

Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No. 1545-0047

2002Open to Public
Inspection**A** For the 2002 calendar year, or tax year period beginning

and ending

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	Please use IRS label or print or type. See Specific Instructions.	C Name of organization INSTITUTE FOR AGRICULTURE AND TRADE POLICY		D Employer identification number 36-3501938
		Number and street (or P.O. box if mail is not delivered to street address) Room/suite 2105 FIRST AVENUE SOUTH		E Telephone number 612-870-3451
		City or town, state or country, and ZIP + 4 MINNEAPOLIS, MN 55404		F Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) ▶
		• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ)		

G Web site **WWW.IATP.ORG****J** Organization type (check only one) ☒ 501(c) (3) (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

H and **I** are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) If "Yes," enter number of affiliates ▶

H(c) Are all affiliates included? **N/A** ☐ Yes ☐ No (If "No," attach a list.)

H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Enter 4-digit GEN ▶

L Gross receipts. Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **3,679,876.****M** Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF)**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances**

SCANNED AUG 19 03

1	Contributions, gifts, grants, and similar amounts received			
a	Direct public support	1a	2,471,455.	
b	Indirect public support	1b		
c	Government contributions (grants)	1c	97,814.	
d	Total (add lines 1a through 1c) (cash \$ 2,569,269. noncash \$)	1d	2,569,269.	
2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	1,055,053.	
3	Membership dues and assessments	3		
4	Interest on savings and temporary cash investments	4	7,293.	
5	Dividends and interest from securities	5		
6 a	Gross rents SEE STATEMENT 1	6a	43,157.	
b	Less: rental expenses SEE STATEMENT 2	6b	51,503.	
c	Net rental income or (loss) (subtract line 6b from line 6a)	6c	-8,346.	
7	Other investment income (describe)	7		
8 a	Gross amount from sale of assets other than inventory	(A) Securities	(B) Other	
b	Less: cost or other basis and sales expenses	8a		
c	Gain or (loss) (attach schedule)	8b		
d	Net gain or (loss) (combine line 8c, columns (A) and (B))	8c		
8d				
9	Special events and activities (attach schedule)			
a	Gross revenue (not including \$ of contributions reported on line 1a)	9a		
b	Less: direct expenses other than fundraising expenses	9b		
c	Net income or (loss) from special events (subtract line 9b from line 9a)	9c		
10 a	Gross sales of inventory, less returns and allowances	10a		
b	Less: cost of goods sold	10b		
c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c		
11	Other revenue (from Part VII, line 103)	11	5,104.	
12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	3,628,373.	
13	Program services (from line 44, column (B))	13	3,291,744.	
14	Management and general (from line 44, column (C))	14	311,677.	
15	Fundraising (from line 44, column (D))	15	203,193.	
16	Payments to affiliates (attach schedule)	16		
17	Total expenses (add lines 16 and 44, column (A))	17	3,806,614.	
18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	-178,241.	
19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	1,464,887.	
20	Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 3	20	-6,515.	
21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	1,280,131.	

RECEIVED

AUG 12 2003

OGDEN, UT

163

IRS-QSC

223001
01-22-03

LHA For Paperwork Reduction Act Notice, see the separate instructions

Form 990 (2002)

1

11340730 742225 01704.01

2002.06000 INSTITUTE FOR AGRICULTURE A 01704_11

17

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Page 2

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (attach schedule)				
cash \$ _____ noncash \$ _____	22			
23 Specific assistance to individuals (attach schedule)	23			
24 Benefits paid to or for members (attach schedule)	24			
25 Compensation of officers, directors, etc	25 166,015.	45,500.	92,390.	28,125.
26 Other salaries and wages	26 1,523,591.	1,282,830.	132,581.	108,180.
27 Pension plan contributions	27			
28 Other employee benefits	28 125,240.	100,909.	15,151.	9,180.
29 Payroll taxes	29 131,048.	105,589.	15,854.	9,605.
30 Professional fundraising fees	30 6,500.			6,500.
31 Accounting fees	31 12,517.	10,076.	1,552.	889.
32 Legal fees	32 15,349.	12,356.	1,903.	1,090.
33 Supplies	33 25,268.	20,521.	3,272.	1,475.
34 Telephone	34 61,723.	56,644.	3,837.	1,242.
35 Postage and shipping	35 32,075.	21,103.	2,924.	8,048.
36 Occupancy	36 82,092.	54,563.	22,280.	5,249.
37 Equipment rental and maintenance	37 22,340.	14,439.	6,938.	963.
38 Printing and publications	38 78,737.	64,961.	12,503.	1,273.
39 Travel	39 263,753.	260,183.	-207.	3,777.
40 Conferences, conventions, and meetings	40 251,394.	248,507.	1,736.	1,151.
41 Interest	41 56,656.	32,389.	21,126.	3,141.
42 Depreciation, depletion, etc (attach schedule)	42 50,374.	40,198.	6,113.	4,063.
43 Other expenses not covered above (itemize)	→ STMT 21			
a _____	43a			
b _____	43b			
c _____	43c			
d _____	43d			
e SEE STATEMENT 4	43e 901,942.	920,976.	-28,276.	9,242.
44 Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D) carry these totals to lines 13-15	44 3,806,614.	3,291,744.	311,677.	203,193.

Joint Costs Check ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____, (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? **SEE STATEMENT 5**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses

(Required for 501(c)(3) and (4) orgs. and 4947(a)(1) trusts but optional for others.)

a FOOD AND AGRICULTURE - SEE STATEMENT 20	
(Grants and allocations \$ _____)	1,433,465.
b ENVIRONMENT, AGRICULTURE, AND FORESTRY - SEE STATEMENT 20	
(Grants and allocations \$ _____)	1,179,501.
c TRADE AND AGRICULTURE - SEE STATEMENT 20	
(Grants and allocations \$ _____)	298,301.
d GLOBALISM AND GLOBAL GOVERNANCE - SEE STATEMENT 20	
(Grants and allocations \$ _____)	295,291.
e Other program services (attach schedule) STATEMENT 6	85,186.
f Total of Program Service Expenses (should equal line 44, column (B), Program services)	3,291,744.

Part IV Balance Sheets

Note Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	270,588.	45	38,877.
	46 Savings and temporary cash investments	315,176.	46	240,073.
	47 a Accounts receivable	193,283.		
	b Less allowance for doubtful accounts		47c	193,283.
	48 a Pledges receivable			
	b Less allowance for doubtful accounts		48c	
	49 Grants receivable	634,655.	49	780,289.
	50 Receivables from officers, directors, trustees, and key employees		50	
	51 a Other notes and loans receivable			
	b Less allowance for doubtful accounts		51c	
	52 Inventories for sale or use	39,501.	52	13,133.
	53 Prepaid expenses and deferred charges	23,825.	53	24,322.
	54 Investments - securities STMT 7 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	172,568.	54	164,246.
	55 a Investments - land, buildings, and equipment basis			
	b Less accumulated depreciation		55c	
56 Investments - other		56		
57 a Land, buildings, and equipment basis STMT 21	1,019,713.			
b Less accumulated depreciation STMT 21	307,189.	57c	712,524.	
58 Other assets (describe ▶ SEE STATEMENT 8)	4,349.	58	3,163.	
59 Total assets (add lines 45 through 58) (must equal line 74)	2,340,811.	59	2,169,910.	
Liabilities	60 Accounts payable and accrued expenses	184,096.	60	209,714.
	61 Grants payable		61	
	62 Deferred revenue	43,277.	62	108,612.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable STMT 9 STMT 10	648,551.	64b	571,453.
	65 Other liabilities (describe ▶)		65	
66 Total liabilities (add lines 60 through 65)	875,924.	66	889,779.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74			
	67 Unrestricted	485,984.	67	506,408.
	68 Temporarily restricted	978,903.	68	773,723.
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72, column (A) must equal line 19, column (B) must equal line 21)	1,464,887.	73	1,280,131.
	74 Total liabilities and net assets / fund balances (add lines 66 and 73)	2,340,811.	74	2,169,910.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

**INSTITUTE FOR AGRICULTURE AND
TRADE POLICY**

Form 990 (2002)

36-3501938

Page 5

Part VI Other Information

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes	77	X
78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b If "Yes," has it filed a tax return on Form 990-T for this year?	78b	X
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80 a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If "Yes," enter the name of the organization ▶ HEADWATERS INTERNATIONAL, INC. and check whether it is <input type="checkbox"/> exempt or <input checked="" type="checkbox"/> nonexempt.		
81 a Enter direct or indirect political expenditures See line 81 instructions	81a	0.
b Did the organization file Form 1120-POL for this year?	81b	X
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)	82b	
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84 a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N/A
85 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a	N/A
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	N/A
If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year		
c Dues, assessments, and similar amounts from members	85c	N/A
d Section 162(e) lobbying and political expenditures	85d	N/A
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	N/A
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	N/A
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/A
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/A
86 501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12	86a	N/A
b Gross receipts, included on line 12, for public use of club facilities	86b	N/A
87 501(c)(12) organizations Enter a Gross income from members or shareholders	87a	N/A
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b	N/A
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 ▶ 0., section 4912 ▶ 0., section 4955 ▶ 0.		
b 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0.
d Enter Amount of tax on line 89c, above, reimbursed by the organization		0.
90 a List the states with which a copy of this return is filed ▶ MINNESOTA		
b Number of employees employed in the pay period that includes March 12, 2002	90b	46
91 The books are in care of ▶ RICKI MCMILLAN Telephone no ▶ 612-870-3451		

Located at **▶ 2105 FIRST AVENUE SOUTH, MINNEAPOLIS, MN**

ZIP + 4 **▶ 55404**

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041-Check here ☐
and enter the amount of tax-exempt interest received or accrued during the tax year

92

N/A

Part VII Analysis of Income-Producing Activities (See page 31 of the instructions)

Note Enter gross amounts unless otherwise indicated

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue					
a <u>PUBLICATION SALES</u>					3,473.
b <u>CONTRACT SERVICE FEES</u>					932,430.
c <u>CONFERENCE INCOME</u>					107,763.
d <u>HONORARIUM FEES</u>					4,322.
e <u>ADMINISTRATIVE FEES</u>			01	2,825.	4,240.
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	7,293.	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate					
a debt-financed property	STMT 19	-9,934.	30	1,588.	
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue					
a <u>MISCELLANEOUS</u>			01	5,104.	
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		-9,934.		16,810.	1,052,228.
105 Total (add line 104, columns (B), (D), and (E))					1,059,104.

Note Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 32 of the instructions)

Line No Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)

SEE STATEMENT 16

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 32 of the instructions)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
SEE STATEMENT 15	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 33 of the instructions)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

☐ Yes ☒ No

Note If "Yes" to (b), file Form 8870 and Form 4720 (see instructions)

accompanying schedules and statements, and to the best of my knowledge and belief, it is true
information of which preparer has any knowledge

3/5/2007

Type or print name and title

Date

Check if
self-

Preparer's SSN or PTIN

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2002

Name of the organization **INSTITUTE FOR AGRICULTURE AND
TRADE POLICY** Employer identification number **36 3501938**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions List each one If there are none, enter "None")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
<u>KRISTIN DAWKINS</u>	<u>VP-INT'L PROGRAM</u>			
<u>2105 1ST AVE S, MINNEAPOLIS, MN 55404</u>	<u>40 HOURS</u>	<u>56,954.</u>	<u>4,358.</u>	<u>0.</u>
<u>DALE WIEHOFF</u>	<u>VP COMMUNICATION</u>			
<u>2105 1ST AVE S, MINNEAPOLIS, MN 55404</u>	<u>40 HOURS</u>	<u>55,977.</u>	<u>4,948.</u>	<u>0.</u>
<u>DAVID WALLINGA</u>	<u>PROGRAM DIRECTOR</u>			
<u>2105 1ST AVE S, MINNEAPOLIS, MN 55404</u>	<u>40 HOURS</u>	<u>52,971.</u>	<u>6,054.</u>	<u>0.</u>
<u>STEVE LIGHT</u>	<u>PROGRAM DIRECTOR</u>			
<u>2105 1ST AVE S, MINNEAPOLIS, MN 55404</u>	<u>40 HOURS</u>	<u>54,925.</u>	<u>3,361.</u>	<u>0.</u>
<u>SOPHIA MURPHY</u>	<u>PROGRAM DIRECTOR</u>			
<u>2105 1ST AVE S, MINNEAPOLIS, MN 55404</u>	<u>40 HOURS</u>	<u>51,931.</u>	<u>3,287.</u>	<u>0.</u>
Total number of other employees paid over \$50,000 ▶	<u>4</u>			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions List each one (whether individuals or firms) If there are none, enter "None")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<u>THE GREEN TEAM, INC.</u>		
<u>1504 SOUTH NORFOLK AVE., TULSA, OK 74120</u>	<u>PROGRAM WORK</u>	<u>90,939.</u>
<u>-----</u>		
<u>-----</u>		
<u>-----</u>		
<u>-----</u>		
<u>-----</u>		
<u>-----</u>		
Total number of others receiving over \$50,000 for professional services ▶	<u>0</u>	

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2002 **TRADE POLICY**

36-3501938 Page 2

Part III Statements About Activities (See page 2 of the instructions)

		Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ 5,631. (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B) <div style="text-align: center;">VI-A, LINE 38B</div>	1	X	
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions) SEE STATEMENT 17			
a Sale, exchange, or leasing of property?	2a		X
b Lending of money or other extension of credit?	2b		X
c Furnishing of goods, services, or facilities?	2c		X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X	
e Transfer of any part of its income or assets?	2e		X
3 Does the organization make grants for scholarships, fellowships, student loans, etc.? (See Note below)	3		X
4 Do you have a section 403(b) annuity plan for your employees?	4		X
Note Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs "qualify" to receive payments			

Part IV Reason for Non-Private Foundation Status (See pages 3 through 5 of the instructions)

The organization is not a private foundation because it is (Please check only ONE applicable box.)

- 5 ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6 ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7 ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8 ☐ A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9 ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state **►**
- 10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
- 11a ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 11b ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
- 12 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
- 13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) (See section 509(a)(3))

Provide the following information about the supported organizations. (See page 5 of the instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See page 5 of the instructions)

Schedule A (Form 990 or 990-EZ) 2002

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2002 **TRADE POLICY**

36-3501938 Page 3

Part IV-A **Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.
Note You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2001	(b) 2000	(c) 1999	(d) 1998	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	2,472,196.	2,328,061.	2,347,998.	1,619,178.	8,767,433.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	747,513.	395,691.	319,366.	348,635.	1,811,205.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	19,204.	-2,143.	6,630.	9,208.	32,899.
19 Net income from unrelated business activities not included in line 18			9,250.	8,231.	17,481.
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets.	75,632.	11,072.	SEE STATEMENT 18 15,143.	11,471.	113,318.
23 Total of lines 15 through 22	3,314,545.	2,732,681.	2,698,387.	1,996,723.	10,742,336.
24 Line 23 minus line 17	2,567,032.	2,336,990.	2,379,021.	1,648,088.	8,931,131.
25 Enter 1% of line 23	33,145.	27,327.	26,984.	19,967.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a 178,623.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1998 through 2001 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the sum of all these excess amounts.					26b 2,089,581.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 8,931,131.
d Add: Amounts from column (e) for lines 18 32,899. 19 17,481.					
22 113,318. 26b 2,089,581.					26d 2,253,279.
e Public support (line 26c minus line 26d total)					26e 6,677,852.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 74.7705%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A	(2001)	(2000)	(1999)	(1998)	
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A	(2001)	(2000)	(1999)	(1998)	
c Add: Amounts from column (e) for lines 15 16					
17 20 21					27c N/A
d Add: Line 27a total and line 27b total					27d N/A
e Public support (line 27c total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)			27f N/A		
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h N/A %

28 Unusual Grants For an organization described in line 10, 11, or 12 that received any unusual grants during 1998 through 2001, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

223121 01-22-03

NONE

Schedule A (Form 990 or 990-EZ) 2002

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2002 **TRADE POLICY**

36-3501938 Page 4

Part V Private School Questionnaire (See page 7 of the instructions)

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

	Yes	No
29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement.)		
<hr/>		
<hr/>		
<hr/>		
32 Does the organization maintain the following:		
a Records indicating the racial composition of the student body, faculty, and administrative staff?		
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement.)		
<hr/>		
<hr/>		
33 Does the organization discriminate by race in any way with respect to		
a Students' rights or privileges?		
b Admissions policies?		
c Employment of faculty or administrative staff?		
d Scholarships or other financial assistance?		
e Educational policies?		
f Use of facilities?		
g Athletic programs?		
h Other extracurricular activities? If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement.)		
<hr/>		
<hr/>		
34 a Does the organization receive any financial aid or assistance from a governmental agency?		
b Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation		

Schedule A (Form 990 or 990-EZ) 2002

INSTITUTE FOR AGRICULTURE AND

Schedule A (Form 990 or 990-EZ) 2002 **TRADE POLICY**

36-3501938 Page 5

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions)

(To be completed ONLY by an eligible organization that filed Form 5768)

Check ☒ **a** if the organization belongs to an affiliated group Check ☐ **b** if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	1,899.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	3,732.
38	Total lobbying expenditures (add lines 36 and 37)	38	5,631.
39	Other exempt purpose expenditures	39	3,852,486.
40	Total exempt purpose expenditures (add lines 38 and 39)	40	3,858,117.
41	Lobbying nontaxable amount. Enter the amount from the following table - <div style="display: flex; justify-content: space-between;"> <div> <p>If the amount on line 40 is -</p> <p>Not over \$500,000</p> <p>Over \$500,000 but not over \$1,000,000</p> <p>Over \$1,000,000 but not over \$1,500,000</p> <p>Over \$1,500,000 but not over \$17,000,000</p> <p>Over \$17,000,000</p> </div> <div> <p>The lobbying nontaxable amount is -</p> <p>20% of the amount on line 40</p> <p>\$100,000 plus 15% of the excess over \$500,000</p> <p>\$175,000 plus 10% of the excess over \$1,000,000</p> <p>\$225,000 plus 5% of the excess over \$1,500,000</p> <p>\$1,000,000</p> </div> </div>	41	342,906.
42	Grassroots nontaxable amount (enter 25% of line 41)	42	85,727.
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	0.
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	0.

Caution If there is an amount on either line 43 or line 44, you must file Form 4720

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in) ▶	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
45 Lobbying nontaxable amount	342,906.	304,947.			647,853.
46 Lobbying ceiling amount (150% of line 45(e))					971,780.
47 Total lobbying expenditures	5,631.	41,983.			47,614.
48 Grassroots nontaxable amount	85,727.	76,237.			161,964.
49 Grassroots ceiling amount (150% of line 48(e))					242,946.
50 Grassroots lobbying expenditures	1,899.	23,611.			25,510.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines c through h)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines c through h)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Yes	No	Amount

FORM 990	RENTAL INCOME	STATEMENT	1
KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME	
2104 STEVENS AVENUE, MINNEAPOLIS, MN	1	32,896.	
2105 1ST AVENUE S., MINNEAPOLIS, MN	2	8,673.	
2105 1ST AVENUE S., MINNEAPOLIS, MN	3	1,588.	
TOTAL TO FORM 990, PART I, LINE 6A		43,157.	

FORM 990	RENTAL EXPENSES	STATEMENT	2
DESCRIPTION	ACTIVITY NUMBER	AMOUNT	TOTAL
DEPRECIATION, INTEREST, AND OPERATING EXPENSES		43,887.	
- SUBTOTAL -	1		43,887.
DEPRECIATION, INTEREST, AND OPERATING EXPENSES		7,616.	
- SUBTOTAL -	2		7,616.
TOTAL TO FORM 990, PART I, LINE 6B			51,503.

FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT	3
DESCRIPTION	AMOUNT		
UNREALIZED (LOSS) ON MARKETABLE SECURITIES	-24,066.		
CURRENT YEAR NET INCOME FROM SUBSIDIARY	17,551.		
TOTAL TO FORM 990, PART I, LINE 20	-6,515.		

FORM 990	OTHER EXPENSES			STATEMENT 4
DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
CONTRACTED SERVICES	887,275.	865,091.	16,863.	5,321.
COMPUTER SERVICE	22,378.	18,300.	2,777.	1,301.
MEMBERSHIPS AND SUBSCRIPTIONS	13,720.	12,332.	184.	1,204.
MISCELLANEOUS	9,538.	8,768.	594.	176.
OTHER PROFESSIONAL FEES	5,391.	3,841.	1,211.	339.
PUBLICATIONS AND VIDEOS	13,957.	12,644.	412.	901.
AMORTIZATION	1,186.		1,186.	
LESS: EXPENSES RELATED TO RENTAL ACTIVITY	-51,503.		-51,503.	
TOTAL TO FM 990, LN 43	901,942.	920,976.	-28,276.	9,242.

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 5
PART III

EXPLANATION

THE PRIMARY PURPOSE OF THE INSTITUTE FOR AGRICULTURE AND TRADE POLICY (IATP) IS TO RESEARCH AND REPORT ON ISSUES RELATED TO TRADE AND AGRICULTURE POLICIES IN AN EFFORT TO EDUCATE AND INVOLVE CITIZENS UPON SUCH ISSUES.

FORM 990	OTHER PROGRAM SERVICES		STATEMENT 6
DESCRIPTION	GRANTS AND ALLOCATIONS	EXPENSES	
COMMUNICATIONS - SEE STATEMENT 20		85,186.	
TOTAL TO FORM 990, PART III, LINE E		85,186.	

FORM 990	NON-GOVERNMENT SECURITIES	STATEMENT	7
----------	---------------------------	-----------	---

SECURITY DESCRIPTION	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	OTHER SECURITIES	TOTAL NON-GOV'T SECURITIES
INVESTMENT IN PRESIDENTIAL LIFE CORP.	19,860.				19,860.
INVESTMENT IN SUBSIDIARY	141,325.				141,325.
OTHER SHORT-TERM INVESTMENTS			3,061.		3,061.
TO 990, LN 54 COL B	161,185.		3,061.		164,246.

FORM 990	OTHER ASSETS	STATEMENT	8
----------	--------------	-----------	---

DESCRIPTION	AMOUNT
MORTGAGE COSTS - NET OF AMORTIZATION	3,163.
TOTAL TO FORM 990, PART IV, LINE 58, COLUMN B	3,163.

FORM 990	MORTGAGES PAYABLE	STATEMENT	9
----------	-------------------	-----------	---

DESCRIPTION	BALANCE DUE
WESTERN BANK	497,584.
TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B	497,584.

FORM 990	OTHER NOTES AND LOANS PAYABLE	STATEMENT 10
----------	-------------------------------	--------------

LENDER'S NAME	TERMS OF REPAYMENT
---------------	--------------------

WESTERN BANK	MONTHLY
--------------	---------

DATE OF NOTE	MATURITY DATE	ORIGINAL LOAN AMOUNT	INTEREST RATE
09/06/00	09/06/05	80,000.	9.35%

SECURITY PROVIDED BY BORROWER	PURPOSE OF LOAN
-------------------------------	-----------------

REAL PROPERTY	PROGRAM SUPPORT
---------------	-----------------

RELATIONSHIP OF LENDER

NONE

DESCRIPTION OF CONSIDERATION	FMV OF CONSIDERATION	BALANCE DUE
	0.	73,869.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64, COLUMN B	73,869.
--	---------

FORM 990	OTHER REVENUE NOT INCLUDED ON FORM 990	STATEMENT 11
----------	--	--------------

DESCRIPTION	AMOUNT
INCOME ASSIGNED TO WHOLLY-OWNED SUBSIDIARY	302,228.
TOTAL TO FORM 990, PART IV-A	302,228.

FORM 990	OTHER EXPENSES NOT INCLUDED ON FORM 990	STATEMENT 12
----------	---	--------------

DESCRIPTION	AMOUNT
EXPENSES ASSIGNED TO WHOLLY-OWNED SUBSIDIARY	271,764.
TOTAL TO FORM 990, PART IV-B	271,764.

FORM 990	OTHER REVENUE INCLUDED ON FORM 990	STATEMENT 13
----------	------------------------------------	--------------

DESCRIPTION	AMOUNT
RENT INCOME FROM WHOLLY-OWNED SUBSIDIARY	8,673.
ADMINISTRATIVE REIMBURSEMENT FROM WHOLLY-OWNED SUBSIDIARY	4,240.
TOTAL TO FORM 990, PART IV-A	12,913.

FORM 990	PART V - LIST OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES	STATEMENT 14
----------	---	--------------

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
MARK RITCHIE 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404 USA	PRESIDENT 40 HOURS	65,000.	4,964.	0.
TOM VELLENGA 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404 USA	EXECUTIVE DIRECTOR 40 HOURS	47,502.	148.	0.
RICKI MCMILLAN 2105 FIRST AVENUE SOUTH MINNEAPOLIS, MN 55404 USA	INTERIM EXECUTIVE DIRECTOR 40 HOURS	53,513.	4,146.	0.
DR. ARIE VAN DEN BRAND FONTEINLAAN 5 2003 RP HAARLEM, NETHERLANDS	BOARD CHAIR 5 HOURS	0.	0.	0.
ROD LEONARD 41156 45TH AVENUE WAHKON, MN 56386 USA	TREASURER 2 HOURS	0.	0.	0.
BECKY GLASS PO BOX 104, 592 7 1/2 STREET PRAIRIE FARM, WI 54762 USA	DIRECTOR 2 HOURS	0.	0.	0.
DR. RUDOLPH BUNTZEL HOHEBUCH D-74638 WALDENBURG, GERMANY	DIRECTOR 1 HOUR	0.	0.	0.
MIKA IBA 3-23-15 MAATSUBARA, SETEGAYAKU TOKYO 156-0043, JAPAN	DIRECTOR 1 HOUR	0.	0.	0.

MARY ELLEN LLOYD	DIRECTOR			
37 MORGAN CIRCLE	1 HOUR	0.	0.	0.
SWARTHMORE, PA 19081 USA				

TOTALS INCLUDED ON FORM 990, PART V	166,015.	9,258.	0.
-------------------------------------	----------	--------	----

FORM 990 PART IX STATEMENT 15
INFORMATION REGARDING TAXABLE SUBSIDIARIES

NAME, ADDRESS & ID NUMBER OF CORP OR PARTNERSHIP	PCT OWN	NATURE OF BUSINESS	TOTAL INCOME	END-OF-YEAR ASSETS
HEADWATERS INTERNATIONAL, INC., 2105 FIRST AVENUE S., MINNEAPOLIS, MN 55404 EIN# 41-1827780	100.00%	COFFEE SALES	17,551.	299,015.

FORM 990 PART VIII - RELATIONSHIP OF ACTIVITIES TO STATEMENT 16
ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE	EXPLANATION OF RELATIONSHIP OF ACTIVITIES
93A	PUBLICATION SALES REVENUE IS GENERATED FROM VIDEO AND PRINT MEDIA,
93A	MADE AVAILABLE TO EDUCATE THE PUBLIC IN SMALL GROUPS AND IN REMOTE
93A	LOCATIONS ON TOPICS WITHIN THE ORGANIZATION'S EXEMPT DOMAIN.
93A	THE ORGANIZATION HAS ALSO PRODUCED A PUBLICATION "RENEWING THE COUNTRY
93A	SIDE".
93B	CONTRACT SERVICE FEES ARE EARNED FROM RESEARCH AND WRITING UNDERTAKEN
93B	AND PERFORMING SERVICES (I.E., ON "REGRANTED" DOLLARS) ON BEHALF OF
93B	PRIVATE FOUNDATIONS AND OTHER NOT-FOR-PROFIT ENTITIES; SAME CONTRIBUTE
93B	TO THE GROWTH OF THE INFORMATION POOL RELATING TO TAXPAYER'S EXEMPT
93B	PURPOSES AND FURTHER GOALS OF EDUCATING AND INFORMING CITIZEN
93B	PARTICIPATION IN POLICY ARENAS.
93C	FEES FROM CONFERENCES REPRESENT FORUM ADMISSIONS TO EVENTS HIGHLIGHT-
93C	ING DISCUSSION RELATING TO THE ORGANIZATION'S EXEMPT PURPOSE.
93D	PRESENTATIONS BY IATP OFFICERS AND STAFF ON TOPICS RELATED TO THE
93D	EXEMPT PURPOSE OF THE ORGANIZATION ARE RECOGNIZED THROUGH HONORARIA.

93E ADMINISTRATIVE SERVICES PROVIDED TO A WHOLLY-OWNED SUBSIDIARY WERE NOT
 93E AN UNRELATED TRADE OR BUSINESS ACTIVITY.

SCHEDULE A STATEMENT REGARDING ACTIVITIES WITH STATEMENT 17
 SUBSTANTIAL CONTRIBUTORS, TRUSTEES, DIRECTORS,
 CREATORS, KEY EMPLOYEES, ETC.,
 PART III, LINE 2

IN ADDITION TO COMPENSATION PAID TO THE EXECUTIVE DIRECTOR AND PRESIDENT OF THE CORPORATION, AS DISCLOSED AT FORM 990, PART V, NIEL RITCHIE, BROTHER OF THE PRESIDENT OF THE CORPORATION WAS EMPLOYED BY THE ORGANIZATION IN PROVIDING SERVICES AS ITS NATIONAL ORGANIZER, WHICH INCLUDED MAINTAINING THE ORGANIZATION'S RELATIONSHIPS WITH FARM ORGANIZATIONS. ALSO, THE BOARD PRESIDENT WAS REIMBURSED FOR EXPENSES INCURRED ON BEHALF OF THE ORGANIZATION IN EXCESS OF \$1,000.

SCHEDULE A	OTHER INCOME				STATEMENT 18
DESCRIPTION	2001 AMOUNT	2000 AMOUNT	1999 AMOUNT	1998 AMOUNT	
MISCELLANEOUS	5,930.	1,587.	6,743.	4,171.	
RENTAL INCOME	61,235.	9,485.	8,400.	7,300.	
PUBLICATION SALES	8,467.	0.	0.	0.	
TOTAL TO SCHEDULE A, LINE 22	75,632.	11,072.	15,143.	11,471.	

Institute for Agriculture and Trade Policy
EIN# 36-3501938
December 31, 2002

US Form 990 - Supplemental Schedules

Net Rental Income or (Loss) from Real Estate -
Debt-Financed Property - Part VII, Line 97a

(A)	(B)	(C)	(D)	(E)
Business Code	Amount	Exclusion Code	Amount	Related or Exempt Function Income
		30	\$ 1,588	
531120	\$ (10,991)			
900003	\$ 1,057			
Totals to Part VII, Line 97(a)	\$ (9,934)		\$ 1,588	\$ -

Environment, Agriculture and Forestry Program

Education and Training

- Organized North American Trade Organization ("NATO") Advanced Research Workshop, "The Role of Biodiversity Conservation in the Transition to Rural Sustainability: Using Adaptive Management, Institutional Analysis and Sustainability Appraisal to understand experience from North America and Europe, with special reference to Central and East Europe," held in Krakow, Poland in November
- Advanced understanding of and competence in practitioners of Adaptive Management through an April meeting in the Columbia River Basin and academic course through the University of Wyoming.
- Served on the National Research Council's (a part of the National Academy of Science) "Panel to Review the Critical Ecosystems Studies Initiative Report" (dealing with the \$8 billion restoration of the Everglades) and the National Research Council's "Committee on the Science and Management of the Missouri River."
- Held the second annual AgroEcology Summit on the Willow Lake Farm outside of Windom, Minnesota to discuss how conservation programs within the U.S. Farm Bill will impact Minnesota farmers. The Summit, held on September 6, gave over 150 attendees a unique opportunity to learn from the U.S. Department of Agriculture officials about the proposed conservation rules under the 2002 Farm Bill.

Forestry

- Supported the development of landowner groups dedicated to responsibly and sustainably managing their forests throughout the Great Lakes states through newsletters, listserves, webpages and workshops
- Organized three "Sustainable Forestry Collaborative" meetings for individuals and forest groups from throughout the region and around the country.
- Implemented a pilot program to help certify small forests under Forest Stewardship Council ("FSC") standards in the Great Lakes states.
- Trained loggers and foresters in sustainable forestry practices.
- Provided technical and marketing training to individuals, cooperatives, and forestry operations to aid them in understanding markets and needs for certified wood products.
- Provided research input and information to facilitate and complete the FSC Lake States-Central Hardwoods regional standard.

Environment & Agriculture

- Organized a conference in November on "Economic Opportunities in Wind Energy" that had over 500 people in attendance.
- Produced a comprehensive report on the impacts of agriculture on water quantity in the Great Lakes and St. Lawrence River Basin.
- Provided research and presented findings to several forums stressing the importance of scheduling and other non-structural navigation opportunities on both the Mississippi River and St. Lawrence Seaway navigation systems.
- Conducted research and outreach on opportunities for Midwest farmers to diversify production and income, including two monthly newsletters, market research and farmer meetings

Institute for Agriculture and Trade Policy
EIN #36-3501938
December 31, 2002

- Created a series of fact sheets that provided a basis for our public education campaign on environmental and farming issues

Food and Agriculture

- Participated in a local coalition to the end of supporting a public event that brought local residents to St. Paul for a day of education, entertainment and local foods to promoting public awareness of sustainable economic choices.
- Created and moderated a daily listserve on farm issues with 1,300 global subscribers.
- Conducted focus group research in Iowa, South Dakota and Minnesota to determine the potential for a rural economic development strategy based on renewable energy and local foods
- Staffed a national farm policy fellowship program, funded by the W.K. Kellogg Foundation, that will eventually enable 50 leaders in food and farm organizations to focus more of their attention on outreach to the media. This program is in conjunction with the Jefferson Institute for Agricultural Diversification, based at the University of Missouri.

Food and Health

- Participated in Minnesota Office of Environmental Assistance's "Prevention, Reduction and Recycling Advisory Committee."
- Published two fact sheets on heavy metal contamination in fertilizer products made from hazardous waste.
- Wrote opinion articles and letters to the editor regarding polyvinyl chloride plastic and dioxin contamination of the food supply.
- Held two mercury thermometer exchanges to collect mercury fever thermometers.
- Gave public presentation about industrial pollutants (e.g., dioxin, heavy metals) in the food supply and options for preventing exposure.
- Published editorial in *Minnesota Medicine* entitled, "Antimicrobial use in Animal Feed: an Ecological and Public Health Problem."
- Participated in multi-meeting stakeholder advisory group to Minnesota Department of Health to recommend precautionary steps to address antimicrobial use in animal feed.
- Purchased and collected 400 retail poultry products from Minnesota and Iowa, tested them for the presence of disease causing bacteria and antibiotic-resistant bacteria and published a December report with the results of testing.
- Presented information on the public health impacts of antibiotic overuse in animal agriculture to dozens of scientific organizations, physicians, medical students, public health groups, consumer groups, farmers and farming groups and others, in Minnesota and nationally.

Children's Health

- Organized and hosted an all-day training workshop, "In Harm's Way: Toxic Threats to Child Development," for over 130 health professionals in Minnesota, along with University of Minnesota Pediatrics Department, American Academy of Pediatrics - MN Chapter, and others. IATP staff was one of three plenary speakers and also moderated two panel discussions and subsequently gave three hour-long grand rounds presentations to Twin Cities Childrens Hospital faculty and staff, and to the MN State Mental Health Advisory Committee

- Organized *Having Faith: An Ecologist's Journey to Motherhood* at the Westminster Town Hall Forum, featuring biologist and writer Sandra Steingraber. Organized a community meeting following this event to begin working on actions to protect children and start planning a community-wide workshop.
- Played a lead role in the development of a collaborative on children's environmental health, called "Preventing Harm -- Minnesota" to shape a statewide campaign to better protect children from environmental toxins.
- Worked with the Minnesota Environmental Partnership ("MEP") on various children's health issues, including taking the lead on a collaborative mercury reduction initiative to set goals for elimination of new mercury emissions in Minnesota.
- Researched and developed a fish consumption brochure for children and women of childbearing age.
- Gave numerous presentations on children's environmental health to the American Public Health Association, Minnesota Public Health Association, Minnesota Department of Health's Emerging Issues Workgroup, the Childbirth Collective, the Healthy Start Program, youth groups, parents, child care providers, neighborhood groups and University of Minnesota students and faculty, among others.
- Worked with young people from the Horizon Youth Program on mercury in fish and participated with them in the Sabathani Community Festival.

Fish and Marine Conservation

- Promoted awareness of and education on sustainable seafood by creating a web page that includes extensive library entries and links, listserves, and action alerts.
- Published a report on antibiotics and fish farming that was widely distributed as well as posted on our web site.
- Presented information at 40 national, regional and local meetings and media outlets.
- Assisted local citizens and tribal members with the passing of resolutions banning net pen salmon culture in their waters and communities.
- Distributed over 4,000 brochures, fact sheets and articles pertaining to the hazards of factory fish farming.

Trade and Agriculture

- Consolidated the Trade Information Project, which now services hundreds of non-governmental organizations ("NGOs") from around the world, together with government negotiators, officials in national ministries and the academic community with regular analysis of developments in the trade negotiations in progress at the World Trade Organization ("WTO").
- Published a major study on the impact of oligopolies in world agricultural markets and the resulting need to revisit the assumptions that underlie public policy to regulate these markets.
- Played a lead role in preparing comments on behalf of Consumers International, a global federation of NGOs, for the review of the role, mandate and functioning of the Codex Alimentarius, an intergovernmental organization charged with setting global safety standards for food.

Institute for Agriculture and Trade Policy

EIN #36-3501938

December 31, 2002

- Member of the international NGO planning committee that prepared the program and inputs for NGO and social movement participation in the World Food Summit +5 Conference, held in Rome in June. Wrote the first draft of the NGO input on trade and food security
- Invited to prepare one of the input papers to shape the direction of the next Food and Agriculture Organization review of the impact of the WTO Agreement on Agriculture on developing countries
- Participated in a 10-day speaking tour in Australia to discuss U.S. farm issues with agriculture producers, the interested public, media and government officials

Globalism and Global Governance

- Led workshops about the human right to water at the World Summit on Sustainable Development in Johannesburg, South Africa.
- Informed Brazilian jurists about the impacts of NAFTA on the environment at a national conference at the Brazilian Supreme Court of Justice.
- Gathered public comment from around the world on a citizen initiative to protect the planet's gene pool from privatization
- Hosted a major international conference on "Democratizing Global Governance" in Montreal.

Communications

Web-based

- Introduced the Global Cafe, an online radio station featuring interviews and presentations on various educational arenas such as the globalization of agriculture.
- Initiated live Internet audio broadcasting (the first broadcast featured Wes Jackson) allowing listeners to send questions via a real-time Internet chat tool.
- Implemented improvements to our IT infrastructure: a simple-to-use "subscribe" tool that can be added to any web page within seconds so that viewers can easily subscribe to our wide range of listserves, improved firewalls, and vastly expanded our web page presence by designing and creating over 12 new web pages
- IATP's Annual Report was produced in electronic form and is now posted on our web site. It contains information about staff, program, board, financials and funders.
- Created an on-line media center where all press releases and commentaries can be easily viewed. The center also includes a listing of IATP experts and links to IATP's various news bulletins.

Print

- Produced a full-color brochure for the general public that describes IATP's programs and provides contact addresses and web sites for additional information
- Published three issues of *IATP News* -- an eight-page newsletter describing organizational activities. IATP also published an e-mail version of the newsletter containing additional content six times in 2002

US Form 990 - Supplemental Schedules

Depreciation - Part II, Line 42

Building	\$	15,009
Building Improvements		8,312
Equipment		27,053
Total Depreciation Expense <Part II, Line 42>	\$	<u>50,374</u>

Buildings and Equipment, Part IV, Line 57a

	<u>12/31/2001</u>	<u>Additions</u>	<u>Disposal</u>	<u>12/31/2002</u>
Building	\$ 600,366		\$ -	\$ 600,366
Building Improvements	144,293	19,988	-	164,281
Equipment	<u>225,701</u>	<u>30,853</u>	<u>1,488</u>	<u>255,066</u>
Totals	<u>\$ 970,360</u>	<u>\$ 50,841</u>	<u>\$ 1,488</u>	<u>\$ 1,019,713</u>

Accumulated Depreciation - Buildings and Equipment, Part IV, Line 57b

	<u>12/31/2001</u>	<u>Additions</u>	<u>Disposal</u>	<u>12/31/2002</u>
Building	\$ 46,146	\$ 15,009	\$ -	\$ 61,155
Building Improvements	43,121	8,312	-	51,433
Equipment	<u>167,796</u>	<u>27,053</u>	<u>248</u>	<u>194,601</u>
Totals	<u>\$ 257,063</u>	<u>\$ 50,374</u>	<u>\$ 248</u>	<u>\$ 307,189</u>

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545 1709

► File a separate application for each return

- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box ☒
- If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form)

Note: Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Part I Automatic 3-Month Extension of Time - Only submit original (no copies needed)

Note Form 990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only
All other corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file income tax
returns. Partnerships, REMICs and trusts must use Form 8736 to request an extension of time to file Form 1065, 1066, or 1041

Type or print	Name of Exempt Organization INSTITUTE FOR AGRICULTURE AND TRADE POLICY	Employer identification number 36-3501938
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P O box, see instructions 2105 FIRST AVENUE SOUTH	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions MINNEAPOLIS, MN 55404	

Check type of return to be filed (file a separate application for each return)

- | | | |
|--|--|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (sec 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension will cover

- 1 I request an automatic 3-month (6-month, for 990-T corporation) extension of time until AUGUST 15, 2003
to file the exempt organization return for the organization named above. The extension is for the organization's return for
► ☒ calendar year 2002 or
► ☐ tax year beginning _____, and ending _____

- 2 If this tax year is for less than 12 months, check reason ☐ Initial return ☐ Final return ☐ Change in accounting period

- 3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions \$ _____

- b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit \$ _____

- c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions \$ _____ N/A

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature Samuel J. Knoll Title CPA Date 5/5/03
LHA For Paperwork Reduction Act Notice, see instruction Form 8868 (12-2000)