

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2002 calendar year, or tax year period beginning _____ and ending _____

| | | | | |
|--|--|---|---|---|
| B Check if applicable: <input checked="" type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending | Please use IRS label or print or type. See Specific Instructions | C Name of organization AMERICAN LEGISLATIVE EXCHANGE COUNCIL | | D Employer identification number 52-0140979 |
| | | Number and street (or P O box if mail is not delivered to street address) Room/suite 1129 20TH STREET, NW, 5TH FL | E Telephone number (202) 466-3800 | F Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) _____ |

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)

H and I are not applicable to section 527 organizations

G Web site **WWW.ALEC.ORG**

J Organization type (check only one) 501(c) (3) (insert no) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

H(a) Is this a group return for affiliates? Yes No
H(b) If "Yes," enter number of affiliates _____
H(c) Are all affiliates included? N/A Yes No (If "No," attach a list)
H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No
I Enter 4-digit GEN _____

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 **4,990,388.**

M Check if the organization is not required to attach Sch B (Form 990, 990-EZ, or 990-PF)

Part 1 Revenue, Expenses, and Changes in Net Assets or Fund Balances

| | | | | | | |
|------------|--|--|----|------------|------------|--|
| Revenue | 1 | Contributions, gifts, grants, and similar amounts received | | | | |
| | a | Direct public support | 1a | 4,041,300. | | |
| | b | Indirect public support | 1b | | | |
| | c | Government contributions (grants) | 1c | | | |
| | d | Total (add lines 1a through 1c) (cash \$ 4,021,300. noncash \$ 20,000.) | 1d | | 4,041,300. | |
| | 2 | Program service revenue including government fees and contracts (from Part VII, line 93) | 2 | | 867,196. | |
| | 3 | Membership dues and assessments | 3 | | 55,021. | |
| | 4 | Interest on savings and temporary cash investments | 4 | | 21,897. | |
| | 5 | Dividends and interest from securities | 5 | | | |
| | 6a | Gross rents | 6a | | | |
| | 6b | Less rental expenses | 6b | | | |
| | 6c | Net rental income or (loss) (subtract line 6b from line 6a) | 6c | | | |
| 7 | Other investment income (describe _____) | 7 | | | | |
| 8a | Gross amount from sale of assets other than inventory | (A) Securities | | (B) Other | | |
| | | 8a | | | | |
| | | 8b | | | | |
| 8c | Gain or (loss) (attach schedule) | 8c | | | | |
| 8d | Net gain or (loss) (combine line 8c columns (A) and (B)) | 8d | | | | |
| 9 | Special events and activities (attach schedule) | | | | | |
| 9a | Gross revenue (not including \$ _____ of contributions reported on line 1a) | 9a | | | | |
| 9b | Less direct expenses other than fundraising expenses | 9b | | | | |
| 9c | Net income or (loss) from special events (subtract line 9b from line 9a) | 9c | | | | |
| 10a | Gross sales of inventory, less returns and allowances | 10a | | | | |
| | | 10b | | | | |
| | | 10c | | | | |
| 10c | Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) | 10c | | | | |
| 11 | Other revenue (from Part VII, line 103) | 11 | | 4,974. | | |
| 12 | Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) | 12 | | 4,990,388. | | |
| Expenses | 13 | Program services (from line 44, column (B)) | 13 | | 4,326,715. | |
| | 14 | Management and general (from line 44, column (C)) | 14 | | 871,508. | |
| | 15 | Fundraising (from line 44, column (D)) | 15 | | 433,253. | |
| | 16 | Payments to affiliates (attach schedule) | 16 | | | |
| | 17 | Total expenses (add lines 16 and 44, column (A)) | 17 | | 5,631,476. | |
| 18 | Excess or (deficit) for the year (subtract line 17 from line 12) | 18 | | <641,088.> | | |
| Net Assets | 19 | Net assets or fund balances at beginning of year (from line 73, column (A)) | 19 | | 523,049. | |
| | 20 | Other changes in net assets or fund balances (attach explanation) | 20 | | 0. | |
| | 21 | Net assets or fund balances at end of year (combine lines 18, 19, and 20) | 21 | | <118,039.> | |

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Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

| Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I | | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
|--|---|------------|----------------------|----------------------------|-----------------|
| 22 | Grants and allocations (attach schedule) | | | | |
| | cash \$ _____ noncash \$ _____ | | | | |
| 23 | Specific assistance to individuals (attach schedule) | | | | |
| 24 | Benefits paid to or for members (attach schedule) | | | | |
| 25 | Compensation of officers, directors, etc | 257,099. | 138,833. | 74,559. | 43,707. |
| 26 | Other salaries and wages | 1,533,467. | 835,569. | 445,731. | 252,167. |
| 27 | Pension plan contributions | 78,499. | 42,389. | 22,765. | 13,345. |
| 28 | Other employee benefits | 203,799. | 110,603. | 59,629. | 33,567. |
| 29 | Payroll taxes | 125,017. | 67,509. | 36,255. | 21,253. |
| 30 | Professional fundraising fees | | | | |
| 31 | Accounting fees | 24,225. | | 24,225. | |
| 32 | Legal fees | 19,248. | | 19,248. | |
| 33 | Supplies | 135,121. | 21,064. | 114,057. | |
| 34 | Telephone | 71,260. | | 71,260. | |
| 35 | Postage and shipping | 72,164. | 28,133. | 44,031. | |
| 36 | Occupancy | 209,808. | | 209,808. | |
| 37 | Equipment rental and maintenance | 93,192. | 87,408. | 5,784. | |
| 38 | Printing and publications | 194,966. | 180,420. | 14,546. | |
| 39 | Travel | 364,176. | 313,042. | 50,230. | 904. |
| 40 | Conferences, conventions, and meetings | 1,674,284. | 1,637,957. | 36,266. | 61. |
| 41 | Interest | 45,266. | 24,115. | 21,151. | |
| 42 | Depreciation, depletion, etc (attach schedule) | 82,364. | | 82,364. | |
| 43 | Other expenses not covered above (itemize) | | | | |
| a | _____ | | | | |
| b | _____ | | | | |
| c | _____ | | | | |
| d | _____ | | | | |
| e | SEE STATEMENT 2 | 447,521. | 839,673. | <460,401.> | 68,249. |
| 44 | Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13-15 | 5,631,476. | 4,326,715. | 871,508. | 433,253. |

Joint Costs Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____,

(iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? **SEE STATEMENT 3**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts but optional for others)

| | | | | | |
|---|---|--|-----------------------------------|--|-------------------|
| a | SEE STATEMENT 4 | | | | |
| | | | | | |
| | | | (Grants and allocations \$ _____) | | 1,895,901. |
| b | SEE STATEMENT 5 | | | | |
| | | | | | |
| | | | (Grants and allocations \$ _____) | | 1,740,858. |
| c | SEE STATEMENT 6 | | | | |
| | | | | | |
| | | | (Grants and allocations \$ _____) | | 462,530. |
| d | SEE STATEMENT 7 | | | | |
| | | | | | |
| | | | (Grants and allocations \$ _____) | | 227,426. |
| e | Other program services (attach schedule) | | (Grants and allocations \$ _____) | | |
| f | Total of Program Service Expenses (should equal line 44, column (B), Program services) | | | | 4,326,715. |

Part IV Balance Sheets

| Note | | (A) | | (B) | | |
|---|---|---|------------|-------------|------------|------------|
| Where required, attached schedules and amounts within the description column should be for end-of-year amounts only | | Beginning of year | | End of year | | |
| Assets | 45 | Cash - non-interest-bearing | 298,120. | 45 | 440,851. | |
| | 46 | Savings and temporary cash investments | 527,179. | 46 | 618,057. | |
| | 47 a | Accounts receivable | 47a | 7,604. | | |
| | | b Less allowance for doubtful accounts | 47b | | 47c | 7,604. |
| | 48 a | Pledges receivable | 48a | 364,325. | | |
| | | b Less allowance for doubtful accounts | 48b | 13,000. | 48c | 351,325. |
| | 49 | Grants receivable | | 49 | | |
| | 50 | Receivables from officers, directors, trustees, and key employees | | 50 | | |
| | 51 a | Other notes and loans receivable | 51a | | | |
| | | b Less allowance for doubtful accounts | 51b | | 51c | |
| | 52 | Inventories for sale or use | | 52 | | |
| | 53 | Prepaid expenses and deferred charges | | 62,479. | 53 | 51,803. |
| | 54 | Investments - securities | | | 54 | |
| | 55 a | Investments - land, buildings, and equipment basis | 55a | | | |
| | | b Less accumulated depreciation | 55b | | 55c | |
| 56 | Investments - other | | | 56 | | |
| 57 a | Land, buildings, and equipment basis | 57a | 1,035,640. | | | |
| | b Less accumulated depreciation STMT 8 | 57b | 783,339. | 57c | 252,301. | |
| 58 | Other assets (describe ► DEPOSITS) | | 16,618. | 58 | 3,302. | |
| 59 | Total assets (add lines 45 through 58) (must equal line 74) | | 1,467,793. | 59 | 1,725,243. | |
| Liabilities | 60 | Accounts payable and accrued expenses | 410,417. | 60 | 738,840. | |
| | 61 | Grants payable | | 61 | | |
| | 62 | Deferred revenue | 489,225. | 62 | 566,493. | |
| | 63 | Loans from officers, directors, trustees, and key employees | | 63 | | |
| | 64 a | Tax-exempt bond liabilities | | 64a | | |
| | b | Mortgages and other notes payable STMT 9 | | 35,691. | 64b | 446,438. |
| | 65 | Other liabilities (describe ► DEFERRED RENT PAYABLE) | | 9,411. | 65 | 91,511. |
| 66 | Total liabilities (add lines 60 through 65) | | 944,744. | 66 | 1,843,282. | |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74 | | | | | |
| | 67 | Unrestricted | <216,251.> | 67 | <630,539.> | |
| | 68 | Temporarily restricted | 739,300. | 68 | 512,500. | |
| | 69 | Permanently restricted | | 69 | | |
| | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74 | | | | | |
| | 70 | Capital stock, trust principal, or current funds | | 70 | | |
| | 71 | Paid-in or capital surplus, or land, building, and equipment fund | | 71 | | |
| | 72 | Retained earnings, endowment, accumulated income, or other funds | | 72 | | |
| | 73 | Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21) | | 523,049. | 73 | <118,039.> |
| | 74 | Total liabilities and net assets / fund balances (add lines 66 and 73) | | 1,467,793. | 74 | 1,725,243. |

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

Table for Part IV-A reconciliation of revenue. Includes rows for total revenue (5,025,388), adjustments for unrealized gains, donated services (35,000), and investment expenses, resulting in a total revenue per line 12 of 4,990,388.

Table for Part IV-B reconciliation of expenses. Includes rows for total expenses (5,666,476), adjustments for donated services (35,000) and losses, resulting in a total expense per line 17 of 5,631,476.

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated)

Table with 5 columns: (A) Name and address, (B) Title and average hours per week, (C) Compensation, (D) Contributions to employee benefit plans, and (E) Expense account. The first row contains 'SEE STATEMENT 10' with compensation of 257,099 and benefit contributions of 45,829.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule. [] Yes [X] No Form 990 (2002)

Part VI Other Information

| | | Yes | No |
|------|---|-----|----|
| 76 | Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity | | X |
| 77 | Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes | | X |
| 78 a | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? | | X |
| b | If "Yes" has it filed a tax return on Form 990-T for this year? N/A | | |
| 79 | Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement | | X |
| 80 a | Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? | | X |
| b | If "Yes," enter the name of the organization _____ and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt | | |
| 81 a | Enter direct or indirect political expenditures See line 81 instructions 81a 0. | | |
| b | Did the organization file Form 1120-POL for this year? | | X |
| 82 a | Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value? | X | |
| b | If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III) 82b 35,000. | | |
| 83 a | Did the organization comply with the public inspection requirements for returns and exemption applications? | X | |
| b | Did the organization comply with the disclosure requirements relating to quid pro quo contributions? | X | |
| 84 a | Did the organization solicit any contributions or gifts that were not tax deductible? N/A | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? N/A | | |
| 85 | 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members? N/A | | |
| b | Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A | | |
| | If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year | | |
| c | Dues, assessments, and similar amounts from members 85c N/A | | |
| d | Section 162(e) lobbying and political expenditures 85d N/A | | |
| e | Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A | | |
| f | Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A | | |
| g | Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A | | |
| h | If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A | | |
| 86 | 501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12 86a N/A | | |
| b | Gross receipts, included on line 12, for public use of club facilities 86b N/A | | |
| 87 | 501(c)(12) organizations Enter a Gross income from members or shareholders 87a N/A | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 87b N/A | | |
| 88 | At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX | | X |
| 89 a | 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 0., section 4912 0., section 4955 0. | | |
| b | 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction | | X |
| c | Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 0. | | |
| d | Enter Amount of tax on line 89c, above, reimbursed by the organization 0. | | |
| 90 a | List the states with which a copy of this return is filed SEE ATTACHED FOOTNOTE | | |
| b | Number of employees employed in the pay period that includes March 12, 2002 90b 30 | | |
| 91 | The books are in care of THE COUNCIL Telephone no (202) 466-3800 | | |
| | Located at 1129 20TH ST, NW 5TH FLR WASHINGTON, DC ZIP + 4 20036 | | |
| 92 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year 92 N/A | | |

Part VII Analysis of Income-Producing Activities (See page 31 of the instructions)

| | Unrelated business income | | Excluded by section 512, 513 or 514 | | (E) Related or exempt function income |
|--|---------------------------|---------------|-------------------------------------|---------------|---|
| | (A) Business code | (B) Amount | (C) Exclu- sion code | (D) Amount | |
| Note Enter gross amounts unless otherwise indicated | | | | | |
| 93 Program service revenue | | | | | |
| a CONFERENCES/SEMINARS | | | 07 | 120,237. | 744,900. |
| b PUBLICATIONS | | | | | 2,059. |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f Medicare/Medicaid payments | | | | | |
| g Fees and contracts from government agencies | | | | | |
| 94 Membership dues and assessments | | | | | 55,021. |
| 95 Interest on savings and temporary cash investments | | | 14 | 21,897. | |
| 96 Dividends and interest from securities | | | | | |
| 97 Net rental income or (loss) from real estate | | | | | |
| a debt-financed property | | | | | |
| b not debt-financed property | | | | | |
| 98 Net rental income or (loss) from personal property | | | | | |
| 99 Other investment income | | | | | |
| 100 Gain or (loss) from sales of assets other than inventory | | | | | |
| 101 Net income or (loss) from special events | | | | | |
| 102 Gross profit or (loss) from sales of inventory | | | | | |
| 103 Other revenue | | | | | |
| a MISCELLANEOUS INCOME | | | 01 | 4,974. | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 104 Subtotal (add columns (B), (D), and (E)) | | 0. | | 147,108. | 801,980. |
| 105 Total (add line 104, columns (B), (D), and (E)) | | | | | 949,088. |

Note Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 32 of the instructions)

| Line No | Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes) |
|---------|--|
| ▼ | SEE STATEMENT 11 |
| | |
| | |

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 32 of the instructions)

| (A) Name, address, and EIN of corporation, partnership, or disregarded entity | (B) Percentage of ownership interest | (C) Nature of activities | (D) Total income | (E) End-of-year assets |
|--|---|-----------------------------|---------------------|---------------------------|
| N/A | % | | | |
| | % | | | |
| | % | | | |
| | % | | | |

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 33 of the instructions)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

I am preparing this return and accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and I am not aware of any information of which preparer has any knowledge.

1/24/03
Duane Forde, Executive Director
Type or print name and title

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(a), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

OMB No 1545-0047

2002

Department of the Treasury
Internal Revenue Service

Supplementary Information-(See separate instructions.)
▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization **AMERICAN LEGISLATIVE EXCHANGE COUNCIL** Employer identification number **52 0140979**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions List each one If there are none, enter "None ")

| (a) Name and address of each employee paid more than \$50,000 | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans & deferred compensation | (e) Expense account and other allowances |
|---|--|------------------|---|--|
| GARY BARRETT ----- 1129 20TH ST, NW WASHINGTON, DC 20036 | DIR-MEMBER 40 | 116,330. | 18,665. | 0. |
| JAMES FROGUE ----- 1129 20TH ST, NW WASHINGTON, DC 20036 | DIR-PROGRAMS 40 | 71,582. | 3,230. | 0. |
| MICHAEL FLYNN ----- 1129 20TH ST, NW WASHINGTON, DC 20036 | DIR-POLICY 40 | 119,407. | 16,159. | 0. |
| RICK GOWDY ----- 1129 20TH ST, NW WASHINGTON, DC 20036 | DIR-MEMBER 40 | 75,812. | 9,085. | 0. |
| DAVID WARGIN ----- 1129 20TH ST, NW WASHINGTON, DC 20036 | DIR-PUB AFFAI 40 | 81,624. | 14,619. | 0. |
| Total number of other employees paid over \$50,000 ▶ | 10 | | | |

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions List each one (whether individuals or firms) If there are none, enter "None ")

| (a) Name and address of each independent contractor paid more than \$50,000 | (b) Type of service | (c) Compensation |
|---|---------------------|------------------|
| NONE ----- ----- ----- ----- ----- ----- ----- ----- ----- ----- ----- | | |
| Total number of others receiving over \$50,000 for professional services ▶ | 0 | |

Part III Statements About Activities (See page 2 of the instructions)

| | Yes | No |
|--|-----|----|
| 1 During the year, has the organization attempted to influence national, state, or local legislation including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities | 1 | X |
| 2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions) | | |
| a Sale, exchange, or leasing of property? | 2a | X |
| b Lending of money or other extension of credit? | 2b | X |
| c Furnishing of goods, services, or facilities? | 2c | X |
| d Payment of compensation (or payment or reimbursement of expenses of more than \$1,000)? SEE PART V, FORM 990 | 2d | X |
| e Transfer of any part of its income or assets? | 2e | X |
| 3 Does the organization make grants for scholarships, fellowships, student loans, etc ? (See Note below) | 3 | X |
| 4 Do you have a section 403(b) annuity plan for your employees? | 4 | X |
| Note Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments | | |

Part IV Reason for Non-Private Foundation Status (See pages 3 through 5 of the instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box)

| | | |
|-----|-------------------------------------|---|
| 5 | <input type="checkbox"/> | A church, convention of churches, or association of churches Section 170(b)(1)(A)(i) |
| 6 | <input type="checkbox"/> | A school Section 170(b)(1)(A)(ii) (Also complete Part V) |
| 7 | <input type="checkbox"/> | A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii) |
| 8 | <input type="checkbox"/> | A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v) |
| 9 | <input type="checkbox"/> | A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____ |
| 10 | <input type="checkbox"/> | An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the Support Schedule in Part IV-A) |
| 11a | <input checked="" type="checkbox"/> | An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A) |
| 11b | <input type="checkbox"/> | A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A) |
| 12 | <input type="checkbox"/> | An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A) |
| 13 | <input type="checkbox"/> | An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3)) |

Provide the following information about the supported organizations (See page 5 of the instructions)

| (a) Name(s) of supported organization(s) | (b) Line number from above |
|--|----------------------------|
| | |
| | |
| | |

14 An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

| Calendar year (or fiscal year beginning in) | (a) 2001 | (b) 2000 | (c) 1999 | (d) 1998 | (e) Total |
|---|--|------------|------------|------------|-----------------|
| 15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.) | 4,497,076. | 4,608,027. | 4,445,371. | 4,137,870. | 17,688,344. |
| 16 Membership fees received | 54,585. | 56,126. | 53,503. | 42,942. | 207,156. |
| 17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose | 1,211,770. | 958,008. | 1,214,414. | 1,811,076. | 5,195,268. |
| 18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 | 67,403. | 64,863. | 54,977. | 79,210. | 266,453. |
| 19 Net income from unrelated business activities not included in line 18 | | | | | |
| 20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | |
| 21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge. | | | | | |
| 22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. | | | | | |
| 23 Total of lines 15 through 22 | 5,830,834. | 5,687,024. | 5,768,265. | 6,071,098. | 23,357,221. |
| 24 Line 23 minus line 17 | 4,619,064. | 4,729,016. | 4,553,851. | 4,260,022. | 18,161,953. |
| 25 Enter 1% of line 23 | 58,308. | 56,870. | 57,683. | 60,711. | |
| 26 Organizations described on lines 10 or 11 | a Enter 2% of amount in column (e), line 24 | | | | 26a 363,239. |
| | b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the sum of all these excess amounts. | | | | 26b 648,283. |
| | c Total support for section 509(a)(1) test. Enter line 24, column (e). | | | | 26c 18,161,953. |
| | d Add: Amounts from column (e) for lines 18 <u>266,453.</u> 19 <u>648,283.</u> 22 _____ 26b _____ | | | | 26d 914,736. |
| | e Public support (line 26c minus line 26d total) | | | | 26e 17,247,217. |
| | f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) | | | | 26f 94.9634% |
| 27 Organizations described on line 12 | a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A | | | | |
| | (2001) | (2000) | (1999) | (1998) | |
| | b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A | | | | |
| | (2001) | (2000) | (1999) | (1998) | |
| | c Add: Amounts from column (e) for lines 15 _____ 16 _____ 17 _____ 20 _____ 21 _____ | | | | 27c N/A |
| | d Add: Line 27a total _____ and line 27b total _____ | | | | 27d N/A |
| | e Public support (line 27c total minus line 27d total) | | | | 27e N/A |
| | f Total support for section 509(a)(2) test. Enter amount on line 23, column (e) | | | | 27f N/A |
| | g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) | | | | 27g N/A % |
| | h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) | | | | 27h N/A % |
| 28 Unusual Grants | For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15. | | | | |

Part V Private School Questionnaire (See page 7 of the instructions)

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

| | | Yes | No |
|-------|--|-----|----|
| 29 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | | |
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | | |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (if you need more space, attach a separate statement) | | |
| <hr/> | | | |
| <hr/> | | | |
| 32 | Does the organization maintain the following | | |
| a | Records indicating the racial composition of the student body, faculty, and administrative staff? | 32a | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 32b | |
| c | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | 32c | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain (if you need more space, attach a separate statement) | 32d | |
| <hr/> | | | |
| 33 | Does the organization discriminate by race in any way with respect to | | |
| a | Students' rights or privileges? | 33a | |
| b | Admissions policies? | 33b | |
| c | Employment of faculty or administrative staff? | 33c | |
| d | Scholarships or other financial assistance? | 33d | |
| e | Educational policies? | 33e | |
| f | Use of facilities? | 33f | |
| g | Athletic programs? | 33g | |
| h | Other extracurricular activities? If you answered "Yes" to any of the above, please explain (if you need more space, attach a separate statement) | 33h | |
| <hr/> | | | |
| <hr/> | | | |
| 34 a | Does the organization receive any financial aid or assistance from a governmental agency? | 34a | |
| b | Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement | 34b | |
| 35 | Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation | 35 | |

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions)
 (To be completed ONLY by an eligible organization that filed Form 5768)

Check a if the organization belongs to an affiliated group Check b if you checked "a" and "limited control" provisions apply

| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred) | | (a) Affiliated group totals | (b) To be completed for ALL electing organizations |
|--|--|-----------------------------------|--|
| | | N/A | |
| 36 | Total lobbying expenditures to influence public opinion (grassroots lobbying) | 36 | 0. |
| 37 | Total lobbying expenditures to influence a legislative body (direct lobbying) | 37 | 0. |
| 38 | Total lobbying expenditures (add lines 36 and 37) | 38 | 0. |
| 39 | Other exempt purpose expenditures | 39 | 0. |
| 40 | Total exempt purpose expenditures (add lines 38 and 39) | 40 | 0. |
| 41 | Lobbying nontaxable amount Enter the amount from the following table - If the amount on line 40 is - The lobbying nontaxable amount is - Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000 | 41 | 0. |
| 42 | Grassroots nontaxable amount (enter 25% of line 41) | 42 | 0. |
| 43 | Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36 | 43 | 0. |
| 44 | Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38 | 44 | 0. |

Caution If there is an amount on either line 43 or line 44, you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50 on page 11 of the instructions)

| Calendar year (or fiscal year beginning in) | Lobbying Expenditures During 4-Year Averaging Period | | | | N/A |
|---|--|-------------|-------------|-------------|--------------|
| | (a) 2002 | (b) 2001 | (c) 2000 | (d) 1999 | (e) Total |
| 45 | Lobbying nontaxable amount | | | | 0. |
| 46 | Lobbying ceiling amount (150% of line 45(e)) | | | | 0. |
| 47 | Total lobbying expenditures | | | | 0. |
| 48 | Grassroots nontaxable amount | | | | 0. |
| 49 | Grassroots ceiling amount (150% of line 48(e)) | | | | 0. |
| 50 | Grassroots lobbying expenditures | | | | 0. |

Part VI-B Lobbying Activity by Nonelecting Public Charities
 (For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

| During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of | | | N/A |
|--|-----|----|--------|
| | Yes | No | Amount |
| a Volunteers | | | |
| b Paid staff or management (Include compensation in expenses reported on lines c through h) | | | |
| c Media advertisements | | | |
| d Mailings to members, legislators, or the public | | | |
| e Publications, or published or broadcast statements | | | |
| f Grants to other organizations for lobbying purposes | | | |
| g Direct contact with legislators, their staffs, government officials, or a legislative body | | | |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means | | | |
| i Total lobbying expenditures (Add lines c through h) | | | 0. |

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 12 of the instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a Transfers from the reporting organization to a noncharitable exempt organization of

| | Yes | No |
|--------|-----|----|
| 51a(i) | | X |
| a(ii) | | X |
| b | | |
| b(i) | | X |
| b(ii) | | X |
| b(iii) | | X |
| b(iv) | | X |
| b(v) | | X |
| b(vi) | | X |
| c | | X |

(i) Cash

(ii) Other assets

b Other transactions

(i) Sales or exchanges of assets with a noncharitable exempt organization

(ii) Purchases of assets from a noncharitable exempt organization

(iii) Rental of facilities, equipment, or other assets

(iv) Reimbursement arrangements

(v) Loans or loan guarantees

(vi) Performance of services or membership or fundraising solicitations

c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

N/A

| (a) Line no | (b) Amount involved | (c) Name of noncharitable exempt organization | (d) Description of transfers, transactions, and sharing arrangements |
|----------------|------------------------|--|---|
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52 a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? Yes No

b If "Yes," complete the following schedule N/A

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|-----------------------------|-----------------------------|------------------------------------|
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2002 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 2

990

| Asset No | Description | Date Acquired | Method | Life | Line No | Unadjusted Cost Or Basis | Bus % Excl | * Reduction In Basis | Basis For Depreciation | Accumulated Depreciation | Current Sec 179 | Amount Of Depreciation |
|----------|-------------------------------|---------------|--------|------|---------|--------------------------|------------|----------------------|------------------------|--------------------------|-----------------|------------------------|
| | MANAGEMENT AND GENERAL | | | | | | | | | | | |
| 1 | OFFICE FURNITURE | VARIABLES | | 5.00 | 16 | 171,645. | | | 171,645. | 107,197. | | 9,395. |
| 2 | OFFICE EQUIPMENT | VARIABLES | | 5.00 | 16 | 645,401. | | | 645,401. | 555,273. | | 37,227. |
| 3 | LEASEHOLD IMPROVEMENTS | VARIABLES | | 8.00 | 16 | 117,383. | | | 117,383. | 111,756. | | 23,952. |
| 4 | CAPITAL LEASES | VARIABLES | | 5.00 | 16 | 101,211. | | | 101,211. | 50,261. | | 11,790. |
| | * 990 PAGE 2 TOTAL | | | | | | | | | | | |
| | MANAGEMENT AND GENERAL | | | | | 1035640. | | 0. | 1035640. | 700,975. | 0. | 82,364. |
| | * GRAND TOTAL 990 PAGE 2 DEPR | | | | | 1035640. | | 0. | 1035640. | 700,975. | 0. | 82,364. |

LIST OF STATES WITH WHICH A COPY OF FORM 990 IS FILED:

ARIZONA
ARKANSAS
ALASKA
CALIFORNIA
DISTRICT OF COLUMBIA
FLORIDA
GEORGIA
ILLINOIS
KANSAS
KENTUCKY
LOUISIANA
MAINE
MARYLAND
MICHIGAN
MINNESOTA
MISSISSIPPI
MISSOURI
NEW HAMPSHIRE
NEW JERSEY
NEW MEXICO
NEW YORK
NORTH CAROLINA
NORTH DAKOTA
OHIO
OKLAHOMA
PENNSYLVANIA
RHODE ISLAND
SOUTH CAROLINA
TENNESSEE
UTAH
VIRGINIA
WASHINGTON
WEST VIRGINIA
WISCONSIN

FORM 990

OTHER EXPENSES

STATEMENT 2

| DESCRIPTION | (A) TOTAL | (B) PROGRAM SERVICES | (C) MANAGEMENT AND GENERAL | (D) FUNDRAISING |
|-------------------------------|-----------------|----------------------------|----------------------------------|--------------------|
| ARTWORK AND GRAPHICS | 50,681. | 44,406. | 6,275. | |
| BAD DEBT EXPENSE | 50,000. | | 50,000. | |
| COMPUTER SERVICES | 66,662. | 3,936. | 62,726. | |
| CONSULTANT FEES | 70,493. | 70,493. | | |
| DUES AND MEMBERSHIPS | 32,342. | 28,348. | 3,853. | 141. |
| INSURANCE | 45,195. | | 45,195. | |
| MISCELLANEOUS | 79,579. | 79,579. | | |
| PROMOTIONAL EXPENSE | 500. | 500. | | |
| RESEARCH | 52,069. | 47,866. | 3,882. | 321. |
| OVERHEAD ALLOCATION | 0. | 564,545. | <632,332.> | 67,787. |
| TOTAL TO FM 990, LN 43 | 447,521. | 839,673. | <460,401.> | 68,249. |

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 3
PART III

EXPLANATION

TO ASSIST STATE LEGISLATORS, MEMBERS OF CONGRESS, AND THE GENERAL & BUSINESS PUBLIC BY SHARING RESEARCH AND EDUCATIONAL INFORMATION.

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT 4

DESCRIPTION OF PROGRAM SERVICE ONE

ALEC HOLDS NATIONAL CONFERENCES, PROVIDING WORKSHOPS ON CURRENT ISSUES WITH LEADING EXPERTS, PUBLIC FIGURES, AND ELECTED OFFICIALS. THE TWO NATIONAL CONFERENCES HELD WERE THE ANNUAL MEETING, AND THE STATES AND NATION POLICY SUMMIT MEETING.

TO FORM 990, PART III, LINE A

GRANTS

EXPENSES

1,895,901.

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT 5

DESCRIPTION OF PROGRAM SERVICE TWO

THE NINE POLICY TASK FORCES PROVIDE A FORUM FOR LEGISLATORS AND THE PRIVATE SECTOR TO DISCUSS ISSUES, DEVELOP POLICIES, AND DRAFT MODEL LEGISLATION. THE NINE TASK FORCES ARE: CRIMINAL JUSTICE; CIVIL JUSTICE; EDUCATION; ENERGY, ENVIRONMENT, NATURAL RESOURCES, AND AGRICULTURE; COMMERCE AND ECONOMIC DEVELOPMENT; TRADE AND TRANSPORTATION; TELECOMMUNICATIONS AND INFORMATION TECHNOLOGY; HEALTH AND HUMAN SERVICES; AND TAX AND FISCAL POLICY. EACH TASK FORCE IS CO-CHAIRLED BY A PUBLIC AND PRIVATE SECTOR MEMBER OF ALEC.

| | <u>GRANTS</u> | <u>EXPENSES</u> |
|-------------------------------|-----------------------------|-------------------|
| TO FORM 990, PART III, LINE B | <u> </u> | <u>1,740,858.</u> |

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT 6

DESCRIPTION OF PROGRAM SERVICE THREE

PUBLIC AFFAIRS CONDUCTS AN ON-GOING COMMUNICATIONS PROGRAM THAT INTEGRATES ALL DEPARTMENTS OF ALEC TO PROMOTE POLICIES BASED ON JEFFERSONIAN PRINCIPLES AMONG ELECTED OFFICIALS, THE PRIVATE SECTOR, THE GENERAL PUBLIC, AND ALEC'S INSTITUTIONAL GOALS AND OBJECTIVES.

| | <u>GRANTS</u> | <u>EXPENSES</u> |
|-------------------------------|-----------------------------|-----------------|
| TO FORM 990, PART III, LINE C | <u> </u> | <u>462,530.</u> |

FORM 990

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

STATEMENT 7

DESCRIPTION OF PROGRAM SERVICE FOUR

MEMBERSHIP MANAGES THE PROGRAMS FOR THE RECRUITMENT AND RETENTION OF ALEC STATE LEGISLATOR MEMBERS. THIS INCLUDES LIAISON WITH THE ALEC STATE CHAIRS, PRIVATE SECTOR STATE CHAIRS, AND SIX STATE LEADERSHIP TEAMS. IN ADDITION, MEMBERSHIP PROVIDES ASSISTANCE TO ALEC STATE CHAIRS IN RAISING STATE STIPEND FUNDS, TRACKING THE EXPENDITURES OF THESE FUNDS, AND ENSURING THAT MEMBERS OF ALEC LEADERSHIP ARE IN ACCORDANCE WITH ALEC POLICIES AND PROCEDURES.

TO FORM 990, PART III, LINE D

GRANTS

EXPENSES

227,426.

FORM 990 DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT STATEMENT 8

| DESCRIPTION | COST OR OTHER BASIS | ACCUMULATED DEPRECIATION | BOOK VALUE |
|--|------------------------|-----------------------------|-----------------|
| OFFICE FURNITURE | 171,645. | 116,592. | 55,053. |
| OFFICE EQUIPMENT | 645,401. | 592,500. | 52,901. |
| LEASEHOLD IMPROVEMENTS | 117,383. | 12,196. | 105,187. |
| CAPITAL LEASES | 101,211. | 62,051. | 39,160. |
| TOTAL TO FORM 990, PART IV, LN 57 | 1,035,640. | 783,339. | 252,301. |

FORM 990

OTHER NOTES AND LOANS PAYABLE

STATEMENT 9

| | |
|---|---|
| <u>LENDER'S NAME</u> | <u>TERMS OF REPAYMENT</u> |
| SEQUOIA NATIONAL BANK - LINE OF CREDIT | DEMAND W/INT MONTHLY AT WSJ PRIME + 1% |

| | | | |
|---------------------|----------------------|-----------------------------|----------------------|
| <u>DATE OF NOTE</u> | <u>MATURITY DATE</u> | <u>ORIGINAL LOAN AMOUNT</u> | <u>INTEREST RATE</u> |
| 05/21/01 | 05/31/05 | 400,000. | VARIABLE |

| | |
|--------------------------------------|-----------------------------|
| <u>SECURITY PROVIDED BY BORROWER</u> | <u>PURPOSE OF LOAN</u> |
| UNSECURED | TO COVER OPERATING EXPENSES |

RELATIONSHIP OF LENDER

NONE

| | | |
|-------------------------------------|-----------------------------|--------------------|
| <u>DESCRIPTION OF CONSIDERATION</u> | <u>FMV OF CONSIDERATION</u> | <u>BALANCE DUE</u> |
| CASH | 0. | 400,000. |

| | |
|----------------------|---------------------------|
| <u>LENDER'S NAME</u> | <u>TERMS OF REPAYMENT</u> |
| CAPITAL LEASE | \$944/MONTH |

| | | | |
|---------------------|----------------------|-----------------------------|----------------------|
| <u>DATE OF NOTE</u> | <u>MATURITY DATE</u> | <u>ORIGINAL LOAN AMOUNT</u> | <u>INTEREST RATE</u> |
| 02/23/01 | 03/01/06 | 40,000. | 14.64% |

| | |
|--------------------------------------|------------------------|
| <u>SECURITY PROVIDED BY BORROWER</u> | <u>PURPOSE OF LOAN</u> |
| EQUIPMENT | LEASE OF COPIERS |

RELATIONSHIP OF LENDER

NONE

| | | |
|-------------------------------------|-----------------------------|--------------------|
| <u>DESCRIPTION OF CONSIDERATION</u> | <u>FMV OF CONSIDERATION</u> | <u>BALANCE DUE</u> |
| CASH | 0. | 29,163. |

| | |
|----------------------|---------------------------|
| <u>LENDER'S NAME</u> | <u>TERMS OF REPAYMENT</u> |
| US BANCORP | 421/MONTH |

| | | | |
|---------------------|----------------------|-----------------------------|----------------------|
| <u>DATE OF NOTE</u> | <u>MATURITY DATE</u> | <u>ORIGINAL LOAN AMOUNT</u> | <u>INTEREST RATE</u> |
| 06/15/02 | 06/30/07 | 18,950. | 11.95% |

| | |
|--------------------------------------|------------------------|
| <u>SECURITY PROVIDED BY BORROWER</u> | <u>PURPOSE OF LOAN</u> |
| EQUIPMENT | LEASE OF PHONE SYSTEM |

RELATIONSHIP OF LENDER
NONE

| | | |
|-------------------------------------|-----------------------------|--------------------|
| <u>DESCRIPTION OF CONSIDERATION</u> | <u>FMV OF CONSIDERATION</u> | <u>BALANCE DUE</u> |
| CASH | 0. | 17,275. |

| | |
|--|-----------------|
| TOTAL INCLUDED ON FORM 990, PART IV, LINE 64, COLUMN B | <u>446,438.</u> |
|--|-----------------|

FORM 990

PART V - LIST OF OFFICERS, DIRECTORS,
TRUSTEES AND KEY EMPLOYEES

STATEMENT 10

| NAME AND ADDRESS | TITLE AND AVRG HRS/WK | COMPEN- SATION | EMPLOYEE BEN PLAN CONTRIB | EXPENSE ACCOUNT |
|--|---------------------------|-------------------|---------------------------------|--------------------|
| DUANE PARDE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | EXECUTIVE DIRECTOR 40 | 150,000. | 23,071. | 0. |
| BEVERLEE LEE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR OF FINANCE 40 | 107,099. | 22,758. | 0. |
| DONALD RAY KENNARD 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | NATIONAL CHAIRMAN 1 | 0. | 0. | 0. |
| SUSAN WAGLE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | FIRST VICE CHAIRMAN 1 | 0. | 0. | 0. |
| BILLY HEWES 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | SECOND VICE CHAIRMAN 1 | 0. | 0. | 0. |
| EARL EHRHART 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | TREASURER 1 | 0. | 0. | 0. |
| DOLORES MERTZ 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | SECRETARY 1 | 0. | 0. | 0. |
| JIM DUNLAP 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | IMMEDIATE PAST CHAIR 1 | 0. | 0. | 0. |
| HAROLD J. BRUBAKER 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| L. PATRICK ENGEL 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| NOBLE ELLINGTON 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |

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|---|---------------------------------|----|----|----|
| STEVE FARIS 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| GEORGE L. GUNTHER 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| RAY HAYNES 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| OWEN H. JOHNSON 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | VICE PRESIDENT PRO TEMPORE 1 | 0. | 0. | 0. |
| STEVE MCDANIEL 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| TERRY T MARQUARDT 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| STEPHEN H MARTIN 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| DAVE OWEN 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| WILLIAM RAGGIO 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| DEAN A. RHOADS 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| ROBERT WELCH 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | DIRECTOR 1 | 0. | 0. | 0. |
| KURT L. MALMGREN 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E CHAIRMAN 1 | 0. | 0. | 0. |
| JERRY WATSON 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E FIRST VICE CHAIRMAN 1 | 0. | 0. | 0. |

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|---|-------------------------------|----|----|----|
| SCOTT FISHER 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E SECOND VICE CHAIRMAN 1 | 0. | 0. | 0. |
| PETE POYNTER 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E TREASURER 1 | 0. | 0. | 0. |
| EDWARD D. FAILOR, SR. 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E SECRETARY 1 | 0. | 0. | 0. |
| MICHAEL K. MORGAN 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E IMMEDIATE PAST CHAIR 1 | 0. | 0. | 0. |
| ALLEN E. AUGER 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E CHAIRMAN EMERITUS 1 | 0. | 0. | 0. |
| RONALD F. SCHEBERLE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E CHAIRMAN EMERITUS 1 | 0. | 0. | 0. |
| KENNETH A ARDOIN 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| WALT F BUCHHOLTZ 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| JOHN DEL GIORNO 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| C.T. HOWLETT 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| JEFFREY A. LANE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| KENNETH F LANE 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| BERNARD MCKAY 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |

AMERICAN LEGISLATIVE EXCHANGE COUNCIL

52-0140979

| | | | | |
|---|-------------------|----------|---------|----|
| ROGER L. MOZINGO 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| J. PATRICK ROONEY 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| ALAN B. SMITH 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| PATRICK THOMAS 1129 20TH ST., NW, 5TH FLOOR WASHINGTON, DC 20036 | P E DIRECTOR 1 | 0. | 0. | 0. |
| TOTALS INCLUDED ON FORM 990, PART V | | 257,099. | 45,829. | 0. |

FORM 990

PART VIII - RELATIONSHIP OF ACTIVITIES TO
ACCOMPLISHMENT OF EXEMPT PURPOSES

STATEMENT 11

| LINE | EXPLANATION OF RELATIONSHIP OF ACTIVITIES |
|------|---|
| 93A | CONFERENCES FOR STATE LEGISLATORS AND CORPORATE LEADERS ARE HELD APPROXIMATELY FOUR TIMES A YEAR. |
| 93B | SALE OF PUBLICATIONS ON STATE LEGISLATIVE ISSUES TO ALL STATE LEGISLATORS. |
| 94 | MEMBERSHIP PROVIDES A FORUM FOR STATE LEGISLATORS TO COMMUNICATE ON COMMON ISSUES AND POLICY AS WELL AS ACCESS TO VARIOUS PROGRAMS. |

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

▶ File a separate application for each return

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
- If you are filing for an **Additional (not automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)

Note Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868

Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Note Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only
 All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax returns. Partnerships, REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041

| | | |
|--|--|---|
| Type or print File by the due date for filing your return. See instructions | Name of Exempt Organization AMERICAN LEGISLATIVE EXCHANGE COUNCIL | Employer identification number 52-0140979 |
| | Number, street, and room or suite no. If a P O box, see instructions 1129 20TH STREET, NW, 5TH FL | |
| | City, town or post office, state, and ZIP code. For a foreign address, see instructions WASHINGTON, DC 20036 | |

Check type of return to be filed (file a separate application for each return)

- | | | |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990 BL | <input type="checkbox"/> Form 990-T (sec 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990 PF | <input type="checkbox"/> Form 1041 A | <input type="checkbox"/> Form 8870 |

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a **Group Return**, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the **whole group**, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension will cover

1 I request an automatic 3-month (6-month, for 990-T corporation) extension of time until AUGUST 15, 2003 to file the exempt organization return for the organization named above. The extension is for the organization's return for calendar year 2002 or tax year beginning _____, and ending _____

2 If this tax year is for less than 12 months, check reason Initial return Final return Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ _____

c **Balance Due** Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ N/A

Signature and Verification

Under penalties of perjury, I declare that I have examined this form including accompanying schedules and statements and to the best of my knowledge and belief, it is true, correct, and complete and that I am authorized to prepare this form.

Signature ▶ Joyce Underwood Title ▶ CPA Date ▶ 4/29/2003
 LHA For Paperwork Reduction Act Notice, see instruction Form 8868 (12-2000)