13,661	66
Client transportation	4,513	4,513		
Dues	122,791	10,828	109,578	2,385
Pre-employment screening test	31,809	31,147	637	25
Employee relations	52,542	3,881	47,835	826
Employee uniforms	14,409	14,327	82	
Donated vehicle expense	9,613	9,613		
Bad debt expense/recovery	81,682	55,234		26,448
Miscellaneous	28,823	14,575	13,402	846
Total	\$ 2,193,391	\$ 1,722,627	\$ 354,512	\$ 116,252

Statement 4 - Form 990, Part III - Organization's Primary Exempt Purpose

To serve individuals with disabilities and other special needs by providing rehabilitation services, training, employment, and other opportunities to those individuals.

Federal Statements**Statement 5 - Form 990, Part III, Line a - Statement of Program Service Accomplishments**

During the year, the Organization reported on the number of individuals that

Received Vocational Assessment	95
Participated in Work Adjustment Training	72
Served in Transitional Sheltered Employment	39
Were served by the Job Connection	33,059
Participated in Job Placement Services	2,169

Statement 6 - Form 990, Part IV, Line 54 - Investments in Securities

Description	Beginning of Year	End of Year	Basis of Valuation
Corporate Stock			
Mutual funds-equity securities	202,394	144,594	Market
Mutual funds-bonds	181,382	192,205	Market
	<u>383,776</u>	<u>336,799</u>	

Statement 7 - Form 990, Part IV, Line 57 - Land, Buildings, and Equipment

Description	Beginning of Year	Accum Deprec	End of Year	Accum Deprec
Buildings & Improvements	\$ 1,198,156	\$ 119,437	\$ 1,354,150	\$ 168,530
Computers	594,477	293,349	611,803	431,635
Furniture & Fixtures	672,448	238,257	717,466	318,480
Land	428,162		428,162	
Leasehold improvements	876,363	212,686	975,610	304,749
Machinery & Equipment	807,645	445,071	832,185	551,124
Vehicles	767,407	426,664	751,232	555,177
Total	<u>\$ 5,344,658</u>	<u>\$ 1,735,464</u>	<u>\$ 5,670,608</u>	<u>\$ 2,329,695</u>

Statement 8 - Form 990, Part IV, Line 58 - Other Assets

Description	Beginning of Year	End of Year
Other	\$ 10,723	\$
Receivable from affiliate	34,733	277,498
Pledges receivable-long term		110,916
Total	<u>\$ 45,456</u>	<u>\$ 388,414</u>

Federal Statements

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Statement 9 - Form 990, Part IV, Line 65 - Other Liabilities

Description	Beginning of Year	End of Year
Refundable advance	\$ 62,976	\$ 205,789
Capital lease payable-net of current	29,437	15,034
Total	<u>\$ 92,413</u>	<u>\$ 220,823</u>

Statement 10 - Form 990, Part IV-A - Other Revenue Included on Return

Description	Amount
Interest and dividend income netted with investment losses	\$ 21,540
Loss on sale of property	-10,783
Total	<u>\$ 10,757</u>

Statement 11 - Form 990, Part IV-B - Other Expenses Included in Financial Statements

Description	Amount
Investment income/loss reported in Revenue section, page 1	\$ -21,540
Loss on asset disposal reported in Revenue section, page 1	10,783
Total	<u>\$ -10,757</u>

Statement 12 - Form 990, Part VII, Line 103 - Other Revenue

Description	Business Code	Unrelated Amount	Exclusion Code	Exclusion Amount	Related Income
Career Fair		\$	7	\$ 25,912	\$
Instructional fees-career services & comp. training					72,856
Misc. reimbursements & sale tax vendors' compensation					18,396
Total		<u>\$ 0</u>		<u>\$ 25,912</u>	<u>\$ 91,252</u>

Statement 13 - Form 990, Part VIII - Relationship of Activities

Line No	Description
103	adjustment services and sheltered employment for clients. Service activities and a Career Fair helped to create awareness of the Organization to promote its mission.

Federal Statements

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Statement 14 - Schedule A, Part III, Question 2a - Sale, Exchange, or Lease of Property

Member of the Board of Directors is a partner of an entity that leases property to the Organization at fair market rental value. For the year ended June 30, 2002, \$47,233 was paid to the partnership for rent, taxes, and insurance.

Statement 15 - Schedule A, Part III, Question 2b - Lending of Money

A member of management has a note receivable with the Organization which has an unpaid balance as of June 30, 2002 of \$53,464. The note, dated May 20, 1999 is a demand note in the original amount of \$50,000 with a stated interest rate of 5 28% per annum.

Statement 16 - Schedule A, Part III, Question 2c - Furnishing of Goods

A member of the Board of Directors has an equity interest in an entity, which assists the Organization with its investment transactions. The investment transactions were approved in accordance with the bylaws of the Organization.

A member of the Board of Directors provides legal services to the Organization and received \$4,872 for legal services.

A member of the Board of Directors provides architectural services to the Organization and received \$1,050 for architectural services.

Statement 17 - Schedule A, Part III, Question 2d - Payment of Compensation

See Part V, Form 990

Statement 18 - Schedule A, Part IV-A, Line 22 - Other Income

Description	2000	1999	1998	1997
Career Fair	\$ 25,912	\$	\$	\$
Instructional fees-career services & computer training	72,856			
Miscellaneous reimbursements & sales tax vendors' compensation	18,396	122,000	29,423	46,821
Total	<u>\$ 117,164</u>	<u>\$ 122,000</u>	<u>\$ 29,423</u>	<u>\$ 46,821</u>

Form **8868**
(December 2000)
Department of the Treasury
Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

▶ File a separate application for each return

- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box ☒
- If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form)

Note Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

Part I Automatic 3-Month Extension of Time- Only submit original (no copies needed)

Note Form 990-T corporations requesting an automatic 6-month extension-check this box and complete Part I only ☐

All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns Partnerships REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065 1066 or 1041

Type or print File by the due date for filing your return See instructions	Name of Exempt Organization	Employer identification number
	Goodwill Industries of Middle Georgia, Inc.	58-1249683
	Number, street and room or suite no. If a P O box, see instructions	
	688 Walnut Street, Suite 200	
	City, town or post office, state, and ZIP code For a foreign address, see instructions	
	Macon GA 31201	

Check type of return to be filed (file a separate application for each return)

<input checked="" type="checkbox"/> Form 990	<input type="checkbox"/> Form 990-T (corporation)	<input type="checkbox"/> Form 4720
<input type="checkbox"/> Form 990-BL	<input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust)	<input type="checkbox"/> Form 5227
<input type="checkbox"/> Form 990-EZ	<input type="checkbox"/> Form 990-T (trust other than above)	<input type="checkbox"/> Form 6069
<input type="checkbox"/> Form 990-PF	<input type="checkbox"/> Form 1041-A	<input type="checkbox"/> Form 8870

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover

- 1 I request an automatic 3-month (6-month, for 990-T corporation) extension of time until 2/17/03 to file the exempt organization return for the organization named above. The extension is for the organization's return for
- ▶ ☐ calendar year _____ or
- ▶ ☒ tax year beginning 7/01/01 and ending 6/30/02

- 2 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period

- 3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

- b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ _____

- c Balance Due Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ _____

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form

Signature Georgia G. Hefner ▶ CPA

Date 11/11/02
Form 8868 (12-2000)

For Paperwork Reduction Act Notice, see instruction