

Return of Organization Exempt from Income Tax

2001

Under Section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

A For the 2001 calendar year, or tax year beginning 6/01, 2001, and ending 5/31, 2002

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

Please use IRS label or print or type See specific instructions.

VIRGINIA OPERA ASSOCIATION PO BOX 2580 NORFOLK, VA 23501

D Employer identification number

54-0985006

E Telephone number

757-627-9545

F Accounting method

Cash

Accrual

Other (specify)

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

H and I are not applicable to Section 527 organizations

H (a) Is this a group return for affiliates? Yes No

H (b) If yes, enter number of affiliates

H (c) Are all affiliates included? Yes No

(If no, attach a list. See instructions.)

H (d) Is this a separate return filed by an organization covered by a group ruling? Yes No

I Enter 4 digit group GEN

M Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

G Web site WWW.VAOPERA.ORG

J Organization type

501(c) 3 (insert no) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

L Gross receipts. Add lines 6b, 8b, 9b, and 10b to line 12. 6,425,092

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see instructions)

Table with columns for line number, description, and amount. Includes rows for contributions, program service revenue, membership dues, interest, dividends, gross rents, other investment income, gross amount from sales of assets, special events, gross sales of inventory, other revenue, total revenue, program services, management and general, fundraising, payments to affiliates, total expenses, excess or deficit, net assets, and other changes in net assets.

SCANNED JAN 23 2003

RECEIVED JAN 19 2003 OGDEN UT

EXPENSES

16 9/13

Part II Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b 10b, or 16 of Part I	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) (cash \$ _____ non cash \$ _____)	22			
23 Specific assistance to individuals (att sch)	23			
24 Benefits paid to or for members (att sch)	24			
25 Compensation of officers, directors, etc	25 508,783	296,719	145,500	66,564
26 Other salaries and wages	26 2,422,436	1,837,706	313,039	271,691
27 Pension plan contributions	27 20,372	11,571	7,088	1,713
28 Other employee benefits	28 81,739	33,805	42,896	5,038
29 Payroll taxes	29 187,756	125,343	36,241	26,172
30 Professional fundraising fees	30			
31 Accounting fees	31 18,488		18,488	
32 Legal fees	32			
33 Supplies	33 19,908	3,347	15,119	1,442
34 Telephone	34 71,037	28,614	41,007	1,416
35 Postage and shipping	35 91,211	56,954	21,846	12,411
36 Occupancy	36 107,754	73,854	33,900	
37 Equipment rental and maintenance	37 29,576	4,137	25,439	
38 Printing and publications	38 146,258	112,114	7,049	27,095
39 Travel	39 118,457	118,457		
40 Conferences, conventions, and meetings	40 13,772	2,800	10,972	
41 Interest	41 17,979		17,979	
42 Depreciation, depletion, etc (attach schedule)	42 379,734	154,010	225,724	
43 Other expenses not covered above (itemize)				
a SEE STATEMENT 4	43a 2,492,398	2,118,184	144,304	229,910
b	43b			
c	43c			
d	43d			
e	43e			
44 Total functional expenses (add lines 22-43) Organizations completing columns (B) (D), carry these totals to lines 13-15	44 6,727,658	4,977,615	1,106,591	643,452

Joint Costs. Check if you are following SOP 98 2
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to program services \$ _____, (iii) the amount allocated to management and general \$ _____, and (iv) the amount allocated to fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? <u>SEE STATEMENT 5</u>	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts but optional for others)
a PERFORMANCE OF OPERAS FOR THE PUBLIC, CULTURAL EDUCATION PROGRAMS TO STUDENTS AND OTHER GROUPS (Grants and allocations \$ _____)	4,977,615
b (Grants and allocations \$ _____)	
c (Grants and allocations \$ _____)	
d (Grants and allocations \$ _____)	
e Other program services (Grants and allocations \$ _____)	
f Total of Program Service Expenses (should equal line 44, column (B), program services)	4,977,615

Part IV Balance Sheets (See instructions)

		Restated	
		(A) Beginning of year	(B) End of year
ASSETS	45 Cash – non-interest bearing	129,615	226,797
	46 Savings and temporary cash investments		
	47a Accounts receivable	97,384	
	b Less allowance for doubtful accounts	8,000	89,384
	48a Pledges receivable	581,117	
	b Less allowance for doubtful accounts		581,117
	49 Grants receivable		
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		
	51a Other notes & loans receivable (attach sch)		
	b Less allowance for doubtful accounts		
	52 Inventories for sale or use		
	53 Prepaid expenses and deferred charges	258,094	301,327
	54 Investments – securities (attach schedule) SEE ST 6 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	2,114,141	1,950,286
	55a Investments – land, buildings, & equipment basis		
	b Less accumulated depreciation (attach schedule)		
56 Investments – other (attach schedule)			
57a Land, buildings, and equipment basis	5,801,747		
b Less accumulated depreciation (attach schedule) STATEMENT 7	2,912,341	2,889,406	
58 Other assets (describe ► SEE STATEMENT 8)	190,979	157,897	
59 Total assets (add lines 45 through 58) (must equal line 74)	6,586,612	6,196,214	
LIABILITIES	60 Accounts payable and accrued expenses	528,367	1,172,578
	61 Grants payable		
	62 Deferred revenue	1,397,249	1,253,653
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		
	64a Tax exempt bond liabilities (attach schedule)		
	b Mortgages and other notes payable (attach schedule)		
	65 Other liabilities (describe ►)		
66 Total liabilities (add lines 60 through 65)	1,925,616	2,426,231	
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74		
	67 Unrestricted	2,705,794	1,842,230
	68 Temporarily restricted	404,227	376,778
	69 Permanently restricted	1,550,975	1,550,975
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74		
	70 Capital stock, trust principal, or current funds		
	71 Paid in or capital surplus, or land, building, and equipment fund		
	72 Retained earnings, endowment, accumulated income, or other funds		
73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19 and column (B) must equal line 21)	4,660,996	3,769,983	
74 Total liabilities and net assets/fund balances (add lines 66 and 73)	6,586,612	6,196,214	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information (See specific instructions)

		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes		X
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	X	
78b	If 'Yes,' has it filed a tax return on Form 990-T for this year?	X	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement		X
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?	X	
b	If 'Yes,' enter the name of the organization <u>VIRGINIA OPERA FOUNDATION - 54-1647973</u> and check whether it is <input checked="" type="checkbox"/> exempt or <input type="checkbox"/> nonexempt		
81a	Enter direct or indirect political expenditures See line 81 instructions	81a	0
b	Did the organization file Form 1120-POL for this year?		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	X	
b	If 'Yes,' you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)	82b	169,547
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		N/A
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a	N/A
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year	85b	N/A
c	Dues, assessments, and similar amounts from members	85c	N/A
d	Section 162(e) lobbying and political expenditures	85d	N/A
e	Aggregate nondeductible amount of Section 6033(e)(1)(A) dues notices	85e	N/A
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	N/A
g	Does the organization elect to pay the Section 6033(e) tax on the amount on line 85f?	85g	N/A
h	If Section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86	501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12	86a	N/A
b	Gross receipts, included on line 12, for public use of club facilities	86b	N/A
87	501(c)(12) organizations Enter a Gross income from members or shareholders	87a	N/A
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b	N/A
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations Sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX		X
89a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under Section 4911 <u>0</u> , Section 4912 <u>0</u> , Section 4955 <u>0</u>		
b	501(c)(3) and 501(c)(4) organizations Did the organization engage in any Section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction	89b	X
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under Sections 4912, 4955, and 4958		0
d	Enter Amount of tax on line 89c, above, reimbursed by the organization		0
90a	List the states with which a copy of this return is filed <u>NONE</u>		
b	Number of employees employed in the pay period that includes March 12, 2001 (see instructions)	90b	136
91	The books are in care of <u>THE CORPORATE OFFICE</u> Telephone number <u>757-627-9545</u> Located at <u>160 E VA BEACH BLVD, NORFOLK, VA</u> ZIP + 4 <u>23510</u>		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here <input type="checkbox"/> and enter the amount of tax exempt interest received or accrued during the tax year <u>92</u>		N/A

Part VII Analysis of Income-Producing Activities (See instructions)

Note Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a EDUCATION PROGRAMS					257,375
b EDUCATION TOURING					356,892
c SINGLE TICKETS					627,076
d SUBSCRIPTIONS					1,678,915
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts			14	81,128	
96 Dividends & interest from securities					
97 Net rental income or (loss) from real estate					
a debt-financed property					
b not debt financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-39,578	
101 Net income or (loss) from special events			1	244,993	
102 Gross profit or (loss) from sales of inventory					
103 Other revenue					
a					
b MERCHANDISE & CONCESS			3	17,345	
c MISC INCOME			1	55,287	
d PRODUCTION SET RENTAL	900002	147,813			
e PROGRAM ADVERTISING	711300	58,021			
104 Subtotal (add columns (B), (D), and (E))		205,834		359,175	2,920,258
105 Total (add line 104, columns (B), (D), and (E))					3,485,267

Note Line 105 plus line 1d Part I should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions)

Line No	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93A	PERFORMANCE OF OPERA'S FOR THE PUBLIC
93B	CULTURAL EDUCATION PROGRAM FOR STUDENTS
93C	PERFORMANCE OF OPERA'S FOR THE PUBLIC
93D	PERFORMANCE OF OPERA'S FOR THE PUBLIC

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions)

- a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)

Under penalties of perjury I declare that I have examined this return including accompanying schedules and statements and to the best of my knowledge and belief it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

1-15-03

Date

TOR OF FINANCE & Administration

Schedule A
(Form 990 or 990-EZ)

Organization Exempt Under
Section 501(c)(3)

OMB No 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1)
Nonexempt Charitable Trust Supplementary Information - (See separate instructions)

2001

Department of the Treasury
Internal Revenue Service

Supplementary Information - (see separate instructions)
▶ **Must be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Name of the Organization: **VIRGINIA OPERA ASSOCIATION** Employer Identification Number: **54-0985006**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions List each one If there are none, enter 'None')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
PETER MARK ----- NORFOLK, VA	GENERAL DIR 40+	157,594	566	0
KEITH STAVA ----- NORFOLK, VA	EXECUTIVE DIR 40+	97,500	7,341	0
JOHN-PAUL SCHAEFER ----- NORFOLK, VA	DIR OF DEVEL 40+	77,500	6,896	0
KATHY BRANNON ----- NORFOLK, VA	DIR OF MARKET 40+	66,564	8,199	0
JOHN KENNELLY ----- NORFOLK, VA	DIR OF PRODUCT 40+	61,625	8,923	0
Total number of other employees paid over \$50,000 ▶	3			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions List each one (whether individuals or firms) If there are none, enter 'None')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
VIRGINIA SYMPHONY ----- PO BOX 26 NORFOLK VA 23501	MUSICAL SERVICES	393,150
VIRGINIA SCENIC ----- 900 BROAD ST PORTSMOUTH VA 23707	SET MAKERS	185,597
HAMBRIGHT, CALCAGNO & DOWNING ----- 4752 EUCLID RD VA BEACH, VA 23462	MARKETING	466,780
----- ----- -----		
Total number of others receiving over \$50,000 for professional services ▶	0	

Part III Statements About Activities (See instructions)

	Yes	No
<p>1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u> </u> <u>N/A</u></p> <p>(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)</p> <p>Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes,' must complete Part VI B and attach a statement giving a detailed description of the lobbying activities</p>		X
<p>2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions)</p> <p style="text-align: center;">SEE STATEMENT 10</p> <p>a Sale, exchange, or leasing of property?</p>		X
<p>b Lending of money or other extension of credit?</p>		X
<p>c Furnishing of goods, services, or facilities?</p>	X	
<p>d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?</p>		X
<p>e Transfer of any part of its income or assets?</p>		X
<p>3 Does the organization make grants for scholarships, fellowships, student loans, etc? (See Note below)</p>		X
<p>4 Do you have a section 403(b) annuity plan for your employees?</p>	X	
<p>Note: Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs 'qualify' to receive payments</p>		

Part IV Reason for Non-Private Foundation Status (See instructions)

The organization is not a private foundation because it is (please check only **One** applicable box)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state ▶** _____
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11 a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV A)
- 11 b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV A)
- 12** An organization that normally receives **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions – subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in **(1)** lines 5 through 12 above, or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations (See instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting*

Note You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2000	(b) 1999	(c) 1998	(d) 1997	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	2,832,031	2,728,521	2,554,700	2,172,755	10,288,007
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	3,377,687	3,288,170	2,288,103	2,348,399	11,302,359
18 Gross income from interest, dividends, amounts received from payments on securities loans (Section 512(a)(5)), rents, royalties, and unrelated business taxable income (less Section 511 taxes) from businesses acquired by the organization after June 30, 1975	97,307		137,721	135,288	370,316
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. SEE STMT 11	542,332	70,769	855,344	1,020,868	2,489,313
23 Total of lines 15 through 22	6,849,357	6,087,460	5,835,868	5,677,310	24,449,995
24 Line 23 minus line 17	3,471,670	2,799,290	3,547,765	3,328,911	13,147,636
25 Enter 1% of line 23	68,494	60,875	58,359	56,773	
26 Organizations described on lines 10 or 11 a Enter 2% of amount in column (e), line 24					26a 262,953
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1997 through 2000 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts.					26b 849,641
c Total support for Section 509(a)(1) test. Enter line 24, column (e)					26c 13,147,636
d Add: Amounts from column (e) for lines 18 370,316 19 22 2,489,313 26b 849,641					26d 3,709,270
e Public support (line 26c minus line 26d total)					26e 9,438,366
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 71.79 %
27 Organizations described on line 12. N/A					
a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2000) _____ (1999) _____ (1998) _____ (1997) _____					
b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: (2000) _____ (1999) _____ (1998) _____ (1997) _____					
c Add: Amounts from column (e) for lines 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c _____
d Add: Line 27a total _____ and line 27b total _____					27d _____
e Public support (line 27c total minus line 27d total)					27e _____
f Total support for section 509(a)(2) test. Enter amount from line 23, column (e)					27f _____
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g _____ %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h _____ %

28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1997 through 2000, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions)
 (To be completed Only by schools that checked the box on line 6 in Part IV)

		N/A	
		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe, if 'No,' please explain (If you need more space, attach a separate statement) ----- ----- -----		
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement) ----- -----	32d	
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities? If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement) ----- ----- -----	33h	
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to either 34a or b, please explain using an attached statement	34b	
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75 50, 1975 2 C B 587, covering racial nondiscrimination? If 'No,' attach an explanation	35	

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions)
(To be completed **Only** by an eligible organization that filed Form 5768)

N/A

Check **a** if the organization belongs to an affiliated group Check **b** if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures

(The term 'expenditures' means amounts paid or incurred)

	(a) Affiliated group totals	(b) To be completed for all electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38 Total lobbying expenditures (add lines 36 and 37)	38	
39 Other exempt purpose expenditures	39	
40 Total exempt purpose expenditures (add lines 38 and 39)	40	
41 Lobbying nontaxable amount Enter the amount from the following table –		
If the amount on line 40 is –		
Not over \$500,000		
Over \$500,000 but not over \$1,000,000		
Over \$1,000,000 but not over \$1,500,000		
Over \$1,500,000 but not over \$17,000,000		
Over \$17,000,000		
The lobbying nontaxable amount is –		
20% of the amount on line 40		
\$100,000 plus 15% of the excess over \$500,000		
\$175,000 plus 10% of the excess over \$1,000,000	41	
\$225,000 plus 5% of the excess over \$1,500,000		
\$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42	
43 Subtract line 42 from line 36 Enter -0 if line 42 is more than line 36	43	
44 Subtract line 41 from line 38 Enter -0 if line 41 is more than line 38	44	
Caution If there is an amount on either line 43 or line 44, you must file Form 4720		

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities (See instructions)
(For reporting only by organizations that did not complete Part VI A)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (include compensation in expenses reported on lines c through h)
- c Media advertisements.
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes.
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (add lines c through h)

Yes	No	Amount

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors
Supplementary information for
line 1 of Form 990, 990-EZ and 990-PF (see instructions)

OMB No 1545 0047

2001

Name of Organization

VIRGINIA OPERA ASSOCIATION

Employer Identification Number

54-0985006

Organization type (check one)

Filers of

Form 990 or 990 EZ

Section:

- 501(c)(3) (enter number) organization
 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
 527 political organization

Form 990 PF

- 501(c)(3) exempt private foundation
 4947(a)(1) nonexempt charitable trust treated as a private foundation
 501(c)(3) taxable private foundation

Check if your organization is covered by the **general rule** or a **special rule** (Note Only a Section 501(c)(7), (8), or (10) organization can check box(es) for both the general rule and a special rule – see instructions)

General Rule –

- For organizations filing Form 990, 990 EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor (Complete Parts I and II)

Special Rules –

- For a Section 501(c)(3) organization filing Form 990, or Form 990 EZ, that met the 33-1/3% support test of the regulations under sections 509(a)(1)/170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms (Complete Parts I and II)
- For a Section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals (Complete Parts I, II, and III)
- For a Section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990 EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc. purposes, but these contributions did not aggregate to more than \$1,000 (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc. purpose. Do not complete any of the Parts unless the general rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year) ▶ \$ _____

Caution. Organizations that are not covered by the general rule and/or the special rules do not file Schedule B (Form 990, 990-EZ, or 990 PF) but **must** check the box in the heading of their Form 990, Form 990 EZ, or on line 1 of their Form 990 PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990 PF)

BAA

Schedule B (Form 990, 990 EZ, or 990 PF) (2001)

Name of Organization

Employer Identification Number

VIRGINIA OPERA ASSOCIATION

54-0985006

Part I Contributors (see instructions)

(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1		\$ 50,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
2		\$ 55,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
3		\$ 64,570	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
4		\$ 75,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
5		\$ 92,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
6		\$ 106,600	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)

Name of Organization

Employer Identification Number

VIRGINIA OPERA ASSOCIATION

54-0985006

Part I Contributors (see instructions)

(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
7		\$ 112,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
8		\$ 190,500	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is noncash contribution)

Name of Organization

Employer Identification Number

VIRGINIA OPERA ASSOCIATION

54-0985006

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year (Complete cols (a) through (e) and the following line entry)

For organizations completing Part III, enter total of *exclusively* religious, charitable, etc., contributions of \$1,000 or less for the year (enter this information once – see instructions) ▶ \$

(a) No from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift	
Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

VIRGINIA OPERA ASSOCIATION

54-0985006

STATEMENT 1
FORM 990, PART I, LINE 8
NET GAIN (LOSS) FROM NONINVENTORY SALES

PUBLICLY TRADED SECURITIES

GROSS SALES PRICE	487,066
COST OR OTHER BASIS	518,280
EXPENSES OF SALE	8,364

TOTAL GAIN (LOSS) PUBLICLY TRADED SECURITIES \$ -39,578

TOTAL NET GAIN (LOSS) FROM NONINVENTORY SALES \$ -39,578

STATEMENT 2
FORM 990, PART I, LINE 9
NET INCOME (LOSS) FROM SPECIAL EVENTS

<u>SPECIAL EVENTS</u>	<u>GROSS RECEIPTS</u>	<u>LESS CONTRI- BUTIONS</u>	<u>GROSS REVENUE</u>	<u>LESS DIRECT EXPENSES</u>	<u>NET INCOME (LOSS)</u>
	419,789	0	419,789	174,796	244,993
TOTALS	<u>\$ 419,789</u>	<u>\$ 0</u>	<u>\$ 419,789</u>	<u>\$ 174,796</u>	<u>\$ 244,993</u>

STATEMENT 3
FORM 990, PART I, LINE 20
OTHER CHANGES IN NET ASSETS OR FUND BALANCES

DONATED SERVICES	\$ 169,547
UNREALIZED LOSS	-56,554
TOTAL	<u>\$ 112,993</u>

STATEMENT 4
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A) <u>TOTAL</u>	(B) <u>PROGRAM SERVICES</u>	(C) <u>MANAGEMENT & GENERAL</u>	(D) <u>FUNDRAISING</u>
BAD DEBT	61,624	27,391		34,233
BOX OFFICE EXPENSE	41,376	41,376		
COSTUMES, WIGS AND MAKEUP	123,976	123,976		
DEVELOPMENT EXPENSE	164,465			164,465
DUES AND FEES	21,483	168	20,187	1,128
EDUCATION PROGRAM EXPENSE	15,228	15,228		
EQUIPMENT	8,053	5,419	2,634	
HALL RENTAL	64,600	64,600		
HOTEL/PER DEIM/ARTIST HOUSING	258,093	258,093		
INSURANCE	41,064		41,064	
IT LICENSES, FEES AND SERVICE	36,607	238	36,369	
MARKETING EXPENSE	214,961	214,961		
MISC BUSINESS EXPENSE	74,134		44,050	30,084

VIRGINIA OPERA ASSOCIATION

54-0985006

STATEMENT 4 (CONTINUED)
FORM 990, PART II, LINE 43
OTHER EXPENSES

	(A)	(B)	(C)	(D)
	TOTAL	PROGRAM SERVICES	MANAGEMENT & GENERAL	FUNDRAISING
MISC FRONT OFFICE EXPENSE	23,141	23,141		
PRINT AND BROADCASTING EXPENSE	348,421	348,421		
PRODUCTION SUPPORT	742,556	742,556		
SCENERY & PROPS	252,616	252,616		
TOTAL	<u>\$ 2492398</u>	<u>\$ 2118184</u>	<u>\$ 144,304</u>	<u>\$ 229,910</u>

STATEMENT 5
FORM 990, PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE

THE MISSION OF THE VIRGINIA OPERA IS TO PRODUCE OPERATIC PERFORMANCES OF THE HIGHEST PROFESSIONAL STANDARDS, EDUCATE AND DEVELOP AUDIENCES OF ALL AGES, IDENTIFY AND DEVELOP EXTRAORDINARY YOUNG ARTISTS, MAINTAIN A STRONG FINANCIAL CONDITION, DEVELOP AND SUPPORT PROFESSIONAL STAFF AND DEDICATED VOLUNTEERS

STATEMENT 6
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES

<u>CORPORATE STOCKS</u>	VALUATION METHOD	AMOUNT
CORPORATE STOCKS	MARKET VALUE	\$ 880,478
	TOTAL	<u>\$ 880,478</u>

<u>CORPORATE BONDS</u>	VALUATION METHOD	AMOUNT
CORPORATE BONDS	MARKET VALUE	337,834
	TOTAL	<u>\$ 337,834</u>

<u>OTHER PUBLICLY TRADED SECURITIES</u>	VALUATION METHOD	AMOUNT
CASH AND CASH EQUIVALENTS	MARKET VALUE	157,882
	TOTAL	<u>\$ 157,882</u>

<u>U.S. GOVERNMENT OBLIGATIONS</u>	VALUATION METHOD	AMOUNT
US GOVT OBLIGATIONS	MARKET VALUE	574,092
	TOTAL	<u>\$ 574,092</u>

CLIENT 1378A

VIRGINIA OPERA ASSOCIATION

54-0985006

1/14/03

02 54PM

**STATEMENT 6 (CONTINUED)
FORM 990, PART IV, LINE 54
INVESTMENTS - SECURITIES**

U.S. GOVERNMENT OBLIGATIONS	VALUATION METHOD	AMOUNT
TOTAL INVESTMENTS - SECURITIES		<u>\$ 1,950,286</u>

**STATEMENT 7
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT**

CATEGORY	BASIS	ACCUM DEPREC.	BOOK VALUE
MACHINERY AND EQUIPMENT	\$ 5,801,747	\$ 2,912,341	\$ 2,889,406
TOTAL	<u>\$ 5,801,747</u>	<u>\$ 2,912,341</u>	<u>\$ 2,889,406</u>

**STATEMENT 8
FORM 990, PART IV, LINE 58
OTHER ASSETS**

CONTRIBUTIONS RECEIVABLE	\$ 83,789
OTHER NONCURRENT ASSETS	74,108
TOTAL	<u>\$ 157,897</u>

**STATEMENT 9
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES**

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
KEITH STAVA 3500 COLMAR QUARTER NORFOLK, VA	EXECUTIVE DIREC 40+	\$ 97,500	\$ 7,341	\$ 0
ROBERT VELAND 1401 MUNSON CT VIRGINIA BEACH, VA 23456	CONTROLLER 40+	48,000	0	0
BOARD OF DIRECTORS SEE ATTACHEMENT	NONE	0	0	0

1/14/03

02 54PM

**STATEMENT 9 (CONTINUED)
FORM 990, PART V
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES**

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
PETER MARK 408 DUNDAFF ST #803 NORFOLK, VA 23507	GENERAL DIR 40+	\$ 157,594	\$ 566	\$ 0
JOHN-PAUL SCHAEFER 540 SPOTSWOOD AVE NORFOLK, VA 23517	DIR OF DEVELOP 40+	77,500	6,896	0
KATHY BRANNON 833 GRAYDON AVE NORFOLK, VA 23507	DIR OF MARKET 40+	66,564	8,199	0
JOHN KENNELLY 414 NEW HAMPSHIRE AVE NORFOLK, VA 23508	DIR OF PRODUCT 40+	61,625	8,923	0
TOTAL		<u>\$ 508,783</u>	<u>\$ 31,925</u>	<u>\$ 0</u>

**STATEMENT 10
SCHEDULE A, PART III, LINE 2
TRANSACTIONS WITH TRUSTEES, DIRECTORS, ETC.**

BOARD MEMBERS PROVIDE LEGAL SERVICES PRO BONO TO VIRGINIA OPERA ASSOCIATION
THOSE BOARD MEMBERS ARE

MR ALAN ALBERT, ESQUIRE
MR STANLEY G BARR, JR , ESQUIRE

**STATEMENT 11
SCHEDULE A, PART IV-A, LINE 22
OTHER INCOME**

DESCRIPTION	(A) 2000	(B) 1999	(C) 1998	(D) 1997	(E) TOTAL
OTHER INCOME	\$ 542,332	\$ 70,769	\$ 855,344	\$ 1020868	\$ 2,489,313
TOTAL	<u>\$ 542,332</u>	<u>\$ 70,769</u>	<u>\$ 855,344</u>	<u>\$ 1020868</u>	<u>\$ 2,489,313</u>

Application for Extension of Time to File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ File a separate application for each return

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
 - If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)
- Note** Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

Part I Automatic 3-Month Extension of Time — Only submit original (no copies needed)

Note Form 990-T corporations requesting an automatic 6 month extension — check this box and complete Part I only

All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns Partnerships, REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041

Type or print File by the due date for filing your return See instructions	Name of Exempt Organization VIRGINIA OPERA ASSOCIATION	Employer Identification Number 54-0985006
	Number Street, and Room or Suite Number If a P O Box, see instructions PO BOX 2580	
	City, Town or Post Office For a foreign address, see instructions NORFOLK, VA 23501	
	State	ZIP Code

Check type of return to be filed (file a separate application for each return)

- | | | |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (Section 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990 T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041 A | <input type="checkbox"/> Form 8870 |

- If the organization does **not** have an office or place of business in the United States, check this box
- If this is for a **group return**, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the **whole group**, check this box If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension will cover

1 I request an automatic 3-month (6-month, for **990-T corporation**) extension of time until 1/15, 20 03, to file the exempt organization return for the organization named above The extension is for the organization's return for

- ▶ calendar year 20 ____ or
- ▶ tax year beginning 6/01, 20 01, and ending 5/31, 20 02

2 If this tax year is for less than 12 months, check reason Initial return Final return Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990 T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits See instructions \$ 0

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made Include any prior year overpayment allowed as a credit \$ 0

c **Balance Due** Subtract line 3b from line 3a Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions \$ 0

Signature and Verification

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true correct and complete, and that I am authorized to prepare this form

Signature ▶ Nicholas P. Paul Jr Title ▶ CPA Date ▶ 10-11-02

Virginia Opera Board of Directors

a**Abbott, Jane-Resigned 8/02**

16 Willway Lane
 Richmond, VA 23226
 Home (804) 355-5211
 E-mail jbaddott@attbi.com

Albert, Alan D.

Post Office Box 3670
 Norfolk, VA 23514-3670
 Bus (757) 687-7755
 Home (757) 557-0071
 Mobile (757) 348-8590
 Bus Fax (757) 687-1502
 E-mail alan.albert@troutmansanders.com

Annas V. M. -res. 8/02

544 Edwin Dr
 Virginia Beach, VA 23462
 Home (757) 499-1587
 Hm Fax (757) 499-0207

b**Baliles, Jeannie P.**

4012 Kensington Ave
 Richmond, VA 23221
 Home (804) 359-1991
 Hm Fax (804) 359-1992
 E-mail jbaliles@erols.com

Bank, Daryl

UBS PaineWebber
 One Columbus Ctr
 Virginia Beach, VA 23462
 Bus (757) 490-5615
 Home (757) 498-8133
 Bus Fax (757) 490-5613
 E-mail daryl.bank@ubspainewebber.com

Barr, Stanley G., Jr., Esq.

P O Box 3037
 Norfolk, VA 23514-3037
 Bus (757) 624-3274
 Home (757) 489-1799
 Mobile (757) 681-5709
 Bus Fax (757) 624-3169
 E-mail sgbarr@kaufcan.com

Blackman, Jerome M. D.

101 N Lynnhaven Rd, Ste 204
 Virginia Beach 23452
 Bus (757) 463-3000
 Home (757) 631-2848
 Bus Fax (757) 431-2023
 Hm Fax (757) 631-8049
 E-mail jblackmanmd@aol.com
 E-mail 2 jsbmd1@cox.net

Branch, Nancy

334 W Olney Rd
 Norfolk, VA 23507
 Home (757) 622-4123
 Mobile (757) 681-4039
 E-mail nwbathome@aol.com

Browning, Jane Patton-res 8/02

1531 Blanford Circle
 Norfolk, VA 23505
 Home (757) 489-2831
 Hm Fax (757) 489-7707
 E-mail browningjp@aol.com

Burgess, Charles O., Dr.

5909 Studeley Ave
 Norfolk, VA 23508
 Bus (757) 683-3806
 Home (757) 489-5808
 Bus Fax (757) 683-3241
 E-mail cburgess@odu.edu

Buxbaum, Marilyn-Med. Leave

1104 Botetourt Gardens
 Norfolk, VA 23507
 Home (757) 627-7779
 E-mail bassbux@erols.com

c**Carney, Martin J. M. D.**

1868 Wildwood Dr
 Virginia Beach, VA 23454
 Bus (757) 481-4455
 Home (757) 481-2828
 Bus Fax (757) 481-7808

Case, Barry J.

8401 Mayland Dr, Suite M
 Richmond, VA 23294
 Bus (804) 527-1069
 Home (804) 639-0155
 Bus Fax (804) 524-1348
 E-mail BJCase@comcast.net

Church, Lucy

5114 Forsgate Place
 Fairfax, VA 22030
 Home (703) 385-3475
 Hm Fax (703) 385-4860
 E-mail lochurch@erols.com

Clark, Furman O., Jr.

P O Box 1170
 Amelia Island, FL 32034
 Bus (904) 321-0544
 Home (904) 321-1524
 E-mail furmandark@earthlink.net

Virginia Opera Board of Directors

c

Coffing, Christopher

999 Waterside Dr , Suite 1100
 Norfolk, VA 23510
 Bus (757) 446-4033
 Home (757) 623-4815
 Bus Fax (757) 446-4050
 E-mail chnstopher_coffing@ml.com

Covington, Josee

4401 Dominion Boulevard
 Glen Allen, VA 23060
 Bus (804) 747-7077
 Home (804) 264-1884
 Bus Fax (804) 273-0009
 E-mail joseec@covtrav.com

Cox, Mark T.

9 E Glenbrook Circle
 Richmond, VA 23229
 Bus (804) 819-2444
 Home (804) 285-7301
 Mobile (804) 240-0469
 Bus Fax (804) 285-4045
 E-mail markcox@attbi.com

d

Decker, Bess

1324 Harmott Ave
 Norfolk, VA 23510
 Bus (757) 622-3317
 Home (757) 857-0263
 Bus Fax (757) 626-0562
 Hm Fax (757) 857-1097

Diamonstein, Arthur

1112 Kingswood Ave
 Norfolk, VA 23502
 Bus (757) 855-3321
 Home (757) 440-1200
 Bus Fax (757) 855-2029
 E-mail renart@aol.com
 E-mail 2 AAD0311@aol.com

Doumar, Dorothy M.

7337 Barberrry Lane
 Norfolk, VA 23505
 Home (757) 423-0555
 Bus Fax (757) 423-0447
 E-mail rgdourmar@msn.com

Drucker, Wendy C.

9286 Warwick Blvd
 Newport News, VA 23607
 Bus (757) 928-6202
 Home (757) 877-5739
 Bus Fax (757) 244-1974
 E-mail wdrucker@druckerandfalk.com

e

Earl, Marshall H., Jr., Esquire

One James Center
 Richmond, VA 23219
 Bus (804) 775-4316
 Home (804) 353-5803
 Bus Fax (804) 775-1061
 E-mail mearl@mcguirewoods.com
 E-mail 2 marshall.earl2@venzon.net

Edmondson, David W.

6332 Dickinson Way
 Virginia Beach, VA 23464
 Bus (757) 456-1003
 Home (757) 420-3375
 Mobile (757) 472-6557
 Bus Fax (757) 456-1090
 E-mail dedmondson@bbandt.com
 E-mail 2 dbme@pinn.net

f

Field, E. John

Jercho Farm
 19637 Governor Darden Rd
 Courtland, VA 23837
 Co Main (757) 562-4370
 Hm Fax (757) 562-5553
 E-mail JField2253@aol.com

Fields, William J.

PO Box 2469
 Kitty Hawk, NC 27949
 Bus (252) 261-6171
 Home (252) 261-1173
 Other (804) 740-7997
 Bus Fax (252) 261-8405
 Hm Fax (252) 261-8405
 E-mail duck4me@aol.com

Fisher, Ingeborg K.

Westover Plantation
 7000 Westover Rd
 Charles City, VA 23030
 Home (804) 829-2882
 Hm Fax (804) 829-5228
 E-mail fsfisher@aol.com

Flynn, Mary T.-res. 7/02

1600 Tysons Boulevard, Suite 700
 McLean, VA 22102
 Bus (703) 720-8628
 Home (703) 938-2854
 Bus Fax (703) 720-8610
 Hm Fax (703) 938-2854
 E-mail mflynn@hklaw.com

Virginia Opera Board of Directors

f

Friedman, Jerome, Honorable

1102 Botetourt Gardens, #B-6
 Norfolk, VA 23510
 Bus (757) 222-7004
 Home (757) 627-7111
 Bus Fax (757) 222-7024
 E-mail s_jfried@verizon.net
 E-mail 2 jerome_friedman@vaed.uscourts.gov

g

Garbee, Kenny

3100 Monument Ave
 Richmond, VA 23221
 Home (804) 355-1327

Gibson, Pearson

9 River Road
 Richmond, VA 23226
 Home (804) 282-3456

Giragosian, Christopher C.

1751 Pinnandee Dr
 McLean, VA 22102
 Bus (703) 714-7426
 Home (703) 444-2449
 Bus Fax (757) 714-7410
 E-mail cgiragosian@hunton.com

Gonzalez, Judy

2940 River Hills Lane
 Midlothian, VA 23113
 Home (804) 379-4020
 E-mail judygva@comcast.net

Grandy, Cyrus W., V - Vice President.

606 West Mowbray Court
 Norfolk, VA 23507
 Bus (757) 441-4767
 Home (757) 625-5635
 Bus Fax (757) 441-4498
 Hm Fax (757) 625-3055
 E-mail cyrus.grandy@bankofamerica.com
 E-mail 2 tartanten@worldnet.att.net

Grzymala, Thomas

5103 Hentage Lane
 Alexandria, VA 22311
 Bus (703) 671-5959
 Home (703) 671-5993
 Bus Fax (703) 671-0531
 E-mail tom@afawealth.com

Gumenick, Jerome

6600 W Broad Street
 Richmond, VA 23230
 Bus (804) 288-0011
 Home (804) 288-0011
 E-mail jgumenick@gumprop.com

h

Hanneman, Bodil H.

4208 Monument Avenue
 Richmond, VA 23230
 Home (804) 353-1893

Hardy, Eva Teig

P O Box 26666
 Richmond, VA 23261
 Bus (804) 771-4741
 Home (804) 353-9654
 Bus Fax (804) 771-4066
 E-mail eva_teig_hardy@dom.com

Harrison, Edythe C.

215 Brooke Ave, #1003
 Norfolk, VA 23510
 Home (757) 622-4741
 Mobile (757) 478-7170
 Hm Fax (757) 622-4742
 E-mail gagou.norfolk@verizon.net

Hearst, William A

2568 Ocean Shore Avenue
 Virginia Beach, VA 23451
 Home (757) 412-1467
 Bus Fax (757) 412-1468
 E-mail bhearst@aol.com

Hirschbiel, Paul

1804 Eden Way
 Virginia Beach, VA 23454-3055
 Bus (757) 362-0436
 Home (757) 362-2204
 E-mail phirschbiel@edencapital.net

Hoggard, Betty Wrenn

215 Brooke Ave, #901
 Norfolk, VA 23510
 Home (757) 625-6768
 Hm Fax (757) 623-7739 -Front Desk

Holloway, John Early

Box 3889
 Norfolk, VA 23514
 Bus (757) 640-5360
 Home (757) 523-9022
 Bus Fax (757) 625-7720
 E-mail jholloway@hunton.com
 E-mail 2 ajholloway@earthlink.net

Virginia Opera Board of Directors

h**Howard, A. E. Dick**

580 Massie Road
Charlottesville, VA 22903-1789
Bus (804) 924-3097
Home (804) 293-6668
Bus Fax (804) 924-7536
Hm Fax (804) 977-5281
E-mail aedh@virginia.edu

Huber, Nancy

22 Holly Lane
Norfolk, VA 23505
Home (757) 423-4961
E-mail mnnh@aol.com

Huber, Peter M., Esquire

1800 Bank of America Center
Norfolk, VA 23510-2197
Bus (757) 628-5515
Home (757) 423-4961
Bus Fax (757) 628-5566
E-mail phuber@wilsav.com

Hutchens, Pamela E. Honorable

1229 East Bay Shore Dr
Virginia Beach, VA 23451-3781
Bus (757) 427-8783
Home (757) 428-9390
Bus Fax (757) 426-5672
E-mail phutchens@courts.state.va.us

Hutchinson, Lorraine

3261 Allendale Street
Roanoke, VA 24014
Home (540) 982-7657
Bus Fax (540) 982-7652
E-mail rhutch3113@aol.com

j**Jaffe, Norma Bensley**

313 Raleigh Ave
Norfolk, VA 23507
Home (757) 640-8333
E-mail alanorma@cox.net

k**Kaufman, Edward**

507 Pembroke Ave
Norfolk, VA 23507
Bus (757) 446-6880
Home (757) 640-8449
Other (800) 768-8787
Bus Fax (757) 446-6875
E-mail Tkaufman@SCOTTSTRINGFELLOW.COM

King, Dana Dunbar

13 Ellensview Circle
Richmond, VA 23226
Home (804) 353-2233

Kirchner, Marcellus C.

721 Colonial Ave
Norfolk, VA 23507
Bus (757) 629-2679
Home (757) 622-7613
Bus Fax (757) 533-4884
Hm Fax (757) 625-2234
E-mail Marc.Kirchner@nscorp.com
E-mail 2 faxoncat@aol.com

Knowles, Brantley

1230 Rothesay Circle
Richmond, VA 23221
Home (804) 353-5393
Bus Fax (804) 353-5393

Krekich, Alexander J. VADM USN

Norfolk Shipbuilding & Drydock
750 W Berkley Ave
Norfolk, VA 23523-1002
Bus (757) 494-4795
Home (757) 625-3629
Mobile (757) 418-2103
Bus Fax (757) 494-4307
E-mail al_krekich@norshipco.com
E-mail 2 alexkrekich@worldnet.att.net

l**Levy, Ina D.**

5003 Ocean Front Ave
Virginia Beach, VA 23451-2436
Bus (757) 437-1206
Home (757) 422-2423
Bus Fax (757) 437-1206

Lilly, Linda Holt - Secretary

5326 Edgewater Dr
Norfolk, VA 23508
Home (757) 440-5535
E-mail lpad23508@Yahoo.com

Lipman, Jay S.

419 48th Street
Virginia Beach, VA 23451
Bus (757) 838-8200
Home (757) 425-6735
Bus Fax (757) 838-6593

Lyons, Thomas J.

1121 Wye Lane
Virginia Beach, VA 23451
Bus (757) 425-5422
Home (757) 428-5521
Bus Fax (757) 466-4026

Virginia Opera Board of Directors

m

Mangione, Nancy

8506 Sparger Street
McLean, VA 22102
Home (703) 821-1068
Hm Fax (703) 356-9774
E-mail nlmangione@aol.com

McAree, Rose T.

905 Upper Hastings Way
Virginia Beach, VA 23452
Home (757) 340-1414
Bus Fax (757) 340-3310
E-mail rosemcarea@cox.net

McArthur, Polly W. -res. 7/02

4804 Charmain Rd
Richmond, VA 23226
Home (804) 355-4044
E-mail Pollymcarthur@aol.com

McClelland, Beth

823 E Main St
Richmond, VA 23219
Bus (804) 787-1065
Home (804) 282-8446
Mobile (804) 304-8823
Bus Fax (804) 787-1111
E-mail EMcClelland@BBandT.com
E-mail 2 ESMC@aol.com

McCollum, Gary T.

3080 Centreville Road
Herndon, VA 20171-3715
Bus (703) 480-4988
Bus Fax (703) 480-4990
E-mail darlene sauntry@cox.com
E-mail 2 gary mccollum@cox.com

Merten, Sally

11020 Popes Head Road
Fairfax, VA 22030
Home (703) 993-2481
Hm Fax (703) 993-2482
E-mail smerten@gmu.edu

Mihalap, Hope

1700 Claremont Avenue
Norfolk, VA 23507
Bus (757) 623-0429
Home (757) 623-0429
Bus Fax (757) 640-0848
E-mail hopehumor@whro.net

Miller, Joan Barbara

1100 Botetourt Gardens, #C-4
Norfolk, VA 23507
Home (757) 624-3534
Hm Fax (757) 624-9242
E-mail miller907@aol.com

Miller, John Leroy

2800 Charles City Road
Richmond, VA 23231
Bus (804) 236-5253
Home (804) 677-5809
Bus Fax (804) 236-5372
E-mail john.miller@HAUNI.com
E-mail 2 shamil@mindspring.com

Mills, Robert

Rutter Walsh Mills & Rutter
415 St Paul's Blvd
Norfolk, VA 23510
Bus (757) 622-5000
E-mail rmills@rutterlaw.com

p

Perry, Donald

1064 Laskin Road, Suite 25C
Virginia Beach, VA 23451
Bus (757) 491-2460
Home (757) 627-4110
Bus Fax (757) 422-5062
E-mail dperry@cpcrealty.com

Perry, Ross G.

1445 New York Ave NW
Washington, DC 20005-2106
Bus (202) 879-6068
Home (703) 739-0659
Bus Fax (202) 879-6310
E-mail Ross.Perry@suntrust.com
E-mail 2 rperry1391@aol.com

r

Reynolds, Allan S., Jr., Esq.

500 East Plume Street
Suite 800
Norfolk, VA 23510
Bus (757) 622-3111
Home (757) 623-2203
Bus Fax (757) 623-6951
Hm Fax (757) 623-1160
E-mail reynoldslaw@aol.com

Reynolds, Pamela-res. 8/02

309 Stockton Lane
Richmond, VA 23221
Home (804) 353-1770
Hm Fax (804) 353-1879

Virginia Opera Board of Directors

R

Roper, John L., III

207 Granby Street, Suite 308
 Norfolk, VA 23510
 Bus (757) 622-7790
 Home (757) 423-3419
 Bus Fax (757) 622-7791
 E-mail johnroper@msn.com

Rubin, Dr. Robert M.

1208 Botetourt Gardens
 Norfolk, VA 23517
 Home (757) 625-2881
 Mobile (757) 560-9884
 Hm Fax (757) 625-5522
 E-mail robert4370@cox.net

S

Savage, G. Jacob, III

1727 Park Avenue
 Richmond, VA 23221
 Bus (804) 780-3230
 Home (804) 359-5737
 Bus Fax (804) 649-2615
 E-mail jake.savage@bbandt.com

Schumacher, Manfred A. K.

2729 Bngstock Road
 Midlothian, VA 23113
 Bus (804) 236-5232
 Co Main (804) 794-5925
 Bus Fax (804) 236-5212
 E-mail makschumi@aol.com

Shaw, Martha Lee

1506 Bolling Ave
 Norfolk, VA 23508
 Home (757) 489-7771
 Hm Fax (757) 489-1775
 E-mail mlshaw@aol.com

Smith, Regina

22117 Sam Fred Road
 Middleburg, VA 22117
 Home (540) 687-5980
 Hm Fax (540) 687-3980
 E-mail whizwiz@aol.com

Sponski, John J.

Route 5, Box 459 S
 Locust Dale, VA 22948
 Home (540) 672-7163
 Hm Fax (540) 672-6399
 E-mail sponski@attglobal.net

Steeber, Donald E.

8904 Ginger Way Court
 Richmond, VA 23233
 Bus (804) 358-4525
 Home (804) 7541500
 Bus Fax (804) 353-0493

Steingold, Charlotte K

7320 Glenrole Ave, Apt 12-J
 Norfolk, VA 23505
 Home (757) 489-0316

Stockmeier, David W.

5041 Corporate Woods Dr, Suite 245
 Virginia Beach, VA 23462
 Bus (757) 499-8300
 Home (757) 548-1869
 Bus Fax (757) 499-3915
 E-mail dstockmeier@summitgroupva.com

Strelitz, Joyce

106 76th Street
 Virginia Beach, VA 23451
 Home (757) 422-1131
 Mobile (757) 285-8262
 Hm Fax (757) 422-1132
 E-mail jstrelitz@aol.com

T

Taylor, Lydia C. Honorable

100 St Paul's Blvd
 Norfolk, VA 23510
 Bus (757) 664-4593
 Home (757) 623-3335
 Bus Fax (757) 664-4581

Thomason, Eileen P.

3621 Shoreline Dr
 Portsmouth, VA 23703
 Home (757) 484-8286
 Other (757) 484-6601
 E-mail prtept@cs.com

Turbyfill, John - President

1304 Taylor Point Rd
 Virginia Beach, VA 23454
 Home (757) 481-5579
 Mobile (757) 615-2459
 Bus Fax (757) 481-1164
 E-mail linkhorn@aol.com

V

Vernon, Lillian

955 Fifth Ave, Apt 16-B
 New York, NY 10021
 Bus (914) 925-1200
 Bus Fax (914) 925-1444

Virginia Opera Board of Directors

W

Watts, Joretta A.

4004 Atlantic Ave , PH-1
Virginia Beach, VA 23451
Bus (305) 367-4034
Home (757) 491-0788

Wilbur, Harry

10229 Aspen Willow Drive
Fairfax, VA 22032
Bus (703) 550-8640
Home (703) 323-7538
Bus Fax (703) 339-0296
E-mail hwilbur@d-and-P.com

Williams, Kay P.

402 Beechwood Dr
Richmond, VA 23229
Home (804) 285-0060

Williamson, George T.

"The Wicket"
18 Hampton Hills Lane
Richmond, VA 23226
Bus (804) 648-8800
Home (804) 282-0548
Bus Fax (804) 783-9957
E-mail gtwinpb@aol.com

Wolf, Dixie

334 South Botetourt Court
Norfolk, VA 23507
Home (757) 623-2702
Mobile (757) 403-3915
Other (757) 623-2702
E-mail ddwolf334@aol.com

Y

Yacavone, David W, MD

948 Calypso Lane
Virginia Beach, VA 23454
Home (757) 496-3196
Bus Fax (757) 496-7525
E-mail davecvnsmo@aol.com

Young, Lila Camp

Four Mile Tree Plantation
Surry, VA 23883
Home (757) 294-3854

Young, Stephen F.

First National Bank Building, 12 FL
823 Main Street
Richmond, VA 23219
Bus (804) 644-3970
Home (804) 359-3506
Bus Fax (804) 644-3979
E-mail y2703@aol.com

Z

Zeugner, Mary Zayde

P O Box 85678
Richmond, VA 23285-5678
Bus (804) 780-5087
Home (804) 288-5005
Bus Fax (804) 780-2162
E-mail bzeugner@erols.com